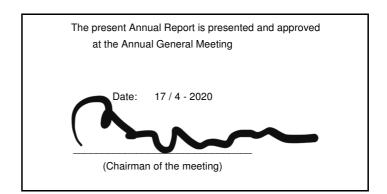


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Annual Report 2019



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Nordic & Baltic

Belgium

Overseas

Turkey

A leading cement producer in the Nordic region

Leading supplier of ready-mixed concrete in the Nordic region

One of the largest producers of cement, readymixed concrete and aggregates in Belgium World-leading producer of white cement Extensive activities in Turkey

Aalborg Portland produces grey and white cement at its plant in Aalborg.

The products are sold in Denmark, USA and neighbouring countries.

Unicon is market leader within readymixed concrete in the Nordic region. Production takes place at 68 plants in Denmark, Norway and Sweden.

Quarrying and sale of aggregates (mainly granite and gravel) from 10 sites in Denmark and Sweden. CCB is a leader in the manufacture of cement that can meet specific implementation criteria: conventional construction and masonry work, work of high aesthetic quality, structures in harsh environments and oil well drilling.

CCB has 9 readymixed concrete plants in Belgium and 5 in France Production at plants in USA, Egypt, Malaysia and China.

The white cement is sold to a number of markets worldwide

Cimentas is among the largest cement groups in Turkey with production at several sites in the country.

Cimentas also has 18 ready-mixed concrete plants.

Recydia AS processes and recycles waste in Turkey and UK.

1.638.000

tonnes of grey cement

792,000

tonnes of white ce-

2,230,000

m³ of ready-mixed concrete

4,056,000

tonnes of aggre-

2,081,000

tonnes of grey cement

883,000

m³ of ready-mixed concrete

5,653,000

tonnes of aggregates

2.117.000

tonnes of white ce-

3,086,000

tonnes of grey cement

1,003,000

m³ of ready-mixed concrete

420,000

tonnes of waste

Grey cement

is the most important construction material for strengthening infrastructure, building homes and bridges, creating harbours and expanding airports.

White cement

is for solutions ranging from aesthetics to safety - from terrazzo or bathroom tile grouts to highway safety barriers whose whiteness ensures high visibility night and day in all weathers.

Ready-mixed concrete

is delivered to site ready for casting and is the efficient solution when high-reliability, quality concrete is needed in large volumes.

Aggregates

- a wide range of building aggregates such as sand, gravel and granite for the construction industry. The products are mainly used for construction, asphalt and concrete purposes.

Waste

- supply and usage of alternative fuels in order to diversify and optimise the energy resources of the Group.

Part of the Cementir Group

Aalborg Portland Holding, Denmark, with its head office in Aalborg, is part of the Cementir Group. Aalborg Portland Holding A/S is included in the Group financial statements for Cementir Holding N.V., The Netherlands, and Caltagirone S.p.A., Italy.

Cementir Holding N.V. has its head office in Amsterdam and the secondary office in Rome, is listed on the Italian Stock Exchange in Milan (code CEM) and is part of the listed Caltagirone Group.

www.cementirholding.com

Financial highlights

| | | | EURm | | | DKK | (m |
|---|---------|---------|---------|---------|---------|--------|--------|
| | 2015 | 2016 | 2017 | 2018 | 2019 | 2018 | 2019 |
| CONSOLIDATED INCOME STATEMENT | | | | | | | |
| Revenue | 876.3 | 925.8 | 1,140.2 | 1,193.4 | 1,214.2 | 8,895 | 9,066 |
| Earnings before depreciation/amortisation, impairment | | | | | | | |
| losses, provisions, interest and tax (EBITDA) | 191.3 | 210.0 | 224.0 | 235.9 | 255.2 | 1,758 | 1,906 |
| EBITDA ratio | 21.8% | 22.7% | 19.6% | 19.8% | 21.0% | 19.8% | 21.0% |
| Earnings before interest and tax (EBIT) | 116.6 | 138.2 | 143.5 | 152.8 | 146.9 | 1,139 | 1,097 |
| EBIT ratio | 13.3% | 14.9% | 12.6% | 12.8% | 12.1% | 12.8% | 12.1% |
| Earnings before tax (EBT) | 123.2 | 171.8 | 135.0 | 175.2 | 132.4 | 1,306 | 988 |
| Profit for the year | 97.9 | 128.8 | 119.2 | 142.8 | 95.1 | 1,064 | 710 |
| | | | | | | | |
| CASH FLOWS | | | 4000 | | 000.4 | 4.050 | 4.504 |
| Cash flows from operating activities (CFFO) | 144.5 | 171.1 | 168.3 | 140.9 | 209.1 | 1,050 | 1,561 |
| Cash flows from investing activities (CFFI) * | -52.0 | -334.7 | -89.6 | -172.9 | -28.8 | -1,288 | -215 |
| Free cash flow (FCF) | 92.5 | -163.6 | 78.7 | -31.9 | 180.3 | -238 | 1,346 |
| * Hereof investments in intangible assest and property, | -52.0 | -58.6 | -79.9 | -66.2 | -61.5 | -493 | -459 |
| plant and equipment (excl. assets acquired at acquisition | | | | | | | |
| of enterprises) | | | | | | | |
| BALANCE SHEET | | | | | | | |
| Total assets | 1,283.6 | 1,722.6 | 1,639.3 | 1,828.8 | 1,909.9 | 13,656 | 14,270 |
| Consolidated shareholders' equity | 781.0 | 769.3 | 783.8 | 927.6 | 1,020.9 | 6,927 | 7,627 |
| | | | | | | | |
| Net interest-bearing debt (NIBD) | 68.1 | 242.0 | 185.4 | 195.3 | 138.8 | 1,458 | 1,037 |
| Working capital (WC) | 83.7 | 83.2 | 73.4 | 103.4 | 93.9 | 772 | 702 |
| FINANCIAL RATIOS | | | | | | | |
| Including non-controlling interests' share | | | | | | | |
| Return on equity | 13% | 17% | 15% | 17% | 10% | 17% | 10% |
| Equity ratio | 61% | 45% | 48% | 51% | 53% | 51% | 53% |
| Return on capital employed (ROCE) | 10% | 10% | 11% | 10% | 8% | 10% | 8% |
| NIBD/EBITDA factor | 0.4 | 1.2 | 0.8 | 0.8 | 0.5 | 0.8 | 0.5 |
| | | | | | | | |
| Number of employees at 31 December | 2,580 | 2,918 | 2,939 | 3,012 | 2,969 | 3,012 | 2,969 |
| Number of employees in Denmark | 722 | 722 | 735 | 720 | 727 | 720 | 727 |

Compagnie des Ciments Belges S.A. (CCB), Belgium is consolidated from 25 October 2016. Lehigh White Cement Company, USA (LWCC) is consolidated from 1 April 2018.

The financial ratios have been computed in accordance with the latest version of Guidelines issued by the Danish Finance Society. IFRS 16, Leases, was adopted 1 January 2019. No figures prior to 1 January 2019, throughout the report, have been restated.

Financial ratios

Working capital

| EBITDA ratio | Earnings before depreciation/amortisation, impairment losses, provisions, interest and tax (EBITDA) Revenue |
|----------------------------------|---|
| EBIT ratio | Earnings before interest and tax (EBIT) Revenue |
| ROCE | NOPAT Average capital employed |
| NOPAT | Net Operating Profit After Tax Earnings before interest and tax (EBIT) x (1 – effective tax rate) |
| Capital employed | Intangible assets + tangible assets + working capital |
| Equity ratio | Shareholders' equity Total assets |
| Return on equity | Profit Average shareholders' equity |
| Net interest-bearing debt (NIBD) | Interest-bearing liabilities less interest-bearing assets |

Inventories, trade receivables and trade payables.

Continued development of sustainable business

The Aalborg Portland Holding Group continues to step up its activities for ongoing environmental improvements, reflecting the higher priority accorded to sustainability by society. At the same time, weaker market conditions and keen competition mean that renewal and development are essential to maintain sales and competitiveness.

Challenging conditions in certain markets within the Group resulted in large differences in growth and sales opportunities among the business units around the world. Thus, progress was recorded in the Nordic countries, Belgium, the USA and China, while conditions in Turkey remained difficult.

Overall, earnings realised by the Aalborg Portland Holding Group in 2019 lived up to expectations, except in the case of Turkey.

- In the *Nordic & Baltic* region, the Group experienced a moderate increase in activity. Revenue was EUR 562m, against EUR 554m the previous year, a rise of 2%. Sales of cement increased, while sales of readymixed concrete experienced moderate decline. The upward trend in the export of white cement from Aalborg to nearby markets and to the USA continued in 2019. Earnings for the region before depreciation and amortisation (EBITDA) were EUR 136m, against EUR 119m in 2018, an increase of 14%.
- The *Belgian* cement group Compagnie des Ciments Belges S.A. (CCB) contributed with revenue of EUR 262m in 2019, against EUR 248m the previous year, an increase of 6%. EBITDA was EUR 68m, against EUR 55m in 2018, an increase of 25%.
- The *Turkish* cement group Cimentas experienced extremely difficult market conditions due to political uncertainty, the devaluation of the Turkish lira, and tough price competition. Revenue was EUR 128m, against EUR 174m the previous year, a decrease of 26%. EBITDA was EUR -2m, against EUR 23m in 2018.
- In the *USA*, the Group strengthened its position as the global market leader in white cement with the acquisition of an additional stake in Lehigh White Cement Company (LWCC) in April 2018. Revenue in 2019 was EUR 151m, against EUR 119m the previous year, and EBITDA was EUR 24m, compared with EUR 17m in 2018.
- In *Egypt*, revenue increased by 31% in 2019 to EUR 36m, and EBITDA doubled to EUR 6m after a difficult 2018.
- Finally, progress was reported in *China* and *Malaysia*, where revenue from white cement totalled EUR 98m, against EUR 91m the previous year, an increase of 8%. EBITDA was EUR 24m, 20% higher than in 2018 (EUR 20m).

Total Group revenue for 2019 amounted to EUR 1,214m, against EUR 1,193m the previous year, an increase of EUR 21m or 2%.

Group earnings before depreciation and amortisation (EBITDA) were EUR 255m, 8% higher than in 2018 when EBITDA was EUR 236m. The consolidated EBITDA ratio was 21.0%, against 19.8% the previous year. The implementation of IFRS 16 on leasing in 2019 positively impacted EBITDA by EUR 24m. The impact of IFRS 16 on EBIT and EBT earnings was largely neutral.

Earnings before interest and tax (EBIT) were EUR 147m, 4% lower than in 2018 when EBIT was EUR 153m.

Net financial items in 2019 amounted to EUR -15m, against EUR 22m the previous year. However, net financial items in 2018 were positively impacted by EUR 40m due to an accounting adjustment following the acquisition of control over LWCC in the USA.

Hereafter, earnings before tax were EUR 132m, compared with EUR 175m in 2018.

A solid balance sheet and strong cash flow from operations

A healthy economy and strong financial base provide opportunities for long-term value-adding and sustainable investments. In 2019, constant focus on high operating efficiency and management of working capital led to a positive operational cash flow (CFFO) of EUR 209m, against EUR 141m the previous year.

The cash flow was able to fund the year's investments of EUR 62m in predominantly energy-saving and environmental projects. The Group had a free cash flow of EUR 147m.

The net-interest bearing debt was reduced in 2019 by EUR 135m on a comparable basis, but was increased by EUR 79m due to the implementation of IFRS 16. At year-end 2019, the net interest-bearing debt was therefore EUR 139m, against EUR 195m the previous year.

At year-end 2019, shareholders' equity amounted to EUR 1,021m, and the equity ratio was 53%, against 51 the previous year. Return on equity was 10% in 2019, while return on capital employed (RoCE) was 8%, against 10% in 2018.

Sustainable production of sustainable products

The Aalborg Portland Holding Group has a long-standing tradition of social and environmental responsibility in the countries where it operates. Work is ongoing on several projects that support society's sustainability goals. The Group is committed to contributing significantly to achieving society's climate goals and therefore invests substantial sums in continuing environmental improvements.

Society's heightened awareness of sustainability is expressed in a growing interest and demand for products manufactured with sustainability in mind. The Group's long-standing work in this area gives the company's products a prominent position in customer deliberations.

The Group has an effective development management structure aimed at delivering a stream of sustainable processes and products, and has targeted a 30% reduction in CO₂ emissions against 1990 to be achieved by 2030. For the next three years, approx. EUR 100m has been allocated for investment projects intended to strengthen sustainability.

Focal areas going forward include the following:

- Introduction and implementation of FUTURECEM, the Group's globally patented breakthrough technology which enables cement to be manufactured with 30% less CO₂ emission.
- Development of new, advanced and more sustainable products based on white cement.
- New investments in Denmark aimed at increasing the use of alternative fuel in the production of grey cement from 53% today to 80%.
- Parallel focus on decreasing the use of fossil fuel in the production of white cement.
- Investment in an 8 MW capacity wind farm at the Aalborg cement plant, Denmark, enabling 90% of electricity consumption to be sourced from renewable energy.
- New investments in using heat from Danish cement production for supply as district heating to the city of Aalborg, meeting the needs of approx. 50,000 households.
- New investments in Belgium aimed at increasing the use of alternative fuel and thereby decreasing the use of fossil fuel.

Study and assessment are currently also taking place into the possibilities of using a broader spectrum of energy sources as well as collecting and storing CO₂ arising from the production processes.

The Aalborg Portland Holding Group is a part of Cementir Holding N.V., which publishes an annual Sustainability Report that is available at www.cementirholding.com.

The Group's Danish cement plant, Aalborg Portland A/S, produces a detailed annual Environmental Report. Besides policies and results achieved, the report describes the company's environmental, energy, and health & safety management systems and certifications.

Nordic & Baltic

In market and income terms, the Nordic & Baltic region in 2019 expanded its strong, vertically integrated position in cement, ready-mixed concrete and aggregates. Aalborg Portland has Europe's largest cement plant with seven kiln lines, its own unique harbour-side location, raw material resources (chalk) in close proximity, and a distribution network consisting of 10 terminals in Denmark and Northern Europe. The region also commands 68 ready-mixed concrete facilities in the Nordic countries and 10 raw material quarries (aggregates) in Denmark and Sweden.

The Nordic & Baltic region accounts for 46% of Group revenue. In 2019, revenue increased by 2% and EBITDA by 14% compared with 2018. Revenue and earnings were impacted by a continued weakening of the Swedish and Norwegian currencies.

Progress was reported in Denmark and in Sweden, while Norway experienced declining activity in housing and commercial construction. Investments in terminals at the sales subsidiaries in France, Belgium and Poland led to a 14% increase in sales in these countries of white cement produced in Aalborg. In 2020, a further terminal will be established in southern France to strengthen access to this market.

In the ready-mixed concrete segment, investment is in progress to consolidate market position in the Nordic region. An upgraded concrete facility entered use in Drammen, Norway, in mid-2019, and further facilities are planned and scheduled for service implementation this year and next year.

Denmark

In the course of 2019, the Danish government – backed by a broad parliamentary majority – set a target for a 70% reduction in CO₂ emissions against 1990 to be achieved by 2030. Reaching this ambitious goal will demand substantial public and private investment and changes on all fronts, along with constructive and close cooperation between authorities and companies.

In the light of Aalborg Portland's declared stance, long-standing efforts, results achieved and future plans, the Managing Director of Aalborg Portland was in 2019 appointed to lead the Danish Climate Partnership for Energy Heavy Industry. The partnership will identify obstacles and propose solutions to increase sustainability and decrease global climate load.

Danish cement and concrete technology leads the world due to productive cooperation between research and manufacture, as well as collaboration across the value chain. To maintain this position it is imperative that cement continues to be made in Denmark, enabling technology development and active production to take place side by side and in dialogue with customers.

Against this background, it is positive that one of the special levies applied in Denmark - the PSO levy – is being phased out by 2021. Other such Danish levies and the EU CO₂ quota scheme limit the international competitiveness of the Aalborg Portland Holding Group. The climate challenge is global, and in the regulation of energy-intensive industries by society it should be remembered that a very substantial part of the cement made in Denmark is exported to countries outside Europe and that Danish cement production leads the way globally, also in terms of sustainability.

At the Aalborg Portland cement plant, projects are continuously under way which promote sustainability in both product manufacture and use, and which contribute to the circular economy in society. The Aalborg Portland Holding Group's research centre, which coordinates the worldwide R&D projects, is located in Aalborg, close to the cement plant.

The production of cement in Aalborg therefore takes place in a symbiosis with both city and society. As stated, heat from cement production is harnessed to supply district heating to more than 20,000 households, and large-scale use is made of waste products that would otherwise have to be landfilled. These wastes include non-recyclable plastics, by-products from reprocessing used aluminium cans, meat and bone waste, sand dredged from navigation channels, dried sewage sludge, and flue gas desulphurisation gypsum. A total of 440,000 tonnes of waste were recycled as alternative raw materials in 2019.

In addition, more than 200,000 tonnes of alternative fuel from industry and society – an increase of 10% on 2018 – were used in cement production as part of a resource-efficient partnership.

2019 saw the start of a major, broad-spectrum renewal project, based partly on increased digitisation and aimed at streamlining and optimising the company's business procedures. The project covers maintenance, production and lo-

gistics. Phased over three years and run in collaboration with CCB in Belgium, the project will deliver material improvements and savings already this year.

In 2019, two older vessels were succeeded by three new and efficient cement tanker ships, each of 5,500 GT. The new ships will transport around one million tonnes of cement annually to the company's terminals in Denmark and Northern Europe. This renewal will produce an annual fuel saving of 50%.

In the carriage of cement to Germany, increasing use is made of rail transport, thereby obviating some 1,000 truck journeys by road.

When Northern Jutland's new general hospital is completed in 2021, cold water from the deep lake in Aalborg Portland's chalk quarry will be utilised for comfort cooling and process cooling.

Excess heat from cement production has been harnessed for a number of years to provide heating for around 20,000 Aalborg households. In 2019, a new contract was signed with the City of Aalborg, which by the end of the year had already increased the supply of district heating. However, a further 25,000 households can potentially be supplied via the district heating network, which will contribute significantly to the city's goal of phasing out fossil fuels in its power stations by 2028. Aalborg Portland is assisting constructively in the studies to exploit this potential, and has pointed out that adjusting the billing price for the supply of heat and reducing the inappropriate tax on excess heat utilised in a socially acceptable manner will make the necessary investment feasible and also enable the price of heat to the consumer to be reduced.

Benelux and France

Compagnie des Ciments Belges S.A. (CCB), situated in south-west Belgium, became part of the Aalborg Portland Holding Group in October 2016. The Gaurain cement factory is the largest in the region and has sufficient reserves of raw materials for 80 years' production. The company holds a significant share of the Belgian market and has substantial exports to both France and the Netherlands. CCB also has extensive production of aggregates, mainly gravel and stone, at two sites with substantial raw material reserves. Furthermore, CCB is one of the largest ready-mixed concrete manufacturers in Belgium with nine plants. CCB also has five plants in northern France with combined sales of almost 1m m³.

The Benelux and France region accounts for 21% of the Group's revenue. Revenue increased by 6% in 2019, and EBITDA climbed by 25% compared with 2018. These results were achieved through expanded sales outlets and good market conditions. Against this background, the decision was taken to re-start Kiln 2, which had stood idle for more than a decade. 2019 was thus a record year for CCB with cement sales exceeding 2m tonnes and sales of aggregates exceeding 5.6m tonnes.

Another focus area in 2019 was market penetration in France aimed at protecting the substantial export of cement and aggregates to the French market as well as sales and production of ready-mixed concrete at the five plants in northern France.

Efforts were also concentrated on maintaining a strong market position, based on high product quality and constant focus on customer needs and product development.

In partnership with the Group, CCB has formulated a plan for strengthening its sustainability. This plan involves significant investment in an improved kiln that will enable the use of alternative fuel to be doubled from 40% to 80%, thereby reducing CO₂ footprint. The objective is therefore to reduce consumption of fossil fuel substantially by improving kiln efficiency and focusing on the cement mixes to ensure that CCB achieves the CO₂ emission goals for 2030.

As stated, in 2019 an extensive renewal project was begun in collaboration with Aalborg Portland aimed at streamlining and optimising CCB's business procedures. This project will span three years and the first results are expected already this year.

Turkey

Cimentas is among the largest cement groups in western Turkey with production at two plants, strategically located in Izmir and Edirne, and at a further two plants in the east of the country in Kars and Elazig. Combined capacity is 5.4m tonnes. Revenue for the region accounts for 10% of the Group's total revenue.

In 2019, sales of grey cement and clinker amounted to 3.1m tonnes, a decrease of 17% on the previous year. Revenue was negatively impacted by continued political uncertainty and heightened competition caused by the development of new production capacity.

Declining sales, soft development in sales prices and a weakened currency meant that both revenue and earnings, expressed in EUR, were significantly down on the previous year. Revenue fell by 26% against 2018. The Turkish lira (TRY) decreased in value by an average of 10% against 2018.

Besides manufacturing cement, Cimentas has 18 plants for concrete production, and volume sales of ready-mixed concrete amounted to 1.0m m³ in 2019 compared with 1.7m m³ in 2018.

The company also has activities in municipal and industrial waste management and renewable energy in the UK and Turkey. These activities must be seen in context with the steadily increasing use of alternative fuel in cement production.

Global leader in white cement

The Aalborg Portland Holding Group is the global leading supplier of white cement with a market share of approx. 20%. With its white cement production facilities in Denmark, the USA, Malaysia, China and Egypt, the Group has a combined production capacity of 3.3m tonnes.

The Group's leadership position has been achieved through consistently high product quality, combined with ongoing development of products that meet high customer demands and can be used across a broad spectrum. There is a growing demand for products that live up to strong specifications and expectations for sustainability.

Revenue from white cement (excluding supplies from Denmark) accounts for 23% of Group revenue. Revenue increased by 20% in 2019, and EBITDA grew by 35% against 2018.

In *North America*, as stated, the Group strengthened its position by increasing its stake in LWCC from 24.5% to 63.25% with effect from April 2018. With production in Pennsylvania and Texas, imports from the owners, and distribution throughout North America, LWCC is the market leader in white cement with annual sales of 650,000 tonnes.

The Group's factory in *Eqypt* is the world's largest production plant for white cement. The company reported increases in both sales and earnings in 2019.

As in 2018, the Group's cement factory in *China*, which is the largest white cement production plant in Asia, reported growth in both sales and earnings in 2019. This was due to rising domestic demand for quality products. In addition, increased production efficiency contributed to higher earnings.

In *Malaysia*, increased capacity has strengthened the company's position as the leading supplier of white cement in south-east Asia and Australia.

Reporting in accordance with Danish financial legislation

The Aalborg Portland Holding Group's statutory report on corporate social responsibility, cf. Section 99(a) of the Danish Financial Statements Act, can be found in "Sustainability Report 2019" published by the Group's owner, Cementir Holding N.V. The report is available at www.cemenirholding.com.

In accordance with Danish regulations governing the gender composition of management in large companies, cf. Section 139(a) of the Danish Companies Act and Section 99(b) of the Danish Financial Statements Act, the Group's policy on gender equality is being extended by recruitment and promotions as the decisive consideration is still to find the best qualified people for all organisational positions.

In order to achieve a balanced management composition the Group is committed to increasing the proportion of female leaders, and in 2020 the work to attract female candidates for senior positions will continue. As the number of employees in the Group's parent company is fewer than 50, goals and policies have not been formulated for the proportion of females at management level.

The Board of Directors of the Group's parent company has one female and six male members elected by the Annual General Meeting. The goal is to have two female AGM-elected members before the end of 2021.

In accordance with the Danish regulations for large companies with activities in areas which included extraction of mineral deposits, cf. Section 99(c) of the Danish Financial Statements Act, the Group reports its payments to authorities in a note to the consolidated financial statements. These payments relate particularly to direct and indirect taxes.

Expectations to 2020

The global economy is showing signs of lower growth in a number of markets but with large variances between the regions. In the US and northern European markets, moderate growth of 0-2% is expected in building and construction activities. After substantial setback in Turkey in 2019, progress is expected this year, but with continuing uncertainty surrounding sales development and continuing high volatility in the exchange rate. In the Asian markets a growth of 1-4% is expected. Energy prices and freight rates are expected to be lower than in recent years, while also however being subject to high volatility and dependence on developments in the world's largest countries.

As stated, the Group continues to step up its environmental efforts, sharpening its focus on sustainability, and has targeted a 30% reduction in CO₂ emissions against 1990 to be achieved by 2030. EUR 100m has therefore been allocated for investment projects in the next three years.

A number of sustainability projects will contribute positively to both the environment and earnings already in 2020. These include:

- Increased use of alternative fuel and thus reduced CO₂ footprint at the Group's factories in Denmark and Belgium.
- Increased supply of district heating to the City of Aalborg from production at the Aalborg Portland cement plant in Denmark.
- Further improvements in energy efficiency through current projects relating to the logistical and production processes in Denmark and Belgium.

In terms of earnings, a positive impact is expected due to moderately increased sales of grey cement resulting from the start of Kiln 2 in Belgium in 2019. A moderate increase is also expected in sales of white cement through a stronger penetration of the West European markets.

Overall, despite continued low growth in a number of important markets, the Aalborg Portland Holding Group expects in 2020 to be able to deliver earnings before depreciation and amortisation (EBITDA) which exceed the level reported in 2019.

These expectations are based on the known global economic growth conditions and do not take account of possible more stringent trade restrictions, possible increased spread of the Corona virus, or possible new or aggravated political tensions.

Profit and loss

The Group's volume sales of *cement* amounted to 9.5m tonnes, 2% below the previous year. This included 2.7m tonnes of white cement, a rise of 9% that embraced moderate growth in Denmark, Egypt and China, and a considerable increase in USA (LWCC consolidated from April 2018). Sales of grey cement amounted to 6.8m tonnes, down by 6% on the previous year. Sales in Denmark and Belgium increased moderately, whereas sales in Turkey decreased by 17%.

Volume sales of *ready-mixed concrete* amounted to 4.1m m³, 16% below the previous year. Sales in Denmark were on a level with the previous year, while sales decreased in Norway (4%), Sweden (9%), Belgium (5%) and Turkey (41%).

Sales of *aggregates* (granite and gravel) amounted to 9.7m tonnes, against 10.0m tonnes the previous year, a decrease of 2%.

Group revenue in 2019 amounted to EUR 1,214.2m, against EUR 1,193.4m the previous year, a rise of 2%. The rise was primarily related to the operations in Belgium (6%), USA (LWCC consolidated from April 2018) (27%), Egypt (31%), China (16%) and Nordic & Baltic (2%), while there was a fall in revenue in Turkey (26%) and a minor decrease in Malaysia (1%). Compared with 2018, revenue expressed in EUR was down by approx. EUR 7m due to the lower exchange rates of various currencies, primarily TRY, SEK and NOK.

Earnings before depreciation and amortisation (EBITDA) increased by EUR 19.3m or 8% to EUR 255.2m (2018: EUR 235.9m). The following regions reported higher earnings than in 2018: Nordic & Baltic (EUR +16.5m), Belgium (EUR +13.5m), USA (EUR +6.9m), Egypt (EUR +3.1m), Malaysia (EUR +1.2m) and China (EUR +2.8m). However, earnings in Turkey were significantly down (EUR -25.3m) on the previous year. EBITDA was positively influenced in the amount of EUR 24.0m by the implementation of IFRS 16 on leasing with effect from 2019.

Operating ratio (EBITDA ratio) increased by 1.2 percentage points from 19.8% in 2018 to 21.0% in 2019.

Earnings before interest and tax (EBIT) decreased by EUR 5.9m or 4% to EUR 146.9m (2018: EUR 152.8m). The following regions reported higher earnings than in 2018: Nordic & Baltic (EUR +2.4m), Belgium (EUR +9.3m), USA (EUR +0.1m), Egypt (EUR +2.6m), Malaysia (EUR +0.8m) and China (EUR +2.6m). However, earnings in Turkey were significantly down (EUR -24,1m). Depreciation and amortisation were negatively impacted (EUR 22.9m) due to IFRS 16, which largely offsets the positive impact on EBITDA mentioned above.

Net financial items amounted to an expense of EUR 14.9m in 2019, against an income of EUR 21.4m the previous year. However, the income in 2018 included a positive accounting adjustment (EUR 40.1m) of the previous stake in LWCC, USA, when control of this company was gained.

Earnings before tax were hereafter EUR 132.4m compared with EUR 175.2m in 2018. Tax on profit for the year amounted to EUR 37.3m against EUR 32.5m the previous year. Net profit for the year amounted to EUR 95.1m against EUR 142.8m in 2018, the decrease primarily being due to the aforementioned positive accounting adjustment in 2018.

Cash flows

The Group is continuously focused on optimising both cash flows and working capital.

Cash flow from operations (CFFO) amounted to EUR 209.1m for 2019, an increase of EUR 68.2m or 48% from 2018 (EUR 140.9m). IFRS 16 influenced cash flow positively in the amount of EUR 21.5m.

The Group's capital expenditure on property, plant and equipment amounted to EUR 61.5m, which predominantly related to improvements to operating efficiency and a number of energy-saving and environmental projects.

The free cash flow after investments (FCF) amounted to EUR 180.3m.

Financial review

Debt and financial resources

Net interest-bearing debt (NIBD) amounted to EUR 138.8m.at 31 December 2019, corresponding to 0.5 x EBITDA, against EUR 195.3m and 0.8 x EBITDA the previous year. IFRS 16 increased net interest-bearing debt by EUR 79.2m.

Long-term financing at end-2019 encompassed a loan of EUR 177.4m from the Group's parent company, Cementir Holding, and long-term mortgage loans of EUR 122.7m.

The Group's liquidity reserve consists of non-tied-up cash and undrawn credit facilities signed by Cementir Holding. In addition to this, the Aalborg Portland Holding Group has a separate uncommitted credit facility.

Balance sheet

Non-current assets amounted to EUR 1,298.5m at 31 December 2019. This was 4% higher than at end-2018 (EUR 1,244.0m). The increase is primarily attributable to the aforementioned implementation of IFRS 16, which caused an increase in asset value of EUR 79.2m, and investments that as stated amounted to EUR 61.5m.

Current assets amounted to EUR 611.5m, which was 5% higher than at the same time the previous year (EUR 584.8m). The rise primarily related to an increase in cash funds of EUR 84.5m, while inventories and receivables decreased.

The Group's working capital (capital tied up in debtors and inventories less creditors) amounted to EUR 93.9m at end-2019, against EUR 103.4m the previous year, a decrease of EUR 9.5m.

Shareholders' equity

Total shareholders' equity amounted to EUR 1,020.9m at 31 December 2019, against EUR 927.6m the previous year. The shareholders' equity was negatively influenced by exchange rate adjustments of approx. EUR 6m in foreign entities. These adjustments primarily related to the weakening of the Turkish lira (TRY), and amounted to EUR 22m, whereas the Egyptian pound (EGP) strengthened and provided a positive adjustment of EUR 11m.

The equity ratio was 53% at 31 December 2019 (51% at end-2018). Return on equity decreased in 2019 to 10% from 17% the previous year, primarily related to the positive accounting adjustment stated in 2018.

Return on capital employed

In 2019, as in previous years, intensive efforts were made to increase capital efficiency across the Group.

Return on capital employed (RoCE), which expresses the Group's ability to generate a satisfactory profit, was 8% in 2019, against 10% in 2018. RoCE was negatively influenced by lower earnings in Turkey and positively influenced by higher earnings in Belgium and Overseas.

Like any other company, the Aalborg Portland Holding Group is affected by risks and uncertainties relating to its business activities and continuously focuses on strengthening risk management. The Group employs a holistic risk management process in which the most critical risks are:

- Market conditions
- Framework conditions
- Environmental impacts
- The organisation
- Financial risks

The Group continuously monitors and addresses both risks and opportunities in its market areas with a view to achieving strategic objectives.

Monitoring and control

The Group's risk management is based on a standardised risk process. The assessment of the individual risk factors is based on the likelihood of the risks occurring and their potential impact on earnings, operations and reputation in this event.

The risk management process is anchored in the leadership of each of the business units. The business units together with the corporate and service functions are responsible for identifying, analysing and dealing with risks and for reporting on progress and initiating control measures. Risk owners are appointed specifically for the most significant risks. The leadership teams in the individual units are responsible for including risk assessments in all major decisions.

The individual risk reports received from the business units are consolidated at Group level. The consolidated risk report is included in the Group management's monitoring and control processes. The Group management is responsible for ensuring that the collective risk to the Group as a whole is of an acceptable level and that risk management procedures are implemented.

The Group management reports periodically or as needed to the Board of Directors, which determines the overall policies and framework for the day-to-day control process.



Market conditions

Competition

Loss of major customers and projects may pose a material risk in relation to the achievement of the Group's objectives. The Group continuously monitors its markets and takes ongoing actions to adapt and respond to the competitive conditions and market changes.

Raw materials and energy prices

The Group utilises large quantities of energy in cement manufacture and is therefore sensitive to price changes, particularly of long duration. In order to mitigate this risk the procurement of energy is partly hedged by establishing contracts for terms up to 24 months.

Access to essential raw materials is ensured through ownership of deposits, extraction licences, long-term contracts and diversity in terms of suppliers. Furthermore, the markets for production-critical raw materials are carefully monitored. A small number of raw materials are subject to particular uncertainty as regards long-term security of supply, and the Group works proactively to find appropriate solutions to this issue.

Framework conditions

Legislation and other regulations

The Group is continuously exposed to regulatory changes by authorities and organisations in a variety of areas. Non-compliance with recommendations and regulations is often subject to substantial fines, and thus constitutes a potential risk to overall Group earnings. The Group works continuously and purposefully to conform with all aspects of legislation and other regulations relating to competition, environment and fraud. The Group trains relevant personnel on an ongoing basis in compliance with current requirements.

Political risks

The Group operates globally, including in emerging and growth markets with special political risks. This may have material consequences both for production conditions and sales. The Group actively pursues dialogue at all levels with politicians, authorities and interest groups to create a good basis for continued working and to enable the Group's operations to be adjusted when appropriate.

Taxes and levies

The Group's production is substantially subject to direct and indirect taxation, particularly in Denmark. Taxes and levies represent a material area of risk for the Group as they impact directly on competitiveness and therefore on sales potential. It is especially difficult to compete on price with cement producers from neighbouring countries that do not have high tax and levy levels as in Denmark.

CO₂ quotas

The future allocation of CO_2 quotas to the Group's production units can have substantial financial impact. Ongoing focus is therefore placed by the Group on compliance with all requirements relating to the quota allocation. The Group also closely monitors EU and national political issues concerning CO_2 quotas, particularly with regard to the Group's expected development in the EU area.

Environmental impacts

The Group's business units and leadership are very conscious of the company's environmental role and they recognise, manage and counter relevant risks in this regard. Raw materials and energy are consumed in the manufacture of Group products, but the environmental and climate properties of these products are extremely beneficial, and the Group has a declared aim of contributing constructively and significantly to achieving society's climate goals. Through its product development and production, the Group therefore constantly endeavours to ensure more environment-friendly and sustainable cement manufacture.

Risk management

The organisation

Employees and management

The Group's continued success is dependent on being able to retain experienced employees and managers and to recruit new, talented employees and managers to the business units and support functions. Accordingly, the Group places importance on providing attractive workplaces with good opportunities for personal development.

IT systems

IT systems are used in all areas of the Group's operations, including production, sales and finance. Operational disruptions and loss of data and communications would impact the Group negatively. Consequently, IT security and business continuity are accorded high priority, especially in connection with implementation of new systems.

Financial risks

Financial risks, including currency risks, which are of material significance for the Group, are described in the notes to the financial statements.

Income statement

Statement of comprehensive income

Cash flow statement

Consolidated balance sheet

Consolidated statement of shareholders' equity

Notes:

- 1 Revenue
- 2 Cost of sales
- 3 Research and development costs
- 4 Staff costs
- 5 Fees to the auditors appointed by the Annual General Meeting
- Other operating income and other operating costs
- 7 Financial income and expenses
- 8 Income tax
- 9 Intangible assets
- 10 Acquisiton of enterprises
- 11 Property, plant and equipment
- 12 Investment properties
- 13 Other non-current assets
- 14 Investments in joint ventures
- 15 Deferred tax assets and deferred tax liabilities
- 16 Inventories
- 17 Trade receivables, other receivables and prepayments
- 18 Provisions for pensions and similar commitments
- 19 Provisions
- 20 Credit institutions and other borrowings
- 21 Change in liabilities from financing
- 22 Deferred income
- 23 Other payables
- 24 Charges and securities
- 25 Contingent liabilities, contractual obligations and contingent assets
- 26 Related party transactions
- 27 Financial risks and financial instruments
- 28 Post-balance sheet events
- 29 Critical accounting policies as well as account estimated and judgements
- 30 Accounting policies

Consolidated income statement

| EUR '000 | | | |
|----------|---|-----------------|------------------|
| | | 2019 | 2018 |
| Notes | | 1 01 1 000 | 1 100 000 |
| 1 | Revenue | 1,214,230 | 1,193,388 |
| 2+3+4 | Cost of sales | 738,991 | 733,237 |
| | Gross profit | 475,239 | 460,151 |
| 4+17 | Sales and distribution costs | 244,698 | 236,183 |
| 4+5 | Administrative expenses | 97,398 | 92,106 |
| 6 | Other operating income | 18,422 | 22,609 |
| 6 | Other operating costs | 4,645 | 1,686 |
| | Earnings before interest and tax (EBIT) | 146,920 | 152,785 |
| 14 | Share of profit after tax, joint ventures | 310 | 1,050 |
| 7 | Financial income | 10,315 | 52,591 |
| 7 | Financial expenses | 25,165 | 31,176 |
| | Earnings before tax (EBT) | 132,380 | 175,250 |
| 8 | Tax on profit for the year | 37,295 | 32,462 |
| | Profit for the year | 95,085 | 142,788 |
| | Attributable to: Non-controlling interests Shareholders in Aalborg Portland Holding A/S | 4,509 90,576 | 6,457 136,331 |

Consolidated statement of comprehensive income

| EUR '000 | | | |
|----------|---|--------|---------|
| Notes | | 2019 | 2018 |
| Notes | Profit for the year | 95,085 | 142,788 |
| | Other comprehensive income Items that cannot be reclassified to the income statement: | | |
| 18+19 | Actuarial gains/losses on defined benefit pension schemes | -7,105 | 388 |
| 8 | Tax | 1,851 | 196 |
| | | -5,254 | 584 |
| | Items that can be reclassified to the income statement: | | |
| | Exchange rate adjustments on translation of foreign entities | -5,646 | -63,934 |
| | Changes in fair value of financial instruments | 2,057 | -4,125 |
| 8 | Tax | -31 | -212 |
| | | -3,620 | -68,271 |
| | Other comprehensive income after tax | -8,874 | -67,687 |
| | Total comprehensive income | 86,211 | 75,101 |
| | Attributable to: | | |
| | Non-controlling interests | 455 | -2,095 |
| | Shareholders in Aalborg Portland Holding A/S | 85,756 | 77,196 |
| | | 86,211 | 75,101 |

Consolidated Cash flow statement

| EUR '000 | | 2042 | 2010 |
|----------|---|---------|----------|
| Notes | | 2019 | 2018 |
| 110100 | Profit for the period | 95,085 | 142,788 |
| | Reversal of amortisation and depreciation | 102,993 | 76,253 |
| | Reversal of revaluation / impairment losses | -2,215 | -48,496 |
| | Share of net profits of equity-accounted investees | -310 | -1,050 |
| | Net financial income / expense | 14,852 | 21,079 |
| | Gains/losses on disposals | -984 | -7,365 |
| | Income taxes | 37,296 | 32,462 |
| | Change in employee benefits | -2,879 | -972 |
| | Change in provisions (current and non-current) | -644 | 1,677 |
| | Operating cash flows before changes in working capital | 243,194 | 216,376 |
| | Increase / decrease inventories | 12,347 | -34,597 |
| | Increase / decrease trade receivables | 8,588 | -8,885 |
| | Increase / decrease trade payables | -14,971 | 37,301 |
| | Change in non-current/current other assets/liabilities | 3,241 | -10,256 |
| | Change in current and deferred taxes | -2,346 | 3,450 |
| | Operating cash flows | 250,053 | 203,389 |
| | Dividends received | 0 | 1,227 |
| | Interests received | 3,156 | 4,092 |
| | Interests paid | -6,955 | -8,571 |
| | Other financial income collected/financial expenses paid | -5,036 | -16,998 |
| | Income taxes paid | -32,105 | -42,227 |
| | Cash flow from operating activities | 209,113 | 140,912 |
| | Investments in intangible assets | -4,192 | -3,598 |
| | Investments in property, plant and equipment and investment property | -57,350 | -62,498 |
| 10 | Acquisitions in businesses | 0 | -85,981 |
| | Proceeds from sale of intangible assets | 5 | 159 |
| | Proceeds from sale of property, plant and equipment | 2,725 | 8,396 |
| | Proceeds from sale of equity investments and other non-current securities | 0 | 2,875 |
| | Change in current financial assets | 30,000 | -32,203 |
| | Cash from investing activities | -28,812 | -172,850 |
| 21 | Change in non-current financial liabilities | -89,081 | 11,582 |
| 21 | Change in current financial assets/liabilities | -11,540 | -11,969 |
| | Dividend distributed | -4,961 | -5,057 |
| | Transactions with non-controlling interests (capital increase) | 11,986 | 13,008 |
| 13 | Other variances of equity | -2,858 | -6,426 |
| | Cash flow from financing activities | -96,454 | 1,138 |
| | Net change in cash and cash equivalent | 83,847 | -30,800 |
| | Cash and cash equivalent exchange rate effect | 631 | -1,462 |
| | Cash and cash equivalent opening balance | 177,540 | 209,802 |
| | Cash and cash equivalent closing | 262,018 | 177,540 |

Consolidated balance sheet

| | 'n | |
|--|----|--|
| | | |
| | | |

| | ASSETS | 2019 | 2018 |
|-------|--|-------------|-----------|
| Notes | Goodwill | 132,288 | 136,765 |
| | Other intangible assets | 208,169 | 218,268 |
| | Intangible assets in development | 456 | 485 |
| | 3 | | |
| 9 | Intangible assets | 340,913 | 355,518 |
| | Land and buildings | 351,124 | 356,665 |
| | Plant and machinery | 384,203 | 384,953 |
| | Property, plant and equipment in development | 41,659 | 46,939 |
| | Right-of-use assets | 78,850 | 0 |
| 11 | Property, plant and equipment | 855,836 | 788,557 |
| | | | |
| 12 | Investment properties | 61,377 | 61,027 |
| 13+14 | Investments in joint ventures | 3,879 | 3,613 |
| 13 | Other non-current assets | 7,286 | 7,521 |
| 13+15 | Deferred tax assets | 29,175 | 27,782 |
| | Other non-current assets | 40,340 | 38,916 |
| | | | , |
| | Total non-current assets | 1,298,466 | 1,244,018 |
| | | | |
| 16 | Inventories | 170,845 | 185,862 |
| 17 | Trade receivables | 148,381 | 158,773 |
| | Amounts owed by Group enterprises | 6 | 103 |
| | Amounts owed by related enterprises | 242 | 30,176 |
| | Derivative financial instruments (positive fair value) | 0 | 71 |
| | Income tax receivable | 2,506 | 4,768 |
| 17 | Other receivables | 21,985 | 19,156 |
| 17 | Prepayments | 5,481 | 8,325 |
| | Receivables | 178,601 | 221,372 |
| | Cash and cash equivalents | 262,018 | 177,540 |
| | · | | |
| | Total current assets | 611,464 | 584,774 |
| | TOTAL ASSETS | 1,909,930 | 1,828,792 |

Consolidated balance sheet

| F | 11 | P | '0 | n | n |
|---|----|---|----|---|---|
| | u | п | U | u | u |

| NI-4 | EQUITY AND LIABILITIES | 2019 | 2018 |
|--------------|---|-----------|-----------|
| Notes | Shareholder's equity | | |
| | Share capital | 40,333 | 40,333 |
| | Foreign currency translation reserve | -327,463 | -320,764 |
| | Hedge reserve | -2,068 | -4,094 |
| | Retained earnings | 1,138,950 | 1,052,096 |
| | Aalborg Portland Holding A/S' share of shareholders' equity | 849,752 | 767,571 |
| | Non-controlling interests' share of shareholders' equity | 171,124 | 160,068 |
| | Total shareholders' equity | 1,020,876 | 927,639 |
| | Liabilities | | |
| 18 | Pensions and similar liabilities | 33,541 | 30,474 |
| 15 | Deferred tax liabilities | 137,959 | 137,342 |
| 19 | Provisions | 26,971 | 27,254 |
| | Credit institutions, etc. | 170,448 | 122,870 |
| | Derivative financial instruments (negative fair value) | 11,508 | 10,482 |
| 20+21 | Amounts owed to Group enterprises | 177,370 | 253,684 |
| 22 | Deferred income | 3,674 | 4,619 |
| | Non-compart lightilities | FC1 471 | F0C 70F |
| | Non-current liabilities | 561,471 | 586,725 |
| 20 : 21 : 2/ | Credit institutions, etc. | 41,439 | 15,735 |
| 20+21+2- | Trade payables | 209,872 | 211,430 |
| | Amounts owed to Group enterprises | 17,244 | 34,500 |
| | Derivative financial instruments (negative fair value) | 111 | 142 |
| | Income tax payable | 10,482 | 6,412 |
| 19 | Provisions | 5,324 | 5,376 |
| 23 | Other payables | 42,122 | 39,798 |
| 22 | Deferred income | 989 | 1,035 |
| | Current liabilities | 327,583 | 314,428 |
| | Total liabilities | 889,054 | 901,153 |
| | | | |
| | TOTAL EQUITY AND LIABILITIES | 1,909,930 | 1,828,792 |

Consolidated statement of shareholders' equity

| EUR '000 | | Foreign currency translation | Hedge | Retained | Aalborg Portland Holding A/S' | Non- controlling interests' total | |
|--|---------------|------------------------------------|---------|-----------|-------------------------------------|---|--------------|
| | Share capital | reserve | reserve | earnings | total share | share | Total equity |
| Shareholders' equity at 1 January Comprehensive income in 2019 | 40,333 | -320,764 | -4,094 | 1,052,096 | 767,571 | 160,068 | 927,639 |
| Profit for the year Other comprehensive income Exchange rate adjustments in translation | | | 0 | 90,576 | 90,576 | 4,509 | 95,085 |
| of foreign entities Changes in fair value of financial | | -6,699 | | | -6,699 | 1,053 | -5,646 |
| instruments Actuarial gains/losses on defined benefit | | | 2,057 | | 2,057 | | 2,057 |
| pension schemes | | | | -6,350 | -6,350 | -755 | -7,105 |
| Tax on other comprehensive income | | | -31 | 1,694 | 1,663 | 157 | 1,820 |
| Total comprehensive income | 0 | -6,699 | 2,026 | 85,920 | 81,247 | 4,964 | 86,211 |
| Transactions with owners Dividend distributed | - '- | | | | 0 | -4,961 | -4,961 |
| Transactions with non-controlling | | | | | | | |
| interests (capital increase) | | | | 934 | 934 | 11,053 | 11,987 |
| Total comprehensive income | 0 | 0 | 0 | 934 | 934 | 6,092 | 7,026 |
| Shareholders' equity at 31 December 2019 | 40,333 | -327,463 | -2,068 | 1,138,950 | 849,752 | 171,124 | 1,020,876 |
| | | Foreign | | | Aalborg | Non- | |
| | | currency | | | Portland | controlling | |
| | | translation | Hedge | Retained | Holding A/S' | interests' total | |
| Charabaldanal annito at 4 January | Share capital | reserve | reserve | earnings | total share | share | Total equity |
| Shareholders' equity at 1 January Comprehensive income in 2018 | 40,333 | -260,041 | 0 | 914,983 | 695,275 | 88,488 | 783,763 |
| Other comprehensive income | | | | 136,331 | 136,331 | 6,457 | 142,788 |
| Exchange rate adjustments in translation of foreign entities | | -60,723 | | | -60,723 | -3,211 | -63,934 |
| Changes in fair value of financial instruments | | | -4,125 | | -4,125 | | -4,125 |
| Actuarial gains/losses on defined benefit | | | 1,120 | | 1,120 | | 1,120 |
| pension schemes | | | | 682 | 682 | -294 | 388 |
| Tax on other comprehensive income | | | 31 | -113 | -82 | 66 | -16 |
| Total comprehensive income Transactions with owners | 0 | -60,723 | -4,094 | 136,900 | 72,083 | 3,018 | 75,101 |
| Dividend distributed Non-controlling interests on acquisition of | | | | | 0 | -5,057 | -5,057 |
| subsidiary Transactions with non-controlling | | | | | 0 | 69,715 | 69,715 |
| interests (capital increase) Acquisition of equity investments from | | | | 1,868 | 1,868 | 11,140 | 13,008 |
| non-controlling interests | | | | -1,655 | -1,655 | -7,236 | -8,891 |
| Total comprehensive income | 0 | 0 | 0 | 213 | 213 | 68,562 | 68,775 |
| Shareholders' equity at 31 December | | | | | | | |

The share capital in 2019 and 2018 consists of: 1 share at DKK 150m

Dividends distributed to shareholders in 2019 were EUR 0.0m (2018: EUR 0.0m). All shares are fully issued and paid up. One share of DKK 1,000 holds one vote.

¹ share at DKK 60m

² shares at DKK 30m each

¹ share at DKK 15m

⁵ shares at DKK 3m each

| | 'n | |
|--|----|--|
| | | |
| | | |

| | _ | | |
|---|--|-----------|-----------|
| 1 | Revenue | 2019 | 2018 |
| | Split by product | | |
| | Sale of cement | 681,058 | 632,908 |
| | Sale of ready-mixed concrete | 398,397 | 420,234 |
| | Other sales* | 134,775 | 140,246 |
| | | 1,214,230 | 1,193,388 |
| | Split by geography | | |
| | Europe | 826,198 | 800,265 |
| | China/Malaysia | 62,888 | 55,639 |
| | USA | 154,711 | 127,543 |
| | Turkey/Egypt | 123,883 | 167,529 |
| | Other | 46,550 | 42,412 |
| | | 1,214,230 | 1,193,388 |
| | All variances devices from a senting sta | | |

All revenue derives from contracts.

2 Cost of sales

Cost of sales amounts to EUR 741.9m (2018: EUR 733.2m). Hereof direct staff costs amount to EUR 98.8m (2018: EUR 95.1m) and use of raw materials amounts to EUR 153.5m (2018: EUR 198.3m).

3 Research and development costs

| | Research and development costs paid | 2,779 | 2,696 |
|---|--|---------|---------|
| | | 2,779 | 2,696 |
| 4 | Staff costs | | |
| | Wages and salaries and other remuneration | 139,456 | 132,804 |
| | Pension costs, defined benefit scheme | 790 | 1,674 |
| | Pension costs, defined contribution scheme | 9,863 | 15,572 |
| | Social security costs | 16,553 | 7,667 |
| | | 166,662 | 157,717 |
| | Number of employees at 31 December | 2,969 | 3,011 |
| | Average number of full-time employees | 2,984 | 3,005 |

Hereof 122 employees at 31 December 2019 and 125 average full-time employees are included in the pro rata consolidated company.

Remuneration of the Board of Directors, the Management and other

| Sellio | CACC | ulives |
|--------|---------|---------|
| Salari | hae and | remiine |

| Salaries and remunerations | 6,144 | 6,470 |
|--|-------|-------|
| Pension contributions | 156 | 248 |
| | 6,300 | 6,718 |
| Hereof Board of Directors and Management | 611 | 599 |

Remuneration of the Board of Directors represents EUR 87k in 2019 (2018: EUR 75k).

5 Fees to the auditors appointed by the Annual General Meeting

| Total fees to KPMG are specified as follows: | | |
|--|-------|-------|
| Statutory audit | 1,016 | 929 |
| Other assurance engagements | 8 | 5 |
| Tax and VAT advisory services | 98 | 149 |
| Other services | 18 | 159 |
| | 1,140 | 1,242 |
| Fees to other auditors | 152 | 152 |

^{*} Other sales include concrete pipes, gravel, heat, waste processing, etc.

Notes

| F | I I | R | " | าเ | 7 | n | |
|---|-----|---|---|----|---|---|--|
| | | | | | | | |

| 6 | Other operating income and other operating costs | 2019 | 2018 |
|---|---|--------------|---------------|
| | | | |
| | Other operating income | 1.045 | 4 450 |
| | Rent income | 1,215 | 1,459 |
| | Profit on sale of property, plant and equipment Value adjustment, investment property | 1,275 | 5,243 |
| | Sale of scrap, spare parts and consumables | 6,372 465 | 11,536 497 |
| | Other income | 9,095 | 3,874 |
| | Other income | 18,422 | 22,609 |
| | | 10,422 | 22,009 |
| | Other operating costs | | |
| | Loss on sale of property, plant and equipment | 291 | 297 |
| | Impairment | 2,952 | 0 |
| | Other costs | 1,402 | 1,389 |
| | | 4,645 | 1,686 |
| 7 | Financial income and expenses | | |
| | Financial income | | |
| | Interest, cash funds, etc. | 3,629 | 3,909 |
| | Financial income on derivatives | 142 | 1,123 |
| | Ineffective part of hedge | 0 | 586 |
| | Fair value adjustment | 0 | 40,070 |
| | Other financial income | 0 | 2,420 |
| | Exchange rate adjustments | 6,544 | 4,483 |
| | | 10,315 | 52,591 |
| | Interest on financial assets measured at amortised cost | 3,629 | 3,909 |
| | Financial expenses | | |
| | Interest, credit institutions, etc. | 3,277 | 4,067 |
| | Interest, Group enterprises | 3,867 | 4,368 |
| | Losses on derivatives | 5,179 | 3,813 |
| | Ineffective part of hedge | 298 | 0 |
| | Exchange rate adjustments | 10,960 | 16,958 |
| | Other financial costs | 1,584 | 1,970 |
| | | 25,165 | 31,176 |
| | Interest on financial obligations measured at amortised cost | 7,144 | 8,435 |
| 8 | Income tax | | |
| | Income tax | | |
| | Current tax on the profit for the year/joint taxation contribution | 38,952 | 35,434 |
| | Deferred tax adjustment | 130 | -878 |
| | Other adjustments, including previous years | 1,787_ | -2,094 |
| | | 37,295 | 32,462 |
| | Taxes paid | 32,105 | 42,069 |

According to legislation, the Parent Company is the administrative company of the compulsory Danish joint taxation.

8

| Income tax (continued) | 2019 | 2018 |
|--|--------|--------|
| Reconciliation of tax rate | | |
| Tax according to Danish tax rate 22.0% | 29,123 | 38,555 |
| Difference in the tax rates applied by non-Danish subsidiaries relative to 22.0% | 3,544 | 4,184 |
| Non-taxable income and non-deductible expenses | 3,609 | 192 |
| Non-taxable profit shares in joint ventures | -67 | -324 |
| Non-taxable fair value adjustment on acquisition | 0 | -9,804 |
| Recognised tax assets (not previously recognised) | 0 | 3 |
| Expired tax loss regarding this and previous years | 2,017 | 1,832 |
| Effect of investment properties and acquisition of land | -765 | -1,308 |
| Other, including adjustments previous years | -51 | -517 |
| Change of tax rates | -115 | -351 |
| | 37,295 | 32,462 |
| Applicable tax rate for the year | 28% | 19% |
| Income tax recognised directly as other comprehensive income | -1,820 | 16 |
| Total income tax | 35,475 | 32,478 |

Payments to authorities

In accordance with Danish regulations governing payments to authorities in large companies, cf. Section 99(c) of the Danish Financial Statements Act, the Aalborg Portland Holding Group has made the following payments to authorities in 2019:

| EURk | Quarry * | Taxes ** | Royalty | Licenses | Total |
|---|----------|----------|---------|----------|--------|
| Aalborg Portland A/S, Denmark | 1,055 | 10,590 | | | 11,645 |
| Unicon A/S, Denmark | 91 | 1,969 | | | 2,060 |
| Unicon AS, Norway | | 1,522 | | | 1,522 |
| Kudsk & Dahl A/S, Denmark | 287 | 133 | | | 420 |
| AB Sydsten, Sweden | 188 | 720 | | | 908 |
| Cimentas AS, Turkey | 537 | 740 | 565 | | 1,842 |
| Compagnie des Ciments Belges S.A., Belgium | | 15,799 | 2,387 | | 18,186 |
| Compagnie des Ciments France S.A., France | | 522 | | | 522 |
| Aalborg Portland Malaysia Sdn. Bhd., Malaysia | | 463 | 180 | | 643 |
| Sinai White Cement Company Co. S.A.E | | 2,081 | 267 | | 2,348 |
| Aalborg Portland (Anqing) Co. Ltd., China | 231 | 2,640 | | | 2,871 |
| | 2,389 | 37,179 | 3,399 | 0 | 42,967 |

 $^{^{\}star}$ Includes payments in relation to use of minerals in the production and other related fees.

All above payments are to central government in each coyntry.

Taxes include payments during 2019, however, it included over/under payments from previous years.

The table above does not cover the full tax payment of the Aalborg Portland Holding Group, as this is purely provided in accordance with Section 99(c) of the Danish Financial Statements Act covering the cement production companies which are in scope in the specific reporting.

^{**} Taxes include direct and indirect taxes on the Company's income, manufacturing or profit apart from direct and indirect taxes on consumption.

9 Intangible assets

| intangible assets | | | | |
|--|----------|---------------------------------------|-------------|---------|
| | | Other | Intangible | |
| | | intangible | assets in | |
| _ | Goodwill | assets | development | Total |
| Cost at 1 January 2019 | 136,765 | 275,144 | 485 | 412,394 |
| Exchange rate adjustments | -4,477 | 1,838 | 8 | -2,631 |
| Additions | 0 | 1,988 | 2,204 | 4,192 |
| Disposals | 0 | -169 | 0 | -169 |
| Other adjustments/reclassifications | 0 | 2,449 | -2,241 | 208 |
| Cost at 31 December 2019 | 132,288 | 281,250 | 456 | 413,994 |
| Cost at 51 December 2019 | 132,200 | 201,230 | 430 | 413,994 |
| Amortisation and impairment at 1 January 2019 | 0 | 56,876 | 0 | 56,876 |
| | 0 | -275 | | -275 |
| Exchange rate adjustments | - | _ | 0 | _ |
| Reversed amortisation on disposals | 0 | -164 | 0 | -164 |
| Amortisation for the year | 0 | 16,644 | 0 | 16,644 |
| Amortisation and impairment at 31 December 2019 | 0 | 73,081 | 0 | 73,081 |
| Carrying amount at 31 December 2019 | 132,288 | 208,169 | 456 | 340,913 |
| | | | , , | |
| | | | | |
| | | Other | Intangible | |
| | | intangible | assets in | |
| _ | Goodwill | assets | development | Total |
| Cost at 1 January 2018 | 129,814 | 168,217 | 256 | 298,287 |
| Exchange rate adjustments | -18,019 | 5,038 | 11 | -12,970 |
| Additions from acquisition of interests in LWCC | 24,970 | 100,278 | 0 | 125,248 |
| Additions | 0 | 3,141 | 451 | 3,592 |
| Disposals | 0 | -1,763 | 0 | -1,763 |
| Other adjustments/reclassifications | 0 | 233 | -233 | 0 |
| Cost at 31 December 2018 | 136,765 | 275,144 | 485 | 412,394 |
| - | 100,100 | , | | 112,001 |
| Amortisation and impairment at 1 January 2018 | 0 | 45,867 | 0 | 45,867 |
| Exchange rate adjustments | 0 | -2,306 | 0 | -2,306 |
| Reversed amortisation on disposals | 0 | -1,604 | 0 | -1,604 |
| Amortisation for the year | 0 | 14,919 | 0 | 14,919 |
| Amortisation and impairment at 31 December 2018 | | 56,876 | | 56,876 |
| · - | | , , , , , , , , , , , , , , , , , , , | | |
| Carrying amount at 31 December 2018 | 136,765 | 218,268 | 485 | 355,518 |
| | | | | |
| | | | 2019 | 2018 |
| Amortisation during the year is included in the following items: | | | | |
| Cost of sales | | | 5,243 | 5,238 |
| Sales and distribution costs | | | 1,896 | 1,904 |
| Administrative expenses | | | 9,505 | 7,777 |
| • | | | 16,644 | 14,919 |
| | | | , | , |

Intangible assets

Other intangible assets include software licenses (SAP R/3), quarry rights, CO₂ quotas, development projects and licenses for removal of waste, trademarks and customer lists. All items under other intangible assets have definite useful lives.

Goodwill is not amortised.

Internally generated intangible assets, mainly regarding SAP implementation, amount to EUR 0.9m (2018: EUR 1.3m).

Other intangible assets include a waste management agreement signed in 2011 (for a term of 25 years) with the municipal company of Istanbul (Turkey), with an original consideration of TRY 12.1m (equal to EUR 5.2m at the acquisition date).

9 Intangible assets (continued) Goodwill

At 31 December 2019, Nordic & Baltic, Turkey and Overseas account for EUR 40.1m (2018: EUR 39.9m), EUR 59.4m (2018: EUR 64.9m) and EUR 32.8m (2018: EUR 32.0m), respectively, of the consolidated goodwill.

The Aalborg Portland Holding Group performed impairment test on the carrying amount of goodwill at 31 December 2019 based on value in use as in previous years.

Impairment tests are performed in the 4th quarter each year, based on the budgets and business plans approved by the Board of Directors. The impairment test for cash-generating units compares the recoverable amount, equivalent to the present value of expected future free cash flow, with the carrying amount of the individual cash-generating units.

Expected future free cash flow is based on budgets and business plans for the period 2020-2022 and projections for subsequent years. Key parameters include production capacity (based on current capacity), trend in revenue, EBIT margin and growth expectations for the years after 2022.

Budgets and business plans for the period 2020-2022 are based on specific future business measures, assessing risks in the key parameters and incorporating these in expected future free cash flows. Projections after 2022 are based on general expectations. The value for the period after 2022 takes into account the general growth expectations for the cement and ready-mix industry.

Growth rates are not expected to exceed the average long-term growth rate for the Group's individual geographical segments.

The discount rates applied in calculating the recoverable amounts are after tax, and reflect the risk-free interest plus specific risks in the individual geographic segments. The discount rate of Egypt and Turkey is 15-16% due to the high risk-free interest caused by the political situation in the countries.

The key assumptions from the impairment tests of goodwill are as follows:

| 2019 | | | | |
|----------------------|-----------------|--------------|--------------|--------------|
| | | | Average | Average |
| | | | increase of | EBITDA ratio |
| | | | revenue 2020 | 2020 to |
| | Discount | Terminal | to terminal | terminal |
| | rates after tax | growth rates | period | period |
| | | | | |
| Nordic & Baltic | 5-7% | 1% | 1-2% | 6-14% |
| China and Malaysia | 8-9% | 3% | 3-6% | 16-28% |
| USA | 6% | 1% | 3% | 18% |
| Egypt, Turkey and UK | 7-16% | 2-4% | 0-26% | 9-15% |

| 2018 | | | | |
|----------------------|-----------------|--------------|--------------|--------------|
| | | | Average | Average |
| | | | increase of | EBITDA ratio |
| | | | revenue 2019 | 2019 to |
| | Discount | Terminal | to terminal | terminal |
| | rates after tax | growth rates | period | period |
| | | | | |
| Nordic & Baltic | 7% | 1% | 1-2% | 9-13% |
| China and Malaysia | 10-11% | 3% | 5-6% | 20-25% |
| USA | 7% | 1% | 2% | 20% |
| Egypt, Turkey and UK | 7-16% | 2-4% | 12-25% | 13-25% |

The impairment tests are in addition to this based on the prospects for the future mentioned in the Mangement's review, which includes comments on the development in 2019.

9 Intangible assets (continued)

Discount rates before tax are slightly higher than discount rates after tax.

Based on the impairment tests performed at 31 December 2019, Management has concluded that there is no impairment of goodwill. The impairment tests still show headroom and except for Turkey no reasonably possible changes in key assumptions will lead to impairment.

For Turkey the sensitivity computed for revenue shows an mimimum average increase of 16% until terminal period compared to expected average increase of 23%, and expected average EBITDA ratio can also be reduced with approx. 30%.

10 Acquisiton of enterprises

Acquisition of Spartan Hive S.p.A.

On 1 February 2020, the parent company, Aalborg Portland Holding A/S, took over 100% of the shares of the trading company Spartan Hive S.p.A.. The purchase price was agreed at EUR 30m in cash. According to the Group's accounting policies the transaction will be booked according to the booked value. The amount of the purhase price which exceeds the net assets will be recognised as an transaction with owners through equity. This will be incorporated in the 2020 annual report.

Acquisition of Lehigh White Cement Company

On 29 March 2018, Cementir Holding finalised the purchase of a further 38.75% share in Lehigh White Cement Company ("LWCC") from Lehigh Cement Company LLC, controlled by HeidelbergCement AG.

As a result of this transaction, the Group has control of LWCC with a stake of 63.25%, while the remaining 36.75% is held by CEMEX Inc.

The acquisition enables direct management of assets in the United States in the white cement segment, the Group's core business; strengthening its global leadership consistent with its growth strategy.

The transaction is classified as a business combination achieved in stages and has been treated in accordance with IFRS 3.

At the reporting date, the calculation of the fair value of the assets acquired and the liabilities assumed had been completed; the consideration paid for the acquisition of control of LWCC amounted to EUR 87.7m (USD 108.1m), paid in full at closing, financed by cash and available credit lines. Being a business combination achieved in stages, previously held equity interest of 24.5% is re-measured at fair value at the acquisition date and a gain of EUR 40.1m has been recognised in the income statement (note 7). The acquisition cost for the obtained control of LWCC amounted to EUR 141.5m, while the fair value of net assets at the same date was EUR 116.5m (USD 143.7m). The deferred net tax liability has only been considered related to Group share because the taxation of LWCC is a transparent entity for tax purposes.

The interest related to the non-controlling interests has been recognised to the share of the fair value of net assets excluding goodwill amounting to EUR 69.7m.

Costs related to the acquisition are insignificant.

Consequently, the allocation of the amount paid to acquire the control required the recognition of a goodwill worth EUR 25.0m, corresponding to Group's share (note 9).

10 Acquisiton of enterprises (continued)

The following table shows the fair values of the net assets acquired at the acquisition date:

| | Provisional | | |
|---|-------------|-------------|---------------|
| | amounts at | | Fair value at |
| | 29.03.2018 | Adjustments | 29.03.2018 |
| | | • | |
| Intangible assets with a finite useful life | 1 | 100,278 | 100,278 |
| Property, plant and equipment | 28,005 | 26,461 | 54,466 |
| Inventories | 30,446 | 0 | 30,446 |
| Trade receivables* | 16,116 | 0 | 16,116 |
| Other current assets | 693 | 0 | 693 |
| Other non-current provisions | -657 | 0 | -657 |
| Trade payables | -11,003 | 0 | -11,003 |
| Current tax liabilities | -41 | 0 | -41 |
| Other current liabilities | -597 | 0 | -597 |
| | | | |
| Net assets acquired | 62,964 | 126,738 | 189,702 |
| The Group's share of net assets acquired (63.25%) | 20.925 | 80,162 | 119,987 |
| , | 39,825 | | |
| Deferred tax assets | 0 | 13,334 | 13,334 |
| Deferred tax liabilities | 0 | -16,834 | -16,834 |
| The Group's share of net assets acquired (63.25%) with tax effect | 39,825 | 76,662 | 116,487 |
| Consideration paid to acquire control net of available cash | | | 85,981 |
| Restatement at fair value of the share previously held | | | 55,476 |
| Goodwill recognised (note 9) * Write-down of nominal value of trade receivables is EUR 0.2m. | | | 24,970 |

On the basis of the above, the fair value recognition of the assets acquired and liabilities assumed in the acquisition entailed the following accounting effects:

- Intangible assets with a finite useful life: include the recognition of the fair value of American customer list at approx. EUR 81m, and based on the customer turnover rate, a remaining useful life has been considered at 20 years; and the recognisation of fair value of mineral lease agreements with the exclusive right to quarry for approx. EUR 19m, and based on contracts terms, a remaining useful life has been considered at 30 years.
- **Property, plant and equipment:** includes a fair value adjustment of a total of EUR 26m mainly attributable to the greatest value recognised to the two plants owned by the company and to surrounding lands.

Deferred tax liabilities related to net assets in the PPA were recognised at approx. EUR 16.8m. In addition, deferred tax assets related to goodwill attributed to the Group were recognised at approx. EUR 13.3m, amortised in 15 years. Related to goodwill which can be deducted for tax purposes.

From the acquisition date, the company LWCC generated revenue of approx. EUR 104.3m and a profit of approx. EUR 9m. Management believes that, had the acquisition taken place on 1 January 2018, consolidated revenue and profit would have been higher by around EUR 30m and EUR 3m, respectively.

11 Property, plant and equipment

| Property, plant and equipment | Land and buildings | Plant and machinery | Property, plant and equipment in development | Right-of-use assets | Total |
|---|---|--|---|---|--|
| Cost at 1 January 2019 | 561,995 | 1,104,398 | 47,070 | 0 | 1,713,463 |
| Exchange rate adjustments | -781 | -9,504 | 434 | -120 | -9,971 |
| Change in accounting policy, leases | 0 | 0 | 0 | 78,619 | 78,619 |
| Additions | 4,242 | 20,533 | 32,020 | 24,281 | 81,076 |
| Disposals | -1,071 | -15,030 | -817 | -6,005 | -22,923 |
| Reclassifications | 3,819 | 27,984 | -36,929 | 0 | -5,126 |
| Cost at 31 December 2019 | 568,204 | 1,128,381 | 41,778 | 96,775 | 1,835,138 |
| Depreciation and impairment at 1 January 2019 Exchange rate adjustments Reversed depreciation on disposals Depreciation for the year Impairment Other adjustments/reclassifications Depreciation and impairment at 31 December 2019 | 205,330 -544 -638 13,455 161 -684 217,080 | 719,445 -9,941 -14,627 49,954 2,952 -3,605 744,178 | 131 -12 0 0 0 0 0 | 0 -27 -4,617 22,935 0 -366 | 924,906 -10,524 -19,882 86,344 3,113 -4,655 |
| Carrying amount at 31 December 2019 | 351,124 | 384,203 | 41,659 | 78,850 | 855,836 |
| Depreciation, land and buildings Depreciation, plant and machinery Interest on lease liabilities Short-term leases Lease of low value assets | otomont vo govelin | | | - | 2019 2,036 20,899 1,458 22 3,601 |
| Total amounts recognised in the income st | atement regardin | y ieases | | _ | 28,016 |

Variable lease payments may depend on an index, a rate or other elements. Variable lease payments that depend on an index or a rate are included in the initial measurement of the lease liability using the index/rate at the lease commencement

The Group is not exposed to any significant future cash outflows that are not reflected in the measurement of lease liabilities. Residual value guarantees that are expected to be paid are included in the initial measurement of the lease liability. Reference is made to note 20.

11 Property, plant and equipment (continued)

| | | | Property, | | |
|--|-----------------|-----------|--------------|--------------|-----------|
| | | | plant and | | |
| | Land and | Plant and | equipment in | Right-of-use | |
| _ | buildings | machinery | development | assets | Total |
| | | | | | |
| Cost at 1 January 2018 | 557,173 | 1,091,605 | 47,587 | 0 | 1,696,365 |
| Exchange rate adjustments | -16,638 | -60,324 | -265 | 0 | -77,227 |
| Additions from acquisition of interests in | | | | | |
| LWCC | 23,103 | 27,710 | 3,653 | 0 | 54,466 |
| Additions | 3,586 | 19,532 | 39,470 | 0 | 62,588 |
| Disposals | -3,711 | -18,225 | -793 | 0 | -22,729 |
| Reclassifications | -1,518 | 44,100 | -42,582 | 0 | 0 |
| Cost at 31 December 2018 | 561,995 | 1,104,398 | 47,070 | 0 | 1,713,463 |
| | | | | | |
| Depreciation and impairment at 1 January | | | | | |
| 2018 | 202,704 | 734,414 | 175 | 0 | 937,293 |
| Exchange rate adjustments | -7,634 | -47,501 | -44 | 0 | -55,179 |
| Reversed depreciation on disposals | -1,381 | -17,160 | 0 | 0 | -18,541 |
| Depreciation for the year | 11,710 | 49,623 | 0 | 0 | 61,333 |
| Other adjustments/reclassifications | -69 | 69 | 0 | 0 | 0 |
| Depreciation and impairment at 31 | | | | | |
| December 2018 | 205,330 | 719,445 | 131 | 0 | 924,906 |
| Carrying amount at 31 December 2018 | 356,665 | 384,953 | 46,939 | 0 | 788,557 |
| Hereof assets held under a finance lease | 0 | 2,265 | 0 | 0 | 2,265 |
| | | | | 2019 | 2018 |
| Depreciation during the year is included in the fo | ollowing items: | | | | |
| Cost of sales | 9 | | | 60,923 | 55,935 |
| Sales and distribution costs | | | | 21,286 | 2,677 |
| Administrative expenses | | | | 4,135 | 2,721 |
| • | | | | 86,344 | 61,333 |
| | | | | | |

The Aalborg Portland Holding Group has signed contracts regarding purchase of property, plant and equipment at a value of EUR 2.7m (2018: EUR 1.4m).

No changes are made in significant accounting estimates regarding property, plant and equipment.

Impairment is included in other operating costs. Regarding the impairment test performed at 31 December 2019, reference is made to note 9.

At 31 December 2019, the recoverable amount of the CGU (Hereko) was estimated on the basis of its value in use due to delays in capital expenditure which postponed full operation of the facilities and did not enable the achievement of the earnings targets.

Key assumptions were based on assessments by Management concerning future projections for the sector of reference and a historic analysis of internal and external factors of information. Future cash flows were considered until 2035, when the waste management agreement will expire.

Key assumptions used to estimate the recoverable amount of the CGU were:

- WACC of 15.0%
- Growth rate of 5.5%
- EBITDA margin between 13% and 15%, in line with company forecasts starting from 2020 and onwards.

Impairment testing at 31 December 2019 found a recorverable amount for the CGU of EUR 5.9m, compared to a carrying amount of EUR 8.8m. Accordingly, an impairment loss of the tangible assets of EUR 3.0m was recognised in other operating costs.

Impairment testing at 31 December 2018 supported the carrying amount of the CGU and therefore no further impairment has been made in 2018.

13

12 Investment properties

| Fair value at 1 January | 61,027 | 65,969 |
|---|--------|---------|
| Exchange rate adjustments | -6,022 | -17,176 |
| Unrealised fair value adjustment (other operating income) | 6,372 | 12,234 |
| Fair value at 31 December | 61,377 | 61,027 |

Investment properties mainly comprise a number of commercial lands in Turkey that is not in the Group's use and owned for capital appreciation. No rental income is generated from lands.

The fair value of investment properties was determined by external, independent property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of the property being valued.

The fair value measurement for investment property has been categorised as a Level 2 fair value based on valuation techniques including unobservable inputs.

The fair value of investment property is market value approach in which representative samples are selected in the neighbourhoods of the specified property, which provide recent sales transactions.

Then the average price of the samples is compared with the relevant investment property. Finally, a measuring of the fair value of the investment property is performed, based on location and other factors.

| Other non-current assets | Investments in joint ventures | Other non-current assets | Deferred tax assets | Total |
|---|-------------------------------------|--------------------------|---------------------|--------|
| Cost at 1 January 2019 | 248 | 7,521 | 27,782 | 35,551 |
| Exchange rate adjustments | 0 | -343 | -474 | -817 |
| Additions | 0 | 4,215 | 5,309 | 9,524 |
| Disposals | 0 | -4,166 | 0 | -4,166 |
| Decrease | 0 | 0 | -3,317 | -3,317 |
| Change offset in provision for deferred tax | 0 | 0 | -125 | -125 |
| Other | -105 | 59 | 0 | -46 |
| Cost at 31 December 2019 | 143 | 7,286 | 29,175 | 36,604 |
| Adjustments at 1 January 2019 | 3,365 | 0 | 0 | 3,365 |
| Exchange rate adjustments | 15 | 0 | 0 | 15 |
| Profit shares | 356 | 0 | 0 | 356 |
| Adjustments at 31 December 2019 | 3,736 | 0 | 0 | 3,736 |
| Carrying amount at 31 December 2019 | 3,879 | 7,286 | 29,175 | 40,340 |

Other non-current assets mainly relate to VAT receivable and deposits.

| | Investments in joint ventures | Other non-current assets | Deferred tax assets | Total |
|--|---|---|--|--|
| Cost at 1 January 2018 Exchange rate adjustments Additions Additions from acquisition of interests in LWCC Disposals Decrease Change offset in provision for deferred tax Other Cost at 31 December 2018 | 13,499 -22 0 0 -13,302 0 0 73 248 | 8,718 -1,700 538 0 -35 0 0 7,521 | 13,175 -237 4,001 13,334 0 -2,762 271 0 27,782 | 35,392 -1,959 4,539 13,334 -13,337 -2,762 271 73 35,551 |
| Adjustments at 1 January 2018 Exchange rate adjustments Profit shares Dividends for the year Reversal Adjustments at 31 December 2018 | 8,971 -126 1,299 -107 -6,672 3,365 | 0 0 0 0 0 | 0 0 0 0 0 | 8,971 -126 1,299 -107 -6,672 3,365 |
| Carrying amount at 31 December 2018 | 3,613 | 7,521 | 27,782 | 38,916 |

Other non-current assets mainly relate to VAT receivable and deposits.

13 Other non-current assets (continued)

Investments in subsidiaries with significant non-controlling interests

| | Aalborg Portland | Malaysia | | |
|---|-----------------------------|-----------------------|------------------|------------------|
| | Group | 0010 | Sydsten G | |
| | 2019 | 2018 | 2019 | 2018 |
| Revenue | 44,377 | 44,777 | 64,966 | 67,249 |
| Profit for the period | | | | |
| - attributable to owners of the parent | 2,238 | 1,276 | 2,081 | 2,501 |
| - attributable to non-controlling interests | 959 | 547 | 2,608 | 2,639 |
| | 3,197 | 1,823 | 4,689 | 5,140 |
| Other comprehensive income (expense) | 1,491 | 1,088 | -1,191 | -1,020 |
| Total comprehensive income (expense) | 4,688 | 2,911 | 3,498 | 4,120 |
| Assets | | | | |
| Non-current assets | 28,357 | 28,278 | 25,020 | 20,313 |
| Current assets | 37,066 | 31,139 | 28,923 | 30,387 |
| | 65,423 | 59,417 | 53,943 | 50,700 |
| Liabilities | 4.044 | 4.047 | 44757 | 44 500 |
| Non-current liabilities Current liabilities | 1,911 8,497 | 1,347 | 14,757 14,200 | 11,526 14,563 |
| Current habilities | 10,408 | 7,731 9,078 | 28,957 | 26,089 |
| Net assets | 10,400 | 3,070 | 20,331 | 20,003 |
| - attributable to owners of the parents | 38,510 | 35,237 | 11,756 | 11,729 |
| - attributable to non-controlling interests | 16,505 | 15,102 | 13,230 | 12,882 |
| | 55,015 | 50,339 | 24,986 | 24,611 |
| Cash flow from operation | 8,624 | 4,376 | 9,038 | 7,296 |
| Dividends paid to non-controlling interests | 0 | 742 | 1,657 | 1,660 |
| | Sinai White Portland Cement | | Lehigh White | Cement |
| | Co S.A.E 2019 | Ē. 2018 | Compai 2019 | ny 2018 |
| | 2019 | 2010 | 2019 | 2010 |
| Revenue | 35,789 | 27,375 | 137,718 | 104,303 |
| Profit for the period | | | | |
| - attributable to owners of the parent | 455 | 1,114 | 6,681 | 7,086 |
| - attributable to non-controlling interests | 185 | 535 | 3,882 | 4,118 |
| | 640 | 1,649 | 10,563 | 11,204 |
| Other comprehensive income (expense) | 10,990 | 3,130 | 1,592 | 23 |
| Total comprehensive income (expense) | 11,630 | 4,779 | 12,155 | 11,227 |
| Assets | | | | |
| Non-current assets | 39,584 | 35,520 | 189,173 | 177,194 |
| Current assets | 64,328 | 58,407 | 78,631 | 69,275 |
| 1.190 | 103,912 | 93,927 | 267,804 | 246,469 |
| Liabilities Non-current liabilities | 9,284 | 8,201 | 27,368 | 18,224 |
| Current liabilities | 9,284 8,582 | 11,283 | 27,366 | 16,224 |
| Current nabinates | 17,866 | 19,484 | 50,224 | 34,325 |
| Net assets | | | | |
| - attributable to owners of the parents | 61,188 | 52,937 | 137,619 | 133,493 |
| - attributable to non-controlling interests | 24,858 | 21,506 | 79,961 | 78,651 |
| | | | | |
| | 86,046 | 74,443 | 217,580 | 212,144 |
| Cash flow from operation | | 1,533 | 20,622 | 10,458 |

13 Other non-current assets (continued)

In 2019, the Group invested EUR 0.0m (2018: EUR 3.8m cash purchase consideration regarding acquisition of additional 4.69% of shares in Sinai White Portland Cement Co. S.A.E and EUR 5.1m cash purchase consideration regarding acquisition of additional 2.07% of interests in LWCC).

| 14 | Investments in joint ventures | 2019 | 2018 |
|----|---|--------|--------|
| | Summary of financial information from joint ventures: | | |
| | Revenue | 38,620 | 72,683 |
| | Profit for the year | 432 | 4,042 |
| | Total assets | 18,409 | 18,347 |
| | Total liabilities | 10,109 | 10,850 |
| | Share of profit for the year after tax | 310 | 1,050 |

The joint ventures have no major contingent liabilities and the Group's maximum liabilities to the joint ventures do not exceed the equity value of the joint venture.

For a list of joint ventures, reference is made to page 77.

Significant joint ventures

The group no longer owns any significant joint ventures.

| Financial information on significant joint venture | Lehigh Wl Cement Con | |
|--|-------------------------|--------------------------|
| The figures are 100% numbers of the joint venture. | 2019 | 2018 |
| Revenue Profit for the period | 0 0 | 30,672 736 |
| Reconcilation of summarised financial information Booked value of non-significant joint ventures Group book value of joint ventures at 31 December | 0 | 3,613 3,613 |
| Financial information on the Group's individual non-significant joint ventures | | |
| Profit for the period Comprehensive income Total comprehensive income | 0 0 0 | 314 -76 238 |
| Book value of investments in non-significant joint ventures at 31 December | 0 | 3,613 |

15

| Deferred tax assets and deferred tax liabilities | | _ | 2019 | 2018 |
|--|--------------|--------|----------------|------------|
| Change in deferred tax in the year | | | | |
| Deferred tax at 1 January | | | 109,560 | 107,911 |
| Exchange rate adjustments | | | 917 | -988 |
| Changes of tax rate, via income statement | | | -115 | -358 |
| Adjustments, previous years via income statement | | | 1,610 | 1,896 |
| Additions from acquisition of interests in LWCC | | | 0 | 3,500 |
| Movements via income statement | | | -1,367 | -2,174 |
| The year's movements in comprehensive income | | | -1,821 | -227 |
| Deferred tax liabilities at 31 December, net | | _ | 108,784 | 109,560 |
| Deferred tax is presented in the balance sheet as follows: | | | | |
| Deferred tax liabilities | | | 137,959 | 137,342 |
| Deferred tax assets | | | 29,175 | 27,782 |
| Deferred tax liabilities at 31 December, net | | _ | 108,784 | 109,560 |
| | Deferred tax | assets | Deferred tax I | iabilities |
| | 2019 | 2018 | 2019 | 2018 |
| Intangible assets | 14,584 | 14,363 | 33,306 | 34,728 |
| Property, plant and equipment | 2,250 | 2,130 | 93,977 | 93,001 |
| Investment properties | 0 | 18 | 5,864 | 5,801 |
| Other non-current assets | -719 | -1,373 | 1,829 | 1,807 |
| Current assets | 0 | 51 | 7,302 | 6,503 |
| Provisions | 2,500 | 3,129 | -3,785 | -3,034 |
| Non-current and current liabilities | 583 | 1,082 | -68 | -81 |
| Tax loss carry-forwards | 9,977 | 8,382 | -466 | -1,383 |
| Deferred tax at 31 December | 29,175 | 27,782 | 137,959 | 137,342 |

Tax loss carry-forwards mainly relate to Cimentas Group, CCB Group and US Group. As a result of expected future earnings there is a reasonable probability that the losses will be realised in a foreseeable future.

The Group is involved in a transfer pricing case between the Danish and the Italian tax authorities to reach an agreement on royalty payments through Mutually Agreed Procedures ("MAP"). Outcome of case can impact the tax payments for the period 2008-2019. Management remains convinced that the royalty payments are justifiable, and based thereon, Management has not recognised any potential tax adjustments related to the case at 31 December 2019. For Danish entities total exposure amounts to EUR 12.5m. At Italian group level net exposure is lower.

16 Inventories

| Raw materials and consumables | 85,299 | 100,587 |
|-------------------------------|---------|---------|
| Work in progress | 40,292 | 39,788 |
| Finished goods | 44,848 | 44,497 |
| Prepayments of goods | 406 | 990 |
| Inventories at 31 December | 170,845 | 185,862 |

As was the case last year, there are no significant inventories of cement and aggregates carried at net realisable value.

Write-down of inventories of spare parts amounts to EUR 4.5m (2018: EUR 4.3m). Reversal of write-downs recognised in the income statement is EUR 0.0m (2018: EUR 2.0m).

17 Trade receivables, other receivables and prepayments

| Development in provisions for impairment on trade receivables: | | |
|--|-------|--------|
| Provision for impairment losses at 1 January | 3,365 | 5,952 |
| Exchange rate adjustments | -285 | -507 |
| Provision for impairment in the year | 843 | 1,164 |
| Additions from acquisition of interests in LWCC | 0 | 207 |
| Realised in the year | -908 | -271 |
| Reversed | -13 | -3,180 |
| Provision for impairment at 31 December | 3,002 | 3,365 |

17 Trade receivables, other receivables and prepayments (continued)

All trade receivables are due within one year.

The carrying amount essentially corresponds to fair value.

Collateral has been received regarding trade receivables, in total EUR 20.2m (2018: EUR 25.8m).

Other receivables include energy taxes and VAT, etc.

Prepayments comprise prepaid rent and insurance, etc.

Impairment and write-offs included in PL amount to EUR 1.8m.

18 Provisions for pensions and similar commitments

The pension liabilities incumbent on the Danish Group enterprises are funded through insurance plans. The pension liabilities of certain foreign subsidiaries are also funded through insurance plans. Foreign subsidiaries, primarily in Turkey, Sweden, Norway, Malaysia, Belgium and France, whose pension liabilities are not - or only partially - funded through insurance plans state the unfunded liabilities on an actuarial basis at the present value at the balance sheet date. These pension liabilities are partly covered by assets in pension funds. The Group's defined benefit plans were EUR 33.5m underfunded at 31 December 2019 (2018: EUR 30.5m) for which a provision has been made as pension liabilities.

The actuarial result for the year at EUR 6.1m (2018: EUR -0.4m) is recognised in the statement of comprehensive income.

| | 2019 | 2018 |
|--|--------|--------|
| Present value of defined benefit schemes | 63,909 | 58,871 |
| Market value of the assets comprised by the schemes | 30,368 | 28,397 |
| Net liability recognised in the balance sheet | 33,541 | 30,474 |
| Present value of defined benefit schemes at 1 January | 58,871 | 59,356 |
| Exchange rate adjustment | -431 | -1,693 |
| Actuarial gains/losses recognised in other comprehensive income | 6,598 | 357 |
| Costs | 777 | 1,660 |
| Net interest | 1,100 | 920 |
| Payments | -3,006 | -1,729 |
| Present value of defined benefit schemes at 31 December | 63,909 | 58,871 |
| Market value of the assets comprised by the schemes at 1 January | 28,397 | 26,526 |
| Exchange rate adjustment | 32 | -254 |
| Payments | 947 | 1,036 |
| Net interest | 506 | 344 |
| Actuarial gains/losses recognised in other comprehensive income | 486 | 745 |
| Market value of the assets comprised by the schemes at 31 December | 30,368 | 28,397 |
| Stated as liabilities (provision for pension) | 33,541 | 30,474 |
| Amounts taken to the income statement | | |
| Pension costs are included in: | | |
| Cost of sales | 6,115 | 11,083 |
| Sales and distribution costs | 2,540 | 3,024 |
| Administrative expenses | 1,998 | 3,141 |
| | 10,653 | 17,248 |

The actuarial change of the year is mainly due to changes in experience adjustments and other financial assumptions.

The main part of the provision for pension and similar commitments fall due after 5 years.

The assets of the pension scheme are attributable to Belgium and Norway. In Norway the assets are mainly invested in listed securities.

All assets comprised by the schemes are managed by pension providers in collective pool schemes. In 2020, the Group expects payment of EUR 3.3m to the defined benefit schemes.

The most significant actuarial assumptions at the balance sheet date are as follows:

Discounting rate applied 0-4% 1-6% Expected return on tied-up assets 2% 3%

Compared to the consolidated financial statements a probable change of the actuarial assumptions is not deemed to cause significant effect on the liabilities, and therefore a sensitivity analysis has not been prepared.

In the statement of consolidated shareholders' equity the following accumulated actuarial gains/losses are recognised

-14,600 -9,346

| 19 Provisions | 2019 | 2018 |
|---|--------|--------|
| Provisions at 1 January | 32,630 | 32,070 |
| Exchange rate adjustment | -361 | -1,397 |
| Additions in the year | 1,793 | 4,272 |
| Additions from acquisition of interests in LWCC | 0 | 685 |
| Actuarial gains/losses recognised in other comprehensive income | 993 | 0 |
| Used in the year | -2,602 | -2,757 |
| Reversal | -158 | -243 |
| Provisions at 31 December | 32,295 | 32,630 |
| Recognised in the balance sheet as follows: | | |
| Stated as non-current liabilities | 26,971 | 27,254 |
| Stated as current liabilities | 5,324 | 5,376 |
| | 32,295 | 32,630 |
| Maturities for other provisions are expected to be: | | |
| Falling due within one year | 5,324 | 5,376 |
| Falling due between one and five years | 6,108 | 4,748 |
| Falling due after more than five years | 20,863 | 22,506 |
| · | 32,295 | 32,630 |

Provisions mainly include re-establishment of chalk, gravel and clay pits at EUR 18.6m (2018: EUR 18.7m), demolition liabilities for buildings and terminal on rented land at EUR 4.6m (2018: EUR 4.5m), warranties and claims at EUR 0.7m (2018: EUR 0.4m) as well as other provisions at EUR 8.4m (2018: EUR 9.0m).

Additions in the year include liabilities regarding warranties and claims, re-establishment of chalk, gravel and clay pits, demolition liabilities, litigations and other provisions.

Use in the year mainly relates to re-establishment and reorganistion liabilities.

Provisions for liabilities due after more than five years include liabilities regarding re-establishment of chalk, gravel and clay pits and demolition liabilities for buildings and terminals with no decision made regarding closure.

Costs for re-establishment of chalk, gravel and clay pits are mainly paid when finishing an excavation or when moving out from leases. No considerable payments are expected in 2020.

20 Credit institutions and other borrowings

| | Year of maturity | Fixed/ variable | amount 2019 | amount 2018 |
|-------------------------------------|------------------|--------------------|-------------|----------------|
| Mortgage loan | 2033 | Variable | 122,708 | 135,462 |
| Bank borrowings and credits | 2020 | Variable | 10,023 | 1,037 |
| Lease liability | 2020-2098 | Variable | 79,151 | 1,978 |
| Lease liability | 2019 | Fixed | 0 | 128 |
| Financial payable Group enterprises | 2021-2022 | Fixed | 177,370 | 253,684 |
| • • • • | | _ | 389,252 | 392,289 |

Fair value of mortgage loan amounts to EUR 123.5m (2018: EUR 136.3m). Other fair values do not significantly deviate from the carrying amount.

The Group's debt to credit institutions and lease obligations have been recognised and fall due as follows:

| | Non-current borrowings | Current borrowings | | Maturity |
|---|------------------------|--------------------|---------|--------------|
| | (>1 year) | (0-1 year) | Total | > 5 years |
| 31 December 2019: | | | | , |
| Mortgage loan | 110,113 | 12,595 | 122,708 | 60,054 |
| Bank borrowings and credits | 0 | 10,023 | 10,023 | 0 |
| Lease liability | 60,334 | 18,817 | 79,151 | 9,236 |
| Financial payable Group enterprises | 177,370 | 0 | 177,370 | 0 |
| | 347,817 | 41,435 | 389,252 | 69,290 |
| Specification of contractual cash flows incl. interest: | | | | |
| Mortgage loan | 112,801 | 13,374 | 126,175 | 60,448 |
| Bank borrowings and credits | 0 | 10,043 | 10,043 | 0 |
| Lease liability | 62,962 | 20,484 | 83,446 | 9,586 |
| Financial payable Group enterprises | 180,656 | 3,060 | 183,716 | 0 |
| | 356,419 | 46,961 | 403,380 | 70,034 |

20

| Credit institutions and other borrowings (continued) | Non-current borrowings (>1 year) | Current borrowings (0-1 year) | Total | Maturity > 5 years |
|---|--|-------------------------------------|---------|--------------------|
| 31 December 2018: | | | | |
| Mortgage loan | 122,827 | 12,635 | 135,462 | 72,612 |
| Bank borrowings and credits | 0 | 1,037 | 1,037 | 0 |
| Lease liability | 43 | 2,063 | 2,106 | 0 |
| Financial payable Group enterprises | 253,684 | 0 | 253,684 | 0 |
| | 376,554 | 15,735 | 392,289 | 72,612 |
| Specification of contractual cash flows incl. interest: | | | | |
| Mortgage loan | 127,838 | 13,475 | 141,312 | 74,263 |
| Bank borrowings and credits | 0 | 1,058 | 1,058 | 0 |
| Lease liability | 43 | 2,063 | 2,106 | 0 |
| Financial payable Group enterprises | 263,710 | 4,676 | 268,385 | 0 |
| | 391.590 | 21,271 | 412.861 | 74.263 |

The maturity analysis is based on all undiscounted cash flows including estimated payment of interest.

Payment of interest is estimated and based on the present market conditions.

Maturity of derivatives is disclosed in note 27.

According to the leases there are no contingent rentals.

The carrying amount of leases is presented in note 11.

| 21 | Change in liabilities from financing | Non-current | | | Derivative | |
|----|--|--------------|----------------|-----------------|-------------|----------|
| | | credit | Current credit | | financial | |
| | | institutions | institutions | Lease liability | instruments | Total |
| | Liabilities from financing at 1 January 2010 | 076 F11 | 10.670 | 0.105 | 10.604 | 400.010 |
| | Liabilities from financing at 1 January 2019 | 376,511 | 13,673 | 2,105 | 10,624 | 402,913 |
| | Proceeds from loans and borrowings | 0 | 10,970 | 0 | 0 | 10,970 |
| | Repayment of borrowings | -88,917 | 0 | 0 | 0 | -88,917 |
| | Payment of leases | 0 | 0 | -22,674 | 0 | -22,674 |
| | Total changes from financing cash flows | -88,917 | 10,970 | -22,674 | 0 | -100,621 |
| | Exchange rate effect | -111 | -2,021 | -80 | -37 | -2,249 |
| | Fair value adjustments | 0 | 0 | 0 | 1,033 | 1,033 |
| | Non-cash movements | 0 | 0 | 99,800 | 0 | 99,800 |
| | Liabilities from financing at 31 December | | | | | |
| | 2019 | 287,483 | 22,622 | 79,151 | 11,620 | 400,876 |
| | | Non-current | | | Derivative | |
| | | credit | Current credit | | financial | |
| | | institutions | instiutions | Lease liability | instruments | Total |
| | | motitutions | Ilistiations | Lease nability | matramenta | Total |
| | Liabilities from financing at 1 January 2018 | 367,529 | 25,154 | 2,611 | 0 | 395,294 |
| | Proceeds from loans and borrowings | 145,534 | 0 | 129 | 0 | 145,663 |
| | Repayment of borrowings | -40,472 | -104,959 | 0 | 0 | -145,431 |
| | Reclassification | -93,500 | 93,500 | 0 | 0 | 0 |
| | Payment of leases | 0 | 0 | -619 | 0 | -619 |
| | Total changes from financing cash flows | 11,562 | -11,459 | -490 | | -387 |
| | Exchange rate effect | -2,580 | -22 | -16 | -20 | -2,638 |
| | Fair value adjustments | _,;;; | 0 | 0 | 10,644 | 10,644 |
| | Liabilities from financing at 31 December | | | | . 0,0 | . 0,0 |
| | 2018 | 376,511 | 13,673 | 2,105 | 10,624 | 402,913 |

22 Deferred income

Deferred income relates to income from business agreement, etc., which is expected to be recognised as follows:

| 54 |
|----|
| 47 |
| 72 |
| 35 |
| 18 |
|); |

23 Other payables

Other current payables include holiday pay liabilities, taxes and public indirect taxes, interest payable and dividends payable to non-controlling interests.

| 24 | Charges and securities | 2019 | | d securities 2019 2018 | | 8 |
|----|-------------------------------|-----------|-----------|-------------------------------|-----------|---|
| | | Carrying | Debt | Carrying | Debt | |
| | | amount of | regarding | amount of | regarding | |
| | | mortgaged | mortgaged | mortgaged | mortgaged | |
| | | assets | assets | assets | assets | |
| | Property, plant and equipment | 111,675 | 122,708 | 111,364 | 135,462 | |
| | | 111.675 | 122,708 | 111.364 | 135,462 | |

25 Contingent liabilities, contractual obligations and contingent assets

Contingent liabilities

The Group is involved in a few disputes, lawsuits, etc. of various scopes, including a few tax disputes in some countries. No significant liabilities are considered to be incumbent on the Group in that respect, and the outcome of the disputes is not expected to have significant impact on the Group's financial position beyond what has been recognised in the balance sheet.

Contractual obligations

At 31 December 2019, the Group has no significant contractual obligations. In 2018 the contractual obligations were EUR 116.9m and were mainly related to operational leases in accordance with IAS 17.

Regarding contractual obligations related to acquisition of non-current assets reference is made to note 11.

| | 2019 | 2018 |
|------------------------|--------|--------|
| Guarantees | | |
| Performance guarantees | 2,357 | 3,209 |
| Other guarantees, etc. | 8,636 | 7,096 |
| | 10,993 | 10,305 |

Other guarantees relate to guarantees given to suppliers of goods and services, mainly in Turkey.

Operating leases

Aggregate future lease payments under non-cancellable operating leases:

| Falling due within one year | 21,506 |
|--|---------|
| Falling due between one and five years | 62,726 |
| Falling due after more than five years | 16,145 |
| | 100,377 |
| | |

25,327

Operating lease expenses recognised in the income statement

Lease expenses recognised in the income statement in accordance with IFRS 16, reference is made to note 11. Operating leases in 2018 were primarily related to operating equipment, ships and IT equipment. These leases contain no special purchase rights, etc.

26 Related party transactions

Related parties with significant influence in the Aalborg Portland Holding Group:

- Cementir España S.L., Calle General Yagüe, Num. 13, 28020 Madrid, Spain
- Cementir Holding N.V., Zuidplein 36, 1077 XV Amsterdam, Netherlands
- Caltagirone S.p.A., Via Barberini, 28, 00187 Rome, Italy

Related parties with significant influence in the Aalborg Portland Holding Group comprise the enterprises' Board of Directors and Management together with family related to these persons. Furthermore, related parties comprise enterprises in which the above-mentioned persons have significant interests.

Furthermore, related parties include joint ventures, cf. page 77.

| | 2019 | 2018 |
|---|---------|---------|
| Transactions with Cementir Holding N.V.: | | |
| - Intra-group management and administration agreements and royalties | 25,064 | 25,721 |
| - Financial items, net | -2,504 | -3,971 |
| - Financial receivable | 0 | 30,000 |
| - Financial payables | 105,070 | 151,384 |
| - Trade payables | 8,950 | 18,157 |
| Transactions with joint ventures: | | |
| - Revenue | 0 | 3,041 |
| Transactions with other related parties (companies in the parent Italian Group) | | |
| - Revenue | 3,442 | 3,348 |
| - Cost of sales | 44,039 | 48,953 |
| - Financial items, net | -1,362 | -397 |
| - Financial payables | 72,300 | 102,441 |
| - Trade receivables | 205 | 176 |
| - Trade payables | 8,279 | 16,305 |

Remuneration of the Board of Directors and the Management is presented in note 4.

No losses on loans to or receivables from related parties were recognised, nor provisions made for such in 2019 or 2018.

27 Financial risks and financial instruments

Risk management policy

As a result of its international operations, investments and financing, the Group is exposed to a number of financial risks, including market risks, liquidity and credit risks.

| Market risks | Liquidity risks | Credit risks |
|---|---|---|
| Risks that the fair value of or fu- ture cash flows from a financial instrument will fluctuate due to | Risks that the Group will encounter difficulties in meeting obligations associated with fi- | Risks that a counterparty of a fi- nancial instrument is unable to fulfil its obligations and thereby |
| changes in market prices. | nancial liabilities. | inflict a loss to the Group. |

The Group's Finance & Treasury is in charge of the overall risk management in accordance with the principles adopted by the Board of Directors.

The Group policy is not to engage in any active speculation in financial risks. The Group's financial management is thereby solely directed towards the management and reduction of financial risks arising directly from the Group's commercial operations, investments and financing.

Market risks

| Currency risks | Interest rate risks | Raw material price risks |
|--|---|---|
| Arise due to purchase and sale transactions as well as financial assets and liabilities in currencies other than the functional currency of the individual Group business. | Refer to the influence of changes in market interest rates on future cash flow relating to the Group's interest-bearing assets and liabilities and the fair value of these. | Refer to the influence of changes in raw material prices, which are not related to currency risks or interest rate risks. |

Currency risks

Hedging is assessed and taken out in close co-operation with the Italian parent company.

For the hedging of currency risks, the Group analyses realised and expected cash flows broken down by currencies. The Group does not hedge the currency risk between EUR/DKK due to the Danish fixed-exchange-rate policy aimed at the EUR.

Risks relating to purchases and sales

The ready-mixed concrete activities of the Group are less exposed to changes in exchange rates, as the main part of both income and costs are settled in local currency. The Overseas cement activities of the Group enjoy a high degree of exports, and the settlement thereof is made in various sales currencies, and therefore, these units are affected by changes in exchange rates. The Turkish cement operations are mainly based on transactions in local currency. Revenue from the Group's Nordic & Baltic activities and the purchases by this segment are denominated in several currencies. Accordingly, these activities are also exposed to changes in exchange rates.

The Group's currency risks are primarily hedged by the settlement of income and costs in the same currency and by use of derivative financial instruments. Investments in Group enterprises are not hedged.

The Group's most predominant currency exposure regarding the operating results arises from sales and purchases in CNY, GBP, SEK, PLN and NOK. A 10% drop in these exchange rates compared to EUR/DKK would, viewed separately, reduce EBITDA by EUR 7.9m (CNY amounts to EUR 1.6m, GBP amounts to EUR 1.4m, SEK amounts to EUR 1.1m, PLN amounts to EUR 1.3m and NOK amounts to EUR 2.5m) (2018: EUR 10.5m (MYR amounted to EUR -1.5m, AUD amounted to EUR 1.8m, TRY amounted to EUR 5.6m, NOK amounted to EUR 3.3m and PLN amounted to EUR 1.3m)). The sensitivity surrounding Group equity is not materially different from the impact on the operating results for the year.

The Group entered into a swap agreement (hedge accounting) with a termination date in 2024, where both currency risk and interest risk have been hedged. Related to the interest risk the Group has agreed to pay USD Libor + a spread of 3.63% and

the Group will receive EURIBOR + a spread of 2.88% each 30 April and 31 October until maturity. The effective part of the hedge is equal to all future cash flow payments and nominal installments.

The fair value liability is included in a separate line item in the balance sheet "Derivatives financial instruments". The ineffective part is recognised as financial income.

2019:

| | | | | | | | Change in fair | Ineffective part |
|--------------|-----------------|----------|-----------|-----------|-----------|------------|------------------|----------------------|
| | | | Maturity | | | Fair value | value recognised | recognised in income |
| | Notional amount | < 1 year | 1-5 years | > 5 years | Strike | liability | in hedge reserve | statement |
| EURm | | | | | | | | |
| | | | | | 1.00 EUR/ | | | |
| Swap USD/EUR | 114.3 | 10.1 | 104.3 | 0.0 | 1.235 USD | -11.5 | 2.1 | -0.3 |

2018:

| | | | | | | | Change in fair | Ineffective part |
|--------------|-----------------|----------|-----------|-----------|-----------|------------|------------------|----------------------|
| | | | Maturity | | | Fair value | value recognised | recognised in income |
| | Notional amount | < 1 year | 1-5 yesrs | > 5 years | Strike | liability | in hedge reserve | statement |
| EURm | | | | | | | | |
| | | | | | 1.00 EUR/ | | | |
| Swap USD/EUR | 128.9 | 11.2 | 49.8 | 68.0 | 1.235 USD | -10.5 | -4.1 | 0.6 |

Risks relating to net financing

The Group's most important currency risks arising from receivables and payables in foreign currencies at 31 December 2019 relate to the following currencies: EUR, USD, GBP, TRY, NOK and SEK. If these currencies (apart from EUR) had been 10% down at 31 December, Group equity would be affected by a negative exchange rate adjustment of EUR 0.6m (2018: EUR 3.8m). An increase of currencies would have had a similar positive effect on equity.

Translation risks relating to net investments in subsidiaries

The Group income statement and equity are affected by changes in the exchange rates as the closing results of the foreign Group enterprises are translated into Danish kroner at the consolidation.

Hedging of currency risk is not performed for net assets (equity) in foreign subsidiaries. Gains and losses relating to net assets in foreign subsidiaries are accounted directly in equity.

With regard to investments in foreign enterprises, Group equity at 31 December 2019 would have been reduced by EUR 63.6m (2018: EUR 63.6m), if the NOK, SEK, USD, CNY, MYR, EGP, PLN, ISK and TRY exchange rates had been 10% down on the actual exchange rates. Other currency risks arising from investments in foreign entities are immaterial.

Assumptions of sensitivity analysis

The sensitivities are stated on the assumption of unchanged sales and price levels and interest levels, and on the assumption of recognised assets and liabilities at 31 December 2019.

Forward contracts regarding future transactions

Above from the above the Group does not comply with the conditions for taking out hedge accounting of future cash flows from the sale of goods. In terms of the hedging of future investments, the Group assesses in each case whether these comply with the conditions for hedge accounting.

No Group forward contracts at 31 December 2019 or at 31 December 2018.

Interest rate risk

Owing to the Group's investment and financing activities the Group has exposure to interest rate changes in both Denmark and abroad. The primary interest-rate exposure is related to fluctuations in CIBOR, LIBOR and EURIBOR.

The Group has floating and fixed loans. The Group's loans at 31 December 2019 came in at EUR 300.1m, 41% thereof financed by floating rate loans. At 31 December 2018 loans were EUR 389.1m (accounting for 35% floating rate loans and 65% fixed rate loans).

With regard to the Group's floating rate loans and cash equivalents, an annual 1% increase in the interest level in proportion to the actual interest rates would, other things being equal, have had an adverse hypothetical impact on the profit before tax of

EUR 1.3m (2018: EUR 1.7m) and on equity of EUR 1.0m (2018: EUR 1.3m). A declining interest level would have had a corresponding positive impact on result and equity.

The Group's cash is placed on demand or time deposits with a maturity of up to 3 months.

The sensitivities stated are based on average financial assets and liabilities for the year.

Raw material price risks

The Group uses a number of raw materials in the manufacture of the Group's products, which expose the Group to a price risk, i.a. especially different fuels and electricity. The Group enters into annual fixed price contracts for some raw materials.

Open swap contracts at 31 December, net:

2019

| EURm | Total |
|-------------------------------|-------|
| Market value - swap contracts | 0.0 |

2018

| EURm | Total |
|-------------------------------|-------|
| | |
| Market value - swap contracts | -0.1 |

The swap contracts fell due in December 2019.

Liquidity risks

According to the Group borrowing policy, the Group will ensure the highest possible flexibility by maintaining a capital structure with a strong equity financing. At Group level, there are on-going assessments and management of liquidity risk by maintaining adequate cash reserves/loan facilities based on follow-up on and forecast of cash flow compared with the maturity/repayment profiles related to the Group's financial instruments.

The Aalborg Portland Holding Group is included in the Cementir Group's overall management of financial risks.

The Group's liquidity reserve consists of non-tied-up cash and undrawn credit facilities signed by Cementir Holding. In addition to this, the Aalborg Portland Holding Group has a separate uncommitted credit facility. The Management is of the opinion that the Group has sufficient liquidity at its disposal to carry through planned investments and operating activities and to take the proper action in case of unforeseen liquidity shortfalls.

Neither in 2019 nor in 2018 the Group has defaulted or breached any loan agreements (covenants).

Regarding maturities of the Group debt, reference is made to note 20.

Based on the Group's expectations for the future operation and the Group's present cash funds, no other significant liquidity risks have been identified.

Credit risks

The Group's credit risks arise primarily from receivables related to customers, other receivables and cash.

As a consequence of the Group's credit risk policy, credit rating of all major customers and other trading partners is performed before contract formation and hereafter continuously. An efficient credit control is important to the Group in the present market. Management of the credit risks is based on internal credit limits, which are based on the customer's and the counterparties' creditworthiness, based on both internal and external credit ratings as well as the Group's experience with the counterparty. If no satisfactory guarantee is obtained when credit rating the customer/counterparty, payment in advance or separate guarantee for the sale, e.g. a bank guarantee, will be required.

Due to the market situation, the Nordic companies of the Group have in recent years increased the resources used on follow-up on customers, which contributes to early warnings of possible risks. As part of the Group's risk management, the credit exposure of customers and counterparties is monitored daily, weekly or monthly based on individual assessments. Historically the Group has had relatively small losses due to customers' or counterparties' inability to pay.

The credit risk limit of financial assets corresponds to the values recognised on the balance sheet.

No individual customer or co-operator poses any material risk to the Group.

The credit rating of trade receivables is analysed on the basis of the business areas off the Group:

| EURm | 2019 | 2018 |
|------------------|-------|-------|
| | | |
| Aalborg Portland | 18.5 | 16.9 |
| Unicon | 32.9 | 36.0 |
| Overseas | 27.9 | 27.9 |
| Turkey | 38.4 | 38.0 |
| England | 2.3 | 1.5 |
| Belgium | 28.4 | 38.4 |
| | 148.4 | 158.7 |

Receivables from Aalborg Portland activities are attributable to Danish customers and export customers characterised as medium-sized and major customers. The Group is familiar with the Danish customers, who have not been granted long credit lines. Experience shows that export customers pose a low credit risk.

Regarding the Unicon activities the Group's customers primarily consist of contractors, builders and others, customers posing a higher credit risk.

Overseas activities are attributable to minor local customers and medium-sized to major customers on a global scale. Credits are granted in accordance with usual, local trading terms. Credit rating is applied to some types of customers, but experience shows that customers in Overseas pose a low credit risk.

In Turkey, there are both dealers and end-users (contractors and other customers) within both the ready-mixed concrete, cement and waste business. All customers are generally required to provide security for deliveries unless the management has assessed that there are no significant risks associated with selling to that customer. The waste business sales are only to large customers. Received collaterals amount to EUR 20.7m at 31 December 2019 (2018: EUR 25.8m).

Trade receivables at 31 December 2019 include receivables of EUR 8.1m (2018: EUR 3.4m), which, based on an individual assessment, have been written down to EUR 0.1m (2018: EUR 0.1m). The write-downs were generally motivated by the customers' bankruptcy or anticipated bankruptcy. When calculating individual write-downs the collaterals received have been taken into account.

Provision for impairment on trade receivables and loss percentages are specified as follows:

| | Loss per- | Trade | Provision for | |
|-------------------|----------------|------------|---------------|---------|
| EUR '000 | <u>centage</u> | receivable | impairment | Total |
| Neither past due | 0.0% | 113,815 | 0 | 113,815 |
| Due 1-30 days | 0.1% | 17,237 | 23 | 17,215 |
| Due 31-60 days | 0.1% | 7,326 | 9 | 7,317 |
| Due 61-90 days | 0.1% | 3,155 | 4 | 3,150 |
| Due above 90 days | 30.1% | 9,850 | 2,966 | 6,884 |
| | 2.0% | 151,383 | 3,002 | 148,381 |

Provision for impairment and loss percentages are specified as follows:

| | Europe | | China/Malaysia | | USA | | Turkey/Egypt | | Other | | Total |
|-------------------|----------|-------|----------------|------|----------|------|--------------|-------|----------|------|----------|
| | EUR '000 | % | EUR '000 | % | EUR '000 | % | EUR '000 | % | EUR '000 | % | EUR '000 |
| Neither past due | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 0 |
| Due 1-30 days | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 23 | 0.5% | 0 | 0.0% | 23 |
| Due 31-60 days | 8 | 0.3% | 0 | 0.0% | 0 | 0.0% | 1 | 0.0% | 0 | 0.0% | 9 |
| Due 61-90 days | 3 | 0.3% | 0 | 0.0% | 0 | 0.0% | 1 | 0.1% | 0 | 0.0% | 4 |
| Due above 90 days | 678 | 32.5% | 0 | 0.0% | 145 | 6.0% | 2,143 | 36.6% | 0 | 0.0% | 2,966 |
| | 690 | 0.9% | 0 | 0.0% | 145 | 0.7% | 2,167 | 4.9% | 0 | 0.0% | 3,002 |

| EUR '000 | Loss percentage in PL | Trade receivables | Expected loss based on historical loss percentages |
|----------------|-----------------------------|----------------------|--|
| Europe | 0.1% | 80,459 | 88 |
| · | | | |
| China/Malaysia | 0.0% | 6,168 | 0 |
| USA | 0.0% | 20,849 | 5 |
| Turkey/Egypt | 0.5% | 43,908 | 240 |
| Other | 0.0% | 0 | 0 |

Provision for impairment is higher than expected loss as there has been made a separate assessment of the trade receivables due above 90 days.

333

151,383

The receivables written down are included at their net amounts in the above-mentioned tables.

Management of capital structure

Group capital management is assessed and adjusted in close co-operation with the Italian parent company. The Aalborg Portland Holding Group is included in the Cementir Group's overall capital management.

It is the Group's policy that the capital structure and financial gearing of the Group shall at all times reflect the Group's activities and risk profile, afford sufficient financial latitude to ensure the Group's creditworthiness, and provide flexibility and room for investments or acquisitions based on the Group strategy.

The distribution of dividends takes place considering the appropriate level of equity and sufficient availability of loan capital to facilitate the Group's ongoing expansion.

The Group financial gearing between net interest-bearing debt and EBITDA is 0.5 at 31 December 2019 (31 December 2018: 0.8).

Fair value measurement

Financial instruments measured at fair value are measured on a recurring basis and categorised into the following levels of the fair value hierarchy:

- Level 1: Observable market prices for identical instruments
- Level 2: Valuation techniques primarily based on observable prices or traded prices for comparable instruments
- Level 3: Valuation techniques primarily based on unobservable prices

Securities and investments measured at fair value through profit/loss are either measured at quoted prices in an active market for the same type of instrument (level 1) or at fair value based on available data (level 3).

Hedging instruments are not traded on an active market based on quoted prices. Measured instead of using a valuation technique, where all significant inputs are based on observable market data; such as exchange rates, interest rates, credit risk and volatilities (level 2).

There have been no transfers between the levels in 2019 or 2018.

Specification of financial assets and obligations

| EUR '000 | Carrying value 2019 | Fair value 2019 | Carrying value 2018 | Fair value 2018 |
|--|---------------------------|--------------------|---------------------------|--------------------|
| Financial assets measured at fair value through the | | | | |
| income statement | 0 | 0 | 0 | 0 |
| Derivatives used as hedging instruments, level 2 | 0 | 0 | 71 | 71 |
| Loans and receivables | 438,112 | 438,112 | 394,073 | 394,073 |
| Financial obligations measured at fair value through the | | | | |
| income statement | 0 | 0 | 0 | 0 |
| Derivatives used as hedging instruments, level 2 | 11,619 | 11,619 | 10,482 | 10,482 |
| Financial obligations measured at amortised cost | 654,687 | 654,811 | 683,432 | 683,568 |

Methods and assumptions on determination of fair values

In general, fair value corresponds to the carrying value, except for mortgage loans.

Financial instruments related to sale and procurement of goods, etc. with a short credit period are measured at fair value corresponding to the carrying value.

Derivative financial instruments are computed on generally accepted valuation methods based on relevant exchange rates.

The methods used are unchanged compared to 2018.

28 Post-balance sheet events

After the end of the financial year, the parent company Aalborg Portland Holding A/S acquired the share capital of Spartan Hive S.p.A. in February 2020. Besides this there are no further significant post-balance sheet events to report.

29 Estimation on uncertainties and judgements

Estimation on uncertainties

The accounting polices require that when calculating the carrying value of certain assets and liabilities estimates are made of how future events influence the value of recognised assets and liabilities at the balance sheet date. Estimates that have a material influence on the amounts recognised in the annual report.

The estimates applied are based on assumptions deemed reasonable by the Management, but, given the nature of things, are uncertain. Thus, the Group is exposed to risks and uncertainties that may result in variances between actual and estimated results.

The development in the world economy and in the financial markets in 2018 and 2019 has resulted in considerable changes compared to previous years in respect of some uncertainty in a number of key assumptions within i.a. credit risk, interest level, sales volumes, volatility, etc.

The Management deems that the accounting policies do not include critical aspects.

The following items of the Aalborg Portland Holding Group are subject to major accounting estimates and judgements:

Goodwill

The annual impairment test of goodwill involves an estimate over how the part of the Group to which the goodwill is allocated (cash-generating units) may generate sufficient, positive, future net cash flows in order to support the value of goodwill and other net assets in the cash-generating unit. The Group's thorough budgeting and estimating support the assessments and minimise the risk. The degree of uncertainty is reflected in the chosen discount rate, and is mainly related to Turkey The impairment test has been further described in note 9.

Non-current assets

Non-current assets are measured at cost less accumulated depreciation and impairment. Depreciation is provided on a straight-line basis over the expected useful lives of the assets considering the residual value of the assets. The anticipated useful life and residual value are determined on the basis of past experience and the anticipated future use of the asset in question. The anticipated future use and scrap values may prove impossible to realise, prompting a need for write-down or a loss on the disposal of the assets. The depreciation periods are stated in the section "Accounting policies" in note 30, and non-current assets are stated in notes 9 and 11.

Investment properties

The fair value measurement of investment property is based on estimates. Reference is made to note 12 for a further description hereof.

Business combinations

At the date of preparation of the consolidated financial statements, the Purchase Price Allocation at the fair value of acquired assets, liabilities and contingent liabilities assumed is in progress and it will be completed within one year from the acquisition date. The best available input in determining fair value of all assets and liabilities have been used, which include use of expert in the valuation process (reference is made to note 10).

Accounting judgements

Accounting judgements are made when applying accounting policies. Accounting judgements are the judgements made, that can have a significant impact on the amounts recognised in the financial statements.

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Based on the absolute size of ownership and the distribution of shareholdings, including votes and relationships, the Group management considers the Group's ownership and rights to be sufficient to exercise control on the basis that the Group holds 50% of the shares and have casting vote.

Provisions and contingent liabilities

Assessment of provisions and contingent liabilities are largely based on estimates and judgements. Description of provisions and contingent liabilities is given in notes 19 and 25.

30 Accounting policies

The Annual Report 2019 of the Aalborg Portland Holding Group is prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements.

The Aalborg Portland Holding Group's official statutory annual report is presented in EUR.

The accounting policies set out below have been used consistently in respect of the financial year. For standards implemented prospectively, comparative information is not restated.

On 5 March 2020, the Board of Directors and the Management approved the annual report for 2019 for the Aalborg Portland Holding Group. The annual report is submitted to the shareholders of Aalborg Portland Holding A/S for approval at the Annual General Meeting on 17 April 2020.

Changes in accounting policies

We have implemented all now or amended accounting standards and interpretations as adopted by the EU and applicable for the 2019 financial year, including:

- IFRS 16, Leases (issued 2016, effective date 1 January 2019)
- IFRIC 23, Uncertainty over income tax treatment (issued 2017, effective date 1 January 2019)

Effect from implementation of IFRS 16, Leases

With effect from 1 January 2019, we have adopted IFRS 16 Leases regarding recognition and measurement of leases to which the Group is the lessee.

Consequently, with effect from 1 January 2019, the Group recognises all finance and operating leases in the balance sheet as a right-of-use asset and a lease liability except from:

- Short-term leases with a maximum lease term of 12 months
- Leases for low-value assets.

For such leases, lease payments are recognised on a straight-line basis in the income statement over the lease term.

On adoption of IFRS 16, the Group has used the modified retroactive approach under IFRS 16 on 1 January 2019 without restatement of comparative figures. The effect of the change as of 1 January 2019 has been recognised directly in equity. The Group has applied the following practical expedients for right-of-use assets and lease liabilities previously accounted for as operating leases:

- Applied a single discount rate to a portfolio of lease assets with reasonably similar characteristics.
- Not recognised leases for which the lease term ends within 12 months from the date of transition.
- Excluded initial direct costs from the measurement of the right-use-assets at 1 January 2019.
- At 1 January 2019, the right-of-use asset is measured at an amount equal to the lease liability adjusted by the amount of any prepaid or accrued lease payments.
- Not applied the new lease definition to contracts that were not previously identified as containing a lease applying IAS 17 and IFRIC 4.
- On 1 January 2019, not separated non-lease components from lease components, but considered them a single lease component.

The adoption of IFRS 16 has increased EBITDA by EUR 24,394k while EBIT remains substantially unchanged. Upon implementation 1 January 2019, we have recognised a right of use asset of EUR 77,543k and a lease liability of EUR 77,543k. The implementation has no effect on equity.

Profit/loss for the year remains substantially unchanged. This is due to the depreciation of the right-of-use assets and interest costs from the lease liabilities being almost equal to the operating lease expense.

Below, the operating lease liability in accordance with IAS 17 disclosed in the financial statements for 2018 has been reconciled with the lease liability recognised in the balance sheet at 1 January 2019 (date of transition):

The weighted average discount rate applied is 1.8%.

| EUR '000 | |
|--|---------|
| Operating lease commitments as disclosed | |
| in the Group's 2018 consolidated financial | |
| statements | 100,378 |
| Short-term and low value lease assets | -1,064 |
| Service commitments excluded | -9,487 |
| New contracts recognised during 2019 | -13,432 |
| Extension options expected to be utilised | 1,155 |
| Other | 4,077 |
| Undiscounted value | 81,627 |
| | |
| Discounted value | -4,085 |
| Lease liability recognised on transition | 77,542 |

Implementation of IFRS 16 has no effect on the underlying cash flows. However, due to the lease payments being split into interest costs and a repayment of the lease liability, the presentation of the cash flow statement has changed. The change has improved the cash flow from operating activities as well as free cash flow by EUR 21,477k whereas the cash outflow from financing activities has been negative impacted by EUR 21,477k.

Effect from implementing IFRIC 23, Uncertainty over income tax treatment

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. It does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements re-

lating to interest and penalties associated with uncertain tax treatments. The implementation has had no significant impact on the financial statement.

Consolidated financial statements

The consolidated financial statements comprise the parent company, Aalborg Portland Holding A/S, and subsidiaries, in which Aalborg Portland Holding A/S exercises a controlling influence.

The Group exercises a controlling influence in an enterprise, if the Group is exposed to or has the right to variable returns from its involvement with the enterprise, and has the ability to affect those returns through its power over the enterprise.

Enterprises, in which the Group directly or indirectly holds more than 20% and less than 50% of the voting rights and another entity has controlling influence, are considered as associates. However, this is based on an assessment of the ability of exercising influence.

When assessing whether the Group exercises a controlling or significant influence, it is to be considered whether potential voting rights exercisable at the balance sheet date are real and have substance as well as de facto control.

If the enterprises meet the criteria for joint control, they are considered as investments in joint arrangements. Joint arrangements are activities or enterprises, in which the Group exercises joint control through cooperation agreements with one or more parties. Joint control implies that decisions about the relevant activities require unanimous consent of the parties with joint control.

Joint arrangements are classified as joint ventures or joint operations. Joints operations are activities where participants are entitled to a proportionate share of the individual assets and liabilities in the arrangement, while joint ventures are activities where participants alone have the right to a proportionate share of net assets in the arrangement.

In joint operations, assets, liabilities, income and expenses as well as cash flows are included pro rata line by line in the consolidated financial statements in accordance with the rights and obligations.

Business combinations

Enterprises acquired are recognised in the consolidated financial statements from the date of acquisition which is the date at which Aalborg Portland Holding actually gains control of the enterprise acquired. The comparative figures are not restated for acquisitions.

For business combinations any remaining positive balance (goodwill) is recognised as goodwill under intangible assets between on the one side the consideration, the value of the non-controlling interests of the enterprise acquired and the fair value of possible previously acquired equity investments and on the other side the fair value of the identifiable assets, liabilities and contingent liabilities acquired. Goodwill is not amortised but impairment tested annually as a minimum. The first impairment test is performed before the end of the acquisition year. Upon acquisition, goodwill is allocated to the cash-generating units which subsequently form the basis for the impairment test. Goodwill and fair value adjustments in connection with the acquisition of a foreign entity with a different functional currency from the presentation currency of the Aalborg Portland Holding Group's financial statements are treated as assets and liabilities belonging to the foreign entity and translated into the foreign entity's functional currency at the exchange rate ruling at the transaction date.

If any bargain purchase gain is recognised, the assets and liabilities undertake a review to ensure they are complete and the measurement appropriately reflects consideration of all available information. Bargain purchase gain is recognised as other operating income in income statement.

The consideration transferred by a business consists of the fair value of the agreed consideration in the form of assets transferred, liabilities assumed and equity instruments issued. Costs attributable to business combinations are recognised directly in profit or loss as administrative expenses when incurred.

The book value method is applied to transfers between Group companies (common controlled transactions), according to which assets and liabilities are transferred at their carrying amount at the date where control is obtained. The difference between the carrying value of net assets acquired and consideration is recognised directly in equity.

When enterprises are sold, the difference between the selling price and the net assets plus cumulative translation differences and unamortised goodwill is recognised in the income statement as a separate item in finance income and finance costs.

Non-controlling interests

On initial recognition, non-controlling interests are measured at fair value or at the proportionate share of the fair value of the

acquired business's identifiable assets, liabilities and contingent liabilities. In the first scenario, goodwill in relation to the non-controlling interests' ownership share in the acquired enterprise is thus recognised, while, in the latter scenario, goodwill in relation to non-controlling interests is not recognised. Measurement of non-controlling interests is chosen transaction by transaction and stated in the notes in connection with the description of acquired enterprises.

The effect of transactions with non-controlling interests is taken directly to shareholders' equity. Therefore, no gains or losses are stated in the income statement, and there is no change of the carrying amount of net assets (including goodwill).

Foreign currency translation

For each of the reporting enterprises in the Group, a functional currency is determined. Transactions denominated in other currencies than the functional currency are considered transactions denominated in foreign currencies.

Transactions in foreign currencies are on initial recognition translated at the functional currency at the exchange rate of the date of transaction.

Financial assets and liabilities in foreign currencies are translated at the exchange rates at the balance sheet date. Any foreign exchange variances between the rates at the transaction date and the payment date or the balance sheet date, respectively, are stated in the income statement as financial items.

Non-financial assets and liabilities in foreign currencies are stated at the rate of exchange at the date of transaction.

On recognition in the consolidated financial statements of foreign enterprises and associates as well as foreign joint ventures with a functional currency different from the Group's presentation currency, the income statements are translated at the average exchange rates and the balance sheet items are translated at the exchange rates at the balance sheet date. The calculation differences arising from the translation of the income statements of companies abroad at average exchange rates and of their balance sheet items at the rate of exchange on the balance sheet date are taken directly to other comprehensive income.

On full or partial disposal of wholly-owned foreign operations resulting in a loss of control or on repayment of balances which constitute part of the net investment in the foreign operation, the share of the cumulative amount of the exchange differences that is recognised in other comprehensive income relating hereto is reclassified from other comprehensive income to profit for the year together with gain or loss on disposal.

On the disposal of partially owned foreign subsidiaries resulting in a loss of control, the share of the translation reserve in other comprehensive income attributable to non-controlling interests is not transferred to profit or loss.

An average exchange rate is used if it does not significantly deviate from the exchange rate ruling at the transaction date.

The assets and liabilities of a foreign company acquired are translated at the exchange rate at the date of transaction (acquisition date).

Derivative financial instruments

Derivatives are initially recognised in the balance sheet at fair value and subsequently measured at fair value. Fair value of derivatives is included in other receivables or other liabilities, respectively. Fair value changes of derivatives used for cash flow hedging are recognised in other comprehensive income. Any ineffective portions of the cash flow hedges are recognised as a financial item. Upon settlement of the cash flow hedges, the fair value is transferred from other comprehensive income into the line item of the hedged item.

Any changes in the fair value of derivatives not used for hedge accounting are recognised in the income statement as financial items.

Certain contracts contain conditions that correspond to derivatives. In case the embedded derivatives deviate significantly from the overall contract, they are recognised and measured as separate instruments at fair value. That is unless the contract concerned as a whole is recognised and measured at fair value.

Income statement

Revenue

Revenue is recognised in the income statement on delivery and passing of the risk to the buyer and when the income can be measured reliably and is expected to be received.

Revenue is measured at fair value of the consideration agreed excl. VAT charged on account of third party. All kinds of discounts are recognised in revenue.

Trade receivables recognised as services delivered are invoiced to the customer and are not adjusted for any financing components as credit terms are short – typically between 20 to 45 days – and the financing component therefore insignificant.

No special obligations in relation to warranties or return obligations compared to the industry.

Cost of sales

Cost of sales comprises costs incurred to generate revenue for the year and development costs which do not meet the criteria for capitalisation. This includes raw materials, consumables, CO₂ quotas, direct labour costs and indirect production costs such as maintenance and operation of production plant as well as production plant depreciation, administration and plant management.

Sales and distribution costs

Sales and distribution costs comprise direct distribution and marketing costs, salaries for the sales and marketing functions as well as other indirect costs, including depreciation and amortisation.

Administrative expenses

Administrative expenses comprise the costs of administrative staff and management and other indirect expenses, as well as depreciation and amortisation.

Other operating income and costs

Other operating income and costs comprise items of a secondary nature in relation to the activities of the Group, including certain grants, rentals, fees, fair value adjustments of investment property, bargain purchase gain, etc.

Gains and losses from the disposal of property, plant and equipment which cannot be considered part of the disposal of a complete activity are included in other operating income and costs.

Profit/loss from investments in joint ventures

The proportionate share of the profit/loss after tax in joint ventures is recognised in the consolidated income statement after elimination of the proportionate share of intra-group profits/losses.

Financial items

Interest income and expenses comprise interest, exchange rate gains and losses regarding transactions denominated in foreign currencies and write-down on securities, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc. realised and unrealised gains and losses on derivative financial instruments that are not qualified as hedge accounting are also included.

Tax

Tax for the year comprises current tax and changes in deferred tax.

Current tax comprises tax payable calculated on the basis of the expected taxable income for the year, using the applicable tax rates for the financial year and any adjustment of tax for previous years.

Tax related to other comprehensive income is recognised in other comprehensive income.

Deferred tax is recognised and measured according to the balance sheet liability method on all temporary differences between the carrying amounts for financial reporting purposes and the amounts used for taxation purposes, except differences relating to goodwill not deductible for tax purposes.

Measurement of deferred tax is based on the tax rules and tax rates applicable in the respective countries at the balance sheet date, which is expected to be valid, when the deferred tax will be reversed as current tax. The effect of changes in the tax rates is stated in the income statement unless it relates to items previously entered directly in Shareholders' equity.

Deferred tax assets, including the value of tax loss carry-forwards, are recognised under Financial assets at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity and jurisdiction.

Uncertain tax positions are measured at the amount estimated to be required to settle such potential future obligations. We measure these uncertain tax positions on a yearly basis through dialog with key stakeholders in the main Group entities. The measurement addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12 and IFRIC 23. We will determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty will be followed. Uncertain tax positions are measured at the most likely outcome method.

Aalborg Portland Holding A/S is covered by the Danish rules on compulsory joint taxation of the Group's Danish companies. Enterprises are included in the joint taxation from the date of consolidation into the consolidated financial statements and up to the date when they exit the consolidation.

Aalborg Portland Holding A/S is the administrative company for the joint taxation and consequently settles all income tax payments with the tax authorities.

The current Danish income tax is allocated by payment of joint taxation contributions between the jointly taxed companies in proportion to their taxable income. Companies with tax losses receive joint tax contributions from companies who have used this loss to reduce their own taxable income.

Balance sheet

Intangible assets

Goodwill

On initial recognition, goodwill is recognised in the balance sheet at cost as described under "Business combinations". Subsequently goodwill is measured at cost less accumulated impairment. Goodwill is not amortised.

The carrying amount of goodwill is allocated to the Group's cash-generating units at the acquisition date. Determination of cash-generating units follows the management structure and internal financial control.

Development projects

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities in the Company is demonstrated, and where the Company intends to complete, market or use the individual project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings or the net selling price can cover production costs, selling and administrative expenses and development costs. Other development costs are recognised in the income statement as incurred.

Development projects are measured at cost less accumulated amortisation and impairment. Cost comprises wages and salaries, amortisation and other costs attributable to the Group's development activities.

Following the completion of the development work, development costs are amortised on a straight-line basis over the estimated useful life from the date when the asset is available for use. The amortisation period is up to 5 years.

Other intangible assets

Other intangible assets, including intangible assets acquired in business combinations, are measured at cost less accumulated amortisation and impairment losses.

Amortisation is made on a straight-line basis over the lower of the useful life and the contract period.

The expected useful lives are:

- Software applications, up to 10 years.
- Customer lists up to 25 years.
- Patents, licences and other intangible assets, up to 20 years.
- Leasehold improvements, up to 5 years.

CO₂ quotas

On initial recognition, granted and acquired CO₂ quotas are measured at cost.

The basis for amortisation of CO₂ quotas is stated as cost less scrap value. The scrap value depends on whether the company expects to utilise the quotas or sell them. Amortisation is based on a portfolio view on a straight-line basis.

If the actual emission exceeds the granted and acquired CO₂ quotas, a liability corresponding to the fair value of the CO₂ quotas, which the company has to settle, is recognised.

On disposal of CO₂ quotas the difference between carrying amount and the selling price of excess CO₂ quotas is recognised in the income statement at the date of disposal.

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and impairment.

The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers, and wages and salaries as well as borrowing costs from specific or general lending directly relating to the construction of the individual asset.

Deemed costs for dismantling and disposal of the asset and re-establishment are added to cost if the deemed costs are recognised as a provision. The cost of total assets is split into separate components, which are depreciated separately if the useful lives of the individual components differ.

The cost of finance leases is measured at the lower value of the asset's fair value or at the present value of the future minimum lease payment. When calculating the present value, the internal interest rate of the lease or the Group's alternative borrowing rate is used as discount rate.

Subsequent costs, e.g. in connection with replacement of components of property, plant and equipment, are recognised in the carrying amount of the asset if it is probable that the costs will result in future economic benefits for the Group. The carrying amount of the replaced components are derecognised in the balance sheet and recognised as an expense in the income statement. All costs incurred for ordinary repairs and maintenance are recognised in the income statement as incurred.

Depreciation is charged on a straight-line basis during the estimated useful life of the asset concerned until it reaches the estimated scrap value.

Estimated useful lives are as follows:

- Buildings and improvements of land, 5-50 years
- Main machinery, 25 years
- · Other plant and machinery, 3-20 years

Newly acquired assets and assets of own construction are depreciated from the time they come into use. Land is not depreciated, unless it is used for raw material extraction after individual assessment.

The basis of depreciation is calculated on the basis of the scrap value less impairment losses. The scrap value is determined at the acquisition date and reassessed annually. If the scrap value exceeds the carrying amount, depreciation is discontinued.

When changing the depreciation period or the scrap value, the effect on the depreciation is recognised prospectively as a change in accounting estimates.

Depreciation is recognised in the income statement as production costs, sales and distribution costs and administrative expenses to the extent that depreciation is not included in the cost of self-constructed assets.

Leases up to 2018

Leases are classified either as finance or operating leases.

A lease is classified as a finance lease if it transfers substantially all risks and rewards incident to ownership. All other leases are classified as operating leases.

The accounting for finance leases and the related liabilities are described in the paragraphs concerning tangible assets and financial liabilities, respectively.

Lease payments regarding operating leasing are expensed on a straight-line basis over the lease term.

Lease assets and lease liabilities from 2019

Aalborg Portland Holding Group mainly leases land, building, railcars, silos, trucks, vehicles and ships. When entering into a contract, it is assessed whether the contract is a lease or contains a lease component. A lease is defined as a contract or part of a contract that conveys the right to control the use of an identified asset for a period of time in exchange for consideration. When assessing whether a contract contains a lease component, it must be considered whether, during the period of use, the lessee has the right to essentially all economic benefits from the use of the identified asset and the right to direct the use of the identified asset.

A right-of-use asset and a lease liability is recognised at the commencement date.

Aalborg Portland Holding Group leases silos, trucks, vehicles and ships including a service component in the payments to the lessor. This service is separated from the lease payment when measuring the lease liability. If it is not possible to separate lease components and non-lease components, it is considered a single lease component.

Lease liabilities recognised as "Credit institutions and interest-bearing liabilities" are initially measured at the present value of the lease payments that are not paid at commencement date. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, we have used the incremental borrowing rate.

The lease payments consist of fixed and variable lease payments that depend on an index or a rate, guaranteed residual values, purchase options and extension options, if the Group finds it reasonably certain to exercise the option and termination penalties, if the lease term reflects our exercising an option to terminate the lease. The lease liability is subsequently adjusted as follows, if:

- The value of the index or rate on which the lease payments are based is changed.
- The exercise of options is changed in order to extend or terminate the lease due to significant events or a significant change in circumstances within the Company's control.
- The lease term is changed if the option is exercised in order to extend or terminate the lease.
- Estimated residual value guarantee is changed.
- The contract is renegotiated or modified.

Any subsequent adjustment of the future lease liability is recognised as an adjustment to the right-of-use asset. If the carrying amount of the right-of-use asset is EUR 0, a negative adjustment to the right-of-use asset is, however, recognised in the income statement.

The right-of-use asset is initially measured at cost comprising amount of initial measurement of the lease liability plus any initial direct costs and any estimated costs of dismantling and removal of the asset at the end of the lease term which the Company is under an obligation to incur and any prepaid lease payments and less any lease incentives received.

The right-of-use asset is depreciated over the shorter of the lease term and the useful life of the right-of-use asset.

Short-term leases with a maximum lease term of 12 months and leases for low-value assets are not recognised in the balance sheet.

Investment properties

Properties are classified as investment properties when they are held for the purpose of obtaining rental income and/or capital gains. On initial recognition, investment properties are measured at cost, comprising purchase price and costs directly attributable to the acquisition. Subsequently, investment properties are measured at fair value. Changes in the fair value are recognised in profit or loss as value adjustment of investment properties under other operating income/costs in the financial year in which the change arises.

Realised gains and losses on the disposal of investment properties are determined as the difference between the carrying amount and the sales price and are also recognised under other operating income/costs.

If investment properties are reclassified to own property, fair value at this date is considered new cost price.

Investments in joint ventures

Investments in jointly managed enterprises (joint ventures) are measured according to the equity method, and the investments are recognised in the balance sheet as the proportionate share of the equity value of the entities stated in accordance with the Group's accounting policies, adding or deducting the proportionate share of unrealised intra-group profits and losses, and adding carrying amount of goodwill.

Joint ventures with negative equity value are measured at zero. If the Group has a legal or constructive obligation to cover a deficit in the joint ventures, the remaining amount is recognised under liabilities.

Other non-current assets

Other non-current assets mainly relate to deposits and loans which are measured at amortised cost. Amortisation for the year is stated in the income statement.

Impairment of non-current assets

Goodwill is subject to annual impairment tests, initially before the end of the acquisition year.

The carrying amount of goodwill is tested together with the other non-current assets of the cash-generating unit or group of cash-generating units to which goodwill is allocated. The assets of the cash-generating units are written down to the recoverable amount in profit or loss if the carrying amount is higher. The recoverable amount of a cash-generating unit is generally determined as the present value of the expected future net cash flows from the entity or activity (cash-generating unit) to which goodwill is allocated. However, impairment losses on goodwill are recognised as other operating costs in the income statement.

The carrying amount of other non-current assets, except for goodwill, investment properties and financial assets measured at fair value, is tested annually for indications of impairment. When there is an indication that assets may be impaired, the recoverable amount of the asset is determined. The recoverable amount is the higher of an asset's fair value less expected costs to sell and its value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or the cash-generating unit to which the asset belongs.

An impairment loss is recognised if the carrying amount of an asset or a cash-generating unit, respectively, exceeds the recoverable amount of the asset or the cash-generating unit.

Amortisation and depreciation of intangible assets and property, plant and equipment are recognised in the same item as the related amortisation and depreciation. However, impairment losses on goodwill are recognised in a separate line item in the income statement.

Inventories

Raw materials and consumables are measured at cost. Cost is computed according to the weighted average cost method.

The cost of goods for resale and raw materials and consumables comprises purchase price plus delivery costs.

The cost of work in progress and finished goods comprise direct production costs with addition of indirect production costs. Indirect production costs include operating costs, maintenance and depreciation of production plant and plant management.

If the net realisable value is lower than cost, write-down is made to this lower value.

Receivables

Receivables are measured at amortised cost.

Write-downs are made to counter losses on the basis of expected losses using the simplified expected credit loss model.

Receivables are monitored on an ongoing basis in accordance with the company's risk policy. Impairment losses are calculated on the basis of the expected loss ratio broken down by geographic markets. Loss rates are determined on the basis of historical data for losses adjusted for estimates of the effect of expected changes in relevant parameters, such as general economic development, interest rate level, unemployment, etc. in the relevant markets. The total loss is recognised in the income statement on the basis of the expected losses during the entire period of the receivable.

Equity

Dividends are recognised as debt at the time of approval at the annual general meeting (time of declaration). Dividends which are proposed for distribution are therefore stated separately in the shareholders' equity.

Reserves relating to foreign exchange adjustments in the consolidated financial statements comprise currency translation differences arising from the translation of the financial statements of foreign entities from their functional currencies to the presentation currency of the Aalborg Portland Holding Group (EUR) and foreign exchange adjustments of assets and liabilities considered to be part of the Group's net investment in foreign operations.

On full or partial realisation of net investments, exchange differences are recognised in the income statement.

Pensions, defined contribution schemes

In contribution pension schemes the employer is obliged to pay a specific contribution (e.g. a fixed sum or a fixed percentage of the pay). In a contribution scheme the risk in respect of future developments in interest rate, inflation, mortality and invalidity is not borne by the Group.

Payments by the Group into defined contribution schemes are stated in the income statement for the period to which they apply and any outstanding payments are stated in the balance sheet as Other payables.

Pensions, defined benefit schemes

In benefit pension schemes the employer is obliged to pay a specific benefit (e.g. a retirement pension as a fixed sum or a

fixed percentage of final pay). In a benefit scheme the Group bears the risk with regard to future development in interest rate, inflation, mortality and invalidity.

An annual actuarial valuation is carried out to determine the present value of the future benefits which the employees have obtained under defined benefit schemes. The present value is calculated on the basis of assumptions for future developments in wage/salary level, interest rates, inflation, pension age and mortality. The present value is calculated only for benefits to which the employees have already earned the right during their employment with the Group. The actuarial present value less the fair value of any plan assets is recognised in the balance sheet under retirement benefit obligations.

The pension costs of the year are recognised in income statement based on actuarial estimates at the beginning of the year. Differences between the calculated growth in pension assets and liabilities and the realised values stated at the end of the year are classified as actuarial gains or losses and are recognised in other comprehensive income.

If a pension plan constitutes a net asset, the asset is only recognised if it represents future refunds from the plan or will lead to reduced future payments to the plan.

Long-term employee benefits are recognised based on an actuarial calculation. All actuarial gains and losses are recognised in the income statement immediately. Other long-term employee benefits include i.a. anniversary bonuses.

Provisions

Provisions are recognised when, as a result of past events, the Group has a legal or a constructive obligation and it is probable that there may be an outflow of resources embodying economic benefits to settle the obligation.

When the Group has a legal obligation to dismantle or remove an asset or restore the site on which the asset is located, a provision is recognised corresponding to the present value of expected future costs. The present value of costs is recognised in the income statement for the tangible assets concerned and is amortised together with these assets over the useful lives or according to the production method.

Provisions are measured as the best estimate of the expenses required to settle the obligation at the balance sheet date.

Financial liabilities

Amounts owed to credit institutions are recognised when raising the loan at fair value less transaction costs. Subsequent measurement is made at amortised cost so that the difference between the proceeds and the nominal value is recognised in the income statement during the term of the loan.

The capitalised remaining lease liability of finance leases is also recognised in financial liabilities, measured at amortised cost.

Other financial liabilities are measured at amortised cost.

Deferred income

Deferred income is measured at cost.

Cash flow statement

The cash flow statement is presented according to the indirect method and shows the composition of the cash flow divided into operating, investing and financing activities, respectively, and the cash funds at the beginning and end of the year.

In the statement of working capital/loans a distinction is made between interest-bearing and non-interest-bearing items plus cash funds.

Cash funds consist of cash in hand and bank deposits.

Loans represent total interest-bearing debt items less interest-bearing receivables. Formation of finance leases are considered as non-cash transactions

All other non-interest-bearing receivables and debt items are regarded as working capital.

Cash flows from operating activities are stated as Profit for the year (EAT) adjusted for non-cash operating items, changes in working capital, financial items and paid tax.

Cash flows from investing activities comprise payments made in connection with the acquisition and disposal of enterprises and activities and the acquisition and disposal of non-current assets.

Cash flows from financing activities comprise payments to and contributions from owners as well as the raising and repayment of loans.

Segment reporting

The Aalborg Portland Holding Group is not a listed company and therefore no segment reporting is made according to IFRS 8.

Forthcoming requirements

IASB has issued several new or amended accounting standards, which are not effective for the financial year 2019. Generally, we expect to implement all new or amended accounting standards and interpretations when they become mandatory and have been endorsed by the EU.

Income statement Statement of comprehensive income Cash flow statement Balance sheet Statement of shareholders' equity

- Notes:
- 1 Revenue
- 2 Staff costs
- 3 Fees to the auditors appointed by the Annual General Meeting
- 4 Financial income and expenses
- 5 Income tax
- 6 Intangible assets
- 7 Property, plant and equipment
- 8 Other non-current assets
- 9 Deferred tax assets and deferred tax liabilities
- 10 Other receivables and prepayments
- 11 Credit institutions and other borrowings
- 12 Other payables
- 13 Contingent liabilities, contractual obligations and contingent assets
- 14 Related party transactions
- 15 Financial risks and financial instruments
- 16 Post-balance sheet events
- 17 Critical accounting policies as well as account estimated and judgements
- 18 Accounting policies

Income statement

| EUR '000 | | 0040 | 004 |
|----------|--|---------|---------|
| | | 2019 | 2018 |
| Notes | D | 22.222 | 100.04 |
| 1 | Revenue | 39,090 | 192,045 |
| | Gross profit | 39,090 | 192,045 |
| 2 | Sales and distribution costs | 7,156 | 6,849 |
| 2+3 | Administrative expenses | 21,340 | 20,859 |
| | Other operating income | 3 | |
| | Earnings before interest and tax (EBIT) | 10,597 | 164,337 |
| 4 | Financial income | 9,137 | 9,270 |
| 4 | Financial expenses | 75,572 | 45,682 |
| | Earnings before tax (EBT) | -55,838 | 127,925 |
| 5 | Tax on profit for the year | 386 | 774 |
| | Profit or loss for the year | -56,224 | 127,151 |
| | To be distributed as follows: Retained earnings | -56,224 | 127,151 |
| | | | |
| | | | |
| | Statement of comprehensive income | | |
| EUR '000 | | | |
| 011 000 | , | 2010 | 004 |

Notes

Profit or loss for the year

Total comprehensive income

2018

127,151

127,151

2019

-56,224

-56,224

Cash flow statement

| EUR '000 | | | |
|----------|--|--|--|
| Notes | | 2019 | 2018 |
| Notes | Profit or loss for the period | -56,224 | 127,151 |
| | Reversal of amortisation and depreciation Reversal of revaluation / impairment losses Net financial income / expense Income taxes | 31 66,291 -10,572 386 | 28 35,359 -163,583 774 |
| | Profit or loss for the period Reversal of amortisation and depreciation Reversal of revaluation / impairment losses Net financial income / expense | -88 | -271 |
| | Increase / decrease trade payables Change in non-current/current other assets/liabilities | 5,455 -1,422 -3,710 -76 | -1,778 2,186 1,099 125 |
| | Operating cash flows | 159 | 1,361 |
| | Interests received Interests paid Other income collected/expenses paid | 10,715 8,893 -3,054 -5,077 683 | 164,637 7,313 -4,868 -3,453 -2,482 |
| | eversal of amortisation and depreciation eversal of revaluation / impairment losses et financial income / expense come taxes perating cash flows before changes in working capital crease / decrease trade receivables crease / decrease trade payables hange in non-current/current other assets/liabilities hange in current and deferred taxes perating cash flows ividends received terests received terests paid ther income collected/expenses paid come taxes paid ash flow from operating activities evestments in intangible assets ash from investing activities hange in non-current financial liabilities hange in current financial assets/liabilities ther variances of equity ash flow from financing activities et change in cash and cash equivalent ash and cash equivalent exchange rate effect ash and cash equivalent opening balance | 12,319 | 162,508 |
| | Investments in intangible assets | 17 | -56 |
| | Cash from investing activities | -17 | -56 |
| | Change in current financial assets/liabilities | -46,321 82,224 98 | -26,443 -170,023 -4,315 |
| | Cash flow from financing activities | 36,001 | -200,781 |
| | Cash and cash equivalent exchange rate effect | 48,303 -36 | -38,329 152 38,177 |
| | Cash and cash equivalent closing | 48,267 | 0 |

Balance sheet

| | 'n | |
|--|----|--|
| | | |
| | | |

| | ASSETS | 2019 | 2018 |
|----------|--|---------------------------------------|---|
| Notes | Other intangible assets | 103 | 97 |
| 6 | Intangible assets | 103 | 97 |
| | Right-of-use assets | 58 | 0 |
| 7 | Property, plant and equipment | 58 | 0 |
| 8 8+9 | Other non-current assets Deferred tax assets | 669,721 451 | 736,015 843 |
| | Other non-current assets | 670,172 | 736,858 |
| | Total non-current assets | 670,333 | 736,955 |
| 10 10 | Amounts owed by Group enterprises Amounts owed by related parties Joint taxation contribution receivable Other receivables Prepayments | 162,347 0 17,121 3,954 83 | 121,473 30,000 14,677 282 118 |
| | Receivables | 183,505 | 166,550 |
| | Cash and cash equivalents | 48,267 | 0 |
| | Total current assets | 231,772 | 166,550 |
| | TOTAL ASSETS | 902,105 | 903,505 |

Balance sheet

| EUR ' | 000 |
|-------|-----|
|-------|-----|

| | EQUITY AND LIABILITIES | 2019 | 2018 |
|-------|--|---------|---------|
| Notes | Shareholder's equity | | |
| | Share capital | 40,333 | 40,333 |
| | Hedge reserve | -2,059 | -3,976 |
| | Retained earnings | 515,769 | 571,933 |
| | Total shareholders' equity | 554,043 | 608,290 |
| | Liabilities | | |
| 11 | Credit institutions, etc. | 39 | 0 |
| | Derivative financial instruments (negative fair value) | 11,508 | 10,482 |
| | Amounts owed to Group enterprises | 105,070 | 151,384 |
| | Deferred income | 415 | 542 |
| | Non-current liabilities | 117,032 | 162,408 |
| | | | |
| 11 | Credit institutions, etc. | 10,042 | 1,037 |
| | Trade payables | 190 | 411 |
| | Amounts owed to Group enterprises | 216,023 | 129,665 |
| | Derivative financial instruments (negative fair value) | 111 | 0 |
| | Income tax payable | 4,261 | 1,132 |
| 12 | Other payables | 275 | 434 |
| | Deferred income | 128 | 128 |
| | Current liabilities | 231,030 | 132,807 |
| | Total liabilities | 348,062 | 295,215 |
| | TOTAL EQUITY AND LIABILITIES | 902,105 | 903,505 |

Statement of shareholders' equity

| EUR '000 | Share capital | Hedge reserve | Retained earnings | Total equity |
|--|---------------|------------------|-------------------------------|------------------------------------|
| Shareholders' equity at 1 January 2019 | 40,333 | -3,976 | 571,933 | 608,290 |
| Effect of translation to presentation currency | | 1 | 60 | 61 |
| Changes in fair value of financial instruments | | 1,916 | 0 | 1,916 |
| Profit for the year (total comprehensive income) | | | -56,224 | -56,224 |
| Shareholders' equity at 31 December 2019 | 40,333 | -2,059 | 515,769 | 554,043 |
| | | | | |
| | Share capital | Hedge reserve | Retained earnings | Total equity |
| Shareholders' equity at 1 January 2018 | Share capital | ū | | Total equity 486,887 |
| Shareholders' equity at 1 January 2018 Effect of translation to presentation currency | | reserve | earnings | |
| . , . | | reserve | earnings 446,554 | 486,887 |
| Effect of translation to presentation currency | | reserve | earnings 446,554 -1,530 | 486,887 -1,522 |
| Effect of translation to presentation currency Changes in fair value of financial instruments | | reserve | earnings 446,554 -1,530 | 486,887 -1,522 -3,984 |

The share capital in 2019 and 2018 consists of:

Dividends distributed to shareholders in 2019 were EUR 0.0m (2018: EUR 0.0m). All shares are fully issued and paid up. One share of DKK 1,000 holds one vote.

¹ share at DKK 150m

¹ share at DKK 60m

² shares at DKK 30m each

¹ share at DKK 15m

⁵ shares at DKK 3m each

| 1 | Revenue | 2019 | 2018 |
|---|---|------------------------|------------------|
| | Dividend received | 10,715 | 164,637 |
| | Consultancy services provided to subsidiaries and royalties on the subsidiaries' use of the trademarks | 28,375 | 27,408 |
| | outsidation does of the fractionality | 39,090 | 192,045 |
| 2 | Staff costs | | |
| | Wages and salaries and other remuneration | 1,368 | 1,355 |
| | Pension costs, defined contribution scheme Social security costs | 95 7 | 91 2 |
| | | 1,470 | 1,448 |
| | Number of employees at 31 December | 10 | 10 |
| | Average number of full-time employees | 10 | 10 |
| | Remuneration of the Board of Directors, the Management and other | | |
| | senior executives | | |
| | Salaries and remunerations | 583 | 571 |
| | Pension contributions | 28 611 | 28 599 |
| | Have of Deard of Directors and Management | 611 | F00 |
| | Hereof Board of Directors and Management | 611 | 599 |
| | Remuneration of the Board of Directors represents EUR 87k in 2019 (2018: EUR 75k). | | |
| 3 | Pension schemes Pension schemes in Aalborg Portland Holding A/S are defined contribution schemes, which do beyond payment of contributions. Fees to the auditors appointed by the Annual General Meeting | o not entail any oblig | ations |
| | | | |
| | Total fees to KPMG are specified as follows: Statutory audit | 70 | 43 |
| | Tax and VAT advisory services | 23 | 24 |
| | Other services | 2 | 51 118 |
| | | | |
| | Fees to other auditors | 0 | 0 |
| 4 | Financial income and expenses | | |
| | Financial income | | |
| | Interest, cash funds, etc. | 75 0.017 | 49 7.005 |
| | Interest, Group enterprises Financial income on derivatives | 8,817 141 | 7,265 1,052 |
| | Ineffective part of hedge | 0 | 586 |
| | Exchange rate adjustments | 104 | 318 |
| | , | 9,137 | 9,270 |
| | Interest on financial assets measured at amortised cost | 8,892 | 7,314 |
| | Financial expenses | | |
| | Interest, credit institutions, etc. | 390 | 768 |
| | Interest, Group enterprises | 2,664 | 4,101 |
| | Losses on derivatives | 5,180 | 3,784 |
| | Ineffective part of hedge | 298 | 0 |
| | Exchange rate adjustments | 210 | 1,033 |
| | Other financial expenses | 66,830 | 35,996 |
| | | 75,572 | 45,682 |
| | Interest on financial obligations measured at amortised cost | 3,054 | 4,869 |
| | Other financial expenses include the FLIR 66.3m (2018: FLIR 35.4m) impairment of the investi | | |

Other financial expenses include the EUR 66.3m (2018: EUR 35.4m) impairment of the investment in Cimentas Group deriving from the difference between the expected future cash flow and the carrying amount of the investment, reference is made to note 7.

| ⊏ | 11 | R | '0 | n | n |
|---|----|---|----|---|---|
| | | | | | |

| 5 | Income tax | 2019 | 2018 |
|---|---|------------------------|-----------------|
| | Income tax | | |
| | Current tax on the profit for the year/joint taxation contribution | 24 | 1,544 |
| | Deferred tax adjustment | 391 | -863 |
| | Other adjustments, including previous years | -29 | 93 |
| | | 386 | 774 |
| | Taxes paid | 683 | -2,482 |
| | According to legislation, the Parent Company is the administrative company of the compulsor | y Danish joint taxatio | n. |
| | Reconciliation of tax rate | | |
| | Tax according to Danish tax rate 22.0% | -12,284 | 35,923 |
| | Dividends received from subsidiaries and profits from sales | -2,357 | -36,172 |
| | Other, including adjustments previous years | 15,027 | 1,023 |
| | | 386 | 774 |
| | Applicable tax rate for the year | -1% | 1% |
| | | | |
| | Total income tax | 386 | 774 |
| | | | |
| 6 | Intangible assets | | |
| | | Other | |
| | | intangible | |
| | | assets | Total |
| | Cost at 1 January 2019 | 226 | 226 |
| | Additions | 17 | 17 |
| | Cost at 31 December 2019 | 243 | 243 |
| | Amortisation and impairment at 1 January 2019 | 129 | 129 |
| | Amortisation for the year | 11 | 11 |
| | Amortisation and impairment at 31 December 2019 | 140 | 140 |
| | Amortisation and impairment at 31 December 2019 | 140 | 140 |
| | Carrying amount at 31 December 2019 | 103 | 103 |
| | | Other | |
| | | intangible | |
| | | assets | Total |
| | Cost at 1 January 2018 | 171 | 171 |
| | Exchange rate adjustments | -1 | -1 |
| | Additions | 56 | 56 |
| | Cost at 31 December 2018 | 226 | 226 |
| | Amortisation and impairment at 1 January 2018 | 100 | 100 |
| | Exchange rate adjustments | 1 | 100 |
| | Amortisation for the year | 28 | 28 |
| | Amortisation and impairment at 31 December 2018 | 129 | 129 |
| | Amortisation and impairment at 31 December 2016 | 129 | 129 |
| | Carrying amount at 31 December 2018 | 97 | 97 |
| | | 2019 | 2018 |
| | Amortisation during the year is included in the following items: | | |
| | Administrative expenses | 11 — 11 — | 28 28 |
| | | | 20 |

Other intangible assets include patents.

7 Property, plant and equipment

| Property, plant and equipment | | |
|---|--------------|-------|
| | Right-of-use | |
| | assets | Total |
| Change in accounting policy, leases | 20 | 20 |
| Additions | 57 | 57 |
| Disposals | -6 | -6 |
| Cost at 31 December 2019 | 71 | 71 |
| Reversed depreciation on disposals | -6 | -6 |
| Depreciation for the year | 19 | 19 |
| Depreciation and impairment at 31 December 2019 | 13 | 13 |
| Carrying amount at 31 December 2019 | 58 | 58 |
| Hereof assets held under a finance lease | 0 | 2,512 |
| | 2019 | 2018 |
| Depreciation during the year is included in the following items: | 10 | • |
| Administrative expenses | 19 | 0 |
| | 19 | 0 |
| | | 2019 |
| Depreciation | | 19 |
| Short-term leases | | 256 |
| Total amounts recognised in the income statement regarding leases | | 275 |
| | | |

Variable lease payments may depend on an index, a rate or other elements. Variable lease payments that depend on an index or a rate are included in the initial measurement of the lease liability using the index/rate at the lease commencement

The Company is not exposed to any significant future cash outflows that are not reflected in the measurement of lease liabilities. Residual value guarantees that are expected to be paid are included in the initial measurement of the lease liability. Reference is made to note 11.

9

| 8 | Other non-current assets | Investments in subsidiaries | Deferred tax assets | Total |
|---|---|-----------------------------------|---------------------|----------|
| | Cost at 1 January 2019 | 771,307 | 843 | 772,150 |
| | Exchange rate adjustments | -71 | 0 | -71 |
| | Additions | 0 | 105 | 105 |
| | Disposals | 0 | -21 | -21 |
| | Change offset in provision for deferred tax | 0 | -476 | -476 |
| | Cost at 31 December 2019 | 771,236 | 451 | 771,687 |
| | Impairment at 1 January 2019 | -35,292 | 0 | -35,292 |
| | Exchange rate adjustments | 68 | 0 | 68 |
| | Impairment | -66,291 | 0 | -66,291 |
| | Impairment at 31 December 2019 | -101,515 | 0 | -101,515 |
| | Carrying amount at 31 December 2019 | 669,721 | 451 | 670,172 |
| | | Investments in subsidiaries | Deferred tax assets | Total |
| | Cost at 1 January 2018 | 769,908 | 224 | 770,132 |
| | Exchange rate adjustments | -2,146 | -2 | -2,148 |
| | Additions | 3,815 | 622 | 4,437 |
| | Disposals | 0 | -1 | -1 |
| | Other | -270 | 0 | -270 |
| | Cost at 31 December 2018 | 771,307 | 843 | 772,150 |
| | Adjustments at 1 January 2018 | 0 | 0 | 0 |
| | Exchange rate adjustments | 67 | 0 | 67 |
| | Impairment | -35,359 | 0 | -35,359 |
| | Adjustments at 31 December 2018 | -35,292 | 0 | -35,292 |
| | Carrying amount at 31 December 2018 | 736,015 | 843 | 736,858 |

Impairment test has been performed in relation to goodwill, which supports the carrying amounts on the investments besides the investment in the Cimentas Group.

The impairment test performed on the Cimentas Group investment outlined that the expected future cash flow is lower than the carrying amount of the investment with an amount of EUR 66.3m, which has been booked as an impairment loss. The main reason to the impairment is due to the devaluation of the Turkish lira in 2019 and continued uncertainty about economic policy and development.

Reference is made to note 9 in the consolidated financial statement, where key assumptions and sensitivity in impairment test are disclosed.

| 9 | Deferred tax assets and deferred tax liabilities | | | 2019 | 2018 |
|---|--|-------------|----------|-------------|---------------|
| | Change in deferred tax in the year | | | | |
| | Deferred tax at 1 January | | | -843 | -224 |
| | Exchange rate adjustments | | | 0 | 2 |
| | Adjustments, previous years via income statement | | | 476 | 0 |
| | Movements via income statement | | | -84 | -621 |
| | Deferred tax liabilities at 31 December, net | | | -451 | -843 |
| | Deferred tax is presented in the balance sheet as follows: | | | | |
| | Deferred tax assets | | | 451 | 843 |
| | Deferred tax liabilities at 31 December, net | | | -451 | -843 |
| | | Deferred ta | v accete | Deferred ta | v liabilities |
| | | 2019 | 2018 | 2019 | 2018 |
| | | 2019 | 2010 | 2019 | 2016 |
| | Intangible assets | -3 | 2 | 0 | 0 |
| | Current assets | -18 | -2 | 0 | 0 |
| | Non-current and current liabilities | 472 | 843 | 0 | 0 |
| | Deferred tax at 31 December | 451 | 843 | 0 | 0 |
| | | | | | |

10 Other receivables and prepayments

Other receivables include VAT and other receivables.

Prepayments comprise insurance.

11 Credit institutions and other borrowings

Bank borrowings and credits in the Parent Company at 31 December:

| | Year of maturity | Fixed/ variable | Carrying amount 2019 | Carrying amount 2018 |
|-------------------------------------|------------------|--------------------|----------------------------|----------------------------|
| Bank borrowings and credits | 2020-2021 | Variable | 10,023 | 1,037 |
| Finance leases | 2021-2023 | Variable | 58 | 0 |
| Financial payable Group enterprises | 2019-2021 | Fixed | 105,070 | 151,384 |
| | | _ | 115,151 | 152,421 |

Fair values does not significantly deviate from the carrying amount.

Fair values corresponds to the nominal outstanding debt.

The Parent Company's debt to credit institutions has been recognised and falls due as follows:

| | Non-current | Current | | |
|---|-------------|------------|----------|----------|
| | borrowings | borrowings | | Maturity |
| | (>1 year) | (0-1 year) | Total | >5 years |
| 31 December 2019: | | | | |
| Bank borrowings and credits | 0 | 10,023 | 10,023 | 0 |
| Finance leases | 39 | 19 | 58 | |
| Financial payable Group enterprises | 105,070 | 0 | 105,070 | 0 |
| | 105,109 | 10,042 | 115,151 | 0 |
| Specification of contractual cash flows incl. interest: | | | | |
| Bank borrowings and credits | 0 | 10,043 | 10,043 | 0 |
| Finance leases | 39 | 19 | 58 | |
| Financial payable Group enterprises | 106,409 | 1,832 | 108,241 | 0 |
| | 106,448 | 11,894 | 118,342 | 0 |
| | Non-current | Current | | |
| | borrowings | borrowings | | Maturity |
| | (>1 year) | (0-1 year) | Total | >5 years |
| 31 December 2018: | | | ' ' | |
| Bank borrowings and credits | 0 | 1,037 | 1,037 | 0 |
| Financial payable Group enterprises | 151,384 | 0 | 151,384 | 0 |
| | 151,384 | 1,037 | 152,421 | 0 |
| Specification of contractual cash flows incl. interest: | | | <u> </u> | |
| Bank borrowings and credits | 0 | 1,050 | 1,050 | 0 |
| Financial payable Group enterprises | 156,935 | 3,028 | 159,963 | 0 |
| | 156,935 | 4,078 | 161,013 | 0 |
| | | | | |

The maturity analysis is based on all undiscounted cash flows including estimated payment of interest. Payment of interest is estimated and based on the present market conditions.

Other financial liabilities are due within 1 year.

12 Other payables

Other current payables include holiday pay liabilities, taxes and public indirect taxes.

13 Contingent liabilities, contractual obligations and contingent assets

Contingent liabilities

The Parent Company is involved in a few disputes, lawsuits, etc., of various scopes, including a few tax disputes in some countries. No significant liabilities are considered to be incumbent on the Parent Company in that respect, and the outcome of the disputes is not expected to have significant impact on the Parent Company's financial position beyond what has been recognised in the balance sheet.

In 2019, contractual liabilities are EUR 0.0m (2018: EUR 0.0m).

The Parent Company is taxed jointly with other Danish companies in the Aalborg Portland Holding Group. As an administrative company, the Parent Company is jointly and unlimited liable with the other companies in the joint taxation of Danish taxes at source and income taxes within the joint taxation group. Payable income taxes in the joint taxation group amounted to EUR 4.3m at 31 December 2019 (2018: EUR 1.1m). Any subsequent corrections of the taxable income subject to joint taxation could cause a higher liability of the Parent Company.

| | 2018 |
|---|------|
| Operating leases | |
| Aggregate future lease payments under non-cancellable operating leases: | |
| Falling due within one year | 262 |
| Falling due between one and five years | 12 |
| Falling due after more than five years | 0 |
| | 274 |
| Operating lease expenses recognised in the income statement | 207 |

14 Related party transactions

Related parties with significant influence in Aalborg Portland Holding A/S:

- Cementir España S.L., Calle General Yagüe, Num. 13, 28020 Madrid, Spain
- Cementir Holding N.V., Zuidplein, 36, 1077 XV Amsterdam, Netherlands
- Caltagirone S.p.A., Via Barberini, 28, 00187 Rome, Italy

Related parties within Aalborg Portland Holding A/S comprise the enterprises' Board of Directors and Management together with family related to these persons.

Furthermore, related parties comprise enterprises in which the above-mentioned persons have significant interests.

Additionally, related parties include subsidiaries, joint ventures and joint operation cf. page 77, where the Parent Company has significant influence or exercises control or joint control.

Transactions with Cementir Holding N.V.:

| - Intra-group management and administration agreements and royalties | 21,051 | 20,212 |
|---|---------|---------|
| - Financial items, net | -2,504 | -3,971 |
| - Payables | 5,457 | 6,658 |
| - Non-current financing | 105,070 | 151,384 |
| Transactions with other related parties: | | |
| - Intercompany management, administration agreements and shared service | 21,961 | 21,317 |
| - Financial items, net | 1,985 | 2,238 |
| - Trade and financial receivables | 2,118 | 7,456 |
| - Trade and financial payables | 216 023 | 129 665 |

Remuneration of the Board of Directors and the Management is presented in note 2.

No losses on loans to or receivables from related parties were recognised, nor provisions made for such in 2019 or 2018.

14 Financial risks and financial instruments

The Parent Company's most predominant currency exposure regarding the operating results arises from NOK and USD. A 10% drop in these exchange rates compared to EUR/DKK would, viewed separately, increase EBITDA by EUR 0.2m. NOK amounts to EUR 0.1m and USD amounts to EUR 0.1m (2018: NOK amounted to EUR 0.1m).

Currency risks

Forward contracts regarding future transactions

The Group does not comply with the conditions for taking out hedge accounting of future cash flows from the sale of goods. In terms of the hedging of future investments, the Group assesses in each case whether these comply with the conditions for hedge accounting.

No currency forward contracts at 31 December 2019 or at 31 December 2018.

The Parent Company entered into a swap agreement (hedge accounting) with a termination date in 2024, where both currency risk and interest risk has been hedged. Related to the interest risk the Parent Company has agreed to pay USD Libor + a spread of 3.63% and the Parent Company will receive EURIBOR + a spread of 2.88% each 30 April and 31 October until maturity. The effective part of the hedge is equal to all future cash flow payments and nominal installments.

The fair value liability is included in a separate line item in the balance sheet "Derivatives financial instruments". The ineffective part is recognised as financial income.

2019:

| | | | | | | | Change in fair | Ineffective part |
|--------------|-----------------|----------|-----------|-----------|-----------|------------|------------------|----------------------|
| | | | Maturity | | | Fair value | value recognised | recognised in income |
| | Notional amount | < 1 year | 1-5 years | > 5 years | Strike | liability | in hedge reserve | statement |
| EURm | | | | | | | | |
| | | | | | 1.00 EUR/ | | | |
| Swap USD/EUR | 114.3 | 10.1 | 104.3 | 0.0 | 1.235 USD | -11.5 | 2.1 | -0.3 |

2018:

| | | | | | | | Change in fair | Ineffective part |
|--------------|-----------------|----------|-----------|-----------|-----------|------------|------------------|----------------------|
| | | | Maturity | | | Fair value | value recognised | recognised in income |
| | Notional amount | < 1 year | 1-5 yesrs | > 5 years | Strike | liability | in hedge reserve | statement |
| EURm | | | | | | | | |
| | | | | | 1.00 EUR/ | | | |
| Swap USD/EUR | 128.9 | 11.2 | 49.8 | 68.0 | 1.235 USD | -10.5 | -4.1 | 0.6 |

Interest rate risk

The Parent Company is included in the cash pool for the Group.

Liquidity risks

Aalborg Portland Holding A/S has access to funding through the Cementir Holding facility which includes certain covenants.

The Parent Company acts as account holder of the Group's cash pool scheme and as bank in proportion to other intra-group loans. The purpose of the cash pool scheme is to optimise cash management and the use of liquidity in the participating companies.

Credit risks

Receivables from the Parent Company's activities are attributable to Danish and foreign Group companies. The Parent Company is familiar with customers, who have not been granted long credit lines.

The Parent Company's trade receivables at 31 December 2019 and 31 December 2018 include no write-downs. Historically there have not been any write-downs.

Regarding management of capital structure, reference is made to note 26 in the consolidated financial statements.

Fair value measurement

Financial instruments measured at fair value are measured on a recurring basis and categorised into the following levels of the fair value hierarchy:

• Level 1: Observable market prices for identical instruments

- Level 2: Valuation techniques primarily based on observable prices or traded prices for comparable instruments
- Level 3: Valuation techniques primarily based on unobservable prices

Securities and investments measured at fair value through profit/loss are either measured at quoted prices in an active market for the same type of instrument (level 1) or at fair value based on available data (level 3).

Hedging instruments are not traded on an active market based on quoted prices. Measured instead of using a valuation technique, where all significant inputs are based on observable market data; such as exchange rates, interest rates, credit risk and volatilities (level 2).

There have been no transfers between the levels in 2019 or 2018.

Specification of financial assets and obligations

| | Carrying | | Carrying | |
|--|----------|------------|----------|------------|
| | value | Fair value | value | Fair value |
| EUR '000 | 2019 | 2019 | 2018 | 2018 |
| | | | | |
| Financial assets measured at fair value through the | | | | |
| income statement | 0 | 0 | 0 | 0 |
| Derivatives used as hedging instruments, level 2 | 0 | 0 | 0 | 0 |
| Loans and receivables | 166,301 | 166,301 | 151,755 | 151,755 |
| Financial obligations measured at fair value through the | | | | |
| income statement | 0 | 0 | 0 | 0 |
| Derivatives used as hedging instruments, level 2 | 11,508 | 11,508 | 10,482 | 10,482 |
| Financial obligations measured at amortised cost | 321,558 | 321,558 | 281,460 | 281,460 |

Methods and assumptions on determination of fair values

In general, fair value corresponds to the carrying value, except for mortgage loans.

Financial instruments related to sale and procurement of goods, etc. with a short credit period are measured at fair value corresponding to the carrying value.

Derivative financial instruments are computed on generally accepted valuation methods based on relevant exchange rates.

The methods used are unchanged compared to 2018.

15 Post-balance sheet events

After the end of the financial year, the parent company Aalborg Portland Holding A/S acquired the share capital of Spartan Hive S.p.A. in February 2020. Besides this there are no further significant post-balance sheet events to report. Reference is made to note 10 in consolidated accounts.

16 Estimation on uncertainties and judgements

Investments in subsidiaries are tested for impairment based on performed impairment tests of goodwill as described in note 9 in the consolidated financial statements. Uncertainty is mainly related to Turkey.

17 Accounting policies

Parent Company

The Parent Company's financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements for annual reports.

Compared to the accounting policies applied in the consolidated financial statements (see Note 29 to the consolidated financial statements), the Parent Company's accounting policies only deviate in the following items:

Revenues

Dividends received from investments in subsidiaries and joint ventures are recognised as revenue in the Parent Company's income statement in the financial year in which the dividends are declared. To the extent that the distributed dividend exceeds the total comprehensive income of enterprises for the period when the decision to pay interim dividend is made, impairment test is carried out.

Investments in subsidiaries

Investments in subsidiaries are measured at cost. In case of indication of impairment, impairment test is carried out as described in the accounting policies of the Group. If the carrying value exceeds the recoverable amount, write-down is made to this lower value.

On disposal of investments in subsidiaries, the difference between the sales price and the carrying amount (cost of the shares based on a weighted average) is recognised in the income statement at the date of disposal.

Effect from implementation of IFRS 16, Leases

Upon implementation 1 January 2019, we have recognised a right of use asset of EUR 20k and a lease liability of EUR 20k. The implementation has no effect on equity.

Profit/loss for the year remains substantially unchanged. This is due to the depreciation of the right-of-use assets and interest costs from the lease liabilities being almost equal to the operating lease expense.

Below, the operating lease liability in accordance with IAS 17 disclosed in the financial statements for 2018 has been reconciled with the lease liability recognised in the balance sheet at 1 January 2019 (date of transition):

The weighted average discount rate applied is 0.6%

| EUR '000 | Opening balance |
|--|-----------------|
| Operating lease commitments as disclosed | |
| in the Group's 2018 consolidated financial | |
| statements | 274 |
| Short-term and low value lease assets | -249 |
| Service commitments excluded | -4 |
| New contracts recognised during 2019 | 0 |
| Extension options expected to be utilised | 0 |
| Other | 0 |
| Undiscounted value | 21 |
| | |
| Discounted value | |
| Lease liability recognised on transition | 20 |

Implementation of IFRS 16 has no effect on the underlying cash flows. However, due to the lease payments being split into interest costs and a repayment of the lease liability, the presentation of the cash flow statement has changed. The change has improved the cash flow from operating activities as well as free cash flow by EUR 19k whereas the cash outflow from financing activities has been negatively impacted by EUR 19k.

Signatures

Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Aalborg Portland Holding A/S for the financial year 1 January – 31 December 2019.

The annual report has been prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at 31 December 2019 and of the results of the Group's and the Parent Company's operations and consolidated cash flows for the financial year 1 January – 31 December 2019.

Further, in our opinion, the Management's review gives a fair review of the development in the Group's and the Parent Company's activities and financial matters, of the results for the year and of the Group's and the Parent Company's financial position.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 5 March 2020

Exegutive Board

Francesco Caltagirone Jr

CEO

Henning Bæk

Executive Vice President, CFO

Board of Directors

Bjarne Moltke Hansen

Chalrman

Francesco Caltagirone Jr

Marco Maria Bianconì

Alessandro Caltagirone

CO alis Cripals

Vice Chairman

Francesco Gaetano Caltagirone

Azzura Caltagirone

Claudio Criscuolo

Signatures

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Copenhagen, 5 March 2020

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CEO

Henning Bæk

Executive Vice President, CFO

Board of Directors

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Chalrman

Francesco Caltagirone Jr

Marco Maria Bianconi

Alessandro Caltagirone

Vice Chairman

Francesco Gaetano Caltagirone

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Claudio Criscuolo

Signatures

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Further, in our opinion, the Management's review gives a fair review of the development in the Group's and the Parent Company's activities and financial matters, of the results for the year and of the Group's and the Parent Company's financial position.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 5 March 2020

Executive Board

Francesco Caltagirone Jr CEO

Henning Bæk

Executive Vice President, CFO

Board of Directors

Bjarne Moltke Hansen

Chalrman

Francesco Caltagirone Jr

Marco Maria Bianconi

Azzura Caltagirone

Alessandro Caltagirone

Vice Chairman

Francesco Gaetano Caltagirone

Claudio Criscuolo



Independent auditor's report

To the shareholders of Aalborg Portland Holding A/S

Opinion

We have audited the consolidated financial statements and the parent company financial statements of Aalborg Portland Holding A/S for the financial year 1 January – 31 December 2019 comprising income statement, balance sheet, statement of changes in equity, cash flow statements and notes, including accounting policies, for the Group as well as for the Parent Company. The consolidated financial statements and parent company financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at 31 December 2019 and of the results of the Group's and the Parent Company's operations and consolidated cash flows for the financial year 1 January – 31 December 2019 in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibility for the consolidated financial statements and the parent company financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements and for such internal control that Management determines is necessary to enable the preparation of consolidated financial statements and parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent company financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the consolidated financial statements and the parent company financial statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements

Our objectives are to obtain reasonable assurance as to whether the consolidated financial statements and the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these consolidated financial statements and parent company financial statements.



As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the consolidated financial statements and the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent company financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the consolidated financial statements and the parent company financial statements, including the disclosures, and whether the consolidated financial statements and the parent company financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the consolidated financial statements and the parent company financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent company financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the consolidated financial statements or the parent company financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.



Based on the work we have performed, we conclude that the Management's review is in accordance with the consolidated financial statements and the parent company financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 5 March 2020

KPMG

Statsautoriseret Revisionspartnerselskab

CVR No 25 57 81 98

Henrik O. Larsen

State Authorised Public Accountant

MNE-NO. 15839

Steffen S. Hansen

State Authorised Public Accountant

MME-NO. 32737

Board of Directors

Bjarne Moltke Hansen, *Chairman*Alessandro Caltagirone, *Vice Chairman*Azzura Caltagirone
Francesco Caltagirone Jr.
Francesco Gaetano Caltagirone
Marco Maria Bianconi
Claudio Criscuoli

Executive Board

Francesco Caltagirone Jr., CEO Henning Bæk, Executive Vice President, CFO

Nordic & Baltic

Søren Holm Christensen, CEO

Aalborg Portland

Søren Holm Christensen, *CEO*Michael Lundgaard Thomsen, *Managing Director*Henning Bæk, *Executive Vice President, CFO*

Unicon

Søren Holm Christensen, CEO Henning Bæk, Executive Vice President, CFO

Belgium

Eddy Fostier, General Manager

Turkey

Cenker Mirzaoğlu, CEO

Overseas

Alberto Barbieri, *Managing Director, Egypt*Alessandro Civera, *Managing Director, USA*Fabrizio Piero Carraro, *Managing Director, Malaysia*Yan Xing Wu, *Managing Director, China*

Companies in the Group

The Company

Aalborg Portland Holding A/S P.O. Box 165, 9100 Aalborg Rørdalsvej 44, 9220 Aalborg Øst Denmark

Tel. +45 98 16 77 77

E-mail: cement@aalborgportland.com Internet: www.aalborgportlandholding.com CVR No 14 24 44 41

Owners

Aalborg Portland Holding A/S is 75% owned by Cementir España S.L., Spain and 25% owned by Islands Brygge 43, Copenhagen. Globo Cem S.L., Spain.

Aalborg Portland Holding A/S is included in the Group financial statements for Cementir Holding N.V., the Netherlands and Caltagirone S.p.A.,

Annual General Meeting 17 April 2020 at

| OVN NO 14 24 44 41 | | | | | |
|---|--------------------|------------|-----------------------------|----------------|---------------|
| | | | | Direct | |
| | | | ninal share tal (in 000) | holding ** | Minorities |
| Aalborg Portland Holding A/S | Denmark | DKK | 300,000 | - | |
| Aalborg Portland | | | | | |
| Aalborg Portland A/S | Denmark | DKK | 100,000 | 100.0% | |
| Aalborg Portland Íslandi ehf. | Iceland | ISK | 303,000 | 100.0% | |
| Aalborg Portland Polska Sp. z o.o. | Poland | PLN | 100 | 100.0% | |
| Aalborg Portland OOO | Russia | RUB | 14,700 | 100.0% | |
| Aalborg Portland France S.A.S. | France | EUR | 10 | 100.0% | |
| Aalborg Portland Belgium S.A. | Belgium | EUR | 500 | 100.0% | |
| Unicon | | | | | |
| Unicon A/S | Denmark | DKK | 150,000 | 100.0% | |
| Unicon AS | Norway | NOK | 13,289 | 100.0% | |
| AB Sydsten | Sweden | SEK | 15,000 | 50.0% | 50.0% |
| ÅGAB Syd AB * | Sweden | SEK | 500 | 40.0% | |
| Skåne Grus AB | Sweden | SEK | 1,000 | 60.0% | 40.0% |
| Ecol-Unicon Sp. z o.o. * | Poland | PLN | 1,000 | 49.0% | |
| Kudsk & Dahl A/S | Denmark | DKK | 10,000 | 100.0% | |
| Belgium | | | | | |
| Compagnie des Ciments Belges CCB SA/NV | Belgium | EUR | 179,344 | 100.0% | |
| De Paepe Beton N.V. | Belgium | EUR | 500 | 100.0% | |
| Société des Carrières du Tournaisis S.C.T. S.A. *** | Belgium | EUR | 12,297 99 | 65.0% 25.5% | |
| Recybel S.A. Mixers at your Service NV | Belgium Belgium | EUR | 976 | 18.0% | |
| Compagnie des Ciments Belges France S.A. (CCBF) | France | EUR | 34,363 | 100.0% | |
| Overseas | | | | | |
| Sinai White Portland Cement Co. S.A.E. | Egypt | EGP | 350,000 | 71.1% | 28.9% |
| Aalborg Portland Malaysia Sdn. Bhd. | Malaysia | MYR | 95,400 | 70.0% | 30.0% |
| Aalborg Resources Sdn. Bhd. | Malaysia | MYR | 2,544 | 100.0% | |
| Aalborg Portland (Australia) Pty. Ltd. | Australia | AUD | 1 | 100.0% | |
| Aalborg Portland (Anqing) Co. Ltd. | China | CNY | 265,200 | 100.0% | |
| Aalborg Portland U.S. Inc. | USA | USD | 1 | 100.0% | |
| Aalborg Cement Company Inc. | USA | USD | 1 | 100.0% | |
| Gaetano Cacciatore, LLC | USA | USD | N/A | 100.0% | |
| White Cement Company LLC | USA | USD | N/A | 100.0% | 00.70/ |
| Lehigh White Cement Company, LLC Vianini Pipe, Inc. | USA USA | USD USD | N/A 4,483 | 63.3% 99.9% | 36.7% 0.1% |
| Turkey | | | | | |
| Aalborg Portland España S.L.U. | Spain | EUR | 3 | 100.0% | |
| Cimentas AS | Turkey | TRY | 87,112 | 97.8% | 2.2% |
| Cimbeton AS | Turkey | TRY | 1,770 | 50.3% | 49.7% |
| Ilion Cimento Ltd | Turkey | TRY | 300 | 100.0% | |
| Destek AS | Turkey | TRY | 50 | 100.0% | |
| Kars Cimento AS | Turkey | TRY | 437,178 | 48.8% | 51.2% |
| Recydia AS | Turkey | TRY | 759,544 | 91.1% | |
| Sureko AS | Turkey | TRY | 43,444 | 100.0% | |
| NWM Holdings Ltd | England | GBP | 5,000 | 100.0% | |
| Neales Waste Management Ltd | England | GBP | 100 | 100.0% | |
| Quercia Ltd. | England | GBP | 5,000 | 100.0% | |
| Recydia AS | Turkey | TRY | 759,544 | 8.9% | |

^{*} Joint ventures. Others are Group enterprises.

 $^{^{\}star\star}$ Ownershare is stated as direct holding of the superjacent enterprise.

^{***} Pro rata consolidated.

Aalborg Portland Holding Group

Aalborg Portland Holding A/S

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Tel. +45 98 16 77 77

Bjarne Moltke Hansen, Chairman of the Board of Directors

Executive Board: Francesco Caltagirone Jr., CEO Henning Bæk. Executive Vice President, CFO

Aalborg Portland

Aalborg Portland A/S

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Bjarne Moltke Hansen, Chairman of the Board of Directors

Executive Board: Søren Holm Christensen, CEO, Nordic & Baltic Michael Lundgaard Thomsen, Managing Director Henning Bæk, Executive Vice President, CFO

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Aalborg Portland France S.A.S.

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Aalborg Portland Belgium S.A.

Noorderlaan 147, Atlantic House 2030 Antwerp Belgium Tel. +32 472 86 47 29 Frank Brandt, General Manager

Aalborg Portland 000

Street Vorovskogo, house 18A, premise 317 Kingisepp district, town Kingisepp 188480, Leningrad region Russia Tel. +7 812 346 74 14 Alexey Tomashevskiy, Managing Director

Unicon

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Bjarne Moltke Hansen, Chairman of the Board of Directors

Executive Board: Søren Holm Christensen, CEO. Nordic & Baltic Henning Bæk, Executive Vice President, CFO

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Unicon AS (Norway) Tevlingveien 23

1081 Oslo Postal address: P.O. Box 553 Sentrum 0105 Oslo Norway Knut L. Tiseth, Managing Director

AB Sydsten

Stenyxegatan 7 213 76 Malmö Sweden Tel. +46 40 31 1900 Peter Camnert, Managing Director

Ecol-Unicon Sp. z o.o.

Registered office: ul. Równa 2 80-067 Gdańsk Headquaters: ul. Marynarki Polskiej 163 80-868 Gdańsk Poland Tel. +48 58 306 5678 Wojciech Falkowski, Managing Director

Kudsk & Dahl A/S

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Belgium

Compagnie des Ciments Belges CCB SA/NV

Grand'Route, 260 7530 Gaurain-Ramecroix Belgium Tel. + 069 25 25 11 Eddy Fostier, General Manager

Turkey

Cimentas İzmir Çimento Fabrikası Türk A.Ş.

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Overseas

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Alberto Barbieri, Managing Director

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Aalborg Portland (Anging) Co. Ltd.

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Aalborg Cement Company Inc.

1601 Forum Place Suite 1110 West Palm Beach, FL 33401 USA Tel. +1 561 812 7450 Bjarne Moltke Hansen, *President*

Gaetano Cacciatore, LLC

1601 Forum Place Suite 1110 West Palm Beach, FL 33401 USA Tel. +1 561 812 7450 Alessandro Civera, *Manager*

White Cement Company LCC

1601 Forum Place Suite 1110 West Palm Beach, FL 33401 USA Tel. +1 561 812 7450 Vedat Ozer, *President*

Vianini Pipe, Inc.

P.O. Box 492 Whitehouse, NJ 08888 USA Tel. +1 908 534 4021 Michael Grapsy, *Managing Director*

Lehigh White Cement Company

1601 Forum Place Suite 1110 West Palm Beach, FL 33401 USA Tel. +1 561 812 7450 Alessandro Civera, *Managing Director*