## A/S CIMBRIA

Faartoftvej 22 7700 Thisted

Central Business Registration No 17 52 37 16

Annual report 2015/16

The Annual General Meeting adopted the annual report on 29-05-17

Chairman of the General Meeting

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### **COMPANY DETAILS**

### Company

A/S Cimbria Fårtoftvej 22 7700 Thisted

Phone +45 96 17 90 00 Web: www.cimbria.com E-mail: holding@cimbria.com

Central Business Registration number 17 52 37 16 Accounting year October 1st 2015 - December 31st 2016 Registered in: Thisted, Denmark

### **Board of Directors**

Christian Andersen, Chairman Roger Neil Batkin Søren Overgaard Palle Dybdal \*) Arne Johan Mose Sørensen \*)

\*) elected by the employees of the group

### **Executive management**

Søren Overgaard

### Company auditor

KPMG Statsautoriseret Revisionspartnerselskab Central Business Registration No 25 57 81 98

### STATEMENT BY MANAGEMENT ON THE ANNUAL REPORT

The Board of Directors and the Executive management have today considered and approved the annual report of A/S Cimbria for the financial year October 1st 2015 to December 31st 2016.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at December 31st 2016 and of the results of their operations as well as the consolidated cashflows for the financial year October 1st 2015 to December 31st 2016.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Thisted, May 29th 2017

**EXECUTIVE MANAGEMENT** 

Soren Overgaard

**BOARD OF DIRECTORS** 

Christian Andersen (Chairman)

Soren Overgaard

Palle Dybdal

Arne Johan Mose Sorensen

Roger Neil Batkin

(Vice/Chairman)

### **INDEPENDENT AUDITOR'S REPORTS**

#### To the shareholders of A/S Cimbria

#### **Opinion**

We have audited the consolidated financial statements and the parent company financial statements of A/S Cimbria for the financial year 1 October 2015 – 31 December 2016 comprising income statement, balance sheet, statement of changes in equity and notes, including accounting policies, for the Group as well as for the Parent Company and a cash flow statement for the Group. The consolidated financial statements and parent company financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at 31 December 2016 and of the results of the Group's and the Parent Company's operations and consolidated cash flows for the financial year 1 October 2015 – 31 December 2016 in accordance with the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's responsibility for the consolidated financial statements and the parent company financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of consolidated financial statements and parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent company financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the consolidated financial statements and the parent company financial statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements

Our objectives are to obtain reasonable assurance as to whether the consolidated financial statements and the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these consolidated financial statements and parent company financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

identify and assess the risks of material misstatement of the consolidated financial statements and the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.

evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent company financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

evaluate the overall presentation, structure and contents of the consolidated financial statements and the parent company financial statements, including the disclosures, and whether the consolidated financial statements and the parent company financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the consolidated financial statements and the parent company financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent company financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the consolidated financial statements or the parent company financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the consolidated financial statements and the parent company financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aalborg, May 29th 2017

**KPMG** 

Statsautoriseret Revisionsparinerselskab

CVR-nr 25 57 81 98

Steffen Hansen

State Authorised Public Accountant

Group financial highlight, 1.000 dkk	2015/16	2014/15	2013/14	2012/13	2011/12
	15 months	12 months	12 months	12 months	12 months
Income statement					
Revenue	1.698.946	1.332.168	1.174.752	1.196.243	1.054.396
Gross profit	535.620	398.102	334.969	320.977	306.084
EBITDA	266.729	188.150	139.806	134.817	140.424
Operating profit	234.881	165.579	117.044	113.274	123.648
Net financials	6.897	7.058	4.662	2.817	1.576
Profit for the year	172.213	115.854	81.084	85.901	92.566
Balance sheet					
Balance sheet total	843.749	852.363	750.288	599.591	659.083
Equity	383.157	309.459	275.031	245.682	279.559
Cash flow					
cash flow from operating activities	231.275	126.379	223.160	160.127	123.814
cash flow from investing activities	-17.304	-22.656	-25.968	-41.962	-86.435
cash flow from financing activities	-102.157	-81.701	-51.678	-148.931	5.463
Increase / decrease in Cash	111.814	22.022	145.514	-30.766	42.841
Investment in tangible assets	17.304	22.732	25.968	41.962	27.103
Employees					
Average full time employees	903	848	836	779	695
Ratio in %					
Gross margin	31,5	29,9	28,5	26,8	29,0
EBITDA margin	15,7	14,1	11,9	11,3	13,3
Solvency ratio	45,4	36,3	36,7	41,0	42,4
Return on equity	49,7	39,6	31,1	32,7	38,1
		Gra	oss profit x 100	8	
Gross margin	-	Git	Revenue	<del></del>	

Gross margin	Gross profit x 100		
Gross margin	Revenue		
EBITDA margin	EBITDA x 100		
DIT DIT IMAGIN	Revenue		
Solvency ratio	Equity ultimo x 100		
Solvency ratio	Total assets		
Return on equity	Profit for the year		
Return on equity	Average equity		

### Primary activity

A/S Cimbria is the parent company for the Cimbria Group.

The activities of the group are primarily development, production, sale and installation of equipment as well as turnkey plants worldwide - primarily within the agroindustry.

A/S Cimbria holds shares in subsidiaries and coordinates the activities of the Group.

### Development in activities and finances

The activities of the group are unchanged compared to previous years.

The A/S Cimbria Group was acquired by the american stock exchange company, AGCO Corporation the 12th of September 2016.

The group has changed it's financial year end from 30/9 to 31/12. The financial year is 1/10 2015 - 31/12 2016 and the income statement contains 15 months of activity.

In 2015/16 Cimbria reached a revenue of m.dkk 1699, equal to an increase of m.dkk 367 compared to last year. EBITDA was m.dkk 267 mio. kr. Profit before tax was m.dkk 228.

Tax on profit was m.dkk 56 and the profit for the year was m.dkk 172.

The profit for the year is considered satisfactory.

The accounting year 2017 covers 12 months and the turnover and profit is expected to decrease compared to the 15 months accounting year 2016.

#### Particular risks

The board of directors and the executive management are having a continuous dialog concerning risks related to the operation of the business. A thorough review is made annually and risks are assessed both in relation to the likelihood of the risk but also in relation to the possible impact on the group.

### Market risk

The Cimbria Group is influenced by the development in the agro industry. The activity level of the agro industry is driven by the demand for food, commodity prices and the ability of the customers to obtain finance. The Cimbria Group is primarily producing for secured orders and a high degree of flexibility is needed in order to follow the development of the market.

Macro economic changes could potentially influence the activity and profit of the Group, however the magnitude of such impact is mitigated by the geographical diversification of the Group.

#### Business risk

Ability to maintain a leading position in the market as a supplier of advanced solutions of high quality at competitive prices is an important success criteria of the group. The Cimbria Group has invested significant amounts during the recent years in securing the competiveness and expanding the production capacity.

### Financial risk

The currency exposure is primarily related to DKK and Euro. Currency risks related to DKK and Euro are not hedged in accordance with the financial policy of the group. Material currency risks in other currencies are hedged by use of financial instruments.

#### Research and development activities

The Cimbria Group develops and improves the product portfolio continuously. This activity will continue during the next financial year. Cost of research and development is taken to the income statement.

### Corporate social responsibility and gender underrepresentation

Management is continuously monitoring any potential issues related to CSR. In the event that any issues occurs, mitigating actions are initiated immediately.

Sustainability is an integrated part of Cimbria and confirmed by the management in our latest strategy:

"Cimbrias mission is to help create a sustainable link between efficient production and optimum utilization of agricultural crops, with due regard to humans and the environment."

The board of directors has updated and approved the group policies related to Labour, Human rights, Environment and Anti-corruption.

We are continuously working to expand our sphere of influence related to matters regarding corporate social responsibility.

#### Labour

The purpose of the Group policy related to labour rights is to secure basic rights for all employees, such as the right to join trade unions for the protection of his/hers interests. The group policy also includes the elimination of discrimination with respect to employment based on age, sex, religion or race. Furthermore the policy states that we respect and obey minimum age provisions of national labour laws and regulations in the countries we operate and that we will not use, encourage to- or benefit from- child labour.

#### Gender underrepresentation in the Board and management

It is our intention to develop the Board of Directors in all Danish Group enterprises of reporting class C before December 2017 in order to reach a representation of at least one female member of the Boards of Directors elected by the annual general assembly, representing at least 25%. By start of the period there were no elected female members of the boards of these companies.

We encourage a higher equality in the composition of gender in the Management team. When replacing a person in the management team or expanding the management team both men and female applicants will be considered. The appointment will be based on qualifications no matter race, age, disability or gender. Currently, none of the 4 general meeting elected board members are women. As gender is not considered when executive employees are appointed no specific measures has been taken in order to change the distribution.

We will revisit the policy once each year and adjust when ever needed.

Management are not aware of any violation of the policy during 2015/16. Besides that we have not measured the result of the implementation of the policy.

#### **Human rights**

The Group policy related to human rights recognises the international humans rights such as the right to education and the freedom of speech and secures that no discrimination based on race, religion or political opinion takes place.

We will revisit the policy once each year and adjust when ever needed.

Management are not aware of any violation of the policy during 2015/16. Besides that we have not measured the result of the implementation of the policy.

#### **Environment and Climate**

The Group policy related to environment is an important part of the everyday work. Alongside ordinary business principles, the driving force behind our work is a wish to contribute to overcoming the shortage of food in the world. The expertise and insights which it takes to develop solutions of such character have been accumulated by us in the course of 60 years of experience and on-going intensive research and development activities. On the basis of a holistic approach, we strive to create a sustainable connection between efficient production, care for people and environment and optimum utilization of the nature's resources. The crop optimisation involves a process of greater efficiency and rationalisations – while respecting the limits to efficiency. That is to say insights into whether greater efficiency in effect turns into the opposite. The drying temperatures and times, the speed of conveying and the cleaning capacity can be pushed to such an extent that the outcome is smaller yields or unnecessary damage to the environment. At Cimbria we devote many resources – in our consultancy, project management and product development – finding the exact limits to efficient crop handling. The is no seperate policy related to Climate in the Group.

We remain committed to obey and follow local environmental laws of the countries we operate in.

We will revisit the policy once each year and adjust when ever needed.

Management are not aware of any violation of the policy during 2015/16.

#### Anti-corruption

The Group policy related to anti-corruption secures that we act according to high ethical standards and clearly forbid the participation in any kind of bribery or facility payments - both directly and indirectly. Furthermore the policy provides guidance to employees on how to react to the offering of extraordinary gifts.

Following the acquisition by AGCO in September 2016 the Cimbria Group adabted AGCOs Anti-corruption policies. Training of all relevant employees will take place during 2017.

Management are not aware of any violation of the policy during 2015/16. Besides that we have not measured the result of the implementation of the policy.

### Uncertainty relating to recognition and measurement

No significant uncertainties related to recognition and measurement has been identified.

#### Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

This annual report has been prepared in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

The accounting policies applied for these financial statements are consistent with those applied last year.

The group has changed it's financial year end from 30/9 to 31/12. The financial year is 1/10 2015 - 31/12 2016 and the income statement contains 15 months of activity.

#### Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Group, and the value of the assets can be measured reliably.

Liabilities are recognised in the balance sheet when the Group has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Group, and the value of the liabilities can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

### Consolidated financial statements

The consolidated financial statements comprise A/S Cimbria (Parent) and the group enterprises (subsidiaries) that are controlled by the Parent, see list of subsidiaries in note 4. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence. Enterprises in which the Group, directly or indirectly, holds between 20% and 50% of the voting rights and exercises significant, but not controlling influence are regarded as associates.

The consolidated financial statements are prepared on the basis of the financial statements of A/S Cimbria and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intragroup income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements. Minority interests' pro rata shares of the profit/loss and the net assets are disclosed as separate items in the income statement and the balance sheet, respectively.

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the takeover date, with net assets having been calculated at fair value.

### **Business combinations**

Newly acquired or newly established enterprises are recognised in the consolidated financial statements from the time of acquiring or establishing such enterprises. Divested or wound-up enterprises are recognised in the consolidated income statement up to the time of their divestment or winding-up.

The purchase method is applied at the acquisition of new enterprises, under which identifiable assets and liabilities of these enterprises are measured at fair value at the acquisition date. On acquisition of enterprises, provisions are made for costs relating to decided and published restructurings in the acquired enterprise. Allowance is made for the tax effect of restatements.

Positive differences in amount (goodwill) between cost of the acquired share and fair value of the assets and liabilities taken over are recognised under intangible assets, and they are amortised systematically over the income statement based on an individual assessment of their useful life, however, no more than 20 years. Negative differences in amount (negative goodwill), corresponding to an estimated adverse development in the relevant enterprises, are recognised in the balance sheet under deferred income, and they are recognised in the income statement when such adverse development is realised.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the one in effect at the payment date or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates as well as out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly in equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries which are considered part of the total investment in the subsidiary in question are classified directly as equity.

### **Derivative financial instruments**

On initial recognition in the balance sheet, derivative financial instruments are measured at cost and subsequently at fair value. Derivative financial instruments are recognised under other receivables or other payables.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging the fair value of a recognised asset or a recognised liability are recorded in the income statement together with changes in the value of the hedged asset or the hedged liability.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging future transactions are classified directly in equity. When the hedged transactions are realised, the accumulated changes are recognised as part of cost of the relevant financial statement items.

For derivative financial instruments that do not comply with the requirements for being treated as hedging instruments, changes in fair value are recognised currently in the income statement as financial income or financial expenses.

Changes in the fair value of derivative financial instruments applied for hedging net investments in independent foreign subsidiaries or associates are classified directly as equity.

#### **Income statement**

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and measured at fair value.

Contract work in progress is included in revenue based on the stage of completion so that revenue corresponds to the selling price of the work performed in the financial year (the percentage-of-completion method).

#### Cost of sales

Cost of sales comprises direct and indirect costs incurred to earn revenue. In cost of sales, commercial businesses recognise consumption of goods whereas manufacturing businesses recognise costs of raw materials, consumables, and production staff as well as depreciation.

Cost of sales concerning contract work in progress is recognised as incurred.

Cost of sales also includes research costs, costs of development projects that do not meet the criteria for recognition in the balance sheet, and amortisation of recognised development projects. In addition, provisions for loss on contract work in progress are recognised.

#### **Distribution costs**

Distribution costs comprise costs incurred for distribution of goods sold and also for sales campaigns, including costs for sales and distribution staff, advertising costs as well as depreciation and amortisation.

### Administrative expenses

Administrative expenses comprise expenses incurred for management and administration of the Group, including expenses for the administrative staff and Management, stationery and office supplies as well as depreciation and amortisation.

#### Financial income and expenses

These items comprise interest income and expenses, the interest portion of finance lease payments, realised and unrealised capital gains and losses on securities, payables and transactions in foreign currencies, amortisation premium or allowance on mortgage debt etc. as well as tax surcharge and tax relief under the Danish Tax Prepayment Scheme.

#### **Income taxes**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax is measured based on the tax regulations and tax rates of the relevant countries that will be in effect, using the laws at the balance sheet date, when the deferred tax is estimated to be triggered as current tax. Changes in deferred tax resulting from changed tax rates are recognised in the income statement.

Deferred tax assets, including the tax base of tax loss carry forwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

The Parent is jointly taxed with all of its Danish subsidiaries and the Danish Parent companies. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with a refund concerning tax losses).

Deferred tax relating to re-taxation of previously deducted losses of foreign subsidiaries is recognised based on a specific assessment of the purpose of the individual subsidiary.

#### **Balance** sheet

### Goodwill and goodwill on consolidation

Goodwill is amortised straight-line over its estimated useful life which is fixed based on the experience gained by Management for each business area. The period of amortisation is usually five years, however, it may be up to 20 years for strategically acquired enterprises with a strong market position and a long-term earnings profile if the longer period of amortisation is considered to give a better reflection of the benefit from the relevant resources.

Goodwill is written down to the lower of recoverable amount and carrying amount.

### Property, plant and equipment

Land and buildings, plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition, and preparation costs of the asset until the time when it is ready to be put into operation. For group-manufactured assets, cost comprises direct and indirect costs of materials, components, sub suppliers and labour costs.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Buildings 20 years
Plant and machinery 5 - 8 years
Other equipment 3 - 5 years

Land and buildings are assessed at regular intervals and revaluated at fair value.

Property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Profits and losses from the sale of property, plant and equipment are calculated as the difference between selling price less selling costs and carrying amount at the time of sale. Profits or losses are recognised in the income statement as adjustment to depreciation and impairment losses, or under other operating income if the selling price exceeds original cost.

#### Investments in subsidiaries and associates

Investments in subsidiaries and associates are recognised and measured under the equity method. This means that investments are measured at the pro rata share of the enterprises' equity plus or less unamortised positive, or negative, goodwill and plus or less unrealised intra-group profits or losses.

The Parent's share of the enterprises' profits or losses after elimination of unrealised intra-group profits and losses and less or plus amortisation of positive, or negative, goodwill is recognised in the income statement.

Subsidiaries and associates with a negative equity value are measured at zero value, and any receivables from these enterprises are written down by the Parent's share of such negative equity if it is deemed irrecoverable. If the negative equity exceeds the amount receivable, the remaining amount is recognised under provisions if the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise.

Upon distribution of profit or loss, net revaluation of investments in subsidiaries and associates is transferred to reserve for net revaluation according to the equity method under equity.

The purchase method is applied in the acquisition of investments in subsidiaries and associates; see above description under consolidated financial statements.

#### Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost of goods for resale, raw materials and consumables consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables and direct labour costs as well as indirect production costs.

Indirect production costs comprise indirect materials and labour costs, costs of maintenance of and depreciation and impairment losses on machinery, factory buildings and equipment applied for the manufacturing process as well as costs of factory administration and management. Financing costs are not included in cost.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less provisions for bad debts.

### Contract work in progress

Contract work in progress (construction contracts) is measured at the selling price of the work carried out at the balance sheet date. The selling price is measured based on the stage of completion and the total estimated income from the individual contracts in progress.

Usually, the stage of completion is determined as the ratio between actual and total budgeted consumption of resources. For some projects where the consumption of resources cannot be applied as a basis, the ratio between completed and total sub activities of the individual projects has been applied.

If the selling price of a construction contract cannot be made up reliably, it is measured at the lower of costs incurred and net realisable value.

Each contract in progress is recognised in the balance sheet under receivables or liabilities other than provisions, depending on whether the net value, calculated as the selling price less prepayments received, is positive or negative.

Costs of sales work and of securing contracts as well as financing costs are recognised in the income statement as incurred.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. The proposed dividend for the financial year is disclosed as a separate item in equity.

#### Other provisions

Other provisions comprise anticipated costs of non-recourse guarantee commitments, loss on contract work in progress, decided and published restructurings, etc.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

If goods are sold on approval, a provision is made for the mark-up on the goods estimated to be returned as well as any expenses related to the returns.

Non-recourse guarantee commitments comprise commitments to remedy defects and deficiencies within the guarantee period.

Once it is likely that total costs will exceed total income from a contract in progress, provision is made for the total loss estimated to result from the relevant contract.

### Long term debt

At the time of borrowing, long term debt is measured at cost which corresponds to the proceeds received less transaction costs incurred. The debt is subsequently measured at amortised cost. This means that the difference between the proceeds at the time of borrowing and the nominal amount of the loan is recognised in the income statement as a financial expense over the term of the loan applying the effective interest method.

### Short term liabilities other than provisions

Other financial liabilities are recognised at amortised cost which usually corresponds to nominal value.

### **Deferred** income

Deferred income comprises received income for recognition in subsequent financial years. Deferred income is measured at cost.

#### Cash flow statement

The cash flow statement of the Group is presented using the indirect method and shows cash flows from operating, investing and financing activities as well as the Group's cash and cash equivalents at the beginning and the end of the financial year. No separate cash flow statement has been prepared for the Parent because it is included in the consolidated cash flow statement.

Cash flows from acquisition and divestment of enterprises are shown separately under cash flows from investing activities. Cash flows to acquired enterprises are recognised in the cash flow statement from the time of their acquisition, and cash flows from divested enterprises are recognised up to the time of sale.

Cash flows from operating activities are calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises and fixed asset investments as well as purchase, development, improvement and sale, etc. of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the Parent's share capital and related costs as well as the raising of loans, inception of finance leases, instalments on interest-bearing debt, purchase of treasury shares, and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank debt.

## **INCOME STATEMENT 2015/16**

Note	s	2015/16	2014/15
		15 months	(1.000 dkk.) 12 months
	Administrative expenses	33.285.318	27.763
	Other income	36.378.001	27.571
	Operating profit	3.092.682	-192
	Income from investments in subsidiaries	171.393.963	117.475
1	Financial income	1.341.181	737
1	Financial expenses	2.785.430	2.588
	Profit before tax	173.042.397	115.433
2	Tax on profit	828.998	-421
	Profit for the year	172.213.399	115.854
	Proposed distribution of profit/loss:		
	Ordinary dividend for the financial year	150.000.000	100.000
	Transfer to reserve for net revaluation	37.802.452	9.514
	Retained earnings	-15.589.053	6.339
		172.213.399	115.854

# **BALANCE SHEET December 31. 2016**

Notes	S	31.12.16	30.9.15 (1.000 dkk.)
	Land and buildings	427.573	476
	Other equipment	2.101.318	2.129
3	Property, plant and equipment	2.528.890	2.605
4	Investment in subsidiaries	442.213.471	355.241
	Investment in subsidiaries	442.213.471	355.241
	Fixed assets investments	444.742.361	357.846
	Receivables from affiliated companies	10.855.880	81.353
	Other receivables	3.637.121	216
	Income taxes	3.037.570	11.164
5	Deferred tax assets	107.648	72
	Receivables	17.638.219	92.805
	Cash	253.951.990	152.222
	Current assets	271.590.209	245.027
	Assets	716.332.571	602.872

## **BALANCE SHEET December 31. 2016**

Notes	S	31.12.16	30.9.15 (1.000 dkk.)
			× 1000000000000000000000000000000000000
	Share capital	49.000.000	49.000
	Reserve for net revaluation	168.459.832	129.173
	Retained earnings	15.696.936	31.286
	Proposed dividend for the financial year	150.000.000	100.000
	Equity	383.156.768	309.459
6	Other provisions	11.631.799	3.852
	Provisions	11.631.799	3.852
	Trade payables	1.510.155	1.624
	Payables to affiliated companies	311.776.818	281.936
	Income tax	0	0
	Other payables	8.257.030	6.000
	Short term liabilities other than provisions	321.544.004	289.561
	Liabilities other than provisions	321.544.004	289.561
	Equity and liabilities	716.332.571	602.872

<sup>7</sup> Staff costs

<sup>8</sup> Fee to auditors appointed by the annual general assembly

<sup>9</sup> Assets charged and contractual obligations

<sup>10</sup> Related parties

## STATEMENT OF CHANGES IN EQUITY

Net

49.000.000

		revaluation			
	Share-	equity	Retained	Proposed	
	capital	method	earnings	dividend	Total
-					
Equity 1. October 2014	49.000.000	121.084.680	24.946.381	80.000.000	275.031.061
Exchange rate adjustment of subsidiaries	0	339.564	0	0	339.564
Adjustment of hedging instruments in subsidiaries	0	-1.765.000	0	0	-1.765.000
Dividend distributed	0	0	0	-80.000.000	-80.000.000
Proposed distribution of profit	0	9.514.213	6.339.608	100.000.000	115.853.821
-					
Equity 30. September 2015	49.000.000	129.173.457	31.285.989	100.000.000	309.459.446
_					
Equity 1. October 2015	49.000.000	129.173.457	31.285.989	100.000.000	309.459.446
Exchange rate adjustment of subsidiaries	0	173.215	0	0	173.215
Adjustment of hedging instruments in subsidiaries	0	1.310.708	0	0	1.310.708
Dividend distributed	0	0	0	-100.000.000	-100.000.000
Proposed distribution of profit	0	37.802.452	-15.589.053	150.000.000	172.213.399
-					
Equity 31. December 2016	49.000.000	168.459.832	15.696.936	150.000.000	383.156.768
Share capital is divided as follows:					
40 shares each dkk. 1.000					40.000
822 shares each dkk. 5.000					4.110.000
810 shares each dkk. 10.000					8.100.000
530 shares each dkk. 25.000					13.250.000
160 shares each dkk. 50.000					8.000.000
50 shares each dkk. 100.000					5.000.000
42 shares each dkk. 250.000					10.500.000

There were no changes in the share capital during the last five years.

Net revaluation is reduced by dividend declared on the annual general assembly in Cimbria Manufacturing A/S, Cimbria Unigrain A/S and Cimbria Bulk Equipment A/S. Total declared dividend from these subsidiaries since December 31st 2016 and before the date of the annual general assembly of A/S Cimbria is 74.000.000 kr.

15 months	.000 dkk.) 12 months
	12 months
Financial income	727
Financial income from affiliated companies 1.186.222	737
Other financial income 154.959	737
1.341.181	131
Financial expenses	
Financial expenses Financial expenses from affiliated companies  0	1.216
Other financial expenses 2.785.430	1.372
2.785.430	2.588
2 TAX ON PROFIT	
Adjustment concerning change in tax percentage 0	5
Current tax 865.037	-465
Change of deferred tax -36.039	39
000.000	401
828.998	-421
3 PROPERTY, PLANT AND EQUIPMENT Land and Other	
buildings equipment	Total
	10141
Cost at October 1st 2015 930.000 3.908.096	4.838.096
Additions 0 1.168.099	1.168.099
Disposals 0477.748	-477.748
Cost at December 31st 2016 930.000 4.598.446	5.528.446
D 1 1 1 1 2015	2 222 240
Depreciation at October 1st 2015 453.865 1.779.383	2.233.248
Additions 48.563 1.124.910	1.173.473
Disposals         0         -407.165           Depreciation at December 31st 2016         502.428         2.497.128	-407.165 2.999.556
Depreciation at December 31st 2016	2.333.330
Carrying amount at December 31st 2016 427.573 2.101.318	2.528.890

## 4 <u>INVESTMENT IN SUBSIDIARIES</u>

		Investment in subsidiaries
Cost at October 1st 2015 Additions		152.067.235 54.605
Disposals Cost at December 31st 2016		152.121.840
Positive revaluation at October 1st 2015 Additions		209.320.799 82.105.883
Disposals Positive revaluation at December 31st 2016		291.426.682
Negative revaluation at October 1st 2015 Additions		6.147.342 -4.812.291
Disposals Negative revaluation at December 31st 2016		1.335.051
Carrying amount at December 31st 2016		442.213.471
Carrying amount of goodwill recognised		44.979.554
		Ownership in %
Subsidiaries:		100
Cimbria Unigrain A/S, Thisted		100 100
Cimbria Manufacturing A/S, Thisted		100
Cimbria Bulk Equipment A/S, Herning Cimbria Heid GmbH, Vienna (Austria)		100
Cimbria HMD, Litomysl (Czech Republic)		100
Cimbria Heid Italia S.r.l., Bologna (Italy)		100
Cimbria S.r.l., Imola (Italy)		100
Cimbria Norge A/S, Askim (Norway)		100
Cimbria East Africa Ltd., Nairobi (Kenya)		100
Cimbria Far East Sdn. Bhd., Kuala Lumpur (Malaysia)		100
Cimbria UK Limited, York (United Kingdom)		100
DEFERED TAX ASSETS	31.12.16	30.9.15 (1.000 dkk.)
Land and buildings	28.673	(1.000 dkk.)
Other equipment	78.975	47
- mer ed-sharm	107.648	72

## 6 OTHER PROVISIONS

5

Other provisions relates to the revaluation of subsidiaries with negative equity.

7	STAFF COSTS	2015/16	2014/15
		15 months	(1.000 dkk.) 12 months
1	Wages and salaries	25.710.061	16.978
1	Pension costs	1.752.000	1.274
	Other social security costs	234.717	212
	•	27.696.778	18.464
	Average number of employees	38	35

Salaries to executive management is not disclosed separately since executive management consist of one person only.

### 8 FEE TO AUDITORS APPOINTED BY THE ANNUAL GENERAL ASSEMBLY

Audit	130.000	155
Tax services	363.706	185
	493.706	340

### 9 ASSETS CHARGED AND CONTRACTUAL OBLIGATIONS

The company has guaranteed for mortgage loan from Nordea Kredit in Cimbria Unigrain A/S and Cimbria Manufacturing A/S. The debt by end of December was m.dkk 18,5.

The Entity participates in a Danish joint taxation arrangement with AGCO A/S serving as the administration company and is therefore jointly and severally liable with its jointly taxed enterprises for the total income tax from the financial year 2012/13 and from 1 July 2012 also for obligations, if any, to withhold tax on interest, royalties and dividends for the jointly taxed enterprises. The total net liability to the Danish tax authorities appears from the financial statements of AGCO A/S.

### 10 RELATED PARTIES

Related parties consists of the Board of Directors, the executive management and the owners. No transaction has taken place during the year between the related parties, besides dividend to shareholder, salary and remuneration to management and group internal transactions which are eliminated in the consolidated accounts of XBA Finco Aps.

A/S Cimbria and subsidiaries are included in the consolidated financial statements of AGCO Corporation, Business Registration number 58-1960019 (Delaware, USA).

### **Ownership**

The following shareholders are registered as holding more than 5% of the voting share capital or the nominal value of the share capital:

XBA Bidco ApS, Fårtoftvej 22, 7700 Thisted, Central Business Registration number 34 88 70 71.

## **GROUP**

## **INCOME STATEMENT 2015/16**

Note	es	2015/16	2014/15
		15 months	(1.000 dkk.) 12 months
11	Revenue	1.698.946.297	1.332.168
	Cost of sales	1.163.326.748	934.066
	Gross profit	535.619.549	398.102
	Distribution cost Administrative expenses	166.115.870 134.623.021	128.249 104.274
	Operating profit	234.880.658	165.579
12	Financial income	0	445
12	Financial expenses	6.897.042	7.503
	Profit before tax	227.983.616	158.521
13	Tax on profit	55.770.217	42.667
	Profit for the year	172.213.399	115.854

## **GROUP**

## **BALANCE SHEET December 31. 2016**

Note	es	31.12.16	30.9.15 (1.000 dkk.)
1.4	Goodwill	44.979.554	49.194
14	Intangible assets	44.979.334	49.194
	Land and buildings	86.564.481	87.743
	Plant and machinery	39.263.123	47.832
	Other equipment	16.428.692	17.011
15	Property, plant and equipment	142.256.296	152.587
	Fixed assets investments	187.235.850	201.780
	rixed assets investments	187.233.830	201.780
	Raw materials and consumables	50.506.850	59.362
	Work in progress	41.656.536	51.619
	Finished goods	33.008.030	47.092
	Prepayments for goods	639.590	772
	Inventories	125.811.006	158.845
	Trade receivables	98.965.754	124.633
16	Contract work in progress	102.616.106	136.214
	Other receivables	11.220.315	28.033
17	Deferred tax assets	5.368.211	3.613
	Prepayments	1.937.036	463
	Receivables	220.107.422	292.956
	Cash	310.595.102	198.781
	Current assets	656.513.530	650.582
	Assets	843.749.380	852.363

**GROUP** 

## **BALANCE SHEET December 31. 2016**

Note	es	31.12.16	30.9.15 (1.000 dkk.)
	Share capital	49.000.000	49.000
	Revaluation reserves	32.760.000	32.760
	Retained profit	151.396.768	127.699
	Proposed dividend	150.000.000	100.000
	Equity	383.156.768	309.459
18	Deferred tax	61.317.249	29.178
19	Other provisions	37.512.674	36.927
	Provisions	98.829.923	66.104
	Mortgage debt	16.769.000	18.904
20	Long term debt	16.769.000	18.904
	Current portion of long term debt	1.720.000	1.742
	Prepayments received from customers	57.607.644	117.663
	Trade payables	161.310.950	200.884
	Payables to affiliated companies	0	17.891
	Income tax	11.211.932	10.786
	Other payables	112.953.452	108.622
	Deferred income	189.711	308
	Short term liabilities other than provisions	344.993.689	457.895
	Liabilities other than provisions	361.762.689	476.799
	Equity and liabilities	843.749.380	852.363

<sup>21</sup> Staff cost

<sup>22</sup> Fee to auditors appointed by the group

<sup>23</sup> Assets charged and contractual obligations

## **GROUP**

## STATEMENT OF CHANGES IN EQUITY

	Share	Revaluation	Retained	Proposed	
	capital	reserves	profit	dividend	Total
_					
Equity 1. October 2014	49.000.000	32.760.000	113.271.061	80.000.000	275.031.061
Exchange rate adjustment of subsidiaries	0	0	339.564	0	339.564
Adjustment of hedging instruments in subsidiaries	0	0	-1.765.000	0	-1.765.000
Dividend distributed	0	0	0	-80.000.000	-80.000.000
Proposed distribution of profit	0	0	15.853.821	100.000.000	115.853.821
Equity 30. September 2015	49.000.000	32.760.000	127.699.446	100.000.000	309.459.446
_					
Equity 1. October 2015	49.000.000	32.760.000	127.699.446	100.000.000	309.459.446
Exchange rate adjustment of subsidiaries	0	0	173.215	0	173.215
Adjustment of hedging instruments in subsidiaries	0	0	1.310.708	0	1.310.708
Dividend distributed	0	0	0	-100.000.000	-100.000.000
Proposed distribution of profit	0	0	22.213.399	150.000.000	172.213.399
Equity 31. December 2016	49.000.000	32.760.000	151.396.768	150.000.000	383.156.768

## **CASH FLOW STATEMENT 2015/16**

	2015/16	2014/15
		(1.000 dkk.)
	15 months	12 months
Operating profit	234.880.658	165.579
Depreciation and amortisation of fixed assets	31.848.361	22.570
Other provisions	586.099	-4.268
Cash flow adjustments	32.434.460	18.302
Change in inventories	33.034.420	-7.540
Change in receivables	74.603.579	-70.700
Change in payables etc.	-111.821.701	66.703
Working capital changes	-4.183.702	-11.538
	263.131.416	172.344
Financial income received	0	445
Financial expenses paid	-6.897.042	-7.503
Tax paid	-24.959.454	-38.907
•	-31.856.496	-45.965
Cash flow from operating activities	231.274.920	126.379
Net investment tangible assets	-17.303.728	-22.656
Cash flows from investment activities	-17.303.728	-22.656
Instalment on long term debt	-2.157.000	-1.701
Dividend paid	-100.000.000	-80.000
Cash flows from financing activities	-102.157.000	-81.701
Increase / decrease in cash	111.814.192	22.022
Cash beginning balance	198.780.910	176.759
Cash end balance	310.595.102	198.781

11	REVENUE SPLIT BY GEOGRAFY	2015/16	2014/15
		15 months	(1.000 dkk.) 12 months
	Revenue Denmark	51.665.857	42.212
	Revenue outside Denmark	1.647.280.440	1.289.956
		1.698.946.297	1.332.168
	Disclosure of further breakdown in segments could potentially bring significant loss to the no further information about business segments or markets are disclosed according to §96 Financial Statements Act.		
12	FINANCIAL ITEMS		
	Financial income		
	Other financial income	0	445
		0	445
	Financial expenses		
	Financial expenses from affiliated	0	1.216
	Other financial expenses	6.897.042	6.287
		6.897.042	7.503
13	TAX ON PROFIT		
	Current tax	25.385.565	29.609
	Change in deferred tax	30.384.652	13.058
		55.770.217	42.667
14	INTANGIBLE ASSETS		Goodwill
			Goodwiii
	Cost at October 1st 2015		59.332.045
	Additions		0
	Disposals		0
	Cost at December 31st 2016		59.332.045
	Amortisation at October 1st 2015		10.138.145
	Additions		4.214.346
	Disposals	0	0
	Amortisation at December 31st 2016	a a	14.352.491
	Carrying amount at December 31st 2016	8	44.979.554

15	PROPERTY, PLANT AND EQUIPMENT				
		Land and	Plant and	Other	
		buildings	machinery	equipment	Total
	Cost at October 1st 2015	110.603.076	125.743.788	44.148.272	280.495.137
	Exchange rate adjustment	70.035	24.781	283.448	378.264
	Additions	2.143.072	8.484.898	7.759.134	18.387.105
	Disposals	0	-5.279.831	-4.313.273	-9.593.104
	Cost at December 31st 2016	112.816.183	128.973.637	47.877.581	289.667.401
	Positive revaluation at October 1st 2015	49.420.434	0	0	49.420.434
	Additions	0	0	0	0
	Positive revaluation at December 31st 2016	49.420.434	0	0	49.420.434
	Depreciation at October 1st 2015	72.280.375	77.911.671	27.136.941	177.328.987
	Exchange rate adjustment	-41.731	10.130	148.001	116.400
	Additions	3.433.492	17.068.543	7.183.647	27.685.684
	Disposals	0	-5.279.831	-3.019.700	-8.299.531
	Depreciation at December 31st 2016	75.672.136	89.710.513	31.448.889	196.831.539
	•				
	Carrying amount at December 31st 2016	86.564.481	39.263.123	16.428.692	142.256.296
16	CONTRACT WORK BURDOCRESS			21 12 16	20.0.15
16	CONTRACT WORK IN PROGRESS			31.12.16	30.9.15
					(1.000 dkk.)
	Contract work in progress			1.181.256.683	646.849
	- less payments received			-1.078.640.577	-510.635
				102.616.106	136.214
17	DEFERED TAX ASSETS				
	I and and huildings			28.673	25
	Land and buildings Plant and machinery			102.420	105
	•			3.456.273	1.751
	Other equipment Inventories			439.192	268
	Receivables				
	Receivables			1.341.653 5.368.211	3.613
				3.308.211	3.013
18	DEFERED TAX				
	Tandard building			0.211.902	0.222
	Land and buildings			9.211.802	9.233
	Plant and machinery			-1.521.831	-528
	Inventories			1.170.491	2.208
	Receivables			-167.200	-320
	Contract work in progress			56.316.991	21.106
	Provisions			-3.683.374	-2.506
	Mortgage debt			-9.630	-14
				61.317.249	29.178

#### 19 OTHER PROVISIONS

Other provisions relates to expected cost from finished projects and warranty liabilities.

#### 20 LONG TERM DEBT

12 million dkk of long term debt is due after more than five years.

21 STAFF COST	2015/16	2014/15
	15 months	(1.000 dkk.) 12 months
Wages and salaries	413.016.099	306.507
Pension costs	32.534.451	23.842
Other social security costs	26.185.975	20.986
,	471.736.525	351.335
Average number of employees	903	848

Salaries to executive management is not disclosed separately since executive management consist of one person only.

### 22 FEE TO AUDITORS APPOINTED BY THE GROUP

Audit fee	798.299	808
Tax services	0	185
	798.299	992

### 23 ASSETS CHARGED AND CONTRACTUAL OBLIGATIONS

The group has issued performance- and payment guarantees of m.dkk 203,4.

Mortgage debt is secured by mortgage in land and buildings. Carrying value of these assets is m.dkk 52,7.

The group has entered into lease agreements. Annual cost of lease is m.dkk 4,1. The agreements has various notices. The longest notice is 12 months.

The Danish group enterprises participate in a Danish joint taxation arrangement with AGCO A/S serving as the administration company and are therefore jointly and severally liable from the financial year 2012/13 for the total income tax and from 1 July 2012 also for obligations, if any, to withhold tax on interest, royalties and dividends for the jointly taxed enterprises. The total net liability to the Danish tax authorities appears from the financial statements of AGCO A/S.

### 24 RELATED PARTIES

A/S Cimbria Group are included in the consolidated financial statements of AGCO Corporation, Business Registration number 58-1960019 (Delaware, USA).

The financial statement for AGCO Corporation can be obtained at www.agcocorp.com.