

Inter Sales A/S

Omega 5 A
8382 Hinnerup
Central Business Registration
No 18831678

Annual report 01.04.2017 - 31.03.2018

The Annual General Meeting adopted the annual report on 25.06.2018

Chairman of the General Meeting

Name: Jesper Ørskov Nielsen

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Entity details

Entity

Inter Sales A/S

Omega 5 A

8382 Hinnerup

Central Business Registration No (CVR): 18831678

Founded: 13.09.1995

Registered in: Favrskov

Financial year: 01.04.2017 - 31.03.2018

Phone: 86226100

Fax: 86228100

Website: www.intersales.dk

Board of Directors

Jesper Ørskov Nielsen, chairman

Henrik Kristensen

Torben Ulrich

Camilla Ulrich

Jette Trans

Executive Board

Alfred Blank

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

City Tower, Værkmestergade 2

8000 Aarhus C

Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Inter Sales A/S for the financial year 01.04.2017 - 31.03.2018.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.03.2018 and of the results of its operations and cash flows for the financial year 01.04.2017 - 31.03.2018.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Aarhus, 25.06.2018

Executive Board

Alfred Blank

Board of Directors

Jesper Ørskov Nielsen
chairman

Henrik Kristensen

Torben Ulrich

Camilla Ulrich

Jette Trans

Independent auditor's report

To the shareholders of Inter Sales A/S

Opinion

We have audited the consolidated financial statements and the parent financial statements of Inter Sales A/S for the financial year 01.04.2017 - 31.03.2018, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.03.2018, and of the results of their operations and the consolidated cash flows for the financial year 01.04.2017 - 31.03.2018 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other matterManagement's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Group or the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could

Independent auditor's report

reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Independent auditor's report

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 25.06.2018

Deloitte

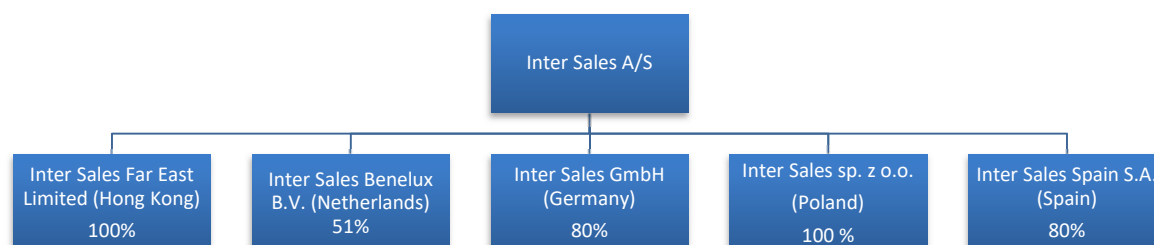
Statsautoriseret Revisionspartnerselskab
Central Business Registration No (CVR) 33963556

Michael Bach
State Authorised Public Accountant
Identification No (MNE) mne19691

Management commentary

	2017/18 DKK'000	2016/17 DKK'000	2015/16 DKK'000	2014/15 DKK'000	2013/14 DKK'000
Financial highlights					
Key figures					
Revenue	409.049	464.642	304.351	266.280	310.632
Gross profit/loss	65.325	73.574	57.125	28.130	31.901
Operating profit/loss	31.568	43.027	32.268	8.148	13.396
Net financials	(1.630)	(1.296)	(887)	(733)	(2.961)
Profit/loss for the year	22.308	31.560	23.772	5.597	7.676
Profit/loss for the year excl minority interests	16.474	24.024	20.727	5.331	7.676
Total assets	186.090	185.264	163.611	127.237	123.091
Investments in property, plant and equipment	225	328	1.295	0	0
Equity	69.935	69.337	63.094	45.083	44.776
Equity excl minority interests	62.345	60.044	58.258	44.151	44.776
Cash flows from (used in) operating activities	4.026	25.776	18.260	13.666	(22.788)
Cash flows from (used in) investing activities	(82)	(3.019)	(2.339)	(19)	(788)
Cash flows from (used in) financing activities	(22.274)	(25.562)	(2.990)	(7.800)	(16.600)
Average numbers of employees	57	55	44	34	34
Ratios					
Return on equity (%)	26,9	40,6	40,5	12,0	19,2
Equity ratio (%)	33,5	32,4	35,6	34,7	36,4

Group Structure



Management commentary

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2015" issued by the Danish Society of Financial Analysts.

Ratios	Calculation formula	Calculation formula reflects
Return on equity (%)	$\frac{\text{Profit/loss for the year excl minority interests} \times 100}{\text{Average equity excl minority interests}}$	The entity's return on capital invested in the entity by the owners.
Equity ratio (%)	$\frac{\text{Equity excl minority interests} \times 100}{\text{Total assets}}$	The financial strength of the entity.

Management commentary

Primary activities

INTER SALES manufactures and sells mass-market consumer electronics under its own brand Denver Electronics. The Company has over the years evolved into a manufacturer of dependable, affordable and varied consumer electronics with a broad sales and support network across Europe.

Development in activities and finances

The income statement for the financial year FY18 (01.04.2017 – 31.03.2018) showed a profit before tax of DKK 29,938k against DKK 41,731k for the prior financial year FY17 (period 01.04.2016 – 31.03.2017). The balance sheet for FY18 showed an equity of DKK 69,935. Sales and profit is below our expectations for FY18 and were negatively effected by a later launch of new Denver Electronics products.

INTER SALES drives revenue and has invested in increasing its footprint as well as developed and launched new products. The Company has taken strategic actions in FY18 on accelerating growth and streamlining its operations.

Outlook

INTER SALES will continue to strengthen operations and expansion. The company will have strong focus on creating a platform for sustainable growth. For the financial year FY19 (01.04.2018 – 31.03.2019), the activity level is planned to be higher than the level seen in FY18 due to strategic initiatives taken in FY18 and expected increase in the demand for Denver Electronics products. The company expects a financial performance for FY19 at the same level as seen in FY17 with a sales growth in the range of 15-20% compared to FY18.

Particular risks

Market risk

The Company's product range is renewed on an ongoing basis in respect of design as well as technical product qualities and the general development in product technology and digitalization with in consumer electronics. It is an important success criterion for the Company to adapt its range of products to current design trends and demands, and to hedge against market risks.

Currency risk

Activities abroad imply that the profit, cash flows, and the equity are influenced by the developments in exchange and interest rates regarding a number of currencies. The Company's policy is to hedge against commercial currency risks. Primarily, hedging is done by forward exchange transactions for hedging anticipated sales and purchases within the next 12 months. No speculative currency positions are entered into.

Interest risk

Due to a favorable interest rate development, it has been possible to finance the increased growth at a likewise favorable financial cost. An increase in the present interest rate will entail increased financial costs.

Management commentary

Environmental performance

INTER SALES ambition is to be a sustainable business. By this the Company mean doing business in a financially, environmentally and socially responsible way.

Statutory report on corporate social responsibility

At the present stage the company have no formalized social responsibility policies, including human rights and formulated environmental and climate politics.

Statutory report on the underrepresented gender

At the present stage the company fulfills the requirements for underrepresented gender in the board of Directors, as there is a 60/40 distribution between men and women.

In other management levels, which is considered to be the Executive Board, the Company has fulfilled the requirements during the year, but at present there is only one man in the Executive Board. The Company wishes to restore the relationship to other management levels and will work efficiently in recruitment and upgrading of employees.

Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

Consolidated income statement for 2017/18

	<u>Notes</u>	<u>2017/18 DKK'000</u>	<u>2016/17 DKK'000</u>
Revenue	1	409.049	464.642
Cost of sales		(330.025)	(378.821)
Other external expenses	2	(13.699)	(12.247)
Gross profit/loss		65.325	73.574
Staff costs	3	(32.411)	(29.111)
Depreciation, amortisation and impairment losses		(1.346)	(1.253)
Other operating expenses		0	(183)
Operating profit/loss		31.568	43.027
Other financial income		677	1.311
Other financial expenses		(2.307)	(2.607)
Profit/loss before tax		29.938	41.731
Tax on profit/loss for the year	4	(7.630)	(10.171)
Profit/loss for the year	5	22.308	31.560

Consolidated balance sheet at 31.03.2018

	<u>Notes</u>	<u>2017/18 DKK'000</u>	<u>2016/17 DKK'000</u>
Acquired licences		550	950
Intangible assets	6	550	950
Other fixtures and fittings, tools and equipment		846	1.358
Leasehold improvements		1.755	2.180
Property, plant and equipment	7	2.601	3.538
Deposits		83	40
Fixed asset investments	8	83	40
Fixed assets		3.234	4.528
Manufactured goods and goods for resale		107.150	103.418
Prepayments for goods		393	3.642
Inventories		107.543	107.060
Trade receivables		65.375	62.559
Other receivables		1.929	2.353
Income tax receivable		3.336	4.539
Prepayments		525	960
Receivables		71.165	70.411
Cash		4.148	3.265
Current assets		182.856	180.736
Assets		186.090	185.264

Consolidated balance sheet at 31.03.2018

	Notes	2017/18 DKK'000	2016/17 DKK'000
Contributed capital		10.000	10.000
Retained earnings		28.945	50.044
Proposed dividend		23.400	0
Equity attributable to the Parent's owners		62.345	60.044
Share of equity attributable to minority interests		7.590	9.293
Equity		69.935	69.337
Deferred tax	9	75	166
Other provisions	10	9.806	21.343
Provisions		9.881	21.509
Finance lease liabilities		199	436
Non-current liabilities other than provisions		199	436
Bank loans		58.815	39.602
Finance lease liabilities		51	81
Trade payables		23.706	30.361
Income tax payable		7.035	5.975
Other payables		16.407	17.759
Deferred income		61	204
Current liabilities other than provisions		106.075	93.982
Liabilities other than provisions		106.274	94.418
Equity and liabilities		186.090	185.264
Unrecognised rental and lease commitments	12		
Contingent liabilities	13		
Assets charged and collateral	14		
Transactions with related parties	15		
Subsidiaries	16		

Consolidated statement of changes in equity for 2017/18

	Contributed capital DKK'000	Retained earnings DKK'000	Proposed extraordinary dividend DKK'000	Proposed dividend DKK'000
Equity beginning of year	10.000	50.044	0	0
Extraordinary dividend paid	0	0	(14.500)	0
Fair value adjustments of hedging instruments	0	420	0	0
Tax of entries on equity	0	(93)	0	0
Dividends from group enterprises	0	0	0	0
Profit/loss for the year	0	(21.426)	14.500	23.400
Equity end of year	10.000	28.945	0	23.400

	Share of equity attributable to minority interests DKK'000	Total DKK'000
Equity beginning of year	9.293	69.337
Extraordinary dividend paid	0	(14.500)
Fair value adjustments of hedging instruments	0	420
Tax of entries on equity	0	(93)
Dividends from group enterprises	(7.537)	(7.537)
Profit/loss for the year	5.834	22.308
Equity end of year	7.590	69.935

Consolidated cash flow statement for 2017/18

	<u>Notes</u>	<u>2017/18 DKK'000</u>	<u>2016/17 DKK'000</u>
Operating profit/loss		31.568	43.027
Amortisation, depreciation and impairment losses		1.346	1.253
Other provisions		(11.537)	14.581
Working capital changes	11	(10.170)	(20.998)
Cash flow from ordinary operating activities		11.207	37.863
Financial income received		677	1.311
Financial income paid		(2.307)	(2.607)
Income taxes refunded/(paid)		(5.551)	(10.791)
Cash flows from operating activities		4.026	25.776
Acquisition etc of intangible assets		0	(2.757)
Acquisition etc of property, plant and equipment		(225)	(364)
Sale of property, plant and equipment		223	12
Acquisition of fixed asset investments		(80)	0
Sale of fixed asset investments		0	90
Cash flows from investing activities		(82)	(3.019)
Loans raised		0	517
Repayments of loans etc		(237)	0
Dividend paid		(22.037)	(26.053)
Other cash flows from financing activities		0	(26)
Cash flows from financing activities		(22.274)	(25.562)
Increase/decrease in cash and cash equivalents		(18.330)	(2.805)
Cash and cash equivalents beginning of year		(36.337)	(33.532)
Cash and cash equivalents end of year		(54.667)	(36.337)
Cash and cash equivalents at year-end are composed of:			
Cash		4.148	3.265
Short-term debt to banks		(58.815)	(39.602)
Cash and cash equivalents end of year		(54.667)	(36.337)

Notes to consolidated financial statements

	2017/18 DKK'000	2016/17 DKK'000
1. Revenue		
Denmark	21.530	37.257
Other EU-countries	376.488	420.643
Other European countries	11.031	6.742
	409.049	464.642
	2017/18 DKK'000	2016/17 DKK'000
2. Fees to the auditor appointed by the Annual General Meeting		
Statutory audit services	222	220
	222	220
	2017/18 DKK'000	2016/17 DKK'000
3. Staff costs		
Wages and salaries	28.744	25.853
Pension costs	2.244	2.034
Other social security costs	717	889
Other staff costs	706	335
	32.411	29.111
Average number of employees	57	55
	Remunera- tion of manage- ment 2017/18 DKK'000	Remunera- tion of manage- ment 2016/17 DKK'000
Executive Board	4.026	4.833
Board of Directors	200	160
	4.226	4.993
	2017/18 DKK'000	2016/17 DKK'000
4. Tax on profit/loss for the year		
Current tax	7.721	10.153
Change in deferred tax	(91)	18
	7.630	10.171

Notes to consolidated financial statements

	2017/18 DKK'000	2016/17 DKK'000
5. Proposed distribution of profit/loss		
Ordinary dividend for the financial year	23.400	0
Extraordinary dividend distributed in the financial year	14.500	0
Retained earnings	(21.426)	24.024
Minority interests' share of profit/loss	5.834	7.536
	22.308	31.560
		Acquired licences DKK'000
6. Intangible assets		
Cost beginning of year		2.213
Cost end of year		2.213
Amortisation and impairment losses beginning of year		(1.263)
Amortisation for the year		(400)
Amortisation and impairment losses end of year		(1.663)
Carrying amount end of year		550
	Other fixtures and fittings, tools and equipment DKK'000	Leasehold improve- ments DKK'000
7. Property, plant and equipment		
Cost beginning of year	4.130	2.429
Additions	149	76
Disposals	(338)	0
Cost end of year	3.941	2.505
Depreciation and impairment losses beginning of year	(2.772)	(249)
Depreciation for the year	(454)	(501)
Reversal regarding disposals	131	0
Depreciation and impairment losses end of year	(3.095)	(750)
Carrying amount end of year	846	1.755

Notes to consolidated financial statements

	Deposits DKK'000
8. Fixed asset investments	
Cost beginning of year	40
Additions	80
Disposals	(37)
Cost end of year	83
Carrying amount end of year	83

	2017/18 DKK'000
9. Deferred tax	
Changes during the year	
Beginning of year	166
Recognised in the income statement	(91)
End of year	75

Deferred tax is incumbent on intangible assets and equipment.

10. Other provisions

Other provisions comprise anticipated costs of warranty obligation. Warranty obligations comprise commitments to remedy defects within the warranty period.

	2017/18 DKK'000	2016/17 DKK'000
11. Change in working capital		
Increase/decrease in inventories	(483)	(41.280)
Increase/decrease in receivables	(1.957)	(2.633)
Increase/decrease in trade payables etc	(7.730)	22.915
	(10.170)	(20.998)

	2017/18 DKK'000	2016/17 DKK'000
12. Unrecognised rental and lease commitments		
Liabilities under rental or lease agreements until maturity in total	10.239	8.778

13. Contingent liabilities

The Company has entered into a cooperations agreement regarding rent of storage and warehouse operation with a variable payment. The agreement is interminable until 31 March 2020.

14. Assets charged and collateral

Guarantee obligations issued by financial insititutions consitute DKK 46.631k.

Notes to consolidated financial statements

The group has provided a guarantee regarding rent obligation for Jyske Bank, which amounts to DKK 1.006k.

The group has provided a guarantee towards Danske Bank, which amounts to DKK 461k.

15. Transactions with related parties

All transactions with related parties have been made on arm's length terms.

	<u>Registered in</u>	<u>Corpo- rate form</u>	<u>Equity inte- rest %</u>
16. Subsidiaries			
Inter Sales Far East Limited	Hong Kong	Limited	100,0
Inter Sales GmbH	Germany	GmbH	80,0
Inter Sales Benelux B.V.	The Netherlands	B.V.	51,0
Inter Sales Spain, S.A.	Spain	S.A.	80,0
Inter Sales sp. z o.o.	Poland	sp. z o.o.	100,0

Parent income statement for 2017/18

	<u>Notes</u>	<u>2017/18 DKK'000</u>	<u>2016/17 DKK'000</u>
Revenue	1	361.133	406.013
Cost of sales		(320.303)	(357.199)
Other external expenses		(8.586)	(8.137)
Gross profit/loss		32.244	40.677
Staff costs	2	(22.012)	(19.352)
Depreciation, amortisation and impairment losses		(1.144)	(1.043)
Operating profit/loss		9.088	20.282
Income from investments in group enterprises		10.632	9.235
Other financial income		621	1.127
Other financial expenses		(2.082)	(2.445)
Profit/loss before tax		18.259	28.199
Tax on profit/loss for the year	3	(1.785)	(4.175)
Profit/loss for the year	4	16.474	24.024

Parent balance sheet at 31.03.2018

	<u>Notes</u>	<u>2017/18 DKK'000</u>	<u>2016/17 DKK'000</u>
Acquired licences		549	950
Intangible assets	5	549	950
Other fixtures and fittings, tools and equipment		179	406
Leasehold improvements		1.755	2.180
Property, plant and equipment	6	1.934	2.586
Investments in group enterprises		14.708	13.823
Fixed asset investments	7	14.708	13.823
Fixed assets		17.191	17.359
Manufactured goods and goods for resale		101.050	100.321
Prepayments for goods		393	3.642
Inventories		101.443	103.963
Trade receivables		12.955	26.559
Receivables from group enterprises		14.976	4.263
Dividends receivable from group enterprises		0	1.230
Other receivables		1.918	2.353
Income tax receivable		3.336	4.283
Prepayments	8	525	960
Receivables		33.710	39.648
Cash		1.212	427
Current assets		136.365	144.038
Assets		153.556	161.397

Parent balance sheet at 31.03.2018

	Notes	2017/18 DKK'000	2016/17 DKK'000
Contributed capital	9	10.000	10.000
Reserve for net revaluation according to the equity method		12.789	11.913
Retained earnings		16.156	38.131
Proposed dividend		23.400	0
Equity		62.345	60.044
Deferred tax	10	75	166
Other provisions	11	4.459	8.625
Provisions		4.534	8.791
Bank loans		58.815	39.600
Trade payables		17.531	25.892
Payables to group enterprises		6.762	22.995
Other payables		3.569	4.075
Current liabilities other than provisions		86.677	92.562
Liabilities other than provisions		86.677	92.562
Equity and liabilities		153.556	161.397
Unrecognised rental and lease commitments	12		
Contingent liabilities	13		
Assets charged and collateral	14		
Transactions with related parties	15		

Parent statement of changes in equity for 2017/18

	Contributed capital DKK'000	Reserve for net revaluation according to the equity method DKK'000	Retained earnings DKK'000	Proposed extraordinary dividend DKK'000
Equity beginning of year	10.000	11.913	38.131	0
Extraordinary dividend paid	0	0	0	(14.500)
Fair value adjustments of hedging instruments	0	0	420	0
Tax of entries on equity	0	0	(93)	0
Profit/loss for the year	0	876	(22.302)	14.500
Equity end of year	10.000	12.789	16.156	0

	Proposed dividend DKK'000	Total DKK'000
Equity beginning of year	0	60.044
Extraordinary dividend paid	0	(14.500)
Fair value adjustments of hedging instruments	0	420
Tax of entries on equity	0	(93)
Profit/loss for the year	23.400	16.474
Equity end of year	23.400	62.345

Notes to parent financial statements

	2017/18 DKK'000	2016/17 DKK'000
1. Revenue		
Denmark	21.530	37.257
Other EU-countries	328.572	362.014
Other European countries	11.031	6.742
	361.133	406.013
	2017/18 DKK'000	2016/17 DKK'000
2. Staff costs		
Wages and salaries	19.265	17.255
Pension costs	1.771	1.516
Other social security costs	270	246
Other staff costs	706	335
	22.012	19.352
Average number of employees	37	35
	Remunera- tion of manage- ment 2017/18 DKK'000	Remunera- tion of manage- ment 2016/17 DKK'000
Executive Board	4.026	4.833
Board of Directors	200	160
	4.226	4.993
	2017/18 DKK'000	2016/17 DKK'000
3. Tax on profit/loss for the year		
Current tax	1.876	4.157
Change in deferred tax	(91)	18
	1.785	4.175

Notes to parent financial statements

	2017/18 DKK'000	2016/17 DKK'000
4. Proposed distribution of profit/loss		
Ordinary dividend for the financial year	23.400	0
Extraordinary dividend distributed in the financial year	14.500	0
Retained earnings	(21.426)	24.024
	16.474	24.024
		Acquired licences DKK'000
5. Intangible assets		
Cost beginning of year		2.213
Cost end of year		2.213
Amortisation and impairment losses beginning of year		(1.264)
Amortisation for the year		(400)
Amortisation and impairment losses end of year		(1.664)
Carrying amount end of year		549
	Other fixtures and fittings, tools and equipment DKK'000	Leasehold improve- ments DKK'000
6. Property, plant and equipment		
Cost beginning of year	2.838	2.429
Additions	16	76
Cost end of year	2.854	2.505
Depreciation and impairment losses beginning of year	(2.432)	(249)
Depreciation for the year	(243)	(501)
Depreciation and impairment losses end of year	(2.675)	(750)
Carrying amount end of year	179	1.755

Notes to parent financial statements

	Investments in group enterprises DKK'000
7. Fixed asset investments	
Cost beginning of year	1.911
Additions	9
Cost end of year	1.920
Revaluations beginning of year	11.912
Share of profit/loss for the year	10.632
Dividend	(9.627)
Investments with negative equity value depreciated over receivables	(129)
Revaluations end of year	12.788
Carrying amount end of year	14.708

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

8. Prepayments

Prepayments recognised under assets comprise costs incurred relating to subsequent financial years.

	Number	Par value DKK'000	Nominal value DKK'000
9. Contributed capital			
Private share class A	10.000	1	10.000
	10.000		10.000

	2017/18 DKK'000
10. Deferred tax	
Changes during the year	
Beginning of year	166
Recognised in the income statement	(91)
End of year	75

Deferred tax is incumbent on intangible assets and equipment.

11. Other provisions

Other provisions comprise of anticipated costs of warranty obligations. Warranty obligations comprise commitments to remedy defects within the warranty period.

Notes to parent financial statements

	2017/18 DKK'000	2016/17 DKK'000
12. Unrecognised rental and lease commitments		
Liabilities under rental or lease agreements until maturity in total	8.186	8.673

13. Contingent liabilities

The Company has entered into a cooperations agreement regarding rent of storage and warehouse operation with a variable payment. The agreement is interminable until 31 March 2020.

14. Assets charged and collateral

Guarantee obligations issued by financial insititutions consitute DKK 46.631k.

The Entity has provided a guarantee regarding rent obligation for Jyske Bank, which amounts to DKK 1.006k.

The Entity has provided a guarantee towards Danske Bank, which amounts to DKK 461k.

Collateral provided for group enterprises

The Entity has guaranteed group enterprises' debt to Handelsbanken. Bank loans of group enterprises amount to DKK 0k.

15. Transactions with related parties

All transactions with related parties have been made on arm's length terms.

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

The accounting policies applied to these consolidated financial statements and parent financial statements are consistent with those applied last year.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Consolidated financial statements

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence. Enterprises in which the Group, directly or indirectly, holds between 20% and 50% of the voting rights and exercises significant, but not controlling influence are regarded as associates.

Basis of consolidation

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements. Minority interests' proportionate share of profit or loss is presented as a separate item in Management's proposal for distribution of profit or loss, and their share of subsidiaries' net assets is presented as a separate item in group equity.

Accounting policies

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the acquisition date, with net assets having been calculated at fair value.

Business combinations

Newly acquired or newly established enterprises are recognised in the consolidated financial statements from the time of acquiring or establishing such enterprises. Divested or wound-up enterprises are recognised in the consolidated income statement up to the time of their divestment or winding-up.

The purchase method is applied at the acquisition of new enterprises, under which identifiable assets and liabilities of these enterprises are measured at fair value at the acquisition date. Provisions for costs of restructuring of the enterprise acquired are only made in so far as such restructuring was decided by the enterprise acquired prior to acquisition. Allowance is made for the tax effect of restatements.

Positive differences in amount (goodwill) between cost of the acquired share and fair value of the assets and liabilities taken over are recognised under intangible assets, and they are amortised systematically over the income statement based on an individual assessment of their useful life. If the useful life cannot be estimated reliably, it is fixed at 10 years. Useful life is reassessed annually.

Profits or losses from divestment of equity investments

Profits or losses from divestment or winding-up of subsidiaries are calculated as the difference between selling price or settlement price and the carrying amount of the net assets at the time of divestment or winding-up, inclusive of non-amortised goodwill and estimated divestment or winding-up expenses.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries which are considered part of the total investment in the subsidiary in question are classified directly as equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate of the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from

Accounting policies

non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

Income statement

Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to intangible assets and equipment comprise depreciation, amortisation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as equipment.

Other operating expenses

Other operating expenses comprise expenses of a secondary nature as viewed in relation to the Entity's primary activities.

Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of internal profits or losses.

Other financial income from group enterprises

Other financial income from group enterprises comprises interest income etc on receivables from group enterprises.

Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables

Accounting policies

and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

Financial expenses from group enterprises

Financial expenses from group enterprises comprise interest expenses etc from payables to group enterprises.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

Balance sheet

Intellectual property rights etc

Intellectual property rights etc comprise acquired intellectual property rights.

Intellectual property rights acquired are measured at cost less accumulated amortisation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful life of the assets:

Acquired licenses	4 years
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Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

Property, plant and equipment

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For assets held under finance leases, cost is the lower of the asset's fair value and present value of future lease payments.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment	4 years
Leasehold improvements	5 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Accounting policies

Estimated useful lives and residual values are reassessed annually.

Items of equipment are written down to the lower of recoverable amount and carrying amount.

Investments in group enterprises

In the parent financial statements, investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus unamortised goodwill and plus or minus unrealised intra-group profits and losses.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods consists of costs of raw materials.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises cash in hand and bank deposits.

Dividend

♥ Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

Minority interests

Minority interests consist of non-controlling interests' share of equity in subsidiaries not 100% owned by the Parent.

Additional payments from and repayments to members

♥ Indsæt beskrivelse.

Accounting policies

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset or the planned settlement of each liability.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Deferred tax relating to retaxation of previously deducted losses in foreign subsidiaries is recognised on the basis of an actual assessment of the purpose of each subsidiary.

Other provisions

Other provisions comprise anticipated costs of non-recourse guarantee commitments, returns, loss on contract work in progress, decided and published restructuring, etc.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

Non-recourse guarantee commitments comprise commitments to remedy defects and deficiencies within the guarantee period.

On acquisition of enterprises and investments in group enterprises, provisions are made for costs relating to restructuring in the acquired enterprise that were decided and published at the acquisition date at the latest.

Finance lease liabilities

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities other than provisions, and, at the time of inception of the lease, measured at the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference between present value and nominal amount of the lease payments is recognised in the income statement as a financial expense over the term of the leases.

Operating leases

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Income tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

Accounting policies

Deferred income

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.

Cash flow statement

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as purchase, development, improvement and sale, etc of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, inception of finance leases, instalments on interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash less short-term bank loans.