# **Deloitte.**



# International Woodland Company A/S

Scherfigsvej 10, st. th 2100 København Ø CVR No. 15013176

## Annual report 2022

The Annual General Meeting adopted the annual report on 14.06.2023

#### Karsten Rømer

Chairman of the General Meeting

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# **Entity details**

#### **Entity**

International Woodland Company A/S Scherfigsvej 10, st. th 2100 København Ø

Business Registration No.: 15013176 Date of foundation: 01.01.1991

Registered office: København

Financial year: 01.01.2022 - 31.12.2022

#### **Board of Directors**

Steen Villemoes Otto Frederik luel Reventlow Nis Jul Clausen

#### **Executive Board**

Otto Frederik Iuel Reventlow

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S

## **Statement by Management**

The Board of Directors and the Executive Board have today considered and approved the annual report of International Woodland Company A/S for the financial year 01.01.2022 - 31.12.2022.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2022 and of the results of its operations for the financial year 01.01.2022 - 31.12.2022.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

København, 14.06.2023

**Executive Board** 

**Otto Frederik Iuel Reventlow** 

**Board of Directors** 

**Steen Villemoes** 

**Otto Frederik Iuel Reventlow** 

Nis Jul Clausen

## Independent auditor's report

#### To the shareholders of International Woodland Company A/S

#### **Opinion**

We have audited the financial statements of International Woodland Company A/S for the financial year 01.01.2022 - 31.12.2022, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2022 and of the results of its operations for the financial year 01.01.2022 - 31.12.2022 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

København, 14.06.2023

#### Deloitte

Statsautoriseret Revisionspartnerselskab CVR No. 33963556

#### **Bill Haudal Pedersen**

State Authorised Public Accountant Identification No (MNE) mne30131

## **Management commentary**

#### **Primary activities**

The company provides investment management services outside the scope of the AIFM Act and offers advisory services regarding international timberland investments and related investments (including agricultural investments and land related issues such as payment for ecosystem services and impact investments) to professional investors.

#### **Description of material changes in activities and finances**

Net profit after tax for the year amounts to a net profit of DKK 7,4 million compared to a net profit after tax of DKK 2,7 million for 2021. Equity at year-end 2022 is DKK 27,7 million.

During 2022 the company has been able to generate increased income through the new initiatives taken in 2018.

#### **Outlook**

The company will focus on increasing its client base through active marketing of its products and services especially in Europe. As expected, the corona virus affected 2022 especially as travelling was difficult in the first half of the year. Going into 2023 the travel situation seems to have been normalized.

In December 2022 IWC Holding AS´ owners signed a SPA with BNPPAM who will acquire a majority stake in IWC Holding AS. Closing of the transaction is expected late 2. Half 2023.

The outlook for 2023 is positive.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

# **Income statement for 2022**

		2022	2021
	Notes	DKK	DKK
Revenue		39,746,306	30,471,293
Other external expenses		(8,994,200)	(7,821,920)
Gross profit/loss		30,752,106	22,649,373
Staff costs	1	(22,979,322)	(21,762,494)
Depreciation, amortisation and impairment losses	2	(232,600)	(298,051)
Operating profit/loss		7,540,184	588,828
Income from investments in group enterprises		44,951	205,815
Other financial income	3	1,888,739	3,149,379
Other financial expenses	4	(217,402)	(1,097,733)
Profit/loss before tax		9,256,472	2,846,289
Tax on profit/loss for the year	5	(1,849,317)	(157,544)
Profit/loss for the year		7,407,155	2,688,745
Proposed distribution of profit and loss:			
Ordinary dividend for the financial year		1,320,548	0
Retained earnings		6,086,607	2,688,745
Proposed distribution of profit and loss		7,407,155	2,688,745

## **Balance sheet at 31.12.2022**

#### **Assets**

	Notes	2022 DKK	2021 DKK
Acquired intangible assets	Notes	265,696	174,540
	6		
Intangible assets	6	265,696	174,540
Other fixtures and fittings, tools and equipment		412,809	336,282
Property, plant and equipment	7	412,809	336,282
Investments in group enterprises		4,036,783	2,358,199
Other investments		12,206,196	12,039,265
Financial assets	8	16,242,979	14,397,464
Fixed assets		16,921,484	14,908,286
Trade receivables		10,085,217	4,015,491
Receivables from group enterprises		180,863	1,408,263
Deferred tax		231,878	986,023
Other receivables		7,011,210	2,935,640
Prepayments		630,218	325,371
Receivables		18,139,386	9,670,788
Other investments		2,333,892	2,472,640
Other investments		2,333,892	2,472,640
Cash		2,376,983	4,191,993
Current assets		22,850,261	16,335,421
Assets		39,771,745	31,243,707

## **Equity and liabilities**

		2022	2021
	Notes	DKK	DKK
Contributed capital		1,003,000	1,003,000
Reserve for net revaluation according to the equity method		644,930	635,165
Retained earnings		24,756,224	18,669,616
Proposed dividend		1,320,548	0
Equity		27,724,702	20,307,781
Other provisions		1,971,345	1,928,864
Provisions		1,971,345	1,928,864
Income tax payable		1,400,108	0
Non-current liabilities other than provisions	9	1,400,108	0
Trade payables		497,220	291,098
Payables to group enterprises		5,188,284	5,728,500
Other payables		2,990,086	2,987,464
Current liabilities other than provisions		8,675,590	9,007,062
Liabilities other than provisions		10,075,698	9,007,062
Equity and liabilities		39,771,745	31,243,707

Contingent liabilities

# Statement of changes in equity for 2022

		Reserve for			
		net			
		revaluation			
		according to			
	Contributed	the equity	Retained	Proposed	
	capital	method	earnings	dividend	Total
	DKK	DKK	DKK	DKK	DKK
Equity beginning of year	1,003,000	635,165	18,669,617	0	20,307,782
Exchange rate adjustments	0	9,765	0	0	9,765
Profit/loss for the year	0	0	6,086,607	1,320,548	7,407,155
Equity end of year	1,003,000	644,930	24,756,224	1,320,548	27,724,702

Exchange rate adjustments include adjustments related to fully owned group enterprises measured at equity method. The adjustments are recognised directly in equity.

Value adjustments include adjustments related to fully owned group enterprises and comprise receivables adjusted directly in equity.

## **Notes**

#### 1 Staff costs

1 Stail Costs		
	2022 DKK	2021 DKK
	21,887,821	20,715,677
Pension costs	935,359	899,792
Other social security costs	156,142	147,025
	22,979,322	21,762,494
Average number of full-time employees	22	22
2 Depreciation, amortisation and impairment losses		
	2022 DKK	2021 DKK
Amortisation of intangible assets	107,683	138,887
Depreciation of property, plant and equipment	124,917	159,164
	232,600	298,051
3 Other financial income		
	2022 DKK	2021 DKK
Other interest income	209,147	67,408
Other financial income	1,679,592	3,081,971
	1,888,739	3,149,379
4 Other financial expenses		
	2022	2021
	DKK	DKK
Other interest expenses	157,912	39,604
Exchange rate adjustments	(804)	285,425
Other financial expenses	60,294	772,704
	217,402	1,097,733

## 5 Tax on profit/loss for the year

	2022		2022 2021
	DKK	DKK	
Current tax	1,400,108	0	
Change in deferred tax	449,209	167,696	
Adjustment concerning previous years	0	(10,152)	
	1,849,317	157,544	

## 6 Intangible assets

	Acquired
	intangible
	assets
	DKK
Cost beginning of year	3,059,347
Additions	198,835
Cost end of year	3,258,182
Amortisation and impairment losses beginning of year	(2,884,803)
Amortisation for the year	(107,683)
Amortisation and impairment losses end of year	(2,992,486)
Carrying amount end of year	265,696

## 7 Property, plant and equipment

	Other fixtures
	and fittings,
	tools and
	equipment
	DKK
Cost beginning of year	3,070,406
Additions	201,445
Cost end of year	3,271,851
Depreciation and impairment losses beginning of year	(2,734,125)
Depreciation for the year	(124,917)
Depreciation and impairment losses end of year	(2,859,042)
Carrying amount end of year	412,809

#### **8 Financial assets**

	Investments	
	in group	
	enterprises	investments
	DKK	DKK
Cost beginning of year	1,740,583	14,953,006
Additions	1,614,385	284,326
Cost end of year	3,354,968	15,237,332
Revaluations beginning of year	617,618	0
Exchange rate adjustments	(42,345)	0
Share of profit/loss for the year	106,542	0
Revaluations end of year	681,815	0
Impairment losses beginning of year	0	(2,913,742)
Exchange rate adjustments	0	902,549
Impairment losses for the year	0	716,749
Other adjustments	0	(1,736,692)
Impairment losses end of year	0	(3,031,136)
Carrying amount end of year	4,036,783	12,206,196

Investments in group enterprises and Other investments consist of shares in subsidiaries and funds under management that are valued on the basis of fair value calculated on the basis of the net asset value per share and the number of shares in the company.

Management makes an independent assessment of the rates used and verifies coherence to completed transactions and published accounts.

#### 9 Non-current liabilities other than provisions

	Due after more than 12 months
	2022
	DKK
Income tax payable	1,400,108
	1,400,108

#### **10 Contingent liabilities**

The Company is limited liable as a limited partner in the company IWC Timberland Partners I K/S. As of 31 December 2022 the Company has paid USD 1,692,441 with an obligation to pay up to a total of USD 43,577 in the coming years.

The Company is limited liable as a limited partner in the company IWC Timberland Partners II K/S. As of 31 December 2022 the Company has paid USD 216,000 with an obligation to pay up to a total of USD 6,222 in the coming years.

The Company is joint and unlimited liable as a general partner in the company Komplementarselskabet Capricorn ApS.

The Company participates in a Danish joint taxation arrangement in which International Woodland Company Holding A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Company is, therefore, liable from 1 July 2012 for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed companies.

The Company is jointly registered for VAT with a subsidiary company. The companies are jointly and severally liable for the vat liability.

## **Accounting policies**

#### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of a few provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year. Furthermore, revaluation of financial assets and liabilities that are measured at fair value or amortised cost are recosnized in the profit and loss statement. The profit and loss statement also includes all expenses that are incurred in order to reach the earnings for the financial year; this includes amortisation, depreciation, provisions and reversals as a consequence of changes in accounting estimates, which have been previously included in the profit and loss statement.

#### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

#### **Income statement**

#### Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc.

#### Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

#### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

#### Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises, realised and unrealised gain on securities and foreign currency transactions, tax relief under the Danish Tax Prepayment Scheme etc. and income from Other investments comprising the prorata share of the individual investments profit/loss.

#### Other financial expenses

Other financial comprises interest expenses, including interest expenses on payable from group enterprises, realized and unrealized gain on securities and foreign currency transactions, and tax relief under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish subsidiaries. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

#### **Balance sheet**

#### Intellectual property rights etc.

Intellectual property rights etc comprise the amortisation of software.

Intangible assets are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

he basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets.

Software 6 years

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

	Useful life
Other fixtures and fittings, tools and equipment	5 years
ІТ	3-6 years

Minor consumables according to the current rate are expensed in the year of acquisition.

#### Investments in group enterprises

Investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus or minus unamortised positive, or negative, goodwill and minus or plus unrealised intra-group profits or losses.

Group enterprises with negative equity value are measured at DKK 0. Any receivables from these enterprises are written down by the Parent's share of such negative equity value if it is deemed irrecoverable. If the negative equity value exceeds the amount receivable, the remaining amount is recognised under provisions if the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to Reserve for net revaluation according to the equity method under equity.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount

#### Other investments

Other investments comprise unlisted equity investments measured at fair value at the balance sheet date.

#### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Other investments

Securities recognised under current assets comprise listed securities measured at fair value (market price) at the balance sheet date.

#### Cash

Cash comprises bank deposits.

#### **Dividend**

**#**Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. **#**Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.