

Tel.: +45 96 79 19 00 skagen@bdo.dk www.bdo.dk BDO Statsautoriseret revisionsaktieselskab Spliidsvej 25 A, Box 170 DK-9990 Skagen CVR no. 20 22 26 70

# **RUTHS HOTEL A/S**

HANS RUTHS VEJ 1, 9990 SKAGEN

**ANNUAL REPORT** 

1. JANUAR - 31. DECEMBER 2016

29th FINANCIAL YEAR

The Annual Report has been presented and adopted at the Company's Annual General Meeting on 23 May 2017

Jens Kofoed Stadum



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# **COMPANY DETAILS**

Company Ruths Hotel A/S

Hans Ruths Vej 1 9990 Skagen

CVR no.: 11 81 09 85 Established: 1 January 1988

Registered Office: Frederikshavn Kommune Financial Year: 1 January - 31 December

**Board of Directors** Jens Kofoed Stadum, Chairman

M.A.A Alfred Hansen Ingrid Baltzer Sørensen Mark Philip Sørensen Jonathon Bond Dorte Krak

**Board of Executives** Peter Christian Jensen

Auditor BDO Statsautoriseret revisionsaktieselskab

Spliidsvej 25 A, Box 170

9990 Skagen

Bank Spar Nord Bank A/S

Sct. Laurentii Vej 36

9990 Skagen

Law Firm HjulmandKaptain

Frederikshavnsvej 215

9800 Hjørring



Mark Philip Sørensen

# STATEMENT BY BOARD OF DIRECTORS AND BOARD OF EXECUTIVES

Today the Board of Directors and Board of Executives have discussed and approved the Annual Report of Ruths Hotel A/S for the year 1 January - 31 December 2016.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

We recommend the Annual Report be approved at the Annual General Meeting.

In our opinion the Financial Statements give a true and fair view of the Company's financial position at 31 December 2016 and of the results of the Company's operations and cash flows for the financial year 1 January - 31 December 2016.

The Management's Review includes in our opinion a fair presentation of the matters dealt with in the review.

Skagen, 23 May 2017

Board of Executives

Peter Christian Jensen

Board of Directors

Jens Kofoed Stadum
Chairman

M.A.A Alfred Hansen
Ingrid Baltzer Sørensen

Dorte Krak

Jonathon Bond



#### INDEPENDENT AUDITOR'S REPORT

To the Shareholder of Ruths Hotel A/S

#### AUDITORS OPINION ON THE FINANCIAL STATEMENTS

#### Opinion

We have audited the Financial Statements of Ruths Hotel A/S for the financial year 1 January - 31 December 2016, which comprise income statement, balance sheet, cash flows, notes and a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2016 and of the results of the Company operations and cash flows for the financial year 1 January - 31 December 2016 in accordance with the Danish Financial Statements Act.

## Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such Internal control as management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's Responsibility for the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.



#### INDEPENDENT AUDITOR'S REPORT

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management's Review.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

## Other Matter

Contrary to section 210 of the Danish Companies Act, a loan has been granted to a Board of Directors member in 2015. The loans have been paid in 2016. Management may incur liability.

Skagen, 23 May 2017

BDO Statsautoriseret revisionsaktieselskab CVR-nr. 20 22 26 70

Allan Andersen State Authorised Public Accountant



# FINANCIAL HIGHLIGHTS

	<b>2016</b> DKK '000	<b>2015</b> DKK '000	<b>2014</b> DKK '000	<b>2013</b> DKK '000	<b>2012</b> DKK '000
Income statement					
Gross profit/loss	22.903	20.069	19.237	18.185	17.088
Operating profit/loss before	4.496	2.930	2.263	2.046	747
depreciation/EBITDA					
Operating profit/loss	1.934	844	501	414	-797
Financial income and expenses, net	32	63	92	95	115
Profit/loss for the year before tax	1.966	906	593	513	-680
Profit/loss for the year	1.966	906	593	513	-245
Balance sheet					
Balance sheet total	122.997	99.431	98.760	96.941	95.654
Equity	115.868	93.650	92.743	92.150	91.637
Cash flows					
Cash flows from operating activities	6.613	1.829	2.943	3.529	-1.014
Cash flows from investment-related	-1.815	-2.541	-2.099	-1.934	-660
activities					
Cash flows from financing activities	0	0	0	0	0
Total cash flows	4.798	-712	844	1.595	-1.674
Investment in tangible fixed assets	-1.877	-2.541	-2.099	-2.060	-1.492
•					
Ratios					
Rate of return	2,1	1,0	0,6	0,5	-1,0
Solvency ratio	94,2	94,2	93,9	95,1	95,8
Detum en equitur	4.0	1.0	0.4	0.4	Na-
Return on equity	1,9	1,0	0,6	0,6	Neg.

The ratios stated in the list of key figures and ratios have been calculated as follows:

Rate of return:

 $\frac{\textit{Profit/loss on ordinary activities} \times 100}{\textit{Average invested capital}}$ 

Invested capital:

Intangible fixed assets (ex goodwill) + tan gible assets + inventories + receivables + other working current assets - trade payables - other provisions - other long and

short term working liabilities

Solvency ratio:

Equity, at year end ×100

Total equity and liabilities, at year end

Return on equity:

 $\frac{Profit/loss\ after\ tax \times 100}{Average\ equity}$ 

The ratios follow in all material respects the recommendations of the Danish Finance Society.



# MANAGEMENT'S REVIEW

# Principal activities

The principal activities comprise hotel operations and food service, administration of real estate as well as other business' related hereto in the opinion of the Board of Directors.

# Development in activities and financial position

In the financial year 2016, Ruths Hotel A/S and AHK Nr. 206 ApS merged on 1 January and the operations in AHK Nr. 206 ApS are continued in the financial statements of Ruths Hotel A/S. The companies have chosen to use the acquisition method.

The income statement for 2016 shows a profit of DKK 1,966,477 and the balance sheet shows equity of DKK 115,867,540.

## Significant events after the end of the financial year

No events have occurred after the end of the financial year of material importance for the company's financial position.



# **INCOME STATEMENT 1 JANUARY - 31 DECEMBER**

	Note	<b>2016</b> DKK	<b>2015</b> DKK
GROSS PROFIT		22.902.832	20.068.682
Staff costs  Depreciation, amortisation and impairment  Other operating expenses	1	-18.406.375 -2.561.965 0	-17.132.470 -2.086.170 -6.372
OPERATING PROFIT		1.934.492	843.670
Other financial income Other financial expenses		35.280 -3.295	70.260 -7.555
PROFIT BEFORE TAX		1.966.477	906.375
Tax on profit/loss for the year		0	0
PROFIT FOR THE YEAR		1.966.477	906.375
PROPOSED DISTRIBUTION OF PROFIT			
Proposed dividend for the yearRetained earnings		250.000 1.716.477	0 906.375
TOTAL		1.966.477	906.375



# **BALANCE SHEET AT 31 DECEMBER**

ASSETS	Note	<b>2016</b> DKK	<b>2015</b> DKK
Land and buildings Other plant, tools and equipment Tangible fixed assets	2	101.064.936 3.626.208 <b>104.691.144</b>	82.205.183 3.559.999 <b>85.765.182</b>
FIXED ASSETS.		104.691.144	85.765.182
Raw materials and consumables		943.004 36.932 <b>979.936</b>	899.159 9.580 <b>908.739</b>
Trade receivables Receivables from owners and management Other receivables Prepayments and accrued income Receivables.	3	1.752.277 0 1.269.656 6.867 3.028.800	1.088.199 163.346 2.370.107 110.551 3.732.203
Cash and cash equivalents		14.297.448	9.024.683
CURRENT ASSETS		18.306.184	13.665.625
ASSETS		122.997.328	99.430.807
EQUITY AND LIABILITIES			
Share capital		16.600.000 99.017.540 250.000	16.500.000 77.149.589 0
EQUITY	4	115.867.540	93.649.589
Bank debt. Prepayments received from customers. Trade payables. Payables to owners and management. Other liabilities. Accruals and deferred income. Current liabilities.		47.276 300.028 362.463 40.272 3.183.717 3.196.032 <b>7.129.788</b>	28.192 243.250 192.556 0 2.521.307 2.795.913 <b>5.781.218</b>
LIABILITIES		7.129.788	5.781.218
EQUITY AND LIABILITIES		122.997.328	99.430.807
Contingencies etc.	5		
Charges and securities	6		



# **CASH FLOW STATEMENT 1 JANUARY - 31 DECEMBER**

	<b>2016</b> DKK	<b>2015</b> DKK
Profit/loss for the year	1.966.477	906.375
Reversed depreciation of the year Reversed realisation profits/loss Change in inventory Change in receivables. Change in current liabilities (ex bank, tax and dividend)	2.561.965 -37.758 -71.197 998.398 1.194.998	2.086.170 6.372 33.829 -799.018 -404.375
CASH FLOWS FROM OPERATING ACTIVITIES	6.612.883	1.829.353
Purchase of tangible fixed assets	-1.876.998 62.000	-2.540.795 0
CASH FLOWS FROM INVESTING ACTIVITIES	-1.814.998	-2.540.795
CHANGE IN CASH AND CASH EQUIVALENTS	4.797.885	-711.442
Cash and cash equivalents at 1 January	8.996.491 455.796	9.707.933 0
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	14.250.172	8.996.491
Specification of cash and cash equivalents at 31 December: Cash and cash equivalents	14.297.448 -47.276	9.024.683 -28.192
CASH AND CASH EQUIVALENTS, NET DEBT	14.250.172	8.996.491



# NOTES

			<b>2016</b> DKK	_	2 <b>015</b> DKK	Note
Staff costs Average number of employees 47 (2015: 42)						1
Wages and salaries. Pensions. Social security costs. Other staff costs.			16.686.404 738.430 416.743 564.798	778 403	.138 3.923 3.450 3.959	
			18.406.375	17.132	.470	
Tangible fixed assets						2
		La	nd and buildings	Other plant, and equip		
Cost at 1 January 2016	pany		111.698.041 568.995 19.621.024 0 131.888.060	1.308 14 -1.596	3.003 3.147 3.205	
Depreciation and write-down at 1 January 201 Reversal of depreciation of assets disposed of Depreciation for the year  Depreciation and write-down at 31 December	er 2016		29.492.856 0 1.330.268 <b>30.823.124</b>	-1.571 1.231 <b>18.773</b>	.963 .696 <b>.297</b>	
Carrying amount at 31 December 2016		•••••	101.064.936	3.626	.208	
Receivables from owners and management						3
Receivables from owners and management management have repaid DKK 163,346.	total DKK	0. Ovei	r the year, t	he owners	and	
Equity						4
S	Share capital		nined Propo nings divid		Total	
Equity at 1 January 2016	16.500.000	76.243.	.214	0 92.743	.214	
mergers and acquisitions  Proposed distribution of profit	100.000	21.057. 1.716.		21.157 000 1.966		
Equity at 31 December 2016	16.600.000	99.017	.540 250.0	000 115.867	.540	

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# **NOTES**

	Note
Contingencies etc.	5
Contingent assets The company has at 31 December 2016 an unrecognised deferred tax asset of DKK ('000) 25,642.	

# Operating lease

The company has entered into an operating lease contract with an average annual lease payment of DKK ('000) 31.

The lease contract has a residual term of 28 months with a total residual lease payment of DKK ('000) 73.

# Charges and securities The company has issued mortgage deeds of af total of DKK ('000) 5,000. The amount

The company has issued mortgage deeds of af total of DKK ('000) 5,000. The amount has been provided as security for bank balances.



#### **ACCOUNTING POLICIES**

The annual report of Ruths Hotel A/S for 2016 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class B with the adoption of individual rules from reporting class C.

The annual report is prepared consistently with the accounting principles used last year.

#### **Business combination**

New acquired or established enterprises are recognised in the financial statements from the time of acquisition. Sold or wound up enterprises are recognised in the income statement up to the time of disposal. Comparative figures are not adjusted for new acquired, sold or wound up enterprises.

Acquired enterprises are recognised in the financial statements under the acquisition method, reassessing all identified assets and liabilities to fair value at the acquisition date. The fair value is calculated based on acquisitions made in an active market, alternatively calculated using generally accepted valuation methods. Upon calculation of the fair value of properties used in the business a discounted cash flow model is applied based on discounted cash flow of future earnings. Operating equipment is recognised at fair value based on an assessor's opinion, built on an overall assessment of the production equipment.

#### **INCOME STATEMENT**

#### Net revenue

Net revenue from sale is recognised in the Income Statement if supply and risk transfer to purchaser has taken place before the end of the year and if the income can be measured reliably and is expected to be received. Net revenue is recognised exclusive of VAT, duties and less discounts related to the sale.

# Other operating income

Other operating income includes items of a secondary nature in relation to the enterprises' principal activities, including profit from sale of intangible and tangible fixed assets.

# Other operating expenses

Other operating expenses include items of a secondary nature in relation to the enterprises' principal activities, including loss from sale of intangible and tangible fixed assets.

# Cost of sales

Cost of sales comprise costs incurred to achieve the net revenue for the year, including direct and indirect costs of raw materials and consumables.

## Other external expenses

Other external expenses include cost of sales, advertising, administration, buildings, bad debts, etc.

# Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions and other costs for social security etc. for the company's employees. Repayments from public authorities are deducted from staff costs.

# Financial income and expenses in general

Financial income and expenses include interest income and expenses, realised and unrealised gains and losses arising from transactions in foreign currencies. Financial income and expenses are recognised in the income statement by the amounts that relate to the financial year.

## Tax on profit for the year

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the income statement by the portion that may be attributed to the profit for the year, and is recognised directly in the equity by the portion that may be attributed to entries directly to the equity.



#### **ACCOUNTING POLICIES**

#### **BALANCE SHEET**

#### Tangible fixed assets

Land and buildings, other plant, fixtures and equipment are measured at cost less accumulated depreciation and impairment. Land is not depreciated.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used.

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

	Useful life	Residual value
Buildings	20-50 years	40 %
<del>-</del>		
Other plant, fixtures and equipment	5 years	0 %

Profit or loss on disposal of tangible fixed assets is stated at the difference between the sales price less selling costs and the carrying amount at the time of sale. Profit or loss is recognised in the income statement as other operating income or other operating expenses.

# Impairment of fixed assets

The carrying amount of intangible and tangible fixed assets together with investments, which are not measured at fair value, are valued on an annual basis for indications of impairment other than that reflected by amortisation and depreciation.

In the event of impairment indications, an impairment test is made for each asset or group of assets, respectively. If the net realisable value is lower than the carrying amount, the amount is written down to the lower value.

The recoverable amount is calculated at the higher of net selling price and capital value. The capital value is determined as the fair value of the expected net cash flows from the use of the asset or group of assets and the expected net cash flows from sale of the asset or group of assets after the end of its useful life.

#### Inventories

Inventories are measured at cost using the FIFO-principle. If the net realisable value is lower than cost, the amount is written down to the lower value.

The cost of merchandise as well as raw materials and consumables is calculated at acquisition price with addition of transportation and similar costs.

The cost of finished goods and work in progress includes cost of raw materials, consumables, direct payroll cost and indirect production cost. Indirect production costs include indirect materials and payroll and maintenance and depreciation of the machines, factory buildings and equipment used in the production process, cost of factory administration and management and capitalised development costs relating to the products.

The net realisable value of inventories is stated at sales price less completion costs and costs incurred to execute the sale and is determined with due regard to marketability, obsolescence and development in expected sales price.

## Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is impaired to meet expected losses.



#### **ACCOUNTING POLICIES**

## Accruals, assets

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

#### Tax payable and deferred tax

Current tax liabilities and receivable current tax are recognised in the balance sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carry-forwards, are measured at the expected realisable value of the asset, either by set-off against tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the balance sheet date will be applicable when the deferred tax is expected to crystallise as current tax. Any changes in the deferred tax resulting from changes in tax rates, are recognised in the income statement, except from items recognised directly in equity.

#### Liabilities

Debts are measured at amortised cost, substantially corresponding to nominal value.

#### Accruals, liabilities

Accruals recognised as liabilities include payments received regarding income in subsequent years.

#### CASH FLOW STATEMENT

The cash flow statement shows the company's cash flows for the year for operating activities, investing activities and financing activities in the year, the change in cash and cash equivalents of the year and cash and cash equivalents at beginning and end of the year.

# Cash flows from operating activities:

Cash flows from operating activities are computed as the results for the year adjusted for non-cash operating items, changes in net working capital and corporation tax paid.

# Cash flows from investing activities:

Cash flows from investing activities include payments in connection with purchase and sale of intangible and tangible fixed asset and fixed asset investments.

# Cash flows from financing activities:

Cash flows from financing activities include changes in the size or composition of share capital and related costs, and borrowings and repayment of interest-bearing debt and payment of dividend to shareholders.

# Cash and cash equivalents:

Cash and cash equivalents include bank overdraft and cash in hand.