

# **ALBATROS TRAVEL A/S**

# **ANNUAL REPORT 2022**

Tøndergade 16

DK-1752 Copenhagen Denmark

CVR-no: 20 34 27 81

Approved at the Annual General Meeting April 21, 2023

Martin Berg Hansen Chairman of the Meeting

# Albatros Travel A/S

# CONTENTS

	Page
Company Information	3
Management's Statement	4
Independent Auditor's Report	5-6
Financial Highlights	7
Management's Review	8-9
Accounting Policies	10-15
Income Statement 1 January - 31 December 2022	16
Balance Sheet at 31 December 2022	17-18
Statement of Changes in Equity	19
Cash Flow Statement 1 January - 31 December 2022	20
Notes to the Financial Statements	21-25

### COMPANY INFORMATION

### Company

Albatros Travel A/S Tøndergade 16 DK-1752 Copenhagen Denmark

CVR-No.: 20 34 27 81

Financial Year: 1 January - 31 December (26. financial year)

Registered Municipality: Copenhagen

Internet: www.albatros.dk Email: info@albatros.dk

- Member of Danmarks Rejsebureau Forening (Association of Danish Travel Agents and Tour Operators) Membership no: A003
- Member of Rejsegarantifonden (The Travel Guarantee Fund) Membership no: 676
- Member of Rejsearrangører i Danmark (The Association of Tour Operators in Denmark)

### Management

Berit Laugesen Willumsgaard, CEO Martin Berg Hansen, CFO Rasmus Willumsgaard, CIO Jens Højer Rasmussen, COO

### **Board of Directors**

Søren Rasmussen, Chairman Ole Bødtcher-Hansen Berit Laugesen Willumsgaard Cæcilie Højer Willumsgaard

### **Auditor**

RevisionsFirmaet Edelbo Statsautoriseret Revisionspartnerselskab "Kogtvedlund" Kogtvedparken 17 DK-5700 Svendborg

RevisionsFirmaet Edelbo & Lund-Larsen Statsautoriseret Revisionspartnerselskab Frederiksholms Kanal 2 DK-1220 Copenhagen

### **Bank**

Danske Bank Finanscenter Storkøbenhavn Hovedvejen 107 DK-2600 Glostrup

Nykredit Bank Under Krystallen 1 DK-1780 Copenhagen

# **MANAGEMENT'S STATEMENT**

The Management and the Board of Directors have today discussed and approved the Annual Report of Albatros Travel A/S for the financial year 1 January - 31 December 2022.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statement gives a true and fair view of the Company's financial position at 31 December 2022 and of the results of the Company's operations and cash flows for the financial year 1 January - 31 December 2022.

In our opinion, the Management's Review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend that the Annual Report is approved at the Annual General Meeting.

Copenhagen, April 21, 2023	
Management:	
Berit Laugesen Willumsgaard, CEO	Martin Berg Hansen, CFO
Rasmus Willumsgaard, CIO	Jens Højer Rasmussen, COO
	¥
Board of Directors:	

Ole Bødtcher-Hansen

Berit Laugesen Willumsgaard

Cæcilie Højer Willumsgaard

### INDEPENDENT AUDITOR'S REPORT

### To the Shareholders of Albatros Travel A/S

### Opinion

We have audited the Financial Statements of Albatros Travel A/S for the financial year 1 January - 31 December 2022, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, as well as statement of cash flows. The Financial Statements are prepared under the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2022, and of the results of the Company operations as well as the cash flows for the financial year 1 January - 31 December 2022 in accordance with the Danish Financial Statements Act.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

### INDEPENDENT AUDITOR'S REPORT

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Consolidated Financial Statements and the Parent Company Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Consolidated Financial Statements and the Parent Company Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Acts. We did not identify any material misstatement of Management's Review.

Copenhagen, April 21, 2023

RevisionsFirmaet Edelbo Statsautoriseret Revisionspartnerselskab CVR-no. 35 48 61 78

Jan Ole Edelbo State Authorised Public Accountant mne4404 RevisionsFirmaet Edelbo & Lund-Larsen Statsautoriseret Revisionspartnerselskab CVR-no. 32 32 72 49

Stig Holm Mogensfeldt
State Authorised Public Accountant

mne30329

# **FINANCIAL HIGHLIGHTS**

Over a 5-year period, the company's development can be described by the following financial highlights:

Key figures in t.DKK

	2022	2021	2020	2019	2018
Income Statement	.(				
Revenue	500.231	148.384	24.767	786.610	814.110
EBITDA	22.500	-10.591	-10.591	24.530	42.831
EBIT	20.587	-12.807	-45.320	22.690	40.368
Financial income and expenses	-17.128	4.813	-2.139	14.634	4.820
Profit before tax	2.081	-8.037	-48.253	37.335	45.188
Net profit for the year	1.357	-6.236	-39.876	29.083	34.611
Balance Sheet					
Non-current assets	5.917	8.526	9.524	11.565	9.964
Current assets	368.570	309.676	271.145	358.165	379.421
Total assets	374.487	318.202	280.669	369.730	389.385
Share capital	1.000	1.000	1.000	1.000	1.000
Equity	35.061	34.972	39.405	84.434	89.212
Provisions	8.341	4.392	1.981	9.322	9.362
Non-current liabilities	82.454	106.574	125.261	2.407	0
Current liabilities	248.630	172.265	114.022	273.567	290.812
Cash flows					
Cash flows from:					
- Operating profit	47.686	52.588	-199.870	72.540	-4.678
- Investing activities in tangible assets	-50	0	-198	-100	-155
- Financing activities	-24.119	-18.688	122.854	-32.593	-45.000
Changes for the period in cash and					
bank overdrafts	23.517	33.901	-77.214	39.847	-49.833
Number of employees	84	75	135	155	148
Financial ratios (in %)					
Operating margin	4,1%	-8,6%	-183,0%	2,9%	5,0%
Return on assets	5,9%	-4,3%	-13,9%	6,0%	9,8%
Cash-to-current-liabilities ratio	148,2%	179,8%	237,8%	130,9%	130,5%
Equity ratio	9,4%	11,0%	14,0%	22,8%	22,9%
Yield of equity	3,9%	-16,8%	-64,4%	33,5%	39,0%

The financial ratios have been prepared in accordance with the Danish Finance Society and CFA Society Denmark's Recommendations and Ratios.

### MANAGEMENT'S REVIEW

### Main activity

Albatros Travel A/S operates as a travel agency providing mainly group travels in Denmark, Norway, Sweden, Finland and Poland. The Company operates out of its office in Copenhagen and through branch offices in Warsaw and Katowice.

### Development in the Company's activities

In 2022, the revenue of the Company is 500.231 t.DKK with a profit before tax of 2.081 t.DKK and an Equity as per 31. December 2022 of 35.061 t.DKK. This is to be compared to a revenue of 148.384 t.DKK, a net loss before tax of -8.037 t.DKK and an Equity of 34.972 t.DKK last year.

### Financial review

In the Annual Report for 2021, a result before tax in the level of 20.000 – 25.000 t.DKK was expected for 2022. This result was not achieved mainly due to non-materialized losses on the Company's Securities.

The result of the first quarter of 2022 was negatively impacted by the fact that travels to several overseas destinations, especially Japan, had to be cancelled. Bookings and revenue was satisfactory the remaining part of the year, and the Company has realized a positive result on the core business in 2022 with a materialized EBITDA of 22.500 t.DKK.

Non-materialized losses on the Company's securities amounted to -17.231 t.DKK in 2022, mainly due to a decline in the value of corporate bonds - which will be regained as the bonds expire.

The result of the core business in 2022 (EBITDA) is considered satisfactory, especially when 2022 was the first year with a more normalized operation after Covid, and the EBITDA result is in line with Management's expectations for the year. The result before tax, however, is considered non-satisfactory, but is under the influence of non-materialized losses on the Company's Securities – which is expected to be regained the following years as corporate bonds expire.

### Special risks

### Market risks

Albatros Travel A/S mainly operates in the Nordic travel market, which is, like other markets, sensitive to threats of war, terrorism, pandemics and similar instability in destination countries.

### **Currency risks**

Fluctuations in currencies can have both a negative and positive effect on the operation activity of the Company, as both the majority of income and cost – and thus also receivables and debt – is recognized in other currencies than DKK. The company is especially exposed to fluctuations in NOK, SEK, USD and PLN with derived impact on the result, cashflow and equity.

The main goal for handling of currency risk is to minimize the negative impact of currency fluctuations on the result and cash flow.

The company has a policy for the control of currency risk. Hedging is mainly done via forward transactions on expected incoming and outgoing cashflow covering the coming 12-24 months.

### Outlook

Management expects a positive result before tax between 35.000 – 40.000 t.DKK for 2023. It is expected that the increased activity on European destinations in 2022 will continue in 2023, while the revenue from travels to overseas destinations is anticipated to grow, but still not to the levels as before Covid. The war in Ukraine and the increase in the USD rate are the main reasons for overseas travels not being expected to reach the levels before Covid.

### **Knowledge resources**

The success of the Company is based on the skills and qualifications of the employees - and being able to attract and hold on to them. Therefore, one of the strategic aims for the management is to secure competent and satisfied employees through education, possibilities for promotion, attractive salaries and high employee satisfaction.

The Company aspires to provide the same opportunities to all employees, regardless of gender, nationality, appearance or age - in order to get the best suitable employee for each position in the Company.

### MANAGEMENT'S REVIEW

### Social responsibility

For many years, the Company has been focusing on sustainable tourism and has increased the effort in this area in recent years. Focus on the Company's overall social responsibility (CSR) includes all processes in the Company and contains clear objectives and continuous follow-up. The Company has chosen to join the United Nations' principles of sustainability, and prepared a progress report for the UN in June 2019. This report is available on the home page www.unglobalcompact.org.

For more information on the overall CSR performance, please visit: www.albatros-travel.dk/ansvarlighed.

### Gender in Management

The Company strives to give female and male employees, regardless of nationality, age or appearance, equal conditions and opportunities for development, as the aim is to have the best-qualified employees in each individual position.

As per December 31, 2022 both genders are represented in the Company's Board of Directors and Management. The target is to have a Board of Directors and Management composed on the basis of merit, regardless of gender, nationality, appearance or age. It is, however, the aim to have each gender represented in both Board of Directors and Management with at least two persons by 2030.

The ambitions has been backed up by different initiatives such as talent programmes, mentorship etc. As a result of our initiatives, the distribution by gender in management positions has changed to be more equal over the years, although there has been no change from 2021 to 2022.

The Board of Directors' distribution by gender comply with the Danish Business Authority's Guidance from March 2016 on 'Objectives and policies for the gender composition of management and reporting hereof' and in particular the clarification as to what is meant by equal distribution by gender across a variety of boards of different sizes. Therefore, the Board of Directors is under no obligation, according to the Danish Companies Act, to set up a new objective for its distribution by gender.

### Data ethics policy

It is the overall policy on data privacy and data ethics to comply with all requirements in national and international data protection regulations, hereunder, but not limited to, the General Data Protection Regulation (GDPR), at all times. Furthermore, it is the policy always to strive to collect and use data and the available technology in accordance with our values, and finally, to ensure that it is secure and it is transparent to our customers, employees, and other relevant stakeholders which data we collect.

### **Shareholder Information**

Albatros Travel A/S has the following registered shareholders subject to the Companies Act, Paragraph 55:

- Albatros Holding ApS, Tøndergade 16, DK-1752 Copenhagen (CVR 21396273)
- RASWI Holding ApS, Landsebakken 8, DK-2840 Holte (CVR 33059299)
- CÆWI Holding ApS, Søllerødgårdsvej 16A, DK-2840 Holte (CVR 33059329)

### **ACCOUNTING POLICIES**

The Annual Report of Albatros Travel A/S has been prepared in accordance with the provisions of the Danish Financial Statements Act for large companies in accounting class C.

The accounting policies used are consistent with those of last year.

By the imperatives of competition and according to section 96 (1) of the Danish Financial Statements Act, segment information has been omitted.

Pursuant to section 96 (3) of the Danish Financial Statements Act, the fee for the auditor elected by the general meeting is not disclosed, as this information is included in the consolidated financial statements of Albatros Holding ApS, Tøndergade 16, DK-1752 Copenhagen (CVR 21396273).

According to section 112 (1) of the Danish Financial Statements Act, no Consolidated Financial Statement has been made. The Company is part of the Consolidated Financial Statement of Albatros Holding ApS.

### General information regarding recognition and measurement

Income is recognised in the income statement as incurred including value adjustments of financial assets and liabilities, which are measured at fair value or amortized cost. Furthermore, costs paid to achieve revenue for the year are recognized including depreciation, impairment loss and provisions.

Transactions in foreign currencies are converted at initial recognition at the exchange rate of the transaction day. Debtors, debts and other monetary items in foreign currency, which have not been recognised on the balance sheet day, will be converted at the rate on the balance sheet day. Differences in exchange rates arising between the exchange rate on the transaction date and the date of payment are recognised in the income statement as financial accounts.

Assets are recognized in the balance sheet when it is probable that future economic benefits will flow to the company and the asset can be measured in a reliable manner.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortized cost including the recognition of a constant effective interest during the term. Amortized cost is calculated as original cost less any instalments as well as extra payments/deductions of the accumulated amortization of the difference between cost and nominal amount.

In regards to recognition and measurement, predictable losses and risks that arise before the annual report and that confirm or invalidate matters existing on the balance sheet day are taken into account.

### Conversion of foreign currencies

Transactions in foreign currencies during the year are converted at periodically regulated standard exchange rates or average exchange rates.

Balances that are payable in foreign currency are converted at the exchange rates as per the official exchange rates on the balance sheet date.

### **Derivative Financial Instruments**

Derivative financial instruments are initially recognized in the balance sheet at cost and subsequently at fair value. Positive and negative fair values of derivative financial instruments are recognised in other receivables or other liabilities.

Change in fair value of derivative financial instruments that qualifies as hedges of the fair value of a recognized asset or liability is recognized in the income statement together with changes in the fair value of the hedged asset or hedged liability.

### **ACCOUNTING POLICIES**

Change in fair value of derivative financial instruments that qualifies as hedges of future assets and liabilities is recognized in other debts, other liabilities and in equity. Should the future transaction result in recognition of assets or liabilities, amounts previously recognized in equity are transferred to the asset or liability at cost. (Should the future transaction result in income or costs, amounts previously recognized in equity, are recognised in the income statement in the period in which the hedged item affects the result.). For derivative financial instruments that do not qualify as hedging instruments, changes in fair value are recognised in the income statement.

### **INCOME STATEMENT**

### Revenue

Revenue includes invoiced sales of departed tours recognised in the income statement. If transfer of risk has taken place according to the Company's General Conditions and if the income can be assessed reliably and is expected to be received.

Revenue is measured at fair value of the agreed payment excluding VAT and duties collected on behalf of third parties. Discounts granted are recognised in the revenue.

### **Direct expenses**

Direct expenses include purchase of tickets as well as other direct expenses related to revenue.

### **External expenses**

External costs include sales, administration, property, development and lease costs.

### **Employee expenses**

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

### Financial income and expenses

Financial income and expenses include interest, capital gains and losses on securities, payables and transactions in foreign currencies, amortization of financial assets and liabilities as well as surcharges and allowances under the on-account tax scheme etc.

Realized and unrealized exchange rate adjustments are included in the income statement under financial income or expenses.

Realized and unrealized market value adjustments from securities are recognized in the income statement under financial income or expenses.

### Investments in subsidiaries

The income statement includes the proportionate share of the subsidiaries' net profit after full elimination of intercompany profit/loss.

# Tax on profit for the year

Income tax expenses include current tax on the expected taxable income and the adjustment of deferred tax for the year less the amount of net tax related to equity. Current and deferred tax relating to equity is recognised directly in equity. The Company and the Danish subsidiaries are jointly taxed. The Danish corporation tax is divided between profitable and loss-making Danish companies in proportion to their taxable income (full allocation).

Other taxes consist of taxes and duties in the year that are independent of the Company's operations. The company is jointly taxed with the parent company Albatros Holding ApS. Corporation tax is refunded amongst the companies.

Albatros Travel A/S 12

### **ACCOUNTING POLICIES**

### **BALANCE SHEET**

The balance is set in the account form.

### **ASSETS**

### Intangible and tangible assets:

Intangible and tangible assets are stated at cost less accumulated depreciation. The assets are depreciated/amortized over their estimated useful life.

Software	3 years	33% as annual depreciation rate, no scrap value
Leasehold improvements	10-20 years	5-10% as annual depreciation rate, no scrap value
Motor vehicles	5 years	20% as annual depreciation rate, no scrap value
Other fixtures and fittings	3 years	33% as annual depreciation rate, no scrap value

Small acquisitions are recognised in the income statement under external costs.

Profit/loss on sale or disposal is included in the income statement under depreciation and amortization.

Intangible and tangible assets are measured at cost less accumulated amortization or at recoverable amount, whichever is lower.

Depreciation period and scrap value are reviewed annually.

The carrying amount of intangible as well as tangible fixed assets is assessed annually for indication of impairment in addition to what is expressed in connection with the depreciation.

If indications of impairment exist, an impairment test of each individual asset as well as group of assets is carried out. Write-down to the recoverable amount is carried out if this is lower than the carrying amount.

### Leases

Leases of fixed assets where the Company has all the risks and rewards of ownership (finance leases) are initially recognized in the balance sheet at the lowest fair value of the leased asset and the present value of future lease payments.

When calculating the present value, the lease's internal rate of return or alternatively the Company's interest rate is used as discount rate. Financially leased assets are hereafter treated as the Company's other assets.

The capitalised remaining lease liability is recognised in the balance sheet as a liability, and the interest portion is recognized over the lease term in the income statement.

All other leases are operating leases. Payments made regarding operating leases and other leases are recognised in the income statement over the lease term. The Company's total liability relating to operating leases and rental agreements are recognised under contingent liabilities etc.

### Investments in subsidiaries

Investments in subsidiaries are recognized in the balance sheet at the proportionate share of the net asset value calculated in accordance with the parent company's accounting policies minus or plus unrealized intercompany gains and losses and less any residual value of positive or negative goodwill calculated using the acquisition method.

Subsidiaries with a negative equity value are recognised at DKK 0, and any receivables from these enterprises are written down by the parent company's share of the negative equity if it is deemed irrecoverable. If the negative net asset value exceeds receivables, the balance is recognised under provisions if the parent company has a legal or constructive obligation to cover the subsidiary's deficit.

### **ACCOUNTING POLICIES**

Net revaluation of investments in subsidiaries are transferred in equity to reserves for net revaluation under the equity method of accounting to the extent the amount exceeds cost less depreciation and write-down of goodwill.

Newly acquired or established companies are recognised in the financial statement from the acquisition date. Enterprises disposed of are recognised until the date of disposal.

Gains or losses on disposal of subsidiaries are calculated as the difference between the sales price and the carrying value of net assets at the time of sale including not written-down goodwill and expected costs of sale or disposal. Gains and losses are recognised in the income statement under financial items.

Subsidiaries are acquired using the acquisition method, after which the assets and liabilities of the newly acquired companies are measured at fair value on the acquisition date. The tax effect of any reassessments is taken into account.

### Stock inventory

Stock inventory is measured at cost using the FIFO method. Where the net realisable value is lower than the cost, stock inventory is recognised at this lower value.

The cost of goods for resale comprises the purchase price plus delivery costs.

The net realisable value of stocks is calculated as the selling price less expenses incurred to effect the sale. The net realizable value is determined taking into account marketability, obsolescence and expected selling price movements.

### Securities

Securities are measured at the rate at the balance sheet date.

### Receivables

Receivables are measured at amortised cost, which usually corresponds to nominal value. Provisions are made for anticipated losses on realization.

### **Prepayments**

Prepayments recognised in assets comprise costs incurred concerning subsequent financial years.

### LIABILITIES

### Equity

The expected dividend payment for the year is shown as a separate item under equity. Dividends are recognized as a liability at the time of adoption at the general meeting.

### **Provisions**

### Deferred tax

Deferred tax and the year's adjustment thereof is measured using the balance sheet liability method as the tax value of all temporary differences between accounting and tax values of assets and liabilities.

Deferred tax assets including the tax value of deferrable tax loss are recognized at the value at which they are expected to be utilized, either by elimination in tax on future earnings or against deferred tax liabilities of companies within the same legal tax entity and jurisdiction.

Deferred tax is measured on the basis of the tax rules and tax rates at the balance sheet date that will be applicable when the deferred tax is expected to crystallize as current tax.

### **ACCOUNTING POLICIES**

### Other provisions

Other provisions include expected costs for warranties, termination of activity, restructuring etc. Provisions are recognized when the Company at the balance sheet date has a legal or constructive obligation and it is probable that settlement will require an outflow of financial resources.

Provisions that are expected to be settled later than one year from the balance sheet date are measured at the present value of the expected payments. Other provisions are measured at net realisable value.

### **Financial liabilities**

Financial liabilities are recognised initially at the proceeds received, net of transaction costs incurred. In subsequent periods, financial liabilities are measured at amortized cost equal to the capitalized value using the redemption yield, so the difference between the proceeds and the nominal value is recognized in the income statement over the loan period.

Financial liabilities also include the capitalized residual obligation on finance leases.

Other liabilities are measured at net realizable value.

### Other payables and accruals

Other payables and accruals include provisions of expected costs for selling tours with departure before the balance sheet date, as well as employee tax and liabilities.

### **CASH FLOW STATEMENT**

The cash flow statement shows the Company's cash flows for the year divided into operating assets, investment and financing activities for the year, the change in liquid funds and the Company's liquid funds at the beginning and end of the year.

The cash flow statement cannot be inferred from the published financial statement alone.

### Cash flow from operating activities

Cash flow from operating activities is calculated as net income adjusted for non-cash operating income and expenses, changes in working capital and income taxes paid.

### Cash flow from investing activities

Cash flow from investing activities includes payments in connection with purchase and sale of companies and activities and the acquisition and sale of intangible, tangible and financial fixed assets.

### Cash flow from financing activities

Cash flows from financing activities comprise changes in the size or composition of share capital and related costs as well as loans taken, repayment of interest-bearing debt and payment of dividends to shareholders.

### Cash and cash equivalents

Cash and cash equivalents include cash and bank balances.

# Penneo dokumentnøgle: VYMQ3-5SI0Z-F5X6H-Y1HNM-OE1K4-SHBVJ

# **ACCOUNTING POLICIES**

# **FINANCIAL RATIOS**

The financial ratios have been prepared in accordance with the Danish Finance Society and CFA Society Denmark's Recommendations and Ratios.

Financial ratios	Calculation formula		
Operating margin	EBIT * 100		
	Net turnover		
Return on assets	EBIT * 100		
	Average invested capital		
Cash-to-current-liabilities ratio	Current assets * 100		
	Short-term debts		
Equity ratio	Equity * 100		
	Total liabilities		
Return on equity	Result of the year * 100		
	Average equity		

# Penneo dokumentnøgle: VYMQ3-5SI0Z-F5X6H-Y1HNM-OE1K4-SHBVJ

# **INCOME STATEMENT**

# 1 JANUARY to 31 DECEMBER 2022

Not	<u>e</u>	2022	2021
	Revenue	500.231.141	148.384.298
	Direct expenses	389.802.518	100.088.514
	Gross profit	110.428.623	48.295.784
1	Other operating income External expenses	3.117.709 47.482.825	3.776.428 30.959.371
2	Employee expenses	43.563.482	31.703.465
	OPERATING PROFIT / EBITDA	22.500.025	-10.590.624
3/4	Amortization and depreciation	1.913.478	2.216.645
	EBIT	20.586.547	-12.807.269
5	Profit/loss from subsidiaries after tax Financial income group enterprises Financial income Financial expenses	-1.377.115 1.641.267 2.518.757 21.288.389	-43.076 1.408.318 7.810.290 4.405.567
	PROFIT BEFORE TAX	2.081.067	-8.037.304
6	Corporation tax and deferred tax	724.283	-1.801.589
	NET PROFIT	1.356.784	-6.235.715

# **BALANCE SHEET AT 31 DECEMBER 2022**

# **ASSETS**

Not	<u>e</u>	31-12-2022	31-12-2021
	Software	1.641.497	3.028.947
3	INTANGIBLE ASSETS	1.641.497	3.028.947
	Leasehold improvements Other fixtures and fittings	230.321 1.367.220	282.071 1.329.135
4	TANGIBLE ASSETS	1.597.540	1.611.205
5	Investments in susidiaries Deposits	629.952 2.048.389	1.907.523 1.978.212
	FINANCIAL ASSETS	2.678.341	3.885.735
	NON-CURRENT ASSETS	5.917.378	8.525.887
	STOCK INVENTORY	874.567	1.053.871
6 7	Receivables from associates Income tax receivable Other receivables Prepayments	89.369.289 3.686.333 6.519.638 104.317.553	98.197.088 4.410.022 6.284.053 60.290.536
	RECEIVABLES	203.892.813	169.181.699
8	SECURITIES	90.507.328	105.866.981
	CASH AT BANKS	73.295.121	33.573.852
	CURRENT ASSETS	368.569.829	309.676.403
	TOTAL ASSETS	374.487.207	318.202.290

# **BALANCE SHEET AT 31 DECEMBER 2022**

# **EQUITY AND LIABILITIES**

<u>Not</u>	<u>e</u>	31-12-2022	31-12-2021
	Share capital Regulation of foreign exchange	1.000.000	1.000.000
	contract at fair value	-343.004	1.024.021
	Retained earnings	34.403.897	32.947.569
	Proposed dividend for the financial year	0	0
	EQUITY	35.060.893	34.971.590
6	Deferred tax	8.341.365	4.392.113
	PROVISIONS	8.341.365	4.392.113
	Loans and borrowings	26.866.000	38.533.000
	Other money creditors	55.588.497	68.040.525
9	NON-CURRENT LIABILITIES	82.454.497	106.573.525
9	Loans and borrowings	24.166.999	31.467.000
	Prepayments from customers	186.717.939	116.416.086
	Suppliers of goods and services	16.946.209	5.169.601
	Debt to associates	3.545.246	889.704
	Other payables and accruals	17.254.059	18.322.672
	CURRENT LIABILITIES	248.630.452	172.265.062
	TOTAL DEBT	331.084.949	278.838.587
	TOTAL EQUITY AND LIABILITIES	374.487.207	318.202.290

<sup>1</sup> Special items

<sup>10</sup> Share capital

<sup>11</sup> Proposed distribution of profit

<sup>12</sup> Contingencies and other financial obligations

<sup>13</sup> Capital resources

<sup>14</sup> Related parties

# Penneo dokumentnøgle: VYMQ3-5SI0Z-F5X6H-Y1HNM-0E1K4-SHBVJ

# STATEMENT OF CHANGES IN EQUITY

-	Separate -			
RP	σH	lat	ion	ot

		foreign exchange	Reserve under			
	Share capital	contracts at fair value	the equity method	Retained earnings	Dividends for the year	Total
Equity at 1 January 2021	1.000.000	-730.400	0	39.134.960	0	39.404.560
Transferred result according to allocation of result				-6.235.715		-6.235.715
Exchange adjustment relating				-0.233.713		-0.233.713
to independent foreign entities				48.324		48.324
Regulation of foreign exchange contracts at fair value on future purchases and sales						
in foreign currencies		1.754.421				1.754.421
Dividends paid during the year					0	0
Dividend for the year		-			0	0
Equity at 1 January 2022	1.000.000	1.024.021	0	32.947.569	0	34.971.590
Transferred result according to						
allocation of result				1.356.784		1.356.784
Exchange adjustment relating						
to independent foreign entities				99.544		99.544
Regulation of foreign exchange contracts at fair value on future purchases and sales						
in foreign currencies		-1.367.025				-1.367.025
Dividends paid during the year		-1.307.023			0	-1.367.023
Dividend for the year		-			0	0
Equity at 31 December 2022	1.000.000	-343.004	0	34.403.897	0	35.060.893

# **CASH FLOW STATEMENT**

# 1 JANUARY to 31 DECEMBER 2022

	2022	2021
Profit before tax	2.081.067	-8.037.304
Amortization and depreciation	1.913.478	2.216.646
Cash flow before change in working capital	3.994.545	-5.820.658
Changes in stock inventory	179.304	11.004
Changes in receivables, net	-36.458.824	-2.543.607
Changes in short-term debt, net	76.022.386	60.028.071
Corporation taxes paid	3.948.658	913.252
Cash flow from operating activities	47.686.069	52.588.062
Investments in intangible assets	-462.362	-1.154.626
Investments in tangible assets	-50.000	0
Shares in associates/affiliates	1.306.938	-15.004
Investment in securities	15.359.653	-6.594.645
Cash flows from investing activities	16.154.228	-7.764.275
Long-term borrowings	-24.119.028	-18.687.545
Distribution of dividends	-24.119.028	-18.087.343
Distribution of dividends		
Cash flow from financing activities	-24.119.028	-18.687.545
		200 D. 100 DOOR CONTROL OF THE PARTY OF THE
Net change in cash and cash equivalents	39.721.269	26.136.242
Cash and cash equivalents at 1 January	33.573.852	7.437.610
	·	Production of the Control of the Con
Cash and cash equivalents at 31 December	73.295.121	33.573.852
Specification of cash and cash equivalents at 31 December		
Cash holdings	253.232	455.326
Bank deposits	73.041.889	33.118.526
Cash and cash equivalents at 31 December	73.295.121	33.573.852

# 1 Special items

By means of financial support packages to the Danish trade and industry, the Company has recognised compensations in the financial year of 3.117.709 kr. in total.

		2022	2021
	Other operating income	3.117.709	3.776.428
	Compensations by type:		
	The Danish Travel Guarantee Fund (Rejsegarantifonden) compensation	0	-14.862.151
	Salary compensation	-36.335	0
	Fixed cost compensation	3.154.044	16.748.579
	Insurance compensation	0	1.890.000
	Total	3.117.709	3.776.428
	,	-	
_2	Employee expenses	2022	2021
	Wages and salaries	38.521.677	28.003.497
	Pensions and social security costs	3.820.949	3.162.393
	Other staff expenses, net	1.220.856	537.576
	•		
	Total	43.563.482	31.703.465
	Remuneration and pension for management	4.277.548	3.355.830
	Remuneration for board of directors	0	0
	A control of the cont		
	Average number of full time employees	84	75
_3	Intangible assets	2022	2021
	Acquisitions		
	Acquisitions Balance at 1 January	38.334.399	37.179.773
	Additions	462.362	1.154.626
	Disposals	402.502	0
	-		
	Acquisitions by 31 December	38.796.762	38.334.399
	Depreciation		
	Balance at 1 January	35.305.452	33.184.225
	Depreciation of the year	1.849.813	2.121.227
	Depreciation of disposals during the year	0	0
	Depreciation at 31 December	37.155.265	35.305.452
	Book value at 31 December	1.641.497	3.028.947
	programme productions are provided to the control of the control o		

		Office	Leasehold improve-	Tools and		
4	Tangible assets	art	ments	equipment	2022	2021
,					·	
	Acquisitions Balance at 1 January	1.255.767	2.465.566	817.995	4.539.328	5.022.806
	Additions	50.000	2.463.366	017.993	50.000	0.022.800
	Disposals	0.000	0	-149.127	-149.127	-483.478
	2.0000000					
	Acquisitions by 31 December	1.305.767	2.465.566	668.868	4.440.201	4.539.328
	Depreciation					
	Balance at 1 January	0	2.183.495	744.627	2.928.123	3.316.182
	Depreciation of the year	0	51.750	11.915	63.665	95.418
	Depreciation of disposals during the year	0	0	-149.127	-149.127	-483.478
	Depression of disposals daring the year					1001170
	Depreciation at 31 December	0	2.235.245	607.415	2.842.661	2.928.123
	Book value at 31 December	1.305.767	230.321	61.453	1.597.540	1.611.205
5	Investments in subsidiaries					
	mvestments m substatutes					
	Company name	Country	Ownership	Share	Equity	Share of
			share in %	capital		profit
	Albatros Travel IT ApS	Denmark	100%	80.000	10.576	-7.172
	Albatros Travel Sweden AB	Sweden	100%	108.077	58.967	-8.818
	Albatros Travel International ApS	Denmark	100%	340.000	560.410	-1.361.125
	,					
	Total			528.077	629.953	-1.377.115
					2022	2021
	Acquisitions			-		
	Balance at 1 January				6.986.014	6.927.934
	Acquired in the year				0	58.080
	Disposals			_	0	0
	Acquisitions by 21 December				6.986.014	6.986.014
	Acquisitions by 31 December			-	0.986.014	0.980.014
	Adjustments					
	Balance at 1 January				-5.078.491	-5.083.739
	Currency adjustment				99.544	48.324
	Share of profit				-1.138.471	36.473
	Amortization of goodwill				-238.644	-79.548
	Disposals			_	0.	0
	Adjustment at 31 December			_	-6.356.062	-5.078.491
	Pank value et 24 December				630.053	1 007 533
	Book value at 31 December			=	629.952	1.907.523
	Goodwill				0	238.644

6	Corporation tax and deferred tax	2022		2021	
		Corporation tax	Deferred tax	Corporation tax	Deferred tax
	Receivable/payable at 1 January	-4.410.022	4.392.113	-1.110.622	1.981.050
	Paid in the year	4.410.022	0	1.110.622	0
	Tax on profit for the year	-3.224.969	0	-4.212.652	0
	Paid in the year	-461.364	0	-197.370	0
	Deferred tax adjustment	0	3.949.252		2.411.063
	Receivable/payable at 31 December	-3.686.333	8.341.365	-4.410.022	4.392.113
	Tax on profit for the year	-3.224.969		-4.212.652	
	Deferred tax adjustment for the year	3.949.252	9	2.411.063	
	Total	724.283		-1.801.589	
	Deferred tax consists of:				
	Non-current assets		-332.597		-254.522
	Debt and receivables		8.673.962	-	4.646.635
	Total		8.341.365	=	4.392.113
	Prepayments consist of prepaid costs relating to future travels.			2022	2024
8	Securities			2022	2021
	Fair value at 31. December			90.507.328	105.866.981
	Changes in the fair value for the year recognised in the profit an	nd loss account		-17.231.050	3.543.101
	Changes in the fair value recognised in the equity			0	0
9	Non-current liabilities				
		Loans and borrowings	Other money creditors	2022	2021
	More than 5 years	0	0	0	12.499.999
	1 to 5 years	26.866.000	55.588.497	82.454.497	94.073.526
	Total	26.866.000	55.588.497	82.454.497	106.573.525
	Within 1 year	11.667.000	12.499.999	24.166.999	31.467.000
	Total	38.533.000	68.088.496	106.621.496	138.040.525

### 10 Share capital

The share capital consists of 10 A-shares with a nominal value of DKK 50,000 per share and 10 B-shares with a nominal value of DKK 50,000 per share. There have been no changes in the share capital in the past 5 years.

11 Proposed distribution of profit		2021
Transferred to retained earnings Reserve for net revaluation under the equity method	1.356.784 0	-6.235.715 0
Dividend for the year		0
TOTAL	1.356.784 _	-6.235.715

# 12 Contingencies and other financial commitments

Albatros Travel A/S is jointly taxed with the parent company Albatros Holding ApS. The group's Danish companies are jointly and severally liable for tax on consolidated taxable income and for certain any withholding taxes, dividend tax and royalty tax. The consolidated taxable income is evident from the annual report of Albatros Holding ApS.

Security in the company's portfolio of securities is provided for bank commitments.

EIFO, Denmark's Export and Investment Fund, has provided guarantee for 70% of the company's bank loan.

Security and guarantees	2022	2021
Bank guarantee to The Travel Guarantee Fund (Rejsegarantifonden)	7.500.000	7.500.000
Bank guarantee to International Air Transport Association (IATA)	10.000.000	2.411.000
Other security and guarantees	250.000	250.000
Leases		
Annual lease obligations Non-cancellable period is 6 months.	2.353.545	2.157.918
The Company has entered into operating leases with annual lease payments of approximately The leases have an average remaining term of 1 year.	1.184.716	1.067.735
Forward exchange		
The Company has entered into forward exchange contracts to hedge future purchases and sales for a total of	69.779.804	85.385.717
Compared to the forward rates at year end, the contracts have a capital gain of The amount is recognized in the balance sheet under other receivables and equity.	0	1.024.021
Compared to the forward rates at year end, the contracts have a capital loss of The amount is recognized in the balance sheet under other payables and equity.	343.004	0

### 13 Capital resources

The Company has recognised a positive result in 2022, and management expects a significantly higher positive result for 2023.

The Company has sufficient funding and credit facilities with The Danish Travel Guarantee Fund, Nykredit Bank and Danske Bank to cover the losses materialized during Covid in 2020 and 2021, and to cover the cashflow needed for the expected growth in the Company's activities in 2023.

Combined with the fact that the Company

- has a solidity of 9% and Liquidity ratio of 148% going into 2023
- estimates a significant positive result in 2023
- has a highly dedicated and intact organization to face the already growing business,

it is the clear expectation from both Management and Board of Directors that the capital resources are sufficient for the 2022 accounts for the Company to be presented as a Going Concern.

### 14 Related parties

	CVR-no.	Ownership	Voting rights
Albatros Holding ApS, Tøndergade 16, DK-1752 Copenhagen	21 39 62 73	50%	100%
Raswi Holding ApS, Landsebakken 8, DK-2840 Holte	33 05 92 99	25%	0%
Cæwi Holding ApS, Søllerødgårdsvej 16A, DK-2840 Holte	33 05 93 29	25%	0%

Other related parties with significant influence include affiliate companies, their Boards, their managements and executive officers as well as their related family members.

### **Transactions**

Over the year, no transactions with the Board, management, executive officers, major shareholders or other related parties, have been made apart from normal management remuneration and intra-group transactions which are eliminated in the consolidated financial statements for Albatros Holding ApS.

The Company solely discloses related party transactions that have not been carried out on an arm's length basis, cf. section 98c(7) of the Danish Financial Statements Act. All transactions have been carried out on an arm's length basis.

# Penneo dokumentnøgle: VYMQ3-5SI0Z-F5X6H-Y1HNM-OE1K4-SHBVJ

# PENN30

Underskrifterne i dette dokument er juridisk bindende. Dokumentet er underskrevet via Penneo™ sikker digital underskrift. Underskrivernes identiteter er blevet registereret, og informationerne er listet herunder.

"Med min underskrift bekræfter jeg indholdet og alle datoer i dette dokument."

Mit 10 🗸

### Ole Bødtcher-Hansen

Underskriver

Serienummer: 116a5b93-23a4-415b-9352-401ed0828198

IP: 62.252.xxx.xxx

2023-04-22 15:57:54 UTC

# Rasmus Willumsgaard

Underskriver

Serienummer: 1c3cc4d8-e8db-4fb0-8b46-05acc9a93668

IP: 87.62.xxx.xxx

2023-04-24 07:33:41 UTC





Dette dokument er underskrevet digitalt via **Penneo.com**. Signeringsbeviserne i dokumentet er sikret og valideret ved anvendelse af den matematiske hashværdi af det originale dokument. Dokumentet er låst for ændringer og tidsstemplet med et certifikat fra en betroet tredjepart. Alle kryptografiske signeringsbeviser er indlejret i denne PDF, i tilfælde af de skal anvendes til validering i fremtiden.

### Sådan kan du sikre, at dokumentet er originalt

Dette dokument er beskyttet med et Adobe CDS certifikat. Når du åbner dokumentet

i Adobe Reader, kan du se, at dokumentet er certificeret af **Penneo e-signature ser**vice <penneo@penneo.com>. Dette er din garanti for, at indholdet af dokumentet er uændret.

Du har mulighed for at efterprøve de kryptografiskes igneringsbeviser i ndlejret i dokumentet ved at anvende Penneos validator på følgende websted: https://penneo.com/validator