# TARGIT A/S

Gasværksvej 24, 2, DK-9000 Aalborg

# Annual Report for 1 January - 31 December 2021

CVR No 11 56 26 39

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 25/04 2022

Claus Thorsgaard Chairman of the General Meeting



## **Contents**

	Page
Management's Statement and Auditor's Report	
Management's Statement	1
Independent Auditor's Report	2
Management's Review	
Company Information	5
Group Chart	6
Financial Highlights	7
Management's Review	8
Consolidated and Parent Company Financial Statements	
Income Statement 1 January - 31 December	10
Balance Sheet 31 December	11
Statement of Changes in Equity	13
Cash Flow Statement 1 January - 31 December	14
Notes to the Financial Statements	15



## **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of TARGIT A/S for the financial year 1 January - 31 December 2021.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2021 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2021.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Aalborg, 25 April 2022

#### **Executive Board**

Jakob Holmen Kraglund CEO

### **Board of Directors**

Claus Thorsgaard Chairman Kim Ibfelt

Lars Dybkjær



## **Independent Auditor's Report**

To the Shareholders of TARGIT A/S

#### **Opinion**

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2021 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 January - 31 December 2021 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of TARGIT A/S for the financial year 1 January - 31 December 2021, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.



## **Independent Auditor's Report**

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the



## **Independent Auditor's Report**

audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Aalborg, 25 April 2022 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Søren Ørjan Jensen statsautoriseret revisor mne33226 Henrik Berring Rasmussen statsautoriseret revisor mne34157



## **Company Information**

**The Company** TARGIT A/S

Gasværksvej 24, 2 DK-9000 Aalborg

Telephone: + 45 96231900 E-mail: info@targit.com Website: www.targit.com

CVR No: 11 56 26 39

Financial period: 1 January - 31 December

Municipality of reg. office: Aalborg

**Board of Directors** Claus Thorsgaard, Chairman

Kim Ibfelt Lars Dybkjær

**Executive Board** Jakob Holmen Kraglund

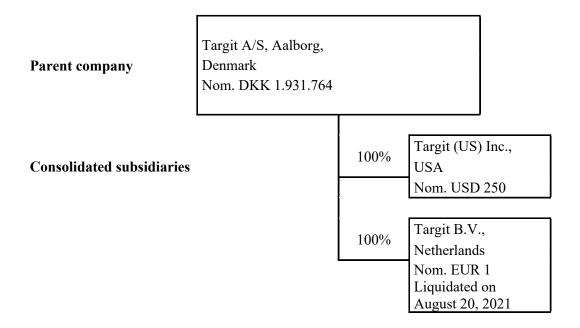
**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Skelagervej 1A DK-9000 Aalborg



## **Group Chart**





## **Financial Highlights**

Seen over a five-year period, the development of the Group is described by the following financial highlights:

	Group				
•	2021	2020	2019	2018	2017
•	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Gross profit/loss	57,459	59,522	64,054	66,148	55,383
Operating profit/loss	10,519	7,633	6,302	10,743	2,933
Profit/loss before financial income and					
expenses	10,519	7,633	6,302	11,048	2,987
Net financials	992	-2,516	272	474	-811
Net profit/loss for the year	8,844	3,807	5,070	9,109	1,146
Balance sheet					
Balance sheet total	86,450	80,682	72,481	44,555	43,177
Equity	25,325	19,508	13,799	16,928	18,666
Cash flows					
Cash flows from:					
- operating activities	12,502	12,232	45,316	16,598	15,546
- investing activities	-9,345	-8,855	-2,326	-16,658	-6,190
including investment in property, plant and					
equipment	-230	-202	-220	-785	-949
- financing activities	-4,524	1,968	-12,495	-4,213	0
Change in cash and cash equivalents for the					
year	-1,367	5,345	30,495	-4,273	9,356
Number of employees	57	61	72	65	61
Ratios					
Return on assets	12.2%	9.5%	8.7%	24.8%	6.9%
Solvency ratio	29.3%	24.2%	19.0%	38.0%	43.2%
Return on equity	39.5%	22.9%	33.0%	51.2%	7.3%

In connection with changes to accounting policies, the comparative figures back to 2017 have not been restated. See the description under accounting policies.



## **Management's Review**

#### **Key activities**

The parent company's and the Group's most significant activities comprise as in previous years development and sale of software.

### Development in the year

The income statement of the Group for 2021 shows a profit of DKK 8,843,829, and at 31 December 2021 the balance sheet of the Group shows equity of DKK 25,325,103.

#### The past year and follow-up on development expectations from last year

In 2021, TARGIT continued execution of key strategic initiatives:

- Execute product roadmap focusing on Cloud offering and new feature releases
- Build and scale Vertical and OEM offerings within key industries like Heavy Equipment, Automotive, Truck and Trailer, Retail and Convenience Stores, Manufacturing, Airports and Public Sector
- Expand partner ecosystem and develop key capabilities like Customer Success

The transition from a license based revenue model to a subscription-based model continues to increase predictability and the share of recurring revenue, which grew from 73% in 2020 to 74% in 2021.

The result in 2021 was above expectations.

#### Special risks

The group's most significant operating risk is attached to the ability to be strongly positioned in the markets where the products are sold and to ensure continuous product development.

### Targets and expectations for the year ahead

TARGIT expects continued investments in development of the core product, new vertical offerings and sales growth, and a result for 2022 in the range of DKK 3-5 mio.

#### Research and development

The company continued investments in development of both the cloud product and new features to secure TARGIT A/S for the future. Development costs in the financial year have been capitalized if they relate to significant functional changes to the products whereas continuous maintenance and minor adjustments are charged to the income statement.

### **Intellectual capital resources**

The company's business area entails a special need for access to highly specialized knowledge resources and employees. It is instrumental that the company can recruit and retain employees with a high educational level as well as technical and business expertise.



## **Management's Review**

## Uncertainty relating to recognition and measurement

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

#### **Unusual events**

The financial position at 31 December 2021 of the Group and the results of the activities and cash flows of the Group for the financial year for 2021 have not been affected by any unusual events.

## **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.



## **Income Statement 1 January - 31 December**

	Group		Parent Company		
	Note	2021	2020	2021	2020
		DKK	DKK	DKK	DKK
Gross profit/loss		57,459,028	59,522,273	32,765,883	34,456,290
Staff expenses	1	-42,329,763	-47,279,857	-24,767,046	-25,875,745
Depreciation, amortisation and impairment of intangible assets and					
property, plant and equipment	2	-4,610,307	-4,609,585	-3,795,600	-3,660,304
Profit/loss before financial income					
and expenses		10,518,958	7,632,831	4,203,237	4,920,241
Income from investments in					
subsidiaries		0	0	4,280,508	1,069,807
Financial income	3	1,605,780	0	1,911,784	470,450
Financial expenses	4	-613,638	-2,515,854	-216,055	-2,441,033
Profit/loss before tax		11,511,100	5,116,977	10,179,474	4,019,465
Tax on profit/loss for the year	5	-2,667,271	-1,309,931	-1,335,645	-212,417
Net profit/loss for the year		8,843,829	3,807,046	8,843,829	3,807,048



## **Balance Sheet 31 December**

## Assets

		Grou	ıp	Parent Co	mpany
	Note	2021	2020	2021	2020
		DKK	DKK	DKK	DKK
Completed development projects		8,548,236	10,126,324	8,548,236	10,126,324
Intangible fixed assets acquired		92,836	170,567	92,836	170,567
Goodwill		6,072,757	6,820,855	0	513,377
Development projects in progress		15,987,529	8,230,261	15,987,529	8,230,261
Intangible assets	6	30,701,358	25,348,007	24,628,601	19,040,529
Other fixtures and fittings, tools and					
equipment		360,117	578,451	273,171	464,222
Leasehold improvements		77,687	4,451	77,687	4,451
Property, plant and equipment	7	437,804	582,902	350,858	468,673
Investments in subsidiaries	8	0	0	1,359,885	2,368,515
Other investments	9	26,250	26,250	26,250	26,250
Deposits	9	804,091	784,055	666,255	656,798
Fixed asset investments		830,341	810,305	2,052,390	3,051,563
Fixed assets		31,969,503	26,741,214	27,031,849	22,560,765
Trade receivables		11,346,040	10,142,878	2,570,486	1,606,960
Receivables from group enterprises		0	0	12,692,171	13,556,718
Other receivables		299,613	653,673	262,713	597,359
Deferred tax asset	13	1,325,755	1,459,700	0	0
Prepayments	10	3,740,355	2,548,650	3,265,930	2,014,266
Receivables		16,711,763	14,804,901	18,791,300	17,775,303
Current asset investments	11	750,000	750,000	750,000	750,000
Cash at bank and in hand		37,019,129	38,386,367	32,332,920	34,887,561
Currents assets		54,480,892	53,941,268	51,874,220	53,412,864
Assets		86,450,395	80,682,482	78,906,069	75,973,629



## **Balance Sheet 31 December**

## Liabilities and equity

		Grou	Group Pa		Parent Company	
	Note	2021	2020	2021	2020	
		DKK	DKK	DKK	DKK	
Share capital		1,931,764	1,931,764	1,931,764	1,931,764	
Reserve for net revaluation under the	ne					
equity method		0	0	1,357,780	256,657	
Reserve for development costs		0	0	19,137,893	14,291,045	
Other reserves		336,389	363,041	0	0	
Retained earnings		23,056,950	17,213,121	2,897,666	28,460	
Proposed dividend for the year		0	0	0	3,000,000	
Equity		25,325,103	19,507,926	25,325,103	19,507,926	
Provision for deferred tax	13	3,434,171	2,110,154	3,434,171	2,110,154	
Provisions		3,434,171	2,110,154	3,434,171	2,110,154	
Other payables		2,979,927	2,921,497	2,979,927	2,921,497	
Long-term debt	14	2,979,927	2,921,497	2,979,927	2,921,497	
Trade payables		1,066,059	1,583,867	884,377	1,288,808	
Payables to group enterprises		2,237,148	3,761,149	2,237,148	6,309,251	
Corporation tax		278,969	489,095	0	0	
Other payables	14	12,962,722	10,448,076	8,636,412	7,985,561	
Deferred income	15	38,166,296	39,860,718	35,408,931	35,850,432	
Short-term debt		54,711,194	56,142,905	47,166,868	51,434,052	
Debt		57,691,121	59,064,402	50,146,795	54,355,549	
Liabilities and equity		86,450,395	80,682,482	78,906,069	75,973,629	
Distribution of profit	12					
Contingent assets, liabilities and						
other financial obligations	18					
Related parties	19					
Accounting Policies	20					



# **Statement of Changes in Equity**

## Group

Equity at 1 January Exchange adjustments Net profit/loss for the year Equity at 31 December	Share capital  DKK  1,931,764  0  1,931,764	0	Reserve for development costs  DKK  0 0 0	-26,652	Retained earnings DKK 17,213,121 0 5,843,829 23,056,950	0	Total DKK 19,507,926 -26,652 5,843,829 25,325,103
Parent Company							
Equity at 1 January	1,931,764	256,657	14,291,045	0	28,460	3,000,000	19,507,926
Ordinary dividend paid	0	0	0	0	0	-3,000,000	-3,000,000
Exchange adjustments relating to foreign							
entities	0	-26,652	0	0	0	0	-26,652
Development costs for the year	0	0	7,094,535	0	-7,094,535	0	0
Depreciation, amortisation and impairment							
for the year	0	0	-2,247,687	0	2,247,687	0	0
Net profit/loss for the year	0	1,127,775	0	0	7,716,054	0	8,843,829
Equity at 31 December	1,931,764	1,357,780	19,137,893	0	2,897,666	0	25,325,103



## Cash Flow Statement 1 January - 31 December

		Grou	р
	Note	2021	2020
		DKK	DKK
Net profit/loss for the year		8,843,829	3,807,046
Adjustments	16	4,835,248	8,184,374
Change in working capital	17	-1,679,963	3,475,192
Cash flows from operating activities before financial income and			
expenses		11,999,114	15,466,612
Financial income		1,605,780	0
Financial expenses		-613,637	-2,515,854
Cash flows from ordinary activities	-	12,991,257	12,950,758
Corporation tax paid		-489,095	-718,334
Cash flows from operating activities		12,502,162	12,232,424
Purchase of intangible assets		-9,095,558	-7,872,321
Purchase of property, plant and equipment		-229,802	-202,347
Fixed asset investments made etc		-20,039	-30,829
Purchase of current asset investments etc		0	-750,000
Cash flows from investing activities	-	-9,345,399	-8,855,497
Repayment of payables to group enterprises		-1,524,001	0
Raising of loans from group enterprises		0	1,968,457
Dividend paid	-	-3,000,000	0
Cash flows from financing activities	-	-4,524,001	1,968,457
Change in cash and cash equivalents		-1,367,238	5,345,384
Cash and cash equivalents at 1 January	<u>-</u>	38,386,367	33,040,983
Cash and cash equivalents at 31 December	-	37,019,129	38,386,367
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand	<u>-</u>	37,019,129	38,386,367
Cash and cash equivalents at 31 December	-	37,019,129	38,386,367



		Group		Parent Company	
	•	2021	2020	2021	2020
1	Staff expenses	DKK	DKK	DKK	DKK
	Wages and salaries	39,037,564	42,492,547	22,711,464	23,861,146
	Pensions	2,846,219	2,967,297	1,765,571	1,750,198
	Other social security expenses	290,011	1,660,557	290,011	264,401
	Other staff expenses	155,969	159,456	0	0
		42,329,763	47,279,857	24,767,046	25,875,745
	Including remuneration to the Board of Directors of:				
	Remuneration of board of directors & executive board	4,210,620	4,747,125	4,210,620	4,747,125
		4,210,620	4,747,125	4,210,620	4,747,125
	Average number of employees	57	61	42	42
2	Depreciation, amortisation and impairment of intangible assets and property, plant and equipment				
	Amortisation of intangible assets  Depreciation of property, plant and	4,235,407	3,828,666	3,507,486	3,072,687
	equipment	374,900	780,919	288,114	587,617
		4,610,307	4,609,585	3,795,600	3,660,304
3	Financial income				
	Interest received from group				
	enterprises	43,965	0	349,969	470,450
	Exchange adjustments	1,561,815	0	1,561,815	0
		1,605,780	0	1,911,784	470,450



	Group		Parent Company	
	2021	2020	2021	2020
4 Financial expenses	DKK	DKK	DKK	DKK
Interest paid to group enterprises	0	55,155	25,188	55,155
Other financial expenses	613,638	216,873	190,867	142,052
Exchange adjustments, expenses	0	2,243,826	0	2,243,826
	613,638	2,515,854	216,055	2,441,033
5 Tax on profit/loss for the year				
Current tax for the year	245,507	1,241,653	0	0
Deferred tax for the year	1,457,963	131,557	1,324,018	131,557
Adjustment of tax concerning previous				
years	963,801	-63,279	11,627	80,860
	2,667,271	1,309,931	1,335,645	212,417



## 6 Intangible assets

#### Group

Group	Completed development projects	Intangible fixed assets acquired DKK	Goodwill DKK	Development projects in progress  DKK
Cost at 1 January	14,692,180	2,200,537	11,043,093	8,230,261
Additions for the year	1,338,290	0	0	9,095,558
Transfers for the year	0	0	0	-1,338,290
Cost at 31 December	16,030,470	2,200,537	11,043,093	15,987,529
Impairment losses and amortisation at				
1 January	4,565,856	2,029,970	3,729,037	0
Amortisation for the year	2,916,378	77,731	1,241,299	0
Impairment losses and amortisation at 31 December	7,482,234	2,107,701	4,970,336	0
Carrying amount at 31 December	8,548,236	92,836	6,072,757	15,987,529

Development projects relate to the development of new versions of the Company's software product. The product roadmap includes parallel development tracks for new features, cloud enablement and platform improvement. The product roadmap has been updated during the year and projects are progressing according to plan through the use of the resources allocated by Management to the development. The software under development is expected to be sold to both existing and new customers.



## 6 Intangible assets (continued)

## **Parent Company**

Turcin Company	Completed development projects	Intangible fixed assets acquired	Goodwill DKK	Development projects in progress
Cost at 1 January	14,692,180	2,149,021	3,319,445	8,230,261
Additions for the year	1,338,290	0	0	9,095,558
Transfers for the year	0	0	0	-1,338,290
Cost at 31 December	16,030,470	2,149,021	3,319,445	15,987,529
Impairment losses and amortisation at				
1 January	4,565,856	1,978,454	2,806,068	0
Amortisation for the year	2,916,378	77,731	513,377	0
Impairment losses and amortisation at				
31 December	7,482,234	2,056,185	3,319,445	0
Carrying amount at 31 December	8,548,236	92,836	0	15,987,529



## 7 Property, plant and equipment

Group	Other fixtures and fittings, tools and equipment	Leasehold improvements	Total DKK
Cost at 1 January	5,999,149	216,044	6,215,193
Additions for the year	145,052	84,750	229,802
Cost at 31 December	6,144,201	300,794	6,444,995
Impairment losses and depreciation at 1 January	5,420,698	211,593	5,632,291
Depreciation for the year	363,386	11,514	374,900
Impairment losses and depreciation at 31 December	5,784,084	223,107	6,007,191
Carrying amount at 31 December	360,117	77,687	437,804
Parent Company	Other fixtures and fittings, tools and equipment	Leasehold improvements DKK	Total DKK
Cost at 1 January	4,784,546	216,044	5,000,590
Additions for the year	85,547	84,750	170,297
Kostpris at 31 December	4,870,093	300,794	5,170,887
Impairment losses and depreciation at 1 January	4,320,324	211,593	4,531,917
Depreciation for the year	276,598	11,514	288,112
Impairment losses and depreciation at 31 December	4,596,922	223,107	4,820,029
Carrying amount at 31 December	273,171	77,687	350,858



		Parent Company		
		2021	2020	
8	Investments in subsidiaries	DKK	DKK	
	Cost at 1 January	2,112	2,112	
	Disposals for the year		0	
	Cost at 31 December	2,105	2,112	
	Value adjustments at 1 January	256,657	4,166,877	
	Disposals for the year	-3,152,733	0	
	Exchange adjustment	-26,652	363,041	
	Net profit/loss for the year	4,280,508	1,069,807	
	Other adjustments	0	1,538,884	
	Reversals for the year of revaluations in previous years	0	-6,881,952	
	Value adjustments at 31 December	1,357,780	256,657	
	Equity investments with negative net asset value amortised over			
	receivables	0	2,109,746	
	Carrying amount at 31 December	1,359,885	2,368,515	

Investments in subsidiaries are specified as follows:

	Place of		Votes and		Net profit/loss
Name	registered offic	e Share capital	ownership	Equity	for the year
Targit (US) Inc.	USA	2.105	100%	1,359,885	3,495,335
Targit B.V.	Holland	7	100%	0	785,173

## 9 Other fixed asset investments

	Group		Parent Company	
	Other		Other	
	investments	Deposits	investments	Deposits
	DKK	DKK	DKK	DKK
Cost at 1 January	26,250	784,055	26,250	656,798
Additions for the year	0	20,036	0	9,457
Cost at 31 December	26,250	804,091	26,250	666,255
Carrying amount at 31 December	26,250	804,091	26,250	666,255



## 10 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

		Group		Parent Company	
		2021	2020	2021	2020
11	Current asset investments	DKK	DKK	DKK	DKK
	Shares	750,000	750,000	750,000	750,000
		750,000	750,000	750,000	750,000

On 17 September 2020, Targit A/S acquired 250,770 shares from a former employee. The total payment for the shares amounted to kDKK 750.

## 12 Distribution of profit

	Proposed dividend for the year	0	0	0	3,000,000
	Reserve for net revaluation under the				
	equity method	3,000,000	-1,901,927	1,127,775	1,069,807
	Retained earnings	5,843,829	5,708,973	7,716,054	-262,759
		8,843,829	3,807,046	8,843,829	3,807,048
13	Provision for deferred tax				
	Provision for deferred tax at 1 January  Amounts recognised in the income	650,454	1,978,597	2,110,154	1,978,597
	statement for the year	1,457,962	131,557	1,324,017	131,557
	Amounts recognised in equity for the				
	year	0	-1,459,700	0	0
	Provision for deferred tax at 31				
	December	2,108,416	650,454	3,434,171	2,110,154

Provision of deferred tax comprises deferred tax on receivables and intangible and tangible fixed assets.



## 14 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	Group		Parent Company	
	2021	2020	2021	2020
Other payables	DKK	DKK	DKK	DKK
Between 1 and 5 years	2,979,927	2,921,497	2,979,927	2,921,497
Long-term part	2,979,927	2,921,497	2,979,927	2,921,497
Other short-term payables	12,962,722	10,448,076	8,636,412	7,985,561
	15,942,649	13,369,573	11,616,339	10,907,058

## 15 Deferred income

Prepayments and accrued income recognized as liabilities comprise prepayments from customers for services, annual fees and software.

	Group	
	2021	2020
	DKK	DKK
16 Cash flow statement - adjustments		
Financial income	-1,605,780	0
Financial expenses	613,638	2,515,854
Depreciation, amortisation and impairment losses, including losses and		
gains on sales	4,610,307	4,609,584
Tax on profit/loss for the year	2,667,271	1,309,931
Other adjustments	-1,450,188	-250,995
	4,835,248	8,184,374
17 Cash flow statement - change in working capital		
Change in receivables	-2,040,806	2,189,228
Change in trade payables, etc	360,843	1,285,964
	-1,679,963	3,475,192



Group		Parent Company	
2021	2020	2021	2020
DKK	DKK	DKK	DKK

#### 18 Contingent assets, liabilities and other financial obligations

#### **Charges and security**

The following assets have been placed as security with mortgage credit institutes:

The Group and the parent company has pledged the assets of the Group and company as security for debt to financial institution at a nominal value of 3 million DKK.

#### Rental and lease obligations

Lease obligations under operating				
leases. Total future lease payments:				
Within 1 year	3,538,791	3,392,451	1,886,758	1,790,683
Between 1 and 5 years	3,073,162	4,431,548	436,794	331,753
	6,611,953	7,823,999	2,323,552	2,122,436
Lease obligations, period of non-				
terminability 12-24 months	0	1,207,600	0	1,207,600

### Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of Gro Holding V ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.



## 19 Related parties **Basis Controlling interest** Tarok BidCo ApS Parent company Other related parties The company's related parties having a significant influence comprise subsidiaries and associates as well as the companies' Board of Directors, Board of Executives and executive officers and their relatives. Related parties include also companies in which the above group of persons has material interests. **Transactions** The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act. **Consolidated Financial Statements** The Company is included in the Group Annual Report of the Parent Company: Name Place of registered office GRO Holding V ApS Copenhagen K, Denmark The Group Annual Report of GRO Holding V ApS may be obtained at the following address: Amaliegade 49, 1.



1256 Copenhagen K

#### 20 Accounting Policies

The Annual Report of TARGIT A/S for 2021 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2021 are presented in DKK.

### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### **Basis of consolidation**

The Consolidated Financial Statements comprise the Parent Company, TARGIT A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.



20 Accounting Policies (continued)

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

### **Income Statement**

#### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Services are recognised at the rate of completion of the service to which the contract relates by using the percentage-of-completion method, which means that revenue equals the selling price of the service completed for the year. This method is applied when total revenues and expenses in respect of the service and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Group. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the service.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as office expenses, etc.

#### **Gross profit/loss**

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, expenses for raw materials and consumables and other external expenses.



20 Accounting Policies (continued)

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish and foreign subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

## **Balance Sheet**

### **Intangible assets**

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 3-10 years.

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 5 years.

Development costs and costs relating to rights developed by the Company are recognised in the income statement as costs in the year of acquisition.



### 20 Accounting Policies (continued)

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment 3-5 years Leasehold improvements 3-5 years

Depreciation period and residual value are reassessed annually.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### **Investments in subsidiaries**

Investments in subsidiaries are recognised and measured under the equity method.

The item"Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.



#### 20 Accounting Policies (continued)

#### **Fixed asset investments**

Fixed asset investments, which consist of listed bonds and shares, are measured at their fair values at the balance sheet date. Fair value is determined on the basis of the latest quoted market price.

Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

#### Other fixed asset investments

Other fixed asset investments consist of deposits.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### **Current asset investments**

Current asset investments, which consist of treasury shares, are measured at their fair values at the balance sheet date.

Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

### **Equity**

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

## Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.



#### 20 Accounting Policies (continued)

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### **Financial debts**

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

#### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.

## **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

#### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.



## 20 Accounting Policies (continued)

### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

## Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.



20 Accounting Policies (continued)

## **Financial Highlights**

## **Explanation of financial ratios**

Return on assets Profit before financials x 100

Total assets

Solvency ratio Equity at year end x 100

Total assets at year end

Return on equity Net profit for the year x 100

Average equity

