

# Induperm A/S

Københavnsvej 1, 4800 Nykøbing F  
CVR no. 10 66 58 84

## Annual report for 2017

Årsrapporten er godkendt på den  
ordinære generalforsamling, d. 19.04.18

Ole Lund-Hermansen  
Dirigent

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**The company**

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Induperm A/S  
Københavnsvej 1  
4800 Nykøbing F  
Registered office: Guldborgsund  
CVR no.: 10 66 58 84  
Financial year: 01.01 - 31.12

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**Executive Board**

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Matthias Schröter

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**Board Of Directors**

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Arne Eike Dehn  
Ole Lund-Hermansen  
Matthias Schröter

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**Auditors**

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Beierholm  
Statsautoriseret Revisionspartnerselskab

## **Statement of the Board of Directors and Executive Board on the annual report**

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We have on this day presented the annual report for the financial year 01.01.17 - 31.12.17 for Induperm A/S.

The annual report is presented in accordance with Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the the company's assets, liabilities and financial position as at 31.12.17 and of the results of the the company's activities for the financial year 01.01.17 - 31.12.17.

We believe that the management's review includes a fair review of the matters dealt with in the management's review.

The annual report is submitted for adoption by the general meeting.

Nykøbing F, January 24, 2018

### **Executive Board**

Matthias Schröter

### **Board Of Directors**

Arne Eike Dehn  
Chairman

Ole Lund-Hermansen

Matthias Schröter

**To the Shareholder of Induperm A/S****Opinion**

We have audited the financial statements of Induperm A/S for the financial year 01.01.17 - 31.12.17, which comprise the income statement, balance sheet, statement of changes in equity and notes, inclusive of accounting policies. The financial statements are prepared in accordance with Danish Financial Statements Act

In our opinion the financial statements give a true and fair view of the company's assets, liabilities and financial position at 31.12.17 and of the results of the company's operations for the financial year 01.01.17 - 31.12.17 in accordance with the Danish Financial Statements Act.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Management's responsibility for the financial statements**

The Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. Furthermore the Management is responsible for the internal control as the Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**Statement regarding the management's review**

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Acts. We did not identify any material misstatement of management's review.

Nykøbing F, January 24, 2018

**Beierholm**

Statsautoriseret Revisionspartnerselskab  
CVR no. 32 89 54 68

Lars Strange Hansen  
State Authorized Public Accountant  
MNE-no. mne29479

**Primary activities**

The company's principal activity is to develop and produce airport equipment and other related manufacturing activities. The company has development activities.

**Development in activities and financial affairs**

The income statement for the period 01.01.17 - 31.12.17 shows a profit/loss of DKK -12,607,564 against DKK -6,545,455 for the period 01.06.16 - 31.12.16. The balance sheet shows equity of DKK 24,870,918.

*Information on going concern*

In 2017, the company implemented a capital increase of DKK 37,200,000 as a combination of cash and conversion of long-term debt to the owner TKH Group N.V.

TKH Group N.V. has issued a letter of support and a letter of subordination in which it confirms that it will provide the necessary funds to the Company to continue operations in 2018.

The company expects a significantly improved result in 2018, and therefore Management has decided to present the financial statements on the assumption that the Company is a going concern.

**Subsequent events**

No important events have occurred after the end of the financial year.



## Income statement

	2017	01.06.16
Note	DKK	DKK
	<b>442,938</b>	<b>1,698,675</b>
<b>Gross profit</b>		
2 Staff costs	-14,543,479	-10,373,861
<b>Profit/loss before depreciation, amortisation, write-downs and impairment losses</b>	<b>-14,100,541</b>	<b>-8,675,186</b>
Depreciation, amortisation, impairment losses and write-downs of property, plant and equipment	-728,017	-88,272
<b>Profit/loss before net financials</b>	<b>-14,828,558</b>	<b>-8,763,458</b>
Financial income	0	10
3 Financial expenses	-746,993	27,958
<b>Profit/loss before tax</b>	<b>-15,575,551</b>	<b>-8,735,490</b>
Tax on profit or loss for the year	2,967,987	2,190,035
<b>Profit/loss for the year</b>	<b>-12,607,564</b>	<b>-6,545,455</b>
<b>Proposed appropriation account</b>		
Retained earnings	-12,607,564	-6,545,455
<b>Total</b>	<b>-12,607,564</b>	<b>-6,545,455</b>

	31.12.17	31.12.16
Note	DKK	DKK
<b>ASSETS</b>		
Completed development projects	3,533,530	508,854
<b>4 Total intangible assets</b>	<b>3,533,530</b>	<b>508,854</b>
Plant and machinery	2,524,653	1,438,706
Other fixtures and fittings, tools and equipment	337,687	444,701
<b>Total property, plant and equipment</b>	<b>2,862,340</b>	<b>1,883,407</b>
Other investments	20,000	20,000
Deposits	291,794	291,794
<b>Total investments</b>	<b>311,794</b>	<b>311,794</b>
<b>Total non-current assets</b>	<b>6,707,664</b>	<b>2,704,055</b>
Manufactured goods and goods for resale	13,559,379	11,436,160
<b>Total inventories</b>	<b>13,559,379</b>	<b>11,436,160</b>
Trade receivables	7,342,469	5,237,696
Deferred tax asset	5,060,133	0
Income tax receivable	0	2,513,674
Other receivables	374,200	632,767
<b>Total receivables</b>	<b>12,776,802</b>	<b>8,384,137</b>
<b>Cash</b>	<b>1,588,646</b>	<b>1,158,051</b>
<b>Total current assets</b>	<b>27,924,827</b>	<b>20,978,348</b>
<b>Total assets</b>	<b>34,632,491</b>	<b>23,682,403</b>

<b>EQUITY AND LIABILITIES</b>		31.12.17	31.12.16
		DKK	DKK
Note			
	Share capital	38,201,000	1,001,000
	Reserve for development costs	2,756,153	0
	Retained earnings	-16,086,235	-722,518
	<b>Total equity</b>	<b>24,870,918</b>	<b>278,482</b>
	Provisions for deferred tax	0	447,642
	<b>Total provisions</b>	<b>0</b>	<b>447,642</b>
5	Payables to group enterprises	100,348	11,175,000
	<b>Total long-term payables</b>	<b>100,348</b>	<b>11,175,000</b>
	Prepayments received from customers	334,898	0
	Trade payables	4,269,029	4,079,070
	Payables to group enterprises	2,537,738	5,114,042
	Income taxes	26,114	0
	Other payables	2,493,446	2,588,167
	<b>Total short-term payables</b>	<b>9,661,225</b>	<b>11,781,279</b>
	<b>Total payables</b>	<b>9,761,573</b>	<b>22,956,279</b>
	<b>Total equity and liabilities</b>	<b>34,632,491</b>	<b>23,682,403</b>
6	Contingent liabilities		

## Statement of changes in equity

Figures in DKK	Share capital	Reserve for development costs	Retained earnings
Statement of changes in equity for 01.01.17 - 31.12.17			
Balance pr. 01.01.17	1,001,000	0	-722,518
Capital increase	37,200,000	0	0
Tax on changes in equity	0	-777,376	777,376
Transfers to/from other reserves	0	3,533,529	-3,533,529
Net profit/loss for the year	0	0	-12,607,564
Balance as at 31.12.17	38,201,000	2,756,153	-16,086,235

## 1. Information as regards going concern

In 2017, the company implemented a capital increase of DKK 37,200,000 as a combination of cash and conversion of long-term debt to the owner TKH Group N.V.

TKH Group N.V. has issued a letter of support and a letter of subordination in which it confirms that it will provide the necessary funds to the Company to continue operations in 2018.

The company expects a significantly improved result in 2018, and therefore Management has decided to present the financial statements on the assumption that the Company is a going concern.

	2017	01.06.16
	DKK	DKK

## 2. Staff costs

Wages and salaries	13,701,518	9,865,809
Pensions	175,452	219,873
Other social security costs	497,595	202,147
Other staff costs	168,914	86,032
<b>Total</b>	<b>14,543,479</b>	<b>10,373,861</b>
Average number of employees during the year	19	15

	01.06.16
2017	31.12.16
DKK	DKK

### 3. Financial expenses

Interest, group enterprises	178,755	18,001
Other interest expenses	172,277	2,653
Foreign currency translation adjustments	395,961	-49,583
Other financial expenses	0	971
Other financial expenses total	568,238	-45,959
Total	746,993	-27,958

### 4. Intangible assets

Figures in DKK	Completed development projects
Cost pr. 01.01.17	508,854
Additions during the year	3,155,739
Cost as at 31.12.17	3,664,593
Amortisation during the year	-131,063
Amortisation and impairment losses as at 31.12.17	-131,063
Carrying amount as at 31.12.17	3,533,530

**5. Longterm payables**

Figures in DKK	Outstanding debt after 5 years	Total payables at 31.12.17	Total payables at 31.12.16
Payables to group enterprises	0	100,348	11,175,000
Total	0	100,348	11,175,000

**6. Contingent liabilities***Lease commitments*

The company has concluded lease agreements with terms to maturity of 6-53 months and total payments of DKK 478k.

*Other contingent liabilities*

The company is taxed jointly with the other Danish companies in the group and is liable for income taxes on a pro rata basis and must comply with any obligations to withhold tax at source on interest, royalties and dividends for the jointly taxed companies. The maximum liability totals an amount corresponding to the share of the capital in the company which is owned directly or indirectly by the ultimate parent. The total tax liability for the jointly taxed companies at the balance sheet date has not yet been determined. For further information, please see the financial statements of the management company .

## 7. Accounting policies

### GENERAL

The annual report is presented in accordance with the provisions of the Danish Financial Statements Act (*Årsregnskabsloven*) for enterprises in reporting class B with application of provisions for a higher reporting class.

The accounting policies have been applied consistently with previous years.

### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation, impairment losses and write-downs, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company, and the value of such assets can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company, and the value of such liabilities can be measured reliably. On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

On recognition and measurement, account is taken of foreseeable losses and risks arising before the date at which the annual report is presented and proving or disproving matters arising on or before the balance sheet date.

### CURRENCY

The annual report is presented in Danish kroner (DKK).

On initial recognition, transactions denominated in foreign currencies are translated using the exchange rates applicable at the transaction date. Exchange rate differences between the exchange rate applicable at the transaction date and the exchange rate at the date of payment are recognised in the income statement as a financial item. Receivables, payables and other monetary items denominated in foreign currencies are translated using the exchange rates applicable at the balance sheet date. The difference between the exchange rate applicable at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest annual report is recognised under financial income or expenses in the income statement. Fixed assets, inventories and other non-monetary assets acquired in foreign currencies are translated using historical exchange rates.



**7. Accounting policies** - continued -**LEASES**

Lease payments relating to operating and finance leases are recognised in the income statement on a straight-line basis over the lease term.

**INCOME STATEMENT****Gross profit**

Gross profit comprises revenue and raw materials and consumables and other external expenses.

**Revenue**

Income from the sale of goods is recognised in the income statement if delivery has taken place and the risk has passed to the buyer before the end of the financial year and where the selling price can be determined reliably and is expected to be paid. Revenue is measured at fair value and is determined exclusive of VAT and other taxes collected on behalf of third parties and less discounts.

Income from the sale of services is recognised as delivery takes place. Revenue is measured at the selling value of the agreed consideration exclusive of VAT and other taxes collected on behalf of third parties and less discounts.

**Costs of raw materials and consumables**

Costs of raw materials and consumables comprise raw materials and consumables used for the year as well as any changes in inventories, including any inventory wastage.

Write-downs of inventories of raw materials and consumables are also recognised under raw materials and consumables to the extent that these do not exceed normal write-downs.

**Other external expenses**

Other external expenses comprise costs relating to distribution, sales and advertising and administration, premises and bad debts to the extent that these do not exceed normal write-downs.

## 7. Accounting policies - continued -

### Staff costs

Staff costs comprise wages and salaries as well as other staff-related costs.

### Depreciation, amortisation and impairment losses

The depreciation and amortisation of intangible assets and property, plant and equipment aim at systematic depreciation and amortisation over the expected useful lives of the assets. Assets are depreciated and amortised according to the straight-line method based on the following expected useful lives and residual values:

	Useful lives, years	Residual value DKK
Completed development projects	3-4	0
Plant and machinery	3-5	0
Other plant, fixtures and fittings, tools and equipment	3-5	0

The basis of depreciation and amortisation is the cost of the asset less the expected residual value at the end of the useful life. Moreover, the basis of depreciation and amortisation is reduced by any impairment losses. The useful life and residual value are determined when the asset is ready for use and reassessed annually.

Intangible assets and property, plant and equipment are impaired in accordance with the accounting policies referred to in the 'Impairment losses on fixed assets' section.

### Other net financials

Interest income and interest expenses, foreign exchange gains and losses on transactions denominated in foreign currencies etc. are recognised in other net financials.

### Tax on profit/loss for the year

The current and deferred tax for the year is recognised in the income statement as tax on the profit/loss for the year with the portion attributable to the profit/loss for the year, and directly in equity with the portion attributable to amounts recognised directly in equity.

The company is jointly taxed with Danish consolidated enterprises.

In connection with the settlement of joint taxation contributions, the current Danish income tax is allocated between the jointly taxed enterprises in proportion to their taxable incomes.

## 7. Accounting policies - continued -

This means that enterprises with a tax loss receive joint taxation contributions from enterprises which have been able to use this loss to reduce their own taxable profit.

## BALANCE SHEET

### Intangible assets

#### *Completed development projects*

Development projects are recognised in the balance sheet where the project aims at developing a specific product or a specific process, intended to be produced or used, respectively, by the company in its production process. On initial recognition, development projects are measured at cost. Cost comprises the purchase price plus expenses resulting directly from the purchase, including wages and salaries directly attributable to the development projects until the asset is ready for use. Interest on loans arranged to finance development projects in the development period is not included in the cost. Other development projects and development costs are recognised in the income statement in the year in which they are incurred.

Development projects are subsequently measured in the balance sheet at cost less accumulated amortisation and impairment losses.

Completed development projects are amortised using the straight-line method based on useful lives, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal.

### Property, plant and equipment

Property, plant and equipment comprise plant and machinery as well as other fixtures and fittings, tools and equipment.

Property, plant and equipment are measured in the balance sheet at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and expenses resulting directly from the purchase until the asset is ready for use. Interest on loans arranged to finance production is not included in the cost.

## 7. Accounting policies - continued -

Property, plant and equipment are depreciated using the straight-line method based on useful lives and residual values, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal less any costs of disposal.

### **Impairment losses on fixed assets**

The carrying amount of fixed assets which are not measured at fair value is assessed annually for indications of impairment over and above what is reflected in depreciation and amortisation.

If the company's realised return on an asset or a group of assets is lower than expected, this is considered an indication of impairment.

If there are indications of impairment, an impairment test is conducted of individual assets or groups of assets.

The assets or groups of assets are impaired to the lower of recoverable amount and carrying amount.

The higher of net selling price and value in use is used as the recoverable amount. The value in use is determined as the present value of expected net cash flows from the use of the asset or group of assets as well as expected net cash flows from the sale of the asset or group of assets after the expiry of their useful lives.

Impairment losses are reversed when the reasons for the impairment no longer exist.

### **Inventories**

Inventories are measured at cost calculated according to the FIFO principle. Inventories are written down to the lower of cost and net realisable value.

The cost of raw materials and consumables as well as goods for resale is determined as purchase prices plus expenses resulting directly from the purchase.

The cost of manufactured finished goods and work in progress is determined as the value of direct material and labour costs. Interest on loans arranged to finance production is not

**7. Accounting policies** - continued -

included in the cost.

The net realisable value of inventories is determined as the selling price less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and the expected development in the selling price.

**Receivables**

Receivables are measured at amortised cost, which usually corresponds to the nominal value, less write-downs for bad debts.

Write-downs for bad debts are determined based on an individual assessment of each receivable if there is no objective evidence of individual impairment of a receivable.

Deposits recognised under assets comprise deposits paid to the lessor under leases entered into by the company.

**Other investments**

Other securities are measured at fair value, equivalent to the market value at the balance sheet date.

**Cash**

Cash includes deposits in bank accounts as well as operating cash.

**Equity**

An amount equivalent to internally generated development costs in the balance sheet is recognised in equity under reserve for development costs. The reserve is measured less deferred tax and reduced by amortisation and impairment losses on the asset. If impairment losses on development costs are subsequently reversed, the reserve will be restored with a corresponding amount. The reserve is dissolved when the development costs are no longer associated with the operations of the enterprise, and the remaining amount will be transferred to retained earnings.

## 7. Accounting policies - continued -

### Current and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the basis of the taxable income for the year, adjusted for tax paid on account.

Joint taxation contributions payable and receivable are recognised as income tax under receivables or payables in the balance sheet.

Deferred tax liabilities and tax assets are recognised on the basis of all temporary differences between the carrying amounts and tax bases of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is non-amortisable for tax purposes and other items where temporary differences, except for acquisitions, have arisen at the date of acquisition without affecting the net profit or loss for the year or the taxable income. In cases where the tax value can be determined according to different taxation rules, deferred tax is measured on the basis of management's intended use of the asset or settlement of the liability.

Deferred tax assets are recognised, following an assessment, at the expected realisable value through offsetting against deferred tax liabilities or elimination in tax on future earnings.

Deferred tax is measured on the basis of the tax rules and at the tax rates which, according to the legislation in force at the balance sheet date, will be applicable when the deferred tax is expected to crystallise as current tax.

### Payables

Long-term payables are measured at cost at the time of contracting such liabilities (raising of the loan). The payables are subsequently measured at amortised cost where capital losses and loan expenses are recognised in the income statement as a financial expense over the term of the payable on the basis of the calculated effective interest rate in force at the time of contracting the liability.

Short-term payables are measured at amortised cost, normally corresponding to the nominal value of such payables.

### Prepayments received from customers

Prepayments received from customers comprise amounts received from customers prior to the time and date of delivery of the agreed product or completion of the agreed service.