



Gram Equipment A/S

Nordager 6, 6000 Kolding

CVR no. 21 27 42 08

Annual report 2023

Approved at the Company's annual general meeting on 20 June 2024

Chair of the meeting:

.....
Niels Erik Olsen

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Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of Gram Equipment A/S for the financial year 1 January - 31 December 2023.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Company at 31 December 2023 and of the results of the Group's and the Company's operations and of the consolidated cash flows for the financial year 1 January - 31 December 2023.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Kolding, 20 June 2024
Executive Board:

.....
Tom Niels Wrensted

.....
Hans Viggard

.....
Anders Torbensen

.....
Martin Jørgen Flaga

Board of Directors:

.....
Niels Erik Olsen
Chairman

.....
Thomas Broe-Andersen
Vice Chair

.....
Nicolai Celinder Norrbom

.....
Lisbet Andersen

.....
Torsten Steenholt
Christensen

.....
Christian Benoît Louis
Patras

.....
John Nielsen

.....
Kaare Nebelung

.....
Allan Geertsen Terp

Independent auditor's report

To the shareholder of Gram Equipment A/S

Opinion

We have audited the consolidated financial statements and the parent company financial statements of Gram Equipment A/S for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies, for the Group and the Parent Company, and a consolidated cash flow statement. The consolidated financial statements and the parent company financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2023, and of the results of the Group's and Parent Company's operations as well as the consolidated cash flows for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent Company financial statements" (hereinafter collectively referred to as "the financial statements") section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Management's responsibilities for the financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Independent auditor's report

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- ▶ Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Aarhus, 20 June 2024
EY Godkendt Revisionspartnerselskab
CVR no. 30 70 02 28

Steen Skorstengaard
State Authorised Public Accountant
mne19709

Dan Mose Andersen
State Authorised Public Accountant
mne35406

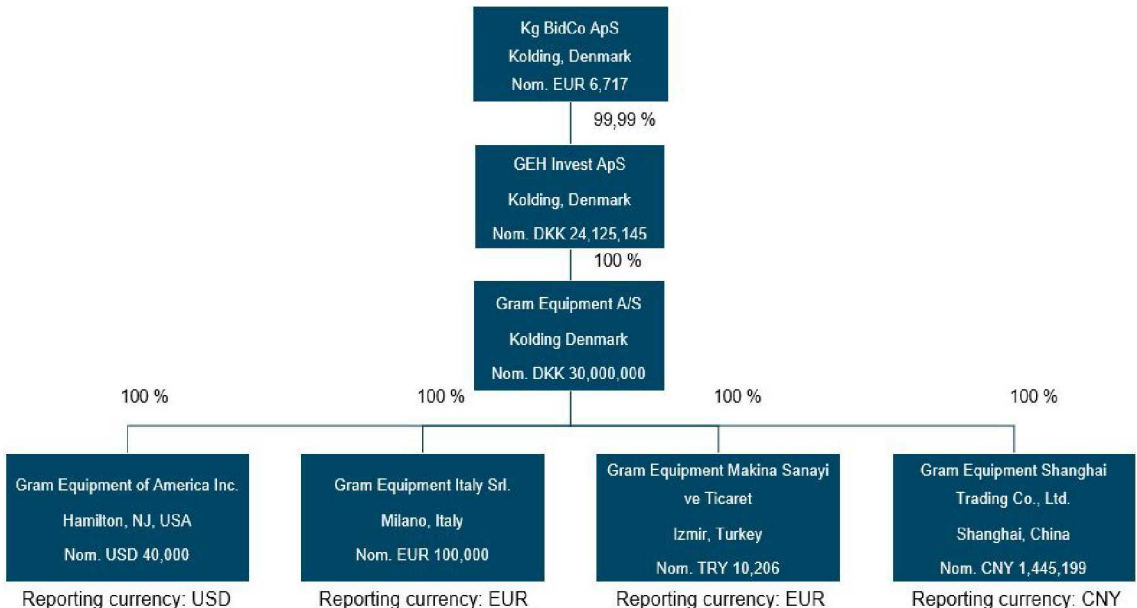
Management's review

Company details

Name	Gram Equipment A/S
Address, Postal code, City	Nordager 6, 6000 Kolding
CVR no.	21 27 42 08
Established	1 November 1998
Registered office	Kolding
Financial year	1 January - 31 December
Website	www.gram-equipment.com
E-mail	info@gram-equipment.com
Telephone	+45 73 20 17 00
Board of Directors	Niels Erik Olsen, Chairman Thomas Broe-Andersen, Vice Chair Nicolai Celinder Norrbom Lisbet Andersen Torsten Steenholt Christensen Christian Benoît Louis Patras John Nielsen Kaare Nebelung Allan Geertsen Terp
Executive Board	Tom Niels Wrensted Hans Viggard Anders Torbensen Martin Jørgen Flaga
Auditors	EY Godkendt Revisionspartnerselskab Værkmestergade 25, P.O. Box 330, 8100 Aarhus C, Denmark

Management's review

Group chart



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Management's review

Financial highlights for the Group

DKKm	2023	2022	2021	2020	2019
Key figures					
Revenue	943	936	754	667	591
Gross profit	384	354	324	282	238
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	67	77	77	47	-17
Operating profit/loss	50	59	65	34	-29
Net financials	-27	3	3	-18	-12
Profit for the year	15	60	68	25	-41
Balance sheet					
Total assets	849	836	682	492	510
Investments in property, plant and equipment	-2	-3	-5	-4	-1
Equity	356	242	167	104	73
Income statement					
Total cash flows	11	-10	34	-46	8
Financial ratios					
Operating margin	5.3%	6.3%	8.6%	5.1 %	-4.9 %
Gross margin	40.7%	37.8%	43.0%	42.3%	40.3%
Equity ratio	41.9%	28.9%	24.5%	21.1%	14.3%
Return on equity	4.9%	29.2%	50.4%	28.2%	-154.7%
Employees					
Average number of full-time employees	566	516	454	434	416

The financial ratios stated under "Financial highlights" have been calculated as follows:

Operating profit/loss	$\frac{\text{Profit/loss before net financials +/-Other operating income and other operating expenses}}{\text{Revenue}} \times 100$
Operating margin	$\frac{\text{Operating profit/loss (EBIT)} \times 100}{\text{Revenue}}$
Gross margin	$\frac{\text{Gross profit/loss} \times 100}{\text{Revenue}}$
Equity ratio	$\frac{\text{Equity, year-end} \times 100}{\text{Total equity and liabilities, year-end}}$
Return on equity	$\frac{\text{Profit/loss after tax} \times 100}{\text{Average equity}}$

EBITDA is defined as earnings before interest, taxes, depreciation and amortization.

Management's review

Business review

Gram Equipment is an engineering company that designs, assembles, and installs equipment and production lines, as well as spare parts and services to the global ice cream industry.

Despite the significant operational turnaround work and capital investments made in 2018-2023, revenues and EBITDA for 2023 remained at the level of 2022, however still in line with the revised business plan that was implemented when the new owners and new top management took over the leadership of the Group in 2018.

The global supply chain issues which started in 2022 continued into 2023, but improved during the year. Among other things, this led to a lower efficiency in the organization, which led fixed costs to increase during 2023 to compensate for the lower efficiency. As a result, EBITDA was on level with 2022, which was also in line with expectations communicated in the 2022 annual report. In the coming years, our key focus will be to secure stable supplies of raw materials, including components, and to improve the efficiency in the organization.

Similar to 2022, it proved difficult to manage the Group's net working capital in 2023 given the continued problems with getting parts timely and the stacked assembly of projects in the second half of 2023. This resulted in continued higher inventories, delayed milestone payments and an overall net working capital at the same level as for 2022. As a result, the group continued to experience negative cash flows from operating activities also in 2023.

The mission of Gram Equipment is - driven by continuous improvements - to ensure our customers success in the ice cream industry by providing innovative solutions and services while seeking to minimize the environmental impact of our solutions and footprint: We are dedicated to promoting business integrity, ensuring safety and workplace standards, and making all people feel respected.

War in Ukraine

In February 2022, Russia invaded Ukraine and during 2023 the war continued. Following the invasion, we took actions to ensure the safety of all our employees, working, living, and travelling in the region. Furthermore, we worked closely together with a supplier based in Ukraine to help them and their employees. Because of the continued war, the supplier is no longer able to maintain the production and in early 2024 they will close. We have been given due notice and have transferred the items produced in Ukraine from this supplier to other suppliers. Shortly after the invasion, Gram Equipment decided to suspend the acceptance of new orders for projects in Russia and Belarus. We decided in 2022 to close our office in Russia, this decision was executed during 2023 and we no longer have any activity or presence in Russia.

ERP implementation

In February 2023 we implemented a new ERP-system, which is reflected in the increase in intangible assets.

Financial review

Revenue for 2023 amounts to DKK 943 million against DKK 936 million last year for the Group. EBITDA amounts to DKK 67 million against DKK 77 million last year for the Group.

During 2023, we continued to experience price pressure on raw materials and components, but at a lower rate than during 2022 and our operating margins were on the same level as last year.

Similarly to 2022, we experienced negative cash flows from operating activities in 2023, which was worse than expected.

During 2023, the Group's ultimate parent company, FSN Capital GP V Limited, secured approximately DKK 100 million in capital increase, which is reflected in the cash flow statement. Furthermore, the Group was refinanced in the first half of 2024 as described below under Events after the balance sheet date.

Foreign branches

The parent company has a registered foreign branch in Norway, Gram Equipment Norge.

Management's review

Data ethics

We want to enable digitally based global growth, as a substitution of growth based on travel activities. Reliance on data is becoming a key enabler for more digitally integrated offerings at Gram Equipment. We focus both on expanding our digital market offerings, as well as on optimizing internal digital systems. We manage and control the storage and use of data ethically and proactively, to avoid abuse and privacy infringement. We must continually safeguard our position from legal, business, and reputational risks.

Risks

Gram's risk management encompasses the relevant entities in Denmark, Turkey, USA, Italy and China. The process supports local teams by taking a structured approach towards risk management, with risk self-assessments anchored in an annual cycle. Data is consolidated at group level, and the findings are presented to the Board of Directors.

To continue improving our understanding of our general risk level, Gram Equipment has during 2023 further worked on its Enterprise Risk Management system (ERM) that was implemented during 2021. The system is designed and developed to focus on five main risk areas: Strategic, Financial, Operational, Hazard and Compliance risks. All identified risks will be reported in the ERM, where all follow up will take place and mitigation actions will be implemented to reduce the overall risk to an acceptable level.

Credit risks

The primary credit risk for the Group is that customers fail to pay the amounts they owe for products and services delivered to them by the Group. The Group's customers are predominantly large, international blue-chip producers of ice cream with excellent credit ratings, high solvency ratios, spread across several geographical markets. This provides for a natural hedge of credit risks. The losses from customer payments that failed have been very low in the past.

To limit its credit risks further, the Group's credit policies contain guidelines and regulations for assessing credit risk of new customers, payment terms and procedures and processes for handling outstanding claims. All sales orders, where a certain credit risk is expected, will be covered through letters of credit, prepayments and/or other security.

Currency risks

The Group sells its products and services globally and invoices predominantly in EUR and USD. Further, the Group has significant receivables and payables in those currencies. Consequently, the Group is exposed to currency development between EUR/DKK and USD/DKK. The Group benefits to some extent from natural hedges due to EUR and USD denominated costs and its establishment in the US. Management assesses hedging of foreign exchange exposure on a case-by-case basis, while the EUR exchange rate risk is regarded as low because of Denmark's fixed exchange rate policy towards EUR.

Project risks

A significant part of the Group's revenues relates to delivery of larger turnkey projects (equipment machinery for production of ice cream). Therefore, it is important that the Group has controls and procedures in place to ensure proper project governance and financial control. Proper project governance and financial control procedures have been implemented in the organization, which has significantly reduced project risks within the Group.

Management's review

Liquidity risks

Similar to it proved difficult to manage the Group's net working capital in 2023, given the continued problems with getting parts timely and the stacked assembly of projects in the second half of 2023. This resulted in continued higher inventories, delayed milestone payments and an overall net working capital at the same level as for 2022.

The Group's ability to manage customer contracts, including, among others, ensuring timely fulfillment of milestone conditions and collection of payments, is important to manage the Group's liquidity.

Interest risks

The Group's financial debt is denominated in EUR with a EURIBOR floating rate. The floating rate is currently not hedged. Interest rates continued to increase seen in 2023 but stabilized at the end of 2023. The increased interest rate significantly impacted the Group's interest payments included as part of Net financials. Given the current reduction in inflation across the world the expectation is that interest rates will come down during 2024 but there is still a risk that interests will increase further.

Special risks

The increased instability in the world and the impact on the global supply chain and freight routes poses a risk for Gram Equipment. Both as a direct risk in our ability to get the materials and components we need, but also indirectly as this can impact the global economy and our customers' needs for investments in new ice cream production equipment. The potential prolonged effects on the Group's profit and financial position will naturally depend on how this situation will continue to unfold.

Non-financial matters

Gram Equipment's strategy is to be the world's best provider of sustainable ice cream equipment and services. While doing so being the Ice cream producers' preferred supplier of equipment and process solutions, with emphasis on quality, efficiency, on-time delivery, and value-added services. At the same time, Gram Equipment wants to be an attractive employer, as well as a fair and good customer of its suppliers.

Knowledge resources

To continually being able to retain the competitive advantage of the Group developing and producing leading technology ice cream machines and associated products. It is essential that the Group can recruit, develop, and retain highly skilled employees as they are our most valuable assets. Their ability to combine know-how with the newest developments in automation, design, and machinery technology is essential to remain competitive. Through their knowledge, skill, and experience, we customize our machinery, enabling our customers to manufacture unique products.

We employ our own staff with specialized engineering and technical backgrounds in both sales, design, purchase, assembly, project management, service, and installation. In peaks, additional staff is hired in on fixed-term arrangements.

Research and development activities

Gram Equipment continuously works on improvements of existing platforms and technologies and develops new features to improve its position within the global ice cream industry.

To meet and understand customer demand for product innovation, we cooperate closely with each individual customer. There is on-going product development to improve safety, reduce waste and resources, optimize productivity and experiment with new ingredients. Gram continues to invest in R&D to support the development of continued end-product resource efficiency. During 2023 Gram participated in a co-funded project with the aim of using machine data to optimize the ice cream production and thereby decrease waste and energy consumption.

Management's review

Outlook

Management expects a revenue growth of +/- 0% compared with 2023 and profit before tax development of +/- 0% compared with 2023. The outlook is highly dependent on the macroeconomic and geopolitical development in 2024 as well as the development in global supply chain.

Statutory CSR report

Statement of corporate social responsibility

For the statutory statement cf. §99a, reference is made to the group's ESG report, which can be accessed at:

<https://www.gram-equipment.com/wp-content/uploads/2024/04/Gram-Equipment-ESG-Report-2023-1.pdf>

Report on the gender composition of Management

At Gram Equipment, we are committed to creating and maintaining a workplace where all employees can participate and contribute to the business's success and are valued for their skills, experience, and unique perspectives. All employees are appreciated for their skills, knowledge, and unique points of view regardless of gender, age, nationality, religion, sexual orientation, language, political opinions, or disabilities. We encourage everyone with the right skills to apply for our vacancies. This also applies to our L1 and L2 managerial positions, of which 25% are held by women. We ask our recruiting partners to actively search for female candidates

In Türkiye, we have recruited many young women straight out of university. We celebrated March 8, International Women's Day, to underscore our support for encouraging women to aspire to managerial positions.

5 years overview

	2023
<i>Supreme governing body</i>	
Total number of members	6
Underrepresented gender in %	17
Target figure in %	40
Year in which the target figure is expected to be met	2027
<i>Other levels of management</i>	
Total number of members	36
Underrepresented gender in %	25
Target figure in %	40
Year in which the target figure is expected to be met	2027

Supreme governing body

Gram Equipment A/S's goal is to achieve 40% of the underrepresented gender in the top management body in 2027. The top management body consist of 1 woman and 5 men ie. 17%.

In the 2022 ESG report it was reported that the annual target for gender diversity on the board in 2023 was 0. This target was based on an expectation, that we would not have the possibility of changing the board composition within the following year. Positively, we had the opportunity to welcome a board member from the underrepresented gender in 2023 and thereby, to change the underrepresented gender representation from 0 to 17%. We have therefore set a new target figure: 40% in 2027.

To increase the amount of the underrepresented gender in the Board of Directors in 2023 and to advance towards the long-term goal of achieving equal gender representation on the board of directors, we decided in 2023 that a member of the overrepresented gender would step down from the board. Subsequently, a representative from the underrepresented gender was recruited to fill the vacancy.

In 2023, the composition of the Board of Directors changed. A member from the underrepresented gender replaced a member representing the overrepresented gender. No other position was open to reaching an equal gender distribution in 2023.

Management's review

Other levels of management

Gram Equipment A/S's goal is to achieve 40% of the underrepresented gender in the other levels of management in 2027. The other levels consist of 9 women and 27 men ie. 25%.

Underrepresented gender in other levels of management in % / women managers L1+L2: Percentage of women managers in the total number of managers, including C-level management and managers with employee responsibility or strategical responsibility reporting to C-level management. The calculation is based on headcount.

To increase the amount of the underrepresented gender in other management in 2023, we ensured that there were representatives of both genders among the candidates in the last rounds of hiring processes and encouraged both genders to apply internally for management positions.

The most relevant candidate for the other management positions that were open in 2023 was from the overrepresented gender, which is why we have not achieved our target figure.

Events after the balance sheet date

The Group was refinanced in the first half of 2024. As part of the refinancing, the Group will receive a new revolving credit facility providing approx. DKK 75 million liquidity headroom on closing of the refinancing to fund the Group's working capital, which worsened significantly during 2022 and 2023 leading to the Group generating negative cash flows from operating activities.

In order to obtain the refinancing, the Group's ultimate parent company, FSN Capital GP V Limited, has provided the Group's lending bank with approx. DKK 300 million in guarantees as part of the refinancing. We refer to the notes for details about the new financing structure.

Other than the refinancing, no events materially affecting the Group's and the company's financial position have occurred subsequent to the financial year-end.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Income statement

Note	DKK'000	Group		Parent company	
		2023	2022	2023	2022
	Revenue	943,253	936,409	861,010	861,632
	Cost of sales	-440,237	-457,432	-507,918	-551,820
17	Other external expenses	-118,918	-125,158	-107,087	-85,348
	Gross profit	384,098	353,819	246,005	224,464
4	Staff costs	-316,629	-276,383	-228,738	-204,223
	Amortisation/depreciation and impairment	-17,134	-18,101	-14,891	-15,968
	Profit before net financials	50,335	59,335	2,376	4,273
	Income from investments in group enterprises	0	0	34,720	61,573
5	Financial income	11,968	33,695	8,956	8,541
6	Financial expenses	-39,144	-30,563	-30,556	-14,579
	Profit before tax	23,159	62,467	15,496	59,808
7	Tax for the year	-8,626	-2,659	-963	0
	Profit for the year	14,533	59,808	14,533	59,808

Consolidated financial statements and parent company financial statements 1 January - 31 December

Balance sheet

Note	DKK'000	Group		Parent company	
		2023	2022	2023	2022
		EQUITY AND LIABILITIES			
		Equity			
13	Share capital	30,000	30,000	30,000	30,000
	Reserve for development costs	0	0	24,368	24,367
	Translation reserve	-9,103	-13,002	0	0
	Retained earnings	335,305	224,510	301,835	187,141
	Total equity	356,202	241,508	356,203	241,508
	Provisions				
16	Other provisions	3,785	11,840	738	9,035
11	Provision, investments in group enterprises	0	0	34,635	9,917
	Total provisions	3,785	11,840	35,373	18,952
	Liabilities other than provisions				
15	Non-current liabilities other than provisions				
	Other payables	16,668	16,287	16,668	16,287
		16,668	16,287	16,668	16,287
	Current liabilities other than provisions				
15	Short-term part of long-term liabilities other than provisions	286	905	286	905
	Bank debt	196,578	242,487	185,328	242,447
	Work in progress for third parties	130,829	161,464	28,691	53,668
	Trade payables	79,911	97,462	60,835	83,234
	Payables to group enterprises	2,512	2,771	103,203	79,679
	Corporation tax payable	0	726	0	0
	Other payables	62,572	60,931	52,778	52,040
		472,688	566,746	431,121	511,973
	Total liabilities other than provisions	489,356	583,033	447,789	528,260
	TOTAL EQUITY AND LIABILITIES	849,343	836,381	839,365	788,720

- 1 Accounting policies
- 2 Group financial structure
- 3 Events after the balance sheet date
- 8 Appropriation of profit
- 18 Contractual obligations and contingencies, etc.
- 19 Security and collateral
- 20 Related parties

Consolidated financial statements and parent company financial statements 1 January - 31 December

Statement of changes in equity

		Group			
Note	DKK'000	Share capital	Translation reserve	Retained earnings	Total
	Equity at 1 January 2023	30,000	-13,002	224,510	241,508
	Transfer through appropriation of profit	0	0	14,532	14,532
	Adjustment of investments through foreign exchange adjustments	0	3,899	0	3,899
	Contribution from group	0	0	96,263	96,263
	Equity at 31 December 2023	30,000	-9,103	335,305	356,202

		Parent company			
Note	DKK'000	Share capital	Reserve for development costs	Retained earnings	Total
	Equity at 1 January 2023	30,000	24,367	187,141	241,508
8	Transfer, see "Appropriation of profit"	0	1	14,532	14,533
	Adjustment of investments through foreign exchange adjustments	0	0	3,899	3,899
	Contribution from group	0	0	96,263	96,263
	Equity at 31 December 2023	30,000	24,368	301,835	356,203

Consolidated financial statements and parent company financial statements 1 January - 31 December

Cash flow statement

Note	DKK'000	Group	
		2023	2022
	Profit for the year	14,533	59,808
21	Adjustments	16,959	18,765
	Cash generated from operations (operating activities)	31,492	78,573
22	Changes in working capital	-34,985	-202,698
	Cash generated from operations (operating activities)	-3,493	-124,125
	Income taxes paid	-8,421	-1,910
	Cash flows from operating activities	-11,914	-126,035
	Additions of intangible assets	-21,250	-14,761
	Additions of property, plant and equipment	-2,386	-2,545
	Disposals of property, plant and equipment	0	1,230
	Purchase of financial assets	-21	-1,514
	Disposal of financial assets	523	0
	Cash flows to investing activities	-23,134	-17,590
	Proceeds of loans	11,158	74,375
	Proceeds of public debt	0	4,363
	Repayments of public debt	-4,363	0
	Repayments of loans	-55,875	-52,536
	Cash capital increase	96,263	27,758
	Operating net transactions	-1,192	80,253
	Cash flows from financing activities	45,991	134,213
	Net cash flow	10,943	-9,412
	Cash and cash equivalents at 1 January	19,171	41,423
	Foreign exchange adjustments	4,117	-12,840
23	Cash and cash equivalents at 31 December	34,231	19,171

The cash flow statement cannot be directly derived from the other components of the consolidated financial statements.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies

The annual report of Gram Equipment A/S for 2023 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to large reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Reporting currency

The financial statements are presented in Danish kroner (DKK'000).

Consolidated financial statements

The consolidated financial statements comprise the parent company, Gram Equipment A/S, and subsidiaries in which Gram Equipment A/S - directly or indirectly - holds more than 50% of the voting rights or otherwise has a controlling interest.

The existence and impact of potential voting rights that are actually exercisable or convertible are taken into account when assessing whether control exists.

The consolidated financial statements are prepared as a consolidation of the parent company's and the individual group entities' financial statements, which are prepared according to the group's accounting policies. On consolidation, intra-group income and expenses, shareholdings, intra-group balances and dividends, and realised and unrealised gains on intra-group transactions are eliminated. Unrealised gains on transactions with associates are eliminated in proportion to the group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains if they do not reflect impairment.

In the consolidated financial statements, the accounting items of group entities are recognised in full. Non-controlling interests' share of the profit/loss for the year and of the equity of group entities which are not wholly-owned are included in the group's profit/loss and equity, respectively, but are disclosed separately.

Acquisitions and disposals of non-controlling interests which are still controlled are recognised directly in equity as a transaction between shareholders.

Investments in associates and joint ventures are recognised in the consolidated financial statements using the equity method.

The group's activities in joint operations are recognised on a line-by-line basis.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Income statement

Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

Income from the sale of goods for resale and finished goods is recognised in the income statement provided that delivery and transfer of risk to the buyer have taken place before year end and that the income can be reliably measured and is expected to be received. Revenue is measured ex. VAT and taxes charged on behalf of third parties. Some major sales orders are split into partial deliveries as per agreement with the customers. Revenue recognition takes place when each individual component of the order is completed and delivered to the customer.

Income from construction contracts involving a high degree of customisation is recognised as revenue by reference to the stage of completion. Accordingly, revenue corresponds to the market value of the contract work performed during the year (percentage-of-completion method). This method is used where the total income and expenses and the degree of completion of the contract can be measured reliably.

Where income from a construction contract cannot be estimated reliably, contract revenue corresponding to the expenses incurred is recognised only in so far as it is probable that such expenses will be recoverable from the counterparty.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

Segment information

The company and the group's main costumers are multi international groups, were orders are placed based on the physical locations of plants rather than political environment. Contracts are usually in the main global currencies, e.g. USD and EUR. Geographically wise the global market are considered one market. Segment information on activities are not disclosed in accordance with the Danish financial statements act. clause 96.1, as the group's main markets are in a duopoly condition, and disclosure of segment information (no matter aggregated or not) on activities could lead to loss of significant tenders and market shares.

Other operating income

Other operating income comprise items of a secondary nature relative to the Company's core activities, including gains on the sale of fixed assets.

Cost of sales

Cost of sales comprises costs incurred to achieve revenue for the year. Cost comprises raw materials, consumables, direct labor costs and indirect production costs such as maintenance and depreciation, etc., as well as operation and administration of technical, assembly, purchase and service departments.

Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Amortisation/depreciation

The item comprises amortisation/depreciation of intangible assets and property, plant and equipment.

The basis of amortisation, which is calculated as cost less any residual value, is amortised on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Completed development projects	3-10 years
Goodwill	20 years

The useful life of goodwill is based upon the Company's assesment of product technology and access to clients.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Plant and machinery	4-6 years
Fixtures and fittings, other plant and equipment	3-10 years
Leasehold improvements	8 years

Other operating expenses

Other operating expenses comprise items of a secondary nature relative to the Company's core activities, including losses on the sale of fixed assets.

Profit/loss from investments in group entities

The item includes the Company's proportionate share of the profit/loss for the year in subsidiaries after elimination of intra-group income or losses and net of amortisation and impairment of goodwill and other excess values at the time of aquisition.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial reporting period. The items comprise interest income and expenses, e.g. from group entities and associates, declared dividends from other securities and investments, financial expenses relating to finance leases, realised and unrealised capital gains and losses relating to other securities and investments, exchange gains and losses and amortisation of financial assets and liabilities.

Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The Company and its Danish group entities are jointly taxed. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Balance sheet

Intangible assets

Intangible fixed assets comprises goodwill and development projects. Intangible fixed assets are valued at cost less depreciation. Impairment write-downs is made when deemed necessary.

Goodwill is amortised over the expected economic life of the asset, measured by reference to Management's experience in the individual business segments. Goodwill is amortised on a straight-line basis over the amortisation period, which is 20 years.

Development costs comprise expenses, salaries and amortisation directly or indirectly attributable to development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities are identifiable and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are recognised in the income statement as incurred.

Development costs that are recognised in the balance sheet are measured at cost less accumulated amortisation and impairment losses.

On completion of a development project, development costs are amortised on a straight-line basis over the estimated useful life. The amortisation period is 3-10 years.

Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

Leases

The Company has chosen IAS 17 as interpretation for classification and recognition of leases.

On initial recognition, leases for assets that transfer substantially all the risks and rewards incident to the ownership to the Company (finance leases) are measured in the balance sheet at the lower of fair value and the present value of the future lease payments. In calculating the net present value, the interest rate implicit in the lease or the incremental borrowing rate is used as the discount factor. Assets held under finance leases are subsequently accounted for in the same way as the Company's other assets.

The capitalised residual lease liability is recognised in the balance sheet as a liability, and the interest element of the lease payment is recognised in the income statement over the term of the lease.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Investments in group entities

Equity investments in subsidiaries are measured according to the equity method.

On initial recognition, equity investments in group entities are measured at cost, i.e. plus transaction costs. The cost is allocated in accordance with the acquisition method; see the accounting policies regarding business combinations.

The cost is adjusted by shares of profit/loss after tax calculated in accordance with the Group's accounting policies less or plus unrealised intra-group gains/losses.

Identified increases in value and goodwill, if any, compared to the underlying entity's net asset value are amortised in accordance with the accounting policies for the assets and liabilities to which they can be attributed. Negative goodwill is recognised in the income statement.

Dividend received is deducted from the carrying amount.

Equity investments in group entities measured at net asset value are subject to impairment test requirements if there is any indication of impairment.

Impairment of fixed assets

The carrying amount of intangible assets, property, plant and equipment and investments in group enterprises is assessed for impairment on an annual basis.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less costs of completion and expenses required to effect the sale and is determined taking into account marketability, obsolescence and development in the expected selling price.

The cost of raw materials and consumables comprises the cost of acquisition plus delivery costs.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct labour and indirect production overheads.

Indirect production overheads include the indirect cost of material and labour as well as maintenance and depreciation of production machinery, buildings and equipment and expenses relating to plant administration and management. Borrowing costs are not recognised in the sales price.

Goods for resale are measured at cost, which comprises the cost of acquisition plus delivery costs as well as other expenses directly attributable to the acquisition.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Receivables

The Company has chosen IAS 39 as interpretation for impairment write-down of financial receivables.

Receivables are measured at amortised cost.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

Work in progress for third parties

Service supplies and contract work in progress for third parties are measured at the market value of the work performed less progress billings. The market value is calculated based on the stage of completion at the balance sheet date and the total expected income from the relevant contract. The stage of completion is calculated based on the expenses incurred relative to the expected total expenses relating to the relevant contract.

Where the outcome of contract work in progress cannot be estimated reliably, the market value is measured at the expenses incurred in so far as they are expected to be paid by the purchaser.

Where the total expenses relating to the work in progress are expected to exceed the total market value, the expected loss is recognised as a loss-making agreement under "Provisions" and is expensed in the income statement.

The value of work in progress less progress billings is classified as assets when the selling price exceeds progress billings and as liabilities when progress billings exceed the market value.

Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

Equity

Reserve for net revaluation according to the equity method

The net revaluation reserve according to the equity method includes net revaluations of investments in group entities and associates relative to cost. The reserve can be eliminated in case of losses, realisation of investments or a change in accounting estimates. The reserve cannot be recognised at a negative amount.

Reserve for development costs

The reserve for development costs comprises recognised development costs. The reserve cannot be used to distribute dividend or cover losses. The reserve will be reduced or dissolved if the recognised development costs are amortised or are no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Translation reserve

The translation reserve comprises the share of foreign exchange differences arising on translation of financial statements of entities that have a functional currency other than DKK, foreign exchange adjustments of assets and liabilities considered part of the Company's net investments in such entities and foreign exchange adjustments regarding hedging transactions that hedge the Company's net investments in such entities. The reserve is dissolved on the sale of foreign entities or if the conditions for effective hedging no longer exist. When equity investments in group entities and associates in the parent company financial statements are subject to the limitation requirement in the net revaluation reserve according to the equity method, foreign exchange adjustments will be included in this equity reserve instead.

Proposed dividends

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

Provisions

Provisions comprise anticipated expenses relating to warranty commitments, onerous contracts, restructurings, etc. Provisions are recognised when the Company has a legal or constructive obligation at the balance sheet date as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Provisions are measured at net realisable value or at fair value if the obligation is expected to be settled far into the future.

Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

Liabilities

The Company has chosen IAS 39 as interpretation for liabilities.

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan. Financial liabilities also include the capitalised residual lease liability in respect of finance leases. Other liabilities are measured at net realisable value.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Cash flow statement

The cash flow statement shows the Company's net cash flows broken down according to operating, investing and financing activities, the year's changes in cash and cash equivalents as well as the cash and cash equivalents at the beginning and the end of the year.

Cash flows from operating activities are calculated as the profit/loss for the year adjusted for non cash operating items, changes in working capital and paid corporate income tax.

Cash flows from investing activities comprise payments in connection with acquisitions and disposals of entities and activities and of intangible assets, property, plant and equipment and investments.

Cash flows from financing activities comprise changes in the size or composition of the Company's share capital and related expenses as well as raising of loans, repayment of interest bearing debt and payment of dividends to shareholders.

Cash and cash equivalents comprise cash and short term securities which are readily convertible into cash and which are subject only to insignificant risks of changes in value.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

2 Group financial structure

Debt structure

The Group has, together with the parent companies, GEH Invest ApS and Kg BidCo ApS, the following financing structure as per December 31, 2023:

- ▶ A bank loan obtained by Kg BidCo ApS amounting to EUR 5.5 million (DKK 41 million) as part of funding the acquisition.
- ▶ Two fully withdrawn credit lines amounting to EUR 7.5 million each (EUR 15 million in total/DKK 112 million) in Gram Equipment A/S and Kg Bidco respectively.
- ▶ A credit line in the amount of EUR 17.5 million (DKK 130 million).
- ▶ A shareholder loan of EUR 23.9 million (DKK 171 million).

As of December 31 2023 the Group has unused free credit lines amounting to EUR 4 million (net) (DKK 30 million). The debt structure is subject to general conditions as well as financial covenants. The Companies comply with all financial covenants for 2023 and Q1 2024. Based on the current budgets and cash flow forecasts, management expects to pass the covenant tests throughout 2024.

Collaterals relating to the debt structure are reported under note 19.

Further, the Company has a DKK 130 million (2022: DKK 130 million) guarantee facility, to be used for customer prepayments via third-party guarantee lines under customary business terms and termination periods and performance guarantees.

After year end the Group has together with the parent company GEH Invest ApS entered into a new bank facility, replacing the above mentioned. The new facility, is based on similar conditions and collaterals. The new bank facility has added a 10 mEUR additional credit line to the Group compared to the previous facility.

Based on the current budgets and cash flow forecasts, management expects to pass the new covenant tests throughout 2024.

3 Events after the balance sheet date

The Group was refinanced in the first half of 2024. As part of the refinancing, the Group will receive a new revolving credit facility providing approx. DKK 75 million liquidity headroom on closing of the refinancing to fund the Group's working capital, which worsened significantly during 2022 and 2023 leading to the Group generating negative cash flows from operating activities.

In order to obtain the refinancing, the Group's ultimate parent company, FSN Capital GP V Limited, has provided the Group's lending bank with approx. DKK 300 million in guarantees as part of the refinancing. We refer to the notes for details about the new financing structure.

Other than the refinancing, no events materially affecting the Group's and the company's financial position have occurred subsequent to the financial year-end.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

DKK'000	Group		Parent company	
	2023	2022	2023	2022
4 Staff costs and incentive programmes				
Wages/salaries	277,051	246,068	206,980	186,043
Pensions	18,326	15,764	15,078	12,476
Other social security costs	12,676	10,383	2,808	3,065
Other staff costs	8,576	4,168	3,872	2,639
	<u>316,629</u>	<u>276,383</u>	<u>228,738</u>	<u>204,223</u>
Average number of full-time employees	<u>566</u>	<u>516</u>	<u>336</u>	<u>308</u>

Total remuneration to the Executive Board: DKK 10,796 thousand (2022: DKK 11,156 thousand).

Total remuneration to Board of Directors: DKK 1,137 thousand (2022: DKK 699 thousand).

Incentive programmes

Members of the Executive Board are eligible to a bonus scheme under normal marked conditions.

DKK'000	Group		Parent company	
	2023	2022	2023	2022
5 Financial income				
Interest receivable, group entities	5,854	5,625	7,521	6,978
Exchange adjustments	6,015	26,577	1,256	1,454
Other financial income	99	1,493	179	109
	<u>11,968</u>	<u>33,695</u>	<u>8,956</u>	<u>8,541</u>
6 Financial expenses				
Exchange adjustments	13,973	17,224	7,455	2,504
Other financial expenses	25,171	13,339	23,101	12,075
	<u>39,144</u>	<u>30,563</u>	<u>30,556</u>	<u>14,579</u>
7 Tax for the year				
Estimated tax charge for the year	8,626	2,659	963	0
	<u>8,626</u>	<u>2,659</u>	<u>963</u>	<u>0</u>

DKK'000	Parent company	
	2023	2022
8 Appropriation of profit		
Recommended appropriation of profit		
Reserve for development costs	1	-3,885
Retained earnings	14,532	63,693
	<u>14,533</u>	<u>59,808</u>

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

9 Intangible assets

	Group				
	Completed development projects	Software	Goodwill	Development projects in progress and prepayments for intangible assets	Total
DKK'000					
Cost at 1 January 2023	58,664	28,545	142,308	6,461	235,978
Foreign currency exchange rate adjustments	0	1	-2,914	0	-2,913
Additions	0	13,326	0	7,924	21,250
Cost at 31 December 2023	58,664	41,872	139,394	14,385	254,315
Impairment losses and amortisation at 1 January 2023	40,758	5,773	142,308	0	188,839
Foreign currency exchange rate adjustments	0	1	-2,914	0	-2,913
Amortisation for the year	7,413	6,386	0	0	13,799
Impairment losses and amortisation at 31 December 2023	48,171	12,160	139,394	0	199,725
Carrying amount at 31 December 2023	10,493	29,712	0	14,385	54,590
	Parent company				
	Completed development projects	Software	Goodwill	Development projects in progress and prepayments for intangible assets	Total
DKK'000					
Cost at 1 January 2023	58,664	28,316	35,826	6,461	129,267
Additions	0	13,105	0	7,374	20,479
Cost at 31 December 2023	58,664	41,421	35,826	13,835	149,746
Impairment losses and amortisation at 1 January 2023	40,758	5,684	35,826	0	82,268
Amortisation for the year	7,413	6,085	0	0	13,498
Impairment losses and amortisation at 31 December 2023	48,171	11,769	35,826	0	95,766
Carrying amount at 31 December 2023	10,493	29,652	0	13,835	53,980

Development projects

Development projects include development and test of new products, concepts and processes that will further strengthen the Company's full line offering, enabling it to offer turn-key solutions and total contract-ownership.

The carrying amount of intangibles have been subject to annual impairment tests at year-end if any triggers are identified.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

10 Property, plant and equipment

DKK'000	Group			
	Plant and machinery	Fixtures and fittings, other plant and equipment	Leasehold improvements	Total
Cost at 1 January 2023	39,307	6,226	11,221	56,754
Foreign exchange adjustments	36	0	14	50
Additions	534	0	1,854	2,388
Disposals	-834	0	0	-834
Cost at 31 December 2023	39,043	6,226	13,089	58,358
Impairment losses and depreciation at 1 January 2023	28,738	6,226	6,191	41,155
Foreign exchange adjustments	34	0	9	43
Depreciation	1,942	0	1,547	3,489
Reversal of prior year impairment losses	-834	0	0	-834
Impairment losses and depreciation at 31 December 2023	29,880	6,226	7,747	43,853
Carrying amount at 31 December 2023	9,163	0	5,342	14,505
	Parent company			
DKK'000	Plant and machinery	Fixtures and fittings, other plant and equipment	Leasehold improvements	Total
Cost at 1 January 2023	10,519	6,226	6,120	22,865
Additions	175	0	1,125	1,300
Cost at 31 December 2023	10,694	6,226	7,245	24,165
Impairment losses and depreciation at 1 January 2023	7,046	6,226	3,106	16,378
Depreciation	709	0	684	1,393
Impairment losses and depreciation at 31 December 2023	7,755	6,226	3,790	17,771
Carrying amount at 31 December 2023	2,939	0	3,455	6,394

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

11 Investments

	<u>Group</u>
	<u>Other</u>
	<u>receivables</u>
DKK'000	
Cost at 1 January 2023	4,895
Foreign exchange adjustments	-28
Additions	20
Disposals	-523
Cost at 31 December 2023	<u>4,364</u>
Carrying amount at 31 December 2023	<u>4,364</u>

	<u>Parent company</u>			
	<u>Investments in</u>	<u>Receivables</u>	<u>Other</u>	<u>Total</u>
	<u>group</u>	<u>from group</u>	<u>receivables</u>	
	<u>enterprises</u>	<u>enterprises</u>	<u>receivables</u>	<u>Total</u>
DKK'000				
Cost at 1 January 2023	42,442	20,445	3,290	66,177
Foreign exchange adjustments	0	54	0	54
Cost at 31 December 2023	<u>42,442</u>	<u>20,499</u>	<u>3,290</u>	<u>66,231</u>
Value adjustments at 1 January 2023	28,397	0	0	28,397
Foreign exchange adjustments	3,895	0	0	3,895
Dividend received	-8,446	0	0	-8,446
Profit/loss for the year	34,720	0	0	34,720
Reversal of prior year impairment losses	-22,992	0	0	-22,992
Value adjustments at 31 December 2023	<u>35,574</u>	<u>0</u>	<u>0</u>	<u>35,574</u>
Carrying amount at 31 December 2023	<u>78,016</u>	<u>20,499</u>	<u>3,290</u>	<u>101,805</u>

Investments in group entities of DKK 78,016 thousand, include goodwill with a carrying amount of DKK 0 thousand at 31 December 2023 (2022: DKK 0 thousand).

Investments in group enterprises are illustrated in the group chart on page 7.

12 Prepayments

Prepayments include accrual of expenses relating to subsequent financial years, including rent, insurance policies and IT-subscriptions.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

DKK'000	Parent company	
	2023	2022
13 Share capital		
Analysis of the share capital:		
60 shares of DKK 500,000.00 nominal value each	30,000	30,000
	<u>30,000</u>	<u>30,000</u>

The parent's share capital has remained DKK 30,000 thousand over the past 5 years.

14 Deferred tax

At 31 December 2023, the Group has a potential tax asset of approx. DKK 31 million. The tax asset consists of tax-loss carry-forwards and non-utilised tax deductions in the form of timing differences.

15 Non-current liabilities other than provisions

DKK'000	Group			
	Total debt at 31/12 2023	Short-term portion	Long-term portion	Outstanding debt after 5 years
Other payables	16,954	286	16,668	15,257
	<u>16,954</u>	<u>286</u>	<u>16,668</u>	<u>15,257</u>
	Parent company			
DKK'000	Total debt at 31/12 2023	Short-term portion	Long-term portion	Outstanding debt after 5 years
Other payables	16,954	286	16,668	15,257
	<u>16,954</u>	<u>286</u>	<u>16,668</u>	<u>15,257</u>

Short term bank debt relates to revolving credit facilities that expires in 2024.

16 Other provisions

Other provisions comprise provisions for warranty commitments and expected losses on work in progress for third parties. Warranty provisions cover expected warranty costs for guarantee commitments, claims, complaints, etc. relating to the sale of goods, which is common in this nature of business. Other provisions are expected to be settled within 5 years.

DKK'000	Group		Parent company	
	2023	2022	2023	2022
17 Fee to the auditors appointed in general meeting				
Statutory audit	791	760	575	600
Tax assistance	249	367	153	307
Other assistance	342	673	335	673
	<u>1,382</u>	<u>1,800</u>	<u>1,063</u>	<u>1,580</u>

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Notes to the financial statements

18 Contractual obligations and contingencies, etc.

Other contingent liabilities

Group

A guarantee company and the Group's bank have issued guarantees amounting to DKK 94,524 thousand (2022: DKK 79,894 thousand) primarily regarding pending and finished customer orders.

Other financial obligations

Other rent and lease liabilities:

DKK'000	Group		Parent company	
	2023	2022	2023	2022
Rent and lease liabilities	85,664	68,668	60,554	55,739

Group

The Group has from its normal course of business common commitments for goods and services towards vendors. As of 31 December 2023 these commitments amounts to approx. DKK 20,691 thousands.

Rent and lease liabilities due within 1 year amount to DKK 17,030 thousand for the group and DKK 10,116 thousand for the parent company.

Rent and lease liabilities falling due after 5 years amount to DKK 15,555 thousand (2022: DKK 19,151 thousand) for the group and DKK 20,860 thousand (2022: DKK 19,151 thousand) for the parent company.

Parent company

The Company is jointly taxed with other Danish group entities. As a wholly-owned subsidiary, the Company is liable together with other companies in the joint taxation for all corporate taxes, etc. in the joint taxation.

Related to the ongoing dispute between the current owner and the former owner of Gram Equipment A/S (through the parent GEH Invest ApS), the company are part in the court proceedings through a third party writ (in Danish: "Afcitationsstævning") from the former owner claiming indemnification due to employer liabilities, for any eventual amounts to be paid by the former owner to the current owner in connection with the legal dispute between the parties. The company has performed a legal assessment of the claim and concluded the claim to be highly unlikely to succeed and therefore not made any provision for this claim.

A guarantee company and the Group's bank have issued guarantees amounting to DKK 94,524 thousand (2022: DKK 76,893 thousand) primarily regarding pending and finished customer orders.

The parent company supports the normal course of business of Gram Equipment of America Inc. until 1 January 2025.

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

19 Security and collateral

As mentioned in note 2 Group financial structure, The Company, has a term loan with the parent companies Kg BidCo ApS, GEH Invest ApS as well as the subsidiary Gram Equipment Makina Sanayi ve Ticaret Izmir, amounting to EUR 5.5 million.

Further the Company has a joint credit facility with the parent company Kg BidCo ApS amounting to EUR 32.5 million.

The credit facilities are subject to the following collaterals, pledges etc.:

Gram Equipment A/S has pledged property, plant and equipment, inventories and receivables with a carrying amount of approx. DKK 684 million (2022: DKK 644 million) as a floating charge amounting to DKK 38 million regarding bank debt. Further Gram Equipment A/S has pledged the receivables with a carrying amount of DKK 510 million (2022: DKK 425 million) as a floating charge amounting to DKK 37 million regarding bank debt.

The Group's lenders has a USD 16 million collateral in Gram Equipment A/S's receivables from group enterprises, amounting to nominal DKK 108 million.

Gram Equipment A/S has pledged investments in two subsidiaries (Gram Equipment of America Inc. and Gram Equipment Makina Sanayi ve Ticaret Izmir), with a carrying amount of DKK -119 million and DKK 57 million respectively.

The Group's ultimate parent company is guarantor for bank loans amounting to EUR 7.5 million.

There is a cross guarantee regarding the EUR 5.5 million credit facility, including the Company, the parent companies GEH Invest ApS and Kg BidCo ApS as well as the subsidiaries Gram Equipment of America Inc. and Gram Equipment Makina Sanayi ve Ticaret Izmir.

Gram Equipment A/S, the parent companies GEH Invest ApS and Kg BidCo ApS as well as the subsidiaries Gram Equipment of America Inc. and Gram Equipment Makina Sanayi ve Ticaret Izmir are all obligors under an intercreditor agreement towards the lenders.

20 Related parties

Group

Gram Equipment A/S' related parties comprise the following:

Parties exercising control

<u>Related party</u>	<u>Domicile</u>	<u>Basis for control</u>
GEH Invest ApS	Kolding, Denmark	Sole shareholder

Information about consolidated financial statements

<u>Parent</u>	<u>Domicile</u>	<u>Requisitioning of the parent company's consolidated financial statements</u>
GEH Invest ApS	Kolding, Denmark	www.cvr.dk
FSN Holdco ApS	Copenhagen K, Denmark	www.cvr.dk

Consolidated financial statements and parent company financial statements 1 January - 31 December

Notes to the financial statements

20 Related parties (continued)

Related party transactions

DKK'000	2023	2022
Group		
Interest income from overlying parent company	5,854	5,625
Management fee from overlying parent company	7,894	7,557
Reimbursement of salary costs to overlying parent company	7,176	6,870
Receivables from overlying parent company	340,850	283,170
Payables to overlying parent company	2,512	2,771
Parent Company		
Sale of goods and services to subsidiaries	315,304	361,136
Purchase of goods and services from subsidiaries	212,243	261,293
Interest income from overlying parent company	5,854	5,625
Interest income from group enterprises	1,667	1,353
Management fee from overlying parent company	7,894	7,557
Reimbursement of salary costs to overlying parent company	7,176	6,870
Receivables from overlying parent company	340,850	283,170
Receivables from group enterprises, long-term	20,449	20,445
Receivables from group enterprises	61,696	134,357
Payables to overlying parent company	2,512	2,771
Payables to group enterprises	100,691	29,165

Remuneration/fees to members of the Executive Board and the Board of Directors of the Parent Company are reflected in note 4.

DKK'000	Group	
	2023	2022
21 Adjustments		
Amortisation/depreciation and impairment losses	17,288	17,627
Tax for the year and previous years	7,726	-2,651
Change in other provisions	-8,055	3,789
	16,959	18,765
22 Changes in working capital		
Change in inventories and work in progress	55,825	-144,795
Change in receivables	-78,598	-58,870
Change in trade and other payables	-12,212	967
	-34,985	-202,698
23 Cash and cash equivalents at year-end		
Cash according to the balance sheet	34,231	19,171
	34,231	19,171

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Anders Torbensen

Executive Board

På vegne af: Gram Equipment A/S

Serienummer: 970543d2-a515-4ee3-b4f4-06adc5371da7

IP: 185.17.xxx.xxx

2024-06-20 12:17:51 UTC



Martin Jørgen Flaga

Executive Board

På vegne af: Gram Equipment A/S

Serienummer: ebb0f6ea-e29a-440e-ba3c-f08c9a64cf20

IP: 185.17.xxx.xxx

2024-06-20 12:56:15 UTC



Hans Viggaard

Executive Board

På vegne af: Gram Equipment A/S

Serienummer: c4c1fd74-270c-4893-9c8a-c71469eae0d2

IP: 37.96.xxx.xxx

2024-06-21 06:25:11 UTC



Tom Niels Wrensted

Executive Board

På vegne af: Gram Equipment A/S

Serienummer: 7c3e5976-64a5-483a-be4b-1c24f9b2efe4

IP: 188.177.xxx.xxx

2024-06-21 10:08:41 UTC



John Nielsen

Board of Directors

På vegne af: Gram Equipment A/S

Serienummer: 3bd287c5-50d9-4abc-9a31-25d321b41f2b

IP: 83.93.xxx.xxx

2024-06-21 10:16:44 UTC



Kaare Nebelung

Board of Directors

På vegne af: Gram Equipment A/S

Serienummer: 2896a2ae-e123-4258-a970-19a1073cefd1

IP: 87.104.xxx.xxx

2024-06-21 10:21:25 UTC



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Nicolai Celinder Norrbom

Board of Directors

På vegne af: Gram Equipment A/S

Serienummer: 1dbe5bc3-2578-4100-85dc-ca53b17af938

IP: 95.166.xxx.xxx

2024-06-21 10:27:08 UTC



Thomas Broe-Andersen

Vice chair

På vegne af: Gram Equipment A/S

Serienummer: 5b352613-ee04-41c0-a5ac-3b73220b7a1c

IP: 80.62.xxx.xxx

2024-06-21 10:33:13 UTC



Torsten Steenholt

Board of Directors

På vegne af: Gram Equipment A/S

Serienummer: c151e6fe-4fa4-408a-8d64-f42ef44315d2

IP: 154.14.xxx.xxx

2024-06-21 10:40:40 UTC



Niels Erik Olsen

Chairman

På vegne af: Gram Equipment A/S

Serienummer: da16476d-af24-457c-b753-af22d413e57e

IP: 87.49.xxx.xxx

2024-06-21 10:42:28 UTC



Christian Benoît Louis Patras

Board of Directors

På vegne af: Gram Equipment A/S

Serienummer: christianbenoit.patras@gmail.com

IP: 92.151.xxx.xxx

2024-06-21 10:54:05 UTC

Allan Geertsen Terp

Board of Directors

På vegne af: Gram Equipment A/S

Serienummer: f4518d78-4cd8-408a-89bc-2d14f5cf75c4

IP: 185.17.xxx.xxx

2024-06-21 11:13:58 UTC



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Lisbet Andersen

Board of Directors

På vegne af: Gram Equipment A/S

Serienummer: 9e577d1d-9152-4dd4-9855-8fb2b77ba29b

IP: 62.198.xxx.xxx

2024-06-22 12:26:47 UTC



Steen Skorstengaard

EY Godkendt Revisionspartnerselskab CVR: 30700228

State Authorised Public Accountant

På vegne af: EY Godkendt Revisionspartnerselskab

Serienummer: 46c3b475-55f1-4e18-bb1d-e4a1d2024657

IP: 194.239.xxx.xxx

2024-06-22 15:24:41 UTC



Dan Mose Andersen

State Authorised Public Accountant

På vegne af: EY Godkendt Revisionspartnerselskab

Serienummer: 88ad51c6-595c-452b-bec6-b7cf722c7ccc

IP: 87.55.xxx.xxx

2024-06-23 17:12:39 UTC



Niels Erik Olsen

Chair of the meeting

På vegne af: Gram Equipment A/S

Serienummer: da16476d-af24-457c-b753-af22d413e57e

IP: 87.49.xxx.xxx

2024-06-23 18:18:35 UTC



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