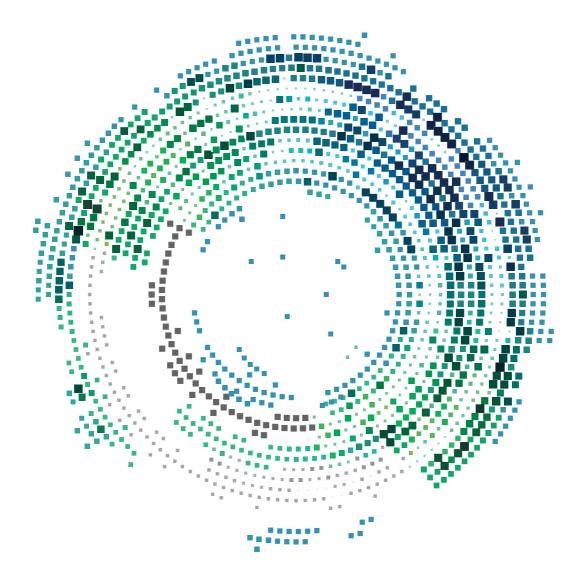
## **Deloitte.**



#### Matchware A/S

P. Hiort-Lorenzens Vej 2, st. 8000 Aarhus C CVR No. 18373432

#### Annual report 2020

The Annual General Meeting adopted the annual report on 23.03.2021

**Ulrik Merrild** Chairman of the General Meeting

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### **Entity details**

#### Entity

Matchware A/S P. Hiort-Lorenzens Vej 2, st. 8000 Aarhus C

CVR No.: 18373432 Registered office: Aarhus Financial year: 01.01.2020 - 31.12.2020 URL: www.matchware.com E-mail: aarhus@matchware.com

#### **Board of Directors**

Peter Nielsen, Chairman of the Board Ulrik Merrild Beatrice Annet Emmelie Merrild

**Executive Board** 

Ulrik Merrild

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab City Tower, Værkmestergade 2 8000 Aarhus C

### **Statement by Management**

The Board of Directors and the Executive Board have today considered and approved the annual report of Matchware A/S for the financial year 01.01.2020 - 31.12.2020.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Aarhus, 23.03.2021

**Executive Board** 

**Ulrik Merrild** 

#### **Board of Directors**

**Peter Nielsen** Chairman of the Board **Ulrik Merrild** 

**Beatrice Annet Emmelie Merrild** 

## Independent auditor's extended review report

#### To the shareholders of Matchware A/S

#### Conclusion

We have performed an extended review of the financial statements of Matchware A/S for the financial year 01.01.2020 - 31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

Based on our extended review, in our opinion, the financial statements give a true and fair view of the Entity's financial position at. 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020 in accordance with the Danish Financial Statements Act.

#### **Basis for conclusion**

We conducted our extended review in accordance with the assurance engagement standard for small enterprises as issued by the Danish Business Authority and the standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act as issued by FSR - Danish Auditors. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the extended review of the financial statements" section. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the extended review of the financial statements

Our responsibility is to express a conclusion on the financial statements. This requires that we plan and perform procedures to obtain limited assurance about our conclusion on the financial statements and that we also perform specifically required supplementary procedures for the purpose of obtaining additional assurance about our conclusion.

An extended review consists of making inquiries, primarily of management and, if appropriate, of other entity

personnel, performing analytical and the specifically required supplementary procedures as well as evaluating the evidence obtained.

The procedures performed in an extended review are less in scope than in an audit, and accordingly we do not express an audit opinion on the financial statements.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our extended review of the financial statements our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the extended review or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 23.03.2021

#### Deloitte

Statsautoriseret Revisionspartnerselskab CVR No. 33963556

**Steen Andersen** State Authorised Public Accountant Identification No (MNE) mne27730

### **Management commentary**

#### **Primary activities**

The company's primary activity consists of development and trading of software.

**Description of material changes in activities and finances** Profit for the year of DKK 1.114k is considered satisfactory.

#### Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

### **Income statement for 2020**

		2020	2019
	Notes	DKK	DKK
Gross profit/loss		6,301,342	6,249,334
Staff costs	1	(4,505,943)	(3,799,414)
Depreciation, amortisation and impairment losses		(20,271)	(23,142)
Operating profit/loss		1,775,128	2,426,778
Income from investments in group enterprises		(191,644)	22,566
Other financial income		34,360	6,982
Other financial expenses		(135,569)	(93,059)
Profit/loss before tax		1,482,275	2,363,267
Tax on profit/loss for the year	2	(368,478)	(514,801)
Profit/loss for the year		1,113,797	1,848,466
Proposed distribution of profit and loss			
Ordinary dividend for the financial year		3,000,000	3,000,000
Retained earnings		(1,886,203)	(1,151,534)
Proposed distribution of profit and loss		1,113,797	1,848,466

### Balance sheet at 31.12.2020

#### Assets

	Notes	2020 DKK	2019 DKK
Acquired intangible assets		0	0
Intangible assets	3	0	0
Other fixtures and fittings, tools and equipment		21,140	22,448
Property, plant and equipment	4	21,140 <b>21,140</b>	22,448 <b>22,448</b>
		,	
Investments in group enterprises		717,053	908,698
Deposits		60,863	60,863
Financial assets	5	777,916	969,561
Fixed assets		799,056	992,009
Manufactured goods and goods for resale		768,254	525,187
Inventories		768,254	525,187
Trade receivables		505,377	746,979
Receivables from group enterprises		5,747,861	, 5,209,747
Deferred tax		8,000	8,000
Receivables		6,261,238	5,964,726
Other investments		412	505
Other investments		412	505
Cash		2,993,761	3,908,950
Current assets		10,023,665	10,399,368
Assets		10,822,721	11,391,377

#### **Equity and liabilities**

	2020	2019
Notes	S DKK	DKK
Contributed capital	842,105	842,105
Reserve for net revaluation according to the equity method	531,070	722,448
Retained earnings	3,320,906	5,015,731
Proposed dividend	3,000,000	3,000,000
Equity	7,694,081	9,580,284
Other payables	467,211	114,794
Deferred income	168,704	17,356
Non-current liabilities other than provisions	635,915	132,150
Trade payables	127,296	240,034
Payables to group enterprises	1,136,507	303,119
Joint taxation contribution payable	122,478	430,213
Other payables	668,535	600,916
Deferred income	437,909	104,661
Current liabilities other than provisions	2,492,725	1,678,943
Liabilities other than provisions	3,128,640	1,811,093
	40.000 704	44 204 277
Equity and liabilities	10,822,721	11,391,377
Unrecognised rental and lease commitments 6	5	
Contingent liabilities 7	7	

# Statement of changes in equity for 2020

		Reserve for net revaluation according to			
	Contributed capital DKK	the equity method DKK	Retained earnings DKK	Proposed dividend DKK	Total DKK
Equity beginning of year	842,105	722,448	5,015,731	3,000,000	9,580,284
Ordinary dividend paid	0	0	0	(3,000,000)	(3,000,000)
Transfer to reserves	0	(191,378)	191,378	0	0
Profit/loss for the year	0	0	(1,886,203)	3,000,000	1,113,797
Equity end of year	842,105	531,070	3,320,906	3,000,000	7,694,081

### Notes

#### **1 Staff costs**

	2020	2019
	DKK	DKK
Wages and salaries	4,377,772	3,681,502
Other social security costs	42,359	39,406
Other staff costs	85,812	78,506
	4,505,943	3,799,414
Average number of full-time employees	8	7
2 Tax on profit/loss for the year		
	2020	2019
	DKK	DKK
Current tax	368,478	515,801
Change in deferred tax	0	(1,000)
	368,478	514,801
3 Intangible assets		
		Acquired
		intangible
		assets DKK
Cost beginning of year		221,892
Cost end of year		221,892
Amortisation and impairment losses beginning of year		(221,892)
Amortisation and impairment losses end of year		(221,892)
Carrying amount end of year		0

#### 4 Property, plant and equipment

	Other fixtures and fittings, tools and equipment DKK
Cost beginning of year	270,264
Additions	18,963
Disposals	(58,333)
Cost end of year	230,894
Depreciation and impairment losses beginning of year	(247,816)
Depreciation for the year	(20,271)
Reversal regarding disposals	58,333
Depreciation and impairment losses end of year	(209,754)
Carrying amount end of year	21,140

#### **5 Financial assets**

Investments in group	
DKK	DKK
185,983	60,863
185,983	60,863
722,714	0
(191,644)	0
531,070	0
717,053	60,863
-	group enterprises DKK 185,983 185,983 722,714 (191,644) 531,070

Investments in subsidiaries	Registered in	Corporate form	Equity interest %
Matchware GmbH	Tyskland	GmbH	100
6 Unrecognised rental and lease commitments			
		2020	2019
		DKK	DKK
Liabilities under rental or lease agreements until maturity in tota	al	95,000	103,000

#### 7 Contingent liabilities

The Entity participates in a Danish joint taxation arrangement where MatchWare Holding ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities.

### **Accounting policies**

#### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Consolidated financial statements**

Referring to section 110 of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

#### **Income statement**

#### Gross profit or loss

Gross profit or loss comprises revenue, cost of sales and external expenses.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### **Cost of sales**

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including stationery and office supplies, marketing costs, etc.

#### **Staff costs**

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

#### Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses from the sale of intangible assets and property, plant and equipment.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

#### Other financial income

Other financial income comprises interest income as well as capital gain etc received on other investments, debt and transactions in foreign currency.

#### **Other financial expenses**

Other financial expenses comprise interest expenses as well as net capital or exchange losses on securities, payables and transactions in foreign currencies.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish group enterprises. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

#### **Balance sheet**

#### Intellectual property rights etc

Intellectual property rights etc comprise acquired intellectual property rights ect.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised on a straight-line basis over their remaining duration, and licences are amortised over the term of the agreement.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

#### Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment

3-5 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### Investments in group enterprises

Investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus unamortised goodwill and plus or minus unrealised intra-group profits or losses.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to reserve for net revaluation according to the equity method in equity.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

#### Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### **Deferred** tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset. However, no deferred tax is recognised for amortisation of goodwill disallowed for tax purposes and temporary differences arising at the date of acquisition that do not result from a business combination and that do not have any effect on profit or loss or on taxable income.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### **Other investments**

Other current asset investments comprise listed securities measured at fair value (market price) at the balance sheet date.

#### Cash

Cash comprises bank deposits.

#### Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity.

#### **Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Joint taxation contributions payable or receivable

Current joint taxation contributions receivable or joint taxation contributions payable are recognised in the balance sheet, calculated as tax computed on the taxable income of the year, which has been adjusted for prepaid tax.

#### **Deferred income**

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.