



SoftwareONE Denmark ApS

Bregnerødvej 144
3460 Birkerød
CVR No. 12510896

Annual report 01.04.2019 - 31.12.2019

The Annual General Meeting adopted the
annual report on 01.09.2020

Hans Grüter

Chairman of the General Meeting

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Entity details

Entity

SoftwareONE Denmark ApS

Bregnerødvej 144

3460 Birkerød

CVR No.: 12510896

Date of foundation: 03.10.1988

Financial year: 01.04.2019 - 31.12.2019

Board of Directors

Hans Grüter, Chairman

Pascal Hungerbühler

Michael Nørklit Jensen

Anna Sofia Hellstrand

Executive Board

Hans Grüter

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6

P. O. Box 1600

0900 Copenhagen C

Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of SoftwareONE Denmark ApS for the financial year 01.04.2019 - 31.12.2019.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2019 and of the results of its operations for the financial year 01.04.2019 - 31.12.2019.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Birkerød, 01.09.2020

Executive Board

Hans Grüter

Board of Directors

Hans Grüter
Chairman

Pascal Hungerbühler

Michael Nørklit Jensen

Anna Sofia Hellstrand

Independent auditor's extended review report

To the shareholders of SoftwareONE Denmark ApS

Conclusion

We have performed an extended review of the financial statements of SoftwareONE Denmark ApS for the financial year 01.04.2019 - 31.12.2019, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

Based on our extended review, in our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2019 and of the results of its operations for the financial year 01.04.2019 - 31.12.2019 in accordance with the Danish Financial Statements Act.

Basis for conclusion

We conducted our extended review in accordance with the assurance engagement standard for small enterprises as issued by the Danish Business Authority and the standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act as issued by FSR - Danish Auditors. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the extended review of the financial statements" section. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the extended review of the financial statements

Our responsibility is to express a conclusion on the financial statements. This requires that we plan and perform procedures to obtain limited assurance about our conclusion on the financial statements and that we also perform specifically required supplementary procedures for the purpose of obtaining additional assurance about our conclusion.

An extended review consists of making inquiries, primarily of management and, if appropriate, of other entity personnel, performing analytical and the specifically required supplementary procedures as well as evaluating the evidence obtained.

The procedures performed in an extended review are less in scope than in an audit, and accordingly we do not express an audit opinion on the financial statements.

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our extended review of the financial statements our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the extended review or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 01.09.2020

Deloitte

Statsautoriseret Revisionspartnerselskab
CVR No. 33963556

Kim Gerner Jacobsen

State Authorised Public Accountant
Identification No (MNE) mne10122

Management commentary

Primary activities

The Company's customers are primarily found among enterprises and professional market in Denmark. The Company's software products are sold in both large and international groups, mid-sized enterprises and many small enterprises which use the services offered, which are aimed at the individual customer segment.

Development in activities and finances

The Entity has changed its financial year from 31.03 to 31.12. Therefore the annual report consists of 9 months and comparison figures include 12 months.

In November 2019 we purchased the main activities of SoftwareOne ApS and as a result thereof the level of activity has increased in the end of the financial year.

Loss for the year amounts to DKK 514 thousand, which is a decrease of DKK 3,656 thousand compared to the result for the year 2018/19.

Management considers the result unsatisfying but in line with expectations.

Events after the balance sheet date

At the date of this report, there is uncertainty on how long the COVID-19 pandemic will last and what the medium to long term effect of this pandemic will be on the Company's activities.

Income statement for 2019

	Notes	2019 DKK	2018/19 DKK
Gross profit/loss		12,613,656	15,466,915
Staff costs	1	(12,810,819)	(11,257,807)
Depreciation, amortisation and impairment losses		(195,775)	(178,198)
Operating profit/loss		(392,938)	4,030,910
Other financial income	2	1,116,588	1,258,787
Other financial expenses	3	(1,237,526)	(1,119,651)
Profit/loss before tax		(513,876)	4,170,046
Tax on profit/loss for the year		(400)	0
Profit/loss for the year		(514,276)	4,170,046
Proposed distribution of profit and loss			
Retained earnings		(514,276)	4,170,046
Proposed distribution of profit and loss		(514,276)	4,170,046

Balance sheet at 31.12.2019

Assets

	Notes	2019 DKK	2018/19 DKK
Acquired intangible assets		1,796,066	0
Goodwill		0	0
Intangible assets	4	1,796,066	0
Other fixtures and fittings, tools and equipment		215,075	228,648
Property, plant and equipment	5	215,075	228,648
Deposits		147,158	166,673
Other financial assets		147,158	166,673
Fixed assets		2,158,299	395,321
Manufactured goods and goods for resale		0	65,484
Inventories		0	65,484
Trade receivables		28,332,276	7,487,731
Receivables from group enterprises		2,273,766	10,845,035
Other receivables		0	51,903
Prepayments		0	71,055
Receivables		30,606,042	18,455,724
Cash		4,951	7,736
Current assets		30,610,993	18,528,944
Assets		32,769,292	18,924,265

Equity and liabilities

	Notes	2019 DKK	2018/19 DKK
Contributed capital		500,000	500,000
Retained earnings		2,278,296	2,792,579
Equity		2,778,296	3,292,579
Bank loans		8,024,277	0
Prepayments received from customers		492,532	488,030
Trade payables		7,493,902	4,758,245
Payables to group enterprises		4,954,663	6,226,925
Other payables		9,025,622	4,158,486
Current liabilities other than provisions		29,990,996	15,631,686
Liabilities other than provisions		29,990,996	15,631,686
Equity and liabilities		32,769,292	18,924,265
Unrecognised rental and lease commitments	6		
Related parties with controlling interest	7		
Group relations	8		

Statement of changes in equity for 2019

	Contributed capital DKK	Retained earnings DKK	Total DKK
Equity beginning of year	500,000	2,792,572	3,292,572
Profit/loss for the year	0	(514,276)	(514,276)
Equity end of year	500,000	2,278,296	2,778,296

Notes

1 Staff costs

	2019	2018/19
	DKK	DKK
Wages and salaries	11,793,837	10,456,379
Pension costs	434,044	670,961
Other social security costs	582,938	130,467
	12,810,819	11,257,807
Average number of full-time employees	14	15

2 Other financial income

	2019	2018/19
	DKK	DKK
Financial income from group enterprises	27,576	201,025
Exchange rate adjustments	1,089,004	1,057,762
Other financial income	8	0
	1,116,588	1,258,787

3 Other financial expenses

	2019	2018/19
	DKK	DKK
Financial expenses from group enterprises	19,432	211,652
Other interest expenses	42,041	51,031
Exchange rate adjustments	1,141,995	856,968
Other financial expenses	34,058	0
	1,237,526	1,119,651

4 Intangible assets

	Acquired intangible assets DKK	Goodwill DKK
Cost beginning of year	0	273,143
Additions	1,858,000	0
Cost end of year	1,858,000	273,143
Amortisation and impairment losses beginning of year	0	(273,143)
Amortisation for the year	(61,934)	0
Amortisation and impairment losses end of year	(61,934)	(273,143)
Carrying amount end of year	1,796,066	0

5 Property, plant and equipment

	Other fixtures and fittings, tools and equipment DKK
Cost beginning of year	1,259,563
Additions	88,145
Disposals	(328,089)
Cost end of year	1,019,619
Depreciation and impairment losses beginning of year	(1,030,915)
Depreciation for the year	(61,835)
Reversal regarding disposals	288,206
Depreciation and impairment losses end of year	(804,544)
Carrying amount end of year	215,075

6 Unrecognised rental and lease commitments

	2019 DKK	2018/19 DKK
Liabilities under rental or lease agreements until maturity in total	508,055	1,169,400

7 Related parties with controlling interest

SoftwareONE AG, Switzerland, 100%.

8 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the largest group:
SoftwareONE AG, Switzerland

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

Non-comparability

The Entity has changed its financial year from 31.03 to 31.12. Therefore the annual report consist of 9 months and comparison figures includes 12 months.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Income statement

Gross profit or loss

Gross profit or loss comprises revenue, changes in inventories of finished goods and work in progress, own work capitalised, other operating income, cost of raw materials and consumables and external expenses.

Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer.

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of

receivables recognised in current assets.

Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses from the sale of intangible assets and property, plant and equipment.

Other financial income

Other financial income comprises , interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

Balance sheet**Goodwill**

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. For goodwill amount, useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile. Useful lives are reassessed annually. The amortisation period used is 10 years.

Goodwill is written down to the lower of recoverable amount and carrying amount.

Intellectual property rights etc

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised on a straight-line basis over their remaining duration, and licences are amortised over the term of the agreement.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

Property, plant and equipment

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For assets held under finance leases, cost is the lower of the asset's fair value and present value of future lease payments.

Indirect production costs in the form of indirectly attributable staff costs and amortisation of intangible assets and depreciation of property, plant and equipment used in the development process are recognised in cost based on time spent on each asset.

Interest expenses on loans for the financing of the manufacture of property, plant and equipment are included in cost if they relate to the manufacturing period. All other finance costs are recognised in the income statement.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment	3-5 years
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For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost of goods for resale and consumables corresponds with purchasing price.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises cash in hand and bank deposits.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Prepayments received from customers

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.