

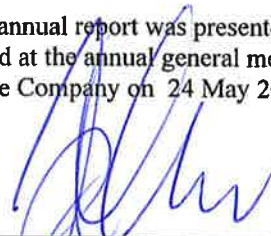
# **Carglass A/S**

**Naverland 2  
2600 Glostrup**

**CVR no. 20 71 81 96**

**Annual report for the period 1 January to 31 December 2015**

The annual report was presented and  
adopted at the annual general meeting of  
the Company on 24 May 2016



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Chairman

ZORGEN KJERGAARD  
MADSEN

## Contents

	<b>Page</b>
Statement by the Board of Directors and the Executive Board	2
Independent auditor's report	3
<b>Management's review</b>	
Company details	5
Financial highlights	6
Management's review	7
<b>Financial Statements</b>	
Accounting policies	8
Income Statement	13
Balance Sheet	14
Statement of Changes in Equity	16
Notes to the annual report	17

## Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Carglass A/S for the financial year 1 January - 31 December 2015.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

It is our opinion that the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2015 and of the result of the Company's operations for the financial year 1 January - 31 December 2015.

In our opinion, the Management's review includes a fair review of the development in the Company's operations and financial conditions, the results for the year and the Company's financial position.


We recommend that the annual report be approved at the annual general meeting.

Glostrup, 24 May 2016

### Executive Board

  
Carina Bukkehave

### Board of Directors

  
Nigel Jeremy Doggett  
Chairman

  
Carina Bukkehave

  
Jan-Eric Erichsen



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Statsautoriseret Revisionspartnerselskab  
Dampfærgevej 28  
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## **Independent auditor's report**

**To the Shareholder of Carglass A/S**

### **Independent auditor's report on the financial statements**

We have audited the financial statements of Carglass A/S for the financial year 1 January - 31 December 2015. The financial statements comprise accounting policies, income statement, balance sheet, statement of changes in equity and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

#### **Management's responsibility for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit has not resulted in any qualification.



## **Independent auditor's report**

### **Opinion**

In our opinion, the financial statements give a true and fair view of the Company's financial position at 31 December 2015 and of the results of the Company's operations for the financial year 1 January - 31 December 2015 in accordance with the Danish Financial Statements Act.

### **Statement on the Management's review**

Pursuant to the Danish Financial Statements Act, we have read the Management's review. We have not performed any further procedures in addition to the audit of the financial statements. On this basis, it is our opinion that the information provided in the Management's review is consistent with the financial statements.

Copenhagen, 24 May 2016

**KPMG**

Statsautoriseret Revisionspartnerselskab

A handwritten signature in blue ink, appearing to read 'Klaus Rytz'.

Klaus Rytz  
State Authorised  
Public Accountant

## Management's review

### Company details

#### The Company

Carglass A/S  
Naverland 2  
2600 Glostrup

Telephone: +45 70 11 99 11  
Website: [www.carglass.dk](http://www.carglass.dk)

CVR no.: 20 71 81 96  
Financial Period: 1 January - 31 December  
Municipality of reg. office: Glostrup

#### Board of Directors

Nigel Jeremy Doggett, Chairman  
Carina Bukkehavé  
Jan-Eric Erichsen

#### Executive Board

Carina Bukkehavé

#### Auditors

KPMG  
Statsautoriseret Revisionspartnerselskab  
Dampfærgevej 28  
2100 Copenhagen Ø

#### Consolidated Financial Statements

The Company is included in the consolidated financial statements of s.a. D'Ieteren n.v.

The consolidated financial statements of s.a. D'Ieteren n.v. may be obtained at the following address:

s.a. D'Ieteren n.v.  
Rue du Mail 50  
B-1050 Brussels  
Belgium

## Management's review

### *Financial highlights*

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2015	2014	2013	2012	2011
	TDKK	TDKK	TDKK	TDKK	TDKK
<b>Key figures</b>					
Gross profit/loss	50,504	50,336	49,530	44,142	45,740
Profit/loss before financial income and expenses	-8,241	-4,590	-3,170	-5,841	-7,894
Net profit/loss for the year	-8,243	-4,622	-3,417	-6,365	-8,103
Balance sheet total	27,796	29,434	32,799	38,704	40,467
Equity	7,016	15,259	19,881	5,798	12,163
<b>Ratios</b>					
Return on assets	-28.8%	-14.8%	-8.9%	-14.8%	-19.6%
Solvency ratio	25.2%	51.8%	60.6%	15.0%	30.1%
Return on equity	-74.0%	-26.3%	-26.6%	-70.9%	-50.0%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

## **Management's review**

### **Core activity**

The Company's primary activity is Vehicle Glass Repair and Replacement.

### **Development in activity and financial position**

Prior year's positive development continued through 2015 with a 12% increase in revenue. As the market in general has not increased, the Company has further grown its market share.

The Company's income statement for the year ended 31 December 2015 shows a net loss of TDKK 8,243 and the balance sheet at 31 December 2015 shows equity of TDKK 7,016. The operating result this year was negatively impacted by strategic costs and is overall considered satisfactory. These activities are expected to have a positive impact on the operating result for 2016.

The Company's owners have issued a statement in which they commit to support operations for the coming year.

### **Subsequent events**

No events have occurred after the financial year-end, which could significantly impact the Company's financial position.



## **Financial statements 1 January - 31 December**

### **Accounting policies**

The annual report of Carglass A/S for 2015 has been prepared in accordance with the provisions applying to reporting class C medium-sized enterprises under the Danish Financial Statements Act.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

In accordance with section 86(4) of the Danish Financial Statements Act, no cash flow statement is prepared as the Company is included in the consolidated financial statements of s.a. D'Ieteren n.v., Belgium.

#### **Basis of recognition and measurement**

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the Company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any instalments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

### **Income Statement**

#### **Gross profit**

With reference to section 32 of the Danish Financial Statements Act, the items 'Revenue' to and including 'Other external costs' are consolidated into one item designated 'Gross margin'.

## **Financial statements 1 January - 31 December**

### **Accounting policies**

#### **Revenue**

Revenue from the sale of goods for resale and finished goods is recognised in the income statement provided that delivery and transfer of risk to the buyer has been made before year end and that the income can be reliably measured and is expected to be received. Revenue is measured excluding VAT and taxes charged on behalf of third parties.

Revenue is measured at fair value of agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts granted are recognised in revenue.

#### **Expenses for consumables**

Expenses for raw materials and consumables include the raw materials and consumables used in generating the year's revenue.

#### **Other operating income**

Other operating income comprises items of a secondary nature relative to the Company's activities, including gains on the sale of intangible assets and property, plant and equipment.

#### **Other external costs**

Other external costs include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### **Staff costs**

Staff costs comprise wages and salaries, including holiday allowance, pension and other social security costs, etc., to the Company's employees, excluding reimbursements from public authorities.

#### **Financial income and expenses**

Financial income and expenses comprise interest income and expense, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the Danish tax prepayment, etc.

#### **Tax on profit/loss for the year**

Tax for the year consists of current tax for the year and deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity. The tax expense recognised in the income statement relating to the extraordinary profit/loss for the year is allocated to this item whereas the remaining tax expense is allocated to the profit/loss for the year for ordinary activities.

## Financial statements 1 January - 31 December

### Accounting policies

#### Balance Sheet

##### Intangible assets

###### *Goodwill*

Acquired goodwill is measured at cost less accumulated amortisation and write-downs. Goodwill is amortised on a straight-line basis over the expected useful life, which is estimated at 10 years.

###### *Software*

Software is measured at cost with deduction of accumulated amortisation. Software depreciation is based on a straight-line basis over the expected useful life, which is estimated at 3-5 years.

##### Property, plant and equipment

Leasehold improvements, plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight-line basis over the expected useful life. The expected useful lives are as follows:

Leasehold improvements	5-10	years
Fixtures and fittings, tools and equipment	3-5	years

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains or losses are recognised in the income statement as other operating income or other operating costs, respectively.

##### Investments

Investments consist of deposits and are measured at cost.

##### Impairment of assets

The carrying amount of intangible assets and property, plant and equipment is subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortisation.

## **Financial statements 1 January - 31 December**

### **Accounting policies**

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

#### **Inventories**

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value.

Goods for resale and raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

#### **Receivables**

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable or a portfolio of receivables has been impaired. If there is an objective indication that an individual receivable has been impaired, a write-down is made.

Receivables with no objective indication of individual impairment are assessed for objective indication of impairment on a portfolio basis. The objective indicators used in relation to portfolios are determined on the basis of past payment default.

#### **Prepayments**

Prepayments comprise prepaid expenses regarding subsequent financial years.

#### **Deferred tax assets and liabilities**

Current tax payable and receivable is recognised in the balance sheet as calculated tax on profit/loss for the year, adjusted tax from previous years, and on account payments.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on the planned use of the asset or settlement of the liability, respectively.

## Financial statements 1 January - 31 December

### Accounting policies

Deferred tax assets, including the tax base of tax loss carry forwards, are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity and jurisdiction.

Adjustment is made to deferred tax resulting from elimination of unrealised intra-group profits and losses.

Deferred tax is measured on the basis of the tax rules and tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. The change in deferred tax as a result of changes in tax rates is recognised in the income statement.

### Financial liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at amortised cost, corresponding to the capitalised value using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

### Financial highlights overview

The financial ratios have been calculated as follows:

Return on assets	$\text{Profit before financials} \times 100 / \text{Average assets}$
Solvency ratio	$\text{Equity at year end} \times 100 / \text{Total assets}$
Return on equity	$\text{Net profit for the year} \times 100 / \text{Average equity}$

## Financial statements 1 January - 31 December

### Income statement

	<u>Note</u>	<u>2015</u> TDKK	<u>2014</u> TDKK
<b>Gross profit</b>		<b>50,504</b>	<b>50,336</b>
Staff costs	2	-54,101	-50,052
Depreciation and write-down of property, plant and equipment		<u>-4,644</u>	<u>-4,874</u>
<b>Profit/loss before financial income and expenses</b>		<b>-8,241</b>	<b>-4,590</b>
Other financial income		39	32
Other financial expenses	3	<u>-41</u>	<u>-64</u>
<b>Profit/loss before tax</b>		<b>-8,243</b>	<b>-4,622</b>
Tax on profit/loss for the year		<u>0</u>	<u>0</u>
<b>Profit/loss for the year</b>		<b><u>-8,243</u></b>	<b><u>-4,622</u></b>
Retained earnings		<u>-8,243</u>	<u>-4,622</u>
		<b><u>-8,243</u></b>	<b><u>-4,622</u></b>

## Financial statements 1 January - 31 December

### Balance Sheet at sheet

	Note	2015 TDKK	2014 TDKK
<b>Assets</b>			
Software		891	1,190
Goodwill		9,040	12,278
<b>Intangible assets</b>	4	<u>9,931</u>	<u>13,468</u>
Other fixtures and fittings, tools and equipment		1,781	2,006
Leasehold improvements		304	487
<b>Property, plant and equipment</b>	5	<u>2,085</u>	<u>2,493</u>
Deposits		948	1,476
<b>Investments</b>		<u>948</u>	<u>1,476</u>
<b>Total non-current assets</b>		<u>12,964</u>	<u>17,437</u>
Finished goods and goods for resale		3,629	3,068
<b>Inventories</b>		<u>3,629</u>	<u>3,068</u>
Trade receivables		7,579	4,581
Receivables from group enterprises		18	1,716
Other receivables		299	118
Prepayments		1,737	1,431
<b>Receivables</b>		<u>9,633</u>	<u>7,846</u>
<b>Cash balance</b>		<u>1,570</u>	<u>1,083</u>
<b>Total current assets</b>		<u>14,832</u>	<u>11,997</u>
<b>Total assets</b>		<u>27,796</u>	<u>29,434</u>

## Financial statements 1 January - 31 December

### Balance sheet at sheet

	<u>Note</u>	<u>2015</u> TDKK	<u>2014</u> TDKK
<b>Equity and liabilities</b>			
Share capital		1,005	1,005
Retained earnings		6,011	14,254
<b>Total equity</b>	<b>6</b>	<u><u>7,016</u></u>	<u><u>15,259</u></u>
Trade payables		3,792	3,290
Payables to group enterprises		5,389	1,430
Other payables		11,599	9,455
<b>Current liabilities</b>		<u><u>20,780</u></u>	<u><u>14,175</u></u>
<b>Total debt</b>		<u><u>20,780</u></u>	<u><u>14,175</u></u>
<b>Total equity and liabilities</b>		<u><u>27,796</u></u>	<u><u>29,434</u></u>
Development in the Company's activities and financial position	1		
Contingent liabilities and other financial obligations	7		



**Financial statements 1 January - 31 December**

**Statement of changes in equity**

	<u>Share capital</u>	<u>Retained earnings</u>	<u>Total</u>
		TDKK	TDKK
Equity at 1 January 2015	1,005	14,254	15,259
Net profit/loss for the year	0	-8,243	-8,243
<b>Equity at 31 December 2015</b>	<b>1,005</b>	<b>6,011</b>	<b>7,016</b>

## Financial statements 1 January - 31 December

### Notes

#### 1 Development in the Company's activities and financial position

Loss for the year amounted to DKK 8,243 thousand, and the Company's equity amounted to positive DKK 7,016 thousand at 31 December 2015.

The Company's owners have issued a statement in which they commit to support operations for the coming year.

	<u>2015</u>	<u>2014</u>
	TDKK	TDKK
<b>2 Staff costs</b>		
Wages and salaries	49,409	45,505
Pensions	3,626	3,455
Other social security costs	1,066	1,092
	<u><b>54,101</b></u>	<u><b>50,052</b></u>
Average number of employees	<u>139</u>	<u>123</u>

Pursuant to section 98 B(3) of the Danish Financial Statements Act, remuneration of the Executive Board has not been disclosed.

#### 3 Other financial expenses

Interest expenses, group enterprises	10	33
Interest expenses, exchange losses and similar expenses	31	31
	<u><b>41</b></u>	<u><b>64</b></u>

## Financial statements 1 January - 31 December

### Notes

#### 4 Intangible assets

	Software	Goodwill
	TDKK	TDKK
Cost at 1 January 2015	2,629	32,080
Additions	140	0
Cost at 31 December 2015	<u>2,769</u>	<u>32,080</u>
Impairment losses and depreciation at 1 January 2015	1,439	19,802
Depreciation	439	3,238
Impairment losses and depreciation at 31 December 2015	<u>1,878</u>	<u>23,040</u>
<b>Carrying amount at 31 December 2015</b>	<b><u>891</u></b>	<b><u>9,040</u></b>

#### 5 Property, plant and equipment

	Other fixtures and fittings, tools and equipment	Leasehold improvements	Total
	TDKK	TDKK	TDKK
Cost at 1 January 2015	9,709	5,102	14,811
Additions	540	19	559
Cost at 31 December 2015	<u>10,249</u>	<u>5,121</u>	<u>15,370</u>
Impairment losses and depreciation at 1 January 2015	7,703	4,615	12,318
Depreciation	765	202	967
Impairment losses and depreciation at 31 December 2015	<u>8,468</u>	<u>4,817</u>	<u>13,285</u>
<b>Carrying amount at 31 December 2015</b>	<b><u>1,781</u></b>	<b><u>304</u></b>	<b><u>2,085</u></b>

## Financial statements 1 January - 31 December

### Notes

#### 6 Equity

The share capital consists of 1,005 shares of a nominal value of TDKK 1,000. No shares carry any special rights.

	2015 TDKK	2014 TDKK	2013 TDKK	2012 TDKK	2011 TDKK
Share capital at 1 January 2015	1,005	1,005	1,004	1,004	1,004
Capital increase	0	0	1	0	0
<b>Share capital at 31 December 2015</b>	<b>1,005</b>	<b>1,005</b>	<b>1,005</b>	<b>1,004</b>	<b>1,004</b>

#### 7 Contingent liabilities and other financial obligations

Rent payments concerning interminable contracts amount to 882 TDKK (2014: 1,568 TDKK)

Payments under operating leases concerning cars amount to 12,529 TDKK (2014: 5,558 TDKK)