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# ***Hypred Skandinavien A/S***

Assensvej 156, DK-5500 Middelfart

## **Annual Report for 1 January - 31 December 2017**

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CVR No 17 88 85 01

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
31/5 2018

Damien Emeric Albin  
Leroux  
Chairman



**pwc**

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# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Hypred Skandinavien A/S for the financial year 1 January - 31 December 2017.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2017 of the Company and of the results of the Company operations for 2017.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Middelfart, 31 May 2018

## Executive Board

Damien Emeric Albin Leroux  
Executive Officer

## Board of Directors

Sebastien Bossard  
Chairman

Tanguy Le Clerc

Damien Emeric Albin Leroux

# Independent Auditor's Report

To the Shareholder of Hypred Skandinavien A/S

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Hypred Skandinavien A/S for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the

# Independent Auditor's Report

audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Trekantområdet, 31 May 2018

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Jan Bunk Harbo Larsen  
statsautoriseret revisor  
mne30224

Lasse Berg  
statsautoriseret revisor  
mne35811

## **Company Information**

### **The Company**

Hypred Skandinavien A/S  
Assensvej 156  
DK-5500 Middelfart

CVR No: 17 88 85 01  
Financial period: 1 January - 31 December  
Municipality of reg. office: Middelfart

### **Board of Directors**

Sebastien Bossard, Chairman  
Tanguy Le Clerc  
Damien Emeric Albin Leroux

### **Executive Board**

Damien Emeric Albin Leroux

### **Auditors**

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Herredsvej 32  
DK-7100 Vejle

## Income Statement 1 January - 31 December

	Note	2017 DKK	2016 DKK
<b>Gross profit/loss</b>		<b>9,831,441</b>	<b>8,523,449</b>
Staff expenses	2	-7,763,184	-7,831,345
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-86,995	-248,133
Other operating expenses		0	-21,141
<b>Profit/loss before financial income and expenses</b>		<b>1,981,262</b>	<b>422,830</b>
Financial income		20,234	0
Financial expenses		-44,097	-198,277
<b>Profit/loss before tax</b>		<b>1,957,399</b>	<b>224,553</b>
Tax on profit/loss for the year	3	-444,318	-70,318
<b>Net profit/loss for the year</b>		<b>1,513,081</b>	<b>154,235</b>

## Distribution of profit

### Proposed distribution of profit

Retained earnings	1,513,081	154,235
	<b>1,513,081</b>	<b>154,235</b>

# Balance Sheet 31 December

## Assets

	Note	2017 DKK	2016 DKK
Acquired licenses		38,446	49,426
<b>Intangible assets</b>		<b>38,446</b>	<b>49,426</b>
Other fixtures and fittings, tools and equipment		60,344	197,176
<b>Property, plant and equipment</b>	4	<b>60,344</b>	<b>197,176</b>
Deposits		22,200	22,200
<b>Fixed asset investments</b>		<b>22,200</b>	<b>22,200</b>
<b>Fixed assets</b>		<b>120,990</b>	<b>268,802</b>
<b>Inventories</b>		<b>1,325,128</b>	<b>1,756,604</b>
Trade receivables		3,282,945	3,145,174
Other receivables		164,512	140,753
Deferred tax asset	5	44,989	113,731
Prepayments		344,917	219,202
<b>Receivables</b>		<b>3,837,363</b>	<b>3,618,860</b>
<b>Cash at bank and in hand</b>		<b>2,497,308</b>	<b>1,216,565</b>
<b>Currents assets</b>		<b>7,659,799</b>	<b>6,592,029</b>
<b>Assets</b>		<b>7,780,789</b>	<b>6,860,831</b>



# Balance Sheet 31 December

## Liabilities and equity

	Note	2017 DKK	2016 DKK
Share capital		500,000	500,000
Retained earnings		2,017,216	504,135
<b>Equity</b>		<b>2,517,216</b>	<b>1,004,135</b>
Other provisions		75,000	300,000
<b>Provisions</b>		<b>75,000</b>	<b>300,000</b>
Trade payables		1,773,549	1,384,607
Payables to group enterprises		1,052,380	2,050,352
Corporation tax		196,789	27,260
Other payables		2,165,855	2,094,477
<b>Short-term debt</b>		<b>5,188,573</b>	<b>5,556,696</b>
<b>Debt</b>		<b>5,188,573</b>	<b>5,556,696</b>
<b>Liabilities and equity</b>		<b>7,780,789</b>	<b>6,860,831</b>
Main activity	1		
Contingent assets, liabilities and other financial obligations	6		
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## Statement of Changes in Equity

	<u>Share capital</u> DKK	<u>Retained earnings</u> DKK	<u>Total</u> DKK
Equity at 1 January	500,000	504,135	1,004,135
Net profit/loss for the year	<u>0</u>	<u>1,513,081</u>	<u>1,513,081</u>
<b>Equity at 31 December</b>	<b><u>500,000</u></b>	<b><u>2,017,216</u></b>	<b><u>2,517,216</u></b>

# Notes to the Financial Statements

## 1 Main activity

The main activity is trading with cleaning- and hygienic products for agriculture.

	<u>2017</u> DKK	<u>2016</u> DKK
<b>2 Staff expenses</b>		
Wages and salaries	7,341,842	7,567,401
Other social security expenses	359,789	228,527
Other staff expenses	<u>61,553</u>	<u>35,417</u>
	<b><u>7,763,184</u></b>	<b><u>7,831,345</u></b>
<b>Average number of employees</b>	<b><u>14</u></b>	<b><u>13</u></b>
<b>3 Tax on profit/loss for the year</b>		
Current tax for the year	375,576	162,144
Deferred tax for the year	<u>68,742</u>	<u>-91,826</u>
	<b><u>444,318</u></b>	<b><u>70,318</u></b>

# Notes to the Financial Statements

## 4 Property, plant and equipment

	Other fixtures and fittings, tools and equipment
	DKK
Cost at 1 January	512,487
Disposals for the year	<u>-173,800</u>
Cost at 31 December	<u>338,687</u>
Impairment losses and depreciation at 1 January	315,311
Depreciation for the year	76,015
Reversal of impairment and depreciation of sold assets	<u>-112,983</u>
Impairment losses and depreciation at 31 December	<u>278,343</u>
<b>Carrying amount at 31 December</b>	<b><u>60,344</u></b>
Depreciated over	<u>3-8 years</u>

## 5 Deferred tax asset

	2017	2016
	DKK	DKK
Intangible assets	8,458	10,874
Property, plant and equipment	-13,864	-11,026
Inventories	-12,320	-25,740
Trade receivables	-10,763	-21,839
Provisions	-16,500	-66,000
Transferred to deferred tax asset	<u>44,989</u>	<u>113,731</u>
	<b><u>0</u></b>	<b><u>0</u></b>
<b>Deferred tax asset</b>		
Calculated tax asset	<u>44,989</u>	<u>113,731</u>
<b>Carrying amount</b>	<b><u>44,989</u></b>	<b><u>113,731</u></b>

## Notes to the Financial Statements

	2017 DKK	2016 DKK
<b>6 Contingent assets, liabilities and other financial obligations</b>		
<b>Rental and lease obligations</b>		
Lease obligations under operating leases. Total future lease payments:		
Within 1 year	513,998	403,612
Between 1 and 5 years	546,762	542,747
	<b>1,060,760</b>	<b>946,359</b>

### 7 Related parties

The Group Annual Report may be obtained at the following address:

Name	Place of registered office
Celtic International	20 Places Vendone, 75001 Paris, Frankrig

# Notes to the Financial Statements

## 8 Accounting Policies

The Annual Report of Hypred Skandinavien A/S for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2017 are presented in DKK.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Leases

All leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

# Notes to the Financial Statements

## 8 Accounting Policies (continued)

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

## Income Statement

### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses other than production wages.

### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

# Notes to the Financial Statements

## 8 Accounting Policies (continued)

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

## Balance Sheet

### Intangible assets

Licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Licences are amortised over the licence period; however not exceeding 5 years.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment	3-8	years
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Depreciation period and residual value are reassessed annually.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.



# Notes to the Financial Statements

## 8 Accounting Policies (continued)

### **Fixed asset investments**

Fixed asset investments consist of deposits and is measured at cost.

### **Inventories**

Inventories are measured at the lower of cost based on weighted average prices and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

### **Receivables**

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### **Equity**

#### ***Dividend***

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### **Provisions**

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

### **Deferred tax assets and liabilities**

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax

# Notes to the Financial Statements

## 8 Accounting Policies (continued)

entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### **Current tax receivables and liabilities**

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### **Financial debts**

Debts are measured at amortised cost, substantially corresponding to nominal value.

Deferred income comprises payments received in respect of income in subsequent years.