

# **SBS Friction A/S**

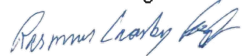
**Kuopiovej 11, 5700 Svendborg**

**CVR-nr. 19 75 19 37**

## **Annual report 2022**

Approved at the Company's annual general meeting on February 24 2023

Chairman of the general meeting:



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Rasmus Laasby Eshøj

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### Statement by Management

The Board of Directors and the Executive Board have today discussed and approved the annual report of SBS Friction A/S for the financial year 1 January – 31 December 2022.

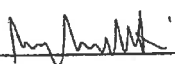
The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2022 and of the results of its operations for the financial year 1 January – 31 December 2022.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters, the results for the year and the Company's financial position.

We recommend that the annual report is approved at the annual general meeting.

Svendborg, 24. February 2023  
Executive Board:



Marco Moretti

CEO



Hans Torben Madsen



Esben Jul Sørensen



Rasmus Laasby Eshøj



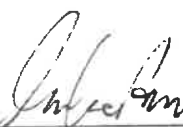
Christel Munk Pedersen

Board of directors:

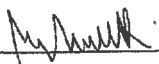


Sebastiano Rio

Chairman



Andrea Pazzi



Marco Moretti



Christel Munk Pedersen

## **Independent auditor's report**

### **To the shareholders of SBS Friction A/S**

#### **Opinion**

We have audited the financial statements of SBS Friction A/S for the financial year 01.01.2022 - 31.12.2022, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2022 and of the results of its operations for the financial year 01.01.2022 - 31.12.2022 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Management's responsibilities for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Statement on the Management commentary**

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.


In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Odense, 24 February 2023

**Deloitte**  
Statsautoriseret Revisionspartnerselskab  
CVR No. 33963556

  
**Heino Hyllested Tholsgaard**  
State Authorised Public Accountant  
Identification No (MNE) mne34511

  
**Maja Mosegaard Brøndsted**  
State Authorised Public Accountant  
Identification No (MNE) mne49081

## Management's review

### Company information

Name	SBS Friction A/S
Address, postal code, city	Kuopiovej 11, 5700 Svendborg
CVR-no.	19 75 19 37
Founded	1st of November 1996
Hometown municipality	Svendborg
Financial year	1. januar – 31. december
Board of Directors	Sebastiano Rio, chairman Andrea Pazzi Marco Moretti Christel Munk Pedersen
Management	Marco Moretti, CEO Rasmus Laasby Eshøj Hans Torben Madsen Christel Munk Pedersen Esben Juul Sørensen
Auditors	Deloitte Statsautoriseret Revisionspartnerselskab Tværkajen 5, 5000 Odense C, Danmark

## Management's review

### Financial highlights

DKKm	2022	2021	2020	2019 <sup>1)</sup>	2018 <sup>1)</sup>
<b>Key figures</b>					
Gross profit/loss	78.935	84.275	78.011	66.129	57.011
Operating profit/loss	782	9.450	19.825	13.124	3.478
Net financials	-2.443	-4.817	-3.067	-3.822	-2.723
Profit/loss for the year	-926	3.888	13.371	4.603	3.164
Investments in tangible assets	28.396	7.026	34.459	6.760	9.770
Total assets	193.171	197.427	156.357	137.984	109.527
Equity	57.426	58.352	54.464	30.336	25.733
<b>Financial ratios</b>					
Liquidity ratio	183,0%	240,6%	55,2%	62,5%	52,9%
Solvency ratio	29,7%	29,6%	34,8%	22,0%	23,5%
Average number of full-time employees	99	93	84	83	82

1) Comparative figures have not been restated to reflect the effect of the implementation of IFRS 16.

The financial ratios are calculated in accordance with the Danish Finance Society's guidelines on the calculation of financial ratios, "Recommendations and Financial Ratios". For terms and definitions, please see the accounting policies.

## **Management's review**

### **Report**

#### **Principal activities**

SBS Friction develops, manufactures and distributes brake parts and friction technology for motorcycles, scooters and ATV/UTVs as well as for several specialized areas that apply friction technology.

The product portfolio includes self-developed and self-produced brake pads as well as goods for resale in the form of brake discs, brake shoes, and clutches.

SBS Friction controls the main part of the value chain and oversees its own development based on considerable know-how within friction technology, own production, sales, marketing and a product range which lives up to the highest performance requirements, safety and general industry quality properties. All functions, including packaging and distribution are in Svendborg (Denmark).

SBS Friction operates globally on the free spare parts market and within the OEM market. The OEM market also includes manufacturers of wind turbines and other niches which use friction technology.

On the free aftermarket, SBS Friction is market leader within brake pads in Europe where the largest markets are Italy, Germany, France and Spain. In addition, the company has sales in Asia, North and South America. Most of the volume in the aftermarket is sold under Corporate own brands (SBS, AP Racing and Brembo) and the rest as private label products.

On the OEM market for motorcycles, scooters, UTVs, ATVs and other vehicles, SBS Friction serves vehicle manufacturers through brake system specialists, mainly intercompany.

#### **Market Conditions**

SBS Friction's primary market is the free aftermarket for spare parts for motorcycles.

It is a niche market where SBS Friction is one of the few large and global suppliers, which sells to a network of specialized distributors. Consolidation of distributors takes place in a way that currently does not disrupt the value chain. Moreover, SBS Friction is the absolute market leader in Europe with a product portfolio which cannot easily be substituted due to the technological nature and the customer and brand specific approvals held by SBS. Finally, the SBS brand is a premium brand, and that position is supported by increased digitalization using Website, Newsletters & SoMe platforms as well as substantial sponsorships in international motorcycle racing.

Intercompany Aftermarket business with Brembo brand has increased the integration with the Italian organization, implementing centralized product marketing services such as range management and cataloguing. The logistic activity for Brembo branded products will be instead separated and based in Italy to provide better service to customers and dedicated support.

Direct internet sale of accessories for motorcycles to consumers is increasing, although it is challenged by search engine issues on vehicle, model & make, that primary online e-tailers still must solve. Most brake parts are still sold through regular workshops in Europe, while in the US, online sales also for spare parts, is growing through dedicated motorcycle online dealerships.



## **Management's review**

### **Report**

#### **Development in activities and financial matters**

##### ***Profit/loss for the year***

Gross profit was realized at DKK 79 million and Operating profit was realized at DKK 0,8 million compared to the expected DKK 13-17 million.

OE sales have been growing in line with budget expectation. The majority is intercompany sales to Brembo (Italy and India) and J-Juan (Spain and China). The turnover represented 17% of total sales (28% of volumes).

Independent aftermarket sector in year 2022 has been influenced by raw material cost increase in the first half, big uncertainty and stock reduction policy from distributors, and high energy cost increase in the second half of the year. The result was a slightly depressed market in Europe, where we estimated the sell-out being at -5% / -10% in volume compared to previous year. SBS Friction increased prices to the market to compensate the cost increase but low market demand affected yearly results and negatively impacted the profitability of the company.

Incremental costs have been also generated by the need of developing alternative sources for some raw material becoming scarce or imported from unstable Countries.

The organization is developing in line with expectations to fulfill the need of integrating with corporate business unit and central functions and to improve our quality systems and certify our processes as expected for OEM market development.

Result of the year ended at DKK -0,9 million..

##### ***Innovation***

Better Brakes program has been defined during the year, related business plan presented, and investments approved. Coherently the two version of organic green pads and green sinter pads have been launched in the market and substitution progression started in line with capacity expansion.

Better Brake pads are designed and manufactured avoiding completely the use of hazardous substances such as Copper, Nickel and Antimony from friction material. In addition to their environmental friendly characteristics, green pads also feature improved performance comfort and wear.

##### ***Strategic development***

SBS Friction's goal is to grow in the OEM market at consolidate the leadership in the aftermarket. The aftermarket focuses on range, supply capacity and branding, whereas the OEM market focuses on innovation, technology and quality assurance.

The integration with Brembo is going to give a boost to this strategic development in both channels; in the Aftermarket channel the combined strength of the two main brands and the mentioned launch of new green products will add opportunities to expand the business outside Europe, with key focus on North America.

In the OEM market, the leadership of Brembo with the majority of motorcycle manufacturers and the growing trend of J-Juan are expected to accelerate the expansion of SBS business in this channel. First important projects have been already assigned and will start in 2023; many other are realistically achievable within the next 3-5 years.

A massive investment plan has been designed and included in the 5-year business plan to support consequent capacity expansion and upgrade production processes.

## **Management's review**

### **Report**

#### ***General risks***

For a description of special risk reference is made to the annual report 2022 of Brembo Spa.

#### **Uncertainty relating to recognition and measurement**

For further information reference is made notes 8 and 11.

#### **Outlook 2023**

For 2023 the company expects continued increasing revenue from OE sales and the aftermarket is expected to normalize resulting in increased turnover. Result before taxes is expected in the range DKK 7-13 million.

#### **Events after the balance sheet date**

No events have occurred after the end of the financial year that could significant alter the company's financial position.

## Financial statements 1 January - 31 December

### Income statement

Note	DKK'000	2022	2021
		<u>78.935</u>	<u>84.275</u>
2	<b>Gross profit</b>		
3	Staff costs	-61.337	-57.481
	Depreciation, amortisation and impairment losses	-16.816	-17.344
	<b>Operating profit/loss</b>	<u>782</u>	<u>9.450</u>
4	Financial income	25	0
5	Financial expenses	-2.468	-4.817
	<b>Profit/loss before tax</b>	<u>-1.661</u>	<u>4.633</u>
6	Tax for the year	735	-745
7	<b>Profit/loss for the year</b>	<u>-926</u>	<u>3.888</u>

## Financial statements 1 January – 31 December

### Balance sheet

Note	DKK'000	2022	2021
	<b>ASSETS</b>		
	<b>Non-current assets</b>		
8	<b>Intangible assets</b>		
	Acquired intangible assets	5.470	9.606
	Goodwill	0	469
	Completed development projects	15.493	17.154
		<u>20.963</u>	<u>27.229</u>
	<b>Material assets</b>		
9	Land and building	30.960	31.630
9	Plant and machinery	33.573	16.505
9	Fixtures and fittings, tools and equipment	1.096	1.425
	Assets under construction	7.549	2.817
10	Leased assets	452	685
		<u>73.630</u>	<u>53.062</u>
	<b>Other Non-current assets</b>		
11	Tax assets	21.409	20.674
	<b>Total non-current assets</b>	<u><b>116.002</b></u>	<u><b>100.965</b></u>
	<b>Current assets</b>		
	<b>Inventories</b>		
	Raw materials and consumables	17.681	15.293
	Work in progress	1.231	1.058
	Finished goods and goods for resale	28.534	24.722
		<u>47.446</u>	<u>41.073</u>
	<b>Receivables</b>		
	Trade receivables	8.316	10.840
	Receivables from Group entities	13.524	11.269
	Other receivables	3.306	1.610
12	Prepayments	738	1.042
		<u>25.884</u>	<u>24.761</u>
	Liquid funds	3.839	30.628
	<b>Total current assets</b>	<u><b>77.169</b></u>	<u><b>96.462</b></u>
	<b>TOTAL ASSETS</b>	<u><b>193.171</b></u>	<u><b>197.427</b></u>

## Financial statements 1 January – 31 December

### Balance sheet

Note	DKK'000	2022	2021
	<b>EQUITY AND LIABILITIES</b>		
	<b>Equity</b>		
13	Share capital	12.001	12.001
	Reserve for development costs	12.085	10.076
	Retained earnings	33.340	36.572
	<b>Total equity</b>	<b>57.426</b>	<b>58.352</b>
	<b>Liabilities</b>		
	<b>Non-current liabilities</b>		
14	Other payables	4.264	4.315
14	Payables to group entities	86.028	90.102
15	Deferred income	3.122	4.236
14	Lease commitments	163	332
	<b>Total non-current liabilities</b>	<b>93.577</b>	<b>98.985</b>
	<b>Current liabilities</b>		
	Payable to group entities	9.811	2.061
14	Lease commitments	292	355
	Trade payables	19.814	18.347
	Payable contribution to former joint taxation	0	6.294
	Other payables	12.251	13.033
	<b>Total current liabilities</b>	<b>42.168</b>	<b>40.090</b>
	<b>Total liabilities</b>	<b>135.745</b>	<b>139.075</b>
	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>193.171</b>	<b>197.427</b>

- 1 Accounting policies
- 2 Special items
- 17 Contractual obligations and contingencies, etc.
- 18 Mortgages and collateral
- 19 Related parties

## Financial statements 1 January – 31 December

### Statement of changes in equity

DKK'000	Share capital	Reserve for development costs	Retained earnings	Total
Equity at 1 January 2022	12.001	10.076	36.275	58.352
Transfer to reserves	0	2.009	-2.009	0
Profit/loss for the year	0	0	-926	-926
<b>Equity at 31 December 2022</b>	<b>12.001</b>	<b>12.085</b>	<b>33.340</b>	<b>57.426</b>

## Financial statements 1 January – 31 December

### Cash flow statement

Note	DKK'000	2022	2021
	<b>Operating profit</b>	<b>782</b>	<b>9.450</b>
	Reversed depreciations charges etc.	16.746	17.462
	Interests received	25	0
	Interests paid	-2.468	-4.817
16	Changes in working capital	888	-13.113
	Income taxes paid	-6.294	0
	<b>Cash from operating activities</b>	<b>9.679</b>	<b>8.982</b>
	Acquisition of intangible assets	-3.713	-4.357
	Acquisition of property, plant and equipment	-28.553	-8.155
	Disposal of property, plant and equipment	104	0
	<b>Cashflow from investing activities</b>	<b>-32.162</b>	<b>-12.512</b>
	Loan financing: Changes in loans from group entities	-4.074	90.102
	Loan financing: credit institutions	0	-56.608
	Loan financing: Lease commitments	-232	664
	<b>Cashflow from financing activities</b>	<b>-4.306</b>	<b>34.158</b>
	<b>Net cash flows</b>	<b>-26.789</b>	<b>30.628</b>
	Cash and cash equivalents at January 1	30.628	0
	<b>Cash and cash equivalents at December 31</b>	<b>3.839</b>	<b>30.628</b>

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies

The annual report of SBS Friction A/S for 2022 has been prepared in accordance with the provisions applying to medium-sized reporting class C entities under the Danish Financial Statements Act.

The annual report is prepared consistently with the accounting principles applied last year.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rate at the transaction date and the rate at the date of payment are recognized in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognized in the latest financial statements is recognized in the income statement as financial income or financial expenses.

#### Non-comparability

There is a lack of comparability in this year's annual report due to the fact that last year there was an incorrect classification of staff costs, receivables with group entities and completed development projects.

The missing of reclassification from staff costs to gross profit last year has no influence on last years results, the total of the balance sheet or the equity. DKK 2.834 thousands is the amount moved from staff costs to gross profit.

The missing of reclassification from completed development projects to deferred income has increased the total of the balance sheet and has no influence on last years result and equity. DKK 4.236 thousands is the amount moved from completed development projects to deferred income.

The missing of reclassification from receivables from group entities to payables to group entities has increased the total of the balance sheet and has no influence on last years result and equity. DKK 2.061 thousands is the amount moved from receivables from group entities to payables to group entities.

#### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation, impairment losses and write-downs, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company, and the value of such assets can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company, and the value of such liabilities can be measured reliably. On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

On recognition and measurement, account is taken of foreseeable losses and risks arising before the date at which the annual report is presented and proving or disproving matters arising on or before the balance sheet date.



## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Income statement

###### Gross profit

Gross profit is the sum of revenues, work on own account recognized in assets, cost of goods sold, other operating income and other external expenses with reference to the Danish Financial Statement Act (32).

###### Own work capitalized

Own work capitalized comprises staff costs and other costs incurred in the financial year and recognized in cost for proprietary intangible assets and property, plant and equipment.

###### Revenue

The Company has chosen IFRS 15 as interpretation for revenue recognition.

Revenue from the sales of finished goods and goods for resale is recognized when control of the goods has transferred, being when the goods are delivered to the customer, the customer has full discretion over the channel and price to sell the goods, and there is no unfulfilled obligation that could affect the customer's acceptance of the goods. Delivery occurs when the goods have been shipped to the specific location, the risks of obsolescence and loss have been transferred to the customer, and either the customer has accepted the goods in accordance with the sales contract, the acceptance provisions have lapsed, or the company has objective evidence that all criteria for acceptance have been satisfied.

###### Cost of raw materials and consumables

Costs of raw materials and consumables comprise raw materials and consumables used for the year as well as any changes in inventories, including any inventory wastage.

Write-downs of inventories of raw materials and consumables are also recognised under raw materials and consumables to the extent that these do not exceed normal write-downs.

Other operating income/expenses

###### Other operating income

Other operating income comprises items secondary to the Company's activities, including gains and losses on disposal of property, plant and equipment and government compensations related to Covid-19.

###### Other external expenses

Other external costs comprises costs relating to the Company's primary activity that are incurring during the year, including costs for distribution, sales and marketing, administration, premises and bad debts, etc.

###### Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions as well as expenses regarding social security etc. for the Company's staff. Compensations received from authorities are recognized in gross profit.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Depreciation and amortisation of intangible and tangible assets and leases

###### Intangible assets

Depreciation is based on cost less any residual value and provided on a straight-line basis over the expected useful lives of the assets. The expected useful lives are as follows:

Acquired intangible assets	3-10 years
Goodwill	3-10 years
Completed development projects	5 years

The depreciation period for intangible assets exceeds 5 years based on assessment of the products long-term market potential.

###### Tangible assets

Depreciation is based on cost less any residual value and provided on a straight-line basis over the expected useful lives of the assets. The expected useful lives are as follows:

Land and buildings	10-33 years
Plant and machinery	3-10 years
Fixtures and fittings, tools and equipment	3-10 years

###### Lease

Leased assets are depreciated on a straight line basis over the expected lease term, which is:

Cars	1-5 years
Building	10 years
Plant and machinery	3-5 years

##### Financial income and expenses

Financial income and expenses comprise interest income and expense, charges in respect of finance leases, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

Interest expense and other borrowing costs to finance intangible assets and property, plant and equipment and which relate to the production period are not recognized in cost of the assets.

##### Tax for the year

Tax for the year comprises current income tax and changes in deferred tax for the year due to changes in the tax rate. The tax expense relating to the profit/loss for the year is recognized in the income statement, and the tax expense relating to amounts recognized directly in equity is recognized directly in equity.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Balance sheet

###### Intangible assets

Acquired intangible assets comprise knowhow, trademarks and software are measured at cost less accumulated depreciation and impairment losses.

Goodwill is measured at cost less accumulated depreciation and impairment losses.

Development costs comprise expenses, salaries and depreciation and amortisation directly attributable to the Company's development activities.

Development projects that are clearly defined and identifiable and where the technical feasibility, sufficient resources and a potential future market or development potential are evidenced, and where the Company intends to produce, market or use the project, are recognized as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs, administrative expenses and development costs. Other development costs are recognized in the income statement as incurred.

Development costs recognized in the balance sheet are measured at cost on initial recognition and subsequently at cost less accumulated amortisation and impairment losses.

On completion of a development project, development costs are depreciated on a straight-line basis over the estimated useful life, which is usually 5 years and no longer than 10 years..

Gains and losses on the disposal of development projects, patents and licences are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognized in the income statement as other operating income or other operating expenses, respectively.

###### Tangible assets

Land and buildings, plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. The basis of depreciation is cost less any expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers, wages and salaries as well as borrowing costs relating to specific and general borrowing directly attributable to the construction of the individual asset.

Individual components of property, plant and equipment that have different useful lives are accounted for as separate items, which are depreciated separately.

Depreciation is based on the residual value of the asset and is reduced by impairment losses, if any. The depreciation period and the residual value are determined at the acquisition date and are reassessed annually. Where the residual value exceeds the carrying amount of the asset, no further depreciation charges are recognized.

In case of changes in the depreciation period or the residual value, the effect on the depreciation charges is recognized prospectively as a change in accounting estimates.

Gains and losses on the disposal of items of property, plant and equipment are calculated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognized in the income statement as other operating income or other operating expenses, respectively.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Leases

The Company has chosen IFRS 16 as interpretation for classification and recognition of leases.

On initial recognition, leases for assets with a term of more than 12 months, that transfer substantially all the risks and rewards incident to ownership to the Company (finance leases) are measured in the balance sheet at the lower of fair value and the present value of future lease payments. In calculating the present value, the interest rate implicit in the lease or the incremental borrowing rate is used as the discount factor. Assets held under finance leases are subsequently accounted for as the Company's other assets.

The capitalized residual lease commitment is recognized in the balance sheet as a liability, and the interest element of the lease payment is recognized in the income statement over the term of the lease.

##### Impairment of non-current assets

The carrying amount of intangible assets, property, plant and equipment and equity investments in subsidiaries and associates is tested annually for indication of impairment other than the decrease in value reflected by amortisation/depreciation.

Impairment tests are conducted on individual assets or cash-generating units when there is indication of impairment. Write-down is made to the lower of the carrying amount and the recoverable amount.

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets.

Previously recognized impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

##### Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realizable value is lower than cost, inventories are written down to this lower value.

Goods for resale and raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

Finished goods and work in progress are measured at cost, comprising the cost of raw materials, consumables, direct wages and salaries as well as indirect production overheads. Production overheads comprise costs of material and labour as well as maintenance of and depreciation on production machinery, buildings and equipment as well as costs relating to plant administration and management. Borrowing costs are not recognized in the cost.

The net realizable value of inventories is determined as the selling price less costs of completion and costs incurred to effect the sale, taking into account marketability, obsolescence and developments in the expected selling price.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Receivables

The company has chosen IAS 39 as interpretation. Receivables are measured at amortised cost.

Write-down for bad and doubtful debts is made when there is objective evidence that a receivable has been impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognized on an individual basis.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate of the individual receivable or portfolio is used as discount rate.

The company is part in the group Cash Pool arrangement. Receivables from the Cash Pool arrangement is included in Receivables from group entities.

##### Prepayments

Prepayments comprise costs incurred concerning subsequent financial years.

##### Equity

###### *Reserve for development costs*

The reserve for development costs comprises recognized development costs. The reserve cannot be used to distribute dividend or cover losses. The reserve will be reduced or dissolved if the recognized development costs are amortized or are no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

###### *Dividend*

Proposed dividend is recognized as a liability at the date when it is adopted at the annual general meeting (declaration date). Dividend expected to be distributed for the year is presented as a separate line item in equity.

##### Corporation tax and deferred tax

Current tax payables and receivables are recognized in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on taxable income in previous years and tax paid on account.

Joint taxation contributions payable and receivable are recognized in the balance sheet as corporation tax receivable or corporation tax payable.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognized at the expected value of their utilization; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity and jurisdiction.

Deferred tax is measured according to the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Deferred income

Deferred income comprises received for recognition in subsequent years. Deferred income is measured at cost.

##### Liabilities other than provisions

Financial liabilities are recognized at the date of borrowing at the proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortized cost, corresponding to the capitalized value, using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognized in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

##### Key figures

The financial ratios are calculated in accordance with the Danish Finance Society's guidelines on the calculation of financial ratios, "Recommendations and Financial Ratios".

Explanations of financial ratios:

Liquidity ratio	$\frac{\text{Current assets} \times 100}{\text{Current liabilities}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$

##### Cash flow statement

The cash flow statement shows cash flows from operating, investing and financing activities, and cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes, and financial income, financial expenses and income tax paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments, and purchase, development, improvement and sale, etc. of intangible assets and property, plant and equipment.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs, and the raising of loans, repayments of interest-bearing debt, including lease liabilities, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk.

## Financial statements 1 January – 31 December

<b>Notes</b>	<b>2022</b>	<b>2021</b>
DKK'000	<u>          </u>	<u>          </u>
<b>2 Special items</b>		
Other income and other expenses are included in Gross Profit.		
Compensation related to Covid-19	0	-331
Gain / loss from sales of fixed assets	71	-118
	<u>71</u>	<u>-450</u>
<b>3 Staff costs</b>		
Wages and Salaries other employees	56.065	52.481
Pensions	3.859	3.524
Other social security expenses	1.413	1.166
	<u>61.337</u>	<u>57.481</u>
Average number of employees	<u>99</u>	<u>93</u>
<b>Remueration of management</b>		
Executive baord	<u>9.540</u>	<u>9.673</u>
<b>4 Financial income</b>		
Interest received from group enterprises	10	0
Other financial income	15	0
	<u>25</u>	<u>0</u>

## Financial statements 1 January – 31 December

Notes DKK'000	2022	2021		
<b>5 Financial expenses</b>				
Interest paid to group entities	2.113	4.076		
Other financial expenses	58	727		
Interest on lease	6	5		
Exchange loss	291	9		
	<b>2.468</b>	<b>4.817</b>		
<b>6 Tax on profit/loss of the year</b>				
Adjustment on deferred tax for previous years	-148	0		
Adjustment on deferred tax for the year	883	-745		
	<b>735</b>	<b>-745</b>		
<b>7 Distribution of profit/loss</b> DKK'000	<b>2022</b>	<b>2021</b>		
Transferred to equity reserves	-926	3.888		
	<b>-926</b>	<b>3.888</b>		
<b>8 Intangible assets</b>				
DKK'000	Acquired in- tangible assets	Goodwill	Completed de- velopment projects	Total
Cost at 1 January 2022	36.804	5.627	38.413	80.844
Additions for the year	0	0	3.713	3.713
Cost at 31 December 2022	36.804	5.627	42.126	84.557
Amortisations at 1 January 2022	27.198	5.158	21.259	53.615
Amortizations	4.136	469	5.374	9.979
Amortisations at 31 December 2022	31.334	5.627	26.633	63.594
<b>Carrying amount at 31 December 2022</b>	<b>5.470</b>	<b>0</b>	<b>15.493</b>	<b>20.963</b>

### Completed development projects

Completed development projects include development and test of new friction products. Completed development projects are amortized over 5 years.

The company's contribution margin on the sale of Frictions products is increased as a result of this development.

Management has high expectations of the use of Frictions products and has not identified any indication of impairment in relation to the carrying amount of the products.



## Financial statements 1 January – 31 December

### Notes

#### 9 Tangible assets

DKK'000	Land and building	Plant and machinery	Fixtures and fittings, tools and equipment	Assets under construction	Total
Cost at 1 January 2022	32.700	167.154	6.941	2.817	209.612
Additions for the year	353	20.363	131	7.549	28.396
Transferred	0	2.526	291	-2.817	0
Disposals for the year	0	0	-216	0	-216
Cost at 31 December 2022	33.053	190.043	7.147	7.549	237.792
Depreciations at 1 January 2022	1.070	150.649	5.516	0	157.235
Depreciations	1.023	5.821	717	0	7.561
Reversed depreciations of disposals	0	0	-182	0	-182
Depreciations at 31 December 2022	2.093	156.470	6.051	0	164.614
<b>Carrying amount at 31 December 2022</b>	<b>30.960</b>	<b>33.573</b>	<b>1.096</b>	<b>7.549</b>	<b>73.178</b>

#### 10 Leases

DKK'000	Company cars	Total
Cost at 1 January 2022	1.001	1.001
Additions for the year	157	157
Cost at 31 December 2022	1.158	1.158
Depreciations at 1 January 2022	316	316
Depreciations	390	390
Depreciations at 31 December 2022	706	706
<b>Carrying amount at 31 December 2022</b>	<b>452</b>	<b>452</b>
<b>Lease liabilities</b>		
Maturity before 1 year	292	292
Maturity before 5 years	163	163
Maturity after 5 years	0	0
<b>Lease liabilities at 31 December 2022</b>	<b>455</b>	<b>455</b>

## Financial statements 1 January - 31 December

### Notes

<b>11 Deferred tax asset</b>	<b>2022</b>	<b>2021</b>
<b>DKK'000</b>		
Deferred tax at 1. januar	20.674	21.418
Deferred tax adjustment for the year	883	-744
Deferred tax adjustment previous years	-148	2
<b>Deferred tax at 31 December 2022</b>	<b>21.409</b>	<b>20.674</b>
Deferred tax relates to:		
Intangible assets	1.836	2.848
Tangible assets	13.344	13.291
Tax losses	6.229	4.535
<b>Deferred tax at 31 December 2022</b>	<b>21.409</b>	<b>20.674</b>

The deferred tax assets are recognized on the basis of expectations to the result of the coming years based on the company's 5 years plan in which the group entities are expected to source the main part of their brake pad requirements from SBS Friction A/S. This will approx. double the turnover of company compared to 2021.

During 2022 a massive investment plan was launched to increase the company's production capacity based on the 5 years plan.

The tax assets are expected utilized within the next 5 years.

### 12 Prepayments

Prepayments comprise of prepaid software-licenses, subscriptions and insurance premiums.

### 13 Share capital

Movements in the share capital during the last 5 years can be specified as following:

<b>DKK'000</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>
Share capital at 1 January	12.001	12.001	12.000	12.000	12.000
Additions	0	0	1	0	0
<b>Share capital at 31 December</b>	<b>12.001</b>	<b>12.001</b>	<b>12.001</b>	<b>12.000</b>	<b>12.000</b>

## Financial statements 1 January – 31 December

### Notes

#### 14 Financial liabilities

DKK'000	Total liabilities at 31/12 2022	Repayment first year	Outstanding debt after 5 ye- ars
Payables to group entities	86.028	0	0
Other payables	4.264	0	4.264
Lease commitments	455	292	0
<b>Total financial liabilities</b>	<b>90.747</b>	<b>292</b>	<b>4.264</b>

#### 15 Deferred income

Deferred income consists of subsidies received in connection with development assets.

#### 16 Changes in working capital

Changes in inventories	-6.373	-14.131
Changes in receivables and prepayments/deferred income	-1.123	2.234
Changes in trade payables and other payables	8.384	-1.216
	<b>888</b>	<b>-13.113</b>

#### 17 Contractual obligations and contingencies, etc.

##### Operating lease commitments

The Company has no operating leases, that are not recognized in the balance sheet.

##### Contractual obligations

The Company has signed contracts for delivery of production machinery in 2023 for total DKK 14,7 million.

#### 18 Mortgages and collateral

The company has no mortgages and collaterals.

## Financial statements 1 January - 31 December

### Notes

#### 19 Related parties

SBS Friction A/S' related parties comprise the following:

##### Control

Brembo S.p.a., Bergamo, Italy owns 100% of the share capital.

SBS Friction A/S is part of the Brembo Group, domiciled in Bergamo, Italy and listed on the Italian stock exchange. The consolidated financial statements of Brembo Group can be obtained on the webpage <http://www.brembo.com>.

##### Related party transactions

SBS Friction A/S was engaged in the below related party transactions.

DKK'000	2022	2021
Sale of goods to group entities	66.878	41.172
Sale of services to group entities	2.312	713
Purchase of goods from group entities	1.021	4.638
Purchase of services from group entities	3.322	2.582
Interest received	10	0
Interest paid	2.113	4.076
Receivables	13.524	11.269
Payables long term	86.028	90.102
Payables short term	9.811	2.061