

Medicom Innovation Partner a/s  
Gimsinglundvej 20  
DK -7600 Struer

## Annual Report 2016

1 January 2016 - 31 December 2016

The Annual Report was presented  
and adopted at the Annual General  
Meeting of the Group  
on 15/6 2017



Chairman, Claus Bjerg

CVR No 24053415

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# Financial Highlights

## Consolidated statement

(DKK million)	2012 1/1 - 31/12	2013 1/1 - 31/12	2014 1/1 - 31/12	2015 1/1 - 31/12	2016 1/1 - 31/12
<b>Profit/loss</b>					
Revenue	69	98	125	146	175
Operating profit/loss before depreciation (EBITDA)	8	11	14	7	4
Operating profit/loss (EBIT)	5	8	11	1	2
Net financials	-1	-1	-1	0	0
Operating profit/loss before tax (EBT)	4	7	10	1	2
Net profit/loss for the period after tax	4	12	11	-2	-2
<b>Balance sheet</b>					
Balance sheet total, year end	34	55	57	81	71
Share capital	17	17	17	17	17
Equity, year end	0	12	23	21	19
<b>Cash flows for the year</b>					
Hereof cash flows from:	9	7	-8	21	3
Operating activities	12	16	-3	34	10
Investing activities	-2	-1	-3	-9	-6
- incl investments in intangible assets	-1	0	-2	-8	-6
- incl investments in property, plant & equipment	-1	-1	-1	-1	-1
Financing activities	-1	-9	-1	-4	0
<b>Ratios</b>					
Profit margin, %	7,4	8,0	8,6	1,0	1,4
Return on assets, %	14,9	20,2	22,3	2,3	3,4
Return on invested capital exclusive of goodwill, %	54,3	126,3	104,2	65,6	-646,4
Liquidity ratio	0,9	1,0	1,3	1,1	1,0
Equity ratio, %	0,5	22,2	39,9	26,2	27,3

## Definition of Financial Ratios

Profit margin: 
$$\frac{\text{Operating profit/loss} \times 100}{\text{Revenue}}$$

Return on assets: 
$$\frac{\text{Operating profit/loss} \times 100}{\text{Average operating assets}}$$

Return on invested capital excl goodwill 
$$\frac{\text{Operating profit/loss before depreciation and goodwill amortisation}}{\text{Average invested capital excl goodwill}}$$

Liquidity ratio: 
$$\frac{\text{Current assets}}{\text{Current liabilities}}$$

Equity ratio 
$$\frac{\text{Equity end of year} \times 100}{\text{Liabilities and equity end of year}}$$

## Board of Directors and Executive Board, etc

**Medicom Innovation Partner a/s**  
CVR No 24053415

<b>Country of registration</b>	Denmark
<b>Board of Directors</b>	Matthew Jon Jennings (Chairman) William Patrick Welch John Charles Sills
<b>Executive Board</b>	Morten Nielsen (CEO)
<b>Main bankers</b>	Jyske Bank
<b>Main office</b>	Medicom Innovation Partner a/s Gimsinglundvej 20 DK-7600 Struer
<b>Main activity</b>	Medicom Innovation Partner a/s develops and manufactures medical devices
<b>Auditors</b>	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Hjaltvej 16 7500 Holstebro
<b>Ownership</b>	Phillips-Medize Holdings A/S Gimsinglundvej 20 7600 Struer Ownership share: 100%

## Management's Review

*Medicom Innovation Partner develops and produces innovative drug delivery devices and connected health services. The Group is contracted to develop and produce these products on behalf of global customers and does not market own products. The Group's business therefore consists of an innovation business (strategy, feasibility and development projects) and a production business. The products developed and produced are characterized by being highly innovative in respect to design, user-friendliness, functionality and safety and are as such aiming for the high-end segment of the market.*

### Development in activities and financial circumstances

In the period 1 January - 31 December 2016, the Group's revenue amounted to DKK 174.9 million compared with 146.5 million in the previous year, up by DKK 28.4 million, or an increase of 19%.

This increase is driven by a solid growth in the innovation business as Medicom Innovation Partner has signed a number of new contracts for developing state of the art devices for our customers. The development in revenue is very satisfactory and exceeds the expectations for the year.

The operating profit before depreciation (EBITDA) is highly influenced by one-time charges related to the Group being acquired 1. June 2016 by Phillips-Medisize and in turn Phillips-Medisize was taken over by Molex on the 26. October 2016 (DKK million):

	2016	2015
The operating profit before depreciation (EBITDA)	4.6	7.4
Cost related to new ownership	18.9	12.5
Operating profit before depreciation and cost related to new ownership (EBITDA)	23.6	19.9

Operating profit/loss before depreciation and cost related to new ownerships (EBITDA) amounted to DKK 23.6 million is an increase of DKK 3.6 million or 18% compared with last year

The increase is driven by a profitable project and production portfolio and a satisfactory utilization of resources and production capacity. The Group have above that continued with a firm cost control closely aligned to our activity level. The development in profit is very satisfactory.

The strong financial performance in 2016 combined with the new ownership creates a strong foundation going forward.

Despite paying the above mentioned costs for new ownerships, the Group again in 2016 delivered a positive operation cash flow. Even though the Group continued to invest, the total cash flow was positive for 2016 with DKK 2.8 million.

The Group will under the new ownership continue to develop and execute the focused strategy within the high-end segment of drug delivery devices and connected health and will long-term reinforce growth both in the projects and production business - as the two businesses are closely linked in the Group's market focus. The Group expects to continue improving both market position but certainly also the financial position.

### Research and development activities

The Group has no research activities.

The Group has continued to expand its portfolio of proprietary technology accelerators and IP positions. For product development and development of production facilities and processes, a total of DKK 10.3 million was paid during the year compared with DKK 14.4 million for 2015. Of the DKK 14.4 million, DKK 0 has been capitalised in 2016 against DKK 0 million in 2015. Development costs for the year are therefore recognised in the income statement at DKK 10.3 million for the year against DKK 14.4 million in 2015. The development activities are expected to be continued at the same level in the coming year.

### **Significant post balance sheet events**

From the balance sheet date until today, no events have occurred which significantly affect the assessment of the Annual Report.

### **Expected development**

The Group's financial development is as always dependent on the expected orders and their timing. Sales of contracted innovation projects as well as production of customers' product solutions are though expected to be at the same level in 2017 than in 2016. The Group has a very good strategic fit with Phillips-Medisize/Molex and will therefore reinforce the long-term growth from previous years both in Denmark and via the newly opened office in Cambridge in the United Kingdom. Costs remain in good control. The Group therefore expects operating results before cost related to new ownership in 2017 will remain unchanged compared to 2016.

### **The Group's capital structure**

The Group has a solid equity and will continue to secure a sound financial structure in combination with the owners.

### **Quality management**

Medicom Innovation Partner's quality management system supports the Group's development and manufacture of medical devices for drug dosing and administration, devices for diagnostic systems as well as connected health systems. The quality management system is designed so as to form the basis of certification under DS/EN ISO 9001:2000, DS/EN ISO 13485:2012, ISO 13485:2003 CMDCAS and ISO 14001:2004, respectively. The quality management system is in accordance with the national implementation of the directive for medical devices, 93/42/EEC, and moreover contains elements which ensure compliance with the requirements of FDA's 21CFR820 Quality System Regulation, Japan Quality Management System Compliance MHLW Ordinance No. 169.

### **Intellectual capital resources**

The Group's present and future business is based on the development and manufacture of highly innovative medical devices and services. This foundation has been further developed being owned by Phillips-Medisize/Molex.

Medicom Innovation Partner focuses on maintaining and developing the competences, which are the core of the Group's innovation capacity. In practice, this means that Medicom Innovation Partner is constantly exploring new opportunities.

### **Innovative environment**

Medicom Innovation Partner has for many years given high priority to innovation. Innovation is based on the Group's vision and is incorporated in the corporate culture and the Group's values.

The Group has a well-founded corporate culture. This means that the employees have a natural passion for innovation and are dedicated to creating "the world's most effective and unique drug delivery devices and connected health solutions".

### **Cooperation with universities**

Cooperation with knowledge centres, including universities, is a natural part of our work and an important factor in the further development of our core competences. Medicom Innovation Partner has a long tradition of this and cooperates with leading universities. The development engineers participate in for instance relevant professional networks and conferences.

### **Cooperation with suppliers**

Medicom Innovation Partner cooperates with some of the world's best suppliers in a number of areas in which the Group does not itself have the necessary knowledge and competence. Not only do these partners provide components to Medicom Innovation Partner, they also provide knowledge and competence for the development of the products. Furthermore, Medicom Innovation Partner benefits from having very competent customers - typically the large pharmaceutical companies - which have considerable knowledge resources which are also of benefit to Medicom Innovation Partner through cooperation in joint development projects.

### **Corporate social responsibility and environment**

Medicom Innovation Partner is aware of its corporate social responsibility, which is expressed partly in the Group's actions towards its own employees, and partly in its actions towards other stakeholders. Medicom Innovation Partner's policies in the area are an integrated part of the Group's staff policy, Quality Management System and other systems and, among other things, address harassment, discrimination and mobbing in the workplace as well as unethical business behaviour, bribery, corruption, etc. Medicom Innovation Partner has also communicated a whistle-blower policy to ensure that any in expediency is identified and brought to an end.

Our customers and partners regularly evaluate Medicom Innovation Partner's status toward corporate social responsibility.

Medicom Innovation Partner's environmental policy, which is certified according to ISO 14001:2004, contributes to ensuring that the Group meets its social responsibility.

### **Environmental policy**

Medicom Innovation Partner wants its name to be associated with quality. We want our customers to contract our services based on confidence in us in respect of us making intelligent decisions on their behalf - also in respect of environmental issues.

Any human behaviour has an impact on the surroundings. Medicom Innovation Partner is constantly working on reducing the environmental impact and creating balance between this impact and the consideration for the performance characteristics of our products, finances, lifetime and aesthetics. We wish to contribute to a globally sustainable development and consider our activities in a lifecycle perspective. The Group is thus considering environmental effects and seeks to minimise the negative effects:

- Throughout the development (idea, design and engineering)
- When selecting raw materials
- During manufacturing - and also when optimising procedures
- Concerning Transport
- During use and disposal of our solutions

We always enter into dialogue with the supervising authorities to find the best solutions and in this way limit the pollution as far as possible.

We emphasise the consideration for the immediate environment and for a safe and healthy working environment for our employees. Our focus is on improving both the physical and the mental working environment.

When choosing suppliers, we ensure that these have an appropriate environmental behaviour and approach. We wish to have an ongoing dialogue with any supplier on creating good environmental conditions in the part of the lifecycle of the product for which we are responsible.

It is Medicom Innovation Partner's opinion that the Group's policies and certification in 2016 have contributed to ensuring that Medicom Innovation Partner fully complies with its environmental responsibility, which is also expected to be the case in future.

## ***Management's Statement***

The Board of Directors and the Executive Board have today considered and adopted the Annual Report of Medicom Innovation Partner a/s for the financial year 1 January - 31 December 2016.

The Annual Report is prepared in accordance with the International Financial Reporting Standards as adopted by the EU. Moreover, the Annual Report is prepared in accordance with additional Danish disclosure requirements according to the Danish Financial Statements Act.

In our opinion, the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2016 of the Company and Group and of the results of the Company and Group's operations and cash flows for 2016.

In our opinion, Management's Review includes a true and fair account of the development in the operations and financial circumstances of the Company and Group, of the results for the year and of the financial position of the Company and Group as well as a description of the most significant risks and elements of uncertainty facing the Company and Group.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen 15/6 2017

### **Executive Board**



Morten Nielsen  
CEO

### **Board of Directors**



Matthew Jon Jennings  
Chairman



William Patrick Welch



John Charles Sills

## ***Independent Auditor's Report***

To the Shareholders of Medicom Innovation Partner a/s

### **Opinion**

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the Group's and the Parent Company's financial position at 31 December 2016 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 1 January to 31 December 2016 in accordance with International Financial Reporting Standards as adopted by the EU and further requirements in the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Medicom Innovation Partner a/s for the financial year 1 January - 31 December 2016, which comprise income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies, for both the Group and the Parent Company ("financial statements").

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement in Management's Review.

## **Management's Responsibilities for the Financial Statements**

Management is responsible for the preparation of Consolidated Financial Statements and Parent Company Financial Statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and further requirements in the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Holstebro 15 / 6 2017  
PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
CVR-nr. 33 77 12 31



Kim Vorret  
State Authorised Public Accountant

# Comprehensive income statement

## Consolidated statement

(DKK '000)

	2016	2015
Notes		
1 <b>Revenue</b>	<b>174.912</b>	<b>146.482</b>
2 Production costs	(126.998)	(103.715)
<b>Gross profit/loss</b>	<b>47.914</b>	<b>42.767</b>
2 Development costs	(10.330)	(14.414)
2 Distribution and marketing expenses	(12.022)	(6.889)
2 Administrative expenses etc	(23.124)	(20.039)
<b>Operating profit/loss</b>	<b>2.438</b>	<b>1.425</b>
3 Financial income	1.026	825
4 Financial expenses	(1.255)	(904)
Net financials	(229)	(79)
<b>Profit/loss on ordinary activities before tax</b>	<b>2.209</b>	<b>1.346</b>
5 Tax on profit/loss on ordinary activities	(4.067)	(3.073)
<b>Net profit/loss for the year</b>	<b>(1.858)</b>	<b>(1.727)</b>
Other income and expenses recognised directly via equity	-	-
<b>Total comprehensive income statement</b>	<b>(1.858)</b>	<b>(1.727)</b>
<b>Proposed distribution of profit:</b>		
Retained earnings	(1.858)	(1.727)
Proposed dividend for the year	-	-
	(1.858)	(1.727)

# Assets

## Consolidated statement

(DKK '000)

Notes		<u>2016</u>	<u>2015</u>
	<b>Intangible assets</b>		
	Acquired rights	14.396	9.907
6	Total intangible assets	<u>14.396</u>	<u>9.907</u>
	<b>Property, plant and equipment</b>		
	Plant and machinery	444	735
	Fixtures and fittings, tools and equipment	1.101	1.504
	Leasehold improvements	401	70
7	Total property, plant and equipment	<u>1.946</u>	<u>2.309</u>
	<b>Financial assets</b>		
8	Deferred tax assets	889	4.891
9	Other financial receivables	1.238	1.143
	Total financial assets	<u>2.127</u>	<u>6.034</u>
	<b>Total non-current assets</b>	<u>18.469</u>	<u>18.250</u>
10	<b>Inventories</b>	<u>7.083</u>	<u>6.508</u>
	<b>Receivables</b>		
12	Trade receivables	12.885	33.765
14	Contract work in progress	10.378	2.073
15	Other receivables	67	42
	Prepayments	2.700	3.801
	Total receivables	<u>26.030</u>	<u>39.681</u>
	<b>Cash at bank and in hand</b>	<u>18.992</u>	<u>16.204</u>
	<b>Total current assets</b>	<u>52.105</u>	<u>62.393</u>
	<b>Total assets</b>	<u>70.574</u>	<u>80.643</u>

# Liabilities and equity

## Consolidated statement

(DKK '000)

Notes	2016	2015
<b>Equity</b>		
16 Share capital	16.778	16.778
17 Retained earnings	2.481	4.339
Proposed dividend for the year	-	-
<b>Total equity</b>	<b>19.259</b>	<b>21.117</b>
<b>Non-current liabilities</b>		
19 Provisions	1.042	1.171
Total non-current liabilities	1.042	1.171
<b>Current liabilities</b>		
Long-term debt falling due within 1 year	12	111
19 Provisions	637	26
Trade payables	6.416	7.960
14 Prepayments received	16.022	17.493
13 Payables to group enterprises	500	620
Current tax payables	369	551
21 Other payables	26.317	31.594
Total current liabilities	50.273	58.355
<b>Total liabilities</b>	<b>51.315</b>	<b>59.526</b>
<b>Total liabilities and equity</b>	<b>70.574</b>	<b>80.643</b>

# Consolidated Statement of Changes in Equity

## Consolidated statement

(DKK '000)

	Share capital	Retained earnings	Proposed dividend for the year	Total
<b>Equity at 1 January 2015</b>	<b>16.778</b>	<b>6.066</b>	-	<b>22.844</b>
Net profit/loss for the year	-	(1.727)	-	(1.727)
<b>Equity at 31 December 2015</b>	<b>16.778</b>	<b>4.339</b>	-	<b>21.117</b>
<b>Equity at 1 January 2016</b>	<b>16.778</b>	<b>4.339</b>	-	<b>21.117</b>
Net profit/loss for the year	-	(1.858)	-	(1.858)
Proposed dividend for the year	-	-	-	-
<b>Equity at 31 December 2016</b>	<b>16.778</b>	<b>2.481</b>	-	<b>19.259</b>

# Cash Flow Statement

## Consolidated statement

(DKK '000)

Notes	2016	2015
Net profit/loss for the year	(1.858)	(1.727)
Depreciation, amortisation and impairment losses	2.187	6.004
22 Adjustments	4.530	3.914
23 Change in working capital	4.664	25.360
<b>Cash flows from operating activities</b>	<b>9.523</b>	<b>33.551</b>
Deposits	(95)	(145)
Purchase of intangible assets	(5.501)	(8.052)
Purchase of property, plant and equipment	(811)	(926)
Sale of intangible assets	-	-
Sale of property, plant and equipment	-	-
<b>Cash flows from investing activities</b>	<b>(6.407)</b>	<b>(9.123)</b>
Financial income	1.026	825
Financial expenses	(1.255)	(904)
Repayment of long-term loans	(99)	(3.617)
<b>Cash flows from financing activities</b>	<b>(328)</b>	<b>(3.696)</b>
<b>Cash flows for the year</b>	<b>2.788</b>	<b>20.732</b>
Cash and cash equivalents, beginning of year	16.204	(4.528)
<b>Cash and cash equivalents, end of year</b>	<b>18.992</b>	<b>16.204</b>
Cash and cash equivalents consist of:		
Cash at bank and in hand	18.992	16.204
<b>Cash and cash equivalents, end of period</b>	<b>18.992</b>	<b>16.204</b>

# Notes

## **General**

- 1 Accounting Policies
- 2 New accounting standards
- 3 Special Items
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## **Notes to the income statement**

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- 17 Receivables from and payables to group enterprises and associates
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## **Notes to the cash flow statement**

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## **Notes without reference**

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- 20 Related parties
- 31 Group matters

# Notes

## 1 Accounting Policies

### Basis of preparation

Consolidated and Parent Company Financial Statements of Medicom Innovation Partner a/s has been prepared in accordance with International Financial Reporting Standards as approved by the EU (IFRS) and additional Danish disclosure requirements applying to medium-sized enterprises of reporting class C, of IFRS notification issued according to the Danish Financial Statements Act. IFRS has been implemented so that the Annual Report also complies with the provisions of International Financial Reporting Standards (IFRS) issued by IASB.

Consolidated and Parent Company Financial Statements is presented in DKK, which is considered the functional currency of the Group.

The Financial Statements have been prepared under the same accounting policies as last year.

### Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Medicom Innovation Partner a/s, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

On acquisition of subsidiaries, the difference between cost and net asset value of the enterprise acquired is determined at the date of acquisition after the individual assets and liabilities having been adjusted to fair value (the purchase method). This includes allowing for any restructuring provisions determined in relation to the enterprise acquired. Any remaining positive differences are recognised in intangible assets in the balance sheet as goodwill, which is amortised in the income statement on a straightline basis over its estimated useful life, but not exceeding 20 years. Any remaining negative differences are recognised in deferred income in the balance sheet as negative goodwill. Amounts attributable to expected losses or expenses are recognised as income in the income statement as the affairs and conditions to which the amounts relate materialise. Negative goodwill not related to expected losses or expenses is recognised at an amount equal to the fair value of non-monetary assets in the income statement over the average useful life of the non-monetary assets.

Positive and negative differences from enterprises acquired may, due to changes to the recognition and measurement of net assets, be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related.

Amortisation of goodwill is recognised in "Amortisation, depreciation and impairment losses".

# Notes

## Translation policies

### *Income statement*

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

### *Receivables and payables*

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Gains and losses arising due to differences between the exchange rates at the balance sheet date and the transaction date rates are recognised in financial income and expenses in the income statement.

## Comprehensive income

Medicom Innovation Partner a/s presents comprehensive income in two statements. An income statement and a statement of total comprehensive income which includes result for the year and income recognized in other comprehensive income. Other comprehensive income includes exchange gains/losses arising from translating the financial statements of a foreign operation.

## Income statement

### *Revenue*

Revenue is recognised in the income statement provided that delivery and transfer of risk have been made to the purchaser, and provided that the income can be stated reliably and payment is expected received. Revenue is recognised exclusive of VAT and net of discounts relating to sales.

#### Sale of goods

Revenue from sale of goods is recognised in the income statement provided that transfer of risk has been made to the purchaser by year end, and provided that payment is expected received and revenue can be stated reliably.

#### Sale of services

Revenue concerning services, which comprise, among other things, sale of hours and milestone payments relating to development projects, is recognised as the services are delivered.

#### Sale of licences and income from royalties

Revenue concerning licences and income from royalties are recognised when Medicom Innovation Partner has acquired the final right to the license or the royalty income.

The net effect of hedging transactions - eg forward exchange transactions - relating directly to specific cost elements is recognised in revenue together with these cost elements.

Contract work in progress (construction contracts) is recognised at the rate of completion, which means that revenue equals the selling price of the work completed for the year (percentage-of-completion method). This method is applied when total revenues and expenses in respect of the contract and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Company. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the contract.

### *Production costs*

Production costs comprise salaries and cost of sales as well as indirect costs, including salaries and amortisation, depreciation and impairment losses, paid to achieve revenue for the year.

### *Development costs*

Development costs include the development costs not meeting the criteria for capitalisation. Furthermore, amortisation, depreciation and impairment losses on capitalised development projects are recognised.

# Notes

## ***Distribution and marketing expenses***

Distribution and marketing expenses comprise expenses relating to sale and distribution of the Group's products, including salaries to sales staff, advertising and exhibition expenses as well as amortisation, depreciation and impairment losses.

## ***Administrative expenses***

Administrative expenses comprise expenses for the administrative staff, Management and office expenses, including amortisation, depreciation and impairment losses.

## ***Leases***

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an approximated value as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

The lease obligations are disclosed in the notes.

## ***Financial income and expenses***

Financial income and expenses comprise interest, amortisation addition and deduction, fair value adjustments and realised and unrealised exchange adjustments.

## ***Tax***

Tax for the year consists of current tax for the year and change in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

## **Balance sheet**

### ***Intangible assets***

#### ***Development projects***

Development projects that are clearly defined and identifiable and which are considered to be marketable in the form of new products on a future potential market are recognised as intangible assets.

Development projects are recognised at cost when the criteria for recognition have been met.

Development projects that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred.

Cost comprises wages, salaries, material, services and depreciation of plant and equipment attributable to the Group's development activities. Grants for development projects are deducted from expenses incurred.

Interest expenses concerning financing of development projects recognised as intangible assets are recognised together with the asset. Other interest is recognised in the income statement.

Capitalised development projects are measured at the lower of cost less accumulated amortisation and impairment losses and the recoverable amount.

During the development work and after finalisation of the development work no amortisation is made of development projects recognised as an intangible asset and with an unpredictable useful life, but the asset is subject to an annual impairment test.

# Notes

### **Acquired rights**

Acquired rights comprise software and related consultancy hours. These are measured at cost less accumulated amortisation.

Acquired rights are amortised on a straight-line basis over 3 years.

### **Property, plant and equipment**

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Cost of a total asset is broken down in separate components which are depreciated separately if the useful lives of the individual components differ.

For assets acquired under finance leases cost is stated at the lower of fair value of the assets and net present value of the future minimum lease payments. At the calculation of the net present value, the interest rate implicit in the lease or the marginal loan interest of the leases is used as discounting rate.

### **Depreciation**

Straight line depreciation is made over the expected useful lives of the assets and considering the scrap value of the asset. The following depreciation periods are applied:

Plant and machinery	
According to nature	3 - 6 years
Other plant and machinery	8 - 10 years
Other plant	3 - 10 years

Leasehold improvements are depreciated on a straight line basis over the term of the leases.

### **Impairment of intangible assets and fixed assets**

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation. If so, the recoverable amount of the asset is stated and write-down is made to the lower of recoverable amount and carrying amount. The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The cost of raw materials, consumables and goods for resale equals landed cost. The cost of finished goods and work in progress comprises the cost of materials and direct labour with addition of indirect production costs.

Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management

Financing expenses are not recognised in cost.

### **Receivables**

Receivables are recognised in the balance sheet at amortised cost, which corresponds to nominal value less provisions for bad debts.

Provisions for bad debts are determined on the basis of an individual assessment of each receivable.

# Notes

## ***Contract work in progress***

Contract work in progress is measured at the selling price of the work performed calculated on the basis of the stage of completion. The stage of completion is measured by the proportion that the contract expenses incurred to date bear to the estimated total contract expenses - perhaps stated per milestone if the contract is divided into milestones and otherwise dictates this. Where it is probable that total contract expenses will exceed total revenues from a contract, the expected loss is recognised as an expense in the income statement.

## ***Equity***

### ***Dividend***

Dividend is disclosed as a separate equity item.

## ***Obligations***

### ***Pension obligations***

Medicom Innovation Partner a/s has pension schemes comprising the employees. The pension schemes are defined contribution plans.

Expenses concerning defined contribution plans are expensed on a current basis in the income statement in the period of earning, and accrued payments received are included in other debt in the balance sheet. Payments of premium (eg a fixed amount or a fixed percentage of the salary) are made to independent insurance companies responsible for the pension obligations. When pension contributions for defined contribution plans have been paid, the Group has no further obligations to its employees or resigned staff.

### ***Provisions***

Provisions include warranty obligations and other provisions. Warranty obligations comprise obligations for improvement of products within the period of warranty. The provisions are recognised and measured based on experience of warranty work and other obligations.

Provisions are discounted if the timing effect is material, which is only the case for provisions for anniversary bonus included in other provisions.

### ***Deferred tax and corporation tax***

Provision for deferred tax is stated under the balance sheet liability method and is calculated on all temporary differences between the tax base and the carrying amount of assets and liabilities.

The tax base of assets is stated considering the planned use of the individual asset. When calculating the deferred tax, the tax base of any losses or provisions, etc. is included to the extent that it is considered likely that these may be included in future tax results. If, in that case, the deferred tax is a positive amount, this is recognised as a deferred tax asset in the balance sheet.

Corporation tax is recognised as the tax expected imposed on the taxable income for the year less tax paid on account.

### ***Financial debts***

Fixed-interest loans, such as bank loans, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost, corresponding to the capitalised value when using the effective interest rate, so that the difference between the proceeds and the nominal value (capital loss) is recognised in the income statement over the loan period

Other debts are measured at amortised cost, substantially corresponding to nominal value.

### ***Prepayments and deferred income***

Prepayments comprise expenses concerning subsequent financial years.

Deferred income comprises payments received in respect of income in subsequent years.

# Notes

## **Cash flow statement**

The cash flow statement is presented under the indirect method based on net profit/loss for the year.

The cash flow statement shows cash flows for the year, changes for the year in cash and cash equivalents as well as cash and cash equivalents at the beginning and end of the year.

### ***Cash flows from operating activities***

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for non-cash operating items, and corporation taxes as well as changes in working capital. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

### ***Cash flows from investing activities***

Cash flows from investing activities comprise acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

### ***Cash flows from financing activities***

Cash flows from financing activities comprise of expenses received and paid and financial income, the raising and repayment of long-term debt, dividend paid and proceeds from share capital increases.

### ***Cash and cash equivalents***

Cash and cash equivalents comprise cash holdings and withdrawals from overdraft facility. Cash flows in foreign currencies are translated at the average monthly exchange rates which do not deviate materially from the exchange rates at the date of payment.

# Notes

## 2 New accounting standards

Medicom Innovation Partner has implemented the IASB and EU approved accounting standards and amendments and interpretations in force entered for the financial year 1 January - 31 December 2016.

The adoption of these new and revised accounting standards did not have a material financial impact on the statement of the Group's income, assets, liabilities or equity in connection with the financial statements for the periods presented.

The IASB has issued a number of new or amended standards and interpretations effective for financial years beginning after 10.04.2016. Some of these have not yet been endorsed by the EU. Most relevant to the Group is the following:

- IFRS 9: "Financial Instruments" - on the measurement and classification of financial assets and liabilities. The number of classification categories for financial assets is reduced to three: amortised cost, fair value through profit or loss (FVPL) and fair value through other comprehensive income (FVOCI). Entities taking the fair value option are required under IFRS 9 to present the share of the fair value change for the period which is attributable to changes in the entity's own credit risk in other comprehensive income. Further, the impairment model for financial assets is changed to a model based on expected credit losses under which changes to the credit risk imply changes to the provision for bad debts. The hedge accounting rules are relaxed so as to be aligned with the entity's risk management practices. The standard will be effective for financial years beginning on or after 1 January 2018. The group is assessing the impact of IFRS 9.

- IFRS 15 "Revenue from contracts with customers" on revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces IAS 18 'Revenue' and IAS 11 'Construction contracts' and related interpretations. The standard is effective for annual periods beginning on or after 1 January 2017 and earlier application is permitted. The group is assessing the impact of IFRS 15.

- IFRS 16 "Leasing" was issued in January 2016. It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The standard is effective for annual periods beginning on or after 1 January 2019 and earlier application is permitted. The group is assessing the impact of IFRS 16.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Group.

## 3 Special Items

The operating profit before depreciation (EBITDA) is highly influenced by one-time charges related to the Group being acquired 1. June 2016 by Phillips-Medisize and in turn Phillips-Medisize was taken over by Molex on the 26. October 2016 (DKK million):

	2016	2015
The operating profit before depreciation (EBITDA)	4.6	7.4
Cost related to new ownership	18.9	12.5
Operating profit before depreciation and cost related to new ownership (EBITDA)	23.6	19.9

Operating profit/loss before depreciation and cost related to new ownerships (EBITDA) amounted to DKK 23.6 million is an increase of DKK 3.6 million or 18% compared with last year

# Notes

## 4 Significant accounting estimates and assessments

In connection with the financial reporting it is necessary for Management to make a number of accounting estimates and assessments affecting the carrying amount of certain assets and liabilities and the reported income and expenses for the accounting periods. Significant estimates are made, among other things, at the assessment of depreciation, amortisation and impairment, provisions and contingent liabilities and assets.

Management bases its estimates on historical experience and other assumptions considered reasonable in the situation. Results based on the assumptions are used to assess the carrying amount of the assets and the liabilities and the reported income and expenses not appearing elsewhere. The current results may deviate from the estimated results.

The following accounting estimates and assessments are considered significant for the Annual Report:

### ***Development costs***

Self-financed development projects that are clearly defined and identifiable and which are considered to be marketable in the form of new products on a future potential market are recognised as intangible assets. In case of uncertainty relating to the future economic benefits of the asset for the Group at the time of decision, a conservative assessment is made of the possible intangible asset based on historical experience and knowledge of customer interest as well as actual order indications.

### ***Work in progress***

Contract work in progress is recognised in revenue based on the stage of completion of the project, however, so that any future expected negative contribution margin of work in progress is immediately recognised in the income statement for the period.

The stage of completion of work in progress is estimated per project as the share of the resources used relative to the total expected resources for the project - perhaps divided into milestones if dictated by the contract. The stage of completion is estimated by the professional project manager in charge, and at the same time the probability of the work in progress in question meeting future development challenges affecting the stage of completion is considered.

In Management's estimate, after having reviewed work in progress, the estimates made are reasonable and appropriate.

### ***Inventories***

As part of the ordinary business, Medicom Innovation Partner a/s organises materials from sub suppliers for processing in the Group to meet the expected demand from the customers. A perfect organisation of materials for future customer needs is in many cases difficult, and therefore situations may arise where materials purchased or produced for the inventories are no longer expected to be in demand. Provisions for obsolescence of inventories are made in this respect. The provisions concerning inventories are made on the basis of historical scrapping due to obsolescence and knowledge and estimate of slow-moving materials.

The value of future scrapping due to obsolescence may deviate from the provision, but in Management's opinion, the estimates of obsolescence are reasonable and appropriate.

### ***Tax***

Deferred tax assets are recognised when it is probable that in future there will be sufficient taxable income to utilise the temporary differences and unutilised tax losses. The actual tax payments and results may deviate from the estimates made due to changes in expectations to the future taxable results. Management has assessed whether the tax asset should be recognised as income in the income statement and as an asset in the balance sheet. Management will continuously assess whether the accounting criteria have

# Notes

been met for recognition of the asset in the balance sheet and recognition as income in the income statement.

## 5 Financial risk management

As a consequence of Medicom Innovation Partner's international activities, the Group's income statement, balance sheet and equity will at any time be influenced, to a higher or lower degree, by a number of financial risks. These risks include:

- Foreign exchange risk
- Interest rate risk
- Credit risk
- Liquidity risk

Medicom Innovation Partner addresses these risks on a current basis.

### *Foreign exchange risk*

The Group's sales in foreign currencies, USD (3%) and EUR (90%) respectively, make up 93 per cent. This figure does not reflect the foreign exchange risk, partly because the risk is hedged if net trade takes place in very volatile currencies, and partly because it is part of the Group's purchase policy to match purchase and sales currencies to the highest possible extent.

The conclusion of significant contracts in foreign currencies is accompanied by the conclusion of forward contracts for hedging of the most material foreign exchange risks.

In 2016, contracts have been concluded to hedge foreign exchange risks. The Group's net monetary items in foreign currencies appear from note 28.

### *Interest rate risk*

The Group's does not have any interest bearing debt as per 31. December 2016.

### *Credit risk*

The Group's most material, primary financial instruments comprise trade receivables. The amounts at which this balance sheet item is recognised are identical with the maximum credit risk.

The Group sells the products and services to a number of different customers. The Group assesses the credit risk relating to these customers to be limited. The individual customers are assessed on a current basis and, if necessary, bank guarantees or accounts receivable insurance is used to secure outstanding accounts.

During the last 3 years, trade receivables have been at an acceptable level, and it is the Group's assessment that no significant credit risk is involved.

### *Liquidity risk*

In 2016, cash flows have been positive - it was positive from operating activities while negative from investing and financing activities.

The Group assesses and controls financial resources on a current basis, thus ensuring that adequate flexible, unutilised borrowing facilities are available at any time from the Group's owners.

Short-term debt to credit institutions amounts to 0% of the balance sheet total compared with 0% at the end of 2016, which is acceptable.

# Notes

## Consolidated statement

(DKK '000)

	2016	2015
<b>6 Revenue</b>		
<i>Breakdown on type</i>		
Sale of goods	70.816	60.355
Sale of services	104.096	86.127
Total	174.912	146.482
Sales value from contract work in progress recognized in the above	90.857	37.348

## 7 Expenses, additional information

Production costs, development costs, distribution and marketing expenses and administrative expenses, etc include the following amounts for which the following information is stated:

### Development costs

Development costs paid before capitalisation	10.240	9.961
Of this capitalised	-	-
Depreciation and impairment of development projects	90	4.453
Development costs recognised in the income statement	10.330	14.414

### Classification by type of expenditure

#### *Amortisation, intangible assets*

Amortisation of intangible assets is recognised in the following items in the income statement:

Production costs	820	184
Development costs	54	4.415
Distribution and marketing expenses	45	-
Administrative expenses etc	93	-
	1.012	4.599

No impairment losses have been recognised in respect of intangible assets.

#### *Depreciation, property, plant and equipment*

Depreciation of property, plant and equipment is recognised in the following items in the income statement:

Production costs	1.044	1.296
Development costs	36	38
Distribution and marketing expenses	31	20
Administrative expenses etc	63	51
	1.174	1.405

#### *Impairment losses reversed, property, plant and equipment*

Impairment losses reversed, property, plant and equipment, are recognised in the following items in the income statement:

Production costs	-	-
Development costs	-	-
Distribution and marketing expenses	-	-
Administrative expenses etc	-	-
	-	-

# Notes

## Consolidated statement

(DKK '000)

	2016	2015
<b>7 Expenses, additional information (continued)</b>		
<b>Staff</b>		
Fee to Executive Board and Board of Directors		
- Salaries	9.079	8.186
- Remuneration	131	309
- Pension	128	124
- Other expenses and staff obligations	416	9
Total fee to Executive Board and Board of Directors	9.754	8.628
Salaries and remuneration	63.380	57.063
Pensions	4.251	3.679
Other social security expenses	4.683	2.075
	82.068	71.445
Average number of full-time employees		
Denmark	87	82
	87	82
Staff expenses are recognised in the following items in the income statement:		
Production costs	51.689	45.486
Development costs	8.063	7.398
Distribution and marketing expenses	4.400	2.675
Administrative expenses etc	17.916	15.886
	82.068	71.445
<b>8 Financial income</b>		
Foreign exchange gain	643	687
Other financial income	383	138
Financial income	1.026	825
<b>9 Financial expenses</b>		
Interest on debt to banks	20	52
Foreign exchange loss	1.142	591
Other financial expenses	93	261
Financial expenses	1.255	904

## Notes

### Consolidated statement

(DKK '000)

	2016	2015
<b>10 Tax on profit/loss on ordinary activities</b>		
Current tax	337	372
Adjustments to previous years tax	(272)	-
Change in deferred tax	4.002	2.701
Total tax on profit/loss on ordinary activities	<u>4.067</u>	<u>3.073</u>
Tax for the year is specified as follows:		
Tax to be recognised in the income statement	<u>4.067</u>	<u>3.073</u>
	<u>4.067</u>	<u>3.073</u>
Tax on profit/loss for the year is specified as follows:		
Calculated tax on profit/loss before tax	486	316
Non-deductible expenses and non-taxable income	3.707	2.946
Change in valuation of deferred tax assets and change in tax rate	(5)	(189)
Adjustments to Net Operating Loss Carryforward	(121)	-
	<u>4.067</u>	<u>3.073</u>
Danish tax rate	22,0%	23,5%
Tax effect of:		
Non-deductible expenses and non-taxable income	168%	248%
Unutilised tax losses	0%	0%
Change in valuation of deferred tax assets and change in tax rate	<u>-0,2%</u>	<u>-14,0%</u>
Average effective tax rate for the year	<u>189,6%</u>	<u>257,0%</u>

Corporation tax paid, incl tax on account, amounts to DKK 247k.

At 1 June 2016, Medicom Innovation Partner is part of the joint taxation with Phillips-Medisize Holdings A/S.

# Notes

## Consolidated statement

(DKK '000)

### 11 Intangible assets

	Acquired rights	Completed development projects	Total
Cost at 1 January 2015	10.866	11.038	21.904
Additions for the year	8.052	-	8.052
Disposals for the year		(11.038)	(11.038)
Cost at 31 December 2015	18.918	-	18.918
Amortisation and impairment losses at 1 January 2015	8.787	6.623	15.410
Amortisation for the year	224	1.840	2.064
Reversal of impairment and depreciation of sold assets	-	(8.462)	(8.462)
Amortisation and impairment losses at 31 December 2015	9.011	-	9.012
Carrying amount at 31 December 2015	9.907	-	9.906
Cost at 31 December 2015	18.918	-	18.918
Amortisation at 31 December 2015	9.011	-	9.011
Carrying amount at 31 December 2015	9.907	-	9.907
Cost at 1 January 2016	18.918	-	18.918
Cost at 31 December 2016	18.227	-	18.227
Amortisation and impairment losses at 1 January 2016	9.011	-	9.011
Reversal of impairment and depreciation of sold assets	(6.192)	-	(6.192)
Amortisation and impairment losses at 31 December 2016	3.831	-	3.831
Carrying amount at 31 December 2016	14.396	-	14.396
Cost at 31 December 2016	18.227	-	18.227
Amortisation at 31 December 2016	3.831	-	3.831
Impairment losses at 31 December 2016	-	-	-
Carrying amount at 31 December 2016	14.396	-	14.396

As security for the Company's facility with the banks, a floating charge has been created secured on the Company's ordinary debt, inventories, operating equipment and material as well as intellectual property rights for up to DKK 25 million.

# Notes

## Consolidated statement

(DKK '000)

### 12 Property, plant and equipment

	Plant and machinery	Other fixtures, fittings, tools and equipment	Leasehold improvements	Total
Cost at 1 January 2015	8.087	6.777	315	15.179
Additions for the year	118	808	-	926
Disposals for the year	(491)	(110)	-	(601)
Cost at 31 December 2015	7.714	7.476	315	15.505
Amortisation and impairment losses at 1 January 2015	6.774	5.471	186	12.431
Amortisation for the year	688	610	59	1.358
Reversal of impairment and depreciation of sold assets	(483)	(110)	-	(593)
Amortisation and impairment losses at 31 December 2015	6.979	5.972	245	13.196
Carrying amount at 31 December 2015	735	1.504	70	2.309
Cost at 31 December 2015	7.714	7.476	315	15.505
Amortisation at 31 December 2015	6.979	5.972	245	13.196
Impairment losses at 31 December 2015	-	-	-	-
Carrying amount at 31 December 2015	735	1.504	70	2.309
Hereof assets under finance lease:	-	107	-	107
Cost at 1 January 2016	7.714	7.476	315	15.505
Additions for the year	96	299	416	811
Disposals for the year	(109)	(47)	-	(156)
Cost at 31 December 2016	7.701	7.728	731	16.160
Amortisation and impairment losses at 1 January 2016	6.979	5.972	245	13.196
Amortisation for the year	387	702	85	1.174
Reversal of impairment and depreciation of sold assets	(109)	(47)	-	(156)
Amortisation and impairment losses at 31 December 2016	7.257	6.627	330	14.214
Carrying amount at 31 December 2016	444	1.101	401	1.946
Cost at 31 December 2016	7.701	7.728	731	16.160
Amortisation at 31 December 2016	7.257	6.627	330	14.214
Impairment losses at 31 December 2016	-	-	-	-
Carrying amount at 31 December 2016	444	1.101	401	1.946
Hereof assets under finance lease:	-	121	-	121

*General, property, plant and equipment:*

The carrying amount corresponds to the expected remaining life and any scrap value.

There are no contractual obligations at 31 December 2016 relating to the acquisition of property, plant and equipment (DKK 0 at 31 December 2015).

As security for the Company's facility with the banks, a floating charge has been created secured on the Company's ordinary debt, inventories, operating equipment and material as well as intellectual property rights for up to DKK 25 million.

## Notes

### Consolidated statement

(DKK '000)

#### 13 Deferred tax

	Long-term assets	Short-term assets	Loss carry-forward	Provisions	Total
Deferred tax at 1 January 2015	1.239	637	(9.325)	(143)	(7.592)
Adjustment for the year	430	241	2.183	(153)	2.701
Deferred tax at 31 December 2015	1.669	878	(7.142)	(296)	(4.891)
Of this not recognised in the balance sheet					-
Capitalised deferred tax at 31 December 2015	1.669	878	(7.142)	(296)	(4.891)
Deferred tax at 1 January 2016	1.669	878	(7.142)	(296)	(4.891)
Adjustment for the year	896	(280)	3.470	(84)	4.002
Deferred tax at 31 December 2016	2.565	598	(3.672)	(380)	(889)
Of this not recognised in the balance sheet					-
Capitalised deferred tax at 31 December 2016	2.565	598	(3.672)	(380)	(889)

Provision for deferred tax has been made at the current Danish tax rate.

It is expected that the capitalised loss carry-forward may be utilised within a time horizon of 2 - 3 years.

#### 14 Other financial receivables

	2016	2015
Other financial receivables (gross), end of year	1.238	1.143
Provisions for bad debts, end of year	-	-
Other financial receivables (net), end of year	1.238	1.143

The fair value of other financial receivables amounts to DKK 1.238k (2015: DKK 1.143k). The value comprises deposit for leased premises which will remain for the term of the lease.

The fair value is stated as the net present value of future expected cash flows concerning the receivables.

## Notes

### Consolidated statement

(DKK '000)

#### 15 Inventories

	<u>2016</u>	<u>2015</u>
Raw materials and consumables	5.752	4.533
Work in progress	1.075	664
Finished goods and goods for resale	<u>256</u>	<u>1.311</u>
Inventories, end of year	<u>7.083</u>	<u>6.508</u>

Inventories are expected to be realised within a period of 12 months.

Cost of sales for the year is recognised in production costs	<u>30.860</u>	<u>28.580</u>
Write-down for the year of inventories is recognised in production costs	<u>100</u>	<u>-</u>
Resersal for the year of write-down of inventories is recognised in production costs	<u>-</u>	<u>17</u>

## Notes

### Consolidated statement

(DKK '000)

	2016	2015
<b>16 Trade receivables</b>		
Trade receivables (gross), beginning of year	12.885	33.765
Provision for bad debt	-	-
Change of provision in the year	-	-
Realised losses in the year	-	-
Provision for bad debt, end of year	-	-
Trade receivables (net), end of year	12.885	33.765
Trade receivables not due (due 0-3 months after the balance sheet date)	12.885	33.765
Trade receivables due from 0 to 1 month before the balance sheet date	-	-
Trade receivables due more than 1 month before the balance sheet date	-	-
Trade receivables (net), end of year	12.885	33.765

All trade receivables fall due within one year.

Any provision for bad debt has been recognised directly in administrative expenses in the income statement and the provision, if any, will be made based on an individual assessment of the creditworthiness of the debtors.

The fair value of trade receivables is DKK 12,885k (2015: DKK 33,765k). For receivables falling due within 1 year after the balance sheet date, the carrying amount is in all materiality considered to correspond to the fair value.

### 17 Receivables from and payables to group enterprises and associates

Payables to group enterprises (gross) at 31 December	500	620
--	-----	-----

The fair value of payables to group enterprises is DKK 500k (2015: DKK 600k). For payables falling due within 1 year after the balance sheet date, the carrying amount is in all materiality considered to correspond to the fair value.

### 18 Contract work in progress

Expenses conc. work performed at the balance sheet date	155.635	84.069
Profit included in the income statement, net	20.148	6.432
Sales value of work performed at the balance sheet date	175.783	90.501
Invoicing on account	(175.758)	(103.199)
	25	(12.698)

The net value is recognised as follows in the balance sheet:

Contract work in progress	15.582	2.073
Prepayments received from customers conc. work in progress	(15.557)	(14.771)
	25	(12.698)
Contract work in progress conc. products	(5.204)	-
Prepayments received from customers conc. products	(465)	(2.722)
Prepayments, end of year	(16.022)	(17.493)
Contract work in progress, end of year	10.378	2.073

## Notes

### Consolidated statement

(DKK '000)

	2016	2015
<b>19 Other receivables</b>		
Other receivables	67	42
Carrying amount, end of year	67	42

All other receivables fall due within one year.

The fair value of other receivables is DKK 67k (2015: DKK 42k). For receivables falling due within 1 year after the balance sheet date, the carrying amount is considered to correspond to the fair value.

### 20 Share capital

The share capital consists of 16,778,061 shares of DKK 1 16.778 16.778

No shares carry any special rights.

	2016	2015	2014	2013	2012
<b>Specification of movement on share capital</b>					
Share capital at the beginning	16.778	16.778	16.778	16.778	16.778
Capital increase	-	-	-	-	-
Capital reduction	-	-	-	-	-
Share capital at the end	16.778	16.778	16.778	16.778	16.778

### 21 Retained earnings

In 2016 DKK 0 was paid as dividend, corresponding to DKK 0 per share (2015: DKK 0, corresponding to DKK 0 per share). A dividend of DKK 0k, corresponding to DKK 0k per share, will be proposed for 2016.

Medicom Innovation Partner's Executive Board and Board of Directors currently assess whether the Company's capital structure is adequate and which activities are necessary to ensure this.

Usually no dividend is paid out unless it may be included in net profit/loss for the year.

## Notes

### Consolidated statement

(DKK '000)

	2016	2015
<b>22 Provisions</b>		
Warranty provisions at 1 January	979	112
Provisions in the year	593	867
Warranty provisions, end of year	1.399	979
Provisions for anniversary bonus at 1 January	218	274
Provisions in the year	60	69
Provisions used in the year	(30)	(90)
Provisions reversed in the year	(7)	(29)
Change for the year in the calculation of net present value	39	(6)
Provisions for anniversary bonus, end of year	280	218
Provisions, end of year	1.679	1.197
The due dates for warranty provisions are expected to be as follows:		
Due within 1 year	637	-
Due within 1-5 years	762	979
Due after 5 years	-	-
Warranty provisions, end of year	1.399	979
The due dates for provisions for anniversary bonus are expected to be as follows:		
Due within 1 year	-	26
Due within 1-5 years	195	133
Due after 5 years	85	59
Provisions for anniversary bonus, end of year	280	218

The Company provides 3-year warranty on certain products and is therefore obliged to repair or replace items which do not function satisfactorily.

Provisions of DKK 1.399k (2015: DKK 979k) for expected warranty claims have been recognised based on previous experience concerning the level of repairs and returns.

The statement of the expected due dates has been prepared based on previous experience of when repairs and returns, if any, appear.

No compensation will be received from other parties concerning the provisions.

The provision for anniversary bonus is the result of discounting of the nominal expectations, as the timing effect conc. anniversary bonus is material due to the long time horizon for actual payment of the anniversary bonus. No discounting has been used concerning the warranty provision as the time horizon is limited (max 3 years) and the timing effect is therefore immaterial.

# Notes

## Consolidated statement

(DKK '000)

### 23 Short- and long-term debt

At 31 December 2015	Due within 1 year	Due within 1 - 5 years	Due after 5 years	Total due after 1 year
Long-term debt:				
Finance lease	111	-	-	-
Carrying amount at 31 December 2015	111	-	-	-
Future interest, debt not on demand:				
Finance lease	2	-	-	-
Total future interest	2	-	-	-
Long-term debt incl future interest	113	-	-	-
Short-term debt:				
Floating-rate overdraft facility, interest level 3.5 - 4%	-	-	-	-
Carrying amount at 31 December 2015	-	-	-	-
At 31 December 2016	Due within 1 year	Due within 1 - 5 years	Due after 5 years	Total due after 1 year
Long-term debt:				
Finance lease	12	-	-	-
Carrying amount at 31 December 2016	12	-	-	-
Future interest, debt not on demand:				
Finance lease	-	-	-	-
Total future interest	-	-	-	-
Long-term debt incl future interest	12	-	-	-
Short-term debt:				
Floating-rate overdraft facility, interest level 3.5 - 4%	-	-	-	-
Carrying amount at 31 December 2016	-	-	-	-

See also the description of financial risks on page 8 of Management's Review.

The value of short- and long-term debt in Medicom Innovation Partner amounts to DKK 0k against DKK 0k in 2015 (excl finance lease).

#### Lease obligation

As regards the lease obligation, the agreement is subject to floating-rate interest. The fair value of the lease obligation therefore equals the nominal lease obligation, ie DKK 12k at the end of 2016 against DKK 111k at the end of 2015.

## Notes

### Consolidated statement

(DKK '000)

	<u>2016</u>	<u>2015</u>
<b>24 Other payables</b>		
Payroll items	24.479	29.814
Other	1.838	1.780
Total other payables	<u>26.317</u>	<u>31.594</u>

No other payables fall due for payment after 1 year.

The fair value of other payables is DKK 25,282k (2015: DKK 30,738k).

For payables falling due within 1 year after the balance sheet date the carrying amount of the payables is in all materiality considered to equal the fair value of the payables.

### 25 Adjustments

Change in other provisions etc	481	811
Financial income etc	(1.026)	(825)
Financial expenses etc	1.255	904
Tax on profit/loss for the year	3.820	3.024
	<u>4.530</u>	<u>3.914</u>

### 26 Change in working capital

Change in receivables etc	13.651	(9.775)
Change in inventories	(575)	3.020
Change in trade payables etc	(8.412)	32.235
	<u>4.664</u>	<u>25.480</u>

## Notes

### Consolidated statement

(DKK '000)

	2016	2015
<b>27 Fee to auditors</b>		
Statutory audit		
PricewaterhouseCoopers, 2016	150	150
Fee to auditors appointed at the general meeting	150	150
Other assurance assignments	48	80
Tax advisory services	103	25
Other services	-	6
PricewaterhouseCoopers	151	111
Total fee to auditors	301	261

### 28 Contingent liabilities and other financial obligations

#### a Rental and lease obligations concerning operating lease etc

The Company has entered into operating leases concerning three cars. The periods covered by the leases run for up to 14 months as from 31 December 2016.

Moreover, the Company has entered into seven tenancy agreements. The tenancy agreements covers up to 27 months.

Lease obligations relating to fixtures and fittings, etc	318	185
Rental obligations relating to offices and factory property	5.865	1.338
Total	6.183	1.523
Specified as follows:		
Due within 1 year	2.931	1.451
Due between 1 and 5 years	3.252	72
Due after more than 5 years	-	-
	6.183	1.523
Rental and lease payments for the period	2.978	2.433
Hereof minimum rental and lease payments	2.978	2.433

At the balance sheet date, there are no non-cancellable leases concerning assets held under operating lease from which rental income is received.

#### b Contract obligations

The Company has entered into contract obligations of DKK 1.048k. termination no later than 2018.

#### c Joint taxation

With effect from 1 June 2016, Medicom Innovation Partner is included in the joint taxation with Phillips-Medisize Holdings A/S. Danish Group companies are jointly and severally liable for tax on consolidated taxable income, etc. The total amount of the annual report for Phillips-Medisize Holdings A/S, which is the management company in relation to joint taxation.

#### d Litigations

Medicom Innovation Partner is not engaged in any litigation.

# Notes

## Consolidated statement

(DKK '000)

### 29 Financial instruments

The scope and type of the Company's financial instruments appear from the income statement, the balance sheet and accounting policies under notes. Below information is provided on the conditions which may affect amounts, payment date or the reliability of future payments, where such information does not directly appear from the Company's Financial Statements or follow from normal practice.

#### Monetary items\* in foreign currencies in the balance sheet at the end of the year:

<b>At 31 December 2015</b>		Assets	Liabilities	Net
Currency	Payment/expiry			
EUR	0-12 months	35.361	18.270	17.091
USD	0-12 months	4.565	2.030	2.535
GBP	0-12 months	31	17	14
Other	0-12 months	-	-	-
<b>At 31 December 2016</b>		Assets	Liabilities	Net
Currency	Payment/expiry			
EUR	0-12 months	43.908	17.234	26.674
USD	0-12 months	1.181	499	682
GBP	0-12 months	87	360	(273)
Other	0-12 months	-	-	-

\* Monetary items are cash at bank and in hand and similar, receivables as well as payables which are settled in cash.

#### Hedging of foreign currency

No forward contracts have been made at 31 December 2016.

#### Sensitivity to foreign exchange risks:

The quantification of foreign exchange risks was made as an +/- 10% analysis of the effect on revenue:

	2016		2015	
	DKK million	Revenue	Revenue	Risks
Revenue nominated in EUR		167,9	130,8	0*
Revenue nominated in USD		-	4,5	0,4
Revenue in DKK		7,0	11,1	0**

\* It is considered unlikely that EUR will fluctuate by +/- 10% due to Denmark's firm rates policy which allows only very marginal fluctuations

\*\* There is no exchange risk in respect of DKK

In 2017 revenue is expected to be mainly in EUR, and therefore it is not assessed that there will be any material exchange risks.

# Notes

## Consolidated statement

(DKK '000)

### 30 Related parties

The Company's related party with controlling interest is Phillips-Medisize Holdings A/S, Struer. Until 31 May 2016 the related party with controlling interest was Equity Datterholding 11 ApS, Copenhagen.

Interest in subsidiaries are set out in note 13.

The related parties with significant influence in the Company are the Executive Board and some senior employees as well as their related family members. Related parties also comprise companies in which these persons have material interests.

#### *Executive Board and senior employees*

Besides what follows from the employment, there have been no transactions with the Executive Board or senior employees. Remuneration appear from note 6.

Trade with related parties with controlling interest has comprised the following:

	2016	2015
Interest expenses to related parties	-	283

#### *Accounts with related parties*

The payment terms for normal trade is current month plus 30 days. No security has been provided for the accounts, and there has been no need to make provisions for expected bad debt concerning these accounts. Moreover, no losses have been realised concerning these accounts in 2016 or 2015.

### 31 Group matters

The Company, whose controlling shareholder is Phillips-Medisize Holdings A/S, is included in the Consolidated Financial Statements of its Parent Company, Phillips-Medisize Holdings A/S, Struer. Phillips-Medisize Holdings A/S is ultimate owned by Koch Industries Inc. 4111 East 37th Street North, Wichita, Kansas 67220.

# **Parent Company**

## **Financial Statement**

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# Comprehensive income statement

## Medicom Innovation Partner a/s

(DKK '000)

	2016	2015
Notes		
1 <b>Revenue</b>	<b>174.912</b>	<b>146.482</b>
2 Production costs	(126.998)	(103.715)
<b>Gross profit/loss</b>	<b>47.914</b>	<b>42.767</b>
2 Development costs	(10.330)	(14.414)
2 Distribution and marketing expenses	(13.071)	(7.593)
2 Administrative expenses etc	(22.339)	(19.491)
<b>Operating profit/loss</b>	<b>2.174</b>	<b>1.269</b>
3 Financial income	1.026	825
4 Financial expenses	(1.255)	(904)
Net financials	(229)	(79)
<b>Profit/loss on ordinary activities before tax</b>	<b>1.945</b>	<b>1.190</b>
5 Tax on profit/loss on ordinary activities	(4.014)	(3.042)
<b>Net profit/loss for the year</b>	<b>(2.069)</b>	<b>(1.852)</b>
Other income and expenses recognised directly via equity	-	-
<b>Total comprehensive income statement</b>	<b>(2.069)</b>	<b>(1.852)</b>
<b>Proposed distribution of profit:</b>		
Retained earnings	(2.069)	(1.852)
Proposed dividend for the year	-	-
	(2.069)	(1.852)

# Assets

## Medicom Innovation Partner a/s

(DKK '000)

	<u>2016</u>	<u>2015</u>
Notes		
<b>Intangible assets</b>		
Acquired rights	14.396	9.907
Completed development projects	-	-
6 Total intangible assets	<u>14.396</u>	<u>9.907</u>
<b>Property, plant and equipment</b>		
Plant and machinery	444	735
Fixtures and fittings, tools and equipment	1.101	1.504
Leasehold improvements	401	70
7 Total property, plant and equipment	<u>1.946</u>	<u>2.309</u>
<b>Financial assets</b>		
8 Deferred tax assets	889	4.891
9 Other financial receivables	1.154	1.107
Total financial assets	<u>2.043</u>	<u>5.998</u>
<b>Investments</b>		
10 Shares	-	-
Total investments	<u>0</u>	<u>-</u>
<b>Total non-current assets</b>	<u>18.385</u>	<u>18.214</u>
11 <b>Inventories</b>	<u>7.083</u>	<u>6.508</u>
<b>Receivables</b>		
12 Trade receivables	12.885	33.765
14 Contract work in progress	10.378	2.073
15 Other receivables	32	42
Prepayments	2.700	3.801
Total receivables	<u>25.995</u>	<u>39.681</u>
<b>Cash at bank and in hand</b>	<u>18.992</u>	<u>16.204</u>
<b>Total current assets</b>	<u>52.070</u>	<u>62.393</u>
<b>Total assets</b>	<u>70.455</u>	<u>80.607</u>

# Liabilities and equity

## Medicom Innovation Partner a/s

(DKK '000)

Notes	<u>2016</u>	<u>2015</u>
<b>Equity</b>		
16 Share capital	16.778	16.778
17 Retained earnings	2.145	4.214
Proposed dividend for the year	-	-
<b>Total equity</b>	<b><u>18.923</u></b>	<b><u>20.992</u></b>
<b>Non-current liabilities</b>		
18 Provisions	1.042	1.171
19 Long-term debt	-	-
Total non-current liabilities	<u>1.042</u>	<u>1.171</u>
<b>Current liabilities</b>		
19 Long-term debt falling due within 1 year	12	111
18 Provisions	637	26
Trade payables	6.416	7.960
14 Prepayments received	16.022	17.493
13 Payables to group enterprises	1.836	1.596
Current tax payables	285	520
20 Other payables	25.282	30.738
Total current liabilities	<u>50.490</u>	<u>58.444</u>
<b>Total liabilities</b>	<b><u>51.532</u></b>	<b><u>59.615</u></b>
<b>Total liabilities and equity</b>	<b><u>70.455</u></b>	<b><u>80.607</u></b>

# Statement of Changes in Equity

## Medicom Innovation Partner a/s

(DKK '000)

	Share capital	Retained earnings	Proposed dividend for the year	Total
<b>Equity at 1 January 2015</b>	<b>16.778</b>	<b>6.066</b>	-	<b>22.844</b>
Net profit/loss for the year	-	(1.852)	-	(1.852)
<b>Equity at 31 December 2015</b>	<b>16.778</b>	<b>4.214</b>	-	<b>20.992</b>
<b>Equity at 1 January 2016</b>	<b>16.778</b>	<b>4.214</b>	-	<b>20.992</b>
Net profit/loss for the year	-	(2.069)	-	(2.069)
Proposed dividend for the year	-	-	-	-
<b>Equity at 31 December 2016</b>	<b>16.778</b>	<b>2.145</b>	-	<b>18.923</b>

# Cash Flow Statement

## Medicom Innovation Partner a/s

(DKK '000)

Notes	2016	2015
Net profit/loss for the year	(2.069)	(1.852)
Depreciation, amortisation and impairment losses	2.187	6.004
22 Adjustments	4.477	3.883
23 Change in working capital	4.880	25.480
<b>Cash flows from operating activities</b>	<b>9.475</b>	<b>33.515</b>
Deposits	(47)	(109)
Purchase of intangible assets	(5.501)	(8.052)
Purchase of property, plant and equipment	(811)	(926)
Sale of intangible assets	-	-
Sale of property, plant and equipment	-	-
<b>Cash flows from investing activities</b>	<b>(6.359)</b>	<b>(9.087)</b>
Financial income	1.026	825
Financial expenses	(1.255)	(904)
Repayment of long-term loans	(99)	(3.617)
<b>Cash flows from financing activities</b>	<b>(328)</b>	<b>(3.696)</b>
<b>Cash flows for the year</b>	<b>2.788</b>	<b>20.732</b>
Cash and cash equivalents, beginning of year	16.204	(4.528)
<b>Cash and cash equivalents, end of year</b>	<b>18.992</b>	<b>16.204</b>
Cash and cash equivalents consist of:		
Cash at bank and in hand	18.992	16.204
Credit institutions	-	-
<b>Cash and cash equivalents, end of period</b>	<b>18.992</b>	<b>16.204</b>

# Notes

## ***Notes to the income statement***

- 1 Revenue
- 2 Expenses, additional information
- 3 Financial income
- 4 Financial expenses
- 5 Tax on profit/loss on ordinary activities

## ***Notes to the balance sheet***

- 6 Intangible assets
- 7 Property, plant and equipment
- 8 Deferred tax
- 9 Other financial receivables
- 10 Investments
- 11 Inventories
- 12 Trade receivables
- 13 Receivables from and payables to group enterprises and associates
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- 15 Other receivables
- 16 Share capital
- 17 Retained earnings
- 18 Provisions
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- 21 Adjustments
- 22 Change in working capital

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- 23 Fee to auditors
- 24 Contingent liabilities and other financial obligations
- 25 Financial instruments
- 26 Related parties
- 27 Group matters

# Notes

## Medicom Innovation Partner a/s

(DKK '000)

	2016	2015
<b>1 Revenue</b>		
<i>Breakdown on type</i>		
Sale of goods	70.816	60.355
Sale of services	104.096	86.127
Total	<u>174.912</u>	<u>146.482</u>
Sales value from contract work in progress recognized in the above	<u>90.857</u>	<u>37.348</u>

## 2 Expenses, additional information

Production costs, development costs, distribution and marketing expenses and administrative expenses, etc include the following amounts for which the following information is stated:

### Development costs

Development costs paid before capitalisation	10.240	9.961
Of this capitalised	-	-
Depreciation and impairment of development projects	90	4.453
Development costs recognised in the income statement	<u>10.330</u>	<u>14.414</u>

### Classification by type of expenditure

#### *Amortisation, intangible assets*

Amortisation of intangible assets is recognised in the following items in the income statement:

Production costs	820	184
Development costs	54	4.415
Distribution and marketing expenses	45	-
Administrative expenses etc	93	-
	<u>1.012</u>	<u>4.599</u>

No impairment losses have been recognised in respect of intangible assets.

#### *Depreciation, property, plant and equipment*

Depreciation of property, plant and equipment is recognised in the following items in the income statement:

Production costs	1.044	1.296
Development costs	36	38
Distribution and marketing expenses	31	20
Administrative expenses etc	63	51
	<u>1.174</u>	<u>1.405</u>

#### *Impairment losses reversed, property, plant and equipment*

Impairment losses reversed, property, plant and equipment, are recognised in the following items in the income statement:

Production costs	-	-
Development costs	-	-
Distribution and marketing expenses	-	-
Administrative expenses etc	-	-
	<u>-</u>	<u>-</u>

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

	2016	2015
<b>2 Expenses, additional information (continued)</b>		
<b>Staff</b>		
Fee to Executive Board and Board of Directors		
- Salaries	9.079	8.186
- Remuneration	131	309
- Pension	128	124
- Other expenses and staff obligations	416	9
Total fee to Executive Board and Board of Directors	9.754	8.628
Salaries and remuneration	63.380	57.063
Pensions	4.251	3.679
Other social security expenses	4.683	2.075
	82.068	71.445
Average number of full-time employees Denmark	87	82
	87	82
Staff expenses are recognised in the following items in the income statement:		
Production costs	51.689	45.486
Development costs	8.063	7.398
Distribution and marketing expenses	4.400	2.675
Administrative expenses etc	17.916	15.886
	82.068	71.445
<b>3 Financial income</b>		
Foreign exchange gain	643	687
Other financial income	383	138
Financial income	1.026	825
<b>4 Financial expenses</b>		
Interest on debt to banks	20	52
Foreign exchange loss	1.142	591
Other financial expenses	93	261
Financial expenses	1.255	904

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

	2016	2015
<b>5 Tax on profit/loss on ordinary activities</b>		
Current tax	284	341
Adjustments to last year tax	(272)	-
Change in deferred tax	4.002	2.701
Total tax on profit/loss on ordinary activities	<u>4.014</u>	<u>3.042</u>
Tax for the year is specified as follows:		
Tax to be recognised in the income statement	<u>4.014</u>	<u>3.042</u>
	<u>4.014</u>	<u>3.042</u>
Tax on profit/loss for the year is specified as follows:		
Calculated tax on profit/loss before tax	428	280
Non-deductible expenses and non-taxable income	3.707	2.946
Change in valuation of deferred tax assets and change in tax rate	-	(183)
Adjustments to Net Operating Loss Carryforward	(121)	-
	<u>4.014</u>	<u>3.042</u>
Danish tax rate	22,0%	23,5%
Tax effect of:		
Non-deductible expenses and non-taxable income	191%	248%
Unutilised tax losses	0%	0%
Change in valuation of deferred tax assets and change in tax rate	<u>0,0%</u>	<u>-15,4%</u>
Average effective tax rate for the year	<u>212,6%</u>	<u>255,6%</u>

Corporation tax paid, incl tax on account, amounts to DKK 247k.

At 1 June 2016, Medicom Innovation Partner is part of the joint taxation with Phillips-Medisize Holdings A/S.

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

#### 6 Intangible assets

	Acquired rights	Completed development projects	Total
Cost at 1 January 2015	10.866	11.038	21.904
Additions for the year	8.052	-	8.052
Disposals for the year		(11.038)	(11.038)
Cost at 31 December 2015	18.918	-	18.918
Amortisation and impairment losses at 1 January 2015	8.787	6.623	15.410
Amortisation for the year	224	1.840	2.064
Reversal of impairment and depreciation of sold assets	-	(8.462)	(8.462)
Amortisation and impairment losses at 31 December 2015	9.011	-	9.012
Carrying amount at 31 December 2015	9.907	-	9.906
Cost at 31 December 2015	18.918	-	18.918
Amortisation at 31 December 2015	9.011	-	9.011
Impairment losses at 31 December 2015	-	-	-
Carrying amount at 31 December 2015	9.907	-	9.907
Cost at 1 January 2016	18.918	-	18.918
Additions for the year	5.501	-	5.501
Disposals for the year	(6.192)	-	(6.192)
Transfer	-	-	-
Cost at 31 December 2016	18.227	-	18.227
Amortisation and impairment losses at 1 January 2016	9.011	-	9.011
Amortisation for the year	1.012	-	1.012
Reversal of impairment and depreciation of sold assets	(6.192)	-	(6.192)
Amortisation and impairment losses at 31 December 2016	3.831	-	3.831
Carrying amount at 31 December 2016	14.396	-	14.396
Cost at 31 December 2016	18.227	-	18.227
Amortisation at 31 December 2016	3.831	-	3.831
Impairment losses at 31 December 2016	-	-	-
Carrying amount at 31 December 2016	14.396	-	14.396

As security for the Company's facility with the banks, a floating charge has been created secured on the Company's ordinary debt, inventories, operating equipment and material as well as intellectual property rights for up to DKK 25 million.

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

#### 7 Property, plant and equipment

	Plant and machinery	Other fixtures, fittings, tools and equipment	Leasehold improvements	Total
Cost at 1 January 2015	8.087	6.777	315	15.179
Additions for the year	118	808	-	926
Disposals for the year	(491)	(110)	-	(601)
Cost at 31 December 2015	7.714	7.476	315	15.505
Amortisation and impairment losses at 1 January 2015	6.774	5.471	186	12.431
Amortisation for the year	688	610	59	1.358
Reversal of impairment and depreciation of sold assets	(483)	(110)	-	(593)
Amortisation and impairment losses at 31 December 2015	6.979	5.972	245	13.196
Carrying amount at 31 December 2015	735	1.504	70	2.309
Cost at 31 December 2015	7.714	7.476	315	15.505
Amortisation at 31 December 2015	6.979	5.972	245	13.196
Impairment losses at 31 December 2015	-	-	-	-
Carrying amount at 31 December 2015	735	1.504	70	2.309
Hereof assets under finance lease:	-	107	-	107
Cost at 1 January 2016	7.714	7.476	315	15.505
Additions for the year	96	299	416	811
Disposals for the year	(109)	(47)	-	(156)
Cost at 31 December 2016	7.701	7.728	731	16.160
Amortisation and impairment losses at 1 January 2016	6.979	5.972	245	13.196
Amortisation for the year	387	702	85	1.174
Reversal of impairment and depreciation of sold assets	(109)	(47)	-	(156)
Amortisation and impairment losses at 31 December 2016	7.257	6.627	330	14.214
Carrying amount at 31 December 2016	444	1.101	401	1.946
Cost at 31 December 2016	7.701	7.728	731	16.160
Amortisation at 31 December 2016	7.257	6.627	330	14.214
Impairment losses at 31 December 2016	-	-	-	-
Carrying amount at 31 December 2016	444	1.101	401	1.946
Hereof assets under finance lease:	-	121	-	121

*General, property, plant and equipment:*

The carrying amount corresponds to the expected remaining life and any scrap value.

There are no contractual obligations at 31 December 2016 relating to the acquisition of property, plant and equipment (DKK 0 at 31 December 2015).

As security for the Company's facility with the banks, a floating charge has been created secured on the Company's ordinary debt, inventories, operating equipment and material as well as intellectual property rights for up to DKK 25 million.

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

#### 8 Deferred tax

	Long-term assets	Short-term assets	Loss carry-forward	Provisions	Total
Deferred tax at 1 January 2015	1.239	637	(9.325)	(143)	(7.592)
Adjustment for the year	430	241	2.183	(153)	2.701
Deferred tax at 31 December 2015	1.669	878	(7.142)	(296)	(4.891)
Of this not recognised in the balance sheet					-
Capitalised deferred tax at 31 December 2015	1.669	878	(7.142)	(296)	(4.891)
Deferred tax at 1 January 2016	1.669	878	(7.142)	(296)	(4.891)
Adjustment for the year	896	(280)	3.470	(84)	4.002
Deferred tax at 31 December 2016	2.565	598	(3.672)	(380)	(889)
Of this not recognised in the balance sheet					-
Capitalised deferred tax at 31 December 2016	2.565	598	(3.672)	(380)	(889)

Provision for deferred tax has been made at the current Danish tax rate.

It is expected that the capitalised loss carry-forward may be utilised within a time horizon of 3 - 4 years.

#### 9 Other financial receivables

	2016	2015
Other financial receivables (gross), end of year	1.154	1.107
Provisions for bad debts, end of year	-	-
Other financial receivables (net), end of year	1.154	1.107

The fair value of other financial receivables amounts to DKK 1.154k (2015: DKK 1.107k). The value comprises deposit for leased premises which will remain for the term of the lease.

The fair value is stated as the net present value of future expected cash flows concerning the receivables.

#### 10 Investments

	Shares
Cost at 1 January	-
Additions for the year	-
Disposals for the year	-
Cost at 31 December	-
Impairment losses at 1 January	-
Reversed impairment losses on disposals for the year	-
Impairment losses at 31 December	-
Carrying amount at 31 December 2016	-

Investments in subsidiaries are specified as follows:

Name	Share capital	Votes and ownership
Medicom Innovation Partner Ltd.	0	100%

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

#### 11 Inventories

	<u>2016</u>	<u>2015</u>
Raw materials and consumables	5.752	4.533
Work in progress	1.075	664
Finished goods and goods for resale	<u>256</u>	<u>1.311</u>
Inventories, end of year	<u>7.083</u>	<u>6.508</u>

Inventories are expected to be realised within a period of 12 months.

Cost of sales for the year is recognised in production costs	<u>30.860</u>	<u>28.580</u>
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Write-down for the year of inventories is recognised in production costs	<u>100</u>	<u>-</u>
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Resersal for the year of write-down of inventories is recognised in production costs	<u></u>	<u>17</u>
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## Notes

### Medicom Innovation Partner a/s

(DKK '000)

	2016	2015
<b>12 Trade receivables</b>		
Trade receivables (gross), beginning of year	12.885	33.765
Provision for bad debt	-	-
Change of provision in the year	-	-
Realised losses in the year	-	-
Provision for bad debt, end of year	-	-
Trade receivables (net), end of year	12.885	33.765
Trade receivables not due (due 0-3 months after the balance sheet date)	12.885	33.765
Trade receivables due from 0 to 1 month before the balance sheet date	-	-
Trade receivables due more than 1 month before the balance sheet date	-	-
Trade receivables (net), end of year	12.885	33.765

All trade receivables fall due within one year.

Any provision for bad debt has been recognised directly in administrative expenses in the income statement and the provision, if any, will be made based on an individual assessment of the creditworthiness of the debtors.

The fair value of trade receivables is DKK 12,885k (2015: DKK 33,765k). For receivables falling due within 1 year after the balance sheet date, the carrying amount is in all materiality considered to correspond to the fair value.

### 13 Receivables from and payables to group enterprises

Payables to group enterprises (gross) at 31 December	1.836	1.596
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The fair value of payables to group enterprises is DKK 1,836k (2015: DKK 1.596k). For payables falling due within 1 year after the balance sheet date, the carrying amount is in all materiality considered to correspond to the fair value.

### 14 Contract work in progress

Expenses conc. work performed at the balance sheet date	155.635	84.069
Profit included in the income statement, net	20.148	6.432
Sales value of work performed at the balance sheet date	175.783	90.501
Invoicing on account	(175.758)	(103.199)
	25	(12.698)

The net value is recognised as follows in the balance sheet:

Contract work in progress	15.582	2.073
Prepayments received from customers conc. work in progress	(15.557)	(14.771)
	25	(12.698)
Contract work in progress conc. products	(5.204)	-
Prepayments received from customers conc. products	(465)	(2.722)
Prepayments, end of year	(16.022)	(17.493)
Contract work in progress, end of year	10.378	2.073

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

	<u>2016</u>	<u>2015</u>
<b>15 Other receivables</b>		
Other receivables	32	42
Carrying amount, end of year	<u>32</u>	<u>42</u>

All other receivables fall due within one year.

The fair value of other receivables is DKK 32k (2015: DKK 42k). For receivables falling due within 1 year after the balance sheet date, the carrying amount is considered to correspond to the fair value.

### 16 Share capital

The share capital consists of 16,778,061 shares of DKK 1 16.778 16.778

No shares carry any special rights.

	2016	2015	2014	2013	2012
<b>Specification of movement on share capital</b>					
Share capital at the beginning	16.778	16.778	16.778	16.778	16.778
Capital increase	-	-	-	-	-
Capital reduction	-	-	-	-	-
Share capital at the end	<u>16.778</u>	<u>16.778</u>	<u>16.778</u>	<u>16.778</u>	<u>16.778</u>

### 17 Retained earnings

In 2016 DKK 0 was paid as dividend, corresponding to DKK 0 per share (2015: DKK 0, corresponding to DKK 0 per share). A dividend of DKK 0k, corresponding to DKK 0k per share, will be proposed for 2015.

Medicom Innovation Partner's Executive Board and Board of Directors currently assess whether the Company's capital structure is adequate and which activities are necessary to ensure this. Usually no dividend is paid out unless it may be included in net profit/loss for the year.

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

	2016	2015
<b>18 Provisions</b>		
Warranty provisions at 1 January	979	112
Provisions in the year	593	867
Provisions used in the year	(173)	-
Warranty provisions, end of year	<u>1.399</u>	<u>979</u>
Provisions for anniversary bonus at 1 January	218	274
Provisions in the year	60	69
Provisions used in the year	(30)	(90)
Provisions reversed in the year	(7)	(29)
Change for the year in the calculation of net present value	39	(6)
Provisions for anniversary bonus, end of year	<u>280</u>	<u>218</u>
Provisions, end of year	<u>1.679</u>	<u>1.197</u>
The due dates for warranty provisions are expected to be as follows:		
Due within 1 year	637	-
Due within 1-5 years	762	979
Due after 5 years	-	-
Warranty provisions, end of year	<u>1.399</u>	<u>979</u>
The due dates for provisions for anniversary bonus are expected to be as follows:		
Due within 1 year	-	26
Due within 1-5 years	195	133
Due after 5 years	85	59
Provisions for anniversary bonus, end of year	<u>280</u>	<u>218</u>

The Company provides 3-year warranty on certain products and is therefore obliged to repair or replace items which do not function satisfactorily.

Provisions of DKK 1.399k (2015: DKK 979k) for expected warranty claims have been recognised based on previous experience concerning the level of repairs and returns.

The statement of the expected due dates has been prepared based on previous experience of when repairs and returns, if any, appear.

No compensation will be received from other parties concerning the provisions.

The provision for anniversary bonus is the result of discounting of the nominal expectations, as the timing effect conc. anniversary bonus is material due to the long time horizon for actual payment of the anniversary bonus. No discounting has been used concerning the warranty provision as the time horizon is limited (max 3 years) and the timing effect is therefore immaterial.

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

#### 19 Short- and long-term debt

At 31 December 2015	Due within 1 year	Due within 1 - 5 years	Due after 5 years	Total due after 1 year
Long-term debt:				
Finance lease	111	-	-	-
Carrying amount at 31 December 2015	111	-	-	-
Future interest, debt not on demand:				
Finance lease	2	-	-	-
Total future interest	2	-	-	-
Long-term debt incl future interest	113	-	-	-
Short-term debt:				
Floating-rate overdraft facility, interest level 3.5 - 4%	-	-	-	-
Carrying amount at 31 December 2015	-	-	-	-
At 31 December 2016	Due within 1 year	Due within 1 - 5 years	Due after 5 years	Total due after 1 year
Long-term debt:				
Finance lease	12	-	-	-
Carrying amount at 31 December 2016	12	-	-	-
Future interest, debt not on demand:				
Finance lease	-	-	-	-
Total future interest	-	-	-	-
Long-term debt incl future interest	12	-	-	-
Short-term debt:				
Floating-rate overdraft facility, interest level 3.5 - 4%	-	-	-	-
Carrying amount at 31 December 2016	-	-	-	-

See also the description of financial risks on page 8 of Management's Review.

The value of short- and long-term debt in Medicom Innovation Partner amounts to DKK 0k against DKK 0k in 2015 (excl finance lease).

#### Lease obligation

As regards the lease obligation, the agreement is subject to floating-rate interest. The fair value of the lease obligation therefore equals the nominal lease obligation, ie DKK 12k at the end of 2016 against DKK 111k at the end of 2015.

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

	<u>2016</u>	<u>2015</u>
<b>20 Other payables</b>		
Payroll items	23.552	29.031
Other	1.730	1.707
Total other payables	<u>25.282</u>	<u>30.738</u>

No other payables fall due for payment after 1 year.

The fair value of other payables is DKK 25,282k (2015: DKK 30,738k).

For payables falling due within 1 year after the balance sheet date the carrying amount of the payables is in all materiality considered to equal the fair value of the payables.

### 21 Adjustments

Change in other provisions etc	481	811
Financial income etc	(1.026)	(825)
Financial expenses etc	1.255	904
Tax on profit/loss for the year	3.767	2.993
	<u>4.477</u>	<u>3.883</u>

### 22 Change in working capital

Change in receivables etc	13.686	(9.775)
Change in inventories	(575)	3.020
Change in trade payables etc	(8.231)	32.235
	<u>4.880</u>	<u>25.480</u>

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

	2016	2015
<b>23 Fee to auditors</b>		
Statutory audit		
PricewaterhouseCoopers, 2016	120	120
Fee to auditors appointed at the general meeting	120	120
Other assurance assignments	48	80
Tax advisory services	103	25
Other services	-	6
PricewaterhouseCoopers	151	111
Total fee to auditors	271	231

### 24 Contingent liabilities and other financial obligations

#### a Rental and lease obligations concerning operating lease etc

The Company has entered into operating leases concerning three cars. The periods covered by the leases run for up to 14 months as from 31 December 2016.

Moreover, the Company has entered into seven tenancy agreements. The tenancy agreements covers up to 27 months.

Lease obligations relating to fixtures and fittings, etc	318	185
Rental obligations relating to offices and factory property	5.865	1.338
Total	6.183	1.523
Specified as follows:		
Due within 1 year	2.931	1.451
Due between 1 and 5 years	3.252	72
Due after more than 5 years	-	-
	6.183	1.523
Rental and lease payments for the period	2.978	2.433
Hereof minimum rental and lease payments	2.978	2.433

At the balance sheet date, there are no non-cancellable leases concerning assets held under operating lease from which rental income is received.

#### b Contract obligations

The Company has entered into contract obligations of DKK 1.048k. termination no later than 2018.

#### c Joint taxation

With effect from 1 June 2016, Medicom Innovation Partner a/s is included in the joint taxation with Phillips-Medisize Holdings A/S. Danish Group companies are jointly and severally liable for tax on consolidated taxable income, etc. The total amount of the annual report for Phillips-Medisize Holdings A/S, which is the management company in relation to joint taxation.

Before 1 June 2016, Medicom Innovation Partner a/s was included in the joint taxation with LDE Holding 11 ApS and Equity Datteholding 11 ApS. Danish Group companies are jointly and severally liable for tax on consolidated taxable income, etc.

#### d Litigations

Medicom Innovation Partner is not engaged in any litigation.

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

#### 25 Financial instruments

The scope and type of the Company's financial instruments appear from the income statement, the balance sheet and accounting policies under notes. Below information is provided on the conditions which may affect amounts, payment date or the reliability of future payments, where such information does not directly appear from the Company's Financial Statements or follow from normal practice.

#### Monetary items\* in foreign currencies in the balance sheet at the end of the year:

<b>At 31 December 2015</b>				
Currency	Payment/expiry	Assets	Liabilities	Net
EUR	0-12 months	35.361	18.270	17.091
USD	0-12 months	4.565	2.030	2.535
GBP	0-12 months	31	17	14
Other	0-12 months	-	-	-

  

<b>At 31 December 2016</b>				
Currency	Payment/expiry	Assets	Liabilities	Net
EUR	0-12 months	43.908	17.234	26.674
USD	0-12 months	1.181	499	682
GBP	0-12 months	87	360	(273)
Other	0-12 months	-	-	-

\* Monetary items are cash at bank and in hand and similar, receivables as well as payables which are settled in cash.

#### Hedging of foreign currency

No forward contracts have been made at 31 December 2016.

#### Sensitivity to foreign exchange risks:

The quantification of foreign exchange risks was made as an +/- 10% analysis of the effect on revenue:

	<b>2016</b>		<b>2015</b>	
	DKK million	Revenue	Revenue	Risks
Revenue nominated in EUR		167,9	130,8	0*
Revenue nominated in USD		-	4,5	0,4
Revenue in DKK		7,0	11,1	0**

\* It is considered unlikely that EUR will fluctuate by +/- 10% due to Denmark's firm rates policy which allows only very marginal fluctuations

\*\* There is no exchange risk in respect of DKK

In 2017 revenue is expected to be mainly in EUR, and therefore it is not assessed that there will be any material exchange risks.

## Notes

### Medicom Innovation Partner a/s

(DKK '000)

#### 26 Related parties

The Company's related party with controlling interest is Phillips-Medisize Holdings A/S, Struer. Until 30 April the related party with controlling interest was Equity Datterholding 11 ApS, Copenhagen.

Interest in subsidiaries are set out in note 13.

The related parties with significant influence in the Company are the Executive Board and some senior employees as well as their related family members. Related parties also comprise companies in which these persons have material interests.

#### *Executive Board and senior employees*

Besides what follows from the employment, there have been no transactions with the Executive Board or senior employees. Remuneration appear from note 6.

Trade with related parties with controlling interest has comprised the following:

	2016	2015
Interest expenses to related parties	-	283

#### *Accounts with related parties*

The payment terms for normal trade is current month plus 30 days. No security has been provided for the accounts, and there has been no need to make provisions for expected bad debt concerning these accounts. Moreover, no losses have been realised concerning these accounts in 2016 or 2015.

#### 27 Group matters

The Company, whose controlling shareholder is Phillips-Medisize Holdings A/S, is included in the Consolidated Financial Statements of its Parent Company, Phillips-Medisize Holdings A/S, Struer. Phillips-Medisize Holdings A/S is ultimate owned by Koch Industries Inc. 4111 East 37th Street North, Wichita, Kansas 67220.