

# **Tomex Danmark A/S**

Hasserisvej 139, 9000 Aalborg CVR no. 15 80 02 40

## Annual report for the financial year 01.07.17 - 30.06.18

Årsrapporten er godkendt på den ordinære generalforsamling, d. 14.11.18

Peter Lau Lauritzen Dirigent



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### The company

Tomex Danmark A/S Hasserisvej 139 9000 Aalborg Tel.: 96 31 31 31 Registered office: Aalborg CVR no.: 15 80 02 40 Financial year: 01.07 - 30.06

#### **Executive Board**

Tom Andersen

## **Board Of Directors**

Peter Lau Lauritzen, chairman Bo Andersen Tom Andersen

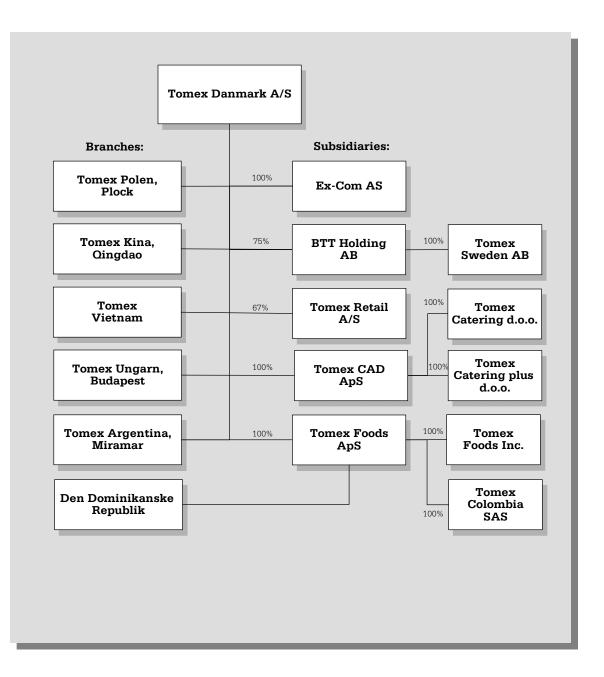
#### Auditors

Beierholm Statsautoriseret Revisionspartnerselskab

## Banks

Spar Nord Bank A/S Nordea Bank Danmark A/S







## Statement of the Board of Directors and Executive Board on the annual report

We have on this day presented the annual report for the financial year 01.07.17 - 30.06.18 for Tomex Danmark A/S.

The annual report is presented in accordance with Danish Financial Statements Act (Årsregnskabsloven).

In our opinion, the consolidated financial statements and financial statements give a true and fair view of the group's and the parent's assets, liabilities and financial position as at 30.06.18 and of the results of the group's and parent's activities and of the group's cash flows for the financial year 01.07.17 - 30.06.18.

We believe that the management's review includes a fair review of the matters dealt with in the management's review.

The annual report is submitted for adoption by the general meeting.

Aalborg, November 12, 2018

## **Executive Board**

Tom Andersen

## **Board Of Directors**

Peter Lau Lauritzen Chairman Bo Andersen

Tom Andersen



#### To the Shareholder of Tomex Danmark A/S

#### Opinion

We have audited the consolidated financial statements and parent company financial statements of Tomex Danmark A/S for the financial year 01.07.17 - 30.06.18, which comprise the income statement, balance sheet, statement of changes in equity and notes, inclusive of accounting policies for the group as well as for the parent company as well as the consolidated cash flow statement. The consolidated financial statements and parent company financial statements are prepared in accordance with Danish Financial Statements Act (Årsregnskabsloven)

In our opinion the consolidated financial statements and parent company financial statements give a true and fair view of the group's and the parent company's assets, liabilities and financial position at 30.06.18 and of the results of the group's and the parent company's operations and the consolidated cash flows for the financial year 01.07.17 - 30.06.18 in accordance with the Danish Financial Statements Act (Årsregnskabsloven).

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the extended review of the consolidated financial statements and parent company financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement regarding the management's review

Management is responsible for management's review.

Our opinion on the consolidated financial statements and parent company financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and parent company financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the consolidated financial statements or parent company financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act (Årsregnskabsloven).



Based on the work we have performed, we conclude that management's review is in accordance with the consolidated financial statements and parent company financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Acts. We did not identify any material misstatement of management's review.

## Management's responsibility for the consolidated financial statements and parent company financial statements

The Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. Furthermore the Management is responsible for the internal control as the Management determines is necessary to enable the preparation of consolidated financial statements and parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and parent company financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the consolidated financial statements and parent company financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the extended review of the consolidated financial statements and parent company financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent company financial statements.

As part of an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements and parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the consolidated financial statements and parent company financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the consolidated financial statements and parent company financial statements, including the disclosures, and whether the consolidated financial statements and parent company financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and per-formance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Aalborg, November 12, 2018

#### Beierholm

Statsautoriseret Revisionspartnerselskab CVR no. 32 89 54 68

Niels Jørgen Kristensen State Authorized Public Accountant MNE-no. mne10873



## **GROUPS FINANCIAL HIGHLIGHTS**

Key figures					
Figures in DKK '000	2017/18	2016/17	2015/16	2014/15	2013/14
Profit/loss					
Revenue	1,538,394	1,609,666	1,456,373	1,371,574	1,204,480
Index	128	134	121	114	100
Operating profit/loss	30,357	43,783	43,901	35,273	23,210
Index	131	189	189	152	100
Total net financials	-2,921	228	-1,185	522	-2,635
Index	111	-9	45	-20	100
Profit/loss before tax	27,436	44,011	42,716	35,795	20,575
Index	133	214	208	174	100
Profit/loss for the year	21,450	34,323	33,268	27,191	15,448
Index	139	222	215	176	100
Balance					
Total assets	255,860	246,804	236,271	204,468	242,332
Index	106	102	97	84	100
Investments in property, plant and equipment	646	1,856	409	267	762
Index	85	244	54	35	100
Equity	94,094	106,324	97,821	85,916	69,164
Index	136	154	141	124	100
Cashflow					
Net cash flow: Operating activities Investing activities Financing activities	3,438 -269 -26,483	24,799 -1,807 -26,483	35,708 -109 -20,709	58,734 -279 -10,478	-30,788 -362 -10,551
Cash flows for the year	-23,314	-3,491	14,890	47,977	-41,701



## Ratios

	2017/18	2016/17	2015/16	2014/15	2013/14	
Profitability						
Return on equity	21,4%	33,6%	36,2%	35,1%	23,2%	
Gross margin	4,2%	4,7%	4,9%	4,5%	4,1%	
Profit margin	2,0%	2,7%	3,0%	2,6%	1,9%	
Equity ratio						
Equity interest	36,8%	43,1%	41,4%	42,0%	28,5%	
Others						
Number of employees (average)	67	70	62	58	62	
		Profit/lo	ss for the y	ear x 100		
Return on equity:			verage equ			
Gross margin:	Gross result x 100					
Gloss margin.			Revenue			
Profit margin:		Operating profit/loss x 100 Revenue				
Equity interest:			r, end of yea Total asset			



### **Primary activities**

The group's main activity is international trade in food products.

#### Development in activities and financial affairs

The income statement for the period 01.07.17 - 30.06.18 shows a profit/loss of DKK'000 21,450 against DKK'000 34,323 for the period 01.07.16 - 30.06.17. The balance sheet shows equity of DKK'000 94,094.

The profit for the year is generally influenced by the rise in prices of raw materials and a falling dollar rate and therefor a declining gross margin. In addition, the profit has been negatively affected by losses and provisions in the subsidiary Tomex Foods ApS, including costs related to changes in the management in the USA.

The parent's and the group's financial position and the results of their operations in the preceding period can also be seen from the subsequent income statements for 2017/18, balance sheets as at 30 June 2018 and the cash flow statement for 2017/18.

#### Outlook

Further growth and group earnings on a par with the current financial year are expected for FY 2018/19.

#### **Knowledge resources**

Both the management and the other employees of the company are an important asset to the Tomex group. For many years, the group has engaged in the import and export of food products, which means that it has built up special competencies in this area.

#### **Other Matters**

The group carries out market and product development on an ongoing basis, including product customisation.

## Special risks

#### Commercial, financial and other risks

The company's operations involve a number of common risks of a commercial nature which the company's management deals with on a continuous basis. These risks relate to suppliers, products and markets, among other things.



The most important financial risks facing the company relate to changes in exchange rates. The company is exposed to currency risks by way of its business profile as a substantial part of its purchases and sales is made in foreign currency. In order to counter this risk, it is the company's general policy to hedge all major commercial transactions.

Other risks primarily relate to funds tied up in inventories and receivables.

Inventories are an important asset to the company, and risks associated with the transport and storage of the goods are therefore protected by insurance.

Receivables are also an important asset, making credit granting a natural and important part of the company's business. The company seeks to limit the associated risk by means of effective controls, both when credit is granted and during ongoing trade. The company's receivables are insured against losses to the extent deemed necessary and feasible. Alternatively, sales are made against documents or prepayment.

#### Subsequent events

No events materially affecting the financial position of the group have occurred after the end of the financial year.

## Branches abroad

Referring to page 4, where branches abroad are shown.

#### Corporate social responsibility

The company complies with all legal requirements regarding human rights, social matters, environmental and climate matters and the fight against corruption, but the company has not established its own corporate social responsibility policies, including policies on respecting human rights or reducing climate impact.

#### Target figure for the underrepresented gender

The Tomex group was founded by Tom Andersen and Bo Andersen, and they are both ultimate owners of the majority of the capital. They both sit on the Board of Directors together with an external board member, who is the chairman of the Board of Directors. The underrepresented gender is not currently represented on the Board of Directors, on the grounds that suitable candidates have not yet been found.



Consequently, the Board of Directors has set a target of 40% of the underrepresented gender being represented on the Board of Directors by 2020. The shareholders will maintain focus on and explore the possibilities for qualified representatives, and will each year prior to the company's general meeting provide a status on whether the target set has been met. The target has not been met at this point.

The company has adopted a policy to increase the share of the underrepresented gender at other formal management levels according to this policy, efforts will as far as possible be made to achieve gender balance when recruiting for positions at other formal management levels; however, the candidate's qualifications will be decisive for the appointment.



	Group		Parent		
	2017/18 DKK '000	2016/17 DKK '000	2017/18 DKK '000	2016/17 DKK '000	
Revenue	1,538,394	1,609,666	1,089,519	1,080,740	
Other operating income Cost of sales Other external expenses	292 -1,452,642 -21,369	24 -1,517,931 -15,518	1,645 -1,034,843 -9,551	1,664 -1,024,222 -7,918	
Gross profit	64,675	76,241	46,770	50,264	
Staff costs	-33,234	-31,677	-21,236	-19,552	
Profit/loss before depreciation, amortisation, write-downs and impairment losses	31,441	44,564	25,534	30,712	
Depreciation, amortisation, impairment losses and write-downs of property, plant and equipment	-1,084	-781	-399	-375	
Operating profit/loss	30,357	43,783	25,135	30,337	
Income from equity investments in group enterprises Financial income Financial expenses	0 1,381 -4,302	0 4,020 -3,792	3,254 1,637 -2,403	6,334 4,283 -2,406	
Total net financials	-2,921	228	2,488	8,211	
Profit/loss before tax	27,436	44,011	27,623	38,548	
Tax on profit or loss for the year	-5,986	-9,688	-5,364	-7,091	
Profit/loss for the year	21,450	34,323	22,259	31,457	

## **Proposed appropriation account**

Reserve for net revaluation according to the				
equity method	0	0	1,486	3,054
Proposed dividend for the financial year	20,000	25,000	20,000	25,000
Non-controlling interests	-809	2,866	0	0
Retained earnings	2,259	6,457	773	3,403
Total	21,450	34,323	22,259	31,457

## ASSETS

ASSEIS	Group		Parent	
	30.06.18 DKK '000	30.06.17 DKK '000	30.06.18 DKK '000	30.06.17 DKK '000
Goodwill	1,721	0	0	(
Total intangible assets	1,721	0	0	(
Other fixtures and fittings, tools and equipment	1,674	1,984	1,264	1,458
Total property, plant and equipment	1,674	1,984	1,264	1,458
Equity investments in group enterprises Receivables from group enterprises Deposits	0 0 166	0 0 130	30,795 2,910 105	22,058 2,843 105
Total investments	166	130	33,810	25,006
Total non-current assets	3,561	2,114	35,074	26,464
Manufactured goods and goods for resale Prepayments for goods	19,826 762	19,445 1,828	4,629 484	6,885 1,437
Total inventories	20,588	21,273	5,113	8,322
Trade receivables Receivables from group enterprises Deferred tax asset Other receivables Prepayments	222,271 7 0 1,156 1,542	204,502 9 296 1,313 676	125,116 20,596 0 2,630 523	110,700 19,346 300 83 633
Total receivables	224,976	206,796	148,865	131,062
Other investments	45	56	45	56
Total securities and equity investments	45	56	45	56
Cash	6,690	16,565	6,140	9,813
Total current assets	252,299	244,690	160,163	149,253
Total assets	255,860	246,804	195,237	175,717



## EQUITY AND LIABILITIES

Total equity and liabilities	255,860	246,804	195,237	175,717	
Total payables	161,252	140,480	103,301	81,560	
Total short-term payables	161,252	140,480	103,301	81,560	
Other payables	18,009	9,200	14,512	4,495	
Income taxes	3,024	8,593	2,678	6,160	
Trade payables	99,199	95,096	77,336	66,99	
Payables to other credit institutions	41,020	27,591	8,775	3,910	
Total provisions	514	0	526	(	
Provisions for deferred tax	514	0	526	C	
Total equity	94,094	106,324	91,410	94,157	
Non-controlling interests	2,684	12,167	0	C	
	91,410	94,157	91,410	94,157	
Proposed dividend for the financial year	20,000	25,000	20,000	25,000	
equity method Retained earnings	0 70,410	0 68,157	17,527 52,883	16,026 52,131	
Reserve for net revaluation according to the	1,000	1,000	1,000	1,000	
Share capital	1,000	1,000	1,000	1,000	
	30.06.18 DKK '000	30.06.17 DKK '000	30.06.18 DKK '000	30.06.1 DKK '000	
-	00.00.40	00.00.47	00.00.10	00.00.41	
	Gi	coup	Parent		

15 Contingent liabilities

16 Related parties



Figures in DKK '000	Share capital	Reserve for net revaluation according to the equity method	Retained earnings	Proposed dividend for the financial year	Non- controlling interests
Group:					
Statement of changes in equity for 01.07.17 - 30.06.18					
Balance pr. 01.07.17 Foreign currency translation adjustment of foreign	1,000	0	68,157	25,000	12,167
enterprises	0	0	-2	0	4
Dividend paid	0	0	0	-25,000	-1,483
Purchase of non-controlling					
interests	0	0	0	0	-7,195
Other changes in equity	0	0	-4	0	-1
Net profit/loss for the year	0	0	2,259	20,000	-809
Balance as at 30.06.18	1,000	0	70,410	20,000	2,683
Parent:					
Statement of changes in equity for 01.07.17 - 30.06.18					
Balance pr. 01.07.17	1,000	16,026	52,131	25,000	0
Foreign currency translation adjustment of foreign	1,000	10,020	02,101	20,000	0
enterprises	0	19	-21	0	0
Dividend paid	0	0	0	-25,000	0
Other changes in equity	0	-4	0	0	0
Net profit/loss for the year	0	1,486	773	20,000	0
Balance as at 30.06.18	1,000	17,527	52,883	20,000	0



	Gi	roup
	2017/18 DKK '000	2016/17 DKK '000
Net profit/loss for the year	21,450	34,323
Adjustments	9,664	10,169
Change in working capital:		
Inventories	685	-1,51
Receivables	-18,456	-9,51
Trade payables	4,104	-20
Other payables relating to operating activities	-375	57
Cash flows from operating activities before net financials	17,072	34,014
Interest income and similar income received	1,381	4,16
Interest expenses and similar expenses paid	-4,290	-3,93'
Income tax paid	-10,725	-9,44
Cash flows from operating activities	3,438	24,79
Purchase of property, plant and equipment	-646	-1,850
Sale of property, plant and equipment	413	4
Purchase of investments	-36	
Cash flows from investing activities	-269	-1,807
Free cash flow	3,169	22,992
Dividend paid	-26,483	-26,483
Cash flows from financing activities	-26,483	-26,483
Total cash flows for the year	-23,314	-3,491
Cash, beginning of year	16,565	18,42
Securities with no significant price risk, beginning of year	56	35
Short-term payables to credit institutions, beginning of year	-27,592	-25,940
Cash, end of year	-34,285	-10,971
Cash, end of year, comprises:		
Cash	6,690	16,56
Securities with no significant price risk	45	50
Short-term payables to credit institutions	-41,020	-27,592
Total	-34,285	-10,971



	G	roup	Parent		
	2017/18 DKK '000	2016/17 DKK '000	2017/18 DKK '000	2016/17 DKK '000	
1. Staff costs					
Wages and salaries	29,503	28,299	18,195	16,850	
Pensions	1,687	1,581	1,497	1,425	
Other social security costs	478	476	298	300	
Other staff costs	1,566	1,321	1,246	977	
Total	33,234	31,677	21,236	19,552	
Average number of employees during the					
year	67	70	37	36	

Information on remuneration for the management has been committed with reference to section 98 b(3) of the Danish Financial Statements Act.

## 2. Fees to auditors appointed by the general meeting

Statutory audit of the financial statements	128	124	110	107
Other assurance engagements	54	50	0	0
Tax advice	13	13	5	5
Other services	188	182	139	132
Total	383	369	254	244

## 3. Income from equity investments in group enterprises

Income from equity investments in group enterprises 0 0 3,072 6,334 0 0 428 0 Elimination of internal gains and losses Amortisation of goodwill -246 0 0 0 0 0 Total 3,254 6,334

## 4. Other financial income

Interest, group enterprises Other interest income	0 115	0 266	444 74	505 258
Other financial income	1,266	3,754	1,119	3,520
Total	1,381	4,020	1,637	4,283



	Group		Parent	
	2017/18 DKK '000	2016/17 DKK '000	2017/18 DKK '000	2016/17 DKK '000
5. Distribution of net profit				
Reserve for net revaluation according to the				
equity method	0	0	1,486	3,054
Proposed dividend for the financial year	20,000	25,000	20,000	25,000
Non-controlling interests	-809	2,866	0	0
Retained earnings	2,259	6,457	773	3,403
	04 450	34,323	22,259	31,457
Total       6. Intangible assets	21,450			
Total 6. Intangible assets Figures in DKK '000	21,450			Goodwill
<b>6. Intangible assets</b> Figures in DKK '000	21,450			
6. Intangible assets	21,450			
<b>6. Intangible assets</b> Figures in DKK '000	21,450			
<b>6. Intangible assets</b> Figures in DKK '000 Group:	21,450			Goodwill
<ul> <li>6. Intangible assets</li> <li>Figures in DKK '000</li> <li>Group:</li> <li>Additions during the year</li> </ul>	21,450			Goodwill 1,967
<ul> <li>6. Intangible assets</li> <li>Figures in DKK '000</li> <li>Group:</li> <li>Additions during the year</li> <li>Cost as at 30.06.18</li> </ul>				Goodwill 1,967 1,967

Parent



## 7. Property, plant and equipment

Figures in DKK '000	Other fixtures and fittings, tools and equipment
	and equipment
Group:	
Cost pr. 01.07.17 Foreign currency translation adjustment of foreign enterprises Additions during the year Disposals during the year	5,373 -13 646 -588
Cost as at 30.06.18	5,418
Depreciation and impairment losses pr. 01.07.17 Foreign currency translation adjustment of foreign enterprises Depreciation during the year Reversal of depreciation of and impairment losses on disposed assets	-3,389 16 -838 467
Depreciation and impairment losses as at 30.06.18	-3,744
Carrying amount as at 30.06.18	1,674
Parent:	
Cost pr. 01.07.17 Additions during the year	2,990 205
Cost as at 30.06.18	3,195
Depreciation and impairment losses pr. 01.07.17 Depreciation during the year	-1,532 -399
Depreciation and impairment losses as at 30.06.18	-1,931
Carrying amount as at 30.06.18	1,264



## 8. Equity investments in group enterprises

Figures in DKK '000			Equity invest- ments in group enterprises
Parent:			
Cost pr. 01.07.17 Foreign currency translation adjustment of foreign Additions during the year	n enterprises		2,310 -21 9,162
Cost as at 30.06.18			11,451
Revaluations pr. 01.07.17 Foreign currency translation adjustment of foreign Amortisation of goodwill Net profit/loss from equity investments Dividend relating to equity investments Other adjustments relating to equity investments			18,843 19 -246 3,072 -2,817 -4
Revaluations as at 30.06.18			18,867
Negative equity value impaired in receivables			477
Depreciation and impairment losses as at 30.06.1	8		477
Carrying amount as at 30.06.18			30,795
Name and Registered office:	Ownership interest	Equity	Net profit/loss for the year
Group enterprises:			
Tomex Retail A/S, Aalborg	67%	8,613	2,131
Tomex Foods ApS, Aalborg	100%	22,606	-797
Tomex Foods Inc., USA	100%	-950	-904
Tomex Colombia SAS, Colombia	100%	15	0
Tomex CAD ApS, Aalborg	100%	629	817
Tomex Catering Plus d.o.o., Serbia	100%	1,567	1,427
Tomex Catering d.o.o., Serbia	100%	-921	-37
BTT Holding AB, Sweden	75%	-614	-428
Tomex Sweden AB, Sweden	75%	2,344	0
Ex-Com AS, Norway	100%	68	-27

## 9. Equity instruments in group enterprises

Figures in DKK '000	Receivables from group enterprises	Deposits
Group:		
Cost pr. 01.07.17	0	130
Additions during the year	0	36
Cost as at 30.06.18	0	166
Parent		
Cost pr. 01.07.17	4,860	105
Foreign currency translation adjustment of foreign enterprises	-386	0
Additions during the year	180	0
Cost as at 30.06.18	4,654	105
Impairment losses pr. 01.07.17	-2,017	0
Foreign currency translation adjustment of foreign enterprises	140	0
Reversal of impairment losses on disposed assets	133	0
Impairment losses as at 30.06.18	-1,744	0
Carrying amount as at 30.06.18	2,910	105

	Group		Parent	
	30.06.18 DKK '000	30.06.17 DKK '000	30.06.18 DKK '000	30.06.17 DKK '000
10. Prepayments				
Other prepayments Prepaid costs	531 1,011	0 676	0 523	0 633
Total	1,542	676	523	633

## 11. Share capital

The share capital consists of:

	Quantity	y Nominal value	
Equity investments	1,000	1,000	

	Group		Parent	
	30.06.18 DKK '000	30.06.17 DKK '000	30.06.18 DKK '000	30.06.17 DKK '000
12. Non-controlling interests				
Non-controlling interests, beginning of year	12,168	10,770	0	0
Foreign currency translation adjustment of				
foreign enterprises	4	-2	0	0
Dividend paid	-1,483	-1,483	0	0
Purchase of non-controlling interests	-7,195	0	0	0
Other changes in equity	-1	16	0	0
Net profit/loss for the year (distribution of				
net profit)	-809	2,866	0	0
Total	2,684	12,167	0	0

## 13. Deferred tax

Additions relating to mergers and acquisition of enterprises pr. 01.07.17 Deferred tax recognised in the income	-296	182	-300	168
statement	810	-477	826	-468
Additions relating to mergers and	<b>F</b> 4.4	005	500	
acquisition of enterprises as at 30.06.18	514	-295	526	-300

#### 14. Derivative financial instruments

The Board of Directors lays down the framework for the conclusion of contracts for derivative financial instruments. The enterprise concludes contracts for the sole purpose of hedging the currency risk on manufactured goods, goods for resale, trade payables and the future sale and purchase of goods in foreign currency. The fair value of the forward exchange contracts amounts to DKK'000 -1.228 (Group) and DKK'000 -298 (Parent), and the unrealised net gain before tax recognised in the income statement. The board of directors has waived the accounting rules regarding future hedging. Forward exchange contracts are only concluded with counterparties (Danish banks) with a good credit score from a reputable credit rating agency.



#### **15. Contingent liabilities**

Group:

#### Lease commitments

The enterprise has concluded lease agreements with terms to maturity of 2 - 6 months with a residual obligation on a total of DKK 154k.

#### Recourse guarantee commitments

In security of commitments towards third parties, guarenties of DKK 2.407k have been provided.

#### Guarantee commitments

Bank guarantees of DKK 61k towards third parties have been provided.

## Parent:

#### Lease commitments

The company has concluded lease agreements with terms to maturity of 2 - 6 months with a residual obligation on a total of DKK 154k.

#### Recourse guarantee commitments

In terms of banks, unlimited guarantees have been provided for the operating credits and documentary credits as well as currency limits of subsidiaries. As at 30 june 2018, credits and limits etc. granted amounted to DKK 108,2 million. As at 30 juni 2018 debt to credit institutions for subsidiaries amounts to DKK 33,6 million.

In security of subsidiaries' commitments towards third parties, guarenties of DKK 2.407k have been provided.

#### Guarantee commitments

Bank guarantees of DKK 61k towards third parties have been provided.

#### Other contingent liabilities

The company is taxed jointly with the other Danish companies in the group and is liable for income taxes on a pro rata basis and must comply with any obligations to withhold tax at source on interest, royalties and dividends for the jointly taxed companies. The maximum liability totals an amount corresponding to the share of the capital in the company which is owned directly or indirectly by the ultimate parent. The total tax liability for the jointly taxed companies at the balance steet date has not yet been calculated. For further information, please see the administrations company Tomex Holding ApS's financial statements. The liability also includes any subsequent corrections to the calculated tax liability as a consequence of changes made to the jointly taxable income etc.



Ownership

#### 16. Related parties

Controlling influence:	Basis of influence

Tomex Holding ApS, Aalborg

Related party transactions are not disclosed, as all transactions are entered into in the ordinary course of business at arms' length.

The company is included in the consolidated financial statements of the parent Tomex Holding ApS, Aalborg.

	Group	
	2017/18 DKK '000	2016/17 DKK '000
17. Adjustments for the cash flow statement		
Other operating income	-292	-24
Depreciation, amortisation, impairment losses and write-downs	1,084	781
Financial income	-1,381	-4,021
Financial expenses	4,302	3,792
Tax on profit or loss for the year	5,986	9,688
Other adjustments	-35	-47
Total	9,664	10,169

## 18. Accounting policies

#### GENERAL

The annual report is presented in accordance with the provisions of the Danish Financial Statements Act for large groups and enterprises in reporting class C.

The accounting policies have been applied consistently with previous years.



#### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation, impairment losses and writedowns, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the group, and the value of such assets can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the group, and the value of such liabilities can be measured reliably. On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

On recognition and measurement, account is taken of foreseeable losses and risks arising before the date at which the annual report is presented and proving or disproving matters arising on or before the balance sheet date.

#### CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements comprise the parent and its subsidiaries in which the parent directly or indirectly holds more than 50% of the voting rights or by way of agreements exercises control. Enterprises in which the group holds equity investments, between 20% and 50% of the voting rights and in which it has significant interest but not control, are considered associates.

All financial statements used for consolidation are prepared in accordance with the accounting policies of the group.

The consolidated financial statements consolidate the financial statements of the parent and its subsidiaries by adding together items of a uniform nature, eliminating intercompany income and expenditure, equity investments, intercompany balances and dividends as well as gains and losses resulting from transactions between the consolidated enterprises to the extent that the underlying assets and liabilities are not realised.

#### Non-controlling interests

The financial items of the subsidiaries are recognised in full in the consolidated financial statements. The non-controlling interests' proportionate share of the subsidiaries' equity is classified as a part of consolidated equity. The subsidiaries' results are distributed proportionately to non-controlling interests and the parent's equity interest.

Purchase and sale of non-controlling interests in a subsidiary which do not result in the parent losing control of the subsidiary are treated in the consolidated financial statements as equity transactions, and the difference between the consideration and the carrying amount is allocated to the parent's equity interest.

#### CURRENCY

The annual report is presented in Danish kroner (DKK).

On initial recognition, transactions denominated in foreign currencies are translated using the exchange rates applicable at the transaction date. Exchange rate differences between the exchange rate applicable at the transaction date and the exchange rate at the date of payment are recognised in the income statement as a financial item. Receivables, payables and other monetary items denominated in foreign currencies are translated using the exchange rates applicable at the balance sheet date. The difference between the exchange rate applicable at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest annual report is recognised under financial income or expenses in the income statement. Fixed assets, inventories and other non-monetary assets acquired in foreign currencies are translated using translated using historical exchange rates.

On recognition of foreign subsidiaries which are independent entities, the income statements are translated at the exchange rates applicable at the transaction date or approximate average exchange rates. The balance sheet items are translated using the exchange rates applicable at the balance sheet date. Foreign currency translation adjustments arising from the translation of equity at the beginning of the year using the exchange rates applicable at the balance sheet date and from the translation of income statements from average exchange rates to the exchange rates applicable at the balance sheet date are recognised directly in equity.

Translation adjustments of intercompany balances with independent foreign subsidiaries, measured using the equity method and where the balance is considered to be part of the overall investment, are recognised directly in equity. On the divestment of foreign entities, accumulated exchange differences are recognised in the income statement.

## DERIVATIVE FINANCIAL INSTRUMENTS

On initial recognition, derivative financial instruments are measured at cost. Subsequently, they are measured at fair value and recognised under other receivables and other payables, respectively.

The company does not apply the hedge accounting rules under which changes in the fair value of derivative financial instruments are recognised under other net financials in the income statement.

#### LEASES

Lease payments relating to operating leases are recognised in the income statement on a straight-line basis over the lease term.



#### **INCOME STATEMENT**

#### Revenue

Income from the sale of goods is recognised in the income statement if delivery has taken place and the risk has passed to the buyer before the end of the financial year and where the selling price can be determined reliably and is expected to be paid. Revenue is measured at fair value and is determined exclusive of VAT and other taxes collected on behalf of third parties and less discounts.

#### Other operating income

Other operating income comprises income of a secondary nature in relation to the enterprise's activities, including rental income, negative goodwill and gains on the sale of intangible assets and property, plant and equipment.

#### Cost of sales

Cost of sales comprises cost of sales for the year measured at cost plus any changes in inventories, including write-downs to the extent that these do not exceed normal write-downs.

#### Other external expenses

Other external expenses comprise costs relating to distribution, sales and advertising and administration, premises and bad debts to the extent that these do not exceed normal write-downs.

### Staff costs

Staff costs comprise wages and salaries as well as other staff-related costs.

#### Depreciation, amortisation and impairment losses

The depreciation and amortisation of intangible assets and property, plant and equipment aims at systematic depreciation and amortisation over the expected useful lives of the assets. Assets are depreciated and amortised according to the straight-line method based on the following expected useful lives and residual values:



	Useful	Residual
	lives,	value,
	years	per cent
Goodwill	5	0
Other plant, fixtures and fittings, tools and equipment	5	0

Goodwill is amortised over 5 years. The useful life has been determined in consideration of the expected future net earnings of the enterprise or activity to which the goodwill relates.

The basis of depreciation and amortisation is the cost of the asset less the expected residual value at the end of the useful life. Moreover, the basis of depreciation and amortisation is reduced by any impairment losses. The useful life and residual value are determined when the asset is ready for use and reassessed annually.

Intangible assets and property, plant and equipment are impaired in accordance with the accounting policies referred to in the 'Impairment losses on fixed assets' section.

#### Income from equity investments in group entreprises

For equity investments in subsidiaries that in the parent are measured using the equity method, the share of the enterprises' profit or loss is recognised in the income statement after elimination of unrealised intercompany profits and losses and less any goodwill amortisation and impairment losses.

Income from equity investments in subsidiaries also comprises gains and losses on the sale of equity investments.

#### Other net financials

Interest income and interest expenses, foreign exchange gains and losses on transactions denominated in foreign currencies, gains and losses on other securities and equity investments etc. are recognised in other net financials.

#### Tax on profit/loss for the year

The current and deferred tax for the year is recognised in the income statement as tax on the profit/loss for the year with the portion attributable to the profit/loss for the year, and directly in equity with the portion attributable to amounts recognised directly in equity.

The company is jointly taxed with Danish consolidated enterprises.

In connection with the settlement of joint taxation contributions, the current Danish income tax is allocated between the jointly taxed enterprises in proportion to their taxable incomes. This means that enterprises with a tax loss receive joint taxation contributions from enterprises which have been able to use this loss to reduce their own taxable profit.

### BALANCE SHEET

#### Intangible assets

#### Goodwill

Goodwill is measured in the balance sheet at cost less accumulated amortisation and impairment losses.

Goodwill is amortised using the straight-line method based on useful lives, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal.

#### Property, plant and equipment

Property, plant and equipment comprise other fixtures and fittings, tools and equipment.

Property, plant and equipment are measured in the balance sheet at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and expenses resulting directly from the purchase until the asset is ready for use. Interest on loans arranged to finance production is not included in the cost.

Property, plant and equipment are depreciated using the straight-line method based on useful lives and residual values, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal less any costs of disposal.



#### Equity investments in group entreprises

Equity investments in subsidiaries are measured in the balance sheet of the parent according to the equity method, meaning that these equity investments are measured at the proportionate share of the enterprises' equity value, determined according to the accounting policies of the parent, adjusted for the remaining value of positive or negative goodwill and gains and losses on transactions with the enterprises in question.

Equity investments in subsidiaries with a negative carrying amount are measured at DKK 0. Receivables that are considered part of the combined investment in the enterprises in question are impaired by any remaining negative equity value. Other receivables from such enterprises are impaired to the extent that such receivables are considered uncollectible. Provisions to cover the remaining negative equity value are recognised only to the extent that the parent company has a legal or constructive obligation to cover the liabilities of the enterprise in question.

#### Impairment losses on fixed assets

The carrying amount of fixed assets which are not measured at fair value is assessed annually for indications of impairment over and above what is reflected in depreciation and amortisation.

If there are indications of impairment, an impairment test is conducted of individual assets or groups of assets.

The assets or groups of assets are impaired to the lower of recoverable amount and carrying amount.

Impairment losses are reversed when the reasons for the impairment no longer exist. Impairment losses on goodwill are not reversed.

#### Inventories

Inventories are measured at cost calculated according to the FIFO principle. Inventories are written down to the lower of cost and net realisable value.

The cost of raw materials and consumables as well as goods for resale is determined as purchase prices plus expenses resulting directly from the purchase.

The net realisable value of inventories is determined as the selling price less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and the expected development in the selling price.



#### Receivables

Receivables are measured at amortised cost, which usually corresponds to the nominal value, less write-downs for bad debts.

Write-downs for bad debts are determined based on an individual assessment of each receivable if there is no objective evidence of individual impairment of a receivable.

Deposits recognised under assets comprise deposits paid to the lessor under leases entered into by the company.

#### Prepayments

Prepayments recognised under assets comprise costs incurred in respect of subsequent financial years.

## Other investments

Other securities are measured at fair value, equivalent to the market value at the balance sheet date.

### Cash

Cash includes deposits in bank accounts as well as operating cash.

#### Equity

The proposed dividend for the financial year is recognised as a separate item in equity.

The net revaluation of equity investments in subsidiaries is recognised in the financial statements of the parent in the net revaluation reserve in equity according to the equity method to the extent that the carrying amount exceeds the cost. Dividends from subsidiaries which are expected to be adopted before adoption of the annual report for Tomex Danmark A/S are not tied up in the revaluation reserve.

## Current and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the basis of the taxable income for the year, adjusted for tax paid on account.

Joint taxation contributions payable and receivable are recognised as income tax under receivables or payables in the balance sheet.



Deferred tax liabilities and tax assets are recognised on the basis of all temporary differences between the carrying amounts and tax bases of assets and liabilities.

Deferred tax assets are recognised, following an assessment, at the expected realisable value through offsetting against deferred tax liabilities within the same tax jurisdiction or elimination in tax on future earnings.

Deferred tax is measured on the basis of the tax rules and at the tax rates in the respective countries which, according to the legislation in force at the balance sheet date, will be applicable when the deferred tax is expected to crystallise as current tax.

#### Payables

Short-term payables are measured at amortised cost, normally corresponding to the nominal value of such payables.

## CASH FLOW STATEMENT

The cash flow statement is prepared using the indirect method, showing cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities comprise the net profit or loss for the year, adjusted for non-cash operating items, income tax paid and changes in working capital.

Cash flows from investing activities comprise payments in connection with the acquisition and divestment of companies and financial assets as well as the purchase, development, improvement and sale of intangible assets and property, plant and equipment.

Cash flows from financing activities comprise changes in the parent's share capital and associated costs and financing from and dividends paid to shareholders as well as the arrangement and repayment of long-term payables.

Cash and cash equivalents at the beginning and end of the year comprise cash and short-term payables to credit institutions.

