# Ideal Standard Scandinavia ApS

Fynsvej 9, 5500 Middelfart

Company reg. no. 20 89 44 82

# **Annual report**

1 January - 31 December 2022

The annual report was submitted and approved by the general meeting on the 8 June 2023.

## Bente Poulsen

Chairman of the meeting

Notes to users of the English version of this document:

- This document is a translation of a Danish version of the document. In the event of any dispute regarding the interpretation of any part of the document, the Danish version of the document shall prevail.
- To ensure the greatest possible applicability of this document, IAS/IFRS English terminology has been used.
- Please note that decimal points remain unchanged from Danish version of the document. This means that EUR 146.940 corresponds to the English amount of EUR 146,940, and that 23,5 % corresponds to 23.5 %.

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## Management's statement

Today, the Board of Directors and the Managing Director have approved the annual report of Ideal Standard Scandinavia ApS for the financial year 1 January - 31 December 2022.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

We consider the chosen accounting policy to be appropriate, and in our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2022 and of the results of the Company's operations for the financial year 1 January - 31 December 2022.

Further, in our opinion, the Management's review gives a true and fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the Annual General Meeting.

5500 Middelfart, 8 June 2023

#### **Managing Director**

Jakob Møller Jensen

#### **Board of directors**

Athanasios Tsoumalakos chairman

Jakob Møller Jensen

Bente Poulsen

#### To the Shareholder of Ideal Standard Scandinavia ApS

#### **Opinion**

We have audited the financial statements of Ideal Standard Scandinavia ApS for the financial year 1 January - 31 December 2022, which comprise a summary of significant accounting policies, income statement, balance sheet, statement of changes in equity and notes, for the Company. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2022, and of the results of the Company's operations for the financial year 1 January - 31 December 2022 in accordance with the Danish Financial Statements Act.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## **Independent auditor's report**

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

# Independent auditor's report

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of Management's Review.

Trekantområdet, 8 June 2023

## **PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab Company reg. no. 33 77 12 31

Lars Almskou Ohmeyer State Authorised Public Accountant mne24817

# **Company information**

The company Ideal Standard Scandinavia ApS

Fynsvej 9

5500 Middelfart

Phone +45 75841010

Web site www.idealstandard.dk

Company reg. no. 20 89 44 82 Domicile: Middelfart

Financial year: 1 January - 31 December

**Board of directors** Athanasios Tsoumalakos, chairman

Jakob Møller Jensen

Bente Poulsen

Managing Director Jakob Møller Jensen

**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Herredsvej 32 7100 Vejle

**Bankers** Danske Bank

# Financial highlights

EUR in thousands.	2022	2021	2020	2019	2018
Income statement:					
Gross profit	1.025	960	936	1.064	1.030
Profit from operating activities	102	116	127	164	195
Net financials	108	43	45	-13	-19
Net profit or loss for the year	184	121	131	108	128
Statement of financial position:					
Balance sheet total	4.377	4.460	3.940	4.261	3.937
Equity	3.087	2.903	2.781	2.650	2.542
Employees:					
Average number of full-time employees	10	9	9	10	11
Key figures in %:					
Return on assets	2,3	2,6	3,2	3,8	5,0
Solvency ratio	70,5	65,1	70,6	62,2	64,6
Return on equity	6,1	4,3	4,8	4,2	5,2

Calculations of key figures and ratios do, in all material respects, follow the recommendations of the Danish Association of Finance Analysts, only in a few respects deviating from the recommendations.

The key figures and ratios shown in the statement of financial highlights have been calculated as follows:

<b>D</b> 4	Profit before net finansials x 100
Return on assets	Total asssets, closing balance
Solvency ratio	Equity, closing balance x 100 Total assets, closing balance
Return on equity	Net profit or loss for the year x 100  Average equity

## Management's review

The financial statemets of Ideal Standard Scandinavia ApS for 2022 have been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B.

#### **Key activities**

The main activity of the Company is sales of sanitary fittings under the Ideal Standard and Børma brand name to plumbing wholesalers in Denmark.

The Company's products are produced by the parent company Ideal Standard International NV and its subsidiaries in Germany and Bulgaria.

### Development in activities and financial matters

The income statement of the Company for 2022 shows a profit of EUR 184.029 against EUR 121.221 last year. The balance sheet of the Company shows an equity of EUR 3.086.731.

#### The past year and follow-up on development expectations from last year

Net profit for the year 2022 is considered satisfactory and it is our assessment that the Company has retained its market position in the Company's core market in Denmark in 2022.

#### Events occurring after the end of the financial year

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

# **Accounting policies**

The annual report for Ideal Standard Scandinavia ApS has been presented in accordance with the Danish Financial Statements Act regulations concerning reporting class B enterprises.

The accounting policies are unchanged from the previous year, and the annual report is presented in euro (EUR).

#### Recognition and measurement in general

Income is recognised in the income statement concurrently with its realisation, including the recognition of value adjustments of financial assets and liabilities. Likewise, all costs are recognised in the income statement, including depreciations amortisations, writedowns for impairment, provisions, and reversals due to changes in estimated amounts previously recognised in the income statement.

Assets are recognised in the statement of financial position when it seems probable that future economic benefits will flow to the Company and the value of the asset can be reliably measured.

Liabilities are recognised in the statement of financial position when it is seems probable that future economic benefits will flow out of the Company and the value of the liability can be reliably measured.

Assets and liabilities are measured at cost at the initial recognition. Hereafter, assets and liabilities are measured as described below for each individual accounting item.

#### Foreign currency translation

Transactions in foreign currency are translated by using the exchange rate prevailing at the date of the transaction. Differences in the rate of exchange arising between the rate at the date of transaction and the rate at the date of payment are recognised in the profit and loss account as an item under net financials. If currency positions are considered to hedge future cash flows, the value adjustments are recognised directly in equity in a fair value reserve.

Receivables, payables, and other foreign currency monetary items are translated using the closing rate. The difference between the closing rate and the rate at the time of the occurrence or initial recognition in the latest financial statements of the receivable or payable is recognised in the income statement under financial income and expenses.

Fixed assets acquired and paid for in foreign currency are measured at the exchange rate prevailing at the date of the transaction.

#### Income statement

#### **Gross profit**

With reference to section 32 of the Danish Financial Statement Act, Gross profit comprises the revenue, cost og raw materials and consumables, other operating income, and external costs.

# **Accounting policies**

The enterprise will be applying IAS 11 and IAS 18 as its basis of interpretation for the recognition of revenue.

Revenue is recognised in the income statement if delivery and passing of risk to the buyer have taken place before the end of the year and if the income can be determined reliably and inflow is anticipated. Revenue is measured at the fair value of the consideration promised exclusive of VAT and taxes and less any discounts relating directly to sales.

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

Other operating income comprises items of a secondary nature as regards the principal activities of the enterprise, including profit from the disposal of intangible and tangible assets, operating loss and conflict compensation as well as salary reimbursements received. Compensation is recognized when it is overwhelmingly probable that the company will receive the compensation.

Other external expenses comprise indirect productions costs and expenses incurred for distribution, sales, administration and premises as well as office expenses, etc.

#### **Staff costs**

Staff costs include salaries and wages, including holiday allowances, pensions, and other social security costs, etc., for staff members.

#### Other operating expenses

Other operating expenses comprise items of secondary nature as regards the principal activities of the enterprise, including losses on the disposal of intangible and tangible assets.

### Financial income and expenses

Financial income and expenses are recognised in the income statement with the amounts concerning the financial year.

#### Tax on profit/loss for the year

Tax for the year comprises the current income tax for the year and changes in deferred tax and is recognised in the income statement with the share attributable to the net profit or loss for the year and directly in equity with the share attributable to entries directly in equity.

# Statement of financial position

#### Receivables

Receivables are measured at amortised cost, which usually corresponds to nominal value.

In order to meet expected losses, impairment takes place at the net realisable value. The company has chosen to use IAS 39 as a basis for interpretation when recognising impairment of financial assets, which means that impairments must be made to offset losses where an objective indication is deemed to have occurred that an account receivable or a portfolio of accounts receivable is impaired. If an objective indication shows that an individual account receivable has been impaired, an impairment takes place at individual level.

Impairment losses are calculated as the difference between the carrying amount of accounts receivable and the present value of the expected cash flows, including the realisable value of any securities received. The effective interest rate for the individual account receivable or portfolio is used as the discount rate.

#### **Prepayments**

Prepayments recognised under assets comprise incurred costs concerning the following financial year.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand.

#### Income tax and deferred tax

Current tax liabilities and current tax receivable are recognised in the statement of financial position as calculated tax on the taxable income for the year, adjusted for tax of previous years' taxable income and for tax paid on account.

Deferred tax is measured on the basis of temporary differences in assets and liabilities with a focus on the statement of financial position. Deferred tax is measured at net realisable value.

Deferred tax is measured based on the tax rules and tax rates applying under the legislation prevailing in the respective countries on the reporting date when the deferred tax is expected to be released as current tax. Changes in deferred tax due to changed tax rates are recognised in the income statement, except for items included directly in the equity.

Deferred tax assets, including the tax value of tax losses allowed for carryforward, are recognised at the value at which they are expected to be realisable, either by settlement against tax of future earnings or by set-off in deferred tax liabilities within the same legal tax unit. Any deferred net tax assets are measured at net realisable value.

# **Accounting policies**

# Liabilities other than provisions

Liabilities concerning payables to suppliers, group enterprises, and other payables are measured at amortised cost which usually corresponds to the nominal value.

# **Income statement 1 January - 31 December**

All amounts in EUR.

Note	<u>e</u>	2022	2021
	Gross profit	1.024.843	959.671
1	Staff expenses	-922.628	-843.674
	Profit before net financials	102.215	115.997
	Financial income from group enterprises	112.752	48.117
	Financial income	2.054	1.823
2	Other financial expenses	-6.409	-6.728
	Pre-tax net profit or loss	210.612	159.209
3	Tax on profit for the year	-26.583	-37.988
	Net profit or loss for the year	184.029	121.221
	Proposed distribution of net profit:		
	Transferred to retained earnings	184.029	121.221
	Total allocations and transfers	184.029	121.221

# **Balance sheet at 31 December**

All amounts in EUR.

Assets		
Note	2022	2021
Current assets		
Trade receivables	1.174.685	1.477.837
Receivables from group enterprises	3.037.028	2.779.278
Deferred tax assets	3.004	4.005
Prepayments	10.741	18.356
Total receivables	4.225.458	4.279.476
Cash at bank and in hand	151.410	180.780
Total current assets	4.376.868	4.460.256
Total assets	4.376.868	4.460.256

# **Balance sheet at 31 December**

All amounts in EUR.

	2022	2021
Equity		
Share capital	66.997	66.997
Retained earnings	3.019.734	2.835.705
Total equity	3.086.731	2.902.702
Liabilities other than provisions		
Liabilities other than provisions		
Trade payables	35.368	41.491
Trade payables	35.368 1.005.969	
•		796.025
Trade payables Payables to group enterprises	1.005.969	796.025 17.005
Trade payables Payables to group enterprises Income tax payable	1.005.969 30.249	41.491 796.025 17.005 703.033 1.557.554

4.376.868

4.460.256

4 Charges and security

Total equity and liabilities

- 5 Contingencies
- 6 Related parties

# **Statement of changes in equity**

All amounts in EUR.

	Contributed capital	Retained earnings	Total
Equity 1 January 2021	66.997	2.714.484	2.781.481
Profit or loss for the year brought forward	0	121.221	121.221
Equity 1 January 2022	66.997	2.835.705	2.902.702
Profit or loss for the year brought forward	0	184.029	184.029
	66.997	3.019.734	3.086.731

# Notes

All amounts in EUR.

		2022	2021
1.	Staff expenses		
	Salaries and wages	804.102	731.565
	Pension costs	102.400	89.844
	Other costs for social security	6.888	6.303
	Other staff costs	9.238	15.962
		922.628	843.674
	Average number of employees	10	9
2.	Other financial expenses		
	Other financial costs	6.409	6.728
		6.409	6.728
3.	Tax on profit for the year		
	Tax of the results for the year, parent company	49.610	36.652
	Adjustment for the year of deferred tax	1.001	1.336
	Adjustment of tax for previous years	-24.028	0
		26.583	37.988

# 4. Charges and security

The Company has towards its bank issued a mortgage of TEUR 39 as security in bank deposits.

## 5. Contingencies

## **Contingent liabilities**

Lease liabilities

The Company has a total of TEUR 182 of future lease payments under operating leases. The Company has lease payments of TEUR 87 within 1 year and TEUR 95 within 1 and 5 years.

## 6. Related parties

#### **Consolidated financial statements**

Ideal Standard International S.A., 15 Boulevard F.W. Raiffeisen, L-2411 Luxembourg