
Collectia A/S

Abildager 11, DK-2605 Brøndby

Annual Report for 2023

CVR No. 20 01 53 81

The Annual Report was
presented and adopted
at the Annual General
Meeting of the
company
on 2/7 2024

Anders Svanholm
Rosenbeck
Chairman of the
general meeting



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Management's statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Collectia A/S for the financial year 1 January - 31 December 2023.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2023 of the Company and of the results of the Company operations for 2023.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Brøndby, 2 July 2024

Executive Board

Anders Svanholm Rosenbeck
CEO

Board of Directors

Elena Hove-Aggerholm
Chairman

Erik Forsberg

Hege Kristin Evensen

Independent Auditor's report

To the shareholder of Collectia A/S

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Collectia A/S for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Independent Auditor's report

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 2 July 2024

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Ulrik Ræbild
State Authorised Public Accountant
mne33262

Mads Blichfeldt Fjord
State Authorised Public Accountant
mne46065

Company information

The Company	Collectia A/S Abildager 11 2605 Brøndby Telephone: 77301400 Website: www.collectia.dk CVR No: 20 01 53 81 Financial period: 1 January - 31 December Incorporated: 1 January 1997 Financial year: 27th financial year Municipality of reg. office: Brøndby
Board of Directors	Elena Hove-Aggerholm, chairman Erik Forsberg Hege Kristin Evensen
Executive Board	Anders Svanholm Rosenbeck
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup

Financial Highlights

Seen over a 5-year period, the development of the Company is described by the following financial highlights:

	2023	2022	2021	2020	2019
	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Gross profit	146,802	124,844	111,794	90,355	133,363
Profit/loss of primary operations	62,297	48,472	32,321	43,982	85,500
Profit/loss of financial income and expenses	5,376	2,044	21,086	331	-1,665
Net profit/loss for the year	52,176	38,855	45,920	35,079	64,902
Balance sheet					
Balance sheet total	610,124	600,821	574,521	389,762	292,576
Investment in property, plant and equipment	1,286	1,949	1,565	1,067	35
Equity	339,751	287,575	248,720	188,763	147,611
Number of employees	144	140	145	96	113
Ratios					
Return on assets	10.2%	8.1%	5.6%	11.3%	29.2%
Solvency ratio	55.7%	47.9%	43.3%	48.4%	50.5%
Return on equity	16.6%	14.5%	21.0%	20.9%	56.4%

Due to changes in accounting policies and merger between Collectia A/S and Kredinor A/S, financial figures from 2019 has been adjusted.

Management's review

Key activities

Collectia Group is a leading tech-enabled provider of credit management services. Collectia Group is one of the industry leading players in Denmark and offers services in outsourcing of debt management, debt collection and debt purchase. The business model is based on a superior proprietary IT-platform which to a large extent has been developed internally capitalising on the extensive knowledge and experience which has been build up over many years of operation in the industry. The IT-platform optimises and automates the collection process through handling and analysis of data, which through applying AI, can be tailored to approach the specific customer in the most efficient and optimal manner. The Group has for years invested heavily in structuring data, developing business intelligence and innovative and digital payment solutions as it is management's belief that automation, optimisation and AI are cornerstones in being successful in this industry and continuous investments in the proprietary IT-platform are necessary to maintain an edge over the competitors for the benefit of the Group's customers.

Today, Collectia Group services approximately 22,000 corporate customers groupwide, including several of Denmark's largest businesses within the fields of telecom, insurance, utility, media, parking, fitness and banking which makes it one of Denmark's largest debt collection companies, with local presence in Norway, Sweden, Germany and Finland.

The Group has more than 150 years of experience in the industry and it is the distinct aim of the Group to provide a professional, ethical and high quality treatment of the customers' collection cases. Collectia Group works in accordance with its four core values; respectful, passionate, innovative and transparent. These values define what Collectia Group is about and how the employees should act towards our customers and customers.

Specialities

Invoicing, debt & credit management, reminder service, debt collection, legal collection, consulting, billing service, factoring, credit scoring and IT services

Development in the year

The income statement of the Company for 2023 shows a profit of DKK 52,176,090, and at 31 December 2023 the balance sheet of the Company shows a positive equity of DKK 339,751,055.

The past year and follow-up on development expectations from last year

The financial performance of Collectia in 2023 has met our expectations, showcasing the company's resilience and operational efficiency. Despite an increasingly competitive environment, we have managed to achieve a significant increase in gross profit to DKK 146.8 million in 2023 from DKK 124.8 million in 2022. This growth is attributed to a strategic focus on improving our IT systems, making our operations more efficient and having adopted a more focused sales strategy. Our investment in skilled IT people has continued to pay off, ensuring the seamless functioning and advancement of our digital platforms, which are critical for maintaining our competitive edge.

Operational earnings before financial income and expenses saw a notable rise, reaching DKK 62.3 million compared to DKK 48.5 million in the previous year. This improvement is a testament to our strategic initiatives aimed at leveraging our margins. Our focus on strengthening operations and improving efficiency has helped us achieve these results, even under challenging market conditions.

The integration of advanced digital solutions and maintaining high customer satisfaction, as indicated by positive NPS survey results, have been pivotal in driving this performance. The revenue budget for 2023 was aligned with our growth targets, and we are pleased to report that we have met these expectations with realized debt collection revenue.

Management's review

Operating risks

Management regularly considers to which degree the Group is subject to operational risks and acts accordingly, implementing necessary measures and policies.

Management views IT security, Information security (GDPR) and reputational risk to be areas where the group could be exposed. However, through a combination of awareness, policies and actions, Management believes that operational disruption would be limited and of a short term nature. During the financial year, however, the Group has invested in IT security in particular and believes that such pre-emptive measures are the best strategy to avoid operational disruption. Please also refer to the Data Ethics section of this report.

Foreign exchange risks

Collectia operates in four currencies, EUR, DKK, SEK, and NOK. DKK is tied to the EUR through an official monetary collaboration, which means that there is little exchange risk as long as this collaboration continues. The SEK and NOK currencies are a bit more volatile, however the Group's operations in Norway and Sweden are still limited and the local presence also provides a high degree of natural hedging through a balanced cost structure.

Liquidity risks

The Group is dependent on having access to loan credits from banks, however the financing package rests on a longer term relationship with various banks and financing institutions and the operational cash generation is positive month on month. Further funding is only needed when making business-expanding investments and the senior facility agreement in place provides access to such funding on agreed terms. Consequently, management believes that the liquidity risks associated with general operations are low.

The senior debt package is subject to certain loan covenants which the Group is required to comply with. The group prepares specific covenant reporting to the financing banks on a quarterly basis and maintains a covenant forecast model which enables Management to preserve sufficient headroom to the threshold of such covenants. The Group has throughout financial year FY23 complied with all covenants and demonstrated considerable headroom and this has continued after the end of the financial year. Based on forecasts, it is Management's expectation that the considerable headroom will be expanded going forward.

Targets and expectations for the year ahead

For 2024, our growth strategy will focus on further strengthening customer satisfaction, expanding our sales pipeline, and leveraging our automated and digitalized solutions. Our foundation is stronger than ever, bolstered by a dedicated workforce, cutting-edge digital solutions, and sustained high levels of customer satisfaction. The gross profit in 2024 is expected to be at the same level as in 2023. Earnings before depreciation and amortization margin percentage is expected to range between 40-50% of total gross profit.

We anticipate that the ongoing enhancements to our IT platform will further solidify our market position, enabling us to perform more efficiently than our competitors. The combination of high customer satisfaction, as measured by NPS surveys, and our robust sales pipeline underpins our confidence in achieving significant growth in the coming year.

In summary, with the continued enhancement of our IT capabilities, a strong focus on operational efficiency, and a commitment to customer satisfaction, Collectia is set to achieve its growth ambitions in the year ahead.

Research and development

Collectia will continue to invest in developing our business especially within IT, big data and AI to support the ambitious growth plans of the Group.

Management's review

External environment

The Group aspires to be the most environmentally friendly digital debt collection company. The Group intends to do this by leading the way with sustainable projects, reducing our CO2 emissions and promoting a green mindset among our stakeholders. Therefore, we have launched the project 'A Greener Collectia' to help realize our goals. The project seeks to reduce food waste, implement electric company cars only, seek to travel less between offices, use green suppliers only and reduce the Group's carbon footprint across all offices. It should, however, be noted that due to the nature of the business, Collectia Group already has a very low impact on the external environment and has sought to reduce its carbon footprint further by installing solar cells on the office building roof in Denmark. In 2023 our solar cells gave us kWh 20.903,39. Collectia Group has also significantly reduced the use of paper through the investments made in the IT-platform.

In 2022 Collectia Group started measuring the Group's carbon footprint and has set targets for reducing the carbon footprint in 2023. The preliminary numbers for carbon footprint in FY23 were:

Which environmental risks do we face, and how can we proactively prevent them?

In Germany we have a potential risk for flooding. Fortunately, all employees can work remotely, so we will still be able to operate.

Vendor risks

Due to our dependence of mail-delivery, we should expect to be affected if flooding occurs. In that case delays are anticipated, though the impact will be limited because of our high focus on digitalizing our communication methods.

Customers, sales strategy

In case of flooding less cars will be in the need of parking and therefore, we assume that there will be less cases regarding parking fees to handle.

We have several customers that are highly aware of keeping up with the green transitioning, e.g., Green Mobility. We are foreseeing more business coming our way from these types of customers. At the same time petrol stations increasingly focus on charging points for electrical vehicles.

The utility industry is in rapid development transitioning to sustainable energy. We see great potential in becoming specialists in this specific industry, hoping to take an even bigger market share than we already have.

Which opportunities has our business looking into the climate changing?

Already at this point, we are taking several initiatives to lower our carbon footprint, contributing to minimize climate change by reducing our utility consumption. Also, we activate employee campaigns with the focus to lessen food waste and to enhance recycling. These initiatives will continuously be prioritized.

We are working on expanding the HQ business continuity plan to the whole Group

Investing in People

The Group's objective is to invest in our people by focusing on Diversity, Equity, Inclusion and Belonging, employee learning and development, employee wellbeing and attracting and retaining talent. In 2023 we've had multiple prioritized activities supporting this agenda. Among other things a DEI-B calendar was launched, and surveys was pushed out every month to all the employees. We do this to create a greater sense of security within the employees and to obtain some concrete tools to strengthen employee wellbeing.

Employee engagement was measured during 2023 by an average of 7 factors measured in the monthly employee satisfaction surveys. These factors are Colleagues, Achievements, Purpose, Influence, Leadership, Mastery and Balance.

Intellectual capital resources

We invest in our employees both in a continuous internal and external training and education, and we invest in attracting new relevant staff.

Management's review

Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

Income statement 1 January - 31 December

	Note	2023	2022
		DKK	DKK
Gross profit		146,801,787	124,844,067
Staff expenses	1	-70,143,655	-61,919,066
Amortisation, depreciation and impairment losses of intangible assets and property, plant and equipment		-14,361,129	-14,325,175
Other operating expenses		0	-127,843
Profit/loss before financial income and expenses		62,297,003	48,471,983
Financial income	2	30,923,828	25,573,336
Financial expenses	3	-25,547,494	-23,529,817
Profit/loss before tax		67,673,337	50,515,502
Tax on profit/loss for the year	4	-15,497,247	-11,660,603
Net profit/loss for the year	5	52,176,090	38,854,899

Balance sheet 31 December

Assets

	Note	2023	2022
		DKK	DKK
Completed development projects		46,681,931	40,705,020
Acquired licenses		834,765	638,879
Acquired other similar rights		18,463,505	21,101,148
Goodwill		14,709,347	16,810,682
Intangible assets	6	80,689,548	79,255,729
Land and buildings		11,651,145	12,945,716
Other fixtures and fittings, tools and equipment		1,513,643	1,698,645
Leasehold improvements		2,921,299	3,071,721
Property, plant and equipment	7	16,086,087	17,716,082
Investments in subsidiaries	8	94,644,549	94,644,549
Receivables from group enterprises	9	143,797,434	148,796,983
Fixed asset investments		238,441,983	243,441,532
Fixed assets		335,217,618	340,413,343
Trade receivables		21,309,483	26,564,493
Contract work in progress	10	33,493,049	32,193,629
Receivables from group enterprises		177,787,409	164,470,660
Other receivables	11	19,071,239	13,618,404
Prepayments	12	834,936	1,027,789
Receivables		252,496,116	237,874,975
Cash at bank and in hand		22,410,345	22,532,814
Current assets		274,906,461	260,407,789
Assets		610,124,079	600,821,132

Balance sheet 31 December

Liabilities and equity

	Note	2023	2022
		DKK	DKK
Share capital		762,000	762,000
Reserve for development costs		36,411,907	31,749,916
Retained earnings		302,577,148	255,063,049
Equity		339,751,055	287,574,965
Provision for deferred tax	13	21,164,664	20,253,483
Provisions		21,164,664	20,253,483
Lease obligations		10,613,881	11,904,962
Payables to group enterprises		169,162,783	193,964,534
Other payables		4,226,038	4,088,627
Long-term debt	14	184,002,702	209,958,123
Lease obligations	14	1,454,982	1,122,599
Trade payables		3,895,247	3,840,881
Payables to group enterprises	14	7,400,555	4,423,573
Payables to group enterprises relating to corporation tax		14,586,066	10,849,058
Other payables	14	34,903,360	59,440,521
Deferred income		2,965,448	3,357,929
Short-term debt		65,205,658	83,034,561
Debt		249,208,360	292,992,684
Liabilities and equity		610,124,079	600,821,132
Contingent assets, liabilities and other financial obligations	15		
Related parties	16		
Accounting Policies	17		

Statement of changes in equity

	Share capital	Reserve for development costs	Retained earnings	Total
	DKK	DKK	DKK	DKK
Equity at 1 January	762,000	31,749,916	255,063,049	287,574,965
Development costs for the year	0	9,566,173	-9,566,173	0
Depreciation, amortisation and impairment for the year	0	-4,904,182	4,904,182	0
Net profit/loss for the year	0	0	52,176,090	52,176,090
Equity at 31 December	762,000	36,411,907	302,577,148	339,751,055

Notes to the Financial Statements

	2023	2022
	DKK	DKK
1. Staff Expenses		
Wages and salaries	60,693,501	53,143,213
Pensions	6,747,351	6,211,314
Other social security expenses	1,815,878	1,440,685
Other staff expenses	886,925	1,123,854
	<u>70,143,655</u>	<u>61,919,066</u>

The Executive Board is remunerated in the Parent Company Care DK BidCo ApS, and the remuneration to the Executive Board is therefore settled through a Management Fee.

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

Average number of employees	<u>144</u>	<u>140</u>
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	2023	2022
	DKK	DKK
2. Financial income		
Interest received from group enterprises	30,861,907	25,573,336
Other financial income	61,921	0
	<u>30,923,828</u>	<u>25,573,336</u>

	2023	2022
	DKK	DKK
3. Financial expenses		
Interest paid to group enterprises	16,721,743	16,979,712
Other financial expenses	1,500,276	1,202,193
Exchange loss	7,325,475	5,347,912
	<u>25,547,494</u>	<u>23,529,817</u>

Notes to the Financial Statements

	2023	2022
	DKK	DKK
4. Income tax expense		
Current tax for the year	14,586,066	10,849,058
Deferred tax for the year	911,181	463,779
Adjustment of tax concerning previous years	0	347,766
	15,497,247	11,660,603

	2023	2022
	DKK	DKK
5. Profit allocation		
Retained earnings	52,176,090	38,854,899
	52,176,090	38,854,899

6. Intangible fixed assets

	Completed development projects	Acquired licenses	Acquired other similar rights	Goodwill
	DKK	DKK	DKK	DKK
Cost at 1 January	56,518,333	2,294,160	26,376,434	21,013,352
Additions for the year	12,264,324	614,233	0	0
Cost at 31 December	68,782,657	2,908,393	26,376,434	21,013,352
Impairment losses and amortisation at 1 January	15,813,313	1,655,281	5,275,286	4,202,670
Amortisation for the year	6,287,413	418,347	2,637,643	2,101,335
Impairment losses and amortisation at 31 December	22,100,726	2,073,628	7,912,929	6,304,005
Carrying amount at 31 December	46,681,931	834,765	18,463,505	14,709,347
Amortised over	10 years	3 years	10 years	10 years

Development projects relate to the development of new versions of the Company's existing software products. The projects are progressing according to plan through the use of the resources allocated by Management to the development. The software is expected to be used in the present market to the Company's existing customers, and furthermore contribute to efficiency and high margins in core business activities. Prior to the initiation of the projects, the Company inquired of its customers as to the need for an updated programme, which was well received.

Notes to the Financial Statements

7. Property, plant and equipment

	Land and buildings	Other fixtures and fittings, tools and equipment	Leasehold improve- ments
	DKK	DKK	DKK
Cost at 1 January	17,391,886	3,420,227	5,632,509
Additions for the year	0	613,635	672,760
Transfers for the year	0	-54,383	141,666
Cost at 31 December	<u>17,391,886</u>	<u>3,979,479</u>	<u>6,446,935</u>
Impairment losses and depreciation at 1 January	4,446,170	1,721,582	2,560,788
Depreciation for the year	1,294,571	794,489	827,330
Transfers for the year	0	-50,235	137,518
Impairment losses and depreciation at 31 December	<u>5,740,741</u>	<u>2,465,836</u>	<u>3,525,636</u>
Carrying amount at 31 December	<u>11,651,145</u>	<u>1,513,643</u>	<u>2,921,299</u>
Amortised over	<u>12 years</u>	<u>3-5 years</u>	<u>5 years</u>
Including assets under finance leases amounting to	<u>11,651,145</u>	<u>584,600</u>	<u>0</u>

Notes to the Financial Statements

	2023	2022
	DKK	DKK
8. Investments in subsidiaries		
Cost at 1 January	94,644,549	94,644,549
Cost at 31 December	94,644,549	94,644,549
Carrying amount at 31 December	94,644,549	94,644,549

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share capital	Owner-ship	Equity	Net profit/loss for the year
Inga Finans ApS	Denmark	51,000	100%	48,418,791	9,218,269
Collectia Sverige AB	Sweden	75,404	100%	22,003,479	0
Svenska Fakturaköp AB	Sweden	33,430	100%	3,186,283	140,098
Collectia AB	Sweden	33,430	100%	19,118,891	5,432,400
Collectia Norge AS	Norway	778,030	100%	11,248,571	-22,302,097
Collectia AS	Norway	74,974	100%	115,737,554	0
Equity Kapital AS	Norway	212,190	100%	376,575	-66,231
Collectia GmbH	Germany	185,912	100%	-14,454,992	-11,468,725
PNO GmbH	Germany	185,912	100%	-1,622,632	-15,169
Dr. Duve Inkasso GmbH	Germany	646,975	100%	5,816,112	460,995
Adressa GmbH	Germany	185,912	100%	640,531	-98,060
Collectia OY	Finland	0	100%	446,479	198,391
				210,915,642	-18,500,129

All foreign subsidiaries are recognised and measured as separate entities.

9. Other fixed asset investments

	Receivables from group enterprises
	DKK
Cost at 1 January	148,796,983
Disposals for the year	-4,999,549
Cost at 31 December	143,797,434
Carrying amount at 31 December	143,797,434

Notes to the Financial Statements

	<u>2023</u>	<u>2022</u>
	DKK	DKK
10. Contract work in progress		
Contract work in progress is recognised in the balance sheet as follows:		
Contract work in progress recognised in assets	33,493,049	32,193,629
	<u>33,493,049</u>	<u>32,193,629</u>

Contract work in progress comprises the sales value of ongoing debt collection services. The contract work is measured at the collection fee to which the Company will become entitled multiplied by the estimated proportion of work completed at the balance sheet date, based on the proportion of costs incurred as of the balance sheet date compared to the total costs expected to be incurred. Contract work is recognised only to the extent that the Group expects to receive the consideration. Assessment of the collectibility is determined on a portfolio basis.

11. Other receivables

Other receivables comprise payments to customers concerning so-called warranty portfolios and factoring agreements. The receivable has been calculated on the basis of the payments made under warranty schemes and factoring agreements and reflects the amounts which the Company expects to collect in the foreseeable future.

Receivables from warranty schemes and factoring agreements are measured at amortised cost. Provisions for bad debts are made based on an impairment assessment of the receivables. The receivables are written down to net realisable value if lower than carrying amount.

12. Prepayments

Prepayments consist of prepaid expenses concerning rent and insurance premiums

	<u>2023</u>	<u>2022</u>
	DKK	DKK
13. Provision for deferred tax		
Deferred tax liabilities at 1 January	20,253,483	19,789,704
Amounts recognised in the income statement for the year	911,181	463,779
Deferred tax liabilities at 31 December	<u>21,164,664</u>	<u>20,253,483</u>

Notes to the Financial Statements

	<u>2023</u>	<u>2022</u>
	DKK	DKK
14. Long-term debt		
Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.		
The debt falls due for payment as specified below:		
Lease obligations		
After 5 years	5,232,131	8,565,100
Between 1 and 5 years	<u>5,381,750</u>	<u>3,339,862</u>
Long-term part	10,613,881	11,904,962
Within 1 year	<u>1,454,982</u>	<u>1,122,599</u>
	<u>12,068,863</u>	<u>13,027,561</u>
Payables to group enterprises		
After 5 years	0	0
Between 1 and 5 years	<u>169,162,783</u>	<u>193,964,534</u>
Long-term part	169,162,783	193,964,534
Other short-term debt to group enterprises	<u>7,400,555</u>	<u>4,423,573</u>
	<u>176,563,338</u>	<u>198,388,107</u>
Other payables		
After 5 years	<u>4,226,038</u>	<u>4,088,627</u>
Long-term part	4,226,038	4,088,627
Other short-term payables	<u>34,903,360</u>	<u>59,440,521</u>
	<u>39,129,398</u>	<u>63,529,148</u>

Notes to the Financial Statements

	2023	2022
	DKK	DKK
15. Contingent assets, liabilities and other financial obligations		
Guarantee obligations		
Danish share pledge agreement granted by Collectia A/S over its shares in Inga Finans ApS		
Danish accounts pledge agreement granted by Collectia A/S over its Danish bank accounts		
Danish assignment agreement granted by Collectia A/S over its rights under intra-group receivables		
German share pledge agreement granted by Collectia A/S over its shares in Collectia GmbH		
Swedish share pledge agreement granted by Collectia A/S over its shares in Collectia Sverige AB		
Norwegian share pledge agreement granted by Collectia A/S over its shares in Collectia Norge AS		
Other contingent liabilities		
Payment guarantee concerning debt collection	5,000,000	5,000,000
The Company has issued a letter of support addressed to the subsidiary Collectia GmbH, valid until 31 March 2025, as well as the subsidiaries Collectia AS and Collectia Norge Holding AS, valid until 12 months after the annual general meeting held in 2024.		
The Danish group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of Care DK BidCo ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.		

Notes to the Financial Statements

16. Related parties and disclosure of consolidated financial statements

	<u>Basis</u>
Controlling interest	
Silverfleet Capital Partners LLP	Capital owner (Majority)

Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

Consolidated Financial Statements

The Company is included in the Group Annual Report of the Parent Company of the largest and smallest group:

<u>Name</u>	<u>Place of registered office</u>
Credit Services Holdings Limited	England
Care DK BidCo ApS	Denmark

The Group Annual Report of Credit Services Holdings Limited may be obtained at the following address:

1 Carter Lane
London
EC4V 5ER
England

The Group Annual Report of Care DK BidCo ApS may be obtained at the following address:

c/o Collectia A/S
Abildager 11
2605 Brøndby
Denmark

Notes to the Financial Statements

17. Accounting policies

The Annual Report of Collectia A/S for 2023 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2023 are presented in DKK.

Consolidated financial statements

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements for 2023 of Care DK BidCo ApS, the Company has not prepared consolidated financial statements.

Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Care DK BidCo ApS, the Company has not prepared a cash flow statement.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate
- amounts expected to be payable by the lessee under residual value guarantees
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the interest rate implicit in the lease, if that rate can be determined, or the Company's incremental borrowing rate.

Notes to the Financial Statements

Lease liabilities are subsequently measured by increasing the carrying amount to reflect interest on the lease liability, and reducing the carrying amount to reflect the lease payments made

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

Variable lease payments are recognised on a straight-line basis as an expense in profit or loss.

The Company has elected to recognise short-term leases and leases of low-value assets.

Translation policies

Danish kroner is used as the presentation currency. All other currencies are regarded as foreign currencies.

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Income statement

Revenue

Revenue from debt collection service is recognized along with provision of the service. Recognition of revenue commences if it is probable that the consideration will be collected from the debtor. The assessment is performed on a portfolio basis. Consequently, revenue recognition is based on the estimated success rate. The contract consideration for the proportion of the cases expected to be collected is recognized in full over the period in which the work is performed based on an estimate over costs incurred compared to the total costs expected to be incurred to fulfil the performance obligation.

Interest revenue from investments in portfolios of overdue receivables is recognised at the credit adjusted effective interest rate. Upon acquisition of a debt portfolio, the credit adjusted effective interest rate (EIR) is determined, based on expected cash flows. The effect of re-assessment of the expected cash flows is reported as revaluations of portfolio investments.

In addition to revenue from collection services and income from acquired debt portfolios, the Company has other revenue streams from contracts with customers such as reminder services, invoicing services, financial data in a subscription basis. These revenues are recognised when control of the services are transferred to the customer generally being at the point in time where the service is delivered.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales as well as office expenses, etc.

Gross profit

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, work on own account recognised in assets and other external expenses.

Notes to the Financial Statements

Staff expenses

Staff costs include wages and salaries including compensated absence and pensions as well as payroll expenses.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company.

Income from investments in subsidiaries

Dividends from subsidiaries are recognised as income in the income statement when adopted at the General Meeting of the subsidiary. However, dividends relating to earnings in the subsidiary before it was acquired by the Parent Company are set off against the cost of the subsidiary.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with Care DK BidCo ApS. The tax effect of the joint taxation is allocated to Danish enterprises in proportion to their taxable incomes.

Notes to the Financial Statements

Balance sheet

Intangible fixed assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 10 year.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. This applies if sufficient certainty exists that the value in use of future earnings can cover distribution and administrative expenses involved as well as the development costs.

Costs of development projects comprise salaries and other expenses directly or indirectly attributable to the Company's development activities.

Development costs are amortised on a straight-line basis over the period of the expected economic benefit from the development work. The amortisation period is 10 years.

Development projects that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred.

Acquired licenses and costs relating to rights developed by the company are recognised in the balance sheet as costs in the year of recognition.

Acquired licenses and costs relating to rights is measured at costs less accumulated amortisation and less any accumulated impairment losses.

Acquired licenses and costs relating to rights are amortised on a straight-line basis over the expected useful lives of the assets, which is 3 years

Acquired other similar rights are measured at the lower of cost less accumulated amortisation and recoverable amount. Acquired other similar rights are amortised over its useful life, which is assessed at 10 years

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other buildings	12 years
Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	5 years

The fixed assets' residual values are determined at nil.

Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment and investments are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

Notes to the Financial Statements

Investments in subsidiaries

Investments in subsidiaries are measured at cost. Where cost exceeds the recoverable amount, write-down is made to this lower value.

Other fixed asset investments

Other fixed asset investments consist of deposits.

Receivables

Receivables are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.

Contract work in progress

Services in progress are measured at the selling price of costs incurred on projects which are expected to be recovered in the future. The expected recovery rates is determined on the basis of historical data.

Prepayments

Prepayments comprise prepaid expenses concerning rent and insurance premiums.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Financial liabilities

Debts are measured at amortised cost, substantially corresponding to nominal value.

Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

Notes to the Financial Statements

Financial Highlights

Explanation of financial ratios

Return on assets	$\text{Profit/loss of ordinary primary operations} \times 100 / \text{Total assets at year end}$
Solvency ratio	$\text{Equity at year end} \times 100 / \text{Total assets at year end}$
Return on equity	$\text{Net profit for the year} \times 100 / \text{Average equity}$