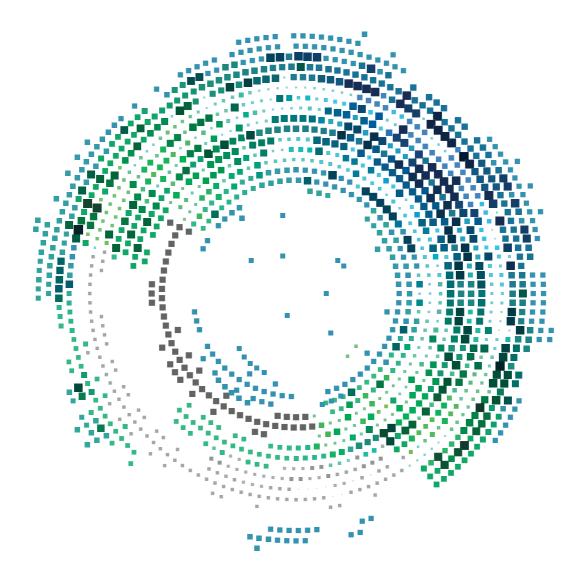
## **Deloitte.**



#### **BK Medical ApS**

Mileparken 34 2730 Herlev CVR No. 15731176

#### Annual report 01.08.2020 -31.07.2021

The Annual General Meeting adopted the annual report on 17.12.2021

**Daniel Banemann** Chairman of the General Meeting

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## **Entity details**

#### Entity

BK Medical ApS Mileparken 34 2730 Herlev

Business Registration No.: 15731176 Registered office: Herlev Financial year: 01.08.2020 - 31.07.2021

#### **Board of Directors**

Brooks Edward West, Chairman Steen Madsen Jens Mose Pedersen Hilary Jane Thomsen Robert Joseph Patterson

#### **Executive Board**

Bo Hansen, Chief Executive Officer Daniel Kiholm Banemann, Director

#### Bank

Danske Bank Munkeengen 30 DK-3400 Hilleroed

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S

## Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of BK Medical ApS for the financial year 01.08.2020 - 31.07.2021.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.07.2021 and of the results of their operations and the consolidated cash flows for the financial year 01.08.2020 - 31.07.2021.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Herlev, 17.12.2021

**Executive Board** 

**Bo Hansen** Chief Executive Officer

**Board of Directors** 

Brooks Edward West

Chairman

**Robert Joseph Patterson** 

Daniel Kiholm Banemann Director

Steen Madsen

**Hilary Jane Thomsen** 

Hilary Cox Thomsen

### Independent auditor's report

#### To the shareholders of BK Medical ApS

#### Opinion

We have audited the consolidated financial statements and the parent financial statements of BK Medical ApS for the financial year 01.08.2020 - 31.07.2021, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.07.2021 and of the results of their operations and the consolidated cash flows for the financial year 01.08.2020 - 31.07.2021 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements" section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in

Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 17.12.2021

**Deloitte** Statsautoriseret Revisionspartnerselskab CVR No. 33963556

Land-

Lars Hansen State Authorised Public Accountant Identification No (MNE) mne24828

## **Management commentary**

#### **Financial highlights**

	2020/21	2019/20	2018/19	2017/18	2016/17
	DKK'000	DKK'000	DKK'000	DKK'000	DKK'000
Key figures					
Revenue	707,439	645,759	706,465	666,113	558,095
Gross profit/loss	373,479	305,140	343,551	351,389	263,635
Operating profit/loss	79,193	18,230	90,209	123,879	29,504
Net financials	(2,453)	(5,945)	(9,930)	(10,688)	(14,961)
Profit/loss for the year	64,443	20,595	56,575	83,412	4,887
Balance sheet total	651,720	672,961	685,552	643,705	611,064
Investments in property, plant and equipment	8,605	9,536	6,643	6,388	14,728
Equity	265,709	200,874	190,415	129,312	73,673
Cash flows from operating activities	92,947	53,683	(6,004)	143,209	43,089
Cash flows from investing activities	(38,349)	(14,272)	(7,309)	(15,913)	(28,369)
Cash flows from financing activities	(22,661)	(37,769)	(26,268)	(115,765)	(22,807)
Ratios					
Gross margin (%)	52.79	47.25	48.63	52.75	47.24
Net margin (%)	9.11	3.19	8.01	12.52	0.88
Return on equity (%)	27.62	10.53	35.39	82.19	13.27
Equity ratio (%)	40.77	29.85	27.78	20.09	12.06

Ratios	Ratio reflects
Gross margin (%)	The entity's operating profitability.
Net margin (%)	The entity's profitability after operating expenses.
Return on equity (%)	The entity's return on capital invested in the entity by the owners.
Equity ratio (%)	The financial strength of the entity

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

**Gross margin (%):** <u>Gross profit/loss \* 100</u> Revenue

#### **Net margin (%):** <u>Profit/loss for the year \* 100</u> Revenue

Return on equity (%): <u>Profit/loss for the year \* 100</u> Average equity

**Equity ratio (%):** <u>Equity \* 100</u> Balance sheet total

#### **Primary activities**

The Group develops and markets human diagnostic and therapy guidance ultrasound equipment, primarily for the urological, neuro and surgical market segments. The goal of the Group is to ensure profitable, organic growth exceeding the market growth of these niches, thus ensuring an increased market share. Ultrasound Systems are manufactured in the US by the parent company BK Medical Holding Company Inc., and by the Danish entity BK Medical ApS. From end October 2021 all Ultrasound Systems are produced in Denmark by BK Medical ApS. Ultrasound Transducers are produced by our sister company Sound Technology Inc.

#### **Development in activities and finances**

The Group's revenue for the financial year 2020/21 was DKK 707.4 million, an increase of 9.6% from 2019/20 where the revenue amounted to DKK 645.8 million. The Group recovered from the decrease in revenue due to the COVID-19 disruption in 2019/20. This had for consequence that several clients decided to postpone the purchase of new equipment to the current fiscal year.

The operating expenses 2020/21 increase to DKK 345.3 million compared to an expense of DKK 340.6 million in 2019/20, an increase of 1.4% which is in line with expected growth.

In 2020/21, the Group realised a profit before tax of DKK 76.7 million compared to a profit before tax of DKK 12.3 million in 2019/20.

Tax for the year amounted to an expense of DKK 12.3 million in 2020/21 compared to an income of DKK 8.3 million in 2019/20. Thus, for 2020/21, net profit for the year amounted to DKK 64.4 million compared to a net profit of DKK 20.6 million in 2019/20.

#### **Capital expenditure**

The Company's capital expenditure amounted to DKK 8.6 million in property, plant and equipment compared to DKK 9.5 million last year and DKK 30.6 million in intangible assets compared to DKK 5.0 million last year.

#### Profit/loss for the year in relation to expected developments

The forecast for 2020/21 showed a mid-single digit organic growth rate. Group revenue for the financial year 2020/21 was DK 707.4 million, which exceeded the expected revenue range from DKK 650 million to DKK 680 million. This is driven by a faster recovery than expected, after the lower revenue in 2019/20 caused by Covid-19.

The expectation in result was between DKK 15 million and DKK 30 million. The Group result for the financial year 2020/21 was DKK 64.4 million. The main reason for the increase in the result is the increase in revenue and an increase in gross margin on the revenue.

We forecasted that the expenses for capital expenses would be in line with the level for 2019/20 and we ended in a small decrease of DKK 1.1 million, which mostly were due to timing of investments.

#### Foreign exchange risks

For several years, the Company has aimed at balancing its net positions (sales, purchases, operating expenses and financing expenses), primarily concerning USD, thus reducing the foreign exchange risk significantly. No forward hedging of exchange rate exposures on foreign exchange positions has been entered.

The results, cash flow and equity of the Company are effected by the development in exchange rates of several different currencies due to the international activities of the Company.

#### **Credit risks**

The Company does not have any material risks relating to a single customer or business partner. According to company policy for assuming credit risks, all customer credit ratings are periodically evaluated. Transactions with customers in the less mature geographical markets (e.g. Asia) are primarily secured by a guaranteed form of payment.

#### Outlook

#### Strategy

The primary strategy of the Group is to target the intraoperative imaging markets for urological, neuro and surgical applications in the European, Asian and North American ultrasound markets by continuously developing and introducing new products that address these markets' needs. To support this strategy, the Company continues to strengthen its direct and indirect sales and distribution in the USA, Europe, China and other regions in Asia by expanding its sales organisation and expanding the R&D capabilities.

Sales activities are carried out by the Company's subsidiaries in Germany, Italy, Sweden, Belgium, France, Austria, Australia and the UK as well as through dealer networks, primarily in Eastern Europe, Latin America, the Middle East and Asia corresponding to approximately 70 countries. On an on-going basis, the Group considers the possibilities of expansion of relevant niche solutions, including distribution form, through strategic cooperation alliances. The organisation is developed continuously to adapt to ever changing conditions.

#### Target and expectations for the year ahead

As mentioned above, the competition on the general ultrasound market is continuously increasing. This is expressed through more aggressive marketing and ultimately lower prices resulting in increased pressure on margins. We have through our focus on procedures been able to increase our average selling price, through recent years release of products to our high-end markets. At the same time, there are indications of a certain consolidation where only the large market participants are expected to endure in the long term. Therefore, the BK Medical strategy of surgical guidance and procedure driven ultrasound rather than diagnostic is more and more relevant.

The forecast for 2021/22 shows revenue at a double-digit organic growth rate. Our expected revenue range from DKK 750 million to 810 million. This is a realistic target when seen in the light of the investments in new products. The growth is primarily expected to take place in the existing core markets due to expansion and new products.

The expectations are based on the assumption that the exchange rates for the currencies to which the Company is exposed, primarily USD, will remain unchanged.

Costs are budgeted to increase for 2021/22 compared to 2020/21 although lower than the expected increase in revenue, resulting in a higher EBIT Margin for 2021/22. Our expected result is between DKK 40 million and 80 million.

In 2020/21, capital expenditure in property, plant and equipment decreased compared to prior year, but only marginally. It is mostly due to the construction of the manufactory site in Denmark, which started in 2019/20. It is expected that the Company's level of capital expenditure in property, plant and equipment for 2021/22 will remain at the same level, since further investments are needed due to an increase in number of employees and also additional investments are planned for development projects.

Furthermore, in 2020/21, capital expenditure related to intangible assets increased compared to 2019/20. It is expected that the Company's level of capital expenditure in intangible assets for 2021/22 will continue at the

same level due to investments in the new product platform for future ultrasound systems.

#### **Research and development activities**

Research and development are carried out by BK Medical ApS in Herlev for all ultrasound scanners. Expenses related to research and development activities increased by DKK 19.6 million in 2020/21 due to continued investment in our R&D department and increased expenses relating to the implementation of the European Medical Device Regulation.

Capitalisation of R&D projects was higher compared to 2019/20, as we have a significant amount of development projects, both for a new scanner, additional probes to support our focus in our market and software developments, which will help improve the usage or our equipment. The strategic commitment to new markets with increasing requirements on the products and their performance continues. These investments are primarily aimed at providing new platforms for future ultrasound scanners.

The majority of development activities are focused on the development of a new generation of ultrasound scanners and transducers and continue SW upgrade for existing products that will help open new markets for the Group.

#### Intellectual capital resources

The development, production and marketing of high-end technology ultrasound scanners demand highly skilled employees. Therefore, the Group attaches great importance to recruiting, retaining and developing competent staff - e.g. through increased focus on HR functions and the introduction of a common set of values.

#### Statutory report on corporate social responsibility

The Group develops and markets human ultrasound equipment, primarily for the urological and surgical market segments and, secondarily, for selected adjacent markets.

BK Medical ApS Code of Conduct is intended to promote ethical conduct in all Company affairs in accordance with our high standards of integrity, and to deter wrongdoing in compliance with all applicable laws and regulations

As a global company, the Group is aware that there can be risks when operating in areas where approaches to human rights and anti-corruption may differ from our domestic markets. Breaches concerning human rights could impact our ability to retain and attract employees and impact our reputation. Breaches regarding corruption and bribery could also impact our reputation. That is why we have a primary focus on these risks, including setting the tone at the top to align the values throughout the Group. As a development and sales company, our environmental impact is limited for which reason we consider it a lower risk. Consequently, we do not have a separate policy, but we follow existing rules and laws in this area. We are also not aware of any breaches regarding environment and climate in The Group in 2020/21.

#### **Human rights**

We fully acknowledge our responsibility to respect human rights as set out in the International Bill of Human Rights and are committed to implementing the United Nations Guiding Principles on Business and Human Rights throughout our operations. Respect for the dignity of the individual and for the importance of each individual's human rights forms the basis of the behaviors we expect of every individual who works for us, either as a direct employee or indirectly through our supply chain. We do not accept any form of discrimination, harassment or bullying within the Group. To this end we require all of our managers to implement processes designed to ensure equality of opportunity and inclusion for all the Groups employees. These include avoiding any form of forced, bonded or compulsory labour (or any other kind of modern slavery or human trafficking).

#### **Goals and implementation**

Our Code of conduct will have a section on respecting human rights. It is our goal that we will not experience issues related to non-compliance with human rights. We are not aware of any breaches concerning human rights in the Group in 2020/21.

#### **Ethics and anti-corruption**

The Group has a zero tolerance towards corruption and bribery, including means such as improper payments, bribes and kickbacks, and facilitation payments. The Group is committed to complying with the United States Foreign Corrupt Practice Act (FCPA), export controls and comparable laws where the Group engages in business.

We require the same commitment from our employees, business partners and suppliers.

#### **Goals and implementation**

All employees and distributors receive guidelines on anti-corruption and bribery. It is our goal that we will not experience issues related to ethics and anti-corruption. We are not aware of any breaches concerning corruption and bribery in the Group in 2020/21.

#### Workplace responsibilities

We are committed to maintaining a safe and healthy work environment by complying with applicable health and safety rules and practices. Furthermore, we encourage employees to raise work-related issues, questions or concerns. We value the talents, abilities and diversity of all employees and require all employment decisions (e.g. recruiting, hiring, training, promoting, and compensation) related to employees and applicants to be based on merit, qualifications, and job performance.

#### **Goals and implementation**

To implement our workplace responsibilities, we focus on offering relevant training, internal courses and employee development interviews. We conclude that our activities have contributed to maintaining a good working environment in the Group in 2020/21.

#### Statutory report on the underrepresented gender

#### Policy regarding the Proportion of Gender in other Management Levels of BK Medical ApS

BK Medical ApS is committed to continue working towards and maintaining equal opportunities for women and men at all management levels within the Company. BK Medical ApS encourages talented male and female employees to pursue a career within the Company. In connection with recruitment, including recruitment at management level, it is BK Medical ApS' policy to meet the Company's needs for employees with the right skills and competences, regardless of gender, age, ethnicity, etc. When choosing between equally qualified candidates, the diversity among the employees is taken into consideration, as it is the aim that both genders attain representation at management levels of at least 30%. In connection with recruitment for managerial positions it must be ensured, where possible, that the candidates invited for interview include both men and women. The Company's focus on diversity among its employees, including at management levels, must be visible during recruitment.

The policy may be amended by the Board of Directors and should be interpreted in accordance with applicable equal rights and anti-discrimination legislation in Denmark, applicable at any given time.

We currently have less than 30% representation of the gender with lowest proportion at manager level. We are however, on level with the general proportion of gender for the company. We follow our policy of not

discriminating when we hire for both management positions and regular employees. Since the proportion of each gender at manager level is consistent with the general proportion, no steps have been initiated this financial year.

#### Policy regard the Proportion of Gender in the board of BK Medical ApS

The Company aims to continue the current strategy as it is the policy of BK Medical ApS to meet the Company's needs for board members with the right skills and competences, regardless of gender, age, ethnicity, etc. When choosing between equally qualified candidates, the diversity among the employees is taken into consideration, as it is the objective that both genders attain representation at board level of at least 20%.

Further, the Company continuously aims at ensuring that the board supports the inter-company relations by means of its composition which is currently made up by 2 members elected by the employees and 3 members elected by the general meeting, where two are also connected to the parent company: Chairman Brooks Edward West and Director Robert Joseph Patterson.

There is currently a minimum of 20% representation of each gender on the board, which falls within our policy, and therefore, no steps have been initiated this financial year.

#### Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# Consolidated income statement for 2020/21

		2020/21	2019/20
	Notes	DKK'000	DKK'000
Revenue	2	707,439	645,759
Cost of sales		(333,960)	(340,619)
Gross profit/loss		373,479	305,140
Research and development costs		(109,038)	(115,284)
Distribution costs		(121,398)	(116,676)
Administrative expenses	3	(63,850)	(54,950)
Operating profit/loss		79,193	18,230
Other financial income	5	1,498	8,058
Other financial expenses	6	(3,951)	(14,003)
Profit/loss before tax		76,740	12,285
Tax on profit/loss for the year	7	(12,297)	8,310
Profit/loss for the year	8	64,443	20,595

# Consolidated balance sheet at 31.07.2021

#### Assets

		2020/21	2019/20
	Notes	DKK'000	DKK'000
Completed development projects	10	22,370	28,106
Goodwill		45,534	60,869
Development projects in progress	10	33,678	9,363
Intangible assets	9	101,582	98,338
Land and buildings		84,542	83,669
Plant and machinery		14,975	15,878
Other fixtures and fittings, tools and equipment		2,892	3,323
Property, plant and equipment	11	102,409	102,870
Fixed assets		203,991	201,208
Raw materials and consumables		18,877	6,073
Manufactured goods and goods for resale		85,026	74,210
Inventories		103,903	80,283
Trade receivables		98,525	80,732
Receivables from group enterprises		186,943	285,288
Other receivables		2,583	3,178
Tax receivable		1,950	0
Prepayments	12	5,073	5,274
Receivables		295,074	374,472
Cash		48,752	16,998
Current assets		447,729	471,753
Assets		651,720	672,961

#### **Equity and liabilities**

	Notes	2020/21 DKK'000	2019/20 DKK'000
Contributed capital		64,225	64,225
Retained earnings		201,484	136,649
Equity		265,709	200,874
Deferred tax	13	5,489	32
Provisions		5,489	32
Payables to group enterprises		239,132	360,137
Other payables		176	643
Deferred income	16	7,826	5,973
Non-current liabilities other than provisions	15	247,134	366,753
Trade payables		38,124	23,458
Payables to group enterprises		9,734	6,707
Tax payable		3,413	17,476
Other payables		70,602	46,248
Deferred income	16	11,515	11,413
Current liabilities other than provisions		133,388	105,302
Liabilities other than provisions		380,522	472,055
Equity and liabilities		651,720	672,961
Events after the balance sheet date	1		
Staff costs	4		
Unrecognised rental and lease commitments	18		
Contingent liabilities	19		
Transactions with related parties	20		
Group relations	21		
Subsidiaries	22		

# Consolidated statement of changes in equity for 2020/21

	Contributed	Retained	
	capital earnings	capital earnings	Total
	DKK'000	DKK'000	DKK'000
Equity beginning of year	64,225	136,649	200,874
Exchange rate adjustments	0	392	392
Profit/loss for the year	0	64,443	64,443
Equity end of year	64,225	201,484	265,709

# Consolidated cash flow statement for 2020/21

	Notes	2020/21 DKK'000	2019/20 DKK'000
Operating profit/loss		79,193	18,230
Amortisation, depreciation and impairment losses		35,695	42,756
Working capital changes	17	1,425	27,877
Other adjustments		1,503	(8,237)
Cash flow from ordinary operating activities		117,816	80,626
Financial income received		1,498	8,058
Financial expenses paid		(3,951)	(14,003)
Taxes refunded/(paid)		(22,416)	(20,998)
Cash flows from operating activities		92,947	53,683
Acquisition etc. of intangible assets		(30,562)	(4,952)
Acquisition etc. of property, plant and equipment		(8,605)	(9,536)
Sale of property, plant and equipment		818	216
Cash flows from investing activities		(38,349)	(14,272)
Free cash flows generated from operations and investments before financing		54,598	39,411
Incurrence of debt to group optorprises		(22,661)	(25.961)
Incurrence of debt to group enterprises Business Combination		(22,661) 0	(35,861) (1,908)
Cash flows from financing activities		<b>(22,661)</b>	(1,908) ( <b>37,769</b> )
Increase/decrease in cash and cash equivalents		31,937	1,642
Cash and cash equivalents beginning of year		16,998	15,506
Currency translation adjustments of cash and cash equivalents		(183)	(150)
Cash and cash equivalents end of year		48,752	16,998
Cash and cash equivalents at year-end are composed of:			
Cash		48,752	16,998
Cash and cash equivalents end of year		48,752	16,998

## Notes to consolidated financial statements

#### 1 Events after the balance sheet date

After the balance sheet date, no significant events have occured which are considered to have a material effect on the assessment of the Annual report.

#### 2 Revenue

	2020/21	2019/20
	DKK'000	DKK'000
Denmark	20,463	12,132
Scandinavia - other	37,682	39,626
Europe - other	339,317	329,793
USA	133,634	108,979
Asia, Pacific and the rest of the world	176,343	155,219
Total revenue by geographical market	707,439	645,749

We identify a business as an operating segment if: i) it engages in business activities from which it may earn revenues and incur expenses; ii) its operating results are regularly reviewed by our chief operating decision maker who is our chief executive officer, and iii) it has available discrete financial information. We aggregate our operating segments into reportable segment if the operating segments are determined to have similar economic characteristics and are similar in the nature of products and services, nature of production processes, type or class of customer for their products and services, product or service distribution method and, if applicable, nature of the regulatory environment. We have only one business segment: Ultrasound which complies with the sale of ultra scanners. For this reason, it is not relevant to provide segment information by business segment.

According to current statutory requirements, information on revenue is provided on geographical segments

#### 3 Fees to the auditor appointed by the Annual General Meeting

	2020/21	20/21 2019/20
	DKK'000	DKK'000
Statutory audit services	927	763
Other assurance engagements	55	110
Other services	41	41
	1,023	914

#### 4 Staff costs

	2020/21 DKK'000	2019/20 DKK'000
Wages and salaries	179,312	139,638
Pension costs	10,628	7,537
Other social security costs	11,558	10,576
	201,498	157,751
Staff costs classified as assets	(26,107)	(4,685)
	175,391	153,066

Average number of full-time employees	252	226
---------------------------------------	-----	-----

	Remuneration		
	of Manage-	of Manage-	
	ment	ment	
	2020/21	2019/20	
	DKK'000	DKK'000	
Executive Board	3,615	2,680	
	3,615	2,680	

#### **5** Other financial income

	2020/21	2019/20
	DKK'000	DKK'000
Other interest income	1,498	8,058
	1,498	8,058

#### **6 Other financial expenses**

	2020/21	2019/20
	DKK'000	DKK'000
Financial expenses from group enterprises	2,973	13,480
Other interest expenses	978	523
	3,951	14,003

#### 7 Tax on profit/loss for the year

	2020/21	2019/20
	DKK'000	DKK'000
Current tax	6,840	41,222
Change in deferred tax	5,457	(49,532)
	12,297	(8,310)

#### 8 Proposed distribution of profit/loss

-	20/21 K'000	2019/20 DKK'000
Retained earnings 6	4,443	20,595
6	4,443	20,595

#### 9 Intangible assets

	Completed		Development
	development		projects in
	projects	Goodwill	progress
	DKK'000	DKK'000	DKK'000
Cost beginning of year	154,085	306,691	9,363
Transfers	6,247	0	(6,247)
Additions	0	0	30,562
Cost end of year	160,332	306,691	33,678
Amortisation and impairment losses beginning of year	(125,979)	(245,822)	0
Amortisation for the year	(11,983)	(15,335)	0
Amortisation and impairment losses end of year	(137,962)	(261,157)	0
Carrying amount end of year	22,370	45,534	33,678

#### **10 Development projects**

Management has not identified any indicators of impairment relative to the carrying amount of capitalized development projects.

The company has capitalized internal development cost relating to the continuous development into our products, being scanners, transducers and accessories. We typically have one to two scanners and several transducers in development.

#### 11 Property, plant and equipment

	Land and buildings DKK'000	Plant and machinery DKK'000	Other fixtures and fittings, tools and equipment DKK'000
Cost beginning of year	138,624	50,827	28,420
Exchange rate adjustments	0	0	(34)
Additions	4,165	2,631	1,809
Disposals	0	(3,480)	(5,525)
Cost end of year	142,789	49,978	24,670
Depreciation and impairment losses beginning of year	(54,954)	(34,948)	(25,096)
Exchange rate adjustments	0	0	64
Depreciation for the year	(3,293)	(3,472)	(1,612)
Reversal regarding disposals	0	3,417	4,866
Depreciation and impairment losses end of year	(58,247)	(35,003)	(21,778)
Carrying amount end of year	84,542	14,975	2,892

#### **12 Prepayments**

Prepayments mainly relate to prepaid insurance premiums and other prepayments where criteria to recognise the expenses in the financial year have not been met.

#### **13 Deferred tax**

	2020/21 DKK'000	2019/20 DKK'000
Intangible assets	12,330	8,242
Property, plant and equipment	5,316	4,383
Fixed asset investments	1,823	1,826
Receivables	0	(62)
Provisions	(2,512)	(2,889)
Other taxable temporary differences	(11,468)	(11,468)
Deferred tax	5,489	32

Changes during the year	2020/21 DKK'000	2019/20 DKK'000
Beginning of year	32	17,002
Recognised in the income statement	5,457	(16,970)
End of year	5,489	32

#### **14 Deferred income**

Deferred income is mainly related to service contracts, extended warranties and to income where the revenue recognition criteria as to collectability has not been met.

#### 15 Non-current liabilities other than provisions

	Due after more than 12 months 2020/21 DKK'000
Payables to group enterprises	239,132
Other payables	176
Deferred income	7,826
	247,134

#### **16 Deferred income**

Deferred income is mainly related to service contracts, extended warranties and to income where the revenue recognition criteria as to collectability has not been met.

#### 17 Changes in working capital

	2020/21 2019/20	
	DKK'000	DKK'000
Increase/decrease in inventories	(23,619)	(11,713)
Increase/decrease in receivables	(16,966)	23,928
Increase/decrease in trade payables etc.	14,663	12,662
Other changes	27,347	3,000
	1,425	27,877

	2020/21	2019/20
	DKK'000	DKK'000
Total liabilities under rental or lease agreements until maturity	22,727	10,750

#### **19 Contingent liabilities**

In connection with several tenders, the Group has per 31 July 2021 issued customary performance guarantees through banks and insurance companies.

#### 20 Transactions with related parties

			Other related
	Parent	Subsidiaries	parties
	DKK'000	DKK'000	DKK'000
Revenue	95,625	100,735	48
Cost of sales	(118,703)	(3,474)	(47,415)
Management fee	26,562	0	0
Cost reimbursement	2,581	(3,736)	(231)
Interest Income/expense	(2,971)	171	0
Dividend paid/received	0	23,616	0
Receivables	(118,029)	3,895	0
Liabilities other than provisions	0	(6,121)	0

#### **21 Group relations**

Name and registered office of the Parent preparing consolidated financial statements for the largest group: BK Medical Holding Company Inc., USA

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: BK Medical ApS, Denmark

#### 22 Subsidiaries

		Ownership
	<b>Registered in</b>	%
BK Medical G.m.b.H	GER	100
BK Medical Benelux N.V.S.A	BEL	100
BK Medical S.r.l	ITA	100
BK Medical AB	SWE	100
BK Ultrasound Limited	UK	100
BK Medical Systems Inc.	USA	100
Ultrasonix Medical Corporation	CND	100
BK Medical Austria GmBH	AT	100
BK Medical France SAS	FR	100
BK Medical Australia PTY LTD	AU	100

## Parent income statement for 2020/21

		2020/21	2019/20
	Notes	DKK'000	DKK'000
Revenue	2	495,218	356,907
Cost of sales		(235,616)	(173,372)
Gross profit/loss		259,602	183,535
Research and development costs		(108,106)	(115,017)
Distribution costs		(37,527)	(37,084)
Administrative expenses		(63,200)	(55,001)
Operating profit/loss		50,769	(23,567)
Other financial income	4	25,026	10,153
Other financial expenses	5	(3,247)	(13,376)
Profit/loss before tax		72,548	(26,790)
Tax on profit/loss for the year	6	(9,751)	21,400
Profit/loss for the year	7	62,797	(5,390)

## Parent balance sheet at 31.07.2021

#### Assets

	Notes	2020/21 DKK'000	2019/20 DKK'000
Completed development projects	9	22,370	28,106
Goodwill		45,534	60,869
Development projects in progress	9	33,678	9,363
Intangible assets	8	101,582	98,338
Land and buildings		84,542	83,669
Plant and machinery		14,975	15,878
Other fixtures and fittings, tools and equipment		2,208	1,686
Property, plant and equipment	10	101,725	101,233
Investments in group enterprises		25,225	18,583
Receivables from group enterprises		7,588	7,598
Financial assets	11	32,813	26,181
Fixed assets		236,120	225,752
Raw materials and consumables		18,381	5,976
Manufactured goods and goods for resale		33,042	22,881
Inventories		51,423	28,857
Trade receivables		57,744	40,765
Receivables from group enterprises		62,754	163,886
Other receivables		1,541	834
Prepayments	12	2,060	2,782
Receivables		124,099	208,267
Cash		25,449	5,120
Current assets		200,971	242,244
Assets		437,091	467,996

#### **Equity and liabilities**

		2020/21	2019/20
	Notes	DKK'000	DKK'000
Contributed capital		64,225	64,225
Reserve for development costs		43,845	29,225
Retained earnings		(15,581)	(63,602)
Equity		92,489	29,848
Deferred tax	13	5,489	32
Provisions		5,489	32
Payables to group enterprises		239,132	360,137
Other payables		176	643
Deferred income	14	6,193	4,822
Non-current liabilities other than provisions	15	245,501	365,602
Prepayments received from customers		5,226	5,641
Trade payables		29,964	18,107
Payables to group enterprises		6,389	4,617
Tax payable		2,364	14,490
Other payables		49,669	29,659
Current liabilities other than provisions		93,612	72,514
Liabilities other than provisions		339,113	438,116
Equity and liabilities		437,091	467,996
Events after the balance sheet date	1		
Staff costs	3		
Related parties with controlling interest	16		
Transactions with related parties	17		

## Parent statement of changes in equity for 2020/21

	Contributed capital DKK'000	Reserve for development costs DKK'000	Retained earnings DKK'000	Total DKK'000
Equity beginning of year	64,225	29,225	(63,602)	29,848
Value adjustments	0	0	(156)	(156)
Transfer to reserves	0	14,620	(14,620)	0
Profit/loss for the year	0	0	62,797	62,797
Equity end of year	64,225	43,845	(15,581)	92,489

## Notes to parent financial statements

#### 1 Events after the balance sheet date

After the balance sheet date, no significant events have occurred which are considered to have a material effect on the assessment of the Annual Report.

#### 2 Revenue

	2020/21	2019/20 DKK'000
	DKK'000	
Denmark	20,463	12,132
Scandinavia	24,599	10,406
Europe	167,956	99,415
USA	105,856	79,734
Asia, Pacific and rest of the world	176,344	155,220
Total revenue by geographical market	495,218	356,907

#### **3 Staff costs**

	2020/21 2	2020/21 2019/20 DKK'000 DKK'000
	DKK'000	
Wages and salaries	129,707	98,099
Pension costs	9,792	7,537
Other social security costs	728	693
	140,227	106,329
Staff costs classified as assets	(26,107)	(4,685)
	114,120	101,644

Average number of full-time employees	171	145

	Remuneration of Manage-	Remuneration of Manage-
	ment	ment
	2020/21	2019/20
	DKK'000	DKK'000
Executive Board	3,615	2,680
	3,615	2,680

#### 4 Other financial income

	2020/21 DKK'000	2019/20 DKK'000
Other interest income	25,026	10,153
	25,026	10,153

#### **5** Other financial expenses

	2020/21 2019/20	
	DKK'000	DKK'000
Other interest expenses	3,247	13,376
	3,247	13,376

#### 6 Tax on profit/loss for the year

	2020/21	2019/20
	DKK'000	DKK'000
Current tax	4,294	(18,760)
Change in deferred tax	5,457	(2,640)
	9,751	(21,400)

#### 7 Proposed distribution of profit and loss

	2020/21	2019/20
	DKK'000	DKK'000
Retained earnings	62,797	(5,390)
	62,797	(5,390)

#### 8 Intangible assets

	Completed development	•	•	Development projects in
	projects DKK'000	Goodwill DKK'000	progress DKK'000	
Cost beginning of year	154,085	306,691	9,363	
Transfers	6,247	0	(6,247)	
Additions	0	0	30,562	
Cost end of year	160,332	306,691	33,678	
Amortisation and impairment losses beginning of year	(125,979)	(245,822)	0	
Amortisation for the year	(11,983)	(15,335)	0	
Amortisation and impairment losses end of year	(137,962)	(261,157)	0	
Carrying amount end of year	22,370	45,534	33,678	

#### 9 Development projects

The company has capitalized internal development cost relating to the continuous development into our products, being scanners, transducers and accessories. We typically have one to two scanner and several transducers in development.

#### 10 Property, plant and equipment

	Land and buildings DKK'000	Plant and machinery DKK'000	Other fixtures and fittings, tools and equipment DKK'000
Cost beginning of year	138,624	50,827	18,737
Additions	4,165	2,631	1,358
Disposals	0	(3,480)	(2,815)
Cost end of year	142,789	49,978	17,280
Depreciation and impairment losses beginning of year	(54,954)	(34,948)	(17,052)
Depreciation for the year	(3,293)	(3,472)	(835)
Reversal regarding disposals	0	3,417	2,815
Depreciation and impairment losses end of year	(58,247)	(35,003)	(15,072)
Carrying amount end of year	84,542	14,975	2,208

#### **11 Financial assets**

Investmen gr enterp DKH		Receivables from group enterprises DKK'000	
Cost beginning of year	18,583	7,598	
Additions	6,642	0	
Disposals	0	(10)	
Cost end of year	25,225	7,588	
Carrying amount end of year	25,225	7,588	

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

#### **12 Prepayments**

Prepayments mainly relate to prepaid insurance premiums and other prepayments where criteria to recognise the expenses in the financial year have not been met.

#### **13 Deferred tax**

	2020/21 DKK'000	2019/20 DKK'000
Intangible assets	12,330	8,242
Property, plant and equipment	5,316	4,383
Fixed asset investments	1,823	1,826
Receivables	0	(62)
Other investments	(2,512)	(2,889)
Provisions	(11,468)	(11,468)
Deferred tax	5,489	32

	2020/21	2019/20
Changes during the year	DKK'000	DKK'000
Beginning of year	32	2,672
Recognised in the income statement	5,457	(2,640)
End of year	5,489	32

#### **14 Deferred income**

Deferred income is mainly relating to extended warranty and to income where the revenue recognition criteria as to collectability has not been met.

#### 15 Non-current liabilities other than provisions

	Due after	
	more than 12	
	months	
	2020/21	
	DKK'000	
Payables to group enterprises	239,132	
Other payables	176	
Deferred income	6,193	
	245,501	

Deferred income is mainly relating to extended warranty and to income where the revenue recognition criteria as to collectability has not been met.

#### **16 Related parties with controlling interest**

BK Medical Holding Company Inc. (8 Centennial Drive, Peabody, MA 01960, USA) owns all shares in the Entity, thus exercising control.

#### 17 Transactions with related parties

			Other related
	Parent	Subsidiaries	parties
	DKK'000	DKK'000	DKK'000
Revenue	95,625	100,735	48
Cost of sales	(118,703)	(3,474)	(47,415)
Management fee	(26,562)	0	0
Cost reimbursement	2,581	(3,736)	(231)
Interest income/expense	(2,971)	171	0
Dividend paid/received	0	23,616	0
Receivables	(118,029)	3,895	0
Liabilities other than provisions	0	(6,121)	0

### **Accounting policies**

#### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Consolidated financial statements**

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence.

#### **Basis of consolidation**

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements.

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the takeover date, with net assets having been calculated at fair value.

#### **Business combinations**

Newly acquired or newly established enterprises are recognised in the financial statements from the time of acquiring or establishing such enterprises. Divested or wound-up enterprises are recognised in the income

statement up to the time of their divestment or winding-up.

The purchase method is applied at the acquisition of new enterprises, under which identifiable assets and liabilities of these enterprises are measured at fair value at the acquisition date. Provisions for costs of restructuring of the enterprise acquired are only made in so far as such restructuring was decided by the enterprise acquired prior to acquisition. Allowance is made for the tax effect of restatements.

Positive differences in amount (goodwill) between cost of the acquired share and fair value of the assets and liabilities taken over are recognised under intangible assets, and they are amortised systematically over the income statement based on an individual assessment of their useful lives. If the useful life cannot be estimated reliably, it is fixed at 10 years. Useful life is reassessed annually. Negative balances (negative goodwill) are recognised as income in the income statement.

The uniting-of-interests method is applied on acquisition of enterprises, mergers, demergers, contributions of assets and exchanges of shares, etc. in which the enterprises concerned are controlled by the Parent, under which method the combination is considered completed at the date of acquisition without restatement of comparative figures. Under the uniting-of-interests method, the acquiree's assets and liabilities are recognised at their carrying amounts, adjusted for any differences in accounting policies and accounting estimates. The difference between the consideration agreed and the carrying amount of the acquiree is recognised in equity.

#### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates and out of the translation of income statements from average rates to the exchange rates at the balance sheet date are classified directly as equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries, which are considered part of the total investment in the subsidiary in question, are classified directly as equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate at the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

#### **Income statement**

#### Revenue

Income from the sales of finished goods for resale and finished goods is recognised in revenue when transfer of the most significant rewards and risks to the buyer has taken place and provided that the income can be reliably measured and payment is expected to be received. The date of the transfer of the most significant rewards and risks is based on standardised terms of delivery based on Incoterms 2010.

Revenue from the sales of services, comprising service contracts, is recognised in revenue on a straight-line basis as delivered as the services are delivered in the form of an indefinite number of actions over a specific period of time.

Revenue from software compensation is recognised as the company's IP assets are used.

Revenue is recognised exclusive of VAT and net of sales discounts and is measured at fair value of the consideration fixed.

#### **Cost of sales**

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

#### **Research and development costs**

Research and development costs comprise research costs, costs of development projects not qualifying for recognition in the balance sheet, and amortisation and impairment losses relating to development projects.

#### **Distribution costs**

Distribution costs comprise costs incurred for sale and distribution of the Entity's products, including wages and salaries for sales staff, advertising costs, travelling and entertainment expenses, etc., and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment involved in the distribution process.

#### Administrative expenses

Administrative expenses comprise expenses incurred for the Entity's administrative functions, including wages and salaries for administrative staff and Management, stationery and office supplies, and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment used for administration of the Entity.

#### Other financial income

Other financial income comprises dividends etc. received on other investments, interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

#### Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

#### **Balance sheet**

#### Goodwill

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. The amortisation period used are 20 years.

Goodwill is written down to the lower of recoverable amount and carrying amount.

#### Intellectual property rights etc.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects protected by intellectual property rights, the maximum period of amortisation is the remaining duration of the relevant rights. The amortisation period used is 5 years.

#### Property, plant and equipment

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Buildings	40 years
Plant and machinery	3-7 years
Other fixtures and fittings, tools and equipment	3-8 years

Estimated useful lives and residual values are reassessed annually.

#### Investments in group enterprises

Investments in group enterprises are measured at cost. Investments are written down to the lower of recoverable amount and carrying amount.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value, less writedowns for bad and doubtful debts.

#### Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### Tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

#### **Deferred** tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset. However, no deferred tax is recognised for amortisation of goodwill disallowed for tax purposes and temporary differences arising at the date of acquisition that do not result from a business combination and that do not have any effect on profit or loss or on taxable income.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Deferred tax relating to retaxation of previously deducted losses in foreign subsidiaries is recognised on the basis of an actual assessment of the purpose of each subsidiary.

#### **Operating leases**

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

#### **Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Prepayments received from customers

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

#### **Deferred income**

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.

#### **Cash flow statement**

The cash flow statement shows cash flows from operating, investing and financing activities, and cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments, and purchase, development, improvement and sale, etc. of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs, and the raising of loans, inception of finance leases, repayments of interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank loans.