



Annual Report 2015  
**Nordea Bank Danmark**

Business registration number 13522197

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*Nordea Bank Danmark A/S is part of the Nordea Group. Nordea's vision is to be a Great European bank, acknowledged for its people, creating superior value for customers and shareholders. We are making it possible for our customers to reach their goals by providing a wide range of products, services and solutions within banking, asset management and insurance. Nordea has around 11 million customers, approximately 650 branch office locations and is among the ten largest universal banks in Europe in terms of total market capitalisation. The Nordea share is listed on the Nasdaq Stockholm, Nasdaq Helsinki and Nasdaq Copenhagen exchanges.*

## Key financial figures, Group

Income, profit and business volumes, key items (DKKm)	2015	2014	2013	Change %	2012
Total operating income	16,685	19,573	17,428	-15	16,622
Total operating expenses	-10,586	-11,180	-10,072	-5	-10,322
Profit before loan losses	6,099	8,393	7,356	-27	6,300
Net loan losses	-1,013	-1,831	-2,694	-45	-4,264
Operating profit	5,086	6,562	4,662	-22	2,036
Net profit for the year	3,941	5,701	3,664	-31	1,514
Loans to the public, DKKbn	602	607	601	-1	609
Deposits and borrowings from the public, DKKbn	285	287	281	-1	287
Equity, DKKbn	43	45	41	-4	37
Total assets, DKKbn	800	817	826	-2	819

### Ratios and key figures

Return on equity, % <sup>1</sup>	9.0	13.3	9.4	4.4
Cost/income ratio <sup>5</sup>	63	57	58	62
Loan loss ratio, basis points	17	30	45	70
Common Equity Tier 1 capital ratio, excl. Basel I floor, % <sup>2,3,4</sup>	15.2	14.8	14.0	12.1
Tier 1 capital ratio, excl. Basel I floor, % <sup>2,3,4</sup>	15.2	14.8	14.0	12.1
Total capital ratio, excl. Basel I floor, % <sup>2,3,4</sup>	18.4	19.5	20.5	18.2
Tier 1 capital, DKKbn <sup>2,3,4</sup>	39	38	36	34
Risk exposure amount excl. Basel I floor, DKKbn <sup>3,4</sup>	256	255	258	280
Number of employees <sup>1</sup> (full-time equivalents) <sup>3</sup>	6,136	6,325	6,440	6,584

<sup>1</sup> 2012 restated due to the amendment to IAS 19, implemented 1 January 2013.

<sup>2</sup> Including the profit for the year.

<sup>3</sup> End of year.

<sup>4</sup> Ratios for 2012 and 2013 are reported under Basel II regulation framework and ratios for 2014 and 2015 are reported using Basel III (CRR/CRDIV) framework.

<sup>5</sup> Adjusted for non-recurring items the cost/income ratio for 2015 was 61 (2014: 61).

For definitions see business definitions on page 31.

# Nordea Bank Danmark Board of Directors' report

## Financial review

Throughout this report the terms "Nordea Bank Danmark" and "NBD" refer to Nordea Bank Danmark A/S and its subsidiaries. Nordea Bank Danmark A/S is a wholly-owned subsidiary of Nordea Bank AB (publ), the parent company of the Nordea Group. The Nordea Bank AB Group is referred to as "Nordea".

Nordea Bank Danmark A/S is domiciled in Copenhagen and its business registration number is 13522197.

## Group organisation

As part of Nordea, NBD operates in the banking business. All the operations of NBD are integrated in the operations of the Nordea Group, whose annual report, with activities and earnings reported by the customer areas, encompasses the operations of NBD in their entirety.

## Subsidiaries and foreign branches

NBD's most significant subsidiaries are Nordea Kredit Realkreditaktieselskab, through which the bank carries out mortgage lending activities, and Nordea Finans Danmark A/S, through which the bank carries on financing, leasing and factoring activities.

NBD established a branch in Poland at the beginning of 2015. The Polish branch only carries out back office processes and administrative tasks.

## Legal structure

The board of directors of each of Nordea Bank AB (publ), Nordea Bank Danmark A/S, Nordea Bank Finland Abp and Nordea Bank Norge ASA have signed merger plans with the purpose to change the Danish, Norwegian and Finnish subsidiary banks to branches of the Swedish parent company by means of cross-border mergers. By simplifying and changing into a branch structure Nordea will strengthen its governance, decrease the administrative complexity and make it possible to operate as one bank. The proposed changes to the legal structure depend on approval by the Nordea Bank AB (publ) shareholders at the Annual General Meeting, approvals and a satisfactory outcome of the discussions with regulators and authorities in each country and

that the mergers are not impeded, wholly or in part, by applicable laws or any other reason deemed significant by the Board of Directors of Nordea Bank AB (publ) or NBD A/S. The mergers are planned to be executed by early 2017.

## Result summary for 2015 (NBD Group)

NBD has been successful in capturing business opportunities leading to higher commission income driven by savings- and investment-related commissions as well as higher lending commissions. Total income in the customer areas was holding up well despite exceptionally low interest rates, which put additional pressure on interest margins. The cost efficiency programme continued to be on track with lower costs and loan losses continued downwards.

NBD's total operating income decreased by DKK 2.9bn to DKK 16.7bn (DKK 19.6bn) (the comparative figures in brackets refer to 2014). Total operating income in 2015 and 2014 was positively affected by non-recurring gains from the sale of shares in Bluegarden A/S and Nets Holding A/S, respectively. Excluding these non-recurring gains, total operating income was down by 1% compared to 2014. The decrease was driven by net interest income, down by DKK 0.9bn and a loss from fair value changes in the mortgage portfolio due to negative interest rates DKK 0.2bn.

Total operating expenses were down by 5% to DKK 10.6bn (DKK 11.2bn). Excluding non-recurring restructuring costs and impairment chargers on capitalised IT software, total operating expenses were down by 1%. Profit before loan losses decreased 27% to DKK 6.1bn (DKK 8.4bn). Excluding non-recurring items, profit before loan losses was at the same level. Net loan losses decreased to DKK 1.0bn (DKK 1.8bn).

NBD's operating profit decreased by DKK 1.5bn to DKK 5.1bn (DKK 6.6bn). Excluding non-recurring items, operating profit increased by 17%.

Net profit for the year decreased to DKK 3.9bn (DKK 5.7bn). Net profit for 2015 was in line with expectations of the annual report 2014. Return on equity was 9.0% (13.3%).

## Comments on the income statement (NBD Group)

### Operating income

*Total operating income* decreased 15% to DKK 16.7bn (DKK 19.6bn). Excluding non-recurring gains from sale of NBD's shares in Bluegarden A/S and Nets Holding A/S, total operating income was down by 1%.

*Net interest income* decreased 8% to DKK 10.1bn (DKK 11.0bn). The negative interest rate of 75 bp (2014: positive interest rate of 5 bp) on certificates of deposit with the Danish central bank put additional pressure on deposit margins for both corporate and household customers. The decrease was partly offset by higher interest income from own interest rate positions. Loans to the public and deposits from the public were slightly down.

*Net fee and commission income* increased 5% to DKK 5.8bn (DKK 5.5bn) primarily driven by higher savings-related commissions. Savings-related commissions increased 10% to DKK 4.3bn (DKK 3.9bn) due to higher asset management commissions and trading fees. Income from lending-related commissions was up by 8% due to customers' high refinancing activity. Income from payment-related commissions was up by 6% due to higher activity on cards.

*Net result from items at fair value* increased to DKK 0.2bn (DKK -0.2bn) affected by a positive development related to own interest rate positions and the continued strong performance of equities primarily from exits and revaluation of the private equity portfolio. The positive development was to some extent offset by a loss from fair value changes in the mortgage portfolio due to negative interest rates.

*Other operating income* decreased to DKK 0.6bn (DKK 3.1bn). Other operating income was positively affected by the sale of shares in Bluegarden A/S in 2015, leading to a gain of DKK 0.1bn. Other operating income in 2014 was positively affected by the gain of DKK 2.8bn from the sale of shares in Nets Holding A/S.

### Operating expenses

*Total operating expenses* decreased 5% to DKK 10.6bn (DKK 11.2bn). Excluding non-recurring restructuring costs and impairment charges, total operating expenses were down by 1% driven by the cost efficiency plans.

Nordea has started a transformational change agenda in order to generate a digital bank. NBD will initiate certain key activities to manage the transition efficiently, which led to a restructuring charge of DKK 0.5bn related to staff and premises. The provision also covers the current activities to relocate the head office premises outside of the central business district. The transition activities will be carried out over the coming 24 months and will start to deliver efficiencies already in late 2016. In 2014 restructuring costs amounted to DKK 0.3bn relating to the Accelerated Cost Programme.

*Staff costs* increased 5% to DKK 5.9bn (DKK 5.7bn). Staff costs were affected by the annual salary increase, the higher payroll tax and higher performance-related salaries. The payroll tax rate increased from 11.4% in 2014 to 12.2% in 2015. At year-end the number of full-time employees (FTEs) was down by 3% to 6,136 (6,325). The average number of full-time equivalent positions in 2015 was 6,229 (6,363).

*Other expenses* decreased 1% to DKK 4.4bn (DKK 4.4bn). The decrease was driven by the cost efficiency programme. Other expenses include fees of a total of DKK 0.5bn to the Deposit Guarantee Fund and the Resolution Fund.

*Depreciation, amortisation and impairment charges of tangible and intangible assets* decreased to DKK 0.3bn (DKK 1.1bn) due to lower depreciation in 2015 as a result of non-recurring impairment charges of DKK 0.7bn on capitalised IT software in 2014.

Adjusted for non-recurring items in 2015 and 2014, the cost/income ratio was 61% (61%).

### Loan losses

Net loan losses were down to DKK 1.0bn compared to DKK 1.8bn in 2014, reflecting the continued improvement of the Danish economy. Net loan losses on individually assessed loans decreased to DKK 1.0bn (DKK 1.9bn) and losses on collectively assessed loans were DKK 0.0bn (a net reversal of DKK 0.1bn). The loan loss ratio decreased to 17 bp (30 bp).

### Taxes

Corporate income tax expense was DKK 1.1bn (DKK 0.9bn). The effective tax rate was 23% (13%). The effective tax rate for 2014 was positively affected by the non-taxable capital gain

from the divestment of the shareholding in Nets Holding A/S and the ruling in a tax case in favour of NBD.

In addition to corporate income tax, the payroll tax expense in 2015 amounted to DKK 0.7bn (DKK 0.6bn). Moreover, NBD's costs were adversely affected by DKK 0.3bn (DKK 0.3bn) as financial institutions cannot fully deduct VAT.

## Comments on the balance sheet (NBD Group)

Total assets decreased to DKK 800bn at the end of 2015 (DKK 817bn). All balance sheet items in foreign currencies are translated into DKK at the actual year-end currency exchange rates. See Note G1 for more information regarding accounting policies.

### Assets

*Cash and balances with central banks and Loans to central banks* increased, taken together, to DKK 57bn (DKK 52bn) due to an increase in demand balances with the Danish central bank.

*Loans to credit institutions* decreased to DKK 14bn (DKK 51bn) due to a decrease in reverse repurchase agreements with Nordea Bank Finland related to Markets' activities.

*Loans to the public* decreased to DKK 602bn (DKK 607bn), mainly related to corporate customers.

*Interest-bearing securities* increased to DKK 85bn (DKK 64bn) due to an increase in the portfolio of government bonds driven by liquidity coverage requirements.

### Liabilities

*Deposits by credit institutions* continued to decrease and amounted to DKK 32bn compared to DKK 58bn at the end of 2014.

*Deposits and borrowings from the public* were slightly down to DKK 285bn (DKK 287bn).

*Debt securities in issue* increased to DKK 376bn (DKK 359bn) due solely to the subsidiary Nordea Kredit Realkreditaktieselskab's issuance of securities. The increase was attributable to bond issuance as a result of growth in mortgage lending and the impact from changes in the own bond portfolio.

Subordinated liabilities decreased to DKK 13m (DKK 15m) due to the termination of a subordinated loan during 2015 of a total nominal value of EUR 200m.

### Equity

Shareholders' equity amounted to DKK 43bn (DKK 45bn) at the end of 2015. Net profit for the year was DKK 3.9bn (DKK 5.7bn).

### Distribution of profit

Shareholders' equity for the parent company amounted to DKK 43bn at the end of 2015. The profit of the parent company for the year was DKK 3.8bn.

It is proposed that DKK 3.0bn of the net profit of DKK 3.8bn is distributed as dividend and the remaining amount of DKK 0.8bn is transferred to retained earnings and reserves in equity. The proposed dividend payment of DKK 3.0bn is equivalent to DKK 59 (DKK 110) per share.

## Off-balance sheet commitments (NBD Group)

The bank's business operations include a large proportion of off-balance sheet items. These include commercial products such as guarantees, documentary credits and credit commitments.

Credit commitments and unutilised credit lines amounted to DKK 140bn (DKK 151bn), while guarantees and granted but not utilised documentary credits as well as other off-balance sheet commitments totalled DKK 29bn (DKK 28bn).

## Supervisory Diamond

Also throughout 2015 NBD A/S complied with the requirements of the Supervisory Diamond.

Pct.	31. Dec 2015	31. Dec 2014
Large exposure (max 125%)	14	11
Increase in lending (max 20%)	-3	-5
Real estate exposure (max 25%)	8	8
Stable funding ratio (max 1)	0.62	0.64
Liquidity excess coverage (min 50%)	132	136

NBD continues to have a strong funding position with a surplus of deposits. At 31 December 2015 the stable funding ratio excluding group internal subordinated loans and equity was 0.74 (0.76).



The Danish Financial Supervisory Authority has changed the requirement for the limit value related to large exposures from 1 January 2018. The sum of large exposures, including the 20 largest exposures, must be below 175% of the common equity tier 1 capital. The new value of large exposures was 148% at 31 December 2015.

## Capital adequacy

At year-end the NBD Group's risk exposure amount (REA) totalled DKK 256bn (DKK 255bn).

At year-end the NBD Group's total capital ratio decreased to 18.4% (19.5%) and the tier 1 capital ratio rose to 15.2% (14.8%).

The profit for the year DKK 3,941m less the dividend DKK 2,950m are included in the tier 1 capital. The termination of a subordinated loan during 2015 totalling EUR 200m combined with the new transitional rules for tier 2 capital was the main reason for the decrease in the total capital ratio compared to 2014.

The corresponding 2015 figures for NBD A/S were 19.1% (20.2%) and 15.7% (15.3%).

NBD has the possibility to call a tier 2 loan in February 2016. If the loan will be called it will be replaced by new tier 2 capital and/or additional tier 1 capital.

NBD has a strong capital position and good profitability and thereby a solid foundation to meet future capital requirements.

## Regulation of SIFIs

In 2015 NBD was confirmed as a SIFI institute. As SIFI institute a capital buffer – systemic risk capital buffer – has to be fulfilled. The buffer is 2% for NBD group, NBD and Nordea Kredit Realkreditaktieselskab. The SIFI capital requirement will be phased in gradually until 2019. In 2015 the buffer was 0.4%.

From 2019, a combined capital requirement of at least 11.5-13.5% of risk-exposure amount will be required of Danish SIFIs, depending on the individual institution's systemic importance. A possible capital requirement related to the countercyclical capital buffer is not included.

The capital requirement for Danish SIFIs will comprise both the minimum capital requirement of 8% (pillar I requirement) and a combined buffer requirement, which will consist of a capital conservation capital buffer of 2.5% as well as the unique systemic risk capital buffer ranging from 1% to 3%. With a systemic risk buffer of 2% the combined capital requirement is at least 12.5%. In addition, there will be a possible pillar II requirement (individual solvency requirement) to reflect the institution's risk profile, and finally, it will be possible to set a countercyclical capital buffer, which could amount to up to 2.5% in 2019. End 2015 the counter cyclical capital buffer is announced to be 0%. The conservation capital buffer was 0% in 2015 and will be phased in from 2016.

## Board Risk Committee and Board Nomination Committee

In 2014 the NBD Board of Directors established a Board Risk Committee and a Board Nomination Committee.

The Board Risk Committee assists the Board of Directors of NBD in fulfilling its responsibilities by reviewing its risk profile and strategy and assists the Board in ensuring that the Board's risk strategy is properly implemented in the organisation. Further, the Board Risk Committee assesses the incentives of NBD's remuneration structure compared to NBD's risk, capital and liquidity.

The Board Nomination Committee suggests candidates for election to the Board. Further, the Board Nomination Committee reviews the Board's size, structure, composition and performance in relation to the tasks to be performed and also assesses whether the Board holds the necessary combination of knowledge, skills, diversity and experience.

## Ratings

The ratings of NBD are unchanged compared to January 2015 except for Moody's Investors Service's long-term rating, which changed from A1 to Aa3, and DBRS's short- and long-term ratings, which changed from R-1 (high) to R-1 (mid) and AA to AA (low), respectively.

The ratings of Nordea Kredit's bonds remain unchanged. The bonds have been assigned the highest ratings by the rating agencies Moody's Investors Service (Aaa) and Standard & Poor's (AAA).

<b>Rating, January 2016</b>	<b>Short</b>	<b>Long</b>
<b>Moody's</b>	<b>P-1</b>	<b>Aa3</b>
<b>S&amp;P</b>	<b>A-1+</b>	<b>AA-</b>
<b>Fitch</b>	<b>F1+</b>	<b>AA-</b>
<b>DBRS</b>	<b>R-1 (mid)</b>	<b>AA(low)</b>

## Risk, liquidity and capital management

Management of risk, liquidity and capital management is a key success factor in the financial services industry. The maintaining of risk awareness in the organisation is ingrained in the business strategies. Nordea has clearly defined risk, liquidity and capital management frameworks, including policies and instructions for different risk types, capital adequacy and capital structure.

### Management principles and control Board of Directors and Board Risk Committee

The Group Board of Nordea has the ultimate responsibility for limiting and monitoring Nordea's risk exposure as well as for setting the targets for the capital ratios. Risk is measured and reported according to common principles and policies approved by the Group Board of Nordea, which also decides on policies for credit risk, counterparty risk, market risk, liquidity risk, business risk, life insurance risk, operational risk and compliance risk as well as the Internal Capital Adequacy Assessment Process (ICAAP) and the Internal Liquidity Adequacy Assessment Process (ILAAP). All policies are reviewed at least annually.

In the credit instructions, the Group Board of Nordea decides on powers to act for major credit committees at different levels within the business areas. These authorisations vary for different decision-making levels, mainly in terms of size of limits, and are also dependent on the internal risk categorization of customers. The Group Board of Nordea also decides on the limits for market and liquidity risk in Nordea.

The Nordea Board Risk Committee assists the Nordea Group Board in fulfilling its oversight responsibilities concerning management and control of the risks, risk frameworks, controls and processes associated with Nordea's operations.

### Responsibility of CEO and GEM

The Chief Executive Officer (CEO) has the overall responsibility for developing and maintaining effective risk, liquidity and capital management principles and control of NBD and Nordea Group.

The CEO in Group Executive Management (GEM) decides on the Group's earnings volatility measurement framework(s) and targets for these, such as the Structural Interest Income Risk (SIIR).

The CEO and GEM regularly review reports on risk exposures and have established a number of committees for risk, liquidity and capital management:

- The Asset and Liability Committee (ALCO), chaired by the Group Chief Operation Officer (COO), prepares issues of major importance concerning Nordea's financial operations and balance sheet risks either for decision by the CEO in GEM or for recommendation by the CEO in GEM and for decision by the Group Board.
- The Risk Committee, chaired by the Chief Risk Officer (CRO), oversees the management and control of Nordea's risks on an aggregate level and evaluates the sufficiency of the risk frameworks, controls and processes associated with these risks. Further, the Risk Committee decides, within the scope of resolutions adopted by the Board of Directors of Nordea the allocation of the market risk limits as well as liquidity risk limits to the risk-taking units Group Treasury and Markets. The limits are set in accordance with the business strategies and are reviewed at least annually. The heads of the units allocate the respective limits within the unit and may introduce more detailed limits and other risk mitigating techniques such as top-loss rules. The Risk Committee has established sub-committees for its work and decision-making within specific risk areas.
- The Group Executive Management Credit Committee (GEM CC) is chaired by the CEO and the Executive Credit Committee (ECC) is



chaired by the CRO while the Group Credit Committee Retail Banking (GCCR) and the Group Credit Committee Wholesale Banking (GCCW) are chaired by the Chief Credit Officer (CCO). These credit committees decide on major credit facilities. Credit risk limits are granted as individual limits for customers or consolidated customer groups and as industry limits for certain defined industries.

### **Management principles and control within NBD**

As in all other subsidiaries within Nordea the Board of Directors of NBD is responsible for monitoring the bank's risk exposure as well as for approving the setting of targets for capital ratios and the individual solvency need. This is in line with the above mentioned Nordea Group instructions.

In accordance with the Executive Order on Management and Control of Banks etc. NBD has appointed a Chief Risk Officer (CRO). The CRO reports to the Executive Management of NBD and is responsible for the overall Risk Management coordination in NBD.

The NBD Risk Management Charter defines the role, responsibilities, tasks and mandate of the CRO and forms part of Nordea's risk management framework.

All risk management functions report to Nordea's pan-Nordic risk management organisation. The risk management functions of NBD are represented by independent units which are responsible for risk management in the individual areas.

To ensure prudent risk management at NBD the role of the CRO is to provide an overview of NBD's risks. The interaction between the individual risk management units and the CRO includes credit risk, counterparty credit risk, market risk, liquidity risk and operational risk. The risk function comprises Group Credit Risk, Group Credit Control, Group Market and Counterparty Credit Risk and Group Operational Risk and Compliance. Moreover, the CRO meets with Group IT and Group Finance on a quarterly basis.

The interaction is to ensure clear communication channels to the CRO so that critical events are reported efficiently and rapidly to the Executive Management. Moreover, the CRO is to ensure

that the individual risk management functions prepare reports that sum up the risk picture of NBD. On the back of the reports, the CRO prepares an overall assessment of the risk picture of NBD and points out any other risks. The assessment is submitted to the Executive Management and the Board of Directors quarterly.

The CRO is furthermore responsible for preparing quarterly proposals to the Executive Management and the Board of Directors concerning individual solvency needs and for ensuring that documentation to this effect is incorporated into the ICAAP report.

### **Risk appetite**

Risk appetite within Nordea is defined as the level and nature of risk that the bank is willing to take in order to pursue the articulated strategy on behalf of our shareholders, and is defined by constraints reflecting the views of shareholders, debt holders, regulators and other stakeholders.

The Board of Directors of Nordea are ultimately responsible for the overall risk appetite for Nordea and for setting the principles for how risk appetite is managed. The Board Risk Committee assists the Board of Directors of Nordea in fulfilling these responsibilities by reviewing the development of the risk profile in relation to risk appetite and making recommendations regarding changes to the Nordea's risk appetite.

Nordea's risk appetite framework is based on explicit top-down risk appetite statements ensuring comprehensive coverage of key risks faced by Nordea. These statements collectively define the boundaries for Nordea's risk-taking activities and will also help identify areas with scope for potential additional risk taking. The statements are approved by the Board of Directors of Nordea, and set the basis for a new risk reporting structure. Moreover, the framework supports management decision processes such as planning and target setting.

The Risk Appetite framework considers key risks relevant to Nordea's business activities and on an aggregate level is represented in terms of credit risk, market risk, operational risk, solvency, compliance/non-negotiable risks, and liquidity risk.

The Risk Appetite framework is further presented

in the Capital and Risk Management Report (Pillar III report).

### **Monitoring and reporting**

The "Policy for Internal Control and Risk Management in the Nordea Group" states that the management of risks includes all activities aimed at identifying, measuring, assessing, monitoring and controlling risks as well as measures to limit and mitigate the consequences of the risks. Management of risk is proactive, emphasising training and risk awareness. The Nordea Group maintains a high standard of risk management by means of applying available techniques and methodology to its own needs. The control environment, is among other things, based on the principles of segregation of duties and independence. Monitoring and reporting of risk is conducted on a daily basis for market and liquidity risk, on a monthly and quarterly basis for credit and operational risk. Risk reporting including reporting of the development of REA (Risk Exposure Amount) is regularly made to GEM and the Board of Directors for both Nordea and NBD. Group Internal Audit (GIA) makes an independent evaluation of the processes regarding risk and capital management in accordance with the annual audit plan.

### **Disclosure requirements of the CRR – Capital and Risk Management report 2015**

Additional and more detailed information on risk and capital management is presented in the Capital and Risk Management Report 2015 in accordance with the Capital Requirements Regulation (CRR), which is based on the Basel III framework issued by the Basel Committee on Banking Supervision. The report is available at [www.nordea.com](http://www.nordea.com).

### **Risk management**

#### **Credit Risk management**

Group Risk Management is responsible for the credit process and the credit risk management framework, consisting of policies, instructions and guidelines for Nordea. Group Risk Management is also responsible for controlling and monitoring the quality of the credit portfolio and the credit process. Each customer area and product area are primarily responsible for managing the credit risks in its operations within the applicable framework and limits, including identification, control and reporting. Within the powers to act, granted by the Board of Directors of Nordea, credit risk limits are approved by

decision-making authorities on different levels in the organisation. The risk categorization of the customer and the amount decide at which level the decision will be made. Responsibility for a credit exposure lies with the customer responsible unit. Customers are risk categorized by a rating or score in accordance with the Nordea's rating and scoring guidelines.

#### **Credit risk definition and identification**

Credit risk is defined as the risk of loss if counterparts fail to fulfil their agreed obligations and the pledged collateral does not cover the claims. Credit risk stems mainly from various forms of lending, but also from guarantees and documentary credits, counterparty credit risk in derivatives contracts, transfer risk attributable to the transfer of money from another country and settlement risk. For monitoring the distribution of a portfolio, improving the risk management and defining a common strategy towards specific industries there are industry credit principles and policies in place establishing requirements and caps.

#### **Credit risk mitigation**

Credit risk mitigation is an inherent part of the credit decision process. In every credit decision and review, the valuation of collaterals is considered as well as the adequacy of covenants and other risk mitigations. Pledging of collateral is the main credit risk mitigation technique. In corporate exposures, the main collateral types are real estate mortgages, floating charges and leasing objects. Collateral coverage is higher for exposures to financially weaker customers than for those who are financially strong. Regarding large exposures, syndication of loans is the primary tool for managing concentration risk, while credit risk mitigation by the use of credit default swaps is applied to a limited extent. Covenants in credit agreements are an important complement to both secured and unsecured exposures. Most exposures of substantial size and complexity include appropriate covenants. Financial covenants are designed to react to early warning signs and are carefully monitored.

#### **Individual and collective assessment of impairment**

Throughout the process of identifying and mitigating credit impairments, Nordea continuously reviews the quality of credit exposures. Weak and impaired exposures are closely and continuously monitored and reviewed

at least on a quarterly basis in terms of current performance, business outlook, future debt service capacity and the possible need for provisions.

A provision is recognised if there is objective evidence based on loss events and observable data that the customer's future cash flow has weakened to the extent that full repayment is unlikely, collateral included. Exposures with provision are considered as impaired. The size of the provision is equal to the estimated loss being the difference between the carrying amount of the outstanding exposure and the discounted value of the future cash flow, including the value of pledged collateral. Impaired exposures can be either performing or non-performing. Exposures that have been past due more than 90 days are automatically regarded as defaulted and non-performing, and reported as non-performing and impaired or not impaired depending on the deemed loss potential.

Forbearance is negotiated terms or restructuring due to the borrowers' financial stress. The intention with granting forbearance for a limited period of time is to ensure full repayment of the outstanding debt. Examples of negotiated terms are changes in amortization profile, repayment schedule, customer margin as well as ease of financial covenants. Forbearance is undertaken on a selective and individual basis and followed by impairment testing. Loan loss provisions are recognized if necessary. Forborne customers without impairment charges are fully covered by either collateral and/or the net present value of future cash flows.

## Group

### Credit risk exposure and loans and receivables

(excluding cash and balances at central banks and settlement risk exposure)

DKKm	31 Dec 2015	31 Dec 2014
<b>To credit institutions</b>	<b>14,060</b>	<b>51,298</b>
<b>To the public</b>		
- of which corporate	286,069	291,086
- of which household	304,881	304,450
- of which public sector	11,417	11,629
<b>Total Loans and Receivables</b>	<b>602,367</b>	<b>607,165</b>
Off-balance credit exposure <sup>1</sup>	168,807	179,199
Counterparty risk exposure	2,015	1,991
Interest-bearing securities <sup>2</sup>	84,974	63,997
<b>Total credit risk exposure</b>	<b>872,223</b>	<b>903,650</b>

<sup>1</sup> Of which for corporate customers approx. 91% (90%).

<sup>2</sup> Includes interest-bearing securities pledged as collateral in repurchase agreements.

In addition to individual impairment testing of all individually significant customers, collective impairment testing is performed for groups of customers that have not been found to be impaired on individual level. The collective impairment is based on the migration of rated and scored customers in the credit portfolio as well as management judgement. The assessment of collective impairment reacts to up- and downratings of customers as well as new customers and customers leaving the portfolio. Also customers going to and from default affect the calculation. Collective impairment is assessed quarterly for each legal unit. The rationale for this two-step procedure with both individual and collective assessment is to ensure that all incurred losses are accounted for up to and including each balance sheet day.

Further information on credit risk is presented in Note G37.

### Credit portfolio

Credit risk is measured, monitored and segmented in different ways. On-balance lending constitutes the major part of the credit portfolio and the basis for impaired loans and loan losses. Credit risk in lending is measured and presented as the principal amount of on-balance sheet claims, ie loans to credit institutions and the public, and off-balance sheet potential claims on customers and counterparts, net after allowances. Credit risk exposure also includes the risk related to derivatives contracts and securities financing. NBD's total credit risk exposure decreased by 3% to DKK 872bn (DKK 904bn). The largest credit

risk exposure is loans to the public, which in 2015 decreased by 1% to DKK 602bn (DKK 607bn).

Loans to corporate customers at the end of 2015 amounted to DKK 286bn (DKK 291bn), a decrease of 2%, while lending to household customers were largely unchanged at DKK 305bn (DKK 304bn). The portion of total lending to the public going to corporate customers was 47% (48%) and to household customers 51% (50%). Loans to banks and credit institutions, mainly in the form of interbank deposits, amounted to DKK 14bn at the end of 2015 (DKK 51bn).

### Loans to corporate customers

In 2015, corporate lending decreased to DKK 286bn (DKK 291bn). The main decreases in the lending portfolio were in the sectors industrial commercial services, etc., consumer staples (food, agriculture, etc.) as well as in Retail trade.

Most corporates are financially strong with relatively good outlook.

The distribution of loans to corporates by size of loan shows a high degree of diversification where approx 69% (68%) of the corporate volume is for loans on a scale of up to EUR 50m per customer. See Note G37.

### Nordea Bank Danmark Group

#### Loans and receivables to the public by industry

DKKm	31 Dec 2015	31 Dec 2014
<b>Group</b>		
Energy (oil, gas etc)	11	17
Metals and mining materials	143	203
Paper and forest materials	2,374	2,500
Other materials (building materials etc.)	2,782	4,044
Industrial capital goods	4,289	3,534
Industrial commercial services, etc.	36,673	42,918
Construction and engineering	7,924	9,551
Shipping and offshore	1,974	3,231
Transportation	2,887	4,382
Consumer durables (cars, appliances etc)	2,031	2,594
Media and leisure	6,156	6,798
Retail trade	24,431	27,762
Consumer staples (food, agriculture, etc.)	56,885	61,781
Health care and pharmaceuticals	5,196	4,519
Financial institutions	27,617	22,640
Real estate management and investment	66,342	64,548
IT software, hardware and services	5,482	7,465
Telecommunication equipment	55	39
Telecommunication operators	367	1,713
Utilities (distribution and productions)	9,907	11,531
Other, public and organisations	22,543	9,314
<b>Corporate</b>	<b>286,069</b>	<b>291,086</b>
Household mortgages	224,890	220,702
Household consumer	79,991	83,748
Public sector	11,417	11,629
<b>Total</b>	<b>602,367</b>	<b>607,165</b>

### Loans to household customers

In 2015, mortgage loans increased to DKK 225bn (DKK 221bn) and consumer loans decreased to DKK 80bn (DKK 84bn). The proportion of mortgage loans of total household loans was 74% (72%). The degree of collateral coverage is high for mortgage loans to household customers, whereas consumer loans to this segment have a lower degree of collateral.

### Geographical distribution

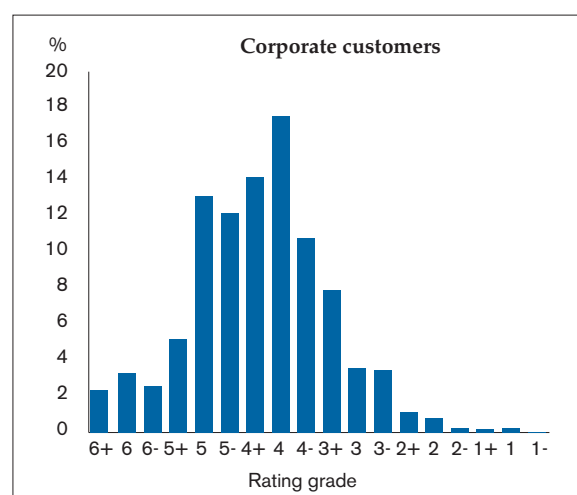
Lending to the public distributed by borrower domicile shows that Denmark accounts for 97% (96%).

### Rating and scoring distribution

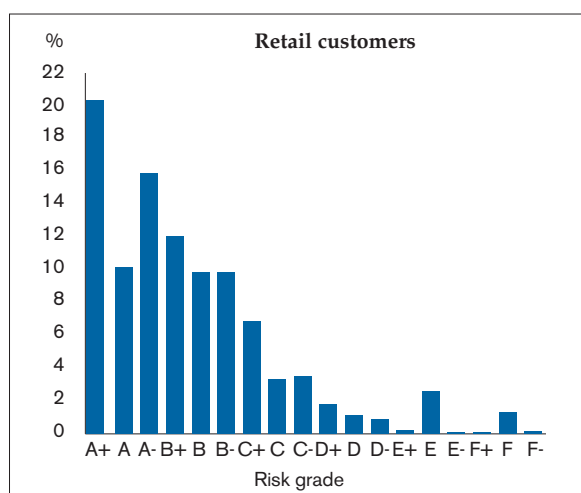
One way in which credit quality can be assessed is through analysis of the distribution across rating grades, for rated corporate customers, as well as risk grades for scored household and small business customers, ie retail exposures. Improving credit quality was seen in 2015, mainly in the corporate credit portfolio. 82% (78%) of the corporate exposure was rated 4- or higher. Defaulted loans are not included in the rating/scoring distributions.

### Nordea Bank Danmark Group

#### Exposure 31 Dec 2015, distributed by rating/risk grades



The rating scale consists of 18 grades from 6+ to 1- for non-defaulted customers and three grades from 0+ to 0- for defaulted customers. Rating grades 4- and better are comparable to investment grades as defined by rating agencies such as Moody's and Standard & Poor's (S&P). Rating grades 2+ and lower are considered as weak or critical, and require special attention.



The risk grade scale used for scored customers in the retail portfolio in order to represent the scores, consists of 18 grades; A+ to F- for non defaulted customers and three grades from 0+ to 0- for defaulted customers.

### Impaired loans

Impaired loans gross decreased during the year to DKK 23,839m from DKK 27,585m, corresponding to 4% (4%) of total loans. 75% (73%) of impaired

loans gross were performing loans and 25% (27%) were non-performing loans. Impaired loans net after allowances for individually assessed impaired loans decreased to DKK 15,435m (DKK 18,211m), corresponding to 2% of total loans. Allowances for individually assessed loans decreased to DKK 8,404m from DKK 9,374m. Allowances for collectively assessed loans increased to DKK 1,066m from DKK 1,009m. The total provisioning ratio was 40% (38%). The sector with the largest increases in impaired loans were customer stables, transportation and capital goods whereas the largest decreases were in household customer, household mortgages and real estate.

Past due loans to corporate customers that are not considered impaired increased to DKK 2,705m (DKK 1,301m). The volume of past due loans to household customers decreased to DKK 2,173m (DKK 2,467m) in 2015, see Note G37.

### Net loan losses

Net loan losses declined 45% to DKK 1,013m in 2014 (DKK 1,831m). This corresponds to a loan

### Nordea Bank Danmark Group Impaired loans gross and allowances, by industry

DKKm, 31 Dec 2015	Impaired loans	Allowances	Provisioning ratio %
Energy (oil, gas etc)	2	2	96.4%
Metals and mining materials	20	8	41.5%
Paper and forest materials	56	27	48.8%
Other materials (chemical, building materials etc)	157	103	65.5%
Industrial capital goods	106	124	117.2%
Industrial commercial services etc	1,086	437	40.2%
Construction and engineering	976	279	28.5%
Shipping and offshore	358	264	73.7%
Transportation	326	122	37.6%
Consumer durables (cars, appliances etc)	257	188	73.3%
Media and leisure	246	103	41.9%
Retail trade	1,562	652	41.7%
Consumer staples (food, agriculture etc)	6,227	2,112	33.9%
Health care and pharmaceuticals	116	35	30.2%
Financial institutions	1,702	1,102	64.7%
Real estate management and investment	2,595	823	31.7%
IT software, hardware and services	241	83	34.4%
Telecommunication equipment	0	0	4.8%
Telecommunication operators	6	1	22.8%
Utilities (distribution and production)	36	26	72.7%
Other, public and organisations	269	222	82.5%
<b>Corporate</b>	<b>16,343</b>	<b>6,713</b>	<b>41.1%</b>
Household mortgages	3,990	302	7.6%
Household consumer	3,506	2,455	70.0%
Public sector	-	-	-
<b>Total</b>	<b>23,839</b>	<b>9,469</b>	<b>39.7%</b>
<b>31 Dec. 2014</b>	<b>27,585</b>	<b>10,383</b>	<b>37.6%</b>



loss ratio of 17bp (30bp). DKK 634m (DKK 901m) relates to corporate customers and DKK 379m (DKK 930m) relates to household customers. The main losses were in the corporate sectors consumer staples, consumer durables, and Retail trade. Net loan losses as well as impaired loans continue to stem from a large number of smaller and medium-sized exposures rather than from a few large exposures.

**Nordea Bank Danmark Group**  
**Impaired loans, allowances and ratios**

DKKm	2015	2014
<b>Basis points of loans and receivables</b>		
Gross impaired loans	23,839	27,585
of which performing	17,975	20,035
of which non-performing	5,864	7,550
<b>Total allowance rate</b>	1.4%	1.5%
Provisioning ratio	39.7%	37.6%

**Nordea Bank Danmark Group**  
**Net loan losses and loan loss ratios, basis points (bps)**

DKKm	2015	2014
Loan losses	1,013	1,831
Loan loss ratio	16.8	30.2
of which individual	16.0	31.0
of which collective	0.8	-0.9

**Counterparty credit risk**

Counterparty credit risk is the risk that Nordea's counterpart in a FX, interest, equity or credit derivative contract defaults prior to the maturity of the contract and that Nordea at that time has a claim on the counterpart. Counterparty credit risk can also exist in repurchasing agreements and other securities financing transactions. The exposure at the end of 2015 was DKK 2,015m (DKK 1,991m), of which the current exposure net (after close-out and collateral reduction) represents DKK 302m. 100% of the exposure was towards financial institutions.

**Market risk**

Market risk is defined as the risk of loss on Nordea's holdings and transactions as a result of changes in market rates and parameters that affect the market value, for example changes in interest rates, credit spreads, FX rates, equity prices and option volatilities.

Nordea Markets, Group Treasury Group Asset and Liability Management (TALM) are the key contributors to market risk in Nordea. Nordea Markets is responsible for customer-driven trading activities, Group TALM is responsible

for funding activities, investment for Nordea's own account, asset and liability management, liquidity portfolios and pledge/collateral account portfolios. For all other banking activities market risks are managed by Group TALM.

**Measurement of market risk**

Nordea calculates VaR using historical simulation. The current portfolio is revaluated using the daily changes in market prices and parameters observed during the last 500 trading days, thus generating a distribution of 499 returns based on empirical data. From this distribution, the expected shortfall method is used to calculate a VaR figure, meaning that the VaR figure is based on the average of the worst outcomes from the distribution. The 1-day VaR figure is subsequently scaled to a 10-day figure. The 10-day VaR figure is used to limit and measure market risk both in the trading book and in the banking book.

Separate VaR figures are calculated for interest rate, credit spread, foreign exchange rate and equity risks. The total VaR includes all these risk categories and allows for diversification among them. The VaR figures include both linear positions and options. The model has been calibrated to generate a 99% VaR figure. This means that the 10-day VaR figure can be interpreted as the loss that will be exceeded in one of hundred 10-day trading periods.

It is important to note that while a lot has been done to make the VaR model as realistic as possible, all VaR models are based on assumptions and approximations that have significant effect on the risk figures produced. While historical simulation has the advantage of not being dependent on a specific assumption regarding the distribution of returns, it should be noted that the historical observations of the market variables that are used as input, may not give an adequate description of the behaviour of these variables in the future. The choice of the time period used is also important. While using a longer time period may enhance the model's predictive properties and lead to reduced cyclicity, using a shorter time period increases the model's responsiveness to sudden changes in the volatility of financial markets. Nordea's choice to use the last 500 days of historical data has thus been made with the aim to strike a balance between the pros and cons from using longer or shorter time series in the calculation of VaR.



**Nordea Bank Danmark Group**  
**Market risk for the trading book figures**

DKKm	Measure	31 Dec				31 Dec
		2015	2015 high	2015 low	2015 avg	2014
Total Risk	VaR	23.4	93.6	15.4	34.6	42.6
- Interest rate risk	VaR	1.3	88.9	0.8	19.5	28.8
- Equity risk	VaR	0.2	12.0	-	1.9	25.7
- Foreign exchange risk	VaR	23.1	31.8	6.0	20.5	12.6
Diversification effect (%)	VaR	5	42	4	17	37

**Market risk Analysis**

The total market risk for the trading book as measured by VaR was DKK 23m at the end of 2015 (DKK 43m at the end of 2014). The main contributor to total VaR was FX VaR which was DKK 23m (DKK 13m).

The total gross sensitivity to a 1 percentage point parallel shift, which measures the development in the market value of NBD's interest rate sensitive positions if interest rates denominated in different currencies were to move in adverse directions for NBD, was DKK 401m (DKK 231m) at the end of 2015.

The fair value of the portfolio of illiquid alternative investments was DKK 3,587m (DKK 3,216m), of which private equity funds DKK 1,362m, hedge funds DKK 1,029m and credit funds DKK 1,196m. All three types of investments are spread over a number of funds.

**Operational risk**

Operational risk is defined as the risk of direct or indirect loss, or damaged reputation, resulting from inadequate or failed internal processes, from people and systems, or from external events. Operational risk includes legal risk and is inherent in all activities within the organisation, in outsourced activities and in all interactions with external parties.

Managing operational risk is part of the management's responsibilities. The operational risks are monitored through regular risk assessment procedures and a systematic, quality and risk focused management of changes. Development of new products, services, activities as well as processes and systems shall be risk assessed. Identified risk elements and consequences of risk events are mitigated with, inter alia, up to date Business Continuity Plans as well as Group Crisis Management

and Communication plans ensuring a good contingency preparedness in all business plans and crisis management structures. External risk transfer is used in the form of insurance, including reinsurance, to cover certain aspects of crime risk and professional liability, including the liability of directors and officers. Nordea furthermore uses insurance for travel, property and general liability purposes.

The key principle for the management of Operational risks is the three lines of defence. The first line of defence is represented by the Business Areas and Group Functions who are responsible for their own daily risk management and for operating their business within limits for risk exposure and in accordance with decided framework for internal control and risk management at first line of defence. The control function Group Operational Risk, in Group Risk Management is in the second line of defence and is responsible for activities such as independently monitoring, controlling and reporting on issues related to key risks. Group Internal Audit performs audits and provides assurance to stakeholders on internal controls and risk management processes in third line of defence.

The key process for management of operational risks is the annual Operational Risk Assessment process. The process includes the risk and control self-assessment (RCSA) and the scenario analysis, and puts focus on both the risks on a divisional and unit level threatening its daily activities and the risks which could cause extreme financial losses or other significant impacts to Nordea as well as ensuring fulfilment of requirements specified in Group directives. The risks are identified both through top-down and through bottom-up analysis of results obtained from control questions as well as existing information from processes, such as incident reporting, scenario analysis, quality and risk analyses as

well as product approvals. The timing of this process is synchronised with the annual planning process to be able to ensure adequate input to the Group's overall prioritisations.

## **Compliance risk**

### **Compliance risk**

Nordea defines compliance risk as the risk to fail to comply with laws, regulations, rules and prescribed practises and ethical standards, governing Nordea's activities in any jurisdiction, which could result in material financial or reputational loss to the Group, regulatory remarks or sanctions.

The key principle for the management of Compliance risk is the three lines of defence. The first line of defence represented by the Business Areas and Group Functions are risk owners, and are responsible for their own daily risk management and control of compliance risks. Management on all levels are responsible for operating their business within defined limits for risk exposure and in accordance with decided directives, instructions and risk management processes, and for implementing and executing Group level and Business Area level instructions and guidelines.

Group Compliance is a second line of defence risk control function in the Group, coordinating, facilitating and overseeing the effectiveness and integrity of the Group's compliance risk management. Group Compliance provides an independent view on compliance to relevant rules and regulations, to a large degree based on carried out monitoring activities. Furthermore, Group Compliance also advises and supports first line on ways to effectively and efficiently handle compliance obligations. Group Internal Audit performs audits and provides assurance to stakeholders on internal controls and risk management processes in third line of defence.

To specifically address the deficiencies in this area the bank has established a Financial Crime Change Programme, which is a holistic approach to develop a group-wide and sustainable standard for the prevention of financial crime.

However, broader change activities aimed to strengthen the general compliance framework in Nordea has accelerated significantly. Initiatives are targeted both towards strengthening the regulatory implementation capability in the first

line as well as strengthening Group Compliance to ensure the second line role is carried out in accordance with regulatory and internal requirements.

## **Liquidity Management**

### **Liquidity risk**

#### **Key Issues during 2015**

During 2015 Nordea continued to benefit from its focus on prudent liquidity risk management, in terms of maintaining a diversified and strong funding base. Nordea had access to all relevant financial markets and was able to actively use all of its funding programmes. NBD is also compliant with EBA Delegated Act LCR, which came into force in October 2015.

#### **Management principles and control**

Group Treasury & ALM is responsible for pursuing the Group's liquidity strategy, managing the liquidity of the Group and for compliance with the group-wide limits set by the Group Board of Directors and the Risk Committee. Furthermore Group Treasury & ALM, together with Group Market and Counterparty Credit Risk, develops the liquidity management and risk frameworks, which consist of policies, instructions and guidelines for the whole Group as well as the principles for pricing the liquidity risk.

The Board of Directors of Nordea defines the liquidity risk appetite by setting limits for applied liquidity risk measures. The most central measure is survival horizon, which defines the risk appetite by setting the minimum survival of one month under institution-specific and marketwide stress scenarios with limited mitigation actions.

#### **Liquidity risk management**

Liquidity risk is the risk of being able to meet liquidity commitments only at increased cost or, ultimately, being unable to meet obligations as they fall due. Nordea's liquidity management and strategy is based on policy statements resulting in various liquidity risk measures, limits and organisational procedures.

Policy statements stipulate that Nordea's liquidity management reflects a conservative attitude towards liquidity risk. Nordea strives to diversify the Group's sources of funding and seeks to establish and maintain relationships

with investors in order to ensure market access. The broad and diversified funding structure is reflected by the strong presence in Nordea's four domestic markets in the form of a strong and stable retail customer base and the variety of funding programmes. Funding programmes are both short-term (US commercial paper, European commercial paper, commercial paper, certificates of deposits) and long-term (covered bonds, European medium term notes, medium term notes) and cover a range of currencies.

Nordea's liquidity risk management includes stress testing and a business continuity plan for liquidity management. Stress testing is defined as the evaluation of potential effects on a bank's liquidity situation under a set of exceptional but plausible events. The stress testing framework includes survival horizon metrics (see below), which represent a combined liquidity risk scenario (idiosyncratic and market-wide stress).

#### **Liquidity risk measurement methods**

The liquidity risk management focuses on both short-term liquidity risk and long-term structural liquidity risk. In order to manage short-term funding positions, Nordea measures the funding gap risk, which expresses the expected maximum accumulated need for raising liquidity in the course of the next 30 days. Cash flows from both on-balance sheet and off-balance sheet items are included. The funding gap risk is measured and limited for each currency and as a total figure for all currencies combined. The total figure for all currencies combined is limited by the Board of Directors of Nordea. To ensure funding in situations where Nordea is in urgent need of cash and the normal funding sources do not suffice, Nordea holds a liquidity buffer. The buffer minimum level is set by the Board of Directors of Nordea. The liquidity buffer consists of central bank eligible high-grade liquid securities held by Group Treasury & ALM that can be sold or used as collateral in funding operations.

During 2011 the survival horizon metric was introduced. It is conceptually similar to Basel and EU Liquidity Coverage Ratio. The metric is composed of liquidity buffer and funding gap risk cash flows, and includes expected behavioural cash flows from contingent liquidity drivers. Survival horizon defines the short-term liquidity risk appetite of the Group and expresses the excess liquidity after a 30-day period without access to market funding.

The Board of Directors of Nordea has set a limit for the minimum survival horizon without access to market funding during 30 days. The structural liquidity risk of Nordea is measured and limited by the Board of Directors of Nordea through the net balance of stable funding, which is defined as the difference between stable liabilities and stable assets. These liabilities primarily comprise retail deposits, bank deposits and bonds with a remaining term to maturity of more than 12 months, as well as shareholders' equity, while stable assets primarily comprise retail loans, other loans with a remaining term to maturity longer than 12 months and committed facilities. The CEO in GEM has set as a target that the net balance of stable funding should be positive, which means that stable assets must be funded by stable liabilities.

#### **Liquidity risk analysis**

The short-term liquidity risk remained at moderate levels throughout 2015. The average funding gap risk, ie the average expected need for raising liquidity in the course of the next 30 days, was DKK +46bn (DKK +4bn). NBD's liquidity buffer was in the DKK 91-282bn (DKK 122-193bn) range throughout 2015 with an average of DKK 147bn (DKK 157bn). NBD's liquidity buffer is highly liquid, consisting of only central bank eligible securities held by Group Treasury & ALM. The survival horizon was in DKK 48-180bn (78-150bn) range throughout 2015 with an average of DKK 118bn (DKK 107bn). The aim of always maintaining a positive net balance of stable funding was fully achieved throughout 2015. The yearly average for the net balance of stable funding was DKK 110bn (DKK 101bn). For NBD combined LCR, as specified by Delegated Act, was 159% at the end of 2015.

#### **Structural Interest Income Risk (SIIR)**

Structural Interest Income Risk (SIIR) is the amount Nordea's accumulated net interest income would change in the next 12 months if all interest rates changed by one percentage-point. SIIR reflects the mismatch in the balance sheet items and the off-balance-sheet items when the interest rate repricing periods, volumes or reference rates of assets, liabilities and derivatives do not correspond exactly.

Nordea's SIIR management is based on policy statements resulting in different SIIR measures and organisational procedures. Policy statements focus on optimising financial structure, balanced

risk taking and reliable earnings growth, identification of all significant sources of SIIR, measurement under stressful market conditions and adequate public information. Group Treasury & ALM is responsible for the operational management of SIIR.

### **SIIR measurement methods**

Nordea's SIIR is measured through dynamic simulations by calculating several net interest income scenarios and comparing the difference between these scenarios. Several interest rate scenarios are applied, but the basic measures for SIIR are the two scenarios (increasing rates and decreasing rates) measuring the effect on Nordea's net interest income for a 12-month period of a one percentage point increase, respectively decrease, in all interest rates. The balance sheet is assumed to be constant over time. The main elements of customer behaviour and Nordea's decisionmaking process concerning Nordea's own rates are, however, taken into account.

### **SIIR analysis**

At the end of the year, the SIIR for increasing rates was DKK 1,187m (DKK 1,305m) and the SIIR for decreasing market rates (reference rates floored at zero, contract floors also apply) was DKK -22m (DKK -232m) for NBD. These figures imply that net interest income would increase if interest rates rise and also when they fall.

## **Capital management**

### **Capital management**

Nordea strives to be efficient in its use of capital and therefore actively manages its balance sheet with respect to assets, liabilities and risk. The goal is to enhance returns to the shareholder while maintaining a prudent capital structure.

### **Individual solvency need**

Information regarding the individual solvency need for the NBD Group and NBD A/S can be found at the investor relation webpage at [www.nordea.com](http://www.nordea.com).

### **Capital governance**

The Board of Directors of Nordea decides ultimately on the targets for capital ratios and the capital policy of Nordea, while the CEO in GEM decides on the overall framework of capital management.

The ability to meet targets and to maintain minimum capital requirements is reviewed regularly within ALCO and the Risk Committee. The capital requirement and the own funds described in this section follow the Capital Requirements Directive/Regulation (CRDIV/CRR) rules and not the accounting standards, see note G30 for further details.

### **Minimum capital requirements**

Risk exposure amount (REA) are calculated in accordance with requirements in the CRD. NBD had 85% (88%) of the credit risk exposures covered by Internal Rating Based (IRB) approaches by the end of 2015. NBD is approved to use its own internal Value-at-Risk (VaR) models to calculate capital requirements for a significant part of the market risk in the trading books. For operational risk, the standardised approach is applied.

### **Internal capital assessment**

Nordea bases the internal capital requirements under the Internal Capital Adequacy Assessment Process (ICAAP) on risks defined by CRD and risks internally defined under Pillar II. The following major risk types are included in the internal capital requirement: credit risk, market risk, operational risk and business risk. Additionally, interest rate risk in the banking book, risk in Nordea's sponsored defined benefit pension plans, real estate risk and concentration risk are explicitly accounted for. In addition to calculating risk capital for its various risk types, Nordea conducts a comprehensive capital adequacy stress test to analyse the effects of a series of global and local shock scenarios. The results of stress testing are considered, along with potential management intervention in Nordea's internal capital requirement, as buffers for economic stress. The internal capital requirement is a key component of Nordea's capital ratio target setting. The ICAAP describes Nordea's management, mitigation and measurement of material risks and assesses the adequacy of internal capital by defining an internal capital requirement reflecting the risk of the institution.

### **Current regulatory framework for capital adequacy**

The Capital Requirement Directive IV (CRD IV) and Capital Requirement Regulation (CRR) entered into force 1 January 2014. The CRR became applicable in all EU countries from 1 January 2014 while the CRD IV was implemented through national law within all EU member states



during 2014. In Denmark it was implemented in the Financial Business Act in March 2014.

#### Updates on Basel III and the CRD IV/CRR

On 10 December 2015 the Basel Committee on Banking Supervision (BCBS) released a second consultative document on revisions to the standardised approach for credit risk. The intention is to finalise the work by end-2016.

On 14 January 2016 the BCBS published revised market risk framework, "*Minimum capital requirements for market risk*". The framework enters into force on 1 January 2019.

On 22 December 2014 the BCBS published a consultation on the design of a permanent floor, replacing the current Basel I (transitional) floor. The intention is to finalise the design and calibration of the floor by end-2016.

The BCBS will finalise the calibration of the leverage ratio during 2016 in order to implement it as a pillar 1 requirement by 1 January 2018.

#### Bank Recovery and Resolution Directive (BRRD)

The Banking Recovery and Resolution Directive (BRRD) were published in the Official Journal in June 2014. The BRRD outlines the tools and powers available to the relevant authorities in the EU, which are aimed at both preventing bank defaults as well as handling banks in crises, while maintaining financial stability. The BRRD require banks to draw up recovery plans to describe the measures they would take in order to remain viable if their financial situation is considerably weakened. The BRRD also sets the minimum requirement for own funds and eligible liabilities (MREL) for all EU banks. The EBA technical standard on MREL is expected to be adopted by the EU Commission in early 2016 and will be applied for all EU banks during 2016.

In November 2015 the Financial Stability Board (FSB) published the final standards on the total loss absorbing capacity (TLAC). The TLAC is intended to ensure adequate availability of loss-absorbing capacity for global systemic banks in resolution, similar to the MREL. The TLAC requirement will not be applied before 2019.

#### Economic Capital (EC)

Nordea's Economic Capital model is based on the same risk components as the ICAAP. EC is

calculated for the conglomerate whereas the ICAAP, which is governed by the CRD, covers only the financial group. Economic Capital for NBD was at the end of 2015 DKK 36.1bn (DKK 37.5bn as of 2014, restated).

#### Capital adequacy

At year-end the NBD Group's risk exposure amount (REA) totalled DKK 256bn (DKK 255bn).

At year-end the NBD Group's total capital ratio was to 18.4% (19.5%) and the tier 1 capital ratio rose to 15.2% (14.8%). The corresponding 2015 figures for NBD A/S were 19.1% (20.2%) and 15.7% (15.3%).

The Board of Directors confirms the assumption that the bank is a going concern and that the consolidated financial statements and the annual financial statements have been prepared based on this assumption.

Group	31 Dec 2015	31 Dec 2014
DKKbn		
REA excluding transition rules	256	255
REA including transition rules	392	384
Capital requirement excluding transition rules	21	20
Capital requirement including transition rules	31	31
Common equity tier 1 capital	39	38
Tier 1 capital	39	38
Own funds	47	50
Common equity tier 1 capital excluding transition rules	15.2	14.8
Tier 1 capital excluding transition rules	15.2	14.8
Total capital ratio excluding transition rules	18.4	19.5
Capital adequacy quotient (Own funds/capital requirement excluding transition rules)	2.3	2.4
Common equity tier 1 capital including transition rules	10.0	10.0
Tier 1 capital including transition rules	10.0	10.0
Total capital ratio including transition rules	12.2	13.0
Capital adequacy quotient (Own funds/capital requirement including transition rules)	1.5	1.6

## Parent

	31 Dec 2015	31 Dec 2014
DKKbn		
REA excluding transition rules	241	240
REA including transition rules	329	327
Capital requirement excluding transition rules	19	19
Capital requirement including transition rules	26	26
Common equity tier 1 capital	38	37
Tier 1 capital	38	37
Own funds	46	49
Common equity tier 1 capital excluding transition rules	15.7	15.3
Tier 1 capital excluding transition rules	15.7	15.3
Total capital ratio excluding transition rules	19.1	20.2
Capital adequacy quotient (Own funds/capital requirement excluding transition rules)	2.4	2.5
Common equity tier 1 capital including transition rules	11.6	11.3
Tier 1 capital including transition rules	11.6	11.3
Total capital ratio including transition rules	14.1	14.9
Capital adequacy quotient (Own funds/capital requirement including transition rules)	1.8	1.9

## Own funds

Own funds is the sum of tier 1 capital and tier 2 capital.

Tier 1 capital is defined as capital of the same or close to the character of paid-up, capital-eligible reserves and hybrid capital loans. Profit may only be included after deduction of proposed dividend and if some specific criteria is fulfilled. CRR lists items which are to be deducted, for instance: goodwill, intangible assets and pension assets are deducted in common equity tier 1 capital. CRR gives national authorities the possibility to implement some of the changes within a transition period until 2019. The Danish FSA used such option regarding IRB shortfall, which before CCR was deducted from tier 1 and tier 2, (50%/50%) but is to change gradually to a 100% deduction in common equity tier 1. Pension assets are an other item where the deduction is to be phased in.

Tier 2 comprises mainly of dated subordinated loans. In addition, specific instruments issued or eligible before December 31 2011 are allowed to be eligible and included in tier 2 capital according to particular rules from the Danish FSA.

## Summary of items included in own funds

	31 Dec 2015	31 Dec 2014
DKKm		
<b>Calculation of own funds</b>		
Equity in the consolidated situation <sup>1</sup>	43,025	44,677
Proposed/actual dividend	-2,950	-5,500
Common Equity Tier 1 capital before regulatory adjustments	40,075	39,177
Deferred tax assets	-	-
Intangible assets	-1,801	-1,884
IRB provisions shortfall (-) <sup>2</sup>	-671	-434
Pension assets in excess of related liabilities <sup>3</sup>	-179	-130
Other items, net <sup>4</sup>	1,450	1,097
Total regulatory adjustments to Common Equity Tier 1 capital	-1,202	-1,351
<b>Common Equity Tier 1 capital (net after deduction)</b>	<b>38,872</b>	<b>37,826</b>
Additional Tier 1 capital before regulatory adjustments	-	-
Total regulatory adjustments to Additional Tier 1 capital	-	-
Additional Tier 1 capital	-	-
<b>Tier 1 capital (net after deduction)</b>	<b>38,872</b>	<b>37,826</b>
Tier 2 capital before regulatory adjustments	8,284	11,912
IRB provisions excess (+)/shortfall (-)	-	-
Other items, net	-201	-173
Total regulatory adjustments to Tier 2 capital	-201	-173
Tier 2 capital	8,083	11,739
<b>Own funds (net after deduction)<sup>5</sup></b>	<b>46,955</b>	<b>49,565</b>

<sup>1</sup> Value adjustments for non-CRR companies amounts to DKKm 15 in 2015. Excludes minority interests of DKK 10m (DKK 10m)

<sup>2</sup> Total shortfall in 2015. Transition rules allow 70% to be deducted in CET1 and 30% in T2. The transition effect is included in: Other items, net. For 2014 shortfall was 60% T1, 40% T2

<sup>3</sup> Transition rules require only 40% to be deducted in 2015. The transition effect is included in other items, net (In 2014 20% was deducted)

<sup>4</sup> Other items net includes holdings of LR Realkredit A/S DKK 1,255m in 2015 (DKK 1,255m in 2014)

<sup>5</sup> Own Funds adjusted for IRB provision, i.e. adjusted own funds equal DKK 47,627m by 31 Dec 2015 (DKK 49,999m in 2014)



### **Further information**

Further information on capital management and capital adequacy is presented in Note G37 Capital adequacy and in the Capital and Risk Management report at [www.nordea.com](http://www.nordea.com).

## **Sustainability**

Nordea issues a Sustainability report for 2015. The report includes NBD.

The Sustainability report is available on [www.nordea.com](http://www.nordea.com). The disclosures are not covered by the statutory audit.

## **Balanced gender composition**

The Board of Directors' split of men and women complied with the requirements of the Danish Financial Business Act regarding balanced gender composition as the NBD Board of Directors at the end of 2015 consisted of three men and two women.

The Nordea Group Board has approved a policy to promote gender balance on the other managerial levels. The Board of Directors of NBD has endorsed this policy. The policy is focused on 1) Sending the signal both internally and externally that gender diversity is a priority for Nordea, 2) Setting requirements for improving gender balance, and 3) Supporting leaders to make the change happen in practice. Actions include but are not limited to: recruitment policy obliging leaders to have both genders represented among the final three candidates for managerial hires (also applicable to external suppliers); 40/60 recruitment policy for graduate hires; diversity training embedded in all leadership training, training new leaders in making gender neutral potential assessments; training new managers and HR partners in unconscious bias awareness; identification of the Top 100 female talents in the organisation.

We register improvements in the middle management and we are also happy to see that we maintain the gender balance in lower management as well as in the organisation as a whole. We are cautiously drawing the conclusion that Nordea is starting to see the positive effects of the recruitment policy. Provided the progress continues, our attention is now turned to the

executive managers and for that purpose, we are currently investigating how we can transfer the positive effects from our recruitment policy to also cover appointments that are not openly announced.

We are confident that a continued focus on compliance as well as an extension of our recruitment policy in combination with intensive awareness training and support to leaders will ensure a continuous improvement in the gender balance in Nordea.

Nordea continuously follows up on diversity measures and social data.

To see new developments, the latest report and more please visit <http://www.nordea.com/en/responsibility/stories/>.

## **Corporate governance**

Nordea Bank AB (publ) complies with the Swedish Corporate Governance Code. Information on corporate governance in the Nordea Group is available on [www.nordea.com](http://www.nordea.com).

The Danish Bankers Association recommends that its member companies consider all the recommendations from the Danish Committee on Corporate Governance by applying the "comply or explain" approach. The recommendations are aimed at Danish companies with shares admitted to trading on a regulated market. As NBD is a wholly-owned subsidiary of Nordea Bank AB (publ) and has not issued any listed securities, the Danish recommendations on corporate governance are not aimed at NBD. However, NBD in all material respects complies with the recommendations relevant to a bank with one shareholder and which is thereby a subsidiary in a major group. It should be noted that there are areas where the legislation applicable to financial institutions in all material respects regulates the same matters. The Danish Bankers Association has moreover prepared a further 12 recommendations on corporate governance in financial institutions. NBD complies with these recommendations.

For further information see [www.nordea.dk](http://www.nordea.dk).

## Human resources

Creating opportunities for Nordea employees to flourish, and for talented individuals to join Nordea, is part of being a responsible employer. Nordea fully supports the aim of realising the potential and enabling them to enjoy a fulfilling career with Nordea, as well as helping them adjust and continue to thrive during times of change.

People at Nordea are central to the ability to run the business well and accomplish the aims, both for the company and for society. Creating opportunities is about making sure that Nordea employs the right people, with the right blend of skills and competencies, and that Nordea develops people in the right way, in order to achieve the goals.

Good leadership is a key driver of strong performance and is particularly critical in times of uncertainty and change. This makes developing and training managers and potential managers a high priority, as well as equipping them to develop their own employees and helping them to reach their potential.

More information is presented in the Corporate Social Responsibility report 2015 about how Nordea views leadership, how Nordea creates opportunities and supports our staff during times of change as well as how Nordea works to improve the gender balance.

## Remuneration

The Nordea Remuneration Policy will:

- Support Nordea's ability to recruit, develop and retain highly motivated, competent and performance-oriented employees and hence the People strategy.
- Supplement excellent leadership and challenging tasks as driving forces for creating high commitment among employees and a Great Nordea.
- Ensure that compensation at Nordea is aligned with efficient risk management and the Nordea values: Great customer experiences, It's all about people and One Nordea team.

Nordea offers competitive, but not market-leading compensation packages. Nordea has a total remuneration approach to compensation

that recognises the importance of well-balanced but differentiated remuneration structures based on business and local market needs, and of compensation being consistent with and promoting sound and effective risk management, and not encouraging excessive risk-taking or counteracting Nordea's long-term interests.

### Nordea remuneration components – purpose and eligibility

Fixed Salary remunerates employees for full satisfactory performance. The individual salary is based on three cornerstones: job complexity and responsibility, performance and local market conditions.

Profit Sharing aims to stimulate value creation for customers and shareholders and is offered to all employees. The performance criteria for the 2015 programme are risk-adjusted return on capital at risk (RaRoCaR).

Variable Salary Part (VSP) is offered to selected managers and specialists to reward strong performance. Individual performance is assessed based on a predetermined set of well-defined financial and non-financial success criteria, including Nordea Group criteria.

Bonus scheme is offered only to selected groups of employees in specific business areas or units. The aim is to ensure strong performance and to maintain cost flexibility for Nordea. Assessment of individual performance will be based on a predetermined set of well-defined financial and non-financial success criteria, including Nordea Group criteria.

One Time Payment (OTP) can be granted to employees in the event of extraordinary performance that exceeds requirements or expectations, or in connection with temporary project work.

Executive Incentive Programme (EIP) may be offered to recruit, motivate and retain selected managers and key employees and aims to reward strong performance and efforts. The EIP contains predefined financial and non-financial performance criteria at group, business area, group function, division and unit/individual level. The group performance criteria for EIP 2015 are Nordea's internal version of ROE being risk-adjusted return on capital at risk (RaRoCaR), operating profit and total costs.

## Legal proceedings

Within the framework of normal business operations, the Group faces a number of claims in lawsuits and other disputes, most of which involve relatively limited amounts. None of these disputes are considered likely to have any significant adverse effect on the Group or its financial position.

## Changes to the Executive Management and the Board of Directors

David Hellemann and Ellen Pløger joined the Executive Management in September and November 2015, respectively. Ari Kaperi and Gunn Wærsted left the Board of Directors of NBD in July 2015 and January 2016, respectively. Søren Dahlgaard was appointed a member of the Board of Directors at 1 October 2015.

After the change the Executive Management consists of Peter Lybecker (CEO), Jørgen Høholt, David Hellemann and Ellen Pløger. The Board of Directors consists of Mads G. Jakobsen (Chairman), Torsten Hagen Jørgensen, Søren Dahlgaard and Anne Rømer.

## Subsequent events

The board of directors of each of Nordea Bank AB (publ), Nordea Bank Danmark A/S, Nordea Bank Finland Plc and Nordea Bank Norge ASA have signed merger plans with the purpose to change the Norwegian, Danish and Finnish subsidiary banks to branches of the Swedish parent company by means of cross-border mergers.

The proposed changes to the legal structure depend on approval by the Nordea Bank AB (publ) shareholders at the Annual General

Meeting, approvals and a satisfactory outcome of the discussions with regulators and authorities in each country and that the mergers are not impeded, wholly or in part, by applicable laws or any other reason deemed significant by the Board of Directors of Nordea Bank AB (publ) or NBD A/S. The mergers are planned to be executed by early 2017.

No other significant events have occurred after the balance sheet date.

## Outlook

For 2016 NBD expect a year of low growth and low interest rates. NBD will continue cost efficiency plans and reduce administrative complexity to the benefit of the customers, employees and investors.

The coming three years will be a transition period where Nordea will execute on the transformational change agenda in order to generate a digital bank. This change agenda is driven by changed customer behaviour, a shift in technology and regulatory requirements.

Nordea will initiate certain key activities to manage the transition efficiently. A few examples of activities are the shift from physical to digital distribution and establishing e-branches, a focusing of customer coverage across Europe to further leverage resources and competencies in the Nordics and costs related to shift of competencies to support the digital transformation and compliance. These activities will be carried out during 2016-2017 and will start to deliver efficiencies already in late 2016, which will enable Nordea to continue to invest in competencies, product offerings and IT. As substantial investments will be carried out in 2017-2018, net cost reductions will start materialising from 2019.

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## Income statement, Group

DKKkm	Note	2015	2014
<b>Operating income</b>			
Interest income		19,294	22,183
Interest expense		-9,190	-11,179
<b>Net interest income</b>	G2	<b>10,104</b>	<b>11,004</b>
Fee and commission income		6,553	6,070
Fee and commission expense		-750	-549
<b>Net fee and commission income</b>	G3	<b>5,803</b>	<b>5,521</b>
Net result from items at fair value	G4	179	-176
Profit from companies accounted for under the equity method	G17	49	84
Other operating income	G5	550	3,140
<b>Total operating income</b>		<b>16,685</b>	<b>19,573</b>
<b>Operating expenses</b>			
General administrative expenses:			
Staff costs	G6	-5,945	-5,672
Other expenses	G7	-4,373	-4,432
Depreciation, amortisation and impairment charges of tangible and intangible assets	G8, G18	-268	-1,074
Other operating expenses		-	-2
<b>Total operating expenses</b>		<b>-10,586</b>	<b>-11,180</b>
<b>Profit before loan losses</b>		<b>6,099</b>	<b>8,393</b>
Net loan losses	G9	-1,013	-1,831
<b>Operating profit</b>		<b>5,086</b>	<b>6,562</b>
Income tax expense	G10	-1,145	-861
<b>Net profit for the year</b>		<b>3,941</b>	<b>5,701</b>
<b>Attributable to</b>			
Shareholder of Nordea Bank Danmark A/S		3,941	5,701
Non-controlling interests		-	-
<b>Total</b>		<b>3,941</b>	<b>5,701</b>

## Statement of comprehensive income

DKKkm	2015	2014
<b>Net profit for the year</b>	<b>3,941</b>	<b>5,701</b>
<b>Items that may be reclassified subsequently to the income statement</b>		
Currency translation differences during the year	8	-13
Available-for-sale investments: <sup>1</sup>		
Valuation gains/losses during the year	-194	-86
Tax on valuation gains/losses during the year	46	21
<b>Items that may not be reclassified subsequently to the income statement</b>		
Defined benefit plans:		
Remeasurement of defined benefit plans	73	-48
Tax on remeasurement of defined benefit plans	-16	11
<b>Other comprehensive income, net of tax</b>	<b>-83</b>	<b>-115</b>
<b>Total comprehensive income</b>	<b>3,858</b>	<b>5,586</b>
<b>Attributable to</b>		
Shareholder of Nordea Bank Danmark A/S	3,858	5,586
Non-controlling interests	-	-
<b>Total</b>	<b>3,858</b>	<b>5,586</b>

<sup>1</sup> Valuation gains/losses related to hedged risks under fair value hedge accounting are accounted for directly in the income statement.

## Balance sheet, Group

DKKm	Note	31 Dec 2015	31 Dec 2014
<b>Assets</b>			
Cash and demand balances with central banks		13,576	5,030
Loans to central banks	G11	43,785	47,007
Loans to credit institutions	G11	14,060	51,298
Loans to the public	G11, G19	602,367	607,165
Interest-bearing securities	G12	84,821	63,939
Financial instruments pledged as collateral	G13	153	58
Shares	G14	4,101	3,437
Assets under pooled schemes	G15	28,711	29,048
Derivatives	G16	575	848
Fair value changes of the hedged items in portfolio hedge of interest rate risk		322	371
Investments in associated undertakings	G17	216	245
Intangible assets	G18	1,801	1,884
Properties and equipment		738	753
Deferred tax assets	G10	55	65
Current tax assets	G10	255	130
Retirement benefit assets	G26	229	148
Other assets	G20	4,374	5,878
<b>Total assets</b>		<b>800,139</b>	<b>817,305</b>
<b>Liabilities</b>			
Deposits by credit institutions	G21	31,511	57,831
Deposits and borrowings from the public	G22	284,745	286,630
Liabilities under pooled schemes	G15	32,039	31,916
Debt securities in issue	G23	376,008	359,283
Derivatives	G16	1,684	2,597
Fair value changes of the hedged items in portfolio hedge of interest rate risk		60	88
Current tax liabilities	G10	-	201
Other liabilities	G24	16,629	18,420
Deferred tax liabilities	G10	433	543
Provisions	G25	882	510
Retirement benefit liabilities	G26	11	49
Subordinated liabilities	G27	13,087	14,550
<b>Total liabilities</b>		<b>757,089</b>	<b>772,618</b>
<b>Equity</b>			
Non-controlling interests		10	10
Share capital		5,000	5,000
Other reserves		24	107
Proposed dividends		2,950	5,500
Retained earnings		35,066	34,070
<b>Total equity</b>		<b>43,050</b>	<b>44,687</b>
<b>Total liabilities and equity</b>		<b>800,139</b>	<b>817,305</b>
Assets pledged as security for own liabilities	G28	388,880	384,928
Contingent liabilities	G29	28,956	27,882
Credit commitments <sup>1</sup>		139,851	151,317

<sup>1</sup> Including unutilised portion of approved overdraft facilities of DKK 95,211m (DKK 111,999m).



## Statement of changes in equity, Group

DKK m	Attributable to the shareholder of Nordea Bank Danmark A/S								Total equity
	Share capital	Other reserves			Proposed dividends <sup>1</sup>	Retained earnings	Total	Non-controlling interests	
		Translation of foreign operations	Available-for-sale investments	Defined benefit plans					
<b>Balance at 1 Jan 2015</b>	<b>5,000</b>	<b>-8</b>	<b>60</b>	<b>55</b>	<b>5,500</b>	<b>34,070</b>	<b>44,677</b>	<b>10</b>	<b>44,687</b>
Total comprehensive income	-	8	-148	57	-	3,941	3,858	-	3,858
Share-based payments	-	-	-	-	-	5	5	-	5
Dividends paid	-	-	-	-	-5,500	-	-5,500	-	-5,500
Proposed dividends	-	-	-	-	2,950	-2,950	-	-	-
<b>Balance at 31 Dec 2015</b>	<b>5,000</b>	<b>0</b>	<b>-88</b>	<b>112</b>	<b>2,950</b>	<b>35,066</b>	<b>43,040</b>	<b>10</b>	<b>43,050</b>

DKK m	Attributable to the shareholder of Nordea Bank Danmark A/S								Total equity
	Share capital	Other reserves			Proposed dividends <sup>1</sup>	Retained earnings	Total	Non-controlling interests	
		Translation of foreign operations	Available-for-sale investments	Defined benefit plans					
<b>Balance at 1 Jan 2014</b>	<b>5,000</b>	<b>5</b>	<b>125</b>	<b>92</b>	<b>1,750</b>	<b>33,844</b>	<b>40,816</b>	<b>10</b>	<b>40,826</b>
Total comprehensive income	-	-13	-65	-37	-	5,701	5,586	-	5,586
Share-based payments	-	-	-	-	-	26	26	-	26
Dividends paid	-	-	-	-	-1,750	-	-1,750	-	-1,750
Proposed dividends	-	-	-	-	5,500	-5,500	-	-	-
<b>Balance at 31 Dec 2014</b>	<b>5,000</b>	<b>-8</b>	<b>60</b>	<b>55</b>	<b>5,500</b>	<b>34,070</b>	<b>44,677</b>	<b>10</b>	<b>44,687</b>

<sup>1</sup> The proposed dividend payment of DKK 2,950m (DKK 5,500m) is equivalent to DKK 59 (DKK 110) per share.

See statement of changes in equity, parent company at page 105 regarding share capital etc.

### Reporting to the Danish Financial Supervisory Authority

DKK m	Result		Equity	
	2015	2014	31 Dec 2015	31 Dec 2014
<b>Annual report according to IFRS</b>	<b>3,941</b>	<b>5,701</b>	<b>43,050</b>	<b>44,687</b>
- Non-controlling interests <sup>1</sup>	-	-	1,255	1,255
- Fair value adjustment of owner occupied property	-	-20	-	-
- Financial assets available for sale net of tax	-148	-65	-	-
<b>Reported to the Danish FSA</b>	<b>3,793</b>	<b>5,616</b>	<b>44,305</b>	<b>45,942</b>

<sup>1</sup> Non-controlling interests relate to a restricted reserve in an associated undertaking.

## Cash flow statement, Group

DKKm	2015	2014
<b>Operating activities</b>		
Operating profit	5,086	6,562
Adjustments for items not included in cash flow	1,065	2,884
Income taxes paid	-1,555	-1,165
<b>Cash flow from operating activities before changes in operating assets and liabilities</b>	<b>4,596</b>	<b>8,281</b>
<b>Changes in operating assets</b>		
Change in loans to central banks and credit institutions	39,535	-42,243
Change in loans to the public	3,935	-8,033
Change in interest-bearing securities	-20,882	2,216
Change in financial assets pledged as collateral	-95	492
Change in shares	-664	9,195
Change in derivatives, net	-640	121
Change in other assets	1,877	10,043
<b>Changes in operating liabilities</b>		
Change in deposits by credit institutions	-26,320	-54,113
Change in deposits and borrowings from the public	-1,885	6,077
Change in debt securities in issue	16,725	53,815
Change in other liabilities	-1,668	-15,476
Change in provisions	222	141
<b>Cash flow from operating activities</b>	<b>10,140</b>	<b>-37,764</b>
<b>Investing activities</b>		
Acquisition of investments in associated undertakings	-	-53
Sale of investments in associated undertakings	18	722
Acquisition of properties and equipment	-182	-183
Sale of properties and equipment	41	18
Acquisition of intangible assets	-38	-34
Sale of intangible assets	9	-
<b>Cash flow from investing activities</b>	<b>-152</b>	<b>470</b>
<b>Financing activities</b>		
Redeemed subordinated liabilities	-1,463	-3,539
Dividend paid	-5,500	-1,750
<b>Cash flow from financing activities</b>	<b>-6,963</b>	<b>-5,289</b>
<b>Cash flow for the year</b>	<b>7,621</b>	<b>-34,302</b>
Cash and cash equivalents at the beginning of year	56,102	90,404
Cash and cash equivalents at the end of year	63,723	56,102
<b>Change</b>	<b>7,621</b>	<b>-34,302</b>

### Comments on the cash flow statement

The cash flow statement has been prepared in accordance with IAS 7. The cash flow statement shows inflows and outflows of cash and cash equivalents during the year. NBD's cash flow statement has been prepared in accordance with the indirect method, whereby operating profit is adjusted for effects of non-cash transactions such as depreciation and loan losses. The cash flows are classified by operating, investing and financing activities.

## Cash flow statement, Group (cont.)

### Operating activities

Operating activities are the principal revenue-producing activities and cash flows are mainly derived from the operating profit for the year with adjustment for items not included in cash flow and income taxes paid. Adjustment for non-cash items includes:

DKKm	2015	2014
Depreciation	255	371
Impairment charges	13	703
Loan losses	1,013	1,831
Change in provisions	-119	11
Profit from associated undertakings net of deducted dividends	10	67
Other	-107	-99
<b>Total</b>	<b>1,065</b>	<b>2,884</b>

Changes in operating assets and liabilities consist of assets and liabilities that are part of normal business activities, such as loans, deposits and debt securities in issue. Changes in derivatives are reported net.

Cash flow from operating activities includes interest payments received and interest expenses paid with the following amounts:

DKKm	2015	2014
Interest payments received	19,485	22,073
Interest expenses paid	-10,464	-11,133

### Investing activities

Investing activities include acquisitions and disposals of non-current assets, like properties and equipment, intangible and financial assets.

### Financing activities

Financing activities are activities that result in changes in equity and subordinated liabilities, such as new issues of shares, dividends and issued/redeemed/subordinated liabilities.

### Cash and cash equivalents

The following items are included in cash and cash equivalents assets:

DKKm	31 Dec 2015	31 Dec 2014
Cash and balances with central banks	50,147	52,030
Loans to credit institutions, payable on demand	13,576	4,072
<b>Total</b>	<b>63,723</b>	<b>56,102</b>

Cash comprises legal tender and bank notes in foreign currencies. Balances with central banks consist of deposits in accounts with central banks, where the following conditions are fulfilled;

- the central bank is domiciled in the country where NBD is established
- the balance on the account is readily available any time.

Loans to credit institutions, payable on demand include liquid assets not represented by bonds or other interest-bearing securities.

## 5-year overview, Group

<b>Income statement (DKKm)</b>	2015	2014	2013	2012	2011
Net interest income	10,104	11,004	11,709	11,468	11,131
Net fee and commission income	5,803	5,521	4,917	4,527	4,236
Net result from items at fair value	179	-176	289	119	38
Profit from companies accounted for under the equity method	49	84	196	155	103
Other operating income	550	3,140	317	353	582
<b>Total operating income</b>	<b>16,685</b>	<b>19,573</b>	<b>17,428</b>	<b>16,622</b>	<b>16,900</b>
General administrative expenses:					
Staff costs	-5,945	-5,672	-5,573	-5,890	-6,427
Other expenses	-4,373	-4,432	-4,040	-3,929	-3,352
Depreciation, amortisation and impairment charges of tangible and intangible assets	-268	-1,074	-397	-451	-269
Other operating expenses	-	-2	-62	-52	-432
<b>Total operating expenses</b>	<b>-10,586</b>	<b>-11,180</b>	<b>-10,072</b>	<b>-10,322</b>	<b>-10,480</b>
<b>Profit before loan losses</b>	<b>6,099</b>	<b>8,393</b>	<b>7,356</b>	<b>6,300</b>	<b>5,610</b>
Net loan losses	-1,013	-1,831	-2,694	-4,264	-2,761
<b>Operating profit</b>	<b>5,086</b>	<b>6,562</b>	<b>4,662</b>	<b>2,036</b>	<b>2,849</b>
Income tax expense	-1,145	-861	-998	-522	-661
<b>Net profit for the year</b>	<b>3,941</b>	<b>5,701</b>	<b>3,664</b>	<b>1,514</b>	<b>2,188</b>
<b>Balance sheet (DKKm)</b>	2015	2014	2013	2012	2011
Interest-bearing securities	84,821	63,939	66,155	49,169	71,918
Loans to central banks and credit institutions	57,845	98,305	79,534	57,874	84,150
Loans to the public	602,367	607,165	600,863	608,940	607,082
Other assets	55,106	47,896	79,648	102,579	70,380
<b>Total assets</b>	<b>800,139</b>	<b>817,305</b>	<b>826,200</b>	<b>818,562</b>	<b>833,530</b>
Deposits by credit institutions	31,511	57,831	111,944	118,541	145,349
Deposits and borrowings from the public	284,745	286,630	280,553	287,272	284,146
Debt securities in issue	376,008	359,283	305,468	287,205	272,972
Subordinated liabilities	13,087	14,550	18,089	18,093	20,258
Other liabilities	51,738	54,324	69,320	70,410	78,951
Equity	43,050	44,687	40,826	37,041	31,854
<b>Total liabilities and equity</b>	<b>800,139</b>	<b>817,305</b>	<b>826,200</b>	<b>818,562</b>	<b>833,530</b>
<b>Ratios and key figures</b>	2015	2014	2013	2012	2011
Return on equity, % <sup>1</sup>	9.0	13.3	9.4	4.4	6.8
Cost/income ratio	63	57	58	62	65
Loan loss ratio, basis points	17	30	45	70	46
Common Equity Tier 1 capital ratio, excl. Basel I floor <sup>2,3,4</sup>	15.2	14.8	14.0	12.1	10.1
Tier 1 capital ratio, excl. Basel I floor, % <sup>2,3,4</sup>	15.2	14.8	14.0	12.1	10.1
Total capital ratio, excl. Basel I floor, % <sup>2,3,4</sup>	18.4	19.5	20.5	18.2	17.0
Tier 1 capital, DKKm <sup>2,3,4</sup>	38,872	37,826	36,064	34,009	29,312
Risk exposure amount excl. Basel I floor, DKKbn <sup>3,4</sup>	256	255	258	280	289
Number of employees (full-time equivalents) <sup>3</sup>	6,136	6,325	6,440	6,584	7,885
Average number of employees	6,229	6,363	6,538	7,091	8,036

<sup>1</sup> 2012 (but not 2011) restated due to the amendment to IAS 19, implemented 1 January 2013.

<sup>2</sup> Including the profit for the year.

<sup>3</sup> End of year.

<sup>4</sup> Ratios for 2011-2013 are reported under Basel II regulation framework and ratios for 2014-2015 are reported using Basel III (CRR/CRDIV) framework.

The Danish Financial Supervisory Authority's ratio system is shown in note G39.

## Business definitions

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### **Allowances in relation to impaired loans**

Allowances for individually assessed impaired loans divided by individually assessed impaired loans before allowances.

### **Cost/income ratio**

Total operating expenses divided by total operating income.

### **Impairment rate, gross**

Individually assessed impaired loans before allowances divided by total loans before allowances.

### **Impairment rate, net**

Individually assessed impaired loans after allowances divided by total loans before allowances.

### **Leverage ratio**

The leverage ratio is the institution's capital as tier 1 capital divided by that institution's total exposure measure and expressed as a percentage.

### **Loan loss ratio**

Net loan losses divided by closing balance of loans to the public (lending).

### **Non-performing, not impaired**

Past due loans, not impaired due to future cash flows (included in Loans, not impaired).

### **Own funds**

Own funds include of the sum of the Tier 1 capital and the supplementary capital consisting of subordinated loans, after deduction of the potential deduction for expected shortfall.

### **Return on equity**

Net profit for the year excluding non-controlling interests as a percentage of average equity for the year. Average equity including net profit for the year and dividend until paid, non-controlling interests excluded.

### **Risk exposure amount**

Total assets and off-balance sheet items valued on the basis of the credit and market risks, as well as operational risks of the Group's undertakings, in accordance with regulations governing capital adequacy, excluding carrying amount of shares which have been deducted from the capital base and intangible assets.

### **Tier 1 capital**

Proportion of the capital base, which includes consolidated shareholders' equity excluding proposed dividend, deferred tax assets, intangible assets in the banking operations. Shortfall is deducted with 70% in CET1 in 2015, but 60% in 2014, – the negative difference between expected losses and provisions. Subsequent to the approval of the supervisory authorities, Tier 1 capital also includes qualified forms of subordinated loans.

### **Tier 1 capital ratio**

Tier 1 capital as a percentage of risk exposure amount. The Common equity Tier 1 capital ratio is calculated as Common equity Tier 1 capital as a percentage of risk exposure amount.

### **Total allowance rate**

Total allowances divided by total loans before allowances.

### **Total allowances in relation to impaired loans (provisioning ratio)**

Total allowances divided by total impaired loans before allowances.

### **Total capital ratio**

Own funds as a percentage of risk exposure amount.



# Notes to the financial statements

## Note G1 Accounting policies

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### 1. Basis for presentation

The consolidated annual report for the NBD Group is prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed by the EU Commission and additional Danish disclosure requirements.

The disclosure, required in the standards, are disclosed in the notes and in the separate Risk, Liquidity and Capital management section page 8-21 in the Board Of Directors' report.

On 8 February 2016 the Board of Directors approved the annual report, subject to final approval of the Annual General Meeting on 15 March 2016.

The annual report are prepared in Danish millions Kroner (DKKm), the presentation and functional currency of the parent company Nordea Bank Danmark A/S.

IFRS disclosure requirements are substantial. Management provides specific disclosures required by IFRS unless the information is considered immaterial to the economic decision-making of the users of these consolidated financial statements and otherwise not warranted or not applicable.

### 2. Changed accounting policies and presentation

The accounting policies, basis for calculations and presentation are, in all material aspects, unchanged in comparison with the 2014 Annual Report except from the presentation of assets and liabilities in pooled schemes as described below.

NBD invests in interest-bearing securities and shares on behalf of pension pool customers. The customers have the investment risk from these interest-bearing securities and shares.

In the financial statements for 2015 assets in pooled schemes have been presented on a separate line on the balance sheet named 'Assets under pooled schemes'. Previously the assets in pooled schemes were presented together with interest-bearing securities and shares for which NBD had the investment risk.

The return on liabilities in pooled schemes is based on the

return from the assets in the pooled schemes. The liabilities in pooled schemes therefore behave differently from other deposits from the public.

In the financial statements for 2015 liabilities in pooled schemes have been presented on a separate line on the balance sheet named 'Liabilities under pooled schemes'. Previously the liabilities in pooled schemes were presented as 'Deposits and borrowings from the public'.

The comparable figures have been restated as follows:

Mio.kr.	31 Dec 2014		1 Jan 2014	
	New policy	Old policy	New policy	Old policy
Interest-bearing securities	63,939	74,798	66,155	77,749
Shares	3,437	21,503	12,632	29,348
Other assets	5,878	6,001	16,613	16,748
Assets under pooled schemes	29,048	-	28,445	-
Deposits and borrowings from the public	286,630	318,546	280,553	312,642
Liabilities under pooled schemes	31,916	-	32,089	-

The changes in the presentation have no impact on the income statement or equity.

The following new and amended standards and interpretations were implemented 1 January 2015 but have not had any significant impact on the financial statements of NBD:

- Amendments to IAS 19: "Defined Benefit Plans: Employee Contributions"
- "Annual Improvements to IFRSs, 2010-2012 Cycle"
- "Annual Improvements to IFRSs, 2011-2013 Cycle"
- IFRIC 21 "Levies"

### 3. Changes in IFRSs not yet applied

#### IFRS 9 "Financial instruments"

IASB has completed the new standard for financial instruments, IFRS 9 "Financial instruments". IFRS 9 covers classification and measurement, impairment and general

hedging and replaces the current requirements covering these areas in IAS 39. IFRS 9 is effective as from annual periods beginning on or after 1 January 2018. Earlier application is permitted, but IFRS 9 is not yet endorsed by the EU commission. NBD does not currently intend to early adopt the standard.

The changes in classification and measurement are not expected to have a significant impact on NBD's income statement or balance sheet as the mixed measurement model will be maintained, and as there will still be a measurement category similar to the current Available For Sale (AFS) category in IAS 39. Significant reclassifications between fair value and amortised cost or impact on the capital adequacy and large exposures are not expected in the period of initial application, but this is naturally dependent on the financial instruments on NBD's balance sheet at transition.

The impairment requirements in IFRS 9 are based on an expected loss model as opposed to the current incurred loss model in IAS 39. In general, it is expected that the new requirements will increase loan loss provisions, decrease equity and have a negative impact on capital adequacy, but no impact on large exposures, in the period of initial application. IFRS 9 requires all assets measured at amortised cost and fair value through other comprehensive income, as well as guarantees and loan commitments, to be included in the impairment test. Currently NBD does not calculate collective provisions for off balance sheet exposures or the AFS portfolio.

The assets to test for impairment will be divided into three groups depending on the stage of credit deterioration. Stage 1 includes assets where there has been no significant deterioration in credit risk, stage 2 includes assets where there has been a significant deterioration and stage 3 includes assets that have been individually assessed to be impaired. In stage 1, the provisions should equal the 12 month expected loss. In stage 2 and 3, the provisions should equal the lifetime expected losses.

NBD's current model for calculating collective provisions defines a loss event as a deterioration in rating/scoring, but it is not expected that the loss event in the current model will equal the trigger event for moving items from stage 1 to stage 2 under IFRS 9. Currently NBD does not, in addition, hold any provisions for assets where there has been no deterioration in credit risk. For assets where there has been a significant deterioration in credit risk, NBD currently holds provisions based on the losses estimated to occur during the period between the date when the loss event occurred and the date when the loss event is identified on an individual basis, the so called "Emergence period", while IFRS 9 will require provisions equal to the lifetime expected loss. This means total provisions will increase when IFRS 9 is implemented.

The main change to the general hedging requirements is that the standard aligns hedge accounting more closely with the risk management activities. As NBD generally uses macro (portfolio) hedge accounting NBD's assessment is that the new requirements will not have any significant impact on NBD's financial statements, capital adequacy, or large exposures in the period of initial application.

NBD has not yet finalised the impact assessment of the implementation of IFRS 9.

#### **IFRS 15 "Revenue from Contracts with Customers"**

The IASB has published the new standard, IFRS 15 "Revenue from Contracts with Customers". The new standard outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes current revenue recognition standards and interpretations within IFRS, such as IAS 18 "Revenue". The new standard is effective for annual periods beginning on or after 1 January 2018, with earlier application permitted. The EU-commission is expected to endorse the standard during the second quarter 2016.

NBD does not currently intend to early adopt the standard. The standard does not apply to financial instruments or lease contracts. NBD has not finalised the investigation of the impact on the financial statements but the current assessment is that the new standard will not have any significant impact on NBD's financial statements, capital adequacy, or large exposures in the period of initial application.

#### **Amendments to IFRS 11 "Accounting for Acquisition of Interest in Joint Operations"**

The IASB has issued amendments to IFRS 11 "Joint Arrangements", which add new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business. The amendments are effective for annual periods beginning on or after 1 January 2016. Earlier application is permitted. The amendments are endorsed by the EU commission. NBD does not currently intend to early adopt the amendments. As NBD does not have any joint venture the assessment is that the amendments will not have any effects on NBD's financial statements, capital adequacy or large exposures in the period of initial application.

#### **Amendments to IFRS 10 and IAS 28 "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture"**

The IASB has amended the requirements in IFRS 10 and IAS 28 regarding sales and contribution of assets between an investor and its associate or joint venture due to inconsistent treatment of gains and losses of such transactions in those standards. The IASB has thereafter proposed to defer indefinitely the effective date and permit earlier application. The amendments are not yet endorsed by the EU commission. NBD does not currently intend to early adopt the amendments. The new requirements are not expected to have any effect on NBD's financial statements, capital adequacy, or large exposures in the period of initial application as the new requirements are in line with NBD's current accounting policies.

#### **IAS 1**

The IASB has amended IAS 1 as a result of the IASB's disclosure initiative. The amendments in IAS 1 regards materiality, disaggregation and subtotals, note structure, disclosures of accounting policies and presentation of items of OCI arising from equity accounted investments. The amendments are effective for annual periods beginning on or after 1 January 2016. Earlier application is permitted. The amendments are endorsed by the EU commission. NBD does not intend to early adopt the amendments. The new requirements are not expected to have any effect on NBD's financial statements, capital adequacy, or large exposures in the period of initial application.

#### **IFRS 16 "Leases"**

The IASB has published the new standard, IFRS 16 "Leases". The new standard changes the accounting requirements

for lessees. All leases (except for short contracts and small ticket leases) should be accounted for on the balance sheet of the lessee as a right to use the asset and a liability. The lease payments should be recognised as amortisation and interest expense. The accounting requirements for lessors are unchanged. Additional disclosures are also required. The new standard is effective for annual periods beginning on or after 1 January 2019. Earlier application is permitted. The amendments are not yet endorsed by the EU Commission. NBD does not currently intend to early adopt the amendments. NBD's current assessment is that the new standard will change the accounting of property leases which mainly affects NBD's balance sheet.

#### Other changes in IFRS

The IASB has published the following new or amended standards that are assessed to have no significant impact on NBD's financial statement, capital adequacy or large exposures in the period of initial application:

- Amendments to IFRS 10, IFRS 12 and IAS 28: "Investment Entities: Applying the Consolidation Exception"
- Amendments to IAS 16 and IAS 38: "Clarification of Acceptable Methods of Depreciation and Amortisation"
- Amendment to IAS 12 "Recognition of Deferred Tax Assets for Unrealised Losses"
- "Annual Improvements to IFRSs, 2012-2014 Cycle"

#### 4. Critical judgements and estimation uncertainty

The preparation of financials statements in accordance with generally accepted accounting principles requires, in some cases, the use of judgements and estimates by management. Actual outcomes can later, to some extent, differ from the estimates and the assumptions made.

In this section a description is made of:

- the sources of estimation uncertainty at the end of the reporting period, that have a significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year, and
- the judgements made when applying accounting policies (apart from those involving estimations) that have the most significant effect on the amounts recognised in the financial statements.

Critical judgements and estimates are in particular associated with:

- the fair value measurement of certain financial instruments
- the impairment testing of:
  - goodwill and
  - loans to the public/credit institutions.
- the valuation of deferred tax assets
- claims in civil lawsuits.

#### Fair value measurement of certain financial instruments

NBD's accounting policy for determining the fair value of financial instruments is described in section 10 "Determination of fair value of financial instruments" and Note G32 "Assets and liabilities at fair value". Critical judgements that have a significant impact on the recognised amounts for financial instruments is exercised when determining fair value of OTC derivatives and other financial instruments that lack quoted prices or recently observed market prices. Those judgements relate to the following areas:

- The choice of valuation techniques
- The determination of when quoted prices fail to represent fair value (including the judgement of whether markets are active)

- The construction of fair value adjustments in order to incorporate relevant risk factors such as credit risk, model risk and liquidity risk
- The judgement of which market parameters are observable

When determining fair value of financial instruments that lack quoted prices or recently observed market prices there is also a high degree of estimation uncertainty. That estimation uncertainty is mainly a result of the judgement management exercises when:

- selecting an appropriate discount rate for the instrument and
- determining expected timing of future cash flows from the instruments.

In all of these instances, decisions are based upon professional judgement in accordance with NBD's accounting and valuation policies. In order to ensure proper governance, Nordea has a Group Valuation Committee that on an ongoing basis reviews critical judgements that are deemed to have a significant impact on fair value measurements.

The fair value of financial assets and financial liabilities measured at fair value using a valuation technique, levels 2 and 3 in the fair value hierarchy, was DKK 431bn (DKK 465bn) and DKK 61bn (DKK73bn) respectively at the end of the year.

Sensitivity analysis disclosures covering fair values of financial instruments with significant unobservable inputs can be found in Note G32 "Assets and liabilities at fair value".

Estimation uncertainty also arises at initial recognition of financial instruments that are part of larger structural transactions. Although subsequently not necessarily held at fair value such instruments are initially recognised at fair value and as there is normally no separate transaction price or active market for such individual instruments the fair value has to be estimated.

#### Impairment testing of goodwill

NBD's accounting policy for goodwill is described in section 15 "Intangible assets", Note G18 "Intangible assets" lists the cash generating units to which goodwill has been allocated. NBD's total goodwill amounted to DKK 1,312m (DKK 1,312m) at the end of the year.

The estimation of future cash flows and the calculation of the rate used to discount those cash flows are subject to estimation uncertainty. The forecast of future cash flows is sensitive to the cash flow projections for the near future (2-3 years) and to the estimated sector growth rate for the period beyond 2-3 years. The growth rates are based on historical data, updated to reflect the current situation, which implies estimation uncertainty.

The rates used to discount future expected cash flows are based on the long-term risk free interest rate plus a risk premium (post tax). The risk premium is based on external information of risk premiums.

For information on the sensitivity to changes in relevant parameters, see Note G18 "Intangible assets".

#### Impairment testing of loans to the public/credit institutions

NBD's accounting policy for impairment testing of loans

is described in section 13 "Loans to the public/credit institutions".

Management is required to exercise critical judgements and estimates when calculating loan impairment allowances on both individually assessed and collectively assessed loans. NBD's total lending before impairment allowances was DKK 669,681m (DKK 715,853m) at the end of the year. For more information, see Note G11 "Loans and impairment".

The most judgemental area is the calculation of collective impairment allowances. When testing a group of loans collectively for impairment, judgement has to be exercised when identifying the events and/or the observable data that indicate that losses have been incurred in the group of loans. NBD monitors its portfolio through rating migrations and a loss event is an event resulting in a negative rating migration. Assessing the net present value of the cash flows generated by the customers in the group of loans also includes estimation uncertainty. This includes the use of historical data on probability of default and loss given default supplemented by acquired experience when adjusting the assumptions based on historical data to reflect the current situation.

#### **Valuation of deferred tax assets**

NBD's accounting policy for the recognition of deferred tax assets is described in section 18 "Taxes" and Note G10 "Taxes".

The valuation of deferred tax assets is influenced by management's assessment of NBD's future profitability and sufficiency of future taxable profits and future reversals of existing taxable temporary differences. These assessments are updated and reviewed at each balance sheet date, and are, if necessary, revised to reflect the current situation.

The carrying amount of deferred tax assets was DKK 55m (DKK 65m) at the end of the year.

#### **Claims in civil lawsuits**

Within the framework of the normal business operations, NBD faces a number of claims in civil lawsuits and disputes, most of which involve relatively limited amounts. Presently, none of the current disputes are considered likely to have any significant adverse effect on NBD or its financial position.

See also Note G25 "Provisions" and Note G29 "Contingent liabilities".

## **5. Principles of consolidation**

### **Consolidated entities**

The consolidated financial statements include the accounts of the parent company NBD and those entities that the parent company controls. Control exists when NBD is exposed to variability in returns from its investments in another entity and has the ability to affect those returns through its power over the other entity. Control is generally achieved when the parent company owns, directly or indirectly through group undertakings, more than 50 per cent of the voting rights. For entities where voting rights does not decide control, see section "Structured entities" below.

All group undertakings are consolidated using the acquisition method. Under the acquisition method, the acquisition is regarded as a transaction whereby the parent company indirectly acquires the group undertaking's assets and assumes its liabilities and contingent liabilities. The

group's acquisition cost is established in a purchase price allocation analysis. In such analysis, the cost of the business combination is the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed and equity instruments issued by the acquirer, in exchange for the identifiable net assets acquired. Costs directly attributable to the business combination are expensed.

As at the acquisition date NBD recognises the identifiable assets acquired and the liabilities including contingent liabilities assumed at their acquisition date fair values.

For each business combination NBD measures the non-controlling interests in the acquired business either at fair value or at their proportionate share of the acquired identifiable net assets.

When the aggregate of the consideration transferred in a business combination and the amount recognised for non-controlling interest exceeds the net fair value of the identifiable assets, liabilities and contingent liabilities, the excess is recognised as goodwill.

Equity and net income attributable to non-controlling interests are separately disclosed on the balance sheet, income statement and statement of comprehensive income.

Intra-group transactions and balances between consolidated group undertakings are eliminated.

The group undertakings are included in the consolidated financial statements as from the date on which control is transferred to NBD and are no longer consolidated as from the date on which control ceases.

In the consolidation process the reporting from the group undertakings is adjusted to ensure consistency with the IFRS principles applied by NBD.

Note P14 "Equity investments in group undertakings" lists the major group undertakings in the NBD Group.

#### *Investments in associated undertakings*

The equity method of accounting is used for associated undertakings where the share of voting rights is between 20 and 50 per cent and/or where NBD otherwise has significant influence.

Significant influence is the power to participate in the financial and operating decisions of the investee but is not control over those decisions. Investments within NBD's investment activities, which are classified as a venture capital organisation within NBD, are measured at fair value in accordance with the rules set out in IAS 28 and IAS 39. Further information on the equity method is disclosed in section 6 "Recognition of operating income and impairment".

Profits from companies accounted for under the equity method are reported post-taxes in the income statement. Consequently, the tax expense related to these profits is not included in the income tax expense for NBD.

NBD does generally not have any sales or contribution of assets to or from associated undertakings. Other transactions between NBD and its associates are not eliminated. Note G17 "Investments in associated undertakings" lists the major associated undertakings in the NBD Group.



### *Structured entities*

A structured entity is an entity created to accomplish a narrow and well defined objective where voting rights are not the dominant factor in determining control. Often legal arrangements impose strict limits on the decision making powers of the management over the on-going activities of a structured entity. The same consolidation requirements apply to these entities, but as voting rights do not decide whether control exists, other factors are used to determine control.

Power can exist due to agreements or other types of influence over a structured entity. Nordea normally has power over entities sponsored or established by Nordea. Nordea has created a number of structured entities to allow clients to invest in assets invested in by the structured entity. Some structured entities invest in tradable financial instruments, such as shares and bonds (mutual funds). Structured entities can also invest in structured credit products or acquire assets from customers of Nordea, although only one such structured entity currently exists. Undertakings of the Nordea Group that do not form part of the NBD Group is generally the investment manager and has sole discretion about investments and other administrative decisions and thus has power over these entities.

Typically, Nordea will receive service and commission fees in connection with the creation of the structured entity, or because it acts as investment manager, custodian or in some other function. Such income is normally not significant enough to expose Nordea to variability in returns and will thus not trigger consolidation. In some structured entities Nordea has also supplied substantial parts of the funding in the form of fund units, loans or credit commitments.

In the case NBD in relation to these structured entities is exposed to variability in returns and as the power over these entities affects the return, these structured entities are consolidated. Nordea normally considers a share of more than 30% of the return produced by a structured entity to give rise to variability and thus give control. Variability is measured as the sum of fees received and revaluation of assets held. For other contracts where the depositor decide both the amount and which assets to invest in, NBD is considered to act as an agent and does thus not have control.

Information about unconsolidated structured entities is disclosed in note G38 "Interests in structured entities".

### **Currency translation of foreign entities**

The consolidated financial statements are prepared in Danish millions Kroner (DKKm), the presentation and functional currency of the parent company Nordea Bank Danmark A/S. The assets and liabilities of foreign entities have been translated at the closing rates, while items in the income statements and statements of comprehensive income are translated at the average exchange rate. The average exchange rates are calculated based on daily exchange rates divided by the number of banking days in the period. Translation differences are accounted for in other comprehensive income and are accumulated in the translation reserve in equity.

Goodwill and fair value adjustments arising from the acquisition of group undertakings are treated as items in the same functional currency as the cash generating unit to which they belong and are also translated at the closing rate.

## **6. Recognition of operating income and impairment**

### **Net interest income**

Interest income and expense are calculated and recognised based on the effective interest rate method or, if considered appropriate, based on a method that results in an interest income or interest expense that is a reasonable approximation of using the effective interest rate method as basis for the calculation. The effective interest includes fees considered to be an integral part of the effective interest rate of a financial instrument (generally fees received as compensation for risk). The effective interest rate equals the rate that discounts the contractual future cash flows to the carrying amount of the financial asset or financial liability.

Interest income and expenses from financial instruments are, with the exceptions described below, classified as "Net interest income".

Interest income and interest expense related to all balance sheet items held at fair value in Markets are classified as "Net result from items at fair value" in the income statement. Also the interest on the net funding of the operations in Markets is recognised in this line.

The interest component in FX swaps, and the interest paid and received in interest rate swaps plus changes in accrued interest, is classified as "Net result from items at fair value", apart for derivatives used for hedging, where such components are classified as "Net interest income".

### **Net fee and commission income**

NBD earns commission income from different services provided to its customers. The recognition of commission income depends on the purpose for which the fees are received. Fees are either recognised as revenue when services are provided or in connection to the execution of a significant act. Fees received in connection to performed services are recognised as income in the period these services are provided. A loan syndication fee received as payment for arranging a loan as well as other fees received as payments for certain acts are recognised as revenue when the act has been completed, i.e. when the syndication has been finalised.

Commission expenses are transaction based and recognised in the period when the services are received.

Income from issued financial guarantees and expenses from bought financial guarantees, are amortised over the duration of the instruments and classified as "Fee and commission income" and "Fee and commission expense" respectively.

### **Net result from items at fair value**

Realised and unrealised gains and losses on financial instruments measured at fair value through profit or loss are recognised in the item "Net result from items at fair value".

Realised and unrealised gains and losses derive from:

- Shares/participations and other share-related instruments
- Interest-bearing securities and other interest-related instruments
- Other financial instruments, including credit derivatives as well as commodity instruments/derivatives
- Foreign exchange gains/losses
- Investment properties, which include realised and unrealised income, for instance revaluation gains and losses. This line also includes realised results from disposals



as well as the running property yield stemming from the holding of investment properties.

Interest income and interest expense related to all balance sheet items held at fair value in Markets are classified as "Net result from items at fair value" in the income statement. Also the interest on the net funding of the operations in Markets is recognised in this line.

Also the ineffective portion of cash flow hedges and net investment hedges as well as recycled gains and losses on financial instruments classified into the category Available for sale are recognised in "Net result from items at fair value".

This item also includes realised gains and losses from financial instruments measured at amortised cost, such as interest compensation received and realised gains/losses on buy-backs of issued own debt.

"Net result from items at fair value" also includes losses from counterparty risk on instruments classified into the category "Financial assets at fair value through profit or loss" as well as impairment on instruments classified into the category "Available for sale". However, the fair value adjustments of credit risk on loans granted in accordance with the mortgage finance law (see section 12 "Financial instruments" and Note G32 "Assets and liabilities at fair value") are reported under "Net loan losses". Impairment losses from instruments within other categories are recognised in the items "Net loan losses" or "Impairment of securities held as financial non-current assets" (see also the sub-sections "Net loan losses" and "Impairment of securities held as financial non-current assets" below).

Dividends received are recognised in the income statement as "Net result from items at fair value" and classified as "Shares/participations and other share-related instruments" in the note. Income is recognised in the period in which the right to receive payment is established.

#### **Profit from companies accounted for under the equity method**

The profit from companies accounted for under the equity method is defined as the post-acquisition change in NBD's share of net assets in the associated undertakings. NBD's share of items accounted for in other comprehensive income in the associated undertakings is accounted for in other comprehensive income in NBD. Profits from companies accounted for under the equity method are, as stated in section 5 "Principles of consolidation" reported in the income statement post-taxes. Consequently, the tax expense related to these profits is excluded from the income tax expense for NBD.

Fair values are, at acquisition, allocated to the associated undertakings identifiable assets, liabilities and contingent liabilities. Any difference between NBD's share of the fair values of the acquired identifiable net assets and the purchase price is goodwill. Goodwill is included in the carrying amount of the associated undertaking. Subsequently the investment in the associated undertaking increases/decreases with NBD's share of the post-acquisition change in net assets in the associated undertaking and decreases through received dividends and impairment. An impairment charge can be reversed in a subsequent period.

The change in NBD's share of the net assets is generally based on reporting from the associated undertakings. For

some associated undertakings not individually significant the change in NBD's share of the net assets is based on the external reporting of the associated undertakings and affects the financial statements of NBD in the period in which the information is available. The reporting from the associated undertakings is, if applicable, adjusted to comply with NBD's accounting policies.

#### **Other operating income**

Net gains from divestments of shares in group undertakings and associated undertakings and net gains on sale of tangible assets as well as other operating income, not related to any other income line, are generally recognised when it is probable that the benefits associated with the transaction will flow to NBD and if the significant risks and rewards have been transferred to the buyer (generally when the transactions are finalised).

#### **Other operating expenses**

Other operating expenses consist of losses to the Danish Deposit Guarantee Fund excluding the fixed annual payment to the bank department of the Danish Deposit Guarantee Fund recognised under General administrative expenses, Other expenses.

#### **Net loan losses**

Impairment losses from financial assets classified into the category Loans and receivables (see section 12 "Financial instruments"), in the items "Loans to credit institutions" and "Loans to the public" on the balance sheet, are reported as "Net loan losses", together with losses from financial guarantees. Also the fair value adjustments of credit risk on loans granted in accordance with the mortgage finance law (see section 12 "Financial instruments" and Note G32 "Assets and liabilities at fair value") are reported under "Net loan losses". Losses are reported net of any collateral and other credit enhancements. NBD's accounting policies for the calculation of impairment losses on loans can be found in section 13 "Loans to the public/credit institutions".

Counterparty losses on instruments classified into the category "Financial assets at fair value through profit or loss", including credit derivatives, but excluding loans held at fair value as described above, as well as impairment on financial assets classified into the category "Available for sale" are reported under "Net result from items at fair value".

#### **Impairment of securities held as financial non-current assets**

Impairment on investments in interest-bearing securities, classified into the categories "Loans and receivables" or "Held to maturity", and on investments in associated undertakings is classified as "Impairment of securities held as financial non-current assets" in the income statement. The policies covering impairment of financial assets classified into the categories "Loans and receivables" and "Held to maturity" are disclosed in section 12 "Financial instruments" and section 13 "Loans to the public/credit institutions".

If observable indicators (loss events) indicate that an associated undertaking is impaired, an impairment test is performed to assess whether there is objective evidence of impairment. The carrying amount of the investment in the associate is compared with the recoverable amount (higher of value in use and fair value less cost to sell) and the carrying amount is written down to the recoverable amount if required.

Impairment losses are reversed if the recoverable amount increases. The carrying amount is then increased to the recoverable amount, but cannot exceed the carrying amount that would have been determined had no impairment loss been recognised.

## 7. Recognition and derecognition of financial instruments on the balance sheet

Derivative instruments, quoted securities and foreign exchange spot transactions are recognised on and derecognised (reclassified to the items "Other assets" or "Other liabilities" on the balance sheet between trade date and settlement date) from the balance sheet on the trade date. Other financial instruments are recognised on the balance sheet on the settlement date.

Financial assets, other than those for which trade date accounting is applied, are derecognised from the balance sheet when the contractual rights to the cash flows from the financial asset expire or are transferred to another party. The rights to the cash flows normally expire or are transferred when the counterpart has performed by e.g. repaying a loan to NBD, i.e. on the settlement date.

In some cases, NBD enters into transactions where it transfers assets that are recognised on the balance sheet, but retains either all or a portion of risks and rewards from the transferred assets. If all or substantially all risks and rewards are retained, the transferred assets are not derecognised from the balance sheet. If NBD's counterpart can sell or repledge the transferred assets, the assets are reclassified to the item "Financial instruments pledged as collateral" on the balance sheet. Transfers of assets with retention of all or substantially all risks and rewards include e.g. security lending agreements and repurchase agreements.

Financial liabilities are derecognised from the balance sheet when the liability is extinguished. Normally this occurs when NBD performs, for example when NBD repays a deposit to the counterpart, i.e. on settlement date. Financial liabilities under trade date accounting are generally reclassified to "Other liabilities" on the balance sheet on the trade date.

For further information, see sections "Securities borrowing and lending agreements" and "Repurchase and reverse repurchase agreements" within section 12 "Financial instruments", as well as Note G34 "Transferred financial assets and obtained collaterals".

## 8. Translation of assets and liabilities denominated in foreign currencies

Exchange differences arising on the settlement of transactions at rates different from those at the date of the transaction, and unrealised translation differences on unsettled foreign currency monetary assets and liabilities, are recognised in the income statement in the item "Net result from items at fair value".

## 9. Hedge accounting

NBD applies the EU carve out version of IAS 39 for portfolio hedges of both assets and liabilities. The EU carve out macro hedging enables a group of derivatives (or proportions thereof) to be viewed in combination and be designated as the hedging instrument. It also removes some of the limitations in fair value hedge accounting relating to hedging core deposits and under-hedging strategies.

NBD uses hedge accounting in order to have a symmetrical accounting treatment of the changes in fair value of the hedged item and changes in fair value of the hedging instruments as well as to hedge the exposure to variability in future cash flows and the exposure to net investments in foreign operations.

There are three forms of hedge accounting:

- Fair value hedge accounting
- Cash flow hedge accounting
- Hedges of net investments in foreign operations

### Fair value hedge accounting

Fair value hedge accounting is used when derivatives are hedging changes in fair value of a recognised asset or liability attributable to a specific risk. The risk of changes in fair value of assets and liabilities in NBD's financial statements originates mainly from loans, securities and deposits with a fixed interest rate, causing interest rate risk. Changes in fair value from derivatives as well as changes in fair value of the hedged item attributable to the risks being hedged will be recognised separately in the income statement in the item "Net result from items at fair value". Given an effective hedge, the two changes in fair value will more or less balance, meaning the net result will be close to zero. The changes in fair value of the hedged item attributable to the risks hedged with the derivative instrument are reflected in an adjustment to the carrying amount of the hedged item, which is also recognised in the income statement. The fair value change of the hedged item in a portfolio hedge of interest rate risks is reported separately from the portfolio in the item "Fair value changes of the hedged items in portfolio hedge of interest rate risk" in the balance sheet.

Fair value hedge accounting in NBD is performed mainly on a portfolio basis. Any ineffectiveness is recognised in the income statement under the item "Net result from items at fair value".

The fair value change of the hedged items held at amortised cost in a portfolio hedge of interest rate risks is reported separately from the portfolio in the item "Fair value changes of the hedged items in portfolio hedge of interest rate risk" on the balance sheet.

### Hedged items

A hedged item in a fair value hedge can be a recognised single asset or liability, an unrecognised firm commitment, or a portion thereof. The hedged item can also be a group of assets, liabilities or firm commitments with similar risk characteristics. Hedged items in NBD consist of portfolios of assets and/or liabilities.

### Hedging instruments

The hedging instruments used in NBD are predominantly interest rate swaps and cross-currency interest rate swaps, which are always held at fair value. Cash instruments are only used in a few transactions as hedging instruments when hedging currency risk.

### Cash flow hedge accounting

NBD does not use cash flow hedge accounting.

### Hedges of net investments

NBD does not use hedges of net investments.

### Hedge effectiveness

The application of hedge accounting requires the hedge to be highly effective. A hedge is regarded as highly effective if at inception and throughout its life it can be expected that changes in fair value of the hedged item as regards the hedged risk can be essentially offset by changes in fair value of the hedging instrument. The result should be within a range of 80–125 per cent.

When assessing hedge effectiveness retrospectively NBD measures the fair value of the hedging instruments and compares the change in fair value of the hedging instrument to the change in fair value of the hedged item. The effectiveness measurement is made on a cumulative basis.

If the hedge relationship does not fulfil the requirements, hedge accounting is terminated. For fair value hedges the hedging instrument is reclassified to a trading derivative and the change in the fair value of the hedged item, up to the point when the hedge relationship is terminated, is amortised to the income statement on a straight-line basis over the remaining maturity of the hedged item.

### 10. Determination of fair value of financial instruments

Financial assets and liabilities classified into the categories financial assets and financial liabilities at fair value through profit or loss (including derivative instruments) are recorded at fair value on the balance sheet with changes in fair value recognised in the income statement in the item "Net result from items at fair value".

Fair value is defined as the price that at the measurement date would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants under current market conditions in the principal market for the asset or liability or, in the absence of a principal market, in the most advantageous market for the asset or liability.

The existence of published price quotations in an active market is the best evidence of fair value and when they exist they are used to measure financial assets and financial liabilities.

An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an on-going basis. The absolute level for liquidity and volume required for a market to be labelled active vary with the instrument classes. For some classes low price volatility is seen, also for those instruments within the class where the trade frequency is high. For instruments in such a class the liquidity requirements are lower and correspondingly, the age limit for the prices used for establishing fair value is higher.

The labelling of markets to be active or non-active is assessed regularly. The trade frequency and volume are monitored daily.

NBD is predominantly using published price quotations to establish fair value for items disclosed under the following balance sheet items:

- Interest-bearing securities
- Shares (listed)
- Derivatives (listed)
- Debt securities in issue (issued mortgage bonds in Nordea Kredit Realkreditaktieselskab)

If quoted prices for a financial instrument fail to represent actual and regularly occurring market transactions or if quoted prices are not available, fair value is established by using an appropriate valuation technique. The adequacy of the valuation technique, including an assessment of whether to use quoted prices or theoretical prices, is monitored on a regular basis.

Valuation techniques can range from simple discounted cash flow analysis to complex option pricing models. Valuation models are designed to apply observable market prices and rates as input whenever possible, but can also make use of unobservable model parameters. The adequacy of the valuation model is assessed by measuring its capability to hit market prices. This is done by comparison of calculated prices to relevant benchmark data, e.g. quoted prices from exchange, the counterparty's valuations, price data from consensus services etc.

NBD is predominantly using valuation techniques to establish fair value for items disclosed under the following balance sheet items:

- Loans to the public (mortgage loans in the subsidiary Nordea Kredit Realkreditaktieselskab)
- Interest-bearing securities (when quoted prices in an active market are not available)
- Shares (when quoted prices in an active market are not available)
- Derivatives (OTC-derivatives)

For financial instruments, where fair value is estimated by a valuation technique, it is investigated whether the variables used in the valuation model are predominantly based on data from observable markets. By data from observable markets, NBD considers data that can be collected from generally available external sources and where these data are judged to represent realistic market prices. If non-observable data have a significant impact on the valuation, the instrument cannot be recognised initially at the fair value estimated by the valuation technique and any upfront gains are thereby deferred and amortised through the income statement over the contractual life of the instrument. The deferred upfront gains are subsequently released to income if the non-observable data become observable.

Note G32 "Assets and liabilities at fair value" provides a breakdown of fair values of financial instruments measured on the basis of:

- quoted prices in active markets for the same instrument (level 1)
- valuation techniques using observable data (level 2)
- valuation techniques using non-observable data (level 3).

The valuation models applied by NBD are consistent with accepted economic methodologies for pricing financial instruments and incorporate the factors that market participants consider when setting a price.

New valuation models are subject to approval by Model Risk Management Committee and all models are reviewed on a regular basis.

For further information, see Note G32 "Assets and liabilities at fair value".

### 11. Cash and balances with central banks

Cash and balances with central banks consist of cash and

balances with central banks, where the following conditions are fulfilled:

- The central bank is domiciled in the country where NBD is operating under a banking licence
- The balance is readily available at any time

## 12. Financial instruments

### Classification of financial instruments

Each financial instrument has been classified into one of the following categories:

Financial assets:

- Financial assets at fair value through profit or loss:
  - Held for trading
  - Designated at fair value through profit or loss (Fair Value Option)
- Loans and receivables
- Held to maturity
- Available for sale

Financial liabilities:

- Financial liabilities at fair value through profit or loss:
  - Held for trading
  - Designated at fair value through profit or loss (Fair Value Option)
- Other financial liabilities

All financial assets and liabilities are initially measured at fair value. The classification of financial instruments into different categories forms the basis for how each instrument is subsequently measured on the balance sheet and how changes in its value are recognised. In Note G31 "Classification of financial instruments" the classification of the financial instruments in NBD's balance sheet into different categories is presented.

#### *Financial assets and financial liabilities at fair value through profit or loss*

Financial assets and financial liabilities at fair value through profit or loss are measured at fair value, excluding transaction costs. All changes in fair values are recognised directly in the income statement in the item "Net result from items at fair value".

The category consists of two sub-categories: "Held for trading" and "Designated at fair value through profit or loss" (Fair Value Option).

The sub-category Held for trading mainly contains derivative instruments that are held for trading purposes, interest-bearing securities and shares within Markets and Treasury. It also contains trading liabilities such as short-selling positions.

The major parts of the financial assets/ liabilities classified into the category "Designated at fair value through profit or loss" are mortgage loans and related issued bonds in the subsidiary Nordea Kredit Realkreditaktieselskab.

Assets and liabilities in Nordea Kredit Realkreditaktieselskab are classified into the category "Designated at fair value through profit or loss" to eliminate or significantly reduce an accounting mismatch. When NBD grants mortgage loans to customers in accordance with the mortgage finance law NBD at the same time issues bonds with matching terms, so called "match funding". The customers can repay the loans either through repayments of the principal or by purchasing the

issued bonds and return them as a settlement of the loan. The bonds play an important part in the Danish money market and NBD consequently buys and sells own bonds in the market. If the loans and bonds were measured at amortised cost such buy-backs of bonds would give rise to an accounting mismatch as any gains or losses would have to be recognised immediately in the income statement. If such bonds are subsequently sold in the market any premium or discount would be amortised over the expected maturity, which would also create an accounting mismatch. To avoid such an accounting mismatch NBD measures both the loans and bonds at fair value.

Interest-bearing securities, shares and investment contracts held under so called "pooled schemes" are classified into the category Designated at fair value through profit or loss to eliminate or significantly reduce an accounting mismatch with the related deposits that are managed at fair value and consequently also classified into the category Designated at fair value through profit or loss.

NBD also applies the Fair Value Option on certain financial assets and financial liabilities related to Markets. The classification stems from the fact that Markets is managing and measuring its financial assets and liabilities at fair value. Consequently, the majority of financial assets and financial liabilities in Markets are classified into the categories "Financial assets/Financial liabilities at fair value through profit or loss".

#### *Loans and receivables*

Loans and receivables are non-derivative financial assets, with fixed or determinable payments, that are not quoted in an active market. These assets and their impairment are further described in the separate section 13 "Loans to the public/credit institutions".

#### *Held to maturity*

Financial assets that NBD has chosen to classify into the category "Held to maturity" are non-derivative financial assets with fixed or determinable payments and fixed maturity that NBD has the positive intent and ability to hold to maturity. Financial assets classified into the category "Held to maturity" are initially recognised on the balance sheet at the acquisition price, including transaction costs. Subsequent to initial recognition, the instruments within this category are measured at amortised cost. In an amortised cost measurement, the difference between acquisition cost and redemption value is amortised in the income statement over the remaining term using the effective interest rate method.

If more than an insignificant amount of the Held-to-maturity portfolio is sold or transferred, the Held-to-maturity category is tainted, except if the sale or transfer occurs close to maturity, after substantially all of the original principal has already been collected or is due to an isolated non-recurring event beyond the control of NBD.

NBD assesses at each reporting date whether there is any objective evidence that the asset is impaired. If there is such evidence, an impairment loss is recorded. The loss is calculated as the difference between the carrying amount and the present value of estimated future cash flows is recognised as "Impairment of securities held as financial non-current assets" in the income statement. See section 13 "Loans to the public/credit institutions" for more information on the identification and measurement of objective evidence of

impairment, which is also applicable for interest-bearing securities classified into the category Held to maturity.

#### *Available for sale*

Financial instruments classified into the category "Available for sale" are measured at fair value. Changes in fair values, except for interest, foreign exchange effects and impairment losses, are recognised in the fair value reserve in equity through other comprehensive income. Interest is recognised in the item "Interest income" and foreign exchange effects and impairment losses in the item "Net result from items at fair value" in the income statement.

When an instrument classified into the category "Available for sale" is disposed of, the fair value changes that have previously been accumulated in the fair value reserve (related to Available-for-sale investments) in other comprehensive income are recycled from equity and recognised in the income statement in the item "Net result from items at fair value".

Financial assets classified into the category Available for sale are assessed in order to determine any need for impairment losses. If there is objective evidence of impairment, the accumulated loss that has been recognised in other comprehensive income is recycled from equity and recognised as "Net result from items at fair value" in the income statement. The amount of the accumulated loss that is recycled from equity is the difference between the asset's acquisition cost and current fair value. For equity investments a prolonged or significant decline in the fair value, compared to the acquisition cost, is considered to be objective evidence of impairment. Objective evidence of impairment for a debt instrument is rather connected to a loss event, such as an issuer's financial difficulty.

#### *Other financial liabilities*

Financial liabilities, other than those classified into the category "Financial liabilities at fair value through profit or loss", are initially recognised in the balance sheet at fair value less transaction cost. Subsequent to initial recognition, the financial liabilities are measured at amortised cost. Interest from Other financial liabilities is recognised in the item "Interest expense" in the income statement.

#### **Repurchase and reverse repurchase agreements**

Securities delivered under repurchase agreements and securities received under reverse repurchase agreements are not derecognised from or recognised on the balance sheet. In the cases where the counterpart has the right to resell or repledge the securities, the securities are reclassified to the balance sheet line "Financial instruments pledged as collateral".

Securities delivered under repurchase agreements are also disclosed in the item "Assets pledged as security for own liabilities".

Cash received under repurchase agreements is recognised on the balance sheet as "Deposits by credit institutions" or as "Deposits and borrowings from the public". Cash delivered under reverse repurchase agreements is recognised on the balance sheet as "Loans to credit institutions" or as "Loans to the public".

Additionally, the sale of securities received in reverse repurchase agreements trigger the recognition of a trading liability (short sale).

#### **Derivatives**

All derivatives are recognised on the balance sheet and measured at fair value. Derivatives with total positive fair values, including any accrued interest, are recognised as assets in the item "Derivatives" on the asset side. Derivatives with total negative fair values, including any accrued interest, are recognised as liabilities in the item "Derivatives" on the liability side.

Realised and unrealised gains and losses from derivatives are recognised in the income statement in the item "Net result from items at fair value".

#### **Offsetting of financial assets and liabilities**

NBD offsets financial assets and liabilities on the balance sheet if there is a legal right to offset, in the ordinary course of business and in case of bankruptcy, and if the intent is to settle the items net or realise the asset and settle the liability simultaneously. This is generally achieved through the central counterparty clearing houses that NBD has agreements with.

Exchanged traded derivatives are generally accounted for as settled on a daily basis when cash is paid or received and the instrument is reset to market terms. Derivative assets and liabilities against central counterparty clearing houses are, as mentioned above, generally set off on the balance sheet, but net cash collateral received or paid is generally accounted for separately as cash collateral paid (asset) or received (liability), which is also the case for cash collateral paid or received in bilateral OTC derivative transactions. Cash collateral paid or received in bilateral OTC derivative transactions are consequently not offset against the fair value of the derivatives.

#### **13. Loans to the public/credit institutions**

Financial instruments classified as "Loans to the public/credit institutions" on the balance sheet and into the category "Loans and receivables" are measured at amortised cost (see also the separate section 7 "Recognition and derecognition of financial instruments on the balance sheet" as well as Note G31 "Classification of financial instruments").

NBD monitors loans as described in the separate section on Risk, liquidity and capital management. Loans attached to individual customers or groups of customers are identified as impaired if the impairment tests indicate objective evidence of impairment.

Also interest-bearing securities classified into the categories "Loans and receivables" and "Held to maturity" are held at amortised cost and the description below is valid also for the identification and measurement of impairment of these assets. Possible impairment losses on interest-bearing securities classified into the categories "Loans and receivables" and "Held to maturity" are recognised as "Impairment of securities held as non-current financial assets" in the income statement.

#### **Impairment test of individually assessed loans**

NBD tests all loans for impairment on an individual basis. The purpose of the impairment tests is to find out if the loans have become impaired. As a first step in the identification process for impaired loans, NBD monitors whether there are indicators of impairment (loss event) and whether these loss events represent objective evidence of impairment. More information on the identification of loss events can be found in the Risk, liquidity and capital management section.



Loans that are not individually impaired will be transferred to a group of loans with similar risk characteristics for a collective impairment test.

#### **Impairment test of collectively assessed loans**

Loans not impaired on an individual level are collectively tested for impairment. These loans are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms. NBD monitors its portfolio through rating migrations and the credit decision and annual review process supplemented by quarterly risk reviews. Through these processes NBD identifies loss events indicating incurred losses in a group. A loss event is an event resulting in a deterioration of the expected future cash flows. Only loss events incurred up to the reporting date are included when performing the assessment of the group.

The objective of the group assessment process is to evaluate if there is a need to make a provision due to the fact that a loss event has occurred, which has not yet been identified on an individual basis. This period between the date when the loss event occurred and the date when it is identified on an individual basis is called "Emergence period". The impairment remains related to the group of loans until the losses have been identified on an individual basis. The identification of the loss is made through a default of the engagement or by other indicators.

For corporate customers and bank counterparts, NBD uses the existing rating system as a basis when assessing the credit risk. NBD uses historical data on the probability of default to estimate the risk of default in a rating class. These loans are rated and grouped mostly based on the type of industry and/or sensitivity to certain macro parameters, eg. dependency on oil prices etc.

Personal customers and small corporate customers are monitored through scoring models. These are based mostly on historical data, as default rates and loss rates given a default, and experienced judgement performed by management. Rating and scoring models are described in more detail in the separate section on Risk, liquidity and capital management.

#### **Impairment loss**

If the carrying amount of the loans is higher than the sum of the net present value of the estimated cash flows (discounted with original effective interest rate), including the fair value of the collaterals and other credit enhancements, the difference is the impairment loss.

For significant loans that have been individually identified as impaired the measurement of the impairment loss is made on an individual basis.

For insignificant loans that have been individually identified as impaired and for loans not identified as impaired on an individual basis the measurement of the impairment loss is measured using portfolio based expectation of the future cash flows.

If the impairment loss is not regarded as final, the impairment loss is accounted for on an allowance account representing the accumulated impairment losses. Changes in the credit risk and accumulated impairment losses are accounted for as changes in the allowance account and as "Net loan losses"

in the income statement (see also section 6 "Recognition of operating income and impairment").

If the impairment loss is regarded as final, it is reported as a realised loss and the value of the loan and the related allowance for impairment loss are derecognised. An impairment loss is regarded as final when bankruptcy proceedings are taken against the obligor and the administrator has declared the financial outcome of the bankruptcy proceedings, or when NBD waives its claims either through a legally based or voluntary reconstruction or when NBD, for other reasons, deem it unlikely that the claim will be recovered.

#### **Discount rate**

The discount rate used to measure impairment is the original effective interest rate for loans attached to an individual customer or, if applicable, to a group of loans. If considered appropriate, the discount rate can be based on a method that results in impairment that is a reasonable approximation of using the effective interest rate method as the basis for the calculation.

#### **Restructured loans**

In this context a restructured loan is defined as a loan where NBD has granted concessions to the obligor due to its deteriorated financial situation and where this concession has resulted in an impairment loss for NBD. After a reconstruction the loan is normally regarded as not impaired if it performs according to the new conditions. Concessions made in reconstructions are regarded as final losses unless NBD retains the possibility to regain the loan losses incurred. In the event of a recovery the payment is reported as a recovery of realised loan losses.

#### **Assets taken over for protection of claims**

In a financial reconstruction the creditor may concede loans to the obligor and in exchange for this concession acquires an asset pledged for the conceded loans, shares issued by the obligor or other assets. Assets taken over for protection of claims are reported on the same balance sheet line as similar assets already held by NBD. For example a property taken over, not held for NBD's own use, is reported together with other investment properties.

At initial recognition, all assets taken over for protection of claims are recognised at fair value and the possible difference between the carrying amount of the loan and the fair value of the assets taken over is recognised as "Net loan losses". The fair value of the asset on the date of recognition becomes its cost or amortised cost value, as applicable. In subsequent periods, assets taken over for protection of claims are valued in accordance with the valuation principles for the appropriate type of asset. Investment properties are then measured at fair value. Financial assets that are foreclosed are generally classified into the categories Available for sale or Designated at fair value through profit or loss (Fair Value Option) (see section 12 "Financial instruments") and measured at fair value. Changes in fair values are recognised in other comprehensive income for assets classified into the category Available for sale. For assets classified into the category Designated at fair value through profit or loss, changes in fair value are recognised in the income statement under the line "Net result from items at fair value".

Any change in value, after the initial recognition of the asset taken over, is presented in the income statement in line with



the Group's presentation policies for the appropriate asset. "Net loan losses" in the income statement is, after the initial recognition of the asset taken over, consequently not affected by any subsequent remeasurement of the asset.

#### **14. Leasing NBD as lessor**

##### *Finance leases*

NBD's leasing operations mainly comprise finance leases. A finance lease is reported as a receivable from the lessee on the balance sheet item "Loans to the public" at an amount equal to the net investment in the lease. The lease payment, excluding cost of services, is recorded as repayment of principal and interest income. The income allocation is based on a pattern reflecting a constant periodic return on the net investment outstanding in respect of the finance lease.

#### **NBD as lessee**

##### *Operating leases*

Operating leases are not recognised in NBD's balance sheet. For operating leases the lease payments are recognised as expenses in the income statement on a straight-line basis over the lease term unless another systematic way better reflects the time pattern of NBD's benefit. The original lease terms range between 3 and 25 years.

Operating leasing is mainly related to office premises contracts and office equipment contracts normal to the business.

##### *Embedded leases*

Agreements can contain a right to use an asset in return for a payment, or a series of payments, although the agreement is not in the legal form of a leasing contract. If applicable, these assets are separated from the contract and accounted for as leased assets.

#### **15. Intangible assets**

Intangible assets are identifiable, non-monetary assets without physical substance. The assets are under NBD's control, which means that NBD has the power and rights to obtain the future economic benefits flowing from the underlying resource. The intangible assets in NBD mainly consist of goodwill, IT development/computer software and customer-related intangible assets.

#### **Goodwill**

Goodwill represents the excess of the cost of an acquisition over the fair value of NBD's share of net identifiable assets of the acquired group undertaking/associated undertaking at the date of acquisition. Goodwill on acquisition of group undertakings is included in "Intangible assets". Goodwill on acquisitions of associates is not recognised as a separate asset, but included in "Investments in associated undertakings". Goodwill is tested annually for impairment or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is carried at cost less accumulated impairment losses. Impairment losses on goodwill cannot be reversed in subsequent periods. Goodwill related to associated undertakings is not tested for impairment separately, but included in the total carrying amount of the associated undertaking. The policies covering impairment testing of associated undertakings are disclosed in section 6 "Recognition of operating income and impairment".

#### **IT development/Computer software**

Costs associated with maintaining computer software

programs are expensed as incurred. Costs directly associated with major software development investments, with the ability to generate future economic benefits, are recognised as intangible assets. These costs include software development staff costs and overhead expenditures directly attributable to preparing the asset for use. Computer software includes also acquired software licences not related to the function of a tangible asset.

Amortisation is calculated on a straight-line basis over the useful life of the software, generally a period of 3 to 10 years.

#### **Customer-related intangible assets**

In business combinations a portion of the purchase price is normally allocated to a customer-related intangible asset, if the asset is identifiable and under NBD's control. An intangible asset is identifiable if it arises from contractual or legal rights, or could be separated from the entity and sold, transferred, licenced, rented or exchanged. The asset is amortised over its useful life, generally over 10 years.

#### **Impairment**

Goodwill are not amortised but tested for impairment annually irrespective of any indications of impairment. Impairment testing is also performed more frequently if required due to any indication of impairment. The impairment charge is calculated as the difference between the carrying amount and the recoverable amount.

At each balance sheet date, all intangible assets with definite useful lives are reviewed for indications of impairment. If such indications exist, an analysis is performed to assess whether the carrying amount of the intangible asset is fully recoverable.

The recoverable amount is the higher of fair value less costs to sell and the value in use of the asset or the cash-generating unit, which is defined as the smallest identifiable group of assets that generates largely independent cash inflows in relation to other assets. For goodwill, the cash-generating units are defined as the operating segments. The value in use is the present value of the cash flows expected to be realised from the asset or the cash-generating unit. The cash flows are assessed based on the asset or cash-generating unit in its current condition and discounted at a rate based on the long-term risk-free interest rate plus a risk premium (post tax). If the recoverable amount is less than the carrying amount, an impairment loss is recognised. See Note G18 "Intangible assets" for more information on the impairment testing.

#### **16. Properties and equipment**

Properties and equipment includes own-used properties, leasehold improvements, IT equipment, furniture and other equipment. Items of properties and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. The cost of an item of properties and equipment comprises its purchase price, as well as any directly attributable costs of bringing the asset to the working condition for its intended use. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items.

Properties and equipment is depreciated on a straight-line basis over the estimated useful life of the assets. The estimates of the useful life of different assets are reassessed on a yearly basis. Below follows the current estimates:

Buildings	30–75 years
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Equipment	3–5 years
Leasehold improvements	Changes within buildings the shorter of 10 years and the remaining leasing term. New construction the shorter of the principles used for owned buildings and the remaining leasing term. Fixtures installed in leased properties are depreciated over the shorter of 10-20 years and the remaining leasing term.

At each balance sheet date, NBD assesses whether there is any indication that an item of property and equipment may be impaired. If any such indication exists, the recoverable amount of the asset is estimated and any impairment loss is recognised.

Impairment losses are reversed if the recoverable amount increases. The carrying amount is then increased to the recoverable amount, but cannot exceed the carrying amount that would have been determined had no impairment loss been recognised.

### 17. Investment properties

Investment properties are properties held to earn rent and capital appreciation. NBD applies the fair value model for subsequent measurement of investment properties. The best evidence of a fair value is normally given by quoted prices in an active market for similar property in the same location and condition. As these prices are rarely available, discounted cash flow projections models based on reliable estimates of future cash flows are also used.

Net rental income, gains and losses as well as fair value adjustments are recognised directly in the income statement as “Net result from items at fair value”.

### 18. Taxes

The item “Income tax expense” in the income statement comprises current and deferred income tax. The income tax expense is recognised in the income statement, except to the extent the tax effect relates to items recognised in other comprehensive income or directly in equity, in which case the tax effect is recognised in other comprehensive income or in equity respectively.

Current tax is the expected tax expense on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities are recognised, using the balance sheet method, for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets are recognised for the carry forward of unused tax losses. Deferred tax is not recognised for temporary differences arising on initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, nor for differences relating to investments in group undertakings and associated undertakings to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted at the reporting date. Deferred tax assets and liabilities are not discounted. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences, tax losses carry forward and unused tax credits can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Current tax assets and current tax liabilities are offset when the legal right to offset exists and NBD intends to either settle the tax asset and the tax liability net or to recover the asset and settle the liability simultaneously. Deferred tax assets and deferred tax liabilities are generally offset if there is a legally enforceable right to offset current tax assets and current tax liabilities.

### 19. Employee benefits

All forms of consideration given by NBD to its employees as compensation for services performed are employee benefits. Short-term benefits are to be settled within 12 months after the reporting period when the services have been performed. Post-employment benefits are benefits payable after the termination of the employment. Post-employment benefits in NBD consist only of pensions. Termination benefits normally arise if an employment is terminated before the normal retirement date, or if an employee accepts an offer of voluntary redundancy.

#### Short-term benefits

Short-term benefits consist mainly of fixed and variable salary. Both fixed and variable salaries are expensed in the period when the employees have performed services to NBD. NBD has also issued share-based payment programmes, which are further described in section 22 “Share-based payment”.

More information can be found in Note G6 “Staff costs”.

#### Post-employment benefits

##### Pension plans

The companies within NBD have various pension plans, consisting of both defined benefit pension plans and defined contribution pension plans.

The major defined benefit pension plans are funded schemes covered by assets in pension funds/foundations. If the fair value of plan assets, associated with a specific pension plan, is lower than the gross present value of the defined benefit liability determined using the projected unit credit method, the net amount is recognised as a liability (Retirement benefit liability). If not, the net amount is recognised as an asset (Retirement benefit asset). Non-funded pension plans are recognised as Retirement benefit liabilities.

Most pensions in NBD are based on defined contribution arrangements that hold no pension liability for NBD. NBD also contributes to public pension systems.

##### Pension costs

Obligations for defined contribution pension plans are recognised as an expense as the employee renders services to the entity and the contribution payable in exchange for that service becomes due. NBD’s net obligation for defined

benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned for their service in the current and prior periods. That benefit is discounted to determine its present value. Actuarial calculations including projected unit credit method are applied to assess the present value of defined benefit obligations and related costs, based on several actuarial and financial assumptions (as disclosed in Note G26 "Retirement benefit assets and liabilities").

When establishing the present value of the obligation and the fair value of any plan assets, remeasurement effects may arise as a result of changes in actuarial assumptions and experience effects (actual outcome compared to assumptions). The remeasurement effects are recognised immediately in equity through other comprehensive income.

When the calculation results in a benefit the recognised asset is limited to the present value of any future refunds from the plan or reductions in future contributions to the plan.

Social security contribution is calculated and accounted for based on the net recognised surplus or deficit by plan and is included in the "Retirement benefit liabilities" or in the »Retirement benefit asset«

#### *Discount rate in defined benefit pension plans*

The discount rate is determined by reference to high-quality corporate bonds, where a deep enough market for such bonds exists. Covered bonds are in this context considered to be corporate bonds.

#### **Termination benefits**

As mentioned above, termination benefits normally arise if an employment is terminated before the normal retirement date, or if an employee accepts an offer of voluntary redundancy. Termination benefits do not arise if the employees have to continue performing services and the termination benefits can be considered to be normal compensation for those services.

Termination benefits are expensed when NBD has an obligation to make the payment. An obligation arises when there is a formal plan committed to on the appropriate organisational level and when Nordea is without realistic possibility of withdrawal, which normally occurs when the plan has been communicated to the group affected or to their representatives.

Termination benefits can include both short-term benefits, for instance a number of months' salary, and post-employment benefits, normally in the form of early retirement. Short-term benefits are classified as "Salaries and remuneration" and post-employment benefits as "Pension costs" in Note G6 "Staff costs".

## **20. Equity**

### **Non-controlling interests**

Non-controlling interests comprise the portion of net assets of group undertakings not owned directly or indirectly by Nordea Bank Danmark A/S.

For each business combination, NBD measures the non-controlling interests in the acquiree either at fair value or at their proportionate share of the acquiree's identifiable net assets.

### **Other reserves**

Other reserves comprise income and expenses, net after tax effects which are reported in equity through other comprehensive income. These reserves include reserve for financial assets classified into the category Available for sale and accumulated remeasurements of defined benefit pension plans as well as a reserve for translation differences.

### **Retained earnings**

Retained earnings comprise undistributed profits from previous years.

In addition, NBD's share of the earnings in associated undertakings, after the acquisition date, that have not been distributed is included in retained earnings.

## **21. Financial guarantee contracts and credit commitments**

Upon initial recognition, premiums received on issued financial guarantee contracts and credit commitments are recognised as prepaid income on the balance sheet. The guarantees and irrevocable credit commitments are subsequently measured, and recognised as a provision on the balance sheet, at the higher of either the received fee less amortisation or an amount calculated as the discounted best estimate of the expenditure required to settle the present obligation. Changes in provisions are recognised in the income statement in the item "Net loan losses".

Premiums received for financial guarantees are, as stated in section 6 "Recognition of operating income and impairment", amortised over the guarantee period and recognised as "Fee and commission income" in the income statement. Premiums received on credit commitments are generally amortised over the loan commitment period. The contractual amounts are recognised off-balance sheet, financial guarantees in the item "Contingent liabilities" and irrevocable credit commitments in the item "Other commitments".

## **22. Share-based payment**

### **Equity-settled programmes**

Nordea has annually issued Long Term Incentive Programmes from 2007 through 2012. Employees participating in these programmes are granted share-based equity-settled rights, ie. rights to receive shares for free or to acquire shares in Nordea at a significant discount compared to the share price at grant date. The value of such rights is expensed. The expense is based on the estimated fair value of each right at grant date. The total fair value of these rights is determined based on the Group's estimate of the number of rights that will eventually vest, which is reassessed at each reporting date. The fair value is expensed on a straight-line basis over the vesting period. The vesting period is the period that the employees have to remain in service in Nordea in order for their rights to vest. Market performance conditions in D-rights/Performance Share II are reflected as a probability adjustment to the initial estimate of fair value at grant date. There is no adjustment (true-up) for differences between estimated and actual vesting due to market conditions.

For more information see Note G6 "Staff costs".

### **Cash-settled programmes**

NBD has to defer payment of variable salaries under the FSA's regulations and general guidelines, as is also the case with the Executive Incentive Programme (EIP). The deferred amounts are to some extent indexed using Nordea's TSR

(Total Shareholders' Return) and these "programmes" are cash-settled share-based programmes. These programmes are fully vested when the payments of variable salaries are initially deferred and the fair value of the obligation is remeasured on a continuous basis. The remeasurements are, together with the related social charges, recognised in the income statement in the item "Net result from items at fair value".

### 23. Related-party transactions

NBD defines related parties as

- shareholders with significant influence
- other undertakings of the Nordea Group
- associated undertakings
- key management personnel
- other related parties.

All transactions with related parties are made on an arm's length basis.

#### Shareholders with significant influence

Shareholders with significant influence are shareholders that have in one way or another significant influence on NBD. Nordea Bank AB has a significant influence over Nordea Bank Danmark A/S.

#### Other undertakings of the Nordea Group

Other undertakings of the Nordea Group consist of subsidiaries of Nordea Bank AB and do not form part of the NBD Group.

Intra-group transactions between legal entities are performed according to the arm's length principle in compliance with the OECD transfer pricing requirements.

#### Associated undertakings

For the definition of associated undertakings see section 5 "Principles of consolidation".

Further information on the associated undertakings included in the NBD Group is found in Note G17 "Investments in associated undertakings".

#### Key management personnel

Key management personnel includes the following positions:

- The Board of Directors
- The Group Executive Management.
- The Executive Management

For information about compensation, pensions and other transactions with key management personnel, see Note G6 "Staff costs"

#### Other related parties

Other related parties comprise close family members to individuals in key management personnel. Other related parties also include companies significantly influenced by key management personnel in the NBD Group as well as companies significantly influenced by close family members to these key management personnel. Other related parties also include NBD's pension foundations.

Information concerning transactions between Nordea Bank Danmark A/S and other related parties is found in Note G36 "Related-party transactions".

### 24. Segment reporting

Nordea Bank Danmark A/S does not have debt instruments traded in a public market. Segment reporting in accordance with IFRS 8 is therefore not required for Nordea Bank Danmark Group. For segment reporting for Nordea Bank AB Group see Note G2 in the financial statements for Nordea Bank AB.

## Note G2 Net interest income

DKKm	2015	2014
<b>Interest income</b>		
Loans to central banks and credit institutions	-446	40
Loans to the public	15,686	17,793
Interest-bearing securities	488	938
Other interest income	3,566	3,412
<b>Interest income<sup>1,2</sup></b>	<b>19,294</b>	<b>22,183</b>
<b>Interest expense</b>		
Deposits by credit institutions	108	-177
Deposits and borrowings from the public	-1,308	-2,335
Debt securities in issue	-7,284	-8,030
Subordinated liabilities	-246	-341
Other interest expenses	-460	-296
<b>Interest expense<sup>3</sup></b>	<b>-9,190</b>	<b>-11,179</b>
<b>Net interest income</b>	<b>10,104</b>	<b>11,004</b>

<sup>1</sup> Of which contingent leasing income amounts to DKK 0m (DKK 4m). Contingent leasing income in NBD consists of variable interest rates, excluding the fixed margin. If the contingent leasing income decreases there will be an offsetting impact from lower funding expenses.

<sup>2</sup> Of which negative interest income amounted to DKK 500m (DKK 53m).

<sup>3</sup> Of which positive interest expense amounted to DKK 452m (DKK 3m).

Interest income from financial instruments not measured at fair value through profit or loss amounts to DKK 8,213m (DKK 9,577m).

Interest expenses from financial instruments not measured at fair value through profit or loss amount to DKK -2,125m (DKK -3,178m).

Interest on impaired loans amounts to an insignificant portion of interest income.

### Note G3 Net fee and commission income

DKKm	2015	2014
Asset management commissions	1,736	1,413
Life insurance	23	23
Brokerage, securities issues and corporate finance	2,191	2,093
Custody and issuer services	291	324
Deposits	41	30
Total savings related commissions	4,282	3,883
Payments	417	421
Cards	443	391
Total payment commissions	860	812
Lending	792	697
Guarantees and documentary payments	321	330
Total lending related to commissions	1,113	1,027
Other commission income	298	348
<b>Fee and commission income</b>	<b>6,553</b>	<b>6,070</b>
Savings and investments	-212	-187
Payments	-228	-137
Cards	-155	-121
Other commission expenses	-155	-104
<b>Fee and commission expenses</b>	<b>-750</b>	<b>-549</b>
<b>Net fee and commission income</b>	<b>5,803</b>	<b>5,521</b>

Fee income, not included in determining the effective interest rate, from financial assets and liabilities not measured at fair value through profit or loss amounts to DKK 815m (DKK 716m). The corresponding amount for fee expenses is DKK 0m (DKK 0m).

Fee income, not included in determining the effective interest rate, from fiduciary activities that result in the holding or investing of assets on behalf of customers amounts to DKK 3,913m (DKK 3,453m). The corresponding amount for fee expenses is DKK 0m (DKK 0m).

### Note G4 Net result from items at fair value

DKKm	2015	2014
Equity related instruments	456	784
Interest related instruments and foreign exchange gains/losses	-276	-603
Other financial instruments	-2	-357
Investment properties	1	0
<b>Total</b>	<b>179</b>	<b>-176</b>
<b>Net result from categories of financial instruments</b>		
Available for sale assets, realised	69	11
Financial instruments designated at fair value through profit or loss	-240	450
Financial instruments held for trading	317	-636
Financial instruments under fair value hedge accounting	-8	13
of which net result on hedging instruments	416	-1,165
of which net result on hedged items	-424	1,178
Financial assets measured at amortised cost <sup>1</sup>	90	7
Financial liabilities measured at amortised cost	-	-
Other	-49	-21
<b>Total</b>	<b>179</b>	<b>-176</b>

<sup>1</sup> Related to instruments classified into the category "Loans and receivables".



## Note G5 Other operating income

DKKm	2015	2014
Income from group companies	392	210
Income from real estate	9	12
Disposals of tangible and intangible assets	6	17
Divestment of stake in Blugarden Holding A/S	53	-
Divestment of stake in Nets Holding A/S	-	2,814
Other	90	87
<b>Total</b>	<b>550</b>	<b>3,140</b>

## Note G6 Staff costs

DKKm	2015	2014
Salaries and remuneration (specification below)	-4,671	-4,448
Pension costs (specification below)	-439	-431
Social security contributions	-681	-622
Other staff costs	-154	-171
<b>Total</b>	<b>-5,945</b>	<b>-5,672</b>

### Salaries and remuneration

To the Board of Directors		
- Fixed salary and benefits	0	0
- Performance-related compensation	-	-
To the Executive Management <sup>1</sup>		
- Fixed salary and benefits	-10	-10
- Performance-related compensation <sup>2</sup>	-6	-5
<b>Total</b>	<b>-16</b>	<b>-15</b>
To other employees <sup>3</sup>	-4,655	-4,433
<b>Total</b>	<b>-4,671</b>	<b>-4,448</b>

<sup>1</sup> The Executive Management (including former members of the Executive Management) included in 2015 9 (8) individuals.

<sup>2</sup> The Executive Management participates in the incentive programmes. These programmes are described in the Remuneration section in the Board of Directors' report on page 22.

<sup>3</sup> Salaries and remuneration to employees that have significant influence on NBD's risk profile amount to DKK 803m (DKK 609m). Salaries and remuneration are split between fixed salary and benefits DKK 677m (DKK 485m) and earned performance-related compensation DKK 126m (DKK 124m). Employees that have significant influence on NBD's risk profile included in 2015 707 individuals (496 individuals).

### Pension costs

Defined benefits plans (Note G26)	2	21
Defined contribution plans:		
- The Executive Management <sup>1,2</sup>	-5	-3
- Other employees <sup>3</sup>	-436	-449
<b>Total</b>	<b>-439</b>	<b>-431</b>

<sup>1</sup> The Executive Management (including former members of the Executive Management) included in 2015 9 (8) individuals.

<sup>2</sup> Including former executive management members DKK 2m (DKK 1m).

<sup>3</sup> Pension costs to employees that have significant influence on NBD's risk profile amount to DKK 67m (DKK 54m).

### Compensation including pension

The Board of Directors <sup>1</sup>	0	0
The Executive Management <sup>2</sup>	-21	-18
<b>Total</b>	<b>-21</b>	<b>-18</b>

<sup>1</sup> The Board of Directors included in 2015 unchanged 5 individuals.

<sup>2</sup> The Executive Management (including former members of the Executive Management) included in 2015 9 (8) individuals.

Further information about NBD's salary policy and practice is available on [www.nordea.com/remuneration](http://www.nordea.com/remuneration). The disclosures are not covered by the statutory audit.

## Note G6 Staff costs (cont.)

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### Commitments with the Board of Directors and the Executive Management

Loans to and charges or guarantees issued established for the members of the bank's Executive Management and Board of Directors and their family members:

DKKm	31 Dec 2015	31 Dec 2014
<b>Loans etc</b>		
The Executive Management	6	-
The Board of Directors	3	12

Interest income on these loans to members of the bank's Executive Management and Board of Directors amounts to DKK 0.1m (DKK 0.1m). The Executive Management consist of 4 members (2 members).

Loans to members of the bank's Executive Management and Board of Directors consist of current accounts with overdraft facilities and mortgage loans with Nordea Kredit on terms based on market conditions. At the end of 2015 interest on the loans was payable at the rate of 10.3% and 0.1-0.8% per year, respectively. Loans to family members of the Executive Management and the Board of Directors are granted on the same terms.

Loans etc. to members of the Executive Management and the Board of Directors in the parent company Nordea Bank AB consist of current accounts with overdraft facilities and mortgage loans with Nordea Kredit on terms based on market conditions. At the end of 2015 the loans amounted to DKK 5m (DKK 4m) and interest on the loans was payable at a rate of 0.1-2.8%.

NBD has not pledged any assets or other collateral or committed to contingent liabilities on behalf of any member of the Executive Management and Board of Directors and their family members.

## Note G6 Staff costs (cont.)

### Long Term Incentive Programmes

Conditional Rights LTIP 2012	2015			2014		
	Matching Share	Performance Share I	Performance Share II	Matching Share	Performance Share I	Performance Share II
Outstanding at the beginning of year	290,220	681,640	290,220	286,012	674,542	286,012
Granted <sup>1</sup>	15,723	37,303	15,723	12,720	29,876	12,720
Transfer during the year	7,986	23,958	7,986	6,251	18,753	6,251
Forfeited	-17,594	-47,021	-17,594	-14,763	-41,531	-14,763
Allotted	-248,554	-552,537	-248,554	-	-	-
<b>Outstanding at end of year</b>	<b>47,781</b>	<b>143,343</b>	<b>47,781</b>	<b>290,220</b>	<b>681,640</b>	<b>290,220</b>
Of which currently exercisable	-	-	-	-	-	-

Rights LTIP 2011	2015			2014		
	Matching Share	Performance Share I	Performance Share II	Matching Share	Performance Share I	Performance Share II
Outstanding at the beginning of year	38,508	64,339	17,329	204,029	408,058	204,029
Granted <sup>1</sup>	2,163	3,615	974	9,221	18,442	9,221
Transfer during the year	4,214	7,041	1,896	7,844	15,688	7,844
Forfeited	-	-	-	-3,338	-78,362	-123,104
Allotted	-15,120	-25,264	-6,805	-179,248	-299,487	-80,661
<b>Outstanding at end of year</b>	<b>29,765</b>	<b>49,731</b>	<b>13,394</b>	<b>38,508</b>	<b>64,339</b>	<b>17,329</b>
Of which currently exercisable	-	-	-	-	-	-

Rights LTIP 2010	2015			2014		
	Matching Share	Performance Share I	Performance Share II	Matching Share	Performance Share I	Performance Share II
Outstanding at the beginning of year	20,455	21,610	9,205	26,917	28,438	12,113
Granted <sup>1</sup>	-	-	-	-	-	-
Forfeited	-	-	-	-	-	-
Allotted	-8,895	-9,398	-4,004	-6,462	-6,828	-2,908
<b>Outstanding at end of year</b>	<b>11,560</b>	<b>12,212</b>	<b>5,201</b>	<b>20,455</b>	<b>21,610</b>	<b>9,205</b>
Of which currently exercisable	-	-	-	-	-	-

<sup>1</sup> Granted rights are compensation for dividend on the underlying Nordea share during the year.

Participation in the Long Term Incentive programmes (LTIPs) requires that the participants take direct ownership by investing in Nordea shares.

	LTIP 2012			LTIP 2011		
	Matching Share	Performance Share I	Performance Share II	Matching Share	Performance Share I	Performance Share II
Ordinary share per right	1.00	1.00	1.00	1.00	1.00	1.00
Exercise price, EUR	-	-	-	-	-	-
Grant date	13 May 2012	13 May 2012	13 May 2012	13 May 2011	13 May 2011	13 May 2011
Vesting period, months	36	36	36	36	36	36
Contractual life, months	36	36	36	36	36	36
Allotment	May 2015	May 2015	May 2015	May 2014	May 2014	May 2014
Fair value at grant date, EUR <sup>1</sup>	5.78	5.78	2.09	7.23	7.25	2.63

<sup>1</sup> The fair value has been recalculated due to dividend during the vesting period which the participants are compensated for through additional Matching and Performance Shares.

## Note G6 Staff costs (cont.)

### Conditions and requirements

For each ordinary share the participants lock into the LTIPs, they are granted a conditional Matching Share to receive ordinary shares based on continued employment, with certain exemptions, and the conditional Performance Share I and II to receive additional ordinary shares based on fulfilment of certain performance conditions. The performance conditions for Performance Share I comprise a target growth in riskadjusted profit per share (RAPPS) or a target in risk-adjusted return on capital at risk (RAROCAR). Should the reported earnings per share (EPS) be lower than a predetermined level, the participants are not entitled to exercise any Performance Share I. The performance conditions for Performance Share II are market related and comprises growth in total shareholder return (TSR) in comparison with a peer group's TSR or a target in RAROCAR and in P/B-ranking compared to a peer group. Furthermore, the profit for each right is capped.

When the performance conditions are not fulfilled in full, the rights that are no longer exercisable are shown as forfeited in the previous tables, together with shares forfeited due to participants leaving the Nordea Group.

	LTIP 2012	LTIP 2011
Service condition, Matching Share/ Performance Share I and II	Employed, with certain exemptions, within the Nordea Group during the three-year vesting period.	Employed, with certain exemptions, within the Nordea Group during the three-year vesting period.
Performance condition, Performance Share I	Average RAROCAR during the period 2012 up to and including 2014. Full right to exercise will be obtained if the RAROCAR amounts to 17%.	Compound Annual Growth Rate in RAPPS from year 2010 (base year) to and including year 2013. Full right to exercise will be obtained if the Compound Annual Growth Rate amounts to or exceeds 10%.
EPS knock-out, Performance Share I	-	Average reported EPS for 2011-2013 lower than EUR 0.26.
Performance conditions, Performance Share II	RAROCAR during the period 2012 up to and including 2014 and P/B-ranking year-end 2014 compared to a peer group. Full right to exercise will be obtained if the RAROCAR amounts to 14% and if Nordea's P/B-ranking is 1-5.	TSR during 2011-2013 in comparison to a peer group. Full right to exercise will be obtained if Nordea is ranked number 1-5.
Cap	The market value of the allotted shares is capped to the participant's annual salary for year-end 2011.	The market value of the allotted shares is capped to the participant's annual salary for year-end 2010.
Dividend compensation	The number of Matching Shares and Performance Shares will be adjusted for dividends on the underlying Nordea share during the vesting period, as if assuming that each dividend was used to immediately invest in additional Nordea shares.	

## Note G6 Staff costs (cont.)

### Fair value calculations

The fair value is measured through the use of generally accepted valuation models with the following input factors:

	LTIP 2012	LTIP 2011
Weighted average share price, EUR	6.70	8.39
Right life, years	3.0	3.0
Deduction of expected dividends	No	No
Risk free rate, %	Not applicable	Not applicable
Expected volatility, %	Not applicable	Not applicable

Expected volatility is based on historical values. As the exercise price (zero for LTIP 2012 and LTIP 2011) is significantly below the share price at grant date, the value has a limited sensitivity to expected volatility and risk-free interest.

The value of the Performance Share II is based on market-related conditions and fulfilment of the TSR, RAROCAR and P/B targets have been taken into consideration when calculating the right's fair value at grant. When calculating the impact from the market conditions, it has been assumed that all possible outcomes have equal possibilities. Also the caps in each programme have been taken into consideration when calculating the rights' fair value at grant. The adjustment to fair value is approximately 2-3% of the weighted average share price.

### Expenses for equity-settled share-based payment programmes<sup>1</sup>

DKKm	LTIP 2012	LTIP 2011	Total
Total expense 2015 <sup>2</sup>	5	-	5
Total expense 2014	22	4	26

<sup>1</sup> All amounts excluding social security contribution.

<sup>2</sup> Of which DKK 0.1m (DKK 0.6m) is related to the executive management and DKK 0.0m (DKK 0.0m) is related to the Board of Directors.

When calculating the expected expense an expected annual employee turnover of 5% has been used. The expected expense is recognised over the vesting period of 36 months.

## Note G6 Staff costs (cont.)

### Cash-settled share-based payment transactions

Nordea operates share-linked deferrals on parts of variable compensation for certain employee categories, indexed with Nordea Total Shareholder Returns (TSR) and either vesting after three years or vesting in equal instalments over a three to five year period. Since 2011 Nordea also operates TSR-linked retention on part of variable compensation for certain employee categories. The below table only includes deferred amounts indexed with Nordea TSR. Due to that the allocation of variable compensation is not finally decided during the current year, the deferred amount during the year in the table below relates to variable compensation earned the previous year.

In addition Nordea in 2013 introduced the Executive Incentive Programme ("EIP") which aims to strengthen Nordea's capability to retain and recruit the best talents. The aim is further to stimulate the managers and key employees whose efforts have direct impact on Nordea's result, profitability and long term value growth. EIP reward performance meeting agreed predetermined targets on Group, business unit and individual level. The effect on the long term result is to be considered when determining the targets. The EIP shall not exceed the fixed salary. EIP shall be paid in the form of cash and be subject to TSR-indexation, deferral, forfeiture clauses and retention as per relevant remuneration regulations. The main part of EIP 2015 is paid no earlier than autumn 2018. Participation in the programme is offered to up to 400 managers and key employees, except GEM who are instead offered a GEM EIP (further information about the GEM EIP can be found in the Remuneration section in the Board of Director's Report), within the Nordea Group. EIP is offered instead of Nordea's LTIP and VSP for the invited employees. The allocation of the EIP 2015 is decided during spring 2016, and a reservation of DKK 88m excl. social costs is made 2015. 80% of the allocated amount will be subject to TSR-indexation.

The below table only includes deferred amounts indexed with Nordea TSR. EIP has been included as from 2015, when deferred. Further information regarding all deferred amounts can be found in the separate report on remuneration published on Nordea's homepage ([www.nordea.com](http://www.nordea.com)).

DKKm	Share linked deferrals	
	2015	2014
Opening balance	92	86
Reclassification from fixed indexed deferrals to TRS indexed deferrals	45	-
Deferred/earned during the year	88	45
TSR indexation during the year	2	12
Payments during the year <sup>1</sup>	-76	-51
Translation differences	0	0
<b>Closing balance</b>	<b>151</b>	<b>92</b>

<sup>1</sup> There have been no adjustments due to forfeitures in 2015.



**Note G7**  
**Other expenses**

DKKm	2015	2014
Information technology	-1,861	-1,884
Marketing and representation	-119	-149
Postage, transportation, telephone and office expenses	-260	-376
Rents, premises and real estate	-867	-804
Other <sup>1</sup>	-1,266	-1,219
<b>Total</b>	<b>-4,373</b>	<b>-4,432</b>

<sup>1</sup> Including DKK 453m (DKK 397m) to the Danish Guarantee Scheme and the Stability Fund regarding 2015.

**Note G8**  
**Depreciation, amortisation and impairment charges of tangible and intangible assets****Depreciation/amortisation**

DKKm	2015	2014
Properties and equipment	-156	-156
Intangible assets (Note G18)	-99	-215
<b>Total</b>	<b>-255</b>	<b>-371</b>

**Impairment charges/reversed impairment charges**

DKKm	2015	2014
Properties and equipment	-	-
Intangible assets (Note G18)	-13	-703
<b>Total</b>	<b>-13</b>	<b>-703</b>
<b>Total</b>	<b>-268</b>	<b>-1,074</b>

## Note G9 Net loan losses

DKKm	2015	2014
<b>Loan losses divided by class</b>		
Realised loan losses	-	-
Allowances to cover realised loan losses	-	-
Recoveries on previous realised loan losses	-	-
Provisions	0	0
Reversals of previous provisions	0	0
<b>Loans to credit institutions<sup>1</sup></b>	<b>0</b>	<b>0</b>
Realised loan losses	-2,048	-2,433
Allowances to cover realised loan losses	1,607	1,962
Recoveries on previous realised loan losses	239	168
Provisions	-3,972	-4,043
Reversals of previous provisions	3,311	2,613
<b>Loans to the public<sup>1</sup></b>	<b>-863</b>	<b>-1,731</b>
Realised loan losses	-81	-20
Allowances used to cover realised loan losses	81	20
Recoveries on previous realised loan losses	-	-
Provisions	-761	-675
Reversals of previous provisions	611	575
<b>Off-balance sheet items<sup>2</sup></b>	<b>-150</b>	<b>-100</b>
<b>Net loan losses</b>	<b>-1,013</b>	<b>-1,831</b>

<sup>1</sup> See Note G11 "Loans and impairment".

<sup>2</sup> Included in Note G25 "Provisions" as "Transfer risk, off-balance and individually assessed guarantees and other commitments".

## Note G10 Taxes

### Income tax expense

DKKm	2015	2014
Current tax <sup>1</sup>	-1,218	-1,040
Deferred tax <sup>1</sup>	73	179
<b>Total</b>	<b>-1,145</b>	<b>-861</b>

<sup>1</sup> Including adjustments relating to prior years (see below).

For current and deferred tax recognised in Other comprehensive income, see statement of comprehensive income

The tax on the operating profit differs from the theoretical amount that would arise using the tax rate of Denmark as follows:

Profit before tax	5,086	6,562
Tax calculated at a tax rate of 23.5% (24.5%)	-1,195	-1,608
Tax-exempt income	83	736
Non-deductible expenses	-20	-33
Adjustments relating to prior years	-10	68
Change of tax rate	-2	21
Not creditable foreign taxes	-1	-45
<b>Tax charge</b>	<b>-1,145</b>	<b>-861</b>
Average effective tax rate, %	23	13

DKKm	Deferred tax assets		Deferred tax liabilities	
	2015	2014	2015	2014
<b>Deferred tax related to:</b>				
Tax losses carry forward	55	65	-	-
Loans to the public	-	-	295	328
Shares	-	-	-	44
Intangible assets	-	-	331	304
Properties and equipment	-	3	2	-
Retirement benefit assets	-	-	66	18
Liabilities/provisions	261	149	-	-
Netting of deferred tax assets and liabilities	-261	-152	-261	-152
<b>Total</b>	<b>55</b>	<b>65</b>	<b>433</b>	<b>543</b>

## Note G10 Taxes (cont.)

DKKm	2015	2014
<b>Movements in deferred tax assets/liabilities, net are as follows:</b>		
Amount at beginning of year (net)	-479	-668
Deferred tax relating to items recognised in other comprehensive income	-16	11
Reclassifications	44	-
Deferred tax in the income statement	73	179
<b>Amount at end of year (net)</b>	<b>-378</b>	<b>-479</b>
<b>Current tax assets</b>	<b>255</b>	<b>130</b>
Of which expected to be settled after more than 1 year	-	-
<b>Current tax liabilities</b>	<b>-</b>	<b>201</b>
Of which expected to be settled after more than 1 year	-	201
<b>Unrecognised deferred tax assets</b>		
Unused tax losses carry forward	325	330
Unused tax credits	-	-
<b>Total</b>	<b>325</b>	<b>330</b>

There is no deferred tax relating to temporary differences associated with investments in group undertakings and associated undertakings.

Deferred income tax assets are recognised for tax loss carry forwards only to the extent that realisation of the related benefit is probable. The tax asset recognised relates to Fionia Asset Company A/S. The recognition of the unused tax loss in Fionia Asset Company A/S is supported by low risk investments in accordance with the company's investment strategy.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax relates to the same fiscal authority.

## Note G11 Loans and impairment

DKKm	Central banks and credit institutions		The public <sup>1</sup>		Total	
	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014
Loans, not impaired	57,845	98,305	587,997	589,963	645,842	688,268
Impaired loans:	-	-	23,839	27,585	23,839	27,585
- of which performing	-	-	17,975	20,035	17,975	20,035
- of which non-performing	-	-	5,864	7,550	5,864	7,550
<b>Loans before allowances</b>	<b>57,845</b>	<b>98,305</b>	<b>611,836</b>	<b>617,548</b>	<b>669,681</b>	<b>715,853</b>
Allowances for individually assessed impaired loans	-	-	-8,404	-9,374	-8,404	-9,374
- of which performing	-	-	-5,698	-6,319	-5,698	-6,319
- of which non-performing	-	-	-2,706	-3,055	-2,706	-3,055
Allowances for collectively assessed impaired loans	0	0	-1,065	-1,009	-1,065	-1,009
<b>Allowances</b>	<b>0</b>	<b>0</b>	<b>-9,469</b>	<b>-10,383</b>	<b>-9,469</b>	<b>-10,383</b>
<b>Loans, carrying amount</b>	<b>57,845</b>	<b>98,305</b>	<b>602,367</b>	<b>607,165</b>	<b>660,212</b>	<b>705,470</b>

<sup>1</sup> Finance leases, where NBD is a lessor, are included in Loans to the public, see Note G19 Leasing.

**Note G11**  
**Loans and impairment** (cont.)

**Movements of allowance accounts for impaired loans**

DKKm	Central banks and credit institutions			The public		
	Individually assessed	Collectively assessed	Total	Individually assessed	Collectively assessed	Total
<b>Opening balance at 1 Jan 2015</b>	-	0	0	-9,374	-1,009	-10,383
Provisions	-	-	-	-3,011	-961	-3,972
Reversals of previous provisions	-	0	0	2,407	904	3,311
<b>Changes through the income statement</b>	-	0	0	-604	-57	-661
Allowances used to cover realised loan losses	-	-	-	1,607	-	1,607
Translation differences	-	-	-	-32	-	-32
<b>Closing balance at 31 Dec 2015</b>	-	0	0	-8,404	-1,065	-9,469
<b>Opening balance at 1 Jan 2014</b>	-	0	0	-9,834	-1,061	-10,895
Provisions	-	-	-	-3,617	-426	-4,043
Reversals of previous provisions	-	0	0	2,135	478	2,613
<b>Changes through the income statement</b>	-	0	0	-1,482	52	-1,430
Allowances used to cover realised loan losses	-	-	-	1,962	-	1,962
Translation differences	-	-	-	-20	-	-20
<b>Closing balance at 31 Dec 2014</b>	-	0	0	-9,374	-1,009	-10,383

DKKm	Total		Total
	Individually assessed	Collectively assessed	
<b>Opening balance at 1 Jan 2015</b>	-9,374	-1,009	-10,383
Provisions	-3,011	-961	-3,972
Reversals of previous provisions	2,407	904	3,311
<b>Changes through the income statement</b>	-604	-57	-661
Allowances used to cover realised loan losses	1,607	-	1,607
Translation differences	-32	-	-32
<b>Closing balance at 31 Dec 2015</b>	-8,404	-1,065	-9,469
<b>Opening balance at 1 Jan 2014</b>	-9,834	-1,061	-10,895
Provisions	-3,617	-426	-4,043
Reversals of previous provisions	2,135	478	2,613
<b>Changes through the income statement</b>	-1,482	52	-1,430
Allowances used to cover realised loan losses	1,962	-	1,962
Translation differences	-20	-	-20
<b>Closing balance at 31 Dec 2014</b>	-9,374	-1,009	-10,383

## Note G11 Loans and impairment (cont.)

### Allowances and provisions<sup>1</sup>

DKKm	Central banks and credit institutions		The public		Total	
	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014
Allowances for items in the balance sheet	0	0	-9,469	-10,383	-9,469	-10,383
Provisions for off-balance sheet items	0	-8	-319	-242	-319	-250
<b>Total allowances and provisions</b>	<b>0</b>	<b>-8</b>	<b>-9,788</b>	<b>-10,626</b>	<b>-9,788</b>	<b>-10,634</b>

<sup>1</sup> Included in Note G25 "Provisions" as "Transfer risk, off-balance" and "Individually assessed guarantees and other commitments".

Key ratios (basis points) <sup>1</sup>	31 Dec 2015	31 Dec 2014
Impairment rate, gross	356.0	385.3
Impairment rate, net	230.5	254.4
Total allowance rate	141.4	145.0
Allowances in relation to impaired loans, %	35.3	34.0
Total allowances in relation to impaired loans, %	39.7	37.6
Non-performing loans, not impaired, DKKm	1,636	674

<sup>1</sup> For definitions, see Business definitions on page 31.

## Note G12 Interest-bearing securities

DKKm	31 Dec 2015	31 Dec 2014
State and sovereigns	26,600	7,551
Mortgage institutions	56,084	53,261
Other credit institutions	2,030	3,095
Corporates	260	90
<b>Total</b>	<b>84,974</b>	<b>63,997</b>
of which financial instruments pledge as collateral (Note G13)	-153	-58
<b>Total</b>	<b>84,821</b>	<b>63,939</b>

NBD's portfolio of interest-bearing securities consists of high graded securities.



## Note G13 Financial instruments pledged as collateral

### Financial instruments pledged as collateral

In repurchase transactions and in securities lending transactions, non-cash assets are transferred as collateral. When the counterpart receiving the collateral has the right to sell or repledge the assets, the assets are reclassified in the balance sheet to the item Financial instruments pledged as collateral.

DKKm	31 Dec 2015	31 Dec 2014
Interest bearing securities	153	58
Shares	-	-
<b>Total</b>	<b>153</b>	<b>58</b>

For information on transferred assets, see Note G34.

## Note G14 Shares

DKKm	31 Dec 2015	31 Dec 2014
Shares and equity related fund units	3,870	3,257
Shares taken over for protection of claims	231	180
<b>Total</b>	<b>4,101</b>	<b>3,437</b>
Of which financial instruments pledged as collateral (Note G13)	-	-
<b>Total</b>	<b>4,101</b>	<b>3,437</b>

## Note G15 Assets and liabilities under pooled schemes

Nordea Bank Danmark A/S's assets and liabilities include customers' portfolio schemes, the return on which correlates directly with the assets financed by these portfolio schemes. Since the assets and liabilities legally belong to Nordea Bank Danmark A/S, these assets and liabilities are included in the bank's balance sheet. A breakdown is shown below:

DKKm	31 Dec 2015	31 Dec 2014
<b>Assets</b>		
Interest-bearing securities <sup>1</sup>	11,380	10,859
Shares	17,323	18,066
Other assets	8	123
<b>Total assets<sup>2</sup></b>	<b>28,711</b>	<b>29,048</b>
<b>Liabilities</b>		
Deposits and borrowings from the public	32,039	31,916
<b>Total liabilities</b>	<b>32,039</b>	<b>31,916</b>

<sup>1</sup> In addition, bonds in Nordea Kredit Realkredit DKK 1,636m (DKK 1,405m).

<sup>2</sup> In addition, cash deposits DKK 1,693m (DKK 1,464m).

## Note G16 Derivatives and hedge accounting

DKKm, 31 Dec 2015	Fair value		Total nom amount
	Positive	Negative	
<b>Derivatives held for trading</b>			
Interest rate derivatives	469	577	203,955
Equity derivatives	1	0	918
Foreign exchange derivatives	15	12	185,408
Credit derivatives	-	-	-
<b>Total derivatives held for trading</b>	<b>485</b>	<b>589</b>	<b>390,281</b>
<b>Derivatives used for hedge accounting</b>			
Interest rate derivatives	90	1,095	60,686
Foreign exchange derivatives	-	-	-
<b>Total derivatives used for hedge accounting</b>	<b>90</b>	<b>1,095</b>	<b>60,686</b>
<b>Total derivatives</b>	<b>575</b>	<b>1,684</b>	<b>450,967</b>

DKKm, 31 Dec 2014	Fair value		Total nom amount
	Positive	Negative	
<b>Derivatives held for trading</b>			
Interest rate derivatives	708	996	179,866
Equity derivatives	11	12	442
Foreign exchange derivatives	12	37	175,802
Credit derivatives	-	-	-
<b>Total derivatives held for trading</b>	<b>731</b>	<b>1,045</b>	<b>356,109</b>
<b>Derivatives used for hedge accounting</b>			
Interest rate derivatives	117	1,552	141,744
Foreign exchange derivatives	-	-	-
<b>Total derivatives used for hedge accounting</b>	<b>117</b>	<b>1,552</b>	<b>141,744</b>
<b>Total derivatives</b>	<b>848</b>	<b>2,597</b>	<b>497,853</b>

## Note G17 Investments in associated undertakings

DKKm	31 Dec 2015	31 Dec 2014
Acquisition value at beginning of year	245	1,004
Acquisitions during the year	-	53
Sales/disposals during the year	-18	-722
Share in earnings	49	84
Dividend received	-60	-151
Translation differences	-	-22
<b>Acquisition value at end of year</b>	<b>216</b>	<b>245</b>
Accumulated impairment charges at beginning of year	-	-
Impairment charges during the year	-	-
<b>Accumulated impairment charges at end of year</b>	<b>-</b>	<b>-</b>
<b>Total</b>	<b>216</b>	<b>245</b>

NBD's share of the associated undertakings' aggregated balance sheets and income statements can be summarised as follows:

DKKm	31 Dec 2015	31 Dec 2014
Total assets	8,518	7,402
Net profit or loss	71	28
Other comprehensive income	-	-
Total comprehensive income	71	28

31 Dec, DKKm	Registration number	Domicile	Carrying amount 2015	Carrying amount 2014	Ownership 2015, %	Ownership 2014, %
<b>Credit institutions</b>						
LR Realkredit A/S	26045304	Copenhagen	42	75	39	39
<b>Total</b>			<b>42</b>	<b>75</b>		
<b>Other</b>						
Fleggaard Busleasing GmbH	134650777	Harrislee	3	3	39	39
Ejendomsselskabet Axelborg I/S	79334413	Copenhagen	65	65	33	33
Axcel IKU Invest A/S	24981800	Copenhagen	0	0	33	33
Swipp Holding ApS	36439696	Copenhagen	23	23	30	30
Bluegarden Holding A/S	27226027	Ballerup	0	19	29	29
Nordea Fleet (NF-fleet A/S)	29185263	Taastrup	22	12	20	20
Bankernes Kontantservice A/S	33077599	Copenhagen	47	35	20	20
E-nettet A/S	21270776	Copenhagen	15	13	19	19
<b>Total</b>			<b>174</b>	<b>170</b>		
<b>Total</b>			<b>216</b>	<b>245</b>		

## Note G18 Intangible assets

DKKm	31 Dec 2015	31 Dec 2014
Goodwill <sup>1, 2</sup>	1,312	1,312
Computer software and other intangible assets <sup>3</sup>	489	572
<b>Total</b>	<b>1,801</b>	<b>1,884</b>
<b>Computer software and other intangible assets</b>		
Acquisition value at beginning of year	1,892	2,355
Acquisitions during the year	38	34
Sales/disposals during year	-822	-497
<b>Acquisition value at end of year</b>	<b>1,108</b>	<b>1,892</b>
Accumulated amortisation at beginning of year	-516	-798
Amortisation according to plan for the year	-99	-215
Accumulated amortisation on sales/disposals during the year	9	497
<b>Accumulated amortisation at end of year</b>	<b>-606</b>	<b>-516</b>
Accumulated impairment charges at beginning of year	-804	-101
Accumulated impairment charges on disposals during the year	804	-
Impairment charges during the year	-13	-703
<b>Accumulated impairment charges at end of year</b>	<b>-13</b>	<b>-804</b>
<b>Total</b>	<b>489</b>	<b>572</b>

<sup>1</sup> The goodwill has been allocated to the cash generating unit Retail Banking Denmark.

<sup>2</sup> Excluding goodwill in associated undertakings.

<sup>3</sup> Mainly internally developed software.

Impairment charges for 2015 and 2014 relate to impairment of capitalised computer software. The main driver was the decision in Nordea to build new core banking and payment platforms, but to some extent also current decisions following the reassessment of useful lives of other systems.

### Impairment test

A cash-generating unit, defined as the operating segment, is the basis for the goodwill impairment test.

The impairment test is performed for the cash-generating unit by comparing the carrying amount of the net assets, including goodwill, with the recoverable amount. The recoverable amount is the value in use and is estimated based on discounted cash flows. Due to the long-term nature of the investments, cash flows are expected to continue indefinitely.

Cash flows in the near future (generally between 3-5 years) are based on financial forecasts, derived from forecast margins, volumes of lending and deposits, sales (net fee and commission income) and cost development. These input variables are based on historical data adjusted to reflect Nordea's assumptions about the future. The interest rate levels used in the impairment test are based on external forward interest rates. Lending margins are assumed to be relatively stable, while deposit margins depend on the interest rate level. The development in sales and volumes reflect management expectations based on the current situation. The development in cost reflects wage inflation, budgeted IT investments and the effect of efficiency measures. Cash flows for the period beyond the forecasting period are based on estimated sector growth rates. The cash flow has been adjusted for the estimated impact from capital adequacy requirements related to the expected increase in business volumes.

For impairment testing, a growth rate of 1.3% (2.0%) has been used for the cash-generating unit. Growth rates are based on historical data, updated to reflect the current situation.

Cash flows are risk adjusted using normalised loan losses. Normalised loan losses express the expected loan losses over a business cycle based on historical data.

The derived cash flows are discounted at a rate based on the market's long-term risk-free rate of interest and yield requirements. The post-tax discount rate used for the impairment test 2015 is 7.6% (8.5%), which equals a pre-tax rate of 10.0% (10.9%).

The impairment tests conducted in 2015 did not indicate any need for goodwill impairment. See Note G1 section 15 for more information.

No reasonable possible change in key assumptions will result in an impairment.

## Note G19 Leasing

### Nordea as a lessor

#### Finance leases

NBD owns assets leased to customers under finance lease agreements. Finance lease agreements are reported as receivables from the lessee included in "Loans to the public" (see Note G11) at an amount equal to the net investment in the lease. The leased assets mainly comprise vehicles, machinery and other equipment.

#### Reconciliation of gross investments and present value of future minimum lease payments:

DKKm	31 Dec 2015	31 Dec 2014
Gross investments	5,724	6,520
Less unearned finance income	-280	-511
<b>Net investments in finance leases</b>	<b>5,444</b>	<b>6,009</b>
Less unguaranteed residual values accruing to the benefit of the lessor	-	-
<b>Present value of future minimum lease payments receivable</b>	<b>5,444</b>	<b>6,009</b>
Accumulated allowance for uncollectible minimum lease payments receivable	-	-

As of 31 December 2015 the gross investment and the net investment by remaining maturity were distributed as follows:

31 Dec 2015, DKKm	Gross investment	Net investment
0-1 year	1,100	986
1-5 years	3,490	3,334
> 5 years	1,134	1,124
<b>Total</b>	<b>5,724</b>	<b>5,444</b>

### Nordea as a lessee

#### Operating leases

NBD has entered into operating lease agreements for premises and office equipment.

Leasing expenses during the year, DKKm	31 Dec 2015	31 Dec 2014
Leasing expenses during the year	549	488
of which minimum lease payments	549	488
of which contingent rents	-	-
Leasing income during the year regarding sub-lease payments	165	64

Future minimum lease payments under non-cancellable operating leases amounted to and are distributed as follows:

0-1 year	254	296
1-5 years	687	845
> 5 years	1	114
<b>Total</b>	<b>942</b>	<b>1,255</b>

Total sub-lease payments expected to be received under non-cancellable sub-leases amount to DKK 0m (DKK 0m).

## Note G20 Other assets

	31 Dec 2015	31 Dec 2014
DKK <sup>m</sup>		
Claims on securities settlement proceeds	1,311	2,945
Prepaid expenses	1,018	961
Investment properties <sup>1</sup>	66	83
Other	1,979	1,889
<b>Total</b>	<b>4,374</b>	<b>5,878</b>

<sup>1</sup> Investment properties consist of the portfolio of repossessed properties. The method applied when calculating fair value is a rate of return calculation based on internal models. As a supplement to these values, appraisals were obtained from independent external valuers for parts of the investment properties.

## Note G21 Deposits by credit institutions

Central banks	4,148	4,070
Banks	25,213	35,427
Other credit institutions	2,150	18,334
<b>Total</b>	<b>31,511</b>	<b>57,831</b>

## Note G22 Deposits and borrowings from the public

Deposits	284,745	286,630
Repurchase agreements	-	-
<b>Total</b>	<b>284,745</b>	<b>286,630</b>

## Note G23 Debt securities in issue

Bond loans issued by Nordea Kredit	376,008	359,283
<b>Total</b>	<b>376,008</b>	<b>359,283</b>

## Note G24 Other liabilities

Liabilities on securities settlement proceeds	1,283	2,691
Sold, not held, securities	1,265	760
Accrued expenses	2,327	2,364
Prepaid income	72	220
Other	11,682	12,385
<b>Total</b>	<b>16,629</b>	<b>18,420</b>



## Note G25 Provisions

DKKm	31 Dec 2015	31 Dec 2014
Provision for restructuring costs	556	256
Transfer risk, off-balance	-	10
Individually assessed guarantees and other commitments	319	240
Other	7	4
<b>Total</b>	<b>882</b>	<b>510</b>

### Movement in the balance sheet

DKKm, 31 Dec 2015	Restructuring	Transfer risk	Guarantees/ commitments	Other	Total
At beginning of year	256	10	240	4	510
New provisions made	530	-	761	3	1,294
Provisions utilised	-191	-	-81	-	-272
Reversals	-39	-10	-601	-	-650
<b>At end of year</b>	<b>556</b>	<b>-</b>	<b>319</b>	<b>7</b>	<b>882</b>

New provisions for restructuring costs were recognised in 2015, and cover termination benefits and redundant premises. The restructuring activities have been initiated to manage the transformational change to a digital bank. The majority of the provision is expected to be used during 2016. As with any other provision there is an uncertainty around timing and amount, which is expected to be decreased as the plan is being executed.

Loan loss provisions for individually assessed guarantees and other commitments amounted to DKK 319m (DKK 240m).

## Note G26 Retirement benefit assets and liabilities

### Net retirement benefit liability/asset

DKKkm	31 Dec 2015	31 Dec 2014
Liabilities	740	824
Plan assets	958	923
<b>Net liability(-)/asset(+)</b>	<b>218</b>	<b>99</b>
- of which retirement benefit liabilities	11	49
- of which retirement benefit assets	229	148

### Movements in the obligation

Opening balance	824	849
Interest cost	18	26
Pensions paid	-48	-57
Past service cost and settlements	0	-112
Remeasurement	-54	118
<b>Closing balance</b>	<b>740</b>	<b>824</b>

### Movements in the fair value of plan assets

Opening balance	923	959
Expected return on assets	20	31
Pensions paid	-48	-55
Settlements	0	-96
Contributions	43	14
Remeasurement (actual return less interest income)	20	70
<b>Closing balance</b>	<b>958</b>	<b>923</b>

The defined benefit plans in NBD are structured in accordance with Danish regulations and practice. The DBPs are final salary and service based pension plans providing pension benefits on top of the statutory systems. The DBPs are closed for new entrants, new employees are offered DCPs. Plan assets are generally held in a separate pension foundation. Minimum funding requirements differ between the plans. Some pension plans are not covered by funding requirements and are unfunded. Quarterly assessments are made to secure the level of future contributions.

Defined benefit plans may impact NBD via changes in the net present value of obligations and/or changes in the market value of plan assets. Changes in the obligation are most importantly driven by changes in assumptions on discount rates (interest rates and credit spreads), salary increases, turnover and mortality as well as relevant experience adjustments where the actual outcome differs from the assumption. Assets are invested in diversified portfolios with bond exposures mitigating the interest rate risk in the obligations and a fair amount of real assets (inflation protected) to reduce the long term inflationary risk in liabilities.

## **Note G26** **Retirement benefit assets and liabilities** (cont.)

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### **IAS 19 pension calculations and assumptions**

Calculations on major plans are performed by external liability calculators and are based on different actuarial assumptions.

<b>Assumptions<sup>1</sup> (%)</b>	2015	2014
Discount rate <sup>2</sup>	2.7	2.3
Salary increase	2.3	2.5

<sup>1</sup> The assumptions disclosed for 2015 have an impact on the liability calculation by year-end 2015, while the assumptions disclosed for 2014 are used for calculating the pension expense in 2015.

<sup>2</sup> More information on the discount rate can be found in Note G1, section 19.

### **Defined benefit pension cost**

The total net pension cost related to defined benefit plans recognised in the NBD's income statement (as staff costs) for the year is positive DKK 2m (positive DKK 21m). Total pension costs comprise defined benefit pension costs as well as costs related to defined contribution plans. (See specification in Note G6).

### **Key management NBD personnel**

Nordea Bank Danmark has pension obligations regarding present and former members of the Executive Management. Defined benefit plans for the Executive Management are funded, meaning that these obligations are backed with plan assets with fair value generally on a similar level as obligations except for DKK 5m (DKK 5m) booked as Retirement benefit obligations in the bank at the end of the year. NBD has no pensions obligations related to the Board of Directors and the employees that have significant influence on NBD's risk profile.

## **Note G27** **Subordinated liabilities**

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DKKm	31 Dec 2015	31 Dec 2014
Hybrid capital loans	-	-
Other subordinated loans	13,087	14,550
<b>Total</b>	<b>13,087</b>	<b>14,550</b>

Subordinated loans are subordinated to other liabilities.

Pursuant to the Danish Financial Business Act repayment of subordinated loans may not take place at the initiative of the lender nor without the approval of the Danish Financial Supervisory Authority.

**Note G28**  
**Assets pledged as security for own liabilities**

DKKm	31 Dec 2015	31 Dec 2014
<b>Assets pledged for own liabilities</b>		
Securities related to repurchase agreements and securities lending <sup>1</sup>	153	58
Loans to the public	385,096	380,886
Other pledged assets <sup>2</sup>	3,631	3,984
<b>Total</b>	<b>388,880</b>	<b>384,928</b>
<b>The above pledges pertain to the following liabilities</b>		
Deposits by credit institutions	2,696	2,532
Deposits and borrowings from the public	-	-
Derivatives	1,089	1,162
Debt securities in issue after eliminations	376,008	359,283
Other liabilities	-	-
<b>Total</b>	<b>379,793</b>	<b>362,977</b>

<sup>1</sup> Relates only to securities recognised in the balance sheet. Securities borrowed or bought under repurchase agreements are not recognised in the balance sheet and thus not included in the amount. Such transactions are disclosed in Note G34 Transferred financial assets and obtained collaterals.

<sup>2</sup> Other pledged assets mainly relating to bonds and cash had been transferred to the FUTOP Clearing Centre and clearing centres outside Denmark pursuant to margin requirements.

Assets pledged for own liabilities contain securities pledged as security in a repurchase agreement. The transactions are conducted under standard agreements employed by financial markets participants. Counterparts in those transactions are credit institutions and the public. The transactions are typically short term with maturity within three months.

Loans to the public have been registered as collateral for issued mortgage bonds in line with legislation. In the event of the company's insolvency, the holders of these bonds have priority to the assets registered as collateral.

## Note G29 Contingent liabilities

DKKm	31 Dec 2015	31 Dec 2014
Guarantees:		
Loan guarantees	10,088	9,175
Other guarantees	16,389	16,014
Documentary credits	2,339	2,662
Other contingent liabilities	140	31
<b>Total</b>	<b>28,956</b>	<b>27,882</b>

In the normal business of NBD, the bank issues various forms of guarantees in favour of the bank's customers. Loan guarantees are given for customers to guarantee obligations in other credit and pension institutions. Other guarantees consist mainly of commercial guarantees such as bid guarantees, advance payment guarantees, warranty guarantees and export related guarantees. Contingent liabilities also include unutilised irrevocable import documentary credits and confirmed export documentary credits. These transactions are part of the bank services and support the bank's customers. Guarantees and documentary credits are considered as off-balance-sheet items, unless there is a need for a provision to cover a probable loan loss that arises from the judgement that reimbursement will not be received.

NBD A/S is jointly taxed with the Danish companies, branches etc. of Nordea. The companies etc. included in the joint taxation have joint several unlimited liability for Danish corporation taxes and withholding taxes on dividends and interest. At 31 december 2015, the net taxes receivable from to the Danish Central Tax Administration by the companies included in the joint taxation amounted to DKK 283m (net taxes payable DKK 70m). Any subsequent corrections of the taxable income subject to joint taxation or withholding taxes on dividends, etc, may entail that the companies' assets/liabilities will increase. The Danish Group as a whole is not liable to others.

In terms of payroll tax and VAT, NBD is registered jointly with Nordea, Branch of Nordea Bank AB, Sweden, the Danish PE agency of Nordea Bank Finland and with the majority of the Danish subsidiary undertakings in the Nordea Bank AB Group and these companies are jointly and severally liable for such taxes.

A limited number of employees are entitled to severance pay if they are dismissed before reaching their normal retirement age.

Other guarantees include guarantees to the Danish Guarantee Scheme.

### Legal proceedings

Within the framework of the normal business operations, the NBD faces claims in civil lawsuits and other disputes, most of which involve relatively limited amounts. None of these disputes is considered likely to have any significant adverse effect on the NBD or its financial position.

## Note G30 Capital adequacy

Capital adequacy is a measure of the financial strength of a bank, usually expressed as a ratio of capital to assets. There is a worldwide capital adequacy standard (Basel III) drawn up by the Basel Committee on Banking Supervision. Within the EU, the capital adequacy requirements are outlined in the Capital Requirements Directive IV (CRD IV) and Capital Requirements Regulation (CRR).

CRD IV/CRR require higher capitalisation levels and better quality of capital, better risk coverage, the introduction of a leverage ratio as a backstop to the risk based requirement, measures to promote the build-up of capital that can be drawn in periods of stress and the introduction of liquidity standards. CRD IV was implemented through national law within all EU countries during 2014, while the CRR entered into force in all EU countries the first of January 2014.

The Basel III framework is built on three Pillars:

- Pillar I – requirements for the calculation of RWA and Capital
- Pillar II – rules for the Supervisory Review Process (SRP)  
Including the Internal Capital Adequacy Assessment Process (ICAAP)
- Pillar III – rules for the disclosure on risk and capital management, including capital adequacy

Nordea performs an ICAAP with the purpose to review the management, mitigation and measurement of material risks within the business environment in order to assess the adequacy of capitalisation and to determine an internal capital requirements reflecting the risks of the institution.

## **Note G30** **Capital adequacy** (*cont.*)

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The ICAAP is a continuous process which increases awareness of capital requirements and exposure to material risks throughout the organisation, both in the business area and legal entity dimensions. Stress tests are important drivers of risk awareness, looking at capital and risk from a firm-wide perspective on a regular basis and on an ad-hoc basis for specific areas or segments. The process includes a regular dialogue with supervisory authorities, rating agencies and other external stakeholders with respect to capital management, measurement and mitigation techniques used.

Nordea Bank Denmark's capital levels continue to be adequate to support the risks taken, both from an internal perspective as well as from the perspective of supervisors. Heading into 2015, Nordea will continue to closely follow the development of the new capital requirement regime as well as maintain its open dialogue with the supervisory authorities.

The disclosures in this note cover the Nordea Bank Denmark Group.

### **Common Equity Tier 1 capital and Tier 1 capital**

Common Equity Tier (CET) 1 capital is defined as eligible capital including eligible reserves, net of regulatory required deductions made directly to CET 1 capital. The capital recognised as CET1 capital holds the ultimate characteristics for loss absorbance defined from a going concern perspective and represents the most subordinated claim in the event of liquidation. The Tier 1 capital is defined as the sum of CET 1 capital and Additional Tier 1 (AT1) capital where AT1 capital is the total of instruments (hybrids) issued by the bank which are fully compliant with CRD IV and those that meet the transitional regulatory criteria and not included in the CET1 net after AT1 deductions.

All Tier 1 capital instruments are undated subordinated capital loans.

### **Eligible capital and eligible reserves**

Paid up capital is the share capital contributed by shareholders. The share premium paid is included as eligible capital. Eligible reserves consist primarily of retained earnings, other reserves and income from current year. Retained earnings are earnings from previous years reported via the income statement. Other reserves are related to revaluation and translation reserves referred to acquisitions and associated companies under the equity method. The equity interests of minority shareholdings in companies that are fully consolidated in the financial group are not included. Positive income from current year is included as eligible capital after verification by the external auditors, however negative income must be deducted. Repurchased own shares or own shares temporary included in trading portfolios are deducted from eligible reserves.

### **Tier 2 capital**

Tier 2 capital must be subordinated to depositors and general creditors of the bank. It cannot be secured or covered by a guarantee of the issuer or related entity or include any other arrangement that legally or economically enhances the seniority of the claim vis-à-vis depositors and other bank creditors.

### **Tier 2 instruments**

Tier 2 instruments consists mainly of subordinated debt. Tier 2 instruments may include two different types of subordinated loan capital; undated loans and dated loans. Nordea Bank Denmark only holds dated loans. According to the regulation, Tier 2 instruments issued that fulfil the CRD IV requirements are fully included whereas remaining instruments are phased out according to transitional rules.

The basic principle for subordinated debt in own funds is the order of priority in case of a default or bankruptcy situation. Under such conditions, the holder of the subordinated loan would be repaid after other creditors, but before shareholders. The share of outstanding loan amount possible to include in the Tier 2 capital related to dated loans is reduced if the remaining maturity is less than five years.

During 2015 Nordea Bank Denmark called EUR 200m of its Tier 2 loan. As of year-end, Nordea Bank Denmark held EUR 1.8bn in dated subordinated loans.

### **Capital situation**

Generally, Nordea has the ability to transfer capital within its legal entities without material restrictions. International transfers of capital between legal entities are normally possible after approval by the local regulator and are of importance when governing the capital position within the Group. There are no such restrictions directly affecting NBD as per end of 2015.

More Capital Adequacy information for the NBD can be found in the Risk, liquidity and capital management section pages 8-21.



**Note G30**  
**Capital adequacy (cont.)**

**Transitional own funds**

	(A) amount at disclosure date	(C) amounts subject to pre-regulation (eu) no 575/2013 treatment or prescribed residual amount of regulation (eu) no 575/2013
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DKKm, 31 Dec 2015

**Common Equity Tier 1 capital: instruments and reserves**

1	Capital instruments and the related share premium accounts	5,000	-
	of which: Share capital	5,000	-
2	Retained earnings	19,994	-
3	Accumulated other comprehensive income (and other reserves, to include unrealised gains and losses under the applicable accounting standards)	14,090	-
5a	Independently reviewed interim profits net of any foreseeable charge or dividend	991	-
6	<b>Common Equity Tier 1 (CET1) capital before regulatory adjustments</b>	<b>40,075</b>	<b>-</b>

**Common Equity Tier 1 (CET1) capital: regulatory adjustments**

7	Additional value adjustments (negative amount)	-122	-
8	Intangible assets (net of related tax liability) (negative amount)	-1,801	-
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	-	-
11	Fair value reserves related to gains or losses on cash flow hedges	-	-
12	Negative amounts resulting from the calculation of expected loss amounts	-470	-
14	Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	1,263	-
15	Defined-benefit pension fund assets (negative amount)	-72	-
25b	Foreseeable tax charges relating to CET1 items (negative amount)	-	-
26a	Regulatory adjustments relating to unrealised gains and losses pursuant to Articles 467 and 468	-	87
28	<b>Total regulatory adjustments to Common equity Tier 1 (CET1)</b>	<b>-1,202</b>	<b>-</b>
29	<b>Common Equity Tier 1 (CET1) capital</b>	<b>38,872</b>	<b>-</b>

**Additional Tier 1 (AT1) capital: instruments**

30	Capital instruments and the related share premium accounts	-	-
36	Additional Tier 1 (AT1) capital before regulatory adjustments	-	-

**Additional Tier 1 (AT1) capital: regulatory adjustments**

41a	Residual amounts deducted from Additional Tier 1 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013	-	-201
43	<b>Total regulatory adjustments to Additional Tier 1 (AT1) capital</b>	<b>-</b>	<b>-</b>
44	<b>Additional Tier 1 (AT1) capital</b>	<b>-</b>	<b>-</b>
45	<b>Tier 1 capital (T1 = CET1 + AT1)</b>	<b>38,872</b>	<b>-</b>

**Tier 2 (T2) capital: instruments and provisions**

46	Capital instruments and the related share premium accounts	8,284	-
47	Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2	-	-
51	<b>Tier 2 (T2) capital before regulatory adjustments</b>	<b>8,284</b>	<b>-</b>

**Tier 2 (T2) capital: regulatory adjustments**

56a	Residual amounts deducted from Tier 2 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013	-201	-
57	<b>Total regulatory adjustments to Tier 2 (T2) capital</b>	<b>-201</b>	<b>-</b>
58	<b>Tier 2 (T2) capital</b>	<b>8,083</b>	<b>-</b>
59	<b>Total capital (TC = T1 + T2)</b>	<b>46,956</b>	<b>-</b>
60	<b>Total risk weighted assets</b>	<b>255,788</b>	<b>-</b>

**Note G30**  
**Capital adequacy (cont.)**

**Transitional own funds (cont.)**

<b>Common Equity Tier 1 capital: instruments and reserves</b>	(A) amount at disclosure date	(C) amounts subject to pre-regulation (eu) no 575/2013 treatment or prescribed residual amount of regulation (eu) no 575/2013
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**Capital ratios and buffers**

61 Common Equity Tier 1 (as a percentage of risk exposure amount)	15.2%	-
62 Tier 1 (as a percentage of risk exposure amount)	15.2%	-
63 Total capital (as a percentage of risk exposure amount)	18.4%	-
64 Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1) (a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)	0.4%	-
65 of which: capital conservation buffer requirement	0.0%	-
66 of which: countercyclical buffer requirement	0.0%	-
67 of which: systemic risk buffer requirement	0.4%	-
67a of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer	0.0%	-
68 Common Equity Tier 1 available to meet buffers (as a percentage of risk exposure amount)	9.2%	-

**Amounts below the thresholds for deduction (before risk weighting)**

72 Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	7	-
73 Direct and indirect holdings by the institution of the CET 1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 10% threshold and net of eligible short positions)	60	-
75 Deferred tax assets arising from temporary differences (amount below 10% threshold, net of related tax liability where the conditions in Article 38 (3) are met)	-	-

**Applicable caps on the inclusion of provisions in Tier 2**

78 Credit risk adjustments included in T2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap)	198,627	-
79 Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach	1,192	-

**Capital instruments subject to phase-out arrangements  
(only applicable between 1 Jan 2013 and 1 Jan 2022)**

84 Current cap on T2 instruments subject to phase out arrangements	2,481	-
85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	-

**Note G30**  
**Capital adequacy (cont.)**

**Minimum capital requirement and REA**

	31 Dec 2015	31 Dec 2015	31 Dec 2014	31 Dec 2014
DKKmn	Minimum capital requirement	REA	Minimum capital requirement	REA
<b>Credit risk</b>	<b>17,391</b>	<b>217,388</b>	<b>17,679</b>	<b>220,985</b>
- of which counterparty credit risk	16	204	31	393
IRB	15,890	198,627	16,312	203,904
- of which corporate	9,784	122,301	10,309	128,864
- of which advanced	9,353	116,910	9,791	122,392
- of which foundation	431	5,391	518	6,472
- of which institutions	464	5,804	511	6,383
- of which retail	5,398	67,476	5,262	65,777
- of which secured by immovable property collateral	3,159	39,493	2,753	34,413
- of which other retail	2,239	27,983	2,509	31,364
- of which other	244	3,046	230	2,880
Standardised	1,501	18,761	1,367	17,081
- of which central governments or central banks	53	659	48	604
- of which regional governments or local authorities	0	0	-	-
- of which public sector entities	1	10	-	-
- of which multilateral development banks	-	-	-	-
- of which international organisations	-	-	-	-
- of which institutions	175	2,190	108	1,348
- of which corporate	252	3,157	252	3,149
- of which retail	395	4,932	396	4,936
- of which secured by mortgages on immovable properties	90	1,121	84	1,055
- of which in default	16	196	8	102
- of which associated with particularly high risk	446	5,573	398	4,976
- of which covered bonds	3	45	4	45
- of which institutions and corporates with a short-term credit assessment	-	-	-	-
- of which collective investments undertakings (CIU)	-	-	-	-
- of which equity	22	277	32	403
- of which other items	48	601	37	463
<b>Credit Value Adjustment Risk</b>	<b>4</b>	<b>53</b>	<b>3</b>	<b>39</b>
<b>Market risk</b>	<b>503</b>	<b>6,284</b>	<b>304</b>	<b>3,799</b>
- of which trading book, Internal Approach	288	3,595	135	1,685
- of which trading book, Standardised Approach	156	1,949	169	2,114
- of which banking book, Standardised Approach	59	740	-	-
<b>Operational risk</b>	<b>2,396</b>	<b>29,954</b>	<b>2,393</b>	<b>29,907</b>
Standardised	2,396	29,954	2,393	29,907
<b>Additional risk exposure amount, Article 3 CRR</b>	<b>169</b>	<b>2,109</b>	<b>-</b>	<b>-</b>
<b>Sub total</b>	<b>20,463</b>	<b>255,788</b>	<b>20,379</b>	<b>254,730</b>
<b>Adjustment for Basel I floor</b>				
Additional capital requirement according to Basel I floor	10,887	136,093	10,379	129,741
<b>Total</b>	<b>31,350</b>	<b>391,881</b>	<b>30,758</b>	<b>384,471</b>

**Note G30**  
**Capital adequacy (cont.)**

**Capital requirements for market risk**

DKK <sub>m</sub> , 31 Dec 2015	Trading book, IA		Trading book, SA		Banking book, SA		Total	
	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement	REA	Capital requirement
Interest rate risk <sup>1</sup>	118	10	447	36	-	-	565	46
Equity risk	37	3	1,493	119	-	-	1,530	122
Foreign exchange risk	1,137	91	-	-	740	59	1,877	150
Settlement risk	-	-	9	1	-	-	9	1
Diversification effect	-161	-13	-	-	-	-	-161	-13
Stressed Value-at-Risk	2,464	197	-	-	-	-	2,464	197
Incremental Risk Measure	-	-	-	-	-	-	-	-
Comprehensive Risk Measure	-	-	-	-	-	-	-	-
<b>Total</b>	<b>3,595</b>	<b>288</b>	<b>1,949</b>	<b>156</b>	<b>740</b>	<b>59</b>	<b>6,284</b>	<b>503</b>

<sup>1</sup> Interest rate risk column Trading book IA includes both general and specific interest rate risk which is elsewhere referred to as interest rate VaR and credit spread VaR.

**Leverage ratio<sup>1</sup>**

	31 Dec 2015	31 Dec 2014
Tier 1 capital, transitional definition, DKK <sub>m</sub>	38,872	37,826
Leverage ratio exposure, DKK <sub>m</sub>	867,934	864,275
Leverage ratio, percentage	4.5	4.4

<sup>1</sup> Including profit for the year.

**Note G31**  
**Classification of financial instruments**

DKKm, 31 Dec 2015	Loans and receivables	Held to maturity	Financial assets at fair value through profit or loss		Derivatives used for hedging	Available for sale	Non-financial assets	Total
			Held for trading	Designated at fair value through profit or loss				
<b>Assets</b>								
Cash and demand balances with central banks	13,576	-	-	-	-	-	-	13,576
Loans to credit institutions and central banks	55,635	-	2,054	156	-	-	-	57,845
Loans to the public	213,154	-	-	389,213	-	-	-	602,367
Interest-bearing securities	-	-	33,930	50	-	50,841	-	84,821
Financial instruments pledged as collateral	-	-	153	-	-	-	-	153
Shares	-	-	3,870	231	-	-	-	4,101
Assets under pooled schemes	-	-	-	28,711	-	-	-	28,711
Derivatives	-	-	485	-	90	-	-	575
Fair value changes of the hedged items in portfolio hedge of interest rate risk	322	-	-	-	-	-	-	322
Investments in associated undertakings	-	-	-	-	-	-	216	216
Intangible assets	-	-	-	-	-	-	1,801	1,801
Properties and equipment	-	-	-	-	-	-	738	738
Deferred tax assets	-	-	-	-	-	-	55	55
Current tax assets	-	-	-	-	-	-	255	255
Retirement benefit assets	-	-	-	-	-	-	229	229
Other assets	4,308	-	-	66	-	-	-	4,374
<b>Total</b>	<b>286,995</b>	<b>-</b>	<b>40,492</b>	<b>418,427</b>	<b>90</b>	<b>50,841</b>	<b>3,294</b>	<b>800,139</b>

DKKm, 31 Dec 2015	Financial liabilities at fair value through profit or loss		Derivatives used for hedging	Other financial liabilities	Non-financial liabilities	Total
	Held for trading	Designated at fair value through profit or loss				
<b>Liabilities</b>						
Deposits by credit institutions	-	408	770	30,333	-	31,511
Deposits and borrowings from the public	-	-	26,455	258,290	-	284,745
Liabilities under pooled schemes	-	-	32,039	-	-	32,039
Debt securities in issue	-	-	376,008	-	-	376,008
Derivatives	-	589	-	1,095	-	1,684
Fair value changes of the hedged items in portfolio hedge of interest rate risk	-	-	-	60	-	60
Current tax liabilities	-	-	-	-	-	-
Other liabilities	-	1,265	-	10,698	4,666	16,629
Deferred tax liabilities	-	-	-	-	433	433
Provisions	-	-	-	-	882	882
Retirement benefit liabilities	-	-	-	-	11	11
Subordinated liabilities	-	-	-	13,087	-	13,087
<b>Total</b>	<b>-</b>	<b>2,262</b>	<b>435,272</b>	<b>1,095</b>	<b>312,468</b>	<b>757,089</b>

**Note G31**  
**Classification of financial instruments (cont.)**

DKKm, 31 Dec 2014	Loans and receivables	Held to maturity	Financial assets at fair value through profit or loss					Non-financial assets	Total
			Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging	Available for sale			
<b>Assets</b>									
Cash and demand balances with central banks	5,030	-	-	-	-	-	-	-	5,030
Loans to credit institutions and central banks	51,782	-	46,429	94	-	-	-	-	98,305
Loans to the public	221,559	-	-	385,606	-	-	-	-	607,165
Interest-bearing securities	-	-	17,837	50	-	46,052	-	-	63,939
Financial instruments pledged as collateral	-	-	58	-	-	-	-	-	58
Shares	-	-	3,257	180	-	-	-	-	3,437
Assets under pooled schemes	-	-	-	29,048	-	-	-	-	29,048
Derivatives	-	-	731	-	117	-	-	-	848
Fair value changes of the hedged items in portfolio hedge of interest rate risk	371	-	-	-	-	-	-	-	371
Investments in associated undertakings	-	-	-	-	-	-	-	245	245
Intangible assets	-	-	-	-	-	-	-	1,884	1,884
Properties and equipment	-	-	-	-	-	-	-	753	753
Deferred tax assets	-	-	-	-	-	-	-	65	65
Current tax assets	-	-	-	-	-	-	-	130	130
Retirement benefit assets	-	-	-	-	-	-	-	148	148
Other assets	5,795	-	-	83	-	-	-	-	5,878
<b>Total</b>	<b>284,537</b>	<b>-</b>	<b>68,312</b>	<b>415,061</b>	<b>117</b>	<b>46,052</b>	<b>3,225</b>	<b>817,305</b>	

DKKm, 31 Dec 2014	Financial liabilities at fair value through profit or loss					Other financial liabilities	Non-financial liabilities	Total
	Held for trading	Designated at fair value through profit or loss	Derivatives used for hedging					
<b>Liabilities</b>								
Deposits by credit institutions	-	2,809	8,893	-	46,129	-	-	57,831
Deposits and borrowings from the public	-	-	26,726	-	259,904	-	-	286,630
Liabilities under pooled schemes	-	-	31,916	-	-	-	-	31,916
Debt securities in issue	-	-	359,283	-	-	-	-	359,283
Derivatives	-	1,045	-	1,552	-	-	-	2,597
Fair value changes of the hedged items in portfolio hedge of interest rate risk	-	-	-	-	88	-	-	88
Current tax liabilities	-	-	-	-	-	-	201	201
Other liabilities	-	760	-	-	13,308	4,352	-	18,420
Deferred tax liabilities	-	-	-	-	-	-	543	543
Provisions	-	-	-	-	-	-	510	510
Retirement benefit liabilities	-	-	-	-	-	-	49	49
Subordinated liabilities	-	-	-	-	14,550	-	-	14,550
<b>Total</b>	<b>-</b>	<b>4,614</b>	<b>426,818</b>	<b>1,552</b>	<b>333,979</b>	<b>5,655</b>	<b>772,618</b>	



**Note G31**  
**Classification of financial instruments (cont.)**

**Loans designated at fair value through profit or loss**

DKKm	31 Dec 2015	31 Dec 2014
Carrying amount	389,369	385,700
Maximum exposure to credit risk	389,369	385,700
Carrying amount of credit derivatives used to mitigate the credit risk	-	-

**Financial liabilities designated at fair value through profit or loss**

**Changes in fair values of financial liabilities attributable to changes in credit risk**

The financial liabilities designated at fair value through profit or loss exposed to changes in credit risk are issued bonds in the subsidiary Nordea Kredit Realkreditaktieselskab, DKK 376bn (DKK 359bn), the funding of the Markets operation, DKK 27bn (DKK 36bn) and deposits linked to the investment return of separate assets, DKK 32bn (DKK 32bn). The funding of Markets is generally of such a short-term nature that the effect of changes in own credit risk is not significant. The value of the asset linked deposits is directly linked to the assets in the contracts and there is consequently no effect from changes in own credit risk in these contracts. For the issued mortgage bonds in Nordea Kredit Realkreditaktieselskab a change in the liability's credit risk and price will have a corresponding effect on the value of the loan. The reason is that a change in the price of the bonds will be offset by the opposite change in the value of the prepayment option of the loan.

The fair value of bonds issued in Nordea Kredit Realkreditaktieselskab decreased in 2015 by approximately DKK 0.7bn (increase of approximately DKK 0.0bn) due to changes in own credit risk. The cumulative change since designation was a decrease of approximately DKK 5bn (decrease of approximately DKK 5bn). The calculation method of the estimated fair value changes attributable to changes in market conditions is based on relevant benchmark interest rates, which are the average yield on Danish and German government bonds and for variable rate loans, the swap rate. The calculation method is subject to uncertainty related to a number of assumptions and estimates.

**Changes in fair values of financial assets attributable to changes in credit risk**

Lending designated at fair value through profit or loss exposed to changes in credit risk consist of lending in the Danish subsidiary Nordea Kredit Realkreditaktieselskab, DKK 386bn (DKK 381bn) and lending in the Markets operation, DKK 4bn (DKK 5bn). The fair value of lending in Nordea Kredit Realkreditaktieselskab decreased by DKK 0.5bn (decreased DKK 0.3bn) in 2015 due to changes in credit risk. The cumulative change since designation is a decrease of DKK 1.3bn (decrease DKK 1.1bn). The method used to estimate the amount of change in the fair value attributable to changes in credit risk is similar to the incurred loss impairment model for amortised cost assets under IAS 39. The lending in Markets is generally of such a short-term nature (mainly overnight deposits) that the effect of changes in credit risk is not significant. Also instruments classified as "Other assets" and "Prepaid expenses and accrued income" are of such a short-term nature that the impact from changes in credit risk is not significant.

**Comparison of carrying amount and contractual amount to be paid at maturity**

DKKm, 31 Dec 2015	Carrying amount	Amount to be paid at maturity
Financial liabilities at fair value through profit or loss	435,272	429,715
<hr/>		
DKKm, 31 Dec 2014		
Financial liabilities at fair value through profit or loss	426,818	413,524

## Note G32 Assets and liabilities at fair value

### Fair value of financial assets and liabilities

DKKm	31 Dec 2015		31 Dec 2014	
	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets</b>				
Cash and balances with central banks	13,576	13,576	5,030	5,030
Loans	660,212	656,554	705,470	700,707
Interest-bearing securities	84,821	84,821	63,939	63,939
Financial instruments pledged as collateral	153	153	58	58
Shares	4,101	4,101	3,437	3,437
Assets under pooled schemes	28,711	28,711	29,048	29,048
Derivatives	575	575	848	848
Fair value changes of the hedged items in portfolio hedge of interest rate risk	322	322	371	371
Other assets	4,374	4,374	5,878	5,878
<b>Total</b>	<b>796,845</b>	<b>793,187</b>	<b>814,079</b>	<b>809,316</b>
<b>Financial liabilities</b>				
Deposits and debt instruments	705,351	705,351	718,294	718,294
Liabilities under pooled schemes	32,039	32,039	31,916	31,916
Derivatives	1,684	1,684	2,597	2,597
Fair value changes of the hedged items in portfolio hedge of interest rate risk	60	60	88	88
Other liabilities	11,963	11,963	14,068	14,068
<b>Total</b>	<b>751,097</b>	<b>751,097</b>	<b>766,963</b>	<b>766,963</b>

For information about valuation of items measured at fair value on the balance sheet, see Note G1 and the section "Determination of fair values for items measured at fair value on the balance sheet" below. For information about valuation of items not measured at fair value on the balance sheet, see the section "Financial assets and liabilities not held at fair value on the balance sheet" below.

### Financial assets and liabilities at fair value on the balance sheet

#### Categorisation into the fair value hierarchy

DKKm, 31 Dec 2015	Quoted prices in	Valuation	Valuation	Total
	active markets for same instrument (Level 1)	technique using observable data (Level 2)	technique using non- observable data (Level 3)	
<b>Assets at fair value on the balance sheet<sup>1</sup></b>				
Loans to central banks and credit institutions	-	2,209	-	2,209
Loans to the public	-	389,213	-	389,213
Interest-bearing securities	50,168	34,563	90	84,821
Financial instruments pledged as collateral	153	-	-	153
Shares	62	-	4,039	4,101
Assets under pooled schemes	28,710	-	-	28,710
Derivatives	-	573	2	575
Other assets	-	-	66	66
<b>Liabilities at fair value on the balance sheet<sup>1</sup></b>				
Deposits by credit institutions	-	1,177	-	1,177
Deposits and borrowings from the public	-	26,454	-	26,454
Liabilities under pooled schemes	-	32,039	-	32,039
Debt securities in issue	376,008	-	-	376,008
Derivatives	-	1,683	2	1,684
Other liabilities	1,265	-	-	1,265

<sup>1</sup> All items are measured at fair value on a recurring basis at the end of each reporting period.

**Note G32**  
**Assets and liabilities at fair value** (cont.)

DKKm, 31 Dec 2014	Quoted prices in active markets for same instrument (Level 1)	Valuation technique using observable data (Level 2)	Valuation technique using non- observable data (Level 3)	Total
<b>Assets at fair value on the balance sheet<sup>1</sup></b>				
Loans to central banks and credit institutions	-	46,523	-	46,523
Loans to the public	-	385,606	-	385,606
Interest-bearing securities	35,090	28,761	88	63,939
Financial instruments pledged as collateral	58	-	-	58
Shares	-	-	3,437	3,437
Assets under pooled schemes	29,048	-	-	29,048
Derivatives	-	848	-	848
Other assets	-	-	83	83
<b>Liabilities at fair value on the balance sheet<sup>1</sup></b>				
Deposits by credit institutions	-	11,702	-	11,702
Deposits and borrowings from the public	-	26,726	-	26,726
Liabilities under pooled schemes	-	31,916	-	31,916
Debt securities in issue	359,283	-	-	359,283
Derivatives	-	2,597	-	2,597
Other liabilities	760	-	-	760

<sup>1</sup> All items are measured at fair value on a recurring basis at the end of each reporting period.

## **Note G32**

### **Assets and liabilities at fair value (cont.)**

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#### **Determination of fair value for items measured at fair value on the balance sheet**

Fair value measurements of assets and liabilities carried at fair value have been categorised under the three levels of the IFRS fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The categorisation of these instruments is based on the lowest level input that is significant to the fair value measurement in its entirety.

Level 1 in the fair value hierarchy consist of assets and liabilities valued using unadjusted quoted prices in active markets for identical assets or liabilities. An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis. This category includes listed derivatives, listed equities, government bonds in developed countries, and most liquid mortgage bonds and corporate bonds where direct tradable price quotes exist.

Level 2 in the fair value hierarchy consists of assets and liabilities that do not have directly quoted market prices available from active markets. The fair values are based on quoted prices for similar assets or liabilities in active markets or quoted prices for identical or similar assets or liabilities in markets that are not active. Alternatively, the fair values are estimated using valuation techniques or valuation models based on market prices or rates prevailing at the balance sheet date and where any unobservable inputs have had an insignificant impact on the fair values. This is the case for the majority of Nordea's OTC derivatives, securities purchased/sold under resale/repurchase agreements, securities borrowed/lent and other instruments where active markets supply the input to the valuation techniques or models.

Level 3 in the fair value hierarchy consists of those types of assets and liabilities for which fair values cannot be obtained directly from quoted market prices or indirectly using valuation techniques or models supported by observable market prices or rates. This is generally the case for investments in unlisted securities, private equity funds, hedge funds, investment properties, more complex OTC derivatives where unobservable input have a significant impact on the fair values, certain complex or structured financial instruments and illiquid interest bearing securities. Complex valuation models are generally characterised by the use of unobservable and model specific parameters.

All valuation models, both complex and simple models, make use of market parameters. These parameters comprise interest rates, volatilities, correlations etc. Some of these parameters are observable while others are not. For non-exotic currencies the interest rates are all observable, and the volatilities and the correlations on the interest rates and FX rates are observable up to a certain maturity. Volatilities and correlations are also observable for the most liquid equity instruments in the short end. For less liquid equity instruments, the option market is fairly illiquid, and hence the volatilities and correlations are unobservable. For each instrument the sensitivity towards unobservable parameters is measured. If the impact from unobservable parameters on the valuation is significant the instrument is categorised as Level 3 in the fair value hierarchy.

For interest-bearing securities the categorisation into the three levels are based on the internal pricing methodology. These instruments can either be directly quoted in active markets (Level 1) or measured using a methodology giving a quote based on observable inputs (Level 2). Level 3 bonds are characterised by illiquidity.

For OTC derivatives valuation models are used for establishing fair value. For collateralised contracts OIS interest rates are used for discounting. These rates are observable in the market. The valuation is in addition based on several other market parameters, depending on the nature of the contract. Complex valuation models are used for more exotic OTC derivatives. The models are usually in-house developed, and based on assumptions about the behaviour of the underlying asset and statistical scenario analysis. As mentioned above OTC derivatives are generally categorised as Level 2 in the fair value hierarchy and all significant model parameters are thus observable in active markets. For vanilla derivatives standard models like e.g. Black-Scholes are used for valuation.

Valuations of Private Equity Funds (PEF) and unlisted equity instruments are by nature more uncertain than valuations of more actively traded equity instruments. Emphasis is put on using a consistent approach across all assets and over time. The methods used are consistent with the guideline "International Private Equity and Venture Capital Valuation Guidelines" issued by EVCA (European Venture Capital/Association). The EVCA guidelines are considered as best practice in the PEF industry. For US based funds, similar methods are applied.

## **Note G32**

### **Assets and liabilities at fair value (cont.)**

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NBD furthermore holds loans and issued debt securities in the subsidiary Nordea Kredit Realkreditatieselskab at fair value. When NBD grants mortgage loans to borrowers, in accordance with the Danish mortgage finance law, NBD at the same time issues debt securities with matching terms, so called "match funding". Fair value of the issued debt securities is based on quoted prices and thus categorized as Level 1 in the fair value hierarchy. As the borrowers have the right to purchase debt securities issued by Nordea in the market and return these as repayment for their loans, the fair value of the loans is the same as the fair value of the issued bonds (due to the revaluation of the repayment option embedded in the loan) adjusted for changes in the credit risk of the borrower and adjusted for the floor on issued bonds regarding negative interest rates. The credit risk adjustment is calculated based on an incurred loss model.

Fair value of financial assets and liabilities are generally calculated as the theoretical net present value of the individual instruments, based on independently sourced market parameters as described above, and assuming no risks and uncertainties. This calculation is supplemented by a portfolio adjustment.

NBD incorporates credit valuation adjustments (CVA) and debit valuation adjustments (DVA) into derivative valuations. CVA and DVA reflect the impact on fair value of the counterparty's credit risk and NBD's own credit quality, respectively. Calculations are based on estimates of exposure at default, probability of default and recovery rates, on a counterparty basis.

Generally, exposure at default for CVA and DVA is based on expected exposure and estimated through the simulation of underlying risk factors. Where possible, probabilities of defaults (PDs) and recovery rates are sourced from the CDS markets. For counterparties where this information is not directly available, PDs and recovery rates are estimated using a cross sectional approach where the illiquid counterparties are mapped to comparable liquid CDS names.

The impact of funding costs and funding benefits on valuation of uncollateralised and imperfectly collateralised derivatives is recognised as a funding fair valuation adjustment (FFVA). In 2015 NBD has developed its FFVA framework to incorporate an estimated funding curve which reflects the market cost of funding. Since FFVA is a newly developing market practice, NBD is continuously monitoring the market practices, and consequently reviewing and developing the methodology in use.

Another important part of the portfolio adjustment serves to adjust the net open market risk exposures from mid-prices to ask or bid prices (depending on the net position). For different risk categories, exposures are aggregated and netted according to internal guidelines and aggregated market price information on bid-ask spreads are applied in the calculation. Spreads are updated on a regular basis.

#### **Transfers between level 1 and 2**

During the year, NBD transferred interest-bearing securities of DKK 3bn from level 1 to level 2 of the fair value hierarchy. The reason for the transfer from level 1 to level 2 was that the instruments ceased to be actively traded during the year and fair values have now been obtained using valuation techniques with observable market inputs.

**Note G32**  
**Assets and liabilities at fair value (cont.)**

**Movements in level 3 shares**

DKKm, 31 Dec 2015	At 1 Jan 2015	Fair value gains/losses recognised in the income statement during the year	Purchases	Sales	Transfers into/out from level 3	At 31 Dec 2015
Shares	3,437	449	910	-757	-	4,039

DKKm, 31 Dec 2014	At 1 Jan 2014	Fair value gains/losses recognised in the income statement during the year	Purchases	Sales	Transfers into/out from level 3	At 31 Dec 2014
Shares	3,829	555	368	-1,315	-	3,437

Fair value gains/losses recognised in the income statement during the year are included in net result from items at fair value, see Note G4.

**The valuation processes for fair value measurements in Level 3 shares**  
**Financial instruments**

Nordea has an independent specialised valuation control unit, Group Valuation Control (GVC). GVC has the responsibility of setting the Nordea valuation framework as well as overseeing and independently assessing valuations of financial instruments held at fair value on Nordea's balance sheet. GVC issues the Nordea Group Valuation Policy, which is approved by the Group Valuation Committee. The Group Valuation Committee governs valuation matters and also serves as escalation point for valuation issues. Further escalation of valuation issues is addressed by the Assets and Liabilities Committee, which reports to the Board of Directors.

The valuation control process in Nordea consists of several steps. The first step is to determine the end of day (EOD) marking of mid-prices. It is the responsibility of the trading organisation to set correct prices used for the valuation process, these prices are either internally marked prices set by trading or externally sourced prices. These valuation prices and valuation approaches are then controlled and tested by independent control units. The cornerstone in the control process is the independent price verification (IPV). The IPV test comprises verification of the correctness of valuations by using independently sourced data that best reflects the market. Finally the results of valuation testing and valuations are analysed and any findings are escalated with valuation committees as decision bodies.

The verification of the correctness of prices and other parameters is carried out daily. Third-party information, such as broker quotes and pricing services, is used as benchmark data in the verification. The quality of the benchmark data is assessed on a regular basis. This quality assessment is used in the measurement of the valuation uncertainty.

The valuation adjustment at portfolio level and the deferrals of day 1 P/L on Level 3 trades are calculated and reported on a monthly basis. The actual assessment of instruments in the fair value hierarchy is performed on a continuous basis.

## Note G32 Assets and liabilities at fair value (cont.)

### Valuation techniques and inputs used in the fair value measurements in Level 3 shares

DKKm	31 Dec 2015 Fair value	31 Dec 2014 Fair value	Valuation techniques
<b>Shares</b>			
Private equity funds	1,362	1,405	Adjusted net asset value <sup>1</sup>
Hedge funds	1,029	996	Net asset value <sup>1</sup>
Credit Funds	1,197	815	Net asset value <sup>1</sup>
Other funds	88	145	Net asset value/Fund prices <sup>1</sup>
Other	363	76	-
<b>Total<sup>2</sup></b>	<b>4,039</b>	<b>3,437</b>	

<sup>1</sup> The fair values are based on prices and net assets values delivered by external suppliers/custodians. The prices are fixed by the suppliers/custodians on the basis of the development in assets behind the investments. For private equity funds the dominant measurement methodology used by the suppliers/custodians, is consistent with the International Private Equity and Venture Capital Valuation (IPEV) guidelines issued by the EVCA (European Venture Capital Association). The private equity fund investment are internally adjusted/valued based the IPEV guidelines.

<sup>2</sup> Effects of reasonably possible alternative assumptions are DKK 338m/-145m (DKK 343m/-103m).

The table above shows for shares categorised in level 3, the fair value and the valuation technique used to estimate the fair value.

Fair value of assets and liabilities in level 3 are estimated using valuation techniques based on assumptions that are not supported by market observable prices or rates. There may be uncertainty about a valuation, resulting from the choice of valuation technique or model used, the assumptions embedded in those models, the extent to which inputs are not market observable, or as a result of other elements affecting the valuation technique. For financial instruments portfolio adjustments are applied to reflect such uncertainties and are deducted from the fair values produced by the models or other valuation techniques (for further information see Note G1 section 10 "Determination of fair value of financial instruments").

The footnote 2 in the table above shows the sensitivity of the fair values of level 3 financial instruments to changes in key assumptions. Where the exposure to an unobservable parameter is offset across different instruments then only the net impact is disclosed in the table. The range disclosed are likely to be greater than the true uncertainty in fair value of these instruments, as it is unlikely in practice that all unobservable parameters would be simultaneously at the extremes of their ranges of reasonably possible alternatives. The disclosure is neither predictive nor indicative of future movements in fair value.

In order to calculate the sensitivity (range) in fair value of shares the fair value was increased and decreased within a total range of 2-10 percentage units depending of the valuation uncertainty and underlying assumptions. Higher ranges are applied to instruments with more uncertain valuations relative to actively traded instruments and underlying uncertainties in individual assumptions.

#### Movements in deferred Day 1 profit

The transaction price for financial instruments in some cases differs from the fair value at initial recognition measured using a valuation model, mainly due to that the transaction price is not established in an active market. If there are significant unobservable inputs used in the valuation technique (level 3), the financial instrument is recognised at the transaction price and any difference between the transaction price and fair value at initial recognition measured using a valuation model (day 1 profit) is deferred. For more information see, Note G1 "Accounting policies".

At 31 Dec 2015 deferred Day 1 profit amounted to DKK 0m (DKK 0m).



**Note G32**  
**Assets and liabilities at fair value (cont.)**

**Determination of fair values for items not measured at fair value on the balance sheet**

**Financial assets and liabilities not held at fair value on the balance sheet**

DKKm	31 Dec 2015		31 Dec 2014		Level in fair value hierarchy
	Carrying amount	Fair value	Carrying amount	Fair value	
<b>Assets not held at fair value on the balance sheet</b>					
Cash and balances with central banks	13,576	13,576	5,030	5,030	3
Loans	269,112	265,454	273,712	268,949	3
Other assets	4,308	4,308	5,795	5,795	3
<b>Total</b>	<b>286,996</b>	<b>283,338</b>	<b>284,537</b>	<b>279,774</b>	
<b>Liabilities not held at fair value on the balance sheet</b>					
Deposits and debt instruments	301,770	301,770	320,671	320,671	3
Other liabilities	10,698	10,698	13,308	13,308	3
<b>Total</b>	<b>312,468</b>	<b>312,468</b>	<b>333,979</b>	<b>333,979</b>	

**Cash and balances with central banks**

The fair value of "Cash and balances with central banks", is due to its short term nature, assumed to equal the carrying amount and is categorised into Level 3 in the fair value hierarchy.

**Loans**

The fair value of "Loans to central banks", "Loans to credit institutions" and "Loans to the public" have been estimated by discounting the expected future cash flows with an assumed customer interest rate that would have been used on the market if the loans had been issued at the time of the measurement. The assumed customer interest rate is calculated as the benchmark interest rate plus the average margin on new lending in Retail Banking and Wholesale Banking, respectively.

The fair value measurement is categorised into Level 3 in the fair value hierarchy.

**Other assets**

The balance sheet item "Other assets" consists of short receivables, mainly accrued interest receivables. The fair value is therefore considered to equal the carrying amount and is categorised into Level 3 in the fair value hierarchy.

**Deposits and debt instruments**

The fair value of "Deposits by credit institutions", "Deposits and borrowings from the public" and "Subordinated liabilities" has been calculated as the carrying amount adjusted for fair value changes in interest rate risk and in own credit risk. The fair value is categorised into Level 3 in the fair value hierarchy. The fair value changes related to interest rate risk is based on changes in relevant interest rates compared with corresponding nominal interest rate in the portfolios. The fair value changes in the credit risk is calculated as the difference between the credit spread in the nominal interest rate compared with the current spread that is observed in the market. This calculation is performed on an aggregated level for all long term issuances recognised in the balance sheet item "Subordinated liabilities". As the contractual maturity is short for "Deposits by credit institutions" and "Deposits and borrowing from the public" the changes in NBD's own credit risk related to these items is assumed not to be significant.

**Other liabilities**

The balance sheet item "Other liabilities" consists of short-term liabilities, mainly liabilities on securities settlement. The fair value is therefore considered to be equal to the carrying amount and is categorised into Level 3 in the fair value hierarchy.

**Note G33**  
**Financial instruments set off on balance or subject to netting agreements**

31 Dec 2015, DKKm	Gross recognised financial assets <sup>1</sup>	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet <sup>2</sup>	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
<b>Assets</b>							
Derivatives	159	-89	70	-70	-	-	-
Reverse repurchase agreements	2,054	-	2,054	-	-2,054	-	-
<b>Total</b>	<b>2,213</b>	<b>-89</b>	<b>2,124</b>	<b>-70</b>	<b>-2,054</b>	<b>-</b>	<b>-</b>

31 Dec 2015, DKKm	Gross recognised financial liabilities <sup>1</sup>	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet <sup>2</sup>	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
<b>Liabilities</b>							
Derivatives	817	-89	727	-70	-	-248	409
Repurchase agreements	408	-	408	-	-408	-	-
<b>Total</b>	<b>1,224</b>	<b>-89</b>	<b>1,135</b>	<b>-70</b>	<b>-408</b>	<b>-248</b>	<b>409</b>

<sup>1</sup> All amounts are measured at fair value.

<sup>2</sup> Reverse repurchase agreements are on the balance sheet classified as Loans to central banks, Loans to credit institutions or Loans to the public. Repurchase agreements are on the balance sheet classified as Deposits by credit institution or as Deposits and borrowings from the public.

**Note G33**  
**Financial instruments set off on balance or subject to netting agreements (cont.)**

31 Dec 2014, DKKm	Gross recognised financial assets <sup>1</sup>	Gross recognised financial liabilities set off on the balance sheet	Net carrying amount on the balance sheet <sup>2</sup>	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral received	Cash collateral received	
<b>Assets</b>							
Derivatives	278	-13	265	-265	-	-	-
Reverse repurchase agreements	46,428	-	46,428	-	-46,428	-	-
<b>Total</b>	<b>46,706</b>	<b>-13</b>	<b>46,693</b>	<b>-265</b>	<b>-46,428</b>	<b>-</b>	<b>-</b>

31 Dec 2014, DKKm	Gross recognised financial liabilities <sup>1</sup>	Gross recognised financial assets set off on the balance sheet	Net carrying amount on the balance sheet <sup>2</sup>	Amounts not set off but subject to master netting agreements and similar agreements			Net amount
				Financial instruments	Financial collateral pledged	Cash collateral pledged	
<b>Liabilities</b>							
Derivatives	1,868	-13	1,855	-265	-	-278	1,312
Repurchase agreements	2,809	-	2,809	-	-2,809	-	-
<b>Total</b>	<b>4,677</b>	<b>-13</b>	<b>4,664</b>	<b>-265</b>	<b>-2,809</b>	<b>-278</b>	<b>1,312</b>

<sup>1</sup> All amounts are measured at fair value.

<sup>2</sup> Reverse repurchase agreements are on the balance sheet classified as Loans to central banks, Loans to credit institutions or Loans to the public. Repurchase agreements are on the balance sheet classified as Deposits by credit institution or as Deposits and borrowings from the public.

**Enforceable master netting arrangements and similar agreements**

The fact that financial instruments are being accounted for on a gross basis on the balance sheet, would imply that the financial instruments are not subject to master netting agreements or similar arrangements. Generally financial instruments (derivatives, repurchase agreements and reverse repurchase agreements), would be subject to master netting agreements, and as a consequence NBD would be allowed to benefit from netting both in the ordinary course of business and in the case of default towards its counter parties, in any calculations involving counterparty credit risk. The reason why the netted exposures are not reflected under assets and liabilities on the balance sheet, would in most instances depend on the limited application of net settlement of financial transactions.

For a description of counterparty risk see section Risk, Liquidity and Capital management, counterparty credit risk, in the Board of Directors' report.

## Note G34 Transferred financial assets and obtained collaterals

### Transferred assets that are still recognised on the balance sheet and associated liabilities

All assets transferred continue to be recognised on the balance sheet if NBD is still exposed to changes in the fair value of the assets. This is the case for repurchase agreements and securities lending transactions.

Repurchase agreements are a form of collateralised borrowing where NBD sells securities with an agreement to repurchase them at a later date at a fixed price. The cash received is recognised as a deposit (liability). Securities delivered under repurchase agreements are not derecognised from the balance sheet.

Securities lending transactions are transactions where NBD lends securities it holds to a counterpart and receives a fee.

As both repurchase agreements and securities lending transactions results in the securities are returned to NBD, all risks and rewards of the instruments transferred is retained by NBD, although they are not available for NBD during the period during which they are transferred. The counterpart in the transactions holds the securities as collateral, but has no recourse to other assets in NBD.

Securitisation consists of a Special Purpose Entity, that NBD has established to allow customers to invest in structured products.

DKKm	31 Dec 2015	31 Dec 2014
<b>Repurchase agreements</b>		
Interest-bearing securities	153	58
Shares	-	-
<b>Securities lending agreements</b>		
Interest-bearing securities	-	-
Shares	-	-
<b>Securitisations</b>		
Interest-bearing securities	10	10
Other	-	-
<b>Total</b>	<b>163</b>	<b>68</b>

### Liabilities associated with the assets

DKKm	31 Dec 2015	31 Dec 2014
<b>Repurchase agreements</b>		
Deposits by credit institutions	154	59
Deposits and borrowings from the public	-	-
Other	-	-
<b>Securities lending agreements</b>		
Deposits by credit institutions	-	-
Deposits and borrowings from the public	-	-
Other	-	-
<b>Securitisations</b>		
Debt securities in issue	-	-
Other	-	-
<b>Total</b>	<b>154</b>	<b>59</b>
<b>Net</b>	<b>9</b>	<b>9</b>

For information on financial instruments pledged as collateral, see Note G13.

**Note G34**  
**Transferred financial assets and obtained collaterals (cont.)**

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**Obtained collaterals which are permitted to be sold or repledged**

NBD obtains collaterals under reverse repurchase and securities borrowing agreements which, under the terms of the agreements, can be sold or repledged. The transactions are conducted under standard agreements employed by financial markets participants. Generally, the agreements require additional collateral to be provided if the value of the securities falls below a predetermined level. Under standard terms for most repurchase transactions, the recipient of collateral has an unrestricted right to sell or repledge it, subject to returning equivalent securities on settlement of the transactions. The fair value of the securities obtained as collateral under reverse repurchase and securities borrowing agreements is disclosed below.

DKKm	31 Dec 2015	31 Dec 2014
<b>Reverse repurchase agreements</b>		
Received collaterals which can be repledged or sold	1,593	42,468
of which repledged or sold	1,395	40,973
<b>Securities borrowing agreements</b>		
Received collaterals which can be repledged or sold	-	-
of which repledged or sold	-	-
<b>Total</b>	<b>1,593</b>	<b>42,468</b>

## Note G35 Maturity analysis for assets and liabilities

### Expected maturity

31 Dec 2015, DKKm	Note	Expected to be recovered or settled:		Total
		Within 12 months	After 12 months	
Cash and balances with central banks		13,576	-	13,576
Loans to credit institutions and central banks	G11	57,634	211	57,845
Loans to the public	G11	100,498	501,868	602,367
Interest-bearing securities	G12	17,299	67,523	84,821
Financial instruments pledged as collateral	G13	153	-	153
Shares	G14	513	3,588	4,101
Assets under pooled schemes	G15	11,745	16,966	28,711
Derivatives	G16	329	247	575
Fair value changes of the hedged items in portfolio hedge of interest rate risk		7	315	322
Investments in associated undertakings	G18	-	216	216
Intangible assets	G19	2	1,799	1,801
Properties and equipment		4	734	738
Deferred tax assets	G10	-	55	55
Current tax assets	G10	255	-	255
Retirement benefit assets	G26	-	229	229
Other assets	G20	4,009	366	4,374
<b>Total assets</b>		<b>206,024</b>	<b>594,117</b>	<b>800,139</b>
Deposits by credit institutions	G21	24,059	7,452	31,511
Deposits and borrowings from the public	G22	246,073	38,672	284,745
Liabilities under pooled schemes	G15	32,039	-	32,039
Debt securities in issue	G23	89,647	286,361	376,008
Derivatives	G16	315	1,369	1,684
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G17	7	53	60
Current tax liabilities	G10	-	-	-
Other liabilities	G24	16,095	533	16,629
Deferred tax liabilities	G10	18	414	433
Provisions	G25	674	208	882
Retirement benefit liabilities	G26	-	11	11
Subordinated liabilities	G27	13,087	-	13,087
<b>Total liabilities</b>		<b>422,015</b>	<b>335,073</b>	<b>757,089</b>
<b>Equity</b>		<b>2,950</b>	<b>40,100</b>	<b>43,050</b>
<b>Total liabilities and equity</b>		<b>424,965</b>	<b>375,173</b>	<b>800,139</b>

**Note G35**  
**Maturity analysis for assets and liabilities** (cont.)

**Expected maturity**

31 Dec 2014, DKKm	Note	Expected to be recovered or settled:		Total
		Within 12 months	After 12 months	
Cash and balances with central banks		5,030	-	5,030
Loans to credit institutions and central banks	G11	98,082	223	98,305
Loans to the public	G11	100,509	506,655	607,165
Interest-bearing securities	G12	3,027	60,912	63,939
Financial instruments pledged as collateral	G13	58	-	58
Shares	G14	221	3,216	3,437
Assets under pooled schemes	G15	18,237	10,811	29,048
Derivatives	G16	741	107	848
Fair value changes of the hedged items in portfolio hedge of interest rate risk		10	361	371
Investments in associated undertakings	G18	-	245	245
Intangible assets	G19	7	1,877	1,884
Properties and equipment		4	749	753
Deferred tax assets	G10	-	65	65
Current tax assets	G10	130	-	130
Retirement benefit assets	G26	-	148	148
Other assets	G20	5,557	321	5,878
<b>Total assets</b>		<b>231,613</b>	<b>585,691</b>	<b>817,304</b>
Deposits by credit institutions	G21	57,831	-	57,831
Deposits and borrowings from the public	G22	239,058	47,572	286,630
Liabilities under pooled schemes	G15	31,916	-	31,916
Debt securities in issue	G23	87,918	271,365	359,283
Derivatives	G16	2,349	248	2,597
Fair value changes of the hedged items in portfolio hedge of interest rate risk	G17	17	71	88
Current tax liabilities	G10	-	201	201
Other liabilities	G24	17,880	540	18,420
Deferred tax liabilities	G10	64	479	543
Provisions	G25	285	225	510
Retirement benefit liabilities	G26	-	49	49
Subordinated liabilities	G27	1,492	13,058	14,550
<b>Total liabilities</b>		<b>438,810</b>	<b>333,808</b>	<b>772,618</b>
<b>Equity</b>		<b>5,500</b>	<b>39,187</b>	<b>44,687</b>
<b>Total liabilities and equity</b>		<b>444,310</b>	<b>372,995</b>	<b>817,305</b>



**Note G35**  
**Maturity analysis for assets and liabilities** (cont.)

**Contractual undiscounted cash flow**

	Within 3 months	3-12 months	1-5 years	>5 years	Total
31 Dec 2015, DKKm					
Interest-bearing financial assets	184,139	39,797	154,352	446,383	824,671
Non-interest-bearing financial assets and non-financial assets	-	-	-	41,535	41,535
<b>Total financial assets</b>	<b>184,139</b>	<b>39,797</b>	<b>154,352</b>	<b>487,918</b>	<b>866,206</b>
Interest-bearing financial liabilities	307,593	92,545	156,400	149,572	706,110
Non-interest-bearing financial liabilities and non-financial liabilities and equity	-	-	-	94,794	94,794
Unrecognised guarantees and documentary credits	28,956	-	-	-	28,956
Unrecognised credit commitments	139,851	-	-	-	139,851
<b>Total financial liabilities</b>	<b>476,400</b>	<b>92,545</b>	<b>156,400</b>	<b>244,365</b>	<b>969,711</b>
Derivatives, cash inflow	94,325	268	488	246	95,327
Derivatives, cash outflow	94,387	488	1,572	527	96,975
<b>Net exposure</b>	<b>-62</b>	<b>-220</b>	<b>-1,084</b>	<b>-281</b>	<b>-1,647</b>
<b>Exposure</b>	<b>-292,323</b>	<b>-52,968</b>	<b>-3,133</b>	<b>243,271</b>	<b>-105,152</b>
<b>Cumulative exposure</b>	<b>-292,323</b>	<b>-345,291</b>	<b>-348,423</b>	<b>-105,152</b>	
31 Dec 2014, DKKm					
Interest-bearing financial assets	217,494	43,371	185,660	565,989	1,012,514
Non-interest-bearing financial assets and non-financial assets	-	-	-	36,979	36,979
<b>Total financial assets</b>	<b>217,494</b>	<b>43,371</b>	<b>185,660</b>	<b>602,968</b>	<b>1,049,493</b>
Interest-bearing financial liabilities	350,102	103,536	178,418	203,588	835,644
Non-interest-bearing financial liabilities and non-financial liabilities and equity	-	-	-	67,094	67,094
Unrecognised guarantees and documentary credits	27,882	-	-	-	27,882
Unrecognised credit commitments	151,317	-	-	-	151,317
<b>Total financial liabilities</b>	<b>529,301</b>	<b>103,536</b>	<b>178,418</b>	<b>270,682</b>	<b>1,081,937</b>
Derivatives, cash inflow	73,622	2,628	1,089	619	77,958
Derivatives, cash outflow	73,797	2,786	2,022	837	79,442
<b>Net exposure</b>	<b>-175</b>	<b>-158</b>	<b>-933</b>	<b>-218</b>	<b>-1,484</b>
<b>Exposure</b>	<b>-311,982</b>	<b>-60,323</b>	<b>6,309</b>	<b>332,068</b>	<b>-33,928</b>
<b>Cumulative exposure</b>	<b>-311,982</b>	<b>-372,305</b>	<b>-365,996</b>	<b>-33,928</b>	

The table is based on contractual maturities for on-balance-sheet financial instruments. For derivatives, the expected cash inflows and outflows are disclosed for both derivative assets and derivative liabilities, as derivatives are managed on a net basis. Interest-bearing financial assets and liabilities include interest on cash flows.

## Note G36 Related-party transactions

The information below is presented from a NBD Group perspective, meaning that the information shows the effect from related-party transactions on the NBD Group.

DKKkM	Parent company		Other Nordea Group Companies		Associated undertakings		Other related parties <sup>1</sup>	
	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014
<b>Assets</b>								
Loans	1,644	755	11,997	49,449	386	279	-	-
Interest-bearing securities	0	32	1,550	1,920	-	-	-	-
Derivatives	6	1	187	112	-	-	-	-
Other assets	382	237	187	2,115	-	-	-	-
<b>Total assets</b>	<b>2,032</b>	<b>1,025</b>	<b>13,921</b>	<b>53,596</b>	<b>386</b>	<b>279</b>	<b>-</b>	<b>-</b>
<b>Liabilities</b>								
Deposits	1,168	7,870	19,080	19,256	380	757	146	90
Debt securities in issue	-	-	31,016	41,972	-	-	-	-
Derivatives	6	18	856	1,322	-	-	-	-
Other liabilities	775	641	15	6	-	-	-	-
Subordinated liabilities	13,087	14,550	-	-	-	-	-	-
<b>Total liabilities</b>	<b>15,036</b>	<b>23,079</b>	<b>50,967</b>	<b>62,556</b>	<b>380</b>	<b>757</b>	<b>146</b>	<b>90</b>
<b>Off balance</b>								
Contingent liabilities	-	-	-	-	10	10	-	-

DKKkM	Parent company		Other Nordea Group Companies		Associated undertakings		Other related parties <sup>1</sup>	
	2015	2014	2015	2014	2015	2014	2015	2014
Net interest income	-199	-291	-462	-574	4	6	-1	-1
Net fee and commission income	18	23	1,403	1,349	10	6	-	-
Net result from items at fair value	-4	-10	240	-1,601	-	2	-	-
Other operating income	210	116	182	94	-	-	-	-
Total operating expenses	-1,860	-1,829	-64	-41	-	-	-	-
<b>Profit before loan losses</b>	<b>-1,835</b>	<b>-1,991</b>	<b>1,299</b>	<b>-773</b>	<b>14</b>	<b>14</b>	<b>-1</b>	<b>-1</b>

<sup>1</sup> Close family members to key management personnel in NBD as well as companies significantly influenced by key management personnel or by close family members to key management personnel in NBD are considered to be related parties to NBD. If transactions with these related parties are made in NBD's and the related parties' ordinary course of business and on the same criteria and terms as those for comparable transactions with parties of similar standing, and if they did not involve more than normal risk-taking, the transactions are not included in the table. Nordea has thus not disclosed any transactions with shareholders with significant influence.

### Related-party transactions (arms length basis)

Material transactions between Nordea Bank Danmark Group and other group companies in Nordea include the following:

- Services rendered to Nordea Bank Finland Plc regarding trading, sale, controlling and settlement of financial instruments.
- Derivates with Nordea Bank Finland Plc for hedging market and credit risk.
- Services rendered from Nordea Bank AB regarding IT operation and development.

Otherwise, Nordea Bank Danmark's transactions with companies in the Nordea Group include lending, deposits, trading in securities and derivatives, etc as part of its normal banking business.

### Compensation to and commitments with Board of Directors and the Executive Management (Key management personnel)

Compensation to and commitments with Board of Directors and the Executive Management are specified in Note G6.

## Note G37 Credit risk disclosures

### Group

Credit risk management and credit risk analysis etc is described in the Risk, liquidity and capital management section pages 10-14 of the Directors' report. Additional information on credit risk is also disclosed in the Capital and Risk management Report (Pillar 3) 2015, which is available at [www.nordea.com](http://www.nordea.com). The pillar 3 report are not covered by the statutory audit.

Much of the information in this note is collected from the Pillar 3 report in order to fulfill the disclosure requirement regarding credit risk in the Annual Report.

The Pillar 3 report contains the disclosures required by the Capital Requirements Regulation (CRR), which is based on the Basel III framework. The pillar 3 disclosure is aligned to how NBD manages credit risk and is believed to be the best way to explain the credit risk exposures in NBD. Credit risk exposures occur in different forms and are divided into the following types: Tables presented in this note, containing exposure, are presented as Exposure At Default (EAD). EAD is the exposure after applying credit conversion factors (CCF).

### Exposure types

DKKm	31 Dec 2015	31 Dec 2014
On-balance sheet items	777,046	751,349
Off-balance sheet items	91,271	92,183
Securities financing	61	725
Derivatives	1,010	1,265
<b>Exposure At Default (EAD)</b>	<b>869,388</b>	<b>845,522</b>

### Link between credit risk exposure and the balance sheet

This section discloses the link between the loan portfolio as defined by accounting standards and exposure as defined in CRR IV. The main differences are outlined in this section to illustrate the link between the different reporting methods. Original exposure is the exposure before taking into account substitution effects stemming from credit risk mitigation, credit conversion factors (CCFs) for off-balance exposure and allowances within the standardised approach. In this note, however, exposure is defined as exposure at default (EAD) for IRB exposure and exposure value for standardised exposure unless otherwise stated. In accordance with the CRR, credit risk exposure presented in this report, is divided between exposure classes where each exposure class is divided into exposure types as follows:

- On-balance sheet items
- Off-balance sheet items (e.g. guarantees and unutilised amounts of credit facilities)
- Securities financing (e.g. reversed repurchase agreements and securities lending)
- Derivatives

Items presented in the Annual Report, are divided as follows, in accordance with the accounting standards:

- On-balance sheet items (e.g. loans to credit institutions, loans to the public, reversed repurchase agreements, positive fair value for derivatives, treasury bills and interest-bearing securities)
- Off-balance sheet items (e.g. guarantees and unutilised lines of credit).

### Valuation principles of collateral

A conservative approach with long-term market values taking volatility into account is used as valuation principle for collateral when defining the maximum collateral ratio.

Valuation and hence eligibility of collaterals is based on the following principles:

- Market value is assessed; markets must be liquid, public prices must be available and the collateral is expected to be liquidated within a reasonable time frame.
- A reduction of the collateral value is to be considered if the type, location or character (such as deterioration and obsolescence) of the asset indicates uncertainty regarding the sustainability of the market value. Assessment of the collateral value also reflects the previously experienced volatility of market.
- Forced sale principle: assessment of market value or the collateral value must reflect that realisation of collaterals in a distressed situation is initiated by Nordea.
- No collateral value is to be assigned if a pledge is not legally enforceable and/or if the underlying asset is not adequately insured against damage.

**Note G37**  
**Credit risk disclosures** (cont.)

**On-balance sheet items**

31 Dec 2015, DKKm	Original exposure	Items related to market risk	Repos, derivatives, securities lending	Other	Items excluded from CRR scope of consolidation	Balance sheet
Cash and balances with central banks	57,361	-	-	-	-	57,361
Loans to credit institutions and central banks	12,006	-	2,054	-	-	14,060
Loans to the public	611,833	-	-	-9,469	3	602,367
Interest-bearing securities and pledged instruments	80,834	4,140	-	-	-	84,974
Derivatives <sup>1</sup>	-	-	897	-	-	897
Intangible assets	-	-	-	1,801	-	1,801
Other assets	16,506	28,432	-	-6,260	1	38,679
<b>Total assets</b>	<b>778,540</b>	<b>32,572</b>	<b>2,951</b>	<b>-13,928</b>	<b>4</b>	<b>800,139</b>
<b>Exposure at default<sup>2</sup></b>	<b>777,046</b>					

31 Dec 2014, DKKm	Original exposure	Items related to market risk	Repos, derivatives, securities lending	Other	Items excluded from CRR scope of consolidation	Balance sheet
Cash and balances with central banks	52,037	-	-	-	-	52,037
Loans to credit institutions and central banks	4,869	-	46,429	-	-	51,298
Loans to the public	617,548	-	-	-10,384	-	607,165
Interest-bearing securities and pledged instruments	52,183	11,814	-	-	-	63,997
Derivatives <sup>1</sup>	-	-	1,219	-	-	1,219
Intangible assets	-	-	-	1,884	-	1,884
Other assets	26,204	17,942	-	-4,440	-	39,706
<b>Total assets</b>	<b>752,841</b>	<b>29,756</b>	<b>47,648</b>	<b>-12,940</b>	<b>-</b>	<b>817,305</b>
<b>Exposure at default<sup>2</sup></b>	<b>751,349</b>					

<sup>1</sup> Derivatives are included in banking and trading books, but not at book values. Counterparty risk in trading derivatives are included in the credit risk.

<sup>2</sup> The on-balance exposure have a CCF of 100% but can still have a lower EAD due to provisions in the standardised approach, that are deducted from the original exposure when calculating EAD.

<sup>3</sup> Assets held for sale are disclosed separately in the balance sheet but are included line by line in original exposure.

**Note G37**  
**Credit risk disclosures** (cont.)

**Off-balance sheet items**

31 Dec 2015, DKKm	Credit risk in accordance with CRR	Items excluded from CRR scope of consolidation	Included in derivatives and securities financing	Off-balance sheet
Contingent liabilities	28,956	-	-	28,956
Commitments	139,851	-	-	139,851
<b>Total</b>	<b>168,807</b>	<b>-</b>	<b>-</b>	<b>168,807</b>

31 Dec 2015, DKKm	Credit risk in accordance with CRR	Items not included in accounts	Original exposure	Average conversion factor	Exposure at default EAD
Credit facilities	99,436	-12	99,448	49%	48,588
Checking accounts	30,440	-	30,440	64%	19,514
Loan commitments	8,722	-	8,722	41%	3,599
Guarantees	27,110	-1,858	28,967	63%	18,328
Other	3,100	-	3,100	40%	1,242
<b>Total</b>	<b>168,808</b>	<b>-1,870</b>	<b>170,677</b>		<b>91,271</b>

31 Dec 2014, DKKm	Credit risk in accordance with CRR	Items excluded from CRR scope of consolidation	Included in derivatives and securities financing	Off-balance sheet
Contingent liabilities	27,882	-	-	27,882
Commitments	151,317	-	-	151,317
<b>Total</b>	<b>179,200</b>	<b>-</b>	<b>-</b>	<b>179,200</b>

31 Dec 2014, DKKm	Credit risk in accordance with CRR	Items not included in accounts	Original exposure	Average conversion factor	Exposure at default EAD
Credit facilities	108,539	1,168	109,707	51%	56,032
Checking accounts	34,441	-	34,441	64%	22,014
Loan commitments	8,315	-	8,315	46%	3,853
Guarantees	25,161	8	25,170	40%	10,150
Other	2,743	-	2,743	5%	134
<b>Total</b>	<b>179,200</b>	<b>1,176</b>	<b>180,376</b>		<b>92,183</b>

**Note G37**  
**Credit risk disclosures** (cont.)

**Exposure classes split by exposure type**

31 Dec 2015, DKKm	On-balance sheet items	Off-balance sheet items	Securities financing	Derivatives	Total exposure
Government, local authorities and central banks	96,054	2,460	-	-	98,514
Institutions	65,167	864	61	1,010	67,102
Corporate	240,712	59,960	-	-	300,672
Retail	363,195	27,951	-	-	391,146
Other	11,918	35	-	-	11,953
<b>Total exposure</b>	<b>777,046</b>	<b>91,271</b>	<b>61</b>	<b>1,010</b>	<b>869,388</b>

31 Dec 2014, DKKm	On-balance sheet items	Off-balance sheet items	Securities financing	Derivatives	Total exposure
Government, local authorities and central banks	71,029	3,466	-	-	74,495
Institutions	60,701	1,083	725	1,265	63,774
Corporate	239,810	62,059	-	-	301,869
Retail	369,165	25,575	-	-	394,739
Other	10,645	-	-	-	10,645
<b>Total exposure</b>	<b>751,349</b>	<b>92,183</b>	<b>725</b>	<b>1,265</b>	<b>845,522</b>

**Exposure secured by collaterals, guarantees and credit derivatives**

31 Dec 2015, DKKm	Original exposure	EAD	- of which secured by guarantees and credit derivatives	- of which secured by collateral
Government, local authorities and central banks	102,961	98,514	2,815	-
Institutions	70,206	67,102	-	210
Corporate	360,403	300,672	23,301	127,813
Retail	404,130	371,147	5,087	308,262
Other	12,584	11,954	55	5
<b>Total exposure</b>	<b>950,284</b>	<b>849,389</b>	<b>31,260</b>	<b>436,290</b>

31 Dec 2014, DKKm	Original exposure	EAD	- of which secured by guarantees and credit derivatives	- of which secured by collateral
Government, local authorities and central banks	80,528	74,495	2,887	-
Institutions	66,700	63,774	301	203
Corporate	371,037	301,869	28,435	121,544
Retail	406,234	394,739	3,051	301,238
Other	10,697	10,645	34	1
<b>Total exposure</b>	<b>935,196</b>	<b>845,522</b>	<b>34,707</b>	<b>422,986</b>

**Note G37**  
**Credit risk disclosures** (cont.)

**Collateral distribution**

(%)	31 Dec 2015	31 Dec 2014
Financial collateral	1	1
Receivables	0	0
Residential real estate	71	71
Commercial real estate	27	26
Other physical collateral	2	2
<b>Total</b>	<b>100</b>	<b>100</b>

**Assets taken over for protection of claims<sup>1</sup>**

DKKm	31 Dec 2015	31 Dec 2014
Current assets, carrying amount:		
Land and buildings	66	83
Interest-bearing securities	50	50
Shares and other participations	231	180
Other assets	-	-
<b>Total</b>	<b>347</b>	<b>313</b>

<sup>1</sup> In accordance with Nordea's policy for taking over assets for protection of claims, which is in compliance with the local Banking Business Acts, wherever Nordea is located. Assets, used as collateral for the loan, are generally taken over when the customer is not able to fulfil its obligations to Nordea. The assets taken over are at the latest, disposed when full recovery is reached.

**Past due loans, excl. impaired loans**

DKKm	31 Dec 2015		31 Dec 2014	
	Corporate customers	Household customers	Corporate customers	Household customers
6-30 days	2,198	1,447	849	1,548
31-60 days	346	98	249	132
61-90 days	83	105	85	141
>90 days	78	523	118	646
<b>Total</b>	<b>2,705</b>	<b>2,173</b>	<b>1,301</b>	<b>2,467</b>

Past due not impaired loans divided by loans to the public after allowances %	31 Dec 2015	31 Dec 2014
	0.91	0.81

**Loans to corporate customers, by size of loan**

DKKm	31 Dec 2015	%	31 Dec 2014	%
0-10 (EURm)	151,858	53	153,971	53
10-50 (EURm)	45,671	16	45,187	15
50-100 (EURm)	24,956	9	24,497	8
100-250 (EURm)	33,192	12	36,635	13
250-500 (EURm)	19,105	7	20,382	7
500- (EURm)	11,286	4	10,414	4
<b>Total</b>	<b>286,069</b>	<b>100</b>	<b>291,086</b>	<b>100</b>

**Interest-bearing securities**

For more information about credit risk related to interest-bearing securities, see Note G12 where the carrying amount of interest-bearing securities is split on different types of counterparties.



## Note G38 Interests in structured entities

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Structured entities are entities designed so that voting or similar rights are not the dominant factor in deciding who controls the entity. It normally has restricted activities with a narrow and well defined objective. If NBD controls such an entity, it is consolidated.

### Unconsolidated structured entities

For structured entities in which NBD has an interest but do not control it, disclosures are provided. To be considered to have an interest in such an entity, NBD must be exposed to variability in returns on the investment in the structured entity. Investment funds are the only interest in unconsolidated structured entities NBD currently holds. Variability in returns is assessed based on both fees received and revaluation of holdings in the funds.

There are the following products where NBD invests in investment funds:

- a) on behalf of depositors where the return is based the investment
- b) illiquid investments in private equity and credit funds

As NBD is exposed to variability in returns on a gross basis, information about these funds are disclosed although the net exposure is considerably less. Any change in value on investment funds acquired on behalf of depositors are reflected in the value of the related liability and the maximum net exposure to losses are zero.

Investments in illiquid private equity and credit funds are an integrated part of managing balance sheet risks in NBD. The maximum loss on these funds is estimated to DKK 871m (DKK 627m), equal to the investment in the funds excl. investments on behalf of depositor's.

NBDs interests in unconsolidated structured entities and any related liability are disclosed in the table below.

DKKm	31 Dec 2015	31 Dec 2014
<b>Assets, carrying amount</b>		
Shares	8,911	10,947
<b>Total assets</b>	<b>8,911</b>	<b>10,947</b>
<b>Liabilities</b>		
Deposits and borrowings from the public	8,040	10,320
<b>Total liabilities</b>	<b>8,040</b>	<b>10,320</b>
<b>Off balance, nominal amount</b>		
Loan commitments	-	-

NBD has not sponsored any unconsolidated structured entity in which NBD do not currently have an interest.

**Note G39**  
**The Danish Financial Supervisory Authority's ratio system**

%	2015	2014	2013	2012	2011
<b>Capital ratios</b>					
Total capital ratio	18.4	19.5	20.5	18.2	17.0
Tier 1 capital ratio	15.2	14.8	14.0	12.1	10.1
<b>Earnings<sup>1</sup></b>					
Return on equity before tax	11.6	15.3	12.0	5.9	8.8
Return on equity after tax	9.0	13.3	9.4	4.4	6.8
Income/cost ratio (not %)	1.4	1.5	1.4	1.1	1.2
Return on assets	0.5	0.7	0.4	0.2	0.2
<b>Market risk</b>					
Interest rate risk	1.0	0.6	0.1	2.3	1.2
Currency position	1.5	1.6	6.9	7.6	3.7
Exchange-rate risk	0.0	0.0	0.0	0.0	0.0
<b>Liquidity</b>					
Excess liquidity in relation to statutory requirements	65.9	105.1	139.0	138.9	85.3
<b>Credit risk</b>					
The sum of large exposures	13.5	10.9	10.1	11.4	26.0
Write-down ratio for the year	0.4	0.4	0.4	0.7	0.5
Growth in loans for the year	-0.8	1.0	-1.3	0.3	-10.6
Loans and receivables relative to equity (not %)	14.0	13.6	14.7	16.4	19.1

<sup>1</sup> 2012 (but not 2011) restated due to the amendment to IAS 19, implemented 1 January 2013.

See definitions on page 107.

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## Income statement, parent company

DKKm	Note	2015	2014
Interest income		7,438	10,019
Interest expenses		-1,280	-2,882
<b>Net interest income</b>	P3	<b>6,158</b>	<b>7,137</b>
Dividends on shares etc		20	426
Fee and commission income	P4	7,069	6,571
Fees and commissions paid		-637	-464
<b>Net interest and fee income</b>		<b>12,610</b>	<b>13,670</b>
Value adjustments	P5	455	-474
Other operating income		522	3,120
Staff and administrative expenses	P6	-9,883	-9,725
Amortisation and depreciation as well as impairment losses on tangible and intangible assets		-253	-1,066
Other operating costs		-	-2
Impairment losses on loans and guarantees etc	P7	-823	-1,396
Profit from equity investments in associates and group undertakings	P13, P14	1,756	1,818
<b>Profit before tax</b>		<b>4,384</b>	<b>5,945</b>
Tax	P8	-591	-329
<b>Net profit for the year</b>		<b>3,793</b>	<b>5,616</b>

## Statement of comprehensive income, parent company

DKKm	2015	2014
<b>Net profit for the period</b>	<b>3,793</b>	<b>5,616</b>
<b>Items that may be reclassified subsequently to the income statement</b>		
Currency translation differences during the period	8	-13
<b>Items that may not be reclassified subsequently to the income statement</b>		
Defined benefit plans:		
Remeasurement of defined benefit plans	73	-48
Tax on remeasurement of defined benefit plans	-16	11
<b>Other comprehensive income, net of tax</b>	<b>65</b>	<b>-50</b>
<b>Total comprehensive income</b>	<b>3,858</b>	<b>5,566</b>
<b>Attributable to:</b>		
Shareholder of Nordea Bank Denmark A/S	3,858	5,566
Non-controlling interest	-	-
<b>Total</b>	<b>3,858</b>	<b>5,566</b>

## Balance sheet, parent company

DKKm	Note	31 Dec 2015	31 Dec 2014
<b>Assets</b>			
Cash in hand and demand deposits with central banks		12,972	5,027
Receivables from credit institutions and central banks	P9	66,780	169,500
Loans and other receivables at fair value	P10	-	-
Loans and other receivables at amortised cost	P11	219,380	225,913
Bonds at fair value		106,578	111,099
Bonds at amortised cost	P12	-	-
Shares etc		4,085	3,417
Equity investments in associates	P13	176	217
Equity investments in group undertakings	P14	30,632	29,350
Assets under pooled schemes	P15	30,346	30,452
Intangible assets		1,767	1,851
Total land and buildings		2	6
Owner-occupied properties	P16	2	6
Other tangible assets	P17	467	450
Current tax assets	P8	269	131
Assets held temporarily		18	25
Other assets	P18	4,272	6,364
Prepaid expenses and accrued income		746	688
<b>Total assets</b>		<b>478,490</b>	<b>584,490</b>
<b>Equity and liabilities</b>			
<b>Debt</b>			
Debt to credit institutions and central banks	P19	45,897	85,344
Deposits and other debt	P20	296,133	295,737
Liabilities under pooled schemes	P15	32,039	31,916
Other non-derivative financial liabilities at fair value	P21	20,859	71,421
Current tax liabilities	P8	-	201
Other liabilities	P22	25,403	39,079
Accrued expenses and prepaid income		34	37
<b>Total debts</b>		<b>420,365</b>	<b>523,735</b>
<b>Provisions</b>			
Provisions for pensions and similar liabilities		11	49
Provisions for deferred tax	P8	132	166
Provisions for losses on guarantees		1,322	1,058
Other provisions		560	255
<b>Total provisions</b>		<b>2,025</b>	<b>1,528</b>
<b>Subordinated debt</b>			
Subordinated debt	P23	13,060	14,550
<b>Equity</b>			
Share capital		5,000	5,000
Accumulated value changes		0	-8
Reserve for net revaluation under the equity method		14,067	12,770
Retained earnings		21,023	21,415
Proposed dividend		2,950	5,500
<b>Total equity</b>		<b>43,040</b>	<b>44,677</b>
<b>Total equity and liabilities</b>		<b>478,490</b>	<b>584,490</b>
Contingent liabilities	P24	328,726	319,040

## Statement of changes in equity, parent company

DKK m	Accumulated value changes			Reserve for net revaluation under the equity method	Retained earnings	Proposed dividend <sup>4</sup>	Total equity
	Share-capital <sup>1,2</sup>	Translation of foreign operations	Revaluation-reserves				
<b>Balance at 1 Jan 2015</b>	<b>5,000</b>	<b>-8</b>	<b>-</b>	<b>12,770</b>	<b>21,415</b>	<b>5,500</b>	<b>44,677</b>
Net profit for the year	-	-	-	1,297	2,496	-	3,793
Other comprehensive income	-	8	-	-	-	-	8
Other	-	-	-	-	-	-	-
Remeasurement of defined benefit plans	-	-	-	-	57	-	57
Share-based payments <sup>3</sup>	-	-	-	-	5	-	5
Dividends paid	-	-	-	-	-	-5,500	-5,500
Proposed dividend	-	-	-	-	-2,950	2,950	-
<b>Balance at 31 Dec 2015</b>	<b>5,000</b>	<b>0</b>	<b>-</b>	<b>14,067</b>	<b>21,023</b>	<b>2,950</b>	<b>43,040</b>
<b>Balance at 1 Jan 2014</b>	<b>5,000</b>	<b>5</b>	<b>20</b>	<b>11,750</b>	<b>22,310</b>	<b>1,750</b>	<b>40,835</b>
Net profit for the year	-	-	-	1,020	4,596	-	5,616
Other comprehensive income	-	-13	-	-	-	-	-13
Other	-	-	-20	-	20	-	-
Remeasurement of defined benefit plans	-	-	-	-	-37	-	-37
Share-based payments <sup>3</sup>	-	-	-	-	26	-	26
Dividends paid	-	-	-	-	-	-1,750	-1,750
Proposed dividend	-	-	-	-	-5,500	5,500	-
<b>Balance at 31 Dec 2014</b>	<b>5,000</b>	<b>-8</b>	<b>-</b>	<b>12,770</b>	<b>21,415</b>	<b>5,500</b>	<b>44,677</b>

<sup>1</sup> Share capital was at 31 Dec 2014 DKK 5,000m (DKK 5,000m). Unrestricted capital was at 31 Dec 2015 DKK 23,934m (DKK 26,915m).

<sup>2</sup> Total shares registered were 50 million (50 million) owned by Nordea Bank AB, Stockholm, Sweden. Nominal amount per share is DKK 100. All issued shares are fully paid. All shares are of the same class and hold equal rights. The annual report for Nordea Bank AB is available on [www.nordea.com](http://www.nordea.com).

<sup>3</sup> Refers to the Long Term Incentive Programme (LTIP).

<sup>4</sup> The proposed dividend payment of DKK 2,950m (DKK 5,500m) is equivalent to DKK 59 (DKK 110) per share.

## Five-year financial summary, parent company

<b>Financial and operating data</b> (DKKm )	2015	2014	2013	2012	2011
Net interest and fee income	12,610	13,670	13,851	13,811	13,332
Value adjustments	455	-474	383	-114	310
Staff and administrative expenses	-9,883	-9,725	-9,236	-9,472	-9,618
Impairment losses on loans and guarantees etc	-823	-1,396	-2,252	-3,704	-2,380
Profit from equity investments in associates and group undertakings	1,756	1,818	1,753	1,178	925
Net profit for the year	3,793	5,616	3,777	1,501	2,103
Loans	219,380	225,913	236,780	251,390	267,433
Equity <sup>1</sup>	43,040	44,677	40,835	37,050	31,701
Total assets <sup>1</sup>	478,490	584,490	590,895	590,123	611,492

<sup>1</sup> The comparative figures for 2012 (but not for 2011) have been restated due to the amendment to IAS 19.

<b>Financial ratios</b> (%)	2015	2014	2013	2012	2011
Total capital ratio	19.1	20.2	21.6	19.2	17.7
Tier 1 capital ratio	15.7	15.3	14.5	12.6	10.3
Return on equity before tax <sup>1</sup>	10.0	13.9	11.2	4.7	7.8
Return on equity after tax <sup>1</sup>	8.6	13.1	9.7	4.4	6.5
Ratio of operating income to operating expenses	1.4	1.5	1.4	1.1	1.2
Interest-rate risk	1.1	0.6	0.1	2.4	-0.2
Currency position	1.6	1.6	7.3	8.0	3.6
Exchange-rate risk	0.0	0.0	0.0	0.0	0.0
Loans related to deposits	69.3	71.7	76.5	80.9	87.3
Loans related to equity	5.1	5.1	5.8	6.8	8.4
Growth in loans for the year	-2.9	-4.6	-5.8	-6.0	-26.0
Excess liquidity in relation to statutory requirements for liquidity	131.6	136.1	182.4	179.8	121.5
The sum of large exposures	13.8	10.9	10.3	11.7	26.1
Write-down ratio for the year	0.2	0.4	0.6	1.0	0.6
Average number of employees	5,939	6,059	6,227	6,770	7,707
Return on assets <sup>1</sup>	0.7	1.0	0.6	0.2	0.3

<sup>1</sup> 2012 (but not for 2011) have been restated due to the amendment to IAS 19.



## Business definitions

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**The financial ratios are calculated in accordance with the definitions of the Danish Financial Supervisory Authority's Executive Order on Financial Reports for Credit Institutions and Investment Firms etc.**

### **Currency position**

Currency indicator 1 as a percentage of tier 1 capital net after deduction.

### **Excess liquidity in relation to statutory requirements**

Cash in hand, demand deposits with the Danish central bank, fully secure and liquid demand deposits with credit institutions, certificates of deposit issued by the Danish central bank and not used as collateral as well as secure, easily realisable (listed) securities not used as collateral as a percentage of 10 per cent of reduced debt and guarantee commitments.

### **Exchange-rate risk**

Currency indicator 2 as a percentage of tier 1 capital net after deduction.

### **Growth in loans for the year**

Growth in loans from the beginning to the end of the year in per cent.

### **Interest-rate risk**

Interest-rate risk as a percentage of tier 1 capital net after deduction.

### **Loans related to deposits**

Loans as a percentage of deposits.

### **Loans related to equity**

Loans/equity.

### **Ratio of operating income to operating expenses**

Net interest and fee income, Value adjustments, Other operating income and Profit from equity investments in associates and group undertakings as a percentage of Staff and administrative expenses, Amortisation and depreciation as well as impairment losses on tangible and intangible assets, Other operating costs and Impairment losses on loans and guarantees etc.

### **Return on equity after tax**

Profit after tax as a percentage of average equity. Average equity is calculated as the simple average of equity at the beginning and at the end of the year.

### **Return on equity before tax**

Profit before tax as a percentage of average equity. Average equity is calculated as the simple average of equity at the beginning and at the end of the year.

### **The sum of large exposures**

The sum of large exposures as a percentage of the base capital, adjusted for exposures with credit institutions etc below DKK 1bn net after deduction of specifically secure components and obtained collaterals, guarantees etc.

### **Tier 1 capital ratio**

Tier 1 capital net after deduction as a percentage of risk exposure amount.

### **Total capital ratio**

Base capital as a percentage of risk exposure amount.

### **Write-down ratio for the year**

Impairment losses on loans and guarantees etc. during the year as a percentage of loans and guarantees etc before impairment losses on loans and guarantees.

### **Return on assets**

Net profit for the year as percentage of total assets.

## Notes to the financial statements, parent company

### Note P1 Accounting policies

#### Basis for presentation

The financial statements for the parent company Nordea Bank Danmark A/S are prepared in accordance with the Danish Financial Business Act, including the Danish Financial Supervisory Authority's Executive Order on Financial Reports for credit institutions and investment companies etc (the Danish Financial Supervisory Authority's Executive Order).

The accounting policies applied by the Group, described in Note G1, are, in consideration of the following, also applicable to the parent company.

#### Financial assets available for sale

In accordance with the IFRS, financial assets categorised as being available for sale are measured at fair value, and changes in fair value are recognised directly in equity through the statement of comprehensive income. The category Financial assets available for sale is not applied in the Danish Financial Supervisory Authority's Executive Order on the Presentation of Financial Statements, so value adjustments are recognised in the income statement.

#### Equity investments in group undertakings and associates

Equity investments in group undertakings and associates are measured at equity value. Profit from equity investments in group undertakings and associates includes tax on profit for the year.

#### Owner-occupied properties

Owner-occupied properties are measured at estimated fair value (remeasured value).

#### Presentation of income statement and balance sheet

The income statement and balance sheet are prepared in accordance with the formats of the Danish Financial Supervisory Authority's Executive Order.

#### Changed accounting policies and presentation

The accounting policies, basis for calculations and presentation are unchanged in comparison with the Annual Report 2014.

#### Differences between the Group's financial statements based on IFRS and the parent company's financial statements based on the Danish Financial Supervisory Authority's Executive Order

The accounting policies of the Danish Financial Supervisory Authority's Executive Order for measurement and recognition are in accordance with the Group's accounting policies prepared in accordance with the IFRS with the exception that:

- owner-occupied properties are measured at fair value (revalued amount)
- the category financial assets available for sale is not used.

Moreover, the presentation of the income statement, balance sheet etc. of the parent company and the Group differs.

In terms of amount the difference in the income statement and equity of the Group and the parent company is shown below:

DKKkm	Net profit for the year		Equity	
	2015	2014	31 Dec 2015	31 Dec 2014
Group according to IFRS	3,941	5,701	43,050	44,687
Differences between IFRS and FSA Executive Order:				
- Fair value adjustment of owner-occupied properties	-	-20	-	-
- Financial assets available for sale	-194	-86	-	-
- Tax effect	46	21	-	-
- Non-controlling interests <sup>1</sup>	-	-	1,255	1,255
Group prepared according to FSA Executive Order	3,793	5,616	44,305	45,942
Non-controlling interests	-	-	-1,265	-1,265
Parent company prepared according to FSA Executive Order	3,793	5,616	43,040	44,677

<sup>1</sup> Non-controlling interests relate to proportionate consolidation of a special reserve in a consolidated undertaking.

**Note P2**  
**Net interest and fee income as well as value adjustments, broken down by categories of activity and into geographical markets**

**Activities**

DKKm	2015	2014
Retail	11,171	11,612
Wholesale	3,124	3,125
Treasury	886	369
Wealth	-1,232	-1,128
Other	-884	-783
<b>Total</b>	<b>13,065</b>	<b>13,196</b>

**Geographical markets**

Pursuant to section 119 of the Danish Financial Supervisory Authority's Executive Order on the Presentation of Financial Statements, NBD's net interest and fee income as well as value adjustments must be broken down into geographical markets if the markets deviate from each other. NBD only conducts activities to a minor extent outside Denmark, and, consequently, information is not disclosed about geographical markets.

**Note P3**  
**Net interest income**

DKKm	2015	2014
<b>Interest income</b>		
Receivables from credit institutions and central banks	-305	306
Reverse repurchase agreements, credit institutions and central banks	-94	13
Loans and other receivables	7,286	8,491
Reverse repurchase agreements, loans	0	0
Bonds	406	960
Derivatives	-466	-288
Other interest income	611	537
<b>Total interest income</b>	<b>7,438</b>	<b>10,019</b>
<b>Interest expenses</b>		
Credit institutions and central banks	98	-175
Repurchase agreements, credit institutions and central banks	219	30
Deposits and other debt	-1,350	-2,388
Repurchase agreements, deposits and other debt	0	0
Subordinated debt	-246	-341
Other interest expenses	-1	-8
<b>Total interest expenses</b>	<b>-1,280</b>	<b>-2,882</b>
<b>Net interest income</b>	<b>6,158</b>	<b>7,137</b>

**Note P4**  
**Fee and commission income**

DKKm	2015	2014
Securities trading and custody accounts	2,147	2,024
Payment services	469	464
Arrangement fees	592	527
Guarantee commission	1,101	1,048
Other fees and commissions	2,760	2,508
<b>Total fee and commission income</b>	<b>7,069</b>	<b>6,571</b>

## Note P5 Value adjustments

DKKm	2015	2014
Other loans and receivables at fair value	-5	-13
Bonds	-590	92
Shares etc	402	286
Currency	-40	26
Derivatives	679	-879
Assets linked to pooled schemes	1,420	2,833
Deposits with pooled schemes	-1,420	-2,833
Other assets	-	-
Other liabilities	9	14
<b>Total value adjustments</b>	<b>455</b>	<b>-474</b>

## Note P6 Staff and administrative expenses

DKKm	2015	2014
Salaries and remuneration (specification below)	-4,488	-4,257
Pension costs (specification below)	-419	-411
Social insurance contributions	-669	-611
Other staff expenses	-151	-167
Other administrative expenses	-4,156	-4,279
<b>Total</b>	<b>-9,883</b>	<b>-9,725</b>

### Salaries and remuneration

To the Board of Directors		
- Fixed salary and benefits	0	0
- Performance-related compensation	-	-
To the Executive Management <sup>1</sup>		
- Fixed salary and benefits	-10	-10
- Performance-related compensation <sup>2</sup>	-6	-5
<b>Total</b>	<b>-16</b>	<b>-15</b>
To other employees <sup>3</sup>	-4,472	-4,242
<b>Total</b>	<b>-4,488</b>	<b>-4,257</b>

<sup>1</sup> The Executive Management (including former members of the Executive Management) included in 2015 9 (8) individuals.

<sup>2</sup> The Executive Management participates in incentive programmes. These programmes are described in the Remuneration section in the Board of Directors' report and in Note G6.

<sup>3</sup> Salaries and remuneration to employees that have significant influence on NBD's risk profile amount to DKK 787m (DKK 598m). Salaries and remuneration are split between fixed salary and benefits DKK 666m (DKK 476m) and earned performance-related compensation DKK 121m (DKK 120m). Employees that have significant influence on NBD's risk profile included 691 (485) individuals.

### Pension costs

Defined benefit plans	2	21
Defined contribution plans:		
- The Executive Management <sup>1,2</sup>	-5	-3
- Other employees <sup>3</sup>	-416	-429
<b>Total</b>	<b>-419</b>	<b>-411</b>

<sup>1</sup> The Executive Management (including former members of the Executive Management) included in 2015 9 (8) individuals.

<sup>2</sup> Including former executive management members DKK 2m (DKK 1m).

<sup>3</sup> Pension costs to employees that have significant influence on NBD's risk profile amount to DKK 65m (DKK 53m).

### Compensation including pension

The Board of Directors <sup>1</sup>	0	0
The Executive Management <sup>2</sup>	-21	-18
<b>Total</b>	<b>-21</b>	<b>-18</b>

<sup>1</sup> The Board of Directors included unchanged 5 individuals.

<sup>2</sup> The Executive Management (including former members of the Executive Management) included in 2015 9 (8) individuals.

## Note P6 Staff and administrative expenses (cont.)

Share-based payment is described in Note G6, commitments with the Board of Directors and the Executive Management is described in Note G6 and the total pension obligations are described in Note G26 to the consolidated financial statements. Further information about NBD's salary policy and practice is available on [www.nordea.com/remuneration](http://www.nordea.com/remuneration).

### Disclosure according to section 77d (3) of the Financial Business Act<sup>1</sup>

The total remuneration earned by the Board of Directors and the Executive Management paid by the Nordea Bank AB Group is disclosed below according to section 77d (3) of the Financial Business Act.

DKKm	2015	2014	DKKm	2015	2014
<b>Board of Directors<sup>2</sup></b>			<b>Executive Management<sup>6</sup></b>		
Mads G. Jakobsen <sup>3</sup>	11.8	6.4	Anders Jensen	-	1.9
Peter Nyegaard <sup>3</sup>	-	6.2	Peter Lybecker	8.9	8.9
Torsten Hagen Jørgensen	15.7	14.5	Jørgen Høholt	6.3	6.4
Ari Kaperi <sup>4</sup>	7.3	10.8	David Hellemann	2.6	-
Gunn Wærsted <sup>5</sup>	11.8	14.7	Ellen Pløger	0.7	-
Søren Dahlgaard <sup>4</sup>	1.0	-			
Anne Rømer <sup>2</sup>	0.3	0.2			

According to section 77d (3) of the Financial Business Act, NBD is required to disclose the total remuneration for members of the Board of Directors and the Executive Management, including the remuneration the person has earned as a member of the Board of Directors and/or the Executive Management in companies within the Nordea Bank AB Group.

<sup>1</sup> Total remuneration includes fixed salary, benefits, pension (pension premiums paid in defined contribution plans and pension rights earned during the year in defined benefit plans in accordance with IAS 19) for the year and earned variable remuneration. The remuneration relates to the period in duty.

<sup>2</sup> The external member of the Board of Directors, Anne Rømer, is the only member of the Board who receives remuneration as Board member. Remuneration relates to Board and Audit Committee fee.

<sup>3</sup> On 1 June 2014 Mads G. Jakobsen replaced Peter Nyegaard as member of the Board of Directors.

<sup>4</sup> On 15 July 2015 Ari Kaperi left as member of the Board of Directors replaced by Søren Dahlgaard on 1 October 2015.

<sup>5</sup> On 14 January 2016 Gunn Wærsted left as member of the Board of Directors.

<sup>6</sup> Anders Jensen left the Group in June 2014 and Peter Lybecker was appointed CEO. David Hellemann and Ellen Pløger joined the Executive Management on 1 September 2015 and 1 November 2015, respectively.

**Note P7**  
**Impairment losses on loans and guarantees etc**

DKKm	Loans and guarantees, individual impairment losses	Loans and guarantees, group impairment losses	Other receivables, individual impairment losses	Other receivables, group impairment losses	Total
<b>Balance at 1 Jan 2015</b>	<b>9,126</b>	<b>858</b>	<b>8</b>	<b>-</b>	<b>9,992</b>
Impairment losses during the year	2,080	931	-	-	3,011
Reversal of impairment losses effected in previous financial years	-1,595	-787	-8	-	-2,390
Other changes	33	-	-	-	33
Finally lost, previously individually written down	-1,375	-	-	-	-1,375
<b>Balance at 31 Dec 2015</b>	<b>8,269</b>	<b>1,002</b>	<b>-</b>	<b>-</b>	<b>9,271</b>
<b>Balance at 1 Jan 2014</b>	<b>9,394</b>	<b>973</b>	<b>8</b>	<b>-</b>	<b>10,375</b>
Impairment losses during the year	2,461	348	7	-	2,816
Reversal of impairment losses effected in previous financial years	-1,234	-463	-7	-	-1,704
Other changes	20	-	-	-	20
Finally lost, previously individually written down	-1,515	-	-	-	-1,515
<b>Balance at 31 Dec 2014</b>	<b>9,126</b>	<b>858</b>	<b>8</b>	<b>-</b>	<b>9,992</b>

The amount finally lost (written off) not previously individually written down/provided for was DKK 420m (DKK 434m). Recoveries amounted to DKK -216m (DKK -150m).

## Note P8 Tax

### Income tax expense

DKKm	2015	2014
Current tax <sup>1</sup>	-641	-484
Deferred tax <sup>1</sup>	50	155
<b>Total</b>	<b>-591</b>	<b>-329</b>

<sup>1</sup> Including adjustments relating to prior years (see below).

The tax on NBD's operating profit differs from the theoretical amount that would arise using the tax rate of Denmark as follows:

DKKm	2015	2014
Profit before tax	4,384	5,945
Tax calculated at a tax rate of 23.5% (24.5%)	-1,030	-1,457
Tax-exempt income	470	1,143
Non-deductible expenses	-19	-37
Adjustments relating to prior years	-9	65
Change of tax rate	-2	2
Not creditable foreign taxes	-1	-45
<b>Tax charge</b>	<b>-591</b>	<b>-329</b>
Average effective tax rate	13%	6%

DKKm	Deferred tax assets		Deferred tax liabilities	
	2015	2014	2015	2014
<b>Deferred tax related to:</b>				
Shares etc	-	-	-	-
Intangible assets	-	-	331	304
Tangible assets	7	11	-	-
Retirement benefit assets	-	-	66	18
Liabilities/provisions	259	145	-	-
Net statement of deferred tax assets and liabilities	-266	-156	-266	-156
<b>Total</b>	<b>-</b>	<b>-</b>	<b>132</b>	<b>166</b>
Of which expected to be settled after more than 1 year	-	-	166	166

DKKm	2015	2014
<b>Movements in deferred tax assets/liabilities, net are as follows:</b>		
Amount at beginning of year (net)	-166	-331
Deferred tax relating to items recognised in other comprehensive income	-	-
Reclassifications	-	-
Deferred tax on remeasurement of defined benefit plans	-16	11
Deferred tax in the income statement	50	155
<b>Amount at end of year (net)</b>	<b>-132</b>	<b>-166</b>

<b>Current tax assets</b>	<b>269</b>	<b>131</b>
Of which expected to be settled after more than 1 year	-	-
<b>Current tax liabilities</b>	<b>-</b>	<b>201</b>
Of which expected to be settled after more than 1 year	-	201

There is no deferred tax relating to temporary differences associated with equity investments in group undertakings and associates.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax relates to the same fiscal authority.

**Note P9**  
**Receivables from credit institutions and central banks**

DKK m	31 Dec 2015	31 Dec 2014
Receivables with notice from central banks	15,136	47,007
Receivables from credit institutions	51,644	122,493
<b>Total</b>	<b>66,780</b>	<b>169,500</b>
Of which genuine purchase and resale transactions	14,010	76,481

**Note P10**  
**Loans and other receivables at fair value**

DKK m	31 Dec 2015	31 Dec 2014
<b>Loans and other receivables at fair value</b>	-	-
Of which genuine purchase and resale transactions	-	-

**Loans and other receivables at fair value grouped by sectors and industries**

Pct.	2015	2014
Public authorities	-	-
Trade and industry	-	-
- Agriculture, hunting, forestry and fisheries	-	-
- Industry and extraction of raw materials	-	-
- Energy supply	-	-
- Building and construction	-	-
- Trade	-	-
- Transport, hotels and restaurants	-	-
- Information and communication	-	-
- Finance and insurance	-	-
- Real property	-	-
- Other trades and industries	-	-
Trade and industry, total	-	-
Private individuals	-	-
<b>Total</b>	<b>-</b>	<b>-</b>



## Note P11 Loans and other receivables at amortised cost

DKKm	31 Dec 2015	31 Dec 2014
<b>Loans and other receivables at amortised cost</b>	<b>219,380</b>	<b>225,913</b>

### Loans and guarantees grouped by sectors and industries

Pct.		
Public authorities	3.4	2.9
Trade and industry:		
- Agriculture, hunting, forestry and fisheries	7.2	8.5
- Industry and extraction of raw materials	3.9	4.4
- Energy supply	2.1	2.2
- Building and construction	1.4	1.4
- Trade	6.2	6.7
- Transport, hotels and restaurants	1.7	1.9
- Information and communication	1.1	1.8
- Finance and insurance	12.7	11.2
- Real property	8.2	8.1
- Other trades and industries	15.0	13.7
Trade and industry, total	59.5	59.9
Private individuals	37.1	37.2
<b>Total</b>	<b>100.0</b>	<b>100.0</b>

### Loans and receivables, with objective evidence of impairment

Loans and receivables subject to individual impairment and provisioning amount to DKK 13bn (DKK 16bn) before allowance and DKK 7bn (DKK 8bn) after allowance.

Loans and receivables subject to collective impairment and provisioning, amount to DKK 62bn (DKK 104bn) before allowance and DKK 62bn (DKK 103bn) after allowance. Loans and receivables subject to collective impairment for 2015 have been affected by a new collective provisioning model.

## Note P12 Bonds at amortised cost

DKKm	31 Dec 2015	31 Dec 2014
Carrying amount of held-to-maturity bonds	-	-
Fair value of held-to-maturity bonds	-	-

## Note P13 Equity investments in associates

DKKm	31 Dec 2015	31 Dec 2014
Acquisition value at beginning of year	183	591
Additions during the year	-	52
Disposals during the year	-67	-460
<b>Acquisition value at end of year</b>	<b>116</b>	<b>183</b>
Accumulated impairment losses and revaluations at beginning of year	34	387
Net profit for the year	38	76
Dividends	-59	-149
Reversals of impairment losses and revaluations	47	-280
Exchange-rate differences	-	-
<b>Accumulated impairment losses and revaluations at end of year</b>	<b>60</b>	<b>34</b>
<b>Total</b>	<b>176</b>	<b>217</b>
Of which listed shares	-	-

### Associates

31 Dec 2015	CVR number	Registered office	Profit DKKm <sup>1</sup>	Equity DKKm <sup>1</sup>	Owner- ship %
<b>Credit institutions</b>					
LR Realkredit A/S	26045304	Copenhagen	145	3,418	39
<b>Other</b>					
Ejendomsselskabet Axelborg I/S	79334413	Copenhagen	6	51	33
Axcel IKU Invest A/S	24981800	Copenhagen	5	8	33
Swipp Holding ApS	36439696	Copenhagen	-	-	30
Bankernes Kontantservice A/S	33077599	Copenhagen	25	202	20

<sup>1</sup> Net profit for the period and equity of equity investments in associates in accordance with the latest published financial statements.

## Note P14 Equity investments in group undertakings

DKKm	31 Dec 2015	31 Dec 2014
Acquisition value at beginning of year	16,635	16,635
Acquisitions during the year	-	-
<b>Acquisition value at end of year</b>	<b>16,635</b>	<b>16,635</b>
Accumulated impairment losses and revaluations at beginning of year	12,715	11,334
Net profit or loss for the year	1,718	1,742
Dividends	-435	-360
Exchange-rate differences	-	-
<b>Accumulated impairment losses and revaluations at end of year</b>	<b>13,998</b>	<b>12,715</b>
<b>Total</b>	<b>30,632</b>	<b>29,350</b>
Of which listed shares	-	-

### Group companies

	Number of shares	Profit DKKm	Equity DKKm	Owner- ship %	Registered office	CVR number
Fionia Asset Company A/S	148,742,586	46	8,844	100	Copenhagen	31934745
Nordea Finans Danmark A/S	406,000,000	201	1,392	100	Høje-Taastrup	89805910
Nordea Kredit Realkreditaktieselskab	17,172,500	1,464	20,301	100	Copenhagen	15134275
Danbolig A/S	1	0	9	100	Copenhagen	13186502
Structured Finance Servicer A/S	2	1	9	100	Copenhagen	24606910
NJK1 ApS	46,383,900	6	77	100	Copenhagen	32771610
<b>Total</b>		<b>1,718</b>	<b>30,632</b>			

### Special Purpose Entity (SPE) – consolidated

DKKm	Purpose	Duration	Nordea's investment	Total assets
Kalmar Structured Finance A/S	Credit Linked Note	Between 1-5 years	10	10
<b>Total</b>			<b>10</b>	<b>10</b>

## Note P15 Assets linked to pooled schemes

The assets and liabilities of Nordea Bank Danmark A/S include customers' pooled schemes, the return on which correlates directly with the return on the assets financed by these pooled schemes. Since the assets and liabilities legally belong to Nordea Bank Danmark, these assets and liabilities are included in the bank's balance sheet. A breakdown is shown below:

DKKm	31 Dec 2015	31 Dec 2014
<b>Assets</b>		
Interest-bearing securities	13,015	12,263
Shares etc.	17,323	18,066
Other assets	8	123
<b>Total assets<sup>1</sup></b>	<b>30,346</b>	<b>30,452</b>
<b>Liabilities</b>		
Deposits and other debt	32,039	31,916
<b>Total liabilities</b>	<b>32,039</b>	<b>31,916</b>
Return to participants in pooled schemes	1,828	2,873

<sup>1</sup> In addition cash balances amount to DKK 1,693m (DKK 1,464m).

## Note P16 Owner-occupied properties

DKKkm	31 Dec 2015	31 Dec 2014
Revalued amount at beginning of year	6	32
Additions during the year	-	-
Disposals during the year	-3	-25
Depreciation for the year	-1	-1
<b>Revalued amount at end of year</b>	<b>2</b>	<b>6</b>

## Note P17 Other tangible assets

DKKkm	31 Dec 2015	31 Dec 2014
Acquisition value at beginning of year	1,486	1,446
Additions during the year	174	171
Disposals during the year	-240	-131
Exchange-rate differences	-	-
<b>Acquisition value at end of year</b>	<b>1,420</b>	<b>1,486</b>
Accumulated depreciation at beginning of year	-1,036	-997
Accumulated depreciation on sales/disposals during the year	232	115
Depreciation for the year	-149	-154
Exchange-rate differences	-	-
<b>Accumulated depreciation at end of year</b>	<b>-953</b>	<b>-1,036</b>
Accumulated impairment losses at beginning of year	-	-
Impairment losses during the year	-	-
Exchange-rate differences	-	-
<b>Accumulated impairment losses at end of year</b>	<b>-</b>	<b>-</b>
<b>Total</b>	<b>467</b>	<b>450</b>

## Note P18 Other assets

DKKkm	31 Dec 2015	31 Dec 2014
Claims on securities settlement proceeds	1,311	2,945
Derivatives	565	942
Other	2,396	2,477
<b>Total</b>	<b>4,272</b>	<b>6,364</b>

## Note P19 Debt to credit institutions and central banks

DKKkm	31 Dec 2015	31 Dec 2014
<b>Debt to credit institutions and central banks</b>	<b>45,897</b>	<b>85,344</b>

Genuine sale and repurchase transactions are measured at fair value and included in note P21.

## Note P20 Deposits and other debt

DKKm	31 Dec 2015	31 Dec 2014
Demand	229,047	219,238
With notice period	2,749	2,675
Time deposits	44,229	52,767
Special types of deposit	20,108	21,057
<b>Total</b>	<b>296,133</b>	<b>295,737</b>

## Note P21 Other non-derivative financial liabilities at fair value

DKKm	31 Dec 2015	31 Dec 2014
<b>Other non-derivative financial liabilities at fair value</b>	<b>20,859</b>	<b>71,421</b>
Of which genuine sale and repurchase transactions	20,859	71,421

## Note P22 Other liabilities

DKKm	31 Dec 2015	31 Dec 2014
Liabilities on securities settlement proceeds	1,283	2,691
Sold, not held, securities	8,386	18,695
Derivatives	1,984	2,597
Other	13,750	15,096
<b>Total</b>	<b>25,403</b>	<b>39,079</b>

## Note P23 Subordinated debt

DKKm	31 Dec 2015	31 Dec 2014
Hybrid capital loans	-	-
Other subordinated debt	13,060	14,550
<b>Total</b>	<b>13,060</b>	<b>14,550</b>

Subordinated debt is subordinated to other liabilities.

Pursuant to the Danish Financial Business Act repayment of subordinated debt may not take place at the initiative of the lender nor without the approval of the Danish Financial Supervisory Authority.

## Note P23 Subordinated debt (cont.)

At 31 December 2015 two loans – with terms specified below – were outstanding:

Issued by	Year of issue/ maturity	Call date	Nom. value EURm	Carrying amount DKKm	Interest rate (coupon)
Nordea Bank Danmark A/S	2011/2019	14 February 2016	1,450	10,821	Floating rate
Nordea Bank Danmark A/S	2011/2019	26 May 2016	300	2,239	Floating rate
<b>Total</b>				<b>13,060</b>	
DKKm				2015	2014
Interest etc for the year amounted to:					
Interest				-246	-341
Costs of increases in and repayments of subordinated debt				-	-

## Note P24 Contingent liabilities

DKKm	31 Dec 2015	31 Dec 2014
<b>Guarantees and other liabilities</b>		
Guarantees:		
- Loan guarantees	130,988	122,408
- Other guarantees	17,744	19,614
Other liabilities:		
- Credit commitments <sup>1</sup>	177,515	174,325
- Documentary credits	2,339	2,662
- Other contingent liabilities	140	31
<b>Total</b>	<b>328,726</b>	<b>319,040</b>

<sup>1</sup> Including unutilised portion of approved overdraft facilities.

In the normal business of NBD, the bank issues various forms of guarantees in favour of the bank's customers. Loan guarantees are given for customers to guarantee obligations in other credit and pension institutions. Other guarantees consist mainly of commercial guarantees such as bid guarantees, advance payment guarantees, warranty guarantees and export related guarantees. Contingent liabilities also include unutilised irrevocable import documentary credits and confirmed export documentary credits. These transactions are part of the bank services and support the bank's customers. Guarantees and documentary credits are considered as off-balance-sheet items, unless there is a need for a provision to cover a probable loan loss that arises from the judgement that reimbursement will not be received.

NBD A/S is jointly taxed with the Danish companies, branches etc. of Nordea. The companies etc. included in the joint taxation have joint several unlimited liability from Danish corporation taxes and withholding taxes on dividends and interest. At 31 december 2015, the net taxes receivable from the Danish Central Tax Administration by the companies included in the joint taxation amounted to DKK 283m (net taxes payable DKK 70m). Any subsequent corrections of the taxable income subject to joint taxation or withholding taxes on dividends, etc, may entail that the companies' assets/liabilities will increase. The Danish Group as a whole is not liable to others. In terms of payroll tax and VAT, NBD is registered jointly with Nordea, Branch of Nordea Bank AB, Sweden, the Danish PE agency of Nordea Bank Finland and with the majority of the Danish subsidiary undertakings in the Nordea Bank AB Group and these companies are jointly and severally liable for such taxes.

A limited number of employees are entitled to severance pay if they are dismissed before reaching their normal retirement age.

Other guarantees include guarantees to the Danish guarantee scheme.

### Legal proceedings

Within the framework of the normal business operations, NBD faces claims in civil lawsuits and other disputes, most of which involve relatively limited amounts. None of these disputes is considered likely to have any significant adverse effect on NBD or its financial position.

## Note P25 Assets pledged as security for own liabilities

DKKkm	31 Dec 2015	31 Dec 2014
<b>Assets pledged for own liabilities</b>		
Securities related to repurchase agreements and securities lending <sup>1</sup>	15,624	36,529
Other pledged assets <sup>2</sup>	3,631	3,984
<b>Total</b>	<b>19,255</b>	<b>40,513</b>
<b>The above pledges pertain to the following liability and commitment items</b>		
Debt to credit institutions	18,305	39,987
Deposits and other debt	-	-
Derivatives	1,089	1,162
Other liabilities and commitments	-	-
<b>Total</b>	<b>19,394</b>	<b>41,149</b>

<sup>1</sup> Relates only to securities recognised in the balance sheet. Securities borrowed or bought under repurchase agreements are not recognised in the balance sheet and thus not included in the amount.

<sup>2</sup> Other pledged assets mainly relating to bonds and cash had been transferred to the FUTOP Clearing Centre and clearing centres outside Denmark pursuant to margin requirements.

Assets pledged for own liabilities contain securities pledged as security in repurchase agreements and in securities lending. The transactions are conducted under standard agreements employed by financial market participants. Counterparts in those transactions are credit institutions and the public. The transactions are typically short term with maturity within three months.

## Note P26 Hedge accounting

### Derivatives used for hedging

DKKkm	2015			2014		
	Fair value Positive	Negative	Total nom. amount	Fair value Positive	Negative	Total nom. amount
<b>Derivatives</b>						
Interest rate derivatives	90	1,095	60,686	117	1,552	141,744
Foreign exchange derivatives	-	-	-	-	-	-
<b>Total derivatives used for hedge accounting</b>	<b>90</b>	<b>1,095</b>	<b>60,686</b>	<b>117</b>	<b>1,552</b>	<b>141,744</b>
Of which						
- Fair value hedges	90	1,095	60,686	117	1,552	141,744
- Cash flow hedges	-	-	-	-	-	-

### Fair value changes of the hedged items in portfolio hedge of interest rate risk

DKKkm	31 Dec 2015	31 Dec 2014
<b>Assets</b>		
Carrying amount at beginning of year	371	282
Revaluation of hedged items during the year	-49	89
Carrying amount at end of year	322	371
<b>Liabilities</b>		
Carrying amount at beginning of year	88	85
Revaluation of hedged items during the year	-28	3
Carrying amount at end of year	60	88
<b>Net carrying amount at end of year</b>	<b>262</b>	<b>283</b>

The carrying amount at end of year represents accumulated changes in the fair value for those repricing time periods in which the hedged item is an asset or a liability.

## Note P27 Capital adequacy

### Summary of items included in own funds

DKKm	31 Dec 2015	31 Dec 2014
<b>Calculation of own funds</b>		
Equity	43,026	44,677
Proposed/actual dividend	-2,950	-5,500
Common Equity Tier 1 capital before regulatory adjustments	40,076	39,177
Intangible assets	-1,767	-1,851
IRB provisions shortfall (-) <sup>1</sup>	-520	-197
Pension assets in excess of related liabilities <sup>2</sup>	-179	-130
Other items, net	152	-252
Total regulatory adjustments to Common Equity Tier 1 capital	-2,314	-2,430
<b>Common Equity Tier 1 capital (net after deduction)</b>	<b>37,762</b>	<b>36,747</b>
Additional Tier 1 capital before regulatory adjustments	-	-
Total regulatory adjustments to Additional Tier 1 capital	-	-
Additional Tier 1 capital	-	-
<b>Tier 1 capital (net after deduction)</b>	<b>37,762</b>	<b>36,747</b>
Tier 2 capital before regulatory adjustments	8,284	11,912
IRB provisions excess (+)/shortfall (-)	-	-
Other items, net	-156	-78
Total regulatory adjustments to Tier 2 capital	-156	-78
Tier 2 capital	8,128	11,834
<b>Own funds (net after deduction)<sup>3</sup></b>	<b>45,890</b>	<b>48,581</b>

<sup>1</sup> Total shortfall in 2015. Transition rules allows 70% to be deducted in CET1 and 30% in T2. The transition effect is included in: Other items, net. For 2014 shortfall was 60% T1, 40% T2.

<sup>2</sup> Total deduction. Transition rules require only 40% to be deducted in 2015. The transition effect is included in other items, net (In 2014 20% was deducted).

<sup>3</sup> Own Funds adjusted for IRB provision, i.e. adjusted own funds equal DKK 46,409m by 31 Dec 2015 (DKK 48,778m).

See capital adequacy ratios on page 20 of the annual report.

## Note P28 Maturity analysis for selected assets and liabilities

### Remaining maturity

31 Dec 2015	Payable on demand	Maximum 3 months	3-12 months	1-5 years	More than 5 years	Total
Receivables from credit institutions and central banks	36,677	29,837	56	104	106	66,780
Loans and other receivables at fair value	-	-	-	-	-	-
Loans and other receivables at amortised cost	61,257	28,897	7,076	37,379	84,770	219,380
Debt to credit institutions and central banks	30,137	4,580	3,728	7,285	167	45,897
Deposits and other debt	214,893	30,572	5,177	1,107	44,383	296,133

### Remaining maturity

31 Dec 2014	Payable on demand	Maximum 3 months	3-12 months	1-5 years	More than 5 years	Total
Receivables from credit institutions and central banks	91,246	78,023	7	60	163	169,500
Loans and other receivables at fair value	-	-	-	-	-	-
Loans and other receivables at amortised cost	76,264	14,298	7,537	35,584	92,230	225,913
Debt to credit institutions and central banks	5,022	76,216	4,106	-	-	85,344
Deposits and other debt	205,558	31,814	10,793	202	47,370	295,737



## Note P29 Related-party transactions

DKKm	Group undertakings		Other Nordea Group Companies <sup>1</sup>		Associated undertakings		Other related parties	
	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014
<b>Assets</b>								
Loans	53,688	85,487	11,948	49,057	246	159	-	-
Interest-bearing securities	23,852	31,364	1,551	1,952	-	-	-	-
Derivatives	0	101	193	228	-	-	-	-
Other assets	80	77	563	2,351	-	-	-	-
<b>Total assets</b>	<b>77,620</b>	<b>117,029</b>	<b>14,255</b>	<b>53,588</b>	<b>246</b>	<b>159</b>	<b>-</b>	<b>-</b>
<b>Liabilities</b>								
Deposits	46,582	108,189	20,247	27,027	380	757	146	90
Derivatives	300	-	863	1,340	-	-	-	-
Other liabilities	7,121	17,935	784	647	-	-	-	-
Subordinated debt	-	-	13,060	14,550	-	-	-	-
<b>Total liabilities</b>	<b>54,003</b>	<b>126,124</b>	<b>34,954</b>	<b>43,564</b>	<b>380</b>	<b>757</b>	<b>146</b>	<b>90</b>
<b>Off balance<sup>2</sup></b>								
Contingent liabilities	122,412	117,004	-	-	10	10	-	-

DKKm	Group undertakings		Other Nordea Group Companies		Associated undertakings		Other related parties	
	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014	31 Dec 2015	31 Dec 2014
Net interest income	777	1,006	-423	-594	2	3	-1	-1
Net fee and commission income	931	844	1,422	1,372	2	2	-	-
Value adjustments	-381	174	184	-1,138	-	-	-	-
Other operating income	47	54	392	210	-	-	-	-
Total operating costs	-18	-22	-1,819	-1,792	-	-	-	-
<b>Profit before impairment losses</b>	<b>1,356</b>	<b>2,056</b>	<b>-244</b>	<b>-1,942</b>	<b>4</b>	<b>5</b>	<b>-1</b>	<b>-1</b>

<sup>1</sup> Including figures for shareholders with significant influence.

<sup>2</sup> Nordea Bank Danmark A/S provides on an ongoing basis guarantees in favour of its wholly-owned mortgage banking subsidiary Nordea Kredit Realkreditaktieselskab, typically to cover the top 25% of the principal of mortgage loans disbursed. This guarantee commitment is computed on the basis of the remaining cash balance and amounted to DKK 100,189m at end 2015 (DKK 97,523m).

### Compensation and loans to Board of Directors and the Executive Management (Key management personnel)

Compensation to Board of Directors and the Executive Management is specified in Note P6.

Loans to Board of Directors and the Executive Management and their family members are specified in Note G6 of the consolidated financial statements.

### Related-party transactions (arms length basis)

Related-party transactions are described in Note G36 of the consolidated financial statements.

Otherwise, Nordea Bank Danmark's transactions with companies in the Nordea Group include lending, deposits, trading in securities and derivative financial instruments, guarantees etc as part of its normal banking business.

## Note P30 Risk disclosures

NBD's financial risks and policies as well as financial risk management targets are described in the Risk, liquidity and capital management section on page 8-21 in the Board of Directors' report.

**Note P31**  
**Activities country-by-country**

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2015, DKKm	Nature of activities	Turnover	Profit before tax	Tax	Number of employees on a full time equivalent basis
Denmark	Banking, asset management and real estate funding	26,380	5,086	-1,145	5,777
Poland	Administrative services	17	0	0	162

Disclosures of activities country-by-country are on a consolidated basis in accordance with the Executive Order on Financial Reports for Credit Institutions and Investment Firms, etc. section 124a.

## Proposed distribution of earnings

According to the parent company's balance sheet, the following amount is available for distribution by the Annual General Meeting of Shareholders:

DKKm	
Retained earnings	21,477
Net profit for the year	3,793
Transferred to reserves	-1,297
<b>Total</b>	<b>23,973</b>

The Board of Directors proposes that the 2015 earnings are distributed as follows:

DKKm	
Dividends paid to the shareholder	2,950
To be carried forward	21,023
<b>Total</b>	<b>23,973</b>

The parent company's distributable earnings amount to DKK 23,973m. After the proposed distribution of earnings, the parent company's unrestricted shareholders' equity amounts to DKK 21,023m.

## Statement by the Board of Directors and the Executive Management

The Board of Directors and the Executive Management have today discussed and approved the Annual Report of NBD Group and Nordea Bank Danmark A/S for the financial year 2015.

The annual report for the group has been prepared in accordance with International Financial Reporting Standards as adopted by the EU and the annual report for the parent company has been prepared in accordance with the Financial Business Act. The annual report for the group has furthermore been prepared in accordance with additional Danish disclosure requirements for annual reports of financial companies. It is our opinion that the consolidated financial statements and parent company financial statements give a true and fair view of the Group's and the parent company's financial position at 31 December 2015 and of the results of the Group's and the parent company's operations and the Group's cash flows for the financial year 1 January – 31 December 2015.

Further, in our opinion, the Board of Directors' report provides a fair review of the development in the Group's and the parent company's operations and financial matters, the results of the Group's and the parent company's operations and financial position and describes the material risks and uncertainties affecting the Group and the parent company.

We propose to the Annual General Meeting that the annual report should be adopted.

Copenhagen, 8 February 2016

### Board of Directors

Mads G. Jakobsen (Chairman)

Torsten Hagen Jørgensen

Søren Dahlgaard

Anne Rømer

### Executive Management

Peter Lybecker (CEO)

Jørgen Høholt

David Hellemann

Ellen Pløger

# Independent auditors' report

## To the shareholders of Nordea Bank Danmark A/S

### Report on Consolidated Financial Statements and Parent Company Financial Statements

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Nordea Bank Danmark A/S for the financial year 1 January to 31 December 2015, which comprise income statement, statement of comprehensive income, balance sheet, statement of changes in equity, cash flow statement and notes, including summary of significant accounting policies for both the Group and the Parent Company. The Consolidated Financial Statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU, and the Parent Company Financial Statements are prepared in accordance with the Danish Financial Business Act. Further, the Consolidated Financial Statements are prepared in accordance with Danish disclosure requirements for financial institutions.

### Management's Responsibility for the Consolidated Financial Statements and the Parent Company Financial Statements

Management is responsible for the preparation of Consolidated Financial Statements and Parent Company Financial Statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU (the Consolidated Financial Statements), the Danish Financial Business Act (the Parent Company Financial Statements) and Danish disclosure requirements for financial institutions, and for such internal control as Management determines is necessary to enable the preparation of Consolidated Financial Statements and Parent Company Financial Statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on the Consolidated Financial Statements and the Parent Company Financial Statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the Consolidated Financial Statements and the Parent Company Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Consolidated Financial Statements and the Parent Company Financial Statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Consolidated Financial Statements and the Parent Company Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of Consolidated Financial Statements and Parent Company Financial Statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the Consolidated Financial Statements and the Parent Company Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The audit has not resulted in any qualification.

### Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the Group's and the Parent Company's financial position at 31 December 2015 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 1 January to 31 December 2015 in accordance with International Financial Reporting Standards as adopted by the EU and Danish disclosure requirements for financial institutions in respect of the Consolidated Financial Statements and in accordance with the Danish Financial Business Act in respect of the Parent Company Financial Statements.

### Statement on Management's Review

We have read Management's Review in accordance with the Danish Financial Business Act. We have not performed any procedures additional to the audit of the Consolidated Financial Statements and the Parent Company Financial Statements. On this basis, in our opinion, the information provided in Management's Review is consistent with the Consolidated Financial Statements and the Parent Company Financial Statements.

Copenhagen, 8 February 2016  
PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Business registration no. 33 77 12 31

Erik Stener Jørgensen  
State Authorised Public Accountant

Christian Fredensborg Jakobsen  
State Authorised Public Accountant

# Management

## Board of Directors of Nordea Bank Danmark

### Mads G. Jakobsen

(Chairman of the Board and chairman of the Risk Committee)  
Position in Nordea: Executive Vice President, Deputy Head of Retail Banking

Born 1966 (49 years)  
Shareholding: 38,895 Nordea<sup>1</sup>

#### External assignments

None.

### Torsten Hagen Jørgensen

(Vice chairman of the Board and chairman of the Audit Committee)

Position in Nordea: Deputy CEO and Group Chief Operating Officer (COO), Executive Vice President, Head of Group Corporate Centre

Born 1965 (50 years)  
Shareholding: 95,907 Nordea<sup>1</sup>

#### External assignments

None.

### Gunn Wærsted

Position in Nordea: Executive Vice President, Head of Wealth Management

Born 1955 (60 years)  
Shareholding: 128,363 Nordea<sup>1</sup>

#### External assignments

Member of the Board of Finance Norway (FNO)  
Member of the Board of Petoro AS  
Member of the Nomination Committee of Schibsted ASA  
Member of the Council of Det Norske Veritas (DnV)

### Søren Dahlgaard

(Member of the Risk Committee)

Position in Nordea: Senior Vice President, Head of Group Recovery and Resolution Planning

Born 1962 (53 years)  
Shareholding: 49,107 Nordea<sup>1</sup>

#### External assignments

None.

### Anne Rømer<sup>2</sup> (Member of the Audit Committee)

Born 1966 (49 years)  
Shareholding: None.  
Independent board member

#### External assignments

None.

## Executive Management of Nordea Bank Danmark

### Peter Lybecker

#### Internal assignments

Chief Executive Officer (CEO), Head of Strategic Partnerships  
Chairman of the Board of Directors of Fionia Asset Company A/S  
Chairman of the Board of Directors of Nordea Kredit Realkreditatieselskab  
Member of the Boards of Directors of Nordea Finans Danmark A/S, Nordea Finans Sverige AB and Nordea Finance Finland Ltd

#### External assignments

Chairman of the Board of Directors of Bankernes Kontant Service A/S  
Chairman of the Board of Directors of VP Securities A/S  
Chairman of the Board of Directors of Danmarks Skibskredit A/S  
Member of the Board of Directors of LR Realkredit A/S  
Vice chairman of the Board of Directors of FR I af 16. september A/S  
Member of the Board of Directors of VISA Europe

### Jørgen Høholt

#### Internal assignments

Head of Corporate & Institutional Banking Denmark  
Member of the Board of Directors of NJK1 ApS

#### External assignments

None.

### David Hellemann

#### Internal assignments

Head of Retail Banking Denmark  
Member of the Board of Nordea Kredit Realkreditatieselskab

#### External assignments

None.

### Ellen Pløger

#### Internal assignments

Head of Business Risk Implementation & Support  
Member of the Board of Nordea Funds Ltd

#### External assignments

None.

<sup>1</sup> Shareholdings as of 31 December 2015 also include shares held by family members and closely affiliated legal entities.

<sup>2</sup> Anne Rømer, CFO, DFDS Logistics. Is considered by the Board as the independent member of the audit committee with expertise in accounting and / or audit pursuant to the requirements of the Executive Order on audit committees of companies and groups that are supervised by the FSA.

Nordea Bank Danmark A/S  
Bus reg no 13522197 Copenhagen  
Strandgade 3  
PO Box 850  
DK-0900 Copenhagen C  
Tel +45 33 33 33 33  
Fax +45 33 33 63 63  
nordea.dk