# **Cisco Systems Danmark ApS**

Lautrupsgade 7, 7. 2100 Copenhagen

CVR no. 20456078

# Annual report for 1 August 2022 - 31 July 2023

Approved at the annual general meeting of shareholders on 19 December 2023.

Chairman:

Lisette Kuys

Lisette Kuijs

# CONTENTS

| STATEMENT BY THE BOARD OF DIRECTORS AND THE EXECUTIVE BOARD | 1     |
|---|-------|
| COMPANY   | 5-10  |
| Company details   | 5     |
| Financial highlights for the Group                          | 6-7   |
| Management review   | 8-10  |
| FINANCIAL STATEMENTS  |       |
| Income Statement  | 11    |
| Balance sheet   | 12-14 |
| Statement of changes in equity                              | 15    |
| Notes to the consolidated financial statements              | 16-26 |

Pages

#### Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today reviewed and approved the annual report of Cisco Systems Danmark ApS for the financial year 1 August 2022 - 31 July 2023.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the company financial statements give a true and fair view of the company's financial position at 31 July 2023 and of the results of the company's operations for the financial year 1 August 2022 - 31 July 2023.

Further, in our opinion, the Management's review gives a fair review of the development in the company's operations and financial matters and the results of the company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

18 December 2023 Executive Board:

Cynthia koetsier-Beerten

Cynthia Koetsier General Manager

Board of Directors:

1

Evan Barry Sloves Chairman

Graham Rae Allan Director

Jonas Edeback

Jonas Allan Edebäck Director

#### Independent Auditor's Report To the shareholder of Cisco Systems Danmark ApS

# Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 July 2023, and of the results of the Company's operations for the financial year 1 August 2022 - 31 July 2023 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Cisco Systems Danmark ApS for the financial year 1 August 2022 - 31 July 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("financial statements").

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's Responsibilities for the audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements and the IESBA code applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

# Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Independent Auditor's Report To the shareholder of Cisco Systems Danmark ApS

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

• Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

#### Independent Auditor's Report To the shareholder of Cisco Systems Danmark ApS

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 18 December 2023 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab CVR no. 33771231

Martin Lunden

Martin Lunden State Authorised Public Accountant mne32209

Christopher kowalczyk

Christopher Kowalczyk State Authorised Public Accountant mne47863

# Company

# Company details

| Name                       | Cisco Systems Danmark ApS               |
|----------------------------|---|
| Address, Postal code, City | Lautrupsgade 7,7. 2100 Copenhagen       |
| CVR no.                    | 20456078                                |
| Established                | 15 August 1997                          |
| Registered office          | Copenhagen                              |
| Financial year             | 1 August - 31 July                      |
| Website                    | www.cisco.dk                            |
| Board of Directors         | Evan Barry Sloves, Chairman             |
|                            | Graham Rae Allen                        |
|                            | Jonas Allan Edebäck                     |
| Executive Board            | Cynthia Koetsier                        |
| Auditors                   | PricewaterhouseCoopers Statsautoriseret |
|                            | Revisionspartnerselskab                 |
|                            | Strandvejen 44, 2900 Hellerup           |
| Bankers                    | SEB Merchant Banking                    |

# Financial highlights for the Group

|  | 2022/23 | 2021/22 | 2020/21 | 2019/20 | 2018/19 |
|--|---------|---------|---------|---------|---------|
|  | KDKK    | KDKK    | KDKK    | KDKK    | KDKK    |
| Key figures                                    |         |         |         |         |         |
| Gross margin                                   | 276.514 | 266.050 | 267.070 | 248.585 | 229.596 |
| Profit before net financials                   | 28.314  | 27.778  | 25.368  | 25.493  | 24.965  |
| Net financials                                 | 499     | (225)   | (135)   | (100)   | (870)   |
| Profit/loss for the year                       | 52.523  | 21.470  | 19.627  | 20.195  | 34.271  |
|  |         |         |         |         |         |
| Total assets                                   | 182.773 | 156.449 | 142.615 | 155.625 | 201.908 |
| Investment in property, plant<br>and equipment | 525     | 282     | 203     | 519     | 491     |
| Equity   | 82.619  | 47.773  | 83.865  | 64.238  | 89.043  |
|  |         |         |         |         |         |
| Financial ratios                               |         |         |         |         |         |
| Operating margin                               | 10,2 %  | 10,4 %  | 9,5 %   | 10,3 %  | 10,9 %  |
| Return on assets                               | 16,7 %  | 18,6 %  | 17,0 %  | 14,3 %  | 13,5 %  |
| Solvency ratio                                 | 45,2 %  | 19,2 %  | 58,8 %  | 41,3 %  | 44,1 %  |
| Return on equity                               | 93,2 %  | 37,7 %  | 26,5 %  | 26,3 %  | 47,7 %  |
|  |         |         |         |         |         |
|  |         |         |         |         |         |
| Average number of employees                    | 141     | 152     | 152     | 146     | 135     |

# Financial highlights for the Group (continued)

Financial ratios are calculated in accordance with the Danish Finance Society's guidelines on the calculation of financial ratios, "Recommendations and ratios".

The financial ratios stated under "Financial highlights" have been calculated as follows:

Return on assets

Profit/loss from operating activities Average assets x 100

Solvency ratio

Equity at year end x 100 Total equity and liabilities at year end

Return on equity

Profit/loss for the year after tax x 100

Average equity

#### **Management review**

#### **Business review**

The Cisco Systems Group manufactures and sells networking and communications products and provides services associated with the equipment and its use. Our products are installed in companies, public institutions, telecommunication companies, commercial businesses as well as at private individuals. Cisco Systems provides a broad line of products for transporting data, voice, and video in buildings, across campuses, and around the world.

Cisco Systems Danmark ApS provides commercial and technical sales support related to network and communication products on behalf of the parent company's activities with customers in the Danish market. Additionally, the company carries on activities in the field of public relations and marketing in Denmark on behalf of Cisco International Ltd. The Danish company resides in Copenhagen.

#### **Financial review**

The result of 2022/23 is consistent with the expected development, referring to the published Financial Statements for 2021/22.

The income statement for 2022/23 shows a profit of KDKK 52,523 against a profit of KDKK 21,470 last year, and the balance sheet at 31 July 2023 shows equity of KDKK 82,619

The Company has been merged with its subsidiaries in a vertical merger with effect from 1 August 2022.

Reference is made to section "Merger" in accounting policies.

#### Foreign branches

The company has no branches to report.

#### Intellectual capital resources

Cisco fosters an environment where all employees can innovate and thrive, full details can be obtained from corporate social responsibility site:-

https://www.cisco.com/c/en/us/about/csr/leading-conscious-culture.html

## Management review (continued)

#### **Recognition and measurement uncertainties**

The company generates income on a cost plus basis from Cisco Systems Inc. The cost plus revenue is based on sales and marketing costs and contract R&D costs plus 10%. Therefore, from the perspective of the company, the principal risks and uncertainties are integrated with the principal risks of the Cisco Systems Inc. group and are not managed separately. The principal risks and uncertainties of the Cisco Systems Inc. group, which include those of the company are disclosed in the group's annual report (10 K filling) which does not form part of this report but which is publicly available. The directors do not believe that there is a significant material exposure to liquidity risks as the company is primarily funded by equity.

#### **Research and development activities**

The company undertakes research & development work on behalf of the Cisco group, the expense is recognised as operating expense as incurred. The expense is compensated as part of the cost plus income as outlined above.

#### **External environment**

Whilst global events have had a negative impact on the Cisco group sales activities with its customers and supply chain, the impact to Cisco Systems Danmark ApS operation & profitability remains unchanged as the company is compensated on cost plus basis and funded via other group companies and a letter of financial support has been received from the ultimate parent Cisco Systems Inc.

#### **Unusual matters**

A correction has been made, regarding misstatement of the company's receivables from group entities. The misstatement arose from the merger of Acacia Communications Europe ApS where the receivable was first recorded in 2016. This has been corrected within the comparative figures and equity.

# Management review (continued)

# Outlook

Cisco's unwavering focus is to support customers in their digitization journey while driving innovation. This is done by introducing new technologies, products, and solutions.

In Cisco Systems Danmark ApS, we have welcomed several new employees while continuing to support internal growth by executing several internal rotations. The organization develops continuously and in 2022/2023, we have seen decline in our order intake across most segments and architectures mainly due to the tough compare of the prior year. Our ongoing focus and innovation around the security and IOT (Internet of Things) has sustained Denmark's place as one of the more important countries helping Cisco's overall IoT strategy.

Cisco's focus is to support our customers on their digital journeys. Our Strategy is to Securely Connect Everything to Make Anything Possible. We believe the network will help change the world and support in Cisco's purpose to Power an Inclusive Future for All. We see, as the market develops, that the network will become the platform for the fulfilment of life's potential by delivering applications and services to our customers and by enabling greater productivity, extending the workforce to include more remote areas, supporting new business models, and expanding sports and entertainment experiences. With the Internet of Things (people, devices, sensors, and data connected to the Internet) and the increased use of Al and Generative AI, Cisco foresees that the propensity to invest will increase even further as technology can increase the digitalization in Denmark. Cisco continues to have very strong portfolio seen from a product, geographic and customer perspective.

# **Operating risk**

Cisco Systems Danmark ApS is a wholly owned subsidiary of Cisco Systems Inc. group and has in place a financial letter of support that guarantees continued financial support for one year from the date of these financial statements.

The company is compensated for its operating expenses by way of cost plus income from Cisco Systems Inc. the ultimate parent and funded each month for its operating cash requirements.

Financial management of Cisco Systems Danmark ApS is managed as part of the wider group and not by individual entity and reference to any forward looking statements should be referred to at our investor relations site at www.cisco.com where the group SEC fillings may be obtained.

#### **Financial outlook**

Cisco Systems Danmark ApS expected result for the current year 2023/24 is anticipated to be in line with prior year results.

## Income statement

|   |      | 2022/23   | 2021/22   |
|---|------|-----------|-----------|
|   | Note |           |           |
| KDKK  |      |           |           |
| Gross margin  |      | 276.514   | 266.050   |
| Staff costs   | 2    | (247.948) | (237.596) |
| Amortisation/depreciation and impairment of intangible assets and property, plant and equipment | 3    | (252)     | (676)     |
| Profit before net financials  |      | 28.314    | 27.778    |
| Income from investments in group entities   | 4    | 38.786    | 0         |
| Finance expenses  | 5    | 499       | (225)     |
| Profit before tax   |      | 67.599    | 27.553    |
| Tax for the year  | 6    | (15.076)  | (6.083)   |
| Profit for the year   |      | 52.523    | 21.470    |
|   |      |           |           |

Cisco Systems Danmark ApS

# **Balance sheet**

|  |      | July 2023 | July 2022 |
|--|------|-----------|-----------|
|  | Note |           |           |
| KDKK                                       |      |           |           |
| ASSETS                                     |      |           |           |
| Non-current assets                         |      |           |           |
| Property, plant and equipment              |      |           |           |
| Fixtures and fittings, tools and equipment |      | 568       | 295       |
|  | 7    | 568       | 295       |
| Investments                                |      |           |           |
| Other securities and investments           | 8    | 4.811     | 4.811     |
| Other receivables                          | 9    | 2.511     | 2.379     |
|  |      | 7.322     | 7.190     |
| Total non-current assets                   |      | 7.890     | 7.485     |
| Receivables                                |      |           |           |
| Receivables from group entities            |      | 127.309   | 113.404   |
| Deferred tax assets                        | 10   | 200       | 267       |
| Other receivables                          |      | 0         | 6         |
|  |      | 127.509   | 113.677   |
| Cash at bank and in hand                   |      | 47.374    | 35.287    |
| Total current assets                       |      | 174.883   | 148.964   |
| TOTAL ASSETS                               |      | 182.773   | 156.449   |

# Balance sheet (continued)

|                                 | July 202 | 3 July 2022 |
|---------------------------------|----------|-------------|
| No                              | te       |             |
| КДКК                            |          |             |
| Equity and liabilities          |          |             |
| Equity                          |          |             |
| Share capital                   | 5        | 500 500     |
| Retained earnings               | 82.1     | 29.595      |
| Equity holders' share of equity | 82.6     | 30.095      |
| Total equity                    | 82.6     | 30.095      |
|                                 |          |             |
| Current liabilities             |          |             |
| Trade payables                  | 1.3      | 300 1.764   |
| Payables to group entities      | 10.0     | 60.438      |
| Income tax                      | 8.1      | 4.719       |
| Other payables                  | 80.5     | 597 59.433  |
| Total current liabilities       | 100.1    | 126.354     |
| Total liabilities               | 100.1    | 154 126.354 |
| Total equity and liabilities    | 182.7    | 73 156.449  |

# Balance sheet (continued)

<u>Note</u>

- 1 Accounting policies 11 Contractual obligations and contingencies, etc

12 Collateral

- 13 Related partiy transactions
- 14 Events after balance sheet date
- 15 Appropriation of profit

# Statement of changes in equity

#### 2022/23

|   | Note | Share Capital | Retained<br>earnings | Total    |
|---|------|---------------|----------------------|----------|
|   |      | KDKK          | KDKK                 | KDKK     |
| Equity at 1 August 2022                                 |      | 500           | 44.835               | 45.335   |
| Changes of equity through changes in accounting policie | S    | 0             | 2.438                | 2.438    |
| Correction of misstatement                              |      | 0             | (17.677)             | (17.677) |
| Adjusted equity at 1 August 2022                        |      | 500           | 29.596               | 30.096   |
| Profit for the year                                     | 15   | 0             | 52.523               | 52.523   |
| Equity at 31 July 2023                                  |      | 500           | 82.119               | 82.619   |

The share capital consists of 500 shares of a nominal value of DKK 1,000. No shares carry any special rights. No changes has occurred on the share capital since the foundation.

Adjusted equity 1 August 2022 due to transfer of reserve for net revaluation of investment assets by merger.

## Notes to the consolidated financial statements

#### 1. Accounting policies

Cisco Systems Danmark ApS' annual report for 2022/23 has been prepared in accordance with the provisions, which apply to medium-sized reporting class C entities under the Danish Financial Statements Act.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

The financial statements are presented in Danish Kroner (KDKK).

#### Merger

With effect from 1 August 2022, Cisco Systems Denmark ApS merged with its subsidiaries as follows in a vertical merger in order to simplify the group structure:

CVR no.: 32570127 Acacia Communications Europe ApS

The companies that merged used the aggregation method.

The correction of misstatement in the financial statement of 2022/23 is a misstatement of the company's receivables from group entities and the company's equity. Previous year the receivable was overstated with KDKK 17,678. This is corrected within the equity's comparative figures and shown in the Statement of changes in equity.

#### Omission of a cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act, no cash flow statement is prepared. The entity's cash flows are part of the consolidated cash flow for the parent company, Cisco Systems Inc. USA.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

#### 1. Accounting policies (continued)

## Leases

Leases that do not transfer substantially all the risks and rewards incident to the ownership to the Company are classified as operating leases. Payments relating to operating leases and any other rent agreements are recognised in the income statement over the term of the lease. The Company's aggregate liabilities relating to operating leases and other rent agreements are disclosed under "Contingent liabilities".

#### Income statement

#### Revenue

Revenue from the sale of service to Cisco Systems Inc. is recognized in the income statement when they are rendered. Revenue is recognized exclusive of VAT and net of discounts relating to sales.

#### **Gross margin**

The items revenue, other external expenses and other operating income have been aggregated into one item in the income statement called gross margin in accordance with section 32 of the Danish Financial Statements Act.

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

#### Depreciation

The item comprises depreciation of property, plant and equipment.

The basis of depreciation, which is calculated as cost less any residual value, which is re-evaluated on an annual basis, is depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

| Other fixtures and fittings, tools and equipment | 1-5 years |
|--|-----------|
| Leasehold improvements                           | 1-5 years |

## Income from investments in group entities

Dividend income from investments in group entities is recognised in the income statements at the amount that concern the financial year.

#### 1. Accounting policies (continued)

#### Other operating income and expense

Other operating income and expense comprise items of a secondary nature to the main activities of the company, including gains and losses on the sale of intangible assets and property, plant and equipment.

## Financial income and expenses

Financial income and expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

#### Тах

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The Company and its Danish group entities are jointly taxed. The Danish income tax charge is allocated between profit making and loss making Danish entities in proportion to their taxable income).

The company is jointly taxed with Cisco Technology Denmark ApS.

Jointly taxed entities entitled to a tax refund are reimbursed by the management company based on the rates applicable to interest allowances, and jointly taxed entities which have paid too little tax pay a surcharge according to the rates applicable to interest surcharges to the management company.

#### **Balance sheet**

#### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

#### Investments in subsidiaries

Investments in subsidiaries and associates are measured at cost. Dividends received that exceed the accumulated earnings in the subsidiary or the associate during the period of ownership are treated as a reduction in the cost of acquisition.

#### Other securities and investments

Other securities and investments are measured at fair value if the other securities and investments are listed. The fair value is made up at the market value at the balance sheet date. Unlisted other securities and investments are measured at cost.

## 1. Accounting policies (continued)

#### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are assessed for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the country of domicile and credit ratings of the debtors in accordance with the Group's credit risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the net present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

#### Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

# Equity

#### Dividend

Dividend proposed for the year is recognised as a liability at the date when they are adopted at the annual general meeting (declaration date). Dividend expected to be distributed for the year is disclosed as a separate item under equity.

#### 1. Accounting policies (continued)

#### Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

#### **Trade payables**

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

#### 2. Staff costs

|                                       | 2022/23 | 2021/22 |
|---------------------------------------|---------|---------|
| KDKK                                  |         |         |
| Wages and salaries                    | 230.867 | 219.353 |
| Pensions                              | 16.540  | 17.350  |
| Other social security costs           | 541     | 893     |
|                                       | 247.948 | 237.596 |
| Average number of full-time employees | 141     | 152     |

Management and other employees are included in Cisco Systems Inc's share based compensation program. Warrants are granted with a vesting period of 3 years. There are performance conditions in connection with the program, all expenses are recognized in the income statement of the ultimate parent, and not in Cisco Systems Denmark ApS.

By reference to section 98b(3), (ii), of the Danish Financial Statements Act, remuneration to Management is not disclosed for 2022/23.

# Cisco Systems Danmark ApS

# Notes to the consolidated financial statements (continued)

# 3. Depreciation of property, plant and equipment

|   | 2022/23                                   | 2021/22                                    |
|---|---|--|
| KDKK  |   |  |
| Amortisation, depreciation and impairment losses  |   |  |
| Property, plant and equipment   | 252                                       | 676  |
|   | 252                                       | 676  |
|   |   |  |
| 4. Income from investments in group entities  |   |  |
|   | July 2023                                 | July 2022                                  |
| DKK'000   |   |  |
| Dividends from group entities   | 38.786                                    | 0  |
|   | 38.786                                    | 0  |
|   |   |  |
| 5. Financial expenses   |   |  |
| ·   |   |  |
|   | 2022/23                                   | 2021/22                                    |
| КДКК  | 2022/23                                   | 2021/22                                    |
|   | 2022/23                                   | 2021/22                                    |
| KDKK  |   |  |
| <b>KDKK</b><br>Exchange adjustments   | (566)                                     | (66)                                       |
| <b>KDKK</b><br>Exchange adjustments   | (566)<br>1.065                            | (66)<br>(159)                              |
| <b>KDKK</b><br>Exchange adjustments   | (566)<br>1.065                            | (66)<br>(159)                              |
| <b>KDKK</b><br>Exchange adjustments<br>Other finance expenses   | (566)<br>1.065                            | (66)<br>(159)                              |
| <b>KDKK</b><br>Exchange adjustments<br>Other finance expenses   | (566)<br>1.065<br>499                     | (66)<br>(159)<br>(225)                     |
| KDKK<br>Exchange adjustments<br>Other finance expenses<br>6. Tax for the year                                     | (566)<br>1.065<br>499                     | (66)<br>(159)<br>(225)                     |
| KDKK<br>Exchange adjustments<br>Other finance expenses<br>6. Tax for the year<br>KDKK                             | (566)<br>1.065<br>499<br>2022/23          | (66)<br>(159)<br>(225)<br>2021/22          |
| KDKK   Exchange adjustments   Other finance expenses   6. Tax for the year KDKK Estimated tax charge for the year | (566)<br>1.065<br>499<br>2022/23<br>6.319 | (66)<br>(159)<br>(225)<br>2021/22<br>6.033 |

# 7. Property, plant and equipment

# KDKK

|   | Fixtures and fittings, plant |           |               |
|---|------------------------------|-----------|---------------|
|   | and                          | Leasehold |               |
|   | equipment in<br>KDKK         | NDKK      | Total<br>KDKK |
| Cost at 1 August 2022                               | 16.032                       | 19.045    | 35.077        |
| Additions   | 525                          | 0         | 525           |
| Disposals   | (178)                        | 0         | (178)         |
| Cost at 31 July 2023                                | 16.379                       | 19.045    | 35.424        |
| Depreciation and impairment losses at 1 August 2022 | 15.737                       | 19.045    | 34.782        |
| Depreciation  | 252                          | 0         | 252           |
| Disposals   | (178)                        | 0         | (178)         |
| Depreciation and impairment losses at 31 July 2023  | 15.811                       | 19.045    | 34.856        |
| Carrying amount at 31 July 2023                     | 568                          | 0         | 568           |

# Cisco Systems Danmark ApS

# Notes to the consolidated financial statements (continued)

# 8. Other securities and investments

|                                    | July 2023 | July 2022 |
|------------------------------------|-----------|-----------|
| KDKK                               |           |           |
| Cost at 1 August 2022              | 4.811     | 4.630     |
| Costs at 31 July 2023              | 4.811     | 4.630     |
| Value adjustments at 1 August 2022 | 0         | 181       |
| Value adjustments at 31 July 2023  | 0         | 181       |
| Carrying amount at 2022/23         | 4.811     | 4.811     |

Minority investment of 1.37% in Cisco Systems (India) Private Limited.

# 9. Other receivables

|                       | July 2023 | July 2022 |  |
|-----------------------|-----------|-----------|--|
| KDKK                  |           |           |  |
| Cost at 1 August 2022 | 2.379     | 2.242     |  |
| Additions (disposal)  | 132       | 137       |  |
| Cost at 31 July 2023  | 2.511     | 2.379     |  |

# 10. Deferred tax

The deferred tax assets are estimated to be utilized in the forthcoming 1-3 years. Deferred tax assets are specified as follows:

|                               | July 2023 | July 2022 |
|-------------------------------|-----------|-----------|
| KDKK                          |           |           |
| Tangible assets               | 240       | 306       |
| Investments in group entities | (40)      | (39)      |
|                               | 200       | 267       |

# 11. Contractual obligations and contingencies, etc.

# 11.1 Other financial obligations

Other rent and lease liabilities:

|                            | July 2023 | July 2022 |
|----------------------------|-----------|-----------|
|                            | KDKK      | KDKK      |
| Rent and lease liabilities | 11,902    | 11,148    |

Rent and lease liabilities include the following:

- Interminable rent agreements totalling KDKK 7,183 (2021/22: KDKK 7,406).

- Operating leases for cars, totalling KDKK 4,719 (2021/21: KDKK 3,742).

# 11.2 Other contingent liabilities

The Danish group companies are jointly and severally liable for tax on the Group's jointly taxed income for the income year 2022/23.

# 12. Collateral

The Company has not provided any security or other collateral in assets at 31 July 2023.

## 13 Related party transactions

|  | July 2023 | July 2022 |
|--|-----------|-----------|
| KDKK   |           |           |
|  |           |           |
| By business area                                   |           |           |
| Technical sales support & marketing services & R&D | 318.557   | 306.816   |
| Payables to group companies                        | (10.094)  | (60.438)  |
| Accounts receivable                                | 127.309   | 113.404   |
| Total  | 435.772   | 359.782   |
|  |           |           |

The company solely discloses related party transactions that have not been carried out on an arm's s length basis, cf. section 98c(7) of the danish financial statement act.

All transactions have been carried out on an arm's length basis.

Cisco Systems Inc. is the ultimate parent company controlling interest in the Company.

The address of Cisco Systems Inc. is: 170 West Tasman Drive San Jose California USA 95134-1706

www.cisco.com.

The company is included in the Group Annual Report of the ultimate parent company:

Cisco Systems Inc.

Place of registered office: 170 West Tasman Drive San Jose California USA 95134-1706

www.cisco.com.

The Group Annual Report of Cisco Systems Inc. may be obtained at the following address: 170 West Tasman Drive San Jose California USA 95134-1706

www.cisco.com.

#### 14. Events after the balance sheet date

No events materially affecting the Company's financial position have occurred subsequent to the financial year end.

### 15. Appropriation of profit

|                               | July 2023 | July 2022 |
|-------------------------------|-----------|-----------|
| KDKK                          |           |           |
| Proposed profit appropriation |           |           |
| Retained earnings             | 52.523    | 21.470    |
|                               | 52.523    | 21.470    |
|                               |           |           |