



ScanCom International A/S

Reg. No. 18 47 98 93

ANNUAL REPORT & CONSOLIDATED FINANCIAL STATEMENT

for the year ended 30 June 2016



(21st financial year)

**Adopted at the Annual General Meeting of the Company
on 24th November 2016**

CHAIRMAN - JENS SKYTTE

CONTENTS

Endorsements and auditor's report

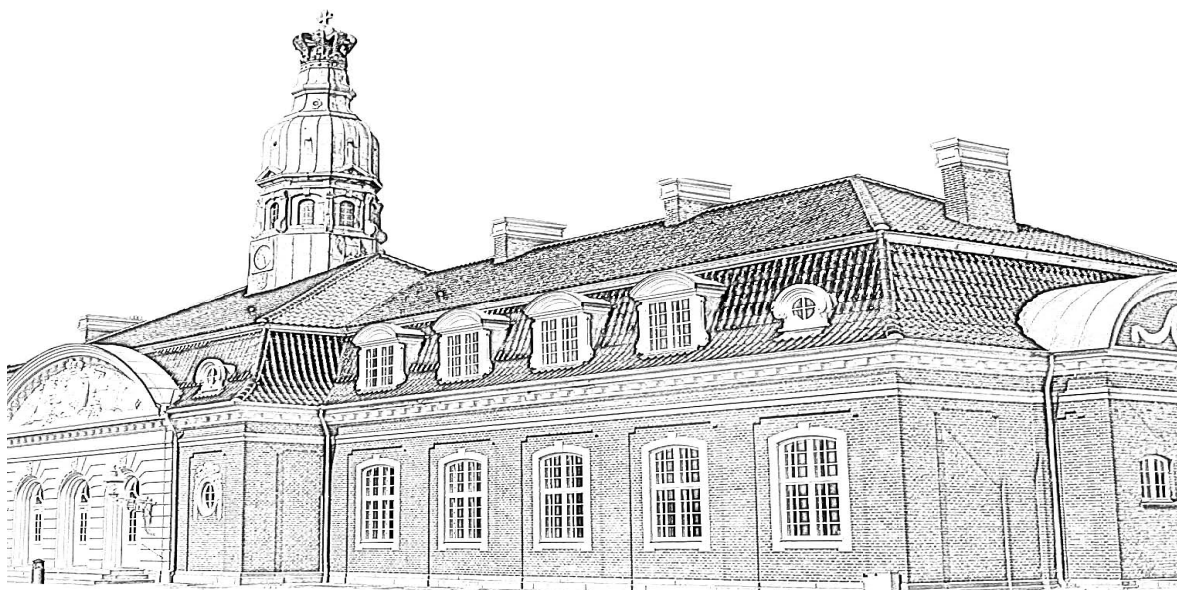
- 02 Statement by the Board of Directors and Executive Board
- 03 The independent auditor's report

Management's review

- 05 Company information
- 06 Consolidated financial highlights
- 07 Management's review

Annual Report for the year ended 30 June 2016

- 10 Accounting policies
- 16 Income statement – Group
- 17 Balance sheet – Group
- 19 Cash flow statement – Group
- 20 Income statement – Parent Company
- 21 Balance sheet – Parent Company
- 23 Notes



STATEMENT BY BOARD OF DIRECTORS AND EXECUTIVE BOARD

Today the Executive Board and the Board of Directors has discussed and approved the Annual Report of the Group and the Parent Company ScanCom International A/S for the financial year 1. July 2015 – 30. June 2016.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act governing class C companies.

In our opinion, the accounting policies and accounting estimates applied are appropriate and the consolidated financial statements and parent company financial statements therefore give a true and fair view of the Group's and Parent Company's assets, liabilities and financial position at 30. June 2016 and of the results of the Group's and the Parent Company's operations and of the Group's cash flows for the financial year 1. July 2015 – 30. June 2016.

In our opinion, the Management's Review includes a fair review of the matters dealt with in the Management's Review.

We recommend the approval of the Annual Report at the Annual General Meeting.

Korsør, September 19th, 2016

Executive Board:

Stig Maasbøl
Chief Executive Officer

Board of Directors:

Jens Skytte
Chairman

Bent Mouritsen

Hans Henrik Kjølby

Ole Lund Andersen

INDEPENDENT AUDITOR'S REPORT

To the shareholders of ScanCom International A/S

REPORT ON CONSOLIDATED FINANCIAL STATEMENTS AND PARENT COMPANY FINANCIAL STATEMENTS:

We have audited the consolidated financial statements and parent company financial statements of ScanCom International A/S for the financial year 1. July 2015 – 30. June 2016, which comprise a summary of significant accounting policies, income statement, balance sheet and notes for the Group as well as for the Parent Company and a cash flow statement for the Group. The consolidated financial statements and the Parent Company financial statements have been prepared in accordance with the Danish Financial Statements Act.

The Board of Directors and Board of Executives' responsibility for the Consolidated Financial Statements and the Parent Company Financial Statements:

The Board of Directors and Board of Executives is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with The Danish Financial Statements Act, and for such internal control as the Board of Directors and Board of Executives determines is necessary to enable the preparation of consolidated financial statements and parent company financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility:

Our responsibility is to express an opinion on the consolidated financial statements and the parent company financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish Audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements and parent company financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements and the parent company financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements and the parent company financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements and parent company financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors and Board of Executives, as well as the overall presentation of the consolidated financial statements and the parent company financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITOR'S REPORT

The audit has not resulted in any qualification.

Opinion:

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Parent Company's financial position at 30. June 2016 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 1. July 2015 – 30. June 2016 in accordance with the Danish Financial Statements Act.

STATEMENT ON THE MANAGEMENT'S REVIEW:

Pursuant to the Danish Financial Statements Act, we have read the Management's review. We have not performed any further procedures in addition to the audit of the consolidated financial statements and the Parent Company financial statements. On this basis, it is our opinion that the information provided in the Management's review is consistent with the consolidated financial statements and the Parent Company financial statements.

Næstved, September 19th, 2016

ENGELSTED PETERSEN

CVR.nr. 20 65 82 31

Lars Engelsted Petersen

Statsautoriseret revisor

State authorized public accountant

COMPANY INFORMATION

Company

ScanCom International A/S
Gl. Banegårdsplads 10
DK-4220 Korsør

Telephone: +45 58 35 14 25
Fax: +45 58 35 14 20
Website: www.scancom.net
E-mail: info@scancom.net

CVR No.: 18 47 98 93
Registered office: Korsør
Financial year: 1. July – 30. June

Business Focus

Manufacturing and trade of garden furniture

Shareholders

50.5% BB Holding af 1.7.2009 ApS
49.5% Jysk Holding A/S

Board of Directors

Jens Skytte, Chairman
Bent Mouritsen
Hans Henrik Kjølby
Ole Lund Andersen

Executive Board

Stig Maasbøl – CEO

Bank

Nordea (primary bank)

Auditor

ENGELSTED PETERSEN
Statsautoriserede Revisorer
Farvergade 9B
DK-4700 Næstved

Annual general meeting The annual general meeting is held on November 24th, 2016

CONSOLIDATED FINANCIAL HIGHLIGHTS

Key figures (DKK million):

	2015/16	2014/15	2013/14	2012/13	2011/12
Income Statement:					
Revenue	898.1	880.8	672.2	710.6	752.7
EBITDA	47.3	32.6	21.2	39.7	44.5
Profit/loss on ordinary operating activities	22.8	10.3	6.7	16.7	23.3
Financial income and expenses, net	-9.0	5.1	-12.6	-13.7	15.8
Profit/loss on ordinary activities before tax	13.8	15.4	-5.9	3.0	39.1
Tax on profit/loss	-7.3	-5.2	0.1	-0.4	-8.3
Net profit/loss for the year	6.5	10.1	-5.8	2.6	30.8
Balance:					
Balance sheet total	564.9	593.8	506.1	431.6	479.3
Purchases of property, plant and equipment, gross	31.2	35.0	20.2	12.4	33.2
Current Assets	393.5	427.3	357.9	280.3	305.2
Equity	156.1	152.7	150.3	160.1	166.0
Short-term debt	401.3	432.8	301.3	210.4	244.6
Employees:					
Average number of employees	3,459	3,932	4,415	4,284	4,541
Financial Ratios:					
EBITDA-margin	5.3	3.7	3.2	5.6	5.9
EBIT margin	2.5	1.2	1.0	2.3	3.1
Solvency ratio	27.6	25.7	29.7	37.1	34.6
Liquidity ratio	98.1	98.7	118.8	133.2	124.8
Return on equity	4.2	6.7	-3.7	1.6	18.8

EBITDA-margin	$\frac{\text{Earnings before interest, taxes, depreciation and amortization (EBITDA)}}{\text{Revenue}} \times 100$
EBIT margin	$\frac{\text{Operating profit/loss (EBIT)}}{\text{Revenue}} \times 100$
Solvency ratio	$\frac{\text{Equity}}{\text{Balance sheet total}} \times 100$
Liquidity ratio	$\frac{\text{Current assets}}{\text{Short - term debt}} \times 100$
Return on equity	$\frac{\text{Net profit/loss for the year}}{\text{Average equity}} \times 100$

Net interest and currency exchange (Mkr.)

	2015/16	2014/15	2013/14	2012/13	2011/12
Interest expense	-11.4	-8.9	-7.6	-8.2	-9.9
Currency exchange	2.4	14.0	-5.0	-5.5	25.7
Year end USD/DKK rate	6.7	6.7	5.5	5.7	5.9

MANAGEMENT'S REVIEW

The year 2015/16

ScanCom achieved an EBITDA of DKK 47.3 million and a net profit of DKK 6.5 million which is better than estimated primarily due to lower raw material prices and continued operational improvements.

Equity ratio held steady at 27.6% and in line with the objectives agreed with the primary bank. ScanCom has a positive cash flow from operating activities. This development will, on the basis of the approved budgets for 2016/17, continue in the coming season.

Core activities

The principal activity of ScanCom is to design, sell and manufacture garden furniture. The products are manufactured in the Far East and marketed throughout most of the world. As part of the effort to obtain environment-friendly wood for the furniture production, ScanCom has sawmill activities in Brazil.

Product lines

ScanCom is a versatile supplier and manufacturer of garden furniture made of aluminium, steel mesh, wrought iron, woven materials, plastics and combinations thereof. The garden furniture is continuously upgraded to secure competitive advantages in terms of design and manufacturing. In addition to garden furniture, ScanCom sells timber to external customers.

Strategies and plans

ScanCom was established in 1995. From the outset, products were manufactured according to ScanCom's drawings and directions by contract producers in Vietnam. Over the years, ScanCom has established a significant production of its own. Continued expansion and development of our own production remains a key strategy. In the coming year ScanCom will focus on consolidation and investments in our core product lines. Our market coverage is global and directed towards large retail chains and DIY centers.

Corporate Social Responsibility

ScanCom has a strong belief in the importance of prudent use of nature's resources in addition to a firm commitment towards Social Responsibility. These are values that we continuously develop in close cooperation with our business partners.

As a result ScanCom is the largest producer of garden furniture made from FSC-certified eucalyptus wood. Accordingly, ScanCom is well positioned to comply with the European FLEGT standard dealing with the origin control on wood imported into the EU as well as the similar US Lacey Act.

Other focus areas include the use of recycled materials, such as dust from wood, scrap from aluminium and petan extruded materials.

In terms of chemicals, the quality team is working with standards that as a minimum comply with the EU chemical regulations (REACH).

At ScanCom we value our employees, and believe motivation and devotion to duties are keywords for ensuring quality in our products and high customer service. Corporate Social Responsibility (CSR) is a key factor in ScanCom's way of doing business and we have a dedicated team that continuously monitors and takes action in relation to health and safety.

MANAGEMENT'S REVIEW

ScanCom confirms its support to the United Nations Global Compact and has issued its Responsibility Report 2015/2016 (COP report) describing how ScanCom is working within the areas of human rights, labor standards, the environment and anti-corruption. The report is available on www.unglobalcompact.org. The Board of Directors has set a target that at least 20% of the Board of Directors and 20% of the global management should represent the underrepresented gender by 2020. At the moment all 4 Directors are men, and in the global management the split is 18% women and 82% men.

Vietnam

ScanCom's own production in Vietnam is concentrated in Song Than Industrial Park located 20 km north east of central Ho Chi Minh City. ScanCom's administrative office and showroom are located in the same place.

Indonesia

In Indonesia, the manufacturing business PT ScanCom Indonesia is situated in Semarang on Central Java, manufacturing teak furniture for customers.

Brazil

To ensure sufficient access to certify wood both short and long term, ScanCom set up business in Brazil in 2002.

USA

In order to increase sales in North America, ScanCom established ScanCom North America Inc. and the company was operational as of July 2012.

Spain

In October 2015 ScanCom opened its European Design & Commercial Center at Mallorca. ScanCom has a showroom and also designers located at the branch.

Denmark

Part of the head office in Korsør, "Banegaardsbygningen", was leased to "Fødevarestyrelsen" (a government body) on a 4½ year lease agreement, which commenced in September 2013.

Contract production

From the outset, ScanCom has been working closely with a number of contract manufacturers in Vietnam, Indonesia and Brazil. The use of contract manufacturers forms an important part of ScanCom's production activities.

Sales and markets

The primary target group is large retail chains and DIY centers requiring large volumes, high quality, modern designs and a high level of reliability of delivery at reasonable prices, supported by efficient distribution. Our products are sold in virtually all European markets, North and South America, Australia and South Africa. In its efforts to be the preferred partner of its customers, ScanCom offers a broad product range, and retail chains can meet their entire demand for quality garden furniture in one place.

For revenue development reference is made to ScanCom's financial highlights on page 6.

Design, development and research

From its beginning in 1995 ScanCom was established as a company with very close connection to the large retail chains. Accordingly, a major feature of the ScanCom's identity is an ongoing willingness to find innovative designs supporting improved quality, market evolution and price point expectation of the mass market.

MANAGEMENT'S REVIEW

Quality

The right level of quality is essential for our customers and important for efficient production. Finding the balance between speed to market for new products and securing product quality remains a challenge. To improve our quality, we continuously work with new analyzing and fault-finding methods. In addition we have expanded our finishing and packaging control of our in-house testing facilities and implemented a strong managerial LEAN approach.

Risks

The management does not consider ScanCom to be particularly exposed to risks beyond the risks normally applicable to the industry. The preparation of financial statements requires the management to adopt assumptions that affect assets and liabilities at the closing date in addition to income and expenses for the period. The management regularly assesses these estimates and judgements.

Estimates and assumptions are based on historical experience and other various factors considered reasonable under the circumstances. Actual results may differ from those estimates as a result of different conditions or assumptions. Reference is made to the section covering accounting policies.

ScanCom has a tax asset in the 2015/2016 accounts and the basis for recognition is the tax value of ScanCom's estimated taxable income in the next 5 years.

Post balance sheet events

No material events have occurred after the balance sheet date that affect the annual report presented.

Outlook

For the coming season the revenue and EBIT-level is expected to be at the same level or slightly below the previous season. It is our objective to become more competitive through improved delivery performance, better quality, increased standardization and reduced cost structure. Added to this, in order to consolidate and expand our position in the garden furniture segment, we plan to make further investments in new production methods and capacity expansion.

ACCOUNTING POLICIES

Accounting Class

The annual report for ScanCom International A/S of 2015/2016 has been prepared in accordance with the provisions applying to large corporations, class C.

Reporting currency

The annual report is presented in Danish kroner.

Recognition and measurement in general

There has been no change in accounting policies compared to last year.

Income is recognized in the income statement as earned and includes value adjustments of financial assets and liabilities. All value adjustments, including depreciation, amortization and impairment losses, are recognized in the income statement.

Assets are recognized in the balance sheet when it is probable that future economic benefits will flow to the Company and the value of the asset can be reliably measured.

Liabilities are recognized in the balance sheet when it is probable that future economic benefits will flow from the Company and the value of the liability can be reliably measured.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each individual accounting item below.

Certain financial assets and liabilities are measured at amortized cost, in which case effective interest is recognized over the life of the asset or liability. Amortized cost is determined as the original cost less principal repayments, if any, with the addition of or net of the accumulated amortization of the difference between cost and nominal amount.

For recognition and measurement purposes, due consideration is given to predictable losses and risks arising before the annual report is presented and proving or disproving conditions existing at the balance sheet date. No business-specific uncertainties about recognition and measurement in relation to other furniture manufacturers exist.

Foreign currency translation

Transactions denominated in foreign currency are translated at the exchange rate prevailing at the date of the transaction. Any exchange differences arising between the exchange rate prevailing at the date of transaction and the exchange rate prevailing at the date of payment are recognized in the income statement as a financial item.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate prevailing at the balance sheet date. The difference between the exchange rate prevailing at the balance sheet date and the exchange rate prevailing at the date when the receivables or payables originated is recognized in the income statement as financial income or financial expenses.

Where the foreign subsidiaries meet the criteria for independent entities, the income statement is translated using an average exchange rate for the year, calculated each month, and the balance sheet items are translated using the exchange rate prevailing at the balance sheet date. Exchange differences arising from the translation of the equity of foreign subsidiaries at the beginning of the year at the exchange rates prevailing at the balance sheet date and from the translation of the income statements based on average exchange rates at the exchange rates prevailing at the balance sheet date are recognized directly in equity.

ACCOUNTING POLICIES

Consolidated financial statements for the group

The consolidated financial statements comprise the Parent Company and the companies, etc., in which the Parent Company directly or indirectly holds more than 50% of the voting rights or in any other way exercises control. All financial statements included in the consolidated financial statements have essentially been prepared using uniform accounting policies.

The consolidated financial statements are prepared as a summary of the individually audited financial statements of the Parent Company and the group enterprises, and intercompany income and expenses, shareholdings and balances are eliminated.

The carrying amount of the Parent Company's equity investments in subsidiaries is eliminated on consolidation on the basis of the equity of the subsidiaries at the balance sheet date.

Income statement

Revenue

Revenue from the sale of commercial and finished goods is recognized in the income statement if delivery has taken place and the risk passed to the buyer before the end of the year, and provided the income can be reliably determined and payment is expected to be made. Revenue is recognized exclusive of VAT and duties and net of discounts relating to sales.

Cost of sales

Cost of sales includes purchased raw materials and finished goods for production and sale as well as own production costs, including wages and salaries and amortization/depreciation, incurred to generate revenue for the year. The commercial businesses recognize the cost of sales, and the manufacturing companies recognize production costs corresponding to revenue for the year, including direct and indirect costs for raw materials and consumables, wages and salaries, rent and leases and depreciation on plant.

Financial income and expenses

Financial income and expenses comprise interest income and expenses, realized and unrealized capital gains and losses on securities, payables and transactions in foreign currencies, amortization of financial assets and liabilities as well as additional tax and tax credits under the on-account tax scheme etc. Financial income and interest expenses are recognized at the amounts relating to the financial year.

Forward contracts used for hedging the receivables and liabilities in foreign currencies in the balance sheet are market value adjusted in the income statement, and the adjustment is recognized as deferred payment/prepayments in the balance sheet under other payables/other receivables.

Corporation tax and deferred tax

The Parent Company is taxed jointly with its Danish subsidiaries.

The Parent Company pays the total Danish tax charge of these companies' taxable income, and deferred tax for the Danish companies is reimbursed by the Parent Company.

Tax for the year comprises current tax and changes in deferred tax for the year. The tax expense

ACCOUNTING POLICIES

relating to the profit for the year is recognized in the income statement, and the tax expense relating to items taken to equity is recognized directly in equity.

Deferred tax is measured according to the balance sheet liability method on all temporary differences between the accounting and taxation treatment of the values of assets and liabilities.

Balance

Assets

Goodwill is measured at cost less accumulated amortization.

Cost is the basis of amortization.

Cost comprises the acquisition cost and any expenses directly attributable to the acquisition.

Amortization is provided on a straight-line basis over the following useful life:

- Goodwill 20 years

Property, plant and equipment

Land and buildings, plant and machinery, fixtures and fittings, tools and equipment are measured at cost plus revaluations and less accumulated depreciation. Land is not depreciated.

The basis of depreciation is cost plus any revaluations and less the expected residual value after the end of the useful life.

Cost comprises the acquisition cost and costs directly attributable to the acquisition up to the date when the asset is available for use.

Assets acquired at a cost of less than DKK 20,000 per unit are recognized as costs in the income statement in the year of acquisition.

Any profit or loss on the disposal of property, plant and equipment is determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognized in the income statement under depreciation.

Depreciation is provided on a straight-line basis over the following estimated useful lives of the assets:

- Buildings 25 – 50 years
- Plant, machinery and equipment 4 – 10 years
- Computer hardware and software 3 years

Derivative financial instruments

Derivative financial instruments are initially recognized in the balance sheet at cost and subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are included in other receivables and other payables, respectively.

Changes in the fair value of derivative financial instruments classified as and qualifying for recognition as an instrument used for hedging the fair value of a recognized asset or liability are recognized in the income statement together with changes in the value of the hedged asset or liability.

ACCOUNTING POLICIES

The effective portion of changes in the value of derivative financial instruments used to hedge future transactions is recognized directly in equity until the hedged transactions are realized. At that time, the value changes are recognized together with the hedged transactions.

Foreign currency translation

Assets and liabilities in foreign currencies are translated into Danish kroner at the exchange rates prevailing at the balance sheet date. All translation adjustments are recognized in the income statement with the exception of translation adjustments arising on translation of equity investments in subsidiaries recognized directly in equity.

Investments – equity investments in subsidiaries

The proportionate share of profit after tax of the individual subsidiaries is recognized in the income statement after full elimination of intercompany profit.

Equity investments in subsidiaries are recognized in the balance sheet at the proportionate share of the equity value of the companies, determined according to the Parent company accounting policies plus or less the unrealized intercompany profits or losses.

Net revaluation of equity investments in subsidiaries is taken to the net revaluation reserve according to the equity method under equity to the extent that the carrying amount exceeds the cost of acquisition.

Newly acquired or newly established companies are recognized in the financial statements from the date of acquisition or establishment. Enterprises which have been sold or wound up are recognized up to the date of disposal.

The purchase method is applied to acquisition of subsidiaries or associates, according to which the assets and liabilities of the acquired companies are measured at fair value at the date of acquisition. Provisions are made for the cost of decided plans to restructure the acquired company in connection with the acquisition. The tax effect of the revaluations is taken into consideration.

Positive differences (goodwill) between the acquisition cost and fair value of acquired assets and liabilities, including provisions for restructuring, are recognized as equity investments in subsidiaries or associates and amortized over the useful life determined on the basis of management's experience in the individual business areas. The amortization period cannot exceed 20 years. The carrying amount of goodwill is assessed regularly and written down against the income statement in cases where the carrying amount exceeds future expected net income from the subsidiaries or associates acquired.

Inventories

Inventories are measured at cost. Where the cost exceeds the net realizable value, inventories are written down to this lower value.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables, direct wages and salaries and production overheads. Production overheads comprise indirect materials and wages and salaries as well as maintenance of and depreciation on the machinery, factory buildings and equipment used in the production process and the cost of factory administration and management.

The net realizable value of inventories is determined as selling price less costs of completion and

ACCOUNTING POLICIES

costs involved in executing the sale and is determined with due regard to marketability, obsolescence and movements in expected selling price.

Receivables

Receivables are measured at amortized cost, which usually equals nominal value. Receivables are written down net realizable value for expected losses.

Deferred tax assets

Deferred tax assets are measured to a value corresponding to the likelihood that the tax asset can be utilized over the forthcoming 3 years.

Prepayments

Prepayments comprise costs paid but relating to subsequent financial years.

Equity

Dividends expected to be distributed for the year are shown as a separate item under equity. Dividends are recognized as a liability at the time of their adoption at the Annual General Meeting.

Liabilities other than provisions

Liabilities other than provisions are recognized when a loan is raised at the proceeds received less transactions costs paid. In subsequent periods, liabilities other than provisions are recognized at amortized cost, corresponding to the capitalized value, using the effective interest rate so that the difference between the proceeds and the nominal value is recognized in the income statement over the term of the loan.

Other payables, which comprise trade payables, amounts owed to group enterprises and associates and other payables, are measured at amortized cost, which usually equals nominal value.

Cash flow statement

Cash flow from operating activities

Cash flows from operating activities are determined as net profit for the year adjusted for non-cash operating items, change in working capital and corporation tax paid.

Cash flow from investing activities

Cash flows from investing activities comprise payments in connection with the acquisition and sale of companies and activities and the acquisition and sale of intangible assets, property, plant and equipment and investments.

Cash flow from financing activities

Cash flows from financing activities comprise changes in the size or composition of the share capital and related costs as well as the raising of loans, repayment of interest-bearing debt and dividend payments to shareholders.

Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term securities readily convertible into cash and involving only an insignificant risk of changes in value.

ACCOUNTING POLICIES

Financial ratios

Financial ratios have been calculated in accordance with the standards laid down by the Danish Society of Financial Analysts in "Recommendations & Financial Ratios 2016".

GROUP

INCOME STATEMENT

Note		30 June 2016 DKK '000	30 June 2015 DKK '000
	REVENUE	898,077	880,802
	Cost of sales	<u>-694,943</u>	<u>-707,521</u>
	CONTRIBUTION MARGIN	203,134	173,281
	Other external charges	-73,877	-66,513
1	Staff costs	-81,934	-74,193
5	Depreciation	<u>-24,524</u>	<u>-22,265</u>
	PROFIT IN ORDINARY OPERATING ACTIVITIES	22,799	10,310
	Financial income	4,673	15,343
	Financial expenses	<u>-13,643</u>	<u>-10,289</u>
	PROFIT BEFORE TAX	13,829	15,364
4	Tax on profit	<u>-7,335</u>	<u>-5,217</u>
	PROFIT AFTER TAX	6,494	10,147
	Minority interests' share	<u>-40</u>	<u>-5</u>
	NET PROFIT FOR THE YEAR	<u>6,454</u>	<u>10,142</u>

GROUP

BALANCE SHEET

Note	ASSETS	30 June 2016 DKK '000	30 June 2015 DKK '000
5	Goodwill	8,365	9,032
	Intangible assets	8,365	9,032
5	Land and buildings	47,931	49,071
5	Fixtures and operating equipment	72,471	71,605
5	Leasehold improvements, etc.	42,568	36,771
	Tangible assets	162,970	157,447
	NON-CURRENT ASSETS	171,335	166,479
	Inventories	260,491	288,100
	Inventories	260,491	288,100
6	Trade receivables	62,294	70,253
	Other receivables	35,344	28,760
	Tax asset	11,925	12,875
	Prepayments	12,070	12,584
	Receivables	121,633	124,472
	Cash	11,402	14,756
	Cash	11,402	14,756
	CURRENT ASSETS	393,526	427,328
	ASSETS	564,861	593,807

GROUP

BALANCE SHEET

Note	EQUITY AND LIABILITIES	30 June 2016 DKK '000	30 June 2015 DKK '000
	Share capital	9,901	9,901
	Share premium	99,833	99,833
	Retained earnings	46,363	42,976
8	EQUITY	156,097	152,710
	Minority interests' share	100	59
	Minority interests' share	100	59
9	Debt to banks	7,346	8,196
	Interest bearing debt other	0	0
	Long-term debt	7,346	8,196
9	Current maturities of long-term liabilities than provisions	827	2,925
	Debt to associated company	20,000	20,000
	Interest bearing debt other	71,607	71,341
	Bank overdraft	201,308	202,796
	Trade payables	39,660	64,675
	Corporation tax payable	3,657	2,295
	Other payables	64,259	68,810
	Current liabilities other than provisions	401,318	432,842
	LIABILITIES OTHER THAN PROVISIONS	408,664	441,038
	EQUITY AND LIABILITIES	564,861	593,807
10	Contingencies, ect.		
11	Charges and security provided		
12	Related parties		
13	Accounting estimates and uncertainties relating to recognition and measurement		

GROUP

CASH FLOW STATEMENT

Note	30 June 2016 DKK '000	30 June 2015 DKK '000
Operating profit	22,799	10,310
Depreciation	24,524	22,265
Change in receivables	1,888	-11,296
Change in inventories	27,609	-64,438
Change in trade payables	-29,567	23,349
Operating cash flows	47,253	-19,810
Net interest and exchange gains/loss	-15,777	-2,947
Impairment of inventories	5,002	4,785
Corporation tax paid	-5,023	-3,218
Cash flows from operating activities	31,455	-21,190
Purchase of property, plant and equipment	-31,246	-35,047
Purchase of financial assets	0	0
Sale of property, plant and equipment	873	832
Cash flows from investing activities	-30,373	-34,215
Borrowing	0	0
Repayments on loans	-2,948	-5,293
Change in bank credit	-1,488	55,080
Cash flows from financing activities	-4,436	49,787
Change in cash and cash equivalents	-3,354	-5,618
Cash and cash equivalents as 1 July 2015	14,756	20,374
Cash and cash equivalents as 30 June 2016	11,402	14,756

PARENT COMPANY

INCOME STATEMENT

Note		30 June 2016 DKK '000	30 June 2015 DKK '000
	REVENUE	823,378	903,173
	Cost of sales	<u>-777,631</u>	<u>-868,903</u>
	CONTRIBUTION MARGIN	45,747	34,270
	Other external expenses	-16,863	-10,678
1	Staff costs	-19,460	-18,295
5	Depreciation	<u>-29</u>	<u>-29</u>
	PROFIT ON ORDINARY OPERATING ACTIVITIES	9,395	5,268
7	Income from equity investment in group subsidiaries	7,500	1,923
3	Financial income	2,594	14,286
	Financial expenses	<u>-11,749</u>	<u>-10,061</u>
	PROFIT BEFORE TAX	7,740	11,416
4	Tax on profit	<u>-1,286</u>	<u>-1,274</u>
	NET PROFIT FOR THE YEAR	6,454	10,142
	PROPOSAL FOR THE DISTRIBUTION OF NET PROFIT		
	Retained earnings	<u>6,454</u>	<u>10,142</u>
	TOTAL AMOUNT DISTRIBUTED	6,454	10,142

PARENT COMPANY

BALANCE SHEET

Note	ASSETS	30 June 2016 DKK '000	30 June 2015 DKK '000
5	Fixtures and operating equipment	141	73
5	Leasehold expenses etc.	5	0
	Property, plant and equipment	146	73
7	Equity investments in subsidiaries	149,084	144,397
	Investments	149,084	144,397
	NON-CURRENT ASSETS	149,230	144,470
	Inventories	399	1,745
	Inventories	399	1,745
	Trade receivables	34,605	41,388
	Receivables from group subsidiaries	348,302	355,247
	Other receivables	5,167	6,282
	Tax assets	3,056	4,267
	Prepayments	2,377	1,850
	Receivables	393,507	409,034
	Cash	19	40
	Cash	19	40
	CURRENT ASSETS	393,925	410,819
	ASSETS	543,155	555,289

PARENT COMPANY

BALANCE SHEET

Note	EQUITY AND LIABILITIES	30 June 2016 DKK '000	30 June 2015 DKK '000
	Share capital	9,901	9,901
	Share premium	99,833	99,833
	Retained earnings	46,363	42,976
8	EQUITY	156,097	152,710
9	Interest bearing debt other	0	0
	Long-term debt	0	0
	Debt to associated company	20,000	20,000
	Interest bearing debt other	71,607	71,341
	Bank overdraft	200,376	201,528
	Trade payables	8,440	27,242
	Payables to subsidiaries	47,954	42,955
	Other payables	38,681	39,513
	CURRENT LIABILITIES	387,058	402,579
	LIABILITIES OTHER THAN PROVISIONS	387,058	402,579
	EQUITY AND LIABILITIES	543,155	555,289
10	Contingencies, etc		
11	Charges and security provided		
12	Related parties		
13	Accounting estimates and uncertainties relating to recognition and measurement		

NOTE

No. 1 - Staff costs

	30 June 2016 DKK '000	30 June 2015 DKK '000
--	--	--

Group:

Wages and salaries	63,862	59,574
Pension contributions	2,567	2,384
Social security costs	8,697	7,235
Other staff costs	6,808	5,000
	81,934	74,193

The Group employed an average staff of 3,459 in 2015/2016 and of 3,932 in 2014/2015.

	30 June 2016 DKK '000	30 June 2015 DKK '000
--	--	--

Parent company:

Wages and salaries	16,692	16,473
Pension contributions	174	206
Other staff costs	2,594	1,616
	19,460	18,295

The Parent Company employed an averaged staff of 19 in 2015/2016 and of 20 in 2014/2015.

Remuneration paid to the Executive Board and Board of Directors amounted to TDKK 3,893.

No. 2 - Auditor's remuneration

	30 June 2016 DKK '000	30 June 2015 DKK '000
--	--	--

Audit fee for Engelsted Petersen	518	464
Non-audit services, EP and others	276	261
	794	725

NOTE

No. 3 – Financial Income

Parent Company:

Financial income includes TDKK 478 from group subsidiaries in 2015/2016 and TDKK 288 in 2014/2015.

No. 4 – Tax on profit

	30 June 2016 DKK '000	30 June 2015 DKK '000
--	--------------------------	--------------------------

Group:

Calculated tax on taxable income for the year	7,797	3,001
Adjustment of deferred tax	-462	2,216
	<u>7,335</u>	<u>5,217</u>

Parent company:

Calculated tax on taxable income for the year	128	2,792
Adjustment of deferred tax, previous years	1,158	-1,518
	<u>1,286</u>	<u>1,274</u>

NOTE

No. 5 - Intangible assets and property, plant and equipment

Group:	Goodwill	Leasehold improvements, etc.	Land and buildings	Fixtures and operating equipment
Cost at 1 July 2015	13,376	79,559	63,606	192,119
Translation adjustment	0	544	-781	-585
Reclassification	0	1,118	146	-1,257
Additions during the year	0	9,586	508	21,153
Disposals during the year	0	-469	0	-9,086
Cost at 30 June 2016	13,376	90,338	63,479	202,344
Accumulated depreciation 1 July 2015	-4,344	-42,788	-14,535	-120,514
Translation adjustment	0	-81	132	-68
Addition depreciation during the year	-667	-5,032	-1,145	-17,841
Disposal during the year	0	131	0	8,550
Accumulated depreciation at 30 June 2016	-5,011	-47,770	-15,548	-129,873
Carrying amount at 30 June 2016	8,365	42,568	47,931	72,471

Group:	30 June 2016 DKK '000	30 June 2015 DKK '000
Breakdown of depreciation:		
Goodwill	667	667
Leasehold improvements	5,032	4,684
Land and buildings	1,145	1,270
Fixtures and operating equipment	17,841	16,047
Loss/gain on sale of operating equipment & revaluation	-161	-403
	24,524	22,265

NOTE

No. 5 – Property, plant and equipment – continued

	Leasehold improvements, etc.	Fixtures and operating equipment
Parent company:		
Cost at 1 July 2015	0	1,184
Additions during the year	5	97
Cost at 30 June 2016	5	1,281
Total depreciation and impairment losses at 1 July 2015	0	-1,111
Depreciation and impairment losses for the year	0	-29
Depreciation at 30 June 2016	0	-1,140
Carrying amount at 30 June 2016	5	141

Parent company:

Breakdown of depreciation:

	30 June 2016 DKK '000	30 June 2015 DKK '000
Fixtures and operating equipment	29	29
	29	29

No. 6 – Other Receivables

Other receivables in the consolidated balance sheet represents TDKK 35,344 of which TDKK 7,355 is a long-term receivable in the Group's Brazilian company.

NOTE

No. 7 – investments in group subsidiaries

	Group subsidiaries
Cost at 1 July 2015	219,941
Revaluation to end	-1,557
Cost at 30 June 2016	218,384
Total up-downs at 1 July 2015	-75,544
Revaluation to end	-1,257
Net profit	8,168
Amortization goodwill	-667
Total up-downs at 30 June 2016	-69,300
Carrying amount at 30 June 2016	149,084

Name	Reg. office	Voting share and ownership interest	Net profit	Equity
Banegaardsbygningen ApS	Korsør, DK	100%	318	7,638
ScanCom Vietnam Ltd.	Ho Chi Minh City, VN	100%	10,457	84,389
PT ScanCom Indonesia	Semarang, IN	99%	4,060	9,838
ScanCom Hong Kong	Hong Kong	99.99%	1,184	17,383
ScanCom Deutschland GmbH	Oberhausen, DE	100%	782	21,217
ScanCom do Brasil Ltda.	Telemaco Borba, BR	100%	-10,701	-10,945
ScanCom UK Ltd.	Essex, UK	100%	472	13,069
ScanCom Asia Trading Co. Ltd.	Ho Chi Minh City, VN	100%	-2,469	-512
Raimotech A/S	Korsør, DK	100%	547	-104
ScanCom North America, Inc.	California, US	100%	3,511	-1,207
ScanCom International A/S Sucursal EN Espana (en Constitucion)	Mallorca, SP	100%	46	53
			8,207	140,819
Minority interests			-40	-100
			8,167	140,719
Goodwill at 30 June 2016			-667	8,365
			7,500	149,084

NOTE

No. 8 - Equity

	1 July 2015	Translation adjustment	Full year	30 June 2016
Group:				
Share capital	9,901	0	0	9,901
Share premium	99,833	0	0	99,833
Retained earnings	42,976	-3,067	6,454	46,363
Equity at 30 June 2016	152,710	-3,067	6,454	156,097

	1 July 2015		Full year	30 June 2016
Parent Company:				
Share capital	9,901	0	0	9,901
Share premium	99,833	0	0	99,833
Retained earnings	42,976	-3,067	6,454	46,363
Equity at 30 June 2016	152,710	-3,067	6,454	156,097

The share capital is made up as follows:

	30 June 2016 DKK '000	30 June 2015 DKK '000
--	-----------------------------	-----------------------------

	No. of shares	Nominal		
BB holding of 1.7.2009 ApS				
CVR No. 78 83 94 15				
Gl. Banegårdsplads 10, DK-4220 Korsør	5,001	1,000	5,001	5,001
Jysk Holding A/S				
CVR-no. 86 00 15 19				
Sødalsparken 18, 8220 Brabrand	4,900	1,000	4,900	4,900
			9,901	9,901

No. 9 - Liabilities other than prov.

	Total debt 1 July 2015	Total debt 30 June 2016	Repayments next year	Outstanding debt after 5 years
Group:				
Debt to banks	11,121	8,173	827	4,041
	11,121	8,173	827	4,041

NOTE

No. 10 – Contingencies etc.

Group:

The Group has rental obligations amounting to TDKK 18,957, of which an amount of TDKK 7,958 will be due within the coming year.

ScanCom do Brasil has a non-recorded tax receivable and payroll of TDKK 2,298 (TBRL 1,109) and an unrecorded tax claim of TDKK 2,105 (TBRL 1016), and a case against a former employee of TDKK 388 (TBRL 187).

ScanCom do Brasil has been issued with demands for additional tax payments regarding tax in the period 2006-2008. ScanCom do Brasil has partially set aside for potential losses TDKK 2,369 (TBRL 1,143) but these cases carry an additional risk of TDKK 4,855 (TBRL 2,343).

ScanCom do Brasil has also tax asset of TDKK 39,164 (TBRL 18,899) which is unrecognized in the financial statements.

The group has no other liabilities than those stated in the financial statements.

Parent Company:

The company is part of a mandatory national joint taxation and will severally be liable for the subsidiaries' income tax.

The Parent Company has issued guarantees in favor of lenders in foreign consolidated companies to the total amount of TDKK 555.

In addition, the Parent Company has no other liabilities than those stated in the financial statements.

No. 11 – Charges and security provided

Group:

As security for debt to banks the Group has granted a charge of TDKK 27,000 on buildings, operating equipment, whose carrying amount was TDKK 24,194 at 30 June 2016.

Parent Company:

As security for debt to banks and credit institutions, the Company has assigned its receivables from group enterprises and granted a company charge of TDKK 50,000 on receivables.

NOTE

No. 12 – Related parties

ScanCom international A/S' related parties:

BB Holding of 1.7.2009 ApS, Gl. Banegårdsplads 10, DK-4220 Korsør
Jysk Holding A/S, Sødalsparken 18, DK-8220 Brabrand

The JYSK group is a customer of ScanCom. Trading activities took place at normal market conditions.

Control:

BB Holding of 1.7.2009 ApS, Gl. Banegårdsplads 10, DK-4220 Korsør

No. 13 - Accounting estimates and uncertainties relating to recognition and measurement

The preparation of financial statements required management to make assumptions that affect assets and liabilities and income and expenditure for the period. The management regularly assesses these estimates and judgements.

Estimates and assumptions are based on historical experience and various other factors that are considered reasonable under the circumstances. Actual results may differ from those estimates under different conditions and assumptions.

The following estimates are significant for the description of the financial position:

Obligations relating to complaints etc.

Management assesses provisions, contingent assets and contingent liabilities and the likely outcome of any pending complaints, and potential lawsuits, etc. will be allocated continuously an estimated amount for bad debt costs of any general complaints, etc. based on management's experience and previous periods' actual costs.

For the recognition of the tax asset it is assumed it can be used within the next 5 years. Estimates for the next 5 years support this, but actual results may differ from those estimates under different conditions and assumptions.

DOING BUSINESS THE RIGHT WAY
THE SCANCOM WAY!



ScanCom International A/S
Gl. Banegårdsplads 10
DK-4220 Korsør
www.scancom.net