

# Global Scanning Denmark A/S

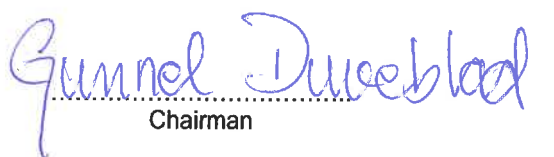
Svanevang 2, 3450 Allerød

CVR nr. 12 75 92 82

## Annual Report

for the year ended 31 December 2016  
30th financial year

Adopted at the Annual General Meeting of shareholders  
on 19 April 2017

  
Chairman

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## Company details

### Main office

Global Scanning Denmark A/S  
Svanevang 2  
3450 Allerød

Phone +45 48 14 11 22  
Fax +45 48 14 01 22

### Country of incorporation

Denmark

### Board of Directors

Tomas Håkan Therén (Chairman)  
Oskar Emanuel Lindholm  
Gunnel Ellinor Duveblad

### Executive Board

Graham James Ohn Tinn (CEO)  
Anja Møller Folkvardsen (CFO)

### Shareholders holding 5% or more of the share capital or the voting rights

Global Scanning A/S, Denmark, reg. no. 34 61 31 41

Percentage  
100%

### Parent

Global Scanning A/S, Allerød

### Ultimative parent

Procuritas Capital Investors V LP

### Auditors

Ernst & Young Godkendt Revisionspartnerselskab

### Bankers

Nordea Bank Danmark A/S

## Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Global Scanning Denmark A/S for the financial year 1 January - 31 December 2016.

The annual report has been prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements in The Danish Statements Act.


It is our opinion that the financial statements give a true and fair view of the Company's financial position at 31 December 2016 and of the results of the Company's operations and cash flows for the financial year 1 January - 31 December 2016.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Allerød, 19 April 2017

Executive board:

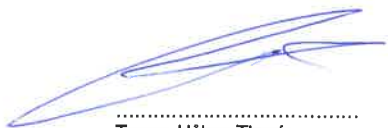


.....  
Graham James Ohn Tinn  
(CEO)



.....  
Anja Møller Folkvardsen  
(CFO)

Board of Directors:



.....  
Tomas Håkan Therén  
Chairman



.....  
Oskar Emanuel Lindholm



.....  
Gunnel Ellinor Duveblad

## Independent auditor's report

### To the shareholders of Global Scanning Danmark A/S

#### Opinion

We have audited the financial statements of Global Scanning Danmark A/S for the financial year 1 January – 31 December 2016, which comprise an income statement, statement of comprehensive income, balance sheet, statement of changes in equity, statement of cash flow and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional disclosure requirements of the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2016 and of the results of the Company's operations and cash flows for the financial year 1 January – 31 December 2016 in accordance with International Financial Reporting Standards as adopted by the EU and additional disclosure requirements of the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements, or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on our procedures, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatements of the Management's review.

#### Management's responsibilities for financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and additional disclosure requirements of the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a

material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusion is based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

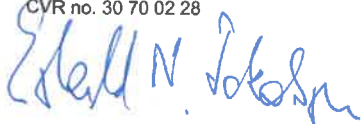
We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen, 19 April 2017

Ernst & Young

Godkendt Revisionspartnerselskab

CVR no. 30 70 02 28

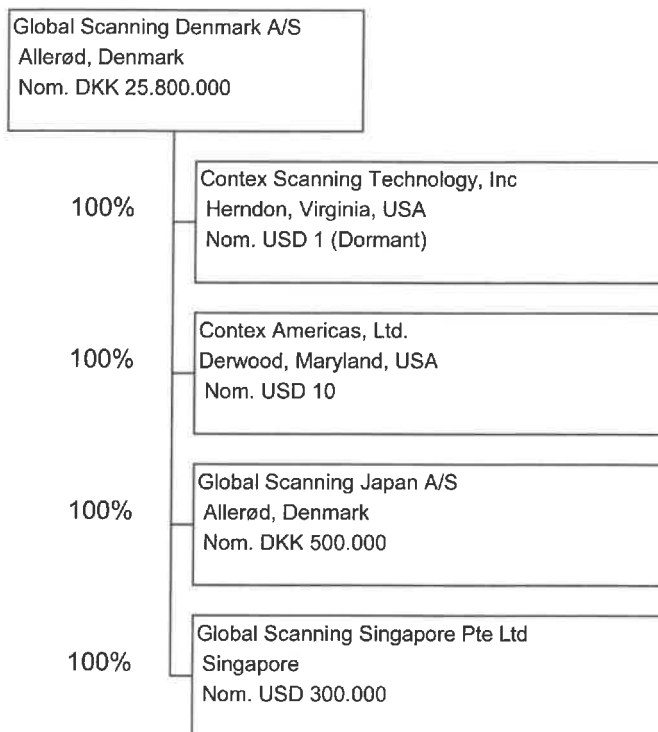


Eskild N. Jakobsen  
State Authorised  
Public Accountant



Alex Petersen  
State Authorised  
Public Accountant

**Group chart**



## Financial highlights

In USD thousands, except ratios, USD rate and number of employees.

| Key figures                                  | 2016    | 2015    | 2014    | 2013    | 2012    |
|--|---------|---------|---------|---------|---------|
| <b>Profit &amp; Loss</b>                     |         |         |         |         |         |
| Revenue                                      | 20.456  | 22.475  | 28.254  | 28.291  | 40.594  |
| Operating profit                             | (2.568) | (911)   | (485)   | 16      | 4.035   |
| Net financials                               | (876)   | 347     | (573)   | (967)   | (1.449) |
| Net profit/loss for the year                 | (2.711) | (315)   | (881)   | (7.843) | 1.961   |
| <b>Cash Flows</b>                            |         |         |         |         |         |
| Cash flows from operating activities         | 1.163   | 3.941   | 4.621   | 1.496   | 4.548   |
| Cash flow to net investments                 | (4.648) | (2.243) | (2.923) | (3.504) | (3.521) |
| Net cash flow for the year                   | (1.092) | 1.665   | 1.584   | (2.694) | (806)   |
| Cash and cash equivalents at year-end        | (2.804) | 1.712   | (47)    | (1.631) | 1.063   |
| <b>Balance sheet</b>                         |         |         |         |         |         |
| Total equity                                 | 13      | 2.158   | 2.067   | 4.009   | 15.382  |
| Total assets                                 | 20.004  | 21.724  | 21.863  | 24.258  | 38.650  |
| Exchange rate per balance sheet date DKK/USD | 7,05    | 6,86    | 6,11    | 5,41    | 5,65    |
| Average number of employees                  | 79      | 93      | 116     | 114     | 124     |

## Key figures and ratio explanations and definitions

The financial highlights and ratios are defined and calculated in accordance with the guidance from the Danish Finance Society regarding the calculation of financial highlights and ratios: "Recommendations & Financial Ratios 2015".



## Management's Review

The Company develops manufactures and markets large-format scanning solutions for the computer-aided design (CAD), geographic information systems (GIS), reprographic products, copy services and document archiving segments. Global Scanning Denmark's scanners are sold under the brand "Context" and digitally capture documents, drawings and other 2D input in order to view, edit, archive, convert or print output data.

The Company aims to be a global leader. The Company's products are sold across the world through dealers and distributors and via OEM agreements with major enterprises.

### Net profit for the year

The net result was lower than expected. The Company's revenue totaled USD 20.456 thousand, down from USD 22.475 thousand in 2015. The operating profit is negative by USD 2.568 thousand influenced by non-recurring costs of USD 2.164 thousand to move the production in Denmark to China (negative USD 911 thousand in 2015) and the deficit for the year before tax is USD 3.444 thousand against a deficit of USD 564 thousand in 2015.

The balance sheet total at 31 December 2016 was USD 20.004 thousand compared to USD 21,724 thousand in 2015. Cash at 31 December 2016 had decreased by USD 1.091 thousand in net value, and the unused credit facilities totaled USD 1.171 thousand. A receivable of USD 912 thousand at 31 December 2016 can be attributed to the sale of the Danish factory and was released to cash in January 2017. Total investments in the year were USD 4.648 thousand.

Movements in the DKK/USD rate during 2017 can have a limited impact on the Group's operating profit.

### Capital structure

#### Equity and gearing

The Company's capital structure is as follows:

|   | 2016<br>USD'000 | 2015<br>USD'000 |
|---|-----------------|-----------------|
| <b>Debt</b>                                 |                 |                 |
| Interest-bearing loans and other borrowings | 3.108           | 3.780           |
| Cash  | <u>(304)</u>    | <u>(2.068)</u>  |
| Net debt                                    | 2.804           | 1.712           |
| Total equity                                | <u>13</u>       | <u>2.158</u>    |
| Total capital employed                      | <u>2.817</u>    | <u>3.870</u>    |

#### Debt profile

The Company's debt profile is as follows:

|   | 2016<br>USD'000 | 2015<br>USD'000 |
|---|-----------------|-----------------|
| <b>Short-term liabilities:</b>                      |                 |                 |
| Bank debt   | 3.108           | 3.780           |
| <b>Long-term liabilities other than provisions:</b> |                 |                 |
| Bank debt   | <u>0</u>        | <u>0</u>        |
|   | <u>3.108</u>    | <u>3.780</u>    |

## Management's Review, continued

### Research and development

Research and development expenses in 2016 amounted to USD 5.092 thousand (2015: USD 4.827 thousand) equal to 26.7% of the revenue (2015: 21.5%). The Company has, during the year, developed new product platforms for both scanners and software. Of the costs incurred USD 1.866 thousand was capitalized (2015: USD 1.703 thousand).

In 2016 R&D has focused on developing and introducing 2 new platforms, covering the low segment convenience marked and a new low cost flatbed platform for specialized scanning. All major software platforms have been modernized and are now fully up to date. At the same time, more and more resources have been used to explore the world of 3D scanning. We have acquired a 3D online sharing platform and plan to combine our upcoming 3D hardware with this platform to create new innovative products in this space.

The development will continue with a further strengthening of the product program.

It is the Company's opinion that it has gained a competitive edge with its product portfolio.

### Risk Management

At Global Scanning Denmark A/S risk management is an integrated part of the operational activities with a view to reducing the uncertainty of the Company's strategic objectives being met.

The key risks are summarized by the following main areas:

- Industry and market risks
- Financial risks (currency, interest rates, liquidity)
- Credit risks (financial institutions and commercial receivables)
- Environmental risks

A detailed description of the Company's risks is provided in note 23. Financial risk – management objectives and policies.

### Industry and market risks

Global Scanning Denmark A/S minimizes industry and market risks through (1) using numerous routes to market under a number of different brands which include two own brands in parallel with OEM contracts with major global suppliers; (2) continuing to invest in research and development to ensure the company's technology base and products are state-of-the-art; and (3) manufacturing in a low cost environment to ensure products carry a low cost and can be competitively priced.

### Environmental risks

Global Scanning Denmark A/S manages risks concerning the environment by (1) ensuring the company's manufacturing operations are fully compliant with relevant international standards and (2) ensuring that all of the company's products meet relevant international standards.

### Outlook

Global Scanning Denmark A/S has a strong global market position, including opportunities for further profitable growth. A continued focus on R&D investments will enhance the competitive advantages. The outlook for 2017 is cautiously optimistic, and the company expects the revenue for 2017 to be in line with 2016.

The company expects a positive result around USD 1 million in 2017 due to an efficiency improvement in the production setup.

### Subsequently events

No post balance sheet events have occurred which could materially affect the assessment of the Group's financial position.

### Corporate Social Responsibilities

No CSR policy including separate policies for human rights and reduction of climate impact has been prepared by the group.

### Gender composition of management

The Board of Directors consists of 1 woman (33.3%) and 2 men (66.7%). Inevitably, a gender is under-represented and it is the Board's objective that the under-represented sex must remain at least 33.3%.

## Management's Review, continued

Management has adopted a policy to increase the share of the under-represented sex to the other levels of management, which includes the company expanded executive and middle management. The policy sets internal targets for the proportion of female managers and policy also provides guidelines for the recruitment and retention of women leaders in the Company.

Specifically, the company has initiated several actions to increase the proportion of female managers:

- Personnel policy that promotes career opportunities for both sexes
- Recruitment procedures, which help to ensure a level recruitment opportunities for both sexes

The initiatives has been implemented in 2013 and has not yet had an effect, and the proportion of female managers at other levels of management is 20%. The company expects as a result of the initiatives put in place that the proportion of female managers at other management levels will rise slightly in the coming years.

**Statement of profit and loss  
for the year ended 31 December**

|                                | Notes | 2016<br>USD '000      | 2015<br>USD '000    |
|--------------------------------|-------|-----------------------|---------------------|
| Revenue                        |       | 20.456                | 22.475              |
| Production costs               | 5     | <u>(19.522)</u>       | <u>(18.802)</u>     |
| <b>Gross profit</b>            |       | <b>935</b>            | <b>3.673</b>        |
| Distribution costs             | 5     | (2.320)               | (2.709)             |
| Administrative costs           | 5     | (1.841)               | (2.005)             |
| Other operating income         | 6     | <u>658</u>            | <u>130</u>          |
| <b>Operating profit</b>        |       | <b>(2.568)</b>        | <b>(911)</b>        |
| Impairment of subsidiaries     |       | 0                     | 0                   |
| Financial income               | 7     | 127                   | 1.527               |
| Financial expenses             | 8     | <u>(1.003)</u>        | <u>(1.180)</u>      |
| <b>Pre-tax profit</b>          |       | <b>(3.444)</b>        | <b>(564)</b>        |
| Income taxes                   | 9     | <u>734</u>            | <u>248</u>          |
| <b>Net profit for the year</b> |       | <b><u>(2.711)</u></b> | <b><u>(315)</u></b> |

**Statement of comprehensive Income**

|   | Notes | 2016<br>USD '000      | 2015<br>USD '000 |
|---|-------|-----------------------|------------------|
| <b>Net profit for the year</b>  |       | (2.711)               | (315)            |
| <b>Other comprehensive income</b>   |       |                       |                  |
| <b>Other comprehensive income to be reclassified to profit and loss in subsequent periods</b> |       |                       |                  |
| Valuation adjustment for the year on cash flow hedges   |       | 47                    | (1.507)          |
| Valuation adjustment reclassified to production, distribution and administrative costs        |       | 677                   | 1.747            |
| Valuation adjustment reclassified to financial items  |       | 0                     | 292              |
| Income tax effect   |       | <u>(159)</u>          | <u>(125)</u>     |
| <b>Total comprehensive income for the year, net of tax</b>                                    |       | <b><u>(2.145)</u></b> | <b><u>91</u></b> |

**Balance sheet**  
**at 31 December**

|  | Notes | 2016<br>USD '000 | 2015<br>USD '000 |
|--|-------|------------------|------------------|
| <b>Assets</b>                              |       |                  |                  |
| <b>Non-current assets</b>                  |       |                  |                  |
| Development costs                          |       | 5.936            | 5.088            |
| Customer relations                         |       | 1.007            | 0                |
| License rights and patents                 |       | 869              | 850              |
| <b>Total intangible assets</b>             | 10    | <u>7.812</u>     | <u>5.938</u>     |
| <b>Property, plant and equipment</b>       |       |                  |                  |
| Land and buildings                         |       | 1.718            | 2.747            |
| Leasehold improvements                     |       | 44               | 0                |
| Plant and machinery                        |       | 5                | 65               |
| Other plant, operating equipment etc.      |       | 431              | 548              |
| <b>Total property, plant and equipment</b> | 11    | <u>2.198</u>     | <u>3.360</u>     |
| <b>Financial assets</b>                    |       |                  |                  |
| Other long term assets                     |       | 99               | 72               |
| <b>Total financial assets</b>              |       | <u>99</u>        | <u>72</u>        |
| <b>Total non-current assets</b>            |       | <u>10.109</u>    | <u>9.370</u>     |
| <b>Current assets</b>                      |       |                  |                  |
| <b>Inventories</b>                         |       |                  |                  |
| Raw materials and consumables              |       | 120              | 2.788            |
| Work in progress                           |       | 0                | 116              |
| Finished goods                             |       | 1.724            | 388              |
| <b>Total inventories</b>                   | 13    | <u>1.844</u>     | <u>3.292</u>     |
| <b>Receivables</b>                         |       |                  |                  |
| Trade receivables                          | 14    | 2.469            | 2.751            |
| Receivable from group enterprises          |       | 4.090            | 3.672            |
| Other receivables                          |       | 912              | 0                |
| Income tax receivable                      | 17    | 10               | 306              |
| Prepayments                                |       | 266              | 265              |
| <b>Total receivables</b>                   |       | <u>7.747</u>     | <u>6.994</u>     |
| <b>Cash and cash equivalents</b>           |       | <u>304</u>       | <u>2.068</u>     |
| <b>Total current assets</b>                |       | <u>9.895</u>     | <u>12.354</u>    |
| <b>Total assets</b>                        |       | <u>20.004</u>    | <u>21.724</u>    |

**Balance sheet**  
at 31 December

|   | Notes | 2016<br>USD'000 | 2015<br>USD'000 |
|---|-------|-----------------|-----------------|
| <b>Equity and liabilities</b>                                     |       |                 |                 |
| <b>Shareholders' equity</b>                                       |       |                 |                 |
| Share capital   |       | 3.401           | 3.401           |
| Retained earnings   |       | (4.742)         | (1.242)         |
| Reserve for development costs                                     |       | <u>1.354</u>    | <u>0</u>        |
| <b>Total shareholders' equity</b>                                 |       | <u>13</u>       | <u>2.158</u>    |
| <br><b>Liabilities other than provisions</b>                      |       |                 |                 |
| Deferred tax  | 15    | 737             | 1.336           |
| Payables to group enterprises                                     |       | <u>6.930</u>    | <u>0</u>        |
| <b>Long-term liabilities other than provisions</b>                |       | <u>7.667</u>    | <u>1.336</u>    |
| Bank debt   | 16    | 3.108           | 3.780           |
| Trade payables  |       | 426             | 935             |
| Income taxes payable  | 17    | 0               | 0               |
| Payables to group enterprises                                     |       | 7.187           | 11.306          |
| Other liabilities   |       | <u>1.603</u>    | <u>2.209</u>    |
| <b>Short-term liabilities</b>                                     |       | <u>12.324</u>   | <u>18.229</u>   |
| <br><b>Total liabilities other than provisions</b>                |       | <u>19.991</u>   | <u>19.566</u>   |
| <br><b>Total equity and liabilities</b>                           |       | <u>20.004</u>   | <u>21.724</u>   |
| Contingent assets and liabilities and other financial obligations | 18    |                 |                 |
| Foreign currency in the balance sheet                             | 19    |                 |                 |
| Cash flow hedges  | 20    |                 |                 |
| Financial assets and liabilities                                  | 21    |                 |                 |
| Share capital and reserves  | 22    |                 |                 |
| Financial risk - management objectives                            | 23    |                 |                 |
| Related party transactions  | 24    |                 |                 |

## Statement of changes in shareholders' equity

| USD'000  | Share<br>capital | Retained<br>earnings | Reserve for<br>development costs | Proposed<br>dividend | Total     |
|--|------------------|----------------------|----------------------------------|----------------------|-----------|
| <b>Balance 1/1 2015</b>  | 3.401            | (1.334)              | 0                                | 0                    | 2.067     |
| Dividend   | 0                | 0                    | 0                                | 0                    | 0         |
| Net profit for the year  | 0                | (315)                | 0                                | 0                    | (315)     |
| Transactions with shareholders   | 3.401            | (1.649)              | 0                                | 0                    | 1.752     |
| Valuation adjustment for the year, cash flow hedges                                    | 0                | (1.507)              | 0                                | 0                    | (1.507)   |
| Valuation adjustment reclassified to production, distribution and administrative costs | 0                | 1.747                | 0                                | 0                    | 1.747     |
| Valuation adjustment reclassified to financial items                                   | 0                | 292                  | 0                                | 0                    | 292       |
| Income tax effect  | 0                | (125)                | 0                                | 0                    | (125)     |
| Comprehensive income   | 0                | 407                  | 0                                | 0                    | 407       |
| <b>Balance 1/1 2016</b>  | 3.401            | (1.242)              | 0                                | 0                    | 2.158     |
| Dividend   | 0                | 0                    | 0                                | 0                    | 0         |
| Net profit for the year  | 0                | (2.711)              | 0                                | 0                    | (2.711)   |
| Transactions with shareholders   | 3.401            | (3.953)              | 0                                | 0                    | (552)     |
| Addition to reserve for development costs  | 0                | (1.354)              | 1.354                            | 0                    | 0         |
| Valuation adjustment for the year, cash flow hedges                                    | 0                | 47                   | 0                                | 0                    | 47        |
| Valuation adjustment reclassified to production, distribution and administrative costs | 0                | 677                  | 0                                | 0                    | 677       |
| Valuation adjustment reclassified to financial items                                   | 0                | 0                    | 0                                | 0                    | 0         |
| Income tax effect  | 0                | (159)                | 0                                | 0                    | (159)     |
| Comprehensive income   | 0                | (789)                | 1.354                            | 0                    | 565       |
| <b>Shareholders' equity at 31/12 2016</b>  | <b>3.401</b>     | <b>(4.742)</b>       | <b>1.354</b>                     | <b>0</b>             | <b>13</b> |

**Cash flow statement**

|  | 2016<br>USD '000 | 2015<br>USD '000 |
|--|------------------|------------------|
| Operating profit/loss  | (2.568)          | (911)            |
| Amortisation/Depreciation  | <u>3.663</u>     | <u>3.372</u>     |
| <b>EBITDA</b>  | 1.094            | 2.461            |
| Change in inventory and receivables  | 1.729            | 2.014            |
| Change in trade payables   | (509)            | (397)            |
| Change in other current liabilities  | (1.002)          | 467              |
| Interest received  | 0                | 0                |
| Interest paid  | (116)            | (547)            |
| Income taxes paid  | <u>(34)</u>      | <u>(58)</u>      |
| <b>Cash flow from operating activities</b>   | <u>1.163</u>     | <u>3.941</u>     |
| Additions of intangible assets   | (1.928)          | (1.849)          |
| Additions of property, plant and equipment   | (317)            | (394)            |
| Disposals of property, plant and equipment   | 597              | 0                |
| Acquisition of activities, net cash outflow  | <u>(3.000)</u>   | <u>0</u>         |
| <b>Cash flow from investing activities</b>   | <u>(4.648)</u>   | <u>(2.243)</u>   |
| Proceeds from borrowings   | 0                | 0                |
| Repayment of borrowings  | 0                | (8.282)          |
| Dividend paid  | 0                | 0                |
| Change in receivables from group enterprises                                       | (418)            | (1.017)          |
| Change in payables to group enterprises  | (11.049)         | 5.936            |
| Change in non-current liabilities  | <u>13.860</u>    | <u>(0)</u>       |
| <b>Cash flow from financing activities</b>   | <u>2.393</u>     | <u>(3.363)</u>   |
| <b>Net cash flow for the year</b>  | <u>(1.092)</u>   | <u>(1.665)</u>   |
| Cash and cash equivalents at 1/1 2016  | (1.712)          | (47)             |
| Net cash flow for the year   | <u>(1.092)</u>   | <u>(1.665)</u>   |
| <b>Cash and cash equivalents at 31/12 2016</b>                                     | <u>(2.804)</u>   | <u>(1.712)</u>   |
| <b>Cash and cash equivalents at 31/12 2016</b>                                     |                  |                  |
| Cash   | 304              | 2.068            |
| Bank debt  | <u>(3.108)</u>   | <u>(3.780)</u>   |
|  | <u>(2.804)</u>   | <u>(1.712)</u>   |
| <b>Unutilised portion of credit facilities including cash and cash equivalents</b> | <u>1.170</u>     | <u>3.391</u>     |



## Notes

### Note 1 Accounting Policies

The Annual Report has been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by the EU with effect as of 1 January 2016 and additional disclosure requirements for annual reports of large reporting class C enterprises.

The financial statements of the company are presented in US dollars, which is the company' functional and presentation currency.

In 2016, the Group has created an equity reserve for capitalized development project costs in order to comply with a new provision in the Danish Financial Statements Act. This provision requires that capitalized amount less applicable amortization is recognized under a separate equity reserve, which cannot be used for distribution of dividend and/or coverage of losses. If capitalized development project costs are subject to an impairment, the corresponding amount must be deducted from the equity reserve for capitalized development project costs. If the impairment is reversed in a subsequent period, the corresponding amount under equity must result in recovery of the equity reserve for capitalized development project costs.

#### **New and amended standards and interpretations that have become operative:**

In its Annual Report for 2016, the company has implemented all new IFRS standards, amendments to existing standards and IFRIC interpretations that have been adopted by the EU and are operative for financial statements covering periods beginning on or after 1 January 2016.

No standards and amendments to existing standards which are relevant to the company have affected the financial statements for 2016.

The following standards, amendments to existing standards and interpretations have been implemented but have no effect on the company's Annual Report:

- IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation – Amendments to IAS 16 and IAS 38
- IAS 1 Disclosure Initiative – Amendments to IAS 1
- Annual Improvements to IFRSs 2012-14 Cycle

Accounting policies are unchanged compared to last year with the following exceptions:

#### **New and amended standards and interpretations that have not yet become operative:**

The IASB has issued a number of new standards, amendments to existing standards which will become operative for financial statements covering periods beginning on or after 1 January 2017. New and amended standards are expected to be implemented by their effective dates. The Following standards, amendments to existing standards and interpretations are expected to affect Global Scanning Denmark A/S' future annual reports:

- IFRS 9 Financial instruments and amendments to IFRS 9, IFRS 7 and IAS 39
- IFRS 15 Revenue from Contracts with Customers
- IFRS 16 Leases

The analysis of the expected effect of the implementation of the above standards has not yet been completed.

IFRS 15 "Revenue from Contracts with Customers", which replaces the existing revenue standards (IAS 11 and IAS 18) and interpretations, creates a new model for revenue recognition and measurement of revenue from contracts with customers. The standard becomes effective for annual periods beginning on or after 1 January 2018.

## Notes

### Note 1 Accounting Policies, continued

The new model is based on a five-step process which must be applied to all contracts with customers in order to identify when and how revenue is to be recognised in the income statement.

Compared to the current practice, the most significant changes in IFRS 15 are:

- Sales transactions must be recognised as revenue in the income statement when control (either at a single point in time or over time) of the goods or services is transferred to the customer (the current concept of "risk and rewards" is replaced by a concept of control).
- New and more detailed guidance on how to identify the components of a transaction in a contract and how to recognise and measure the individual components.
- New and more detailed guidance on the recognition of revenue over time.

Global Scanning Denmark A/S has performed an analysis of the potential impact of the new standard on the Group. Based on analyses of the Group's current product mix and types of contracts, it is Global Scanning Denmark A/S' assessment that the new standard will not affect the recognition and measurement of the Group's sales types which primarily consist of goods for resale and finished goods.

Overall, based on the analyses performed, it is assessed that the effect on recognition and measurement is immaterial based on the current product mix and types of contract.

**IFRS 9 Financial instruments:** The Company has no derivative financial instruments, but only traditional financial assets and liabilities which mainly relate to trade receivables on which only a few and immaterial losses have incurred in the past and trade payables and bond loans. The implementation of the standard which becomes effective for annual periods starting on or after 1 January 2018 is therefore expected to have only limited effect.

**IFRS 16 Leases:** The Company has operating leases with minimum lease payments of approx. EUR 481 thousand, corresponding to 0.8% of the Company's assets based on which, it is assessed that the effect on recognition and measurement is immaterial. The standard becomes effective for annual periods starting on or after 1 January 2019.

In addition, the IASB has issued a number of new standards, amendments to existing standards and interpretations which are not relevant to the company and which are therefore not expected to affect its future annual reports.

#### **Consolidation**

During 2008 a company has been acquired in the USA, which is not consolidated in the accounts because the group consolidation is done in the ultimate parent company Global Scanning A/S.

Only one consolidated financial report including all the other group enterprises is prepared, as the 'subsidiaries' are considered solely as representation offices or branches.

#### **Currency translation**

Transactions in foreign currency are translated into USD at the exchange rate at the date of the transaction.

Monetary items denominated in foreign currency are translated into USD at the exchange rates at the balance sheet date. Realized and unrealized exchange gains and losses are recognized in the income statement as financial income/expenses.

## Notes

### Note 1 Accounting Policies, continued

#### Derivative financial instruments

The Company enters into forward exchange contracts to hedge the future value of its cash flows. Upon initiation of contracts, the Company classifies each contract that qualifies for hedge accounting as a hedge for a specific hedged financial transaction or firm commitment.

On initial recognition, all forward exchange contracts are measured at cost and subsequently re-measured at their fair value at the balance sheet date. The value adjustments on forward contracts designated as hedges are taken directly to equity, given hedge effectiveness. The value adjustments on those forward contracts that do not meet the requirements of IAS 39 for hedge accounting are recognized directly in the income statement under financial income/expenses.

#### Revenue

Revenue is recognized to the extent that it is probable the economic benefits will flow to the company and the revenue can be measured reliably. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and other sales taxes or duty. The following specific recognition criteria must also be met before revenue is recognized:

#### Sales of goods

Revenue from the sale of goods is recognized when significant risk and rewards of ownership of the goods have passed to the buyer, usually on dispatch of the goods.

#### Rendering of services

Revenue from service contracts is allocated over the service period.

#### Production costs

Production costs comprise the direct production costs and production overheads relation to revenue and direct costs and costs of labor for product development, which have not been capitalized according to IAS 38.

#### Distribution costs

Distribution costs comprise the expenses relation to distribution and sale of products, salaries to the sales staff, advertising and exhibition expenses etc.

#### Administrative expenses

Administrative expenses comprise expenses for the administrative staff and management including office expenses, salaries etc.

#### Other operating income

Other operating income comprises income of secondary nature in relation to the activities of the Company, including rental income, sale of scrap and gain on sale of fixed assets.

## Notes

### Note 1 Accounting policies, continued

#### Amortization/depreciation and write-downs

Depreciation and write-downs include depreciation and write-downs of intangible assets and property, plant and equipment.

Property, plant and equipment include land and building, plant and machinery, other fixture and fittings, tools and equipment and leasehold improvement.

Land is recorded at cost and is not depreciated.

Intangible assets include development costs, customer relations and patents.

Intangible assets and property, plant and equipment are amortized/depreciated on a straight-line basis on the basis of the cost, measured by reference to the following assessment of the useful life of the assets:

|                                       | Years | Scrap value |
|---------------------------------------|-------|-------------|
| Development costs                     | 3     | 0%          |
| Customer relations                    | 3     | 0%          |
| Patents                               | 10    | 0%          |
| Buildings                             | 30    | 0%          |
| Leasehold improvements                | 3     | 0%          |
| Plant and machinery                   | 4-8   | 0%          |
| Other plant, operating equipment etc. | 2-6   | 0%          |

#### Net financials

Financial income and expenses are recognized in the income statement at the amounts that relate to the reporting period. Net financials include interest income and expenses, realized and unrealized capital and exchange gains and losses on foreign currency transactions and surcharges and allowances under the advance-payment -of-tax scheme, etc.

#### Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments less the share of the tax for the year that concerns changes in equity.

The parent company and all Danish group enterprises are jointly taxed. The Danish corporation tax charge is allocated between profit-making and loss-making Danish enterprises in proportion to their taxable income (full allocation).

## **Notes**

### **Note 1 Accounting policies, continued**

#### **Intangible assets**

##### **Development projects**

Development project that are clearly defined and identifiable and in respect of which the technological feasibility, sufficient resources and a potential future market or development potential in the enterprise can be demonstrated, and where the intention is to produce, market or use the product or the process, are recognized as intangible assets provided that it is sufficiently certain that the future earnings are adequate to cover the production, sales and administrative expenses and the aggregate development costs. Other development costs are expensed in the income statement as incurred.

Development costs are measured at direct costs.

An impairment test is made for acquired intangible assets if there are indications of decreases in value. The impairment test is made for each individual asset or group of assets, respectively. The assets are written down to the higher of the value in use and the net selling price of the asset or group of assets (recoverable amount) if it is lower than the carrying amount.

Impairment test is made at yearend for intangible assets that are not ready for use.

##### **Customer relations and patents**

Customer relations and patents are measured at cost less accumulated amortization and write-downs.

An impairment test is made for acquired intangible assets if there are indications of decreases in value. The impairment test is made for each individual asset or group of assets, respectively. The assets are written down to the higher of the value in use and the net selling price of the asset or group of assets (recoverable amount) if it is lower than the carrying amount.

Impairment test is made at yearend for intangible assets that are not ready for use.

##### **Property, plant and equipment**

Property, plant and equipment comprise land and buildings, production equipment, machinery and other fixtures, fittings, tools and equipment and leasehold improvements. Property, plant and equipment are measured at cost less accumulated depreciation and write-downs.

An impairment test is made for property, plant and equipment if there are indications of decreases in value. The impairment test is made for each individual asset or group of assets, respectively. The assets are written down to the higher of the value in use and the net selling price of the asset or group of assets (recoverable amount) if it is lower than the carrying amount.

##### **Investments**

The value of investments in subsidiaries is stated in the parent company's financial statement according to the cost method.

Investments are tested for impairment if there is any indication of decreases in value.

## **Notes**

### **Note 1 Accounting policies, continued**

#### **Inventories**

Inventories are measured at the lower cost (FIFO basis) and net realizable value.

Raw materials and consumables are measured at cost.

Work in progress and finished goods are measured at manufacturing cost, which includes the cost of materials and direct payroll costs plus production overheads.

#### **Receivables**

Trade receivables are measured at the lower of amortized cost, which essentially corresponds to the nominal account receivable, and net realizable value, calculated by reference to an assessment of each individual receivable.

#### **Prepayments**

Prepayments recognized under assets comprise prepaid expenses.

#### **Shareholders' equity**

Dividends proposed for the reporting period are presented as a separate item under Shareholders' equity. Purchase and sales amounts for treasury shares are recognized directly on equity.

#### **Income taxes**

Current tax charges are recognized in the balance sheet as the estimated tax charge in respect of the expected taxable income for the year, adjusted for tax on prior years' taxable income and tax paid in advance.

Provisions for deferred tax are calculated of all temporary differences between carrying amounts and tax values, with the exception of temporary differences occurring at the time of acquisition of assets and liabilities neither affecting the results of operations for the taxable income.

Deferred tax assets are recognized at the value at which they are expected to be utilized, either through elimination against tax on future earnings or a set-off against deferred tax liabilities.

#### **Liabilities**

Financial liabilities are recognized at the inception of the loan at the proceeds received net of transaction costs incurred. Interest-bearing debt is subsequently measured at amortized cost, using the effective interest rate method at the time of the inception.

Other debt liabilities are measured at net realizable value.

#### **Other financial obligations**

The Company has entered into lease contracts for operation equipment for a period of several years. Lease payments are included in the income statement. Total lease commitments are stated under other financial obligations.

## **Notes**

### **Note 1 Accounting policies, continued**

#### **Cash flow**

The cash flow statement shows the enterprise's net cash flows, the year's changes in cash and cash equivalents and the enterprise's cash and cash equivalents at the beginning and at the end of the year.

Cash flow from operation activities are presented using the indirect method and are made up as the net profit or loss for the year, adjusted for non-cash operating items, changes in working capital, paid financial and extraordinary expenses and paid income taxes.

Cash flow from investing activities comprises payments related to additions and disposals of fixed assets, securities related to investing activities.

Cash flow from financing activities comprises dividends paid to shareholders, capital increases and reductions and the raising of loans and repayments of interest-bearing debt.

Cash and cash equivalents comprise cash and near money securities in respect of which the rest of changes in value is insignificant.

### **Note 2 Significant accounting judgments, estimates and assumptions**

In the process of applying the Company's accounting policies, management has made the following judgments and estimates, which have a significant effect on the amounts recognized in the financial statements.

#### **Capitalized Development Costs**

Development costs are capitalized based on ongoing assessments when they meet the criteria as described in note 1.

Capitalized Development Costs are annually reviewed for impairment indicators. If there is evidence of impairment, an impairment test is carried out for the project concerned. The impairment test is prepared on the basis of factors such as the future use of the project, the present value of expected future income, interest and risk.

#### **Recognition of intangible and property, plant and equipment**

The Company determines whether non-current assets are impaired at least once a year.

### **Note 3 Subsequent Events**

No post balance sheet events have occurred in 2017 which could materially affect the assessment of the Group's financial position.

## Notes

### Note 4. Business combinations

On 27 June 2016, the company acquired assets and employees from Real Awesomesauce S.A. to explore opportunities within 3D file sharing and other collaboration services through the company's parent company Global Scanning A/S.

The acquisition includes "P3D.in", a proven cloud-based solution for sharing and editing of 3D files over the internet. Furthermore this acquisition supports the company's future 2D product strategy, but also extends our opportunities within the emerging 3D market, allowing the company to accelerate the development and launch of future 3D products.

| Recognized on the date of acquisition   | USD '000 |
|---|----------|
| Intangible assets                       | 3.000    |
| Fair value of net assets                | 3.000    |
| <b>Cash transactions on acquisition</b> |          |
| Cash paid                               | 3.000    |
| Net cash outflow                        | 3.000    |

The cash for the acquisition has been obtained through a intercompany loan with the parent company Global Scanning A/S

No contingent consideration has been agreed.

### Note 5. Expenses

#### 5.1 Amortisation/depreciation and writedowns

| Analysis of amortisation/depreciation and writedowns for the year: | 2016<br>USD '000 | 2015<br>USD '000 |
|--|------------------|------------------|
| Land and buildings   | 238              | 238              |
| Leasehold improvements   | 5                | 0                |
| Plant and machinery  | 22               | 132              |
| Other plant, operating equipment etc.                              | 343              | 570              |
| Development costs  | 2.768            | 2.419            |
| Customer relations   | 243              | 0                |
| License rights and patents   | 44               | 13               |
|  | <u>3.663</u>     | <u>3.372</u>     |

#### 5.2 Staff costs

The average number of staff during the year was 79 employees (2015: 93 employees).

Analysis of total payroll costs, etc.:

|  |              |              |
|--|--------------|--------------|
| Fee to the Board of Directors                                | 0            | 0            |
| Remuneration and salaries to the Executive Management        | 318          | 798          |
| Defined contribution plans to the Executive Management       | 16           | 62           |
| Remuneration and salaries to other key management personnel  | 556          | 653          |
| Defined contribution plans to other key management personnel | 40           | 65           |
| Wages and salaries   | 5.907        | 7.336        |
| Bonuses  | 550          | 203          |
| Defined contribution plans                                   | 386          | 336          |
| Other social security costs                                  | 224          | 104          |
|  | <u>7.996</u> | <u>9.556</u> |



**Notes****Note 5. Expenses (continued)**

|                            | 2016      | 2015      |
|----------------------------|-----------|-----------|
|                            | USD '000  | USD '000  |
| <b>5.3 Audit fee</b>       |           |           |
| Fee for statutory audit    | 65        | 58        |
| Fee for tax advice         | 10        | 0         |
| Fee for non-audit services | 6         | 0         |
|                            | <u>81</u> | <u>58</u> |

**5.4 Research and development**

Research and development expenses in 2016 amounted to USD 5.092 thousand (2015: USD 4.827 thousand) of which USD 1.866 thousand was capitalised. Net development expenses amount to USD 6.281 thousand (2015: USD 5.556 thousand).

**Note 6. Other operating income**

|   |            |            |
|---|------------|------------|
| Sale of scrap                                     | 6          | 31         |
| Profit from sale of property, plant and equipment | 611        | 0          |
| Rental income                                     | 41         | 99         |
|   | <u>658</u> | <u>130</u> |

**Note 7. Financial income**

|                                |            |              |
|--------------------------------|------------|--------------|
| Foreign currency exchange gain | 127        | 1.527        |
|                                | <u>127</u> | <u>1.527</u> |

**Note 8. Financial expenses**

|  |              |              |
|--|--------------|--------------|
| Foreign currency exchange loss         | 0            | 0            |
| Interest expenses                      | 116          | 547          |
| Interest expenses to group enterprises | 832          | 237          |
| Other                                  | 55           | 396          |
|  | <u>1.003</u> | <u>1.180</u> |

**Note 9. Income taxes****Tax in the Statement of income**

|  |              |              |
|--|--------------|--------------|
| Estimated tax on the taxable income for the year | 0            | 0            |
| Income tax, carry back refund                    | 0            | (512)        |
| Adjustments prior years                          | (10)         | 0            |
| Foreign tax                                      | 35           | 58           |
| FX adjustment of opening amount                  | 0            | 0            |
| Change in deferred tax                           | (759)        | 206          |
|  | <u>(734)</u> | <u>(248)</u> |

**Tax in the Statement of comprehensive income**

|                                     |            |            |
|-------------------------------------|------------|------------|
| Net adjustments of cash flow hedges | 159        | 125        |
|                                     | <u>159</u> | <u>125</u> |

**Reconciliation of tax rate**

|                                       |            |            |
|---------------------------------------|------------|------------|
| Danish tax rate                       | 22%        | 24%        |
| Adjustment relating to previous years | 0%         | 0%         |
| Permanent differences                 | -4%        | 5%         |
| Carry back refunded at 25% tax rate   | 0%         | 12%        |
| Foreign currency exchange differences | 3%         | 3%         |
| Effective tax rate                    | <u>21%</u> | <u>44%</u> |

Tax paid during the tax year amounts to USD 37 thousand exclusive of interest surcharges.

Provision for current tax on the profit for the year has been made at USD 0 thousand.

## Notes

## Note 10. Intangible assets

| <b>USD '000</b>                      | <b>Development costs</b> | <b>Customer relations</b> | <b>License rights and patents</b> | <b>Total</b>  |
|--------------------------------------|--------------------------|---------------------------|-----------------------------------|---------------|
| Cost at 1/1 2015                     | 16.376                   | 0                         | 717                               | 17.093        |
| Disposal at cost                     | 0                        | 0                         | 0                                 | 0             |
| Additions                            | 1.703                    | 0                         | 146                               | 1.849         |
| <b>Cost at 31/12 2015</b>            | <b>18.079</b>            | <b>0</b>                  | <b>863</b>                        | <b>18.942</b> |
| Amortisation at 1/1 2015             | 10.571                   | 0                         | 0                                 | 10.571        |
| Disposals                            | 0                        | 0                         | 0                                 | 0             |
| Amortisation                         | 2.419                    | 0                         | 13                                | 2.432         |
| <b>Amortisation at 31/12 2015</b>    | <b>12.990</b>            | <b>0</b>                  | <b>13</b>                         | <b>13.003</b> |
| <b>Carrying amount at 31/12 2015</b> | <b>5.088</b>             | <b>0</b>                  | <b>850</b>                        | <b>5.939</b>  |
| Cost at 1/1 2016                     | 18.079                   | 0                         | 863                               | 18.942        |
| Disposal at cost                     | (2.895)                  | 0                         | 0                                 | (2.895)       |
| Additions from acquisition           | 1.750                    | 1.250                     | 0                                 | 3.000         |
| Additions                            | 1.866                    | 0                         | 62                                | 1.928         |
| <b>Cost at 31/12 2016</b>            | <b>18.799</b>            | <b>1.250</b>              | <b>925</b>                        | <b>20.975</b> |
| Amortisation at 1/1 2016             | 12.990                   | 0                         | 13                                | 13.003        |
| Disposals                            | (2.895)                  | 0                         | 0                                 | (2.895)       |
| Amortisation                         | 2.768                    | 243                       | 44                                | 3.055         |
| <b>Amortisation at 31/12 2016</b>    | <b>12.863</b>            | <b>243</b>                | <b>56</b>                         | <b>13.163</b> |
| <b>Carrying amount at 31/12 2016</b> | <b>5.936</b>             | <b>1.007</b>              | <b>869</b>                        | <b>7.812</b>  |

At December 31 2016 the balance of 5.936 KUSD regarding development costs contains 4 significant projects with a total value of 4.129 KUSD of which 2 projects has not been released yet.

Amortisation and writedowns of intangible assets are included in production costs.

In 2016 there has not been any indication of need to make any impairment of intangible assets.

## Notes

### Note 11. Property, plant and equipment

| USD '000   | <u>Land and<br/>Buildings</u> | <u>Leasehold<br/>Improvements</u> | <u>Plant and<br/>Equipment</u> | <u>Other plant,<br/>operating<br/>equipment etc.</u> | <u>Total</u>  |
|--|-------------------------------|-----------------------------------|--------------------------------|--|---------------|
| Cost at 1/1 2015                                 | 7.509                         | 0                                 | 4.810                          | 5.044  | 17.363        |
| Disposal at cost                                 | 0                             | 0                                 | 0                              | (47)   | (47)          |
| Additions  | 10                            | 0                                 | 38                             | 346  | 394           |
| <b>Cost at 31/12 2015</b>                        | <u>7.519</u>                  | <u>0</u>                          | <u>4.848</u>                   | <u>5.343</u>   | <u>17.711</u> |
| Depreciation and writedowns at 1/1 2015          | 4.534                         | 0                                 | 4.651                          | 4.225  | 13.410        |
| Disposals  | 0                             | 0                                 | 0                              | 0  | 0             |
| Depreciation                                     | 238                           | 0                                 | 132                            | 570  | 941           |
| <b>Depreciation and writedowns at 31/12 2015</b> | <u>4.772</u>                  | <u>0</u>                          | <u>4.783</u>                   | <u>4.795</u>   | <u>14.351</u> |
| <b>Carrying amount at 31/12 2015</b>             | <u>2.747</u>                  | <u>0</u>                          | <u>65</u>                      | <u>548</u>   | <u>3.360</u>  |
| Cost at 1/1 2016                                 | 7.519                         | 0                                 | 4.848                          | 5.343  | 17.711        |
| Disposal at cost                                 | (3.707)                       | 0                                 | (4.813)                        | (2.486)  | (11.005)      |
| Additions  | 36                            | 49                                | 0                              | 232  | 317           |
| <b>Cost at 31/12 2016</b>                        | <u>3.848</u>                  | <u>49</u>                         | <u>36</u>                      | <u>3.089</u>   | <u>7.022</u>  |
| Depreciation and writedowns at 1/1 2016          | 4.772                         |                                   | 4.783                          | 4.795  | 14.350        |
| Disposals  | (2.880)                       |                                   | (4.775)                        | (2.480)  | (10.135)      |
| Depreciation                                     | 238                           | 5                                 | 22                             | 343  | 609           |
| <b>Depreciation and writedowns at 31/12 2016</b> | <u>2.130</u>                  | <u>5</u>                          | <u>31</u>                      | <u>2.658</u>   | <u>4.824</u>  |
| <b>Carrying amount at 31/12 2016</b>             | <u>1.718</u>                  | <u>44</u>                         | <u>5</u>                       | <u>431</u>   | <u>2.198</u>  |

In 2016 and 2015 there has not been any indication of need to make any impairment of tangible assets.

### Note 12. Investments

The fiscal year's investments in and value adjustments of securities and investment in subsidiaries, which are financial assets, are specified as follows:

| USD '000                             | <u>Investment in<br/>subsidiary</u> |
|--------------------------------------|-------------------------------------|
| Cost at 1/1 2015                     | 7.000                               |
| Additions                            | 0                                   |
| <b>Cost at 31/12 2015</b>            | <u>7.000</u>                        |
| Impairment at 1/1 2015               | (7.000)                             |
| Impairment during the year           | 0                                   |
| Impairment at 31/12 2015             | 0                                   |
| <b>Carrying amount at 31/12 2015</b> | <u>0</u>                            |
| Cost at 1/1 2016                     | 7.000                               |
| Additions                            | 0                                   |
| <b>Cost at 31/12 2016</b>            | <u>7.000</u>                        |
| Impairment at 1/1 2016               | (7.000)                             |
| Impairment during the year           | 0                                   |
| Impairment at 31/12 2016             | 0                                   |
| <b>Carrying amount at 31/12 2016</b> | <u>0</u>                            |

## Notes

**Note 13. Inventories**

Movements in the provision for impairment of inventory were as follows:

|                           |                   |
|---------------------------|-------------------|
| Cost at 1/1 2015          | -911              |
| Adjustment                | 130               |
| Cost at 31/12 2015        | <u>-781</u>       |
| Adjustment                | 701               |
| <b>Cost at 31/12 2016</b> | <u><u>-80</u></u> |

This expense is included in production costs.

The book value of inventory provisioned for measured at net realisable cost at 31 December 2016 to USD 120 thousand (2015: USD 40 thousand).

**Note 14. Trade receivables**

Trade receivables are non-interest bearing and are generally on 30-60 days terms.

As at 31 December 2016, trade receivables at nominal value of USD 0 thousand (2015: USD 100 thousand) were impaired for.

Movements in the provision for impairment of receivables were as follows:

|                           |                 |
|---------------------------|-----------------|
| Cost at 1/1 2015          | 142             |
| Charge for the year       | 98              |
| Utilized                  | -140            |
| Unused amounts reversed   | <u>0</u>        |
| Cost at 31/12 2015        | 100             |
| Charge for the year       | 0               |
| Utilized                  | -100            |
| Unused amounts reversed   | <u>0</u>        |
| <b>Cost at 31/12 2016</b> | <u><u>0</u></u> |

All customers who wish to trade on credit terms are subject to credit verification procedures and insured through a credit insurance company.

Analysis of trade receivables that were past due but not impaired at 31 December 2016:

|      | <u>Total</u> | <u>Neither<br/>past due nor<br/>impaired</u> | <u>Past due but not impaired</u> |                    |
|------|--------------|--|----------------------------------|--------------------|
|      |              |  | <u>&lt;60 days</u>               | <u>&gt;60 days</u> |
| 2015 | 2.851        | 2.241  | 282                              | 328                |
| 2016 | 2.469        | 2.043  | 329                              | 97                 |

**Note 15. Deferred tax**

Analysis of deferred tax:

|                               | <b>2016</b>       | <b>2015</b>         |
|-------------------------------|-------------------|---------------------|
|                               | <b>USD '000</b>   | <b>USD '000</b>     |
| Property, plant and equipment | (83)              | 21                  |
| Intangible assets             | 1.433             | 1.248               |
| inventories                   | 61                | 66                  |
| Prepaid Expenses              | 58                | 58                  |
| Tax loss carried forward      | <u>(731)</u>      | <u>(57)</u>         |
|                               | <u><u>737</u></u> | <u><u>1.336</u></u> |

## Notes

### Note 15. Deferred tax (continued)

|  | <u>Deferred tax</u> | <u>Income taxes<br/>receivable</u> | <u>Tax in income<br/>statement</u> |
|--|---------------------|------------------------------------|------------------------------------|
| <b>Opening balance of 1 January 2015</b>         | 1.003               | 13                                 |                                    |
| Income taxes received (paid)                     | 0                   | 302                                |                                    |
| Foreign taxes received (paid)                    |                     | (58)                               |                                    |
| Calculated foreign tax                           | 0                   | 48                                 |                                    |
| Estimated tax on the taxable income for the year | 0                   | 0                                  |                                    |
| Change in deferred tax                           | 333                 | 0                                  |                                    |
| Income tax, carry back refund                    |                     |                                    |                                    |
| Adjustments prior years                          | 0                   | 0                                  |                                    |
| FX adjustment of opening amount                  | 0                   | 0                                  |                                    |
|  | <u>0</u>            | <u>0</u>                           |                                    |
| <b>Opening balance of 1 January 2016</b>         | 1.336               | 306                                |                                    |
| Income taxes received (paid)                     | 0                   | 0                                  |                                    |
| Foreign taxes received (paid)                    |                     | (34)                               |                                    |
| Calculated foreign tax                           | 0                   | 39                                 | 35                                 |
| Estimated tax on the taxable income for the year | 0                   | 0                                  | 0                                  |
| Change in deferred tax                           | (599)               | 0                                  | (759)                              |
| Income tax, carry back refund                    |                     | (301)                              | 0                                  |
| Adjustments prior years                          | 0                   | 0                                  | (10)                               |
| FX adjustment of opening amount                  | 0                   | 0                                  | 0                                  |
|  | <u>0</u>            | <u>0</u>                           | <u>0</u>                           |
| <b>Closing balance as of 31 December 2016</b>    | <u>737</u>          | <u>10</u>                          | <u>(734)</u>                       |

Tax asset of USD 54 thousand regarding sale of property has not been included in the deferred tax calculation as it can only be used in future profit of sale of property which the company consider as unlikely in the foreseen future.

### Note 16. Bank loans, Mortgage debt and other bank debt

The debt is due for repayment in the following order:

|                       | <b>2016</b>    | <b>2015</b>    |
|-----------------------|----------------|----------------|
|                       | <b>USD'000</b> | <b>USD'000</b> |
| Within 1 year         | 3.108          | 3.780          |
| Between 1 and 5 years | 0              | 0              |
| After 5 years         | 0              | 0              |
|                       | <u>3.108</u>   | <u>3.780</u>   |

### Note 17. Income taxes

|                        |             |              |
|------------------------|-------------|--------------|
| Estimated income taxes | 0           | (1)          |
| Receivable tax         | (0)         | (302)        |
| Due in subsidiaries    | (10)        | (3)          |
|                        | <u>(10)</u> | <u>(306)</u> |

### Note 18. Contingent liabilities, operating lease obligations and security for loans

The company's other financial obligations mainly relate to operating leases for office premises and operating equipment.

|   |            |            |
|---|------------|------------|
| Within 1 year                                     | 99         | 55         |
| Between 1 and 5 years                             | 120        | 15         |
| After 5 years                                     | 0          | 0          |
|   | <u>219</u> | <u>55</u>  |
| Total expenditure charged to the Income statement | <u>132</u> | <u>135</u> |

## Notes

### Note 18. Contingent liabilities operating lease obligations and security for loans (continued)

#### Pledged assets for loans

The owner's mortgage deed in the properties nominally USD 710 thousand (2015: USD 9.830) is pledged to banks in the Company and in Global Scanning A/S.

|                           | 2016         | 2015         |
|---------------------------|--------------|--------------|
|                           | USD'000      | USD'000      |
| Carrying amount of assets | <u>1.718</u> | <u>2.747</u> |

The company has as per 31 December 2016 a bank debt to Nordea Bank Danmark A/S of USD 3.108 thousand. The company has given Nordea Bank Danmark A/S a security in inventories and trade receivables for USD 1.418 thousand (DKK 10 million). The value of inventories and trade receivables as per 31 December 2016 is USD 4.221 thousand (2015: USD 6.043 thousand).

#### Contingent liabilities

In 2013, the company joined the joint taxation arrangement with the parent company Global Scanning A/S as management company and other Danish group entities, thus becoming jointly and severally liable with these entities for payment on income taxes and withholding tax in the group of jointly taxed entities.

### Note 19. Foreign currency

#### Foreign currency risks

As a result of the operation in Denmark, the Company is exposed to a risk in cash flow from foreign currencies and in the balance sheet and can be affected by movements in the USD/DKK and USD/EUR foreign exchange rates. The foreign currency in the balance sheet have been specified below:

| USD'000<br>Currency | Assets     |            | Liabilities  |              | Net            |                |
|---------------------|------------|------------|--------------|--------------|----------------|----------------|
|                     | 2016       | 2015       | 2016         | 2015         | 2016           | 2015           |
| DKK Danish kroner   | 236        | 227        | 4.895        | 5.957        | (4.659)        | (5.730)        |
| EUR Euros           | 367        | 429        | 13           | 9            | 354            | 420            |
| Other currencies    | 43         | 91         | 2            | 41           | 41             | 50             |
|                     | <u>646</u> | <u>747</u> | <u>4.910</u> | <u>6.007</u> | <u>(4.264)</u> | <u>(5.260)</u> |

Impact on the results of operations and changes in shareholders' equity resulting from a change of the Company's primary foreign currencies are shown below. The changes in exchange rates are based on the year's actual foreign exchange rate movements:

| Million USD       | Exchange rate<br>adjustment | Pre-tax profit | Equity | Pre-tax profit | Equity |
|-------------------|-----------------------------|----------------|--------|----------------|--------|
|                   |                             | 2016           | 2016   | 2015           | 2015   |
| DKK Danish kroner | +/- 10%                     | -0,3           | -0,3   | -0,4           | -0,3   |

#### Note 20. Cash flow hedges

At 31 December 2016, the Group held no forward exchange contracts in order to hedge future costs in Danish Kroner covering a period of 1-12 months for which the Group has firm commitments. The forward contracts are being used to hedge the foreign currency risk of firm commitments.

The terms of the outstanding forward contracts were as follows:

|   | Latest<br>maturity date | Average exchange<br>rate<br>(USD/ DKK) | Market value<br>USD'000 | Unrealised gain/loss<br>USD'000 |
|---|-------------------------|--|-------------------------|---------------------------------|
| <b>2015</b>   |                         |  |                         |                                 |
| Forward exchange contracts to hedge expected future purchases |                         |  |                         |                                 |
| Purchase  |                         |  |                         |                                 |
| DKK 22.3 million  | 31-05-2016              | 556,82                                 | (739)                   | (739)                           |

## Notes

### Note 20. Cash flow hedges (continued)

#### 2016

In the year ended 31 December 2016 the company realised loss from the expiry of forward contracts held during the year totalled USD 0.7 million (USD 1.7 million realised loss in 2015).

#### Fair value hierarchy

The company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at 31 December 2015, the company held solely derivative financial instruments that were measured at fair value using Level 2 valuation techniques.

As at 31 December 2016, the company no longer enters into derivative financial instruments with various counterparties composed of financial institutions. The derivative financial instruments are measured using valuation techniques with market observable inputs. The most frequently applied techniques for valuation of forward contracts and interest swap contracts are present value calculations based on foreign exchange spot rates and interest rate curves among others. Fair values are based on fair value reports from financial institutions.

### Note 21. Financial assets and liabilities

|   | 2016         | 2015         |
|---|--------------|--------------|
|   | USD '000     | USD '000     |
| <b>Loans and receivables measured at amortized cost</b>       |              |              |
| Trade accounts receivables                                    | 2.469        | 2.751        |
| Receivable from group enterprises                             | 4.090        | 3.672        |
| Other receivables   | 912          | 72           |
| Cash  | 304          | 2.068        |
| <b>Total loans and receivables measured at amortized cost</b> | <u>7.775</u> | <u>8.563</u> |

There are no significant differences between the carrying amounts and the fair values of the asset.

|   |               |               |
|---|---------------|---------------|
| Payables to group enterprises                                 | 6.930         | 0             |
| Bank debt   | 3.108         | 3.780         |
| Trade payables  | 426           | 935           |
| Payables to group enterprises                                 | 7.187         | 11.306        |
| <b>Total financial liabilities measured at amortized cost</b> | <u>17.651</u> | <u>16.021</u> |

#### Derivative financial instruments

|   |          |            |
|---|----------|------------|
| Foreign exchange forward contracts            | 0        | 739        |
| <b>Total Derivative financial instruments</b> | <u>0</u> | <u>739</u> |

|  |   |     |
|--|---|-----|
| <b>Current other financial liabilities</b> | 0 | 739 |
|--|---|-----|

Carrying amount and fair value of the company's financial instruments that are carried in the financial statements are not shown separately as book values in all material respect are the same.

### Note 22. Share capital and reserves

Share capital USD 3.400.554 is distributed in 2.580.000 shares of denominations of USD 1,32. All shares are fully paid.

The share capital has remained USD 3.400.554 in the last 5 years.

## Notes

### Note 23. Financial risk - management objectives and policies

The Company's principal financial instruments, other than derivatives, comprise bank loans, overdraft and cash. The main purpose of these financial instruments is to raise finance for the Company's operations. The Company has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

As at 31 December 2015, the Company also enters into derivative transactions, including principally forward currency exchange contracts. The purpose is to manage the currency risks arising from the Company's operations. As at 31 December 2016, the Company no longer hedge the Cash Flow

Foreign currency risk is described in note 19 and cash flow risk is described in note 20.

The Company's financial aims are to ensure adequate funds to cover the Company's operations and to comply with the demands from the owners and agreed-upon terms of the loans.

### Credit risk

The Company trades only with recognised, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures and insured through a credit insurance company. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant.

Credit risk arising from the other financial assets of the Group, which primarily comprise cash and trade receivables, the Group's exposure arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

The credit risks of the Company are considered to be low.

### Interest rate risk

The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's bank loans with variable interest rates.

At December 31 2016 the bank debt is 2.196 KUSD (2015: 3.780 KUSD) which is use of bank overdrafts at a interest rate of 4.3%.

### Liquidity risk

The company monitors its risk to a shortage of funds using a recurring liquidity planning tool. The company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts, bank loans, capital increases etc. The company's policy is to maintain a balanced relation between its short-term and long-term debt.

### Capital risk management

The Company wants to secure structural and financial flexibility as well as competitiveness. In order to secure this, the company continuously evaluate the appropriate capital structure for the Company.

At the operational level, the Company continuously efforts to optimize capital tied up in working capital.

### Note 24. Related party transactions

The Company is controlled by Global Scanning A/S, Denmark, which own 100% of the share capital.

The Company's balances with subsidiaries and parent at 31 December are recognised and presented separately in the balance sheet and related interest income is presented in note 8.

Related parties with material interest include the Board of Directors and Executive Board of the Company and key employees and their related family members. Furthermore related parties include companies in which the aforementioned persons have a material interest.



**Notes****Note 24. Related party transactions (continued)**

|  | <b>2016</b>     | <b>2015</b>     |
|--|-----------------|-----------------|
|  | <b>USD '000</b> | <b>USD '000</b> |
| <b>Revenue</b>   |                 |                 |
| Sales to Group enterprises                             | 4.303           | 3.265           |
| <b>Costs</b>   |                 |                 |
| Purchase from Group enterprises                        | 2.450           | 491             |
| <b>Financial income and expenses</b>                   |                 |                 |
| Interest expenses to group enterprises                 | 832             | 237             |
| <b>Executive Management</b>                            |                 |                 |
| Remuneration and salaries to the Executive Management  | 318             | 798             |
| Defined contribution plans to the Executive Management | 16              | 62              |
| <b>Board of Directors</b>                              |                 |                 |
| Board fee  | 0               | 0               |
| <b>Intercompany balances 31/12</b>                     |                 |                 |
| Receivables from Group enterprises                     | 4.090           | 3.672           |
| Payables to Group enterprises                          | 14.117          | 11.306          |
| <b>Guarantees and security</b>                         |                 |                 |
| Guarantee from Group enterprises                       | 5.671           | 4.905           |