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## Ropenhagen A/S

Hørskætten 14-16 2630 Taastrup CVR No. 20039191

## **Annual report 2019**

The Annual General Meeting adopted the annual report on 27.03.2020

#### Dan Terkildsen

Chairman of the General Meeting

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# **Entity details**

#### **Entity**

Ropenhagen A/S Hørskætten 14-16 2630 Taastrup

CVR No.: 20039191

Registered office: Høje Taastrup

Financial year: 01.01.2019 - 31.12.2019

#### **Board of Directors**

Dan Terkelsen, Chairman Peter Birk Nielsen Edwin Adrianus Wilhelmus Jacobus Van Steen Troels Peter Troelsen

#### **Executive Board**

Peter Birk Nielsen

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 P. O. Box 1600 0900 Copenhagen C

## **Statement by Management**

The Board of Directors and the Executive Board have today considered and approved the annual report of Ropenhagen A/S for the financial year 01.01.2019 - 31.12.2019.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2019 and of the results of its operations and cash flows for the financial year 01.01.2019 - 31.12.2019.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Taastrup, 27.03.2020

**Executive Board** 

**Peter Birk Nielsen** 

**Board of Directors** 

**Dan Terkelsen** Chairman **Peter Birk Nielsen** 

Edwin Adrianus Wilhelmus Jacobus Van Steen

**Troels Peter Troelsen** 

## Independent auditor's report

#### To the shareholders of Ropenhagen A/S

#### **Opinion**

We have audited the financial statements of Ropenhagen A/S for the financial year 01.01.2019 - 31.12.2019, which comprise the income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2019 and of the results of its operations and cash flows for the financial year 01.01.2019 - 31.12.2019 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

København, 27.03.2020

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab CVR No. 33963556

#### René Carøe Andersen

State Authorised Public Accountant Identification No (MNE) mne34499

## **Management commentary**

#### **Financial highlights**

	2019	2018	2017	2016	2015
	DKK'000	DKK'000	DKK'000	DKK'000	DKK'000
Key figures					_
Gross profit/loss	39,273	41,546	32,342	21,242	19,687
Operating profit/loss	17,828	20,435	15,958	6,331	5,679
Net financials	376	(19)	866	(1,048)	(824)
Profit/loss for the year	14,149	15,907	13,102	4,096	3,669
Total assets	80,629	73,740	57,169	50,369	48,693
Investments in property, plant and equipment	20	401	84	352	174
Equity	17,482	28,098	23,191	13,986	12,486
Ratios					
Return on equity (%)	62.08	62.03	70.48	30.95	33,40
Equity ratio (%)	21.68	38.10	40.57	27.77	25.64

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

#### Return on equity (%):

Profit/loss for the year \* 100

Average equity

#### **Equity ratio (%):**

**Equity \* 100** 

Total assets

#### **Primary activities**

The Company's main acitivity is sale and distribution of steel cables.

#### **Development in activities and finances**

The Company realised a profit after tax of DKK 14,149 k. The Company's balance sheet shows total assets of DKK 80,629 k. and equity of DKK 17,482 k.

#### Uncertainty relating to recognition and measurement

In Management's opinion, the Company's assets, equity and liabilities have been measured correctly.

#### Unusual circumstances affecting recognition and measurement

No unusual circumstances have occured which would influence the measurement of the Company's assets, equity and liabilities.

#### **Outlook**

Before the outbreak of COVID-19, management expected a result for 2020 at the same level as in 2019. However, the outbreak of COVID-19 means that management has reassessed its expectations and now expects a lower result. However, it is not currently possible to make a reliable estimate of the overall impact that the outbreak and spread of COVID-19 will have on the company and its results for 2020.

#### **Particular risks**

The fluctuation of interest only has a limited effect on the Company. Exchange rates can influence the Company's commodity prices.

Management expects stable but stagnant commodity prices in 2020.

#### **Environmental performance**

The Company has no manufacturing facilities in Denmark.

#### **Research and development activities**

The Company has no research and development activities.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, other than described under Outlook, which would influence the evaluation of this annual report.

## **Income statement for 2019**

		2019	2018
	Notes	DKK	DKK
Gross profit/loss		39,272,984	41,545,672
Distribution costs		(1,312,508)	(1,144,357)
Administrative expenses		(20,132,302)	(19,966,185)
Operating profit/loss		17,828,174	20,435,130
Other financial income		1,711,090	1,709,740
Other financial expenses		(1,335,440)	(1,728,583)
Profit/loss before tax		18,203,824	20,416,287
Tax on profit/loss for the year	3	(4,054,787)	(4,509,567)
Profit/loss for the year	4	14,149,037	15,906,720

## **Balance sheet at 31.12.2019**

#### **Assets**

	Notes	2019 DKK	2018 DKK
Plant and machinery	Notes	392,236	561,266
Other fixtures and fittings, tools and equipment		21,989	18,053
- ' '	-		
Property, plant and equipment	5	414,225	579,319
Deposits		1,030,065	1,007,009
Other financial assets	6	1,030,065	1,007,009
Fixed assets		1,444,290	1,586,328
Mar for and an income to the formation		50 656 704	42.047.470
Manufactured goods and goods for resale		50,656,791	43,917,478
Prepayments for goods		152,618	454,599
Inventories		50,809,409	44,372,077
Trade receivables		22,105,000	27,597,878
Deferred tax	7	38,000	27,000
Other receivables		298,727	145,936
Receivables		22,441,727	27,770,814
Cash		5,933,725	11,185
Casii		3,933,723	11,105
Current assets		79,184,861	72,154,076
Assets		80,629,151	73,740,404

#### **Equity and liabilities**

	Notes	2019	2018
	Notes	DKK	DKK
Contributed capital	8	3,000,000	3,000,000
Retained earnings		14,481,666	23,098,123
Proposed dividend		0	2,000,000
Equity		17,481,666	28,098,123
Other payables		113,222	0
Non-current liabilities other than provisions		113,222	0
Bank loans		31,847,826	11,023,582
Prepayments received from customers		185,218	445,085
Trade payables		15,465,230	29,318,734
Income tax payable		3,063,808	3,813,567
Other payables		12,472,181	1,041,313
Current liabilities other than provisions		63,034,263	45,642,281
Liabilities other than provisions		63,147,485	45,642,281
Equity and liabilities		80,629,151	73,740,404
Staff costs	1		
Amortisation, depreciation and impairment losses	2		
Financial instruments	10		
Unrecognised rental and lease commitments	11		
Assets charged and collateral	12		

# Statement of changes in equity for 2019

	Contributed	Contributed Retained		Proposed	Total
	capital	earnings	dividend		
	DKK	DKK	DKK	DKK	
Equity beginning of year	3,000,000	23,098,123	2,000,000	28,098,123	
Ordinary dividend paid	0	0	(2,000,000)	(2,000,000)	
Extraordinary dividend paid	0	(22,765,494)	0	(22,765,494)	
Profit/loss for the year	0	14,149,037	0	14,149,037	
Equity end of year	3,000,000	14,481,666	0	17,481,666	

## **Cash flow statement for 2019**

		2019	2018
	Notes	DKK	DKK
Operating profit/loss		17,828,174	20,435,130
Amortisation, depreciation and impairment losses		184,894	213,483
Working capital changes	9	(3,689,583)	(7,181,720)
Cash flow from ordinary operating activities		14,323,485	13,466,893
Financial income received		1,711,090	1,709,740
Financial expenses paid		(1,335,440)	(1,728,583)
Income taxes refunded/(paid)		(4,815,544)	(1,560,700)
Cash flows from operating activities		9,883,591	11,887,350
Acquisition etc of intangible assets		(19,800)	(400,850)
Cash flows from investing activities		(19,800)	(400,850)
Dividend paid		(24,765,494)	(11,000,000)
Cash flows from financing activities		(24,765,494)	(11,000,000)
Increase/decrease in cash and cash equivalents		(14,901,703)	486,500
Cash and cash equivalents beginning of year		(11,012,397)	(11,498,897)
Cash and cash equivalents end of year		(25,914,100)	(11,012,397)
Cash and cash equivalents at year-end are composed of:			
Cash		5,933,725	11,185
Short-term debt to banks		(31,847,825)	(11,023,582)
Cash and cash equivalents end of year		(25,914,100)	(11,012,397)

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## **Notes**

#### 1 Staff costs

	2019	2018
	DKK	DKK
Wages and salaries	14,317,169	14,371,142
Pension costs	99,036	97,200
Other social security costs	435,803	339,038
	14,852,008	14,807,380
Average number of full-time employees	14	13
	Remuneration	Pemuneration
	of	of
	management	management
	2019	2018
	DKK	DKK
Total amount for management categories	8,245,783	8,213,488
	8,245,783	8,213,488
2 Depreciation, amortisation and impairment losses		
	2019	2018
	DKK	DKK
Depreciation of property, plant and equipment	184,894	213,483
Profit/loss from sale of intangible assets and property, plant and equipment	0	(6,000)
	184,894	207,483
3 Tax on profit/loss for the year		
	2019	2018
	DKK	DKK
Current tax	4,065,787	4,505,567
Change in deferred tax	(11,000)	4,000
	4,054,787	4,509,567
4 Proposed distribution of profit and loss		
	2019	2018
	DKK	DKK
Ordinary dividend for the financial year	0	2,000,000
Extraordinary dividend distributed in the financial year	22,765,494	6,000,000
Retained earnings	(8,616,457)	7,906,720
	14,149,037	15,906,720

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### 5 Property, plant and equipment

		Other fixtures and fittings,	
	Plant and machinery DKK	tools and equipment DKK	
Cost beginning of year	2,814,327	1,785,982	
Additions	0	19,800	
Cost end of year	2,814,327	1,805,782	
Depreciation and impairment losses beginning of year	(2,253,061)	(1,767,929)	
Depreciation for the year	(169,030)	(15,864)	
Depreciation and impairment losses end of year	(2,422,091)	(1,783,793)	
Carrying amount end of year	392,236	21,989	

#### **6 Financial assets**

	Deposits
	DKK
Cost beginning of year	1,007,008
Additions	23,057
Cost end of year	1,030,065
Carrying amount end of year	1,030,065

#### 7 Deferred tax

	2019	2018
Changes during the year	DKK	DKK
Beginning of year	27,000	31,000
Recognised in the income statement	11,000	(4,000)
End of year	38,000	27,000

#### 8 Share capital

		Par value	
	Number	DKK	DKK
A-shares	2,400	1000	2,400,000
B-shares	600	1000	600,000
	3,000		3,000,000

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#### 9 Changes in working capital

	2019	2018
	DKK	DKK
Increase/decrease in inventories	(6,437,332)	(13,259,417)
Increase/decrease in receivables	5,315,031	(3,237,086)
Increase/decrease in trade payables etc	(2,567,282)	9,314,783
	(3,689,583)	(7,181,720)

#### **10 Financial instruments**

The company has signed currency futures contracts as per 31. December 2019 has a negative fair value of DKK 122 k. Currency futures contracts have been signed to hedge the currency risk on trade payables in USD for a total of 1.350 k. Currency futures contracts have been signed with Spar Nord Bank and have a maturity of 1-3 months.

#### 11 Unrecognised rental and lease commitments

	2019	2018
	DKK	DKK
Liabilities under rental or lease agreements until maturity in total	2,443,909	2,056,234

#### 12 Assets charged and collateral

Bank debt is secured by way of registered company charge of DKK 25,000 k.

Guarantees have been provided for DKK 18,248 k.

## **Accounting policies**

#### **Reporting class**

This annual report has been prepared in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

#### **Income statement**

#### **Gross profit or loss**

Gross profit or loss comprises revenue, production costs and other operating income.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### **Production costs**

Production costs comprise cost of sales for the financial year, including ordinary writedown of inventories and other costs incurred to earn revenue for the financial year, including wages and salaries and amortisation, depreciation and impairment losses relating to and property, plant and equipment.

#### **Distribution costs**

Distribution costs comprise costs incurred for sale and distribution of the Entity's products, including wages and salaries for sales staff, advertising costs, travelling and entertainment expenses, etc, and amortisation, depreciation and impairment losses relating to property, plant and equipment involved in the distribution process.

#### **Administrative expenses**

Administrative expenses comprise expenses incurred for the Entity's administrative functions, including wages and salaries for administrative staff and Management, stationery and office supplies, and amortisation, depreciation and impairment losses relating to property, plant and equipment used for administration of the Entity.

#### Other financial income

Other financial income comprises interest income, net capital gains on payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

#### Other financial expenses

Other financial expenses comprise interest expenses, net capital losses on payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

#### **Balance sheet**

#### Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Plant and machinery 3-5 years

Other fixtures and fittings, tools and equipment

3-5 years

Property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value. Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### **Deferred** tax

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### Cash

Cash comprises cash in hand and bank deposits.

#### Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

#### **Operating leases**

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### **Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

#### Income tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### **Cash flow statement**

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operat-ing items, working capital changes and income taxes paid.

Cash flows from investing activities comprise pay-ments in connection with acquisition property, plant and equipment, including acquisition of as-sets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, inception of finance leases, repayments of interest-bearing debt and payment of dividend.

Cash and cash equivalents comprise cash and short-term bank loans.