### laen & Co. UTORISEREDE REVISOREI

# Trinity Shipping Services A/S Registered Office: Trelleborggade 15, 2150 Nordhavn

# CVR number 17 47 32 71

# Annual Report 2016

Financial year 1 January - 31 December 2016

Adopted at the Annual General Meeting of the Company on 22 May 2017

Simon James Edsall Chairman

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# **Company Information**

The Company	Trinity Shipping Services A/S Trelleborggade 15 2150 Nordhavn
	Municipality of reg. office: Copenhagen
Supervisory Board	Simon James Edsall (chairman) Hamish David White Steen Tiedemann Nyhuus
Executive Board	Steen Tiedemann Nyhuus
Auditors	Aaen & Co. statsautoriserede revisorer p/s Kongevejen 3 3000 Helsingør
Date of foundation	10 December 1993
Financial year	1 January - 31 December

# Management's Review

#### Main activity

The Company's main activity is the line activity and other transport-related tasks.

#### Significant changes in the company's activities and financial affairs

There has been no significant changes in the activities and financial position during the financial year.

## Management's Statement on the Annual Report

Today the supervisory board and the Executive Board have discussed and approved the Annual Report of Trinity Shipping Services A/S for the financial year ended 31 December 2016.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the Company's financial position at 31 December 2016 and of the results of Company's operations and cash flows for the financial year then ended.

In our opinion Management's Review includes a fair review of the matters addressed by the review.

We recommend that the Annual Report be approved at the annual general meeting.

Copenhagen, 22 May 2017

#### **Executive Board**

Steen Tiedemann Nyhuus

#### **Supervisory Board**

Simon James Edsall (chairman)

Hamish David White

Steen Tiedemann Nyhuus

### Independent auditors' report

#### To the shareholders of Trinity Shipping Services A/S:

#### Opinion

We have audited the Financial Statements of Trinity Shipping Services A/S for the financial year 1 January – 31 December 2016, which comprise income statement, balance sheet and notes, including a summary of significant accounting policies, for the Company. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the Company's financial position at 31 December 2016 and of the results of the Company's operations for the financial year 1 January – 31 December 2016 in accordance with the Danish Financial Statements Act.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users of accounting information taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud
or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion,
forgery, intentional omissions, misrepresentations, or the override of internal control.

### Independent auditors' report

#### Auditor's Responsibilities for the Audit of the Financial Statements, continued

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of Management's Review.

Elsinore, 22 May 2017 **Aaen & Co. statsautoriserede revisorer p/s** Kongevejen 3, 3000 Helsingør - CVR nummer 33 24 17 63

Søren Appelrod State Authorised Public Accountant

# **Accounting Policies**

### **Basis of accounting**

The Annual Report of Trinity Shipping Services A/S for 2016 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of Reporting class B.

The accounting policies applied are unchanged compared to the previous year.

The Annual Report is presented in DKK.

#### **Recognition and measurement**

Revenues are recognised in the income statement as earned, which includes recognition of value adjustments of financial assets and liabilities. Furthermore, all expenses incurred, including depreciation, amortisation and impairment losses, are recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any deductions and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report, which confirm or invalidate affairs and conditions existing at the balance sheet date.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

#### **Income statement**

#### Gross profit

With reference to section 32 of the Danish financial statements act, the items "Revenue" and "Other external expenses" are consolidated into one item designated "Gross profit".

# **Accounting Policies**

#### Revenue

Commision income is recognised in the income statement for ocean vessels at the date of arrival or departure to and from port of loading or port of discharge. Income from the supply of services is recognised as revenue with reference to the state of completion.

#### Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as office expenses, etc.

#### Employee expenses

Staff costs include salaries and wages, including vacation pay and pensions and other social security costs, etc. to the company's employees. Staff costs are deducted from payments received from public authorities.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### **Corporation tax**

Tax for the year consists of the current tax for the year and change in deferred tax. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity entries is recognised directly in equity.

#### **Balance sheet**

#### Property, plant and equipment

Other fixtures, fittings, tools and equipment are measured at cost less accumulated depreciation and amortization.

Depreciation is based on cost reduced by any expected residual value after the period of use.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures, fittings, tools and equipment 3-5 Years

Gains or losses on sale of property, plant and equipment are calculated as the difference between the sales price less sales expenses and the carrying amount at the time of the sale. Gains or losses are recognised in depreciation in the income statement.

### **Accounting Policies**

#### Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is reduced by provision for bad debts.

#### Prepayments

Prepayments include expenses incurred in respect of subsequent financial years.

#### Cash

Cash and cash equivalents comprise cash and bank balances.

#### Dividend

Dividend which is expected paid for the year is shown as a separate item under equity. Proposed dividend is recognised as a liability at the time of adoption at the Annual General Meeting.

#### Corporation tax and deferred tax

Current tax liabilities and current tax receivable are recognised in calculated tax on the taxable income for the year in the balance sheet adjusted for tax on previous years' taxable income and taxes paid on account.

Deferred tax is measured under the balance sheet liability method in respect of all temporary differences between the carrying amount and the tax base of assets and liabilities. In cases, eg concerning shares, where the computation of the tax may be made according to alternative tax rules, deferred tax is measured on the basis of the intended use of the asset or settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity and jurisdiction. Any deferred net tax assets are measured at net realisable value.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement. For this year a tax rate of 22% has been applied.

#### Debt

Other debt is measured at amortised cost corresponding to nominal value.

#### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.

# Income statement 1 January - 31 December

Note		2016	2015
	Gross profit	6.338.917	7.095.504
1	Employee expense	4.146.801	3.066.543
3	Depreciations Profit from ordinary operating activities	12.161 <b>2.179.955</b>	14.642 4.014.319
	Other finance income Other finance expenses	16.423 19.939	5.746 23.386
	Profit from ordinary activities before tax	2.176.439	3.996.679
2	Tax expense on ordinary activities	494.002	954.865
	Profit	1.682.437	3.041.814
	Proposed distribution of results:		
	Proposed dividend recognised in equity Retained earnings	0 1.682.437	2.500.000 541.814
	Profit for the year distributed	1.682.437	3.041.814

# Balance sheet 31 December

### Assets

Note		2016	2015
	Fixtures, fittings, tools and equipment	33.213	25.450
3	Property, plant and equipment	33.213	25.450
	Other long-term receivables	133.488	133.488
	Investments	133.488	133.488
	Non-current assets	166.701	158.938
	Short-term trade receivables	5.677.609	9.512.528
	Short-term receivables from group enterprises	0	1.118
	Short-term tax receivables	172.426	207.149
	Other short-term receivables	141.656	407.992
	Deferred income assets		122.984
	Receivables	6.285.921	10.251.771
	Cash and cash equivalents	1.940.711	1.297.009
	Current assets	8.226.632	11.548.780
	Total assets	8.393.333	11.707.718

# **Balance sheet 31 December**

# Equity and liabilities

Note		2016	2015
	Contributed capital	500.000	500.000
	Retained earnings	4.475.800	2.793.363
	Proposed dividend recognised in equity	0	2.500.000
4	Equity	4.975.800	5.793.363
	Provisions for deferred tax	27.830	17.886
	Provisions	27.830	17.886
	Short-term trade payables	1.307.107	782.175
	Short-term payables to group enterprises	14.523	360.097
	Other short-term payables	2.068.073	882.941
	Short-term deferred income	0	3.871.256
	Short-term debt	3.389.703	5.896.469
	Total debt	3.389.703	5.896.469
	Total liabilities	8.393.333	11.707.718

5 Disclosure of liabilities under off-balance sheet leases

6 Ownership

# Notes to the Annual Report

		2016	2015
1	Employee expense		
	Wages and salaries	3.903.776	2.924.667
	Pensions	173.787	122.295
	Other social security costs	69.238	19.581
		4.146.801	3.066.543
	Average number of employees	10	9
2	Tax expense on ordinary activities		
	Tax on the taxable income for the year	486.574	959.834
	Increase of provision for deferred tax	9.944	-3.879
	Adjustment of tax concerning previous years	-2.516	-1.090
		494.002	954.865
3	Property, plant and equipment		Fixtures, fittings and equipment
	Purchase price, beginning of year		353.051
	Additions for the year		19.924
	Disposals for the year		0
	Purchase price, end of year		372.975
	Depreciation, beginning of year		327.601
	Depreciation for the year		12.161
	Reversal of depreciation of disposals		0
	Depreciation, end of year		339.762
	Net book value 31 December		33.213

### Notes to the Annual Report

#### 4 Equity

	Share capital	Retained earnings	Dividend
Equity 1 January	500.000	2.793.363	2.500.000
Ordinary dividend paid	0	0	-2.500.000
Retained earnings	0	1.682.437	0
Equity 31 December	500.000	4.475.800	0

#### 5 Disclosure of liabilities under off-balance sheet leases

The Company has entered into operating rental and lease arrangements with the following amounts: Rental obligation for the period until 30 June 2017 amounts to kDKK 164.

#### 6 Ownership

The following shareholders are recorded in the Company's register of shareholders as holding minimum 5% of the votes or minimum 5% of the share capital:

Inchcape Shipping Services Holding Ltd., UK

#### The consolidated Financiael Statements

The Company's ultimate parent, Dubai World, Dubai, does not prepare consolidated financial statemer

The Company's primary parent, which prepares consolidated financial statements into which the Company is incorporated as s subsidiary, is Inchcape Shipping Services Holding Ltd., UK.

The consolidated financial statements of the foreigh Parent Company can be obtained at the following address:

Inchcape Shipping Services Holding Ltd., Units a-8 Lakeside Business village, Fleming Road, Chafford Hundred Essex, UK.