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# HSS ENGINEERING A/S LÆGÅRDSVEJ 12, 8520 LYSTRUP ANNUAL REPORT

1 JANUARY - 31 DECEMBER 2022

The Annual Report has been presented and adopted at the Company's Annual General Meeting on 30 June 2023

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Hans Secher

The English part of this document is an unofficial translation of the original Danish text, and in case of any discrepancy between the Danish text and the English translation, the Danish text shall prevail.



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#### **COMPANY DETAILS**

Company HSS Engineering A/S

Lægårdsvej 12 8520 Lystrup

CVR No.: 21 82 26 71 Established: 1 July 1999 Municipality: Aarhus

Financial Year: 1 January - 31 December

**Board of Directors** Anne-Marie Møller Schmidt, chairman

Christian Secher Schmidt

Hans Secher

**Executive Board** Christian Secher Schmidt

Auditor BDO Statsautoriseret revisionsaktieselskab

Nørrebro 15 9800 Hjørring

Bank Sydbank

Store Torv 12 8000 Aarhus C

Danske Bank Erhverv Åboulevarden 69 8000 Aarhus C



#### MANAGEMENT'S STATEMENT

Today the Board of Directors and Executive Board have discussed and approved the Annual Report of HSS Engineering A/S for the financial year 1 January - 31 December 2022.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2022 and of the results of the Company's operations for the financial year 1 January - 31 December 2022.

The Management Commentary includes in our opinion a fair presentation of the matters dealt with in the Commentary.

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We recommend the Annual Repo	ort be approved at the Annual Ger	neral Meeting.
Lystrup, 30 June 2023		
Executive Board		
Christian Secher Schmidt		
Board of Directors		
Anne-Marie Møller Schmidt Chairman	Christian Secher Schmidt	Hans Secher



#### INDEPENDENT AUDITOR'S REPORT

#### To the Shareholders of HSS Engineering A/S

#### Opinion

We have audited the Financial Statements of HSS Engineering A/S for the financial year 1 January - 31 December 2022, which comprise income statement, Balance Sheet, statement of changes in equity, notes and a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2022 and of the results of the Company's operations for the financial year 1 January - 31 December 2022 in accordance with the Danish Financial Statements Act.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

#### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such Internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.



#### INDEPENDENT AUDITOR'S REPORT

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on Management Commentary

Management is responsible for Management Commentary.

Our opinion on the Financial Statements does not cover Management Commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management Commentary and, in doing so, consider whether Management Commentary is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management Commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management Commentary is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management Commentary.

Hjørring, 30 June 2023

BDO Statsautoriseret revisionsaktieselskab CVR no. 20 22 26 70

Morten Ovesen State Authorised Public Accountant MNE no. mne19734



#### MANAGEMENT COMMENTARY

#### Principal activities

HSS Engineering A/S' principal activities comprise Public Warning Systems (PWS), Environmental and Emergency Management Systems (EMS), and Industrial Warning Systems. Based on our long-standing experience with warning systems for industrial and civilian preparedness, we design advanced siren and warning systems. These warning systems are used in connection with warning and evacuation in the case of war, terror attack, fire, and other disasters.

HSS Engineering A/S has great experience in independent consultancy, planning and installation of siren and warning systems, commissioning, and acoustic inspections and assessments.

In addition to hardware for siren systems (which are developed in cooperation with several suppliers, including Whelen and Giant Voice), we provide the following services:

- Consultancy
- Acoustic planning
- System design and integration
- Project management
- Siren and communication infrastructure
- Installation
- Commissioning
- Training of the client's staff
- Warranty
- Service and maintenance

#### Development in activities and financial and economic position

HSS Engineering A/S has significant activities in Arab countries, where the contract culture and decision-making processes are different than in Denmark. Many projects thus have a long time course.

The company's operations have continued to be affected by Covid-19 in 2022. In connection with Covid-19, it has not been possible to travel abroad and complete projects, just as it has not been possible to catch up with new projects either. This has resulted in major delays in the completion of the projects.

The company has had a large project in Peru, which has also been significantly affected by Corona restrictions. After the world opened up again after Covid-19, the focus has been on the project in Peru and this has meant that the focus on other projects has been less than it should be.

Among other things, due to delays due to Corona restrictions, the contract partner in Peru has terminated the contract, which has drawn large resources in the organization.

However, the company's management does not agree with the arguments for the cancellation of the contract and has therefore initiated legal proceedings against the contract partner in Peru. The management is of the opinion that the outcome of this trial will be positive for the company, but there is currently uncertainty about the outcome of the trial, including the monetary effect.

At the end of 2022 and the beginning of 2023, activity in the company has been increasing and there have been new projects to be carried out in the coming years. The order backlog in 2023 is therefore good.

There has been positive liquidity in 2023. And the company budgets with a profit in 2023.

The result for the year is therefore considered unsatisfactory.

#### Significant events after the end of the financial year

No events have occurred after the end of the financial year of material importance for the company's financial position.



# **INCOME STATEMENT 1 JANUARY - 31 DECEMBER**

	Note	<b>2022</b> DKK	<b>2021</b> DKK
GROSS PROFIT		9.445.522	24.043.509
Staff costs  Depreciation, amortisation and impairment losses  Other operating expenses	1	-17.013.690 -778.298 9.292	-17.288.687 -997.000 -103.837
OPERATING LOSS		-8.337.174	5.653.985
Other financial income	2	1.258.641 -170.069 -2.167.774	1.231.723 -90.053 -1.276.839
LOSS BEFORE TAX		-9.416.376	5.518.816
Tax on profit/loss for the year	3	1.974.743	-1.229.748
LOSS FOR THE YEAR		-7.441.633	4.289.068
PROPOSED DISTRIBUTION OF PROFIT			
Retained earnings		-7.441.633	4.289.068
TOTAL		-7.441.633	4.289.068



# **BALANCE SHEET AT 31 DECEMBER**

ASSETS	Note	<b>2022</b> DKK	<b>2021</b> DKK
Land and buildings Other plant, machinery tools and equipment Property, plant and equipment	4	18.234.006 930.271 <b>19.164.277</b>	18.613.817 1.274.834 19.888.651
NON-CURRENT ASSETS		19.164.277	19.888.651
Finished goods and goods for resale		13.062.606 <b>13.062.606</b>	12.947.282 <b>12.947.282</b>
Trade receivables Contract work in progress Other receivables Prepayments Receivables	5	22.780.488 44.767.071 1.822.346 585.226 <b>69.955.131</b>	10.584.701 45.700.414 1.795.735 576.240 <b>58.657.090</b>
Cash and cash equivalents		419.241	4.165.608
CURRENT ASSETS		83.436.978	75.769.980
ASSETS		102.601.255	95.658.631



# **BALANCE SHEET AT 31 DECEMBER**

EQUITY AND LIABILITIES	Note	<b>2022</b> DKK	<b>2021</b> DKK
Share capitalRetained earnings		5.000.000 16.803.051	5.000.000 24.244.685
EQUITY		21.803.051	29.244.685
Provision for deferred tax		7.473.537	9.448.280
PROVISIONS		7.473.537	9.448.280
Debt to mortgage credit institution Bank loan. Other non-current liabilities. Frozen holiday pay. Non-current liabilities.  Mortgage debt. Bank debt. Contract work in progress. Trade payables Debt to Group companies. Payables to owners and management. Other liabilities. Current liabilities.	6 5	8.037.851 16.645.000 0 1.790.220 <b>26.473.071</b> 504.077 38.121.553 1.764.882 2.940.596 776.541 77.369 2.666.578 <b>46.851.596</b>	8.531.693 5.625.000 516.547 1.755.118 16.428.358 500.687 31.956.760 1.635.362 3.027.712 732.586 55.820 2.628.381 40.537.308
LIABILITIES		73.324.667	56.965.666
EQUITY AND LIABILITIES		102.601.255	95.658.631
Contingencies etc.	7		
Charges and securities	8		



# EQUITY

		Retained		
	Share capital	profit	Total	
Equity at 1 January 2022	5.000.000	24.244.684	29.244.684	
Proposed profit allocation		-7.441.633	-7.441.633	
Equity at 31 December 2022	5.000.000	16.803.051	21.803.051	



# NOTES

	<b>2022</b> DKK	<b>2021</b> DKK	Note
Staff costs Average number of employees	29	32	1
Wages and salaries.  Pensions.  Social security costs.	14.939.768 1.762.042 311.880	15.194.489 1.770.779 323.419	
	17.013.690	17.288.687	
Other financial expenses			2
Group enterprises	43.955 2.123.819	44.510 1.232.329	
	2.167.774	1.276.839	
Tax on profit/loss for the year			3
Adjustment of deferred tax	-1.974.743	1.229.748	
	-1.974.743	1.229.748	
Property, plant and equipment		Other plant	4
	المصم المصم ا	Other plant,	
	buildings	machinery, tools and equipment	
Cost at 1 January 2022	19.877.620	3.055.360	
Additions	0	754.632	
Disposals	0 <b>19.877.620</b>	-901.412 <b>2.908.580</b>	
Depreciation and impairment losses at 1 January 2022 Reversal of depreciation of assets disposed of	1.263.803	1.780.526 -200.704	
Depreciation for the year	379.811	398.487	
Depreciation and impairment losses at 31 December 2022	1.643.614	1.978.309	
Carrying amount at 31 December 2022	18.234.006	930.271	
Contract work in progress	4/5 /54 040	124 045 004	5
Sales value of completed work	165.654.048 -122.651.859	134.845.004 -90.779.952	
Contract work in progress, net	43.002.189	44.065.052	
Recognised as follows:	44 747 07:	4F 700 44 4	
Contract work in progress (asset)	44.767.071 -1.764.882	45.700.414 -1.635.362	
	43.002.189	44.065.052	

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#### NOTES

					Note
Long-term liabilities					6
t	31/12 2022 otal liabilities	Repayment next year	-	31/12 2021 otal liabilities	
Debt to mortgage credit institution		504.077 3.900.000	6.163.000 1.125.000	9.032.380 6.525.000	
Other non-current liabilitiesFrozen holiday pay	0	0	0	516.547 1.755.118	
· · · · · · · · · · · · · · · · · · ·	30.877.148	4.404.077	<b>7.288.000</b> 1	17.829.045	

Contingencies etc. 7

#### Contingent liabilities

The company is currently participating to an ongoing lawsuit that the company has brought against a contractual partner. The management is of the opinion that the outcome of this trial will be positive for the company, but there is currently uncertainty about the outcome of the trial, including the monetary effect.

A work guarantee has been provided for a total of DKK 17.732 thousand.

#### Joint liabilities

The Company is jointly and severally liable together with the Parent Company and the other group companies in the joint taxable group for tax on the group's joint taxable income and for certain possible withholding taxes, such as dividend tax, etc.

Tax payable on the Group's joint taxable income is stated in the annual report of WSS Holding ApS, which serves as management Company for the joint taxation.

## Charges and securities

For collateral of mortgage debt to mortgage credit institutions, DKK 8.715 thousand, a mortgage has been granted on land and buildings, of which the carrying amount is DKK 18.234 thousand at 31 December 2022.

The Company has issued mortgages registered to the owners of DKK 4,000 thousand in total, which give security in the above land and buildings. The mortgages registered to the owners are deposited as security for bank borrowings.

For collateral of bank borrowings of DKK 54.847 thousand the Company has provided company charge of DKK 24,000, nominally. The company charge comprises the following assets, of which the carrying amount at the balance sheet day constitutes:

Operating equipment, ect	DKK 930 thousand
Trade receivables	DKK 22.780 thousand
Inventories	DKK 13.062 thousand

The book value of mortgaged assets is solely disclosed based on the applied allocation in the annual report. In addition, any book value of operating equipment, etc., which will be comprised by the security in accordance with section 37 the Danish Registration of Property Act, must be added.



The Annual Report of HSS Engineering A/S for 2022 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class B and certain provisions applying to reporting class C.

The Annual Report is prepared consistently with the accounting principles applied last year, except for the following changes.

#### **INCOME STATEMENT**

#### Net revenue

Where products with a high degree of individual adjustment are delivered, recognition in net revenue is made as and when the production progresses, the net revenue being equal to the sales value of the work performed for the year (the production method). This method is applied when the total income and expenses regarding the contract and the degree of completion at the Balance Sheet date can be reliably assessed, and it is likely that the financial benefits will flow to the Company.

When the result of contract work cannot be assessed reliably, revenue is only recognised corresponding to the related costs and only to the extent that it is likely that they will be recovered.

Net revenue is recognised exclusive of VAT and less duties and discounts related to the sale.

#### Other operating income

Other operating income includes items of a secondary nature in relation to the Group's and the Company's activities, including profit from sale of intangible and tangible fixed assets. In addition, profit from sale of intangible and tangible fixed assets as well as business interruption and conflict compensations are included. Compensations are recognised when the income is deemed to be realisable.

#### Other operating expenses

Other operating expenses include items of a secondary nature in relation to the Group's and the Company's activities. Losses from sale of intangible and tangible fixed assets are also included.

## Cost of sales

Cost of sales comprise costs incurred to achieve the net revenue for the year, including direct and indirect costs of raw materials and consumables.

#### Other external expenses

Other external expenses include other production, sales, delivery and administrative costs, including costs of energy, marketing, premises, loss on bad debts, lease expenses, etc

Payments related to operating lease expenses and other lease agreements are recognised in the Income Statement over the contract period. The Company's total liability concerning operating and other lease agreements are stated under contingencies, etc.

#### Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions, and other costs of social security etc., for the Company's employees. Repayments from public authorities are deducted from staff costs.

#### Financial income and expenses

Financial income and expenses include interest income and expenses, financial expenses of finance leases, realised and unrealised gains and losses arising from securities, debt and transactions in foreign currencies, as well as charges and allowances under the tax-on-account scheme, etc. Financial income and expenses are recognised by the amounts that relate to the financial year. Interest income and expenses are calculated on amortised cost prices.



#### Tax

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the Income Statement by the share that may be attributed to the profit for the year, and is recognised directly in equity by the share that may be attributed to entries directly to equity.

#### **BALANCE SHEET**

# Tangible fixed assets

Land and buildings, production plant and machinery, other plant, fixtures and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used.

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

	Useful life	Residual value
Buildings	30 years	30 %
Other plant, fixtures and equipment	1-5 years	0-40 %

Profit or loss on sale of tangible fixed assets is stated as the difference between the sales price less selling costs and the carrying amount at the date of sale. Profit or loss is recognised in the Income Statement as other operating income or other operating expenses.

# Impairment of fixed assets

The carrying amount of tangible assets, are assessed annually for indications of impairment other than that reflected by amortisation and depreciation.

In the event of impairment indications, an impairment test is made for each asset or group of assets, respectively. If the recoverable amount is lower than the carrying amount, the asset is written down to the recoverable amount.

The recoverable amount is the higher of the capital value and the selling price less the expected costs of a sale. The capital value is stated at the present value of the expected net cash flows from a continued use of the asset or group of assets and the expected proceeds from sale of the asset or group of assets after the end of its useful life.

#### Inventories

Inventories are measured at cost using the FIFO-principle. If the net realisable amount is lower than cost, the inventories are written down to the lower amount.

The cost of merchandise as well as raw materials and consumables is calculated at acquisition price with addition of transportation and similar costs.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct payroll cost and other direct production cost.

The net realisable value of inventories is stated at the expected sales price less direct completion costs and costs incurred to execute the sale and is determined with due regard to marketability, obsolescence and development in expected sales price of the inventories.



#### Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is written down to meet expected losses.

#### Contract work in progress

Work in progress on contract is measured at the sales value of the work performed. The sales value is measured on the basis of the degree of completion on the balance sheet date and the total anticipated revenue related to the specific piece of work in progress.

The specific piece of work in progress is recognised in the Balance Sheet as receivables or payables, depending on the net value of the selling price less progress invoicing and progress payments.

#### Accruals, assets

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

#### Tax payable and deferred tax

Current tax liabilities and receivable current tax are recognised in the Balance Sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

The Company is subject to joint taxation with Danish Group companies. The current corporation tax is distributed among the joint taxable companies in proportion to their taxable income and with full allocation and refund related to tax losses. The joint taxable companies are included in the tax-on-account scheme. Joint taxation contributions receivable and payable are recognised in the Balance Sheet under current assets and liabilities, respectively.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carryforwards, are measured at the amount at which the asset is expected to be used within a reasonable number of years, either by setoff against tax on future earnings or by setoff against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the Balance Sheet date will be applicable when the deferred tax is expected to crystallise as current tax. Any changes in the deferred tax resulting from changes in tax rates, are recognised in the income statement, except from items recognised directly in equity.

#### Liabilities

Financial liabilities are recognised at the time of borrowing by the amount of proceeds received less transaction costs. In subsequent periods, the financial liabilities are measured at amortised cost equal to the capitalised value when using the effective interest, the difference between the proceeds and the nominal value being recognised in the Income Statement over the loan period.

The amortised cost of current liabilities corresponds usually to the nominal value.



# Foreign currency translation

Transactions in foreign currencies are translated at the rate of exchange on the transaction date. Exchange differences arising between the rate on the transaction date and the rate on the payment date are recognised in the Income Statement as a financial income or expense.

Receivables, payables and other monetary items in foreign currencies that are not settled on the Balance Sheet date are translated at the exchange rate on the Balance Sheet date. The difference between the exchange rate on the Balance Sheet date and the exchange rate at the date when the receivables or payables come into existence recognised in the Income Statement as financial income or expenses.

Fixed assets acquired in foreign currencies are translated at the rate of exchange on the transaction date.