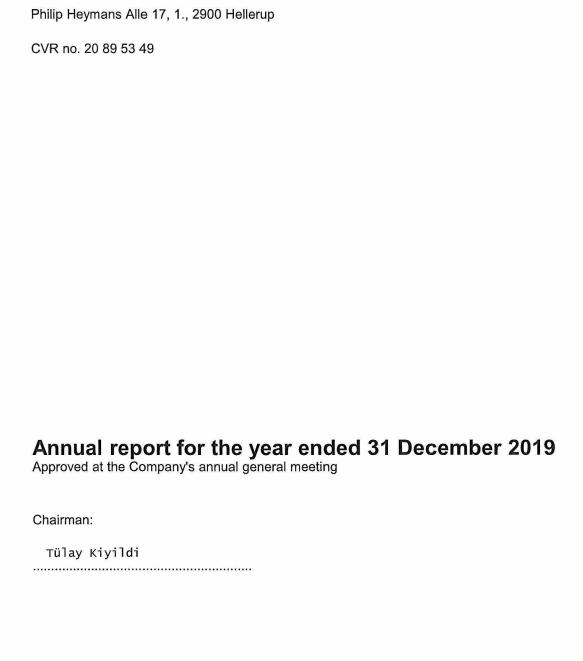
# Coca-Cola Nordic Services ApS



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# **COMPANY DETAILS**

Incorporated on 1.4.1998

Coca-Cola Nordic Services ApS Philip Heymans Alle 17, 1. 2900 Hellerup

Tel: +45 39 45 47 00 Fax: +45 39 45 47 48

#### **Board of directors**

Tülay Kiyildi Diego de Haro Huerta Thomas Oth

#### **Executive board**

Thomas Oth

#### **Parent**

Refreshment Product Services Inc. Atlanta, USA

### **Auditors**

Ernst & Young Godkendt Revisionspartnerselskab Dirch Passers Allé 36 2000 Frederiksberg

### **Bankers**

Danske Bank

Citibank

# STATEMENT BY MANAGEMENT ON THE ANNUAL REPORT

Today, management has discussed and approved the annual report of Coca-Cola Nordic Services ApS for the financial year 1 January - 31 December 2019.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the company financial statements give a true and fair view of the companys' financial position at 31 December 2019 and of the results of the company's operations for the financial year 1 January - 31 December 2019.

Further, in our opinion, the Managements' review gives a fair review of the development in the companys' operations and financial matters and the results of the company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

| Date: June 2020 Juni 4, 2020 |  |
|------------------------------|--|
| Executive Board:             |  |
|                              |  |
| thomas Oth                   |  |
| Thomas Oth                   |  |
| Board of directors:          |  |

| Diego de Haro Huerta | Tülay Kiyildi | thomas Oth |
|----------------------|---------------|------------|
| Diego de Haro Huerta | Tülay Kiyildi | Thomas Oth |
| Director             | Chairman      | Director   |

Coca-Cola Nordic Services ApS Independent auditors' report To the shareholders of Coca-Cola Nordic Services ApS

#### Opinion

We have audited the financial statements of Coca-Cola Nordic Services ApS for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the company at 31 December 2019, and of the results of the Company's operations for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

#### Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

#### Auditor's responsibilities for the audit of the financial statements (continued)

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are in-adequate, to modify our opinion. Our conclusion is based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including
  the note disclosures, and whether the financial statements represent the underlying
  transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

# Auditor's responsibilities for the audit of the financial statements (continued)

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, ... June 2020.

Ernst & Young

Godkendt Revisionspartnerselskab

CXIR no. 30 70 02 28

Alex Petersen

State Authorised

Public Accountant mne28604

#### MANAGEMENT'S REVIEW

#### Business activities and mission

The company's main activities consist in providing services, including brand marketing advice to S.A. Coca Cola Services N.V. in the Nordic countries.

#### **Business review**

The company's income statement for the year ended 31 December 2019 shows a net profit of DKK 2,444,474, and the balance sheet at 31 December 2019 shows equity of DKK 49,293,264.

#### Knowledge resources

The company is staffed with highly trained specialists within the fields of relevance to the company's main activities.

#### Outlook 2020

It is our view, to the best of our current knowledge, that COVID-19 will not have a material adverse impact on the Company's results for 2020.

#### Events after the balance sheet date

In December 2019, a novel strain of coronavirus ("COVID-19") was reported in Wuhan, China. As of now, COVID-19 has spread globally and on March 11, 2020 the World Health Organisation ('WHO') declared COVID-19 a pandemic.

The spread of the COVID-19 outbreak has caused severe disruptions in the local and global economy and financial markets and could potentially create widespread business continuity issues, the extent of which is currently indeterminable. Many countries have reacted by instituting quarantines, mandating business and school closures and restricting travel. Many experts predict that the outbreak will trigger a period of global economic slowdown or a global recession.

# **INCOME STATEMENT for the year ended 31 December**

|   | Note   | 2019<br>DKK  | 2018<br>DKK   |
|---|--------|--|---|
| Gross margin Staff costs Depreciation, amortisation and impairment losses | 2<br>3 | <b>32,542,003</b> (29,163,324) (627,955)           | <b>33,622,331</b> (29,620,021) (1,080,667)          |
| Profit before net financials Other operating income Financial income      | 4 5    | <b>2,750,724</b><br>315,375<br>109,338<br>(66,928) | <b>2,921,643</b><br>384,803<br>111,754<br>(552,272) |
| Finance expenses Financial result Profit before tax                       | 6      | 42,410<br>3,108,509                                | (440,518)<br>2,865,928                              |
| Tax for the year  Net profit for the year                                 | 7      | 664,035<br><b>2,444,474</b>                        | 660,582<br><b>2,205,346</b>                         |
| Profit to be appropriated: Transfer to retained earnings                  | -      | 2,444,474<br>2,444,474                             | 2,205,346<br>2,205,346                              |

# **BALANCE SHEET at 31 December**

|  | _    |   |  |
|--|------|---|--|
|  | Note | 2019                                    | 2018   |
|  |      | DKK                                     | DKK  |
| ASSETS   |      |   |  |
| Property, plant and equipment                          |      | NUMBER OF STREET                        | AND COMPANY TO ANY THE PROPERTY OF THE PROPERT |
| Assets under construction                              |      | 53,009                                  | 421,251  |
| Machinery and equipment                                |      | 1,643,397                               | 1,700,309  |
| Leasehold improvements                                 |      | 1 606 406                               | 95,353   |
| Total property, plant and equipment                    | 8 _  | 1,696,406                               | 2,216,913  |
| Deposits   | _    | 754,350                                 | 754,350  |
| Financial assets                                       | 9 _  | 754,350                                 | 754,350  |
| Total fixed assets                                     | -    | 2,450,756                               | 2,971,263  |
| Current assets   |      |   |  |
| Receivables from group enterprises                     |      | 44,310,282                              | 44,583,934   |
| Deferred taxes asset                                   |      | -                                       | 1,411,959  |
| Other receivables                                      |      | 1,425,273                               | 1,573,289  |
| Prepayments  |      | 1,986,578                               | 1,975,062  |
| Income tax receivable                                  | _    | 1,847,622                               | 4,534,250  |
| Receivables  |      | 49,569,755                              | 54,078,494   |
| Cash   |      | 16,202,012                              | 11,613,130   |
| Total current assets                                   | _    | 65,771,767                              | 65,691,624   |
| TOTAL ASSETS   | -    | 68,222,523                              | 68,662,887   |
| TOTAL ASSLITS  | -    |   |  |
| EQUITY AND LIABILITIES                                 |      |   |  |
| Equity   |      |   |  |
| Share capital  | 10   | 1,000,000                               | 1,000,000  |
| Retained earnings                                      |      | 48,293,264                              | 45,848,790   |
| Total equity   | _    | 49,293,264                              | 46,848,790   |
| Non-current liabilities                                |      |   |  |
| Provision for deferred tax                             |      | 194,453                                 | 1-1  |
| Other payables   | 11   | 844,216                                 | 49,808   |
| Total provisions                                       |      | 1,038,669                               | 49,808   |
| Total providence                                       | _    | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | st 000 00000 000   |
| Current liabilities                                    |      |   |  |
| Trade payables   |      | 4,655,500                               | 2,949,210  |
| Debt to group enterprises                              |      | 1,306,527                               | 2,450,680  |
| Other payables   |      | 11,928,563                              | 16,364,399   |
| Short-term liabilities other than provisions           | _    | 17,890,590                              | 21,764,289   |
| Total liabilities other than provisions                | _    | 17,890,590                              | 21,764,289   |
|  |      | 60 222 522                              | 69 662 997   |
| Total equity and liabilities                           | -    | 68,222,523                              | 68,662,887   |
|  |      |   |  |
|  | 40   |   |  |
| Contingent liabilities and other financial obligations | 12   |   |  |
| Related parties  | 13   |   |  |

# STATEMENT OF CHANGES IN EQUITY

(DKK)

|  | Share Capital | Retained earnings       | Total                   |
|--|---------------|-------------------------|-------------------------|
| Equity at 1 January 2018<br>Transfer in the year | 1,000,000     | 43,643,444<br>2,205,346 | 44,643,444<br>2,205,346 |
| Equity at 1 January 2018                         | (1,000,000)   | (45,848,790)            | (46,848,790)            |
| Transfer in the year                             | H             | 2,444,474               | 2,444,474               |
| Equity at 31 December 2019                       | 1,000,000     | 48,293,264              | 49,293,264              |

#### 1. Accounting policies

The annual report of Coca-Cola Nordic Services ApS for 2019 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to reporting class B entities and elective choice of certain provisions applying to reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year, with the exception of the change to accounting policy for revenue as noted below in 1.3 (f).

#### 1.1 Reporting currency

The financial statements are presented in Danish kroner.

#### 1.2 Currency retranslation

Transactions in foreign currency are translated into Danish kroner at the exchange rate at the date of the transaction.

Monetary items in foreign currency are translated into Danish kroner at the exchange rates at the balance sheet date. Realised and unrealised exchange gains and losses are recognised in the income statement as financial income/expenses.

#### 1.3 Income statement

#### (a) Revenue

The Company has chosen IAS 18 as interpretation for revenue recognition. Income comprise of cost plus revenue, Income from services is recognised in revenue at the time of delivery and when the risk passes to the buyer, provided that the income can be made up reliably. VAT, indirect taxes and discounts are excluded from the revenue.

## (b) Gross margin

With reference to section 32 of the Danish Financial Statements Act, the items 'Revenue', 'Cost of goods sold', 'Raw materials and consumable' and 'Other external expenses' are consolidated into one item designated 'Gross margin'.

#### (c) Other external expenses

Other external expenses include expenses related to advertising, administration, premises, bad debts, lease payments under operating leases, etc.

#### (d) Staff costs

Staff costs comprise salaries and wages as well as social security costs, pension contribution, etc for the Company's staff.

#### (e) Amortisation/depreciation and write-downs

The item includes depreciation and write downs of property, plant and equipment. Depreciation is provided using the straight line method on a fair value basis and the below assessments of the useful lives of the assets.

Property, plant and equipment are depreciated on a straight line basis, based on fair value, measured by reference to the following assessment of the useful lives:

#### 1. Accounting policies (continued)

#### (e) Amortisation/depreciation and write-downs (continued)

useful life

Machinery and equipment 3-10 years Leasehold 8 years

Gains or losses on the sale of fixed assets are recognised in the income statement under 'Amortisation/depreciation'. The residual value is determined at the time of acquisition and are reassessed every year. Where the residual value exceeds the carrying amount of the asset, no further amortisation charges are recognised. In case of changes in the residual value, the effect on the amortisation charges is recognised prospectively as a change in accounting estimates.

#### (f) Other operating income

Other operating income is recognised in the income statement at the amounts that relate to the reporting period. Other operating income relates to income from the sublease of a portion of the office building. An amount of DKK 384,803 was reclassified from other financial income to other operating income in 2018 for this rental income.

### (g) Net financials

Financial income and expenses are recognised in the income statement at the amounts that relate to the reporting period. Net financials include interest income and expenses, dividends declared, financial expenses related to finance leases, realised and unrealised capital and exchange gains and losses on securities and foreign currency transactions and surcharges and allowances under the advance payment of tax scheme, etc.

## (h) Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments less the share of the tax for the year that concerns changes in equity. Current and deferred taxes related to items recognised directly in equity are taken directly to equity. All Danish group enterprises are jointly taxed. The Danish income tax charge is allocated between profit making and loss making Danish enterprises in proportion to their taxable income (full allocation method). The Company acts as a management company for all the companies encompassed by the joint taxation arrangement, meaning that the Company is responsible for ensuring that taxes, etc. are paid to the Danish tax authorities.

Jointly taxed companies entitled to a tax refund are, as a minimum, reimbursed by the management company according to the current rates applicable to interest allowances, and jointly taxed companies having paid too little tax pay, as a maximum, a surcharge according to the current rates applicable to interest surcharges to the management company.

#### 1.4 Balance sheet

#### (a) Property, plant and equipment

Property, plant and equipment comprise leasehold improvements and machinery and equipment. Property, plant and equipment are measured at fair value.

An impairment test is made for property, plant and equipment if there are indications of decreases in value. The impairment test is made for each individual asset or group of assets, respectively. The assets are written down to the higher of the value in use and the net selling price of the asset or group of assets (recoverable amount) if it is lower than the carrying amount.

- 1. Accounting policies (continued)
- (a) Property, plant and equipment (continued)
- (i) Property, plant and equipment (continued)

#### (b) Other securities and investments

Securities and investments are made up of deposits. These deposits are measured at nominal value.

#### (c) Receivables

The Company has chosen IAS 39 as interpretation for impairment of financial receivables. Receivables are measured at amortised cost, which usually corresponds to the nominal value. Provisions are made for bad debts on the basis of objective evidence that a receivable or a group of receivables are impaired. Provisions are made to the lower of the net realisable value and the carrying amount.

#### (d) Prepayments

Prepayments recognised under current assets comprise expenses incurred concerning subsequent financial years.

#### (e) Cash and cash equivalents

Cash comprises bank balances.

Balances in the group's cash pool scheme are not, due to the nature of the scheme, considered cash, but are recognised under 'Receivables from group entities'.

#### (f) Income tax

Current tax charges are recognised in the balance sheet as the estimated tax charge in respect of the expected taxable income for the year, adjusted for tax on prior years' taxable income and tax paid in advance.

Provisions for deferred tax are calculated, based on the liability method, of all temporary differences between carrying amounts and tax values, with the exception of temporary differences occurring at the time of acquisition of assets and liabilities neither affecting the results of operations nor the taxable income, as well as temporary differences on non-amortisable goodwill.

Deferred tax is measured according to the taxation rules and taxation rates in the respective countries applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the value at which they are expected to be utilised, either through elimination against tax on future earnings or a set-off against deferred tax liabilities.

## (g) Liabilities

Financial liabilities are recognised on the raising of the loan at the proceeds received net of transaction costs incurred. Interest-bearing debt is subsequently measured at amortised cost, using the effective interest rate method. Borrowing costs, including capital losses, are recognised as financing costs in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

# 2. Staff costs

| -   |                  |             |
|---|------------------|-------------|
| Analysis of staff costs:  | 2019<br>DKK      | 2018<br>DKK |
| Wages and salaries  | 26,050,489       | 25,797,200  |
| Pensions  | 1,929,944        | 2,716,033   |
| Other social security costs   | 48,471           | 78,353      |
| Other staff costs   | 1,134,420        | 1,028,435   |
|   | 29,163,324       | 29,620,021  |
| Average number of employees   | 21               | 20          |
| By reference to section 98b(3), (ii), of the Danish Financial Statements AdManagement is not disclosed. | ct, remuneration | to          |
| 3. Depreciation of property, plant and equipment  |                  |             |
|   | 2019             | 2018        |
|   | DKK              | DKK         |
| Leasehold improvements  | 95,353           | 437,385     |
| Machinery and equipment   | 532,602          | 643,282     |
|   | 627,955          | 1,080,667   |
| 4. Other Operating income   |                  |             |
| ·   | 2019             | 2018        |
|   | DKK              | DKK         |
| Rent Income   | 315,375          | 384,803     |
|   | 315,375          | 384,803     |
| 5. Other financial income   |                  |             |
|   | 2019             | 2018        |
|   | DKK              | DKK         |
| Intercompany interests  | 71,197           | 70,980      |
| Other interest receivable, exchange gains and similar income  | 38,141           | 40,774      |
|   | 109,338          | 111,754     |
| 6. Financial expenses   |                  |             |
|   |                  | 06:15       |
|   | 2019<br>DKK      | 2018<br>DKK |
| 11.7  |                  |             |
| Net exchange differences  | 66,928           | 552,272     |
|   | 66,928           | 552,272     |
|   |                  |             |

# 7. Tax for the year

|                                      | 2019<br>DKK | 2018<br>DKK |
|--------------------------------------|-------------|-------------|
| Tax for the year                     |             |             |
| Tax on taxable income for the year   | 723,159     | 2,355,925   |
| Change in provision for deferred tax | 1,606,412   | (3,134,830) |
| Deferred tax prior year adjustment   | (1,638,259) | 1,439,487   |
| Income tax prior year adjustment     | (27,277)    | _           |
|                                      | 664,035     | 660,582     |

# 8. Property, plant and equipment

### In DKK

| Cost   | Assets under N construction    |                                | Leasehold improvements | Total                 |
|--|--------------------------------|--------------------------------|------------------------|-----------------------|
| Balance at 1 January 2018<br>Additions in the year<br>Transferred                      | 421,251<br>53,009<br>(421,251) | 7,665,272<br>54,438<br>421,251 | 3,461,943<br>-<br>-    | 11,548,466<br>107,447 |
| Cost at 31 December 2019   | 53,009                         | 8,140,961                      | 3,461,943              | 11,655,913            |
| <b>Depreciation and write downs</b> Balance at 1 January 2018 Depreciation in the year | -                              | 5,964,963<br>532,601           | 3,366,589<br>95,354    | 9,331,552<br>627,955  |
| Depreciation and write-downs at 31 December 2019                                       | -                              | 6,497,564                      | 3,461,943              | 9,959,507             |
| Carrying amount at 31 December 2019  | 53,009                         | 1,643,397                      | -                      | 1,696,406             |

#### 9. Financial assets

|                                     | Deposits |
|-------------------------------------|----------|
| In DKK<br>Cost at 1 January 2019    | 754,350  |
| Additions                           | 754,350  |
| Disposals                           | 754,350  |
| Cost at 31 December 2019            |          |
| Carrying amount at 31 December 2019 | 754,350  |

# 10. Share capital

During the last 5 years, the contributed capital has remained DKK 1.000.000.

# 11. Other Payables - Long term

|  | 2019    | 2018   |
|--|---------|--------|
|  | DKK     | DKK    |
| Accrual compensation vacation allowance -long term portion | 794,408 | -      |
| Loans and Notes Payable                                    | 49,808  | 49,808 |
|  | 844,216 | 49,808 |

#### 12. Contingent liabilities and other financial obligations

#### 12.1 Contingent liabilities

The company is jointly taxed with its sister company, Refreshment Products Denmark ApS (31427746) and Innocent ApS (29601224). Coca-Cola Nordic Services ApS acts as a Danish tax management company and is severally with other jointly taxed group entities liable for payment of income taxes for the income year 2013 onwards as well as withholding taxes on interest, royalties and dividends falling due for payment on or after 1 July 2012.

# 12.2 Other financial obligations

|   | 2019      | 2018      |
|---|-----------|-----------|
|   | DKK       | DKK       |
| Rent payments concerning contract that is interminable until 30/04/2021 | 5,779,400 | 9,714,425 |
| Payments under operating lease concerning cars and computer equipment   | 1,064,544 | 699,282   |

Rent liabilities include rent obligations totaling DKK 5,719,471 in interminable rent agreements until 1 May 2021.

Lease liabilities in relation to vehicles include lease obligations totaling DKK 314,928 in interminable lease agreements until 31 December 2020, and DKK 313,195 in interminable lease agreements until 31 December 2021, and DKK 436,420 in interminable lease agreements until 1st September 2022.

#### 13. Related parties

The Company is a cost plus company, and costs are covered by Coca Cola Services S.A., Belgium. The Coca-Cola Company located at One Coca-Cola Plaza, Atlanta, USA, incorporated in Delaware, USA, is the ultimate parent company and holds as such a controlling interest of 100%.

The financial statements are available upon request from The Coca-Cola Company, Po Box 1734, Atlanta, Georgia 30301, United States of America.

#### 14. Events after the balance sheet date

#### COVID-19

In December 2019, a novel strain of coronavirus ("COVID-19") was reported in Wuhan, China. As of now, COVID-19 has spread globally and on March 11, 2020 the World Health Organisation ('WHO') declared COVID-19 a pandemic.

The spread of the COVID-19 outbreak has caused severe disruptions in the local and global economy and financial markets and could potentially create widespread business continuity issues, the extent of which is currently indeterminable. Many countries have reacted by instituting quarantines, mandating business and school closures and restricting travel. Many experts predict that the outbreak will trigger a period of global economic slowdown or a global recession.

Given the assets, liabilities and current levels of operation it is not expected that COVID-19 will pose a material risk to the Company.