Herstedøstervej 27 - 29

2620 Albertslund

CVR No. 15359404

# **Annual Report**

1 October 2016 - 30 September 2017

26. financial year

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 11 December 2017

> Kawal Maharaj Chairman

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# **Management's Statement**

Today, Management has considered and adopted the Annual Report of Rockwell Automation A/S for the financial year 1 October 2016 - 30 September 2017.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 30 September 2017 and of the results of the Company's operations for the financial year 1 October 2016 - 30 September 2017.

In our opinion, the Management's Review includes a true and fair account of the matters addressed in the review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Albertslund, 11 December 2017

**Executive Board** 

Hans Henrik Nielsen Man. Director

**Board of Directors** 

Kawal Maharaj **Chairman**  Hans Henrik Nielsen Man. Director Erik Julien Jozef Casselman

# **Independent Auditor's Report**

#### To the shareholder of Rockwell Automation A/S

#### Opinion

We have audited the financial statements of Rockwell Automation A/S for the financial year 1 October 2016 - 30 September 2017, which comprise the income statement, balance sheet statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 30 September 2017 and of the results of its operations for the financial year 1 October 2016 - 30 September 2017 in accordance with the Danish Financial Statements Act.

#### **Basis of opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

# **Independent Auditor's Report**

#### The auditor's responsibilitis for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements. as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- \* Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- \* Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- \* Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and the related disclosures made by Management.
- \* Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- \* Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

# **Independent Auditor's Report**

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 11 December 2017

Deloitte Statsautoriseret Revisionspartnerselskab CVR-no. 33963556

Flemming Larsen State Authorised Public Accountant MNE-no. 27790

# **Company details**

<b>Company</b> CVR No. Date of formation Registered office Financial year	Rockwell Automation A/S Herstedøstervej 27 - 29 2620 Albertslund 15359404 1 August 1991 Albertslund 1 October 2016 - 30 September 2017
Board of Directors	Kawal Maharaj, Chairman Hans Henrik Nielsen, Man. Director Erik Julien Jozef Casselman
Executive Board	Hans Henrik Nielsen, Man. Director
Auditors	Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 København S CVR-no.: 33963556

# **Management's Review**

#### The Company's principal activities

As in previous years, the Company's purpose is to carry out business trading with industrial automation solutions, automation products and electronics and other related activities. The Company works under a commissionaire status. Products are sold in Denmark and other Nordic countries.

The Company receives commissionaire fee calculated according to the comparable profit method from Rockwell Automation BV.

#### Development in activities and financial matters

In 2016/17, the industry market for the Company's products increased slightly compared to the prior years. This leads to a profit after tax of T.DKK 3,915 (2015/16 T.DKK 3,447).

#### Post financial year events

After the end of the financial year, no events have occurred which may change the financial position of the entity substantially.

#### **Expectations for the future**

For the year 2017/18, we expect flat to slightly increasing market conditions in comparison with this year. We will continue to invest in our ability to deliver solutions based on our integrated architecture technologies and related services.

#### **Knowledge resources**

The products sold are high technology which requires a high level of knowledge by employees. In order to maintain

and develop this knowledge, the employees are attending both national and international training.

#### **Environmental issues**

The Rockwell Automation Group is ISO 14001 certified.

#### Foreign currency risk

Due to the Company's status as commissionaire, there is no significant risk related to foreign corrency.

# Key Figures and Financial Ratios

The development in the Company's key figures and financial ratios can be described as follows:

	2016/17	2015/16	2014/15	2013/14	2012/13
Revenue	71.403	71.751	70.066	69.670	63.273
Operating profit/loss	5.319	4.691	4.547	4.559	3.700
Net financial income and expenses	-198	-145	-27	329	126
Profit/loss for the year	3.915	3.447	3.339	3.438	2.815
Total assets	68.773	63.245	60.227	78.169	75.483
Net interest-bearing debt	0	0	0	0	0
Total equity	50.062	46.147	42.700	39.361	35.923
Avg. number of full-time employees	52	55	61	57	58
EBITDA margin (%)	5,80	5,00	4,80	4,20	3,90
Return on capital employed (%)	10,08	13,76	14,30	13,22	10,29
Financial gearing (%)	83,70	58,10	57,90	65 <i>,</i> 80	76,30
Return on equity (ROE) (%)	8,10	7,80	8,10	9,10	7,80
Solvency ratio (%)	72,80	73,00	70,90	50,40	47,60

# **Accounting Policies**

#### **Reporting Class**

The Annual Report of Rockwell Automation A/S for 2016/17 has been presented in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

#### **Reporting currency**

The Annual Report is presented in Danish kroner.

#### **Translation policies**

Transactions in foreign currencies are translated into DKK at the exchange rate prevailing at the date of transaction. Monetary assets and liabilities in foreign currencies are translated into DKK based on the exchange rates prevailing at the balance sheet day. Realised and unrealised foreign exchange gains and losses are included in the Income Statement under Financial Income and Expenses.

### **General Information**

#### Basis of recognition and measurement

Income is recognised in the Income Statement as it is earned, including value adjustments of financial assets and liabilities that are measured at fair value or amortised cost. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the Income Statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the Income Statement.

Assets are recognised in the Balance Sheet when it is probable that future economic benefits attributable to the asset will accrue to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the Balance Sheet when it is probable that future economic benefits attributable to the asset will flow out of the Company, and the value of the liability can be measured reliably.

At initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the term. Amortised cost is calculated as original cost less repayments and with the addition/deduction of the accumulated amortisation of the difference between the cost and the nominal amount. This way, exchange losses and gains are allocated over the term.

In connection with recognition and measurement, consideration is given to predictable losses and risks occurring prior to the presentation of the Annual Report, i.e. losses and risks which prove or disprove matters which exist at the balance sheet date.

# **Accounting Policies**

### **Income Statement**

#### Revenue

Income from delivery of services is recognised as revenue as the service is delivered.

Revenue consists of commission income comprised by commission on the sale og the Rockwell Automation Group's products and services to the Danish market carried out by Rockwell Automation A/S

#### **Distribution costs**

Selling cost includes all expenses relating to sales campaigns etc. Included in selling cost are expenses relating to sales employees advertising and exhibitions as well as depreciation. Rent and other cost related to sales employees are included.

#### Administration expenses

Administration cost are expenses relating to management and administration of the Company including expenses related to administration employees, office space, office supplies and depreciation.

#### Lease commitments

Lease payments on operating leases are recognized on a straight-line basis in the income statement over the term of the lease.

#### **Financial income and expenses**

Financial income and expense include interest income and interest expenses.

#### Tax on net profit/loss for the year

Tax on net profit/loss for the year comprises current tax on expected taxable income of the year and the year's adjustment of deferred tax less the part of the tax of the year that relates to changes in equity. Current and deferred tax regarding changes in equity is recognised directly in equity.

# **Accounting Policies**

#### **Balance Sheet**

#### **Tangible assets**

Plant and machinery as well as other fixtures and fittings, tools and equipment are stated at cost less accumulated depreciation and impairment losses.

Depreciation is provided on a straight line basis from the following assessment of the assets' expected useful lives:

		Residual
	Useful life	value
Other fixtures and fittings, tools and equipment	3-10 years	8.16%

The value of property, plant and equipment are reduced to recoverable value if this is lower than the carrying value.

#### Receivables

Receivables are measured at amortised cost which usually corresponds to the nominal value. The value is reduced by write-downs for expected bad debts.

#### Accrued income, assets

Accrued income recognised in assets comprises prepaid costs regarding subsequent financial years.

#### **Deferred tax**

Deferred tax and the associated adjustments for the year are determined according to the balance-sheet liability method as the tax base of all temporary differences between carrying amounts and the tax bases of assets and liabilities.

Deferred tax assets, including the tax base of tax losses allowed for carryforward, are recognised at the value at which they are expected to be used, either by elimination in tax on future earnings or by set-off against deferred tax liabilities in enterprises within the same legal entity and jurisdiction.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax.

#### **Financial liabilities**

Financial liabilities are measured at amortised cost which usually corresponds to the nominal value.

#### **Current tax liabilities**

Current tax liabilities and current tax receivables are recognised in the Balance Sheet as calculated tax on the expected taxable income for the year, adjusted for tax on taxable income for previous years as well as for tax prepaid.

#### Other payables

Other payables are measured at amortised cost which usually corresponds to the nominal value.

# **Accounting Policies**

# **Accounting policies Cash Flow Statement**

Referring to section 86(4) of the Danish Financial Statements Act, Rockwell Automation A/S has not prepared any cash flow statement.

# **Explanation of financial ratios**

Key figures and financial ratios are determined based on "Recommendations & Financial Ratios" issued by the Danish Society of Financial Analysts.

EBITDA-margin (%)	=	Earnings before depreciation X 100	
		Revenue	
Return on capital employed (%)	=	Profit/loss - Interest	
		Net NWC	
Financial gearing (%)		Net interest -bearing debt	
		Total equity	
Return on equity (%)		Profit/loss for the year X 100	
		Avg. equity	
Solvency Ratio (%)	= .	Total equity X 100	
		Total assets	

# **Income Statement**

	Note	2016/17 tDKK.	2015/16 tDKK.
Revenue		71.403	71.751
Distribution costs Administrative expenses <b>Profit from ordinary operating activities</b>	1 1	-65.846 -237 <b>5.319</b>	-66.693 365 <b>4.691</b>
Finance expences Profit from ordinary activities before tax	2	-198 <b>5.121</b>	<u>-145</u> <b>4.546</b>
Tax expense on ordinary activities Profit	3 4	-1.206 <b>3.915</b>	-1.099 <b>3.447</b>

# Balance Sheet as of 30 September

	Note	2017 tDKK.	2016 tDKK.
Assets			
Fixtures, fittings, tools and equipment	5	372	445
Property, plant and equipment		372	445
Non-current deferred tax assets	6	272	254
Investments		272	254
Fixed assets		644	699
Short-term receivables from group enterprises		27.269	35.925
Other short-term receivables		42	42
Prepayments	7	100	829
Receivables		27.411	36.796
Cash and cash equivalents		40.718	25.750
Current assets		68.129	62.546
Assets		68.773	63.245

# Balance Sheet as of 30 September

	Nata	2017	2016
Liabilities and equity	Note	tDKK.	tDKK.
Contributed capital	8	6.000	6.000
Retained earnings	9	44.062	40.147
Equity		50.062	46.147
Trade payables		1.486	2.147
Tax payables		912	785
Other payables		16.313	14.166
Short-term liabilities other than provisions		18.711	17.098
Liabilities other than provisions within the business	i .	18.711	17.098
Liabilities and equity		68.773	63.245
Contingent liabilities	10		
Collaterals and assets pledges as security	11		
Related parties	12		

## Notes

	2016/17	2015/16
1. Employee benefits expense		
Wages and salaries	42.782	44.818
Post-employement benefit expense	3.687	3.742
Social security contributions	341	343
-	46.810	48.903
Employee benefits expense are allocated as follows in the income statement		
Distribution costs	46.810	48.903
_	46.810	48.903
Average number of employees	52	55

The Company has chosen, with reference to ÅRL §98b(3)ii to leave out information on compensation to Management.

# 2. Finance expenses

Other finance expenses	198	145
-	198	145
3. Tax expense		
Adjustment tax previous year	0	13
Movement deferred tax	-18	-7
Current tax	1.224	1.093
-	1.206	1.099
4. Proposed distribution of profit/loss		
Retained earnings	3.915	3.447
Distribution of profit	3.915	3.447
5. Fixtures, fittings, tools and equipment		
Cost at the beginning of the year	4.556	4.406
Addition during the year, incl. improvements	0	150
Cost at the end of the year	4.556	4.556
Depreciation and amortisation at the beginning of the year	-4.111	-4.053
Amortisation for the year	-73	-58
Impairment losses and amortisation at the end of the year	-4.184	-4.111
Carrying amount at the end of the year	372	445

### Notes

	2016/17	2015/16
6. Non-current deferred tax assets		
Deferred tax is related to property, plant and equipment and other liabilites.		
Beginning of the year	254	247
Recognized in the income statement	18	7
End of the year	272	254
7. Prepayments		
Prepayments comprise incurred costs relating to subsequent financial years.		

# 8. Contributed capital

Balance at the beginning of the year	6.000	6.000
Balance at the end of the year	6.000	6.000

The share capital comprises of 60,000 share certificates of DKK 100 each. The shares are not divided into classes.

The share capital has remained unchanged for the last 5 years.

### 9. Retained earnings

Balance at the end of the year	44.062	40.147
Additions during the year	3.915	3.447
Balance at the beginning of the year	40.147	36.700

# **10.** Contingent liabilities

Commitments for leases regarding cars t.DKK 4,123.

Rental obligations t.DKK 1,255.

# 11. Collaterals and securities

The Company has given security for office leases for a total of T.DKK 738.

### 12. Related parties

The Company's share capital is owned by Rockwell International, Pitfield. Kiln Farm. Milton Keynes MK11 3DR. United Kingdom. The Company is part of the Rockwell Automation Group. Financial statements for the group can be ordered from Rockwell Automation A/S.

During the year, no non-arm's-length transactions with related parties have taken place.