

# **Dantherm Denmark A/S**

Marienlyst 65, 7800 Skive

CVR no. 20 86 45 91

## **Annual report 2023**

Approved at the Company's annual general meeting on 19 July 2024

Chair of the meeting:

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Thomas Gjøl-Trønning

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## Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of Dantherm Denmark A/S for the financial year 1 January - 31 December 2023.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Skive, 19 July 2024

Executive Board:

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Jakob Bonde Jessen

Board of Directors:

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Bjarke Brøns  
Chairman

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Jakob Bonde Jessen

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Bendt Laursen

  
Poul Erik Buchhave Madsen

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Tina Madsen Jensen

## Independent auditor's report

To the shareholders of Dantherm Denmark A/S

### Opinion

We have audited the financial statements of Dantherm Denmark A/S for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

## Independent auditor's report

- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aarhus, 19 July 2024  
EY Godkendt Revisionspartnerselskab  
CVR no. 30 70 02 28

Steen Skorstengaard  
State Authorised Public Accountant  
mne19709

Lone Nørgaard Eskildsen  
State Authorised Public Accountant  
mne32085

## Management's review

### Company details

Name	Dantherm Denmark A/S
Address, Postal code, City	Marienlyst 65, 7800 Skive
CVR no.	20 86 45 91
Registered office	Skive Kommune
Financial year	1 January - 31 December
Website	<a href="http://www.danthermgroup.com">www.danthermgroup.com</a>
Telephone	+45 96 14 37 00
Board of Directors	Bjarke Brøns, Chairman Jakob Bonde Jessen Bendt Laursen Poul Erik Buchhave Madsen Tina Madsen Jensen
Executive Board	Jakob Bonde Jessen
Auditors	EY Godkendt Revisionspartnerselskab Værkmestergade 25, P.O. Box 330, 8100 Aarhus C, Denmark

## Management's review

### Financial highlights

DKK'000	2023	2022	2021	2020	2019
<b>Key figures</b>					
Revenue	505,378	449,403	375,469	326,866	333,787
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	79,778	51,154	44,151	34,945	26,758
Operating profit/loss	67,503	41,316	32,435	20,370	11,937
Net financials	-4,044	-4,836	-3,557	-2,457	-3,461
Profit for the year	47,586	24,497	21,904	15,036	6,633
Total assets	351,179	328,494	275,460	223,670	226,136
Investments in property, plant and equipment	4,357	7,071	2,082	1,058	3,069
Equity	134,141	113,023	102,526	92,330	81,294
<b>Financial ratios</b>					
Operating margin	12.9%	8.1%	8.0%	6.2 %	3.6 %
Equity ratio	38.2%	34.4%	37.2%	41.3%	35.9%
Return on equity	38.5%	22.7%	22.5%	17.3%	7.8%
Average number of full-time employees	251	249	225	225	248

For terms and definitions, please see the accounting policies.

## Management's review

### Business review

#### ***Primary activities***

Dantherm is a leading provider of climate control products and solutions. The group companies have more than 60 years of experience in designing and manufacturing high-quality and energy-efficient equipment for heating, cooling, dehumidification and ventilation, and offers a wide product range of both mobile and installed products with many different applications covering a large number of market sectors. The Dantherm Group is headquartered in Skive, Denmark and has subsidiaries in Norway, Sweden, the United Kingdom, Germany, France, Switzerland, Italy, Spain, Poland, Russia and China.

### Financial review

#### ***Development in activities and financial affairs***

Revenue amounted to DKK 505,4 m in 2023 against DKK 449,4 m in 2022, which equals a growth of 12,5%. The growth was mainly in our Humanitarian & Defence business unit.

Profit before depreciation, amortisation and impairment losses and write-downs (EBITDA) amounted to DKK 67,5 m in 2023 against DKK 51,1 m in 2022. The profit has been negatively impacted by non-recurring cost of DKK 2,2 m, against DKK 5,1 m in 2022.

Despite the growth, our average number of headcount has remained relatively stable from 249 to 251.

The profit for the year was DKK 47,6 m against DKK 24,5 m in 2022.

Our outlook to the result in last year's annual report, was a revenue of app DKK 450-500 m and an EBITDA in the range of DKK 60-80 m. As revenue ended at DKK 505,4 m and EBITDA ended at DKK 79,8 m, both objectives were met. The management therefore considers the profit for the year to be satisfactory.

### Outlook

Revenue is expected to remain at the same level or slightly below with a turnover of approx. DKK 450-500 m and an EBITDA in the range of DKK 70-80 m.

### Financial risks and use of financial instruments

#### ***Foreign currency risks***

The main part of transactions in the company is in local currency or in EUR. Due to the close link between DKK and EUR, no hedging of this is made. Other transactions in foreign currency is usually not hedged.

## Management's review

### **Interest rate risks**

Financing of the company is through the company Dantherm Group Holding II A/S (parent of Dantherm Group A/S, which is parent of Dantherm Denmark A/S), in which the bank debt has a variable interest rate. The interest rate is determined as LIBOR + a margin. The margin is adjusted according to leverage ratio between debt and profit. In 2023, the group has entered into an agreement to fix the interest rate on part of the interest-bearing debt in the group. This agreement has been expanded in 2024 to fix a higher part of the interest-bearing debt in the group.

### **Research and development activities**

Dantherm devotes considerable resources to product development to remain at the forefront of technological developments and continually adapts its products to changing market demands and legislation. Dantherm has extensive knowledge, experience and expertise gained from supplying more than three million climate control products and solutions sold worldwide.

The development activities is mainly development and modifications of products within HVAC and amounts to DKK 9.567 k. We expect development activities to be at the same level as this year.

### **Statutory CSR report**

Regarding reporting on Corporate Social Responsibility in alignment with §99a, we refer to the annual report of Dantherm Group Holding I ApS. (CVR-number of Dantherm Group Holding I ApS is DK42608335).

### **Report on the gender composition of Management**

#### **5 years overview**

2023	
<i>Supreme governing body</i>	
Total number of members	5
Underrepresented gender in %	20
Target figure in %	40
Year in which the target figure is expected to be met	2027
<i>Other levels of management</i>	
Total number of members	29
Underrepresented gender in %	17
Target figure in %	25
Year in which the target figure is expected to be met	2025

#### **Supreme governing body**

The Board of Directors is the highest management level for the company. The status on the gender distribution in the Board of Directors in Dantherm Denmark A/S is 5 members in which 20% are women and 80% are men.

The gender distribution target for the Board of Directors is that min. 40% of the under-represented gender is represented at the end of 2027.

In 2023, no changes were made to the Advisory Board. However, in 2023, we prepared our gender policy and considered what initiatives we can make for the next Board of Directors election.

#### **Other levels of management**

The extended management team included Group management and managers and other key staff reporting into Group Management. The status on the gender distribution in the extended management team is 29 members in which 17% are women and 83% are men.

The gender distribution target for the extended management team is that min. 25% of the under-represented gender is represented at the end of 2025. Hence, the target for 2025 is currently not fulfilled.

## Management's review

The first level of other levels of management is our extended management team including Group management. The second level of other levels of management is managers and other key staff reporting to Group Management.

We strive to achieve gender balance across all levels of management, including other levels of management, with a goal to increase the representation of the underrepresented gender.

To increase the representation of the underrepresented gender, we implemented targeted recruitment strategies in the financial year, ensuring diverse candidate pools for managerial positions through proactive sourcing and partnerships with gender-focused professional networks.

No changes to the managerial composition occurred in the current financial year. The existing members of management, selected based on experience, expertise, and competencies relevant to the roles, remained unchanged. The current extended management team members are found to be the most suitable representatives based on experience and competencies.

### Data ethics

#### ***Data accountability***

It is highly emphasized that our use of IT systems and personal data is done in a responsible manner. Protection of personal data about our employees, customers and suppliers create trust in us as a workplace, customer and supplier.

We therefore ensure that the processes in the group related to personal data about employees, customers, suppliers, and other persons is managed in accordance with the legislation on personal data protection and IT security requirements.

#### ***Policy on data ethics***

The group does not have a formal policy, as the group only to a limited extent collects and processes data, does not apply new technologies for the Company's principal activities and does not make specific data analysis, evaluations or segmentations single-handedly or through external suppliers.

#### ***Other policies in place***

The group has a whistleblower setup, where employees safely can report behavior, which is against the rules.

The group has a data protection policy, where the objective is to determine our level of ambition and creates the framework for the safety initiatives that are necessary to follow when we as an organization need to meet the requirements of legislation and best practice.

In addition, the group also have a personal data protection policy, which lays down the framework for how we process personal data. It is to ensure that we comply with the General Data Protection Regulation (GDPR) and supplementary local rules in data protection legislation.

All the mentioned policies are available at our internal website, where all employees can access them.

#### **Events after the balance sheet date**

The debt structure is subject to general conditions as well as financial covenants that is tested quarterly. The company comply with all financial covenants for 2023 but failed the covenant test for Q1 and Q2 2024. This has been remediated by a waiver from the lenders and an equity cure guaranteed by the shareholders.

Beside this, there has not been any subsequent events, which has significant impact on the financial status as of December 31, 2023.

## Financial statements 1 January - 31 December

### Income statement

Note	DKK'000	2023	2022
	<b>Revenue</b>	505,378	449,403
	Change in inventories of finished goods and work in progress	14,162	8,230
	Work performed for own account and capitalised	5,191	3,509
	Raw materials and consumables	-261,085	-235,095
4	Other external expenses	-42,128	-35,452
	<b>Gross profit</b>	221,518	190,595
5	Staff costs	-139,576	-134,370
	Amortisation/depreciation and impairment of intangible assets and property, plant and equipment	-14,439	-14,909
	Other operating expenses	-2,164	-5,071
	<b>Profit before net financials</b>	65,339	36,245
6	Financial income	482	214
7	Financial expenses	-4,526	-5,050
	<b>Profit before tax</b>	61,295	31,409
8	Tax for the year	-13,709	-6,912
	<b>Profit for the year</b>	47,586	24,497

## Financial statements 1 January - 31 December

### Balance sheet

Note	DKK'000	2023	2022
<b>ASSETS</b>			
<b>Fixed assets</b>			
10 <b>Intangible assets</b>			
Completed development projects		21,541	24,843
Acquired intangible assets		619	746
Development projects in progress and prepayments for intangible assets		10,049	6,639
		<u>32,209</u>	<u>32,228</u>
11 <b>Property, plant and equipment</b>			
Land and buildings		53,993	56,120
Plant and machinery		11,139	10,626
Fixtures and fittings, other plant and equipment		742	1,183
Property, plant and equipment under construction		3,017	1,457
		<u>68,891</u>	<u>69,386</u>
<b>Total fixed assets</b>		<u>101,100</u>	<u>101,614</u>
<b>Non-fixed assets</b>			
<b>Inventories</b>			
Raw materials and consumables		84,675	98,613
Work in progress		12,603	14,463
Finished goods and goods for resale		45,927	29,905
		<u>143,205</u>	<u>142,981</u>
<b>Receivables</b>			
Trade receivables		35,321	33,082
Receivables from group enterprises		34,652	35,958
Other receivables		512	1,424
12 Prepayments		5,465	3,750
		<u>75,950</u>	<u>74,214</u>
<b>Cash</b>		<u>30,924</u>	<u>9,685</u>
<b>Total non-fixed assets</b>		<u>250,079</u>	<u>226,880</u>
<b>TOTAL ASSETS</b>		<u>351,179</u>	<u>328,494</u>

## Financial statements 1 January - 31 December

### Balance sheet

Note	DKK'000	2023	2022
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
13 Share capital		60,800	60,800
Reserve for development costs		24,640	24,396
Retained earnings		3,701	1,359
Dividend proposed		45,000	26,468
<b>Total equity</b>		134,141	113,023
<b>Provisions</b>			
14 Deferred tax		10,660	9,618
16 Other provisions		1,462	999
<b>Total provisions</b>		12,122	10,617
<b>Liabilities other than provisions</b>			
15 Non-current liabilities other than provisions			
Other payables		11,007	10,913
		11,007	10,913
<b>Current liabilities other than provisions</b>			
Prepayments received from customers		0	6,560
Trade payables		66,869	77,864
Payables to group enterprises		92,166	90,775
Corporation tax payable		19,817	7,150
Other payables		15,057	11,592
		193,909	193,941
<b>Total liabilities other than provisions</b>		204,916	204,854
<b>TOTAL EQUITY AND LIABILITIES</b>		351,179	328,494

- 1 Accounting policies
- 2 Events after the balance sheet date
- 3 Special items
- 9 Appropriation of profit
- 17 Contractual obligations and contingencies, etc.
- 18 Security and collateral
- 19 Related parties

**Financial statements 1 January - 31 December****Statement of changes in equity**

Note	DKK'000	Share capital	Reserve for development costs	Retained earnings	Dividend proposed	Total
	Equity at 1 January 2022	60,800	27,024	702	14,000	102,526
9	Transfer, see "Appropriation of profit"	0	-2,628	657	26,468	24,497
	Dividend	0	0	0	-14,000	-14,000
	<b>Equity at 1 January 2023</b>	<b>60,800</b>	<b>24,396</b>	<b>1,359</b>	<b>26,468</b>	<b>113,023</b>
9	Transfer, see "Appropriation of profit"	0	244	2,342	45,000	47,586
	Dividend distributed	0	0	0	-26,468	-26,468
	<b>Equity at 31 December 2023</b>	<b>60,800</b>	<b>24,640</b>	<b>3,701</b>	<b>45,000</b>	<b>134,141</b>

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies

The annual report of Dantherm Denmark A/S for 2023 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to large reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Omission of a cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared. The Company's cash flows are reflected in the consolidated cash flow statement for the higher-ranking parent company Dantherm Group Holding I ApS.

#### Reporting currency

The financial statements are presented in Danish kroner (DKK'000).

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

#### Income statement

##### Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

##### Raw materials and consumables

Raw materials and consumables include expenses relating to raw materials and consumables used in generating the year's revenue.

##### Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

##### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

##### Amortisation/ depreciation

The item comprises amortisation/ depreciation of intangible assets and property, plant and equipment.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

The basis of amortisation/depreciation, which is calculated as cost less any residual value, is amortised/depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Completed development projects	3-5 years
Acquired other similar rights	3 years
Land and buildings	15-30 years
Plant and machinery	5-8 years
Fixtures and fittings, other plant and equipment	3-5 years

#### Other operating expenses

Other operating expenses comprise items of a secondary nature relative to the Company's core activities, including losses on the sale of fixed assets.

#### Financial income and expenses

Financial income and expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

#### Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The entity is jointly taxed with other group entities. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

Jointly taxed entities entitled to a tax refund are reimbursed by the management company based on the rates applicable to interest allowances, and jointly taxed entities which have paid too little tax pay a surcharge according to the rates applicable to interest surcharges to the management company.

#### Balance sheet

##### Intangible assets

Other intangible assets include development projects and other acquired intangible rights, including software licences, distribution rights and development projects.

Other intangible assets are measured at cost less accumulated amortisation and impairment losses.

Development costs comprise expenses, salaries and amortisation directly or indirectly attributable to development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities are identifiable and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are recognised in the income statement as incurred.

Development costs that are recognised in the balance sheet are measured at cost less accumulated amortisation and impairment losses.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

On completion of a development project, development costs are amortised on a straight-line basis over the estimated useful life. The amortisation period is 3-5 years.

Acquired other similar rights includes software etc. and are measured at cost less accumulated amortisation and impairment losses. They are amortised on a straight-line basis over the estimated useful life. The amortisation period is 3 years.

#### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

Gains or losses are calculated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses from the disposal of property, plant and equipment are recognised in the income statement as other operating income or other operating expenses.

#### Leases

The Company has chosen IAS 17 as interpretation for classification and recognition of leases.

Leases that do not transfer substantially all the risks and rewards incident to the ownership to the Company are classified as operating leases. Payments relating to operating leases and any other rent agreements are recognised in the income statement over the term of the lease. The Company's aggregate liabilities relating to operating leases and other rent agreements are disclosed under "Contingent liabilities".

#### Impairment of fixed assets

The carrying amount of intangible assets, property, plant and equipment and investments in group entities is assessed for impairment on an annual basis.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists.

#### Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less costs of completion and expenses required to effect the sale and is determined taking into account marketability, obsolescence and development in the expected selling price.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct labour and indirect production overheads.

Indirect production overheads include the indirect cost of material and labour as well as maintenance and depreciation of production machinery, buildings and equipment and expenses relating to plant administration and management. Borrowing costs are not recognised in the sales price.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Receivables

The Company has chosen IAS 39 as interpretation for impairment write-down of financial receivables.

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

##### Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

##### Cash

Cash and cash equivalents include bank accounts and cash

Given the nature of the Group's cash pool arrangement, cash pool balances are not considered cash, but are recognised under "Receivables from group entities".

##### Equity

###### ***Reserve for development costs***

The reserve for development costs comprises recognised development costs. The reserve cannot be used to distribute dividend or cover losses. The reserve will be reduced or dissolved if the recognised development costs are amortised or are no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### *Proposed dividends*

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

##### **Provisions**

Provisions comprise anticipated expenses relating to warranty commitments, onerous contracts, restructurings, etc. Provisions are recognised when the Company has a legal or constructive obligation at the balance sheet date as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Provisions are measured at net realisable value or at fair value if the obligation is expected to be settled far into the future.

Warranty commitments include expected costs for repairing works within the warranty period of 1-2 years. The provisions for warranty commitments are recognised on based on past experience. The amount of the provision corresponds to the expected warranty costs on goods sold at the end of 2023 during the warranty period.

##### **Income taxes**

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

##### **Other payables**

Other payables are measured at net realisable value.

##### **Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to the time and date of delivery of the agreed product or completion of the agreed service.

##### **Special items**

Special items include significant income and expenses that are of a special nature in relation to the company's and the group's revenue-generating operating activities.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

Special items may include costs for large-scale process restructuring and fundamental structural adjustments, as well as any associated divestment gains and losses, which are significant over time. Special items also include other significant amounts of a one-off nature which, in the management's assessment, are not part of the company's and the group's primary operations and which are not assumed to be recurring.

### Segment information

The company's revenue is all in the same business segment (heat, ventilation, cooling and dehumidifying systems) and within the same geographical area (Western Europe). Thus, no disclosure has been made regarding the split of revenue into business segment and geographical area in accordance with § 96,1 of the Danish Financial Statements Act.

### Financial ratios

The financial ratios stated under "Financial highlights" have been calculated as follows:

Operating profit/loss	Profit/loss before net financials +/- Other operating income and other operating expenses
Operating margin	$\frac{\text{Operating profit/loss (EBIT)} \times 100}{\text{Revenue}}$
Equity ratio	$\frac{\text{Equity, year-end} \times 100}{\text{Total equity and liabilities, year-end}}$
Return on equity	$\frac{\text{Profit/loss after tax} \times 100}{\text{Average equity}}$

#### 2 Events after the balance sheet date

The debt structure is subject to general conditions as well as financial covenants that is tested quarterly. The company comply with all financial covenants for 2023 but failed the covenant test for Q1 and Q2 2024. This has been remediated by a waiver from the lenders and an equity cure guaranteed by the shareholders.

#### 3 Special items

Special items for the year are specified below just as are the items under which they are recognised in the income statement.

##### Expenses

Integration costs	-2,164	-4,235
Restructuring costs	0	-836
	<hr/>	<hr/>
	-2,164	-5,071

##### Special items are recognised in the below items of the financial statements

Other external expenses	-2,164	-5,071
<b>Net loss on special items</b>	<b>-2,164</b>	<b>-5,071</b>
	<hr/>	<hr/>

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 4 Fee to the auditors appointed in general meeting

Audit fees are not disclosed with reference to section 96(3) of the Danish Financial Statements Act.  
The fee is specified in the consolidated financial statements for Dantherm Group Holding I ApS.

#### 5 Staff costs

Wages/ salaries	126,011	121,762
Pensions	7,469	6,820
Other social security costs	2,219	2,085
Other staff costs	3,877	3,703
	<hr/>	<hr/>
	139,576	134,370
	<hr/>	<hr/>
	2023	2022
Average number of full-time employees	251	249
	<hr/>	<hr/>

Total remuneration to Management: t.DKK 2,699 (2022: t.DKK 1,695)

#### 6 Financial income

Interest receivable, group entities	197	191
Other interest income	285	23
	<hr/>	<hr/>
	482	214
	<hr/>	<hr/>

#### 7 Financial expenses

Interest expenses, group entities	3,286	3,500
Other interest expenses	481	374
Exchange adjustments	759	1,176
	<hr/>	<hr/>
	4,526	5,050
	<hr/>	<hr/>

#### 8 Tax for the year

Estimated tax charge for the year	12,667	7,150
Deferred tax adjustments in the year	1,042	156
Tax adjustments, prior years	0	-394
	<hr/>	<hr/>
	13,709	6,912
	<hr/>	<hr/>

DKK'000

2023

2022

#### 9 Appropriation of profit

##### Recommended appropriation of profit

Proposed dividend recognised under equity	45,000	26,468
Other reserves	244	-2,628
Retained earnings	2,342	657
	<hr/>	<hr/>
	47,586	24,497
	<hr/>	<hr/>

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 10 Intangible assets

DKK'000	Completed development projects	Acquired intangible assets	Development projects in progress and prepayments for intangible assets	Total
Cost at 1 January 2023	110,705	13,989	6,437	131,131
Changes in accounting policies	8,406	-209	202	8,399
Adjusted cost at 1 January 2023	119,111	13,780	6,639	139,530
Additions	0	0	9,567	9,567
Transferred	5,621	536	-6,157	0
Cost at 31 December 2023	<u>124,732</u>	<u>14,316</u>	<u>10,049</u>	<u>149,097</u>
Impairment losses and amortisation at 1 January 2023	85,865	13,034	0	98,899
Changes in accounting policies	8,403	0	0	8,403
Adjusted impairment losses and depreciation at 1 January 2023	94,268	13,034	0	107,302
Amortisation for the year	8,923	663	0	9,586
Impairment losses and amortisation at 31 December 2023	<u>103,191</u>	<u>13,697</u>	<u>0</u>	<u>116,888</u>
<b>Carrying amount at 31 December 2023</b>	<b><u>21,541</u></b>	<b><u>619</u></b>	<b><u>10,049</u></b>	<b><u>32,209</u></b>
Amortised over	<u>3-5 years</u>	<u>3 years</u>		

#### Completed development projects

Completed development projects include development and testing of HVAC finished products. In management's view, development has proceeded according to plan. Dantherm Denmark A/S has a constant portfolio of development projects that are currently being initiated and completed. The completed development projects are depreciated over 5 years. A large share of turnover and gross margin consists of products developed in Dantherm's development department.

Management has not identified any indication of impairment in relation to the carrying amount of the system.

## **Financial statements 1 January - 31 December**

### **Notes to the financial statements**

#### **10 Intangible assets (continued)**

##### **Development projects in progress**

Development projects in progress include development and testing of new HVAC finished products and software projects. The costs consist essentially of internal costs in the form of internal hours, direct receipts and purchased materials and other external services, which are registered through the company's internal project module.

As at 31 December 2023, the accounting value totals DKK 10,049. The majority of ongoing development projects are expected to be completed in 2024. After which marketing and sales can begin. Management expects that development efforts in 2024 will continue in line with 2023.

The new systems are expected to result in significant competitive advantages and thus constitute a significant part of earnings and profit for the company also in 2024.

In 2023, management has conducted an impairment test of the carrying value of the ongoing development projects. It is considered that the recoverable value in terms of utility exceeds the carrying value. The utility is calculated on the basis of expected cash flows based on budgets for the next three years on the newly developed products.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 11 Property, plant and equipment

DKK'000	Land and buildings	Plant and machinery	Fixtures and fittings, other plant and equipment	Property, plant and equipment under construction	Total
Cost at 1 January 2023	153,065	119,448	17,770	1,457	291,740
Changes in accounting policies	0	9,019	2,107	517	11,643
Additions	0	0	0	4,357	4,357
Disposals	0	-9,540	-2,043	0	-11,583
Transferred	765	2,379	170	-3,314	0
Cost at 31 December 2023	153,830	121,306	18,004	3,017	296,157
Impairment losses and depreciation at 1 January 2023	96,945	108,822	16,587	0	222,354
Changes in accounting policies	0	9,539	2,106	0	11,645
Depreciation	2,892	1,346	612	0	4,850
Reversal of accumulated depreciation and impairment of assets disposed	0	-9,540	-2,043	0	-11,583
Impairment losses and depreciation at 31 December 2023	99,837	110,167	17,262	0	227,266
<b>Carrying amount at 31 December 2023</b>	<b>53,993</b>	<b>11,139</b>	<b>742</b>	<b>3,017</b>	<b>68,891</b>

#### 12 Prepayments

Prepayments include accrual of expenses relating to subsequent financial years.

#### 13 Share capital

Analysis of the share capital:

60,800,001 A shares of DKK 1.00 nominal value each	60,800	60,800
	60,800	60,800

The Company's share capital has remained DKK 60,800 thousand in the past year.

#### 14 Deferred tax

Deferred tax at 1 January	9,618	9,442
Deferred tax recognised in the income statement	0	156
Adjustment of deferred tax for previous years	0	20
Other deferred tax	1,042	0
<b>Deferred tax at 31 December</b>	<b>10,660</b>	<b>9,618</b>

#### 15 Non-current liabilities other than provisions

DKK'000	Total debt at 31/12 2023	Short-term portion	Long-term portion	Outstanding debt after 5 years
Other payables	11,007	0	11,007	11,007
	11,007	0	11,007	11,007

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 16 Other provisions

The provisions are expected to be payable in:

0-1 year	1,462	500
> 1 year	0	499
	<b>1,462</b>	<b>999</b>

#### 17 Contractual obligations and contingencies, etc.

The company is jointly taxed with its parent, Dantherm Group Holding I ApS, which acts as management company, and is jointly and severally liable with the affiliated companies for Danish companies and withholding taxes on dividends, interest and royalties within the joint taxation group. The known net liability of the joint taxation companies on corporation taxes due and withholding taxes on dividends, interest and royalties amounts to 864 t.DKK as at 31 December 2023. Any subsequent corrections to jointly taxation income or withholding taxes, etc. may result in the liability of the companies amounting to a larger amount. The Group as a whole is not liable to others.

#### Other financial obligations

Other rent and lease liabilities:

DKK'000	2023	2022
Rent and lease liabilities	1,983	2,003

#### 18 Security and collateral

The Company participate as obligor in the Group's financing facility.

The Group has a total credit facility amounting to EUR 320 millions (DKK 2,385 million) as per December 31, 2023, whereas EUR 40 millions (DKK 298 million) are the credit facilities to finance the operations.

The credit facilities are subject to the following collaterals and pledges:

- Irrevocable and unconditional jointly and severally guarantee for any payments, however limited with the limitation under the Danish Company Act, section 206 to 212 regarding unlawful financial assistance.

- Granted security by intercompany loans and bank accounts.

- Floating charge issued by Dantherm Denmark A/S amounting to 75 mio DKK. The total carrying amount of these assets is DKK 279 mio and can be specified as debtors with a carrying value at 31 December 2023 of DKK 35 million, inventories with a carrying value at 31 December 2023 of DKK 143 million, intangible assets with a carrying value at 31 December 2023 of DKK 32 million and tangible assets with a carrying value at 31 December 2023 of DKK 69 million.

The debt structure is subject to general conditions as well as financial covenants that is tested quarterly. The company comply with all financial covenants for 2023 but failed the covenant test for Q1 and Q2 2024. This has been remediated by a waiver from the lenders and an equity cure guaranteed by the shareholders.

The company has issued an unconditional jointly and severally guarantee for Dantherm UK Ltd.

Guarantee commitments consist of a guarantee provided in respect of third party commitments. The guarantee commitment is maximally t.DKK 10.509.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 19 Related parties

Dantherm Denmark A/S' related parties comprise the following:

##### Parties exercising control

Related party	Domicile	Basis for control
Parent company Dantherm Group A/S	Skive, Denmark	Participating interest

##### Information about consolidated financial statements

Parent	Domicile	Requisitioning of the parent company's consolidated financial statements
Dantherm Group Holding I ApS	Skive, Denmark	CVR no. 42 60 83 35

##### Related party transactions

Dantherm Denmark A/S was engaged in the below related party transactions:

DKK'000	2023	2022
Sale of goods to group enterprises	101,048	92,592
Purchase of services from parent company	4,372	1,934
Purchase of services from group enterprises	9,829	14,974
Interest expenses to group enterprises	3,286	3,500
Interest income from group enterprises	197	191
Receivables from group enterprises	34,652	35,958
Payables to group enterprises	72,166	90,775

##### Ownership

The following shareholders are registered in the Company's register of shareholders as holding minimum 5% of the votes or minimum 5% of the share capital:

Name	Domicile
Polar Fox International SARL B 265902	Luxemborg

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Executive Board

On behalf of: Dantherm Denmark A/S

Serial number: bb16fd54-94b7-491f-b169-a0d22bd51ab5

IP: 87.49.xxx.xxx

2024-07-19 13:59:18 UTC



## Bendt Laursen

Board of Directors

On behalf of: Dantherm Denmark A/S

Serial number: 5a442251-30fe-4089-9ce4-ca7ac97c194c

IP: 80.197.xxx.xxx

2024-07-19 14:13:36 UTC



## Tina Madsen Jensen

Board of Directors

On behalf of: Dantherm Denmark A/S

Serial number: 68fa970b-c134-49fc-95aa-bdb9afe637dc

IP: 87.49.xxx.xxx

2024-07-20 10:48:14 UTC



## Jakob Bonde Jessen

Board of Directors

On behalf of: Dantherm Denmark A/S

Serial number: bb16fd54-94b7-491f-b169-a0d22bd51ab5

IP: 87.49.xxx.xxx

2024-07-19 14:06:26 UTC



## Bjarke Brøns

Chairman of the Board

On behalf of: Dantherm Denmark A/S

Serial number: 73932e2b-e796-4aae-8d93-685b946fe5cb

IP: 49.231.xxx.xxx

2024-07-19 15:24:16 UTC



## Lone Nørgaard Eskildsen

EY Godkendt Revisionspartnerselskab CVR: 30700228

State Authorised Public Accountant

On behalf of: EY Godkendt Revisionspartnerselskab

Serial number: c716d8d8-6538-4f61-be2f-1f10c5cbb305

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## Steen Skorstengaard

EY Godkendt Revisionspartnerselskab CVR: 30700228

### State Authorised Public Accountant

On behalf of: EY Godkendt Revisionspartnerselskab

Serial number: 46c3b475-55f1-4e18-bb1d-e4a1d2024657

IP: 194.239.xxx.xxx

2024-07-20 11:07:26 UTC



## Thomas Korfix Gjøl-Trønning

Chairman

On behalf of: Dantherm Denmark A/S

Serial number: aa497ec6-bc65-499f-9ff1-4c14bebbcfe9

IP: 213.237.xxx.xxx

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