



## Kvadrat Holding A/S

Lundbergsvej 10  
8400 Ebeltoft  
CVR No. 15120002

## Annual report 2020

The Annual General Meeting adopted the  
annual report on 23.04.2021

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**Nikolaj Otto Bjørnholm**

Chairman of the General Meeting

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# Entity details

## Entity

Kvadrat Holding A/S

Lundbergsvej 10

8400 Ebeltoft

Business Registration No.: 15120002

Registered office: Syddjurs

Financial year: 01.01.2020 - 31.12.2020

## Board of Directors

Nikolaj Otto Bjørnholm, Chairman

Anders Byriel

Erling Vestergaard Rasmussen

Jesper Rønn Rasmussen

Mette Rønn Bendix

Morten Rønn Rasmussen

Rasmus Byriel

Søren Byriel

## Executive Board

Anders Byriel

Mette Rønn Bendix

## Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

City Tower, Værkmestergade 2

8000 Aarhus C

# Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Kvadrat Holding A/S for the financial year 01.01.2020 - 31.12.2020.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2020 and of the results of their operations and the consolidated cash flows for the financial year 01.01.2020 - 31.12.2020.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Ebeltoft, 23.04.2021

## Executive Board

**Anders Byriel**

**Mette Rønn Bendix**

## Board of Directors

**Nikolaj Otto Bjørnholm**  
Chairman

**Anders Byriel**

**Erling Vestergaard Rasmussen**

**Jesper Rønn Rasmussen**

**Mette Rønn Bendix**

**Morten Rønn Rasmussen**

**Rasmus Byriel**

**Søren Byriel**

# Independent auditor's report

## To the shareholders of Kvadrat Holding A/S

### Opinion

We have audited the consolidated financial statements and the parent financial statements of Kvadrat Holding A/S for the financial year 01.01.2020 - 31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2020 and of the results of their operations and the consolidated cash flows for the financial year 01.01.2020 - 31.12.2020 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements" section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in

Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Statement on the management commentary**

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 23.04.2021

**Deloitte**

Statsautoriseret Revisionspartnerselskab  
CVR No. 33963556

**Michael Bach**

State Authorised Public Accountant  
Identification No (MNE) mne19691

**Jens Lauridsen**

State Authorised Public Accountant  
Identification No (MNE) mne34323



# Management commentary

## Financial highlights

	2020 DKK'000	2019 DKK'000	2018 DKK'000	2017 DKK'000	2016 DKK'000
<b>Key figures</b>					
Revenue	1,452,993	1,722,654	1,407,752	1,177,914	1,029,597
Gross profit/loss	520,612	593,922	494,189	397,670	352,311
Operating profit/loss	11,911	94,826	117,469	108,459	108,597
Net financials	(13,056)	(8,360)	(8,025)	(15,886)	(12,502)
Profit/loss for the year	1,195	80,170	86,207	77,753	80,764
Profit for the year excl. minority interests	(4,930)	72,964	80,573	76,751	78,038
Balance sheet total	1,298,793	1,250,952	1,038,731	846,927	692,190
Investments in property, plant and equipment	50,437	92,412	31,424	49,149	103,392
Equity	382,724	429,997	403,188	333,004	280,974
Equity excl. minority interests	371,164	416,506	392,443	326,847	274,643
Average number of employees	898	981	693	562	484
<b>Ratios</b>					
Gross margin (%)	35.83	34.48	35.10	33.76	34.22
Return on equity (%)	(1.25)	18.04	22.40	25.52	35.00
Equity ratio (%)	28.58	33.30	37.78	38.59	39.68

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

### Gross margin (%):

$\frac{\text{Gross profit/loss} * 100}{\text{Revenue}}$

### Return on equity (%):

$\frac{\text{Profit/loss for the year excl. minority interests} * 100}{\text{Average equity excl. minority interests}}$

### Equity ratio (%):

$\frac{\text{Equity excl. minority interests} * 100}{\text{Balance sheet total}}$

### Primary activities

Kvadrat has been leading the field in textile innovation since 1968 when our company was founded.

We develop, produce and sell contemporary high-quality textiles and textile-related products for architects, designers and private consumers to specify in public spaces and domestic interiors.

### Development in activities and finances

The revenue for the Group for 2020 amounted to DKK 1.453m compared to DKK 1.723m in 2019. Profit before tax amounted to DKK 2,6m compared to DKK 99,3m in 2019.

The revenue for the parent company for 2020 amounted to DKK 0m compared to DKK 7,8m in 2019. Profit before tax amounted to DKK (5,9)m compared to DKK 72,3m in 2019.

The annual report for both the group and the parent company has – like last year - been significantly affected by a higher than usual level of investments in strategic projects with the purpose of streamlining internal processes as well as venturing into new product categories and geographical markets. Several of the strategic projects have been finalized and implemented in 2020 while the remaining projects are still ongoing and are expected to be completed and implemented during FY 2021 to 2023. The investments in the strategic projects consists of both newly hired employees specific to the strategic agenda and existing employees being dedicated partially or completely to one or more strategic projects as well as external purchases such as consultancy assistance, IT-software etc. The investments – while higher than usual in Kvadrat – will pay off over a short period of years once the strategic projects have been completed and are fully operational.

### Profit/loss for the year in relation to expected developments

The development in Group and parent company revenue and profits must be compared to the primarily negative expectations in the annual report for Kvadrat Holding A/S for 2019. The approval of the annual report for Kvadrat Holding A/S for 2019 coincided with the outbreak of the COVID-19 virus why the outlook for profit/loss in 2020 was subject to a high degree of uncertainty.

As expected, the COVID-19 virus had a negative effect on the overall Group performance with a drop in consolidated revenue of approximately 15 %. The impact on the individual subsidiaries of the Group varies significantly depending on how the COVID-19 virus was handled in the local markets.

The Executive Board and Board of Directors considers the results for 2020 to be satisfactory taking the uncertain expectations for 2020 and the negative effects of the COVID-19 virus into account.

### Uncertainty relating to recognition and measurement

Recognition and measurement in the consolidated financial statements and parent company financial statements are not subject to any material uncertainties.

### Unusual circumstances affecting recognition and measurement

No particular circumstances exert material influence on the consolidated financial statements and parent financial statements.

### Outlook

We expect to continue investing in our current business, subsidiaries and internal processes in 2021 and strive to finalize and implement the remaining ongoing strategic projects mentioned above. As in previous years, any uncertainty is primarily related to developments in exchange rates and commodity prices.

We are continuing to operate despite the COVID-19 virus and we are seeing signs that our markets, our customers and our projects are returning to operating levels comparable to those we saw before the COVID-19 virus. While relapses and additional deterioration of the COVID-19 situation globally is certainly still a possibility, we expect to see an overall improvement in the economic circumstances surrounding our business and Group in the coming years. We expect to see both revenue and profits in 2021 to be above the levels realized in 2020.

### Particular risks

Neither the Group nor the Parent Company is exposed to particular risks apart from those generally occurring in our line of business.

### Knowledge resources

To future-proof the Group in terms of the expected growth and expansion of the number of employees we are working proactively and continuously on developing all human resources in the organization to be able meet the future demands by our stakeholders and to achieve the results defined in our Group strategy.

The Senior Management level of Kvadrat and management levels just below have during the past 3 years developed their competencies in leadership transition with the overall purpose to ensure high level leadership quality that is compatible to what Kvadrat has become and can evolve to in the future. We are currently more than 130 managers across production, sales subsidiaries, development companies and HQ functions.

This means we must step up in terms of leadership quality and also work more proactively and formalized with our leadership pool, funnel, assessment and succession. We continue, despite having to do it remotely, to develop new managers via an internal program for High Potentials that we believe could assume more responsibility in a managerial role in the future. This program has generated 28 new managers during the last 4 years. In 2021 we will complement this with a special program for our global customer service where we will start a specialized program for talents. Finally, we are proceeding to build the necessary competencies through our Kvadrat Academy which serves as a training forum for all Kvadrat's employees. All training and competence development is organized as blended, a mix of digital and on-site learning.

In our employee surveys, the employees are asked about their general satisfaction and specific matters related to their everyday working life. The questions focus on organization, team, closest manager, own department, the individual, financial performance and culture. It is important for Kvadrat to know to which extent the employees know, believes in and act out Kvadrat's values, Kvadrat's strategy and Kvadrat's learning ambitions. In 2020 we saw a decrease from 2019 from 77 to 75. We are content with the result due to the inclusion of newly acquired entities such as VEROSOL for the first time, with a relative high impact plus going through straining times of COVID-19. Our handling of COVID-19 was rated very highly by our employees.

### Our Strategic Direction in Kvadrat

The aspiration in Kvadrat is to "Push the boundaries of high quality textiles through design and innovation". This is based on Kvadrat being a dynamic, forward-looking design company that continuously seek to push the aesthetic and sustainable boundaries of textile design globally. For the customers, Kvadrat help architects to shape spaces, designers and furniture manufacturers to craft furniture, and consumers to bring their personality and identity with tactility and color into their homes.

Success in Kvadrat is defined by Employee Temperature, Customer Pulse, Brand Reputation and Financial Health (Revenue, EBIT, ROIC). These four KPIs are the ultimate objectives, and all activities must strive at maximizing them in a coherent way both short- and long-term. This will enable us to maintain and strengthen our employee satisfaction as the ultimate driver for success, our world class NPS at 71 and brand reputation and ensure

financial development to support the future development of the Kvadrat Group. The four KPIs are included the global incentive program.

Towards 2030 ten strategic boundaries are defined to set the long-term strategic direction as a guiding start for also the mid- and short-term decision making. The strategic boundaries are:

1. Sustainability (become market leader)
2. Globalization (sharp focus on East and West in the US, Tier 1 cities in Asia and core EU markets)
3. Brand portfolio (the Kvadrat brand is the master brand)
4. Business model (built on adjacencies to textiles)
5. Textile innovation (Internal development and External partnerships)
6. Technology in product development
7. B2B segment (focus determined by performance and potential)
8. B2C focus (increase brand awareness)
9. Production set-up (own production of wool and polyester)
10. Price Strategy (premium pricing)

#### The 2021 – 2023 Kvadrat Group Strategy.

The overall ambition of the 2021 – 2023 Kvadrat Group Strategy is to grow our markets by winning market shares, grow our people by strengthening the organization and simplifying our business model by reducing complexity. This to prepare for the future with a globally scalable business model.

Win market shares to maintain and develop our strong market position. We are in a position where we can outcompete our competitors through a sharp and concentrated focus. We will grow our market position within upholstery (across brands and categories) but still “sell the new” in well-defined areas. This for us to become a complete and attractive partner for our customers. We will grow North America, penetrate Asia, and digitalize the commercial set-up by rolling out a Direct-to-Consumer online channel focused on accessories, investigate digital sampling, digital showrooms, and other digital tools to increase our reach and service level, and further enhance our digital engagement with customers, consumers, suppliers, and partners.

Reduce complexity to create a globally, scalable business model and increase efficiency. Kvadrat should become easy to navigate in and do business with, which will lead to a competitive advantage.

Strengthen organization to sharpen competitive edge is about reinforcing capabilities while developing the leaders and specialists of tomorrow. We want to stimulate and develop you in your daily operation as well as we feel that you want to develop Kvadrat.

#### **Environmental performance**

Kvadrat is very environmentally conscious and continuously strives to reduce the environmental impact from our operations. More detailed information regarding our environmental performance can be found in our sustainability report below.

#### **Research and development activities**

The development of our products happens in a close collaboration between external affiliated designers and our internal product development team.

The costs related to research activities are expensed in the income statement. The costs related to development

activities are either expensed in the income statement or capitalized in the balance sheet depending on the viability and economic return of the specific development project and whether the criteria for recognition in the balance sheet have been fulfilled.

The costs to research and development activities in 2020 exceeds the incurred costs in 2019 as well as the budgeted costs for 2020.

#### **Statutory report on corporate social responsibility**

Our attitudes and initiatives regarding environmental issues, social responsibility and gender composition in management are described in our sustainability report "Textile design that moves the world" and can be found on our website at:

<https://kvadrat.dk/about/our-environment/sustainability-applied/united-universal>

The report focuses on the four main areas of our work on sustainability - Environment, Employees, Culture and Compliance.

As Kvadrat has been a member of the UN Global Compact since 2013, our sustainability report is based on the UN Global Compact's 10 principles, which we evaluate and communicate annually in terms of status, risks, development, and objectives. In addition, Kvadrat supports the UN's 17 World Objectives which are also addressed in our sustainability report.

#### **Statutory report on the underrepresented gender**

Kvadrat is subject to the rules on target figures and policies for the gender composition of management. The statutory report on the underrepresented gender is included in our sustainability report for 2020, which is available at the above-mentioned link.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# Consolidated income statement for 2020

	Notes	2020 DKK'000	2019 DKK'000
Revenue	1	1,452,993	1,722,654
Other operating income	2	18,064	3,027
Cost of sales		(635,909)	(781,973)
Other external expenses	3	(314,536)	(349,786)
<b>Gross profit/loss</b>		<b>520,612</b>	<b>593,922</b>
Staff costs	4	(462,070)	(445,184)
Depreciation, amortisation and impairment losses	5	(46,631)	(53,912)
<b>Operating profit/loss</b>		<b>11,911</b>	<b>94,826</b>
Income from investments in associates		3,753	12,806
Other financial income	6	26,100	15,226
Other financial expenses	7	(39,156)	(23,586)
<b>Profit/loss before tax</b>		<b>2,608</b>	<b>99,272</b>
Tax on profit/loss for the year	8	(1,413)	(19,102)
<b>Profit/loss for the year</b>	9	<b>1,195</b>	<b>80,170</b>

# Consolidated balance sheet at 31.12.2020

## Assets

	Notes	2020 DKK'000	2019 DKK'000
Completed development projects	11	90,289	12,925
Acquired trademarks		12,280	13,347
Goodwill		83,355	59,540
Development projects in progress	11	16,298	57,956
<b>Intangible assets</b>	10	<b>202,222</b>	<b>143,768</b>
Land and buildings		177,907	180,695
Plant and machinery		1,513	0
Other fixtures and fittings, tools and equipment		84,462	85,667
Leasehold improvements		43,765	43,617
Property, plant and equipment in progress		20,472	1,050
<b>Property, plant and equipment</b>	12	<b>328,119</b>	<b>311,029</b>
Investments in associates		56,978	75,122
Receivables from associates		4,566	4,507
Other receivables		9,299	6,197
<b>Financial assets</b>	13	<b>70,843</b>	<b>85,826</b>
<b>Fixed assets</b>		<b>601,184</b>	<b>540,623</b>

Manufactured goods and goods for resale		307,834	323,299
<b>Inventories</b>		<b>307,834</b>	<b>323,299</b>
Trade receivables		196,326	194,288
Contract work in progress	14	3,489	3,943
Receivables from associates		6,080	5,663
Deferred tax	15	23,128	17,990
Other receivables		19,636	31,823
Tax receivable		0	6,678
Prepayments	16	13,455	11,828
<b>Receivables</b>		<b>262,114</b>	<b>272,213</b>
<b>Cash</b>		<b>127,661</b>	<b>114,817</b>
<b>Current assets</b>		<b>697,609</b>	<b>710,329</b>
<b>Assets</b>		<b>1,298,793</b>	<b>1,250,952</b>



**Equity and liabilities**

	<b>Notes</b>	<b>2020 DKK'000</b>	<b>2019 DKK'000</b>
Contributed capital	17	100,000	100,000
Translation reserve		(1,580)	0
Reserve for fair value adjustments of hedging instruments		(647)	0
Reserve for net revaluation according to equity method		0	10,272
Retained earnings		273,391	271,234
Proposed dividend for the financial year		0	35,000
<b>Equity belonging to Parent's shareholders</b>		<b>371,164</b>	<b>416,506</b>
<b>Equity belonging to minority interests</b>		<b>11,560</b>	<b>13,491</b>
<b>Equity</b>		<b>382,724</b>	<b>429,997</b>
Deferred tax	15	7,364	24,783
Other provisions	18	1,697	0
<b>Provisions</b>		<b>9,061</b>	<b>24,783</b>
Mortgage debt		35,891	38,107
Bank loans		186,029	193,010
Lease liabilities		16,154	18,533
Other payables	19	25,874	18,679
<b>Non-current liabilities other than provisions</b>	<b>20</b>	<b>263,948</b>	<b>268,329</b>

Current portion of non-current liabilities other than provisions	20	62,356	61,898
Bank loans		265,560	165,212
Prepayments received from customers		7,970	5,912
Trade payables		79,206	76,609
Payables to associates		50,325	67,344
Payables to owners and management		19,339	16,344
Tax payable		16,419	6,463
Other payables	21	139,985	125,485
Deferred income	22	1,900	2,576
<b>Current liabilities other than provisions</b>		<b>643,060</b>	<b>527,843</b>

<b>Liabilities other than provisions</b>		<b>907,008</b>	<b>796,172</b>
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<b>Equity and liabilities</b>		<b>1,298,793</b>	<b>1,250,952</b>
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# Consolidated statement of changes in equity for 2020

	Contributed capital DKK'000	Translation reserve DKK'000	Reserve for fair value adjustments of hedging instruments DKK'000	Reserve for net revaluation according to equity method DKK'000	Retained earnings DKK'000
Equity beginning of year	100,000	0	0	10,272	271,234
Ordinary dividend paid	0	0	0	0	0
Exchange rate adjustments	0	(1,580)	0	(2,356)	0
Other entries on equity	0	0	(851)	(4,163)	3,334
Tax of entries on equity	0	0	204	0	0
Profit/loss for the year	0	0	0	(3,753)	(1,177)
<b>Equity end of year</b>	<b>100,000</b>	<b>(1,580)</b>	<b>(647)</b>	<b>0</b>	<b>273,391</b>

	Proposed dividend for the financial year DKK'000	Equity belonging to Parent's shareholders DKK'000	Equity belonging to minority interests DKK'000	Total DKK'000
Equity beginning of year	35,000	416,506	13,491	429,997
Ordinary dividend paid	(35,000)	(35,000)	(6,513)	(41,513)
Exchange rate adjustments	0	(3,936)	0	(3,936)
Other entries on equity	0	(1,680)	(1,543)	(3,223)
Tax of entries on equity	0	204	0	204
Profit/loss for the year	0	(4,930)	6,125	1,195
<b>Equity end of year</b>	<b>0</b>	<b>371,164</b>	<b>11,560</b>	<b>382,724</b>

# Consolidated cash flow statement for 2020

	Notes	2020 DKK'000	2019 DKK'000
Operating profit/loss		11,911	94,826
Amortisation, depreciation and impairment losses		46,631	53,912
Working capital changes	23	88,785	(81,994)
Changes in intercompany activities		(22,638)	73,614
<b>Cash flow from ordinary operating activities</b>		<b>124,689</b>	<b>140,358</b>
Financial income received		26,100	15,226
Financial expenses paid		(39,156)	(23,586)
Taxes refunded/(paid)		(7,336)	(34,695)
Other cash flows from operating activities		4,309	(4,038)
<b>Cash flows from operating activities</b>		<b>108,606</b>	<b>93,265</b>
Acquisition etc. of intangible assets		(75,919)	(59,067)
Sale of intangible assets		692	1,161
Acquisition etc. of property, plant and equipment		(46,818)	(92,412)
Sale of property, plant and equipment		598	682
Dividends received from associates		20,175	1,152
<b>Cash flows from investing activities</b>		<b>(101,272)</b>	<b>(148,484)</b>
<b>Free cash flows generated from operations and investments before financing</b>		<b>7,334</b>	<b>(55,219)</b>
Loans raised		0	76,275
Repayments of loans etc.		(49,898)	0
Dividend paid		(44,940)	(59,459)
Other cash flows from financing activities		100,348	39,209
<b>Cash flows from financing activities</b>		<b>5,510</b>	<b>56,025</b>
<b>Increase/decrease in cash and cash equivalents</b>		<b>12,844</b>	<b>806</b>

Cash and cash equivalents beginning of year	114,817	114,011
<b>Cash and cash equivalents end of year</b>	<b>127,661</b>	<b>114,817</b>

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Cash and cash equivalents at year-end are composed of:

Cash	127,661	114,817
<b>Cash and cash equivalents end of year</b>	<b>127,661</b>	<b>114,817</b>

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# Notes to consolidated financial statements

## 1 Revenue

	2020 DKK'000	2019 DKK'000
Other EU countries	1,127,031	1,222,817
Other countries	325,962	499,837
<b>Total revenue by geographical market</b>	<b>1,452,993</b>	<b>1,722,654</b>

The Group's business is divided into business segments and geographical markets.

The Group's primary segment comprises development and sale of design textiles and textile-related products. Secondary business areas are irrelevant. Referring to S. 96 of the Danish Financial Statements Act, Management does not want to provide additional information on the geographical distribution of revenue since a detailed distribution of revenue by geographical market will be highly detrimental to the Group's competitive situation.

## 2 Other operating income

	2020 DKK'000	2019 DKK'000
Compensation	18,064	0
Badwill	0	3,027
	<b>18,064</b>	<b>3,027</b>

Other operating income in 2020 includes compensation received from state support schemes regarding salaries and fixed costs, which were established as a result of the eruption and spread of COVID-19 in 2020.

## 3 Fees to the auditor appointed by the Annual General Meeting

	2020 DKK'000	2019 DKK'000
Statutory audit services	1,557	1,276
Other assurance engagements	79	0
Tax services	543	610
Other services	1,240	115
	<b>3,419</b>	<b>2,001</b>

**4 Staff costs**

	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Wages and salaries	407,500	393,608
Pension costs	33,877	22,992
Other staff costs	28,514	31,482
	<b>469,891</b>	<b>448,082</b>
Staff costs classified as assets	(7,821)	(2,898)
	<b>462,070</b>	<b>445,184</b>
Average number of full-time employees	<b>898</b>	<b>981</b>

	<b>Remuneration of manage- ment 2020</b>	<b>Remuneration of manage- ment 2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Total amount for management categories	7,490	11,019
	<b>7,490</b>	<b>11,019</b>

**5 Depreciation, amortisation and impairment losses**

	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Amortisation of intangible assets	16,209	22,290
Depreciation on property, plant and equipment	29,132	31,615
Profit/loss from sale of intangible assets and property, plant and equipment	1,290	7
	<b>46,631</b>	<b>53,912</b>

**6 Other financial income**

	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Financial income from associates	179	173
Other interest income	25,921	15,053
	<b>26,100</b>	<b>15,226</b>

**7 Other financial expenses**

	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Other interest expenses	39,156	23,586
	<b>39,156</b>	<b>23,586</b>

## 8 Tax on profit/loss for the year

	2020 DKK'000	2019 DKK'000
Current tax	23,766	18,844
Change in deferred tax	(22,353)	258
	<b>1,413</b>	<b>19,102</b>

## 9 Proposed distribution of profit/loss

	2020 DKK'000	2019 DKK'000
Ordinary dividend for the financial year	0	35,000
Retained earnings	(4,930)	37,964
Minority interests' share of profit/loss	6,125	7,206
	<b>1,195</b>	<b>80,170</b>

## 10 Intangible assets

	Completed development projects DKK'000	Acquired trademarks DKK'000	Goodwill DKK'000	Development projects in progress DKK'000
Cost beginning of year	28,760	31,009	139,724	57,956
Exchange rate adjustments	(61)	0	(51)	0
Transfers	92,885	20	0	(84,501)
Additions	24	1,613	28,488	42,843
Disposals	(1,094)	0	0	0
<b>Cost end of year</b>	<b>120,514</b>	<b>32,642</b>	<b>168,161</b>	<b>16,298</b>
Amortisation and impairment losses beginning of year	(15,835)	(17,662)	(80,184)	0
Exchange rate adjustments	10	0	42	0
Transfers	(5,373)	(20)	0	0
Amortisation for the year	(9,429)	(2,680)	(4,664)	0
Reversal regarding disposals	402	0	0	0
<b>Amortisation and impairment losses end of year</b>	<b>(30,225)</b>	<b>(20,362)</b>	<b>(84,806)</b>	<b>0</b>
<b>Carrying amount end of year</b>	<b>90,289</b>	<b>12,280</b>	<b>83,355</b>	<b>16,298</b>

## 11 Development projects

The completed development projects and development projects in progress primarily consists of a new ERP-system as well as a digital trading platform as part of a substantial digital strategic plan towards 2021. The ERP-system was successfully launched in 2020 while the digital trading platform is expected to be ready for full-scale use in 2021-2022. Management expects a significant potential from the optimization and digitalisation of the business, as future cash flows will ensure repayment of investments in the development projects, and so Management does not find any indication of impairment to exist.



## 12 Property, plant and equipment

	Land and buildings DKK'000	Plant and machinery DKK'000	Other fixtures and fittings, tools and equipment DKK'000	Leasehold improvements DKK'000	Property, plant and equipment in progress DKK'000
Cost beginning of year	222,106	0	211,402	89,268	1,050
Exchange rate adjustments	(2,484)	0	(732)	(1,306)	0
Transfers	(7,567)	2,321	(5,843)	3,437	6,089
Additions	11,313	1,325	14,615	9,851	13,333
Disposals	0	0	(3,112)	(2,067)	0
<b>Cost end of year</b>	<b>223,368</b>	<b>3,646</b>	<b>216,330</b>	<b>99,183</b>	<b>20,472</b>
Depreciation and impairment losses beginning of year	(41,411)	0	(125,735)	(45,651)	0
Exchange rate adjustments	379	0	455	509	0
Transfers	411	(1,680)	4,723	(2,329)	0
Depreciation for the year	(4,840)	(453)	(13,976)	(9,863)	0
Reversal regarding disposals	0	0	2,665	1,916	0
<b>Depreciation and impairment losses end of year</b>	<b>(45,461)</b>	<b>(2,133)</b>	<b>(131,868)</b>	<b>(55,418)</b>	<b>0</b>
<b>Carrying amount end of year</b>	<b>177,907</b>	<b>1,513</b>	<b>84,462</b>	<b>43,765</b>	<b>20,472</b>

### 13 Financial assets

	Investments in associates DKK'000	Receivables from associates DKK'000	Other receivables DKK'000
Cost beginning of year	64,850	5,023	6,197
Additions	0	179	3,102
<b>Cost end of year</b>	<b>64,850</b>	<b>5,202</b>	<b>9,299</b>
Revaluations beginning of year	10,272	(516)	0
Exchange rate adjustments	(2,356)	0	0
Amortisation of goodwill	(2,901)	0	0
Share of profit/loss for the year	3,915	0	0
Adjustment of intra-group profits	2,739	0	0
Dividend	(20,175)	0	0
Investments with negative equity value depreciated over receivables	120	(120)	0
Other adjustments	514	0	0
<b>Revaluations end of year</b>	<b>(7,872)</b>	<b>(636)</b>	<b>0</b>
<b>Carrying amount end of year</b>	<b>56,978</b>	<b>4,566</b>	<b>9,299</b>

Investments in associates comprise unamortised goodwill of DKK 6,9m at 31.12.2020.

<b>Associates</b>	<b>Registered in</b>	<b>Ownership %</b>
Wooltex UK Ltd.	England	46,0
3 Days of Design ApS	Denmark	20,0
Innvik AS	Norway	30,0
Convert A/S	Denmark	40,0
Ejendomsselskabet Convert ApS	Denmark	40,0

### 14 Contract work in progress

	2020 DKK'000	2019 DKK'000
Contract work in progress	22,293	22,294
Progress billings	(18,804)	(18,351)
	<b>3,489</b>	<b>3,943</b>

## 15 Deferred tax

	2020 DKK'000	2019 DKK'000
Intangible assets	(9,569)	(7,154)
Property, plant and equipment	(9,767)	(14,258)
Inventories	4,512	0
Receivables	(1,180)	(1,180)
Equity	0	32
Provisions	(81)	0
Liabilities other than provisions	(2,209)	(1,701)
Tax losses carried forward	34,058	17,636
Other taxable temporary differences	0	(168)
<b>Deferred tax</b>	<b>15,764</b>	<b>(6,793)</b>

	2020 DKK'000	2019 DKK'000
<b>Changes during the year</b>		
Beginning of year	(6,793)	(15,618)
Recognised in the income statement	22,353	(257)
Recognised directly in equity	204	(1,110)
Acquisitions form investments	0	10,192
<b>End of year</b>	<b>15,764</b>	<b>(6,793)</b>

	2020 DKK'000	2019 DKK'000
<b>Deferred tax has been recognised in the balance sheet as follows</b>		
Deferred tax assets	23,128	17,990
Deferred tax liabilities	(7,364)	(24,783)
	<b>15,764</b>	<b>(6,793)</b>

Deferred tax assets consist primarily of timing differences on depreciation of fixed assets as well as tax-loss carryforwards from foreign subsidiaries and parent company, which are expected to use the losses within 1-5 years as a result of future positive operations.

## 16 Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

## 17 Contributed capital

	Number	Nominal value DKK'000
The shares are not divided into classes	1,000	100,000
	<b>1,000</b>	<b>100,000</b>

## 18 Other provisions

Other provisions comprise primarily costs from other obligations expected to be incurred by the Group.

## 19 Other payables

	2020 DKK'000	2019 DKK'000
Holiday pay obligation	12,881	4,064
Other costs payable	12,993	14,615
	<b>25,874</b>	<b>18,679</b>

## 20 Non-current liabilities other than provisions

	Due within 12 months 2020 DKK'000	Due within 12 months 2019 DKK'000	Due after more than 12 months 2020 DKK'000	Outstanding after 5 years 2020 DKK'000
Mortgage debt	2,862	3,449	35,891	25,070
Bank loans	36,787	45,748	186,029	69,578
Lease liabilities	2,607	2,216	16,154	4,297
Other payables	20,100	10,485	25,874	12,881
	<b>62,356</b>	<b>61,898</b>	<b>263,948</b>	<b>111,826</b>

## 21 Other payables

	2020 DKK'000	2019 DKK'000
VAT and duties	21,037	6,281
Wages and salaries, personal income taxes, social security costs, etc. payable	28,328	16,330
Holiday pay obligation	21,778	26,611
Derivative financial instruments	16,505	15,576
Other costs payable	52,337	60,687
	<b>139,985</b>	<b>125,485</b>

Derivative financial instruments are described in note 22.

## 22 Deferred income

Deferred income includes grants for DKK 4,4m related to development projects in progress, of which DKK 2,5m has been recognized in line with the depreciation of the associated development project.

### 23 Changes in working capital

	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Increase/decrease in inventories	15,465	(81,697)
Increase/decrease in receivables	5,872	(7,525)
Increase/decrease in trade payables etc.	67,448	7,228
	<b>88,785</b>	<b>(81,994)</b>

### 24 Derivative financial instruments

The Company have no hedged currencies at the balance date 31 December 2020.

Other payables include the negative fair value of an interest rate swap of DKK 16,1m and DKK 0,4m, respectively. The interest rate swap was made to hedge a fixed interest rate on the Company's floating-rate mortgage loan. The interest swap has a principal amount of DKK 20,0m and 18,1m, respectively and ensures a fixed interest rate of 4,82% and 5,18% in the remaining term of 17 years and 3 years.

### 25 Unrecognised rental and lease commitments

	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Total liabilities under rental or lease agreements until maturity	<b>197,142</b>	<b>132,889</b>

### 26 Assets charged and collateral

Mortgage debt is secured by way of mortgage on properties. The carrying amount of mortgaged buildings is DKK 178m recognised under land and buildings as well as DKK 21m recognised under property, plant and equipment in progress.

### 27 Transactions with related parties

The annual report only disclose transactions with related parties that have not been completed on market terms. No such transactions have been completed during the financial year.

## 28 Subsidiaries

	<b>Registered in</b>	<b>Ownership %</b>
Danskina BV	Netherlands	100,0
Feabrik BV	Netherlands	51,7
Gaudium BV	Netherlands	100,0
ASA BV	Netherlands	100,0
de Pol BV	Netherlands	100,0
Kinnasand GmbH	Germany	100,0
Kvadrat AB	Sweden	100,0
Kvadrat AG	Switzerland	97,0
Kvadrat Asia Investment Ltd.	Hong Kong	50,5
Kvadrat China Co. Ltd.	China	50,5
Kvadrat Singapore Pte. Ltd.	Singapore	50,5
Kvadrat A/S	Denmark	100,0
Kvadrat Austria GmbH	Austria	97,0
Kvadrat BV	Netherlands	95,1
Kvadrat Finland Oy	Finland	100,0
Kvadrat GmbH	Germany	100,0
Kvadrat Iberia S.L.	Spain	95,0
Kvadrat Inc.	USA	100,0
Kvadrat Japan Co. Ltd.	Japan	80,0
Kvadrat Korea Co. Ltd.	South Korea	100,0
Kvadrat Ltd	United Kingdom	100,0
Kvadrat Middle East DMCC	UAE	100,0
Kvadrat Norge AS	Norway	100,0
Kvadrat Properties Ltd.	United Kingdom	100,0
Kvadrat SA	France	95,0
Kvadrat Soft Cells A/S	Denmark	79,0
Fabric Systems Ltd.	United Kingdom	79,0
Kvadrat Soft Cells A/S Inc.	USA	79,0
Kvadrat Soft Cells Hong Kong Ltd.	Hong Kong	79,0
Kvadrat Soft Cells Sp. Z.o.o.	Poland	79,0
Kvadrat SpA	Italy	95,0

	<b>Registered in</b>	<b>Ownership %</b>
Kvadrat Tekstil Ticaret A.S.	Turkey	100,0
Personal Design SrL	Italy	100,0
REALLY ApS	Denmark	68,0
Sahco GmbH	Germany	100,0
SCI Kvadrat Properties Ltd.	France	100,0
Tinghuset Ebeltoft A/S	Denmark	100,0
VEROSOL Holding BV	Netherlands	100,0
VEROSOL Services BV	Netherlands	100,0
VEROSOL Nederland BV	Netherlands	100,0
VEROSOL Fabrics BV	Netherlands	100,0
VEROSOL Properties BV	Netherlands	100,0
VEROSOL Holding Pty	Australia	100,0
VEROSOL Austalia Pty Ltd.	Australia	100,0
Tecnología de Control Solar Espana Holding SLU	Spain	100,0
VEROSOL Ibérica SAU	Spain	100,0
Tecnología de Control Solar Mexicana, SA de CV	Mexico	100,0
Tecnología de Control Solar Mexicana de Servicios, SA de CV	Mexico	100,0
VW Solarflex SA de CV	Mexico	100,0
Uniggardin A/S	Denmark	80,0

# Parent income statement for 2020

	Notes	2020 DKK'000	2019 DKK'000
Revenue		0	7,833
Cost of sales		0	(7,852)
Other external expenses		(1,690)	(1,048)
<b>Gross profit/loss</b>		<b>(1,690)</b>	<b>(1,067)</b>
Staff costs	1	(560)	(490)
<b>Operating profit/loss</b>		<b>(2,250)</b>	<b>(1,557)</b>
Income from investments in group enterprises		(1,415)	75,963
Income from investments in associates		(120)	(266)
Other financial income	2	561	445
Other financial expenses	3	(2,643)	(2,275)
<b>Profit/loss before tax</b>		<b>(5,867)</b>	<b>72,310</b>
Tax on profit/loss for the year	4	937	656
<b>Profit/loss for the year</b>	5	<b>(4,930)</b>	<b>72,966</b>



# Parent balance sheet at 31.12.2020

## Assets

	Notes	2020 DKK'000	2019 DKK'000
Other fixtures and fittings, tools and equipment		2,830	2,830
<b>Property, plant and equipment</b>	6	<b>2,830</b>	<b>2,830</b>
Investments in group enterprises		377,997	418,744
Investments in associates		0	0
Receivables from associates		4,566	4,507
<b>Financial assets</b>	7	<b>382,563</b>	<b>423,251</b>
<b>Fixed assets</b>		<b>385,393</b>	<b>426,081</b>
Receivables from group enterprises		33,871	32,116
Deferred tax	8	937	0
Tax receivable		704	0
Joint taxation contribution receivable		963	6,678
Prepayments	9	80	0
<b>Receivables</b>		<b>36,555</b>	<b>38,794</b>
<b>Current assets</b>		<b>36,555</b>	<b>38,794</b>
<b>Assets</b>		<b>421,948</b>	<b>464,875</b>

**Equity and liabilities**

	<b>Notes</b>	<b>2020 DKK'000</b>	<b>2019 DKK'000</b>
Contributed capital		100,000	100,000
Reserve for net revaluation according to the equity method		270,490	276,237
Retained earnings		674	5,269
Proposed dividend for the financial year		0	35,000
<b>Equity</b>		<b>371,164</b>	<b>416,506</b>
Bank loans		29,399	31,140
Payables to owners and management		19,339	16,344
Joint taxation contribution payable		1,636	0
Other payables	10	410	885
<b>Current liabilities other than provisions</b>		<b>50,784</b>	<b>48,369</b>
<b>Liabilities other than provisions</b>		<b>50,784</b>	<b>48,369</b>
<b>Equity and liabilities</b>		<b>421,948</b>	<b>464,875</b>

Contingent liabilities	11
Assets charged and collateral	12
Related parties with controlling interest	13
Transactions with related parties	14

# Parent statement of changes in equity for 2020

	Contributed capital DKK'000	Reserve for net revaluation according to the equity method DKK'000	Retained earnings DKK'000	Proposed dividend for the year DKK'000	Total DKK'000
Equity beginning of year	100,000	276,237	5,269	35,000	416,506
Ordinary dividend paid	0	0	0	(35,000)	(35,000)
Exchange rate adjustments	0	(823)	0	0	(823)
Other entries on equity	0	(3,509)	(1,080)	0	(4,589)
Profit/loss for the year	0	(1,415)	(3,515)	0	(4,930)
<b>Equity end of year</b>	<b>100,000</b>	<b>270,490</b>	<b>674</b>	<b>0</b>	<b>371,164</b>

# Notes to parent financial statements

## 1 Staff costs

	2020 DKK'000	2019 DKK'000
Wages and salaries	560	490
	<b>560</b>	<b>490</b>
Average number of full-time employees	0	0

	Remuneration of manage- ment 2020 DKK'000	Remuneration of manage- ment 2019 DKK'000
Total amount for management categories	560	490
	<b>560</b>	<b>490</b>

## 2 Other financial income

	2020 DKK'000	2019 DKK'000
Financial income from group enterprises	382	266
Financial income from associates	179	173
Other financial income	0	6
	<b>561</b>	<b>445</b>

## 3 Other financial expenses

	2020 DKK'000	2019 DKK'000
Financial expenses from group enterprises	477	263
Other interest expenses	2,166	2,012
	<b>2,643</b>	<b>2,275</b>

## 4 Tax on profit/loss for the year

	2020 DKK'000	2019 DKK'000
Change in deferred tax	(937)	0
Refund in joint taxation arrangement	0	(656)
	<b>(937)</b>	<b>(656)</b>

## 5 Proposed distribution of profit and loss

	2020 DKK'000	2019 DKK'000
Retained earnings	(4,930)	72,966
	<b>(4,930)</b>	<b>72,966</b>

## 6 Property, plant and equipment

	Other fixtures and fittings, tools and equipment DKK'000
Cost beginning of year	2,830
<b>Cost end of year</b>	<b>2,830</b>
<b>Carrying amount end of year</b>	<b>2,830</b>

## 7 Financial assets

	Investments in group enterprises DKK'000	Investments in associates DKK'000	Receivables from associates DKK'000
Cost beginning of year	107,507	20	5,023
Additions	0	0	179
<b>Cost end of year</b>	<b>107,507</b>	<b>20</b>	<b>5,202</b>
Revaluations beginning of year	311,237	(20)	(516)
Exchange rate adjustments	(823)	0	0
Adjustments on equity	(4,586)	0	0
Share of profit/loss for the year	(1,415)	(120)	0
Dividend	(35,000)	0	0
Investments with negative equity value depreciated over receivables	1,077	120	(120)
<b>Revaluations end of year</b>	<b>270,490</b>	<b>(20)</b>	<b>(636)</b>
<b>Carrying amount end of year</b>	<b>377,997</b>	<b>0</b>	<b>4,566</b>

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

Investments in associates	Registered in	Ownership %
Ejendomsselskabet Convert ApS	Denmark	40,0

## 8 Deferred tax

	2020 DKK'000
Tax losses carried forward	937
<b>Deferred tax</b>	<b>937</b>

	2020 DKK'000
<b>Changes during the year</b>	
Recognised in the income statement	937
<b>End of year</b>	<b>937</b>

Tax losses carried forward are expected to be used within 1-5 years.

## 9 Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

## 10 Other payables

	2020 DKK'000	2019 DKK'000
VAT and duties	0	351
Other costs payable	410	534
	<b>410</b>	<b>885</b>

## 11 Contingent liabilities

	2020 DKK'000	2019 DKK'000
Recourse and non-recourse guarantee commitments	187,952	294,267
<b>Contingent liabilities to group enterprises</b>	<b>187,952</b>	<b>294,267</b>

The Company serves as the administration company in a Danish joint taxation. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed companies and for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for the jointly taxed companies. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

## 12 Assets charged and collateral

The Company has guaranteed the subsidiaries' bank debt. The guaranteed bank debt amounts to DKK 188m at 31.12.2020, which consist of the subsidiaries' drawing on credit facilities.

## 13 Related parties with controlling interest

Related parties with a controlling interest comprise the Company's Executive Board and Board of Directors.

## 14 Transactions with related parties

The annual report only disclose transactions with related parties that have not been completed on market terms.

No such transactions have been completed during the financial year.

# Accounting policies

## Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

## Changes in accounting policies

In accordance with an interpretation from the Danish Business Authority, bank overdraft withdrawals are classified as cash flows from financing activities in the cash flow statements as opposed to previously when bank overdraft withdrawals were classified as cash in the cash flow statement.

The change results in an increase on cash flows from financing activities of DKK 100,3m in 2020 (DKK 39,2m for 2019) and an increase in cash of DKK 265,6m 31.12.2020 (DKK 165,2m 31.12.2019).

The comparative figures have been restated.

Apart from the areas mentioned above, the annual report has been presented applying the accounting policies consistent with last year.

## Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

## Consolidated financial statements

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence. Enterprises in which the Group, directly or indirectly, holds between 20% and 50% of the voting rights and exercises significant, but not controlling influence, are regarded as associates.

## Basis of consolidation

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its



subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements. Minority interests' proportionate share of profit or loss is presented as a separate item in Management's proposal for distribution of profit or loss, and their share of subsidiaries' net assets is presented as a separate item in group equity.

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the takeover date, with net assets having been calculated at fair value.

### **Business combinations**

Newly acquired or newly established enterprises are recognised in the consolidated financial statements from the time of acquiring or establishing such enterprises. Divested or wound-up enterprises are recognised in the consolidated income statement up to the time of their divestment or winding-up.

The purchase method is applied at the acquisition of new enterprises, under which identifiable assets and liabilities of these enterprises are measured at fair value at the acquisition date. Provisions for costs of restructuring of the enterprise acquired are only made in so far as such restructuring was decided by the enterprise acquired prior to acquisition. Allowance is made for the tax effect of restatements.

Positive differences in amount (goodwill) between cost of the acquired share and fair value of the assets and liabilities taken over are recognised under intangible assets, and they are amortised systematically over the income statement based on an individual assessment of their useful life. If the useful life cannot be estimated reliably, it is fixed at 10 years. Useful life is reassessed annually. Negative balances (negative goodwill) are recognised as income in the income statement.

### **Profit or loss from divestment of enterprises**

Profits or losses from divestment or winding-up of subsidiaries are calculated as the difference between selling price or settlement price and the carrying amount of the net assets at the time of divestment or winding-up, inclusive of non-amortised goodwill and estimated divestment or winding-up expenses.

### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the

beginning of the year at the balance sheet date exchange rates as well as out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly in equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries which are considered part of the total investment in the subsidiary in question are classified directly as equity.

### **Derivative financial instruments**

On initial recognition in the balance sheet, derivative financial instruments are measured at cost and subsequently at fair value. Derivative financial instruments are recognised under other receivables or other payables.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging the fair value of a recognised asset or a recognised liability are recorded in the income statement together with changes in the value of the hedged asset or the hedged liability.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging future transactions are recognised directly in equity. When the hedged transactions are realised, the accumulated changes are recognised as part of cost of the relevant financial statement items.

For derivative financial instruments that do not comply with the requirements for being treated as hedging instruments, changes in fair value are recognised currently in the income statement as financial income or financial expenses.

### **Income statement**

#### **Revenue**

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Contract work in progress is included in revenue based on the stage of completion so that revenue corresponds to the selling price of the work performed in the financial year (the percentage-of-completion method).

#### **Other operating income**

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

#### **Cost of sales**

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

#### **Other external expenses**

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### **Staff costs**

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff

**Depreciation, amortisation and impairment losses**

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, as well as revenue recognition of grants received related to the intangible fixed assets and gains and losses from the sale of intangible assets as well as property, plant and equipment.

**Income from investments in group enterprises**

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

**Income from investments in associates**

Income from investments in associates comprises the pro rata share of the individual associates' profit/loss after pro rata elimination of intra-group profits or losses.

**Other financial income**

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

**Other financial expenses**

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

**Tax on profit/loss for the year**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Parent is jointly taxed with all of its Danish group enterprises. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

**Balance sheet****Goodwill**

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. For amounts of goodwill, useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. Useful lives are reassessed annually. The amortisation periods used are 10 years.

Goodwill is written down to the lower of recoverable amount and carrying amount.

**Intellectual property rights etc.**

Intellectual property rights etc comprise development projects completed and in progress with related

intellectual property rights and acquired intellectual property rights.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries, external costs and amortisation that are directly and indirectly attributable to the development projects.

Indirect production costs in the form of indirectly attributable staff costs and amortisation of intangible assets and depreciation on property, plant and equipment used in the development process are recognised in cost based on time spent on each project.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects protected by intellectual property rights, the maximum amortisation period is the remaining duration of the relevant rights.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised over their remaining duration, and licences are amortised over the term of the agreement.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

### **Property, plant and equipment**

Land and buildings as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For assets held under finance leases, cost is the lower of the asset's fair value and present value of future lease payments.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Buildings	30-40 years
Plant and machinery	3-5 years
Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	contract period

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

### **Investments in group enterprises**

In the parent financial statements, investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus unamortised goodwill and plus or minus unrealised intra-group profits and losses. Refer to the above section on business combinations for more details about the accounting policies used on acquisitions of investments in group enterprises.

Group enterprises with negative equity value are measured at DKK 0. Any receivables from these enterprises are written down to net realisable value based on a specific assessment. If the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise, and it is probable that such obligation will involve a loss, a provision is recognised that is measured at present value of the costs necessary to settle the obligations at the balance sheet date.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to reserve for net revaluation according to the equity method in equity.

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. For amounts of goodwill, useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. Useful lives are reassessed annually. The amortisation periods used are 10 years.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

### **Investments in associates**

Investments in associates are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity values plus unamortised goodwill and plus or minus unrealised pro rata intra-group profits and losses. Refer to the above section on business combinations for more details about the accounting policies used on acquisitions of investments in associates.

Associates with negative equity value are measured at DKK 0. Any receivables from these enterprises are written down to net realisable value based on a specific assessment. If the Parent has a legal or constructive obligation to cover the liabilities of the relevant associate, and it is probable that such obligation will involve a loss, a provision is recognised that is measured at present value of the costs necessary to settle the obligations at the balance sheet date.

Upon distribution of profit or loss, net revaluation of investments in associates is transferred to Reserve for net revaluation according to the equity method under equity.

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. For amounts of goodwill, useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a

long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. Useful lives are reassessed annually. The amortisation periods used are 10 years.

Investments in associates are written down to the lower of recoverable amount and carrying amount.

### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value, less writedowns for bad and doubtful debts.

### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price, design fee's plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

### **Contract work in progress**

Contract work in progress is measured at the selling price of the work carried out at the balance sheet date.

The selling price is measured based on the stage of completion and the total estimated income from the individual contracts in progress. Usually, the stage of completion is determined as the ratio of actual to total budgeted consumption of resources.

If the selling price of a project in progress cannot be made up reliably, it is measured at the lower of costs incurred and net realisable value.

Each contract in progress is recognised in the balance sheet under receivables or liabilities other than provisions, depending on whether the net value, calculated as the selling price less prepayments received, is positive or negative.

Costs of sales work and of securing contracts as well as finance costs are recognised in the income statement as incurred.

### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset. However, no deferred tax is recognised for amortisation of goodwill disallowed for tax purposes and temporary differences arising at the date of acquisition that do not result from a business combination and that do not have any effect on profit or loss or on taxable income.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Deferred tax relating to retaxation of previously deducted losses in foreign subsidiaries is recognised on the basis of an actual assessment of the purpose of each subsidiary.

**Tax payable or receivable**

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

**Joint taxation contributions payable or receivable**

Current joint taxation contributions payable or receivable are recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax. For tax losses, joint taxation contributions receivable are only recognised if such losses are expected to be used under the joint taxation arrangement.

**Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

**Cash**

Cash comprises cash in hand and bank deposits.

**Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

**Other provisions**

Other provisions comprise anticipated costs of decided and published restructuring, etc.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

**Mortgage debt**

At the time of borrowing, mortgage debt to mortgage credit institutions is measured at cost which corresponds to the proceeds received less transaction costs incurred. Mortgage debt is subsequently measured at amortised cost. This means that the difference between the proceeds at the time of borrowing and the nominal repayable amount of the loan is recognised in the income statement as a financial expense over the term of the loan applying the effective interest method.

**Lease liabilities**

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities other than provisions, and, at the time of inception of the lease, measured at the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference between present value and nominal amount of the lease payments is recognised in the income statement as a financial expense over the term of the leases.

**Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

**Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

**Joint taxation contributions payable or receivable**

Current joint taxation contributions payable or receivable are recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax. For tax losses, joint taxation contributions receivable are only recognised if such losses are expected to be used under the joint taxation arrangement.

**Deferred income**

Deferred income comprises income received for recognition in subsequent financial years. Deferred income include grants received for development projects according to the Danish Financial Statements Act's requirement for gross presentation cannot be offset in the development cost in the balance sheet, but must presented separately under liabilities. Prepayment are measured at cost less a straight line income recognition in line with the linear depreciation of the associated activated project.

**Cash flow statement**

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as purchase, development, improvement and sale, etc of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, inception of finance leases, instalments on interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less shortterm bank loans.