# Deloitte.

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# Belman A/S

Oddesundvej 18 6715 Esbjerg N Central Business Registration No 17694235

Annual report 2016/17

The Annual General Meeting adopted the annual report on 19.12.2017

**Chairman of the General Meeting** 

Name: Jacob Mou

Medlem af Deloitte Touche Tohmatsu Limited

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# **Entity details**

#### Entity

Belman A/S Oddesundvej 18 6715 Esbjerg N

Central Business Registration No: 17694235 Registered in: Esbjerg Financial year: 01.10.2016 - 30.09.2017

Phone: 75155999 Fax: 75155959 Website: www.belman.dk E-mail: belman@belman.dk

#### **Board of Directors**

Jacob Mou, chairman of the board Christian Mou Henrik Mou

### **Executive Board**

Rolf Rasmussen

#### Auditors

Deloitte Statsautoriseret Revisionspartnerselskab Dokken 8 Postbox 200 6701 Esbjerg

### Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Belman A/S for the financial year 01.10.2016 - 30.09.2017.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 30.09.2017 and of the results of its operations and cash flows for the financial year 01.10.2016 - 30.09.2017.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Esbjerg, 19.12.2017

**Executive Board** 

Rolf Rasmussen

**Board of Directors** 

Jacob Mou chairman of the board Christian Mou

Henrik Mou

### Independent auditor's report

#### To the shareholders of Belman A/S Opinion

We have audited the financial statements of Belman A/S for the financial year 01.10.2016 - 30.09.2017, which comprise the income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 30.09.2017 and of the results of its operations and cash flows for the financial year 01.10.2016 - 30.09.2017 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

### Independent auditor's report

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in
  preparing the financial statements, and, based on the audit evidence obtained, whether a material
  uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability
  to continue as a going concern. If we conclude that a material uncertainty exists, we are required to
  draw attention in our auditor's report to the related disclosures in the financial statements or, if such
  disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence
  obtained up to the date of our auditor's report. However, future events or conditions may cause the
  Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Independent auditor's report

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Esbjerg, 19.12.2017

#### Deloitte

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33963556

Peder Rene Pedersen State Authorised Public Accountant Ove Nielsen State Authorised Public Accountant

# Management commentary

-	2016/17 DKK'000	2015/16 DKK'000	2014/15 DKK'000	2013/14 DKK'000	2012/13 DKK'000
Financial highlights					
Key figures					
Gross profit	41,896	36,704	45,807	52,464	39,880
EBITDA	3,606	(3,686)	4,331	11,001	3,167
Operating profit/loss	1,793	(5,416)	2,197	8,614	505
Net financials	(384)	797	1,647	2,580	298
Profit/loss for the year	988	(3,427)	3,314	9,176	669
Total assets	40,035	42,060	48,037	55,086	45,173
Investments in property, plant and equipment	1,357	511	1,196	2,708	2,296
Equity	26,315	25,829	33,532	34,075	25,382
Average invested capital incl goodwill	20,500	22,339	23,968	25,096	25,224
Interest bearing debt, net	(1,131)	2,684	(3,041)	1,061	7,247
Employees in average	84	94	94	93	84
Ratios					
Return on invested capital					
incl goodwill (%)	10.6	(23.2)	9.2	34.3	2.0
Financial gearing (%)	0.0	0.1	(0.1)	0.0	0.3
Return on equity (%)	3.8	(11.5)	9.8	30.9	2.6
Net interest-bearing					
debt/EBITDA	(0.3)	(0.7)	(0.7)	0.1	2.3

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2015" issued by the Danish Society of Financial Analysts.

# **Management commentary**

Ratios	Calculation formula	Ratios
Return on invested capital incl goodwill	<u>EBITA x 100</u> Average invested capital incl goodwill	The return generated by the entity on the
(%)	<u>Interest bearing debt, net</u> Equity	investors' funds.
Financial gearing	<u>Profit/loss for the year x 100</u> Average equity	The entity's financial gearing.
Return on equity (%)	<u>Net interest-bearing debt</u> EBITDA	The entity's return on capital invested in the
		entity by the owners.
		Shows how many years it would take the
Net interest-bearing debt/EBITDA		

company to pay back its debt.

EBITA (Earnings Before Interest, Tax and Amortisation) is defined as operating profit

Invested capital including goodwill is defined as net working capital plus the carrying amount of property, plant and equipment and intangible assets as well as accumulated amortisation of intangible assets including goodwill, and less other provisions and long-term operating liabilities.

Net working capital is defined as inventories, receivables and other operating current assets net of trade payables and other short-term operating liabilities. Income taxes receivable and payable as well as cash are not included in net working capital.

Net interest-bearing debt is defined as interest-bearing liabilities, including income tax payable, net of interest-bearing assets, including cash and income tax receivable.

### Management commentary

#### **Primary activities**

The Company's main activity is design, manufacturing and sale of steel expansion joints as well as complementary products as rubber and fabric bellows, steel hoses etc. The products are used to absorb movements mainly caused by thermal fluctuations in pipe systems, vibrations and also help to reduce pressure thrust forces in pressurized systems and equipment.

The products are mainly sold to energy, steel, oil & gas and chemical sector as well as industrial processingplants, vessels piping systems and pharmaceutical plants.

#### **Development in activities and finances**

The financial year 2016/17 turned out to be satisfactory for Belman A/S. The Company realised a profit of DKK 988k for the year against a loss of DKK 3,427k for 2015/16.

Following the profit, equity comes to DKK 26,315k.

#### Outlook

A profit is expected for the financial year 2017/18.

#### **Research and development activities**

The development project consists of a simplified offer- and calculationsoftware, which will be available to customers and internal salesagents, and provide these with the opportunity to calculate and prepare offers on the smaller projects. The software will at the same time f orm the basis of the new catalogue.

The name of the software is Belmaker Light, which indicates the software is a variant of the company's existing calculation- and offer-preparing software.

Expenses include essentially internal costs pertaining to salaries to the involved development engi-neers and IT-responsible.

The object of the software is to increase efficiency regarding preparing of offers, and to increase the visibility of the company towards new and existing customer segments.

#### Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# Income statement for 2016/17

	Notes	2016/17 DKK	2015/16 DKK
Gross profit		41,896,401	36,703,905
Staff costs	1	(38,290,847)	(40,390,180)
Depreciation, amortisation and impairment losses	2	(1,812,452)	(1,729,240)
Operating profit/loss		1,793,102	(5,415,515)
Income from investments in group enterprises		(318,518)	840,704
Other financial expenses	3	(64,982)	(43,580)
Profit/loss before tax		1,409,602	(4,618,391)
Tax on profit/loss for the year	4	(422,000)	1,191,000
Profit/loss for the year	5	987,602	(3,427,391)

# Balance sheet at 30.09.2017

	Notes	2016/17 DKK	2015/16 DKK
Completed development projects		1,299,418	0
Development projects in progress		0	1,679,735
Intangible assets	6	1,299,418	1,679,735
Other fixtures and fittings, tools and equipment		2,789,850	3,009,257
Leasehold improvements		59,702	107,464
Property, plant and equipment in progress		189,055	0
Property, plant and equipment	7	3,038,607	3,116,721
Investments in group enterprises		5,105,529	5,926,530
Other receivables		0	24,645
Fixed asset investments	8	5,105,529	5,951,175
Fixed assets		9,443,554	10,747,631
Raw materials and consumables		12,961,582	12,370,612
Manufactured goods and goods for resale		90,883	111,198
Inventories		13,052,465	12,481,810
Trade receivables	0	10,443,016	13,876,267
Contract work in progress	9	4,725,000	3,000,000
Receivables from group enterprises Deferred tax	10	521,813 600,000	62,235 1,022,000
Income tax receivable	10	000,000	18,000
Prepayments	11	296,238	255,000
Receivables		16,586,067	18,233,502
Cash		953,279	597,172
Current assets		30,591,811	31,312,484
Assets		40,035,365	42,060,115

# Balance sheet at 30.09.2017

	Notes	2016/17 DKK	2015/16 DKK
Contributed capital	12	5,000,000	5,000,000
Reserve for net revaluation according to the equity method		1,446,495	2,267,496
Retained earnings		17,368,035	18,561,915
Proposed dividend		2,500,000	0
Equity		26,314,530	25,829,411
Bank loans		91,404	1,416,479
Prepayments received from customers		1,177,778	1,910,816
Trade payables		5,052,691	3,677,925
Payables to group enterprises		252,702	1,926,630
Other payables		7,146,260	7,298,854
Current liabilities other than provisions		13,720,835	16,230,704
Liabilities other than provisions		13,720,835	16,230,704
Equity and liabilities		40,035,365	42,060,115
Unrecognised rental and lease commitments	14		
Contingent liabilities	15		
Group relations	16		

# Statement of changes in equity for 2016/17

-	Contributed capital DKK	Reserve for net revaluation according to the equity method DKK	Retained earnings DKK	Proposed dividend DKK
Equity beginning of year	5,000,000	2,267,496	18,561,915	0
Exchange rate adjustments	0	(502,483)	0	0
Profit/loss for the year	0	(318,518)	(1,193,880)	2,500,000
Equity end of year	5,000,000	1,446,495	17,368,035	2,500,000

	DKK
Equity beginning of year	25,829,411
Exchange rate adjustments	(502,483)
Profit/loss for the year	987,602
Equity end of year	26,314,530

Total

# Cash flow statement 2016/17

	Notes	2016/17 DKK	2015/16 DKK
Operating profit/loss		1,793,102	(5,415,515)
Amortisation, depreciation and impairment losses		1,812,452	1,729,240
Working capital changes	13	(548,014)	2,621,583
Cash flow from ordinary operating activities		3,057,540	(1,064,692)
Financial income paid		(64,982)	(43,580)
Income taxes refunded/(paid)		18,000	(475,000)
Cash flows from operating activities		3,010,558	(1,583,272)
Acquisition etc of property, plant and equipment		(1,357,021)	(510,911)
Sale of property, plant and equipment		3,000	187,000
Sale of fixed asset investments		24,645	0
Dividends received		0	2,100,672
Cash flows from investing activities		(1,329,376)	1,776,761
Dividend paid		0	(4,000,000)
Cash flows from financing activities		0	(4,000,000)
Increase/decrease in cash and cash equivalents		1,681,182	(3,806,511)
Cash and cash equivalents beginning of year		(819,307)	2,987,204
Cash and cash equivalents end of year		861,875	(819,307)
Cash and cash equivalents at year-end are composed of:			
Cash		953,279	597,172
Short-term debt to banks		(91,404)	(1,416,479)
Cash and cash equivalents end of year		861,875	(819,307)

	2016/17 DKK	2015/16 DKK
1. Staff costs		
Wages and salaries	34,826,356	36,541,276
Pension costs	2,782,304	3,006,824
Other social security costs	682,187	842,080
	38,290,847	40,390,180
Average number of employees	84	94

	Remunera- tion of manage- ment 2016/17 DKK	Remunera- tion of manage- ment 2015/16 DKK
Total amount for management categories	1,142,000 <b>1,142,000</b>	1,300,000 <b>1,300,000</b>
<b>2. Depreciation, amortisation and impairment losses</b> Amortisation of intangible assets Depreciation of property, plant and equipment Profit/loss from sale of intangible assets and property, plant and equipment	<b>2016/17</b> <b>DКК</b> 380,317 1,435,135 (3,000)	2015/16 DKK 221,851 1,615,521 (108,132)
<b>3. Other financial expenses</b> Financial expenses from group enterprises Interest expenses	<b>1,812,452</b> <b>2016/17</b> <b>DКК</b> 11,017 53,965 <b>64,982</b>	1,729,240 2015/16 DKK 30,736 12,844 43,580

	2016/17 DKK	2015/16 DKK
4. Tax on profit/loss for the year		DRK
Tax on current year taxable income	0	(18,000)
Change in deferred tax for the year	422,000	(1,173,000)
	422,000	(1,191,000)
	2016/17 DKK	2015/16 DKK
5. Proposed distribution of profit/loss		
Ordinary dividend for the financial year	2,500,000	0
Transferred to reserve for net revaluation according to the equity method	(318,518)	760,592
Retained earnings	(1,193,880)	(4,187,983)
	987,602	(3,427,391)
	Completed	Develop-
	develop-	ment
	ment	projects in
	projects	progress
	DKK	DKK
6. Intangible assets		
Cost beginning of year	0	1,901,586
Transfers	1,901,586	(1,901,586)
Cost end of year	1,901,586	0

Carrying amount end of year	1,299,418	0
Amortisation and impairment losses end of year	(602,168)	0
Amortisation for the year	(380,317)	0
Transfers	(221,851)	221,851
Amortisation and impairment losses beginning of year	0	(221,851)

#### **Development projects in progress**

The development project consists of a simplified offer- and calculationsoftware, which will be available to customers and internal salesagents, and provide these with the opportunity to calculate and prepare offers on the smaller projects. The software will at the same time f orm the basis of the new catalogue.

The name of the software is Belmaker Light, which indicates the software is a variant of the company's existing calculation- and offer-preparing software.

Expenses include essentially internal costs pertaining to salaries to the involved development engineers and IT-responsible.

The object of the software is to increase efficiency regarding preparing of offers, and to increase the visibility of the company towards new and existing customer segments.

	Other fixtures and fittings, tools and equipment DKK	Leasehold improve- ments DKK	Property, plant and equipment in progress DKK
7. Property, plant and equipment			
Cost beginning of year	34,901,413	236,948	0
Additions	1,167,966	0	189,055
Disposals	(4,242,547)	0	0
Cost end of year	31,826,832	236,948	189,055
Depreciation and impairment losses beginning of the year	(31,892,156)	(129,484)	0
Depreciation for the year	(1,387,373)	(47,762)	0
Reversal regarding disposals	4,242,547	0	0
Depreciation and impairment losses end of the year	(29,036,982)	(177,246)	0
Carrying amount end of year	2,789,850	59,702	189,055

	Investments in group enterprises DKK	Other receivables DKK
8. Fixed asset investments		
Cost beginning of year	3,659,034	24,645
Disposals	0	(24,645)
Cost end of year	3,659,034	0_
Revaluations beginning of year	2,267,496	0
Exchange rate adjustments	(502,483)	0
Share of profit/loss for the year	(318,518)	0
Revaluations end of year	1,446,495	0
Carrying amount end of year	5,105,529	0

		Corpo- rate	Equity inte- rest
	Registered in	form	%
Investments in group enterprises comprise:			
Belman UK Ltd.	United Kingdom	Ltd	100.0
LLC Belman Russia	Russia	LLC	75.0

	2016/17	2015/16
	DКК	DKK
9. Contract work in progress		
Contract work in progress	4,725,000	3,000,000
	4,725,000	3,000,000
	2016/17	2015/16
	DKK	DKK
10. Deferred tax		
Intangible assets	(286,000)	(370,000)
Property, plant and equipment	392,000	393,000
Inventories	(112,000)	(71,000)
Receivables	(29,000)	0
Tax losses carried forward	635,000	1,070,000
	600,000	1,022,000
Changes during the year		
Beginning of year	1,022,000	
Recognised in the income statement	(422,000)	
End of year	600,000	

#### 11. Prepayments

Prepayments comprise incurred costs relating to subsequent financial years.

			Nominal
		Par value	value
	Number	DKK	DKK
12. Contributed capital			
Ordinary shares	5,000	1000	5,000,000
	5,000	-	5,000,000

	2016/17 DKK	2015/16 DKK
13. Change in working capital		
Increase/decrease in inventories	(570,655)	1,500,076
Increase/decrease in receivables	1,207,435	94,432
Increase/decrease in trade payables etc	(1,184,794)	1,027,075
	(548,014)	2,621,583
<b>14. Unrecognised rental and lease commitments</b> Herof liabilities under rental agreements or leases with group enterprises until expiry	2016/17 DKK 1,074,399	2015/16 DKK 981,765
	2016/17 	2015/16 DKK
15. Contingent liabilities		
Recourse and non-recourse guarantee commitments	321,708	546,105
Contingent liabilities in total	321,708	546,105

The Entity participates in a Danish joint taxation arrangement with Mou Invest ApS serving as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc. for the jointly taxed entities and also for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities.

#### 16. Group relations

Name and registered office of the Parent preparing consolidated financial statements for the largest group: Mou Invest ApS, Esbjerg

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: Mou Invest ApS, Esbjerg

#### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Consolidated financial statements**

Referring to section 110 of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other nonmonetary assets that have been purchased in foreign currencies are translated using historical rates.

#### Income statement

#### Gross profit or loss

Gross profit or loss comprises revenue, cost of sales and other external expenses.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Contract work in progress is included in revenue based on the stage of completion so that revenue corresponds to the selling price of the work performed in the financial year (the percentage-of-completion method).

#### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

#### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of property, plant and equipment.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

#### Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital losses on payables and transactions in foreign currencies etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with the parent and all the parents Danish subsidiaries. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

#### **Balance sheet**

#### Intellectual property rights etc

Intellectual property rights etc. comprise development projects in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

#### Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For self-constructed assets, cost comprises direct and indirect costs of materials, components, subsuppliers and labour costs.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment

3-14 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### Investments in group enterprises

Investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus or minus unamortised goodwill and plus or minus unrealised intra-group profits or losses.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to Reserve for net revaluation according to the equity method under equity.

Goodwill is calculated as the difference between cost of the investments and fair value of the pro rata share of assets and liabilities acquired. Goodwill is amortised straight-line over its estimated useful life which is normally 5 years.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### **Contract work in progress**

Contract work in progress is measured at the selling price of the work carried out at the balance sheet date.

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### Income tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

#### Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### **Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

#### Cash flow statement

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as purchase, development, improvement and sale, etc of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, inception of finance leases, repayments of interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less shortterm bank loans.