Vikan A/S

Rævevej 1

7800 Skive

CVR No.: 10 29 01 47

**Annual report 2018** 

Approved at the Company's annual general meeting on 4 April 2019

Chairman of the meeting

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# **Company details**

### **Company**

Vikan A/S

Rævevej 1

DK-7800 Skive

CVR No.: 10 29 01 47 Municipality: Skive

Telephone: +45 96 14 26 00

Fax: +45 96 14 26 55

Internet: www.vikan.com E-mail: vikan@vikan.com

### **Board of Directors**

Niels Hermansen, Chairman
Hans-Henrik Horsted Eriksen, Vice chairman
Lotte Franch Wamberg
Henrik Christensen \*
Else Marie Petersen \*

\*) Employee representative

### **Executive Board**

**CEO Carsten Bo Pedersen** 

### **Auditors**

Ernst & Young P/S Englandsgade 25 DK-5000 Odense C

CVR No.: 30 70 02 28

# Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Vikan A/S for the financial year 1 January – 31 December 2018.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

It is our opinion that the financial statements give a true and fair view of the Company's financial position at 31 December 2018 and of the results of the Company's operations and cash flows for the financial year 1 January – 31 December 2018.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend the annual report be approved at the annual general meeting.

Skive, 4th of April 2019

**Executive Board** 

arsten Bo Pedersen

CEO

**Board of Directors** 

Niels Hermansen

Chairman

Hans-Henrik Horsted Eriksen

Vice chairman

Lotte Franch Wamberg

Henrik Christensen

Employee representative

Else Marie Petersen

Employee representative

## Independent auditor's report

#### To the shareholders of Vikan A/S

#### **Opinion**

We have audited the consolidated financial statements and the parent company financial statements of Vikan A/S for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies, for both the Group and the Parent Company, and a consolidated cash flow statement. The consolidated financial statements and the parent company financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2018 and of the results of the Group's and the Parent Company's operations as well as the consolidated cash flows for the financial year 1 January – 31 December 2018 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements" (hereinafter collectively referred to as "the financial statements") section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

### Independent auditor's report

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Odense, 4th of April 2019 **ERNST & YOUNG** 

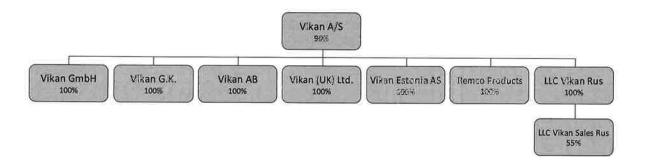
Godkendt Revisionspartnerselskab

CVR no. 30 70 02 28

State Authorised **Public Accountant** mne27701

Hereby, the Board of Directors and the Executive Board of Vikan A/S have prepared the annual report and the Management's review for 2018.

### **Group chart**



The activities of the companies comprise production, sale and distribution.

	2018 DKK'000	2017 DKK'000	2016 DKK'000	2015 DKK'000	2014 DKK'000
Financial highlights of the Group					
Key figures					
Revenue	401.419	370.417	356.493	347.100	327.944
Gross profit	177.836	168.221	160.261	151.849	137.671
Operating profit	47.902	62.034	55.124	47.063	40.669
EBITDA	62.692	74.951	67.745	59.525	52.094
Financial income and financial expenses	1.770	-4.042	-503	-4.006	-2.785
Profit before tax	49.672	57.992	54.621	43.057	37.884
Profit for the year	36.964	43.704	41.215	32.458	28.427
Investments in property, plant and equipment	9.353	9.471	9.743	10.448	17.337
Inventories	72.030	67.072	63.602	60.091	64.492
Trade receivables	54.155	50.799	50.826	52.535	47.092
Equity	129.531	123.255	108.982	94.448	85.071
Net interest-bearing debt	79.763	12.590	14.038	43.166	54.222
Total assets	302.574	237.919	245.971	218.425	214.520
Cash flows from operating activities	62.610	48.596	59.215	47.954	29.114
Financial ratios	2018	2017	2016	2015	2014
Gross margin (%)	44.3	45.4	45.0	43.7	42.0
Operating margin (%)	11.9	16.8	15.5	13.6	12.4
Return on capital employed (%)	20.0	30.2	26.1	22.6	19.2
Debt leverage	1.3	0.2	0.2	0.7	1.0
Return on equity (%)	29.2	37.7	40.5	36.2	34.6
Solvency ratio (%)	42.8	51.8	43.4	43.3	39.7

### **Principal activities**

The principal activities of the Company are to develop, manufacture and market hygienic cleaning tools for professional use. Products and services are based on the needs of our customers and statutory requirements. Vikan markets a broad range of cleaning tools and solutions which are primarily intended for the following sectors:

- Food & Beverage
- Food Retail
- Food Service
- Healthcare
- Facility Management
- Transport

Vikan offers a wide range of professional hygienic cleaning tools and solutions that ensures customer's increasing hygienic standards are being met. For further information please visit the Vikan website at <a href="https://www.vikan.com">www.vikan.com</a>

### Development in activities and financial position in the financial year

Consolidated revenue totalled MDKK 401 in 2018 against MDKK 370 in 2017. Vikan continued to grow its core business areas with a strong focus on products and solutions to the Food & Beverage industry.

The realised financial result in 2018 was significantly impacted by both the divestment of Nito A/S in August 2018 and the acquisition of Remco Products, in September 2018. Moreover, weaker currency rates on mainly USD and GBP had a negative impact on the consolidated result for 2018.

Supported by the growth in sales and despite the negative currency impact, the realised result in 2018 is considered satisfactory and in line with the Company's overall strategic ambition.

Vikan remains committed to its leading position as a provider of the most innovative hygienic cleaning tools. In 2018, the company continued to introduce a number of new products and solutions adding to the most comprehensive and distinctive range of professional hygienic cleaning tools.

Total investments in tangible assets amounted to MDKK 9. Significant investments were completed in new production equipment, IT solutions and development of new products. In addition, significant investments have taken place in terms of strengthening and developing further competencies in the organisation.

The Group realised positive cash flows from operations totalling MDKK 63.

#### Outlook 2019

On the basis of an updated corporate strategy and the recent investments the 2019 result is expected to exceed the 2018 level.

### Cash resources and capital structure

At 31 December 2018, equity amounted to MDKK 130. Solvency ratio totalled 42.8 % at the end of the financial year. Net interest-bearing debt was increased to MDKK 80. Consequently, the debt leverage (relation between net interest-bearing debt and EBITDA) totalled 1.3 at the end of 2018. The increase in both net interest-bearing debt and the debt leverage is mainly due to the investment in Remco Products in 2018.

#### Particular risks

Risks related to operations, financing activities, foreign exchange, interest rates and trade credit conditions are considered usual for the industry and they may have a considerable impact on future earnings. The management is working proactively to manage and reduce the risk related to both operational and financial activities. This includes fluctuations in raw material prices and hedging of cash flow in foreign currencies.

### **Corporate Social responsibility (CSR)**

Vikan has an overall CSR policy. For Vikan's statutory reporting on sustainability including human and labour rights, anti-corruption, environment and climate, please visit: <a href="https://www.vikan.com/int/about-vikan/csr/">https://www.vikan.com/int/about-vikan/csr/</a>

Transactions with the Company's most important suppliers are made in accordance with guidelines regarding employee and environmental conditions and are compliant with applicable legislation. During 2018 Vikan became a member of SEDEX and is compliant with SEDEX' 4-pillars within Labour Rights, Health and Safety, Environment and Business Ethics. By the Company's customers, the Company is being audited on the basis of SEDEX' principles

Vikan is committed to operate in an environmental friendly manner. The Company continuously strives at improving its environmental impact, which among other things is achieved through the Company's environmental management system ISO 14001 by focusing on optimising the consumption of raw materials and other scarce resources.

Vikan's production site in Skive is certified to the ISO standards ISO 9001:2015 for quality and ISO 14001:2015 for environment.

Reference is made to the Company's website for more details on the Company's environmental policy.

### Intellectual capital and gender quotation on the Management Board

The Company constantly invests in training of its employees. In 2018 as well, a number of training and development programs have been completed throughout the organisation.

Vikan operates from the principle that diversity among its employees including gender balance contributes positively to the work environment and strengthens the Company's performance and competitiveness. Thus, the Company has a clear policy regarding discrimination and intends at all times to employ and retain its employees based on qualifications and competencies.

At the end of 2018, more than half of the Company's employees were women. The Management Group consisted of 6 persons, 3 of these being women. The Board of Directors consisted of three externally elected persons, 1 of which is a woman.

As an objective, Vikan would like that underrepresented gender accounts for at least 40% of the Company's Management Group.

### Research and development

Continuous development of new products and technologies are taking place as an integrated part of the Company's ongoing operations in order to maintain its leading position as a provider of the most innovative hygienic cleaning tools. Research and development activities are based on both customer-specific projects as well as internally defined projects.

# Income statement for the period 1 January - 31 December

Consolidated

### **Parent company**

	Note	2018 DKK'000	2017 DKK'000	2018 DKK'000	2017 DKK'000
Revenue	1	401.419	370.417	334.578	314.552
Production costs	2,3	-223.583	-202.196	-186.019	-179.215
Gross profit		177.836	168.221	148.559	135.337
Distribution costs	2,3	-85.273	-69.345	-69.833	-61.204
Administrative expenses	2,3,4	-44.661	-36.842	-26.880	-24.226
Operating profit		47.902	62.034	51.846	49.907
Profit of group enterprises after tax	5	0	0	-1.866	8.781
Financial income	6	5.902	4.037	2.622	3.572
Financial expenses	7	-4.132	-8.079	-3.315	-7.109
Profit before tax		49.672	57.992	49.287	55.151
Tax on profit for the year	8	-11.785	-13.221	-12.323	-11.447
Profit before non-controlling interest	9	37.887	44.771	36.964	43.704
Non-controlling interests' share of					
subsidiary results	-	-923	-1.067	0	0
Profit for the year	· ·	36.964	43.704	36.964	43.704

# Assets at 31 December

### Consolidated

# Parent company

	Note	2018 DKK'000	2017 DKK'000	2018 DKK'000	2017 DKK'000
Research and development		830	1.172	830	1.172
Software, patents and licences acquired		2.625	2.528	2.625	2.528
Goodwill		71.032	1.914	0	53
Intangible assets	9	74.487	5.614	3.455	3.753
Land and buildings		31.139	40.718	29.560	30.136
Plant and machinery		20,135	22.115	17.601	18.326
Fixtures and fittings, other plant and equipment		8.675	7.189	4.301	6.340
Property, plant and equipment under construction	on	3.936	1.665	2.850	1.665
Property, plant and equipment	10	63.885	71.687	54.312	56.467
Other financial investments		6.000	0	6.000	0
Investments in group enterprises		0.000	0	124.335	35.056
Investments	11	6.000	0	130.335	35.056
Non-current assets	3	144.372	77.301	188.102	95.276
Raw materials and consumables		22.626	26.861	18.064	14.490
Work in progress		844	739	503	201
Finished goods and goods for resale	:=	48.560	39.472	28.643	26.970
Inventories	=	72.030	67.072	47.210	41.661
Trade receivables		54,155	50.799	34.033	37.710
Amounts owed by subsidiaries and parent compa	iny	985	1.512	17.017	12.823
Corporation tax		442	996	0	0
Other receivables		4.232	1.411	3.835	865
Prepayments	12	2.687	2.294	1.908	1.643
Receivables	-	62.501	57.012	56.793	53.041
Cash at bank and in hand		23.671	36.534	9.012	25.174
Current assets	3	158.202	160.618	113.015	119.876
Assets	-	302.574	237.919	301.117	215.152

# **Equity and liabilities at 31 December**

Equity and nabilities at 31 Decem	DEI	Consolid	-4-4	Parent company		
		Consolia	ated	Parent co	ompany	
	Note	2018 t.kr.	2017 t.kr.	2018 t.kr.	2017 t.kr.	
			-	-		
Share capital	13	8.000	8.000	8.000	8.000	
Revaluation reserve		0	2.773	0	0	
Reserve for developement costs		82	103	82	103	
Retained earnings		111.449	82.379	111.449	85.152	
Proposed dividends for the financial year	_	10.000	30.000	10.000	30.000	
Equity holders' share of equity, Vikan A/S		129.531	123.255	129.531	123.255	
Non-controlling interests	14	1.060	2.512	0	0	
Total Equity	::=	130.591	125.767	129.531	123.255	
Deferred tax	15	6.038	8.942	7.223	7.321	
Provisions		6.038	8.942	7.223	7.321	
Mortgage debt		27.141	36.786	27.141	29.174	
Lease obligations		2.530	6.556	2.288	4.811	
Bank loans		30.000	0	30.000	0	
Other payables	_	0	533	0	0	
Non-current liabilities other than provisions	16 _	59.671	43.875	59.429	33.985	
Current portion of non-current liabilities	16	14.687	6.380	14.605	4.305	
Bank loans and overdrafts		30.061	381	30.061	0	
Trade payables		21.004	14.377	18.679	10.359	
Payables to group enterprises		0	0	10.447	7.336	
Corporation tax		12.338	11.311	12.325	10.418	
Other payables		28.184	26.886	18.817	18.173	
Current liabilities	_	106.274	59.335	104.934	50.591	
Liabilities other than provisions	_	165.945	103.210	164.363	84.576	
Equity and liabilities		302.574	237.919	301.117	215.152	
	-					

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# Statement of changes in equity for 2018

### Consolidated

	Note	Share capital DKK'000	Revaluation reserve DKK'000	Reserve for developement costs DKK'000	Retained earnings DKK'000	Proposed dividends DKK'000	Total DKK'000	on-controlling interest DKK'000	Total equity DKK'000
Equity 01.01.2018		8.000	2.773	103	82.379	30.000	123.255	2.512	125.767
Dividends paid		0	0	0	0	-30.000	-30,000	0	-30.000
Net adjustment sale Non-controlling interest		0	0	0	0	0	0	-2.375	-2.375
Profit for the year		0	-2.773	-21	29.758	10.000	36.964	923	37.887
Foreign exchange adjustments regarding								323	0,100,
foreign subsidiaries		0	0	0	-348	0	-348	0	-348
Net adjustment of hedging instruments	5	0	0	0	-340	0	-340	0	-340
Equity 31.12.2018	3	8.000	0	82	111.449	10.000	129.531	1.060	130.591

## Parent company

	Note	Share capital DKK'000	Revaluation reserve DKK'000	Reserve for developement costs DKK'000	Retained earnings DKK'000	Proposed dividends DKK'000	Total DKK'000
Equity 01.01.2018		8.000	0	103	85.152	30.000	123.255
Dividends paid for the year		0	0	0	0	-30.000	-30.000
Profit for the year	24	0	0	-21	26.985	10.000	36.964
Foreign exchange adjustments regarding							
foreign subsidiaries		0	0	0	-348	0	-348
Net adjustment of hedging instruments		0	0	0	-340	0	-340
Equity 31.12.2018		8.000	0	82	111.449	10.000	129.531

# Cash flow statement for the period 1 January – 31 December

<u>_                                    </u>	lote	2018 DKK'000	2017 DKK'000
Operating profit		47.902	62.034
Depreciation, etc. with no cash flow effect		14.790	12.917
Other items with no cash flow effect		0	569
Change in operating capital	25	14.447	-9.224
		77.139	66.296
Interest income received, etc.		3.213	4.037
Interest expenses incurred, etc.		-4.132	-8.079
Corporation tax paid		-13.610	-13.658
Cash flows from operating activities		62.610	48.596
Investment in fixed assets etc.		-9.353	-9.471
Other financial investments		-6.000	0
Capital investment and activities, net		-93.308	0
Cash flows from investing activities		-108.661	-9.471
Repayment of loans/raising of loans, net		32.418	-12.876
Changes in balances, group enterprises		527	11.991
Dividends paid	3	-31.040	-30.600
Cash flows from financing activities		1.905	-31.485
Changes in cash and cash equivalents		-44.146	7.640
Cash and cash equivalents related to aquisitions and disposals		1.603	0
Cash and cash equivalents at 1 January		36.153	28.513
Cash and cash equivalents at 31 December	26	-6.390	36.153

Notes	Consoli	dated	Parent company		
	2018 DKK'000	2017 DKK'000	2018 DKK'000	2017 DKK'000	
1. Revenue		-			
Denmark	42.334	44.261	37.063	36.507	
Other countries	359.085	326.156	297.515	278.045	
Total	401.419	370.417	334.578	314.552	
Revenue is not disclosed per business area, as such disclos will be detrimental to the Company.	ure in the opinion of M	lanagement and for o	competitive reasons		
2. Staff costs Wages and salaries	95.695	00 500	72.000	65.764	
Pension contributions	6,179	86.598 6.044	73.888 4.833	65.764 4.621	
Other social security costs	4.045	3.768	907	896	
	105.919	96.410	79.628	71.281	
Thereof total remuneration of the Executive Board	5.152	4.628	5.152	4.628	
and the Board of Directors			3.132	4.020	
Average number of employees	225	233	140	146	
According to section 98b of the Danish Financial Statement Board of Directors is disclosed as one item.	ts Act, remuneration of	the Executive Board	and the		
3. Impairment losses and amortisation					
Research and development	342	318	342	317	
Patents and licences acquired	1.057	331	1.057	331	
Goodwill	2.026	289	53	90	
Buildings	1.812	1.906	1.316	1.204	
Plant and machinery	6.092	6.908	5.673	5.983	
Fixtures and fittings, other plant and equipment	3.336	3.198	2.734	2.887	
Gain/loss on the disposal of non-current assets	125	-33	-35	-35	
	14.790	12.917	11.140	10.777	
Impairment losses and amortisation are recognised as follows in the income statement:					
Production costs	8.695	9.400	7.335	7.542	
Distribution costs	2.531	1.766	2.261	1.566	
Administrative expenses	3.564	1.751	1.544	1.669	
	14.790	12.917	11.140	10.777	

Notes	Consoli	dated	Parent company		
	2018 DKK'000	2017 DKK'000	2018 DKK'000	2017 DKK'000	
4. Fees to auditors appointed at the annual g. m.		-			
Statutory audit of the financial statements	204	234	204	198	
Other assurance engagements	0	0	0	0	
Tax assistance	26	35	26	22	
Other assistance	615	191	615	137	
	845	460	845	357	
Fee to other auditors	491	285	17	0	
E Desfit of annual automateur					
5. Profit of group enterprises after tax					
Share of profit after tax			11.357	9.070	
Changes in intra-group profit on inventories			-6.745	-289	
Amortisation of group goodwill and PPA adjustments		5 <del>=</del>	-6.478	0	
		-	-1.866	8.781	
6. Financial income					
Interest income from group enterprises	0	0	151	190	
Other financial income	5.902	4.037	2.471	3.382	
-	5.902	4.037	2.622	3.572	
7. Financial expenses					
Interest expense, group enterprises	0	0	0	167	
Other financial expenses	4.132	8.079	3.315	6.942	
	4.132	8.079	3.315	7.109	
			12		
8. Tax on profit for the year					
Current tax	15.047	13.157	12.325	11.540	
Adjustment of deferred tax	-3.406	350	-146	193	
Tax on changes in equity Adjustments regarding previous years	96	-286	96	-286	
Adjustifients regarding previous years	48		48	0	
	11.785	13.221	12.323	11.447	

### Consolidated

	Goodwill DKK'000	Software, patents and licences acquired DKK'000	Research and Development DKK'000
9. Intangible assets	-	-	
Cost at 01.01,2018	2.575	10.071	2.102
Addition at aquisition	325	0	0
Additions	72.535	1.157	0
Divestment of group enterprises	-2.125	0	0
Cost at 31.12.2018	73.310	11,228	2.102
Amortisation at 01.01.2018	-661	-7.546	-930
Addition at aquisition	0	0	0
Amortisation	-2.025	-1.057	-342
Divestment of group enterprises	408	0	0
Amortisation at 31.12.2018	-2.278	-8.603	-1.272
Carrying amount at 31.12.2018	71.032	2.625	830
Carrying amount at 31.12.2017	1.914	2.528	1.172
	Р	arent company	
	Goodwill DKK'000	Software, patents and licences acquired DKK'000	Research and Development DKK'000
9. Intangible assets	*		
Cost at 01.01.2018	450	10.071	2.102
Additions	0	1.157	0
Disposals	0	0	0
Cost at 31.12.2018	450	11.228	2.102
Amortisation at 01.01.2018	-397	-7.546	-930
Amortisation	-53	-1.057	-342
Reversed amortisation in respect of disposals for the year	0	0	0
Amortisation at 31.12.2018	-450	-8.603	-1.272
Carrying amount at 31.12.2018	0	2.625	830
Carrying amount at 31.12.2017	53	2.528	1.172

	Consolidated					
	Land and buildings DKK'000	Plant and machinery DKK'000	Fixtures and fittings, other plant and equipment DKK'000	Property, plant and equip- ment under construction DKK'000		
10. Property, plant and equipment				-		
Cost at 01.01.2018	73.324	133.827	38.524	1.665		
Foreign exchange adjustment	7	13	-18	0		
Addition at aquisition	0	2.341	3.948	1.086		
Additions	740	4.949	1.162	9.248		
Divestment of group enterprises	-17.351	-19.710	-1.596	0		
Disposals	0	-61	-331	-8.063		
Cost at 31,12,2018	56.720	121.359	41.689	3.936		
Revaluation at 01.01.2018	3.557	0	0	0		
Divestment of group enterprises	-3.557					
Amortisation	0	0	0	0		
Revaluation at 31.12.2018	0	0	0	0		
Depreciation at 01.01.2018	-36.163	-111,712	-31.335	0		
Foreign exchange adjustment	-4	-16	30	0		
Addition at aquisition	0	0	0	0		
Amortisation	-1.812	-6.092	-3.336	0		
Divestment of subsidiaries	12.398	16.532	1.310	0		
Reversed depreciation in respect of disposals for the year	0	64	317	0		
Depreciation at 31.12.2018	-25.581	-101.224	-33.014	0		
Carrying amount at 31.12.2018	31.139	20.135	8.675	3.936		
Carrying amount at 31.12.2017	40.718	22.115	7.189	1.665		
The carrying amount at 31.12.2018 includes:						
Leased assets recognised	0	6.500	0	0		

### **Parent company**

	Land and buildings DKK'000	Plant and machinery DKK'000	Fixtures and fittings, other plant and equipment DKK'000	Property, plant and equip- ment under construction DKK'000
10. Property, plant and equipment				
Cost at 01.01.2018	55.310	107.430	34.033	1.665
Additions	740	4.947	695	9.248
Disposals	0	0	-312	-8.063
Cost at 31.12.2018	56.050	112.377	34.416	2.850
Depreciation at 01.01.2018	-25.175	-89.102	-27.693	0
Depreciation	-1.315	-5.674	-2.734	0
Reversed depreciation in respect of disposals for the year	0	0	312	0
Depreciation at 31.12.2018	-26.490	-94.776	-30.115	0
Carrying amount at 31.12.2018	29.560	17.601	4.301	2.850
Carrying amount at 31.12.2017	30.136	18.326	6.340	1.665
The carrying amount at 31.12.2018 includes:				
Leased assets recognised		6.134	0	0

### **Parent company**

11. Investments	Investments in group enterprises DKK'000	Other financial investments DKK'000
Cost at 01.01.2018	71.996	0
Additions	106.396	6.000
Disposals	-14.982	0
Cost at 31.12.2018	163.410	6.000
Net revaluations at 01.01.2018	-36.939	0
Foreign exchange adjustment	-348	0
Share of profit/loss for the year, net	-1.866	0
Reversal of revaluations in group enterprise	7.342	0
Dividends paid	-7.264	0
Net revaluations at 31.12.2018	-39.075	0
Carrying amount at 31.12.2018	124.335	6.000
Carrying amount at 31.12.2017	35.057	0

Carrying amount of investment in group enterprises include goodwill amounting to DKK 70,723 thousand.

### Investments in group enterprises comprise:

	Registered	Ownership
Vikan (UK) Ltd.	England	100%
Vikan AB	Sweden	100%
Vikan Estonia AS	Estonia	100%
Vikan GmbH	Germany	100%
Vikan RUS LLC	Russia	100%
Vikan Japan GK	Japan	100%
VIKAN RUS Sales LLC	Russia	55%
Remco Products Corporation	USA	100%

### 12. Prepayments

 $Prepayments\ comprise\ prepaid\ costs\ concerning\ IT\ licences,\ subscriptions,\ etc.\ regarding\ subsequent\ financial\ years.$ 

### Parent company

### 13. Share capital

The share capital comprises four shares of DKK 5,700 thousand, DKK 300 thousand, DKK 1,600 thousand and DKK 400 thousand. The shares are not divided into different classes of shares.

Share capital at 01.01.2012

Share capital at 31.12.2018

8.000

8.000

Consolidated

	2018 DKK'000	2017 DKK'000
14. Non-controlling interests	· ·	
Non-controlling interests at 1 January	2.512	2.065
Share of profit/loss for the year	923	1.067
Disposials non-controlling intereset	-1.238	0
Share of foreign exchange adjustments regarding foreign subsidiaries	-97	-20
Share of dividend paid in the year	-1.040	-600
Non-controlling interests at 31 December	1.060	2.512

	Consolidated		Parent company	
	2018 DKK'000	2017 DKK'000	2018 DKK'000	2017 DKK'000
15. Deferred tax				
Deferred tax is incumbent on the following items:				
Intangible assets	2.136	2.177	1.373	2.144
Property, plant and equipment	4.507	5.423	4.508	4.152
Inventories	-733	1.505	1.214	1.179
Non-current liabilities other than provisions	-29	-31	-29	-22
Other payables	-132	-132	-132	-132
Financial leases	289	0	289	0
Deferred tax, total	6.038	8.942	7.223	7.321

	Maturity within 1 year DKK'000	Maturity after 1 year DKK'000	Total amortised liabilities DKK'000	Total nominal liabilities DKK'000
16. Non-current liabilities				
Mortgage debt	2.076	27.141	29.217	29.889
Lease obligations	2.611	2.530	5.141	5.141
Bank loans	10.000	30.000	40.000	40.000
Non-current liabilities at 31.12.2018	14.687	59.671	74.358	75.030
Non-current liabilities at 31.12.2017	6.380	43.875	50.255	49.937
Falling due after more than five years: Mortgage debt	_	18.866		

### Parent company

	Maturity within 1 year DKK'000	Maturity after 1 year DKK'000	Total amortised liabilities DKK'000	Total nominal liabilities DKK'000
Mortgage debt	2.076	27.141	29.217	29.889
Lease obligations	2.529	2.288	4.817	4.817
Bank loans	10.000	30.000	40.000	40.000
Non-current liabilities at 31.12.2018	14.605	59.429	74.034	74.706
Non-current liabilities at 31.12,2017	4.305	33.985	38.290	38.374
Falling due after more than five years:				
Mortgage debt		18.866		

### 17. Events after the balance sheet date

No events have occurred after the balance sheet date affecting the evaluation of the annual report.

	Consolidated		Parent	
<b>18. Charges</b> Mortgage debt/bank debt is secured upon properties, plant and machinery.	2018 t.kr.	2017 t.kr.	2018 t.kr.	2017 t.kr.
Carrying amount of properties, plant and machinery provided as collateral	47.161	60.828	47.161	48.462
The parent company has provided a guarantee for the subsidiaries' liabilit in Vikan AB, Vikan UK and Vikan GmbH.	ies to credit instituti	ions, mortgage debt	and bank loans	
Liabilities to credit institutions, mortgage debt and bank loans in subsidia	ries	_	2.934	8.898
19. Contractual obligations and contingencies, etc.				
Contingent liabilities				
Yearly operating leases regarding other operating equipment in Vikan A/S and subsidiaries	2.567	2.256	1.499	1.117
Total remaining payments on leases entered into	25.480	6.658	2.865	2.190
Yearly rent in Vikan A/S and subsidiaries	2.667	1.927	1.173	1.050

The Company is jointly taxed with other companies in the Vikan Group. Jointly taxed companies which are not wholly-owned have limited and secondary liability for Danish withholding taxes on dividends, interest and royalties within the joint taxation unit.

#### 20. Currency and interest rate risks and the use of derivative financial instruments

The Vikan Group has entered into interest swaps to hedge a fixed interest rate. Unrealised loss on interest swaps amounts to DKK 429 thousand in 2018 (2017: loss of DKK 684 thousand) and is recognised directly in equity adjusted for deferred tax. To minimize the currency exposure the Vikan Group has entered into financial instruments. Unrealised loss on financial intruments amounts to DKK 230 thousand in 2018 (2017: gain of DKK 461 thousand) and is recognised directly in equity adjusted for deferred tax.

#### 21. Related party disclosures

Related parties exercising control of Vikan A/S: Vissing Holding A/S, Rævevej 1, 7800 Skive (parent company) Vissing Fonden, c/o Lawyer Allan Højbak, Mølleå 1, 9000 Aalborg

Section 98c(7) of the Danish Financial Statements Act is applied regarding related party transactions.

#### 22. Shareholders

The following shareholders are registered in the Company's register of shareholders as holding minimum 5% of the votes or minimum 5% of the share capital:

Vissing Holding A/S, Rævevej 1, 7800 Skive Brush Holding ApS, Sølystvej 59, 8600 Silkeborg

#### 23. Group structure

Vikan A/S and related subsidiaries are included in the consolidated financial statements of Vissing Holding A/S.

	Pare	Parent	
	2018 DKK'000	2017 DKK'000	
24. Proposed profit appropriation			
Proposed dividends for the financial year	10.000	30.000	
Reserve for developement costs	-21	103	
Retained earnings	26.985	13,601	
	36.964	43.704	
	Consoli	dated	
	2018 DKK'000	2017 DKK'000	
25. Changes in operating capital	8		
Change in inventories	-4.958	-3.470	
Change in receivables	-6.570	-44	
Changes in operational capital due to aquisition and divestment activities	19,678	0	
Change in trade payables, etc.	6.297	-5.710	
	14.447	-9.224	
	2018	2017	
	DKK'000	DKK'000	
26. Cash at hand and in bank	3 <del></del> 3.5 <del></del>		
Cash at hand and in bank	23.671	36.534	
Bank loans and overdrafts	-30.061	-381	
	-6.390	36.153	

### 27. Aquisitions

Goodwill related to aquistion of Remco Corporation in 2018 amounts to DKK 72,861 thousand.

### **Accounting policies**

The annual report has been prepared in accordance with the provisions applying to reporting class C large enterprises under the Danish Financial Statements Act.

The financial statements have been prepared in accordance with the same accounting policies as last year.

Pursuant to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared as the Company's cash flows are recognised in the consolidated financial statements.

### **Consolidated financial statements**

The consolidated financial statements comprise Vikan A/S (parent company) and the enterprises (group enterprises) over which the parent company exercises control, see note 11. Control is obtained in companies in which the parent company directly or indirectly holds more than 50% of the voting rights or which it, in some other way, controls. Entities over which the Group exercises significant influence, but which it does not control, are considered associates. Significant influence is generally obtained by direct or indirect ownership or control of more than 20% of the voting rights but less than 50%.

#### **Consolidation principles**

The consolidated financial statements are based on the financial statements of Vikan A/S and its subsidiaries. The consolidated financial statements are prepared by adding together financial statement items of similar nature. On consolidation, intra-group income and expenses, intra-group balances and dividends, and gains and losses on intra-group transactions are eliminated. The financial statements applied for consolidation purposes are prepared in accordance with the Group's accounting policies.

In the consolidated financial statements, the items of subsidiaries are recognised in full. The proportionate share of the non-controlling interests' results and net assets are recognised as separate items in the income statement and the balance sheet, respectively.

Investments in group enterprises are recognised after tax in one separate line item in the income statement.

Investments in subsidiaries are set off against the proportionate share of the subsidiaries' fair value of net assets at the acquisition date.

### **Business combinations**

Recently acquired entities are recognised in the consolidated financial statements from the date of acquisition. Entities sold or otherwise disposed of are recognised up to the date of disposal. Comparative figures are not restated to reflect newly acquired entities.

The date of acquisition is the date when the Group actually obtains control of the acquiree.

The purchase method is applied to acquisitions of new businesses over which the Group obtains control.

The acquired businesses' identifiable assets, liabilities and contingent liabilities are measured at fair value at

the acquisition date. Identifiable intangible assets are recognised if they are separable or arise from a contractual right. Deferred tax related to the revaluations is recognised.

Positive differences (goodwill) between, on the one hand, the consideration for the acquiree, the value of non-controlling interests in the acquired entity and the fair value of any previously acquired equity investments and, on the other hand, the fair value of the assets, liabilities and contingent liabilities acquired are recognised as goodwill under "Intangible assets". Goodwill is amortised on a straight-line basis in the income statement based on an individual assessment of the economic life of the asset.

Negative differences (negative goodwill) are recognised in the income statement at the date of acquisition. Upon acquisition, goodwill is allocated to the cash-generating units, which subsequently form the basis for impairment testing. Goodwill and fair value adjustments in connection with the acquisition of a foreign entity with a functional currency different from the presentation currency used in the consolidated financial statements are accounted for as assets and liabilities belonging to the foreign entity and are, on initial recognition, translated into the foreign entity's functional currency using the exchange rate at the transaction date.

The consideration paid for an entity consists of the fair value of the agreed consideration in the form of assets transferred, liabilities assumed and equity instruments issued. If part of the consideration is contingent on future events or compliance with agreed terms, such part of the consideration is recognised at fair value at the date of acquisition. Subsequent adjustments of contingent considerations are recognised in the income statement.

Expenses incurred to acquire entities are recognised in the income statement in the year in which they are incurred.

Where, at the date of acquisition, the identification or measurement of acquired assets, liabilities, contingent liabilities or the determination of the consideration is associated with uncertainty, initial recognition will take place on the basis of provisional values. If it turns out subsequently that the identification or measurement of the purchase consideration, acquired assets, liabilities or contingent liabilities was incorrect on initial recognition, the statement will be adjusted retrospectively, including goodwill, until 12 months after the acquisition, and comparative figures will be restated. Hereafter, any adjustments are recognised as misstatements.

Gains or losses from divestment or winding-up of subsidiaries which imply that control is no longer maintained are calculated as the difference between, on the one hand, the selling price less selling expenses and, on the other hand, the proportionate share of the carrying amount of net assets. If the entity still holds equity investments in the divested entity, the remaining proportionate share of the carrying amount forms the basis for the measurement of equity investments in associates or securities and equity investments.

### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Receivables and payables and other monetary items denominated in foreign currencies which are not settled at the balance sheet date are translated at the exchange rate at the balance sheet date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment and the rate at the balance sheet date, respectively, are recognised in the income statement as financial income or financial expenses. Non-current assets purchased in foreign currencies are translated using historical rates.

On recognition of foreign subsidiaries and associates that are separate entities, the income statement is translated at the average exchange rate for the months which does not deviate significantly from the rate at the transaction date. Balance sheet items are translated to the exchange rates at the balance sheet date. Goodwill is deemed to relate to the independent foreign entity and translated at the balance sheet date. Currency translation differences arisen when translating foreign subsidiaries' equity at the beginning of the year using the closing rate and when translating income statements from average exchange rates using the closing rate are recognised directly in equity.

Exchange rate adjustments of intra-group balances with independent foreign subsidiaries which are considered part of the total investment in the subsidiary in question are recognised directly in equity.

### **Derivative financial instruments**

Derivative financial instruments are initially recognised in the balance sheet at cost and subsequently at fair value. Derivative financial instruments are recognised as other receivables or other liabilities, respectively.

Changes in the fair value of derivative financial instruments designated as and qualifying for recognition as a hedge of the fair value of a recognised asset or liability are recognised in the income statement together with changes in the value of the hedged asset or liability.

Changes in the fair value of derivative financial instruments designated as and qualifying for recognition as a hedge of future transactions are recognised directly in equity. When the hedged transactions materialise, changes are recognised in the related items.

For derivative financial instruments that do not qualify for hedge accounting, changes in fair value are recognised in the income statement as financial income or financial expenses.

Changes in the fair value of derivative financial instruments used to hedge net investments in independent foreign subsidiaries or associates are recognised directly in equity.

#### Income statement

#### Revenue

Income from the sale of goods, comprising the sale of hygiene cleaning tools, is recognised as revenue when transfer of the most significant rewards and risks to the buyer has taken place and provided that the income can be reliably measured and payment is expected to be received. The date of the transfer of the most significant rewards and risks is based on standardised terms of delivery.

Revenue is measured at fair value of the agreed consideration ex. VAT and taxes charged on behalf of third parties.

To the extent that customers are offered a right of return in connection with the sale, revenue corresponding to the Company's experience with returns is recognised.

#### **Production costs**

Production costs comprise direct and indirect costs incurred in generating revenue for the year. Trading entities recognise their cost of sales, and production entities recognise cost of raw material, consumables and production staff as well as depreciation of production assets.

Production costs comprise costs regarding development projects that do not qualify for recognition in the balance sheet as well as depreciation of development projects recognised.

#### **Distribution costs**

Costs incurred in distributing goods sold and in conducting sales campaigns are recognised as distribution costs. Also, costs relating to sales and distribution staff, advertising as well as depreciation are recognised as distribution costs.

#### Administrative expenses

Administrative expenses comprise expenses incurred for management and administration of the Group, including expenses for the administrative staff and the management, office supplies as well as depreciation and amortisation.

#### Other operating income and costs

Other operating income and costs comprise items secondary to the primary activities of the Group.

### Financial income and financial expenses

Financial income and expenses comprise interest income and expense, interest element of financial lease payments, realised and unrealised gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial liabilities, cash discounts, etc. as well as surcharges and refunds under the on-account tax scheme.

#### Corporation tax and deferred tax

Tax for the year comprises current tax for the year and changes in deferred tax. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

The current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

Deferred tax is recognised and measured applying the liability method on all temporary differences between the carrying amount and tax value of assets and liabilities. The tax value of assets is calculated based on the planed use of the asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

### Corporation tax and deferred tax (continued)

Deferred tax is measured according to the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

Vikan A/S is jointly taxed with the parent company, Vissing Holding A/S, and the subsidiaries in Group (international joint taxation). The current Danish corporation tax is allocated between the jointly taxed companies in proportion to their taxable income (full absorption with refunds for tax losses).

#### Balance sheet

#### Intangible assets

#### Goodwill and consolidated goodwill

Goodwill is amortised on a straight-line basis over its estimated useful life determined on the basis of Management's experience of the specific business areas. Goodwill is usually amortised over ten years, but may be amortised over a maximum amortisation period of 20 years, longest for strategically acquired enterprises with strong market positions and long-term earnings profiles, provided that the long amortisation period is assessed to better reflect the Group's utilisation of the resources in question.

The carrying amount of goodwill is assessed on an ongoing basis and is written down to the recoverable amount if the carrying amount exceeds the expected future net income from the enterprise or activity to which goodwill is allocated.

#### Development projects, patents and licences

Development costs comprise salaries, amortisation and other costs directly or indirectly attributable to the Company's development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities in the Company are evidenced, and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are charged to the income statement as incurred.

Patents and licences are measured at cost less accumulated amortisation and impairment losses. Patents are amortised on a straight-line basis over the remaining term of the patent, and licences are amortised over the term of the licence, however not exceeding 3 years.

Gains and losses on the disposal of development projects, patents and licences are determined as the difference between the selling price less costs to sell and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating expenses, respectively.

Development costs that are recognised in the balance sheet are initially measured at cost and subsequently at cost less accumulated amortisation and impairment losses.

### **Development projects (continued)**

Following the completion of the development work, development costs are amortised on a straight line basis over the estimated useful life. The amortisation period is usually five years and does not exceed 20 years.

Gains and losses on the disposal of development projects are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains or losses are recognised in the income statement as other operating income or other operating costs, respectively.

### Property, plant and equipment

Land and buildings are measured at cost plus revaluation and as to buildings less accumulated depreciation and impairment losses. Revaluation is made based on regular, independent valuations of fair value.

Plant and machinery and fixtures and fittings, other plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition, and preparation costs of the asset until the date when it is ready to be put into operation. The cost of self-constructed assets comprises direct and indirect costs of materials, components, subsuppliers, and wages and salaries. The cost of assets held under finance leases is recognised at the lower of fair value of the

assets and the present value of the future lease payments.

The basis of depreciation is cost less expected residual value at the end of the useful life. Depreciation is provided according to the straight-line method, based on the following expected useful lives:

Buildings 10-50 years
Plant and machinery 5-8 years
Fixtures and fittings, other plant and equipment 3-6 years

Depreciation is recognised in the income statement as production costs, distribution costs and administrative expenses, respectively.

Property, plant and equipment are written down to the recoverable amount if this is lower than the carrying amount.

Gains and losses on the disposal of property, plant and equipment are calculated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Profits and losses are recognised in the income statement together with depreciation and impairment losses or under other operating income if the selling price exceeds original cost.

#### Investments in subsidiaries and associates

Investments in subsidiaries and associates are recognised and measured according to the equity method. This means that investments in the balance sheet are measured at the proportionate share of the enterprises' net asset value minus or plus non-amortised positive or negative group goodwill, respectively and minus or plus unrealised intra-group profits and losses.

In the income statement of the parent company, the share of the enterprises' profit/loss after elimination of unrealised intra-group profits and losses and minus or plus amortisation of group goodwill or negative group goodwill, respectively.

Subsidiaries and associates with negative net asset value are measured at DKK 0 (nil), and any amounts owed by such enterprises are written down by the parent company's share of the net asset value if the amount owed is deemed irrecoverable. If the negative net asset value exceeds the amounts owed, the remaining amount is recognised under provisions if the parent company has a legal or a constructive obligation to cover the enterprise's deficit.

Net revaluation of investments in subsidiaries and associates is transferred to the reserve for net revaluation to the extent that the carrying amount exceeds cost.

On acquisition of subsidiaries, the purchase method is applied, see Consolidated financial statements above.

#### **Inventories**

Inventories are measured at the lower of cost in accordance with the FIFO method and the net realisable value.

Goods for resale and raw materials and consumables are measured at cost, comprising purchase price plus delivery costs. Goods and work in progress are measured at cost, comprising the cost of raw materials, consumables, direct wages and salaries and indirect production overheads.

Indirect production overheads comprise indirect materials and wages and salaries as well as maintenance and depreciation and impairment losses regarding production machinery, buildings and equipment as well as factory administration and management. Financing costs are not included in the cost.

The net realisable value of inventories is determined taking into consideration estimated sales price less costs of completion and costs necessary to make the sale.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value, less provisions for bad debts.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are assessed for objective evidence of impairment on a portfolio basis. The objective evidence applied to portfolios is determined based on historical loss experience.

#### Prepayments, assets

Prepayments recognised under "current assets" comprise expenses incurred concerning subsequent financial years.

#### Cash

Cash comprise cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

### **Dividends**

Dividends are recognised as a liability at the date when they are adopted at the annual general meeting. The proposed dividend payment for the financial year is disclosed as a separate item under equity.

Cost of acquisition of, consideration received for and dividends received from treasury shares are recognised as retained earnings in equity.

### Reserve for development costs

The reserve for development costs comprises recognised development costs. The reserve cannot be used to distribute dividends or cover losses. The reserve will be reduced or dissolved if the recognised development costs are no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

#### Other provisions

Other provisions comprise anticipated costs of non-recourse guarantee commitments, loss on work in progress, decided and published restructurings etc.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are discounted at the average bond yields.

On acquisition of enterprises, provisions for restructurings of the acquired enterprise are made provided that they have been adopted and announced not later than at the date of the acquisition.

#### Mortgage debt

Mortgage debt is measured at cost at the date of borrowing corresponding to the proceeds received less transaction costs paid. Subsequently, mortgage debt is measured at amortised cost corresponding to the capitalised value in accordance with the effective interest rate method.

### Lease obligations

Leases for non-current assets that transfer substantially all the risks and rewards incident to ownership to the Company (finance leases) are initially recognised in the balance sheet at cost, corresponding to the lower of fair value and the net present value of future lease payments. In calculating the net present value of the future lease payments, the interest rate implicit in the lease or the incremental borrowing rate is used as the discount factor. Assets held under finance leases are subsequently depreciated as the Company's other non-current assets.

The capitalised residual lease obligation is recognised in the balance sheet as a liability, and the interest element of the lease payment is recognised in the income statement over the term of the lease.

All other leases are considered operating leases. Payments relating to operating leases and any other leases are recognised in the income statement over the term of the lease. The Company's total obligation relating to operating leases and other leases is disclosed in contingencies, etc.

#### Other financial liabilities

Other financial liabilities are recognised at amortised cost, which usually corresponds to nominal value.

#### Prepayments, liabilities

Deferred income comprises payments received concerning income in subsequent years. Prepayments are measured at amortised cost, which usually corresponds to the nominal value.

### **Cash flow statement**

The consolidated cash flow statement is presented in accordance with the indirect method and shows cash flows from operating, investing and financing activities and the Group's cash and cash equivalents at the beginning and end of the year.

The cash flow effect of acquisitions and disposals of enterprises is shown in cash flows from investing activities. Cash flows from acquisitions of enterprises are recognised in the cash flow statement from the date of acquisition. Cash flows from disposals of enterprises are recognised up until the date of disposal.

Cash flows from operating activities are calculated as operating profit/loss adjusted for non-cash operating items, changes in working capital and corporation tax paid.

Cash flows from investing activities comprise payments in connection with acquisitions and disposals of enterprises and activities and investments as well as the acquisition, development, improvement and disposal, etc. of intangible assets, property, plant and equipment, including assets held under finance lease.

Cash flows from financing activities comprise changes in the size or composition of the parent company's share capital and related costs as well as the raising of loans, the closing of finance leases, repayment of interest-bearing debt and payment of dividends.

Cash and cash equivalents comprise cash and short-term securities with insignificant price risks less short-term bank loans.

### **Financial highlights**

The financial ratios are calculated as follows:

Gross margin =  $\frac{\text{Gross profit/loss x } 100}{\text{Revenue}}$ 

Operating margin = Operating profit/loss x 100
Revenue

Return on capital employed = Operating profit/loss x 100
Average number of operating assets

Debt leverage = Net interest-bearing debt EBITDA

Return on equity =  $\frac{\text{Profit/loss for the year x 100}}{\text{Average equity}}$ 

Solvency ratio Equity x 100
Total assets

Operating assets are calculated as the balance sheet total less liquid funds, interest-bearing assets (including shares) and investments in associates.