

# O.L. Seals A/S

Bymosevej 14 3200 Helsinge

CVR no. 20 11 46 73

Annual report for 2019

(23th Financial year)

Adopted at the annual general meeting on 7 May 2020

Christof Domeisen chairman

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## Statement by management on the annual report

The supervisory and executive boards have today discussed and approved the annual report of O.L. Seals A/S for the financial year 1 January - 31 December 2019.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2019 and of the results of the company's operations and cash flows for the financial year 1 January - 31 December 2019.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

Helsinge, 7 May 2020

Executive board

Trygve Kalf Hansen managing director

Karsten Pedersen

Supervisory board

Christof Domeisen

chairman

Ove Lorentzen

Anthony Dobe

## Independent auditor's report

## To the shareholders of O.L. Seals A/S

### **Opinion**

We have audited the financial statements of O.L. Seals A/S for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, cash flow statement, notes and summary of significant accounting policies. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2019 and of the results of the company's operations and cash flows for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements, that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

## Independent auditor's report

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting
  from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
  or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

## Independent auditor's report

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on management's review

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

Elsinore, 7 May 2020

WILLADS & VIBE-HASTRUP Godkendte Revisorer ApS

CVR no. 29 61 96 70

Peter Willads

state-authorised public accountant

MNE no. mne27850

## Company details

The company

O.L. Seals A/S

Bymosevej 14 3200 Helsinge

CVR no.:

20 11 46 73

Reporting period:

1 January - 31 December 2019

Domicile:

Gribskov

Supervisory board

Christof Domeisen, chairman

Ove Lorentzen Anthony Dohr Paolo Lavelli

Executive board

Trygve Kalf Hansen Karsten Pedersen

Auditors

WILLADS & VIBE-HASTRUP

Godkendte Revisorer ApS

Nordlysvænget 10A 3000 Helsingør

## Management's review

#### **Business review**

The principal activities in the Company are production and sale of seals and comparative products.

### Financial review

The company's income statement for the year ended 31 December 2019 shows a profit of DKK 771.780, and the balance sheet at 31 December 2019 shows equity of DKK 23.797.032.

## Significant events occurring after the end of the financial year

No events have occurred after the balance sheet date which could significantly affect the company's financial position.

The annual report of O.L. Seals A/S for 2019 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected provisions as regards larger entities.

The accounting policies applied are consistent with those of last year.

The annual report for 2019 is presented in Danish kroner.

## Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any installments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

#### Income statement

#### Gross profit

In pursuance of section 32 of the Danish Financial Statements Act, the company does not disclose its revenue.

Gross profit reflects an aggregation of revenue, changes in inventories of finished goods and work in progress and other operating income less costs of raw materials and consumables and other external expenses.

#### Revenue

Income from the sale of goods for resale and finished goods is recognised in the income statement, provided that the transfer of risk, usually on delivery to the buyer, has taken place and that the income can be measured reliably and is expected to be received.

#### Raw materials and consumables

Costs of raw materials and consumables include the raw materials and consumables used in generating the year's revenue.

## Other operating income

Other operating income comprises items of a secondary nature relative to the company's activities.

#### Other external expenses

Other external expenses include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise the year's amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year. Net financials include interest income and expenses, financial expenses relating to finance leases, realised and unrealised capital/exchange gains and losses on securities and foreign currency transactions, amortisation of mortgage loans and surcharges and allowances under the advance-payment-of-tax scheme, etc.

## Tax on profit/loss for the year

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

#### Balance sheet

### Tangible assets

Items of plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciable amount is cost less the expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers and wages.

Straight-line depreciation is provided on the basis of the following estimated useful lives of the assets:

	Useful	life
Plant and machinery	5-10	years
Other fixtures and fittings, tools and eqp.	3-10	years
Leasehold improvements	10-20	years

Assets costing less than DKK 37.500 are expensed in the year of acquisition.

#### Stocks

Stocks are measured at cost using the FIFO method. Where the net realisable value is lower than the cost, inventories are recognised at this lower value.

The cost of goods for resale, raw materials and consumables comprises the purchase price plus delivery costs.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct cost of labour and production/production overheads.

#### Impairment of fixed assets

The carrying amount of intangible assets, property, plant and equipment and investments in subsidiaries and associates is tested for impairment, other than what is reflected through normal amortisation and depreciation, on an annual basis.

#### Receivables

Receivables are measured at amortised cost

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received, using the effective interest rate of individual receivables or portfolios of receivables as discount rate.

#### **Prepayments**

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term securities whose remaining life is less than three months and which are readily convertible into cash and which are subject only to insignificant risks of changes in value.

### **Equity**

### **Dividends**

Proposed dividends are disclosed as a separate item under equity. Dividends are recognised as a liability when declared by the annual general meeting of shareholders.

### Income tax and deferred tax

Current tax liabilities and current tax receivables are recognised in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively.

#### Liabilities

Financial liabilities also include the capitalised residual finance lease commitment.

Other liabilities, which include trade payables, payables to group entities and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

#### Cash flow statement

The cash flow statement shows the company's cash flows for the year, broken down under cash flows from operating, investing and financing activities, the year's changes in cash and cash equivalents and the company's cash and cash equivalents at the beginning and at the end of the year.

The cash flow effect of additions and disposals of entities is shown separately under cash flows from investing activities. The cash flow statement includes cash flows from acquired entities from the time of acquisition, and cash flows from sold entities are included until the date of sale.

### Cash flows from operating activities

Cash flows from operating activities are stated as the company's profit or loss for the year, adjusted for non-cash operating items, changes in working capital and paid income taxes.

## Cash flows from investing activities

Cash flows from investing activities comprise payments related to the acquisition and sale of entities and activities as well as intangible assets, property, plant and equipment and investments.

### Cash flows from financing activities

Cash flows from financing activities comprise changes in the size or composition of the company's share capital and related costs, as well as the raising of loans, repayment of interest-bearing debt and payment of dividends to shareholders.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term securities whose remaining life is less than three months and which are readily convertible into cash and which are subject only to insignificant risks of changes in value.

## Income statement 1 January 2019 - 31 December 2019

	Note	2019	2018
		DKK	DKK
Gross profit		23.517.053	24.722.050
Staff costs	1	-20.176.671	-18.520.123
Profit/loss before amortisation/depreciation and impairment losses		3.340.382	6.201.927
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-2.242.226	-1.594.862
Profit/loss before net financials		1.098.156	4.607.065
Financial income	2	0	2.700
Financial costs	3	-89.964	-86.933
Profit/loss before tax		1.008.192	4.522.832
Tax on profit/loss for the year	4	-236.412	-1.065.022
Profit/loss for the year		771.780	3.457.810
Recommended appropriation of profit/loss			
Proposed dividend for the year		0	2.000.000
Retained earnings		771.780	1.457.810
		771.780	3.457.810

## Balance sheet at 31 December 2019

	Note	2019 DKK	2018 DKK
<b>.</b>		UNK	DKK
Assets			
Plant and machinery		10.824.572	10.865.985
Other fixtures and fittings, tools and equipment		1.173.974	979.669
Leasehold improvements		2.060.412	2.270.079
Tangible assets	5	14.058.958	14.115.733
Deposits		496.400	482.084
Fixed asset investments		496.400	482.084
		THE RESERVE OF THE PROPERTY OF	ettitikke dyk to od o yek di Timonak konferensia kanana anama
Total non-current assets		14.555.358	14.597.817
Raw materials and consumables		5.537.499	6.406.156
Work in progress		3.624.508	3.746.396
Finished goods and goods for resale		2.167.992	2.214.398
Stocks		11.329.999	12.366.950
Trade receivables		4.828.632	4.148.838
Receivables from associates		0	98.328
Other receivables		263.526	213.477
Corporation tax		637.772	0
Prepayments		608.528	520.102
Receivables		6.338.458	4.980.745
Cash at bank and in hand		129.238	390
Total current assets		17.797.695	17.348.085
Total assets		32.353.053	31.945.902

## Balance sheet at 31 December 2019

	Note	2019	2018
		DKK	DKK
Equity and liabilities			
Share capital		2.500.000	2.500.000
Retained earnings		21.297.032	20.525.252
Proposed dividend for the year		0	2.000.000
Equity	6	23.797.032	25.025.252
Provision for deferred tax		1.632.064	1.591.177
Total provisions		1.632.064	1.591.177
Lease obligations		1.156.731	733.074
Total non-current liabilities	7	1.156.731	733.074
Short-term part of long-term debt	7	291.943	154.652
Banks		2.251.351	970.956
Trade payables		1.198.922	1.081.593
Corporation tax		0	386.963
Other payables		2.025.010	2.002.235
Total current liabilities		5.767.226	4.596.399
Total liabilities		6.923.957	5.329.473
Total equity and liabilities		32.353.053	31.945.902
Rent and lease liabilities	8		
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# Cash flow statement 1 January - 31 December

	Note	2019	2018
		DKK	DKK
Net profit/loss for the year		771.780	3.457.810
Adjustments	1 1	2.568.602	2.744.117
Cash flows from operating activities before financial			
income and expenses		3.340.382	6.201.927
Interest income and similar income		0	2.565
Interest expenses and similar charges		-89.964	-86.798
Cash flows from ordinary activities		3.250.418	6.117.694
Corporation tax paid		-1.220.260	-2.415.010
Cash flows from operating activities		2.030.158	3.702.684
Purchase of property, plant and equipment		-2.185.451	-2.344.499
Fixed asset investments made etc		-14.316	-13.900
Cash flows from investing activities		-2.199.767	-2.358.399
Raising of lease obligations		560.948	887.726
Raising of loans from credit institutions		1.280.395	970.956
Change in receiveables		-719.941	2.259.311
Change in Stocks		1.036.951	-2.586.087
Change in short term debt		140.104	-1.115.910
Dividend paid		-2.000.000	-5.000.000
Cash flows from financing activities		298.457	_4.584.004
Change in cash and cash equivalents		128.848	-3.239.719
Cash and cash equivalents		390	3.240.109
Cash and cash equivalents		129.238	390
Analysis of cash and cash equivalents:			
Cash at bank and in hand		129.238	390
Cash and cash equivalents		129.238	390

		2019	2018
1	Staff costs	DKK	DKK
		17 225 002	15.006.440
	Wages and salaries	17.325.883	15.826.448
	Pensions	2.415.589	2.228.199
	Other social security costs	433.435	463.397
	Other staff costs	1.764	2.079
		20.176.671	18.520.123
	Average number of employees	41	35
2	Financial income		
2		122	97 Sel 10 X
	Interest received from associates	0	2.700
		0	2.700
3	Financial costs		
	Other financial costs	60.263	47.566
	Exchange adjustments costs	29.701	39.367
		89.964	86.933
4	Tax on profit/loss for the year		
	Current tax for the year	184.228	959.622
	Deferred tax for the year	40.887	43.272
	Adjustment of tax concerning previous years	11.297	62.128
		236.412	1.065.022

## 5 Tangible assets

	Equity at 31 December 2019	#.JVV.VVV	M1.M71.UJ4	V	23.171.032
	Equity at 31 December 2019	2.500.000	21.297.032	0	23.797.032
	Net profit/loss for the year	0	771.780	0	771.780
	Ordinary dividend paid	0	0	-2.000.000	-2.000.000
	Equity at 1 January 2019	2.500.000	20.525.252	2.000.000	25.025.252
		Share capital	earnings	the year	Total
			Retained	dividend for	
				Proposed	
6	Equity				
	Value of leased assets	-	1.571.847	0	0
	Carrying amount at 31 Decen	nber 2019	10.824.572	1.173.974	2.060.412
	December 2019	-	13.356.663	1.212.781	868.391
	Impairment losses and deprecia December 2019	tion at 31	10.050.000		
	Reversal of impairment and dep sold assets	oreciation of	-104.723	0	0
	Depreciation for the year	• .• .	1.467.181	447.090	285.894
	January 2019	itor at 1	11.994.205	765.691	582.497
	Impairment losses and deprecia	tion at 1			
	Cost at 31 December 2019	-	24.181.235	2.386.755	2.928.803
	Disposals for the year		-156.785	0	0
	Additions for the year		1.477.830	641.392	76.227
	Cost at 1 January 2019		22.860.190	1.745.363	2.852.576
		-	machinery	equipment	improvements
			Plant and	tools and	Leasehold
				and fittings,	
				Other fixtures	

There have been no changes in the share capital during the last 5 years.

## 7 Long term debt

Debt nent outstanding ear after 5 years
nent outstanding
ear after 5 years
1.943 0
1.943 0
9 2018 K DKK
2.013 700.273
0.540 68.148
2.553 768.421

## 9 Mortgages and collateral

None.

## 10 Related parties and ownership structure

## **Controlling interest**

Angst & Pfister AG, Thurgauerstrasse 66, 8050 Zürich, Schweiz- is the owner of 51 % of the shares.

## Ownership structure

According to the company's register of shareholders, the following shareholder holds at least 5% of the votes or at least 5% of the share capital:

Angst & Pfister AG, Thurgauerstrasse 66, 8050 Zürich, Schweiz MCM SpA, Via Castello 70, I-24060 Adrara S. Martino, Italy

	2019	2018
11 Cash flow statement - adjustments	DKK	DKK
Financial income	0	-2.700
Financial costs	89.964	86.933
Depreciation, amortisation and impairment losses	2.242.226	1.594.862
Tax on profit/loss for the year	236.412	1.065.022
	2.568.602	2.744.117