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NORDUnet A/S

Kastruplundgade 22, 1. 2770 Kastrup Central Business Registration No 17490346

Annual report 2017

The Annual General Meeting adopted the annual report on 20.03.2018

Chairman of the General Meeting

Name: Troels Rasmussen

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Entity details

Entity

NORDUnet A/S Kastruplundgade 22, 1. 2770 Kastrup

Central Business Registration No: 17490346 Registered in: Tårnby Financial year: 01.01.2017 - 31.12.2017

Phone: +4532462500 Website: www.nordu.net

Board of Directors

Maria Sofia Häll Sæthor Lindal Jonsson Petter Kongshaug Steen Pedersen Janne Antero Kanner

Executive Board

René Buch

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 Postboks 1600 0900 København C

Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of NORDUnet A/S for the financial year 01.01.2017 - 31.12.2017.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations and cash flows for the financial year 01.01.2017 - 31.12.2017.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Kastrup, 20.03.2018

Executive Board

René Buch

Board of Directors

Maria Sofia Häll

Sæthor Lindal Jonsson

Petter Kongshaug

Steen Pedersen

Janne Antero Kanner

Independent auditor's report

To the shareholders of NORDUnet A/S Opinion

We have audited the financial statements of NORDUnet A/S for the financial year 01.01.2017 - 31.12.2017, which comprise the income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations and cash flows for the financial year 01.01.2017 - 31.12.2017 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Independent auditor's report

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
 material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in
 preparing the financial statements, and, based on the audit evidence obtained, whether a material
 uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability
 to continue as a going concern. If we conclude that a material uncertainty exists, we are required to
 draw attention in our auditor's report to the related disclosures in the financial statements or, if such
 disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence
 obtained up to the date of our auditor's report. However, future events or conditions may cause the
 Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Independent auditor's report

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 20.03.2018

Deloitte

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33963556

Claus Jorch Andersen State Authorised Public Accountant Identification number (MNE) mne33712 Nikolaj Erik Johnsen State Authorised Public Accountant Identification number (MNE) mne35806

	2017 EUR'000	2016 EUR'000	2015 EUR'000	2014 EUR'000	2013 EUR'000
Financial highlights					
Key figures					
Revenue	17.016	18.281	18.008	16.056	15.133
Gross profit/loss	5.843	6.631	7.107	5.717	5.195
Operating profit/loss	18	392	1.312	313	60
Net financials	(80)	(284)	(310)	(43)	(126)
Profit/loss for the year	(26)	137	765	206	(132)
Total assets	13.792	15.501	16.180	11.140	7.816
Investments in property, plant and equipment	1.159	1.286	1.340	4.712	481
Equity	2.782	2.812	2.665	1.905	1.695
Ratios					
Return on equity (%)	(0,9)	5,0	33,5	11,4	(7,5)
Equity ratio (%)	20,2	18,1	16,5	17,1	21,7

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2015" issued by the Danish Society of Financial Analysts.

Ratios

Calculation formula

Return on equity (%)

Equity ratio (%)

Profit/loss for the year x 100 Average equity

> <u>Equity x 100</u> Total assets

Ratios

The entity's return on capital invested in the entity by the owners. The financial strength of the entity.

Primary activities

The primary business activity of the Company is to operate the NORDUnet network offering network services to research networks in the Nordic countries.

Development in activities and finances Business review

The Company's income statement for 2017 shows revenue of EUR 17.016.070,- which is EUR 1.266.971,lower than the budgeted EUR 18.283.041 due to a transfer of staff and services from NORDUnet to SUNET end Q1 2017.

The overall financial result before taxes is a small loss of EUR 61.226,- which is EUR 325.838,- better than the budgeted deficit of EUR 387.064.

In addition the contribution to NORDUnet from Nordic the NRENs where reduced with EUR 500.000 equal to a 4% decrease due to a number of one off factors The improvement in result is contributed to the following factors:

- Greater than anticipated EC Funding reimbursement for GN4
- A smaller than budgeted contribution to GEANT cost sharing.
- Delayed investments of IP equipment due to negotiations with vendor
- Currency exchange differences.

The balance sheet shows a shareholders' equity of EUR 2.781.515,- as of 31'st December 2017.

The NORDUnet Finance department have a solid Finance and Administration structure that is capable of supporting the service offerings and network infrastructure in the future with sufficient capacity to engage in influencing the Finance models for international collaborations in addition to continue to improve NOR-DUnet Financial services capability.

General remarks

NORDUnet's operational organisation has performed very well during 2017 with clear focus on structure, documentation and user satisfaction. NUNOC's capability to meet the needs of the users have been consistent during 2017 with previous year's satisfactory performance.

The European activities of NORDUnet have been maintained at its high level during 2017 and the involvement in the Global NREN community and Global Collaboration have expanded significantly with a high focus on the GLOBAL CEO Forum working groups including significant contributions to the <u>https://inthefieldstories.net/</u> website, the Global Network Architecture work <u>https://gna-re.net</u> the knowledge exchange programme and a number of other global centric working groups.

With the change in the Management of Internet2 in US - NORDUnet Management have taken up an additional Global Coordination role during 2017 enabling and facilitating Global collaboration ensuring that Nordic Researchers and Students have access to any global user, anytime, anywhere in line with the NORDUnet Strategy.

NORDUnet is actively participating in the second phase of the GEANT 4 Project and investing significant managerial and technical resources to ensure that the future of European collaboration is focusing on a number of key issues important for the Nordic NREN community. These areas included a new Network Topology paradigm to reuse NREN Infrastructure and EU Funding for long term fiber lease and with a substantial focus on decreasing the cost of the GEANT contribution. NORDUnet is also actively encouraging GEANT to support research and test with Network Virtualisation and Automation including the potential of Machine Learning and AI in Network Operation.

The participation in the Global NREN CEO forum is a clear evidence that Nordic collaboration and a joint Nordic approach to the extra Nordic community have significant benefits in terms of influence as no individual Nordic NREN would be considered of a size that would lead to be seen as a significant global partner.

Nordic Collaboration

Facilitating and coordinating Nordic collaboration both in the Nordic and internationally is an important objective for NORDUnet. A number of groups have been established to foster discussions on common issues, exchanging information and coordination of Nordic efforts and opinions:

Within the technical field this is done through The Nordic CTO Forum.

Within Video conferencing, lecture capturing and streaming this is done through Nordic Media Group. The online learning and communication platforms are one of the most impressive examples of Nordic Collaboration leveraging a common NORDUnet platform in a field of rapid growth and where skilled and qualified staff is a scarce resource. The Common NORDUnet Online Learning and Communication platform is the fastest growing NORDUnet ICT Service ever.

Further focus areas for Nordic Collaborations is being identified and groups within these areas will be established when needed.

Nordic Network Operation

NUNOC – the NORDUnet operational organization has continued to expand its offerings in 2017 with a number of new services to the associated organisations especially within the field of Media, Online Collaboration and Security Services that all are expected to be an area of increasing importance in the future.

The Nordic optical backbone network has in 2017 operated with an availability of 100% for all redundant connected services on the Copenhagen-Oslo-Stockholm Triangle – On the Finland Connection we have seen an availability of 100 % despite a double fault caused by our provider – During this event our Cross Border fiber connectivity between Sweden and Finland North of the Gulf of Botnia maintained connectivity to Finland. To improve resilience additional connectivity have been established Ultimo 2017 from Helsinki to Hamburg.

The peak traffic from the Nordic NREN's have on several occasions passed the 160 Gbit/sec which is a peak traffic increase of 35 % from 120 Gbit/sec in 2016.

The peak traffic from all NORDUnet Connected customer throughout in 2017 reached peaks around 180 Gbit/sec which is an increase of 40% from 130 Gbit/sec in 2016

The global transit links towards US and Far East have operated at 100 % availability during 2017.

The GEANT connectivity have operated at 100 % availability and for the second year in a row NORDUnet have seen an increase in peak traffic to GEANT from 24 Gbit/sec to 30 Gbits/sec which is level off in increase compared to previous years.

International connectivity

The main international connectivity activity for 2017 has been centred on expanding the Advanced North Atlantic Network - ANA-100 Production network established in 2014 to a triple 100 Gbit/s trans-Atlantic system for research and education.

Together with Internet2 (US), SURFNET (NL), GEANT and CANARIE (CA) NORDUnet have procured three trans-Atlantic 100 Gbit/Sec (ANA-300) and succeeded in putting all three into operation at a cost significantly below any previously seen cost in this region

This was supplemented in 2017 by an additional 100 Gbits/sec link provided by the NSF (US) funded NEAAR project resulting in the ANA-400 Trans-Atlantic System.

ESNET (US) are complementing the ANA-400 with its own transatlantic capacity enabling both the ANA-400 and ESNET Network to serve as backup for each other in case of any cable outages.

The ANA Consortium capacity all terminate in open exchange points enabling users to make use of this new facility at a number of key connection points both in Europe and North America.

During 2017 traffic patterns continue to change and NORDUnet sees a more volatile traffic pattern and a major increase in peak traffic. The network has due to the advanced planning and traffic design coped with this without problems.

The usage patterns were in 2017 divided between:

•	Europe (Non GEANT):	36%
•	US:	27%
•	Peering and Content Providers:	18%
•	GEANT:	9%
•	ASIA – PACIFIC:	9%

• Middle East and Africa: 1%

The above clearly shows a greater R&E usage of commercial services than before as the research and education communities take-up of commercial cloud services are increasing significantly.

Internet Connectivity

Internet Transit requirement increased significantly in 2017 and reached a peak close to 180 Gbit/sec, which is an increase in peak traffic in excess of 50 %, compared to the same period in 2016. Historically the growth factor has been around 35% for many years hence both 2013, 2014, 2015 and 2016 has shown a dramatic change in the network capacity requirements

In 2017 NORDUnet continued to see the impact of Cloud Service and live video streaming over the network. This has resulted in a traffic pattern that today is fluctuating much more erratic and more unbalanced than previously and which requires more rigorous traffic monitoring and planning than before.

The strategy of creating a Europe and US wide peering and transit network fabric has proven to be extremely successful and the key is the network ability to handle the significant network traffic increases.

The usage of this network design has surpassed all our expectations and has clearly demonstrated that the IX connectivity strategy is a vital step in the efforts to meet the Internet needs of the Nordic users with the current budget limitations.

NORDUnet is planning to expand peering and research network infrastructure reach into Asia with the first presence was established in Hong Kong during 2017.

NORDUnet is in discussion with several European and Asian partners in jointly expanding connectivity to ASIA following the ANA framework paradigm that also now is being replicated by other partners Trans Pacific.

In addition to this NORDUnet has major private peerings with Google, YouTube, Akamai and is in the process of adding more content network providers to counter a significant network growth.

As a result of the NORDUnet peering strategy NORDUnet has succeeded to maintain the level of payable Internet traffic at the same level as last year with a significant increase in peering traffic from 130 Gbit/sec to 180 Gbit/sec – a traffic increase that if it had to be handled by a commercial paid transit service would have resulted in a significant cost increase. This is again a clear proof that the strategy of network build out and peering contributes to keep the costs down.

Network development

During the First half of 2017 a major IP backbone upgrade was completed to bridge the technology gap until the next network restructuring that is expected to take place during the period of 2020-2022 when the current infrastructure contract expires, paving the way for a new Next Generation NORDUnet Network topology. The design study of NORDUnet NEXTgen network is expected to be completed during 2018.

The influence of Cloud Services, Lecture Capturing and Streaming as well as network-based video distribution shall not be underestimated as these services will have substantial impact on the capacity requirement, the future network architecture and the way that we collaborate in the future.

The ANA-400 Production facility and the work in the Global NREN CEO Forum is key to the future capability to deliver the services and capacity the user community requires within the given financial framework.

NeIC

NeIC is the Nordic e-Infrastructure Collaboration and facilitates the development of advanced IT tools and services in areas of importance to Nordic researchers and coordinates the Nordic participation in the LHC Project.

NORDUnet provides a number of operational resources and coordination services for NEIC in addition to providing the Nordic High Energy Physics backbone and the connectivity to CERN that peaks close to 44 Gbits/sec, which is an increase of 100 % compared to the same period in 2016.

Outlook 2018

The overall development for NORDUnet A/S for 2018 is expected to be in line with 2017 – but NORDUnet is actively working on the strategy for the NORDUnet NextGen Network that will be implemented during 2020-2022 and that will be a significant shift in paradigm with respect to Network architecture.

Branch outside Denmark

NORDUnet A/S has a branch in Stockholm, Sweden.

Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

Income statement for 2017

	Notes	2017 EUR	2016 EUR
Revenue		17.016.070	18.280.997
Cost of sales		(7.641.739)	(7.689.645)
Other external expenses		(3.531.728)	(3.960.611)
Gross profit/loss		5.842.603	6.630.741
Staff costs	2	(3.955.498)	(4.317.039)
Depreciation, amortisation and impairment losses		(1.868.829)	(1.921.878)
Operating profit/loss		18.276	391.824
Other financial income		136.631	120.572
Other financial expenses		(216.133)	(405.009)
Profit/loss before tax		(61.226)	107.387
Tax on profit/loss for the year	3	34.811	29.698
Profit/loss for the year	4	(26.415)	137.085

Balance sheet at 31.12.2017

	Notes	2017 EUR	2016 EUR
Other fixtures and fittings, tools and equipment		3.060.661	3.791.610
Property, plant and equipment	5	3.060.661	3.791.610
Deposits		193.928	192.496
Fixed asset investments	6	193.928	192.496
Fixed assets		3.254.589	3.984.106
Trade receivables		5.509.060	4.458.280
Deferred tax	7	197.585	134.913
Income tax receivable		39.728	0
Prepayments	8	2.037.938	2.383.082
Receivables		7.784.311	6.976.275
Cash		2.752.952	4.540.781
Current assets		10.537.263	11.517.056
Assets		13.791.852	15.501.162

Balance sheet at 31.12.2017

	Notes	2017 EUR	2016 EUR
Contributed capital		1.497.670	1.499.785
Retained earnings		1.283.845	1.312.110
Equity		2.781.515	2.811.895
Finance lease liabilities		390.722	315.317
Other payables		682.042	1.691.115
Non-current liabilities other than provisions	9	1.072.764	2.006.432
Non-current habilities other than provisions	9	1.072.704	2.000.432
Current portion of long-term liabilities other than provisions	9	1.373.245	1.227.301
Bank loans		40.015	0
Trade payables		1.353.399	2.316.488
Income tax payable		0	80.563
Other payables		3.440.874	3.524.199
Deferred income	10	3.730.040	3.534.284
Current liabilities other than provisions		9.937.573	10.682.835
Liabilities other than provisions		11.010.337	12.689.267
Equity and liabilities		13.791.852	15.501.162
Events after the balance sheet date Unrecognised rental and lease commitments Transactions with related parties	1 12 13		

Statement of changes in equity for 2017

	Contributed	Retained	
	capital	earnings	Total
	EUR	EUR	EUR
Equity beginning of year	1.499.785	1.312.110	2.811.895
Exchange rate adjustments	(2.115)	(1.850)	(3.965)
Profit/loss for the year	0	(26.415)	(26.415)
Equity end of year	1.497.670	1.283.845	2.781.515

Cash flow statement 2017

	Notes	2017 EUR	2016 EUR
	notes	LUK	
Operating profit/loss		18.305	391.933
Amortisation, depreciation and impairment losses		1.868.829	1.921.878
Working capital changes	11	(1.624.102)	804.644
Other adjustments		(5.213)	287
Cash flow from ordinary operating activities		257.819	3.118.742
Financial income received		136.631	120.572
Financial income paid		(216.133)	(405.009)
Cash flows from operating activities		178.317	2.834.305
Acquisition etc of property, plant and equipment		(1.158.999)	(1.285.900)
Sale of fixed asset investments		1.708	0
Deposits		(1.703)	(718)
Cash flows from investing activities		(1.158.994)	(1.286.618)
Instalments on loans etc		(947.913)	(881.560)
Incurrence of lease obligations		523.050	963.783
Reduction of lease commitments		(422.304)	(539.577)
Cash flows from financing activities		(847.167)	(457.354)
Increase/decrease in cash and cash equivalents		(1.827.844)	1.090.333
Cash and cash equivalents beginning of year		4.540.781	3.450.448
Cash and cash equivalents end of year		2.712.937	4.540.781
Cash and cash equivalents at year-end are composed of:			
Cash		2.752.952	4.540.781
Short-term debt to banks		(40.015)	0
Cash and cash equivalents end of year		2.712.937	4.540.781

1. Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

	2017	2016
	EUR	EUR
2. Staff costs		
Wages and salaries	3.567.592	3.829.362
Pension costs	71.206	88.376
Other social security costs	292.955	344.214
Other staff costs	23.745	55.087
	3.955.498	4.317.039
Number of employees at balance sheet date	39_	42

	2017	2016
	EUR	EUR
3. Tax on profit/loss for the year		
Tax on current year taxable income	28.104	80.446
Change in deferred tax for the year	(62.915)	(110.051)
Adjustment concerning previous years	0	(93)
	(34.811)	(29.698)
	2017	2016
	EUR	EUR
4. Proposed distribution of profit/loss		
Retained earnings	(26.415)	137.085
	(26.415)	137.085

	Other fixtures and fittings, tools and equipment EUR
5. Property, plant and equipment	
Cost beginning of year	15.426.155
Exchange rate adjustments	(21.756)
Additions	1.158.999
Disposals	(6.082.193)
Cost end of year	10.481.205
Depreciation and impairment losses beginning of the year	(11.634.545)
Exchange rate adjustments	16.409
Depreciation for the year	10.168.966
Reversal regarding disposals	(5.971.374)
Depreciation and impairment losses end of the year	(7.420.544)
Carrying amount end of year	3.060.661
Recognised assets not owned by entity	780.931
	Deposits EUR
6. Fixed asset investments	
Cost beginning of year	192.496
Exchange rate adjustments	(271)
Additions	1.703
Cost end of year	193.928
Carrying amount end of year	193.928

	2017
	EUR
7. Deferred tax	
Changes during the year	
Beginning of year	134.913
Recognised in the income statement	62.672
End of year	197.585

8. Prepayments

Prepayments comprise incurred cost relating to subsequent financial years such as subscriptions, membership fees, service agreements and insurance.

	Instalments within 12 months 2017 EUR	Instalments within 12 months 2016 EUR	Instalments beyond 12 months 2017 EUR
9. Liabilities other than provisions			
Finance lease liabilities	380.318	278.852	390.722
Other payables	992.927	948.449	682.042
	1.373.245	1.227.301	1.072.764

There are no long-term liabilities that are due five years after the balance sheet date.

10. Deferred income

Deferred income comprises received income for recognition in subsequent financial years.

	2017 EUR	2016 EUR
11. Change in working capital		
Increase/decrease in receivables	(773.444)	1.091.051
Increase/decrease in trade payables etc	(850.658)	(286.407)
	(1.624.102)	804.644
	2017 EUR	2016 EUR
12. Unrecognised rental and lease commitments		
Hereof liabilities under rental or lease agreements until maturity in total	1.808.742	2.126.090

13. Transactions with related parties

In relation to the Danish Statement Act §98c, section 7 non-arm's length transactions with related parties should be disclosed. There has not been completed any transactions on non-arm's length with related parties in the financial year.

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises.

The accounting policies applied to these financial statements are consistent with those applied last year.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other nonmonetary assets that have been purchased in foreign currencies are translated using historical rates.

Income statement

Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

Other financial income

Other financial income comprises interest income and net capital gains on payables and transactions in foreign currencies.

Other financial expenses

Other financial expenses comprise interest expenses and net capital losses on payables and transactions in foreign currencies.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

Balance sheet

Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For assets held under finance leases, cost is the lower of the asset's fair value and present value of future lease payments.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Income tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises cash in hand and bank deposits.

Finance lease liabilities

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities other than provisions, and, at the time of inception of the lease, measured at the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference between present value and nominal amount of the lease payments is recognised in the income statement as a financial expense over the term of the leases.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Deferred income

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.

Cash flow statement

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as purchase, development, improvement and sale, etc of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, inception of finance leases, repayments of interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank loans.