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# BURKERT DANMARK A/S Hørkær 24 Herlev

# Annual report for the period 1 January to 31 December 2022 (55th Financial year)

Adopted at the Annual General Meeting on 15th May 2023

— DocuSigned by:

535C455D2D5E4C7... Marco STEINEMANN Chairman of the Board of Directors

CVR-nr. 19 18 58 18

# **TABLE OF CONTENTS**

	Page
Statements	
Statement by the Management on the annual	4
report Independent auditor's report	5
Management's review	
Company details	3
Financial highlights	9
Management's review	8
Financial statements	
Accounting policies	10
Income statement 1 January - 31 December	14
Balance sheet 31 December	15
Statement of changes in equity	17
Cash flow statement 1 January - 31 December	18
Notes	19

# **COMPANY DETAILS**

The company	Burkert Danmark A/S Hørkær 24 2730 Herlev	
	CVR no.:	19 18 58 18
	Reporting period: Incorporated:	1 January - 31 December 2022 19 maj 1967
	Domicile:	Herlev
Supervisory board	Marco STEINEMANN Rune TARNØ, Board Udo GAIS, Board Mer	
Management	Henrik Kjeld ZIEGLE	R
Auditors	Mazars Statsautoriseret Revisio Midtermolen 1, 2.tv. 2100 København	onspartnerselskab
Consolidated financial statements		ted in the group report as the parent company Bürkert Christian-Bürkert-Strasse 13-17, 74653 Ingelfingen,

### STATEMENT BY MANAGEMENT ON THE ANNUAL REPORT

The supervisory board and Management have today discussed and approved the annual report of Burkert Danmark A/S for the financial year 1 January - 31 December 2022.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2022 and of the results of the company's operations and cash flows for the financial year 1 January - 31 December 2022.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

Herlev, 31st March 2023

Management

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Henrik Kjeld ZIEGLER<sup>6F5B85A36549B...</sup> General Manager

**Supervisory Board** 

Marco STEINEMANN Chairman of the Board of Directors Rune TARNØ Board Member Udo GAIS Board Member

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### **INDEPENDENT AUDITOR'S REPORT**

#### To the shareholder of Burkert Danmark A/S

#### Opinion

We have audited the financial statements of Burkert Danmark A/S for the financial year 1 January - 31 December 2022, which comprise a summary of significant accounting policies, income statement, balance sheet, statement of changes in equity, cash flow statement and notes. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2022 and of the results of the company's operations and cash flows for the financial year 1 January - 31 December 2022 in accordance with the Danish Financial Statements Act.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements, that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

# **INDEPENDENT AUDITOR'S REPORT**

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# **INDEPENDENT AUDITOR'S REPORT**

#### Statement on management's review

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

Copenhagen, 31st March 2023

MAZARS Statsautoriseret Revisionspartnerselskab CVR no. 31 06 17 41

Karsten Vedel Statsautoriseret revisor (State-authorised public accountant) MNE no. mne47841

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### **MANAGEMENT'S REVIEW**

#### **Business review**

The Company is a wholly owned sales company in the international part of the Bürkert Group.

The Company sells products and systems for controlling fluids and gases. The product range consists of a wide range of valve types, sensors and instruments. These products are sold as components or as customized solutions. Main business segments are Water, Hygienic, Micro, Gas and the industries connected to these segments. The most important customers are the processing industry and machine manufacturer. We cover the whole country of Denmark and Greenland, Faroe Island and Iceland. We have 29 employees and 2 locations. Main location is in Herlev and 2nd is in Aarhus.

The Company now also develops and manufactures system solutions to a greater extent.

#### **Recognition and measurement uncertainties**

The recognition and measurement of items in the annual report is not associated with any uncertainty.

#### **Unusual matters**

The company's financial position at 31 December 2022 and the results of its operations and cash flows for the financial year ended 31 December 2022 are not affected by any unusual matters.

#### **Financial review**

The company's income statement for the year ended 31. december 2022 shows a profit of DKK 8,698,375, and the balance sheet at 31 December 2022 shows equity of DKK 53,722,096.

#### Significant events occurring after the end of the financial year

No events have occurred after the balance sheet date which could significantly affect the company's financial position.

#### Expected development of the company, including specific prerequisites and uncertainties

Despite the situation with pandemic, war in Ukraine, energy crisis, supply chain pressure, turbulence on the global raw material market we have been able to grow our business in 2022. Some markets has been effected by the pandemic in 1st quarter 2022, especially on the export markets. We expect that the energy crisis and general global supply chain challenges will remain throughout 2023, but it also open up new business opportunities within alternative energy sources and sustainable actions.

Overall the company expect to grow in 2023 and coming years. The biggest grow is expected to come from Pharma, Food & Beverage, new energy sources and Water segments. Of cause the global economy in 2023 will have an impact on the possibilities, but our overall grow is expected to be between 5-10% in 2023 compared to 2022.

### Impact on the external environment and measures taken to prevent, reduce or mitigate damage

The company have a plan to continue to lower the impact on the external environment with focus on sustainability.

#### Research and development activities in or for the company

Research and development activities are mainly facilitated by the group.

#### Profit for the year relative to the expectations most recently expressed

Despite the pandemic, war in Ukraine, energy crisis, supply chain pressure, turbulence on the global raw material market we have been able to grow our business in 2022 even more than the expected 5-8%. Some markets has been effected by the pandemic in 1st quarter 2022, especially on the export markets.

# FINANCIAL HIGHLIGHTS

Seen over a 5-year period, the development of the Company may be described by means of the following financial highlights:

	2022 DKK	2021 DKK	2020 DKK	2019 DKK	2018 DKK
KEY FIGURES					
Profit/loss					
Revenue	155,534,307	142,082,318	145,480,898	143,072,522	140,215,801
Gross profit	35,561,192	31,768,027	29,930,897	26,009,546	26,446,884
Profit/loss before net financials	11,434,525	9,416,441	8,926,414	5,713,865	7,239,503
Net financials	-312,430	-340,244	-309,191	-214,621	-182,796
Profit/loss for the year	8,698,375	7,126,273	6,723,287	4,276,229	5,527,723
Balance sheet					
Balance sheet total	62,545,221	58,201,422	54,356,908	46,993,465	43,584,781
Investment in property, plant and equipment	-162,884	-668,920	-523,816	-234,213	-243,048
Equity	53,722,096	45,023,925	45,397,448	41,674,161	37,397,932
FINANCIAL RATIOS					
Gross margin	22.9%	22.4%	20.6%	18.2%	18.9%
EBIT margin	7.4%	6.6%	6.1%	4.0%	5.2%
Return on assets	18.9%	16.7%	17.6%	12.6%	17.3%
Return on equity	17.6%	15.8%	15.4%	10.8%	15.5%

The financial ratios are calculated in accordance with the Danish Finance Society's recommendations and guidelines. For definitions, see the summary of significant accounting policies..

The annual report of Burkert Danmark A/S for 2022 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class C.

The annual report for 2022 is presented in DKK

#### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any installments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

### **Income statement**

### Revenue

Income from the sale of goods for resale and finished goods is recognised in the income statement, provided that the transfer of risk, usually on delivery to the buyer, has taken place and that the income can be measured reliably and is expected to be received.

Revenue is measured at the fair value of the agreed consideration, excluding VAT and other indirect taxes. Revenue is net of all types of discounts granted.

Income from services, comprising service contracts and extended warranties relating to products and contracts sold is recognised on a straight-line basis as the services are provided.

### Expenses for raw materials and consumables

Cost of Raw materials and consumables include usage of raw materials and consumables after adjustment of change in inventory of these goods etc. beginning of year to year end. The item includes possible waste and usual write offs on referred inventories.

#### Other operating income

Other operating income comprises items of a secondary nature relative to the company's activities, including gains on the sale of items of property, plant and equipment.

#### Other operating expenses

Other operating expenses comprise items of a secondary nature relative to the company's activities, including losses on the sale of items of property, plant and equipment.

#### Other external costs

Other external costs include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise the year's amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year. Net financials include interest income and expenses, financial expenses relating realised and unrealised exchange gains and losses on foreign currency transactions, and surcharges and allowances under the advance-payment-of-tax scheme, etc.

#### Tax on profit/loss for the year

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

#### **Balance sheet**

#### **Tangible assets**

Items of plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciable amount is cost less the expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers and wages.

Straight-line depreciation is provided on the basis of the following estimated useful lives of the assets:

	Useful life	<b>Residual value</b>
Other fixtures and fittings, tools and equipment	3 - 8 years	0 %

Gains and losses on the sale of items of property, plant and equipment are calculated as the difference between the selling price, less costs to sell, and the carrying amount at the time of sale. Gains or losses on the sale of items of property, plant and equipment are recognised in the income statement under other operating income or other operating expenses, respectively.

#### Stocks

Stocks are measured at cost using the weighted average method. Where the net realisable value is lower than the cost, inventories are recognised at this lower value.

The cost of goods for resale, raw materials and consumables comprises the purchase price plus delivery costs.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct cost of labour and production/production overheads.

The net realisable value of stocks is calculated as the expected selling price less direct costs of completion and expenses incurred to effect the sale. The net realisable value is determined taking into account marketability, obsolescence and expected selling price movements.

#### Receivables

Receivables are measured at amortised cost, which usually equals nominal value. Provisions for bad debts are made to meet expected selling price.

#### Prepayments

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years.

### Equity

#### Dividends

Proposed dividends are disclosed as a separate item under equity. Dividends are recognised as a liability when declared by the annual general meeting of shareholders.

### Income tax and deferred tax

#### Liabilities

Other liabilities are measured at net realisable value.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses. If foreign currency instruments are considered cash flow hedges, any unrealised value adjustments are taken directly to a fair value reserve under 'Equity'.

#### Cash flow statement

The cash flow statement shows the company's cash flows for the year, broken down under cash flows from operating, investing and financing activities, the year's changes in cash and cash equivalents and the company's cash and cash equivalents at the beginning and at the end of the year.

The cash flow effect of additions and disposals of entities is shown separately under cash flows from investing activities. The cash flow statement includes cash flows from acquired entities from the time of acquisition, and cash flows from sold entities are included until the date of sale.

#### Cash flows from operating activities

Cash flows from operating activities are stated as the company's profit or loss for the year, adjusted for non-cash operating items, changes in working capital and paid income taxes.

#### Cash flows from investing activities

Cash flows from investing activities comprise payments related to the acquisition and sale of property, plant and equipment and investments.

#### Cash flows from financing activities

Cash flows from financing activities comprise changes in the size or composition of the company's share capital and related costs, as well as the raising of loans, repayment of interest-bearing debt and payment of dividends to shareholders.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term securities whose remaining life is less than three months and which are readily convertible into cash and which are subject only to insignificant risks of changes in value.

#### FINANCIAL HIGHLIGHTS

Definitions of financial ratios.

Gross margin ratio

EBIT margin

Gross Profit x 100 Revenue

Profit/loss before financials x 100

Revenue

Return on assets

Profit/loss before financials x 100

Total assets

Return on equity

Net profit for the year x 100

Average equity

# **INCOME STATEMENT 1 JANUARY - 31 DECEMBER**

	Note	2022 DKK	2021 DKK
Revenue		155,534,307	142,082,318
Expenses for raw materials and consumables		-112,671,251	-102,752,841
Other external costs		-7,301,864	-7,561,450
Gross profit		35,561,192	31,768,027
Staff costs Depreciation, amortisation and impairment of intangible assets and	1	-23,818,617	-22,003,617
property, plant and equipment		-308,050	-317,372
Other operating costs		0	-30,597
Profit/loss before net financials		11,434,525	9,416,441
Financial costs		-312,430	-340,244
Profit/loss before tax		11,122,095	9,076,197
Tax on profit/loss for the year	2	-2,423,720	-1,949,924
Profit/loss for the year		8,698,375	7,126,273
Distribution of profit	3		

# **BALANCE SHEET 31 DECEMBER**

	Note	2022	2021
		DKK	DKK
ASSETS			
Other fixtures and fittings, tools and equipment	4	550,419	695,789
Tangible assets		550,419	695,789
Deposits	5	808,083	778,708
Fixed asset investments		808,083	778,708
Total non-current assets		1,358,502	1,474,497
Raw materials and consumables		0	938
Finished goods and goods for resale		33,908,736	27,316,308
Goods in transit		404,868	76,433
Stocks		34,313,604	27,393,679
Trade receivables		19,438,557	17,918,085
Receivables from subsidiaries		4,158,907	4,488,931
Other receivables		0	812
Prepayments	6	76,527	106,728
Receivables		23,673,991	22,514,556
Cash at bank and in hand		3,199,124	6,818,690
Total current assets		61,186,719	56,726,925
Total assets		62,545,221	58,201,422

# **BALANCE SHEET 31 DECEMBER**

	Note	2022 DKK	2021 DKK
EQUITY AND LIABILITIES		2	2
Share capital		1,700,000	1,700,000
Retained earnings		47,022,096	43,323,925
Proposed dividend for the year		5,000,000	0
Equity	7	53,722,096	45,023,925
Trade payables		1,514,219	1,081,249
Payables to subsidiaries		43,085	6,857,085
Corporation tax		1,631,452	1,269,508
Other payables		4,432,949	3,969,655
Deferred income		1,201,420	0
Total current liabilities		8,823,125	13,177,497
Total liabilities		8,823,125	13,177,497
Total equity and liabilities		62,545,221	58,201,422

# STATEMENT OF CHANGES IN EQUITY

			Proposed	
		Retained	dividend for the	
	Share capital	earnings	year	Total
Equity at 1 January 2022	1,700,000	43,323,721	0	45,023,721
Net profit/loss for the year	0	3,698,375	5,000,000	8,698,375
Equity at 31 December 2022	1,700,000	47,022,096	5,000,000	53,722,096

# **CASH FLOW STATEMENT 1 JANUARY - 31 DECEMBER**

	Note	2022	2021
		DKK	DKK
Net profit/loss for the year		8,698,375	7,126,273
Adjustments		-4,422,212	1,957,647
Change in working capital	10	-5,970,392	-13,002,243
Cash flows from operating activities before financial income and			
expenses		-1,694,229	-3,918,323
Financial expenses		312,430	340,245
Cash flows from ordinary activities		-1,381,799	-3,578,078
Corporation tax paid		-2,045,508	-1,969,872
Cash flows from operating activities		-3,427,307	-5,547,950
Purchase of property, plant and equipment		-162,884	-668,920
Change in deposits		-29,375	-35,669
Sale of property, plant and equipment		0	400,000
Cash flows from investing activities		-192,259	-304,589
Dividend paid		0	-7,500,000
Cash flows from financing activities		0	-7,500,000
Change in cash and cash equivalents		-3,619,566	-13,352,539
Cash and cash equivalents 1. januar 2022		6,818,690	20,171,229
Cash and cash equivalents 31. december 2022		3,199,124	6,818,690
Analysis of cash and cash equivalents:			
Cash at bank and in hand		3,199,124	6,818,690
Cash and cash equivalents 31. december 2022		3,199,124	6,818,690

### NOTES

		2022	2021
1		DKK	DKK
I	STAFF COSTS		
	Wages and salaries	20,474,650	19,194,773
	Pensions	1,909,210	1,809,332
	Other social security costs	1,434,757	999,512
		23,818,617	22,003,617
	Average number of employees	29	27

According to section 98 B(3) of the Danish Financial Statements Act, renumeration to the executive board has not been disclosed.

2	TAX ON PROFIT/LOSS FOR THE YEAR		
	Current tax for the year	2,423,720	1,949,508
	Adjustment of tax concerning previous years	0	416
		2,423,720	1,949,924
3	DISTRIBUTION OF PROFIT		
	Proposed dividend for the year	5,000,000	0
	Retained earnings	3,698,375	7,126,273
		8,698,375	7,126,273
4	TANGIBLE ASSETS		Other fixtures
			and fittings, tools
			and equipment
	Cost at 1 January 2022		3,522,234
	Additions for the year		162,884
	Cost at 31 December 2022		3,685,118
	Impairment losses and depreciation at 1 January 2022		2,826,649
	Depreciation for the year		308,050
	Impairment losses and depreciation at 31 December 2022		3,134,699
	Carrying amount at 31 December 2022		550,419

### NOTES

### 5 FIXED ASSET INVESTMENTS

	Deposits
Cost at 1 January 2022	778,708
Additions for the year	29,375
Disposals for the year	0
Cost at 31 December 2022	808,083
Carrying amount at 31 December 2022	808,083

### **6 PREPAYMENTS**

Prepayments comprise prepaid expenses regarding rent, insurance premiums, subscriptions and interest.

### 7 EQUITY

There have been no changes in the share capital during the last 5 years.

### 8 CONTINGENT LIABILITIES

Liabilities regarding rent and lease contracts running to expiration amounts to 2,667,471 DKK

### 9 RELATED PARTIES AND OWNERSHIP STRUCTURE Controlling interest

The Company has registered the following shareholders with controlling interest: Bürkert-Contromatic AG International, Börsch 71, Hünenberg, Switzerland

#### Transactions

Revenue 52,860,111 Purchase of goods 103,762,510

#### **Consolidated financial statements**

The company is reflected in the group report as the parent company Bürkert Verwaltungs-GmbH, Christian-Bürkert-Strasse 13-17, 74653 Ingelfingen, Germany

#### 10 CASH FLOW STATEMENT - CHANGE IN WORKING CAPITAL

Change in inventories	-6,996,358	-15,706,786
Change in receivables	-818,704	-1,763,002
Change in payables, etc.	1,844,670	-2,388,185
	-5,970,392	-19,857,973

# NOTES