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# KGH Customs Software A/S

Kidnakken 11, 4930 Maribo

Company reg. no. 12 96 97 32

## **Annual report**

1 January - 31 December 2022

The annual report was submitted and approved by the general meeting on the 4 May 2023.

Ernst Mathias Ehrenström Chairman of the meeting

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Notes to users of the English version of this document:

<sup>•</sup> This document is a translation of a Danish version of the document. In the event of any dispute regarding the interpretation of any part of the document, the Danish version of the document shall prevail.

<sup>•</sup> To ensure the greatest possible applicability of this document, IAS/IFRS English terminology has been used.

<sup>•</sup> Please note that decimal points remain unchanged from Danish version of the document. This means that DKK 146.940 corresponds to the English amount of DKK 146,940, and that 23,5 % corresponds to 23.5 %.

## Management's statement

Today, the Board of Directors and the Managing Director have approved the annual report of KGH Customs Software A/S for the financial year 1 January - 31 December 2022.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

We consider the chosen accounting policy to be appropriate, and in our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2022 and of the results of the Company's operations for the financial year 1 January - 31 December 2022.

Further, in our opinion, the Management's review gives a true and fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the Annual General Meeting.

Maribo, 1 May 2023

### **Managing Director**

Mette Birna Ödefors

### **Board of directors**

Ernst Mathias Ehrenström Mette Birna Ödefors Jan Mikael Tommy Carlbom

## Independent auditor's report on extended review

#### To the Shareholder of KGH Customs Software A/S

#### **Opinion**

We have performed an extended review of the financial statements of KGH Customs Software A/S for the financial year 1 January - 31 December 2022, which comprise income statement, balance sheet, statement of changes in equity, notes and a summary of significant accounting policies. The financial statements are prepared under the Danish Financial Statements Act.

Based on the work performed, in our opinion, the financial statements give a true and fair view of the Company's financial position at 31 December 2022 and of the results of the Company's operations for the financial year 1 January - 31 December 2022 in accordance with the Danish Financial Statements Act.

#### **Basis for Opinion**

We conducted our extended review in accordance with the Danish Business Authority's Assurance Standard for Small Enterprises and FSR – Danish Auditors' standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the extended review of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the extended review of the Financial Statements

Our responsibility is to express a opinion on the financial statements. This requires that we plan and perform procedures in order to obtain limited assurance for our opinion on the financial statements and in addition perform specifically required supplementary procedures to obtain further assurance for our opinion.

## Independent auditor's report on extended review

An extended review comprises procedures that primarily consist of making inquiries of Management and others within the Company, as appropriate, analytical procedures and the specifically required supplementary procedures as well as evaluation of the evidence obtained.

The procedures performed in an extended review are less than those performed in an audit, and accordingly, we do not express an audit opinion on the financial statements.

## Statement on the Management's Review

Management is responsible for the Management's Review.

Our opinion on the financial statements does not cover the Management's Review, and we do not express any form of assurance opinion thereon.

In connection with our extended review of the financial statements, our responsibility is to read the Management's Review and, in doing so, consider whether the Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the extended review, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's Review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in the Management's Review.

Copenhagen, 1 May 2023

#### **Grant Thornton**

State Authorised Public Accountants Company reg. no. 34 20 99 36

Steen K. Bager State Authorised Public Accountant mne28679

## **Company information**

The company KGH Customs Software A/S

Kidnakken 11 4930 Maribo

Company reg. no. 12 96 97 32

Financial year: 1 January - 31 December

**Board of directors** Ernst Mathias Ehrenström

Mette Birna Ödefors

Jan Mikael Tommy Carlbom

Managing Director Mette Birna Ödefors

Auditors Grant Thornton, Statsautoriseret Revisionspartnerselskab

Stockholmsgade 45 2100 København Ø

## Management's review

## The principal activities of the company

The company's activities are software development and sales of both standard and special software for trading, transport and logistics companies, as well as sub-supplier of freight forwarding software to others software houses.

## Development in activities and financial matters

The gross profit for the year totals DKK 8.302.000 against DKK 7.004.000 last year. Income or loss from ordinary activities after tax totals DKK 143.000 against DKK 44.000 last year. Management considers the result as exspected.

## **Income statement 1 January - 31 December**

All amounts in DKK.

| Not | <u>e</u>  | 2022       | 2021       |
|-----|---|------------|------------|
|     | Gross profit                                      | 8.301.911  | 7.003.893  |
| 1   | Staff costs                                       | -8.103.062 | -7.041.808 |
|     | Depreciation and impairment of non-current assets | -445       | -4.884     |
|     | Operating profit                                  | 198.404    | -42.799    |
|     | Other financial income from subsidiaries          | -643       | 0          |
|     | Other financial expenses                          | -5.091     | -7.778     |
|     | Pre-tax net profit or loss                        | 192.670    | -50.577    |
|     | Tax on net profit or loss for the year            | -49.737    | 94.252     |
|     | Net profit or loss for the year                   | 142.933    | 43.675     |
|     | Proposed distribution of net profit:              |            |            |
|     | Transferred to retained earnings                  | 142.933    | 43.675     |
|     | Total allocations and transfers                   | 142.933    | 43.675     |

## **Balance sheet at 31 December**

All amounts in DKK.

| Assets |
|--------|
|--------|

| Assets   |           |           |
|--|-----------|-----------|
| Note   | 2022      | 2021      |
| Non-current assets                               |           |           |
| Other fixtures and fittings, tools and equipment | 0         | 446       |
| Total property, plant, and equipment             | 0         | 446       |
| Deposits   | 66.000    | 66.000    |
| Total investments                                | 66.000    | 66.000    |
| Total non-current assets                         | 66.000    | 66.446    |
| Current assets                                   |           |           |
| Trade receivables                                | 404.278   | 138.032   |
| Deferred tax assets                              | 7.000     | 12.000    |
| Income tax receivables                           | 0         | 13.332    |
| Other receivables                                | 828.854   | 257.034   |
| Total receivables                                | 1.240.132 | 420.398   |
| Cash and cash equivalents                        | 1.114.813 | 2.091.119 |
| Total current assets                             | 2.354.945 | 2.511.517 |
| Total assets                                     | 2.420.945 | 2.577.963 |

## **Balance sheet at 31 December**

All amounts in DKK.

| Equity and liabilities                             |           |           |
|--|-----------|-----------|
| <u>lote</u>  | 2022      | 2021      |
| Equity   |           |           |
| Contributed capital                                | 500.000   | 500.000   |
| Retained earnings                                  | 986.708   | 843.775   |
| Total equity                                       | 1.486.708 | 1.343.775 |
| Trade payables                                     | 114.680   | 32.549    |
| Trade payables                                     | 114.680   | 32.549    |
| Payables to associates                             | 116.226   | 116.226   |
| Income tax payable                                 | 40.788    | 0         |
| Other payables                                     | 662.543   | 1.085.413 |
| Total short term liabilities other than provisions | 934.237   | 1.234.188 |
| Total liabilities other than provisions            | 934.237   |           |
| Total habilities other than provisions             | 934.237   | 1.234.188 |

## 2 Contingencies

## **Statement of changes in equity**

All amounts in DKK.

|   | Contributed capital | Retained earnings | Total     |
|---|---------------------|-------------------|-----------|
| Equity 1 January 2022                       | 500.000             | 843.775           | 1.343.775 |
| Profit or loss for the year brought forward | 0                   | 142.933           | 142.933   |
|   | 500.000             | 986.708           | 1.486.708 |

### **Notes**

| Alla | amounts in DKK.                 |           |           |
|------|---------------------------------|-----------|-----------|
|      |                                 | 2022      | 2021      |
| 1.   | Staff costs                     |           |           |
|      | Salaries and wages              | 6.980.877 | 6.060.861 |
|      | Pension costs                   | 1.039.310 | 909.815   |
|      | Other costs for social security | 82.875    | 71.132    |
|      |                                 | 8.103.062 | 7.041.808 |
|      | Average number of employees     | 10        |           |
|      |                                 |           |           |

#### 2. **Contingencies**

## **Contingent liabilities**

|                              | DKK in    |
|------------------------------|-----------|
|                              | thousands |
| Total contingent liabilities | 512       |
|                              |           |

#### Joint taxation

With A.P. Møller Holding A/S as administration company, the company is subject to the Danish scheme of joint taxation and unlimitedly, jointly, and severally liable, along with the other jointly taxed companies, for the total corporation tax.

The company is unlimitedly, jointly, and severally liable, along with the other jointly taxed companies, for any obligations to withhold tax on interest, royalties, and dividends.

Any subsequent adjustments of corporate taxes or withholding tax, etc., may result in changes in the company's liabilities.

The annual report for KGH Customs Software A/S has been presented in accordance with the Danish Financial Statements Act regulations concerning reporting class B enterprises. Furthermore, the company has decided to comply with certain rules applying to reporting class C enterprises.

#### Recognition and measurement in general

Income is recognised in the income statement concurrently with its realisation, including the recognition of value adjustments of financial assets and liabilities. Likewise, all costs are recognised in the income statement, including depreciations amortisations, writedowns for impairment, provisions, and reversals due to changes in estimated amounts previously recognised in the income statement.

Assets are recognised in the statement of financial position when it seems probable that future economic benefits will flow to the company and the value of the asset can be reliably measured.

Liabilities are recognised in the statement of financial position when it is seems probable that future economic benefits will flow out of the company and the value of the liability can be reliably measured.

Assets and liabilities are measured at cost at the initial recognition. Hereafter, assets and liabilities are measured as described below for each individual accounting item.

Upon recognition and measurement, allowances are made for such predictable losses and risks which may arise prior to the presentation of the annual report and concern matters that exist on the reporting date.

### Income statement

#### **Gross profit**

Gross profit comprises the revenue and external costs.

Revenue is recognised in the income statement if delivery and passing of risk to the buyer have taken place before the end of the year and if the income can be determined reliably and inflow is anticipated. Recognition of revenue is exclusive of VAT and taxes and less any discounts relating directly to sales.

Cost of sales comprises costs for purchases from subcontractors.

Other operating income comprises items of a secondary nature as regards the principal activities of the enterprise. Furthermore, this item comprises received subsidies, damages, and compensation due to the coronavirus situation.

Other external expenses comprise expenses incurred for distribution, sales, advertising, administration, premises, loss on receivables, and operational leasing costs.

#### Staff costs

Staff costs include salaries and wages, including holiday allowances, pensions, and other social security costs, etc., for staff members. Staff costs are less government reimbursements.

#### Depreciation, amortisation, and writedown for impairment

Depreciation, amortisation, and writedown for impairment comprise depreciation, amortisation, and writedown for the year and profit and loss on the disposal of intangible and tangible assets.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement with the amounts concerning the financial year. Financial income and expenses comprise interest income and expenses, financial expenses from financial leasing, realised and unrealised capital gains and losses relating to securities, debt and transactions in foreign currency, amortisation of financial assets and liabilities as well as surcharges and reimbursements under the advance tax scheme, etc.

#### Tax on net profit or loss for the year

Tax for the year comprises the current income tax for the year and changes in deferred tax and is recognised in the income statement with the share attributable to the net profit or loss for the year and directly in equity with the share attributable to entries directly in equity.

The company is subject to Danish rules on compulsory joint taxation of Danish group enterprises.

The current Danish income tax is allocated among the jointly taxed companies proportional to their respective taxable income (full allocation with reimbursement of tax losses).

## Statement of financial position

#### Plant, and equipment

Plant, and equipment are measured at cost less accrued depreciation and writedown for impairment.

The depreciable amount is cost less any expected residual value after the end of the useful life of the asset. The amortisation period and the residual value are determined at the acquisition date and reassessed annually. If the residual value exceeds the carrying amount, the depreciation is discontinued.

If the amortisation period or the residual value is changed, the effect on amortisation will, in future, be recognised as a change in the accounting estimates.

The cost comprises acquisition cost and costs directly associated with the acquisition until the time when the asset is ready for use.

The cost of a total asset is divided into separate components. These components are depreciated separately, the useful lives of each individual components differing, and the individual component representing a material part of the total cost.

Depreciation is done on a straight-line basis according to an assessment of the expected useful life and the residual value of the individual assets:

Useful life Residual value Other fixtures and fittings, tools and equipment 3-5 years 0-20 %

Minor assets with an expected useful life of less than 1 year are recognised as costs in the income statement in the year of acquisition.

Profit or loss derived from the disposal of property, land, and equipment is measured as the difference between the sales price less selling costs and the carrying amount at the date of disposal. Profit or loss is recognised in the income statement under depreciation.

#### Leases

The enterprise will be applying IAS 17 as its base of interpretation for recognition of classification and recognition of leases.

All other leases are regarded as operating leases. Payments in connection with operating leases and other lease agreements are recognised in the income statement for the term of the contract. The company's total liabilities concerning operating leases and lease agreements are recognised under contingencies, etc.

### Impairment loss relating to non-current assets

The carrying amount of both intangible and tangible fixed assets are subject to annual impairment tests in order to disclose any indications of impairment beyond those expressed by amortisation and depreciation respectively.

If indications of impairment are disclosed, impairment tests are carried out for each individual asset or group of assets, respectively. Writedown for impairment is done to the recoverable amount if this value is lower than the carrying amount.

The recoverable amount is the higher value of value in use and selling price less expected selling cost. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the asset group and expected net cash flows from the sale of the asset or the asset group after the end of their useful life.

Previously recognised impairment losses are reversed when conditions for impairment no longer exist. Impairment relating to goodwill is not reversed.

#### **Leasehold improvements**

Leasehold improvements are measured at cost less accrued depreciations. Depreciation is done on a straightline basis over the estimated useful life of the asset, which is set at 5 years.

#### **Investments**

#### **Deposits**

Deposits are measured at amortised cost and represent lease deposits, etc.

#### Receivables

Receivables are measured at amortised cost, which usually corresponds to nominal value.

Impairment losses are calculated as the difference between the carrying amount of accounts receivable and the present value of the expected cash flows, including the realisable value of any securities received. The effective interest rate for the individual account receivable or portfolio is used as the discount rate.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand.

#### Income tax and deferred tax

Current tax liabilities and current tax receivable are recognised in the statement of financial position as calculated tax on the taxable income for the year, adjusted for tax of previous years' taxable income and for tax paid on account.

The company is jointly taxed with consolidated Danish companies. The current corporate income tax is distributed between the jointly taxed companies in proportion to their taxable income and with full distribution with reimbursement as to tax losses. The jointly taxed companies are comprised by the Danish tax prepayment scheme.

Joint taxation contributions payable and receivable are recognised in the statement of financial position as "Income tax receivable" or "Income tax payable".

According to the rules of joint taxation, KGH Customs Software A/S is unlimitedly, jointly, and severally liable to pay the Danish tax authorities the total income tax, including withholding tax on interest, royalties, and dividends, arising from the jointly taxed group of companies.

Deferred tax is measured on the basis of temporary differences in assets and liabilities with a focus on the statement of financial position. Deferred tax is measured at net realisable value.

Adjustments take place in relation to deferred tax concerning elimination of unrealised intercompany gains and losses.

Deferred tax is measured based on the tax rules and tax rates applying under the legislation prevailing in the respective countries on the reporting date when the deferred tax is expected to be released as current tax. Changes in deferred tax due to changed tax rates are recognised in the income statement, except for items included directly in the equity.

Deferred tax assets, including the tax value of tax losses allowed for carryforward, are recognised at the value at which they are expected to be realisable, either by settlement against tax of future earnings or by set-off in deferred tax liabilities within the same legal tax unit. Any deferred net tax assets are measured at net realisable value.

#### Liabilities other than provisions

Other liabilities concerning payables to suppliers, group enterprises, and other payables are measured at amortised cost which usually corresponds to the nominal value.