
Sjølund A/S

Skamlingvejen 146, DK-6093 Sjølund

Annual Report for 1 October 2018 - 30 September 2019

CVR No 10 29 86 44

The Annual Report was
presented and adopted at
the Annual General
Meeting of the Company on
20/12 2019

Finn Mortensen
Chairman of the General
Meeting



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Management's Statement

The Executive and Supervisory Boards have today considered and adopted the Annual Report of Sjølund A/S for the financial year 1 October 2018 - 30 September 2019.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 30 September 2019 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2018/19.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Kolding, 20 December 2019

Executive Board

Søren Ravn Jensen
CEO

Finn Nørgaard Mortensen
Executive Officer

Christian Østergaard
Executive Officer

Supervisory Board

Harald Klaus Becker-Ehmck
Chairman

Claudia Meike Martens

Michael Roschmann Skovgaard

Independent Auditor's Report

To the Shareholder of Sjølund A/S

Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 30 September 2019 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 October 2018 - 30 September 2019 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Sjølund A/S for the financial year 1 October 2018 - 30 September 2019, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Independent Auditor's Report

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the

Independent Auditor's Report

audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Trekantområdet, 20 December 2019

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Jan Bunk Harbo Larsen
State Authorised Public Accountant
mne30224

Henrik Forthoft Lind
State Authorised Public Accountant
mne34169

Company Information

The Company

Sjølund A/S
Skamlingvejen 146
DK-6093 Sjølund

Telephone: + 45 76991777

Website: www.sjoelund.dk

CVR No: 10 29 86 44

Financial period: 1 October - 30 September

Incorporated: 10 May 1986

Municipality of reg. office: Kolding

Supervisory Board

Harald Klaus Becker-Ehmck, Chairman
Claudia Meike Martens
Michael Roschmann Skovgaard

Executive Board

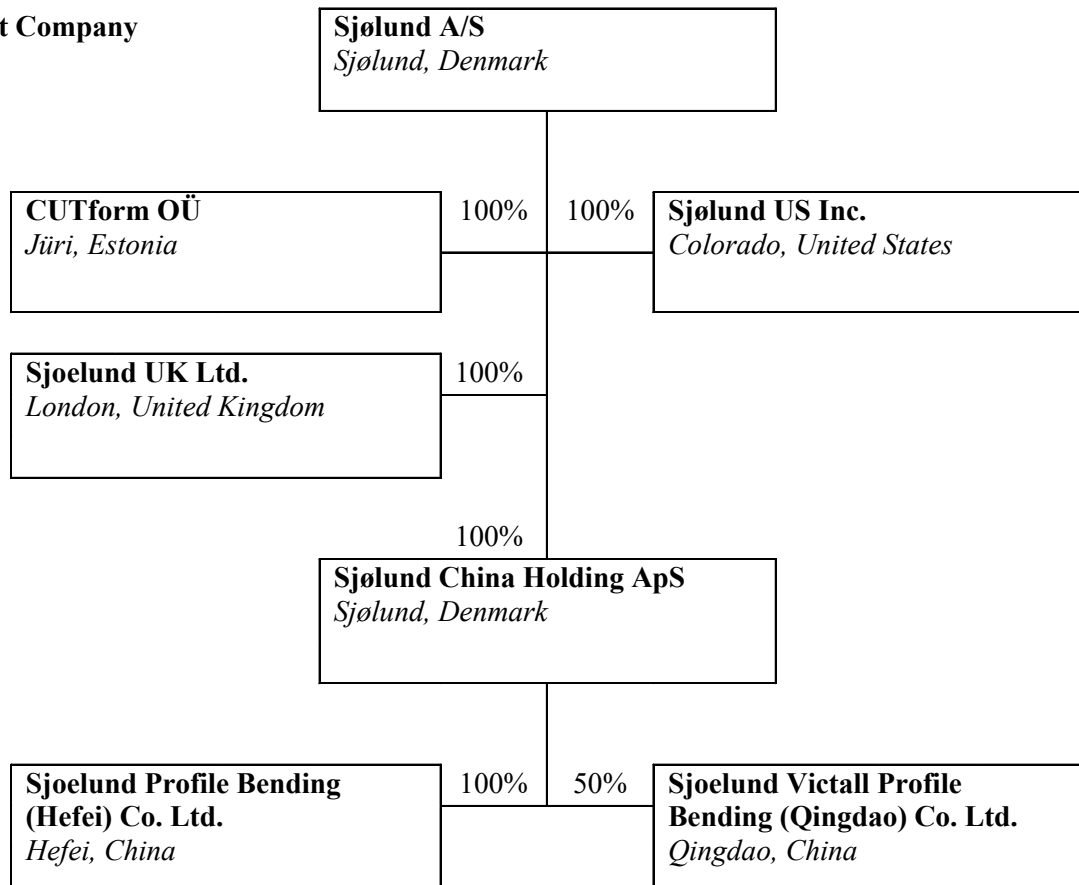
Søren Ravn Jensen
Finn Nørgaard Mortensen
Christian Østergaard

Auditors

PricewaterhouseCoopers
Statsautoriseret Revisionspartnerselskab
Herredsvej 32
DK-7100 Vejle

Group Chart

Parent Company



Financial Highlights

Seen over a five-year period, the development of the Group is described by the following financial highlights:

	Group				
	2018/19	2017/18	2016/17	2015/16	2014/15
	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Gross profit/loss	106.505	76.439	89.606	80.931	65.903
Profit/loss before financial income and expenses	24.953	28.283	38.720	34.256	28.169
Net financials	-5.093	-636	-5.317	-1.358	-1.438
Net profit/loss for the year	14.675	20.950	25.165	25.710	20.977
Balance sheet					
Balance sheet total	184.275	176.598	104.385	96.497	84.635
Equity	49.353	66.353	45.651	31.390	21.332
Cash flows					
Cash flows from:					
- operating activities	41.377	26.927	12.548	27.608	9.629
- investing activities	-6.656	-46.927	-895	-8.291	-2.336
including investment in property, plant and equipment	-6.656	-910	-4.366	-8.291	-2.236
- financing activities	-6.922	47.370	-5.731	-5.504	-800
Change in cash and cash equivalents for the year	27.799	27.370	5.922	13.813	6.493
Number of employees	216	121	129	115	108
Ratios					
Return on assets	13,5%	16,0%	37,1%	35,5%	33,3%
Solvency ratio	26,8%	37,6%	43,7%	32,5%	25,2%
Return on equity	25,4%	37,4%	65,3%	97,5%	158,2%

See the description under accounting policies.

Management's Review

Key activities

Sjølund Group's main activity is profile bending, machining and welding of steel and aluminum profiles. We drive to create value for our customers with delivering quality products and innovative solutions.

Development in the year

The income statement of the Group for 2018/19 shows a profit of TDKK 14,675, and at 30 September 2019 the balance sheet of the Group shows equity of TDKK 49,353.

The main reasons for the decrease in result is:

- Long sale-in period in 2 of the segments/markets where cost to develop the sales as been incurred in the financial year but the increase in activity/sales has been materializing slower than expected
- Reduction in activity in segment/market resulting in an underutilization of facility in Estonia.

The result of the group is by management evaluated as satisfactory considering the marked development.

The past year and follow-up on development expectations from last year

The expectation going into this financial year was that the result would be at the level as last year. The result for 2018/19 is realized at TDKK 14,675 compared to TDKK 20,950 last year which is below expectations as per last financial report. This is due to decrease in activity and development of segments as mentioned above.

Capital resources

With the presented balance sheet and the expectations for 2019/20 we believe that the company has sufficient capital resources available

Special risks - operating risks and financial risks

Foreign exchange risks

As per the business model of the company there are no special risks neither commercially nor financially.

The Group has a currency exposure with regards to fluctuation in USD and due to business activities in the US market.

Targets and expectations for the year ahead

For the year 2019/20 the result is expected to be at a significant higher level.

Management's Review

External environment

It is the valuation of the management that the environment impact of the activities of the Sjølund Group are limited. All production processes are powered by electricity with recertification. The production facility is heated with gas or electricity. Water is only used for sanitary purposes.

Furthermore, the group is certified in accordance with ISO 14001 standard and consequently monitoring and focusing on reduction and optimizing on the environment impact of the activities.

Income Statement 1 October - 30 September

	Note	Group		Parent company	
		2018/19 TDKK	2017/18 TDKK	2018/19 TDKK	2017/18 TDKK
Gross profit/loss		106.505	76.439	68.169	63.734
Staff expenses	1	-70.790	-44.002	-41.063	-37.426
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-10.762	-4.154	-2.435	-2.604
Profit/loss before financial income and expenses		24.953	28.283	24.671	23.704
Income from investments in subsidiaries		0	0	-1.010	2.629
Financial income	2	452	680	740	1.121
Financial expenses	3	-5.545	-1.316	-5.209	-1.309
Profit/loss before tax		19.860	27.647	19.192	26.145
Tax on profit/loss for the year	4	-5.185	-6.697	-4.517	-5.195
Net profit/loss for the year		14.675	20.950	14.675	20.950

Balance Sheet 30 September

Assets

	Note	Group		Parent company	
		2019 TDKK	2018 TDKK	2019 TDKK	2018 TDKK
Costumer related assets		4.500	5.000	0	0
Goodwill		29.351	32.615	0	0
Intangible assets	5	33.851	37.615	0	0
Machinery		15.753	17.249	3.612	4.801
Other fixtures and fittings, tools and equipment		34	57	34	57
Property, plant and equipment in progress		1.508	370	0	370
Property, plant and equipment	6	17.295	17.676	3.646	5.228
Investments in subsidiaries	7	0	0	72.572	73.039
Investments in associates	8	0	0	0	0
Fixed asset investments		0	0	72.572	73.039
Fixed assets		51.146	55.291	76.218	78.267
Raw materials and consumables		5.805	13.949	4.058	9.536
Work in progress		6.884	5.756	3.416	4.877
Finished goods and goods for resale		2.883	5.899	1.508	4.060
Inventories		15.572	25.604	8.982	18.473
Trade receivables		53.196	57.716	36.930	37.329
Receivables from group enterprises		0	0	4.869	11.027
Other receivables		1.318	2.422	0	0
Deferred tax asset	9	1.069	1.390	581	725
Receivables		55.583	61.528	42.380	49.081
Cash at bank and in hand		61.974	34.175	43.099	15.434
Currents assets		133.129	121.307	94.461	82.988
Assets		184.275	176.598	170.679	161.255

Balance Sheet 30 September

Liabilities and equity

	Note	Group		Parent company	
		2019 TDKK	2018 TDKK	2019 TDKK	2018 TDKK
Share capital		500	500	500	500
Reserve for net revaluation under the equity method		0	0	893	0
Retained earnings		48.853	35.853	47.960	35.853
Proposed dividend for the year		0	30.000	0	30.000
Equity		49.353	66.353	49.353	66.353
Credit institutions		51.727	52.371	51.727	52.371
Lease obligations		1.152	4.607	0	1.763
Long-term debt	11	52.879	56.978	51.727	54.134
Credit institutions	11	4.270	3.551	4.270	3.551
Lease obligations	11	2.338	2.309	1.762	1.858
Trade payables		15.237	17.114	8.360	11.606
Payables to group enterprises		31.826	5.395	32.945	5.422
Corporation tax		73	160	0	0
Other payables		28.299	24.738	22.262	18.331
Short-term debt		82.043	53.267	69.599	40.768
Debt		134.922	110.245	121.326	94.902
Liabilities and equity		184.275	176.598	170.679	161.255
Distribution of profit	10				
Contingent assets, liabilities and other financial obligations	14				
Related parties	15				
Subsequent events	16				
Accounting Policies	17				

Statement of Changes in Equity

Group

	Share capital	Reserve for net revaluation under the equity method	Retained earnings	Proposed dividend for the year	Total
	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 October	500	0	35.853	30.000	66.353
Ordinary dividend paid	0	0	0	-30.000	-30.000
Exchange adjustments relating to foreign entities	0	0	543	0	543
Fair value adjustment of hedging instruments, end of year	0	0	-2.843	0	-2.843
Tax on adjustment of hedging instruments for the year	0	0	625	0	625
Net profit/loss for the year	0	0	14.675	0	14.675
Equity at 30 September	500	0	48.853	0	49.353

Parent company

	Share capital	Reserve for net revaluation under the equity method	Retained earnings	Proposed dividend for the year	Total
	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 October	500	0	35.853	30.000	66.353
Ordinary dividend paid	0	0	0	-30.000	-30.000
Exchange adjustments relating to foreign entities	0	543	0	0	543
Fair value adjustment of hedging instruments, end of year	0	0	-2.843	0	-2.843
Tax on adjustment of hedging instruments for the year	0	0	625	0	625
Net profit/loss for the year	0	350	14.325	0	14.675
Equity at 30 September	500	893	47.960	0	49.353

Cash Flow Statement 1 October - 30 September

	Note	Group	
		2018/19 TDKK	2017/18 TDKK
Net profit/loss for the year		14.675	20.950
Adjustments	12	21.040	11.487
Change in working capital	13	14.496	3.871
Cash flows from operating activities before financial income and expenses		50.211	36.308
Financial income		451	680
Financial expenses		-2.701	-1.318
Cash flows from ordinary activities		47.961	35.670
Corporation tax		-6.584	-8.743
Cash flows from operating activities		41.377	26.927
Purchase of property, plant and equipment		-6.656	-910
Business acquisition		0	-46.017
Cash flows from investing activities		-6.656	-46.927
Repayment of loans from credit institutions		74	0
Reduction of lease obligations		-3.426	-1.550
Repayment of payables to group enterprises		26.430	-6.993
Raising of loans from credit institutions		0	55.913
Dividend paid		-30.000	0
Cash flows from financing activities		-6.922	47.370
Change in cash and cash equivalents		27.799	27.370
Cash and cash equivalents at 1 October		34.175	6.805
Cash and cash equivalents at 30 September		61.974	34.175
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		61.974	34.175
Cash and cash equivalents at 30 September		61.974	34.175

Notes to the Financial Statements

	Group		Parent company	
	2018/19 TDKK	2017/18 TDKK	2018/19 TDKK	2017/18 TDKK
1 Staff expenses				
Wages and salaries	60.244	39.300	37.440	32.724
Pensions	2.268	3.044	2.268	3.044
Other social security expenses	8.278	1.658	1.355	1.658
	70.790	44.002	41.063	37.426
Including remuneration to the Executive and Supervisory Boards of:				
Executive Board	7.835	4.121	7.835	4.121
Supervisory Board	262	261	262	261
	8.097	4.382	8.097	4.382
Average number of employees	216	121	63	69
2 Financial income				
Interest received from group enterprises	0	0	136	126
Other financial income	452	680	604	995
	452	680	740	1.121
3 Financial expenses				
Interest paid to group enterprises	763	0	763	0
Other financial expenses	4.782	1.316	4.446	1.309
	5.545	1.316	5.209	1.309

Notes to the Financial Statements

4 Tax on profit/loss for the year	Group		Parent company	
	2018/19	2017/18	2018/19	2017/18
	TDKK	TDKK	TDKK	TDKK
Current tax for the year	4.239	6.640	3.748	5.173
Deferred tax for the year	321	57	144	22
	4.560	6.697	3.892	5.195
which breaks down as follows:				
Tax on profit/loss for the year	5.185	6.697	4.517	5.195
Tax on changes in equity	-625	0	-625	0
	4.560	6.697	3.892	5.195

5 Intangible assets

Group

	Costumer related assets	Goodwill
	TDKK	TDKK
Cost at 1 October	5.000	32.615
Cost at 30 September	5.000	32.615
Impairment losses and amortisation at 1 October	0	0
Amortisation for the year	500	3.264
Impairment losses and amortisation at 30 September	500	3.264
Carrying amount at 30 September	4.500	29.351
Amortised over	10 years	10 years

Notes to the Financial Statements

6 Property, plant and equipment

Group

	Machinery	Other fixtures and fittings, tools and equipment	Property, plant and equipment in progress
	TDKK	TDKK	TDKK
Cost at 1 October	78.589	2.326	370
Exchange adjustment	-39	0	0
Additions for the year	5.518	0	1.138
Cost at 30 September	84.068	2.326	1.508
Impairment losses and depreciation at 1 October	61.340	2.269	0
Depreciation for the year	6.975	23	0
Impairment losses and depreciation at 30 September	68.315	2.292	0
Carrying amount at 30 September	15.753	34	1.508
Including assets under finance leases amounting to	3.228	0	0

Parent company

	Machinery	Other fixtures and fittings, tools and equipment	Property, plant and equipment in progress
	TDKK	TDKK	TDKK
Cost at 1 October	57.316	2.326	370
Additions for the year	1.224	0	0
Disposals for the year	0	0	-370
Kostpris at 30 September	58.540	2.326	0
Impairment losses and depreciation at 1 October	52.515	2.269	0
Depreciation for the year	2.413	23	0
Impairment losses and depreciation at 30 September	54.928	2.292	0
Carrying amount at 30 September	3.612	34	0
Including assets under finance leases amounting to	1.500	0	0

Notes to the Financial Statements

7 Investments in subsidiaries

	Parent company	
	2019 TDKK	2018 TDKK
Cost at 1 October	71.679	9.627
Additions for the year	0	62.052
Cost at 30 September	71.679	71.679
Value adjustments at 1 October	1.360	-1.020
Exchange adjustment	543	-249
Net profit/loss for the year	2.752	2.629
Amortisation of goodwill	-3.762	0
Value adjustments at 30 September	893	1.360
Carrying amount at 30 September	72.572	73.039
Positive differences arising on initial measurement of subsidiaries at net asset value	37.615	37.615

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share capital	Votes and ownership
Sjølund China Holding ApS	Kolding, Denmark	DKK 9.620k	100%
Sjolund US Inc.	Colorado, United States	USD 1k	100%
CUTform OÜ	Jüri, Estonia	EUR 10k	100%
Sjoelund UK Ltd.	London, United Kingdom	GBP 0k	100%

Notes to the Financial Statements

	Group		Parent company	
	2019	2018	2019	2018
	TDKK	TDKK	TDKK	TDKK
8 Investments in associates				
Cost at 1 October	7.727	7.727	0	0
Cost at 30 September	7.727	7.727	0	0
Value adjustments at 1 October	-7.727	-7.727	0	0
Value adjustments at 30 September	-7.727	-7.727	0	0
Carrying amount at 30 September	0	0	0	0

Investments in associates are specified as follows:

Name	Place of registered office	Votes and ownership
Sjoelund Victall Profile Bending (Qingdao) Co. Ltd.	Qingdao, China	50%

	Group		Parent company	
	2019	2018	2019	2018
	TDKK	TDKK	TDKK	TDKK
9 Deferred tax asset				
Deferred tax asset at 1 October	1.390	1.447	725	747
Amounts recognised in the income statement for the year	-321	-57	-144	-22
Deferred tax asset at 30 September	1.069	1.390	581	725

The recognised tax asset mainly comprises to leasehold improvements and machinery.

Notes to the Financial Statements

10 Distribution of profit

	Parent company	
	2018/19	2017/18
	TDKK	TDKK
Proposed dividend for the year	0	30.000
Reserve for net revaluation under the equity method	350	0
Retained earnings	14.325	-9.050
	14.675	20.950

11 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	Group		Parent company	
	2019	2018	2019	2018
	TDKK	TDKK	TDKK	TDKK
Credit institutions				
After 5 years	0	38.166	0	38.166
Between 1 and 5 years	51.727	14.205	51.727	14.205
Long-term part	51.727	52.371	51.727	52.371
Within 1 year	4.270	3.551	4.270	3.551
	55.997	55.922	55.997	55.922
Lease obligations				
Between 1 and 5 years	1.152	4.607	0	1.763
Long-term part	1.152	4.607	0	1.763
Within 1 year	2.338	2.309	1.762	1.858
	3.490	6.916	1.762	3.621

Notes to the Financial Statements

	Group	
	2018/19 TDKK	2017/18 TDKK
12 Cash flow statement - adjustments		
Financial income	-452	-680
Financial expenses	5.545	1.316
Depreciation, amortisation and impairment losses, including losses and gains on sales	10.762	4.154
Tax on profit/loss for the year	5.185	6.697
	21.040	11.487
13 Cash flow statement - change in working capital		
Change in inventories	10.031	-5.873
Change in receivables	5.624	10.940
Change in trade payables, etc	1.684	-1.196
Fair value adjustments of hedging instruments	-2.843	0
	14.496	3.871

Notes to the Financial Statements

14	Group		Parent company	
	2019	2018	2019	2018
	TDKK	TDKK	TDKK	TDKK
Contingent assets, liabilities and other financial obligations				
Rental and lease obligations				
Lease obligations under operating leases. Total future lease payments:				
Within 1 year	1.289	1.139	1.289	1.139
Between 1 and 5 years	56	377	56	377
	1.345	1.516	1.345	1.516
Lease commitments, non-cancellation period up to 135 months. (2017/18: 147 months.)				
	36.573	41.070	34.273	37.319

Other contingent liabilities

The company has issued guarantee to bank as a part of the group finance facility agreement in Sjølund Management ApS which is limited to DKK 125,500k.

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of Sjølund Management ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on un-earned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

Notes to the Financial Statements

15 Related parties

	<u>Basis</u>
Controlling interest	
Sjølund Management ApS	Immediate Parent Company

Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

Consolidated Financial Statements

The Company will be included in the Consolidated Annual Report of its immediate and ultimate Parent Companies.

<u>Name</u>	<u>Place of registered office</u>
Sjølund Management Holding ApS	Kolding, Denmark

The Group Annual Report of Sjølund Management Holding ApS may be obtained at the following address:

Skamlingvej 146
6093 Sjølund
Denmark

16 Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

Notes to the Financial Statements

17 Accounting Policies

The Annual Report of Sjølund A/S for 2018/19 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2018/19 are presented in TDKK.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Sjølund A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

Notes to the Financial Statements

17 Accounting Policies (continued)

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

Business combinations

Acquisitions

On acquisition of subsidiaries, the difference between cost and net asset value of the enterprise acquired is determined at the date of acquisition after the individual assets and liabilities having been adjusted to fair value (the purchase method). Cost comprises the fair value of the consideration paid as well as expenses for consultants etc directly related to the acquisition. Any remaining positive differences are recognised in intangible assets in the balance sheet as goodwill, which is amortised in the income statement on a straightline basis over its estimated useful life. Any remaining negative differences are recognised as income in the income statement at the date of acquisition.

Positive and negative differences from enterprises acquired may, due to changes to the recognition and measurement of net assets, be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made. Moreover, any change in contingent consideration is adjusted in the value of goodwill or negative goodwill.

Amortisation of goodwill is recognised in "Amortisation, depreciation and impairment losses".

Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

Notes to the Financial Statements

17 Accounting Policies (continued)

Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Hedge accounting

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Income Statement

Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

Notes to the Financial Statements

17 Accounting Policies (continued)

Other external expenses

Other external expenses comprise and expenses for premises, sales and distribution as well as office expenses, etc.

Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, expenses for raw materials and consumables and other external expenses.

Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of property, plant and equipment.

Income from investments in subsidiaries and associates

The items “Income from investments in subsidiaries” and “Income from investments in associates” in the income statement include the proportionate share of the profit for the year.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with Sjølund Management ApS. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

Balance Sheet

Intangible assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 10 years.

Notes to the Financial Statements

17 Accounting Policies (continued)

Customer related assets are measured at the lower of cost less accumulated amortisation and recoverable amount. Client relationships are amortised on a straight-line basis over its useful life, which is assessed at 10 years.

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Plant and machinery	5-10 years
Other fixtures and fittings, tools and equipment	3-10 years

Depreciation period and residual value are reassessed annually.

Impairment of fixed assets

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

Investments in subsidiaries and associates

Investments in subsidiaries and associates are recognised and measured under the equity method.

The items “Investments in subsidiaries” and “Investments in associates” in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised inter-company profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries and associates is transferred upon distribution of profit to “Reserve for net revaluation under the equity method” under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries

Notes to the Financial Statements

17 Accounting Policies (continued)

and the associates.

Subsidiaries and associates with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

Equity

Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legisla-

Notes to the Financial Statements

17 Accounting Policies (continued)

tion at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Financial debts

Loans are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

Cash Flow Statement

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

Notes to the Financial Statements

17 Accounting Policies (continued)

Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

Financial Highlights

Explanation of financial ratios

Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$