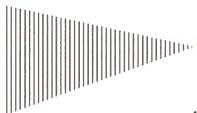
# Louis Nielsen A/S

Indkildevej 2 A, P.O. Box 7870, DK-9210 Aalborg SØ CVR no. 13 61 35 75



Annual report 2015/16

Approved at the Company's annual general meeting on  $\frac{99}{4}$  1b

Chairman:

Susanne Severinsen





# Contents

Statement by the Board of Directors and the Executive Board	2
Independent auditors' report	3
Management's review Company details Financial highlights Operating review	5 6 7
Financial statements for the period 1 March 2015 - 29 February 2016 Income statement Balance sheet Statement of changes in equity Notes to the financial statements	9 9 10 12 13



# Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Louis Nielsen A/S for the financial year 1 March 2015 - 29 February 2016.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

It is our opinion that the financial statements give a true and fair view of the Company's financial position at 29 February 2016 and of the results of the Company's operations for the financial year 1 March 2015 - 29 February 2016.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Mads Nygaard

Aalborg, 29 July 2016 Executive Board:

John Douglas Perkins

Board of Directors:

Douglas John David Perkins

Chairman

John Douglas Perkins

JyMette Mary Perkins

Mads Nygaard/

Mary Lesley Perkins

Richard John Holmes



## Independent auditors' report

#### To the shareholders of Louis Nielsen A/S

#### Independent auditors' report on the financial statements

We have audited the financial statements of Louis Nielsen A/S for the financial year 1 March 2015 - 29 February 2016, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit has not resulted in any qualification.

## Opinion

In our opinion, the financial statements give a true and fair view of the Company's financial position at 29 February 2016 and of the results of its operations for the financial year 1 March 2015 - 29 February 2016 in accordance with the Danish Financial Statements Act.



# Independent auditors' report

## Statement on the Management's review

Pursuant to the Danish Financial Statements Act, we have read the Management's review. We have not performed any other procedures in addition to the audit of the financial statements. On this basis, it is our opinion that the information provided in the Management's review is consistent with the financial statements.

Aalborg, 29 July 2016 ERNST & YOUNG Godkendt Revisionspartnerselskab CVR no. 30 70 02 28

Hans B. Vistisen State Authorised Public Accountant

Rikke Bitsch State Authorised Public Accountant



# Company details

Name Louis Nielsen A/S

Address, zip code, city Indkildevej 2 A, P.O. Box 7870, DK-9210 Aalborg SØ

CVR no. 13 61 35 75 Established 1 November 1989

Registered office Aalborg

Financial year 1 March - 28 February

Website www.louisnielsen.dk

Telephone +45 70 13 01 11

Board of Directors Douglas John David Perkins, Chairman

Juliette Mary Perkins Mary Lesley Perkins John Douglas Perkins Mads Nygaard Richard John Holmes

Executive Board John Douglas Perkins

Mads Nygaard

Auditors Ernst & Young Godkendt Revisionspartnerselskab

Vestre Havnepromenade 1A, P.O. Box 710, DK-9100 Aalborg



# Financial highlights

DKK'000	2015/16	2014/15	2013/14	2012/13	2011/12
Key figures					
Revenue	490,248	440,582	424,680	379,060	359,167
Ordinary operating profit	14,757	13,415	12,122	10,840	9,565
Loss/income from financial income					
and expenses	367	-79	-142	-2,342	-1,904
Profit for the year	9,946	17,997	13,562	10,932	24,421
Investment in tangible assets	11,017	6,570	2,454	5,446	1,743
Total assets	382,645	357,160	340,334	328,442	378,636
Equity	295,620	285,674	267,677	254,115	192,535
Financial ratios					
Operating margin	3,0	3.0	2.9	2.9	2.7
Solvency ratio	77.3	80.0	78.7	77.4	50.8

Financial ratios are calculated in accordance with the Danish Finance Society's guidelines on the calculation of financial ratios "Recommendations and Financial Ratios 2015". For terms and definitions, please see the accounting policies.



#### Operating review

#### Principal activities of the Company

The Company acts as a management company for the Group's 74 stores that carry on trade with spectacles, contact lenses and other accessories. The Company also owns shares in the 74 stores.

#### Development in activities and finances

#### Profit for the year

Revenue and profit for the year only includes the activities which the Company conducts in its capacity as a management company for the Group's 74 stores as well as the shares which the Company owns in the 74 stores. Revenue and profit accordingly do not contain revenue and profit for the year for the 74 stores which the Company owns shares in.

Revenue for the year amounts to DKK 490.2 million compared to DKK 440.6 million last year. The Company reported a profit after tax of DKK 10.0 million compared to DKK 18.0 million last year.

The Management team considers the Company's performance for the year satisfactory and in line with formerly expressed expectations.

#### Investments

During the financial year the Company has invested in staff in order to keep up with the rapidly growing number of customers and at the same time sustain the customer satisfaction index. From March 2015 to end of February 2016 the 74 stores have in total increased the number of staff members by 130 employees. During the same period the customer satisfaction index score has been improved.

## Capital resources

Louis Nielsen A/S is well-consolidated. The solvency ratio is 77.3% (2014/15: 80.0%) corresponding to an equity per 29 February 2016 of DKK 295.6 million (2014/15: DKK 285.7 million).

## Post balance sheet events

No events have occurred after the balance sheet date that may materially affect the Company's financial position.

#### Expected development

The Management team expects to be able to maintain the positive development, and the ambition for the financial year 2016/17 is therefore to grow the customer base by 10%.

### General risks

The Company has no key business risks besides the ones that are characteristic of the industry.

## Particular risks

The Company has no special credit, currency or liquidity risk.

## Knowledge resources

It is important for the Company to be able to attract and retain the suitable well-educated labour, not least authorized opticians, representing the professional foundation in all shops.



## Operating review

## Goals and policies for the under-represented gender

The Company's Board of Directors is presently made up of four men and two women. The Company will make an effort to obtain equal gender distribution no later than 2018, so that the under-represented gender will account for at least 40%. There has been no new election in the Board of Directors during the financial year.

The rest of the Management team is represented by 44% women and 56% men.

## Corporate Social Responsibility

Please refer to the annual CSR report of the parent company -

http://dqqzjdqmiszdy.cloudfront.net/sites/default/files/uploads/specsavers\_annual\_report\_2015.pdf.



# Income statement

Note	DKK'000	2015/16	2014/15
2	Revenue	490,248	440,582
	Cost of sales	-315,799	-266,616
	Other operating income	164,088	147,564
4	Other external costs	-220,280	-217,682
3	Staff costs	-97,640	-87,508
7,8	Depreciation, amortisation and write-down	-4,176	-2,925
	Other operating costs	-1,684	0
	Operating profit	14,757	13,415
9	Income/loss from investments	-1,639	7,976
5	Financial income	615	285
	Financial expenses	-248	-364
	Profit before tax	13,485	21,312
6	Tax on profit for the year	-3,539	-3,315
	Profit for the year	9,946	17,997
	Proposed profit appropriation		
	Retained earnings	9,946	17,997
		9,946	17,997



# Balance sheet

Note	DKK'000	2015/16	2014/15
7	ASSETS Non-current assets		
1	Intangible assets Goodwill Software	195 1,643	292 0
		1,838	292
8	Tangible assets Land and buildings Equipment Leasehold improvements	13,348 8,029 950	7,269 8,795 580
		22,327	16,644
	Fixed asset investments Investments in subsidiaries Amounts owed by subsidiaries Other receivables	134,544 1,659 23,092	153,092 2,312 16,164
		159,295	171,568
	Total non-current assets	183,460	188,504
	Current assets Inventories		
	Goods for resale	641	637
		641	637
14 11	Receivables Trade receivables Amounts owed by group enterprises Other receivables Corporation tax Prepayments	5,910 161,621 4,287 0 4,083	5,164 124,925 9,536 333 1,842
		175,901	141,800
	Cash at bank and in hand	22,643	26,219
	Total current assets	199,185	168,656
	TOTAL ASSETS	382,645	357,160



# Balance sheet

Note	DKK'000	2015/16	2014/15
10	EQUITY AND LIABILITIES Equity Share conital	20.100	20.100
12	Share capital Retained earnings	20,100 275,520	20,100 265,574
	Total equity	295,620	285,674
13 9	Provisions Deferred tax Provisions for equity investments in subsidiaries	655 0	530 0
	Total provisions	655	530
	Liabilities other than provisions Current liabilities other than provisions		
	Trade payables Trade payables to group enterprises	25,538 27,844	21,825 20,285
14	Corporation tax	27,044	20,283
	Deferred income	118	0
	Other payables	32,845	28,846
		86,370	70,956
	Total liabilities other than provisions	86,370	70,956
	TOTAL EQUITY AND LIABILITIES	382,645	357,160

 <sup>1</sup> Accounting policies
 14 Contractual obligations and contingencies, etc.
 15 Related party disclosures



# Statement of changes in equity

DKK'000	Share capital	Retained earnings	Total
Equity at 1 March 2015 Transferred; see profit appropriation	20,100 0	265,574 9,946	285,674 9,946
Equity at 29 February 2016	20,100	275,520	295,620



#### Notes to the financial statements

#### 1 Accounting policies

The annual report of Louis Nielsen A/S for 2015/16 has been prepared in accordance with the provisions applying to reporting class C large enterprises under the Danish Financial Statements Act.

Gains and losses on disposal of fixed assets are presented as other operating income or other operating costs in the income statement. Previous years gains and losses on disposal of fixed assets have been presented as depreciations. The change in presentation has also been applied to the comparative figures.

Apart from the above mentioned, the accounting policies used in the preparation of the financial statements are consistent with those of last year.

Consolidated financial statements have not been prepared as the Group fulfils the exemption provisions relating to sub-groups in section 112 of the Danish Financial Statements Act.

The Company has not prepared a cash flow statement, with reference to section 86 part 4 of the Danish Financial Statements Act.

Louis Nielsen A/S is included in the consolidated financial statements and cash flow statement of Specsavers Holding B.V., the Nederlands.

### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

### Income statement

### Revenue

The Company's revenue is generated by sale of spectacles and contact lenses, etc. and services of administration and corporate functions.

Income from the sale of goods for resale is recognised in revenue when transfer of the most significant rewards and risks to the buyer has taken place and provided that the income can be reliably measured and payment is expected to be received.

Revenue from sales of services comprising administration and corporate functions are recognised in revenue as the services are provided.

Revenue is measured at the fair value of the agreed consideration ex. VAT and taxes charged on behalf of third parties. All discounts granted are recognised in revenue.

#### Other operating income

Other operating income comprises items secondary to the Company's activities and includes income from cost sharing, other administration fee, rental income and gain on disposal of land and buildings, plant and equipment.



#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Other external costs

Other external costs comprise costs for distribution, sale, advertising, administration, premises, bad debt losses, operating leases, etc.

#### Staff costs

Staff costs comprise wages and salaries, including holiday allowance and pensions, and other social security costs, etc., for the Company's employees. Refunds received from public authorities are deducted from staff costs.

#### Profits/losses from investments in subsidiaries

The proportionate share of the results after tax of the individual subsidiaries is recognised in the income statement of the parent company after full elimination of intra-group profits/losses.

#### Financial income and expenses

Financial income and expenses comprise interest income and expense, payables and transactions denominated in foreign currencies as well as surcharges and refunds under the on-account tax scheme, etc.

## Tax on profit for the year

The parent is covered by the Danish rules on compulsory joint taxation of the Louis Nielsen Group's Danish subsidiaries. Subsidiaries form part of the joint taxation from the date on which they are included in the consolidation and up to the date on which they exit the consolidation.

The parent is the administrative company for the joint taxation and consequently settles all corporation tax payments with the tax authorities.

The current Danish corporation tax is allocated by settlement of joint taxation contribution between the jointly taxed companies in proportion to their taxable income. In this relation, companies with tax loss carryforwards receive joint taxation contribution from companies that have used these losses to reduce their own taxable profits.

Tax for the year comprises current tax, joint taxation contributions for the year and changes in deferred tax for the year. The tax expense relating to the profit for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

### Balance sheet

#### Intangible assets

### Goodwill

Goodwill is amortised on a straight line basis over its estimated useful life of 5-20 years determined on the basis of Management's experience of the specific business areas. Goodwill allocated to subsidiaries is amortised on a straight-line basis over an amortisation period of 20 years, due to that the enterprises are acquired strategically with strong market positions and long-term earnings profiles.

### Software

Software is measured at cost less accumulated depreciation and impairment losses. Software is amortised on a straight-line basis over an amortisation period of 3 years.



#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Land and buildings, equipment and leasehold improvements

Land and buildings, equipment and leasehold improvements are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

Depreciation is provided on a straight-line basis over the expected useful life of the assets. The expected useful lives are as follows:

Buildings 20 years Equipment 3-5 years Leasehold improvents 5 years

Gains and losses on the disposal of land and buildings, equipment and leasehold improvements are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains or losses are recognised in the income statement as other operating income or other operating costs, respectively.

#### Investments in subsidiaries

Investments in subsidiaries are measured under the equity method.

Investments in subsidiaries are measured at the proportionate share of the enterprises' net asset values calculated in accordance with the accounting policies minus or plus unrealised intra-group profits and losses and plus or minus any residual value of positive or negative goodwill determined in accordance with the acquisition method.

Investments in subsidiaries with negative net asset values are measured at DKK 0 (nil), and any amounts owed by such enterprises are written down if the amount owed is irrecoverable. If the parent company has a legal or constructive obligation to cover a deficit that exceeds the amount owed, the remaining amount is recognised under provisions.

Net revaluation of investments in subsidiaries is recognised in the reserve for net revaluation in equity under the equity method to the extent that the carrying amount exceeds cost. Dividends from subsidiaries which are expected to be adopted before the approval of the annual report of Louis Nielsen A/S are not recognised in the reserve for net revaluation.

### **Business combinations**

Enterprises acquired or formed during the year are recognised in the consolidated financial statements from the date of acquisition or formation. Enterprises disposed of are recognised in the consolidated income statement until the date of disposal. The comparative figures are not adjusted for acquisitions or disposals.

Gains or losses on disposal of subsidiaries are stated as the difference between the sales amount and the carrying amount of net assets at the date of disposal plus non-amortised goodwill and anticipated disposal costs.

Acquisitions of enterprises are accounted for using the acquisition method, according to which the identifiable assets and liabilities acquired are measured at their fair values at the date of acquisition. The tax effect of the restatement of assets and liabilities is taken into account.



#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Intra-group business combinations

In connection with business combinations such as acquisition and disposal of equity investments, mergers, demergers, addition of assets and exchange of shares, etc., involving enterprises controlled by the parent company, the uniting-of-interests method is used. Differences between the agreed consideration and the carrying amount of the acquired enterprise are recognised in equity.

#### Impairment of non-current assets

The carrying amount of intangible assets, land and buildings and equipment as well as investments in subsidiaries is subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortisation.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the expected net cash flows from the use of the asset or the group of assets and expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

#### **Inventories**

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value.

Goods for resale are measured at cost, comprising purchase price plus delivery costs.

The net realisable value of inventories is calculated as the sales amount less costs necessary to make the sale and is determined taking into account marketability, obsolescence and development in expected selling price.

### Receivables

Receivables are measured at amortised cost. Write-down is made for bad debt losses where there is an objective indication that a receivable has been impaired.

### Prepayments

Prepayments comprise costs incurred concerning subsequent financial years.

## Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where different tax rules can be applied to determine the tax base, deferred tax is measured based on Management's planned use of the asset or settlement of the liability, respectively.



## Notes to the financial statements

#### 1 Accounting policies (continued)

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity and jurisdiction.

Adjustment is made to deferred tax resulting from elimination of unrealised intra-group profits and losses.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax.

## Liabilities other than provisions

Other liabilities are measured at net realisable value.

#### Financial ratios

Financial ratios are calculated in accordance with the Danish Finance Society's guidelines on the calculation of financial ratios "Recommendations and Financial Ratios 2015". The financial ratios stated in the survey of financial highlights have been calculated as follows:

Operating margin Operating profit x 100
Revenue

Solvency ratio Equity at year end x 100

Total equity and liabilities at year end



# Notes to the financial statements

## 2 Revenue

Segment	information

	DKK'000	2015/16	2014/15
	Sale of spectacles and contact lenses Administration fee	334,092 156,156	299,531 141,051
		490,248	440,582
3	Staff costs Wages and salaries Pensions Other social security costs	82,443 5,726 1,155	74,456 5,412 1,071
	Other staff costs	8,316	6,569
		97,640	87,508
	Average number of full-time employees	120	121
	Remuneration of the Executive Board amounts to DKK 2,386 thousand (2014	/15: DKK 2,2	30 thousand).
	DKK'000	2015/16	2014/15
4	Fees paid to auditors appointed at the annual general meeting Total fees to EY	960	920
	Fee regarding statutory audit: Assurance engagements Tax assistance Other assistance	920 15 25	880 15 25
		960	920
5	Financial income Interest income from subsidiaries Other financial income	54 561	125 160
		615	285
6	Tax on the profit for the year	2 41 4	2.012
	Current tax for the year Adjustment of deferred tax	3,414 125	3,012 303
		3,539	3,315



# Notes to the financial statements

7	Intangible assets
•	ilitaligible assets

DKK'000	Goodwill	Software	Total
Cost at 1 March 2015 Additions	1,765 0	0 2,275	1,765 2,275
Cost at 29 February 2016	1,765	2,275	4,040
Impairment losses and amortisation at 1 March 2015 Amortisation	1,473 97	0 632	1,473 729
Impairment losses and amortisation at 29 February 2016	1,570	632	2,202
Carrying amount at 29 February 2016	195	1,643	1,838
Amortised over	5-20 years	3 years	

## 8 Tangible assets

langible assets			Leasehold	
DKK'000	Land and buildings	Equipment	improve- ments	Total
Cost at 1 March 2015 Additions Disposals	14,204 8,506 -2,442	16,156 1,876 -563	1,403 635 0	31,763 11,017 -3,005
Cost at 29 February 2016	20,268	17,469	2,038	39,775
Depreciation at 1 March 2015 Depreciation Disposals	6,935 821 -836	7,361 2,361 -282	823 265 0	15,119 3,447 -1,118
Depreciation at 29 February 2016	6,920	9,440	1,088	17,448
Carrying amount at 29 February 2016	13,348	8,029	950	22,327
Depreciated over	20 years	3-5 years	5 years	-



# Notes to the financial statements

## 9 Fixed asset investments

DKK'000	Investments in subsidiaries	Amounts owed by subsidiaries	Other receivables
Cost at 1 March 2015 Additions Disposals	364,892 563 -1,141	2,312 0 -653	16,164 10,357 -3,429
Cost at 29 February 2016	364,314	1,659	23,092
Value adjustments at 1 March 2015 Adjustments, eliminations, etc. Distributed profit Profit for the year Amortisation of consolidated goodwill	-212,489 203 -7,040 3,838 -14,481	0 0 0 0	0 0 0 0
Value adjustments at 29 February 2016	-229,969	0	0
Balance at 29 February 2016 Offset negative balance	134,345 199	0	0
Carrying amount at 29 February 2016	134,544	1,659	23,092
Non-amortised goodwill at 29 February 2016	125,526		

In 2014/15 offset negative balance on investment in subsidiaries amounts to DKK 689 thousand.

Income from investments can be specified as follows:

DKK'000	2015/16
Adjustments prior year Profit for the year Amortisation of consolidated goodwill Gain on disposal of investments	203 3,838 -14,481 8,801
	-1,639

Name and registered office	Ownership
Louis Nielsen Amager ApS, Aalborg	52%
Louis Nielsen Ballerup ApS, Aalborg	52%
Louis Nielsen Birkerød ApS, Aalborg	100%
Louis Nielsen Brønderslev ApS, Aalborg	62%
Louis Nielsen Brønshøj ApS, Aalborg	76%
Louis Nielsen City Vest ApS, Aalborg	52%
Louis Nielsen Esbjerg ApS, Aalborg	52%
Louis Nielsen Farum ApS, Aalborg	52%
Louis Nielsen Fredericia ApS, Aalborg	52%
Louis Nielsen Frederiksberg ApS, Aalborg	52%
Louis Nielsen Frederikshavn ApS, Aalborg	52%
Louis Nielsen Frederikssund ApS, Aalborg	52%
Louis Nielsen Faaborg ApS, Aalborg	52%



# Notes to the financial statements

# 9 Fixed asset investments (continued)

Name and registered office	Ownership
Louis Nielsen Glostrup ApS, Aalborg	76%
Louis Nielsen Grenå ApS, Aalborg	52%
Louis Nielsen Grindsted ApS, Aalborg	68%
Louis Nielsen Haderslev ApS, Aalborg	51%
Louis Nielsen Helsinge ApS, Aalborg	52%
Louis Nielsen Helsingør ApS, Aalborg	76%
Louis Nielsen Herlev ApS, Aalborg	76%
Louis Nielsen Herning ApS, Aalborg	66%
Louis Nielsen Hillerød ApS, Aalborg	52%
Louis Nielsen Hjørring ApS, Aalborg	52%
Louis Nielsen Hobro ApS, Aalborg	76%
Louis Nielsen Holbæk ApS, Aalborg	52%
Louis Nielsen Holstebro ApS, Aalborg	52%
Louis Nielsen Horsens ApS, Aalborg	52%
Louis Nielsen Hundige ApS, Aalborg	52%
Louis Nielsen Hvidovre ApS, Aalborg	76%
Louis Nielsen Hørsholm ApS, Aalborg	52%
Louis Nielsen Ikast ApS, Aalborg	52%
Louis Nielsen Kalundborg ApS, Aalborg	76%
Louis Nielsen Ishøj DS ApS, Aalborg	100%
Louis Nielsen Kolding ApS, Aalborg	52%
Louis Nielsen Korsør ApS, Aalborg Louis Nielsen Købmagergade ApS, Aalborg	68% 52%
Louis Nielsen Køge ApS, Aalborg	68%
Louis Nielsen Lyngby ApS, Aalborg	52%
Louis Nielsen Middelfart ApS, Aalborg	76%
Louis Nielsen Nykøbing ApS, Aalborg	52%
Louis Nielsen Næstved ApS, Aalborg	84%
Louis Nielsen Nørrebro Bycenter ApS, Aalborg	100%
Louis Nielsen Odder ApS, Aalborg	76%
Louis Nielsen Odense ApS, Aalborg	52%
Louis Nielsen Randers ApS, Aalborg	52%
Louis Nielsen Ribe ApS, Aalborg	51%
Louis Nielsen Ringkøbing ApS, Aalborg	76%
Louis Nielsen Ringsted ApS, Aalborg	52%
Louis Nielsen Rosengård Centret ApS, Aalborg	52%
Louis Nielsen Roskilde ApS, Aalborg	52%
Louis Nielsen Ryesgade ApS, Aalborg	52%
Louis Nielsen Rønne ApS, Aalborg	76%
Louis Nielsen Silkeborg ApS, Aalborg	52%
Louis Nielsen Skalborg ApS, Aalborg	52%
Louis Nielsen Skanderborg ApS, Aalborg	52%
Louis Nielsen Skive ApS, Aalborg	52%
Louis Nielsen Slagelse ApS, Aalborg	52%
Louis Nielsen Stenløse ApS, Aalborg	76%
Louis Nielsen Svendborg ApS, Aalborg	52% 52%
Louis Nielsen Sønderborg ApS, Aalborg Louis Nielsen Thisted ApS, Aalborg	51%
Louis Nielsen Tilst ApS, Aalborg	52%
Louis Nielsen Tåstrup ApS, Aalborg	51%
Louis Nielsen Valby ApS, Aalborg	52%
Louis Nielsen Varde ApS, Aalborg	76%
Louis Nielsen Veien ApS, Aalborg	52%
Louis Nielsen Vejle ApS, Aalborg	52%
Louis Nielsen Viborg ApS, Aalborg	52%
Louis Nielsen Vordingborg ApS, Aalborg	76%
Louis Nielsen Østerbrogade ApS, Aalborg	52%
Louis Nielsen Åbenrå ApS, Aalborg	52%
Louis Nielsen Aalborg ApS, Aalborg	52%



#### Notes to the financial statements

#### 10 Fixed asset investments

Of non-current amounts owed by subsidiaries DKK 1,663 thousand is due within a year.

Of non-current other receivables DKK 3,235 thousand is due within 1 year.

#### 11 Prepayments

Prepayments comprise of marketing and insurance costs, etc. incurred concerning subsequent financial years.

#### 12 Share capital

The share capital comprises 2,010 shares of DKK 10,000 each. All shares rank equally.

The latest 5-year changes of the share capital are as follows:

DKK'000	2015/16	2014/15	2013/14	2012/13	2011/12
Share capital at 1 March Capital increase by conversion	20,100	20,100	20,100	20,000	20,000
of debt	0	0	0	100	0
	20,100	20,100	20,100	20,100	20,000

#### 13 Deferred tax

Provision for deferred tax primarily relates to differences between the carrying amount and the tax value of intangible fixed assets and tangible fixed assets and prepayments.

## 14 Contractual obligations and contingencies, etc.

### Contingent liabilities

Louis Nielsen A/S has issued guarantees of DKK 1,270 thousand to certain subsidiaries and other companies.

Louis Nielsen A/S has issued a general letter of support to subsidiaries.

## Rental liabilities

Louis Nielsen A/S has assumed a total rental liability in respect of property of DKK 63,467 thousand (2014/15: DKK 67,571 thousand).

#### Operating lease obligations

Lease obligations (operating leases) total DKK 5,100 thousand (2014/15: DKK 5,294 thousand).

#### Liability in the joint taxations arrangement

The parent is jointly taxed with subsidiaries. As the administrative company, the Company has joint and several unlimited liability for Danish corporation taxes and for certain possible withholding taxes such as dividend tax and royalty tax and for the joint registration of VAT. At 29 February 2016, the jointly taxed companies' net liabilities to SKAT amounted to DKK 0. Any subsequent corrections of the taxable income subject to joint taxation may entail that the parent's liability will increase.



## Notes to the financial statements

#### 15 Related party disclosures

Louis Nielsen A/S' related parties comprise the following:

## Parties exercising control

Specsavers Holding B.V., the Nederlands Specsavers Nordic Region Limited, Guernsey Specsavers International Healthcare Limited, Guernsey

Specsavers Holding B.V. holds the majority of the share capital in the Company.

Specsavers Holding B.V. Huizermaatweg 320-3222 1276 LJ Huizen The Nederlands Registrated number 24197657

The consolidated financial statements of Specsavers Holding B.V. are available at the Company's address, Indkildevej 2 A, DK-9210 Aalborg SØ.