
Asian Import ApS

Hillerødvejen 81, DK-3480 Fredensborg

Annual Report for 1 July 2022 - 30 June 2023

CVR No 14 53 16 88

The Annual Report was
presented and adopted at
the Annual General
Meeting of the Company on
11/12 2023

Tom Deichmann
Chairman of the General
Meeting



Contents

	<u>Page</u>
Management's Statement and Auditor's Report	
Management's Statement	1
Independent Auditor's Report	2
Management's Review	
Company Information	5
Group Chart	6
Financial Highlights	7
Management's Review	8
Consolidated and Parent Company Financial Statements	
Income Statement 1 July - 30 June	13
Balance Sheet 30 June	15
Statement of Changes in Equity	19
Cash Flow Statement 1 July - 30 June	21
Notes to the Financial Statements	23

Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Asian Import ApS for the financial year 1 July 2022 - 30 June 2023.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 30 June 2023 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2022/23.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Farum, 11 December 2023

Executive Board

Claus Walther Jensen

Board of Directors

Gitte Breil
Chairman

Julie Breil

Claus Walther Jensen

Independent Auditor's Report

To the Shareholders of Asian Import ApS

Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 30 June 2023 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 July 2022 - 30 June 2023 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Asian Import ApS for the financial year 1 July 2022 - 30 June 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Independent Auditor's Report

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the

Independent Auditor's Report

audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hillerød, 11 December 2023

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Henrik Aslund Pedersen
statsautoriseret revisor
mne17120

Michael Blom
statsautoriseret revisor
mne32797

Company Information

The Company

Asian Import ApS
Hillerødvej 81
DK-3480 Fredensborg

CVR No: 14 53 16 88
Financial period: 1 July - 30 June
Municipality of reg. office: Fredensborg

Board of Directors

Gitte Breil, Chairman
Julie Breil
Claus Walther Jensen

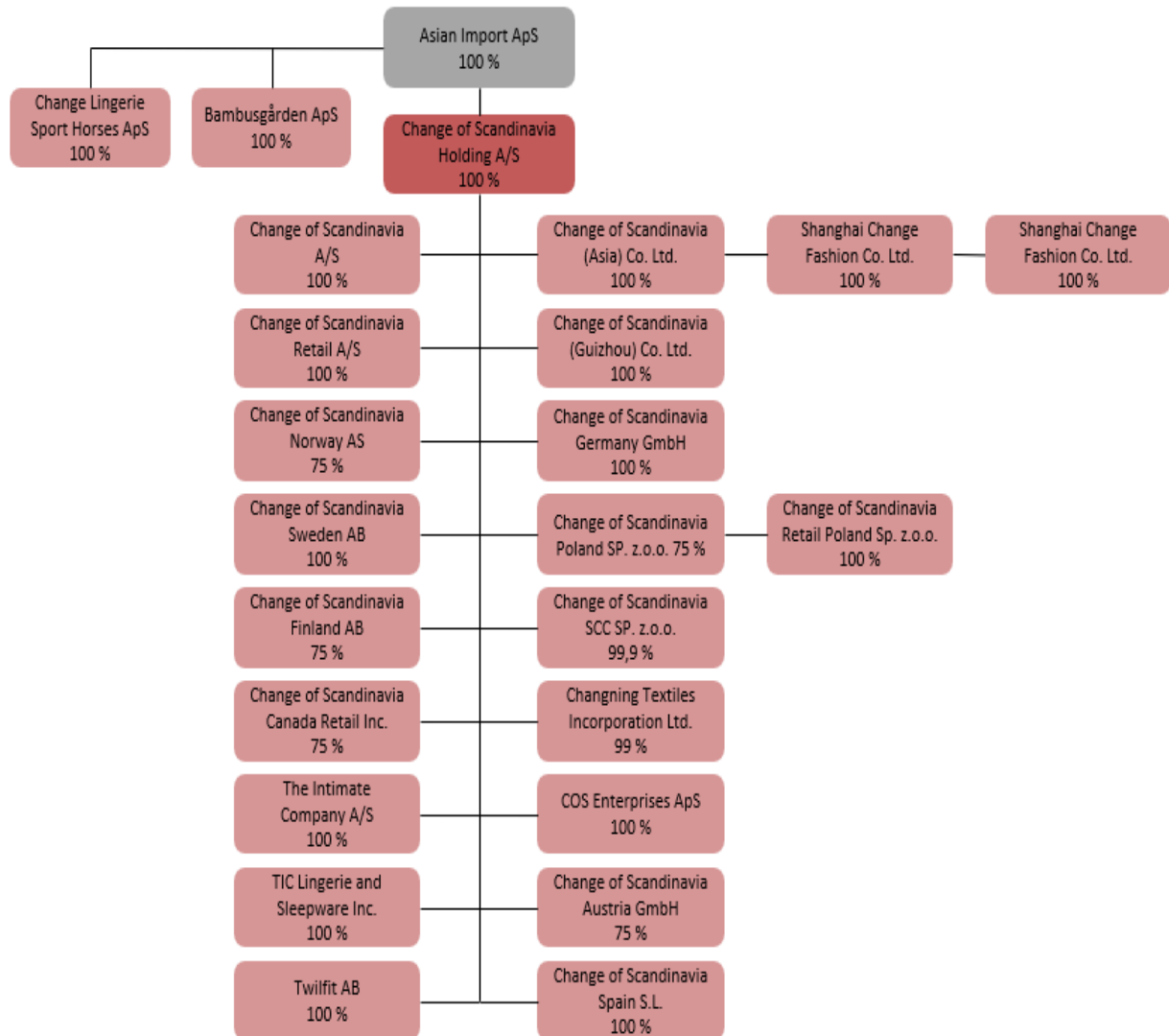
Executive Board

Claus Walther Jensen

Auditors

PricewaterhouseCoopers
Statsautoriseret Revisionspartnerselskab
Milnersvej 43
DK-3400 Hillerød

Group Chart



Financial Highlights

Seen over a five-year period, the development of the Group is described by the following financial highlights:

	Group				
	2022/23	2021/22	2020/21	2019/20	2018/19
	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Revenue	846.753	876.709	707.460	522.434	490.142
Gross profit/loss	409.993	465.206	372.192	337.785	267.212
EBITDA	63.707	138.295	75.884	114.132	55.628
Operating profit/loss	13.901	86.029	712	-4.142	30.689
Profit/loss before financial income and expenses	14.124	91.874	26.685	84.494	30.285
Net financials	-7.706	-9.932	-5.638	-4.782	-8.185
Net profit/loss for the year	1.789	62.596	15.698	59.952	19.795
Balance sheet					
Balance sheet total	580.647	595.265	512.557	489.665	294.311
Equity	151.284	172.923	103.031	82.262	25.026
Cash flows					
Cash flows from:					
- operating activities	34.130	52.445	57.074	84.439	47.644
- investing activities	-83.095	-47.063	-21.440	-45.155	-26.931
including investment in property, plant and equipment	-65.482	-35.539	-12.993	-29.746	-19.803
- financing activities	12.653	17.275	-30.045	8.090	-8.766
Change in cash and cash equivalents for the year	-36.312	22.657	5.589	47.374	11.947
Number of employees	1.868	1.443	1.101	808	628
Ratios					
Gross margin	48,4%	53,1%	52,6%	64,7%	54,5%
Profit margin	1,7%	10,5%	3,8%	16,2%	6,2%
Return on assets	2,4%	15,4%	5,2%	17,3%	10,3%
Solvency ratio	26,1%	29,0%	20,1%	16,8%	8,5%
Return on equity	1,1%	45,4%	16,9%	111,8%	142,5%

Management's Review

Key activities

The primary activities of the Group are design, manufacture and sale of lingerie, swimwear, nightwear and underwear, which are distributed mainly through the Change lingerie concept stores in Denmark, Norway, Sweden, Finland, Germany, Poland, Canada, Austria, Spain, Ireland, the Baltic States and Singapore as well as e-commerce.

Development in the year

The income statement of the Group for 2022/23 shows a profit of TDKK 1,789, and at 30 June 2023 the balance sheet of the Group shows equity of TDKK 151,284.

This year we have experienced that the buying behavior in the retail industry has been affected by the situation in the world with increasing inflation, uncertainty and negative development of currency rates in our main markets. This has impacted our sales and profit negatively. We have taken various commercial initiatives to minimize the macro-economic impact on revenue and costs. This resulted in a negative revenue development of -3%. In constant currency the revenue for the full group is on par with 21/22.

As we were expecting a difficult macro-economic climate, we adapted a more aggressive campaigning strategy which resulted in 10% higher sales volume and an 18% increase of Club Change members. We expect the increased market share will benefit the company in the coming year. However, the increased discounts had a negative impact on the revenue and especially the profitability for this year.

The company continuously assess the store portfolio with an aim of only having stores that contribute positively to the Group result. Consequently, it was decided to close 8 stores which primarily were double locations after the acquisition of Twilfit. This process has now been finalized.

In the Fiscal year we have opened a total of 35 new stores in 7 markets. The company also launched a new state of the art e-commerce solution in all countries to secure future growth and improved omni-channel functionalities.

The past year and follow-up on development expectations from last year

Because of the challenging market situation and the active decision to invest in gaining market share, the result of the year was a decline compared to last year. The management is overall not satisfied with the financial development.

General risks

It is assessed that the Company is not exposed to any special business or financial risks apart from risks common to the industry.

Management's Review

Foreign exchange risks

The Company is exposed to general currency risks as regards its operations, however the risk mainly relates to CNY. The majority part of the Company's purchasing of goods and material is done in CNY while the Company invoices in DKK, SEK, NOK, EUR, PLN and CAD.

According to the policy approved by the Board of Directors, the risks related to purchases done in CNY are hedged using forward exchange contracts running for up to 12 months.

Targets and expectations for the year ahead

In 2023/24 the Company expects that the global retail market will remain challenged due to the on-going macro-economic uncertainty. The Company is undergoing an organizational transformation with a more business orientated focus on the store operations to secure higher profitability in the retail stores, and additional resources are being added to the e-commerce department. This process will be finalized during 23/24 and we expect to see positive revenue and profitability results from these initiatives in the 24/25 fiscal year. We expect to open 25 Change concept stores and close 3-5 stores during the year.

We expect a slight 5% increase in revenue in constant currency and a 10%-20% higher EBITDA.

Research and development

The Company's intellectual capital resources are related to the development of products and future sales activities. Good quality, production of new products and the right market approach is sufficient to ensure return on the research and development activities.

External environment

Please refer to the section "Environmental performance".

Statement of corporate social responsibility

The overall business model of Asian Import ApS is described in section "Key Activities".

In 2024 we are going to hire an ESG Specialist, this position will be responsible for coordinating and reporting on all the ESG areas, by supporting the business strategy, being operational, communicate throughout the organization, steering cross-functional work streams and act as reporting counterpart to stakeholders across the business.

Environmental performance

The Company's environmental impact on its surroundings is very limited. We are aware of the environmental risks related to this type of business with energy consumption in our factories, transportation of goods from Asia to Europe and running physical stores.

The Company strives to improve and optimize its energy consumption, but we do not yet have an official

Management's Review

policy. It has been down-prioritized due to Covid crisis where all focus has been on getting through the crisis. The board of Directors has started project on working with this in spring 2023 where it will be anchored in the group management team.

Social and employee Conditions:

For us it's important to take responsibility as an employer both in our Stores, Factory, Warehouse and Offices. We are providing health insurance to employees.

During autumn 2022 we made a harassment policy and a whistleblower scheme, which both went live in January 2023.

The consequences of not having a whistleblower scheme have been a lack of the mechanisms in place to correct problems in a timely way. It can harm the employees and company in several ways not having these policies: It can lead to more public disclosures which can lead to being seen as less trustworthy, harm a company's reputation, decrease transparency and employee motivation, and increase the risk of financial damage. By installing the whistleblower scheme, we are now preventing these risks.

The purpose of installing the harassment policy and the whistleblower scheme is also being able to provide important opportunities for employees to report potential misconduct or concerns. We have improved the opportunities for employees, business partners, etc. to reach out and speak up about illegal or serious matters in a safe and secure way, without the person(s) concerned needing to fear that reporting will have negative consequences. These policies have a preventive effect, so we avoid any reluctance to report significant matters.

By having a harassment policy and a whistleblower scheme we have become more attractive as an employer. For our current employees ensuring retention and not increasing the staff turnover, by having a structured system helping enhance our organizational culture, employee satisfaction and commitment. For candidates to choose us as their next employer by having an open, ethical work culture which allow all employees to speak up.

Since launch of our whistleblower scheme in 2023 we have had 4 reports. 3 of those fall outside the scope of the whistleblower scheme and the reports were rejected. The whistleblower schemes were notified of this. 1 report was within the scope and was investigated including interviews with the whistleblower scheme and the person mentioned in the report. A change was made in the organization to prevent this for happening again, which is in line with our zero-tolerance policy, as all employees should experience a healthy working environment.

In August 2022 we implemented a hybrid working policy for our office staff, to balance the match to our culture, our ambitions and at the same time create possibilities for our employees in their work-life. Which has resulted in a stability in our teams.

For our factory we have an Occupational health and safety (OHS) policy which is a standardized management system. Our own factory has developed a work plan for the establishment of safety

Management's Review

standardization, and in 2022 a safety committee has been set up to promote the implementation of improvements and to limit risks. In 2023 we will be able to measure the effect of this committee.

As an employer it is also important to take a social responsibility giving opportunities and educate, at our Headquarter we have trainees and interns. In 2022 we had one trainee graduating.

We have donated underwear to women in need. We have made a difference for women who are being abused and/or involved in street prostitution. In 2023 we started donating clothing to the rape centers in Danish hospitals. This issue is a worldwide problem that we find in all markets where Change is marked leader. For 2024 we aim to help in a bigger scale than just Denmark.

Human rights:

We have an official politic towards our vendors that they need to comply with our code of conduct.

The supply chain of our company has the highest risk within this area, with a variety of vendors and factories.

We comply with all local and national applicable laws and regulations, including, but not limited to, those related to employment/labor, child labor, involuntary labor, coercion harassment, nondiscrimination, associations, health & safety as well as compensation and wages.

Our supplier portfolio is very stable, and we strategically use mainly long-term cooperation suppliers in our set-up of supply chain, for raw materials, sewing factories and ready-made products. All to avoid any irregularity or risk in comply with the Code of Conduct as well as to secure the fundamental set-up of quality assurance.

As a result of the long-term policy of comply with the Code of Conduct, we have medium to high end portfolio of suppliers and vendors, which also allow us to secure the conditions at the factories and locations. As a constant security, our own quality controllers and staff visits regularly. This is an on-going work and a standard process of working procedure, anchored to the top of the management.

In 2023 we have consolidated even more and in accordance with our own factory is expanding and producing a larger share of our products, we are limiting risks even further.

All vendors and suppliers used in 2023 have signed our code of conduct.

Anti-corruption and bribery:

As a company we have an official policy around this. We have a zero-tolerance for corruption and bribe and do not accept this. This zero-tolerance is anchored in the board of directors.

The supply chain of our company has the highest risk within this area, with a variety of vendors and factories.

Management's Review

When going into new production agreements we are performing due diligence of the potential new vendor to secure these are trustworthy.

In the fiscal year 22/23, we have not entered new agreements or vendors, but have reduced the number of factories and vendors, due to an active consolidation of business. All of our current vendors apply to our policy.

We will continue to have strict focus on anti-corruption and bribery in our continuous work.

Data Ethics:

In Change, we collect, generate and process data of both personal and non-personal nature across our entire business. We apply customer data from our Change Customer Club in marketing to secure personalized targeting. We do GDPR audits in the countries to recognize the GDPR obligations. We secure that we use the data with purpose and that the data is only available for employees that are working with the data.

Decisions and use of data and new technology is taken by the board of directors. We are following the data ethic guidelines and are on an ongoing basis evaluating and taking the guidelines into consideration when using data and bringing in new technology.

Statement on gender composition

The Company has less than 50 employees and is therefore not obliged to disclose its policies on gender composition. However, the company has decided to expose its gender composition in the Board of Directors. The Board of Directors consists of 3 members, one man and two women and with it, the Company practices an even distribution of men and women on the Board of Directors.

Uncertainty relating to recognition and measurement

The measurement of certain assets and liabilities are based on accounting estimates performed by Management. The estimates are performed in accordance with the accounting policies applied and are based on assumptions and experiences considered realistic and reasonable by Management.

Unusual events

The financial position at 30 June 2023 of the Group and the results of the activities and cash flows of the Group for the financial year for 2022/23 have not been affected by any unusual events.

Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

Income Statement 1 July - 30 June

	Note	Group		Parent	
		2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
Revenue	3	846.753	876.709	2.953	2.364
Work on own account recognised in assets		6.589	5.966	0	0
Other operating income	4	2.595	6.411	0	0
Expenses for raw materials and consumables		-168.143	-172.249	0	0
Other external expenses		-277.801	-251.631	-624	-317
Gross profit/loss		409.993	465.206	2.329	2.047
Staff expenses	5	-346.286	-326.911	0	0
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	6	-47.211	-45.855	-1.313	-626
Other operating expenses	7	-2.372	-566	0	0
Profit/loss before financial income and expenses		14.124	91.874	1.016	1.421
Income from investments in subsidiaries	8	0	0	-1.284	58.691
Income from investments in associates		0	-88	0	0
Financial income	9	7.021	291	284	213
Financial expenses	10	-14.727	-10.135	-2.680	-1.211
Profit/loss before tax		6.418	81.942	-2.664	59.114
Tax on profit/loss for the year	11	-4.629	-19.346	1.156	-2.178
Net profit/loss for the year		1.789	62.596	-1.508	56.936

	Group		Parent	
	<u>2022/23</u>	<u>2021/22</u>	<u>2022/23</u>	<u>2021/22</u>
	TDKK	TDKK	TDKK	TDKK
Proposed distribution of profit				
Proposed dividend for the year	118	114	118	114
Reserve for net revaluation under the equity method	0	0	-51.775	65.172
Minority interests' share of net profit/loss of subsidiaries	2.113	6.150	0	0
Retained earnings	<u>-442</u>	<u>56.332</u>	<u>50.149</u>	<u>-8.350</u>
	<u>1.789</u>	<u>62.596</u>	<u>-1.508</u>	<u>56.936</u>

Balance Sheet 30 June

Assets

	Note	Group		Parent	
		2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
Completed development projects		3.811	3.628	0	0
Acquired licenses		18.283	21.429	0	0
Acquired trademarks		4.137	6.699	0	0
Customer base		51.182	58.987	0	0
Goodwill		20.761	23.449	0	0
Development projects in progress		19.391	9.108	0	0
Intangible assets	12	117.565	123.300	0	0
Land and buildings		73.058	51.170	51.207	34.730
Other fixtures and fittings, tools and equipment		23.271	16.727	0	0
Leasehold improvements		37.271	26.330	0	0
Property, plant and equipment	13	133.600	94.227	51.207	34.730
Investments in subsidiaries	14	0	0	95.641	145.167
Deposits	15	0	0	0	4.100
Other receivables	15	13.790	16.597	0	0
Fixed asset investments		13.790	16.597	95.641	149.267
Fixed assets		264.955	234.124	146.848	183.997
Inventories	16	172.619	158.783	0	0
Trade receivables		2.323	619	23	0
Receivables from group enterprises		0	0	23.465	19.169
Other receivables	22	13.805	41.547	0	0
Deferred tax asset	20	24.083	11.668	0	0
Corporation tax		7.310	3	14.910	13.444
Prepayments	17	21.612	38.269	0	8.324
Receivables		69.133	92.106	38.398	40.937

Balance Sheet 30 June

Assets

	Note	Group		Parent	
		2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
Cash at bank and in hand		73.940	110.252	1.246	0
Currents assets		315.692	361.141	39.644	40.937
Assets		580.647	595.265	186.492	224.934

Balance Sheet 30 June

Liabilities and equity

	Note	Group		Parent	
		2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
Share capital	18	300	300	300	300
Reserve for net revaluation under the equity method		0	0	41.064	92.839
Reserve for hedging transactions		-7.008	5.779	-795	-1.410
Other reserves		-4.288	1.965	-4.291	1.965
Retained earnings		149.619	152.084	102.346	66.435
Proposed dividend for the year		118	114	118	114
Equity attributable to shareholders of the Parent Company		138.741	160.242	138.742	160.243
Minority interests		12.543	12.681	0	0
Equity		151.284	172.923	138.742	160.243
Provision for deferred tax	20	28.228	27.304	13.174	11.107
Provisions		28.228	27.304	13.174	11.107
Mortgage loans		13.948	13.975	6.662	7.305
Credit institutions		0	1.248	0	0
Lease obligations		1.451	5.481	0	0
Deposits		624	624	0	0
Other payables		408	0	0	0
Deferred income		1.019	1.808	1.019	1.808
Long-term debt	21	17.450	23.136	7.681	9.113

Balance Sheet 30 June

Liabilities and equity

	Note	Group		Parent	
		2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
Subordinate loan capital		0	25.468	0	0
Mortgage loans	21	103	935	718	831
Credit institutions	21	156.207	112.165	0	183
Lease obligations	21	1.924	1.194	0	0
Trade payables		90.583	70.606	351	281
Payables to group enterprises		0	0	9.786	19.000
Payables to owners and Management		15.157	23.344	13.690	21.693
Corporation tax		26.213	16.164	0	0
Other payables	21,22	84.878	112.651	1.998	2.131
Deferred income	21,23	8.620	9.375	352	352
Short-term debt		383.685	371.902	26.895	44.471
Debt		401.135	395.038	34.576	53.584
Liabilities and equity		580.647	595.265	186.492	224.934
Unusual events	1				
Subsequent events	2				
Distribution of profit	19				
Contingent assets, liabilities and other financial obligations	26				
Related parties	27				
Fee to auditors appointed at the general meeting	28				
Accounting Policies	29				

Statement of Changes in Equity

Group

	Share capital	Reserve for net revaluation under the equity method	Reserve for hedging transactions	Other reserves	Retained earnings	Proposed dividend for the year	Equity excl. minority interests	Minority interests	Total
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 July	300	0	5.779	1.965	152.084	114	160.242	12.681	172.923
Exchange adjustments	0	0	0	-6.253	0	0	-6.253	-1.788	-8.041
Ordinary dividend paid	0	0	0	0	0	-114	-114	-1.648	-1.762
Fair value adjustment of hedging instruments, beginning of year	0	0	-7.645	0	-2.643	0	-10.288	0	-10.288
Fair value adjustment of hedging instruments, end of year	0	0	-8.984	0	1.019	0	-7.965	0	-7.965
Tax on adjustment of hedging instruments for the year	0	0	3.842	0	174	0	4.016	0	4.016
Other equity movements	0	0	0	0	-573	0	-573	1.185	612
Net profit/loss for the year	0	0	0	0	-442	118	-324	2.113	1.789
Equity at 30 June	300	0	-7.008	-4.288	149.619	118	138.741	12.543	151.284

Statement of Changes in Equity

Parent

	Share capital	Reserve for net revaluation under the equity method	Reserve for hedging transactions	Other reserves	Retained earnings	Proposed dividend for the year	Equity excl. minority interests	Minority interests	Total
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 July	300	92.839	-1.410	1.965	66.434	114	160.242	0	160.242
Ordinary dividend paid	0	0	0	0	0	-114	-114	0	-114
Fair value adjustment of hedging instruments, beginning of year	0	0	1.808	0	-10.288	0	-8.480	0	-8.480
Fair value adjustment of hedging instruments, end of year	0	0	-1.019	0	-7.965	0	-8.984	0	-8.984
Tax on adjustment of hedging instruments for the year	0	0	-174	0	4.016	0	3.842	0	3.842
Transfers, reserves	0	0	0	-6.256	0	0	-6.256	0	-6.256
Net profit/loss for the year	0	-51.775	0	0	50.149	118	-1.508	0	-1.508
Equity at 30 June	300	41.064	-795	-4.291	102.346	118	138.742	0	138.742

Cash Flow Statement 1 July - 30 June

	Note	Group	
		2022/23 TDKK	2021/22 TDKK
Net profit/loss for the year		1.789	62.596
Adjustments	24	59.538	75.310
Change in working capital	25	-5.363	-67.874
Cash flows from operating activities before financial income and expenses		55.964	70.032
Financial income		7.022	290
Financial expenses		-19.493	-10.135
Cash flows from ordinary activities		43.493	60.187
Corporation tax paid		-9.363	-7.742
Cash flows from operating activities		34.130	52.445
Purchase of intangible assets		-17.666	-11.683
Purchase of property, plant and equipment		-65.482	-35.539
Sale of property, plant and equipment		53	159
Cash flows from investing activities		-83.095	-47.063
Repayment of mortgage loans		-859	-931
Reduction of lease obligations		-3.300	-1.235
Repayment of other long-term debt		-25.468	-24.531
Raising of loans from credit institutions		44.042	44.686
Dividend paid		-1.762	-714
Cash flows from financing activities		12.653	17.275
Change in cash and cash equivalents		-36.312	22.657
Cash and cash equivalents at 1 July		110.252	87.595
Cash and cash equivalents at 30 June		73.940	110.252

Pengestrømsopgørelse 1. juli - 30. juni

	Note	2022/23 TDKK	2021/22 TDKK
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		73.940	110.252
Cash and cash equivalents at 30 June		73.940	110.252

Notes to the Financial Statements

1 Unusual events

The financial position at 30 June 2023 of the Company and the results of the activities of the Company for the financial year for 2022/23 have not been affected by any unusual events.

2 Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

3 Revenue

	Group		Parent	
	2022/23	2021/22	2022/23	2021/22
	TDKK	TDKK	TDKK	TDKK
Geographical segments				
Revenue, Denmark	233.830	224.493	2.953	2.364
Revenue, other European countries	555.690	593.228	0	0
Revenue, rest of the world	57.233	58.988	0	0
	846.753	876.709	2.953	2.364

Business segments

Retail and web	836.392	871.141	0	0
Franchise	7.908	2.349	0	0
Other	2.453	3.219	2.953	2.364
	846.753	876.709	2.953	2.364

4 Other operating income

Compensation Covid-19	237	1.512	0	0
Profit on sale of fixed assets	8	304	0	0
Other income	2.350	4.595	0	0
	2.595	6.411	0	0

Notes to the Financial Statements

	Group		Parent	
	2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
5 Staff expenses				
Wages and salaries	291.435	268.749	0	0
Pensions	18.080	18.595	0	0
Other social security expenses	32.002	33.615	0	0
Other staff expenses	4.769	5.952	0	0
	346.286	326.911	0	0
Including remuneration to the Executive Board and Board of Directors	1.754	1.754	0	0
Average number of employees	1.868	1.443	0	0
6 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment				
Amortisation of intangible assets	20.947	19.825	0	0
Depreciation of property, plant and equipment	26.264	26.030	1.313	626
	47.211	45.855	1.313	626
7 Other operating expenses				
Loss on sale of fixed assets	610	0	0	0
Other expenses	1.762	566	0	0
	2.372	566	0	0
8 Income from investments in subsidiaries				
Share of profits of subsidiaries			-1.284	58.691
			-1.284	58.691

Notes to the Financial Statements

	Group		Parent	
	2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
9 Financial income				
Interest received from group enterprises	0	0	284	200
Other financial income	1.474	271	0	13
Exchange adjustments	5.547	20	0	0
	7.021	291	284	213
10 Financial expenses				
Interest paid to group enterprises	0	0	1.296	228
Other financial expenses	8.313	8.196	1.252	983
Exchange adjustments, expenses	6.414	1.939	0	0
Exchange loss	0	0	132	0
	14.727	10.135	2.680	1.211
11 Tax on profit/loss for the year				
Current tax for the year	12.088	20.657	-921	838
Deferred tax for the year	-7.475	-1.976	-235	675
Adjustment of deferred tax concerning previous years	16	665	0	665
	4.629	19.346	-1.156	2.178

Notes to the Financial Statements

12 Intangible assets

Group

	Completed development projects	Acquired licenses	Acquired trademarks	Customer base	Goodwill	Development projects in progress
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
Cost at 1 July	3.628	70.235	18.938	75.296	38.884	9.108
Exchange adjustment	0	-273	-344	389	77	0
Additions for the year	3.811	3.572	0	0	0	10.283
Disposals for the year	-3.628	-53	0	0	0	0
Cost at 30 June	3.811	73.481	18.594	75.685	38.961	19.391
Impairment losses and amortisation at 1 July	0	48.806	12.240	16.309	15.435	0
Exchange adjustment	0	-248	1.549	664	284	0
Amortisation for the year	3.628	6.640	668	7.530	2.481	0
Reversal of amortisation of disposals for the year	-3.628	0	0	0	0	0
Impairment losses and amortisation at 30 June	0	55.198	14.457	24.503	18.200	0
Carrying amount at 30 June	3.811	18.283	4.137	51.182	20.761	19.391

Finalized development projects relate to the development of the Group's existing products and new collections for sale in the next financial year. The development of new collections are finalized or are expected to be finalized in time to go to market with the products according to the marketing plan. The new products are expected to be sold in the present market and through the Group's existing stores and web sales.

Development in progress is progressing according to plan, and sufficient resources are allocated by Management to the development activities. Development projects in progress relate to the group's new IT system and platforms. The Company expects that the new and improved systems and platforms will substantiate the processes and business.

Notes to the Financial Statements

13 Property, plant and equipment

Group

	Land and buildings	Other fixtures and fittings, tools and equipment	Leasehold improvements
	TDKK	TDKK	TDKK
Cost at 1 July	58.373	57.868	132.267
Exchange adjustment	8	1.188	-1.092
Additions for the year	23.903	17.874	23.705
Disposals for the year	0	-230	-21
Cost at 30 June	82.284	76.700	154.859
Impairment losses and depreciation at 1 July	7.204	41.072	105.937
Exchange adjustment	8	394	-591
Depreciation for the year	2.014	12.000	12.242
Reversal of impairment and depreciation of sold assets	0	-37	0
Impairment losses and depreciation at 30 June	9.226	53.429	117.588
Carrying amount at 30 June	73.058	23.271	37.271
Including assets under finance leases amounting to	0	195	1.872

Notes to the Financial Statements

13 Property, plant and equipment (continued)

Parent

	Land and buildings TDKK	Total TDKK
Cost at 1 July	40.934	40.934
Additions for the year	17.789	17.789
Kostpris at 30 June	58.723	58.723
Impairment losses and depreciation at 1 July	6.203	6.203
Depreciation for the year	1.313	1.313
Impairment losses and depreciation at 30 June	7.516	7.516
Carrying amount at 30 June	51.207	51.207

14 Investments in subsidiaries

	Parent	
	2022/23 TDKK	2021/22 TDKK
Cost at 1 July	49.543	49.543
Cost at 30 June	49.543	49.543
Value adjustments at 1 July	92.839	37.667
Exchange adjustment	-6.253	566
Net profit/loss for the year	129	60.104
Dividend to the Parent Company	-30.000	-10.000
Other equity movements, net	-14.237	5.915
Amortisation of goodwill	-1.413	-1.413
Value adjustments at 30 June	41.065	92.839
Equity investments with negative net asset value amortised over receivables	5.033	2.785
Carrying amount at 30 June	95.641	145.167

Investments in subsidiaries are specified as follows:

Notes to the Financial Statements

Name	Place of registered office	Votes and ownership
Change of Scandinavia Holding A/S	Farum	100%
Bambusgården ApS	Farum	100%
Change Lingerie Sport Horses ApS	Farum	100%
Change of Scandinavia A/S	Farum	100%
Chnage of Scandinavia Retail A/S	Farum	100%
Change of Scandinavia Sweden AB	Härryda	100%
OY Change of Scandinavia Finland AB	Helsinki	75%
Change of Scandinavia Norway AS	Tranby	75%
Change of Scandinavia Germany GmbH	Berlin	100%
Change of Scandinavia Canada Retail Inc.	Montreal	75%
Shanghai Fashion Co. Ltd.	China	100%
Changing Textiles Incorporation Ltd.	Hong Kong	99%
The Intimate Company A/S	Farum	100%
Change of Scandinavia SSC SP. z.o.o. Lodz SP	Lodz	100%
Change of Scandinavia Poland SP. z o.o.	Lodz	75%
TiC Lingerie and Sleepware Inc.	Montreal	100%
COS Enterprises ApS	Farum	100%
Change of Scandinavia Co Ltd.	China	100%
Change of Scandinavia Retail Poland Sp.z.o.o.	Lodz	100%
Change Lingerie GmbH	Wein	75%
Twilfit AB	Stockholm	100%
Change of Scandinavia Spain S.L.	Barcelona	100%
Change of Scandinavia Gui Zhou Ltd.	China	75%
Guizhou Change fashion Co, LTD	China	100%

15 Other fixed asset investments

	Group
	Other receiv- ables
	TDKK
Cost at 1 July	12.497
Exchange adjustment	-3
Additions for the year	2.982
Disposals for the year	-1.686
Cost at 30 June	13.790
Impairment losses at 1 July	0
Impairment losses at 30 June	0
Carrying amount at 30 June	13.790

Notes to the Financial Statements

	Group		Parent	
	2022/23	2021/22	2022/23	2021/22
	TDKK	TDKK	TDKK	TDKK
16 Inventories				
Raw materials and consumables	23.583	15.203	0	0
Finished goods and goods for resale	149.036	143.580	0	0
	172.619	158.783	0	0

17 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums and subscriptions.

18 Equity

The share capital is broken down as follow:

	Number	Nominal value TDKK
A-shares	100	100
B-shares	100	100
C-shares	100	100
		300

There have been no changes in the share capital during the last 5 years.

Notes to the Financial Statements

	Group		Parent	
	2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
19 Distribution of profit				
Proposed dividend for the year	118	114	118	114
Reserve for net revaluation under the equity method	0	0	-51.775	65.172
Minority interests' share of net profit/loss of subsidiaries	2.113	6.150	0	0
Retained earnings	-442	56.332	50.149	-8.350
	1.789	62.596	-1.508	56.936
20 Provision for deferred tax				
Provision for deferred tax at 1 July	15.636	-2.507	11.107	16.770
Amounts recognised in the income statement for the year	-7.475	-1.976	-235	675
Amounts recognised in equity for the year	-4.016	20.119	2.302	-6.338
Provision for deferred tax at 30 June	4.145	15.636	13.174	11.107

The recognised tax asset comprises mainly of tax on reversed internal profits. Management expects that the deferred tax asset is to be utilised in the future. In connection with the assessment of the utilisation of the tax asset, special emphasis has been placed on the Company and Group having expected future growth in both revenue and profit in the long run.

Notes to the Financial Statements

21 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	Group		Parent	
	2022/23	2021/22	2022/23	2021/22
	TDKK	TDKK	TDKK	TDKK
Mortgage loans				
Above 5 years	10.136	10.281	3.790	4.023
Between 1 and 5 years	3.812	3.694	2.872	3.282
Long-term part	13.948	13.975	6.662	7.305
Within 1 year	103	935	718	831
	14.051	14.910	7.380	8.136
Credit institutions				
Between 1 and 5 years	0	1.248	0	0
Long-term part	0	1.248	0	0
Within 1 year	156.207	112.165	0	183
	156.207	113.413	0	183
Lease obligations				
Between 1 and 5 years	1.451	5.481	0	0
Long-term part	1.451	5.481	0	0
Within 1 year	1.924	1.194	0	0
	3.375	6.675	0	0
Deposits				
Between 1 and 5 years	624	624	0	0
Long-term part	624	624	0	0
Within 1 year	0	0	0	0
	624	624	0	0
Other payables				
Between 1 and 5 years	408	0	0	0
Long-term part	408	0	0	0
Within 1 year	84.878	112.651	1.998	2.131
	85.286	112.651	1.998	2.131

Notes to the Financial Statements

21 Long-term debt (continued)

	Group		Parent	
	2022/23 TDKK	2021/22 TDKK	2022/23 TDKK	2021/22 TDKK
Deferred income				
Between 1 and 5 years	1.019	1.808	1.019	1.808
Long-term part	1.019	1.808	1.019	1.808
	0	0	0	0
Within 1 year	8.620	9.375	352	352
	9.639	11.183	1.371	2.160

Notes to the Financial Statements

22 Derivative financial instruments

Derivative financial instruments contracts in the form of forward exchange contracts and swaps related to interests on mortgage loans have been concluded. At the balance sheet date, the fair value of derivative financial instruments amounts to:

	Group		Parent	
	<u>2022/23</u>	<u>2021/22</u>	<u>2022/23</u>	<u>2021/22</u>
	<u>TDKK</u>	<u>TDKK</u>	<u>TDKK</u>	<u>TDKK</u>
Assets	0	10.288	0	0
Liabilities	8.984	1.808	0	1.808

Forward exchange contracts have been concluded to hedge future sale of goods in USD, NOK, SEK, CNH and EUR. At the balance sheet date fair value of the forward exchange contract amounts to DKK 7,965 thousand (liability). The forward exchange contracts terminates within 1-11 months.

Interest swap have been concluded to hedge interests in mortgage loans. At the balance sheet date fair value of the forward exchange contract amounts to DKK 1,808 thousand (liability).

Group

	<u>Value adjust- ment, income statement</u>	<u>Value adjust- ment, equity</u>	<u>Fair value at 30 June</u>
	<u>TDKK</u>	<u>TDKK</u>	<u>TDKK</u>
Forward exchange rates contracts	0	-18.253	-7.965

Parent

	<u>Value adjust- ment, income statement</u>	<u>Value adjust- ment, equity</u>	<u>Fair value at 30 June</u>
	<u>TDKK</u>	<u>TDKK</u>	<u>TDKK</u>
Interest swap	0	789	-1.019

23 Deferred income

Deferred income consists of prepaid giftcards and profit on sales and leaseback agreements.

Notes to the Financial Statements

	Group	
	2022/23 TDKK	2021/22 TDKK
24 Cash flow statement - adjustments		
Financial income	-7.021	-291
Financial expenses	14.727	10.135
Depreciation, amortisation and impairment losses, including losses and gains on sales	47.203	45.852
Income from investments in associates	0	88
Tax on profit/loss for the year	4.629	19.346
Other adjustments	0	180
	59.538	75.310
25 Cash flow statement - change in working capital		
Change in inventories	-13.836	-28.765
Change in receivables	45.505	-38.643
Change in trade payables, etc	-18.779	-7.936
Fair value adjustments of hedging instruments	-18.253	7.470
	-5.363	-67.874

Notes to the Financial Statements

	Group		Parent	
	2022/23	2021/22	2022/23	2021/22
	TDKK	TDKK	TDKK	TDKK
26 Contingent assets, liabilities and other financial obligations				
Charges and security				
The following assets have been placed as security with mortgage credit institutes:				
Land and buildings. The booked value of the assets at 30 June amounts to	73.058	51.170	51.207	34.730
The following assets have been placed as security with :				
Bank debts of the Company and the affiliate, Change of Scandinavia Retail A/S and Change of Scandinavia A/S are secured by way of a Company charge in intangible and tangible assets and inventories of DKK 60,000 thousand nominal value. The booked value of assets at 30 June amounts to	173.149	165.285	0	0
Rental and lease obligations				
Rental and lease agreements untill expiry in total	305.097	270.672	0	0
Here of liabilities under rental agreements or leases with group enterprises untill expiry	332	356	0	0
Buy back obligation when lease is expired	0	90	0	0
Other gurantees	0	67	0	0
Guarantee obligations				
Rent and payment gurantees for rental agreements	33.025	23.881	0	0

Notes to the Financial Statements

26 Contingent assets, liabilities and other financial obligations (continued)

Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

Asian Import ApS and Change of Scandinavia Holding A/S has issued letters of support to some subsidiaries.

Change of Scandinavia Holding A/S has issued a bail to Sydbank and Nykredit for loans issued to the parent company Asian Import A/S and the subsidiaries Change of Scandinavia A/S and Change of Scandinavia Retail A/S.

Asien Import ApS has agreed upon to buy a property in 2023/24. The purchase price amounts to kDKK 9.265.

The Company's and the Group's bank loans are secured by way of a charge of DKK 500 thousand nominal granted on the shares in Change of Scandinavia A/S and Change of Scandinavia Retail A/S, respectively.

The line of credit in Change of Scandinavia Canada Retail Inc. is secured by a pledge of inventory of the Bank Act and a moveable hypothec constituting a first ranking security interest over all present and future tangible and intangible assets in the amount of kDKK 21,109 (kCAD 4,200). A shareholder of the company has guarantees this line of credit and has subordinated their claims up to kDKK 7,664 (kCAD 1,525).

The carrying amount of assets pledged in Change of Scandinavia Canada Retail Inc. equals kDKK 28,599 (kCAD 5,662).

Change of Scandinavia Finland AB has a bank limit for kDKK 745 (kEUR 100) guaranteed by mortgage on company assets.

A distributor of goods to a subsidiary has raised a claim against the subsidiary. The distributor is claiming that the subsidiary has breached their trade agreement. The subsidiary has rejected the claim. The Company lost a part of the claim in 2021/22. Both part has appealed part of the claim. Management in the subsidiary and the board in Change of Scandinavia Holding A/S disagrees in the claimed breach. Based on a legal assessment made by the subsidiary's lawyer, the management and the board find no further risk in the claimed amount for which no provision have been made.

Asien Import ApS has issued a pledge to Nykredit in the shares owned in Change of Scandinavia Holding A/S.

Notes to the Financial Statements

27 Related parties

Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

No transactions with related parties were made in the financial year 2022/23 which were not made on arm's length basis.

28 Fee to auditors appointed at the general meeting

PricewaterhouseCoopers

	2022/23	2021/22
	TDKK	TDKK
Audit fee	653	667
Tax advisory services	214	166
Other services	240	250
	1.107	1.083

Other

Audit fee	413	226
Tax advisory services	16	25
Other services	18	226
	447	477
	1.554	1.560

Notes to the Financial Statements

29 Accounting Policies

The Annual Report of Asian Import ApS for 2022/23 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C .

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2022/23 are presented in TDKK.

Recognition and measurement

The Financial Statements have been prepared under the historical cost method.

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Asian Import ApS, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

Notes to the Financial Statements

29 Accounting Policies (continued)

Business combinations

Acquisitions of subsidiaries are accounted for using the purchase method under which the identifiable assets and liabilities of the entity acquired are measured at fair value at the time of acquisition. Acquired contingent liabilities are recognised at fair value in the Consolidated Financial Statements to the extent that the value can be measured reliably.

The time of acquisition is the time when the Group obtains control of the entity acquired.

The cost of the entity acquired is the fair value of the consideration agreed, including consideration contingent on future events. Transaction costs directly attributable to the acquisition of subsidiaries are recognised in the income statement as incurred.

Positive differences between the cost of the entity acquired and identifiable assets and liabilities are recognised as goodwill in intangible assets in the balance sheet and are amortised in the income statement on a straight-line basis over their estimated useful lives. Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related. Where the differences are negative, they are recognised immediately in the income statement.

Where the purchase price allocation is not final, positive and negative differences from acquired subsidiaries due to changes to the recognition and measurement of identifiable net assets may be adjusted for up to 12 months after the time of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Where cost includes contingent consideration, this is measured at fair value at the time of acquisition. Contingent consideration is subsequently measured at fair value. Any value adjustments are recognised in the income statement.

In respect of step acquisitions, any previously held investments in the entity acquired are remeasured at fair value at the time of acquisition. The difference between the carrying amount of the investment previously held and the fair value is recognised in the income statement.

Subject to some exemptions, acquisitions carried through before 1 July 2018 are accounted for under the same accounting policies as those applying to business combinations carried through on or after 1 July 2018. The most material exemptions are:

- Identifiable assets and liabilities of the entity acquired are recognised only if they are probable.
- Identifiable contingent liabilities of the entity acquired are not recognised in the consolidated balance sheet.
- Where the purchase price allocation is not final, positive and negative differences due to changes to

Notes to the Financial Statements

29 Accounting Policies (continued)

the recognition and measurement of the acquired net assets may be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

- Transaction costs directly attributable to the acquisition of subsidiaries are included as part of cost.
- After the initial recognition, adjustment of contingent consideration is recognised directly with its counter entry in initial purchase price, thus correcting the value of goodwill or negative goodwill.
- In respect of step acquisitions, the carrying amount of the existing investments is recognised in cost.

Minority interests

Minority interests form part of the Group's total equity. Upon distribution of net profit, net profit is broken down on the share attributable to minority interests and the share attributable to the shareholders of the Parent Company. Minority interests are recognised on the basis of a remeasurement of acquired assets and liabilities to fair value at the time of acquisition of subsidiaries.

Minority interests are recognised at the carrying amounts of the acquired assets and liabilities at the time of acquisition of subsidiaries.

Minority interests are initially measured at their proportionate share of the fair value of the acquired entity's identifiable net assets. In this way, only goodwill related to the Parent Company's share of the entity acquired is recognised.

On subsequent changes to minority interests where the Group retains control of the subsidiary, the consideration is recognised directly in equity.

Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in

Notes to the Financial Statements

29 Accounting Policies (continued)

the income statement on a straight-line basis over the lease term.

Translation policies

Danish kroner is used as the presentation currency. All other currencies are regarded as foreign currencies.

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

Derivative financial instruments

Derivative financial instruments are initially recognised in the balance sheet at cost and are subsequently remeasured at their fair values. Positive and negative fair values of derivative financial instruments are classified as "Other receivables" and "Other payables", respectively.

Changes in the fair values of derivative financial instruments are recognised in the income statement unless the derivative financial instrument is designated and qualify as hedge accounting, see below.

Hedge accounting

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item

Notes to the Financial Statements

29 Accounting Policies (continued)

as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.

Revenue

Information on business segments and geographical segments based on the Group's risks and returns and its internal financial reporting system. Business segments are regarded as the primary segments.

Income Statement

Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

Notes to the Financial Statements

29 Accounting Policies (continued)

Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

Income from investments in subsidiaries and associates

The items “Income from investments in subsidiaries” and “Income from investments in associates” in the income statement include the proportionate share of the profit for the year.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with Danish and foreign subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

Balance Sheet

Intangible assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 20 years. Management believes that the Group will have benefits from the required assets during this period.

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 5-8 years.

Development costs and costs relating to rights developed by the Company are recognised in the income statement as costs in the year of acquisition. Development costs are amortised over its useful life, which is assessed at 1 year.

Notes to the Financial Statements

29 Accounting Policies (continued)

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other buildings	50 years
Other fixtures and fittings, tools and equipment	3 - 8 years
Leasehold improvements	5 - 8 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation

Notes to the Financial Statements

29 Accounting Policies (continued)

of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

Fixed asset investments

Fixed asset investments, which consist of listed bonds and shares, are measured at their fair values at the balance sheet date. Fair value is determined on the basis of the latest quoted market price.

Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

Other fixed asset investments

Other fixed asset investments consist of deposits.

Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

Notes to the Financial Statements

29 Accounting Policies (continued)

Current asset investments

Current asset investments, which consist of listed bonds and shares, are measured at their fair values at the balance sheet date. Fair value is determined on the basis of the latest quoted market price.

Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

Equity

Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

Provisions

Other provisions relates to provision for renovation of facilities related to rental agreements with stores.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Notes to the Financial Statements

29 Accounting Policies (continued)

Financial debts

Loans, such as mortgage loans and loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

Cash Flow Statement

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

Notes to the Financial Statements

29 Accounting Policies (continued)

Financial Highlights

Explanation of financial ratios

Gross margin	$\frac{\text{Gross profit} \times 100}{\text{Revenue}}$
Profit margin	$\frac{\text{Profit before financials} \times 100}{\text{Revenue}}$
Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$