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Dow AgroSciences Danmark A/S

Sorgenfrivej 15 DK-2800 Kgs. Lyngby Central Business Registration No 12938241

Annual report 2017

The Annual General Meeting adopted the annual report on 31.05.2018

Name: Finn Jeff Lernø	

Chairman of the General Meeting

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Entity details

Entity

Dow AgroSciences Danmark A/S Sorgenfrivej 15 DK-2800 Kgs. Lyngby

Central Business Registration No: 12938241

Registered in: Lyngby-Taarbæk

Financial year: 01.01.2017 - 31.12.2017

Board of Directors

Finn Jeff Lernø, Chairman Gino Eduardus Angela van Poorten Lars Geltzer Dinesen

Executive Board

Lars Geltzer Dinesen

Lawyer

Plesner Amerika Plads 37 DK-2100 Copenhagen Ø

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 P.O. Box 1600 0900 Copenhagen C

Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Dow AgroSciences Danmark A/S for the financial year 01.01.2017 - 31.12.2017.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations for the financial year 01.01.2017 - 31.12.2017.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 31.05.2018

Executive Board

Lars Geltzer Dinesen

Board of Directors

Finn Jeff Lernø

Gino Eduardus Angela van

Poorten

Chairman

Lars Geltzer Dinesen

Independent auditor's report

To the shareholder of Dow AgroSciences Danmark A/S Opinion

We have audited the financial statements of Dow AgroSciences Danmark A/S for the financial year 01.01.2017 - 31.12.2017, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations for the financial year 01.01.2017 - 31.12.2017 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exits. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Independent auditor's report

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
 material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Independent auditor's report

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Violation of legislation on financial reporting and similar

Parts of the accounting records for the Company are kept on file outside of the Danish Borders. They are kept on a file with affiliated companies and can be obtained at short notice. The procedures used are in contravention of Danish legislation on the filling of accounting material in general.

Copenhagen, 31.05.2018

Deloitte

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33963556

Flemming Larsen
State Authorised Public Accountant
Identification number (MNE) mne27790

Management commentary

	2017	2016	2015	2014	2013
	DKK'000	DKK'000	DKK'000	DKK'000	DKK'000
Financial highlights					
Key figures					
Revenue	267.308	207.092	159.785	158.387	162.296
Gross profit/loss	43.950	32.536	33.191	37.059	24.836
Operating profit/loss	17.905	14.069	17.809	24.922	11.521
Net financials	(435)	(971)	(226)	607	191
Profit/loss for the year	10.994	8.907	20.692	84.294	52.448
Total assets	535.025	317.844	342.814	313.145	206.613
Investments in property,	0	0	991	1.538	907
plant and equipment	O	U	991	1.556	907
Equity	313.397	302.403	293.496	272.803	188.510
Employees in average	13	23	28	19	19
Ratios					
Gross margin (%)	16,4	15,7	20,8	23,4	15,3
Return on equity (%)	3,6	3,0	7,3	36,5	35,4
Solvency ratio (%)	56,4	94,6	85,6	87,1	91,2
Profit margin (%)	6,9	6,8	11,5	15,4	8,2
Return on assets (%)	3,3	4,4	5,8	12,0	7,8

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2015" issued by the Danish Society of Financial Analysts.

Ratios	Calculation formula	Ratios
Gross margin (%)	Gross profit/loss x 100 Revenue	The entity's operating gearing.
Return on equity (%)	Profit/loss for the year x 100 Average equity	The entity's return on capital invested in the entity by the owners.
Solvency ratio (%)	Equity x 100 Total assets	The financial strength of the enitity
Profit margin (%)	Profit before financials x 100 Revenue	The measure of the amount of profit accruing to a firm from sale of a product or service.
Return on assets (%)	Profit before financials x 100 Total assets	A measure of profitability calculated by expressing a company's net income as a percentage of total assets.

Management commentary

Primary activities

The Company's activity comprises sale and distribution of agricultural chemicals.

Development in activities and finances

In the year 2017 Dow AgroSciences Danmark A/S has delivered a very satisfying result. This as a result of Dow AgroSciences Danmark A/S improved its market position as a major R&D based player in the market for plant protection products. A market where the competition from generic suppliers are increasing year by year. The 2017 financial result are also the result of Dow AgroSciences Danmark A/S as one of the first Dow AgroSciences companies in Europe, successfully did launch innovative new plant protection products coming out of the Dow Pipeline, to the Danish agricultural industry and to the benefit of Danish farmers.

Profit/(loss) for the year

The financial statements show an operating profit of DKK 18.456.029 which is satisfactory.

Outlook

With the announcement of the merger between Dow Chemical and DuPont De Nemours and by that putting together the strength of two market leading companies also within the global agricultural industry, it is foreseen that also the company within the Danish market will continue its financial growth short to long term. This based on the Pipeline and further expansion into new markets within the Ag Industry. Already from 2018 the company will centralize its Nordic activities into a new Nordic HQ located in Copenhagen and are expected to close the performance gap within the organization and by that preparing for further expansion.

Particular risks

The company has limited operating risk mainly involving bad debt and financing. There is no foreign exchange risk in this entity.

Uncertainty related to recognition and measurement

Anticipated risks and losses that arise before the time of preparation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Unusual circumstances affecting the recognition and measurement

There are not unusual circumstances affecting the recognition and measurement.

Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

Environmental performance

Sustainability is an important part of The Dow Chemical Company's culture. Description of the Company's sustainability policy is to be found in The Dow Chemical Company 2017 Annual report, "Protection of the environment". The Company also refers to The Dow Chemical Company's webpage for further information: http://www.dow.com/en-us/science-and-sustainability

Corporate social responsibility

Translate policies into action

It is the Company's focus to create a positive and healthy work and performance environment, and to be a workplace where employees have the freedom to achieve common goals and optimise opportunities irrespectively of their gender, age, race, religion, disability or sexual orientation.

During 2017 it was not possible due to unforeseen reasons to meet the target of at least 33% of under-represented gender. The board of Directors continuously works to increase diversity within the board. The company defined a target that members of the under-represented gender should constitute at least 33%. The Board of Directors does not currently represent an equal mix of genders. The Company intends to meet the target no later than end of 2022.

Income statement for 2017

		2017	2016
	Notes	DKK	DKK
Revenue	1	267.307.896	207.091.800
Cost of sales		(223.357.511)	(174.555.304)
Gross profit/loss		43.950.385	32.536.496
Distribution costs	2	(23.212.726)	(17.069.627)
Administrative costs		(2.832.190)	(1.397.511)
Operating profit/loss		17.905.469	14.069.358
Other financial income		715.827	1.105.899
Other financial expenses		(1.150.438)	(2.077.284)
Profit/loss before tax		17.470.858	13.097.973
Tax on profit/loss for the year	3	(6.476.470)	(4.191.086)
Profit/loss for the year	4	10.994.388	8.906.887

Balance sheet at 31.12.2017

	Notes	2017 DKK	2016 DKK
Acquired patents		0_	14.035
Intangible assets	5	0	14.035
Other fixtures and fittings, tools and equipment		0	181.010
Property, plant and equipment	6	0	181.010
Deposits		243.423	243.423
Fixed asset investments	7	243.423	243.423
Fixed assets		243.423	438.468
Manufactured goods and goods for resale		25.161.023	22.578.346
Inventories		25.161.023	22.578.346
Trade receivables		208.600	594.510
Receivables from group enterprises		328.896.360	280.240.433
Other receivables		4.328.466	3.221.799
Income tax receivable		176.186.980	10.680.000
Prepayments	8	0	90.134
Receivables		509.620.406	294.826.876
Current assets		534.781.429	317.405.222
Assets		535.024.852	317.843.690

Balance sheet at 31.12.2017

	Notes	2017 DKK	2016 DKK
Contributed capital		500.000	500.000
Retained earnings		312.897.194	301.902.806
Equity		313.397.194	302.402.806
Bank loans		40.412	0
Trade payables		20.173.786	6.184.432
Payables to group enterprises		20.947.427	2.857.052
Income tax payable		177.686.612	3.634.468
Other payables		2.779.421	2.764.932
Current liabilities other than provisions		221.627.658	15.440.884
Liabilities other than provisions		221.627.658	15.440.884
Equity and liabilities		535.024.852	317.843.690
Unrecognised rental and lease commitments	9		
Contingent liabilities	10		
Related parties with controlling interest	11		
Transactions with related parties	12		
Group relations	13		

Statement of changes in equity for 2017

	Contributed capital DKK	Retained earnings DKK	Total DKK
Equity beginning of year	500.000	301.902.806	302.402.806
Profit/loss for the year	0	10.994.388	10.994.388
Equity end of year	500.000	312.897.194	313.397.194

	2017 DKK	2016 DKK
1. Revenue		
Goods sold	246.057.881	192.534.131
Commission	21.250.015	14.557.669
	267.307.896	207.091.800
	2017	2016
	DKK	DKK
2. Staff costs		
Wages and salaries	9.177.887	9.245.232
Pension costs	957.261	1.026.354
	10.135.148	10.271.586
Average number of employees	13	13

Remuneration to Management and Board of Directors has not been presented in accordance with The Danish Financial Statements Act, section 98B.

	2017	2016
	DKK	DKK
3. Tax on profit/loss for the year		
Tax on current year taxable income	5.919.852	3.634.468
Adjustment concerning previous years	556.618	556.618
	6.476.470	4.191.086
	2017	2016
	<u>DKK</u>	DKK
4. Proposed distribution of profit/loss		
Retained earnings	10.994.388	8.906.887
	10.994.388	8.906.887

	Acquired patents DKK
5. Intangible assets	
Cost beginning of year	89.037
Cost end of year	89.037
Amortisation and impairment losses beginning of year	(75.002)
Amortisation for the year	(14.035)
Amortisation and impairment losses end of year	(89.037)
Carrying amount end of year	0
	Other
	fixtures and
	fittings,
	tools and equipment
	DKK
6. Property, plant and equipment	
Cost beginning of year	631.617
Disposals	(631.617)
Cost end of year	0
Depreciation and impairment losses beginning of the year	(450.607)
Reversal regarding disposals	450.607
Depreciation and impairment losses end of the year	0
Carrying amount end of year	0
	Deposits
	DKK
7. Fixed asset investments	
Cost beginning of year	243.423
Cost end of year	243.423
Carrying amount end of year	243.423

8. Prepayments

 $\label{prepayments} \mbox{Prepayments comprise incurred costs relating to subsequent financial years.}$

	2017 DKK	2016 DKK
9. Unrecognised rental and lease commitments		
Hereof liabilities under rental or lease agreements until maturity in total	811.500	965.928

10. Contingent liabilities

The Company serves as an administration company in a Danish joint taxation arrangement. According to the joint taxation provisions of the Danish Corporation Tax Act, the Company is therefore liable for income taxes etc. for the jointly taxed companies and also for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for these companies.

In of the companies participating in the joint taxation, SKAT has adjusted the taxable income for the years 2010-2014. The reassessments have been appealed to the National Tax Tribunal. The additional taxes and interest has been paid to SKAT. We are of the opinion that it is more likely than not that the company will prevail and that the income adjustment for these years will be reversed implying a refund of paid taxes and interest. Based on this the paid amounts have been capitalized as receivables at 31 December 2017.

11. Related parties with controlling interest

Controlling interests

The Company is a wholly owned subsidiary of Dow AgroScience BV, the Netherlands. The ultimate parent is The Dow Chemical Company.

Related parties with a controlling interest in Dow AgroSciences A/S are the Parent, the Board of Directors, and the Executive Board.

Other related parties consist of group consolidated companies in DowDuPont inc. group.

12. Transactions with related parties

Only transactions with related parties that are not carried out on market terms are stated in the annual report. There are not conducted such operations for the year.

13. Group relations

Name and registered office of the Parent preparing consolidated financial statements for the largest group: DowDuPont inc., Delaware, USA

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: DowDuPont inc., Delaware, USA

The annual report for DowDuPont inc. may be obtained at the following address:

DowDuPont inc.
Corporate Truste Center
1209 Orange Street
Wilmington, New Castle 19801, Delaware
USA

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The annual report is presented in DKK.

The accounting policies applied for these financial statements are consistent with those applied last year.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the one in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses.

Derivative financial instruments

On initial recognition in the balance sheet, derivative financial instruments are measured at cost and subsequently at fair value. Derivative financial instruments are recognised under other receivables or other payables.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging the fair value of a recognised asset or a recognised liability are recorded in the income statement together with changes in the value of the hedged asset or the hedged liability.

Income statement

Revenue

Revenue from the sale of goods for resale and finished goods is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts.

Cost of sales

Cost of sales comprises cost of sales for the financial year measured at cost, adjusted for ordinary inventory write-downs.

Distribution costs

Distribution costs comprise costs incurred for sale and distribution of the Entity's products, including wages and salaries for sales staff, advertising costs, travelling and entertainment expenses, etc as well as amortisation, depreciation and impairment losses relating to intangible assets.

Administrative costs

Administrative expenses comprise expenses incurred for the Entity's administrative functions including stationary and office supplies as well as amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment used for administration of the Entity.

Other financial income

Other financial income comprises interest income and interest income on receivables from group enterprises as well as realised and unrealised exchange adjustments.

Other financial expenses

Other financial expenses comprises interest expenses and interest expenses on payables from group enterprises as well as realised and unrealised exchange adjustments.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish affiliated entities. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

Balance sheet

Intellectual property rights etc

Intellectual property rights etc comprise patents.

Intellectual property rights are valued at cost less accumulated depreciation.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Patents 15 years

Property, plant and equipment

Plant and machinery as well as fixtures, fittings and equipment are valued at cost less accumulated depreciation.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment

3-20 years

New acquisitions costing less than DKK 20.000 are expensed fully in the year of acquisition. Depreciation and profits and losses on current replacement of property, plant and equipment are expensed under administrative expenses

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation. If so, the asset is written down to its lower recoverable amount.

The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets should be assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less write-downs for bad and doubtful debts.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Income tax receivable or payable

Current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

Cash flow statement

Pursuant to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared. The cash flow statement of Dow AgroSciences Danmark A/S and group enterprises is included in the annual report of The Dow Chemical Company, Michigan, USA (Ultimate Parent).