# Actona Company A/S

Smedegårdvej 6 A, Tvis, DK-7500 Holstebro

# Annual Report for 1 September 2019 - 31 August 2020

CVR No 12 14 37 45

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 28/1 2021

Jesper Lund Chairman of the General Meeting



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# **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Actona Company A/S for the financial year 1 September 2019 - 31 August 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 August 2020 of the Company and of the results of the Company operations for 2019/20.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Holstebro, 17 November 2020

#### **Executive Board**

Torben Skov Villadsen CEO

#### **Board of Directors**

Jesper Lund Chairman Jacob Brunsborg

Ole Lund Andersen



# **Independent Auditor's Report**

To the Shareholder of Actona Company A/S

#### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 August 2020 and of the results of the Company's operations for the financial year 1 September 2019 - 31 August 2020 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Actona Company A/S for the financial year 1 September 2019 - 31 August 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-



### **Independent Auditor's Report**

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events



# **Independent Auditor's Report**

in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Holstebro, 17 November 2020 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Henrik Kragh State Authorised Public Accountant mne26783 Carsten Jensen State Authorised Public Accountant mne10954



# **Company Information**

**The Company** Actona Company A/S

Smedegårdvej 6 A

Tvis

DK-7500 Holstebro

Telephone: + 45 96135111

E-mail: info@actonacompany.com Website: www.actonacompany.com

CVR No: 12 14 37 45

Financial period: 1 September - 31 August Municipality of reg. office: Holstebro, Denmark

**Board of Directors** Jesper Lund, Chairman

Jacob Brunsborg Ole Lund Andersen

**Executive Board** Torben Skov Villadsen

**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Hjaltesvej 16

DK-7500 Holstebro

Lawyers Kirk Larsen & Ascanius

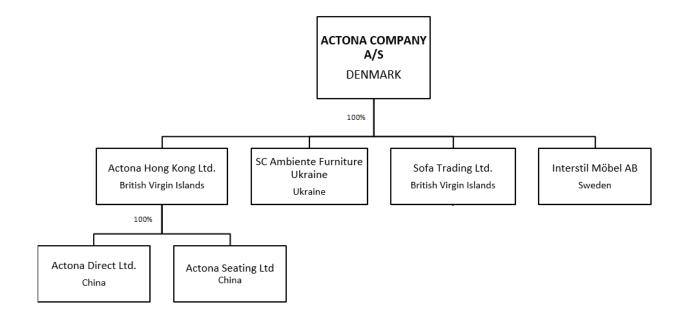
Bredgade 67 DK-6900 Skjern

Bankers Sydbank A/S

Dalgasgade 22 DK-7400 Herning



# **Group Chart**





# **Financial Highlights**

Seen over a five-year period, the development of the Company is described by the following financial highlights:

					(14 months)
	2019/20	2018/19	2017/18	2016/17	2015/16
	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Revenue	1.835.782	1.886.777	1.733.109	1.227.298	1.396.795
Gross profit/loss	323.735	290.266	243.413	202.611	214.091
Profit/loss before financial income and					
expenses	165.166	133.749	81.552	87.525	83.671
Net financials	1.496	2.421	-19.903	13.104	14.774
Net profit/loss for the year	130.493	107.169	44.419	81.983	81.436
Balance sheet					
Balance sheet total	614.260	554.628	490.056	627.634	506.824
Equity	217.625	178.768	157.716	194.381	232.501
Number of employees	285	277	280	218	221
Ratios					
Gross margin	17,6%	15,4%	14,0%	16,5%	15,3%
Profit margin	9,0%	7,1%	4,7%	7,1%	6,0%
Return on assets *)	26,9%	24,1%	16,6%	13,9%	16,5%
Solvency ratio	35,4%	32,2%	32,2%	31,0%	45,9%
Return on equity *)	65,8%	63,7%	25,2%	38,4%	37,1%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.



<sup>\*)</sup> The ratios for 2015/16 have been annualized to 12 months.

### **Management's Review**

Financial Statements of Actona Company A/S for 2019/20 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The Annual Report has been prepared under the same accounting policies as last year.

#### **Key activities**

As previous years, the Company's main activity has consisted in design, production, trading and distribution of furniture for retailers in more than 90 countries.

#### Development in the year

Net profit for the year was DKK 130 million and the balance sheet at 31. August 2020 showed an equity of DKK 218 million.

#### The past year and follow-up on development expectations from last year

When starting the year 2019/20 the expectations were to achieve turnover and profit at the same level as in 2018/19.

Even though the Covid-19 pandemic reduced the activity for some months, Actona Company has almost reached the same turnover as in 2018/19, but more important the Company has been able to increase net profit with 22% compared to 2018/19.

#### Special risks

#### Market risks

Actona Company A/S has no specific market risks apart from normal risk from raw material price developments, freight rate adjustments and general market risks.

#### Foreign exchange risks

Due to activities in various countries, results, cash flows and equity are affected by changes in a number of currencies.

According to the Company's foreign exchange policy, efforts are made to hedge partly against commercial foreign exchange exposure.

#### Interest rate risks

The long-term loans from mortgage credit institutes, DKK 53 million, bear a fixed rate of interest. Based on the floating rate debt, moderate changes in the level of interest will not have any material, direct effect on earnings.



### **Management's Review**

#### Credit risks

The Company endeavors to insure all its trade receivables in order to cover losses due to inability to pay. Despite this and efficient credit management, the granting of credit is, however, subject to ordinary commercial risk.

#### **Strategy**

Actona Company's vision is to achieve a position as one of the world's most attractive suppliers of furniture.

We wish to be the point of reference within the business for the segment for high-quality furniture with attractive prices and a wide consumer appeal. Through large-scale advantages, Actona Company offer a wide range of solutions designed to meet requirements throughout the value chain from design of the range of products over logistics solutions to price/quality level and services.

#### Targets and expectations for the year ahead

Actona Company A/S expects a higher level of turnover and continued profitable growth.

#### **Intellectual capital resources**

Readiness and adaptability are key strategic priorities of the Company. Therefore, the Company is constantly seeking to obtain new knowhow.

The Company obtains its unique knowhow primarily through the Company's permanent staff and its strategic business partners within product development

#### Statement of corporate social responsibility

Statement of Corporate Social Responsibility and statement of the underrepresented gender are covered by CSR statement for the Group and can be viewed in the Management Review in the Annual Report 2019/20 for LLG A/S, CVR no. 86001519, which can be obtained from www.cvr.dk.



# Income Statement 1 September - 31 August

	Note	2019/20	2018/19
		TDKK	TDKK
Revenue		1.835.782	1.886.777
Other operating income		1.095	1.712
Expenses for raw materials and consumables		-1.444.036	-1.528.660
Other external expenses		-69.106	-69.563
Gross profit/loss		323.735	290.266
Staff expenses	1	-149.506	-147.764
Depreciation, amortisation and impairment of intangible assets and			
property, plant and equipment		-9.063	-8.753
Profit/loss before financial income and expenses		165.166	133.749
Income from investments in subsidiaries	2	2.981	4.922
Financial income	3	1.502	686
Financial expenses		-2.987	-3.187
Profit/loss before tax		166.662	136.170
Tax on profit/loss for the year	4	-36.169	-29.001
Net profit/loss for the year		130.493	107.169



# **Balance Sheet 31 August**

## Assets

	Note	2020	2019
		TDKK	TDKK
Goodwill	_	1.206	1.645
Intangible assets	5 -	1.206	1.645
Land and buildings		95.966	88.841
Other fixtures and fittings, tools and equipment	_	4.847	4.082
Property, plant and equipment	6	100.813	92.923
Investments in subsidiaries	7	40.900	54.501
Other receivables	8	5.760	5.722
Fixed asset investments	-	46.660	60.223
Fixed assets	-	148.679	154.791
Inventories	9	143.681	101.986
Trade receivables		141.810	176.366
Receivables from group enterprises		82.087	34.855
Other receivables		1.448	951
Prepayments	10	4.434	5.310
Receivables	-	229.779	217.482
Current asset investments	-	23	19
Cash at bank and in hand	-	92.098	80.350
Currents assets	_	465.581	399.837
Assets	_	614.260	554.628



# **Balance Sheet 31 August**

# Liabilities and equity

	Note	2020	2019
		TDKK	TDKK
Share capital		967	967
Retained earnings		86.658	117.801
Proposed dividend for the year	_	130.000	60.000
Equity	11 -	217.625	178.768
Provision for deferred tax	12	3.768	2.998
Provisions	-	3.768	2.998
Mortgage loans	_	52.894	57.989
Long-term debt	13	52.894	57.989
Mortgage loans	13	5.162	5.340
Trade payables		175.711	144.909
Payables to group enterprises		48.045	55.557
Corporation tax		35.999	29.364
Other payables	-	75.056	79.703
Short-term debt	-	339.973	314.873
Debt	-	392.867	372.862
Liabilities and equity	-	614.260	554.628
Subsequent events	14		
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# **Statement of Changes in Equity**

			Proposed	
		Retained	dividend for the	
	Share capital	earnings	year	Total
	TDKK	TDKK	TDKK	TDKK
Equity at 1 September	967	117.801	60.000	178.768
Ordinary dividend paid	0	0	-60.000	-60.000
Extraordinary dividend paid	0	-30.000	0	-30.000
Exchange adjustments relating to foreign				
entities	0	-3.773	0	-3.773
Fair value adjustment of hedging				
instruments, end of year	0	2.740	0	2.740
Tax on adjustment of hedging instruments				
for the year	0	-603	0	-603
Net profit/loss for the year	0	493	130.000	130.493
Equity at 31 August	967	86.658	130.000	217.625



	2019/20	2018/19
CI. CC	TDKK	TDKK
1 Staff expenses		
Wages and salaries	133.519	132.786
Pensions	8.160	7.628
Other social security expenses	3.985	3.630
Other staff expenses	3.842	3.720
	149.506	147.764
Including remuneration to the Executive Board and Board of Directors	4.321	3.943
Average number of employees	285	277
2 Income from investments in subsidiaries		
Share of profits of subsidiaries	6.208	8.368
Share of losses of subsidiaries	-3.122	-3.710
Change in intercompany profit om inventories purchased within the Group	-105	264
	2.981	4.922
3 Financial income		
Interest received from group enterprises	57	60
Other financial income	1.445	626
	1.502	686



		2019/20	2018/19
4	Tax on profit/loss for the year	TDKK	TDKK
4	Tax on pronty loss for the year		
	Current tax for the year	36.002	29.367
	Deferred tax for the year	770	-275
		36.772	29.092
	which breaks down as follows:		
	Tax on profit/loss for the year	36.169	29.001
	Tax on changes in equity	603	91
		36.772	29.092
5	Intangible assets		
		-	Goodwill TDKK
			IDKK
	Cost at 1 September	_	2.191
	Cost at 31 August	_	2.191
	Impairment losses and amortisation at 1 September		547
	Amortisation for the year	-	438
	Impairment losses and amortisation at 31 August	-	985
	Carrying amount at 31 August	-	1.206
	Amortised over		5 years
	7 11101 11004 0701	_	U ycars



# 6 Property, plant and equipment

	Other fixtures	
	and fittings,	
Land and	tools and	
buildings	equipment	Total
TDKK	TDKK	TDKK
176.913	17.938	194.851
14.218	2.423	16.641
0	-1.905	-1.905
191.131	18.456	209.587
88.072	13.857	101.929
7.093	1.532	8.625
0	-1.780	-1.780
95.165	13.609	108.774
95.966	4.847	100.813
25 years years	3-6 years years	
	buildings TDKK  176.913 14.218 0 191.131  88.072 7.093 0 95.165	And fittings, tools and equipment  TDKK  176.913 17.938 14.218 2.423 0 -1.905  191.131 18.456  88.072 13.857 7.093 1.532 0 -1.780  95.165 13.609



			2020	2019
7	Investments in subsidiaries		TDKK	TDKK
,				
	Cost at 1 September		62.071	62.071
	Cost at 31 August		62.071	62.071
	Value adjustments at 1 September		-7.570	-16.230
	Disposals for the year		0	180
	Exchange adjustment		-3.773	3.558
	Net profit/loss for the year		3.086	4.658
	Dividend to the Parent Company		-12.809	0
	Change in intercompany profit on inver	ntories	-105	264
	Value adjustments at 31 August		-21.171	-7.570
	Carrying amount at 31 August		40.900	54.501
	Investments in subsidiaries are specific	ed as follows:		
				Votes and
	Name	Place of registered office	Share capital	ownership
	Actona Hong Kong Ltd	British Virgin Islands	TUSD 50	100%
	S.C. Ambiente Furniture Ukraine	Ukraine	TUAH 7.093	100%
	Sofa Trading Ltd	British Virgin Islands	TUSD 50	100%
	Interstil Möbel AB	Sweden	TSEK 1.000	100%
8	Other fixed asset investments			
				Other receiv- ables
				TDKK
	Cost at 1 September			5.722
	Additions for the year			38
	Cost at 31 August			5.760
	Carrying amount at 31 August			5.760



		2020	2019
9 Inventorio	es	TDKK	TDKK
Finished god	ds and goods for resale	143.681	101.986
		143.681	101.986

#### 10 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions etc.

#### 11 Equity

The share capital consists of 966,500 shares of a nominal value of TDKK 1. No shares carry any special rights.

There have been no changes in the share capital during the last 5 years.

#### 12 Provision for deferred tax

	3.768	2.998
Other adjustments	<u>-71</u>	-368
Trade receivables	-1.098	-264
Fixed asset investments	-91	-161
Property, plant and equipment	5.028	3.791

Deferred tax has been provided at 22% corresponding to the expected current tax rate.



#### 13 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	2020	2019
Mortgage loans	TDKK	TDKK
After 5 years	32.260	36.780
Between 1 and 5 years	20.634	21.209
Long-term part	52.894	57.989
Within 1 year	5.162	5.340
	58.056	63.329

#### 14 Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

		2019/20	2018/19 TDKK
15	15 Distribution of profit	TDKK	
	Extraordinary dividend paid	30.000	50.000
	Proposed dividend for the year	130.000	60.000
	Retained earnings	-29.507	-2.831
		130.493	107.169

#### 16 Contingent assets, liabilities and other financial obligations

#### **Charges and security**

The following assets have been placed as security with mortgage credit institutes:

Land and buildings with a carrying amount of	95.966	88.841
Cash at bank and in hand	7.747	7.747



2020 2019 TDKK TDKK

#### 16 Contingent assets, liabilities and other financial obligations (continued)

#### Contingent liabilities

The Danish entreprises of the group are jointly and severally liable for the tax on the Group's jointly taxed income etc. The total amount is stated in the Annual Report of LLG A/S, which is the management company in the joint taxation.

In order to hedge the payment of interest on mortgage loans of DKK 58.1 million, the Company has entered into interest rate swaps. At the balance sheet date, the contracts have a negative value of DKK 5.6 million that has been recognised in equity.

#### Rental contracts and Lease obligations

Total future payments:		
Within 1 year	11.541	10.483
Between 1 and 5 years	23.672	24.134
	35.213	34.617
Commitment regarding lease of buildings with non-concellable periods up		
to 5 years	30.487	30.935



#### 17 Related parties

#### **Basis**

#### **Controlling interest**

A.C. Holding A/S Brabrand, parent company

Kapital JH ApS Brabrand, owner LLG A/S Brabrand, owner

Goose I Invest ApS Brabrand, ultimate owner

#### **Transactions**

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

#### Ownership

The following shareholder is recorded in the Company's register of shareholders as holding at least 5% of the votes or at least 5% of the share capital:

A.C. Holding A/S, Brabrand

#### **Consolidated Financial Statements**

The company is included in the Group Annual Report of:

Name	Place of registered office
LLG A/S, CVR-nr: 86001519	Sødalsparken 18, 8220 Brabrand, Denmark
Goose I Invest ApS. CVR-nr: 41077883	Sødalsparken 18. 8220 Brabrand, Denmark



#### 18 Accounting Policies

The Annual Report of Actona Company A/S for 2019/20 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2019/20 are presented in TDKK.

#### Consolidated financial statements

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements of LLG A/S, CVR-nr: 86001519 and Goose I Invest ApS CVR-nr: 41077883, the Company has not prepared consolidated financial statements.

#### **Cash flow statement**

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of LLG A/S, CVR-nr: 86001519 and Goose I Invest ApS, CVR-nr: 41077883, the Company has not prepared a cash flow statement.

#### **Recognition and measurement**

The Financial Statements have been prepared under the historical cost method.

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.



#### 18 Accounting Policies (continued)

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

#### Hedge accounting

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.



#### 18 Accounting Policies (continued)

#### **Segments**

The entity is recognized as a single business unit, trading one type of product and operating on a single geographical market. As a result of this, it is not relevant to segment the revenue into business units and geographical markets.

#### **Income Statement**

#### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

#### Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as administration expenses, etc.

#### **Staff expenses**

Staff expenses comprise wages and salaries as well as payroll expenses.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.



#### 18 Accounting Policies (continued)

#### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with Danish related companies. The tax effect of the joint taxation is allocated to Danish enterprises in proportion to their taxable incomes.

### **Balance Sheet**

#### **Intangible assets**

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 5 years.

Development costs and costs relating to rights developed by the Company are recognised in the income statement as costs in the year of acquisition.

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.



#### 18 Accounting Policies (continued)

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Buildings 25 years

Other fixtures and fittings,

tools and equipment 3-6 years

Depreciation period and residual value are reassessed annually.

#### Impairment of fixed assets

The carrying amounts of If so, an important test is carried out to determine whether the recoverable amount is lower than the carrying amount, and the asset is written down to its lower recoverable amount.

The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment. are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

#### **Investments in subsidiaries**

Investments in subsidiaries are recognised and measured under the equity method.

The item"Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### Other fixed asset investments

Other fixed asset investments consist of other receivables.



#### 18 Accounting Policies (continued)

#### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### **Current asset investments**

Current asset investments, which consist of listed bonds and shares, are measured at their fair values at the balance sheet date. Fair value is determined on the basis of the latest quoted market price.

Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

#### **Equity**

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.



#### **18 Accounting Policies** (continued)

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### Financial debts

Loans, such as mortgage loans and loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.



#### 18 Accounting Policies (continued)

# **Financial Highlights**

#### **Explanation of financial ratios**

Gross margin  $\frac{\text{Gross profit x 100}}{\text{Revenue}}$ 

Profit margin Profit before financials x 100

Revenue

Return on assets Profit before financials x 100

Total assets

Solvency ratio Equity at year end x 100

Total assets at year end

Return on equity Net profit for the year x 100

Average equity

