



ScanCom International A/S

Reg. No. 18 47 98 93

ANNUAL REPORT & CONSOLIDATED FINANCIAL STATEMENT

for the year ended 30 June 2018



(23rd financial year)

Adopted at the Annual General Meeting of the Company
on 2nd October 2018

CHAIRMAN - JENS SKYTTE

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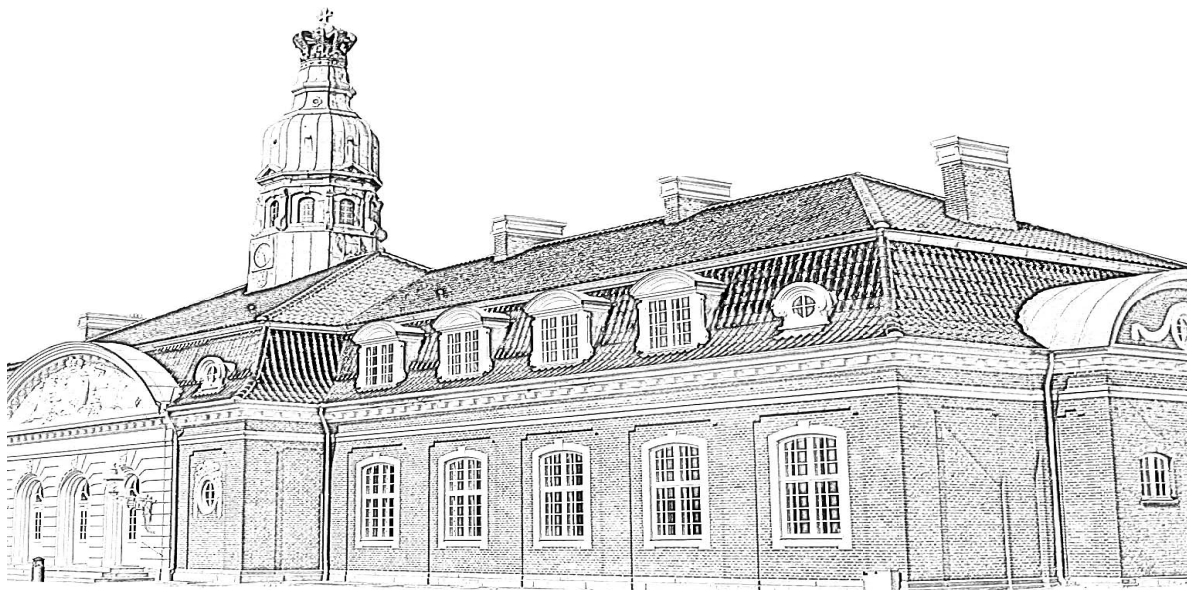
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STATEMENT BY BOARD OF DIRECTORS AND EXECUTIVE BOARD

Today the Executive Board and the Board of Directors have discussed and approved the Annual Report of the Group and the Parent Company ScanCom International A/S for the financial year 1 July 2017 – 30 June 2018.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act governing class C companies.

In our opinion, the accounting policies and accounting estimates applied are appropriate and the consolidated financial statements and parent company financial statements therefore give a true and fair view of the Group's and Parent Company's assets, liabilities and financial position at 30. June 2018 and of the results of the Group's and the Parent Company's operations and of the Group's cash flows for the financial year 1 July 2017 – 30 June 2018.

In our opinion, the Management's Review includes a fair review of the matters dealt with in the Management's Review.

We recommend the approval of the Annual Report at the Annual General Meeting.

Korsør, September 7th, 2018

Executive Board:

Stig Maasbøl
Chief Executive Officer

Board of Directors:

Jens Skytte
Chairman

Hans Henrik Kjølby

Ole Lund Andersen

THE INDEPENDENT AUDITOR'S REPORT

To the shareholders of ScanCom International A/S

Opinion:

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of ScanCom International A/S for the financial year 1 July 2017 - 30 June 2018, which comprise an income statement, balance sheet, cash flows, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company. The Consolidated Financial Statements and the Parent Company Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the Group's and the Parent Company's financial position at 30 June 2018 and of their results of its operations and cash flows for the financial year 1 July 2017 - 30 June 2018 in accordance with the Danish Financial Statements Act.

Basis of opinion:

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibility under those standards and requirements are further described in "Auditors' responsibility for the audit of the Consolidated Financial Statements and the Parent Company Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibility for the Consolidated Financial Statements and the Parent Company Financial Statements:

Management is responsible for the preparation of Consolidated Financial Statements and Parent Company Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Consolidated Financial Statements and the Parent Company Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern; disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting in preparing the Consolidated Financial Statements and the Parent Company Financial Statements unless Management either intends to liquidate the Group or the Company or cease operations, or has no realistic alternative but to do so.

The auditor's responsibility for the audit of the Consolidated Financial Statements and the Parent Company Financial Statements:

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Statements and the Parent Company Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our

INDEPENDENT AUDITOR'S REPORT

opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect material misstatements when it exists.

Misstatements can arise from fraud or error and are considered material if individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated Financial Statements and the Parent Company Financial Statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- ❖ Identify and assess the risk of material misstatements in the Consolidated Financial Statements and the Parent Company Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- ❖ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- ❖ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ❖ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Consolidated Financial Statements and the Parent Company Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Consolidated Financial Statements and the Parent Company Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- ❖ Evaluate the overall presentation, structure and contents of the Consolidated Financial Statements and the Parent Company Financial Statements, including the disclosures, and whether the Consolidated Financial Statements and the Parent Company Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- ❖ Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group

THE INDEPENDENT AUDITOR'S REPORT

audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on Management's Review:

Management is responsible for the Management's review.

Our opinion on the Consolidated Financial Statements and the Parent Company Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Consolidated Financial Statements and the Parent Company Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Consolidated Financial Statements and the Parent Company Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statement Acts. We did not identify any material misstatement of Management's Review.

Næstved, September 7th, 2018

ENGELSTED PETERSEN

Statsaut. Revisionsanpartsselskab

CVR.nr. 20 65 82 31

Lars Engelsted Petersen

Statsautoriseret revisor

State authorized public accountant

Mne 11683

COMPANY INFORMATION

Company	ScanCom International A/S Gl. Banegårdsplads 10 DK-4220 Korsør Telephone: +45 58 35 14 25 Fax: +45 58 35 14 20 Website: www.scancom.net E-mail: info@scancom.net CVR No.: 18 47 98 93 Registered office: Korsør Financial year: 1. July – 30. June
Business Focus	Manufacturing and trade of garden furniture
Shareholders	50.5% BB Holding af 1.7.2009 ApS 49.5% Jysk Holding A/S
Board of Directors	Jens Skytte, Chairman Hans Henrik Kjølby Ole Lund Andersen
Executive Board	Stig Maasbøl – CEO
Bank	Nordea (primary bank)
Auditor	ENGELSTED PETERSEN Statsautoriserede Revisorer Farvergade 9B DK-4700 Næstved

Annual general meeting The annual general meeting is held on October 2nd, 2018

MANAGEMENT'S REVIEW

CONSOLIDATED FINANCIAL HIGHLIGHTS

Key figures (DKK million):

2017/18 2016/17 2015/16 2014/15 2013/14

Income Statement:

Revenue	911.3	886.1	898.1	880.8	672.2
EBITDA	51.7	45.3	47.3	32.6	21.2
Profit/loss on ordinary operating activities	31.5	19.6	22.8	10.3	6.7
Financial income and expenses, net	-12.8	-12.0	-9.0	5.1	-12.6
Profit/loss on ordinary activities before tax	18.7	7.6	13.8	15.4	-5.9
Tax on profit/loss	-6.2	-4.4	-7.3	-5.2	0.1
Net profit/loss for the year	12.5	3.3	6.5	10.1	-5.8

Balance:

Balance sheet total	599.3	538.3	564.9	593.8	506.1
Purchases of property, plant and equipment, gross	35.9	22.8	31.2	35.0	20.2
Current assets	435.6	392.6	393.5	427.3	357.9
Equity	160.0	154.0	156.1	152.7	150.3
Short-term debt	398.1	360.8	401.3	432.8	301.3

Employees:

Average number of employees	3,598	3,144	3,459	3,932	4,415
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Financial Ratios:

EBITDA-margin	5.7	5.1	5.3	3.7	3.2
EBIT margin	3.5	2.2	2.5	1.2	1.0
Solvency ratio	26.7	28.6	27.6	25.7	29.7
Liquidity ratio	109.4	108.8	98.1	98.7	118.8
Return on equity	8.0	2.1	4.2	6.7	-3.7

EBITDA-margin	$\frac{\text{Earnings before interest, taxes, depreciation and amortization (EBITDA)}}{\text{Revenue}} \times 100$
EBIT margin	$\frac{\text{Operating profit/loss (EBIT)}}{\text{Revenue}} \times 100$
Solvency ratio	$\frac{\text{Equity}}{\text{Balance sheet total}} \times 100$
Liquidity ratio	$\frac{\text{Current assets}}{\text{Short - term debt}} \times 100$
Return on equity	$\frac{\text{Net profit/loss for the year}}{\text{Average equity}} \times 100$

Net interest and currency exchange (Mkr.)

2017/18 2016/17 2015/16 2014/15 2013/14

Interest expense	-11.5	-10.3	-11.4	-8.9	-7.6
Currency exchange	-1.3	-1.8	2.4	14.0	-5.0
Year end USD/DKK rate	6.4	6.5	6.7	6.7	5.5

MANAGEMENT'S REVIEW

The year 2017/18

ScanCom achieved an EBITDA of DKK 51.7 million, which is better than estimated primarily due to higher sales volumes to strategic customers and continued operational improvements. The net profit was DKK 12.5 million, impacted by a weaker USD in conversion to DKK.

Equity ratio held steady at 26.7% and in line with the objectives agreed with the primary bank. ScanCom has a positive cash flow from operating activities before interests. This development will, on the basis of the approved budgets for 2018/19, continue in the coming season.

Core activities

The principal activity of ScanCom is to design, sell and manufacture garden furniture. The products are manufactured in the Far East and marketed throughout most of the world. As part of the effort to obtain environment-friendly wood for the furniture production, ScanCom has sawmill activities in Brazil.

Product lines

ScanCom is a versatile supplier and manufacturer of garden furniture made of wood, aluminium, steel mesh, wrought iron, woven materials, plastics and combinations thereof. The garden furniture is continuously upgraded to secure competitive advantages in terms of design and manufacturing. In addition to garden furniture, ScanCom sells timber to external customers.

Strategies and plans

ScanCom was established in 1995. From the outset, products were manufactured according to ScanCom's drawings and directions by contract producers in Vietnam. Over the years, ScanCom has established a significant production of its own. Continued expansion and development of our own production remains a key strategy. In the coming year ScanCom will continue to focus on consolidation and investments in our core product lines. Our market coverage is global and directed towards large retail chains and DIY centers.

Corporate Social Responsibility

ScanCom has a strong belief in the importance of prudent use of nature's resources in addition to a firm commitment towards Social Responsibility. These are values that we continuously develop in close cooperation with our business partners.

As a result ScanCom is the largest producer of garden furniture made from FSC-certified eucalyptus wood. Accordingly, ScanCom is well positioned to comply with the European FLEGT standard dealing with the origin control on wood imported into the EU as well as the similar US Lacey Act.

Other focus areas include the use of recycled materials, such as dust from wood, scrap from aluminium and petan extruded materials.

In terms of chemicals, the quality team is working with standards that as a minimum comply with the EU chemical regulations (REACH).

At ScanCom we value our employees, and believe motivation and devotion to duties are keywords for ensuring quality in our products and high customer service. Corporate Social Responsibility (CSR) is a key factor in ScanCom's way of doing business and we have a dedicated team that continuously monitors and takes action in relation to health and safety.

ScanCom confirms its support to the United Nations Global Compact and has issued its Responsibility Report 2017/2018 (COP report) describing how ScanCom is working within the areas of human

MANAGEMENT'S REVIEW

rights, labor standards, the environment and anti-corruption. The report is available on www.unglobalcompact.org. The Board of Directors has set a target that at least 20% of the Board of Directors and 20% of the global management should represent the underrepresented gender by 2020. At the moment all 3 Directors are men, and in the global management the split is 20% women and 80% men.

Vietnam

ScanCom's own production in Vietnam is concentrated in Song Than Industrial Park located 20 km north east of central Ho Chi Minh City. ScanCom's administrative office and showroom are located in the same place. End June 2018 ScanCom Vietnam Ltd. took over the trading activities of ScanCom Asia Trading Co. Ltd. Consequently, the activities in ScanCom Asia Trading Co Ltd. are now at a minimum and the company is expected to be closed during 2018/19.

Indonesia

In Indonesia, the manufacturing business PT ScanCom Indonesia is situated in Semarang on Central Java, manufacturing teak furniture for customers.

Brazil

To ensure sufficient access to certified wood both short and long term, ScanCom set up business in Brazil in 2002.

In 2016/17 ScanCom closed down the pine operation in Minas do Leao and now in 2017/18 the equipment has been sold and the land and buildings have been leased out.

USA

In order to increase sales in North America, ScanCom established ScanCom North America Inc. and the company was operational as of July 2012.

Spain

In October 2015 ScanCom opened its European Design & Commercial Center at Mallorca. ScanCom has a showroom and also designers located at the branch.

Denmark

Part of the head office in Korsør, "Banegaardsbygningen", was leased to "Fødevarestyrelsen" (a government body) on a lease agreement, which commenced in September 2013.

Contract production

From the outset, ScanCom has been working closely with a number of contract manufacturers in Vietnam, Indonesia and Brazil. The use of contract manufacturers forms an important part of ScanCom's production activities.

Sales and markets

The primary target group is large retail chains and DIY centers requiring large volumes, high quality, modern designs and a high level of reliability of delivery at reasonable prices, supported by efficient distribution. Our products are sold in virtually all European markets, North and South America, Australia and South Africa. In its efforts to be the preferred partner of its customers, ScanCom offers a broad product range, and retail chains can meet their entire demand for quality garden furniture in one place.

For revenue development reference is made to ScanCom's financial highlights on page 7.

Design, development and research

From its beginning in 1995 ScanCom was established as a company with very close connection to the large retail chains. Accordingly, a major feature of ScanCom's identity is an ongoing willingness

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to find innovative designs supporting improved quality, market evolution and price point expectation of the mass market.

Quality

The right level of quality is essential for our customers and important for efficient production. Finding the balance between speed to market for new products and securing product quality remains a challenge. To improve our quality, we continuously work with new analyzing and fault finding methods. In addition we have expanded our finishing and packaging control of our in-house testing facilities and implemented a strong managerial LEAN approach.

Risks

The management does not consider ScanCom to be particularly exposed to risks beyond the risks normally applicable to the industry. In Vietnam most of ScanCom's activities are in leased facilities at market terms. The preparation of financial statements requires the management to adopt assumptions that affect assets and liabilities at the closing date in addition to income and expenses for the period. The management regularly assesses these estimates and judgements.

Estimates and assumptions are based on historical experience and other various factors considered reasonable under the circumstances. Actual results may differ from those estimates as a result of different conditions or assumptions. Reference is made to the section covering accounting policies.

ScanCom has a tax asset in the 2017/2018 accounts and the basis for recognition is the tax value of ScanCom's estimated taxable income in the next 5 years.

Post balance sheet events

No material events have occurred after the balance sheet date that affect the annual report presented.

Outlook

For the coming season the revenue and EBIT-level is expected to be at a higher level than 2017/18. It is our objective to become more competitive through improved delivery performance, better quality, increased standardization and reduced cost structure. Added to this, in order to consolidate and expand our position in the garden furniture segment, we plan to make further investments in new production methods and capacity expansion.

ACCOUNTING POLICIES

Accounting Class

The annual report for ScanCom International A/S of 2017/2018 has been prepared in accordance with the provisions applying to large corporations, class C.

Reporting currency

The annual report is presented in Danish kroner.

Recognition and measurement in general

There has been no change in accounting policies compared to last year.

Income is recognized in the income statement as earned and includes value adjustments of financial assets and liabilities. All value adjustments, including depreciation, amortization and impairment losses, are recognized in the income statement.

Assets are recognized in the balance sheet when it is probable that future economic benefits will flow to the Company and the value of the asset can be reliably measured.

Liabilities are recognized in the balance sheet when it is probable that future economic benefits will flow from the Company and the value of the liability can be reliably measured.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each individual accounting item below.

Certain financial assets and liabilities are measured at amortized cost, in which case effective interest is recognized over the life of the asset or liability. Amortized cost is determined as the original cost less principal repayments, if any, with the addition of or net of the accumulated amortization of the difference between cost and nominal amount.

For recognition and measurement purposes, due consideration is given to predictable losses and risks arising before the annual report is presented and proving or disproving conditions existing at the balance sheet date. No business-specific uncertainties about recognition and measurement in relation to other furniture manufacturers exist.

Foreign currency translation

Transactions denominated in foreign currency are translated at the exchange rate prevailing at the date of the transaction. Any exchange differences arising between the exchange rate prevailing at the date of transaction and the exchange rate prevailing at the date of payment are recognized in the income statement as a financial item.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate prevailing at the balance sheet date. The difference between the exchange rate prevailing at the balance sheet date and the exchange rate prevailing at the date when the receivables or payables originated is recognized in the income statement as financial income or financial expenses.

Where the foreign subsidiaries meet the criteria for independent entities, the income statement is translated using an average exchange rate for the year, calculated each month, and the balance sheet items are translated using the exchange rate prevailing at the balance sheet date. Exchange differences arising from the translation of the equity of foreign subsidiaries at the beginning of the year at the exchange rates prevailing at the balance sheet date and from the translation of the income statements based on average exchange rates at the exchange rates prevailing at the balance sheet date are recognized directly in equity.

ACCOUNTING POLICIES

Consolidated financial statements for the group

The consolidated financial statements comprise the Parent Company and the companies, etc., in which the Parent Company directly or indirectly holds more than 50% of the voting rights or in any other way exercises control. All financial statements included in the consolidated financial statements have essentially been prepared using uniform accounting policies.

The consolidated financial statements are prepared as a summary of the individually audited financial statements of the Parent Company and the group enterprises, and intercompany income and expenses, shareholdings and balances are eliminated.

The carrying amount of the Parent Company's equity investments in subsidiaries is eliminated on consolidation on the basis of the equity of the subsidiaries at the balance sheet date.

Income statement

Revenue

Revenue from the sale of commercial and finished goods is recognized in the income statement if delivery has taken place and the risk passed to the buyer before the end of the year, and provided the income can be reliably determined and payment is expected to be made. Revenue is recognized exclusive of VAT and duties and net of discounts relating to sales.

Cost of sales

Cost of sales includes purchased raw materials and finished goods for production and sale as well as own production costs, including wages and salaries and amortization/depreciation, incurred to generate revenue for the year. The commercial businesses recognize the cost of sales, and the manufacturing companies recognize production costs corresponding to revenue for the year, including direct and indirect costs for raw materials and consumables, wages and salaries, rent and leases and depreciation on plant.

Financial income and expenses

Financial income and expenses comprise interest income and expenses, realized and unrealized capital gains and losses on securities, payables and transactions in foreign currencies, amortization of financial assets and liabilities as well as additional tax and tax credits under the on-account tax scheme etc. Financial income and interest expenses are recognized at the amounts relating to the financial year.

Forward contracts used for hedging the receivables and liabilities in foreign currencies in the balance sheet are market value adjusted in the income statement, and the adjustment is recognized as deferred payment/prepayments in the balance sheet under other payables/other receivables.

Corporation tax and deferred tax

The Parent Company is taxed jointly with its Danish subsidiaries.

The Parent Company pays the total Danish tax charge of these companies' taxable income, and deferred tax for the Danish companies is reimbursed by the Parent Company.

Tax for the year comprises current tax and changes in deferred tax for the year. The tax expense relating to the profit for the year is recognized in the income statement, and the tax expense relating

ACCOUNTING POLICIES

to items taken to equity is recognized directly in equity.

Deferred tax is measured according to the balance sheet liability method on all temporary differences between the accounting and taxation treatment of the values of assets and liabilities.

Balance

Assets

Goodwill is measured at cost less accumulated amortization.

Cost is the basis of amortization.

Cost comprises the acquisition cost and any expenses directly attributable to the acquisition.

Amortization is provided on a straight-line basis over the following useful life:

- Goodwill 20 years

Property, plant and equipment

Land and buildings, plant and machinery, fixtures and fittings, tools and equipment are measured at cost plus revaluations and less accumulated depreciation. Land is not depreciated.

The basis of depreciation is cost plus any revaluations and less the expected residual value after the end of the useful life.

Cost comprises the acquisition cost and costs directly attributable to the acquisition up to the date when the asset is available for use.

Assets acquired at a cost of less than DKK 20,000 per unit are recognized as costs in the income statement in the year of acquisition.

Any profit or loss on the disposal of property, plant and equipment is determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognized in the income statement under depreciation.

Depreciation is provided on a straight-line basis over the following estimated useful lives of the assets:

- Buildings 25 – 50 years
- Plant, machinery and equipment 4 – 10 years
- Computer hardware and software 3 years

Derivative financial instruments

Derivative financial instruments are initially recognized in the balance sheet at cost and subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are included in other receivables and other payables, respectively.

Changes in the fair value of derivative financial instruments classified as and qualifying for recognition as an instrument used for hedging the fair value of a recognized asset or liability are recognized in the income statement together with changes in the value of the hedged asset or liability.

ACCOUNTING POLICIES

The effective portion of changes in the value of derivative financial instruments used to hedge future transactions is recognized directly in equity until the hedged transactions are realized. At that time, the value changes are recognized together with the hedged transactions.

Foreign currency translation

Assets and liabilities in foreign currencies are translated into Danish kroner at the exchange rates prevailing at the balance sheet date. All translation adjustments are recognized in the income statement with the exception of translation adjustments arising on translation of equity investments in subsidiaries recognized directly in equity.

Investments – equity investments in subsidiaries

The proportionate share of profit after tax of the individual subsidiaries is recognized in the income statement after full elimination of intercompany profit.

Equity investments in subsidiaries are recognized in the balance sheet at the proportionate share of the equity value of the companies, determined according to the Parent company accounting policies plus or less the unrealized intercompany profits or losses.

Net revaluation of equity investments in subsidiaries is taken to the net revaluation reserve according to the equity method under equity to the extent that the carrying amount exceeds the cost of acquisition.

Newly acquired or newly established companies are recognized in the financial statements from the date of acquisition or establishment. Enterprises which have been sold or wound up are recognized up to the date of disposal.

The purchase method is applied to acquisition of subsidiaries or associates, according to which the assets and liabilities of the acquired companies are measured at fair value at the date of acquisition. Provisions are made for the cost of decided plans to restructure the acquired company in connection with the acquisition. The tax effect of the revaluations is taken into consideration.

Positive differences (goodwill) between the acquisition cost and fair value of acquired assets and liabilities, including provisions for restructuring, are recognized as equity investments in subsidiaries or associates and amortized over the useful life determined on the basis of management's experience in the individual business areas. The amortization period cannot exceed 20 years. The carrying amount of goodwill is assessed regularly and written down against the income statement in cases where the carrying amount exceeds future expected net income from the subsidiaries or associates acquired.

Inventories

Inventories are measured at cost. Where the cost exceeds the net realizable value, inventories are written down to this lower value.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables, direct wages and salaries and production overheads. Production overheads comprise indirect materials and wages and salaries as well as maintenance of and depreciation on the machinery, factory buildings and equipment used in the production process and the cost of factory administration and management.

The net realizable value of inventories is determined as selling price less costs of completion and

ACCOUNTING POLICIES

costs involved in executing the sale and is determined with due regard to marketability, obsolescence and movements in expected selling price.

Receivables

Receivables are measured at amortized cost, which usually equals nominal value. Receivables are written down net realizable value for expected losses.

Deferred tax assets

Deferred tax assets are measured to a value corresponding to the likelihood that the tax asset can be utilized over the forthcoming 5 years.

Prepayments

Prepayments comprise costs paid but relating to subsequent financial years.

Equity

Dividends expected to be distributed for the year are shown as a separate item under equity. Dividends are recognized as a liability at the time of their adoption at the Annual General Meeting.

Provisions

Other provisions comprises a provision for claims regarding goods delivered before year-end. The provision is determined based on actual claims and a historical experience.

Liabilities other than provisions

Liabilities other than provisions are recognized when a loan is raised at the proceeds received less transactions costs paid. In subsequent periods, liabilities other than provisions are recognized at amortized cost, corresponding to the capitalized value, using the effective interest rate so that the difference between the proceeds and the nominal value is recognized in the income statement over the term of the loan.

Other payables, which comprise trade payables, amounts owed to group enterprises and associates and other payables, are measured at amortized cost, which usually equals nominal value.

Cash flow statement

Cash flow from operating activities

Cash flows from operating activities are determined as net profit for the year adjusted for non-cash operating items, change in working capital and corporation tax paid.

Cash flow from investing activities

Cash flows from investing activities comprise payments in connection with the acquisition and sale of companies and activities and the acquisition and sale of intangible assets, property, plant and equipment and investments.

Cash flow from financing activities

Cash flows from financing activities comprise changes in the size or composition of the share capital and related costs as well as the raising of loans, repayment of interest-bearing debt and dividend payments to shareholders.

ACCOUNTING POLICIES

Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term securities readily convertible into cash and involving only an insignificant risk of changes in value.

Financial ratios

Financial ratios have been calculated in accordance with the standards laid down by the Danish Society of Financial Analysts in "Recommendations & Financial Ratios 2018".

GROUP

INCOME STATEMENT

Note		30 June 2018 DKK '000	30 June 2017 DKK '000
1	REVENUE	911,332	886,128
	Cost of sales	<u>-699,336</u>	<u>-675,808</u>
	CONTRIBUTION MARGIN	211,996	210,320
	Other external charges	-78,989	-76,054
2	Staff costs	-81,354	-88,916
7	Depreciation	<u>-20,176</u>	<u>-25,704</u>
	PROFIT IN ORDINARY OPERATING ACTIVITIES	31,477	19,646
	Financial income	1,721	1,703
	Financial expenses	<u>-14,547</u>	<u>-13,713</u>
	PROFIT BEFORE TAX	18,651	7,636
5	Tax on profit	<u>-6,156</u>	<u>-4,356</u>
6	PROFIT AFTER TAX	12,495	3,280
	Minority interests' share	<u>18</u>	<u>-5</u>
	NET PROFIT FOR THE YEAR	<u>12,513</u>	<u>3,275</u>

GROUP

BALANCE SHEET

Note	ASSETS	30 June 2018 DKK '000	30 June 2017 DKK '000
7	Goodwill	7,030	7,698
	Intangible assets	7,030	7,698
7	Land and buildings	40,812	45,401
7	Fixtures and operating equipment	68,548	62,118
7	Leasehold improvements, etc.	47,296	45,466
	Tangible assets	156,656	152,985
	NON-CURRENT ASSETS	163,686	160,683
	Inventories	290,480	243,557
	Inventories	290,480	243,557
	Trade receivables	76,289	64,960
8	Other receivables	22,984	29,948
	Tax asset	9,889	9,423
9	Prepayments	16,630	13,141
	Receivables	125,792	117,472
	Cash	19,317	16,568
	Cash	19,317	16,568
	CURRENT ASSETS	435,589	377,597
	ASSETS	599,275	538,280

GROUP

BALANCE SHEET

Note	EQUITY AND LIABILITIES	30 June 2018 DKK '000	30 June 2017 DKK '000
	Share capital	9,901	9,901
	Share premium	99,833	99,833
	Retained earnings	50,276	44,312
	Minority interests' share	77	101
11	EQUITY	160,087	154,147
	Other provisions	14,876	16,822
	Provisions	14,876	16,822
12	Debt to banks	26,169	6,497
	Long-term debt	26,169	6,497
12	Current maturities of long-term liabilities	4,947	839
	Debt to associated company	20,000	20,000
	Interest bearing debt other	67,141	70,132
	Bank overdraft	204,009	189,025
	Trade payables	70,886	44,910
	Corporation tax payable	4,490	3,000
	Other payables	26,670	32,908
	Current liabilities other than provisions	398,143	360,814
	LIABILITIES OTHER THAN PROVISIONS	424,312	367,311
	EQUITY AND LIABILITIES	599,275	538,280
13	Contingencies, ect.		
14	Charges and security provided		
15	Related parties		
16	Accounting estimates and uncertainties relating to recognition and measurement		

GROUP

CASH FLOW STATEMENT

Note	30 June 2018 DKK '000	30 June 2017 DKK '000
Operating profit	31,477	19,646
Depreciation	20,176	25,704
Change in receivables	-7,854	1,659
Change in inventories	-46,922	16,934
Change in trade payables	17,792	-9,277
Operating cash flows	14,669	54,666
Net interest and exchange gains/loss	-8,121	-13,175
Impairment of inventories	-4,936	-1,392
Corporation tax paid	-5,133	-2,511
Cash flows from operating activities	-3,521	37,588
Purchase of property, plant and equipment	-35,856	-22,800
Sale of property, plant and equipment	3,361	3,499
Cash flows from investing activities	-32,495	-19,301
Borrowing	24,624	0
Repayments on loans	-844	-838
Change in bank credit	14,985	-12,283
Cash flows from financing activities	38,765	-13,121
Change in cash and cash equivalents	2,749	5,166
Cash and cash equivalents as 1 July 2017	16,568	11,402
Cash and cash equivalents as 30 June 2018	19,317	16,568

PARENT COMPANY

INCOME STATEMENT

Note		30 June 2018 DKK '000	30 June 2017 DKK '000
1	REVENUE	839,205	857,390
	Cost of sales	-789,570	-800,249
	CONTRIBUTION MARGIN	49,635	57,141
	Other external expenses	-19,209	-20,628
2	Staff costs	-17,928	-22,583
7	Depreciation	-33	-35
	PROFIT ON ORDINARY OPERATING ACTIVITIES	12,465	13,895
10	Income from equity investment in group subsidiaries	12,190	2,798
4	Financial income	2,044	1,427
	Financial expenses	-13,428	-13,420
	PROFIT BEFORE TAX	13,271	4,700
5	Tax on profit	-758	-1,425
6	NET PROFIT FOR THE YEAR	12,513	3,275

PARENT COMPANY

BALANCE SHEET

Note	ASSETS	30 June 2018 DKK '000	30 June 2017 DKK '000
7	Fixtures and operating equipment	146	133
7	Leasehold expenses etc.	0	0
	Property, plant and equipment	146	133
10	Equity investments in subsidiaries	148,921	143,987
	Investments	148,921	143,987
	NON-CURRENT ASSETS	149,067	144,120
	Inventories	2,771	1,449
	Inventories	2,771	1,449
	Trade receivables	32,229	41,816
	Receivables from group subsidiaries	360,333	312,494
	Other receivables	2,351	4,315
	Tax assets	1,438	1,891
	Prepayments	2,766	1,709
	Receivables	399,117	362,225
	Cash	27	15
	Cash	27	15
	CURRENT ASSETS	401,915	363,689
	ASSETS	550,982	507,809

PARENT COMPANY

BALANCE SHEET

Note	EQUITY AND LIABILITIES	30 June 2018 DKK '000	30 June 2017 DKK '000
	Share capital	9,901	9,901
	Share premium	99,833	99,833
	Retained earnings	50,276	44,312
11	EQUITY	160,010	154,046
	Other provisions	6,127	6,171
	Provisions	6,127	6,171
12	Debt to banks	20,520	0
	Long-term debt	20,520	0
12	Current maturities of long-term liabilities	4,104	0
	Debt to associated company	20,000	20,000
	Interest bearing debt other	67,141	70,132
	Bank overdraft	203,763	188,805
	Trade payables	15,900	4,358
	Payables to subsidiaries	42,429	43,618
	Corporation income tax payables	37	0
	Other payables	10,951	20,679
	CURRENT LIABILITIES	364,325	347,592
	LIABILITIES OTHER THAN PROVISIONS	384,845	347,592
	EQUITY AND LIABILITIES	550,982	507,809
13	Contingencies, etc		
14	Charges and security provided		
15	Related parties		
16	Accounting estimates and uncertainties relating to recognition and measurement		

GROUP AND PARENT COMPANY

EQUITY

Group:

DKK '000	Share capital	Share premium	Retained Earnings	Proposed dividend	Minority interests	Total
Equity 1 July 2016	9,901	99,833	46,363	0	100	156,197
Proposed dividend	0	0	0	0	0	0
Translation adjustments	0	0	-5,326	0	-4	-5,330
Transferred from the profit distribution	0	0	3,275	0	5	3,280
Equity 1 July 2017	9,901	99,833	44,312	0	101	154,147
Proposed dividend	0	0	0	0	0	0
Translation adjustments	0	0	-6,549	0	-6	-6,555
Transferred from the profit distribution	0	0	12,513	0	-18	12,495
Equity at 30 June 2018	9,901	99,833	50,276	0	77	160,087

Parent company:

DKK '000	Share capital	Share premium	Retained Earnings	Proposed dividend	Total
Equity 1 July 2016	9,901	99,833	46,363	0	156,097
Proposed dividend	0	0	0	0	0
Translation adjustments	0	0	-5,326	0	-5,326
Transferred from the profit distribution	0	0	3,275	0	3,275
Equity 1 July 2017	9,901	99,833	44,312	0	154,046
Proposed dividend	0	0	0	0	0
Translation adjustments	0	0	-6,549	0	-6,549
Transferred from the profit distribution	0	0	12,513	0	12,513
Equity at 30 June 2018	9,901	99,833	50,276	0	160,010

NOTE

No. 1- REVENUE

Group:

Revenue by division	30 June 2018 DKK '000	30 June 2017 DKK '000
Garden	856,364	828,152
Timber	53,426	55,412
Administrative	1,542	2,564
	911,332	886,128

Revenue by geography	30 June 2018 DKK '000	30 June 2017 DKK '000
Africa	2,870	2,358
Asia	92,706	90,599
Australia	33,878	38,253
Europe	673,683	613,889
South America	18,755	26,570
North America	89,440	114,459
	911,332	886,128

Parent:

Revenue by division	30 June 2018 DKK '000	30 June 2017 DKK '000
Garden	715,283	774,105
Timber	123,922	83,285
	839,205	857,390

Revenue by geography	30 June 2018 DKK '000	30 June 2017 DKK '000
Africa	2,870	2,358
Asia	203,201	157,424
Australia	33,878	38,253
Europe	505,211	543,115
South America	5,461	5,516
North America	88,584	110,724
	839,205	857,390

NOTE

No. 2 - Staff costs	30 June 2018 DKK '000	30 June 2017 DKK '000
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Group:

Wages and salaries	64,424	70,427
Pension contributions	2,564	2,775
Social security costs	9,052	9,177
Other staff costs	5,314	6,537
	<u>81,354</u>	<u>88,916</u>

The Group employed an average staff of 3,598 in 2017/2018 and of 3,144 in 2016/2017.

	30 June 2018 DKK '000	30 June 2017 DKK '000
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Parent company:

Wages and salaries	15,490	19,498
Pension contributions	325	255
Other staff costs	2,113	2,830
	<u>17,928</u>	<u>22,583</u>

The Parent Company employed an averaged staff of 19 in 2017/2018 and of 18 in 2016/2017.

Remuneration paid to the Executive Board and Board of Directors amounted to TDKK 4,133 in 2017/2018 and TDKK 4,043 in 2016/2017.

No. 3 - Auditor's remuneration	30 June 2018 DKK '000	30 June 2017 DKK '000
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Group:

Audit fee	1,281	1,291
Tax related services	198	577
Other services	709	323
	<u>2,188</u>	<u>2,191</u>

NOTE

No. 4 – Financial Income

Parent Company:

Financial income includes TDKK 2,044 from group subsidiaries in 2017/2018 and TDKK 1,427 in 2016/2017.

No. 5 – Tax on profit

Group:

Calculated tax on taxable income for the year
Adjustment of deferred tax

	30 June 2018 DKK '000	30 June 2017 DKK '000
Calculated tax on taxable income for the year	6,774	2,915
Adjustment of deferred tax	-618	1,441
	<u>6,156</u>	<u>4,356</u>

Parent company:

Calculated tax on taxable income for the year
Adjustment of deferred tax, previous years

Calculated tax on taxable income for the year	305	260
Adjustment of deferred tax, previous years	453	1,165
	<u>758</u>	<u>1,425</u>

No. 6 – Proposal for the distribution of net profit

Group:

Proposed dividend this year
Retained earnings
Minority interests

	30 June 2018 DKK '000	30 June 2017 DKK '000
Proposed dividend this year	0	0
Retained earnings	12,513	3,275
Minority interests	-18	5
Predisposed	<u>12,495</u>	<u>3,280</u>

Parent company:

Proposed dividend this year
Retained earnings

Proposed dividend this year	0	0
Retained earnings	12,513	3,275
Predisposed	<u>12,513</u>	<u>3,275</u>

NOTE

No. 7 - Intangible assets and property, plant and equipment

Group:	Goodwill	Leasehold improvements etc.	Land and buildings	Fixtures and operating equipment
Cost at 1 July 2017	13,376	96,935	61,727	202,975
Translation adjustment	0	-2,611	-4,624	-7,451
Reclassification	0	10	0	0
Additions during the year	0	8,880	189	26,787
Disposals during the year	0	-2,699	-243	-12,123
Cost at 30 June 2018	13,376	100,515	57,050	210,188
Accumulated depreciation 1 July 2017	-5,678	-51,469	-16,325	-140,857
Translation adjustment	0	1,750	1,229	5,543
Addition depreciation during the year	-668	-5,482	-1,169	-16,021
Disposal during the year	0	1,982	27	9,695
Accumulated depreciation at 30 June 2018	-6,346	-53,219	-16,238	-141,640
Carrying amount at 30 June 2018	7,030	47,296	40,812	68,548

Group:	30 June 2018	30 June 2017
	DKK '000	DKK '000
Breakdown of depreciation:		
Goodwill	668	667
Leasehold improvements	5,482	5,437
Land and buildings	1,169	1,227
Fixtures and operating equipment	16,021	18,425
Loss/gain on sale of operating equipment & revaluation	-3,164	-52
	20,176	25,704

NOTE

No. 7 – Property, plant and equipment – continued

Parent company:	Leasehold improvements, etc.	Fixtures and operating equipment
Cost at 1 July 2017	0	1,307
Additions during the year	0	46
Disposal during the year	0	0
Cost at 30 June 2018	0	1,353
Total depreciation and impairment losses at 1 July 2017	0	-1,174
Depreciation and impairment losses for the year	0	-33
Depreciation at 30 June 2018	0	-1,207
Carrying amount at 30 June 2018	0	146

Parent company:

Breakdown of depreciation:

	30 June 2018 DKK '000	30 June 2017 DKK '000
Leasehold improvements	0	0
Land and buildings	0	0
Fixtures and operating equipment	33	34
	33	34

No. 8 – Other Receivables

Other receivables in the consolidated balance sheet represents TDKK 22,984 of which TDKK 3,317 is a long-term receivable in the Group's Brazilian company.

No. 9 – Prepayment

Prepayments in the consolidated balance sheet represents TDKK 16,630 are prepayments to suppliers and prepaid expenses.

NOTE

No. 10 – investments in group subsidiaries

	Group subsidiaries			
Cost at 1 July 2017				215,079
Revaluation to end				1,670
Cost at 30 June 2018				216,749
Total up-downs at 1 July 2017				-71,092
Revaluation to end				-8,925
Net profit				12,857
Amortization goodwill				-668
Total up-downs at 30 June 2018				-67,828
Carrying amount at 30 June 2018				148,921
Name	Reg. office	Voting share and ownership interest	Net profit	Equity
Banegaardsbygningen ApS	Korsør, DK	100%	248	8,463
ScanCom Vietnam Ltd.	Ho Chi Minh City, VN	100%	9,323	98,603
PT ScanCom Indonesia	Semarang, IN	99%	-1,278	7,389
ScanCom Hong Kong	Hong Kong	99.99%	1,834	20,527
ScanCom Deutschland GmbH	Oberhausen, DE	100%	347	22,485
ScanCom do Brasil Ltda.	Telemaco Borba, BR	100%	-85	-35,525
ScanCom UK Ltd.	Essex, UK	100%	2,688	14,119
ScanCom Asia Trading Co. Ltd.	Ho Chi Minh City, VN	100%	-2,071	2,587
Raimotech A/S	Korsør, DK	100%	650	1,143
ScanCom North America, Inc.	California, US	100%	1,010	1,781
ScanCom International A/S Sucursal EN Espana (en Constitucion)	Mallorca, SP	100%	174	396
			12,840	141,968
Minority interests			18	-77
			12,858	141,891
Goodwill at 30 June 2018			-668	7,030
			12,190	148,921

NOTE

No. 11 - Equity

The share capital is made up as follows:			30 June 2018 DKK '000	30 June 2017 DKK '000
	No. of shares	Nominal		
BB holding of 1.7.2009 ApS				
CVR No. 32 84 24 37				
Gl. Banegårdsplads 10, DK-4220 Korsø	5,001	1,000	5,001	5,001
Jysk Holding A/S				
CVR-no. 86 00 15 19				
Sødalsparken 18, 8220 Brabrand	4,900	1,000	4,900	4,900
			9,901	9,901

No. 12 - Debt to banks

	Total debt 1 July 2017	Total debt 30 June 2018	Repayments next year	Outstanding debt after 5 years
Group:				
Debt to banks	7,336	31,116	4,947	7,214
	7,336	31,116	4,947	7,214
Parent Company:				
Debt to banks	0	24,624	4,104	4,104
	0	24,624	4,104	4,104

NOTE

No. 13 – Contingencies etc.

Group:

The Group has rental obligations amounting to TDKK 116,601, of which an amount of TDKK 24,581 will be due within the coming year.

ScanCom do Brasil has a non-recorded tax receivable and payroll of TDKK 2,101 (TBRL 1,267) and an unrecorded tax claim of TDKK 63 (TBRL 38), and a case against a former employee of TDKK 172 (TBRL 104).

ScanCom do Brasil has recorded a tax losses dispute from claim for period before 2016 of TDKK 1,043 (TBRL 629).

ScanCom do Brasil has also tax asset of TDKK 48,948 (TBRL 29,524) which is unrecognized in the financial statements.

The group has no other liabilities than those stated in the financial statements.

Parent Company:

The company is part of a mandatory national joint taxation and will severally be liable for the subsidiaries' income tax.

The Parent Company has issued guarantees in favor of lenders in foreign consolidated companies to the total amount of TDKK 645.

In addition, the Parent Company has no other liabilities than those stated in the financial statements.

No. 14 – Charges and security provided

Group:

As security for debt to banks the Group has granted a charge of TDKK 27,000 on buildings, operating equipment, whose carrying amount was TDKK 23,030 at 30 June 2018.

Parent Company:

As security for debt to banks and credit institutions, the Company has assigned its receivables from group enterprises and granted a company charge of TDKK 50,000 on receivables.

NOTE

No. 15 – Related parties

ScanCom international A/S' related parties:

BB Holding of 1.7.2009 ApS, Gl. Banegårdsplads 10, DK-4220 Korsør
Jysk Holding A/S, Sødalsparken 18, DK-8220 Brabrand

The JYSK group is a customer of ScanCom. Trading activities took place at normal market conditions.

Control:

BB Holding of 1.7.2009 ApS, Gl. Banegårdsplads 10, DK-4220 Korsør

No. 16 - Accounting estimates and uncertainties relating to recognition and measurement

The preparation of financial statements required management to make assumptions that affect assets and liabilities and income and expenditure for the period. The management regularly assesses these estimates and judgements.

Estimates and assumptions are based on historical experience and various other factors that are considered reasonable under the circumstances. Actual results may differ from those estimates under different conditions and assumptions.

The following estimates are significant for the description of the financial position:

Obligations relating to complaints etc.

Management assesses provisions, contingent assets and contingent liabilities and the likely outcome of any pending complaints, and potential lawsuits, etc. will be allocated continuously an estimated amount for bad debt costs of any general complaints, etc. based on management's experience and previous periods' actual costs.

For the recognition of the tax asset it is assumed it can be used within the next 5 years. Estimates for the next 5 years support this, but actual results may differ from those estimates under different conditions and assumptions.

DOING BUSINESS THE RIGHT WAY
THE SCANCOM WAY!



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