General Logistics Systems Denmark A/S Kokmose 3 6000 Kolding

CVR No. 10 54 97 44

Annual Report 2021/22

The annual report was presented and adopted at the Company's annual general meeting

on 19 August 2022,

chairman 4

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Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of General Logistics Systems Denmark A/S for the financial year 1 April 2021 – 31 March 2022.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 March 2022 and of the results of the Company's operations for the financial year 1 April 2021 – 31 March 2022.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's activities and financial matters, of the results for the year and of the Company's financial position.

We recommend that the annual report be approved at the annual general meeting. Kolding, 19 August 2022

Executive Bøard:

Steen Ravnsbæk Kristensen

Managing Director

Board of Directors:

Saadi M-Soudan

Chairman

Jana Hartwich

Steen Ravnsbæk Kristensen

Independent auditor's report

To the shareholders of General Logistics Systems Denmark A/S

Opinion

We have audited the financial statements of General Logistics Systems Denmark A/S for the financial year 1 April 2021 – 31 March 2022 comprising income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 March 2022 and of the results of the Company's operations for the financial year 1 April 2021 – 31 March 2022 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control, that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Independent auditor's report

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Independent auditor's report

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Fredericia, 19 August 2022

KPMG

Statsautoriseret Revisionspartnerselskab CVR no. 25 57 81 98

Nikolaj Mølier Hansen State Authorised Public Accountant

mne33220

Michael Lund Siegumfeldt

State Authorised Public Accountant

mne28662

General Logistics Systems Denmark A/S

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Management's review

Company details

General Logistics Systems Denmark A/S Kokmose 3 6000 Kolding

Telephone:

+45 76 33 11 00

Website:

https://gls-group.eu/DK/en/home

Established:

16 October 1999

Registered office:

Kolding

Financial year:

1 April – 31 March

Board of Directors

Saadi Al-Soudani, Chairman Jana Hartwich Steen Ravnsbæk Kristensen

Executive Board

Steen Ravnsbæk Kristensen, Managing Director

Auditor

KPMG P/S Vesterballevej 27, 2 7000 Fredericia Denmark CVR no. 10 54 97 44

Management's review

Financial highlights

| 2021/22 | 2020/21 | 2019/20 | 2018/19 | 2017/18 |
|---------|---|--|---|--|
| 323.264 | 313.974 | 239.634 | 216.492 | 181.787 |
| 98.093 | 99.706 | 75.578 | 66.181 | 51.673 |
| 36.578 | 39.606 | 26.248 | 24.324 | 16.746 |
| | | | | |
| 2.904 | 1.342 | 297 | 238 | 3.153 |
| 31.436 | 32.245 | 20.755 | 19.275 | 16.319 |
| 125.793 | 119.142 | 95.288 | 85.003 | 73.269 |
| | | | | 5 |
| 9.538 | 7.374 | 6.089 | 11.392 | 10.539 |
| 93.296 | 83.905 | 68.412 | 54.658 | 35.448 |
| 30,3% | 31,8% | 31,5% | 30,6% | 28,4% |
| 11,3% | 12,6% | 11,0% | 11,2% | 9,2% |
| 41,7% | 50,5% | 41,3% | 52,2% | 49,9% |
| 195,9% | 177,9% | 155,3% | 104,9% | 63,5% |
| 35,5% | 42,3% | 33,7% | 42,8% | 50,5% |
| 74,2% | 70,4% | 71,8% | 64,3% | 48,4% |
| 819 | 780 | 683 | 583 | 505 |
| | 323.264 98.093 36.578 2.904 31.436 125.793 9.538 93.296 30,3% 11,3% 41,7% 195,9% 35,5% 74,2% | 323.264 313.974 98.093 99.706 36.578 39.606 2.904 1.342 31.436 32.245 125.793 119.142 9.538 7.374 93.296 83.905 30,3% 31,8% 11,3% 12,6% 41,7% 50,5% 195,9% 177,9% 35,5% 42,3% 74,2% 70,4% | 323.264 313.974 239.634 98.093 99.706 75.578 36.578 39.606 26.248 2.904 1.342 297 31.436 32.245 20.755 125.793 119.142 95.288 9.538 7.374 6.089 93.296 83.905 68.412 30,3% 31,8% 31,5% 11,3% 12,6% 11,0% 41,7% 50,5% 41,3% 195,9% 177,9% 155,3% 35,5% 42,3% 33,7% 74,2% 70,4% 71,8% | 323.264 313.974 239.634 216.492 98.093 99.706 75.578 66.181 36.578 39.606 26.248 24.324 2.904 1.342 297 238 31.436 32.245 20.755 19.275 125.793 119.142 95.288 85.003 9.538 7.374 6.089 11.392 93.296 83.905 68.412 54.658 30,3% 31,8% 31,5% 30,6% 11,3% 12,6% 11,0% 11,2% 41,7% 50,5% 41,3% 52,2% 195,9% 177,9% 155,3% 104,9% 35,5% 42,3% 33,7% 42,8% 74,2% 70,4% 71,8% 64,3% |

Financial ratios are calculated in accordance with the Danish Society of Financial Analysts' guidelines on the calculation of financial ratios "Recommendations and Ratios". For terms and definitions, please see the accounting policies.

Management's review

Operating review

Principal activities of the Company

The primary business area of General Logistics Systems Denmark A/S is the distribution of parcels in Denmark and Europe.

As a part of General Logistics Systems the Company participates in a Group that is one of Europe's largest distributors of day-to-day parcels. The Company undertakes the group's distribution to and from Denmark, and the responsibilities of the GLS-Group in the Nordic region.

Development in activities and financial position

The Company's income statement for the year 1 April 2021 – 31 March 2022 shows a net profit of KEUR 31.436, which is above expectations set out in last years Financial Statements and considered very satisfactory. The increase in revenue and net profit is supported by an increasing parcel market due to Covid-19 restrictions pushing sales from physical stores to online shopping. The Company's balance sheet at 31 March 2022 shows an equity of KEUR 93.296.

Events after the balance sheet date

No significant events have occurred, which are considered to have a material effect on the assessment of the Annual Report.

Outlook

For the coming year an increase in revenue of 0% - 5% is expected, and through an efficient control of costs and resources to improve net profit in same range. However, the estimate is subject to uncertainty in respect of the impact of the war in Ukraine that commenced on 24 February 2022 on market behaviour and inflation due to the sharp increase in energy and commodity prices.

Risks

The Management and Board of Directors assesses that the Company has not been affected by special risks beyond the common risks in the industry.

Management's review

Operating review

Corporate social responsibility

Statutory statement regarding social responsibility according to section 99a of the Danish Financial Statements Act

In General Logistics Systems Denmark A/S, we care about Corporate Social Responsibility. Together with our colleagues in other GLS countries we have on Group level defined policies for Corporate Social Responsibility.

Under the theme "ThinkResponsible" we have policies covering, among others, the following areas:

- Human Rights including adoption to UK Modern Slavery Act
- Quality
- Climate
- Social Responsibility for our employees and the society around us
- Compliance, including antibribery and corruption as well as sanctions

Our achievements, together with a description of our business model and much more is published in the Royal Mail plc Annual Report which can be downloaded following this link:

https://www.royalmailgroup.com/en/investors/annual-reports/

Our Business model has only minor impact on external environment and no material risk for negative impact on any of the areas included above.

Data privacy responsibility

Statutory statement regarding data privacy responsibility according to section 99d of the Danish Financial Statements Act

In General Logistics Systems Denmark A/S, we take data protection seriously. On the GLS Data Protection website we want to inform you about the collection and further processing of personal data for the purpose of parcel delivery. Our policies, together with our contact information in regard of data protection and data privacy is available by following this link: https://gls-group.com/DK/da/data-og-sikkerhed

Management's review

Operating review

Statutory statement regarding balanced representation of gender in the Company's management team according to section 99b of the Danish Financial Statements Act

Board of Directors

The Company is a subsidiary of General Logistics Systems B.V., a company within Royal Mail plc. The Company's Board of Directors are appointed by the parent company.

It is the parent company's objective that the Board of Directors represent competences to effectively fulfil its tasks, from a strategic, managerial and controlling perspective. The company will seek to identify candidates with the industry's best profiles and skills, considered best for the company as a whole. In this context, gender is considered in the nomination of candidates for the Board of Directors, with due regard to the company's other recruitment criteria, including requirements for professional qualifications, industry experience, educational background, etc.

During the year, Karsten Klitmøller has stepped down from his position within General Logistics Systems Denmark A/S and therefore also as member of the Board of Directors in the Company. The parent company has appointed Jana Hartwich and Steen Ravnsbæk Kristensen to join the Board of Directors as they, based on the above listed criterias, was considered the best candidates.

Therefore the Company's Management Board still consists of 3 members. In respect of equal representation of both genders in the Company's Management Board the objective was to have 1 female member of the Management Board by the end of the year 2022/23. This has now been fulfilled.

Other management levels

It is the Company's objective to increase the ratio of lower represented gender in the Company's other management levels (employees with line manager responsibilities). In line with the objective, the Company strives to create a good and diverse working environment, that promotes the equal opportunities for both gender. When there is a vacant position on management level candidates of both genders will be invited to apply.

The current mix of genders in the Company's other management levels are 28,0% (28 empl.) Women and 72,0% (72 empl.) Men. For the year 2020/21 the mix was: 25% (23 empl.) Women and 75% (69 empl.) Men. During the financial year 2021/22, the ratio of lower represented gender in the Company's other management levels has inreased by 3%-points to 28,0%, which is considered satisfactory.

In order to maintain and increase the ratio of lower represented gender, the Company will continue to focus on securing the number of female candidates through gender-neutral recruitment and a focus on career paths for existing employees, so that employees, including managers, are employed based on professional and personal competencies. The target (based on the basis of gender distribution in the industries from which the company recruits employees) is to achieve a share of lower represented gender in the Company's other management levels of at least 30% by end of year 2022/23.

Financial statements 1 April – 31 March

Accounting policies

The annual report of General Logistics Systems A/S for 2021/22 has been prepared in accordance with the provisions applying to reporting class C large entities under the Danish Financial Statements Act.

Functional and presentation currency

The national currency of Denmark is the Danish Krone ("DKK"), which is the Company's functional currency. The financial statements are presented in euro, based on exchange rate 743,79 DKK/100 EUR (2020/21: 743,73 DKK/100 EUR).

Consolidated financial statements

Pursuant to section 112(1) of the Danish Financial Statements Act, no consolidated financial statements have been prepared. The financial statements of General Logistics Systems Denmark A/S and group entities are included in the consolidated financial statements of Royal Mail plc, Victoria Embankment, London EC4Y 0HQ, United Kingdom.

Cash flow statement

Pursuant to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared. The Company's cash flows are included in the cash flow statement in the consolidated financial statements of Royal Mail plc.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Upon recognition of foreign subsidiaries and associates which are independent entities, the income statements are translated into EUR at average exchange rates for the month, and balance sheet items are translated at the exchange rates at the balance sheet date. Foreign exchange differences arising upon translation of foreign subsidiaries' opening equity and results at the exchange rates at the balance sheet date are recognised directly in equity.

General Logistics Systems Denmark A/S

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Accounting policies

Income statement

Revenue

Income from the sale of transports is recognised when delivery to the consignee have taken place, and the income may be reliably measured and is expected to be received.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts granted are deducted from revenue.

Other operating income

Other operating income comprises items secondary to the activities of the Company, including gains on the disposal of intangible assets and property, plant and equipment.

Distribution costs

Distribution costs comprise costs related to the completed supply of services.

Other external costs

Other external costs comprise costs related to sales, advertising, administration, premises, bad debts etc.

Staff costs

Staff cost includes wages and salaries including holiday payment, pension cost and other cost for social security. Refund of wages and salaries from public institutions are deducted from Staff cost.

Income from equity investments in group entities

The proportionate share of the individual subsidiaries' profit/loss after tax is recognised in the Parent Company's income statement after amortisation of goodwill.

Financial income and expenses

Financial income and expenses comprise interest income and expense as well as gains and losses on transactions denominated in foreign currencies.

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Accounting policies

Tax on profit for the year

Tax for the year comprises current tax for the year and changes in deferred tax, including changes in tax rates. The tax expense relating to the profit for the year is recognised in the income statement at the amount attributable to the profit for the year and directly in equity at the amount attributable to entries directly in equity.

The parent and all Danish group enterprises are jointly taxed. The Danish income tax charge is allocated between profit-making and loss-making Danish enterprises in proportion to their taxable income (full allocation method). The parent acts as a Management Company for all the companies encompassed by the joint taxation arrangement, meaning that the parent is responsible for ensuring that taxes, etc. are paid to the Danish tax authorities.

Jointly taxed companies entitled to a tax refund are, as a minimum, reimbursed by the Management Company according to the current rates applicable to interest allowances, and jointly taxed companies having paid too little tax pay, as a maximum, a surcharge

according to the current rates applicable to interest surcharges to the Management Company.

Balance sheet

Intangible assets

Contracts

Acquired contracts are measured at cost less accumulated amortisation and impairment losses and amortised on a straight-line basis over the expected remaining life of the contract.

Software and licences

Software and licences are measured at cost less accumulated amortisation and impairment losses. Software is amortised on a straight-line basis over the remaining life of the software, and licences are amortised over the contract period, however, not exceeding 3 years.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

Accounting policies

Property, plant and equipment

Land and buildings and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date on which the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, subsuppliers, energy consumption, staff and depreciation of machinery used.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

The basis of depreciation is cost less any projected residual value after the end of the useful life. Depreciation is provided on a straight-line basis over the estimated useful life. The estimated useful lives are as follows:

Buildings 10 - 30 years Fixtures and fittings, tools and equipment 2 - 14 years

The useful life and residual value are reassessed annually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Land is not depreciated.

Non-current assets under construction are recognised and measured at cost at the balance sheet date. Upon entry into service, the cost is transferred to the relevant group of property, plant and equipment.

Gains and losses on the disposal of property, plant and equipment are stated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

Leases

On initial recognition, leases for fixed assets that transfer substantially all risks and rewards incident to ownership to the Company (finance leases) are recognised in the balance sheet at the lower of fair value and the net present value of future lease payments. When the net present value is calculated, the interest rate implicit in the lease or the incremental borrowing rate is used as the discount factor. Assets held under finance leases are subsequently depreciated as the Company's other fixed assets.

The capitalised lease obligation is recognised in the balance sheet as a liability at amortised cost, allowing the interest element of the lease payment to be recognised in the income statement over the term of the lease.

All other leases are operating leases. Payments relating to operating leases and other leases are recognised in the income statement over the term of the lease. The Company's total obligation relating to operating leases and other leases is disclosed as contractual obligations and contingencies, etc.

Accounting policies

Investments

Equity investments in group entities are measured at the proportionate share of the entities' net asset value calculated in accordance with the Parent Company's accounting policies plus or minus unrealised intra-group gains or losses and plus or minus the residual value of positive and negative goodwill calculated in accordance with the acquisition method.

Goodwill is amortized over its estimated useful life determined on the basis of management experience. Goodwill is amortized over the amortization period of 10 years. The amortization period exceeds 5 years for strategically acquired corporations, having a strong market position and long-term earnings profile.

Equity investments in group entities with negative net asset values are measured at EUR 0, and any receivables from these entities are written down by an amount equivalent to the negative net asset value. To the extent that the negative net asset value exceeds the receivable, the residual amount is recognised under provisions.

Impairment of non-current assets

The carrying amount of intangible assets and property, plant and equipment as well as equity investments in group entities is subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortisation.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the forecast net cash flows from the use of the asset or the group of assets, including forecast net cash flows from the disposal of the asset or the group of assets after the end of the useful life. Previously recognised write-downs are reversed when the basis for the write-down no longer exists. Write-down of goodwill is not reversed.

Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

Write-downs are calculated as the difference between the carrying amount of receivables and the present value of forecast cash flows, including the realisable value of any collateral received.

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Accounting policies

Prepayments

Prepayments comprise prepayment of costs incurred relating to subsequent financial years.

Equity

Dividends

Proposed dividends are recognised as a liability at the date on which they are adopted at the annual general meeting (declaration date). The expected dividend payment for the year is disclosed as a separate item under equity.

Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities measured on the planned use of the asset or settlement of the liability, respectively.

Deferred tax assets are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement or equity, respectively.

Provisions

Other provisions relate to expected claim expenses in accordance with usual claim commitments applicable. Other provisions are recognized when, as a result of past events, the Company has a legal or a constructive obligation, and it is probable that there may be outflow of resources embodying economic benefits to settle the obligation. Other provisions are measured at value in use.

Liabilities other than provisions

Other liabilities are measured at amortised cost, which usually corresponds to nominal value.

Accounting policies

Segment information

Segment information is provided on geographical markets. The segment information is in line with the Company's accounting policies, risks and internal financial management.

Financial ratios

Financial ratios are calculated in accordance with the Danish Society of Financial Analysts' guidelines on the calculation of financial ratios "Recommendations and Ratios".

The financial ratios have been calculated as follows:

Gross margin

Gross profit/loss x 100

Revenue

Operating margin

Operating profit/loss x 100

Revenue

Return on invested capital

Operating profit/loss x 100
Average invested capital

Invested capital

Operational intangible assets and property, plant and equipment as well as net working capital

Current assets x 100

Current ratio

Current liabilities

Return on equity

Profit/loss from ordinary activities after tax x 100

Average equity

Solvency ratio

Equity at year end x 100
Total equity and liabilities at year end

Income statement

| EUR'000 | Note | 2021/22 | 2020/21 |
|---|------|-----------|-----------|
| Revenue | 1 | 323.264 | 313.974 |
| Other operating income | | 291 | 33 |
| Distribution Costs | | (208.857) | (198.258) |
| Other external costs | 2 | (16.605) | (16.043) |
| Gross profit | | 98.093 | 99.706 |
| Staff costs | 3 | (56.769) | (55.143) |
| Depreciation on property, plant and equipment, amortisation of intangible assets and impairment | | | , |
| losses | | (4.746) | (4.957) |
| Operating profit | | 36.578 | 39.606 |
| Income from equity investments in group entities | | 3.208 | 1.592 |
| Other financial income | 4 | 29 | 37 |
| Other financial expenses | 5 | (333) | (287) |
| Profit before tax | | 39.482 | 40.948 |
| Tax on profit for the year | 6 | (8.046) | (8.703) |
| Profit for the year | 7 | 31.436 | 32.245 |

Balance sheet

| EUR'000 | Note | 2021/22 | 2020/21 |
|---|------|--------------|--------------|
| ASSETS | | | |
| Non-current assets | | | |
| Intangible assets | 8 | 044 | F70 |
| Contracts Software and licenses | | 244 | 570 51 |
| Software and licenses under construction | | 25 0 | 51 0 |
| Software and licenses under construction | | | |
| | | 269 | 621 |
| Property, plant and equipment | 9 | | |
| Land and buildings | | 44.707 | 36.711 |
| Fixtures and fittings, tools and equipment | | 15.305 | 14.172 |
| Property, plant and equipment under construction | | 0 | 3.990 |
| | | 60.012 | 54.873 |
| Investments | | | |
| Equity investments in group entities | 10 | 6.551 | 4.746 |
| Other receivables and deposits | | 353 | 342 |
| | | 6.904 | 5.088 |
| Total non-current assets | | 67.185 | 60.582 |
| • | | | |
| Current assets | | | |
| Receivables | | | |
| Trade receivables | | 33.430 | 36.640 |
| Receivables from group entities | 4.4 | 894 | 70 |
| Corporation tax receivable | 11 | 1.880 | 1.183 |
| Other receivables Prepayments and deferred income | | 1.005 363 | 1.005 406 |
| rrepayments and deferred income | | | |
| | | 37.572 | 39.304 |
| Cash at bank and in hand | | 21.036 | 19.256 |
| Total current assets | | 58.608 | 58.560 |
| TOTAL ASSETS | | 125.793 | 119.142 |
| | | | |

Balance sheet

| EUR'000 | Note | 2021/22 | 2020/21 |
|--|----------|---------|---------|
| EQUITY AND LIABILITIES Equity | | | |
| Share capital | 12 | 225 | 225 |
| Retained earnings | | 58.071 | 61.680 |
| Proposed dividends for the financial year | | 35.000 | 22.000 |
| Total equity | | 93.296 | 83.905 |
| | | | |
| Provisions | 13 | 2.392 | 2.135 |
| Provisions for deferred tax Other provisions | 13 14 | 2.392 | 180 |
| | | 2.573 | 2.315 |
| Total provisions | | | |
| Current liabilities other than provisions | | | |
| Trade payables | | 19.807 | 19.792 |
| Payables to group entities | | 3.168 | 3.103 |
| Other payables | | 6.949 | 10.027 |
| | | 29.924 | 32.922 |
| Total liabilities other than provisions | | 29.924 | 32.922 |
| TOTAL EQUITY AND LIABILITIES | | 125.793 | 119.142 |
| Contractual obligations, contingencies, etc. | 15 | | |
| Related parties | 16 | | |
| Related party transactions | 17 | | |

Statement of changes in equity

| EUR'000 | Share capital | Retained earnings | Proposed dividend | Total |
|--|---------------|-------------------|--------------------|--------------------|
| Equity at 1 April 2020 Distributed dividend Exchange rate adjustments Transferred over the profit distribution | 224 | 51.188 | 17.000 | 68.412 |
| Equity at 1 April 2021 Distributed dividend | 225 | 61.680 | 22.000 (22.000) | 83.905 (22.000) |
| Exchange rate adjustments Transferred over the profit | | -45 | Ó | -45 |
| distribution | | -3.564 | 35.000 | 31.436 |
| Equity at 31 March 2022 | 225 | 58.071 | 35.000 | 93.296 |

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Notes

1 Segment information

Of the total revenue, 95 % (2020/21: 95 %) of revenue is related to Denmark and 5 % (2020/21: 5 %) related to other countries.

The distribution of revenue across business segments is, in accordance with the Danish Financial Statements Act section 96 (1), not disclosed, as information about this may cause material damage to the Company.

2 Fees to auditor appointed at the general meeting

Pursuant to section 96(3) of the Danish Financial Statements Act, fees paid to the Company's auditor appointed at the general meeting have not been disclosed.

| | EUR'000 | 2021/22 | 2020/21 |
|---|--|---------|---------|
| 3 | Staff costs | | |
| | Wages and salaries | 51.832 | 50.483 |
| | Pensions | 4.113 | 4.053 |
| | Other social security costs | 824 | 607 |
| | | 56.769 | 55.143 |
| | Average number of full-time employees | 819 | 780 |
| | Remuneration to the Managing Director and Board of | | |
| | directors | 410 | 0 |
| | | 410 | 0 |

According to section 98b (3) of the Danish Financial Statements Act, remuneration to the Managing Director or the Board of Directors is not disclosed for the comparative figures 2020/21.

4 Other financial income

| Foreign exchange gains | 0 | 0 |
|------------------------|----|----|
| Other interest income | 29 | 37 |
| | 29 | 37 |

Notes

| | EUR'000 | | | 2021/22 | 2020/21 |
|---|--|-------------------|-----------------|---|----------------------|
| 5 | Other financial expenses Interest expense to group entities Foreign exchange losses Other interest expense | | | 33 299 333 | 8161 |
| 6 | Tax on profit for the year Current tax for the year Deferred tax adjustment for the year Adjustments to prior years | | | 7.79 ⁻ 256 8.046 | 6 148 1 -9 |
| 7 | Proposed profit distribution Proposed dividend for the financial year Retained earnings | ar | | 21.000 10.436 31.436 | 6 10.245 |
| 8 | Intangible assets | | Software and | Software and licenses under construc- | |
| | EUR'000 | Contracts | licenses | tion | Total |
| | Cost at 1 April 2021 Exchange rate adjustments Additions Transferred | 1.628 0 0 | 1.006 0 0 | 0 0 0 0 | 2.634 0 0 0 |
| | Cost at 31 March 2022 | 1.628 | 1.006 | 0 | 2.634 |
| | Depreciation and impairment losses at 1 April 2021 Exchange rate adjustments Depreciation | 1.058 0 326 | 955 0 26 | 0 0 0 | 2.013 0 352 |
| | Depreciation and impairment losses at 31 March 2022 | 1.384 | 981 | 0 | 2.365 |
| | Carrying amount at 31 March 2022 | 244 | 25 | 0 | 269 |
| | | | | | |

Notes

Property, plant and equipment 9

| EUR'000 | Land and buildings | Fixtures and fittings, tools and equip- ment | Property, plant and equip-ment under construction | Total |
|---|---------------------------|---|---|----------------------|
| Cost at 1 April 2021 | 49.024 | 30.374 | 3.990 | 83.388 |
| Exchange rate adjustments | -5 | 2 | 0 | -3 |
| Additions | 5.621 | 3.917 | 0 | 9.538 |
| Transferred | 3.845 | 145 | (3.990) | 0 |
| Disposals | 0 | (12) | 0 | (12) |
| Cost at 31 March 2022 | 58.485 | 34.426 | 0 | 92.911 |
| Depreciation and impairment losses at 1 April 2021 Exchange rate adjustments Depreciation Depreciation on disposals | 12.313 1 1.464 0 | 16.202 1 2.930 | 0 0 0 | 28.515 2 4.394 |
| Depreciation on disposais | | (12) | | (12) |
| Depreciation and impairment losses at 31 March 2022 | 13.778 | 19.121 | 0 | 32.899 |
| Carrying amount at 31 March 2022 | 44.707 | 15.305 | 0 | 60.012 |

Notes

| | EUR'000 | | | 2021/22 | 2020/21 |
|----|--|------------------------------------|---------------------------------------|--------------------------------|--|
| 10 | Equity investments in group entit Cost at 1 April Exchange rate adjustments | ies | | 5.565 0 | 5.542 23 |
| | Cost at 31 March | | | 5.565 | 5.565 |
| | Value adjustments at 1 April Exchange rate adjustments Share of net profit (or loss) for the year | ear | | (819) 0 3.208 (1.403) | (1.896) (15) 1.592 (500) |
| | Value adjustments at 31 March | | | 986 | (819) |
| | Carrying amount at 31 March | | | 6.551 | 4.746 |
| | Name/legal form | Registered office | Voting rights and owner-ship interest | Equity EUR'000 | Profit/ loss for the year EUR'000 |
| | General Logistics Systems Express A/S General Logistics Systems Finland A/S Carrying amount / profit from group entities at 31 March 2022 | Kolding, Denmark Turku, Finland | 100% 100% | 3.084 3.467 6.551 | 1.234 1.974 3.208 |

Notes

| | EUR'000 | 2021/22 | 2020/21 |
|----|--|--|--|
| 11 | Corporation tax receivable Corporation tax receivable at 1 April Exchange rate adjustments Current tax for the year Adjustments to prior years Corporation tax paid for the year Corporation tax receivable at 31 March | 1.183 0 (7.791) 0 8.488 1.880 | 1.588 6 (8.564) 9 8.144 1.183 |
| | | | |
| 12 | Share capital | | |
| | The share capital consists of: | | |
| | | | |
| | EUR'000 | | |
| | A shares, 16.700 shares of nom. DKK 100 each | 225 | 225 |
| | | 225 | 225 |
| | All shares rank equally. | | |
| | | | |
| 13 | Deferred tax | | |
| | Deferred tax at 1 April Exchange rate adjustments | 2.135 0 | 1.979 8 |
| | Deferred tax adjustment for the year | 257 | 148 |
| | , | 2.392 | 2.135 |
| | Provisions for deferred tax relate to: | | |
| | | 70 | 40 |
| | Intangible assets Property, plant and equipment | 72 2.271 | 12 2.064 |
| | Current assets | 89 | 99 |
| | Provisions | (40) | (40) |
| | | 2.392 | 2.135 |
| | | | |

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Notes

| | EUR'000 | 2021/22 | 2020/21 |
|----|--|---------------|---------------|
| 14 | Other provisions Warranty commitments at 1 April Provisions for the year | 180 1 | 161 19 |
| | Other provisions at 31 March | 181 | 180 |
| | The provisions are expected to be activated as follows: | | |
| | 0-1 year 1-5 years >5 years | 181 0 0 | 180 0 0 |
| | Other provisions at 31 March | 181 | 180 |

Warranty commitments relate to expected claim expenses in accordance with usual claim commitments applicable.

Notes

| | EUR'000 | 2021/22 | 2020/21 |
|----|--|---------|---------|
| 15 | Contractual obligations, contingencies, etc. | | |
| | Rent commitment until first breaking clause | 962 | 1.437 |
| | Bank guarantees issued | 605 | 605 |
| | Operating lease obligations | 5.295 | 4.965 |
| | Other contractual commitments | 0 | 0 |

Operating lease obligations concerns lease of fixtures and fittings, tools and equipment. Remaining terms for operating lease obligations are 1-8 years.

General Logistics Systems Denmark A/S is jointly taxed with General Logistics Systems Express A/S. As the parent company the Company is liable jointly and severally with the jointly taxed company. Receivable income tax (incl. pre-paid income tax for the tax year 2023) and withholding taxes within the joint taxation totalled March 31, 2022 EUR 1.946 thousand. Any subsequent corrections of taxable joint taxation income or withholding taxes could lead to changes in the company's liability.

Notes

16 Related party disclosures

General Logistics Systems Denmark A/S' related parties comprise the following:

General Logistics Systems Express A/S (subsidiary company)

General Logistics Systems Finland OY (subsidiary company)

General Logistics Systems B.V. (GLS B.V.), Breguetlaan 28-30,1438 BC Oude Meer, The Netherlands (parent company) and its subsidiaries

Royal Mail plc, Victoria Embankment, London EC4Y OHQ, United Kingdom (ultimate parent company) and its subsidiaries

Board of Directors, Managing Director and supervisors

The consolidated financial statements of the ultimate parent company Royal Mail plc can be obtained at the company's address or at www.royalmailgroup.com.

17 Related party transactions

Related party transactions during the year:

| EUR'000 | 2021/22 |
|--|---|
| Sale of Transport Services to Subsidiary Companies Purchase of Transport Services from Subsidiary Companies Sale of Other Services to Subsidiary Companies Purchase of Other Services from Subsidiary Companies Sale of Transport Services to Affiliated Companies Purchase of Transport Services from Affiliated Companies Sale of Other Services to Affiliated Companies Purchase of Other Services from Affiliated Companies Purchase of Other Services from Parent Company | 22 (844) 635 (57) 16.456 (36.526) 0 (6.184) (1.557) (28.055) |

Receivables from and Payables to related parties is disclosed in the balance sheet and Interest paid to related partie s during the year is specified in note 5.