



## **Gram Equipment A/S**

Nordager 6, 6000 Kolding

CVR no. 21 27 42 08

### Annual report 2021

Approved at the Company's annual general meeting on 16 May 2022

Chair of the meeting:

.....  
Niels Erik Olsen

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## Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of Gram Equipment A/S for the financial year 1 January - 31 December 2021.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Company at 31 December 2021 and of the results of the Group's and the Company's operations and of the consolidated cash flows for the financial year 1 January - 31 December 2021.

Further, in our opinion, the Management's review gives a fair review of the development in the Group's and the Company's operations and financial matters and the results of the Group's and the Company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Kolding, 16 May 2022

Executive Board:

.....  
Tom Niels Wrensted

.....  
Hans Viggard

.....  
Anders Torbensen

.....  
Martin Flaga

Board of Directors:

.....  
Niels Erik Olsen  
Chair

.....  
Thomas Broe-Andersen  
Vice Chair

.....  
Nicolai Peter Norrbom

.....  
Marcus Peer Østergaard  
Wintersø

.....  
John Moltrup Nielsen

.....  
Torsten Steenholt  
Christensen

.....  
Kaare Nebelung

.....  
Christian Benoît Louis  
Patras

## Independent auditor's report

To the shareholder of Gram Equipment A/S

### Opinion

We have audited the consolidated financial statements and the parent company financial statements of Gram Equipment A/S for the financial year 1 January - 31 December 2021, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies, for the Group and the Parent Company, and a consolidated cash flow statement. The consolidated financial statements and the parent company financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2021, and of the results of the Group's and Parent Company's operations as well as the consolidated cash flows for the financial year 1 January - 31 December 2021 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent Company financial statements" (hereinafter collectively referred to as "the financial statements") section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

## Independent auditor's report

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- ▶ Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Independent auditor's report

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Aarhus, 16 May 2022  
EY Godkendt Revisionspartnerselskab  
CVR no. 30 70 02 28

Steen Skorstengaard  
State Authorised Public Accountant  
mne19709

Dan Mose Andersen  
State Authorised Public Accountant  
mne35406

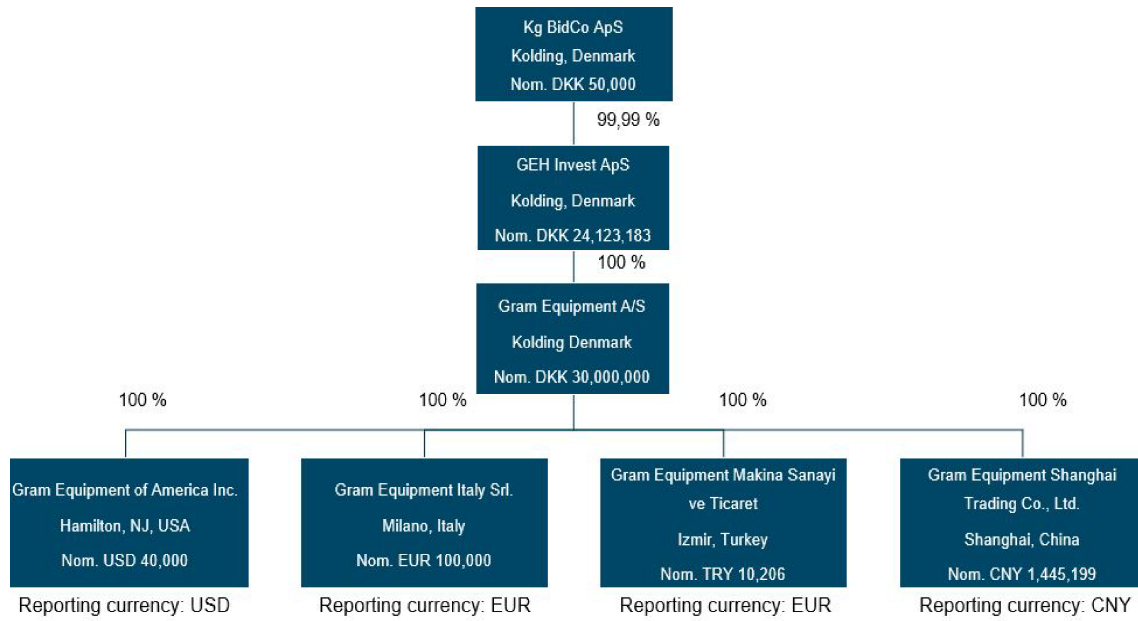
## Management's review

### Company details

Name	Gram Equipment A/S
Address, Postal code, City	Nordager 6, 6000 Kolding
CVR no.	21 27 42 08
Established	1 November 1998
Registered office	Kolding
Financial year	1 January - 31 December
Website	<a href="http://www.gram-equipment.com">www.gram-equipment.com</a>
E-mail	<a href="mailto:info@gram-equipment.com">info@gram-equipment.com</a>
Telephone	+45 73 20 17 00
Board of Directors	Niels Erik Olsen, Chair Thomas Broe-Andersen, Vice Chair Nicolai Peter Norrbom Marcus Peer Østergaard Wintersø John Moltrup Nielsen Torsten Steenholt Christensen Kaare Nebelung Christian Benoît Louis Patras
Executive Board	Tom Niels Wrensted Hans Viggaard Anders Torbensen Martin Flaga
Auditors	EY Godkendt Revisionspartnerselskab Værkmestergade 25, P.O. Box 330, 8100 Aarhus C, Denmark

## Management's review

### Group chart





## Management's review

### Financial highlights for the Group

DKKkm	2021	2020	2019	2018	2017
<b>Key figures</b>					
Revenue	754	667	591	565	701
Gross profit	324	282	238	40	137
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	77	47	-17	-230	-89
Operating profit/loss	65	34	-29	-269	-178
Net financials	3	-18	-12	-18	-21
<b>Profit for the year</b>	<b>68</b>	<b>25</b>	<b>-41</b>	<b>-285</b>	<b>-183</b>
Total assets	682	492	510	498	617
<b>Equity</b>	<b>167</b>	<b>104</b>	<b>73</b>	<b>-20</b>	<b>-49</b>
Amount relating to investments in property, plant and equipment	-5	-4	-1	0	-14
<b>Total cash flows</b>	<b>34</b>	<b>-46</b>	<b>8</b>	<b>35</b>	<b>-3</b>
<b>Financial ratios</b>					
Operating margin	8.6%	5.0%	-4.9%	-47.6 %	-25.4 %
Gross margin	43.0%	42.3%	40.3%	7.1%	19.5%
Equity ratio	24.5%	21.1%	14.3%	-4.0%	-7.9%
Return on equity	50.4%	28.3%	-154.7%	826.1%	-323.9%
<b>Average number of full-time employees</b>					
	<b>454</b>	<b>434</b>	<b>416</b>	<b>425</b>	<b>360</b>

The financial ratios stated under "Financial highlights" have been calculated as follows:

Ordinary operating profit/loss	Profit/loss before financial items adjusted for other operating income and other operating expenses
Operating margin	$\frac{\text{Operating profit/loss (EBIT)} \times 100}{\text{Revenue}}$
Gross margin	$\frac{\text{Gross profit/loss} \times 100}{\text{Revenue}}$
Equity ratio	$\frac{\text{Equity, year-end} \times 100}{\text{Total equity and liabilities, year-end}}$
Return on equity	$\frac{\text{Profit/loss after tax} \times 100}{\text{Average equity}}$

## Management's review

### Business review

Gram Equipment is an engineering company delivering design and installation of equipment and production lines, as well as spare parts and services to the global ice cream industry.

Following the significant operational turnaround work and capital investments made in 2018, 2019, and 2020, we saw continued positive development in 2021 as envisaged in the revised business plan that was implemented when the new owners and new top management took over the leadership of the Group in 2018. In the coming years, our key focus will be to continue to drive operational improvements and profitable growth.

The mission of Gram Equipment is - driven by continuous improvements - to be a leader in innovation and to be globally recognized as the premium supplier of sustainable commercial solutions within the ice cream industry: We are dedicated to promoting business integrity, ensuring safety and workplace standards, and making all people feel respected.

### COVID-19

During 2021 the COVID-19 pandemic continued to have an impact on our business. Due to the continued COVID-19 restrictions globally through-out the year, several of our core business procedures that normally require us to be onsite or in physical meetings were in many cases performed remotely using digital tools. This included, i.a., remote online sales efforts, Factory Acceptance Tests, supervision of installation of production lines at customer sites, and Site Acceptance Tests. Performing these core business procedures remotely online have had a positive impact on our cost base (savings on travel, marketing, fairs, canteen and other costs) and hence our 2021 results.

Moreover, following the lockdowns across the globe in 2020 and continuing restrictions in 2021, the pandemic has boosted investments in segments of the market - especially the take-home segment - where Gram Equipment has its core business, which we have been able to take advantage of.

Throughout the year, we have continued using working-from-home procedures for most office staff to protect against infections at the workplace, and we have continued using COVID-19 safety measures in assembly to ensure our employees could work safely in our factories. This has proven to be an acceptable solution and all employees have shown great commitment making this work and have worked diligently to limit the impact of the COVID-19 pandemic.

### Financial review

Revenue for 2021 amounts to DKK 754 million against DKK 666 million last year. EBITDA amounts to DKK 77 million against DKK 47 million last year. Result for the year after tax amounts to DKK 68 million against DKK 25 million last year. The result is better than expected for the year, driven by a higher than budgeted demand for equipment in our core segments during 2021.

During 2021 we experienced a continued positive financial impact from COVID-19 on our cost base and continuous improvements in operations. The COVID-19 pandemic also resulted in an increased interest from some of our customers to invest in further capacity as ice cream consumption shifted from the impulse market to the take-home market as end-consumers were staying at home due to the COVID-19 restrictions. This had a positive impact that continued throughout 2021.

During 2021, we worked diligently to maneuver the effects of the global supply chain crisis. To counter shortage of supply, especially in electrical components, we worked proactively with our key suppliers and purchased from other sources and suppliers when needed. To counter the increasing freight costs as a result of the global congestions on sea transportation, we worked proactively with our customers and updated our contracts to pass through increases. In addition, we have seen extraordinary demand in our North American markets.

## Management's review

### Data ethics

We comply with all legal requirements but acknowledge and respect that our use of data (both personal data and nonpersonal data) may create risks for the users that applicable laws do not cover. We manage these risks as described below.

We strive for high data ethics standards for the use of both personal and non-personal data. This can only be done by upholding and communicating transparency and openness concerning our data and ensuring that the data principles remain clear, understandable, and easily accessible. We set high standards in collecting data from other sources and our operations. We have mandatory IT safety awareness training for all employees covering ethical standards for data from external and internal sources.

### Risks

To get a better understanding and overview of our general risk level Gram Equipment has during 2021 introduced an Enterprise Risk Management system (ERM). The system is designed and developed to focus on five main risk areas: Strategic, Financial, Operational, Hazard and Compliance risks. All identified risks will be reported in the ERM, where all follow up will take place.

### Credit risks

The primary credit risk for the Group is that customers fail to pay the amounts they owe for products and services delivered to them by the Group. The Group's customers are predominantly large, international blue-chip producers of ice cream with excellent credit ratings, high solvency ratios, spread across several geographical markets. This provides for a natural hedge of credit risks.

To limit its credit risks further, the Group's credit policies contain guidelines and regulations for assessing credit risk of new customers, payment terms and procedures and processes for handling outstanding claims. All sales orders, where a certain credit risk is expected, will be covered through letters of credit, prepayments and/or other security.

### Currency risks

The Group sells its products and services globally and invoices predominantly in EUR and USD. Further, the Group has significant receivables and payables in those currencies. Consequently, the Group is exposed to currency development between EUR/DKK and USD/DKK. The Group benefits to some extent from natural hedges due to EUR and USD denominated costs and given its establishment in the US. Management assesses hedging of foreign exchange exposure on a case-by-case basis, while the EUR exchange rate risk is regarded as low because of Denmark's fixed exchange rate policy towards EUR.

### Project risks

A significant part of the Group's revenues relates to delivery of larger turnkey projects (equipment machinery for production of ice cream). Therefore, it is important that the Group has controls and procedures in place to ensure proper project governance and financial control. Proper project governance and financial control procedures have been implemented in the organization, which has significantly reduced project risks within the Group. To further limit the project risk during the COVID-19 pandemic, online tools were developed to allow for remote online Factory Acceptance Tests and Site Acceptance Tests. This way customers/Gram Equipment can participate virtually instead of physically to ensure the equipment is still being tested/installed and approved by the customers, before shipping/during commissioning, despite the applicable travel restrictions.

## Management's review

### Liquidity risks

Several of the Group's larger turnkey projects incorporate customer prepayments and milestone payments when certain agreed milestones are met. The Group's ability to manage such customer contracts, including, among others, ensuring timely fulfillment of milestone conditions and collection of payments, is important to manage the Group's liquidity. Also, strict inventory management to reduce inventory turn time and reduce cash tied up in equipment pieces and spare parts is important to manage the Group's liquidity. Management has implemented procedures to manage such risks.

### Interest risks

The Group's financial debt is denominated in EUR with a EURIBOR floating rate. The floating rate is currently not hedged. Gram Equipment's interest rate risk is moderate. Interest rates in Europe are increasing but are still at a relatively low level historically.

### Special risks

The war in Ukraine and its impact on global supplies and prices on raw materials poses a risk for Gram Equipment. Both as a direct risk on being able to get the materials and components that we need, but also indirectly as this can impact the global economy and our customers' needs for investments in new ice cream production equipment. Also, the continued COVID-19 pandemic creates uncertainty and hence increases risk, especially in operations, where a virus outbreak could cause a factory closure, and in supply chain, where security of supply from the Group's suppliers and subcontractors could be affected. The potential prolonged effects on the Group's profit and financial position will naturally depend on how the war and the pandemic unfolds, which is unknown at the time of the financial reporting.

### Non-financial matters

Gram Equipment's strategy is to be ice cream producers' preferred supplier of equipment and process solutions, with emphasis on quality, efficiency, on-time delivery and value-added services. At the same time, Gram Equipment wants to be an attractive employer, as well as a fair and good customer of its suppliers.

### Knowledge resources

Our highly skilled employees are our most valuable assets. They combine know-how with the newest developments in automation, design, and machinery technology. Through their knowledge, skill, and experience, we customize our machinery, enabling our customers to manufacture unique products.

We employ our own staff with specialized engineering and technical backgrounds in both sales, design, purchase, assembly, project management, service, and installation. In peaks, additional staff is hired in on fixed-term arrangements.

### Research and development activities

Gram Equipment continuously works on improvements of existing platforms and technologies and develops new features to improve its position within the global ice cream industry.

To meet and understand customer demand for product innovation through close cooperation with the individual customer. There is an on-going product development to improve safety, reduce waste and resources, optimize productivity and experiment with new ingredients. R&D investments for 2021 has been increased for continued end-product resource efficiency.

To further strengthen this, a test center was inaugurated in the Kolding location, where new designs can be tested before being introduced to customers.

## Management's review

### Outlook

The outlook for 2022 can be significantly impacted by the ongoing war in Ukraine, the continued COVID-19 pandemic and the resulting disruptions to global markets and global supply chains, which in turn could have a major influence on the financial results of the Group. For 2022 management expects EBITDA in the range of 50-80 million.

### Statutory CSR report

Gram Equipment enables ice cream manufacturers to produce quality ice cream and frozen desserts.

We take pride in providing innovative and long-lasting solutions, advanced machinery, and process installations for industrial ice cream production. We are committed to providing the most efficient and flexible ice cream production and packaging equipment available in today's global market.

Experience is the critical success factor in any industry, and at Gram Equipment, we have nearly a century-long experience within the ice cream production industry. This know-how allows us to provide our customers with the best possible solutions, service, and supervision for any project, regardless of the scope. Gram Equipment's ice cream equipment arsenal includes machines for freezing, filling, feeding, extruding, molding, wrapping, and packaging products.

We aim to ensure our products' continuous development and innovations to deliver solutions that enable smooth and efficient products to our customers. At the same time, the future of our planet is high on the agenda.

### CEO report

*"This report is about our commitment to continuous improvement in every part of the business. A promise that is shared and adapted at all levels of the company. Gram Equipment's Environmental, Social, and Governance input reflects a commitment to our clients, employees, and community to provide the highest possible level. Therefore, including the ESG goals in our business strategy was a natural thing to do.*

*In 2021 we renewed our vision, mission, and purpose. You will find them later in this report. At Gram Equipment, doing the right thing is built into our guiding principles. We believe in creating a more sustainable environment for all. As a leader in the ice cream equipment industry, we are responsible for making sustainable choices in cooperation with customers and suppliers. This is the journey we have just begun.*

*In 2022, we will take the next step forward and start executing the planned activities and internal communication to create awareness about ESG as an integrated part of all areas of our business. We expect to be able to measure and document the effect of our ESG work as a result of the changes we have implemented.*

*Our employees make this journey possible, and we want to support them throughout their work-life with Gram Equipment. We strive to build a company culture that empowers our employees. We prioritize creating an inclusive and safe working environment accessible to all, where we encourage our employees to be innovative and creatively impact our business future."*

Tom Wrensted  
CEO

## Management's review

### Where we are

Gram Equipment had in year-end 2021 about 500 employees around the world. Headquarters is situated in Kolding, Denmark, where about 300 are employed. Assembly of equipment and engineering is also taking place in Izmir, Turkey. The Izmir area has highly qualified mechanical and automation engineers, and Gram Equipment, a company with a global approach, has successfully attracted and retained employees.

### A new vision for tomorrow - our ESG approach

The agenda of sustainable and climate-responsible solutions is essential to Gram Equipment. Therefore, we have included the ESG goals in our overall business strategy to ensure we work together with long-term solutions and take responsibility for reducing our climate impact. To further ensure the ESG focus, sustainability has become a mandatory part of our internal project review (PMO) meetings as well as our board meetings.

Finally approved in the fall of 2021, an update of the company's purpose, vision, and mission sat the headlines of the journey Gram Equipment is on towards reducing carbon footprint to minimize climate change and focus on global responsibility in governance and people focus.



We strive to be the world's best provider of sustainable ICE CREAM equipment and services.



Driven by continuous improvements, we will be a leader in innovation and globally recognized as the premium supplier of sustainable commercial solutions within the ice cream industry.

We are dedicated to promoting business integrity, ensuring safety and workplace standards making all people feel respected.



We ensure our customers' success in the ice cream industry by providing innovative solutions and services, while seeking to minimize the environmental impact of our solutions and footprint.



Trust & Respect  
Innovation  
Ambition & Performance  
Dedication  
People focus

### UN Global Compact

The UN Sustainable Development Goals (SDGs) provide us with a framework for translating global needs and ambitions into valuable solutions. In 2021 five (SDGs) were selected, representing the interconnection of ESG and business strategy and values and where we believe we can contribute the most.



## Management's review



### PEOPLE

We prioritize creating an inclusive and safe working environment accessible to all, where we encourage our employees to be innovative and creatively impact our business future.



### CIRCULARITY

We partner with our customers and suppliers to develop circular solutions focusing on reducing waste in ice cream production.



### ENVIRONMENT

Across operations and the value chain, we continuously strive to learn and implement new methods of reducing our environmental footprint concerning water, waste and GHG emissions



### GOVERNANCE

We adhere to responsible policies, practices, rules and norms and fully support the principles for responsible business conduct laid down by the UN Global Compact.

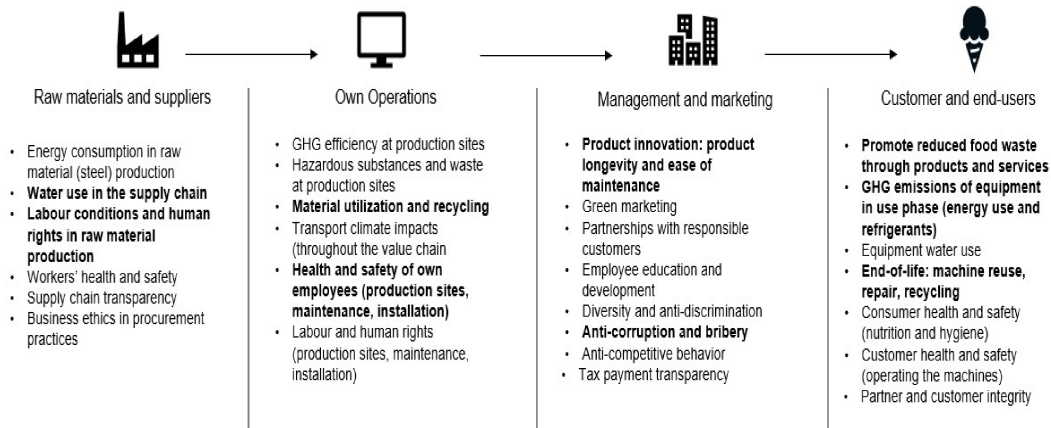
The five SDGs are incorporated into the four strategic focus areas.

1. Supporting customers to reach their environmental ambitions
2. Reducing our environmental footprint
3. Motivated employees in a diverse and inclusive workplace
4. Ethical value chain

## Materiality Assessment

Our materiality analysis supports understanding what is most important to our internal and external stakeholders. In addition, we use the risk analysis as part of our strategic thinking, assess our activities, and improve the focus of our reporting and communication. We have mapped the potential impact on the world across the value chain – looking at both positive and negative impacts from an environmental, social, and governance standpoint. The materiality level is based on the sustainability topics perceived as most important to Gram Equipment's stakeholders and the company itself.

*Topics of higher impact in bold*



## Management's review

### Mitigating risks and challenges

Issue area	Potential risk	Material risk	Core elements of our management approach
Employee Health and Safety	Gram is a socially responsible employer and ensures a safe and healthy workplace is in line with our key value: "People focus". There are several risks associated with assembling and servicing customers at sites such as work-related injuries and musculoskeletal system disorders.		<ul style="list-style-type: none"> <li>Health &amp; Safety targets for all sites</li> <li>Monthly evaluation reports</li> <li>Continuous global &amp; local training (including that link to local laws and regulations)</li> <li>Incident registration/investigation/root cause analysis</li> <li>Safety leadership and local committees</li> <li>Included in team and LEAN meetings</li> <li>Safe behavior included performance-based assessment and salary</li> </ul>
Labor and human rights	Protecting the working conditions, human rights, safety, and well-being of people throughout our operations, service, and sales is a primary concern and material risk. Working and traveling globally, we recognize increased sources of risk. We want to ensure that we can attract and retain a skilled workforce and avoid potential fines and reputational damage. <ul style="list-style-type: none"> <li>Human Resources policies</li> <li>Human Rights policies</li> <li>Product safety &amp; compliance initiatives</li> <li>Occupational health &amp; safety</li> <li>Code of Conduct training</li> </ul>		<ul style="list-style-type: none"> <li>Employee Handbook</li> <li>Human Rights policies</li> <li>Product safety &amp; compliance initiatives</li> <li>Code of Conduct training</li> <li>Workplace safety, health &amp; well-being</li> <li>Employee Motivation Survey</li> <li>Leadership Training</li> <li>Diverse and inclusive workforce</li> <li>Senior Policy</li> <li>GDPR policy</li> <li>Whistleblower system</li> </ul>
Corruption	We have zero-tolerance for bribery and any form of corruption. Corruption undermines fairness, trust, and respect. It fuels criminal activities and inhibits democracy. We acknowledge that we operate in markets where it might be seen as common in customer relations		<ul style="list-style-type: none"> <li>Code of Conduct including anti-corruption</li> <li>Anti-corruption risk assessment</li> <li>Whistleblower-system</li> <li>UN Guiding Principles</li> <li>Supplier Code of Conduct</li> <li>Delegation of Authority – 4-eyes-principle</li> <li>Guidelines on embargoed countries</li> <li>Sales contract templates with strict anti-corruption clauses</li> </ul>
Environment	To make our physical products, we consume raw materials, which can result in a broad range of environmental impacts throughout the supply chain. From extracting raw material, such as steel, to manufacturing and transporting we influence energy consumption and the usage of resources. We acknowledge that we do not have a full overview of all parts of the supply chain both from an environmental as well as human rights perspective.		<ul style="list-style-type: none"> <li>Supplier Code of Conduct</li> <li>Supplier Audits</li> <li>Building transparent relationships with suppliers and customers</li> <li>Requiring data from supply chain</li> <li>Whistleblower system</li> <li>Preparation for Science-based targets</li> <li>Preparation for Life Cycle Analysis</li> <li>Renewal of HSE policy and expectations</li> </ul>

## Environment and Climate

### Supporting customers to reach their environmental ambitions

Our two main focuses are Reduce Good Food Waste and Reduce GHG Emissions.

Food loss and waste undermine the sustainability of our food systems. When food is lost or wasted, all the resources used to produce this food - including water, land, energy, labor, and capital - are wasted. Seeking feedback from our customers, we asked them about their current focus to reduce their environmental footprint and how we could support them. Food waste is one of the top priorities. In our innovation of equipment and processing, we have intensified the focus on methods to reduce food waste in production. We inaugurated our new Ice Technology Center in 2021 to have the facilities to develop and innovate - and work in partnership with our customers to find sustainable solutions.

We can only reduce the climate risk by working closely together, and Gram Equipment has continued the active partnership in the Easy-E project with Danish Tech. University, Danish Technological Institute, and other companies. The goal of the Easy-E project is to reduce energy consumption - and thus GHG emissions - for various production machines. The project indicates that substantial energy savings are possible. Danish Energy Agency is supporting the project.

### Reducing our environmental footprint

Manmade climate change calls for action. We are aware that we must all contribute to reducing our carbon footprint. Our environment and climate action strategy indicate that we want to work on designing, producing, and delivering our products and services with the lowest possible negative impact on the environment and climate, including waste, recycling, other resource consumption, and sourcing. Our goal is to become carbon neutral before 2050.



## Management's review

Three years ago, we started with Denmark to register our annual GHG emissions. All entities are included in 2021.

We will continue to work on refining our emissions data to establish a full base year, prepare for Science-Based Targets, and initiate GHG emissions reduction initiatives on each site.

Aiming for Scope 3 registrations outside transportation and traveling, we will dialogue with our suppliers to analyze the value chain and the impact on climate change.

The Kolding site had a total energy consumption analysis completed by consulting a third party. All-in-all, most energy consumption was optimized. One investment is under consideration to reduce GHG from a gas heater in our production facility. We are also looking for other carbon-reducing initiatives. To get involvement and good ideas on how to reduce our carbon footprint, we invited all employees for a 2-hour ESG workshop at the beginning of 2022.

We have entered a local partnership in Kolding with other businesses to inspire each other on the reduction of emissions and other green initiatives.

We will continue to work with the catalog of initiatives locally and globally to meet the EU target of net-zero emission before 2050.

## Social and employee conditions

### *Motivated employees in a diverse and inclusive workplace*

#### *One Gram Equipment - but cherishing diversity*

Gram Equipment is committed to creating a workforce that reflects the rich diversity of our broader society and the communities in which we operate. Our goal is to be considered an employer of choice because we attract and nurture future pioneers across diverse backgrounds. We recognize how important it is for our people to work in an inclusive environment where differences are valued. We commit to improving the quality of life by enabling our people to achieve their fullest potential. We strengthen Gram Equipment and society by embracing diversity, equality, and inclusion.

We will have continued focus on diversity in recruitment because mixed groups make the best results. People-focus is therefore also set as one of the SDGs. There is still a long way to go to attract the same number of women to our assembly as men. We have successfully recruited female graduates and student workers, and we hope they will continue their careers with us. However, 16% are women in total. Our goal is to increase that to 20% in 2022 new hires.

#### *Leadership*

After having postponed due to COVID-19, we did kick-off leadership training for 35 managers in August respectively September 2021. Group Management had before the program been deeply involved in the design of the program and gone through a condensed version of the training. All involved were evaluated and given feedback through a 360-degree survey before the training, which will be repeated by the end. We believe leadership development and a platform for networking will positively impact employee motivation and creativity. The third team will start in March 2022.

We have set a goal of increasing the immediate superior evaluation from 5.66/7 in 2021 to 5.75/7 in 2022.

## Management's review

The Gram Equipment leadership virtues developed in 2021 in connection with the leadership program:

### COLLABORATE

I break down silos by working cross-functionally towards our unified vision and common goals.

I communicate clearly in a straightforward manner in respect of the individual. I cultivate a service mindset in our organization, and I actively set my employees and colleagues "up for success."

I live the mindset **"Your challenge is my challenge"**.

### EMPOWER

I inspire and encourage people to be their best every day.

I execute support and trust to my team alongside giving them autonomy to perform independently in a self-determined and responsible way.

### WALK THE TALK

I take pride in being a role model to my employees by showing and building trust, honesty and openness.

I execute by being the change I want to see in my team - I take accountability.

### BUSINESS FOCUS

I am action-oriented and not afraid to pursue opportunities, to set the scene, and the direction.

I make sure everybody knows what they are accountable for and how to align with our overall strategic goals.

I see the big picture and ensure my employees share this vision.

## Employee well-being and motivation

We believe people fuel our growth and innovation. Building a culture where our employees are inspired to bring their best selves to work is essential to our success and is core to our values.

We strive to open dialogue with all employees seeking transparency and involvement. Town Hall meetings have been held regularly and posted from Group Management on IceNet, our intranet. We have actively implemented a hybrid work policy that has been well-received by the employees who can work from home.

Continuously developing our web-based platform for introduction was also on the agenda for 2021; we onboarded several new employees globally, and many of them began their employment under COVID measures. We rearranged our induction to web-based meetings and online presentations to give the best alternative to physical training. The onboarding program has been positive feedback, even though it cannot replace the physical meeting fully. In late summer and fall, we succeeded in having mutual visits between our Turkish and Danish newcomers.

In October, we made the annual global employee survey. It consists of an eNPS score and a comprehensive questionnaire, including ESG questions to set a baseline for internal communication and actions. 85% of all employees responded.

We had aimed for an eNPS score exceeding our target of +20% but must realize there were very significant differences between groups of employees on their evaluations. The average result was +15%, an increase from +13% in 2020. We, therefore, began a dialogue with employees to ensure a better understanding and initiate actions to improve the satisfaction and the cross-functional work relation.

COVID-19 had a direct and an indirect impact on our short-term absence rates. The hours registered in COVID isolation have been inserted into our number of hours for short-term absenteeism. We successfully implemented different measures to avoid contamination at work and had only a few infected. Still, the Omicron variant changed the picture late in the year but without long-term illnesses due to a high rate of vaccinated employees.

## Management's review

### Apprentices - ensure the future competencies.

Gram Equipment has by year-end 11 apprentices in Kolding. We believe it is essential to train young people and adults without formal education to become specialized and have skills-sets in different positions in the company's value chain. To ensure a social network and build relations across functions, we formed an Apprentice Club. Apart from having an extended lunchtime together from time to time, we also sponsor different social activities in cooperation with the club.

### Human Rights

#### *Ethical value chain*

##### *Human Rights are for all*

Gram Equipment realizes that having global activities risks unintentionally violating human rights and anti-corruption and bribery legislation.

Gram Equipment has pledged to respect inalienable human rights, equal opportunities, non-discrimination, freedom of association for workers, the prohibition of child labor and forced labor, and fair wages and working conditions. We operate a zero-tolerance policy towards unethical behavior in commercial practice, in particular concerning bribery, corruption, or forced labor, and expect its suppliers to follow suit.

#### *Supplier Code of Conduct*

We strive to cooperate closely with our suppliers and set high ethical standards for our collaboration. As of 2020, COVID restrictions partly hindered planned travel activity to supplier audits. Introducing several new suppliers due to components shortage, the share of signed Supplier Code of Conduct still reached 75% and stayed almost at the same level based on the total spend as 2020. By strengthening our procurement organization in the number of employees, our ambition is 85% of total spend in 2022.

#### *Becoming a member of the Gram family*

Onboarding several new employees in 2021, our Code of Conduct is an essential ethical compass to introduce newcomers to our policies and behavior codex. The Code of Conduct is an annex when signing the employment contract and is presented at the onboarding meetings. In 2022 with extending the activities in Gram Academy, the Code of Conduct will be repeated to all employees as a mandatory learning module.

### Anti-corruption and bribery

#### *Whistleblower entrance*

Our goal is to make reporting concerns about ethics and compliance issues as easy as possible, creating maximum opportunity for disclosures. A new whistleblower platform was introduced internally and externally, accessible from our company website. One person took contact through the system in 2021. The case is under investigation.

## Management's review

### ESG data

		Goals	Results		
Environment data	Definition	2022	2021	2020	2019
CO2e Scope 1	Tons	Refinement of data in scope 3 and begin the process of setting science-based targets.	465t CO2e	480t CO2e	Only DK registration
CO2e Scope 2	Tons		345t CO2e	138t CO2e	
CO2 Scope 3 (selected sources)	*Not full scope - only selected data		9,430t CO2e*	1,138.2t CO2e*	
Total renewable energy share	%	35	25,9	-	-
Waste management	%	85,0	79,3	77,1	71,0
<b>Social data</b>					
Gender diversity	%	17	16	17	17
Female new hires	%	20	16	18	25
Women managers L1+L2	%	24	22	20	-
Absence rate	%	BC: 3,9 / WC: 0,9	BC: 4,1 / WC: 0,9	BC: 4,1 / WC: 0,8	BC: 3,8 / WC: 1,0
eNPS	%	20	15	13	-8
cNPS	%	28/35	Tier 1: 25 / Tier 2: 32	na	na
<b>Governance data</b>					
Gender diversity on the board	%	No election planned	0	0	0
Supplier CoC of total spend	%	85	75	76	64

## Management's review

### Definitions:

Scope 1,2,3: The reporting covers all sites. We have only started collecting data for scope 3, so it is incomplete. Data used in the climate accounts are based on information from both internal and external sources and are converted to tons of CO<sub>2</sub> equivalents (tCO<sub>2</sub>e). The analysis is based on the international standard A Corporate Accounting and Reporting Standard, which has been developed by the Greenhouse Gas Protocol Initiative (GHG protocol). This standard is the most widely used method for measuring greenhouse gas emissions worldwide, and ISO standard 14064-1 is based on this.

### Scope 2:

Denmark: Market-based (NRGI) and location-based part of the rent

All other sites: Location-based

Included in Scope 3: We have included data for downstream transportation and distribution and upstream transportation and distribution: recycled waste and purchased household goods. You also find fuel and employee transportation.

Total renewable energy share: Green Energy in Kolding, Denmark. Other sites have multiple sources for heating and electricity.

Kolding has a Green Energy certificate signed on November 6, 2020. Guarantees of origin under the conditions set out in DIRECTIVE 2009/28 / EC OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL of April 23, 2009, on the promotion of energy use from renewable sources.

Waste management: The percentage of the waste is sorted according to BEK # 2512 of 10/12/2021 and has a certified ISO14001 provider, Marius Pedersen. The 12 different waste types are weighed and registered for recycling and only measured in Kolding, Denmark.

Number of employees: Average number of Full-Time Equivalent per year

Gender diversity: Percentage of women in the total number of employees at year-end

Female new hires: Percentage of women in the total number of employees at year-end

Women managers L1+L2: Percentage of women managers in the total number of managers in top management

Absence rate: Short-term absence of fewer than four weeks in succession. Percentage of total hours produced.

eNPS: The employee NPS methodology follows the Net Promoter Score methodology launched by Bain & Co in 2003.

cNPS: The customer NPS methodology follows the Net Promoter Score methodology established by Bain & Co in 2003.

Gender diversity on the board: Percentage of women in the total number of board members at year-end

Supplier CoC of total spend: Percentage of signed Supplier Code of Conduct spend of total both direct and indirect spend.

## Management's review

### Account of the gender composition of Management, cf. §99b

In Gram Equipment, we are committed to creating and maintaining a workplace where all employees can participate and contribute to the business's success and are valued for their skills, experience, and unique perspectives. All employees are appreciated for their skills, knowledge, and unique points of view regardless of gender, age, nationality, religion, sexual orientation, language, political opinions, or disabilities. We encourage everyone with the right skills to apply for our vacancies. This also goes for our managerial positions, of which 20% are women. We ask our recruiting partners to search for female candidates positively. We have also decided to change the description of the vacant position to attract more diverse candidates. In Turkey, we have recruited many young women out of university. We celebrated March 8, International Women's Day, to emphasize the encouragement of women to aim for managerial positions.

There is currently no female representation on the Board of Directors. Two new board members were elected in 2021, both male. It was sought to increase the gender diversity of the board during the search process. The choice of the two male candidates was made as they had the best competencies and qualifications of all candidates. In 2020, one male member was replaced by another male member among the employee elected board members. The new election of employee representatives will be in 2022. The goal is to have at least one female board member by 2024.

### Events after the balance sheet date

No events materially affecting the Group's and the Company's financial position have occurred subsequent to the financial year-end.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Income statement

Note	DKK'000	Group		Parent company	
		2021	2020	2021	2020
3	<b>Revenue</b>	753,773	666,813	666,364	614,498
	Cost of sales	-336,113	-301,017	-384,381	-354,104
	Other operating income	0	2	0	2
	Other external expenses	-93,595	-84,147	-62,699	-51,640
	<b>Gross profit</b>	324,065	281,651	219,284	208,756
4	Staff costs	-247,154	-235,121	-189,984	-182,556
	Amortisation/depreciation and impairment	-12,096	-12,897	-10,098	-10,613
	Other operating expenses	0	-8	0	0
	<b>Profit before net financials</b>	64,815	33,625	19,202	15,587
	Income from investments in group enterprises	0	0	36,422	5,308
5	Financial income	30,959	5,168	23,516	22,780
6	Financial expenses	-28,349	-23,267	-12,268	-21,250
	<b>Profit before tax</b>	67,425	15,526	66,872	22,425
7	Tax for the year	934	9,563	1,487	2,664
	<b>Profit for the year</b>	68,359	25,089	68,359	25,089

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Balance sheet

Note	DKK'000	Group		Parent company	
		2021	2020	2021	2020
	<b>ASSETS</b>				
	<b>Fixed assets</b>				
8	<b>Intangible assets</b>				
	Completed development projects	26,164	20,655	26,164	20,655
	Software	17,119	9,690	17,053	9,670
	Goodwill	0	0	0	0
	Development projects in progress and prepayments for intangible assets	2,087	7,937	2,087	7,937
		<u>45,370</u>	<u>38,282</u>	<u>45,304</u>	<u>38,262</u>
9	<b>Property, plant and equipment</b>				
	Plant and machinery	11,720	9,199	4,558	2,203
	Fixtures and fittings, other plant and equipment	1,036	3,466	1,035	2,071
	Leasehold improvements	6,132	6,059	3,568	4,203
	Property, plant and equipment under construction	13	74	0	0
		<u>18,901</u>	<u>18,798</u>	<u>9,161</u>	<u>8,477</u>
10	<b>Investments</b>				
	Investments in group enterprises	0	0	55,540	35,043
	Receivables from group enterprises	0	0	20,445	29,460
	Other receivables	3,330	3,290	2,290	2,290
		<u>3,330</u>	<u>3,290</u>	<u>78,275</u>	<u>66,793</u>
	<b>Total fixed assets</b>	<u>67,601</u>	<u>60,370</u>	<u>132,740</u>	<u>113,532</u>
	<b>Non-fixed assets</b>				
	<b>Inventories</b>				
	Raw materials and consumables	24,623	20,208	18,514	16,391
	Work in progress	4,963	3,786	3,755	3,786
	Finished goods and goods for resale	27,127	14,644	7,118	10,635
		<u>56,713</u>	<u>38,638</u>	<u>29,387</u>	<u>30,812</u>
	<b>Receivables</b>				
	Trade receivables	134,919	111,662	61,369	64,771
11	Work in progress for third parties	135,031	60,963	68,778	41,486
	Receivables from group enterprises	233,694	196,612	306,782	263,107
	Corporation tax receivable	934	562	0	0
	Other receivables	8,884	5,953	6,253	3,700
12	Prepayments	3,147	4,558	2,651	3,667
		<u>516,609</u>	<u>380,310</u>	<u>445,833</u>	<u>376,731</u>
	<b>Cash</b>	<u>41,423</u>	<u>13,015</u>	<u>40</u>	<u>58</u>
	<b>Total non-fixed assets</b>	<u>614,745</u>	<u>431,963</u>	<u>475,260</u>	<u>407,601</u>
	<b>TOTAL ASSETS</b>	<u>682,346</u>	<u>492,333</u>	<u>608,000</u>	<u>521,133</u>



## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Balance sheet

Note	DKK'000	Group		Parent company	
		2021	2020	2021	2020
		<b>EQUITY AND LIABILITIES</b>			
		<b>Equity</b>			
13	Share capital	30,000	30,000	30,000	30,000
	Reserve for development costs	0	0	28,252	28,591
	Translation reserve	-232	5,399	0	0
	Retained earnings	136,944	68,585	108,460	45,393
	<b>Total equity</b>	<b>166,712</b>	<b>103,984</b>	<b>166,712</b>	<b>103,984</b>
	<b>Provisions</b>				
16	Other provisions	8,051	7,640	5,731	7,640
	<b>Total provisions</b>	<b>8,051</b>	<b>7,640</b>	<b>5,731</b>	<b>7,640</b>
	<b>Liabilities other than provisions</b>				
15	<b>Non-current liabilities other than provisions</b>				
	Lease liabilities	333	796	333	796
	Other payables	16,680	14,366	16,680	14,366
		<b>17,013</b>	<b>15,162</b>	<b>17,013</b>	<b>15,162</b>
	<b>Current liabilities other than provisions</b>				
15	Short-term part of long-term liabilities other than provisions	452	2,615	452	2,615
	Bank debt	139,943	137,065	139,840	136,878
	Prepayments received from customers	0	105	0	467
11	Work in progress for third parties	188,077	100,692	111,735	84,540
	Trade payables	94,708	64,962	71,497	52,951
	Payables to group enterprises	2,634	1,839	38,688	68,513
	Corporation tax payable	841	973	0	0
	Other payables	63,915	57,296	56,332	48,383
		<b>490,570</b>	<b>365,547</b>	<b>418,544</b>	<b>394,347</b>
	<b>Total liabilities other than provisions</b>	<b>507,583</b>	<b>380,709</b>	<b>435,557</b>	<b>409,509</b>
	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>682,346</b>	<b>492,333</b>	<b>608,000</b>	<b>521,133</b>

- 1 Accounting policies
- 2 Group financial structure
- 18 Contractual obligations and contingencies, etc.
- 19 Collateral
- 20 Related parties
- 21 Fee to the auditors appointed by the Company in general meeting
- 22 Appropriation of profit

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Statement of changes in equity

		Group			
Note	DKK'000	Share capital	Translation reserve	Retained earnings	Total
	Equity at 1 January 2021	30,000	5,399	68,585	103,984
	Transfer through appropriation of profit	0	-5,631	68,359	62,728
	Equity at 31 December 2021	30,000	-232	136,944	166,712

		Parent company			
Note	DKK'000	Share capital	Reserve for development costs	Retained earnings	Total
	Equity at 1 January 2021	30,000	28,591	45,393	103,984
22	Transfer, see "Appropriation of profit"	0	-339	68,698	68,359
	Adjustment of investments through foreign exchange adjustments	0	0	-5,631	-5,631
	Equity at 31 December 2021	30,000	28,252	108,460	166,712

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Cash flow statement

Note	DKK'000	Group	
		2021	2020
	Profit for the year	68,359	25,089
23	Adjustments	11,559	-2,634
	Cash generated from operations (operating activities)	79,918	22,455
24	Changes in working capital	-27,558	-38,254
	Cash generated from operations (operating activities)	52,360	-15,799
	Income taxes paid	-1,432	8,038
	<b>Cash flows from operating activities</b>	<b>50,928</b>	<b>-7,761</b>
	Additions of intangible assets	-14,274	-10,750
	Additions of property, plant and equipment	-5,009	-4,486
	Disposals of property, plant and equipment	-22	-89
	Purchase of financial assets	-40	-999
	<b>Cash flows to investing activities</b>	<b>-19,345</b>	<b>-16,324</b>
	Repayments of loans	-440	-2,579
	Operating net transactions	2,877	-19,399
	<b>Cash flows from financing activities</b>	<b>2,437</b>	<b>-21,978</b>
	<b>Net cash flow</b>	<b>34,020</b>	<b>-46,063</b>
	Cash and cash equivalents at 1 January	13,015	53,647
	Foreign exchange adjustments	-5,612	5,431
25	<b>Cash and cash equivalents at 31 December</b>	<b>41,423</b>	<b>13,015</b>

The cash flow statement cannot be directly derived from the other components of the consolidated financial statements.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies

The annual report of Gram Equipment A/S for 2021 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to large reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Reporting currency

The financial statements are presented in Danish kroner (DKK'000).

#### Consolidated financial statements

The consolidated financial statements comprise the parent company, Gram Equipment A/S, and subsidiaries in which Gram Equipment A/S - directly or indirectly - holds more than 50% of the voting rights or otherwise has a controlling interest.

The existence and impact of potential voting rights that are actually exercisable or convertible are taken into account when assessing whether control exists.

The consolidated financial statements are prepared as a consolidation of the parent company's and the individual subsidiaries' financial statements, which are prepared according to the group's accounting policies. On consolidation, intra-group income and expenses, shareholdings, intra-group balances and dividends, and realised and unrealised gains on intra-group transactions are eliminated. Unrealised gains on transactions with associates are eliminated in proportion to the group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains if they do not reflect impairment.

In the consolidated financial statements, the accounting items of subsidiaries are recognised in full. Non-controlling interests' share of the profit/loss for the year and of the equity of subsidiaries which are not wholly-owned are included in the group's profit/loss and equity, respectively, but are disclosed separately.

Acquisitions and disposals of non-controlling interests which are still controlled are recognised directly in equity as a transaction between shareholders.

Investments in associates and joint ventures are recognised in the consolidated financial statements using the equity method.

The group's activities in joint operations are recognised on a line-by-line basis.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Derivative financial instruments

On initial recognition, derivative financial instruments are recognised at cost in the balance sheet and are subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are presented as separate items in the balance sheet.

Fair value adjustments of derivative financial instruments designated as and qualifying for recognition as a hedge of the fair value of a recognised asset or liability are recognised in the income statement along with changes in the fair value of the hedged asset or liability.

##### Income statement

###### Revenue

Income from the sale of goods for resale and finished goods is recognised in the income statement provided that delivery and transfer of risk to the buyer have taken place before year end and that the income can be reliably measured and is expected to be received. Revenue is measured ex. VAT and taxes charged on behalf of third parties. Some major sales orders are split into partial deliveries as per agreement with the customers. Revenue recognition takes place when each individual component of the order is completed and delivered to the customer.

Income from construction contracts involving a high degree of customisation is recognised as revenue by reference to the stage of completion. Accordingly, revenue corresponds to the market value of the contract work performed during the year (percentage-of-completion method). This method is used where the total income and expenses and the degree of completion of the contract can be measured reliably.

Where income from a construction contract cannot be estimated reliably, contract revenue corresponding to the expenses incurred is recognised only in so far as it is probable that such expenses will be recoverable from the counterparty.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

###### Other operating income and operating expenses

Other operating income and operating expenses comprise items of a secondary nature relative to the Company's core activities, including gains and losses on the sale of fixed assets.

###### Cost of sales

Cost of sales comprises costs incurred to achieve revenue for the year. Cost comprises raw materials, consumables, direct labor costs and indirect production costs such as maintenance and depreciation, etc., as well as operation and administration of technical, assembly, purchase and service departments.

###### Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

##### Amortisation/depreciation

The item comprises amortisation/depreciation of intangible assets and property, plant and equipment.

The basis of amortisation, which is calculated as cost less any residual value, is amortised on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Completed development projects	3-10 years
Goodwill	20 years

The useful life of goodwill is based upon the Company's assesment of product technology and access to clients.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Plant and machinery	4-6 years
Fixtures and fittings, other plant and equipment	3-10 years
Leasehold improvements	8 years

##### Profit/loss from investments in subsidiaries

The item includes the Company's proportionate share of the profit/loss for the year in subsidiaries after elimination of intra-group income or losses and net of amortisation and impairment of goodwill and other excess values at the time of aquisition.

##### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial reporting period. The items comprise interest income and expenses, e.g. from group entities and associates, declared dividends from other securities and investments, financial expenses relating to finance leases, realised and unrealised capital gains and losses relating to other securities and investments, exchange gains and losses and amortisation of financial assets and liabilities.

##### Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The Company and its Danish group entities are jointly taxed. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Balance sheet

##### Intangible assets

Intangible fixed assets comprises goodwill and development projects. Intangible fixed assets are valued at cost less depreciation. Impairment write-downs is made when deemed necessary.

Goodwill is amortised over the expected economic life of the asset, measured by reference to Management's experience in the individual business segments. Goodwill is amortised on a straight-line basis over the amortisation period, which is 20 years.

Development costs comprise expenses, salaries and amortisation directly or indirectly attributable to development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities are identifiable and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are recognised in the income statement as incurred.

Development costs that are recognised in the balance sheet are measured at cost less accumulated amortisation and impairment losses.

On completion of a development project, development costs are amortised on a straight-line basis over the estimated useful life. The amortisation period is 3-10 years.

##### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

##### Leases

On initial recognition, leases for assets that transfer substantially all the risks and rewards incident to the ownership to the Company (finance leases) are measured in the balance sheet at the lower of fair value and the present value of the future lease payments. In calculating the net present value, the interest rate implicit in the lease or the incremental borrowing rate is used as the discount factor. Assets held under finance leases are subsequently accounted for in the same way as the Company's other assets.

The capitalised residual lease liability is recognised in the balance sheet as a liability, and the interest element of the lease payment is recognised in the income statement over the term of the lease.

##### Investments in subsidiaries

Equity investments in subsidiaries are measured according to the equity method.

On initial recognition, equity investments in subsidiaries are measured at cost, i.e. plus transaction costs. The cost is allocated in accordance with the acquisition method; see the accounting policies regarding business combinations.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

The cost is adjusted by shares of profit/loss after tax calculated in accordance with the Group's accounting policies less or plus unrealised intra-group gains/losses.

Identified increases in value and goodwill, if any, compared to the underlying entity's net asset value are amortised in accordance with the accounting policies for the assets and liabilities to which they can be attributed. Negative goodwill is recognised in the income statement.

Dividend received is deduced from the carrying amount.

Equity investments in subsidiaries measured at net asset value are subject to impairment test requirements if there is any indication of impairment.

#### Impairment of fixed assets

The carrying amount of intangible assets, property, plant and equipment and investments in group enterprises is assessed for impairment on an annual basis.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

#### Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less costs of completion and expenses required to effect the sale and is determined taking into account marketability, obsolescence and development in the expected selling price.

The cost of raw materials and consumables comprises the cost of acquisition plus delivery costs.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct labour and indirect production overheads.

Indirect production overheads include the indirect cost of material and labour as well as maintenance and depreciation of production machinery, buildings and equipment and expenses relating to plant administration and management. Borrowing costs are not recognised in the sales price.

Goods for resale are measured at cost, which comprises the cost of acquisition plus delivery costs as well as other expenses directly attributable to the acquisition.



## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

##### Work in progress for third parties

Service supplies and contract work in progress for third parties are measured at the market value of the work performed less progress billings. The market value is calculated based on the stage of completion at the balance sheet date and the total expected income from the relevant contract. The stage of completion is calculated based on the expenses incurred relative to the expected total expenses relating to the relevant contract.

Where the outcome of contract work in progress cannot be estimated reliably, the market value is measured at the expenses incurred in so far as they are expected to be paid by the purchaser.

Where the total expenses relating to the work in progress are expected to exceed the total market value, the expected loss is recognised as a loss-making agreement under "Provisions" and is expensed in the income statement.

The value of work in progress less progress billings is classified as assets when the selling price exceeds progress billings and as liabilities when progress billings exceed the market value.

##### Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

##### Equity

###### *Reserve for net revaluation according to the equity method*

The net revaluation reserve according to the equity method includes net revaluations of investments in subsidiaries and associates relative to cost. The reserve can be eliminated in case of losses, realisation of investments or a change in accounting estimates. The reserve cannot be recognised at a negative amount.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### *Reserve for development costs*

The reserve for development costs comprises recognised development costs. The reserve cannot be used to distribute dividend or cover losses. The reserve will be reduced or dissolved if the recognised development costs are amortised or are no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

##### *Translation reserve*

The translation reserve comprises the share of foreign exchange differences arising on translation of financial statements of entities that have a functional currency other than DKK, foreign exchange adjustments of assets and liabilities considered part of the Company's net investments in such entities and foreign exchange adjustments regarding hedging transactions that hedge the Company's net investments in such entities. The reserve is dissolved on the sale of foreign entities or if the conditions for effective hedging no longer exist. When equity investments in subsidiaries and associates in the parent company financial statements are subject to the limitation requirement in the net revaluation reserve according to the equity method, foreign exchange adjustments will be included in this equity reserve instead.

##### *Proposed dividends*

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

##### **Provisions**

Provisions comprise anticipated expenses relating to warranty commitments, onerous contracts, restructurings, etc. Provisions are recognised when the Company has a legal or constructive obligation at the balance sheet date as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Provisions are measured at net realisable value or at fair value if the obligation is expected to be settled far into the future.

##### **Income taxes**

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

#### Liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan. Financial liabilities also include the capitalised residual lease liability in respect of finance leases.

Other liabilities are measured at net realisable value.

#### Lease liabilities

Lease liabilities are measured at the net present value of the remaining lease payments including any guaranteed residual value based on the interest rate implicit in the lease.

#### Cash flow statement

The cash flow statement shows the Company's net cash flows broken down according to operating, investing and financing activities, the year's changes in cash and cash equivalents as well as the cash and cash equivalents at the beginning and the end of the year.

Cash flows from operating activities are calculated as the profit/loss for the year adjusted for non cash operating items, changes in working capital and paid corporate income tax.

Cash flows from investing activities comprise payments in connection with acquisitions and disposals of entities and activities and of intangible assets, property, plant and equipment and investments.

Cash flows from financing activities comprise changes in the size or composition of the Company's share capital and related expenses as well as raising of loans, repayment of interest bearing debt and payment of dividends to shareholders.

Cash and cash equivalents comprise cash and short term securities which are readily convertible into cash and which are subject only to insignificant risks of changes in value.

#### Segment information

The allocation of revenue to activities and geographical markets is disclosed where these activities and markets differ significantly in the organisation of sales of goods and services.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 2 Group financial structure

##### Debt structure

The Group has, together with the parent companies, GEH Invest ApS and Kg BidCo ApS, the following financing structure as per December 31, 2021:

- ▶ A bank loan obtained by Kg BidCo ApS amounting to EUR 5.5 million (c. DKK 41 million) as part of funding the acquisition.
- ▶ Two fully withdrawn credit lines amounting to EUR 7.5 million each (EUR 15 million in total) in Gram Equipment A/S and Kg Bidco respectively.
- ▶ A credit line in the amount of EUR 17.5 million (c. DKK 130.2 million).
- ▶ A shareholder loan of EUR 8 million (c. DKK 60 million).

As of December 31 2021 the Group has unused free credit lines amounting to EUR 12.2 million (net) (DKK 90.5 million).

The debt structure is subject to general conditions as well as financial covenants. The Companies comply with all financial covenants for 2021 and Q1 2022. Based on the current budgets and cash flow forecasts, management expects to pass the covenant tests throughout 2022.

Collaterals relating to the debt structure are reported under note 18.

Further, the Company has a DKK 130 million (2020: DKK 85 million) guarantee facility, to be used for customer prepayments via third-party guarantee lines under customary business terms and termination periods and performance guarantees.

DKK'000	Group		Parent company	
	2021	2020	2021	2020
<b>3 Segment information</b>				
<b>Breakdown of revenue by geographical segment:</b>				
Denmark	8,000	1,755	8,000	1,755
Exports	745,773	665,058	658,364	612,743
	<u>753,773</u>	<u>666,813</u>	<u>666,364</u>	<u>614,498</u>

##### Group

As the Group's products, services and costumers are within the same segment and legal environment no segment information is disclosed.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

DKK'000	Group		Parent company	
	2021	2020	2021	2020
<b>4 Staff costs and incentive programmes</b>				
Wages/salaries	214,751	206,704	168,930	163,573
Pensions	13,838	13,512	10,890	10,747
Other social security costs	12,347	10,940	6,980	6,328
Other staff costs	6,218	3,965	3,184	1,908
	<u>247,154</u>	<u>235,121</u>	<u>189,984</u>	<u>182,556</u>
Average number of full-time employees	454	434	258	286

Total remuneration to the Executive Board: DKK 11,864 thousand (2020: DKK 11,547 thousand).

Total remuneration to Board of Directors: DKK 709 thousand (2020: DKK 392 thousand).

### Incentive programmes

Members of the Executive Board are eligible to a bonus scheme under normal marked conditions.

DKK'000	Group		Parent company	
	2021	2020	2021	2020
<b>5 Financial income</b>				
Interest receivable, group entities	5,404	4,883	18,387	22,695
Exchange adjustments	25,442	148	5,038	0
Other financial income	113	137	91	85
	<u>30,959</u>	<u>5,168</u>	<u>23,516</u>	<u>22,780</u>
<b>6 Financial expenses</b>				
Exchange adjustments	15,937	9,537	0	8,101
Other financial expenses	12,412	13,730	12,268	13,149
	<u>28,349</u>	<u>23,267</u>	<u>12,268</u>	<u>21,250</u>
DKK'000	Group		Parent company	
	2021	2020	2021	2020
<b>7 Tax for the year</b>				
Estimated tax charge for the year	547	1,102	0	0
Tax adjustments, prior years	-1,481	-10,665	-1,487	-2,664
	<u>-934</u>	<u>-9,563</u>	<u>-1,487</u>	<u>-2,664</u>

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 8 Intangible assets

	Group				Total
	Completed development projects	Software	Goodwill	Development projects in progress and prepayments for intangible assets	
DKK'000					
Cost at 1 January 2021	45,734	10,963	130,653	7,937	195,287
Foreign currency exchange rate adjustments	0	0	6,416	0	6,416
Additions	0	7,852	0	6,422	14,274
Transferred	12,272	0	0	-12,272	0
Cost at 31 December 2021	58,006	18,815	137,069	2,087	215,977
Impairment losses and amortisation at 1 January 2021	25,079	1,273	130,653	0	157,005
Foreign currency exchange rate adjustments	0	20	6,416	0	6,436
Amortisation for the year	6,763	403	0	0	7,166
Impairment losses and amortisation at 31 December 2021	31,842	1,696	137,069	0	170,607
<b>Carrying amount at 31 December 2021</b>	<b>26,164</b>	<b>17,119</b>	<b>0</b>	<b>2,087</b>	<b>45,370</b>

#### Completed development projects

Completed development projects include development and test of new products that will further strengthen the Company's full line offering, enabling it to offer turn-key solutions and total contract-ownership.

The carrying amount of intangibles have been subject to annual impairment tests at year-end if any triggers are identified.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 8 Intangible assets (continued)

DKK'000	Parent company				Total
	Completed development projects	Software	Goodwill	Development projects in progress and prepayments for intangible assets	
Cost at 1 January 2021	45,734	10,955	35,826	7,937	100,452
Additions	0	7,782	0	6,422	14,204
Transferred	12,272	0	0	-12,272	0
Cost at 31 December 2021	58,006	18,737	35,826	2,087	114,656
Impairment losses and amortisation at 1 January 2021	25,079	1,285	35,826	0	62,190
Amortisation for the year	6,763	399	0	0	7,162
Impairment losses and amortisation at 31 December 2021	31,842	1,684	35,826	0	69,352
Carrying amount at 31 December 2021	26,164	17,053	0	2,087	45,304

#### Completed development projects

Completed development projects include development and test of new products that will further strengthen the Company's full line offering, enabling it to offer turn-key solutions and total contract-ownership.

The carrying amount of intangibles have been subject to annual impairment tests at year-end if any triggers are identified.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 9 Property, plant and equipment

DKK'000	Group				Total
	Plant and machinery	Fixtures and fittings, other plant and equipment	Leasehold improvements	Property, plant and equipment under construction	
Cost at 1 January 2021	31,240	9,294	9,368	159	50,061
Foreign exchange adjustments	431	-1	-1	0	429
Additions	3,769	0	1,228	12	5,009
Disposals	-204	0	0	0	-204
Transferred	2,860	-3,067	280	-73	0
<b>Cost at 31 December 2021</b>	<b>38,096</b>	<b>6,226</b>	<b>10,875</b>	<b>98</b>	<b>55,295</b>
Impairment losses and depreciation at 1 January 2021	22,041	5,828	3,309	85	31,263
Foreign exchange adjustments	428	0	0	0	428
Depreciation	2,460	1,035	1,434	0	4,929
Reversal of accumulated depreciation and impairment of assets disposed	-226	0	0	0	-226
Transferred	1,673	-1,673	0	0	0
<b>Impairment losses and depreciation at 31 December 2021</b>	<b>26,376</b>	<b>5,190</b>	<b>4,743</b>	<b>85</b>	<b>36,394</b>
<b>Carrying amount at 31 December 2021</b>	<b>11,720</b>	<b>1,036</b>	<b>6,132</b>	<b>13</b>	<b>18,901</b>
Property, plant and equipment include finance leases with a carrying amount totalling	638	0	0	0	638
	Parent company				
DKK'000	Plant and machinery	Fixtures and fittings, other plant and equipment	Leasehold improvements	Total	
Cost at 1 January 2021	6,873	6,226	6,598	19,697	
Additions	3,414	0	206	3,620	
<b>Cost at 31 December 2021</b>	<b>10,287</b>	<b>6,226</b>	<b>6,804</b>	<b>23,317</b>	
Impairment losses and depreciation at 1 January 2021	4,670	4,155	2,395	11,220	
Depreciation	1,059	1,036	841	2,936	
<b>Impairment losses and depreciation at 31 December 2021</b>	<b>5,729</b>	<b>5,191</b>	<b>3,236</b>	<b>14,156</b>	
<b>Carrying amount at 31 December 2021</b>	<b>4,558</b>	<b>1,035</b>	<b>3,568</b>	<b>9,161</b>	
Property, plant and equipment include finance leases with a carrying amount totalling	638	0	0	638	



## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 10 Investments

DKK'000	Group			
	Other receivables			
Cost at 1 January 2021				3,290
Foreign exchange adjustments				45
Disposals				-5
Cost at 31 December 2021				3,330
Carrying amount at 31 December 2021				3,330

DKK'000	Parent company			
	Investments in group enterprises	Receivables from group enterprises	Other receivables	Total
Cost at 1 January 2021	42,444	207,726	2,290	252,460
Foreign exchange adjustments	0	-5,627	0	-5,627
Disposals	0	-148,757	0	-148,757
Cost at 31 December 2021	42,444	53,342	2,290	98,076
Value adjustments at 1 January 2021	-7,401	-178,266	0	-185,667
Foreign exchange adjustments	-12,679	0	0	-12,679
Profit/loss for the year	36,422	0	0	36,422
Value adjustments for the year	-3,246	0	0	-3,246
Investments with negative net asset value written down over receivables	0	145,369	0	145,369
Value adjustments at 31 December 2021	13,096	-32,897	0	-19,801
Carrying amount at 31 December 2021	55,540	20,445	2,290	78,275

Investments in group entities of DKK 55,540 thousand, include goodwill with a carrying amount of DKK 0 thousand at 31 December 2021 (2020: DKK 0 thousand).

Investments in group enterprises are illustrated in the group chart on page 7.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

DKK'000	Group		Parent company	
	2021	2020	2021	2020
<b>11 Work in progress for third parties</b>				
Selling price of work performed	676,475	624,106	597,386	596,085
Progress billings	-729,521	-663,835	-640,343	-639,139
	<u>-53,046</u>	<u>-39,729</u>	<u>-42,957</u>	<u>-43,054</u>
recognised as follows:				
Work in progress for third parties (assets)	135,031	60,963	68,778	41,486
Work in progress for third parties (liabilities)	-188,077	-100,692	-111,735	-84,540
	<u>-53,046</u>	<u>-39,729</u>	<u>-42,957</u>	<u>-43,054</u>

### 12 Prepayments

Prepayments include accrual of expenses relating to subsequent financial years, including rent, insurance policies and IT-subscriptions.

DKK'000	Parent company	
	2021	2020
<b>13 Share capital</b>		
Analysis of the share capital:		
60 shares of DKK 500,000.00 nominal value each	30,000	30,000
	<u>30,000</u>	<u>30,000</u>

The parent's share capital has remained DKK 30,000 thousand over the past 5 years.

### 14 Deferred tax

At 31 December 2021, the Group has a potential tax asset of approx. DKK 35 million. The tax asset consists of tax-loss carry-forwards and non-utilised tax deductions in the form of timing differences.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 15 Non-current liabilities other than provisions

	Group			
	Total debt at 31/12 2021	Repayment, next year	Long-term portion	Outstanding debt after 5 years
DKK'000				
Lease liabilities	785	452	333	0
Other payables	16,680	0	16,680	0
	<b>17,465</b>	<b>452</b>	<b>17,013</b>	<b>0</b>
	Parent company			
	Total debt at 31/12 2021	Repayment, next year	Long-term portion	Outstanding debt after 5 years
DKK'000				
Lease liabilities	785	452	333	0
Other payables	16,680	0	16,680	0
	<b>17,465</b>	<b>452</b>	<b>17,013</b>	<b>0</b>

Short term bank debt relates to revolving credit facilities that expires in 2023 and 2024.

#### 16 Other provisions

Other provisions comprise provisions for warranty commitments and expected losses on work in progress for third parties. Warranty provisions cover expected warranty costs for guarantee commitments, claims, complaints, etc. relating to the sale of goods, which is common in this nature of business. Other provisions are expected to be settled within 5 years.

#### 17 Derivative financial instruments

##### Forecast transactions

The Group and parent uses if considered relevant forward exchange contracts to hedge expected currency risks relating to sale and purchase of goods in the coming year. At year-end exposed future cash-flow amounting to CNY 10,151 thousands is hedged. Fair value of forward exchange contracts amounts to approximate DKK 74 thousands.

#### 18 Contractual obligations and contingencies, etc.

##### Other contingent liabilities

##### Group

A guarantee company and the Group's bank have issued guarantees amounting to DKK 102,218 thousand (2020: DKK 78,419 thousand) primarily regarding pending and finished customer orders.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 18 Contractual obligations and contingencies, etc. (continued)

##### Other financial obligations

Other rent and lease liabilities:

DKK'000	Group		Parent company	
	2021	2020	2021	2020
Rent and lease liabilities	47,342	59,100	40,891	47,240

##### Group

The Group has from its normal course of business common commitments for goods and services towards vendors. As of 31 December 2021 these commitments amounts to approx. DKK 11,541 thousands.

Rent and lease liabilities due within 1 year amount to DKK 14,740 thousand for the group and DKK 9,083 thousand for the parent company.

Rent and lease liabilities falling due after 5 years amount to DKK 4,973 thousand (2020: DKK 11,280 thousand) for the group and DKK 4,973 thousand (2020: DKK 11,280 thousand) for the parent company.

##### Parent company

The Company is jointly taxed with other Danish group entities. As a wholly-owned subsidiary, the Company is liable together with other companies in the joint taxation for all corporate taxes, etc. in the joint taxation.

Related to the ongoing dispute between the current owner and the former owner of Gram Equipment A/S (through the parent GEH Invest ApS), the company are part in the court proceedings through a third party writ (in Danish: "Adcitationsstævning") from the former owner claiming indemnification due to employer liabilities, for any eventual amounts to be paid by the former owner to the current owner in connection with the legal dispute between the parties. The company has performed a legal assessment of the claim and concluded the claim to be highly unlikely to succeed and therefore not made any provision for this claim.

A guarantee company and the Group's bank have issued guarantees amounting to DKK 102,218 thousand (2020: DKK 78,419 thousand) primarily regarding pending and finished customer orders.

The parent company supports the normal course of business of Gram Equipment of America Inc. until 1 January 2023.

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 19 Collateral

As mentioned in note 2 Group financial structure, The Company, has a term loan with the parent companies Kg BidCo ApS, GEH Invest ApS as well as the subsidiary Gram Equipment Makina Sanayi ve Ticaret Izmir, amounting to EUR 5.5 million.

Further the Company has a joint credit facility with the parent company Kg BidCo ApS amounting to EUR 32.5 million.

The credit facilities are subject to the following collaterals, pledges etc.:

Gram Equipment A/S has pledged property, plant and equipment, inventories and receivables with a carrying amount of approx. DKK 484 million (2020: DKK 416 million) as a floating charge amounting to DKK 38 million regarding bank debt. Further Gram Equipment A/S has pledged the receivables with a carrying amount of DKK 368 million (2020: DKK 328 million) as a floating charge amounting to DKK 37 million regarding bank debt.

The Group's lenders has a USD 16 million collateral in Gram Equipment A/S's receivables from group enterprises, amounting to nominal DKK 105 million.

Gram Equipment A/S has pledged investments in two subsidiaries (Gram Equipment of America Inc. and Gram Equipment Makina Sanayi ve Ticaret Izmir), with a carrying amount of DKK -175 million and DKK 39 million respectively.

The Group's ultimate parent company is guarantor for bank loans amounting to EUR 7.5 million.

There is a cross guarantee regarding the EUR 5.5 million credit facility, including the Company, the parent companies GEH Invest ApS and Kg BidCo ApS as well as the subsidiaries Gram Equipment of America Inc. and Gram Equipment Makina Sanayi ve Ticaret Izmir.

Gram Equipment A/S, the parent companies GEH Invest ApS and Kg BidCo ApS as well as the subsidiaries Gram Equipment of America Inc. and Gram Equipment Makina Sanayi ve Ticaret Izmir are all obligors under an intercreditor agreement towards the lenders.

#### 20 Related parties

##### Group

Gram Equipment A/S' related parties comprise the following:

##### Parties exercising control

Related party	Domicile	Basis for control
GEH Invest ApS	Kolding, Denmark	Sole shareholder

##### Information about consolidated financial statements

Parent	Domicile	Requisitioning of the parent company's consolidated financial statements
GEH Invest ApS	Kolding, Denmark	www.cvr.dk
FSN Holdco ApS	Copenhagen K, Denmark	www.cvr.dk

## Consolidated financial statements and parent company financial statements 1 January - 31 December

### Notes to the financial statements

#### 20 Related parties (continued)

##### Related party transactions

DKK'000	2021	2020
<b>Group</b>		
Receivables from overlying parent company	233,689	196,612
Interest income from overlying parent company	5,405	4,883
Payables to overlying parent company	2,634	1,839
<b>Parent Company</b>		
Sale of goods and services to subsidiaries	253,033	110,821
Purchase of goods and services from subsidiaries	139,803	129,777
Receivables from overlying parent company	233,689	196,612
Interest income from overlying parent company	5,405	4,883
Interest income from group enterprises	12,982	17,812
Receivables from group enterprises, long-term	20,445	20,453
Receivables from group enterprises	247,230	211,988
Payables to group enterprises	33,708	24,893
Payables to overlying parent company	2,634	1,839
Management fee to overlying parent company	6,762	11,385

Remuneration/fees to members of the Executive Board and the Board of Directors of the Parent Company are reflected in note 5.

DKK'000	Group		Parent company	
	2021	2020	2021	2020
<b>21 Fee to the auditors appointed by the Company in general meeting</b>				
Statutory audit	877	893	596	586
Tax assistance	447	316	188	252
Other assistance	6	44	6	44
	<u>1,330</u>	<u>1,253</u>	<u>790</u>	<u>882</u>

DKK'000	Parent company	
	2021	2020
<b>22 Appropriation of profit</b>		
<b>Recommended appropriation of profit</b>		
Reserve for development costs	-339	-484
Retained earnings	68,698	25,573
	<u>68,359</u>	<u>25,089</u>

**Consolidated financial statements and parent company financial statements 1 January - 31 December**

**Notes to the financial statements**

	Group	
	2021	2020
DKK'000		
<b>23 Adjustments</b>		
Amortisation/depreciation and impairment losses	12,095	11,939
Tax for the year and previous years	-947	-9,563
Change in other provisions	411	-5,010
	<u>11,559</u>	<u>-2,634</u>
<b>24 Changes in working capital</b>		
Change in inventories and work in progress	-4,758	1,923
Change in receivables	-59,570	-44,006
Change in trade and other payables	36,770	3,829
	<u>-27,558</u>	<u>-38,254</u>
<b>25 Cash and cash equivalents at year-end</b>		
Cash according to the balance sheet	41,423	13,015
	<u>41,423</u>	<u>13,015</u>

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