Corning Optical Communications ApS

Industriparken 10, DK-4760 Vordingborg

Annual Report for 1 January - 31 December 2018

CVR No 17 37 66 32

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 14/5 2019

Ralf Heinz Chairman of the General Meeting

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Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Corning Optical Communications ApS for the financial year 1 January - 31 December 2018.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2018 of the Company and of the results of the Company operations for 2018.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Vordingborg, 14 May 2019

Executive Board

Peter Spangaard Rasmussen

Board of Directors

Ralf Heinz Chairman Stefan Trebels

Peter Spangaard Rasmussen

Timothy Daniel Leonard

Independent Auditor's Report

To the Shareholder of Corning Optical Communications ApS

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Corning Optical Communications ApS for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditor's Report

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned

Independent Auditor's Report

scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 14 May 2019 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31*

Jan Wright State Authorised Public Accountant mne10053 Thomas Lauritsen State Authorised Public Accountant mne34342

Company Information

The Company	Corning Optical Communications ApS Industriparken 10 DK-4760 Vordingborg
	CVR No: 17 37 66 32 Financial period: 1 January - 31 December Municipality of reg. office: Vordingborg
Board of Directors	Ralf Heinz, Chairman Stefan Trebels Peter Spangaard Rasmussen Timothy Daniel Leonard
Executive Board	Peter Spangaard Rasmussen
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup
Lawyers	Kromann Reumert

Financial Highlights

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2018	2017	2016	2015	2014 ТDКК
Key figures					
Profit/loss					
Gross profit/loss	44.977	40.803	37.788	57.890	48.382
Profit/loss before financial income and					
expenses	10.814	7.611	5.958	27.783	26.107
Net financials	-619	-411	-1.224	-52	614
Net profit/loss for the year	7.787	5.823	3.831	20.890	20.124
Balance sheet					
Balance sheet total	136.377	136.573	118.873	134.331	110.836
Equity	54.948	47.161	76.338	72.507	51.617
Investment in property, plant and equipment	4.560	4.311	3.821	7.742	2.242
Number of employees	87	86	86	86	87
Ratios					
Return on assets	7,9 %	5,6 %	5,0 %	20,7 %	23,6 %
Solvency ratio	40,3 %	34,5 %	64,2 %	54,0 %	46,6 %
Return on equity	15,3 %	9,4 %	5,1 %	33,7 %	27,2 %

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

Management's Review

The Financial Statements of Corning Optical Communications ApS for 2018 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

Market overview

The Company is engaged in the development, manufacturing and sale of connectors for the cable television and telecommunications industries. The Company's products are primarily sold within the European market.

Earnings for the year

During 2018, the Company did not meet the budgeted expectations for revenue growth.

During the first half of 2018, revenues were still increasing versus 2017, however, in the second half of 2018 the Company experienced declining revenues.

In spite of decreasing revenues in 2018, earnings increased, mainly due to change of product mix and cost reduction programs in the plant. Earnings were also positively impacted by a weak USD currency rate throughout most of 2018. Optimizations in the plant and supply chain have improved efficiencies.

The Company is still impacted by continued consolidation amongst distributors and operators but has been able to remediate among other things by imposing increases on sales prices for certain customer segments.

Distribution and administration expenses have decreased compared to 2017, which is according to expectations of decreasing admin load in the plant.

The cash flow situation of the Company was positive mainly due to decreasing inventory levels.

Management considers the result as satisfactory.

Expectations for the coming year

The Company expects an increasing activity level during 2019 based on new product developments. In line with 2018, the Company will continue to focus on optimization of the service levels to existing and potential new customer bases while maintaining continued high delivery performance. Cost optimizations and complexity reduction will continue to be focus points.

Research and development

The Company has maintained its level of development in order to penetrate new markets, partly as current product customization, which is normal for the industry, partly through the optimization of products, both in terms of technology and complexity.

Management's Review

Environment, Health and Safety

Since 2002, the Company has been certified according to the ISO 14001 standard. In addition, the Company complies with all established Corning standards, which in many areas are beyond local legislation. The Company is dedicated to improving the health and safety standards within the Company, and the outstanding level of excellence was maintained again during 2018.

Knowledge resources

The strong segment position of the Company is a result of the total knowledge resources in the organisation. It is a Management objective that knowledge about products, manufacturing and market conditions are shared across the organisation. An additional Management objective is to continuously ensure a high degree of quality awareness in all processes.

Subsequent events

No events have occurred after year-end that materially affect the financial position of the Company at 31 December 2018.

Income Statement 1 January - 31 December

	Note	2018 ТDКК	2017 ТDКК
Gross profit/loss		44.977	40.803
Distribution expenses Administrative expenses	2 2	-16.285 -17.878	-17.480 -15.712
Operating profit/loss	-	10.814	7.611
Profit/loss before financial income and expenses		10.814	7.611
Financial income	3	271	332
Financial expenses	4 _	-890	-743
Profit/loss before tax		10.195	7.200
Tax on profit/loss for the year	5	-2.408	-1.377
Net profit/loss for the year	-	7.787	5.823

Balance Sheet 31 December

Assets

	Note	2018	2017
		TDKK	TDKK
Software	-	10	21
Intangible assets	6	10	21
Land and buildings		7.959	8.702
Plant and machinery		9.926	8.350
Other fixtures and fittings, tools and equipment		1.954	2.133
Property, plant and equipment in progress	-	802	1.553
Property, plant and equipment	7	20.641	20.738
Fixed assets	-	20.651	20.759
Inventories	8	36.875	45.214
Trade receivables		50.894	56.567
Receivables from group enterprises		14.902	0
Other receivables		2.268	1.493
Corporation tax		751	1.954
Prepayments	9	495	505
Receivables	-	69.310	60.519
Cash at bank and in hand	-	9.541	10.081
Currents assets	-	115.726	115.814
Assets	-	136.377	136.573

Balance Sheet 31 December

Liabilities and equity

	Note	2018	2017
		ТДКК	TDKK
Share capital		500	500
Retained earnings	_	54.448	46.661
Equity	-	54.948	47.161
Provision for deferred tax	10	331	874
Other provisions	11 _	363	24
Provisions	-	694	898
Payables to group enterprises	_	36.592	36.477
Long-term debt	12	36.592	36.477
Trade payables		22.036	21.696
Payables to group enterprises	12	12.844	10.840
Other payables	_	9.263	19.501
Short-term debt	-	44.143	52.037
Debt	-	80.735	88.514
Liabilities and equity	-	136.377	136.573
Distribution of profit	1		
Contingent assets, liabilities and other financial obligations	13		
Related parties	14		
Accounting Policies	16		
Transactions with related parties	15		

Statement of Changes in Equity

		Retained	
	Share capital	earnings	Total
	TDKK	TDKK	TDKK
Equity at 1 January	500	46.661	47.161
Net profit/loss for the year	0	7.787	7.787
Equity at 31 December	500	54.448	54.948

		2018	2017
1	Distribution of profit	ТДКК	ТДКК
	Retained earnings	7.787	5.823
		7.787	5.823
2	Staff		
	Wages and Salaries	42.749	42.179
	Pensions	2.958	3.052
	Other social security expenses	2.120	2.188
		47.827	47.419
	Wages and Salaries, pensions and other social security expenses are recognised in the following items:		
	Cost of sales	39.492	38.563
	Distribution expenses	5.315	5.924
	Administrative expenses	3.020	2.932
		47.827	47.419
	Average number of employees	87	86

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

3 Financial income

Interest received from group enterprises	5	4
Other financial income	2	2
Exchange gains	264	326
	271	332

Adjustment of deferred tax concerning previous years

4	Financial expenses	2018 токк	2017 ТDКК
	Interest paid to group enterprises	67	12
	Other financial expenses	50	79
	Exchange adjustments, expenses	773	652
		890	743
5	Tax on profit/loss for the year		
	Current tax for the year	2.943	1.405
	Deferred tax for the year	-683	-28
	Adjustment of tax concerning previous years	7	0

6 Intangible assets

	Software
	ТДКК
Cost at 1 January	3.256
Disposals for the year	-20
Cost at 31 December	3.236
Impairment losses and amortisation at 1 January	3.235
Amortisation for the year	11
Reversal of amortisation of disposals for the year	-20
Impairment losses and amortisation at 31 December	3.226
Carrying amount at 31 December	10

0

1.377

141 **2.408**

7 Property, plant and equipment

	Land and buildings TDKK	Plant and machinery TDKK	Other fixtures and fittings, tools and equipment TDKK	Property, plant and equipment in progress TDKK
Cost at 1 January	33.112	61.689	13.330	1.553
Additions for the year	0	0	0	3.727
Disposals for the year	0	-466	-563	0
Transfers for the year	259	3.490	729	-4.478
Cost at 31 December	33.371	64.713	13.496	802
Impairment losses and depreciation at				
1 January	24.410	53.339	11.197	0
Depreciation for the year	1.002	1.914	908	0
Impairment and depreciation of sold				
assets for the year	0	-466	-563	0
Impairment losses and depreciation at				
31 December	25.412	54.787	11.542	0
Carrying amount at 31 December	7.959	9.926	1.954	802
			2018	2017
Inventories			TDKK	ТДКК
Raw materials and consumables			5.442	4.565
Work in progress			11.460	9.717
Finished goods and goods for resale			19.973	30.932
			36.875	45.214

9 Prepayments

8

Prepayments consist of prepaid expenses concerning insurance premiums, edb service and exhibitions etc.

10 Provision for deferred tax	 ТDКК	2017 ТDКК
Provision for deferred tax at 1 January	874	902
Amounts recognised in the income statement for the year	-683	-28
Provision for deferred tax at 31 December	331	874
Intangible assets	2	5
Property, plant and equipment	663	562
Inventories	-329	313
Trade receivables	-5	-6
	331	874

Deferred tax has been provided at 22% corresponding to the current tax rate.

11 Other provisions

The Company provides warranties on some of its products and is therefore obliged to repair or replace goods which are not satisfactory. Based on previous experience in respect of the level of repairs and returns, other provisions have been recognised for expected warranty claims.

Other provisions	363	24
	363	24

12 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

Payables to group enterprises

	49.436	47.317
Other short-term debt to group enterprises	12.844	10.840
Long-term part	36.592	36.477
Between 1 and 5 years	36.592	36.477

		2018	2017
13 Contingent assets, liabilities and	– d other financial obligations	ТДКК	ТДКК
Rental and lease obligations			
Lease obligations under operating lease	s. Total future lease payments:		
Within 1 year		322	347
Between 1 and 5 years		461	330
After 5 years	_	0	0
	_	783	677

14 Related parties

Consolidated Financial Statements

The Company is a wholly owned subsidiary of Corning Finance BV, The Netherlands.

The Company and the parent company are part of the consolidated accounts of the ultimative parent company Corning Inc. The consolidated accounts for this company can be obtained by written application to Corning Inc., One Riverfront Plaza, Corning, New York 14831, USA or www.corning.com

Name	Place of registered office
Corning Inc.	One Riverfront Plaza,
	New York 14831, USA

15 Transactions with related parties	<u>2018</u> токк	2017 ТDКК
Purchase of services from parent	4.985	7.374
Sale of services to parent	912	1.108
Interest received from parent	25	8
Interest paid to parent	21	16
Purchase of goods from other related parties	35.076	79.298
Sale of goods to other related parties	246	7.804
Purchase of services from other related parties	349	9.477
Cost of management fee to other related parties	7.706	12.849
Salaries and renumeneration to other related parties	7.327	7.366

16 Accounting Policies

The Annual Report of Corning Optical Communications ApS for 2018 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The Financial Statements for 2018 are presented in TDKK.

Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Corning Inc., the Company has not prepared a cash flow statement.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Leases

All leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

16 Accounting Policies (continued)

Income Statement

Revenue

Revenue from sale of goods for resale and finished goods is recognised in the income statement when delivery and transfer of risk has been made before year end.

Revenue is recognised exclusive of VAT and net of discounts relating to sales.

Cost of sales

Cost of sales comprises costs incurred to achieve revenue for the year. Cost comprises raw materials, consumables, direct labour costs and indirect production costs such as maintenance and depreciation, etc, as well as operation, administration and management of factories.

Cost of sales also includes research and development costs that do not qualify for capitalisation as well as amortisation of capitalised development costs.

Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue and cost of sales.

Distribution expenses

Distribution expenses comprise costs in the form of salaries to sales and distribution staff, advertising and marketing expenses as well as operation of motor vehicles, depreciation, etc.

Administrative expenses

Administrative expenses comprise expenses for Management, administrative staff, office expenses, depreciation, etc.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

16 Accounting Policies (continued)

Balance Sheet

Intangible assets

Intangible assets is measured at cost less accumulated amortisation. Intangible assets is amortised on a straight-line basis over its useful life, which is assessed at 5 years.

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use. In the case of assets of own construction, cost comprises direct and indirect expenses for labour, materials, components and sub-suppliers.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Production buildings	10-25 years
Other fixtures and fittings,	
tools and equipment	3-8 years
Plant and machinery	3-12 years

Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings

16 Accounting Policies (continued)

and equipment used in the manufacturing process as well as costs of factory administration and management.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable, and in respect of trade receivables, a general provision is also made based on the Company's experience from previous years.

Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

Equity

Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

Provisions

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions include warranty obligations in respect of repair work within the warranty period. Provisions are measured and recognised based on experience with guarantee work.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

16 Accounting Policies (continued)

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Financial debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

Financial Highlights

Explanation of financial ratios

Return on assets

Profit before financials x 100 Total assets

Solvency ratio

Return on equity

Equity at year end x 100 Total assets at year end

 $\frac{\text{Net profit for the year x 100}}{\text{Average equity}}$