Leica Geosystems Technology A/S

Telehøjen 8, 5220 Odense SØ

CVR no. 15 22 33 32

Annual report for the period
1 January to 31 December 2023

Adopted at the annual general meeting on 05 of July 2024

DocuSigned by:
Tommi Kauppinen
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Tommi Juhani Kauppinen
chairman

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Management`s statement by on the annual report

The management and board of directors have today considered and adopted the annual report of Leica Geosystems Technology A/S for the financial year 1 January - 31 December 2023.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2023 and of the results of the company's operations for the financial year 1 January - 31 December 2023.

In our opinion, management's review includes a true and a fair account of the matters addressed in the review.

Management recommends that the annual report should be approved at the annual general meeting.

Copenhagen, 05 July 2024

Executive board

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Tommi Kauppinen
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Tommi Juhani Kauppinen

Board of directors

DocuSigned by:
Thomas Harring
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Thomas Harring

Chairman

DocuSigned by:
Lukas Koller
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Lukas Gabriel Koller

DocuSigned by:
Tommi Kauppinen
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Tommi Juhani Kauppinen

Independent Auditor's Report

To the Shareholder of Leica Geosystems Technology A/S

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2023, and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Leica Geosystems Technology A/S for the financial year 1 January - 31 December 2023, which comprise accounting policies, income statement, balance sheet, statement of changes in equity and notes ("financial statements").

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Odense, 05 July 2024

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

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Kaare von Cappeln	Brian Petersen
State Authorised Public Accountant	State Authorised Public Accountant
mne11629	mne33722

Company details

The company	Leica Geosystems Technology A/S Telehøjen 8 5220 Odense SØ CVR no: 15 22 33 32 Reporting period: 1 January - 31 December 2023 Incorporated: 26 June 1991 Domicile: Odense
Supervisory board	Thomas Harring, Chairman Lukas Gabriel Koller Tommi Juhani Kauppinen
Executive board	Tommi Juhani Kauppinen
Auditors	PriceWaterhouseCoopers Munkebjergvænget 1, 3. & 4. sal DK-5230 Odense M
Bankers	Jyske Bank Mageløs 8 5100 Odense C

Financial highlights

Seen over a 5-year period, the development of the Company is described by the following financial highlights:

	2023	2022	2021	2020	2019
	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Revenue	902.284	952.327	891.167	650.541	659.560
Gross profit	211.620	278.949	228.614	160.489	181.427
Net financials	-1.681	147	-3.062	-589	-578
Profit/loss for the year	51.468	108.504	78.029	33.795	54.371
Balance sheet total	657.154	588.235	485.591	658.691	582.299
Investment in property, plant and equipment	3.447	17.376	6.005	14.651	2.193
Equity	430.487	406.742	298.238	470.209	436.414
Numbers of employees	170	171	158	151	141

Financial ratios					
Gross margin	23,5%	29,3%	25,7%	27,8%	27,5%
EBIT margin	7,4%	14,3%	9,9%	6,4%	11,7%
Return on assets	10,7%	25,9%	15,4%	6,8%	13,2%
Solvency ratio	65,5%	69,2%	61,4%	71,4%	74,9%
Return on equity	12,3%	30,8%	20,3%	7,5%	13,3%

Management's review

Main activities

The main activity consisted of the development, production and sales of machine control equipment for the construction business. Most employees are engaged in development and production.

The main part of revenue is generated outside of Denmark.

The Content Area is part of Geospatial Content Solution (GCS) division under Geosystems of Hexagon. It is a services business wherein we are offering aerial mapping and processing services to the customers. We serve a diverse clientele, including both government and private enterprises, with revenue generated from projects that typically last several months.

Development in the year

In the annual report of 2022, management expected a growth in revenue of 5-15% and a growth in earnings of 5-15%

In 2023 the Machine Control business has been impacted by the overall slowdown in global heavy construction business segment.

The income statement for 2023 shows a Revenue of DKK 902.284.470 which is a decline of 5.3% compared to 2022. Profit of DKK 51.467.514 against a profit of DKK 108.503.812 in 2022 and the company's balance sheet 31 December 2023 shows an equity of DKK 430.486.554.

The profit margin has decreased from 11.3% in 2022 to 5.7% in 2023. OPEX reductions have been implemented during second half of 2023 and beginning of 2024. Initiatives are ongoing to increase our product margins. Servicing our customers and developing new products will continue to be our highest priority. We will therefore continue to invest a significant amount in Research & development and continue to strengthen our customer support.

Content Service business continues to grow at a steady pace and is focusing more towards recurring and multiyear revenue sources.

Special risks - operational risks and financial risks

The company has no special risks beyond the general industry-specific conditions.

Targets and expectations for the year ahead

For Machine Control Division a growth in revenue between 5-10% is expected.

For Content business a growth in revenue of approx. 8-10% is expected for 2024.

Growth in profit before tax of 0-10% is expected.

Research and development

Research and development costs relate exclusively to development of new integrated and future-proof products plus improvement and renewal of existing product portfolio as well.

Geospatial Content Solution continue to process software to support data capture for the Content Program.

Knowledge resources

The company wishes to play a leading role in the digitalization of construction projects to contribute to a sustainable world.

The company develops, produces, and sells high quality integrated machine control solutions that help increase the efficiency of construction projects.

Customers worldwide benefit from utilizing the company's machine control solutions by improving accuracy and reducing customer costs for construction projects. Accordingly, the requirements for knowledge resources regarding the employees are considerable.

Creating value

In 2023 the company has continued launching new products and updated existing products to secure continued competitiveness and relevance in the market. The development of the product portfolio ensures the company`s continued competitiveness in a highly competitive market. The company have successfully launched new products and solutions and have several important releases in the pipeline to insure continued competitiveness.

Business model

The company develops and manufactures high-quality reliable hardware and software used in the construction industry.

Content services focus on go-to-market strategy for North America and Europe to provide the most relevant geospatial data to public administrators, government organizations, infrastructure project stakeholders, utilities, and global internet companies during their planning process.

Environment and impact on climate

Hexagon’s Environmental Policy applies to Hexagon AB and its subsidiaries and joint ventures covering development, production, sales, support, and service related to the company`s products and to all personnel employed by or engaged to provide services to Hexagon.

The policy outlines the commitments of the company referring to environment:

- Reducing greenhouse gas emissions in its operations and supply chain.
- Increasing energy efficiency at it´s production facilities and covering 80% of its grid energy need through renewable energy.
- Reducing waste in factories and offices and implementing processes for sustainable resource management.
- Reducing the stress of water and air quality from its own operations and supply chain.
- Integrating sustainability considerations into product development, design and production processes.

- Providing environmental report on 100% of our newly designed products and prioritized existing portfolio products.
- Creating a culture of sustainability among employees. Our goal is to have 100% of our employees complete our sustainability learning modules by 2025 with a current status of 80% completion rate in 2023.

By upholding high standards of environmental sustainability processes, Hexagon supports activities that aim to reduce its environmental footprint. Furthermore, Hexagon seeks to have a positive impact on the environment by acting sustainably and addressing environmental challenges in its internal operations and supply chain. Furthermore, Leica Geosystems, part of Hexagon, is ISO 14’001 certified.

Hexagon Group has committed to environmental and social targets. We have finalized 100% of our key supplier in risk areas audit for ESG as of 2023 and our supply chain sustainability target includes: by 2030, Hexagon’s 80% of procurement spent will be in line with SBTi meaning that we will ensure that our key direct suppliers who make around 80% of our total spenditure are either committed or aligned with SBTi. In 2025, we will start carbon accounting meaning that we will ask for company and product specific carbon emission data from our suppliers as a norm of requests.

We have a target to become carbon neutral by 2025 in Scope 1 and 2 emissions while our reduction target for Scope 1 and 2 is 95% reduction by 2030. (Neutrality can be achieved without full (100%) reduction even with minimal of 30% reduction so for us we set reduction target into 2030). While full value chain reduction (Scope 1-2-3) is aimed at 25% reduction by 2030.

Scope 1 and 2 emission reduction in total can be aggressive as it is within our direct control to take an action however when we set the target for full value chain including Scope 3, we wanted to be more realistic in line with our value chain partners roadmap. That is why Scope 1+2 target is 95% reduction by 2030 while Scope 1+2+3 target is 25% Reduction by 2030. For further information please review publicly available reduction roadmap. Carbon Reduction Strategy | Hexagon

Social conditions and employee relations

The company has a policy on social issues and employee relations, which are described in the company's staff manual. The policy ensures that employees are familiar with terms around social conditions and employee relations, including personal development.

The company continuously updates safety instructions in relevant areas to ensure a safe and healthy working environment. As an example, employees in the test area must have completed the safety course before they stay in the test area.

The company is also implementing robotic control to increase safety and eliminate physical hard work.

As part of the strategy, the Corporate Hexagon Group conducts an employee satisfaction survey every third year, which is followed up by quarterly mini-employee surveys that measure the "temperature" among employees and managers and relevant initiatives are initiated.

Cooperation with the pension company around health will continue in 2024 with focus on mental health and getting employees back to the office.

The company respects people's confidential information and has therefore introduced data protection strategies and policies in compliance with the Corporate Hexagon Group data protection rules to ensure Corporate Hexagon Group standards for collection, storage, use, transfer, and deletion of personal data.

All employees within the Company are required to implement the Corporate Hexagon Group Code of Business Conduct and Ethics, which means that all employees must respect and comply with laws, rules and regulations after same codex which applies in all countries in which the group operates. The Corporate Hexagon Group Code of Conduct reflects both legal requirements and the Company's responsibility as a market leader to comply with the highest standards of ethics and integrity.

The company does not consider any significant risks in relation to the company's business activities, which can be confirmed by low employee turnover. In 2024, the company will integrate social conditions screening and assessment platform for its supply chain.

Human rights and anti-corruption

Hexagon's Code of Conduct is the overarching policy guiding the business and it defines Hexagon's expectations and requirements for activities performed on our behalf and should be used as a central guide and reference to support day-to-day decision-making. Ensuring anti-corruption behavior as well as respect for human rights, including no-discrimination, no child-labor, and fair compensation, among others are well outlined in this Code of Conduct.

The company has a policy for human rights and anti-corruption within its value chain, which describes human rights and anti-corruption requirements for the use of cooperation with suppliers in a so-called "Supplier code of conduct".

The policy requires the supplier to ensure high quality and reliability, continuous product development, on-time delivery, sound business ethics, respect for human rights, bribery, avoid use of child labor and use of raw materials with minimum environmental impact according to ISO 14001.

The company demands that suppliers take responsibility and informs back to the company in case of problems that affect the required products.

The company has carried out supplier audits before entering new agreement based on the requirements described in the policy. The result of audits carried out has not caused any violation of the company's policy, on the contrary, all business partners have been able to document conditions that were approved.

The company has conducted tests to ensure that the Company's policy works as intended.

Based on the company's business model, the company has assessed that there are no significant risks according to the company's business activity and a very small risk of breaking human rights and anti-corruption policy, which is documented by the company asking partners to confirm that they comply with the company's policy for human rights and anti-corruption before conclusion of a new agreement. The company has not experienced any violation in these areas during audits performed.

Statement of Social Responsibility

Leica Geosystems Technology A/S is a part of Corporate Hexagon Group and the company complies therefore with Corporate Hexagon Group statement of social responsibility. For Leica Geosystems Technology A/S and Hexagon Corporate Group reporting for social responsibility according to the Danish statement art. §99a see Hexagon annual report.

https://bynder.hexagon.com/m/58ee0a6a069c9e30/original/2023-Sustainability-Report.pdf

Non-financial KPI

The company has non-financial targets included in the ongoing management reporting to ensure continuous improvement to improve the business result and attract the right competences.

Due diligence processes

The company has procedures that ensure the necessary care and control for following areas:

Environment and climate: the company measures energy consumption, waste for packaging and scrap quantity in production.

Employee conditions: the company measures staff turnover, employee accidents, actual hours in production.

Data ethics

Leica Geosystems Technology A/S does not use advanced technologies such as artificial intelligence or machine learning. The company handles general data in the form of customer data and employee data. Data is processed in accordance with the GDPR and our privacy and information security policies. With the limited processing of data, it is the company's assessment that there is no need for a policy on data ethics. The company will continuously assess whether a policy is necessary.

Statement of gender composition of management

For the board of directors, the underrepresented gender represents 0% of the elected board. Hexagon's Group goal is at least 30 per cent of our leadership positions filled by women or underrepresented gender by 2025. The only substitution made in the board of directors in 2023 was in relation to the change of CEO.

The board of directors consists of 3 males, divisional management consists of 2 female and 6 males and there are 9 females and 2 males on the position of managers / team leaders.

For the rest of the management, Leica Geosystems Technology A/S had to make a necessary approach, which has resulted in equal gender composition.

Leica Geosystems Technology A/S has a non-discrimination equality policy focusing on personal competencies for each job profile at all management levels. Women and men have equal opportunities in the company. But the company will continue to work to improve and outweigh the underrepresented gender in the company.

Statement of underrepresented gender

In a modern and dynamic company, diversity in management is not only an ethical necessity, but also a strategic advantage. Gender diversity contributes to a broader range of perspectives and experiences, which can foster innovation, decision-making, and overall business success. At Leica Geosystems Technology, we are dedicated to fostering a workplace where equal opportunity and representation are at the heart of our culture and values.

This management report aims to provide an in-depth analysis of the gender balance in our management team. We will present the current statistics and discuss the initiatives we have implemented to promote gender equality. Furthermore, we will identify areas where there is a need for improvement to ensure a more balanced gender distribution in management.

Gender distribution report

Board of Directors	2023
Total number of members	3
Underrepresented gender in %	0
Target i %	33
Year of achievement target	2030

The board of Directors consists of the CEO for the company in Denmark together with the President and CFO of all of Leica Geosystems in Switzerland. Hence, it is out of the hands of the Danish entity to impact the gender distribution in that board. No changes in the supervisory board were made in 2023 apart from the change resulting from change at the CEO position.

Other management levels	2023
Total number of members	7
Underrepresented gender in %	29
Target i %	30
Year of achievement target	2025

In relation to the definition of equality as set out by the Danish authorities, the company has reached equality on other management levels.

Leica Geosystems Technology operates in the technology and construction industry, where a majority of the workforce is male. The company acknowledges the importance of gender equality and is committed to promoting diversity within its management team. Currently, 2 out of 5 members of our management team are women, reflecting our ongoing efforts to achieve a balanced representation. We continue to implement policies and initiatives aimed at improving gender diversity and ensuring equal opportunities for all employees.

Diversity

The company works across borders and cultures and currently 18 different nationalities are employed. The Company wants to actively recruit, develop and retain employees with different backgrounds and origins. The company has no limitations on nationalities, gender, religion or age. The company only assesses employment based on qualifications and all employees have equal opportunities to contribute to the company's success with their individual skills and interests.

Uncertainty on recognition and measurement

There has been no material uncertainty regarding recognition and measurement in the annual report.

Unusual conditions

Sales to Russia and Ukraine have been halted due to the actual conditions. However, they were a really small part of the business and the management of the company strongly believes it has not a material impact in the result for 2023.

Events after the balance sheet date

The company generally achieved results in Q1 2024 at expectations.

Accounting policies

The annual report of Leica Geosystems Technology A/S for 2023 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied are consistent with those of last year.

The annual report for 2023 is presented in DKK.

Basis of recognition and measurement

Income is recognized in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortization, depreciation and impairment losses, are also recognized in the income statement.

Assets are recognized in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably. Liabilities are recognized in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Leases

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership (finance leases) are recognized in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Company.

The remaining lease obligation is capitalized and recognized in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognized in the income statement on a straight-line basis over the lease term.

Revenue

Revenue from the sale of goods is recognized when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably, and it is probable that the economic benefits relating to the sale will flow to the Company.

Services are recognized at the rate of completion of the service to which the contract relates by using the percentage-of-completion method, which means that revenue equals the selling price of the service completed for the year. This method is applied when total revenues and expenses in respect of the service and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Company. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the service.

Revenue is measured at fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. Revenue is net of all types of discounts granted.

Expenses for raw materials and consumables

Costs of raw materials and consumables include the raw materials and consumables used in generating the year's revenue.

Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as office expenses, etc.

Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. Further costs from group companies relating to staff working on projects in group companies are included. The item is net of refunds made by public authorities.

Amortization, depreciation and impairment losses

Amortization, depreciation and impairment losses comprise the year's amortization, depreciation and impairment of intangible assets and property, plant and equipment.

Financial income and expenses

Financial income and expenses are recognized in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

On payment of joint taxation contributions, the current Danish income tax is allocated between the-jointly taxed entities in proportion to their taxable income. Entities with tax losses receive joint taxation contributions from entities that have been able to use tax losses to reduce their own taxable profits.

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognized in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

Development projects

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities are evidenced, and where the Company intends to produce, market or use the project, are recognized as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are recognized in the income statement as incurred.

Development costs comprise expenses, salaries and amortization directly or indirectly attributable to development activities.
The cost of development projects is measured at direct costs incl. staff cost incurred as well as a portion of costs indirectly attributable to the individual development projects. On completion of a development project, development costs are amortized on a straight-line basis over the estimated useful life.

The amortization period is 3-8 years.

Capitalized development costs are measured at cost less accumulated amortization and impairment losses at a lower recoverable amount.

Tangible assets

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.
Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

The depreciable amount is cost less the expected residual value at the end of the useful life.

Useful life

Other fixtures and fittings, tools and equipment 3-8 years
Leasehold improvements 3-10 years
The useful life and residual value are re-assessed annually. A change is accounted for as change in accounting estimate, and the impact on amortization / depreciation is recognized going forward.
Gains or losses from the disposal of property, plant and equipment are recognized in the income statement as other operating income or other operating expenses, respectively.

Fixed asset investments

Fixed asset investments, which consist of non-listed bonds and shares. Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

Other fixed asset investments.

Other fixed assets consist of receivables and deposits.

Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortization and depreciation. If so, the asset is written down to its lower recoverable amount.

The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

Inventories

Stocks are measured at cost using the FIFO method. Where the net realizable value is lower than the cost, inventories are recognized at this lower value.

The cost of goods for resale, raw materials and consumables comprises the purchase price plus delivery costs. The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct cost of labor and production/production overheads.

Production overheads include the indirect cost of materials, wages and salaries as well as maintenance and depreciation of production machinery, buildings and equipment and expenses relating to plant administration and management.

Borrowing costs are not recognized in the cost.

The net realizable value of inventories is calculated as the expected selling price less direct costs of completion and expenses incurred to complete the sale. The net realizable value is determined considering marketability, obsolescence and expected selling price movements.

Contract work in progress

Contract work in progress regarding service is measured at selling price of the work performed calculated on the basis of the stage of completion. The stage of completion is measured by the proportion that the contract expenses incurred to date bear to the estimated total contract expenses. Where it is probable that total contract expenses will exceed total revenues from a contract, the expected loss is recognized as an expense in the income statement.

Where the selling price cannot be measured reliably, the selling price is measured at the lower of expenses incurred and net realizable value. Payments received on account are set off against the selling price. They are classified as receivables when the net selling price is positive and as liabilities when the net selling price is negative.

Payments received on account are set off against the selling price. They are classified as receivables when the net selling price is positive and as liabilities when the net selling price is negative.

Receivables

Receivables are measured at amortized cost. An impairment loss is recognized if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable is impaired, an impairment loss for that individual asset is recognized.

Prepayments

Prepayments recognized under 'Current assets' comprises expenses incurred concerning subsequent financial years.

Equity

Dividend

Dividend distribution proposed by management for the year is disclosed as a separate equity item.

Reserve for development costs

An amount corresponding to capitalized development costs is recognized in the reserve. The reserve is reduced as development costs are amortized.

Provisions

Provisions comprise expected expenses relating to warranty commitments, losses on work in progress, restructuring, etc. Provisions are recognized when, as a result of a past event, the company has a legal or constructive obligation and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Warranty commitments include expenses for remedial action within the warranty period of 1-5 years.

Provisions for warranty commitments are measured and recognized based on experience gained from guarantee work. Provisions with an expected maturity of more than one year from the balance sheet date are discounted using a rate that reflects the risk and maturity of the liability.

Income tax and deferred tax.

Current tax liabilities and current tax receivables are recognized in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively. Deferred tax is measured at net realizable value.

Deferred tax is measured according to the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallize as current tax. Deferred tax adjustments resulting from changes in tax rates are recognized in the income statement, with the exception of items taken directly to equity.

Deferred tax assets, including the tax base of tax losses allowed for carry forward, are measured at the value to which the asset is expected to be realized, either as a set-off against tax on future income or as a set-off against deferred tax liabilities within the same legal tax entity. Any deferred net tax assets are measured at net realizable value.

Liabilities

Financial liabilities are recognized on the raising of the loan at the proceeds received net of transaction costs incurred. On subsequent recognition, the financial liabilities are measured at amortized cost, corresponding to the capitalized value, using the effective interest method. Accordingly, the difference between the net proceeds and the nominal value is recognized in the income statement over the term of the loan.

Other liabilities, which include trade payables, payables to group entities and other payables, are measured at amortized cost, which is usually equivalent to nominal value.

Deferred income

Deferred income recognized under 'Current liabilities' comprises payments received concerning income in subsequent financial years.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognized in the income statement as financial income or financial expenses. If foreign currency instruments are considered cash flow hedges, any unrealized value adjustments are taken directly to a fair value reserve under ‘Equity’.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognized in the latest financial statements is recognized in the income statement as financial income or financial expenses.

Fixed assets acquired in foreign currencies are translated at the exchange rate at the transaction date.

Cash flow statement

No cash flow statement has been prepared for the company, as the company's cash flows are included in the consolidated cash flow statement of Hexagon AB. See section 86(4) of the Danish Financial Statements Act.

Financial highlights

Definitions of financial ratios.

Gross margin ratio:

$$\frac{\text{Gross profit x 100}}{\text{Revenue}}$$

EBIT margin:

$$\frac{\text{Profit/loss before financials x 100}}{\text{Revenue}}$$

Return on assets:

$$\frac{\text{Profit/loss before financials x 100}}{\text{Average assets}}$$

Solvency ratio:

$$\frac{\text{Equity at year-end x 100}}{\text{Total assets at year-end}}$$

Return on equity:

$$\frac{\text{Net profit for the year x 100}}{\text{Average equity}}$$

Income Statement 1 January – 31 December

	Note	2023	2022
		DKK	DKK
Revenue	1	**902.284.470**	**952.327.490**
Capitalized staff costs	2	24.548.872	32.111.341
Expenses for raw materials and consumables		-539.932.355	-549.164.056
Other external costs		-175.281.114	-156.325.734
Gross profit		**211.619.873**	**278.949.041**
Staff costs	2	-114.546.176	-114.275.554
Profit/loss before amortization/depreciation and impairment losses		**97.073.697**	**164.673.487**
Depreciation, amortization and impairment of intangible assets and property, plant and equipment	3	-30.120.181	-28.558.944
Profit/loss before net financials		**66.953.516**	**136.114.543**
Financial income	4	8.852.521	12.395.778
Financial cost	5	-10.533.107	-12.248.529
Profit/loss before tax		**65.272.930**	**136.261.792**
Tax on profit/loss for the year	6	-13.805.416	-27.757.980
Profit/loss for the year		**51.467.514**	**108.503.812**

Balance sheet 31 December

	Note	2023	2022
		DKK	DKK
Assets			
Completed development projects		59.986.047	69.677.935
Acquired patents		20.105	56.638
Goodwill		9.158.548	10.567.556
Development projects in progress		51.602.152	33.875.045
Intangible assets	**7**	**120.766.852**	**114.177.174**
Other fixtures and fittings, tools and equipment		15.669.125	14.559.725
Leasehold improvements		12.706.317	16.749.523
Tangible assets	**8**	**28.375.442**	**31.309.248**
Other fixed asset investments		3.665.493	5.563.580
Other receivables		2.781.902	0
Fixed assets investments	**9**	**6.447.395**	**5.563.580**
Total non-current assets		**155.589.689**	**151.050.002**
Inventories	**10**	**117.944.949**	**179.460.225**
Trade receivables		39.648.396	43.679.493
Contract Work in Progress	11	4.813.053	6.540.236
Receivables from group entities		299.476.442	197.157.232
Other receivables		5.327.846	3.206.311
Prepayments	12	5.505.535	2.449.768
Receivables		**354.771.272**	**253.033.040**
Cash at bank and in hand		**28.848.055**	**6.925.338**
Current assets total		**501.564.276**	**439.418.603**
Assets total		**657.153.964**	**590.468.605**

Balance sheet 31 December

	Note	2023	2022
		DKK	DKK
Liabilities and equity			
Share capital	13	2.000.000	2.000.000
Reserve for development costs		82.197.794	73.459.932
Proposed dividends		50.000.000	30.000.000
Retained earnings		296.288.761	301.282.108
Equity		**430.486.555**	**406.742.040**
Provision for deferred tax	15	21.896.619	21.682.121
Other provisions	16	127.000	1.319.000
Total provisions		**22.023.619**	**23.001.121**
Trade payables		34.614.129	42.364.807
Prepayments received recognized as liabilities	11	1.201.526	665.892
Payables to group entities		107.227.818	81.598.840
Corporation tax		27.141.241	16.941.136
Other payables		27.775.502	12.693.684
Deferred income	17	6.683.574	6.461.085
Total current liabilities		**204.643.790**	**160.725.444**
Total liabilities		**204.643.790**	**160.725.444**
Liabilities and equity total		**657.153.964**	**590.468.605**

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Statement of changes in equity

2023	Share capital	Reserve for development expenditure	Retained earnings	Proposed dividends	Total
	DKK	DKK	DKK	DKK	DKK
Equity at 1 January 2023	2.000.000	73.459.932	301.282.108	30.000.000	406.742.040
dividends paid				- 30.000.000	- 30.000.000
Development costs for the year		8.737.862	- 8.737.862	-	-
Net profit/loss for the year			51.467.514		51.467.514
Other equity movements				2.277.000	2.277.000
Equity at 31 December 2023	**2.000.000**	**82.197.794**	**344.011.760**	**2.277.000**	**430.486.554**

2022	Share capital	Reserve for development expenditure	Retained earnings	Proposed dividends	Total
	DKK	DKK	DKK	DKK	DKK
Equity at 1 January 2022	2.000.000	62.284.691	233.953.537	-	298.238.228
Development costs for the year		11.175.241	- 11.175.241	-	-
Net profit/loss for the year			78.503.812	30.000.000	108.503.812
Equity at 31 December 2022	**2.000.000**	**73.459.932**	**301.282.108**	**30.000.000**	**406.742.040**

Notes to the annual report

1 Revenue

Revenue	2023	2022
	DKK	DKK
EMEA	622.413.470	699.626.490
Americas	202.571.000	170.201.000
Asia	70.074.000	76.448.000
Other countries	7.226.000	6.052.000
	902.284.470	**952.327.490**

2 Staff costs

	2023	2022
	DKK	DKK
Staff costs		
Wages and salaries	102.528.162	102.317.409
Pensions	9.939.221	10.055.134
Other social security cost	1.476.119	1.263.436
Other staff costs	602.674	639.575
	114.546.176	**114.275.554**
Including remuneration to the executive and supervisory board	2.864.201	
Capitalized staff costs	-24.548.872	-32.111.341
Average number of employees	**170**	**171**

In 2022 the company applied section 98 B of the danish financial statement act, and did not disclose management remuneration.

At the Annual General Meeting on 2 May 2023 in Hexagon AB it was decided to implement Share Programme 2023-2026 for key employees in the group and therefore also in Leica Geosystems Technology A/S.

The purpose of the share programme is to strengthen Hexagon's ability to retain and recruit competent employees, provide competitive remuneration and to align the interest of the shareholders with the interest of the employees concerned. The total cost of the share-based incentive programmes is estimated at 60 MEUR for the Hexagon group in total.

An amount of this is allocated to management and employees at Leica Geosystems Technology A/S and is recognised as a personnel expense in profit or loss during the vesting period (2023-2026). As of 31 December 2023, 36.500 shares are allocated to management and employees at Leica Geosystems Technology A/S, of which 8.000 shares are allocated to the Executive board.

Final allotment of the shares are conditioned by the performance condition being met and that management and employees participating in the share programme 2023/2026 are still employed by the Hexagon Group, at the time of the release of the interim report for the first quarter of 2027 for Hexagon AB. Performance conditions are development in earnings per share in the Hexagon Group with a target for 2026 compared to 2023 as set out by group management.

		2023	2022
		DKK	DKK
3	**Depreciation, amortisation and impairment of Intangible assets and property, plant and equipment**		
	Depreciation intangible assets	23.739.134	23.670.360
	Depreciation tangible assets	6.381.047	4.888.584
		30.120.181	**28.558.944**
4	**Financial income**		
	Interest received from group companies	1.986.923	40.032
	Other financial income	341.584	69.761
	Exchange adjustment	6.524.014	12.285.981
		8.852.521	**12.395.777**
5	**Financial costs**		
	Interest paid to group companies	337.807	99.774
	Other financial cost	126.971	458.722
	Exchange adjustment	10.068.329	11.690.033
		10.533.107	**12.248.529**
6	**Tax on profit/loss for the year**		
	Current tax for the year	13.590.918	25.102.264
	Deferred tax for the year	214.498	2.655.714
	Adjustment of tax concerning previous years	0	2
		13.805.416	**27.757.980**

7 Intangible assets

	Completed development projects	Acquired patents	Goodwill	development projects in progress	Total
Cost at 1 January 2023	279.415.476	7.039.220	14.090.076	33.875.045	334.419.817
Additions for the year	1.012.000	0	0	29.316.812	30.328.812
Transfers for the year	11.589.705	0	0	- 11.589.705	0
Cost at 31 December 2023	292.017.181	7.039.220	14.090.076	51.602.152	364.748.629
Impairment losses and amortisation at 1 January 2023	209.737.541	6.982.582	3.522.520	0	220.242.643
Depreciation for the year	22.243.593	36.533	1.409.008	0	23.689.134
Impairment losses and amortisation at 31 December 2023	232.031.134	7.019.114	4.931.528	0	243.931.776
Carrying amount at 31 December 2023	**59.986.047**	**20.105**	**9.158.548**	**51.602.152**	**120.776.852**

Goodwill is amortized over a period of 10 years, as it is a long-term strategic acquisition. COWI mapping unit provides airborne imagery and lidar acquisition services with focus in Europe on global reach: the rationale for acquisition is to strengthen the HxGN Content Program in Europe. Along with North West Geomatics, Sigmaspace, Melown Technologies and Thermopylae Sciences and Technologies, this acquisition accelerates Hexagon´s mission to put data to work and increase efficiency and productivity.

Completed development projects include product development and testing of machine control equipment for construction business, which have been commissioned and depreciated over 3 to 8 years.

Management has not found any indications of impairment in relation to the carrying amount. Development projects in progress include development and testing of new machine control equipment. Cost consists essentially of internal costs, which are recorded through the company's internal project module. The development of new machine control equipment solutions ensures the company's continued competitiveness in a highly competitive market.

8 Tangible assets

	Other fixtures and fittings, tools and equipment	Leasehold improve-ments	Total
	DKK	DKK	DKK
Cost at 1 January 2023	45.027.119	19.337.121	64.364.313
Additions for the year	3.389.819	57.422	3.447.241
Cost at 31 December 2023	48.416.938	19.394.543	67.811.554
Impairment losses and depreciation at 1 January 2023	28.277.596	4.777.396	33.055.065
Depreciation for the year	4.470.217	1.910.830	6.381.047
Impairment losses and depreciation at 31 December 2023	32.747.813	6.688.226	39.436.112
Carrying amount at 31 December 2023	15.669.125	12.706.317	28.375.442

9 Fixed assets investments

	other prepayments	Other fixed assets investments	Deposits	other receivables	Total
	DKK	DKK	DKK	DKK	DKK
Cost at 1 January 2023	2.233.508	17.287	3.312.785	0	5.563.580
Additions for the year	0	0	335.421	2.781.902	3.117.323
Disposal	-2.233.508	0	0		-2.233.508
Cost at 31 December 2023	0	17.287	3.648.206	2.781.902	6.447.395
Carring amount at 31 December 2023	0	17.287	3.648.206	2.781.902	6.447.395

10 Inventories

	2023	2022
	DKK	DKK
Raw materials and consumables	34.329.055	41.608.813
Work in progress	1.197.819	2.001.527
Finished goods and goods for resale	82.418.075	135.849.885
	117.944.949	179.460.225

11 Contract work in progress

	2023	2022
	DKK	DKK
Work in progress, selling price	76.979.442	55.665.282
Work in progress, payments received on account	-73.367.915	-49.790.938
	3.611.527	**5.874.344**
Recognised in the balance sheet as follows:		
Contract work in progress recognized in assets	4.813.053	6.540.236
Prepayments received recognized in debt	-1.201.526	-665.892
	3.611.527	**5.874.344**

12 Prepayments

Prepayments include accrual of expenses relating to subsequent financial years.

13 Equity

The share capital consists of 2.000.000 shares at a nominal value of DKK 1.
No shares carry any special rights.

There have been no changes in the share capital during the last 5 years.

14 Distribution of profit

	2023	2022
	DKK	DKK
Retained earnings	51.467.514	108.503.812
Ordinary dividend	-50.000.000	-30.000.000
Extraordinary dividend	0	-250.000.000
	1.467.514	**-171.496.188**

15 Provision for deferred tax

	2023	2022
	DKK	DKK
Provision for deferred tax at 1 January 2023	21.682.121	19.026.407
Deferred tax recognised in income statement	214.498	2.655.714
Provision for deferred tax at 31 December 2023	**21.896.619**	**21.682.121**

16 Other provisions

	2023	2022
	DKK	DKK
Other provisions	127.000	1.319.000
Balance at 31 December 2023	**127.000**	**1.319.000**

Provisions comprise provisions for guarantee commitments

17 Deferred income

Deferred Income, DKK 6.683.574, consists of payments received from customers related to income that may not be recognized as revenue until the subsequent financial year. The payments will be recognized as revenue in the Income Statement over the next year.

	2023	2022
18 Rental agreements and lease commitments	DKK	DKK
Rent and lease liabilities		
Total future lease payments :		
Within 1 year	8.784.768	8.987.469
Between 1 and 5 years	8.383.994	17.094.985
	17.168.762	**26.082.454**
Other contingent liabilities		
Purchase obligation, goods	41.174.329	42.868.287
Repair obligation, service contracts	136.292	100.342
	41.310.621	**42.968.629**

19 Related parties and ownership structure

Controlling interest	Basis
Leica Geosystems AG, Shweiz	Majority of shares

Transactions

Sales of goods and services to group entities	717.555.563
Purchase of goods and services from other group entities	412.475.706
Financial income	1.701.578
Financial expense	155.989
Receivables group entities	285.652.734
Payables group entities	107.235.064
Financial assets group entities	17.287

Other obligations

The Group companies from Denmark are jointly and severally liable for tax on a jointly taxed income etc. of the group. Moreover, the Danish group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustment of corporation taxes and withholding taxes may increase the company´s liability.

Consolidated financial statements

The company is included in the Group Annual Report of:

Name	*Registered office*
Hexagon AB	Sweden

20 Fee to auditors appointed at the general meeting

Audit fees are not disclosed with reference to section 96(3) in the Danish Financial Statements Act. The fee is specified in the consolidated financial statements for Hexagon AB.

21 Subsequent events

No significant subsequent events have occurred between the balance sheet date and the issuance of this annual report. Therefore, there are no subsequent events to disclose.