Deloitte Statsautoriseret Revisionspartnerselskab CVR-nr. 33963556 City Tower, Værkmestergade 2 8000 Aarhus C

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# Dinex Emission Holding A/S

Fynsvej 39 5500 Middelfart Central Business Registration No 17084941

## **Annual report 2017**

Chairman of the General Meeting

The Annual General Meeting adopted the annual report on 31.05.2018

Name: Jannie Tholstrup

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## **Entity details**

### **Entity**

Dinex Emission Holding A/S Fynsvej 39 5500 Middelfart

Central Business Registration No (CVR): 17084941

Registered in: Middelfart

Financial year: 01.01.2017 - 31.12.2017

Phone: 63412500 Fax: 63412525

Website: www.dinex.dk E-mail: dinex@dinex.dk

### **Board of Directors**

Lene Dinesen, Chairman Simon Staal Dinesen Torben Staal Dinesen Gustav Staal Dinesen

### **Executive Board**

Torben Staal Dinesen, CEO

### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab City Tower, Værkmestergade 2 8000 Aarhus C

### Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Dinex Emission Holding A/S for the financial year 01.01.2017 - 31.12.2017.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations and cash flows for the financial year 01.01.2017 - 31.12.2017.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Middelfart, 31.05.2018

### **Executive Board**

Torben Staal Dinesen CEO

### **Board of Directors**

Lene Dinesen Chairman Simon Staal Dinesen

Torben Staal Dinesen

Gustav Staal Dinesen

## **Independent auditor's report**

## To the shareholders of Dinex Emission Holding A/S Opinion

We have audited the consolidated financial statements and the parent financial statements of Dinex Emission Holding A/S for the financial year 01.01.2017 - 31.12.2017, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2017, and of the results of their operations and the consolidated cash flows for the financial year 01.01.2017 - 31.12.2017 in accordance with the Danish Financial Statements Act.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Other matterManagement's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Group or the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could

## **Independent auditor's report**

reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## **Independent auditor's report**

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 31.05.2018

### **Deloitte**

Statsautoriseret Revisionspartnerselskab Central Business Registration No (CVR) 33963556

Thomas Rosquist Andersen State Authorised Public Accountant Identification No (MNE) mne31482

Søren Alsen Lauridsen State Authorised Public Accountant Identification No (MNE) mne40040

	2017 DKK'000	2016 DKK'000	2015 DKK'000	2014 DKK'000	2013 DKK'000
Financial highlights					
Key figures					
Revenue	1.039.651	913.644	810.987	944.778	545.987
Gross profit/loss	350.554	241.605	190.761	220.230	162.493
EBITDA	146.951	82.030	39.984	69.754	126.678
Operating profit/loss	85.103	27.470	15.177	2.160	45.561
Net financials	-35.977	-26.837	-21.713	-42.955	-19.746
Profit/loss for the year	34.295	-8.882	3.125	-25.679	20.085
Profit/loss for the year excl minority interests	29.413	-8.704	1.405	-23.078	28.414
Total assets	1.024.245	980.518	1.008.057	1.063.631	727.283
Investments in property, plant and equipment	46.538	82.986	67.142	99.248	83.899
Equity	190.984	171.794	187.611	190.131	185.946
Equity excl minority interests	174.741	158.554	167.631	167.237	188.482
Average invested capital incl goodwill	615.429	598.751	688.491	717.715	688.237
Net interest-bearing debt	442.568	527.913	560.969	587.755	512.495
Ratios					
Gross margin (%)	33,7	26,4	23,5	23,3	29,8
Net margin (%) Revenue/Invested capital	3,3	(1,0)	0,4	(2,7)	3,7
incl goodwill	1,7	1,5	1,2	1,3	0,8
Financial gearing (%)	2,3	3,1	3,0	3,1	2,8
Return on equity (%)	17,6	(5,3)	0,8	(13,0)	15,8
Equity ratio (%) Return on invested capital	17,1	16,2	16,6	15,7	25,9
including goodwill (%)	22,8	13,7	5,6	9,6	19,5
EBITDA-margin %	13,5	9,0	4,9	7,4	17,2
Operating gearing	3,2	6,4	14,0	8,4	3,9

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2017" issued by the Danish Society of Financial Analysts.

Ratios	Calculation formula	Calculation formula reflects
Gross margin (%)	Gross profit/loss x 100 Revenue	The entity's operating gearing.
Net margin (%)	Profit/loss for the year x 100 Revenue	The entity's operating profitability.
Revenue/Invested capital incl goodwill	<u>Revenue</u> Average invested capital incl goodwill	Turnover rate of capital employed by the entity.
Financial gearing	Net interest-bearing debt Equity excl minority interests	The entity's financial gearing.
Return on equity (%)	Profit/loss for the year excl minority interests x Average equity e <u>xdo</u> minority interests	The entity's return on capital invested in the entity by the owners.
Equity ratio (%)	Equity excl minority interests x 100 Total assets	The financial strength of the entity.
Return on invested capital including goodwill (%)	<u>EBITDA</u> Average invested capital incl goodwill	Profitability rate of capital empoyed by the entity
EBITDA-margin %	Revenue EBITDA	The enity's operting profitability
Operating gearing	<u>Interest bearing debt, net</u> EBITDA	The entity's financial gearing adjusted for the profitability

Invested capital including goodwill is defined as net working capital plus the carrying amount of property, plant and equipment and intangible assets as well as accumulated amortisation of intangible assets including goodwill, and less other provisions and long-term operating liabilities. Accumulated impairment losses relating to goodwill are not added.

Net working capital is defined as inventories, receivables and other operating current assets net of trade payables and other short-term operating liabilities. Income taxes receivable and payable as well as cash are not included in net working capital.

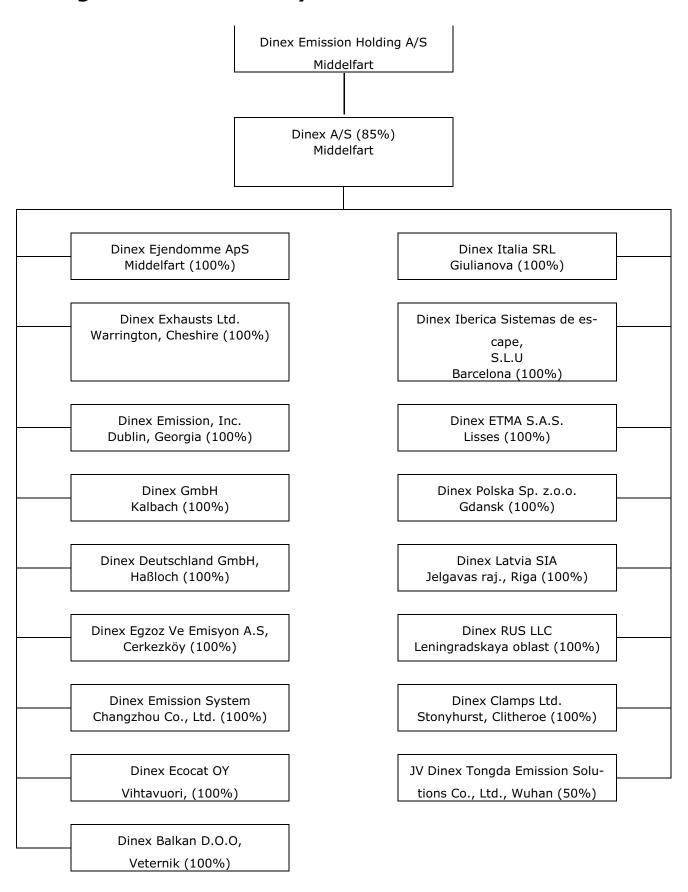
EBIT (Earnings Before Interest and Tax) is defined as operating profit.

EBITDA (Earnings Before Interest, Tax, Depreciation and Amortization) is defined as operating profit plus the year's depreciation and amortization of and impairment losses on intangible assets including goodwill.

Invested capital including goodwill is defined as net working capital plus the carrying amount of property, plant and equipment and intangible assets as well as accumulated amortization of intangible assets including goodwill, and less other provisions and long-term operating liabilities. Accumulated impairment losses on goodwill are not added.

Net working capital is defined as inventories, receivables and other operating current assets net of trade payables and other short-term operating liabilities. Income tax receivable and payable as well as cash are not included in net working capital.

Net interest-bearing debt is defined as interest-bearing liabilities, including income tax payable, net of interest-bearing assets, including cash and income tax receivable.



### **Primary activities**

As in previous years, the primary activity of the Dinex A/S Group has been development, production and sales of exhaust and emission systems for trucks, buses, vans and industrial machines.

### **Development in activities and finances**

Customers in the Dinex Group are separated in two main segments - AEM customers (spare parts wholesalers) and OEM customers (manufacturers of diesel-powered vehicles - On Road and Off Road), including niche sales of catalyst components to a diverse portfolio of applications including passenger cars, larger stationary engines and power plants.

The operating profit (EBIT) of the Group was DKK 85.103 thousand against DKK 27.470 thousand in 2016. The result before tax for the Group was DKK 49.126 thousand against DKK 633 thousand in 2016. The year-end total net result after tax for the Group was DKK 34.295 thousand against DKK -8.882 thousand in 2016.

The 2017 result is compared to 2016 only influenced by a few special items with a negative net effect of DKK 6.110 thousand before tax and relates to the organizational adjustment as part of setting the future group management team. The result in 2017 has been positively influenced by the reversal of the provision regarding the sale of Dinex Invest. The amount reversed is 7.473 thousands.

EBITDA amounts to DKK 147 million and is significantly improved compared to the 2016 and 2015 level. The statisfactory performance meets the expectations and supports that the right decisions have been made regarding establishment of management, organizational and production facility structure to support the future strategy. The improvement is driven by a strong recovery in the Russian market, the US market and growth in the export to Middle East combined with a stable and profitable business in Europe for both AEM and OEM. Furthermore the US organization has developed and launched a complete rate of Aftermarket Diesel Particulate Filters (DPFs) which secures a strong foundation for profitable growth in the US in the coming years and the Chinese organization has started the delivery of emission products in compliance with national 5 to the JV in mid 2017 with full scale in 2018.

The investment activities is reduced compared to prior years. The investments in 2017 has mainly supported the final stages of the product launch in China planned for 2017, improvements in Finland regarding washcoat production and development in technology.

As part of establishment of the future strategy for the period 2018-2020, we have been granted DKK 100 million in subordinated loan capital as part of a comprehensive plan for the future capital structure. The satisfactory performance development in 2017 combined with the strengthening of the capital has improved the key figures and ratios significantly in 2017 compared to 2016.

#### Unusual circumstances affecting recognition and measurement

No unusual conditions have been noted in the actual financial year, which might have influenced this annual report positively or negatively.

#### Outlook

2018 will continue the positive trend seen in revenue and profits. We expect profitable growth driven by a stable European and Russian OEM and AEM market; continued growth in the export business to Middle East; combined with growth in the US driven by the new aftermarket product portfolio and China driven mainly by sales to Dinex' JV company with full scale in 2018.

The EBITDA margin, excluding special items, is expected to a level in the range of 13-15%, as a result of increased revenue, continued focus on efficiency, investment in future technology and a cautious cost approach.

The level of investments in 2018 is planned to be on a similar level as in 2017; with focus on optimization of processes that are already in place and specific activities related to future technology in line with the strategy for the period 2018-2020. The operation is running a Supply Chain End to End optimization program

Dinex continued the development of the Eminizer  $^{\text{TM}}$  concept in 2017. Eminizer  $^{\text{TM}}$  is a complete emission exhaust system that meets the emission requirements that are expected to be introduced in 2020. The new system is around 50% smaller and lighter than previous systems. Dinex is in development negotiations with several major truck manufacturers globally.

Management estimates that the Group will achieve a satisfactory positive result in 2018.

#### Particular risks

### **Business risks**

Dinex primarily produces goods that are sold in a regulated emission market where governments and agencies control the emission standards. Sudden unexpected changes in emission standards can affect sales volume negatively for Dinex; sudden stricter emission standards require a development process before new emission products can be sold, and a sudden roll-back in emission standards requires change in production plans, product portfolio and similar.

### **Financial exposure**

Dinex is investing in a Joint Venture with a Chinese manufacturer. The return on the investment is highly dependent of the development in the Chinese market for emission products. The introduction of stricter emission standards have been accelerated in China and provided the right opportunity to be nominated for a 2017 National 5 application. The JV started productions of National 5 emission systems during Q2 2017 with full scale impact in 2018.

### Credit risk

The credit risks of the Group are primarily related to trade receivables, which at the end of 2017 were DKK

223.706 thousand against DKK 165.163 thousand in 2016. The increased level is caused by the higher activity and delayed payments from customers in Middle East. The customers can be grouped in two main categories one being very large OEM manufactures with strong balance sheets and the second being a diversified portfolio of smaller aftermarket customers. Historic losses are very limited; this was also the case in 2017.

### **Currency and interests risks**

The consolidated financial statements are furthermore influenced by changes in exchange rates, as the result and equity of the subsidiaries are converted into Danish kroner at year-end based on average and year-end rates.

The currency risk of the Group is mainly managed through matching of incoming and outgoing payment currencies; active hedging using e.g. instruments is only used to a limited extent. In connection with considerations about the future financing structure of the Dinex Group, Management has examined various possibilities of covering the risks connected with loan financing, cash flow in foreign currency and the related interest costs. In 2017, a total net exchange loss of DKK 7.135 thousand is realized, against a net gain of DKK 6.634 thousand in 2016. The exchange loss is mainly driven by loss in Turkish Lire and US Dollar.

### **Intellectual capital resources**

The employees in the Dinex Group cover a wide field. At year-end, the Group had 1,233 employees, including 75 in Denmark

### Research and development activities

The company's total costs for R&D make up approx. 4% of the revenue.

### Statutory report on corporate social responsibility

The main contribution to society by the Dinex Group is the Group's development, production and sale of particulate filters reducing harmful particles and noise from diesel engines. Today, particles are considered a key health issue in many cities around the world and governments are fighting pollution through constantly tightening of emission regulations. Dinex has developed a technology that can eliminate 99.9% of particles emanating from diesel engines. The Group wants to contribute to a sustainable development by preventing pollution and reducing energy consumption.

The Group's CSR efforts are outlined below, including the policies and guidelines on which the Group bases its work. The Company's CSR activities are attended to all global sites within the Dinex Group.

### Ethics - Code of Conduct

Our Code of Conduct reflects the Group's general CSR approach. The Code of Conduct lays down formal guidelines on compliance with effective legislation and fundamental human rights, including combating discrimination and child labor, guidelines for maintaining a safe environment and working environment for all the Group's employees. The Code of Conduct applies to the entire Dinex Group and must be signed by all

key suppliers. Dinex has a global Occupational Health and Safety Policy which all Dinex employees have to comply with in their daily work. The management policy establishes guidelines on equal treatment, motivation and communication with staff.

#### Our CSR focus in 2017 - activities and results

Dinex' CSR efforts fall within three general areas that relate to the company's day-to-day operations and production: Environment, supplier management and employee relations.

#### **Environment**

As part of the environmental focus, Dinex Group works out from an environmental policy and has been environmentally certified under ISO 14001. Through its environmental policy, the Group has committed itself to comply with regulatory requirements, communicating honestly with stakeholders on environmental issues, regularly improving the environmental conditions of the Company and reducing environmental burdens from production, including reducing electricity consumption and scrap quantities, preventing pollution and applying environmentally friendly materials and technologies.

As an example of Dinex' environmentally consciousness, Dinex is running an Optimization Program to reduce the use of energy at its most energy consuming production facility, which is caused by a need for capacity of ovens that are running at high temperatures over a longer period of time.

Due to our continuing efforts in this field, we believe that Dinex has maintained a high level of environmental protection in 2017. Dinex wishes to minimize scrap with 5% compared to 2017 level through high quality and efficiency in production processes using new production methods and process optimization.

### Supplier management

Dinex wants to promote a focus on responsibility among the Group's suppliers and business partners. When selecting new suppliers, weight is thus attached to responsibility being considered actively in the relevant supplier's day-to-day operations and management.

In order to support this objective, the guidelines are specified in the Group's Code of Conduct as criteria when evaluating potential suppliers. New suppliers receive our Code of Conduct, and are also encouraged to obtain an environmental certification.

The Group's existing and most significant suppliers are also audited annually, based on similar criteria and the guidelines of the Code of Conduct. Group Management have not identified any abnormalities in the supplier behavior in 2017. Dinex will further develop control procedures in 2018 by documenting business reviews, include questionaires, interviews and test the supplier compliance.

### **Human Rights**

Dinex respects human rights, including gender, race, color, religion or belief, political opinion, sexual orientation, age, disability or national, social or ethnic origin. We have an open communication, conducting subsidiaries visits, calling for any critical circumstances to escalate to Group Management. It is confirmed that the Group Management for this reporting year is not aware of examples of human rights violations.

#### **Human Resources**

Dinex has increased the focus and priority of human resources (HR) even further in 2017 which will continue into 2018 and onwards. To structure HR activities, Dinex has identified five must win battles for our strategy towards 2020; Dinex has identified six must win battles which within HR for our strategy towards 2020;

- 1) Management and leadership
- 2) Identify and Culture
- 3) Organization and structure
- 4) Incentives and rewards
- 5) Knowledge, competences and skills

#### Health & Safety

Ensuring a healthy and safe environment for the staff of Dinex involves guaranteeing physical safety and psychological wellbeing. Dinex Group safety committee and regular workplace evaluations focus on following up on accidents and other issues requiring a special effort, in order to reduce the risk of accidents and occupational disease.

In order to ensure a high safety level across the organization, Dinex Group follow up on the implemented global formal procedure for purchasing production equipment and tools, where the objective is to ensure that all equipment at all Dinex sites are CE certified before operating. A CE certification means, that under its own responsibility, the manufacturer has declared, that the product is consistent with all statutory requirements of the CE marking and that the product in question may be sold throughout the European Economic Area.

### Management training & development

It is important for Dinex that managers are developing and leading our people in the best way possible. The purpose is to ensure that employees at all levels in the organization develop their competences and that Dinex create their own future leaders. Implementation of the Program will continue during 2018, where managers and employees will receive proper training.

#### **Trainees & Internships**

Dinex focuses on creating a diverse workplace with room for differences. This is reflected in the circumstance that the Company regularly enters into partnerships with, for instance, trainees in various kinds of job programs. Dinex has a co-operation agreement with different Universities around the world and cooperates with thesis students for the benefit of both the student and the Company. Dinex is also offering internships within all the different functional areas.

Dinex is also on a continuous basis investing in education and courses to develop employee's competences to meet both personal and future business needs. As an example, Dinex has invested in an MBA program and Master programs for some Engineers. In 2017, the Dinex top management team met in Hamburg where they received leadership and teamwork training combined with launch of the strategy for the period 2018-2020.

### Statutory report on the underrepresented gender

All Dinex staff was recruited based on professional skills without regard to religion, race, gender, handicap or age. As a Group, we look upon diversity as a strength, and we actively combat discrimination and aspire to promote equal treatment. This applies to the management level as well as all other levels in the organization.

Dinex has been working actively to increase the number of the underrepresented gender in order to gain the benefits of more dynamic and differences in problem-solving, decision-making, etc. Dinex' increased focus on the underrepresented gender has led to a number of actions. In total, the Dinex group is comprised by 19% women and 81% men, but for management pool 25% is actually women. The Executive Committee has defined a target for 2020 to increase the numbers to 30% women and 70% men.

Therefore, Dinex will continue to work actively on ensuring a greater balance in the local and group management teams. As an example of Dinex' effort, the CFO and Strategy execution Manager are women who are influencing the group decision-making, as well as Dinex has six women acting as either legal responsible for a local company or as overall Site Managers for a company.

Dinex' Board of Directors have four members, who are all men and unchanged in 2017 as no new board members have been elected. Dinex wants the Board of Directors to reflect the diversity existing in all other parts of the Company and is therefore aiming to get a female candidate in the Board of Directors within 2022.

However, Dinex also acknowledges that the automotive industry is dominated by men and it might therefore be more challenging to find a suitable female candidate as Dinex will not compromise the professional qualifications for such a candidacy.

### **Events after the balance sheet date**

Dinex expect that there will be added another 100 million DKK in capital, during 2018, as a result of the ongoing investor process.

## **Consolidated income statement for 2017**

	Notes	2017 DKK'000	2016 DKK'000
Revenue	1	1.039.651	913.644
Production costs	3, 4	-689.097	-672.039
Gross profit/loss	·	350.554	241.605
Distribution costs		-143.215	-97.111
Administrative expenses	2	-118.502	-129.708
Other operating income		5.970	21.474
Other operating expenses		-9.704	-8.790
Operating profit/loss		85.103	27.470
Income from investments in associates		3.266	-2.970
Other financial income	5	37.278	28.552
Other financial expenses	6	-76.521	-52.419
Profit/loss before tax	•	49.126	633
Tax on profit/loss for the year	7	-14.831	-9.515
Profit/loss for the year	8	34.295	-8.882

## Consolidated balance sheet at 31.12.2017

Notes	2017 DKK'000	2016 DKK'000
	48.527	43.609
	3.757	3.242
	89.589	94.794
9	141.873	141.645
	119.832	131.427
	181.681	193.119
	24.119	31.810
	10.110	22.187
10	335.742	378.543
	24.638	10.306
	0	17
12	32.733	58.130
11	57.371	68.453
	534.986	588.641
	66 246	67.313
		12.662
		75.267
	187.882	155.242
	10	Notes       DKK'000         48.527       3.757         89.589       9         119.832       181.681         24.119       10.110         10       335.742         24.638       0         12       32.733         11       57.371         534.986         66.246         27.667       93.969

## Consolidated balance sheet at 31.12.2017

	Notes	2017 DKK'000	2016 DKK'000
Trade receivables	13	223.706	165.163
Other receivables		18.577	25.379
Income tax receivable		4.762	3.179
Prepayments		13.227	6.690
Receivables		260.272	200.411
Cash		41.105	36.224
Current assets		489.259	391.877
Assets		1.024.245	980.518

## Consolidated balance sheet at 31.12.2017

	Notes	2017 DKK'000	2016 DKK'000
Contributed capital		50.000	50.000
Reserve for development expenditure		0	14.405
Retained earnings		122.541	94.046
Proposed dividend		2.200	103
Equity attributable to the Parent's owners		174.741	158.554
Share of equity attributable to minority interests		16.243	13.240
Equity		190.984	171.794
Deferred tax	12	11.285	15.056
Other provisions		0	11.301
Provisions		11.285	26.357
Subordinate loan capital		90.000	0
Mortgage debt		7.850	22.310
Bank loans		95.002	89.066
Finance lease liabilities		7.534	6.982
Non-current liabilities other than provisions	14	200.386	118.358
Current portion of long-term liabilities other than provisions	14	53.885	84.948
Bank loans		343.613	379.389
Trade payables		120.306	95.967
Income tax payable		0	20.325
Other payables		103.786	83.380
Current liabilities other than provisions		621.590	664.009
Liabilities other than provisions		821.976	782.367
Equity and liabilities		1.024.245	980.518
Unrecognised rental and lease commitments	16		
Transactions with related parties	17		
Group relations	18		
Subsidiaries	19		

## Consolidated statement of changes in equity for 2017

	Contributed capital DKK'000	Reserve for development expenditure DKK'000	Retained earnings DKK'000	Proposed dividend DKK'000
Equity beginning of year	50.000	14.405	94.046	103
Effect of mergers and business combinations	0	0	-8.871	0
Ordinary dividend paid	0	0	0	-103
Exchange rate adjustments Fair value	0	0	3.059	0
adjustments of hedging instruments	0	0	2.377	0
Value adjustments	0	0	-11.283	0
Tax of entries on equity	0	0	1.595	0
Transfer to reserves	0	-14.405	14.405	0
Profit/loss for the year	0	0	27.213	2.200
Equity end of year	50.000	0	122.541	2.200

	equity attributable to minority interests DKK'000	Total DKK'000
Equity beginning of year	13.240	171.794
Effect of mergers and business combinations	0	-8.871
Ordinary dividend paid	-750	-853
Exchange rate adjustments	540	3.599
Fair value adjustments of hedging instruments	419	2.796
Value adjustments	-2.370	-13.653
Tax of entries on equity	282	1.877
Transfer to reserves	0	0
Profit/loss for the year	4.882	34.295
Equity end of year	16.243	190.984

## **Consolidated cash flow statement for 2017**

	Notes	2017 DKK'000	2016 DKK'000
Operating profit/loss		85.103	27.470
Amortisation, depreciation and impairment losses		61.848	54.413
Writedown of current assets		-14.301	0
Working capital changes	15	-62.000	19.297
Cash flow from ordinary operating activities		70.650	101.180
Financial income received		37.278	28.552
Financial income paid		-76.581	-52.419
Income taxes refunded/(paid)		-12.384	-4.846
Cash flows from operating activities		18.963	72.467
Acquisition etc of intangible assets		-20.301	-15.200
Acquisition etc of property, plant and equipment		-546	-27.530
Sale of property, plant and equipment		0	35.817
Acquisition of fixed asset investments		-11.070	-8.655
Cash flows from investing activities		-31.917	-15.568
Loans raised		107.629	15.787
Repayments of loans etc		-53.165	-79.620
Dividend paid		-853	-100
Cash flows from financing activities		53.611	-63.933
Increase/decrease in cash and cash equivalents		40.657	-7.034
Cash and cash equivalents beginning of year		-343.165	-336.131
Cash and cash equivalents end of year		-302.508	-343.165
Cash and cash equivalents at year-end are composed of:			
Cash		41.105	36.224
Short-term debt to banks		-343.613	-379.389
Cash and cash equivalents end of year		-302.508	-343.165

Revenue by geographical market   Septembry   Septemb		2017 DKK'000	2016 DKK'000
Danmark         6.493         7.612           Øvrige lande         1.033.158         906.032           Revenue by activity         278.034         249.882           OEM         761.617         663.762           LAME         2017 DKK*000         913.644           Peses to the auditor appointed by the Annual General Meeting         5         2016 DKK*000           2. Fees to the auditor appointed by the Annual General Meeting         57         3           Statutory audit services         958         892           Other assurance engagements         57         3           Tax services         687         1.237           Other services         2407         224           Penson costs         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Executive Board         13.557         6.693           Executive Board         13.557         6.693           Board of Directors         825         713           Executive Board         13.4382         7.406	1. Revenue		
Worrige lande         1.033.158 (1.039.651)         906.032 (1.039.654)           Revenue by activity         2         2.034 (1.039.651)         249.882 (2.036.052)           OEM         761.617 (663.762)         663.762         1.039.651         913.644           EVENTION (AND TO DKK (1.000)         2017 (DKK (1.000)         2016 (DKK (1.000)         2017 (2.000)         2017 (2.000)         2017 (2.000)         2017 (2.000)         2017 (2.000)         2017 (2.000)         2017 (2.000)         2017 (2.000)         2016 (2.000)	Revenue by geographical market		
Revenue by activity         278.034         249.882           OEM         751.617         663.762           LOEM         751.617         663.762           LOEM         2017         2016           DKK'000         DKK'000         DKK'000           2. Fees to the auditor appointed by the Annual General Meeting         50 MK'000         892           2. Fees to the auditor appointed by the Annual General Meeting         57         3           2 Static services         958         892           Other assurance engagements         57         3           Tax services         687         1.237           Other services         407         224           2. 109         2.356           DKK'000         DKK'000         DKK'000           3. Staff costs         13.111         19.730           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Executive Board         13.557         6.693           Executive Board         13.557         6.693           Board of Directors         285         713           14.362	Danmark	6.493	7.612
Revenue by activity           AEM         278.034         249.882           OEM         761.617         663.762           1.039.651         913.644           Executive Board           2. Fees to the auditor appointed by the Annual General Meeting           Statutory audit services         958         892           Other assurance engagements         57         3           Tax services         687         1.237           Other services         407         224           2. 109         2.356           DKK'000         2016         DKK'000           3. Staff costs         12017         2016           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Executive Board         13.557         6.693           Board of Directors         825         713           Executive Board         13.557         6.693           Board of Directors         825         713	Øvrige lande	1.033.158	906.032
AEM         278.034         249.882           OEM         761.617         663.762           1.039.651         913.644           2017         2016         DKK'000           2. Fees to the auditor appointed by the Annual General Meeting         958         892           Other assurance engagements         57         3           Tax services         687         1.237           Other services         407         2216           Executive Soard         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Average number of employees         1.213         1.247           Executive Board         13.557         6.693           Board of Directors         825         713           Board of Directors         825         713		1.039.651	913.644
AEM         278.034         249.882           OEM         761.617         663.762           1.039.651         913.644           2017         2016         DKK'000           2. Fees to the auditor appointed by the Annual General Meeting         958         892           Other assurance engagements         57         3           Tax services         687         1.237           Other services         407         2216           Executive Soard         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Average number of employees         1.213         1.247           Executive Board         13.557         6.693           Board of Directors         825         713           Board of Directors         825         713	Revenue by activity		
1.039.651   913.644   2016	AEM	278.034	249.882
2. Fees to the auditor appointed by the Annual General Meeting         2017 DKK'000         2016 DKK'000           Statutory audit services         958         892           Other assurance engagements         57         3           Tax services         687         1.237           Other services         407         224           2017 DKK'000         2.356           3. Staff costs         2017 DKK'000         2016 DKK'000           3. Staff costs         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Average number of employees         Remuneration of management tion of management tion of management tion of DKK'000         2016 DKK'000           Executive Board         13.557         6.693           Board of Directors         825         713           Executive Board         13.557         6.693           Board of Directors         214.382         7.406	OEM	761.617	663.762
DKK*000		1.039.651	913.644
DKK*000		2017	2016
Statutory audit services         958         892           Other assurance engagements         57         3           Tax services         687         1.237           Other services         407         224           2.109         2.356           2017         2016         DKK'000           3. Staff costs         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Remuneration of management apolity of managem			
Other assurance engagements         57         3           Tax services         687         1.237           Other services         407         224           2.109         2.356           2.109         2.356           DKK'000         DKK'000           3. Staff costs         3           Wages and salaries         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Executive Board         1.213         1.247           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406	2. Fees to the auditor appointed by the Annual General Meeting		
Tax services         687         1.237           Other services         407         224           2.109         2.3356           2017 DKK'000         2016 DKK'000           3. Staff costs         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Executive Board         1.213         1.247           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406	Statutory audit services	958	892
Other services         407         224           2.109         2.356           2017 DKK'000         2016 DKK'000           3. Staff costs         3. Staff costs         3. Staff costs           Wages and salaries         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Remuneration of management 2017 DKK'000         Remuneration of MKK'000         MKW'000           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406	Other assurance engagements	57	3
2.109         2.356           2017 DKK'000         2016 DKK'000           3. Staff costs         T3.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Remuneration of management 2017 DKK'000         Remuneration of management 2017 DKK'000         Remuneration of MKK'000           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406	Tax services	687	1.237
3. Staff costs         2017 DKK'000         2016 DKK'000           Wages and salaries         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Remuneration of management 2017 DKK'000         2016 DKK'000         2016 DKK'000           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406	Other services	407	224
Staff costs           Wages and salaries         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Remuneration of management 2017         2016         ment 2017         2016           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406		2.109	2.356
Wages and salaries         173.621         204.706           Pension costs         13.111         19.730           Other social security costs         23.778         31.928           210.510         256.364           Average number of employees         1.213         1.247           Remuneration of management 2017 DKK'000         Remuneration of management 2017 DKK'000         6.693           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406			
Pension costs         13.111         19.730           Other social security costs         23.778         31.928           Average number of employees         1.213         1.247           Remuneration of management 2017 DKK'000         Remuneration of management 2017 DKK'000         Remuneration of management 2017 DKK'000           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406			
Other social security costs         23.778         31.928           210.510         256.364           Average number of employees         1.213         1.247           Remuneration of management 2017 DKK'000         Remuneration of management 2017 2016 DKK'000         Company 2016 DKK'000           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406	-		
Remuneration of management ment 2017 DKK'000         Remuneration of management 2017 DKK'000         Remuneration of management 2017 2016 DKK'000           Executive Board Board of Directors         13.557 6.693			
Remuneration of management 2017 DKK'000         Remuneration of management 2017 2016 DKK'000         Remuneration of management 2017 2016 DKK'000           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406	Other social security costs	23.778	31.928
Remuneration of management 2017 DKK'000         Remuneration of management ment 2017 2016 DKK'000           Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406		210.510	256.364
Executive Board         13.557         6.693           Board of Directors         825         713           14.382         7.406	Average number of employees	1.213	1.247
Board of Directors         825         713           14.382         7.406		tion of manage- ment 2017	tion of manage- ment 2016
Board of Directors         825         713           14.382         7.406	Executive Board	13.557	6.693
14.382 7.406			
Number of members in Executive Board32	-		
	Number of members in Executive Board	3	2

	2017 DKK'000	2016 DKK'000
4. Depreciation, amortisation and impairment losses		
Amortisation of intangible assets	15.660	14.048
Depreciation on property, plant and equipment	46.668	45.934
Profit/loss from sale of intangible assets and property, plant and equipment	-480	-5.570
	61.848	54.412
	2017 DKK'000	2016 DKK'000
5. Other financial income		
Other interest income	175	336
Exchange rate adjustments	37.103	28.216
	37.278	28.552
	2017	2016
	DKK'000	DKK'000
6. Other financial expenses		
Other interest expenses	32.282	22.175
Exchange rate adjustments	44.239	30.244
	76.521	52.419
	2017	2016
_	DKK'000	DKK'000
7. Tax on profit/loss for the year		
Current tax	3.916	14.085
Change in deferred tax	15.432	-4.018
Adjustment concerning previous years	483	0
Effect of changed tax rates	-5.000	-552
	14.831	9.515
	2017	2016
	DKK'000	DKK'000
8. Proposed distribution of profit/loss		
Ordinary dividend for the financial year	2.200	103
Retained earnings	27.213	-8.807
Minority interests' share of profit/loss	4.882	-178
	34.295	-8.882
<del></del>	<del></del> -	

	Completed develop- ment projects DKK'000	Acquired licences DKK'000	Goodwill DKK'000
9. Intangible assets			
Cost beginning of year	66.873	19.861	140.058
Exchange rate adjustments	12	-54	0
Additions	14.223	1.693	0
Disposals	-18	-428	0
Cost end of year	81.090	21.072	140.058
Amortisation and impairment losses beginning of year	-23.264	-16.619	-45.264
Exchange rate adjustments	-2	33	0
Transfers	0	0	-249
Amortisation for the year	-9.297	-1.157	-4.956
Reversal regarding disposals	0	428	0
Amortisation and impairment losses end of year	-32.563	-17.315	-50.469
Carrying amount end of year	48.527	3.757	89.589

Development projects primarily consist of the development of EminizerTM technology, which is already used in current products. The Eminizer is an important technology in future products. In addition, it is a customer-specific development of products that are already on the market or are expected on the market over a shorter period of time.

	Land and buildings DKK'000	Plant and machinery DKK'000	Other fixtures and fittings, tools and equipment DKK'000	Property, plant and equipment in progress DKK'000
10. Property, plant and equipment				
Cost beginning of year	182.994	357.738	95.545	22.187
Exchange rate adjustments	-8.460	-17.121	-3.551	-1.930
Transfers	0	13.623	-1.754	2.089
Additions	1.598	35.483	4.629	4.828
Disposals	-5	-12.684	-5.117	-17.064
Cost end of year	176.127	377.039	89.752	10.110
Depreciation and impairment losses beginning of year	-51.567	-164.619	-63.735	0
Exchange rate adjustments	844	5.225	1.182	0
Transfers	0	-13.458	-505	0
Depreciation for the year	-5.572	-34.073	-7.023	0
Reversal regarding disposals	0	11.567	4.448	0
Depreciation and impairment losses end of year	-56.295	-195.358	-65.633	0
Carrying amount end of year	119.832	181.681	24.119	10.110
			Investments in	
			associates DKK'000	Deferred tax DKK'000
11. Fixed asset investments				<b>5</b> 0.400
Cost beginning of year			15.477	58.130
Additions			11.070	0
Disposals			0	-25.397
Cost end of year			26.547	32.733
Revaluations beginning of year			-5.171	0
Exchange rate adjustments			-4	0
Share of profit/loss for the year			3.266	0
Revaluations end of year			-1.909	0
Carrying amount end of year			24.638	32.733

	2017 DKK'000	2016 DKK'000
12. Deferred tax		
Intangible assets	-8.839	-8.136
Property, plant and equipment	-3.975	-9.510
Inventories	196	1.108
Receivables	59	215
Liabilities other than provisions	390	0
Tax losses carried forward	34.533	59.397
Other taxable temporary differences	-916	0
	21.448	43.074
Changes during the year		
Beginning of year	43.074	
Recognised in the income statement	-20.734	
Recognised directly in equity	-892	
End of year	21.448	

Defered tax are primarily due to unutilized taxation in China, the United States and Germany. China and United States are the two primary growth markets in 2018 and are expected to be utilized in connection with positive earnings in the coming years. The company in Germany is after the closure of non-profitable production at the same time merged with our second German company in 2017, and due to decommissioning of production and merger, the company is already expected to be profitable by 2018.

### 13. Short-term trade receivables

The Group has per. 31.12.17 significant overdue balances on mainly two customers. Payment has been made on part of the balance after 31.12.17, and the overdue balance has been reduced. It is management's clear attitude and assessment that the balance of the payment will be paid in 2018 as the non-payment is due to restrictions on foreign currency payments in the respective customer's country. Management do not see any reason to book a provision regarding these customers and a such is therefore not included in the annual report.

	Due within 12 months 2017 DKK'000	Due within 12 months 2016 DKK'000	Due after more than 12 months 2017 DKK'000	Outstanding after 5 years DKK'000
14. Liabilities other than provisions Subordinate	25.000	15.000	90.000	50.000
loan capital Mortgage debt	222	2.322	7.850	3.581
Bank loans	27.084	64.897	95.002	5.807
Finance lease liabilities	1.579	2.729	7.534	0
	53.885	84.948	200.386	59.388

	2017 DKK'000	2016 DKK'000
15. Change in working capital		
Increase/decrease in inventories	-32.774	-1.669
Increase/decrease in receivables	-58.374	29.023
Increase/decrease in trade payables etc	29.148	-8.057
	-62.000	19.297
	2017 DKK'000	2016 DKK'000
16. Unrecognised rental and lease commitments		
Liabilities under rental or lease agreements until maturity in total	130.762	102.569

### 17. Transactions with related parties

Informations about transactions with realted parties are only listed in the annual report if these transactions have not been carried out on a market term basis. There have not been conducted such transactions in the financial year.

### 18. Group relations

Name and registered office of the Parent preparing consolidated financial statements for the largest group: Dinex Emission Holding A/S, Middelfart

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: Dinex A/S, Middelfart

	Registered in	Corpo- rate form	Equity inte- rest %	Equity DKK'000	Profit/loss DKK'000
19. Subsidiaries		<u> </u>			
Dinex A/S	Danmark	Selskab	85,0	108.285	32.548
Dinex Exhausts Limited	England	Selskab	100,0	19.400	5.085
Dinex Latvia SIA	Latvia	Selskab	100,0	42.055	16.720
Dinex Italia SRL	Italy	Selskab	100,0	4.102	382
Dinex Polska Sp. z.o.o. Dinex Iberica	Poland	Selskab	100,0	13.295	1.610
Sistemas de escape, S.L.U	Spain	Selskab	100,0	4.454	1.576
Dinex ETMA S.A.S.	France	Selskab	100,0	6.972	-341
Dinex Deutschland GmbH	Germany	Selskab	100,0	14.836	-2.599
Dinex Emission Inc.	USA	Selskab	100,0	-60.032	-10.228
Dinex RUS LLC	Russia	Selskab	100,0	22.214	4.703
Dinex Clamps Ltd.	England	Selskab	100,0	10.521	1.781
Dinex Egzoz Ve Emisyon A.S Dinex Emission	Turkey	Selskab	100,0	35.800	-6.379
System Changzhou Co., Ltd.	China	Selskab	100,0	29.626	-3.486
Dinex Ejendomme ApS	Denmark	Selskab	100,0	33.128	5.513
Dinex Ecocat OY	Finland	Selskab	100,0	86.221	17.272
Dinex Balkan D.O.O.	Serbia	Selskab	100,0	1.324	46

## Parent income statement for 2017

	Notes	2017 DKK'000	2016 DKK'000
Administrative expenses		-57	-10
Other operating income		7.073	0
Operating profit/loss		7.016	-10
Income from investments in group enterprises		22.710	-8.450
Other financial income	2	0	350
Other financial expenses	3	-73	-594
Profit/loss before tax		29.653	-8.704
Tax on profit/loss for the year	4	-239	0
Profit/loss for the year	5	29.414	-8.704

## Parent balance sheet at 31.12.2017

	Notes	2017 DKK'000	2016 DKK'000
Investments in group enterprises		172.459	158.088
Deferred tax	7	161	1.533
Fixed asset investments	6	172.620	159.621
Fixed assets		172.620	159.621
Receivables from group enterprises		3.797	9.632
Income tax receivable		130	418
Prepayments	8	6.055	0
Receivables		9.982	10.050
Cash		788	62
Current assets		10.770	10.112
Assets		183.390	169.733

## Parent balance sheet at 31.12.2017

	Notes	2017 DKK'000	2016 DKK'000
Contributed capital	9	50.000	50.000
Retained earnings		122.541	108.451
Proposed dividend		2.200	103
Equity		174.741	158.554
Other provisions	10	0	7.473
Provisions		0	7.473
Current portion of long-term liabilities other than provisions		0	3.500
Bank loans		0	125
Payables to group enterprises		8.131	0
Other payables		518	81
Current liabilities other than provisions		8.649	3.706
Liabilities other than provisions		8.649	3.706
Equity and liabilities		183.390	169.733
Contingent liabilities	11		
Related parties with controlling interest	12		
Transactions with related parties	13		

## Parent statement of changes in equity for 2017

	Contributed capital DKK'000	Retained earnings DKK'000	Proposed dividend DKK'000	Total DKK'000
Equity beginning of year Effect of mergers	50.000	108.452	103	158.555
and business combinations	0	-8.871	0	-8.871
Ordinary dividend paid	0	0	-103	-103
Exchange rate adjustments Fair value	0	-6.202	0	-6.202
adjustments of hedging instruments	0	1.948	0	1.948
Profit/loss for the year	0	27.214	2.200	29.414
Equity end of year	50.000	122.541	2.200	174.741

## **Notes to parent financial statements**

	2017	2016
1. Staff costs		
Average number of employees	0	0
	2017 DKK'000	2016 DKK'000
2. Other financial income		
Financial income arising from group enterprises	0	350
	0	350
	2017 DKK'000	2016 DKK'000
3. Other financial expenses		
Financial expenses from group enterprises	10	0
Other interest expenses	63	594
	73	594
	2017 DKK'000	2016 DKK'000
4. Tax on profit/loss for the year		
Current tax	43	0
Change in deferred tax	196	0
	239	0
	2017 DKK'000	2016 DKK'000
5. Proposed distribution of profit/loss		
Ordinary dividend for the financial year	2.200	103
Retained earnings	27.214	-8.807
<del>-</del>	29.414	-8.704

## Notes to parent financial statements

	Invest- ments in group enterprises DKK'000	Deferred tax DKK'000
6. Fixed asset investments		
Cost beginning of year	202.497	161
Cost end of year	202.497	161
Revaluations beginning of year	-44.508	0
Amortisation of goodwill	-4.955	0
Share of profit/loss for the year	27.867	0
Dividend	-4.250	0
Other adjustments	-4.192	0
Revaluations end of year	-30.038	0
Carrying amount end of year	172.459	161
Goodwill on consolidation in- cluded in carrying amount	89.839	0

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

	2017 DKK'000	2016 DKK'000
7. Deferred tax		
Liabilities other than provisions	161	1.533
	161	1.533
Changes during the year		
Beginning of year	1.533	
Recognised in the income statement	-1.372	
End of year	161	

### 8. Prepayments

Prepayments primarily comprise insurance, software licenses and lease payments.

## **Notes to parent financial statements**

	Number	Par value DKK'000	Nominal value DKK'000
9. Contributed capital			
A-shares	25.000	1	25.000
B-share	25.000	1	25.000
	50.000	_	50.000

### 10. Other provisions

Other provisions consist of provision related to the sale of Dinex Invest ApS. Since no claim has been filed management has assessed that the provision will not be effected and hence it has been removed.

### 11. Contingent liabilities

The Company participates in a Danish joint taxation arrangement as the administration company. The Company therefore has partial joint and partial secondary liability from the financial year 2013 for income taxes etc for the jointly taxed company, and from 1 July 2012 also partial joint and partial secondary liability for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for the jointly taxed company. The total net liability to the Danish tax authorities appears from the financial statements.

### 12. Related parties with controlling interest

The following parties have a controlling interest:

Name	Registered office	Basis of influence
Torben Dinesen	Strandstien 157, Strib	CEO and owner
	DK-5500 Middelfart	

### 13. Transactions with related parties

Informations about transactions with related parties are only listed in the annual report if these transactions have not been carried out on a market term basis. There have not been conducted such transactions in the financial year.

### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large) with addition of certain provisions for reporting class D.

The accounting policies applied for these financial statements are consistent with those applied last year.

### **Recognition and measurement**

Assets are recognized in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Group has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Group, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Consolidated financial statements**

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence. Enterprises in which the Group, directly or indirectly, holds between 20% and 50% of the voting rights and exercises significant, but not controlling influence are regarded as associates, see group chart on page 6.

### **Basis of consolidation**

The consolidated financial statements are prepared on the basis of the financial statements of Dinex A/S and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements. Minority interests' pro rata shares of the profit/loss and the net assets are disclosed as separate items in the income statement and the balance sheet, respectively.

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the takeover date, with net assets having been calculated at fair value.

#### **Business combinations**

Newly acquired or newly established enterprises are recognised in the consolidated financial statements from the time of acquiring or establishing such enterprises. Divested or wound-up enterprises are recognised in the consolidated income statement up to the time of their divestment or winding-up.

The purchase method is applied at the acquisition of new enterprises, under which identifiable assets and liabilities of these enterprises are measured at fair value at the acquisition date. On acquisition of enterprises, provisions are made for costs relating to decided and published restructurings in the acquired enterprise. Allowance is made for the tax effect of restatements.

Positive differences in amount (goodwill) between cost of the acquired share and fair value of the assets and liabilities taken over are recognised under intangible assets, and they are amortised systematically over the income statement based on an individual assessment of their useful life, however, no more than 20 years. Negative differences in amount (negative goodwill), corresponding to an estimated adverse development in the relevant enterprises, are recognised in the balance sheet under deferred income, and they are recognised in the income statement when such adverse development is realised.

### Profits or losses from divestment of equity investments

Profits or losses from divestment or winding-up of subsidiaries are calculated as the difference between selling price or settlement price and the carrying amount of the net assets at the time of divestment or winding-up, inclusive of non-amortised goodwill and estimated divestment or winding-up expenses.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the one in effect at the payment date, or the rate at the balance sheet date are recognized in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognizing foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered as belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates as well as out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognized directly in equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries which are considered part of the total investment in the subsidiary in question are classified directly as equity.

When recognizing foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate of the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

#### **Derivative financial instruments**

On initial recognition in the balance sheet, derivative financial instruments are measured at cost and subsequently at fair value. Derivative financial instruments are recognized under other receivables or other payables.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging the fair value of a recognized asset or a recognized liability are recorded in the income statement together with changes in the value of the hedged asset or the hedged liability.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging future transactions are recognized directly in equity. When the hedged transactions are realized, the accumulated changes are recognized as part of cost of the relevant financial statement items.

For derivative financial instruments that do not comply with the requirements for being treated as hedging instruments, changes in fair value are recognized currently in the income statement as financial income or financial expenses.

Changes in the fair value of derivative financial instruments applied for hedging net investments in independent foreign subsidiaries or associates are classified directly as equity.

#### **Income statement**

### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognized in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognized net of VAT, duties and sales discounts.

### **Production costs**

Cost of sales comprises direct and indirect costs incurred to earn revenue. In cost of sales, commercial businesses recognise consumption of goods whereas manufacturing businesses recognize costs of raw materials, consumables and production staff as well as depreciation.

Cost of sales also includes research costs, costs of development projects that do not meet the criteria for recognition in the balance sheet, and amortization of recognized development projects. In addition, provisions for loss on contract work in progress are recognized

#### **Distribution costs**

Distribution costs comprise costs incurred for distribution of goods sold and also for sales campaigns, including costs for sales and distribution staff, advertising costs as well as depreciation and amortisation.

### **Administrative expenses**

Administrative expenses comprise expenses incurred for management and administration of the Group, including expenses for the administrative staff and Management, stationery and office supplies as well as depreciation and amortisation.

### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities, including subsidies, rental income, licence income etc.

### Other operating expenses

Other operating expenses comprise expenses of a secondary nature as viewed in relation to the Entity's primary activities, including subsidies, rental income, licence income etc.

#### Income from investments in associates

Income from investments in associates comprises the pro rata share of the individual associates' profit/loss after elimination of internal profits or losses.

### Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital gains on securities, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

### Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity. The portion of the tax taken to the income statement, which relates to extraordinary profit/loss for the year, is allocated to this entry whereas the remaining portion is taken to the year's profit/loss from ordinary activities.

The Company is jointly taxed with its Parent. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with a refund concerning tax losses).

#### **Balance sheet**

#### Goodwill

Goodwill is amortized straight-line over its estimated useful life which is fixed based on the experience gained by Management for each business area. The period of amortization is usually five years, however, it may be up to 20 years for strategically acquired enterprises with a strong market position and a long-term earnings profile if the longer period of amortization is considered to give a better reflection of the benefit from the relevant resources.

Goodwill is written down to the lower of recoverable amount and carrying amount.

### Intellectual property rights etc

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using the estimated useful lives of the assets. The amortisation period is usually five years, but in certain cases it may be up to 20 years if the longer amortisation period is considered to better reflect the Group's benefit from the developed product etc. For development projects protected by intellectual property rights, the maximum amortization period is the remaining duration of the relevant rights, however, no more than 20 years.

Other intangible assets are written down to the lower of recoverable amount and carrying amount.

Profits and losses from the sale of other intangible assets are calculated as the difference between selling price minus selling costs and the carrying amount at the time of sale. Profits or losses are recognised in the income statement as an adjustment to amortisation and impairment losses, or under other operating income if the selling price exceeds original cost.

### Property, plant and equipment

Land and buildings, plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For Group-manufactured assets, cost comprises direct and indirect costs of materials, components, subsuppliers and labour costs. For assets held under finance leases, cost is the lower of the asset's fair value and present value of future lease payments.

Interest expenses on loans for financing the manufacture of property, plant and equipment are included in cost if they relate to the manufacturing period. All other financing costs are recognized in the income statement.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Buildings 40 years
Plant and machinery 3-15 years
Other fixtures and fittings, tools and equipment 3-15 years
Leasehold improvements 5-10 years

Property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Profits and losses from the sale of property, plant and equipment are calculated as the difference between selling price less selling costs and carrying amount at the time of sale. Profits or losses are recognised in the income statement as an adjustment to depreciation and impairment losses, or under other operating income if the selling price exceeds original cost.

### **Investments in group enterprises**

Investments in subsidiaries and associates are recognized and measured under the equity method. This means that investments are measured at the pro rata share of the enterprises' equity plus or less unamortized positive, or negative, goodwill and plus or less unrealized intra-group profits or losses.

The Parent's share of the enterprises' profits or losses after elimination of unrealized intra-group profits and losses and less or plus amortization of positive, or negative, goodwill is recognized in the income statement.

Subsidiaries and associates with a negative equity value are measured at zero value, and any receivables from these enterprises are written down by the Parent's share of such negative equity if it is deemed irrecoverable. If the negative equity exceeds the amount receivable, the remaining amount is recognized under provisions if the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise.

Upon distribution of profit or loss, net revaluation of investments in subsidiaries and associates is transferred to reserve for net revaluation according to the equity method under equity.

The purchase method is applied in the acquisition of investments in subsidiaries and associates; see above description under consolidated financial statements.

### Investments in associates

Investments in associates are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the associates' equity value plus or minus unamortised positive, or negative, goodwill and minus or plus unrealised pro rata internal profits and losses.

Associates with negative equity are measured at DKK 0, and any receivables from these associates are written down by the share of such negative equity if it is deemed irrecoverable. If the negative equity value exceeds the amount receivable, the remaining amount is recognised under provisions if there is a legal or constructive obligation to cover the liabilities of the relevant associate.

Upon distribution of profit or loss, net revaluation of investments in associates is transferred to Reserve for net revaluation according to the equity method under equity.

Investments in associates are written down to the lower of recoverable amount and carrying amount.

#### Other investments

Securities and other investments are measured at the acquisition price.

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax is measured based on the tax regulations and tax rates of the relevant countries that will be in effect, using the laws at the balance sheet date, when the deferred tax is estimated to be triggered as current tax. Changes in deferred tax resulting from changed tax rates are recognized in the income statement.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

The Parent is jointly taxed with all of its Danish subsidiaries. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with a refund concerning tax losses).

Deferred tax relating to re-taxation of previously deducted losses of foreign subsidiaries is recognized based on a specific assessment of the purpose of the individual subsidiary.

Balances held under corporate tax law interest deduction limitation rules are distributed among the jointly taxed corporations respecting the concluded joint taxation agreement. Deferred tax liabilities relating to these balances are recognized in the balance sheet, while deferred tax assets are recognized only if the criteria for recognition of deferred tax assets are met.

### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realizable value.

Cost of goods for resale, raw materials and consumables consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables and direct labor costs as well as indirect production costs.

Indirect production costs comprise indirect materials and labor costs, costs of maintenance of and depreciation and impairment losses on machinery, factory buildings and equipment applied for the manufacturing process as well as costs of factory administration and management. Financing costs are not included in cost.

The net realizable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### Receivables

Receivables are measured at amortized cost, usually equalling nominal value less write-downs for bad and doubtful debts.

### Income tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

### Dividend

Dividends are recognised as a liability at the time of adoption at the general meeting. The proposed dividends for the financial year are disclosed as a separate item in equity.

### **Minority interests**

Minority interests consist of non-controlling interests share of equity in subsidiaries not 100% owned by the parent company.

### Other provisions

Other provisions comprise anticipated costs of non-recourse guarantee commitments, loss on contract work in progress, decided and published restructurings, etc.

Other provisions are recognized and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

If goods are sold on approval, a provision is made for the mark-up on the goods estimated to be returned as well as any expenses related to the returns.

Non-recourse guarantee commitments comprise commitments to remedy defects and deficiencies within the guarantee period.

Once it is likely that total costs will exceed total income from a contract in progress, provision is made for the total loss estimated to result from the relevant contract.

On acquisition of enterprises and shares in subsidiaries, provisions are made for costs relating to restructurings in the acquired enterprise that were decided and published at the takeover date at the latest.

### Mortgage debt

At the time of borrowing, mortgage debt to mortgage credit institutions is measured at cost which corresponds to the proceeds received less transaction costs incurred. Mortgage debt is subsequently measured at amortised cost. This means that the difference between the proceeds at the time of borrowing and the nominal repayable amount of the loan is recognised in the income statement as a financial expense over the term of the loan applying the effective interest method.

#### Finance lease liabilities

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities other than provisions, and, at the time of inception of the lease, measured at the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference between present value and nominal amount of the lease payments is recognised in the income statement as a financial expense over the term of the leases.

### **Operating leases**

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value

### **Deferred income**

Deferred income comprises received income for recognition in subsequent financial years. Deferred income is measured at cost.

### Cash flow statement

The cash flow statement of the Group is presented using the indirect method and shows cash flows from operating, investing and financing activities as well as the Group's cash and cash equivalents at the beginning and the end of the financial year. No separate cash flow statement has been prepared for the Parent because it is included in the consolidated cash flow statement.

Cash flows from acquisition and divestment of enterprises are shown separately under cash flows from investing activities. Cash flows to acquired enterprises are recognized in the cash flow statement from the time of their acquisition, and cash flows from divested enterprises are recognized up to the time of sale.

Cash flows from operating activities are calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises and fixed asset investments as well as purchase, development, improvement and sale, etc. of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the Parent's share capital and related costs as well as the raising of loans, inception of finance leases, instalments on interest-bearing debt, purchase of treasury shares, and payment of dividend.

Cash and cash equivalents comprise cash less short-term bank debt