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**Kim Johansen International Transport  
A/S  
Central Business Registration No  
21840890  
Geminivej 10  
2670 Greve**

**Annual report 2015**

The Annual General Meeting adopted the annual report on 30.05.2016

**Chairman of the General Meeting**

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Name: Niels Gade

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## **Entity details**

### **Entity**

Kim Johansen International Transport A/S  
Geminivej 10  
2670 Greve

Central Business Registration No: 21840890

Registered in: Greve

Financial year: 01.01.2015 - 31.12.2015

Phone: +4543959300

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Internet: [www.kim-johansen.dk](http://www.kim-johansen.dk)

E-mail: [kjit@kim-johansen.dk](mailto:kjit@kim-johansen.dk)

### **Board of Directors**

Niels Gade, Chairman

Kim Johansen

Bo Dencker

John Romedahl

Anne Kathrine Steenbjerge

### **Executive Board**

Kim Johansen

### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab

Ndr. Ringgade 70A

4200 Slagelse

## **Statement by Management on the annual report**

The Board of Directors and the Executive Board have today considered and approved the annual report of Kim Johansen International Transport A/S for the financial year 01.01.2015 - 31.12.2015.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2015 and of the results of its operations for the financial year 01.01.2015 - 31.12.2015.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Greve, 30.05.2016

### **Executive Board**

Kim Johansen

### **Board of Directors**

Niels Gade  
Chairman

Kim Johansen

Bo Dencker

John Romedahl

Anne Kathrine Steenbjerger

## Independent auditor's reports

### To the owners of Kim Johansen International Transport A/S

#### Report on the financial statements

We have audited the financial statements of Kim Johansen International Transport A/S for the financial year 01.01.2015 - 31.12.2015, which comprise the accounting policies, income statement, balance sheet, statement of changes in equity and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our audit has not resulted in any qualification.

#### Opinion

In our opinion, the financial statements give a true and fair view of the Company's financial position at 31.12.2015 and of the results of its operations for the financial year 01.01.2015 - 31.12.2015 in accordance with the Danish Financial Statements Act.

#### Statement on the management commentary

Pursuant to the Danish Financial Statements Act, we have read the management commentary. We have not performed any further procedures in addition to the audit of the financial statements.

On this basis, it is our opinion that the information provided in the management commentary is consistent with the financial statements.

Slagelse, 30.05.2016

#### Deloitte

Statsautoriseret Revisionspartnerselskab

Jens Jørgen Simonsen  
State Authorised Public Accountant

CVR-nr. 33963556

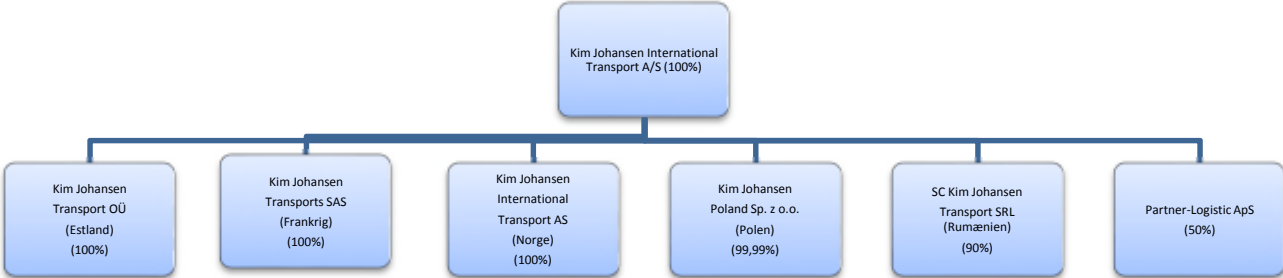
## Management commentary

	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
	<b>DKK'000</b>	<b>DKK'000</b>	<b>DKK'000</b>	<b>DKK'000</b>	<b>DKK'000</b>
<b>Financial high-lights</b>					
<b>Key figures</b>					
Revenue	351.377	487.263	526.289	538.074	532.182
Gross profit/loss	36.306	53.316	60.823	58.488	55.109
Operating profit/loss	(2.117)	4.724	7.124	3.560	3.444
Net financials	(2.662)	(4.618)	(8.474)	(5.285)	(6.750)
Profit/loss for the year	(3.277)	396	(1.594)	(1.948)	(2.537)
Total assets	187.904	228.529	255.380	272.805	244.474
Investments in property, plant and equipment	13.268	20.224	19.883	71.003	31.405
Equity	23.492	26.826	26.838	28.984	30.884
Invested capital including goodwill	89.591	116.824	140.460	142.242	143.057
Interest bearing debt, net	76.446	70.007	96.901	107.352	103.899
<b>Ratios</b>					
Gross margin (%)	10,3	10,9	11,6	10,9	10,4
Return on invested capital including goodwill (%)	(2,4)	4,0	5,1	2,5	2,4
Turnover invested capital	3,9	4,2	3,7	3,8	3,7
Financial gearing (%)	3,3	2,6	3,6	3,7	3,4
Return on equity (%)	(13,0)	1,5	(5,7)	(6,5)	(7,9)
Solvency ratio (%)	12,5	11,7	10,5	10,6	12,6
EBITA-margin (%)	(0,6)	0,6	1,5	0,7	0,5

Revenue for 2015 has been affected significantly by transfers of transports to subsidiaries as well as the lower fuel price.

# Management commentary

## Group Chart



## Management commentary

### Primary activities

The Entity's activity is to provide transport services and solutions to customers in Europe. The Entity mostly focuses on the transportation of time-sensitive goods using a traffic and service setup which is very different from that of other transport companies and which is unique in the European transport market. The Entity is the Scandinavian market leader of this segment.

### Development in activities and finances

Loss for the year is DKK 3.277k and equity at December 31<sup>st</sup> 2015 totals DKK 23,492k.

The Entity's level of activities has been decreased compared to 2014, mainly as result of the ongoing process of internal outsourcing of transportation activities.

The Entity is part of a Group (Kim Johansen Group) in which Kim Johansen Holding A/S is the ultimate Parent. The turnover for Kim Johansen Group totals DKK 476,494k and the loss totals DKK 3.101k. The Group's equity at December 31<sup>st</sup> 2015 totals DKK 27,890k.

International transports within Europe are still influenced by fierce price competition, which requires optimal traffic management as well as simple and efficient structuring.

In 2015 Kim Johansen Group has realized a reduced activity level due to some adjustments to the market conditions. Furthermore, the turnover is affected by the low oil price level in 2015 as prices on the transport market are adjusted to this level.

The process of adjusting cost to the activity level and efficiency improvements has been continued in order to retain the level of earnings for the entire business.

Despite these continuously improvements, financial performance for the year is considered unacceptable by Management.

### Outlook

Based on the measures already implemented and further potential to be realised, Management expects improved financial performance for 2016.

### Particular risks

The Entity is not considered to be exposed to special risks aside from those assessed as ordinary for this industry.



## **Management commentary**

Further, the Entity is not considered particularly exposed to financial risks as most of its revenue, purchases and funding is in Danish kroner or euro.

Some of the Entity's interest-bearing liabilities carry fixed interest whereas others carry variable interests

## **Corporate social responsibility**

### **Corporate social responsibility policies**

Due to an increasing demand for business transparency and focus on CSR activities, the Entity has incorporated the following policies in the business practices: Human Rights and Labour, Health and Safety, Business Ethics and Environment. Effort is made on a continuous basis to review and update these policies to meet the needs of the stakeholders and to respond to changes in laws and regulations.

### **Environment**

In 2015 a special attention has been paid to training of the drivers in eco-driving techniques, which include choosing the driving speed and driving practices correctly, as well as paying attention to driver idling habits. For this purpose an eco-driving project has been started. During the project drivers were encouraged to participate in a competition with an intention to improve their driving practices. This led to a significant improvement in their driving styles, and therefore the decision to continue the project in 2016 has been made. The aim is to move 80% of the drivers in the low performance level into a better performance category.

Furthermore, the Entity is committed to maintaining our trucks and trailers in a good technical condition and to renewing the fleet on a constant basis while remaining aware of the need to promote sustainability. In 2015 56 new EURO6 trucks have been bought and investment in new frigo trailers has been made to ensure a constant temperature during the transportation of goods.

In the end of 2015 the Entity has become a member of Green Freight Europe. This has been done with an intention to improve the reporting practices of heat trapping gasses and to be aware of the newest trends when it comes to environmentally friendlier transportation of goods.

### **Staff Conditions**

The Entity strives to support and respect human rights and supports fundamental labor principles that protect workers rights. Consequently, employees are hired on a contractual basis and are socially insured and entitled to social security benefits. At the end of 2015 the entity has once more been evaluated by the French agency EcoVadis with aim to improve the practices in sustainability. The highest possible rating "gold" yet again confirmed the Entity's CSR engagement.

The Entity also ensures that drivers have access to facilities where they can rest and spend their time outside the working hours. For this purpose in 2015 new driver facilities has been opened.

## **Management commentary**

### **Anti-corruption and Business Ethics**

The Entity is committed to conducting business in an ethical manner and in full compliance with all the applicable laws. By means of constructive dialogue with stockholders, the Entity strives to ensure that no bribes are accepted or offered and no employees are engaged in theft, fraud or anti-competitive behavior. The Entity encourages our employees to report any suspicious or questionable cases to their managers. In 2015 109 new drivers have been trained in business ethics and anti-corruption and anti-bribery practices.

### **Diversity**

Over the years ahead, the Board of Directors aims to increase the share of the underrepresented gender on the Board of Directors so that the underrepresented gender represents at least 40% of the total directorships of the Entity. In connection with new elections to the Board, efforts will be made to identify qualified candidates from the underrepresented gender.

Furthermore, the aim is to increase the underrepresented gender in other management levels so that the underrepresented gender represents at least 40% of the total management level.

### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

## **Accounting policies**

### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

The accounting policies applied for these financial statements are consistent with those applied last year.

### **Consolidated financial statements**

Referring to section 112(1) of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

### **Changes in accounting estimates**

At the end of the Financial Year 2014 and the beginning of the Financial Year 2015, the Entity's affiliated company Kim Johansen Transport SAS has acquired a number of leasing assets. As a result, the group has at 01.01.2015 changed its principle for recognition of the corresponding assets from operational to financial leasing.

The leased assets, which were acquired at the end of 2014 are on this basis recognised at the start of the Financial Year 2015 as financial leased assets and as a result no changes to comparison figures have been made as a result of the change in the accounting estimate.

### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

## **Accounting policies**

### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the one in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates as well as out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly in equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries which are considered part of the total investment in the subsidiary in question are classified directly as equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate of the time of acquisition or the time of any subsequent revaluation or write-down. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

### **Income statement**

#### **Revenue**

Revenue from transport services is recognised in the income statement when the individual drive has commenced prior to the closing of the financial year. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the determined consideration.

#### **Production costs**

Production costs comprise cost of sales, which comprises direct and indirect costs incurred to earn revenue for the financial year. Cost of sales thus comprise costs relating to the operation of trucks, drivers' wages, workshop expenses and depreciation of trucks, trailers, etc.

## Accounting policies

### Administrative expenses

Administrative expenses comprise expenses incurred for the Entity's administrative functions, including wages and salaries for administrative staff and Management, stationary and office supplies as well as depreciation relating to property, plant and equipment used for administration of the Entity.

### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits/losses.

### Other financial income

Other financial income comprises interest income, including interest income from receivables from group enterprises and net capital gains on payables and transactions in foreign currencies.

### Other financial expenses

Other financial expenses comprise interest expenses including interest of financial lease payments, interest expenses for payables to group enterprises, net capital losses on securities, payables and transactions in foreign currencies and amortisation of financial liabilities.

### Income taxes

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with the Parent and all Danish subsidiaries. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with a refund concerning tax losses).

## Balance sheet

### Property, plant and equipment

Plant and machinery comprise the Entity's trucks, trailers and vans and passenger cars.

Plant and machinery and other fixtures and fittings, tools and equipment as well as leasehold improvements are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition, and preparation costs of the asset until the time when it is ready to be put into operation. For assets held under finance leases, cost is the lower of the asset's fair value and present value of future lease payments. Cost does not comprise financial expenses.

## Accounting policies

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Plant and machinery	3 – 10 years
Other fixtures and fittings, tools and equipment, vans and passenger cars	3 – 5 years
Leasehold improvements	7 years

For leasehold improvements and assets held under finance leases, the depreciation period cannot exceed the contract period.

Property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Profits and losses from the sale of property, plant and equipment are calculated as the difference between selling price less selling costs and carrying amount at the time of sale. Profits or losses are recognised in the income statement as adjustment to depreciation.

### Investments in group enterprises

Investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus or less unrealised intra-group profits or losses.

Group enterprises with a negative equity value are measured at DKK 0, and any receivables from such enterprises are written down by the Parent's share of such negative equity value if it is deemed irrecoverable. If the negative equity value exceeds the amount receivable, the remaining amount is recognized in provisions if the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise.

Upon distribution of profit or loss net revaluation of investments in group enterprises is transferred to "Reserve for net revaluation according to the equity method" in equity.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

### Investments in associates

Investments in associates are measured at cost and are written down to the lower of recoverable amount and carrying amount.

### Inventories

Inventories comprise tyres and spare parts and are measured at the lower of cost using the FIFO method and net realisable value.

Cost comprises cost plus landing costs.

## Accounting policies

The net realisable value of inventories is calculated as the estimated selling price less costs incurred to execute sale.

### Receivables

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less write-downs for bad debts.

### Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

### Cash

Cash comprises cash in hand and bank deposits.

### Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

### Finance lease commitments

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities other than provisions, and, at the time of inception of the lease, measured at the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference between present value and nominal amount of the lease payments is recognised in the income statement as a financial expense over the term of the leases.

### Operating leases

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

### Cash flow statement

According to section 86(4) of the Danish Financial Statement Act, Kim Johansen International Transport A/S does not prepare a cash flow statement.

## Accounting policies

### Financial highlights

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2010" issued by the Danish Society of Financial Analysts.

Ratios	Calculation formula	Ratios reflect
Gross margin (%)	$\frac{\text{Gross profit} \times 100}{\text{Revenue}}$	The Entity's operating gearing.
Return on invested capital incl goodwill (%)	$\frac{\text{EBITA} \times 100}{\text{Average invested capital incl goodwill}}$	The return generated by the Entity on the investors' funds.
Revenue/Invested capital incl goodwill	$\frac{\text{Revenue}}{\text{Average invested capital incl goodwill}}$	Turnover rate of capital employed by the Entity.
Financial gearing	$\frac{\text{Net interest-bearing debt}}{\text{Equity}}$	The Entity's financial gearing..
Return on equity (%)	$\frac{\text{Profit/loss for the year} \times 100}{\text{Average equity}}$	The Entity's return on capital invested in the Entity by the owners.
Soliditetsgrad (%)	$\frac{\text{Equity} \times 100}{\text{Total assets}}$	The financial strength of the Entity.
EBITA-margin (%)	$\frac{\text{EBITA} \times 100}{\text{Revenue}}$	Operational profitability of the Entity

EBITA (Earnings Before Interest, Tax and Amortisation) is defined as operating profit.

Invested capital is defined as net working capital plus the carrying amount of the property, plant and equipment and long-term operating liabilities.

Net working capital is defined as inventories, receivables and other operating current assets net of trade payables and other short-term operating liabilities. Income taxes receivable and payable as well as cash are not included in net working capital.

Net interest-bearing debt is defined as interest-bearing liabilities and net of interest-bearing assets, including cash.



## Income statement for 2015

	<u>Notes</u>	<u>2015 DKK'000</u>	<u>2014 DKK'000</u>
Revenue	1	351.377	487.263
Production costs	3, 4	<u>(315.071)</u>	<u>(433.947)</u>
<b>Gross profit/loss</b>		<b>36.306</b>	<b>53.316</b>
Administrative costs	2, 3, 4	<u>(38.423)</u>	<u>(48.592)</u>
<b>Operating profit/loss</b>		<b>(2.117)</b>	<b>4.724</b>
Income from investments in group enterprises		2.369	737
Other financial income	5	932	916
Other financial expenses	6	<u>(5.963)</u>	<u>(6.271)</u>
<b>Profit/loss from ordinary activities before tax</b>		<b>(4.779)</b>	<b>106</b>
Tax on profit/loss from ordinary activities	7	<u>1.502</u>	<u>290</u>
<b>Profit/loss for the year</b>		<b><u>(3.277)</u></b>	<b><u>396</u></b>
<b>Proposed distribution of profit/loss</b>			
Reserve for net revaluation according to the equity method		2.198	737
Retained earnings		<u>(5.475)</u>	<u>(341)</u>
		<b><u>(3.277)</u></b>	<b><u>396</u></b>

**Balance sheet at 31.12.2015**

	<u>Notes</u>	<u>2015 DKK'000</u>	<u>2014 DKK'000</u>
Plant and machinery		77.351	93.880
Other fixtures and fittings, tools and equipment		3.704	5.697
Leasehold improvements		31	120
<b>Property, plant and equipment</b>	8	<u><b>81.086</b></u>	<u><b>99.697</b></u>
Investments in group enterprises		15.079	12.768
Investments in associates		63	0
<b>Fixed asset investments</b>	9	<u><b>15.142</b></u>	<u><b>12.768</b></u>
<b>Fixed assets</b>		<u><b>96.228</b></u>	<u><b>112.465</b></u>
Raw materials and consumables		2.872	3.820
<b>Inventories</b>		<u><b>2.872</b></u>	<u><b>3.820</b></u>
Trade receivables		56.284	71.554
Receivables from group enterprises		13.964	16.485
Other short-term receivables		10.861	9.970
Prepayments	10	5.039	4.755
<b>Receivables</b>		<u><b>86.148</b></u>	<u><b>102.764</b></u>
<b>Cash</b>	11	<u><b>2.656</b></u>	<u><b>9.480</b></u>
<b>Current assets</b>		<u><b>91.676</b></u>	<u><b>116.064</b></u>
<b>Assets</b>		<u><u><b>187.904</b></u></u>	<u><u><b>228.529</b></u></u>

**Balance sheet at 31.12.2015**

	<u>Notes</u>	<u>2015 DKK'000</u>	<u>2014 DKK'000</u>
Contributed capital	12	4.211	4.211
Reserve for net revaluation according to the equity method		2.580	439
Retained earnings		<u>16.701</u>	<u>22.176</u>
<b>Equity</b>		<u><b>23.492</b></u>	<u><b>26.826</b></u>
Provisions for deferred tax	13	<u>5.954</u>	<u>7.455</u>
<b>Provisions</b>		<u><b>5.954</b></u>	<u><b>7.455</b></u>
Finance lease liabilities		29.060	49.686
Other credit institutions		0	716
Other payables		<u>5.105</u>	<u>5.105</u>
<b>Non-current liabilities other than provisions</b>	14	<u><b>34.165</b></u>	<u><b>55.507</b></u>
Current portion of long-term liabilities other than provisions	14	27.596	29.196
Other credit institutions		9.880	6.618
Trade payables		62.649	75.795
Debt to group enterprises		17.580	21.973
Other payables		<u>6.588</u>	<u>5.159</u>
<b>Current liabilities other than provisions</b>		<u><b>124.293</b></u>	<u><b>138.741</b></u>
<b>Liabilities other than provisions</b>		<u><b>158.458</b></u>	<u><b>194.248</b></u>
<b>Equity and liabilities</b>		<u><u><b>187.904</b></u></u>	<u><u><b>228.529</b></u></u>
Unrecognised rental and lease commitments	15		
Contingent liabilities	16		
Assets charged and collateral	17		
Related parties with control	18		
Ownership	19		
Consolidation	20		

## Statement of changes in equity for 2015

	<b>Contri- buted capi- tal DKK'000</b>	<b>Reserve for net revalu- ation ac- cording to the equity method DKK'000</b>	<b>Retained earnings DKK'000</b>	<b>Total DKK'000</b>
Equity beginning of year	4.211	439	22.176	26.826
Exchange rate adjustments	0	(57)	0	(57)
Profit/loss for the year	0	2.198	(5.475)	(3.277)
<b>Equity end of year</b>	<b>4.211</b>	<b>2.580</b>	<b>16.701</b>	<b>23.492</b>

## Notes

	<b>2015</b> <b>DKK'000</b>	<b>2014</b> <b>DKK'000</b>
<b>1. Revenue</b>		
Denmark	1.321	1.931
Other Countries	350.056	485.332
	<b>351.377</b>	<b>487.263</b>

Revenue for 2015 has been affected significantly by transfers of transports to subsidiaries as well as the lower fuel price.

	<b>2015</b> <b>DKK'000</b>	<b>2014</b> <b>DKK'000</b>
<b>2. Fees to the auditor appointed by the Annual General Meeting</b>		
Statutory audit services	255	258
Tax services	225	162
Other services	78	105
	<b>558</b>	<b>525</b>

	<b>2015</b> <b>DKK'000</b>	<b>2014</b> <b>DKK'000</b>
<b>3. Staff costs</b>		
Wages and salaries	22.757	26.373
Pension costs	1.167	1.492
Other social security costs	261	340
	<b>24.185</b>	<b>28.205</b>

Average number of employees	<b>46</b>	<b>54</b>
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	<b>Remune- ration of manage- ment 2015 DKK'000</b>	<b>Remune- ration of manage- ment 2014 DKK'000</b>
Total amount for management categories	676	688
	<b>676</b>	<b>688</b>

## Notes

	<b>2015</b>	<b>2014</b>
	<b>DKK'000</b>	<b>DKK'000</b>
<b>4. Depreciation, amortisation and impairment losses</b>		
Depreciation on property, plant and equipment	23.375	28.329
Profit/loss from sale of intangible assets and property, plant and equipment	(2.012)	(1.681)
	<b>21.363</b>	<b>26.648</b>

Of depreciation for the year, DKK 19,671 (2014: DKK 24,626k) has been recognised in production costs and DKK 1,691k (2014: DKK 2,022k) has been recognised in administrative expenses.

	<b>2015</b>	<b>2014</b>
	<b>DKK'000</b>	<b>DKK'000</b>
<b>5. Other financial income</b>		
Financial income arising from group enterprises	896	872
Other financial income	36	44
	<b>932</b>	<b>916</b>

	<b>2015</b>	<b>2014</b>
	<b>DKK'000</b>	<b>DKK'000</b>
<b>6. Other financial expenses</b>		
Financial expenses from group enterprises	921	230
Interest expenses	12	0
Other financial expenses	5.030	6.041
	<b>5.963</b>	<b>6.271</b>

	<b>2015</b>	<b>2014</b>
	<b>DKK'000</b>	<b>DKK'000</b>
<b>7. Tax on ordinary profit/loss for the year</b>		
Change in deferred tax for the year	(1.502)	(158)
Effect of changed tax rates	0	(132)
	<b>(1.502)</b>	<b>(290)</b>

## Notes

	<b>Plant and machinery DKK'000</b>	<b>Other fix- tures and fittings, tools and equipment DKK'000</b>	<b>Leasehold improve- ments DKK'000</b>
<b>8. Property, plant and equipment</b>			
Cost beginning of year	190.990	19.141	696
Additions	12.971	270	27
Disposals	(39.814)	(478)	0
<b>Cost end of year</b>	<b>164.147</b>	<b>18.933</b>	<b>723</b>
Depreciation and impairment losses beginning of the year	(97.110)	(13.444)	(576)
Depreciation for the year	(21.021)	(2.238)	(116)
Reversal regarding disposals	31.335	453	0
<b>Depreciation and impairment losses end of the year</b>	<b>(86.796)</b>	<b>(15.229)</b>	<b>(692)</b>
<b>Carrying amount end of year</b>	<b>77.351</b>	<b>3.704</b>	<b>31</b>
Recognised assets not owned by entity	75.047	3.188	0

## Notes

	<b>Investments in group enterprises DKK'000</b>	<b>Investments in associates DKK'000</b>
<b>9. Fixed asset investments</b>		
Cost beginning of year	12.330	0
Additions	0	63
<b>Cost end of year</b>	<b>12.330</b>	<b>63</b>
Revaluations beginning of year	438	0
Exchange rate adjustments	(57)	0
Share of profit/loss after tax	2.198	0
Other adjustments	170	0
<b>Revaluations end of year</b>	<b>2.749</b>	<b>0</b>
<b>Carrying amount end of year</b>	<b>15.079</b>	<b>63</b>

	<b>Registered in</b>	<b>Corporate form</b>	<b>Equity interest %</b>
Subsidiaries:			
Kim Johansen Transport SAS	France	SAS	100,00
Kim Johansen Internation Transport AS	Norway	AS	100,00
Kim Johansen Transport OÜ	Estonia	OÜ	100,00
Kim Johansen Poland SP. Z.o.o.	Poland	Z.o.o.	99,99
Kim Johansen Transport SRL	Romania	SRL	90,00

	<b>Registered in</b>	<b>Corporate form</b>	<b>Equity interest %</b>	<b>Equity DKK'000</b>	<b>Profit/loss DKK'000</b>
Associates:					
Partner-Logistik ApS	Denmark	ApS	50,00	127	2

## 10. Prepayments

Prepayments include prepaid car taxes and prepaid lease for trucks and trailers etc.



## Notes

### 11. Cash and cash equivalents

Cash and cash equivalents include one escrow account with a carrying amount of DKK 1,120k with no right of disposal.

	<u>Number</u>	<u>Nominal value DKK'000</u>
<b>12. Contributed capital</b>		
Ordinary shares	4.210.526	4.211
	<u>4.210.526</u>	<u>4.211</u>

The Entity's contributed capital has not been divided into classes. No changes in contributed capital have been recorded in the past five financial years.

	<u>2015 DKK'000</u>	<u>2014 DKK'000</u>
<b>13. Deferred tax</b>		
Property, plant and equipment	5.804	4.966
Inventories	632	936
Receivables	1.338	1.669
Liabilities other than provisions	(66)	(76)
Tax losses carried forward	(1.754)	(40)
	<u>5.954</u>	<u>7.455</u>

	<u>Instalments within 12 months 2014 DKK'000</u>	<u>Instalments within 12 months 2015 DKK'000</u>	<u>Instalments beyond 12 months 2015 DKK'000</u>	<u>Outstanding after 5 years 2015 DKK'000</u>
<b>14. Long-term liabilities other than provisions</b>				
Finance lease liabilities	27.956	27.596	29.060	877
Other credit institutions	989	0	0	0
Other payables	251	0	5.105	5.105
	<u>29.196</u>	<u>27.596</u>	<u>34.165</u>	<u>5.982</u>

## Notes

### 15. Unrecognised rental and lease commitments

Operating leases have been entered on trucks, trailers and operating plant etc. for the years 2016 - 2018. Annual payments for operating leases (2016 amounts) are DKK 27,515k (31<sup>st</sup> December 2014: DKK 17,360k).

The Entity has entered a rental agreement with its affiliated company Kim Johansen Ejendomme ApS for the rental of office and workshop premises. Annual lease is DKK 4,773k (31<sup>st</sup> December 2014: DKK 4,773k).

Other annual lease commitments are DKK 4,363k (31<sup>st</sup> December 2013: 3,553k).

### 16. Contingent liabilities

The Entity is a part in a ongoing tax matter. Based on the Entity's estimation, a provision has been recognised in the annual report at 31<sup>st</sup> 2015, equivalent to the risk expected by the entity

The Entity participates in a Danish joint taxation arrangement in which Kim Johansen Holding A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed companies and also for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed companies.

### 17. Assets charged and collateral

Bank debt and finance lease liabilities are secured by way of a deposited mortgage deed registered to the mortgagor on plant and machinery.

Bank debt is secured by way of floating charge of nominal DKK 20,000k (31<sup>st</sup> December 2014: DKK 20,000k) on intangible assets and property, plant and equipment, inventories and trade receivables.

Bank debt is secured by deposited shares with a nominal value of NOK 100,000 in Kim Johansen Norge AS. The carrying amount of nominal NOK 100,000 shares in Kim Johansen Norge AS is DKK 699k (31<sup>st</sup> December 2014: DKK 1,070k).

The Entity's bank has provided payment guarantees in respect of suppliers at a total amount of DKK 1,500k (31<sup>st</sup> December 2014: DKK 1,500k) and Norwegian permits to drive at the amount of NOK 1,262k (31<sup>st</sup> December 2014: NOK 1,582k).

As security for payment guarantees provided by the Entity's banker, NOK 1,262k has been paid into a guarantee cover account. Carrying amount of guarantee cover account is DKK 903k (31<sup>st</sup> December 2014: DKK 911k).

## Notes

### **Collateral securities provided for group enterprises**

The Entity has provided an unlimited absolute guarantee for bank loans raised by Kim Johansen Ejendomme ApS. Bank loans in group enterprises amount to DKK 7,370k (31<sup>st</sup> December 2014: DKK 8,854k).

### **18. Related parties with control**

The Entity's related parties consist of the Parent company Kim Johansen Holding A/S, group enterprises as well as the Board of Directors and Chief Executive Officer Kim Johansen, 12 Rue Saint-Etienne, F-60300 Senlis, France, who is the principal shareholder of Kim Johansen Holding A/S, Geminivej 10, 2670 Greve, Denmark.

### **19. Ownership**

The Entity has registered the following shareholders as holding more than 5% of the voting share capital, or of the nominal value of the share capital:

Kim Johansen Holding A/S, Geminivej 10, 2670 Greve, Denmark

### **20. Consolidation**

Name and registered office of the Parent preparing consolidated financial statements for the largest group:

Kim Johansen Holding A/S, Geminivej 10, 2670 Greve, Denmark