



## dnp denmark a/s

Skruegangen 2  
2690 Karlslunde  
CVR No. 12759444

## Annual report 01.04.2020 - 31.03.2021

The Annual General Meeting adopted the  
annual report on 12.07.2021

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**Niels Hermansen**

Chairman of the General Meeting

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# Entity details

## Entity

dnp denmark a/s

Skruegangen 2

2690 Karlslunde

Business Registration No.: 12759444

Registered office: Greve

Financial year: 01.04.2020 - 31.03.2021

Phone number: +45 46165100

## Board of Directors

Mitsuru Tsuchiya, Chairman

Niels Hermansen

Malene Sølvsten Millard

Hajime Miyashita

Tomohiro Seyama

## Executive Board

Hajime Miyashita, Chief Executive Officer

## Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6

2300 Copenhagen S

# Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of dnp denmark a/s for the financial year 01.04.2020 - 31.03.2021

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.03.2021 and of the results of their operations and the consolidated cash flows for the financial year 01.04.2020 - 31.03.2021.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Karlsunde, 12.07.2021

## Executive Board

### Hajime Miyashita

Chief Executive Officer

## Board of Directors

### Mitsuru Tsuchiya

Chairman

### Niels Hermansen

### Malene Sølvsten Millard

### Hajime Miyashita

### Tomohiro Seyama

# Independent auditor's report

## To the shareholders of dnp denmark a/s

### Opinion

We have audited the consolidated financial statements and the parent financial statements of dnp denmark a/s for the financial year 01.04.2020 - 31.03.2021, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.03.2021 and of the results of their operations and the consolidated cash flows for the financial year 01.04.2020 - 31.03.2021 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements" section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in

Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Statement on the management commentary**

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 12.07.2021

**Deloitte**

Statsautoriseret Revisionspartnerselskab  
CVR No. 33963556

**Jens Jørgensen Baes**

State Authorised Public Accountant  
Identification No (MNE) mne14956

# Management commentary

## Financial highlights

	2020/21 DKK'000	2019/20 DKK'000	2018/19 DKK'000	2017/18 DKK'000	2016/17 DKK'000
<b>Key figures</b>					
Gross profit/loss	16,591	17,024	24,216	33,993	50,878
Operating profit/loss	(23,432)	(19,603)	(5,577)	(2,725)	10,304
Net financials	(1,625)	(726)	(25)	169	(1,087)
Profit/loss for the year	(25,057)	(19,215)	(4,238)	(1,994)	7,299
Balance sheet total	236,463	298,095	273,147	283,174	295,903
Investments in property, plant and equipment	1,606	5,357	1,314	2,240	2,024
Equity	187,821	213,018	232,089	236,327	238,319
<b>Ratios</b>					
Return on equity (%)	(12.50)	(8.63)	(1.81)	(0.84)	3.10
Equity ratio (%)	79.43	71.46	84.97	83.46	80.54

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

### Return on equity (%):

Profit/loss for the year \* 100

Average equity

### Equity ratio (%):

Equity \* 100

Balance sheet total



### Primary activities

The Company's primary activities consist of production and sale of optical screens, display solutions and marketing and sale of components for the solar cell industry and other market segments. More than 99% of the Company's sales are exported.

### Development in activities and finances

The annual report does not include material assumptions or uncertainties other than the branch usual. In the year of 2019/20 dnp denmark as acquired the VisioSign group which resulted in a goodwill which naturally has a degree of assumption. The new content management system which has been under development over the last couple of years and which is launched to the market this year is expected to increase sales to exciting market, but also to open up for new segments.

#### Performance for the year

Gross profit for the year amounts to DKK 16.6 million compared to DKK 17.0 million last year. Loss from ordinary activities after tax amounts to DKK 25.1 million compared to DKK 19.2 million last year. Compared to management's expectation and outlook in the beginning this year has been worse than expected due to the Covid-19 pandemic, resulting in realized figures significantly lower than expected.

The revenue realised is significantly lower than last year. The decrease in revenue is mainly related to the screen business with 40% lower sales than last year whereas sales of special foils to the solar industry has been less affected. The declining sales is due the world-wide Covid-19 pandemic situation with close-down in most of dnp denmark's export markets. Despite cost reduction and lay-offs, the company has not been able to compensate for the lower earnings due to the lower sales. Further dnp denmark has received COVID-compensation through public compensation packages. Please refer to note 1 for further description.

As per 1. January 2020 dnp denmark as acquired 100% of VisioSign A/S including the subsidiary VisioSign Sverige AB. VisioSign A/S is specialized in providing screen-based solutions for modern digital buildings and has for the last 20 years been a frontrunner in digital screen-based solutions for internal communication, wayfinding, meeting rooms, digital receptions and visual digital solutions. VisioSign's and dnp denmark's product range is seen as complement to each other and as such will have a positive impact on both companies' revenue in the future. In connection to the acquisition it was decided to merge Calmviso ApS and dnp denmark A/S pr. 1st April 2020. As a result of the acquisition 1. January 2020 the comparative consolidated figures only includes 3 months of VisioSign A/S, whereas consolidated figures for 2020/21 includes 12 months.

Earnings are significantly lower than last year because of much lower sales of optical screens, write-down of obsolete products and merger costs.

Management considers the performance unsatisfactory.

### New products

During the year, dnp denmark introduced new upgrades and line-extensions to the Supernova and Sessions product lines specially developed for the new short throw projectors. The new products are expected to strengthen the Company's market position further.

### Investments

The Company has during the financial year further invested in development of the content management system recognized as intangible assets. During the financial year Investments in property, plant and equipment mainly comprise current updating and replacement of buildings and production equipment.

**Capital resources**

dnp denmark as is well-consolidated. The equity ratio is 79,4% (2019/20: 71,4%), corresponding to equity at 31.03.2021 of DKK 187.5 million (2019/20: DKK 213.0 million). At year-end, the Company's financial resources amount to DKK 155.2 million (2019/20: DKK 193.8 million), consisting solely of cash.

**Uncertainty relating to recognition and measurement**

The annual report does not include material assumptions or uncertainties other than the branch usual. In the year of 2019/20 dnp denmark as acquired the Visiosign group which resulted in a goodwill which naturally has a degree of assumption. The new content management system which has been under development over the last couple of years and which is launched to the market this year is expected to increase sales to exciting market, but also to open up for new segments.

**Outlook**

The outlook for the coming year is still very uncertain due to the Covid-19 pandemic. By 1 April 2021, dnp denmark will after the acquisition of VisioSign A/S last year take the next step and merge VisioSign into dnp denmark. This move is part of a long-term strategy to get a stronger presence in the Scandinavian market and to offer our partners a broader range of solutions. Due to the merger and ending of the Covid-19 pandemic, Management expects that total revenue will be slightly higher, and earnings will increase, but a loss is still expected in the coming year due to merger costs and effect of Covid-19 in first half of the year. Sales of special foils to the European solar industry with a relatively lower margin will continue in the coming year at a level of approximately DKK 97 million compared to DKK 90.7 million in the past year.

It is expected that the competition from new technologies will continue, thus maintaining a pressure on the contribution margin.

The enhanced focus on efficiency and internal processes will continue to keep costs down. The increased focus on sales channels, including working with the right partners, will continue in the coming year and is expected to influence sales positively. In the coming year, the Company will focus on developing and expanding Solutions, just as new market segments will be explored. A precondition is, however, that the US dollar exchange rate will not be subject to significant changes compared to the level of late March 2021.

**Particular risks**

The Company must be at the cutting edge of the technological development for optical screens. Financial exposure due to the Company's solvency and capital resources, the Company is only exposed to changes in the level of interest rates to a very limited extent.

**Currency risks**

The Company is exposed to currency risks in respect of current operations. The Company invoices in EUR, JPY and USD, whereas parts of its purchases are invoiced in JPY and USD. Depending on Management's expectations for the movements in foreign exchange rates, forward exchange contracts are concluded to hedge expected net income/expenses.

**Credit risks**

The Company is not exposed to any significant risks relating to one single customer or partner, as the Company has credit insured its receivables considerably.

Financial risks are hedged by closing open currency positions.

**Environmental performance**

The Company's production conditions are environmentally approved. This approval sets limits for the impact on the external environment, and the observance of the approval helps to ensure that production takes place without significant pollution on the surroundings. In 2020/21, the Company complied with the terms of the environmental approval.

**Research and development activities**

In the financial year, expenses incurred for development activities in connection with the new Supernova screen models and the new Sessions product line, as well as the improvement of the existing models.

**Events after the balance sheet date**

No events have occurred after the balance sheet date which affect the annual report. However, the latest month's development in the spread of the coronavirus disease (COVID-19) and the lock down of large parts of society will affect the Company's results for 2021. Due to the uncertainty about the length of the coronavirus crisis both nationally and internationally and the size of the government's aid packages, the financial impact cannot be determined at this point in time.

# Consolidated income statement for 2020/21

	Notes	2020/21 DKK	2019/20 DKK
<b>Gross profit/loss</b>	1	<b>16,590,503</b>	<b>17,023,647</b>
Distribution costs		(9,242,117)	(12,322,180)
Administrative expenses		(30,780,780)	(24,304,580)
<b>Operating profit/loss</b>		<b>(23,432,394)</b>	<b>(19,603,113)</b>
Other financial income		110,319	267,283
Other financial expenses	4	(1,735,300)	(993,021)
<b>Profit/loss before tax</b>		<b>(25,057,375)</b>	<b>(20,328,851)</b>
Tax on profit/loss for the year	5	0	1,113,805
<b>Profit/loss for the year</b>	6	<b>(25,057,375)</b>	<b>(19,215,046)</b>

# Consolidated balance sheet at 31.03.2021

## Assets

	Notes	2020/21 DKK	2019/20 DKK
Completed development projects	8	0	127,587
Acquired intangible assets		0	0
Acquired rights		294,192	836,009
Goodwill		11,936,131	13,264,476
Development projects in progress	8	3,159,541	1,935,635
<b>Intangible assets</b>	<b>7</b>	<b>15,389,864</b>	<b>16,163,707</b>
Land and buildings		20,958,101	21,835,263
Plant and machinery		704,579	1,271,084
Other fixtures and fittings, tools and equipment		3,309,945	3,551,838
<b>Property, plant and equipment</b>	<b>9</b>	<b>24,972,625</b>	<b>26,658,185</b>
Other receivables		98,727	344,663
<b>Financial assets</b>	<b>10</b>	<b>98,727</b>	<b>344,663</b>
<b>Fixed assets</b>		<b>40,461,216</b>	<b>43,166,555</b>
Raw materials and consumables		21,155,492	28,341,454
Work in progress		96,551	376,334
Manufactured goods and goods for resale		5,587,535	5,711,237
<b>Inventories</b>		<b>26,839,578</b>	<b>34,429,025</b>

Trade receivables		7,728,076	22,074,890
Other receivables		1,381,076	1,929,320
Tax receivable		567,000	1,413,000
Prepayments	11	4,257,606	1,311,326
<b>Receivables</b>		<b>13,933,758</b>	<b>26,728,536</b>
<hr/>			
<b>Cash</b>		<b>155,228,442</b>	<b>193,771,095</b>
<hr/>			
<b>Current assets</b>		<b>196,001,778</b>	<b>254,928,656</b>
<hr/>			
<b>Assets</b>		<b>236,462,994</b>	<b>298,095,211</b>
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**Equity and liabilities**

	Notes	2020/21 DKK	2019/20 DKK
Contributed capital	12	135,000,000	135,000,000
Other reserves		3,159,541	0
Retained earnings		49,661,666	78,017,712
<b>Equity</b>		<b>187,821,207</b>	<b>213,017,712</b>
Other provisions	13	319,102	417,765
<b>Provisions</b>		<b>319,102</b>	<b>417,765</b>
Prepayments received from customers		0	35,820
<b>Non-current liabilities other than provisions</b>		<b>0</b>	<b>35,820</b>
Prepayments received from customers		2,573,356	7,257,946
Trade payables		10,884,545	11,850,228
Payables to group enterprises		21,476,536	51,435,788
Other payables	14	7,351,716	8,264,620
Deferred income	15	6,036,532	5,815,332
<b>Current liabilities other than provisions</b>		<b>48,322,685</b>	<b>84,623,914</b>
<b>Liabilities other than provisions</b>		<b>48,322,685</b>	<b>84,659,734</b>
<b>Equity and liabilities</b>		<b>236,462,994</b>	<b>298,095,211</b>
Staff costs	2		
Amortisation, depreciation and impairment losses	3		
Unrecognised rental and lease commitments	17		
Transactions with related parties	18		
Group relations	19		
Subsidiaries	20		

# Consolidated statement of changes in equity for 2020/21

	Contributed capital DKK	Other reserves DKK	Retained earnings DKK	Total DKK
Equity beginning of year	135,000,000	0	78,017,712	213,017,712
Exchange rate adjustments	0	0	40,788	40,788
Other entries on equity	0	0	(179,918)	(179,918)
Profit/loss for the year	0	3,159,541	(28,216,916)	(25,057,375)
<b>Equity end of year</b>	<b>135,000,000</b>	<b>3,159,541</b>	<b>49,661,666</b>	<b>187,821,207</b>



# Consolidated cash flow statement for 2020/21

	Notes	2020/21 DKK	2019/20 DKK
Operating profit/loss		(23,432,394)	(19,603,113)
Amortisation, depreciation and impairment losses		4,814,370	6,154,733
Writedown of current assets		0	52,145
Other provisions		98,663	(562,895)
Working capital changes	16	(16,739,172)	42,787,032
<b>Cash flow from ordinary operating activities</b>		<b>(35,258,533)</b>	<b>28,827,902</b>
Financial income received		110,318	284,364
Financial expenses paid		(1,735,300)	(1,006,056)
Taxes refunded/(paid)		846,000	493,000
<b>Cash flows from operating activities</b>		<b>(36,037,515)</b>	<b>28,599,210</b>
Acquisition etc. of intangible assets		(1,223,906)	(586,220)
Acquisition etc. of property, plant and equipment		(1,606,232)	(2,801,872)
Sale of property, plant and equipment		325,000	440,000
Acquisition of enterprises		0	(11,931,646)
Repayments received		0	2,456,921
<b>Cash flows from investing activities</b>		<b>(2,505,138)</b>	<b>(12,422,817)</b>
<b>Free cash flows generated from operations and investments before financing</b>		<b>(38,542,653)</b>	<b>16,176,393</b>
<b>Increase/decrease in cash and cash equivalents</b>		<b>(38,542,653)</b>	<b>16,176,393</b>
Cash and cash equivalents beginning of year		193,771,095	177,594,702
<b>Cash and cash equivalents end of year</b>		<b>155,228,442</b>	<b>193,771,095</b>
Cash and cash equivalents at year-end are composed of:			
Cash		155,228,442	193,771,095
<b>Cash and cash equivalents end of year</b>		<b>155,228,442</b>	<b>193,771,095</b>

# Notes to consolidated financial statements

## 1 Gross profit/loss

The Group has for the financial year received a total compensation of DKK 1,782 thousand from the COVID-19 compensation packages. The compensation comprise compensation of salary of DKK 1,782 thousand. The received compensation is recognised under other operating income.

## 2 Staff costs

	2020/21 DKK	2019/20 DKK
Wages and salaries	28,985,570	24,827,063
Pension costs	2,487,645	2,203,010
Other social security costs	699,734	606,522
Other staff costs	1,012,138	1,380,594
	<b>33,185,087</b>	<b>29,017,189</b>
Average number of full-time employees	<b>61</b>	<b>66</b>

The Board of Directors did not receive any remuneration in the financial year.

Pursuant to section 98b(3) of the Danish Financial Statements Act, remuneration to the Executive Board has not been disclosed in the financial statements.

## 3 Depreciation, amortisation and impairment losses

	2020/21 DKK	2019/20 DKK
Amortisation of intangible assets	1,997,749	2,757,430
Depreciation on property, plant and equipment	2,997,775	3,578,458
Profit/loss from sale of intangible assets and property, plant and equipment	(42,416)	(181,154)
	<b>4,953,108</b>	<b>6,154,734</b>

## 4 Other financial expenses

	2020/21 DKK	2019/20 DKK
Other financial expenses	1,735,300	993,021
	<b>1,735,300</b>	<b>993,021</b>

**5 Tax on profit/loss for the year**

	2020/21 DKK	2019/20 DKK
Current tax	0	(1,113,805)
	<b>0</b>	<b>(1,113,805)</b>

**6 Proposed distribution of profit/loss**

	2020/21 DKK	2019/20 DKK
Retained earnings	(25,057,375)	(19,215,046)
	<b>(25,057,375)</b>	<b>(19,215,046)</b>

**7 Intangible assets**

	Completed development projects DKK	Acquired intangible assets DKK	Acquired rights DKK	Goodwill DKK	Development projects in progress DKK
Cost beginning of year	9,530,455	75,043	12,963,121	13,264,476	1,935,635
Additions	0	0	0	0	1,223,906
<b>Cost end of year</b>	<b>9,530,455</b>	<b>75,043</b>	<b>12,963,121</b>	<b>13,264,476</b>	<b>3,159,541</b>
Amortisation and impairment losses beginning of year	(9,402,868)	(75,043)	(12,127,112)	0	0
Amortisation for the year	(127,587)	0	(541,817)	(1,328,345)	0
<b>Amortisation and impairment losses end of year</b>	<b>(9,530,455)</b>	<b>(75,043)</b>	<b>(12,668,929)</b>	<b>(1,328,345)</b>	<b>0</b>
<b>Carrying amount end of year</b>	<b>0</b>	<b>0</b>	<b>294,192</b>	<b>11,936,131</b>	<b>3,159,541</b>

**8 Development projects**

Developments projects comprise development of software and IT solutions developed for a specific client base. The Company expects to utilise the completed development projects over a time period of 5 years.

## 9 Property, plant and equipment

	Land and buildings DKK	Plant and machinery DKK	Other fixtures and fittings, tools and equipment DKK
Cost beginning of year	86,722,674	58,750,582	12,275,728
Additions	165,453	14,901	1,425,878
Disposals	0	0	(713,123)
<b>Cost end of year</b>	<b>86,888,127</b>	<b>58,765,483</b>	<b>12,988,483</b>
Depreciation and impairment losses beginning of year	(64,887,411)	(57,479,498)	(8,723,890)
Depreciation for the year	(1,042,615)	(581,406)	(1,373,754)
Reversal regarding disposals	0	0	419,106
<b>Depreciation and impairment losses end of year</b>	<b>(65,930,026)</b>	<b>(58,060,904)</b>	<b>(9,678,538)</b>
<b>Carrying amount end of year</b>	<b>20,958,101</b>	<b>704,579</b>	<b>3,309,945</b>

## 10 Financial assets

	Other receivables DKK
Cost beginning of year	2,801,581
<b>Cost end of year</b>	<b>2,801,581</b>
Impairment losses beginning of year	(2,456,918)
Impairment losses for the year	(245,936)
<b>Impairment losses end of year</b>	<b>(2,702,854)</b>
<b>Carrying amount end of year</b>	<b>98,727</b>

## 11 Prepayments

Prepayments consist of cost for 2021-22.

## 12 Contributed capital

	Number	Par value DKK	Nominal value DKK
Dai Nippon Printing Co. Ltd., Tokyo	135,000	1000	135,000,000
	<b>135,000</b>		<b>135,000,000</b>

## 13 Other provisions

Other provisions comprise provision for complaints.

## 14 Other payables

	2020/21 DKK	2019/20 DKK
VAT and duties	382,043	342,757
Wages and salaries, personal income taxes, social security costs, etc. payable	1,012,889	61,919
Holiday pay obligation	2,699,646	4,704,228
Other costs payable	3,257,138	3,155,716
	<b>7,351,716</b>	<b>8,264,620</b>

## 15 Deferred income

Deferred income comprise deferred hosting income from annual contracts for 2021-22.

## 16 Changes in working capital

	2020/21 DKK	2019/20 DKK
Increase/decrease in inventories	7,589,447	13,396,995
Increase/decrease in receivables	11,972,610	(10,466,658)
Increase/decrease in trade payables etc.	(36,301,229)	39,856,695
	<b>(16,739,172)</b>	<b>42,787,032</b>

## 17 Unrecognised rental and lease commitments

	2020/21 DKK	2019/20 DKK
Total liabilities under rental or lease agreements until maturity	983,011	796,500

## 18 Non-arm's length related party transactions

Only non-arm's length related party transactions are disclosed in the annual report. No such transactions were conducted during the financial year.

## 19 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the largest group: dnp denmark a/s is included in the consolidated financial statements of Dai Nippon Printing Co. Ltd., Tokyo.

## 20 Subsidiaries

	Registered in	Corporate form	Ownership %
Visio Sign A/S	Birkerød	A/S	100
Visiosign Sverige AB	Sweden	AB	100

# Parent income statement for 2020/21

	Notes	2020/21 DKK	2019/20 DKK
<b>Gross profit/loss</b>	1	<b>5,859,091</b>	<b>19,467,974</b>
Distribution costs		(9,242,117)	(12,322,182)
Administrative expenses		(18,213,574)	(25,052,478)
<b>Operating profit/loss</b>		<b>(21,596,600)</b>	<b>(17,906,686)</b>
Income from investments in group enterprises		(1,875,693)	(1,714,661)
Other financial income		166,271	243,239
Other financial expenses	4	(1,751,353)	(950,743)
<b>Profit/loss before tax</b>		<b>(25,057,375)</b>	<b>(20,328,851)</b>
Tax on profit/loss for the year	5	0	1,113,805
<b>Profit/loss for the year</b>	6	<b>(25,057,375)</b>	<b>(19,215,046)</b>

# Parent balance sheet at 31.03.2021

## Assets

	Notes	2020/21 DKK	2019/20 DKK
Completed development projects		0	0
Acquired intangible assets		0	0
Acquired rights		294,192	171,009
<b>Intangible assets</b>	<b>7</b>	<b>294,192</b>	<b>171,009</b>
Land and buildings		20,958,101	21,835,263
Plant and machinery		704,578	1,271,084
Other fixtures and fittings, tools and equipment		2,270,320	2,566,120
<b>Property, plant and equipment</b>	<b>8</b>	<b>23,932,999</b>	<b>25,672,467</b>
Investments in group enterprises		9,788,747	10,999,448
Other receivables		98,727	344,663
<b>Financial assets</b>	<b>9</b>	<b>9,887,474</b>	<b>11,344,111</b>
<b>Fixed assets</b>		<b>34,114,665</b>	<b>37,187,587</b>
Raw materials and consumables		21,155,492	28,341,454
Work in progress		96,551	376,334
Manufactured goods and goods for resale		3,347,059	3,644,008
<b>Inventories</b>		<b>24,599,102</b>	<b>32,361,796</b>
Trade receivables		6,864,765	20,452,129
Receivables from group enterprises		2,536,712	2,081,368
Other receivables		1,323,466	1,545,045
Tax receivable		567,000	1,413,000
Prepayments	10	3,767,610	946,564
<b>Receivables</b>		<b>15,059,553</b>	<b>26,438,106</b>
<b>Cash</b>		<b>153,927,358</b>	<b>192,566,595</b>
<b>Current assets</b>		<b>193,586,013</b>	<b>251,366,497</b>
<b>Assets</b>		<b>227,700,678</b>	<b>288,554,084</b>

**Equity and liabilities**

	<b>Notes</b>	<b>2020/21 DKK</b>	<b>2019/20 DKK</b>
Contributed capital		135,000,000	135,000,000
Retained earnings		52,821,206	77,837,793
<b>Equity</b>		<b>187,821,206</b>	<b>212,837,793</b>
Other provisions	11	319,102	417,765
<b>Provisions</b>		<b>319,102</b>	<b>417,765</b>
Prepayments received from customers		2,573,356	7,257,946
Trade payables		10,853,305	10,816,354
Payables to group enterprises		21,476,536	51,435,788
Other payables	12	4,657,173	5,788,438
<b>Current liabilities other than provisions</b>		<b>39,560,370</b>	<b>75,298,526</b>
<b>Liabilities other than provisions</b>		<b>39,560,370</b>	<b>75,298,526</b>
<b>Equity and liabilities</b>		<b>227,700,678</b>	<b>288,554,084</b>
Staff costs	2		
Amortisation, depreciation and impairment losses	3		
Contingent liabilities	13		
Related parties with controlling interest	14		
Transactions with related parties	15		



# Parent statement of changes in equity for 2020/21

	Contributed capital DKK	Retained earnings DKK	Total DKK
Equity beginning of year	135,000,000	77,837,793	212,837,793
Exchange rate adjustments	0	40,788	40,788
Profit/loss for the year	0	(25,057,375)	(25,057,375)
<b>Equity end of year</b>	<b>135,000,000</b>	<b>52,821,206</b>	<b>187,821,206</b>

# Notes to parent financial statements

## 1 Gross profit/loss

The Group has for the financial year received a total compensation of DKK 1,696 thousand from the COVID-19 compensation packages. The compensation comprise compensation of salary of DKK 1,696 thousand. The received compensation is recognised under other operating income.

## 2 Staff costs

	2020/21 DKK	2019/20 DKK
Wages and salaries	19,868,323	22,277,375
Pension costs	1,941,690	2,063,847
Other social security costs	590,037	570,081
Other staff costs	724,174	828,155
	<b>23,124,224</b>	<b>25,739,458</b>
Average number of full-time employees	<b>40</b>	<b>44</b>

## 3 Depreciation, amortisation and impairment losses

	2020/21 DKK	2019/20 DKK
Amortisation of intangible assets	541,817	2,619,901
Depreciation on property, plant and equipment	2,717,678	3,511,579
Profit/loss from sale of intangible assets and property, plant and equipment	(42,416)	(181,154)
	<b>3,217,079</b>	<b>5,950,326</b>

## 4 Other financial expenses

	2020/21 DKK	2019/20 DKK
Exchange rate adjustments	820,646	50,131
Other financial expenses	930,707	900,612
	<b>1,751,353</b>	<b>950,743</b>

## 5 Tax on profit/loss for the year

	2020/21 DKK	2019/20 DKK
Change in deferred tax	0	(1,113,805)
	<b>0</b>	<b>(1,113,805)</b>

## 6 Proposed distribution of profit and loss

	2020/21 DKK	2019/20 DKK
Retained earnings	(25,057,375)	(19,215,046)
	<b>(25,057,375)</b>	<b>(19,215,046)</b>

## 7 Intangible assets

	Completed development projects DKK	Acquired intangible assets DKK	Acquired rights DKK
Cost beginning of year	2,089,997	75,043	11,063,121
Addition through business combinations etc	0	0	1,900,000
<b>Cost end of year</b>	<b>2,089,997</b>	<b>75,043</b>	<b>12,963,121</b>
Amortisation and impairment losses beginning of year	(2,089,997)	(75,043)	(10,892,112)
Addition through business combinations etc	0	0	(1,235,000)
Amortisation for the year	0	0	(541,817)
<b>Amortisation and impairment losses end of year</b>	<b>(2,089,997)</b>	<b>(75,043)</b>	<b>(12,668,929)</b>
<b>Carrying amount end of year</b>	<b>0</b>	<b>0</b>	<b>294,192</b>

## 8 Property, plant and equipment

	Land and buildings DKK	Plant and machinery DKK	Other fixtures and fittings, tools and equipment DKK
Cost beginning of year	86,722,674	58,750,582	9,041,559
Additions	165,453	14,900	1,082,441
Disposals	0	0	(713,123)
<b>Cost end of year</b>	<b>86,888,127</b>	<b>58,765,482</b>	<b>9,410,877</b>
Depreciation and impairment losses beginning of year	(64,887,411)	(57,479,498)	(6,475,439)
Depreciation for the year	(1,042,615)	(581,406)	(1,093,657)
Reversal regarding disposals	0	0	428,539
<b>Depreciation and impairment losses end of year</b>	<b>(65,930,026)</b>	<b>(58,060,904)</b>	<b>(7,140,557)</b>
<b>Carrying amount end of year</b>	<b>20,958,101</b>	<b>704,578</b>	<b>2,270,320</b>

## 9 Financial assets

	Investments in group enterprises DKK
Cost beginning of year	12,750,000
<b>Cost end of year</b>	<b>12,750,000</b>
Impairment losses beginning of year	(1,750,552)
Disposals on divestments etc.	624,204
Exchange rate adjustments	40,788
Amortisation of goodwill	(1,275,000)
Share of profit/loss for the year	(600,693)
<b>Impairment losses end of year</b>	<b>(2,961,253)</b>
<b>Carrying amount end of year</b>	<b>9,788,747</b>

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

## 10 Prepayments

Prepayments consist of prepaid costs for 2021-22.

## 11 Other provisions

Other provisions comprise provision for complaints.

## 12 Other payables

	2020/21 DKK	2019/20 DKK
Wages and salaries, personal income taxes, social security costs, etc. payable	724,637	42,270
Holiday pay obligation	939,531	3,078,031
Other costs payable	2,993,005	2,668,137
	<b>4,657,173</b>	<b>5,788,438</b>

## 13 Contingent liabilities

The Entity serves as the administration company in a Danish joint taxation arrangement. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc. for the jointly taxed entities, and also for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for these entities.

## 14 Related parties with controlling interest

Dai Nippon Printing Co. Ltd., Tokyo owns all shares in the Entity, thus exercising control.

## 15 Non-arm's length related party transactions

Only non-arm's length related party transactions are disclosed in the annual report. No such transactions were conducted during the financial year.

# Accounting policies

## Reporting class

This annual report has been prepared in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The accounting policies applied to these consolidated financial statements and parent financial statements are consistent with those applied last year.

Pursuant to section 32 of the Danish Financial Statements Act, Management has decided not to disclose the Company's revenue, other operating income and cost of goods sold.

## Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

## Consolidated financial statements

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence.

## Basis of consolidation

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements.

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the takeover date, with net assets having been calculated at fair value.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates and out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly in translation reserve in equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries, which are considered part of the total investment in the subsidiary in question, are recognised directly in translation reserve in equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate at the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

### Income statement

#### Gross profit or loss

Gross profit or loss comprises revenue, production costs and other operating income.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue for sale of services and hosting is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### Production costs

Production costs comprise expenses incurred to earn revenue for the financial year. Production costs comprise direct and indirect costs for raw materials and consumables, wages and salaries, rent and lease, and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment included in the production process. In addition, the item includes ordinary writedown of inventories.

#### Distribution costs

Distribution costs comprise costs incurred for sale and distribution of the Entity's products, including wages and salaries for sales staff, advertising costs, travelling and entertainment expenses, etc., and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment involved in

the distribution process.

**Administrative expenses**

Administrative expenses comprise expenses incurred for the Entity's administrative functions, including wages and salaries for administrative staff and Management, stationery and office supplies, and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment used for administration of the Entity.

**Other operating income**

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

**Income from investments in group enterprises**

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

**Other financial income**

Other financial income comprises interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

**Other financial expenses**

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

**Tax on profit/loss for the year**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

**Balance sheet****Goodwill**

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. For one amount of goodwill, it has not been possible to estimate useful life reliably, for which reason such useful life has been set at 10 years. For other amounts of goodwill, useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. Useful lives are reassessed annually. The amortisation periods used are 10 years.

Goodwill is written down to the lower of recoverable amount and carrying amount.

**Intellectual property rights etc.**

Intellectual property rights etc. comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. The amortisation periods used are 5 years.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised on a straight-line basis over their remaining duration, and licences are amortised on a straight-line basis over the term of the agreement.

Intellectual property rights etc. are written down to the lower of recoverable amount and carrying amount.

### **Property, plant and equipment**

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For self-constructed assets, cost comprises direct and indirect costs of materials, components, subsuppliers and labour costs.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Buildings	10-50 years
Plant and machinery	3-5 years
Other fixtures and fittings, tools and equipment	3-5 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

### **Investments in group enterprises**

Investments in group enterprises are recognised and measured in the parent financial statements according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus unamortised goodwill and plus or minus unrealised intra-group profits or losses. Reference is made to the above section on business combinations for more details about the accounting policies applied to acquisitions of investments in group enterprises.



Group enterprises with negative equity value are measured at DKK 0. Any receivables from these enterprises are written down to net realisable value based on a specific assessment. If the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise, and it is probable that such obligation will involve a loss, a provision is recognised that is measured at present value of the costs necessary to settle the obligations at the balance sheet date.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to reserve for net revaluation according to the equity method in equity.

Goodwill is the difference between cost of investments and fair value of the pro rata share of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. For one amount of goodwill, it has not been possible to estimate useful life reliably, for which reason such useful life has been set at 10 years. For other amounts of goodwill, useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. Useful lives are reassessed annually. The amortisation periods used are 10 years.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value, less writedowns for bad and doubtful debts.

### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

Indirect production costs comprise indirect materials and labour costs, costs of maintenance of, depreciation on and impairment losses relating to machinery, factory buildings and equipment used in the manufacturing process, and costs of factory administration and management. Finance costs are not included in cost.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

### **Tax payable or receivable**

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

### **Cash**

Cash comprises cash in hand and bank deposits.

**Other provisions**

Other provisions comprise anticipated costs of non-recourse guarantee commitments.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

Non-recourse guarantee commitments comprise commitments to remedy defects and deficiencies within the guarantee period.

On acquisition of enterprises and investments in group enterprises, provisions are made for costs relating to restructuring in the acquired enterprise that were decided and published at the acquisition date at the latest.

Once it is probable that total costs will exceed total income from a contract in progress, provision is made for the total loss estimated to result from the relevant contract.

**Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

**Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

**Deferred income**

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.

**Cash flow statement**

The cash flow statement shows cash flows from operating, investing and financing activities, and cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes, and financial income, financial expenses and income tax paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments, and purchase, development, improvement and sale, etc. of intangible assets and property, plant and equipment.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs, and the raising of loans, repayments of interest-bearing debt, including lease liabilities, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank loans.