# SurTec Scandinavia ApS

Rytterskolevej 10, 7000 Fredericia CVR no. 13 82 95 78

## Annual report 2017

Approved at the Company's annual general meeting on 24 April 2018 Chairman: ..... 





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SurTec Scandinavia ApS Annual report 2017

# Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of SurTec Scandinavia ApS for the financial year 1 January - 31 December 2017.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations and cash flows for the financial year 1 January - 31 December 2017.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Taulov, 24 April 2018 Executive Board: Per Hjorth

Board of Directors:

Karsten Grün

**Chandler Smith** 



### Independent auditor's report

#### To the shareholder of SurTec Scandinavia ApS

#### Opinion

We have audited the financial statements of SurTec Scandinavia ApS for the financial year 1 January -31 December 2017, which comprise income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations as well as the cash flows for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.



#### Independent auditor's report

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Vejle, 24 April 2018 ERNST & YOUNG Godkendt Revisionspartnerselskab CVR no. 30 70 02 28

ars Tylvad Andersen

State Authorised Public Accountant MNE no.: mne8854



SurTec Scandinavia ApS Annual report 2017

## Management's review

#### **Company details**

Name Address, Postal code, City

CVR no. Established Registered office Financial year

**Board of Directors** 

**Executive Board** 

Auditors

SurTec Scandinavia ApS Rytterskolevej 10, 7000 Fredericia

13 82 95 78 1 January 1990 Fredericia 1 January - 31 December

Karsten Grünke Chandler Smith

Per Hjorth

Ernst & Young Godkendt Revisionspartnerselskab Lysholt Allé 10, 7100 Vejle, Denmark



#### Management's review

#### **Business review**

The activities of the Company consist in sale of chemicals and equipment, plant and spare parts used in connection with chemical and electronic surface treatment.

#### **Financial review**

The income statement for 2017 shows a profit of DKK 1,147,157 against a profit of DKK 182,873 last year, and the balance sheet at 31 December 2017 shows equity of DKK 1,709,974. In the annual report for 2016, Management expected a profit in the range of DKK 800,000 - 1,000,000 and the financial year has been marked by an increase in gross profit as a result of increased revenue.

Management considers the Company's financial performance in the year satisfactory.

#### Events after the balance sheet date

No events materially affecting the Company's financial position have occurred subsequent to the financial year-end.

#### Outlook

The Company's profit for 2018 is expected in the range of DKK 1,000,000 - 1,200,000.



## Income statement

Note DKK	2017	2016
Gross margin 2 Staff costs	3,744,471 -2,274,074	2,536,085 -2,295,229
Amortisation/depreciation and impairment of property, plan and equipment	t -8,904	-10,464
Profit before net financials	1,461,493	230,392
Financial income	35,728	16,537
Financial expenses	-13,764	0
Profit before tax	1,483,457	246,929
3 Tax for the year	-336,300	-64,056
Profit for the year	1,147,157	182,873
Recommended appropriation of profit		
Proposed dividend recognised under equity	1,147,157	182,000
Extraordinary dividend distributed in the year	318,000	0
Retained earnings/accumulated loss	-318,000	873
	1,147,157	182,873



## Balance sheet

Note	ркк	2017	2016
	ASSETS Fixed assets		
	Property, plant and equipment	5,952	14,856
	Other fixtures and fittings, tools and equipment	5,952	14,000
		5,952	14,856
	Total fixed assets	5,952	14,856
	Non-fixed assets Inventories		
	Finished goods and goods for resale	535,440	678,601
		535,440	678,601
	Receivables		
	Trade receivables	1,305,008	1,374,495
	Prepayments	40,152	22,478
		1,345,160	1,396,973
	Cash	1,575,078	541,426
	Total non-fixed assets	3,455,678	2,617,000
	TOTAL ASSETS	3,461,630	2,631,856



## Balance sheet

Note	DKK	2017	2016
	EQUITY AND LIABILITIES Equity		
	Share capital Retained earnings Dividend proposed for the year	200,000 362,817 1,147,157	200,000 680,817 182,000
	Total equity	1,709,974	1,062,817
	Provisions Deferred tax	7,999	3,368
	Total provisions	7,999	3,368
	Liabilities other than provisions Current liabilities other than provisions		
	Trade payables	137,990	181,136
	Payables to group entities	205,944	225,222
	Income taxes payable	263,109	68,560
	Other payables	1,136,614	1,090,753
		1,743,657	1,565,671
	Total liabilities other than provisions	1,743,657	1,565,671
	TOTAL EQUITY AND LIABILITIES	3,461,630	2,631,856

1 Accounting policies

4 Contractual obligations and contingencies, etc.5 Related parties



## Statement of changes in equity

DKK	Share capital	Retained earnings	Dividend proposed for the year	Total
Equity at 1 January 2016 Transfer through appropriation	200,000	679,944	532,000	1,411,944
of profit	0	873	182,000	182,873
Dividend distributed	0	0	-532,000	-532,000
Equity at 1 January 2017 Transfer through appropriation	200,000	680,817	182,000	1,062,817
of profit	0	0	1,147,157	1,147,157
Dividend distributed Extraordinary dividend	0	0	-182,000	-182,000
distributed	0	-318,000	0	-318,000
Equity at 31 December 2017	200,000	362,817	1,147,157	1,709,974



### Cash flow statement

Note	DKK	2017	2016
6	Profit for the year Adjustments	1,147,157 323,240	182,873 57,983
7	Cash generated from operations (operating activities) Changes in working capital	1,470,397 178,411	240,856 165,452
	Cash generated from operations (operating activities) Interest received, etc. Interest paid, etc. Income taxes paid	1,648,808 35,728 -13,764 -137,120	406,308 16,537 0 -167,108
	Cash flows from operating activities	1,533,652	255,737
	Dividends paid	-500,000	-532,000
	Cash flows from financing activities	-500,000	-532,000
	<b>Net cash flow</b> Cash and cash equivalents at 1 January	1,033,652 541,426	-276,263 817,689
8	Cash and cash equivalents at 31 December	1,575,078	541,426



#### Notes to the financial statements

#### 1 Accounting policies

The annual report of SurTec Scandinavia ApS for 2017 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to reporting class B entities and elective choice of certain provisions applying to reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

#### Income statement

#### Revenue

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

#### Gross margin

The items revenue, change in inventories of finished goods and work in progress, work performed for own account and capitalised, other operating income and external expenses have been aggregated into one item in the income statement called gross margin in accordance with section 32 of the Danish Financial Statements Act.

#### Cost of sales

Cost of sales includes the cost of goods used in generating the year's revenue.

#### Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.



#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Depreciation

The item comprises depreciation of property, plant and equipment.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Other fixtures and fittings, tools and equipment 3-5 years

#### Financial income and expenses

Financial income and expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

#### Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The entity is jointly taxed with other subsidiaries. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

Jointly taxed entities entitled to a tax refund are reimbursed by the management company based on the rates applicable to interest allowances, and jointly taxed entities which have paid too little tax pay a surcharge according to the rates applicable to interest surcharges to the management company.

#### **Balance sheet**

#### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

#### Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less costs of completion and expenses required to effect the sale and is determined taking into account marketability, obsolescence and development in the expected selling price.

Goods for resale are measured at cost, which comprises the cost of acquisition plus delivery costs as well as other expenses directly attributable to the acquisition.



#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

#### Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

#### Cash

Cash comprise cash.

#### Equity

#### Proposed dividends

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

#### Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.



### Notes to the financial statements

1 Accounting policies (continued)

#### Liabilities

Other liabilities are measured at net realisable value.

#### Cash flow statement

The cash flow statement shows the Company's net cash flows broken down according to operating, investing and financing activities, the year's changes in cash and cash equivalents as well as the cash and cash equivalents at the beginning and the end of the year.

Cash flows from operating activities are calculated as the profit/loss for the year adjusted for non cash operating items, changes in working capital and paid corporate income tax.

Cash flows from investing activities comprise payments in connection with acquisitions and disposals of entities and activities and of intangible assets, property, plant and equipment and investments.

Cash flows from financing activities comprise changes in the size or composition of the Company's share capital and related expenses as well as raising of loans, repayment of interest bearing debt and payment of dividends to shareholders.

Cash and cash equivalents comprise cash, short term bank loans and short term securities which are readily convertible into cash and which are subject only to insignificant risks of changes in value.



### Notes to the financial statements

	DKK	2017	2016
2	<b>Staff costs</b> Wages/salaries Pensions Other social security costs	2,138,885 113,120 22,069	2,160,930 111,996 22,303
		2,274,074	2,295,229
	Average number of full-time employees	3	3
3	<b>Tax for the year</b> Estimated tax charge for the year Deferred tax adjustments in the year	331,669 4,631 336,300	68,583 -4,527 64,056

#### 4 Contractual obligations and contingencies, etc.

#### **Contingent liabilities**

The Company is jointly taxed with the other danish group companies. As the Company, together with the other danish group companies, the Company has joint and several unlimited liability for Danish corporation taxes. At 31 December 2017, the jointly taxed companies net liabilities to SKAT is statet in the annual report of the administrative company EBI Atlantic A/S. Any subsequent corrections of the taxable income subject to joint taxation may entail that the Company's liability will increase.

#### Other financial obligations

Other rent and lease liabilities:

DKK	2017	2016
Rent and lease liabilities	330,125	16,479

Lease liabilities include operating leases for cars, totalling DKK 16,479, with remaining contract terms of 1 years.

#### 5 Related parties

#### Information about consolidated financial statements

Parent	Domicile	Requisitioning of the parent company's consolidated financial statements	
Freudenberg Group	69465 Weinheim, Germany	www.freudenberg.com	



## Notes to the financial statements

	DKK	2017	2016
6	<b>Adjustments</b>	8,904	10,464
	Amortisation/depreciation and impairment losses	-35,728	-16,537
	Financial income	13,764	0
	Financial expenses	336,300	64,056
	Tax for the year	323,240	57,983
7	<b>Changes in working capital</b>	143,161	-17,888
	Change in inventories	51,813	6,266
	Change in receivables	-16,563	177,074
	Change in trade and other payables	178,411	165,452
8	Cash and cash equivalents at year-end Cash according to the balance sheet	1,575,078	541,426